

ATTACHMENT B

**BellSouth Telecommunications, Inc.
FPSC Docket No. 020119-TP
Request for Confidential Classification
Page 2 of 2
4/16/02**

**REQUEST FOR CONFIDENTIAL CLASSIFICATION OF BELL SOUTH'S RESPONSE
TO STAFF'S FIRST REQUEST FOR PRODUCTION OF DOCUMENTS, ITEM
NO. 4, FILED APRIL 16, 2002, IN FLORIDA DOCKET NO. 020119-TP**

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DOCUMENT NUMBER-DATE

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FPSC-COMMISSION CLERK

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**REQUEST FOR CONFIDENTIAL CLASSIFICATION OF BELL SOUTH'S RESPONSE
TO STAFF'S FIRST REQUEST FOR PRODUCTION OF DOCUMENTS, ITEM
NOS. 1-3, FILED APRIL 16, 2002, IN FLORIDA DOCKET NO. 020119-TP**

**REDACTED FOR PUBLIC DISCLOSURE
ENTIRE DOCUMENT IS PROPRIETARY**

DOCUMENT NUMBER-DATE
04246 APR 16 2002
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BellSouth Telecommunications, Inc.
Florida Public Service Commission
Docket No. 020119-TP
Staff's 1st Request for Production
of Documents
March 14, 2002
Item No. 4

ATTACHMENT (1)

Cost Analysis of 1FB with Proposed Key Discounts

FL	CLEC	Tariff	Total	25%	TELRIC	TELRIC	LRIC	LRIC
RG	Zone	BLS Price	w/SLC	Discount	Cost	Margin	Cost	Margin
1	3	\$23.36	\$31.20	\$25.36	\$18.84	26%		
2	3	\$24.54	\$32.38	\$26.25	\$18.84	28%		
3	3	\$25.84	\$33.68	\$27.22	\$18.84	31%		
4	3	\$27.01	\$34.85	\$28.10	\$18.84	33%		
5	2	\$28.14	\$35.98	\$28.95	\$18.84	35%		
6	2	\$29.38	\$37.22	\$29.88	\$18.84	37%		
7	2	\$30.38	\$38.22	\$30.63	\$18.84	38%		
8	2	\$31.38	\$39.22	\$31.38	\$18.84	40%		
9	1	\$32.32	\$40.16	\$32.08	\$18.84	41%		
10	1	\$33.03	\$40.87	\$32.61	\$18.84	42%		
11	1	\$33.74	\$41.58	\$33.15	\$18.84	43%		
12	1	\$34.33	\$42.17	\$33.59	\$18.84	44%		

GA	CLEC	Tariff	Total	25%	TELRIC	TELRIC	LRIC	LRIC
RG	Zone	BLS Price	w/SLC	Discount	Cost	Margin	Cost	Margin
2	3	\$24.90	\$32.74	\$26.52	\$17.46	34%		
5	3	\$31.80	\$39.64	\$31.69	\$17.46	45%		
7	2	\$37.30	\$45.14	\$35.82	\$17.46	51%		
12	1	\$48.30	\$56.14	\$44.07	\$17.46	60%		

TN	CLEC	Tariff	Total	25%	TELRIC	TELRIC	LRIC	LRIC
RG	Zone	BLS Price	w/SLC	Discount	Cost	Margin	Cost	Margin
1	3	\$27.05	\$34.89	\$28.13	\$18.36	35%		
2	3	\$30.80	\$38.64	\$30.94	\$18.36	41%		
3	2	\$32.75	\$40.59	\$32.40	\$18.36	43%		
4	1	\$39.05	\$46.89	\$37.13	\$18.36	51%		
5	1	\$39.70	\$47.54	\$37.62	\$18.36	51%		

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Cost Analysis of 1FB with Proposed Key Discounts

