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Attorney At Law
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Suite 285
Duluth, Georgia 30097

Also Admitted in New York
and Maryland

Telephone: (770) 232-9200
Facsimile: (770) 232-9208

March 5, 2002

VIA OVERNIGHT DELIVERY

Florida Public Service Commission
Attn: Walter D'Haeseleer
Competitive Markets & Enforcement
2540 Shumard Oak Blvd.
Gunter Bldg.
Tallahassee, Florida 32399
(850) 413-6600

Re: LCR TELECOMMUNICATIONS, L.L.C.

Dear Mr. D'Haeseleer:

020187-TI

Enclosed please find one original and six (6) copies of LCR TELECOMMUNICATIONS, L.L.C.'s Application for Authority to Provide Interexchange Telecommunications Service Within the State of Florida, along with an original and six (6) copies of LCR TELECOMMUNICATIONS, L.L.C.'s proposed tariff.

I also have enclosed a check in the amount of \$250.00 payable to the Florida Public Service Commission to cover the cost of filing these documents.

Please return a stamped copy of the extra copy of this letter in the enclosed preaddressed prepaid envelope.

If you have any questions regarding the application or the tariff, please do not hesitate to call me. Thank you for your attention to this matter.

Sincerely,


Lance J.M. Steinhart, Esq.
Attorney for LCR TELECOMMUNICATIONS, L.L.C.

Enclosures
cc: Mari Demsky

DOCUMENT NUMBER-DATE

02639 MAR-7 02

FPSC-COMMISSION CLERK

LCR TELECOMMUNICATIONS, LLC

20439 MACK AVENUE
GROSSE POINTE WOODS, MI 48236-1660
313-882-7800 FAX 313-882-0345

COMERICA BANK
DETROIT, MICHIGAN
WWW.COMERICA.COM

1427

9-9/720

2/19/2002

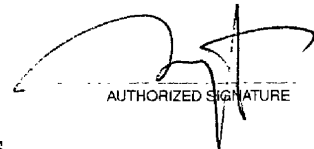
PAY TO THE ORDER OF Florida Public Service Commission

\$ **250.00

Two Hundred Fifty and 00/100*****

DOLLARS

Florida Public Service Commission
2540 Chumard Oak Blvd
Tallahassee, FL 32399-0850



AUTHORIZED SIGNATURE

MP

MEMO PSC Filing Fee

119.07(1)(z), Florida Statutes: Bank account numbers or debit, charge, or credit card numbers given to an agency for the purpose of payment of any fee or debt owing are confidential and exempt from subsection (1) and s.24(a), Art. 1 of the State Constitution . . .

LCR TELECOMMUNICATIONS,

Florida Public Servi
6170 · Licenses and Perm

2/19/2002

1427

250.00

Comerica Account

PSC Filing Fee

250.00

Security features Details on back

**** FLORIDA PUBLIC SERVICE COMMISSION ****

DIVISION OF REGULATORY OVERSIGHT
CERTIFICATION SECTION

Application Form for Authority to Provide
Interexchange Telecommunications Service
Between Points Within the State of Florida

Instructions

- ◆ This form is used as an application for an original certificate and for approval of assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Page 16).
- ◆ Print or Type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- ◆ Use a separate sheet for each answer which will not fit the allotted space.
- ◆ Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of **\$250.00** to:

**Florida Public Service Commission
Division of Records and Reporting
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770**

Note: **No filing fee is required** for an assignment or transfer of an existing certificate to another company.

- ◆ If you have questions about completing the form, contact:

**Florida Public Service Commission
Division of Regulatory Oversight
Certification Section
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6480**

1. This is an application for (check one):
- Original certificate** (new company).
 - Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.
 - Approval of assignment of existing certificate:** Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.
 - Approval of transfer of control:** Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

LCR TELECOMMUNICATIONS, L.L.C.

3. Name under which applicant will do business (fictitious name, etc.):

4. Official mailing address (including street name & number, post office box, city, state, zip code):

20439 Mack Avenue

Grosse Pointe Woods MI 48236

5. Florida address (including street name & number, post office box, city, state, zip code):

None

6.

Select type of business your company will be conducting (check all that apply):

- Facilities-based carrier** - company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.

- () **Operator Service Provider** - company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
- (x) **Reseller** - company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
- (x) **Switchless Rebiller** - company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
- () **Multi-Location Discount Aggregator** - company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers, then offers resold service by enrolling unaffiliated customers.
- () **Prepaid Debit Card Provider** - any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.

7. Structure of organization;

- | | |
|---------------------------|-------------------------|
| () Individual | () Corporation |
| (x) Foreign Corporation | () Foreign Partnership |
| () General Partnership | () Limited Partnership |
| () Other _____ | |

8. **If individual**, provide:

Name: Not Applicable
Title: _____
Address: _____
City/State/Zip: _____

Telephone No.: _____ Fax No.: _____
Internet E-Mail Address: _____
Internet Website Address: _____

9. **If incorporated in Florida**, provide proof of authority to operate in Florida:

(a) **The Florida Secretary of State Corporate Registration number:**

10. **If foreign corporation**, provide proof of authority to operate in Florida:

(a) **The Florida Secretary of State Corporate Registration number:**

M00000001324

11. **If using fictitious name-d/b/a**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

(a) **The Florida Secretary of State fictitious name registration number:**

12. **If a limited liability partnership**, provide proof of registration to operate in Florida:

(a) **The Florida Secretary of State registration number:** _____

13. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name: _____

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ Fax No.: _____

Internet E-Mail Address: _____

Internet Website Address: _____

14. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.

(a) **The Florida registration number:** _____

15. Provide **F.E.I. Number** (if applicable): 38339-0235

16. Provide the following (if applicable):

(a) Will the name of your company appear on the bill for your services?
 Yes () No

(b) If not, who will bill for your services?

Name: _____

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ Fax No.: _____

(c) How is this information provided?

