

Comparison of Modeled Investment per Line

Q. ON A PER-LINE BASIS, DOES ICM-FL MODEL HIGHER SWITCH COSTS FOR THE GTD-5 THAN IT DOES FOR THE 5ESS AND NORTEL SWITCHES?

A. XXX This is shown in the table below. Whether the modeled switch costs include or exclude power, test equipment, and the EF&I and IAF adjustments, the modeled switch investment per line for the XXXXXXXXXXXX is less than the modeled investment for the XXXXX and the XXXXXX.

Note that both the modeled investments shown below and the relative ordering of the three vendors are company and vendor confidential.

	Without Power, Test, EF&I and IAF Adjustments	With Power, Test, EF&I and IAF Adjustments
XXXXXXXX	\$XXXXXX	\$XXXXXX
XXXXXXXX	\$XXXXXX	\$XXXXXX
XXXXXXXX	\$XXXXXX	\$XXXXXX
XXXXXXXX	\$XXXXXX	\$XXXXXX
XXXXXXXX	\$XXXXXX	\$XXXXXX

DOCUMENT NUMBER-DATE

03127 MAR 18 8

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