1FB					HTG				Average Verticals		Total Price	
Rate Group	Units	1FB	SLC	Total	Rate Group	Price	HTG/Line	Price	Rate Group	Price	Rate Group	Price
1	94	\$23.36	\$7.84	\$31.20	1	\$0.00	0.26	\$0.00	1	\$0.00	1	\$31.20
2	464	\$24.54	\$7.84	\$32.38	2	\$0.00	0.20	\$0.00	2	\$0.00	2	\$32.38
3	5023	\$25.84	\$7.84	\$33.68	3	\$0.00	0.35	\$0.00	3	\$0.00	3	\$33.68
4	15523	\$27.01	\$7.84	\$34.85	4	\$0.00	0.34	\$0.00	4	\$0.00	4	\$34.85
5	20379	\$28.14	\$7.84	\$35.98	5	\$0.00	0.37	\$0.00	5	\$0.00	5	\$35.98
6	42928	\$29.38	\$7.84	\$37.22	6	\$0.00	0.38	\$0.00	6	\$0.00	6	\$37.22
7	16710	\$30.38	\$7.84	\$38.22	7	\$0.00	0.38	\$0.00	7	\$0.00	7	\$38.22
8	10497	\$31.38	\$7.84	\$39.22	8	\$0.00	0.39	\$0.00	8	\$0.00	8	\$39.22
9	31043	\$32.32	\$7.84	\$40.16	9	\$0.00	0.40	\$0.00	9	\$0.00	9	\$40.16
10	32174	\$33.03	\$7.84	\$40.87	10	\$0.00	0.42	\$0.00	10	\$0.00	10	\$40.87
11	23088	\$33.74	\$7.84	\$41.58	11	\$0.00	0.40	\$0.00	11	\$0.00	11	\$41.58
12	47654	\$34.33	\$7.84	\$42.17	12	\$0.00	0.53	\$0.00	12	\$0.00	12	\$42.17

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2.