17. Who will receive the bills for your service?

- | | |
|---|---|
| <input checked="" type="checkbox"/> Residential Customers | <input checked="" type="checkbox"/> Business Customers |
| <input type="checkbox"/> PATs providers | <input type="checkbox"/> PATs station end-users |
| <input type="checkbox"/> Hotels & motels | <input type="checkbox"/> Hotel & motel guests |
| <input type="checkbox"/> Universities | <input type="checkbox"/> Universities dormitory residents |
| <input type="checkbox"/> Other: (specify)_____. | |

18. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name: Lance J.M. Steinhart

Title: Regulatory Counsel

Address: 6455 East Johns Crossing, Suite 285

City/State/Zip: Duluth, Georgia 30097

Telephone No.: (770) 232-9200 **Fax No.:** (770) 232-9208

Internet E-Mail Address: lsteinhart@telecomcounsel.com

Internet Website Address: _____

(b) Official point of contact for the ongoing operations of the company:

Name: David Hepp

Title: Customer Service Manager

Address: 20439 Mack Avenue

City/State/Zip: Grosse Pointe Woods MI 48236

Telephone No.: (313) 882-7800 **Fax No.:** (313) 882-0345

Internet E-Mail Address: mjt@lcrtelecom.com

Internet Website Address: www.lcrtelecom.com

(c) Complaints/Inquiries from customers:

Name: David Hepp

Title: Customer Service Manager

Address: 20439 Mack Avenue

City/State/Zip: Grosse Pointe Woods MI 48236

Telephone No.: (313) 882-7800 **Fax No.:** (313) 882-0345

Internet E-Mail Address: mjt@lcrtelecom.com

Internet Website Address: www.lcrtelecom.com

19. List the states in which the applicant:

(a) has operated as an interexchange telecommunications company.

Alabama, Arizona, Arkansas, California, Colorado, Delaware, Idaho, Indiana, Iowa, Kansas, Kentucky, Michigan, Mississippi, Montana, New Hampshire, New Jersey, North Carolina, Oklahoma, Oregon, Rhode Island, South Carolina, Texas, Utah, Vermont, Virginia, West Virginia & Wisconsin

(b) has applications pending to be certificated as an interexchange telecommunications company.

Applicant is in the process of filing Applications throughout the United States.

(c) is certificated to operate as an interexchange telecommunications company.

Alabama, Arizona, Arkansas, California, Colorado, Delaware, Idaho, Indiana, Iowa, Kansas, Kentucky, Michigan, Mississippi, Montana, New Hampshire, New Jersey, North Carolina, Oklahoma, Oregon, Rhode Island, South Carolina, Texas, Utah, Vermont, Virginia, West Virginia & Wisconsin

(d) has been denied authority to operate as an interexchange telecommunications company and the circumstances involved.

None

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

20. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.

No

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

No

21. The applicant will provide the following interexchange carrier services (check all that apply):

a. _____ **MTS with distance sensitive per minute rates**

- _____ Method of access is FGA
- _____ Method of access is FGB
- _____ Method of access is FGD
- _____ Method of access is 800

b. _____ **MTS with route specific rates per minute**

- _____ Method of access is FGA
- _____ Method of access is FGB
- _____ Method of access is FGD
- _____ Method of access is 800

c. _____ **MTS with statewide flat rates per minute (i.e. not distance sensitive)**

- Method of access is FGA
- Method of access is FGB
- Method of access is FGD
- Method of access is 800

d. **MTS for pay telephone service providers**

e. **Block-of-time calling plan (Reach Out Florida, Ring America, etc.).**

f. **800 service (toll free)**

g. **WATS type service (bulk or volume discount)**

- Method of access is via dedicated facilities
- Method of access is via switched facilities

h. **Private line services (Channel Services)**
(For ex. 1.544 mbs., DS-3, etc.)

I. **Travel service**

- Method of access is 950
- Method of access is 800

j. **900 service**

k. **Operator services**

- Available to presubscribed customers
- Available to non presubscribed customers (for example, to patrons of hotels, students in universities, patients in hospitals).
- Available to inmates

1. **Services included are:**

- _____ Station assistance
- _____ Person-to-person assistance
- _____ Directory assistance
- _____ Operator verify and interrupt
- _____ Conference calling

22. Submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).

23. Submit the following:

A. Managerial capability; give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

See Attached

B. Technical capability; give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

Applicant will use the network services of its underlying carrier to provide services to customers in the State of Florida.

C. Financial capability.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer **affirming that the financial statements are true and correct** and should include:

1. the balance sheet;
2. income statement; and
3. statement of retained earnings.

NOTE: *This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*

Further, the following (which includes supporting documentation) should be provided:

1. **A written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. **A written explanation** that the applicant has sufficient financial capability to maintain the requested service.
3. **A written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.

THIS PAGE MUST BE COMPLETED AND SIGNED

APPLICANT ACKNOWLEDGMENT STATEMENT

- 1. REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- 2. GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
- 3. SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
- 4. APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY OFFICIAL:

Martin J. Tibbitts

Print Name

Managing Member

Title

(313) 882-7800

Telephone No.

Fax No.

Signature



Date

(313) 882-0345

Address:

20439 Mack Avenue

Grosse Pointe Woods

MI

48236

THIS PAGE MUST BE COMPLETED AND SIGNED

CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be provided in one of the following ways (applicant, please check one):

- () The applicant will **not** collect deposits nor will it collect payments for service more than one month in advance.
- () The applicant intends to collect deposits and/or advance payments for more than one month's service and will file and maintain a surety bond with the Commission in an amount equal to the current balance of deposits and advance payments in excess of one month.
(The bond must accompany the application.)

UTILITY OFFICIAL:

Martin J. Tibbitts

Print Name

Managing Member

Title

(313) 882-7800

Telephone No.

Address:

20439 Mack Avenue

Grosse Pointe Woods

MI

48236

Signature

Date

(313) 882-0345

Fax No.

THIS PAGE MUST BE COMPLETED AND SIGNED

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:

Martin J. Tibbitts

Print Name

Managing Member

Title

(313) 882-7800

Telephone No.

Signature

Date

(313) 882-0345

Fax No.

Address:

20439 Mack Avenue

Grosse Pointe Woods

MI

48236

FL IXC App

CURRENT FLORIDA INTRASTATE SERVICES

Applicant has () or has not (*) previously provided intrastate telecommunications in Florida.

If the answer is has, fully describe the following:

a) What services have been provided and when did these services begin?

b) If the services are not currently offered, when were they discontinued?

UTILITY OFFICIAL:

Martin J. Tibbitts

Print Name

Managing Member

Title

(313) 882-7800

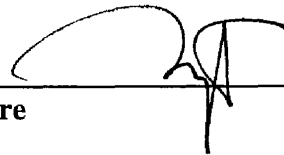
Telephone No.

Address:

20439 Mack Avenue

Grosse Pointe Woods

Signature



Date

(313) 882-0345

Fax No.

MI

48236

CERTIFICATE TRANSFER, OR ASSIGNMENT STATEMENT

FL IXC App

FORM PSC/CMU 31 (12/96)

Required by Commission Rule Nos. 25.24-470,
25-24.471, and 25-24.473, 25-24.480(2).

LIST OF ATTACHMENTS

PROPOSED TARIFF

FINANCIAL INFORMATION

MANAGEMENT INFORMATION

STATEMENT OF FINANCIAL CAPABILITY

PROPOSED TARIFF

TITLE SHEETFLORIDA TELECOMMUNICATIONS TARIFF

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of service or facilities for Telecommunications Services furnished by LCR TELECOMMUNICATIONS, L.L.C. ("LCR"), with principal offices at 20439 Mack Avenue, Grosse Pointe Woods, Michigan 48236. This tariff applies for telecommunications services furnished within the State of Florida. This tariff is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the company's principal place of business.

Issued: March 6, 2002**By:****Effective:**
Martin J. Tibbitts, Managing Member
20439 Mack Avenue
Grosse Pointe Woods, Michigan 48236

CHECK SHEET

The sheets of this tariff are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original tariff and are currently in effect as of the date on the bottom right-hand side of this sheet.

<u>SHEET</u>	<u>REVISION</u>
1	Original
2	Original
3	Original
4	Original
5	Original
6	Original
7	Original
8	Original
9	Original
10	Original
11	Original
12	Original
13	Original
14	Original
15	Original
16	Original
17	Original
18	Original
19	Original
20	Original
21	Original
22	Original
23	Original
24	Original
25	Original
26	Original
27	Original
28	Original
29	Original

* Original or Revised Sheet Included in the most recent tariff filing

Issued: March 6, 2002	Effective:
By: Martin J. Tibbitts, Managing Member	
20439 Mack Avenue	
Grosse Pointe Woods, Michigan 48236	

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Issued: March 6, 2002

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20439 Mack Avenue
Grosse Pointe Woods, Michigan 48236

SYMBOLS

The following are the only symbols used for the purposes indicated below:

- D - Delete or Discontinue
- I - Change Resulting In An Increase to A Customer's Bill
- M - Moved from Another Tariff Location
- N - New
- R - Change Resulting In A Reduction to A Customer's Bill
- T - Change in Text or Regulation But No Change In Rate or Charge

Issued:	March 6, 2002	Effective:	
By:	Martin J. Tibbitts, Managing Member		
	20439 Mack Avenue		
	Grosse Pointe Woods, Michigan	48236	

TARIFF FORMAT

A. Sheet Numbering: Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between pages 11 and 12 would be page 11.1.

B. Sheet Revision Numbers: Revision numbers also appear in the upper right corner of each sheet where applicable. These numbers are used to indicate the most current page version on file with the Commission. For example, 4th Revised Sheet 13 cancels 3rd Revised Sheet 13. Consult the Check Sheet for the sheets currently in effect.

C. Paragraph Numbering Sequence: There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:

2.
2.1
2.1.1
2.1.1.A
2.1.1.A.1
2.1.1.A.1.(a)
2.1.1.A.1.(a).I
2.1.1.A.1.(a).I.(i)
2.1.1.A.1.(a).I.(i).(1)

D. Check Sheets: When a tariff filing is made with the Commission, an updated Check Sheet accompanies the tariff filing. The Check Sheet lists the sheets contained in the tariff, with a cross reference to the current Revision Number. When new sheets are added, the Check Sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (*). There will be no other symbols used on this sheet if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revision levels on some sheets). The tariff user should refer to the latest Check Sheet to find out if a particular sheet is the most current on Commission file.

Issued: March 6, 2002

Effective:

By:

Martin J. Tibbitts, Managing Member

20439 Mack Avenue

Grosse Pointe Woods, Michigan 48236

- 2.1.2 The rates and regulations contained in this tariff apply only to the services furnished by the Company and do not apply, unless otherwise specified, to the lines, facilities, or services provided by a local exchange telephone company or other common carriers for use in accessing the services of the Company.
- 2.1.3 The Company reserves the right to limit the length of communications, to discontinue furnishing services, or limit the use of service necessitated by conditions beyond its control, including, without limitation: lack of satellite or other transmission medium capacity; the revision, alteration or repricing of the Underlying Carrier's tariffed offerings; or when the use of service becomes or is in violation of the law or the provisions of this tariff.

2.2 Use and Limitations of Services

- 2.2.1 The Company's services may be used for any lawful purpose consistent with the transmission and switching parameters of the telecommunications facilities utilized in the provision of services, subject to any limitations set forth in this Section 2.2.
- 2.2.2 The use of the Company's services to make calls which might reasonably be expected to frighten, abuse, torment, or harass another or in such a way as to unreasonably interfere with use by others is prohibited.
- 2.2.3 The use of the Company's services without payment for service or attempting to avoid payment for service by fraudulent means or devices, schemes, false or invalid numbers, or false calling or credit cards is prohibited.