Cost Analysis of 1FB with Proposed Key Discounts

UNE-P Bus Market Rate Worksheet

A B C D E F G H I J

TRIC

FL

2 Wire VG
 Non-Traffic Sensitive
 Usage
 Total

TECH

FL

2 Wire VG Loop \$16.03
 Exchange Port \$1.12
 Usage \$1.69
 Total \$18.84

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SBSFL

A B C D E F G H I J

Rate Factor: . . 0.75									
FL	1LHB4	Mileage-Foreign Exchange service, distance sensitive			Tariff	\$4.05			
FL	SBLFX	Back-Up Line			Calc			#REF!	
FL	S5DBD	Dual Tone Multifrequency pulsing option on DID			Tariff	\$7.50			
FL	P2JQX	IntraLATA Private Line Service, Voice Grade Local Channel			Tariff	\$38.00			
FL	P2JMX	IntraLATA Private Line Service, Voice Grade Local Channel			Tariff	\$39.00			
FL	P2JNX	IntraLATA Private Line Service, Voice Grade Local Channel			Tariff	\$39.00			
FL	P2JHX	IntraLATA Private Line Service, Voice Grade Local Channel			Tariff	\$26.00			
FL	P2JUX	IntraLATA Private Line Service, Voice Grade Local Channel			Tariff	\$26.00			
FL	CENAA	Standard Features per Station Line, each			Tariff	\$3.95			
FL	TM5	PBX Service, combination message rate trunk, additional			Calc				
FL	1SE6X	Pvt line-local channel tie line service, type 2110			Calc				
FL	1SE6Q	Pvt line-local channel tie line service, type 2110			Calc				
FL	SAU	IntraLATA Private Line Service-Type B signaling arrangement			Tariff	\$5.40			
FL	1SE6Y	Pvt line-local channel tie line service, type 2110			Calc				
FL	TM3	PBX Service, outward message rate trunk, additional			Calc				
FL	P2JLX	IntraLATA Private Line Service, Voice Grade Local Channel			Tariff	\$30.00			
FL	M4LFA	Station Link Flat Rate			Calc				
FL	SL5	IntraLATA Private Line Service, Automatic ringdown signaling arrangement			Tariff	\$9.70			
FL	EXMOX	Main station line, distance sensitive			Calc				
FL	M4LFH	Station Links Equipped with Caller ID Flat Rate			Calc				
FL	1D91X	FX Local Channel-Primary Channel			Tariff	\$21.15			
FL	1L9FX	Foreign Exchange Mileage-Fixed			Tariff	\$28.50			
FL	1LHGV	Foreign Central Office mileage-Fixed			Tariff	\$28.50			
FL	1LDPZ	MegaLink Local Channel, First 1/2 Mile			Tariff	\$95.05			
FL	M1M52	5ESS Feature Group 2			Calc				
FL	EXMNX	Digital ESSX Service, Wire Center Lines, up to 2 1/2 miles, per Line			Calc				
FL	P1JAX	IntraLATA Private Line Service, Sub-Voice Grade Local Channel			Tariff	\$17.60			
FL	3LBBS	IntraLATA Private Line Service, Interoffice Channel, Voice Grade-Fixed			Tariff	\$30.00			
FL	1MBCL	Business Message Rate Line			Calc				
FL	1POWU	MegaLink/LightGate, analog trunk feature activation at central office			Calc				
FL	FP115	Broadband Exchange Line Customers Premise to Wire Center at 1.536 Mbps			Calc				
FL	1RSD3	IntraLATA Private Line Service, SynchroNet Service, Digital Local Service			Tariff	\$49.35			
FL	1RSD9	IntraLATA Private Line Service, SynchroNet Service, Digital Local Channel			Tariff	\$49.35			
FL	1MB	Business Message Rate Line			Calc				
FL	TTT	Long distance trunks arranged for connection to company's toll switchboard			Calc				
FL	DS1FN	ISDN Conference Drop Hold and Transfer			Calc				
FL	BUA	Business measured line			Calc				
FL	1LNO1	Interoffice channel mileage, fixed rate, 0-8 miles			Tariff	\$59.75			
FL	1LNO2	Interoffice channel mileage, fixed rate, 9-25 miles			Tariff	\$59.75			
FL	M1LFA	MultiServ Station Link Flat Rate each			Tariff	\$36.00			
FL	M1LFH	MultiServ Station Link Equipped with Caller ID Flat Rate each			Tariff	\$36.00			
FL	TTTXA	Long distance trunks connected to Telco toll switchboard or DDD network			Calc				
FL	FCS	Flexible Call Forwarding			Tariff	\$5.00			

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	A	B	C	D	E	F	G	H	I	J
1	FL	TMC	PBX Service, combination message rate trunk, first							
2	FL	1PB	Business Line							
3	FL	1FBCL	Business Line							
4	FL	TMU	Message rate, PBX trunk, outdial, first							
5	FL	TTTTB	Long distance trunks connected to Tolo toll switchboard, DDD or IDD nets							
6	FL	7FB	Business Line-Incoming Only							
7	FL	A6SBX	WatchAlert Service Business Line							
8	FL	OFB	Business line, outgoing							
9	FL	LQTEB	ISDN Threshold Pricing, Basic Rate DSL Access Arrangement, Business							
10	FL	LQTTB	ISDN Threshold Pricing, Basic Rate DSL Access Arrangement, Business							
11	FL	LTBLB	Individual Line ISDN Business - Low Volume Access/Digital Subscriber Line (
12	FL	LOOBQ	Private line local channel to line service							
13	FL	COMF9	Complete Choice for Business 9 line Package							
14	FL	BD2	Business Line with Touch-Tone and BellSouth Business Plus Calling Plan 2							
15	FL	COMF8	Complete Choice for Business 8 line Package							
16	FL	COM29	Complete Choice for Business 9 line Package							
17	FL	SP1AC	Area Connection - First							
18	FL	FXR	Main station without ext							
19	FL	COM28	Complete Choice for Business 8 line Package							
20	FL	COMF7	Complete Choice for Business 7 line Package							
21	FL	M9CCX	NAR Package Both Way Flat Rate							
22	FL	BCT2C	BellSouth Channelized Trunks, Combination/Two-Way Channel, Flat Rate, per							
23	FL	1RSD5	IntraLATA Private Line Service, SynchroNet Service, Digital Local Channel							
24	FL	1RSD6	IntraLATA Private Line Service, SynchroNet Service, Digital Local Service							
25	FL	COM27	Complete Choice for Business 7 line Package							
26	FL	FR71V	Primary Rate ISDN Voice/Data Interface							
27	FL	FR425	Frame Relay Service, Customer Connection at 256 Kbps							
28	FL	COMF6	Complete Choice for Business 6 line Package							
29	FL	M2RED	Meet Me Conference Executive Conference per Conference Number							
30	FL	EOA	Network Access Register Flat Rate Service, 2-Way Operation, each (EBSX)							
31	FL	1LD1E	Primary Rate ISDN Non-Distance Sensitive Message							
32	FL	COM26	Complete Choice for Business 6 line Package							
33	FL	SMV	Surrogate Client Number (Voice Messaging Identification Number)							
34	FL	SHK1N	Customer Channel Interface, Per Node, Per DS1							
35	FL	COM25	Complete Choice for Business 5 line Package							
36	FL	BD3CL	Business Line with Touch-Tone and BellSouth Business Plus Calling Plan 2							
37	FL	BCTOC	BellSouth Channelized Trunks, Outward Only Channel, Flat Rate, per Channel							
38	FL	1LLBE	Message-extension line							
39	FL	COMF5	Complete Choice for Business 5 line Package							
40	FL	FP164	Broadband Exchange Line From Customers Premise to Wire Center at 64 KBPS							
41	FL	FRH10	Frame Relay Service, Customer Connection at 44.210 Mbps							
42	FL	COMF2	Complete Choice for Business 2 Line Package							
43	FL	COMB4	Complete Choice for Business 4 Line Package							
44	FL	FP156	Broadband Exchange Line From Customers Premise to Wire Center at 66 KBPS							