Issued: March 6, 2002

Effective:

By:

Martin J. Tibbitts, Managing Member
20439 Mack Avenue

Grosse Pointe Woods, Michigan 48236

-
- 2.2.4 The Company's services are available for use twenty-four hours per day, seven days per week.
- 2.2.5 The Company does not transmit messages, but the services may be used for that purpose.
- 2.2.6 The Company's services may be denied for nonpayment of charges or for other violations of this tariff subject to Section 2.5.1 herein.
- 2.2.7 Customers shall not use the service provided under this tariff for any unlawful purpose.
- 2.2.8 The Customer is responsible for notifying the Company immediately of any unauthorized use of services.

2.3 Liability of the Company

- 2.3.1 The Company shall not be liable for any claim, loss, expense or damage for any interruption, delay, error, omission, or defect in any service, facility or transmission provided under this tariff, if caused by an act of God, fire, war, civil disturbance, act of government, or due to any other causes beyond the Company's control.
- 2.3.2 The Company shall not be liable for, and shall be fully indemnified and held harmless by the Customer against any claim, loss, expense, or damage for defamation, libel, slander, invasion, infringement of copyright or patent, unauthorized use of any trademark, trade name or service mark, proprietary or creative right, or any other injury to any person, property or entity arising out of the material, data or information transmitted.
- 2.3.3 No agent or employee of any other carrier or entity shall be deemed to be an agent or employee of the Company.

Issued: March 6, 2002

Effective:

By:

Martin J. Tibbitts, Managing Member

20439 Mack Avenue

Grosse Pointe Woods, Michigan 48236

-
- 2.3.4 The Company's liability, resulting in whole or in part from or arising in connection with the furnishing of service under this tariff, including but not limited to mistakes, omissions, interruptions, delays, errors, or other defects shall not exceed an amount equal to the charges provided for under this tariff for the long distance call for the period during which the call was affected. No other liability in any event shall attach to the Company, except as ordered by the Commission.
- 2.3.5 The Company shall not be liable for and shall be indemnified and saved harmless by any Customer or by any other entity from any and all loss, claims, demands, suits, or other action or any liability whatsoever, whether suffered, made, instituted, or asserted by any Customer or any other entity for any personal injury to, or death of, any person or persons, and for any loss, damage, defacement or destruction of the premises of any Customer or any other entity or any other property whether owned or controlled by the Customer or others.
- 2.3.6 The Company shall not be liable for any indirect, special, incidental, or consequential damages under this tariff including, but not limited to, loss of revenue or profits, for any reason whatsoever, including the breakdown of facilities associated with the service, or for any mistakes, omissions, delays, errors, or defects in transmission occurring during the course of furnishing service.
- 2.3.7 The remedies set forth herein are exclusive and in lieu of all other warranties and remedies, whether express or implied, INCLUDING WITHOUT LIMITATION IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

Issued: March 6, 2002

Effective:

By:

Martin J. Tibbitts, Managing Member
20439 Mack Avenue
Grosse Pointe Woods, Michigan 48236

2.4 Responsibilities of the Customer

- 2.4.1 The Customer is responsible for placing any necessary orders and complying with tariff regulations. The Customer is also responsible for the payment of charges for services provided under this tariff.
- 2.4.2 The Customer is responsible for charges incurred for special construction and/or special facilities which the Customer requests and which are ordered by the Company on the Customer's behalf.
- 2.4.3 If required for the provision of the Company's services, the Customer must provide any equipment space, supporting structure, conduit and electrical power without charge to the Company.
- 2.4.4 The Customer is responsible for arranging access to its premises at times mutually agreeable to the Company and the Customer when required for Company personnel to install, repair, maintain, program, inspect or remove equipment associated with the provision of the Company's services.
- 2.4.5 The Customer shall cause the temperature and relative humidity in the equipment space provided by Customer for the installation of the Company's equipment to be maintained within the range normally provided for the operation of microcomputers.
- 2.4.6 The Customer shall ensure that the equipment and/or system is properly interfaced with the Company's facilities or services, that the signals emitted into the Company's network are of the proper mode, bandwidth, power and signal level for the intended use of the subscriber and in compliance with criteria set forth in this tariff, and that the signals do not damage equipment, injure

Issued: March 6, 2002**Effective:****By: Martin J. Tibbitts, Managing Member
20439 Mack Avenue
Grosse Pointe Woods, Michigan 48236**

Section 2.4.6 Continued

personnel, or degrade service to other Customers. If the Federal Communications Commission or some other appropriate certifying body certifies terminal equipment as being technically acceptable for direct electrical connection with the telephone network, the Company will permit such equipment to be connected with its channels without the use of protective interface devices. If the Customer fails to maintain the equipment and/or the system properly, with resulting imminent harm to Company equipment, personnel or the quality of service to other Customers, the Company may, upon written notice, require the use of protective equipment at the Customer's expense. If this fails to produce satisfactory quality and safety, the Company may, upon written notice, terminate the Customer's service.

- 2.4.7 The Customer must pay the Company for replacement or repair of damage to the equipment or facilities of the Company caused by negligence or willful act of the Customer or others, by improper use of the services, or by use of equipment provided by Customer or others.
- 2.4.8 The Customer must pay for the loss through theft of any Company equipment installed at Customer's premises.
- 2.4.9 If the Company installs equipment at Customer's premises, the Customer shall be responsible for payment of any applicable installation charge.
- 2.4.10 The Customer must use the services offered in this tariff in a manner consistent with the terms of this tariff and the policies and regulations of all state, federal and local authorities having jurisdiction over the service.