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A	B	C	D	E	F	G	H	I	J
FL	PR71U	Primary Rate ISDN Extended Reach Inward Data Final Route Interface							
FL	COMP3	Complete Choice for Business 3 Line Package			Tariff	\$139.00			
FL	BUE	Business line, hunting, Telco equipment							
FL	WMCSQ	Outward WATS service, statewide							
FL	WSA1X	Open 800 Service Over an Access Line							
FL	PR71E	Primary Rate ISDN Inward Data Option Interface							
FL	LQ1AA	Basic Rate ISDN DSL Arrangement Optional Usage Plan A, Business			Tariff	\$69.95			
FL	NSQ	Repeat Dialing (*88)			Tariff	\$1.50			
FL	COM23	Complete Choice for Business, Business Plus Option 2, 3 Line Package			Tariff	\$144.00			
FL	COM22	Complete Choice for Business, Business Plus Option 2, 2 Line Package			Tariff	\$99.00			
FL	COM2H	Complete Choice for Business 3 Line Package			Tariff	\$147.00			
FL	BCTL1	BellSouth Channelized Trunks, 1.544 Mbps Access Line, per Access Line							
FL	ELXO1	Package of 3 features, Group A							
FL	NDT	PBX Service, BellSouth CMRS Local Loop DID trunk termination			Tariff	\$21.80			
FL	COMP1	Complete Choice for Business 1 Line Package			Tariff	\$52.00			
FL	TFU	PBX Service, outgoing flat rate trunk							
FL	MVP	Call Hold, Intercom, Call Pickup, User Transfer/Conferencing			Tariff	\$6.00			
FL	MVPAL	Prestige Service, Additional Line			Tariff	\$6.00			
FL	TFC	PBX Service, combination flat rate trunk							
FL	COMPH	Complete Choice for Business 3 Line package			Tariff	\$142.00			
FL	TFN	PBX Service, Inward flat rate trunk							
FL	COM21	Complete Choice for Business, Business Plus Option 2, 1 Line Package			Tariff	\$57.00			
FL	FX52B	Foreign Exchange business, measured, two-way							
FL	BC2	BellSouth Business Choice Package 2			Tariff	\$48.95			
FL	PR7BL	Primary Rate ISDN Extended Reach Inward Data Final Route B-Channels							
FL	FP144	Broadband Exchange Line, Fast Packet Option at 44.210 Mbps			Tariff	\$1,300.00			
FL	FRH12	Frame Relay Service, Customer Connection at 128 Kbps							
FL	FX5CX	Foreign Exchange access, combination trunk, measured							
FL	HBV	Anonymous Call Rejection							
FL	FRH15	Frame Relay Service, Customer Connection at 1.536 Mbps							
FL	TF5CX	Business, flat rate trunk w/meas. usage charge, (leaky PBX) comb.(FL only)							
FL	1LDPA	MegaLink Local Channel, Each Additional 1/2 Mile							
FL	1L9FX	Foreign Exchange Mileage-Measured			Tariff	\$1.60			
FL	M1GNC	ISDN Interoffice Channel per DSL							
FL	TDD1X	PBX Service, DID inward trunk							
FL	1LHGV	Foreign Central Office mileage-Measured			Tariff	\$1.65			
FL	1LPG5	Mileage-pvt line channel, voice grade							
FL	BCTS1	BellSouth Channelized Trunks, Service Interface, per Access Line							
FL	VUM48	MegaLink/LightGate (AKA BellSouth SPA Point to Point Network) CO channel							
FL	NRX3X	ESSX Intercom Charge, per flat rate main station							
FL	NQT	MegaLink Channel Service NAR, per flat rated line or trunk outgoing							
FL	EBY33	User Transfer/Conferencing and Call Hold							
FL	LQGFX	ISDN B Channel Threshold Voice/Data							
FL	NUM3X	ESSX intercom charge, per message rate main station							
FL	BD1	Business Line with Touch-Tone and BellSouth Business Plus Calling Plan 1			Tariff	\$64.10			