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- 2.5.3 Service may be discontinued by the Company without notice to the Customer, by blocking traffic to certain counties, cities or NXX exchanges, or by blocking calls using certain Customer authorization codes, when the Company deems it necessary to take such action to prevent unlawful use of its service. The Company will restore service as soon as it can be provided without undue risk, and will, upon request by the Customer affected, assign a new authorization code to replace the one that has been deactivated.
- 2.5.4 The Customer may terminate service upon verbal or written notice for the Company's standard month to month contract. Customer will be liable for all usage on any of the Company's service offerings until the Customer actually leaves the service. Customers will continue to have Company usage and be responsible for payment until the Customer or its agent notifies its local exchange carrier and changes its long distance carrier.

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2.7 Deposit

The Company does not require deposits.

2.8 Advance Payments

The Company requires advance payments for recurring and non-recurring charges. This will be applied against the next month's charges, and if necessary, a new advance payment will be collected for the next month.

2.9 Payment and Billing

2.9.1 Service is provided and billed on a billing cycle basis, beginning on the date that service becomes effective. Billing is payable upon receipt.

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2.9.2 The customer is responsible for payment of all charges for services furnished to the Customer, as well as to all persons using the Customer's codes, exchange lines, facilities, or equipment, with or without the knowledge or consent of the Customer. The security of the Customer's Authorization Codes, subscribed exchange lines, and direct connect facilities is the responsibility of the Customer. All calls placed using direct connect facilities, subscribed exchange lines, or Authorization Codes will be billed to and must be paid by the Customer. Recurring charges and non-recurring charges are billed in advance. Charges based on actual usage during a month and any accrued interest will be billed monthly in arrears.

2.10 Collection Costs

In the event Company is required to initiate legal proceedings to collect any amounts due to Company for regulated services, or for the enforcement of any other provision of this tariff or applicable law, Customer shall, in addition to all amounts due, be liable to Company for all reasonable costs incurred by Company in such proceedings and enforcement actions, including reasonable attorneys' fees, collection agency fees or payments, and court costs. In any such proceeding, the amount of collection costs, including attorneys' fees, due to the Company, will be determined by the court.

2.11 Taxes

All federal, state and local taxes, assessments, surcharges, or fees, including sales taxes, use taxes, gross receipts taxes, and municipal utilities taxes, are billed as separate line items and are not included in the rates quoted herein.

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2.12 Late Charge

A late fee will be charged on any past due balances as set forth in Section 4.10 of this tariff.

2.13 Returned Check Charge

A fee, as set forth in Section 4.6 of this tariff, will be charged whenever a check or draft presented for payment for service is not accepted by the institution on which it is written.

2.14 Location of Service

The Company will provide service to Customers within the State of Florida.

2.15 Sale of Telecommunications Services to Uncertified IXCs Prohibited

Customers reselling or rebilling the Company's telecommunications services must have a Certificate of Public Convenience and Necessity as an interexchange carrier from the Commission.

2.16 Reconnection Charge

A reconnection fee per occurrence as set forth in Section 4.12 of this tariff, will be charged when service is reestablished for Customers which have been disconnected due to non-payment. Payment of the reconnection fee and any other outstanding amounts will be due in full prior to reconnection of service

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SECTION 3 - DESCRIPTION OF SERVICE**3.1 Computation of Charges**

3.1.1 The total charge for each completed call may be a variable measured charge dependent on the duration, distance and time of day of the call. The total charge for each completed call may also be dependent only on the duration of the call, i.e. a statewide flat rate per minute charge. The variable measured charge is specified as a rate per minute which is applied to each minute. All calls are measured in increments as set forth in the Rates Section of this tariff. All calls are rounded up to the next whole increment.

3.1.2 Usage charges for all mileage sensitive products are based on the airline distance between rate centers associated with the originating and terminating points of the call. The airline mileage between rate centers is determined by applying the formula below to the vertical and horizontal coordinates associated with the rate centers involved. The Company uses the rate centers that are produced by Bell Communications Research in the NPA-NXX V&H Coordinates Tape and Bell's NECA Tariff No. 4.

Formula:

$$\sqrt{\frac{(V1-V2)^2 + (H1-H2)^2}{10}}$$

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3.1.3 Timing begins when the called party answers and two way communication is possible, as determined by standard industry methods generally in use for ascertaining answer, including hardware answer supervision in which the local telephone company sends a signal to the switch or the software utilizing audio tone detection. Timing for each call ends when either party hangs up.

3.1.4 The Company will not bill for uncompleted calls.

3.2 Customer Complaints and/or Billing Disputes

Customer inquiries or complaints regarding service or accounting may be made in writing or by telephone to the Company at:

20439 Mack Avenue
Grosse Pointe Woods, Michigan 48236
(877) 554-7958

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	Grosse Pointe Woods, Michigan	48236	

3.2 Continued

Any objection to billed charges should be reported promptly to the Company or its billing agent. Adjustments to Customers' bills shall be made to the extent that records are available and/or circumstances exist which reasonably indicate that such charges are not in accordance with approved rates or that an adjustment may otherwise be appropriate. A Customer who is unable to resolve a billing dispute with the Company may contact the Commission by telephone at 1-800-342-3552 to intervene in the billing dispute.

3.3 Level of Service

A Customer can expect end to end network availability of not less than 99% at all times for all services.

3.4 Billing Entity Conditions

When billing functions on behalf of the Company or its intermediary are performed by local exchange telephone companies or others, the payment of charge conditions and regulations of such companies and any regulations imposed upon these companies by regulatory bodies having jurisdiction apply. The Company's name and toll-free telephone number will appear on the Customer's bill.

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3.5 Service Offerings

3.5.1 1+ Dialing

This service permits Customers to originate calls via switched or dedicated access lines, and to terminate intrastate calls. The customer dials "1+" followed by "ten digits" or dials "101XXXX" followed by "1+ ten digits".

3.5.2 Travel Cards

The Customer utilizes an 11 digit "toll-free" access number established by the Company to access a terminal. Upon receiving a voice prompt, the Customer uses push button dialing to enter an identification code assigned by the Company, and the ten digit number of the called party.

3.5.3 800 Service (Toll-Free)

This service is inbound calling only where an 800, 888 or other toll-free prefix number rings into a Customer's premise routed to a specific telephone number or terminated over a dedicated facility.

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3.5.5 Directory Assistance.

Access to long distance directory assistance is obtained by dialing 1 + (area code) + 555-1212. When more than one number is requested in a single call, a charge will be applicable for each number requested, whether or not the number is listed or published.

3.5.6 Emergency Call Handling Procedures

Emergency "911" calls are not routed to company, but are completed through the local network at no charge.

3.5.7 Promotional Offerings

The Company may offer approved special promotions of new or existing services or products for limited time periods as approved by the Commission. These promotions will include specific tariffed starting and ending dates. All such promotions will be offered on a completely non-discriminatory basis. All such tariffed promotions must be approved by the Commission and must state exactly what charges are being reduced or waived, who is eligible, and what Customers have to do to be eligible.

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SECTION 4 - RATES

4.1 1+ & 101XXXX Dialing

Rate Plan #1

\$0.2490 per minute

Rate Plan #2

\$0.1940 per minute

Rate Plan #3

\$0.1590 per minute

Rate Plan #4

\$0.1000 per minute

A \$4.95 per month service charge applies to all plans.
Billed in one minute increments (3 minute minimum for Plans
2, 3 and 4)

4.2 Travel Cards

\$.199 per minute

A \$.25 per call service charge applies.
Billed in one minute increments

4.3 800 Service (Toll Free)

\$0.15 per minute

A \$10.00 per month per number service charge applies.
Billed in one minute increments

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4.4 Reserved For Future Use

4.5 Directory Assistance

\$.85 per each number requested

4.6 Returned Check Charge

\$7.50

4.7 Rate Periods and Billing Increments

	Monday - Friday	Sat.	Sun.
8 a.m. to 5 p.m.*	Daytime Rate Period		
5 p.m. to 11 p.m.*	Evening Rate Period		Evening Rate Period
11 p.m. to 8 a.m.*	Night/Weekend Rate Period		

* To, but not including
When a message spans more than one rate period, total charges for the minutes in each rate period are calculated and the results for each rate period are totaled to obtain the total message charge. If the calculation results in a fractional charge, the amount will be rounded down to the lower cent.

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4.8 Rates Applicable for Hearing/Speech Impaired Persons

For intrastate toll messages which are communicated using a telecommunications device for the deaf (TDD) by properly certified business establishments or individuals equipped with TDDs for communications with hearing or speech impaired persons, the rates shall be evening rates for daytime calls and night rates for evening and night calls.

Intrastate toll calls received from the relay service, each local exchange and interexchange telecommunications company billing relay call will be discounted by 50 percent of the applicable rate for a voice nonrelay call except that where either the calling or called party indicates that either party is both hearing and visually impaired, the call will be discounted 60 percent off the applicable rate for voice nonrelay calls.

Florida Public Service Commission Rules and Regulations require the Company to provide the first 50 directory assistance calls initiated per billing cycle by handicapped persons free of charge.

4.9 Employee Concessions

The Company does not offer employee concessions.

4.10 Late Charge

1.5% monthly or the amount otherwise authorized by law, whichever is lower.

4.11 Payphone Dial Around Surcharge

A dial around surcharge of \$.35 per call will be added to any completed INTRASTATE toll access code and subscriber 800/888 type calls placed from a public or semi-public payphone.

4.12 Reconnection Charge

\$25.00

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FINANCIAL INFORMATION

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02/11/02
Cash Basis

LCR Telecommunications, LLC
Balance Sheet
As of December 31, 2001

	<u>Dec 31, 99</u>	<u>Dec 31, 00</u>	<u>Dec 31, 01</u>
ASSETS			
Current Assets			
Checking/Savings			
Deposit Account	4,661.00	2,190.19	1,483.00
1010 - First Federal Checking Account	10,391.33	620.22	12,301.59
1011 - NBD Checking	1,935.03	82.47	0.00
1012 - Comerica Account	0.00	0.00	64,272.29
1015 - LCR FF Money Market	0.00	17,365.88	147,067.29
Total Checking/Savings	<u>16,987.36</u>	<u>20,258.76</u>	<u>225,124.17</u>
Other Current Assets			
Alliance deposit	0.00	0.00	200,000.00
Car Loan to Marty	3,500.00	0.00	0.00
Loan to David Hepp	800.00	0.00	0.00
Total Other Current Assets	<u>4,300.00</u>	<u>0.00</u>	<u>200,000.00</u>
Total Current Assets	<u>21,287.36</u>	<u>20,258.76</u>	<u>425,124.17</u>
Fixed Assets			
Vehicles	0.00	0.00	57,071.34
1500 - Furniture & Fixtures	2,232.37	22,367.34	28,771.40
1510 - Computer Equipment	4,935.64	14,723.78	59,906.39
1512 - Telephone Hardware	0.00	9,764.00	12,426.91
1550 - Accumulated Depreciation	0.00	-4,128.07	-14,984.89
1600 - Amortization	0.00	2,090.00	2,090.00
1605 - Accumulated Amortization	0.00	-174.16	-783.72
Total Fixed Assets	<u>7,168.01</u>	<u>44,642.89</u>	<u>144,497.43</u>
Other Assets			
Vendor Deposits	0.00	0.00	2,587.50
1205 - A/R - NPN	0.00	0.00	2,225.00
1210 - A/R - NALD	0.00	0.00	7,966.00
1215 - L/R - Employees	0.00	0.00	500.00
1230 - A/R - BOSS	0.00	0.00	-115,985.00
Total Other Assets	<u>0.00</u>	<u>0.00</u>	<u>-102,706.50</u>
TOTAL ASSETS	<u><u>28,455.37</u></u>	<u><u>64,901.65</u></u>	<u><u>466,915.10</u></u>
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
2060 - Accounts Payable	0.00	3,912.63	-100,000.00
Total Accounts Payable	<u>0.00</u>	<u>3,912.63</u>	<u>-100,000.00</u>
Credit Cards			
2065 - Staples Credit Card	1,266.59	1,725.98	0.00
2070 - American Express	0.00	0.00	262.48
Total Credit Cards	<u>1,266.59</u>	<u>1,725.98</u>	<u>262.48</u>
Other Current Liabilities			
2075 - Airborne Express	0.00	0.00	62.34
2410 - FUTA Taxes Payable	0.00	0.00	61.72
3500 - Distributions	0.00	0.00	-600.00
Total Other Current Liabilities	<u>0.00</u>	<u>0.00</u>	<u>-475.94</u>
Total Current Liabilities	<u>1,266.59</u>	<u>5,638.61</u>	<u>-100,213.46</u>