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SBSFL

A	B	C	D	E	F	G	H	I	J
FL	LPRFX	Channels Activated B Channel Flat Rate Circuit Switched Voice/Data							
FL	COM19	Complete Choice for Business 9 line Package			Tariff	\$644.00			
FL	COM18	Complete Choice for Business 8 line Package			Tariff	\$575.00			
FL	COM17	Complete Choice for Business 7 line Package			Tariff	\$508.00			
FL	COM16	Complete Choice for Business 6 line Package			Tariff	\$440.00			
FL	COM15	Complete Choice for Business 5 line Package			Tariff	\$371.00			
FL	VUM24	MegaLink/LightGate (AKA BellSouth SPA Point to Point Network) CO channel							
FL	ELY2N	User Transfer and Conferencing							
FL	COM14	Complete Choice for Business 4 Line Package			Tariff	\$305.00			
FL	COM12	Complete Choice for Business, Business Plus Option 1, 2 Line Package			Tariff	\$159.00			
FL	NSS	Call Return (*69)			Tariff	\$1.50			
FL	COM1H	Complete Choice for Business 3 Line Package			Tariff	\$237.00			
FL	EBY48	User Transfer/Conferencing, Call Pickup and Call Hold							
FL	BD1CL	Business Line with Touch-Tone and BellSouth Business Plus Calling Plan 1			Tariff	\$64.10			
FL	EBY32	User Transfer/Conferencing and Call Pickup							
FL	COM11	Complete Choice for Business, Business Plus Option 1, 1 Line Package			Tariff	\$87.00			
FL	BC1	BellSouth Business Choice Package 1			Tariff	\$77.95			
FL	SHK1C	Central Office Channel Interface, Per Customer Node, Per DS1							
FL	PR7BV	Primary Rate ISDN B-Channel for Use with Voice/Data Application			Tariff	\$41.25			
FL	TOOCX	Direct-inward-Dialing combination trunk							
FL	NQM	MegaLink Channel Service NAR, per flat rated line or trunk both ways							
FL	3LBCA	SynchroNet Interoffice Channel, each 9-25 Miles Fixed Monthly Rates							
FL	FRH38	Frame Relay Service, Customer Connection at 384 Kbps							
FL	ESC	Three-Way Calling			Tariff	\$4.70			
FL	3LBEA	SynchroNet Interoffice Channel, Over 25 Miles, Fixed							
FL	3LBAA	SynchroNet Interoffice Channel, each 0-8 Miles Fixed Monthly Rates							
FL	FRH84	Frame Relay Service, Customer Connection at 84 Kbps							
FL	FRH56	Frame Relay Service, Customer Connection at 56 Kbps							
FL	ESCWT	Three-Way Calling with Transfer			Tariff	\$4.95			
FL	LQ1BA	Basic Rate ISDN DSL Arrangement Optional Usage Plan B, Business			Tariff	\$249.95			
FL	LQ1BC	Basic Rate ISDN DSL Arrangement Optional Usage Plan B, Business			Tariff	\$249.95			
FL	PR7N3	Provisioning of more than 1 simultaneous call per TN in an ICE arrangement							
FL	RCFVF	Remote Call Forwarding - Local			Tariff	\$16.00			
FL	RCFVQ	Remote Call Forwarding			Tariff	\$16.00			
FL	RCFVS	Remote Call Forwarding			Tariff	\$16.00			
FL	NSY	Call Block (*80)			Tariff	\$1.50			
FL	NST	Call Tracing (*57)			Tariff	\$2.00			
FL	DRS	RingMaster I - One RingMaster Number with Distinctive Ringing			Tariff	\$4.00			
FL	NSD	Caller ID Number Delivery							
FL	NQP	MegaLink Channel Service NAR, per flat rated line or trunk, incoming							
FL	DRS1X	RingMaster II - First RingMaster Number with Distinctive Ringing			Tariff	\$8.00			
FL	MWW	Message Waiting - Stutter Dialtone							
FL	1LNOC	Interoffice channel mileage, each airline mile, over 25 miles							
FL	2UN64	IntraLATA Private Line Service, SynchroNet Service, Node Channel Termination							