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Cash Basis

LCR Telecommunications, LLC
Balance Sheet
As of December 31, 2001

	<u>Dec 31, 99</u>	<u>Dec 31, 00</u>	<u>Dec 31, 01</u>
Long Term Liabilities			
Loan from MJT (Car Lease)	2,171.00	0.00	0.00
2100 - Loan from John Mills	75,000.00	75,000.00	0.00
2101 - Loan from L.J. Tibbitts	22,500.00	25,000.00	0.00
2105 - Loan from Martin Tibbitts	1,363.02	2,000.00	2,000.00
Total Long Term Liabilities	<u>101,034.02</u>	<u>102,000.00</u>	<u>2,000.00</u>
Total Liabilities	102,300.61	107,638.61	-98,213.46
Equity			
3900 - Retained Earnings	-14,997.55	-119,626.89	-42,775.96
Net Income	-58,847.69	76,889.93	607,904.52
Total Equity	<u>-73,845.24</u>	<u>-42,736.96</u>	<u>565,128.56</u>
TOTAL LIABILITIES & EQUITY	<u><u>28,455.37</u></u>	<u><u>64,901.65</u></u>	<u><u>466,915.10</u></u>

LCR Telecommunications, LLC
Profit & Loss
January 1999 through December 2001

	Jan - Dec 99	Jan - Dec 00	Jan - Dec 01	TOTAL
Income				
4100 - Commission (Income)	6,984.11	20,598.86	15,783.98	43,366.95
4110 - Revenue-Long Distance	173,412.57	2,198,042.32	6,483,599.32	8,855,054.21
4150 - Consulting Income	437.45	0.00	0.00	437.45
4151 - Rent (Income)	7,005.00	4,575.00	3,850.00	15,430.00
4152 - Other Income	-200.00	200.00	220.68	220.68
4300 - Interest Income	16.32	2,617.80	15,547.22	18,181.34
Total Income	187,655.45	2,226,033.98	6,519,001.20	8,932,690.63
Cost of Goods Sold				
Administration Charge	0.00	0.00	500.00	500.00
Blocking	0.00	0.00	57,062.50	57,062.50
PICC Charges	0.00	0.00	444,768.04	444,768.04
PICD Charges	0.00	0.00	84,523.97	84,523.97
Slamming Charges	0.00	0.00	18,555.00	18,555.00
5025 - Telecommunications--Wholesale	45,696.06	643,428.23	1,206,724.92	1,895,849.21
Total COGS	45,696.06	643,428.23	1,812,134.43	2,501,258.72
Gross Profit	141,959.39	1,582,605.75	4,706,866.77	6,431,431.91
Expense				
Auto	1,125.54	483.36	769.41	2,378.31
Management fee	0.00	0.00	309,541.45	309,541.45
Salaries	35,085.36	125,472.89	202,396.05	362,954.30
Taxes	7,527.98	15,415.40	41,373.26	64,316.64
Telephone	2,839.07	9,799.13	18,447.90	31,086.10
Temporary Help	225.00	0.00	0.00	225.00
5010 - Telemarketing Services	101,103.07	1,047,463.05	2,787,873.98	3,936,440.10
5020 - Telemarketing Leads	0.00	8,268.53	34,598.47	42,867.00
6005 - Advertising	626.75	4,264.49	2,231.47	7,122.71
6010 - Amortization expense	0.00	174.16	609.56	783.72
6030 - Bank Charges	2,086.95	3,530.50	3,306.15	8,923.60
6040 - Charge Reimbursement	12.40	295.72	0.00	308.12
6050 - Customer Service	0.00	10,811.75	104,720.56	115,532.31
6060 - Dues and Fees	1,510.24	3,142.61	81.60	4,734.45
6070 - Late Charges	20.00	115.40	20.00	155.40
6090 - Donations	0.00	100.00	300.00	400.00
6100 - Installation Labor	0.00	22.31	0.00	22.31
6110 - Insurance	167.00	1,988.84	24,461.38	26,617.22
6140 - Entertainment	233.92	3,438.51	4,541.33	8,213.76
6150 - Leasehold Improvement	0.00	0.00	0.00	0.00
6170 - Licenses and Permits	1,610.00	7,716.24	12,978.79	22,305.03
6175 - Employee Training	0.00	0.00	4,506.90	4,506.90
6180 - Expense Reimbursment	2,585.76	559.76	418.50	3,564.02
6210 - Professional Fees	2,452.85	21,637.44	47,223.72	71,314.01
6220 - Computer Service/Programming	0.00	0.00	85,488.77	85,488.77
6230 - Office Supplies	2,286.43	11,654.69	10,725.78	24,666.90
6240 - Computer Software	0.00	639.44	14,048.26	14,687.70
6250 - Consulting (Expense)	1,550.00	30,488.91	57,720.00	89,758.91
6260 - Commission (Expense)	9,263.89	11,081.02	0.00	20,344.91
6270 - Outside Services - 1099 only	1,238.20	8,086.64	0.00	9,324.84
6290 - Postage	301.72	777.55	2,104.15	3,183.42
6300 - Printing	23.06	103.04	9.38	135.48
6335 - Security	0.00	0.00	401.55	401.55
6340 - Subscriptions	58.95	87.95	288.99	435.89
6430 - Travel & Lodging	234.13	2,918.55	1,713.76	4,866.44
6440 - Interest Expense	43.53	34,215.52	3,738.15	37,997.20
6450 - Depreciation	0.00	2,042.41	10,856.82	12,899.23
6460 - Repairs & Maintenance	0.00	29.95	3,334.46	3,364.41
6470 - Rent (Expense)	20,555.25	31,483.32	39,600.00	91,638.57
6480 - Utilities	0.00	100.00	9,227.15	9,327.15
6490 - Verfication Expenses	5,350.90	101,278.43	258,653.50	365,282.83
6495 - Web Hosting	0.00	0.00	239.65	239.65

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Cash Basis

LCR Telecommunications, LLC
Profit & Loss
January 1999 through December 2001

	<u>Jan - Dec 99</u>	<u>Jan - Dec 00</u>	<u>Jan - Dec 01</u>	<u>TOTAL</u>
6500 - Miscellaneous	664.75	6,028.31	411.40	7,104.46
6999 - Uncategorized Expenses	24.38	0.00	0.00	24.38
Total Expense	<u>200,807.08</u>	<u>1,505,715.82</u>	<u>4,098,962.25</u>	<u>5,805,485.15</u>
Net Income	<u>-58,847.69</u>	<u>76,889.93</u>	<u>607,904.52</u>	<u>625,946.76</u>

MANAGEMENT INFORMATION

Appendix D

Management Team Biographies

John D. Mills

- 1997-Present Founding Member, LCR Telecommunications, LLC
- 1980-1991 Founder and CEO of National Computer Equipment Corporation. Mr. Mills started the company in 1980 and sold it in 1991. The company was in the computer leasing industry and at the time of the sale, the company had over 200 employees and annual revenues of over \$80 Million. Specialized in ongoing relationships with the Fortune 1000 with 10 regional offices. 2500 lease contracts.
- 1970-1979 Co-Founder of CMI Corporation, a computer dealer and leasing company, concentrating in the small business and the education market nationwide. Mr. Mills built CMI from a start-up with no revenue and three employees to \$50,000,000 in annual sales and 100 employees, by the time Mr. Mills sold his interest in 1979.
- 1965-1970 Salesman, Burroughs Corporation, subsequently named Unisys Corporation.

In 1962, Mr. Mills graduated from the University of Detroit with a degree in Economics.

Loren J. Tibbitts

- 1997-Present Founding Member, LCR Telecommunications, LLC
- 1994-1996 General Manager, Artisan Associates, a small transportation brokerage business (\$40,000,000 per year) specializing in the movement of heavy equipment for the automotive industry. Mr. Tibbitts was responsible for all functions including financial, billing, operations, sales and project management.
- 1992-1994 Executive Manager, Douglas and Lomason, a seating and ornamentation supplier to the automotive industry with \$400,000,000 in annual sales. Mr. Tibbitts was responsible for all corporate Manufacturing Engineering functions as well the construction, start-up and operation of a plant in Saltillo, Mexico.

- 1988-1992 Plant Manager, General Motors, Cadillac Motor Car Division (Detroit/Hamtramck Assembly Center). A three million sq. ft. operation with 3,000 employees, a \$300 million annual budget producing 480 cars per day on one shift. Reporting directly to Mr. Tibbitts was a staff of six-Production, Quality, Material, Manufacturing, Engineering, Financial and Personnel, who were entirely responsible for the operation of the facility. Mr. Tibbitts participated with Cadillac when President Bush presented the 1990 Malcomb Baldrige National Quality Award to the plant. Received Industry Week magazine award as one of America's 10 Best Plants in 1991.
- 1985-1988 Plant Manager, General Motors, Cadillac Motor Car Division (Fleetwood / Clark Street Plants)
- 1967-1985 Mr. Tibbitts held many positions at GM, ranging from Shift Superintendent, to Senior Process Engineer, to Director of Plant Quality Control, to Production Manager, to Divisional Director of Quality Control for Buick, Oldsmobile and Cadillac.

Mr. Tibbitts received his Bachelor's from GMI (General Motors Institute). Mr. Tibbitts is fluent in Spanish.

Martin J. Tibbitts

- 1997-Present Founding Member of LCR Telecommunications, LLC.
- 1994-1997 Founding Partner of Least Cost Routing LTD, a California Limited Partnership. Least Cost Routing was formed in mid 1994 to broker domestic long distance. At its peak Least Cost Routing had nearly 100 independent agents marketing long distance throughout the U.S. Mr. Tibbitts dissolved Least Cost Routing in mid 1997 to begin the groundwork of forming LCR Telecommunications, LLC.
- 1990-1994 Branch Manager, F.N. Wolf & Company. Mr. Tibbitts worked as a stockbroker for the San Mateo, California office of F. N. Wolf and Company, a small New York investment banking firm.

Mr. Tibbitts graduated June of 1990 from Stanford University, with a degree in Human Biology. Mr. Tibbitts is fluent in Spanish, and conversant in French and Japanese.

STATEMENT OF FINANCIAL CAPABILITY

LCR TELECOMMUNICATIONS, L.L.C. has sufficient financial capability to provide the requested service in the State of Florida and has sufficient financial capability to maintain the requested service and to meet its lease or ownership obligations. In support of LCR TELECOMMUNICATIONS, L.L.C.'s stated financial capability, a copy of the Balance Sheet as of December 31, 2001 and Profit & Loss Statement for the period ending December 31, 2001 is attached to its application. LCR TELECOMMUNICATIONS, L.L.C. intends to fund the provision of service through internally generated cash flow. LCR TELECOMMUNICATIONS, L.L.C. also has the ability to borrow funds, if required, based upon its financial capabilities.