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SBSFL

A	B	C	D	E	F	G	H	I	J
FL	2UN56	IntraLATA Private Line Service, SynchroNet Service, Node Channel Termination							
FL	1LNOB	Interoffice channel mileage, each airline mile, 9-25 miles							
FL	DS1FG	Additional Call Appearance of the Primary Directory Number							
FL	1LNOA	Interoffice channel mileage, each airline mile, 0-8 miles							
FL	3LBBS	IntraLATA Private Line Service, Interoffice Channel, Voice Grade-Measured			Tariff	\$1.85			
FL	NXMCR	Caller ID Name and Number Delivery with Anonymous Call Rejection			Tariff	\$7.50			
FL	SRG	Selective Class of Call Screening							
FL	NXECR	Enhanced Caller ID with Anonymous Call Rejection			Tariff	\$17.00			
FL	PR7CN	Calling Name Delivery Feature, per Primary Rate Interface							
FL	NXMMN	Caller ID Name and Number Delivery			Tariff	\$7.50			
FL	ESL	8 Code Speed Calling			Tariff	\$2.00			
FL	ESF	30 Code Speed Calling			Tariff	\$3.00			
FL	CREX1	Custom Toll Restriction							
FL	ESM	Call Forwarding							
FL	CREXA	Custom Toll Restriction plus expanded local calling							
FL	RCA	Remote Call Forwarding-Additional Capacity			Tariff	\$18.00			
FL	PR7BD	Primary Rate ISDN B-Channel for Inward Data Option							
FL	HTG	Hunting/Rollover Service							
FL	HTGMS	Hunting/rotary service message rate							
FL	3LBFA	SynchroNet Interoffice Channel, each Mile or Fraction Thereof							
FL	3LBDA	SynchroNet Interoffice Channel, each Mile or Fraction Thereof							
FL	3LBBA	SynchroNet Interoffice Channel, each Mile or Fraction Thereof							
FL	EATPA	Call Forwarding							
FL	E40	Call Forwarding Variable-Outside, per line							
FL	DAVT2	Courtesy Complete			Tariff	\$10.00			
FL	GCZ	Remote Activation of Call Forwarding			Tariff	\$5.20			
FL	GCJRC	Call Forwarding Don't Answer Ring Control							
FL	GCE	Call Forwarding Busy Line							
FL	GCJ	Call Forwarding Don't Answer							
FL	ESX	Call Waiting							
FL	E9GPA	Call Forwarding Don't Answer							
FL	E8HPA	Call Waiting							

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BACKUPFL

A

B

C

D

E

F

G

H

FL-BACKUP Line		Qty	Unit Rate	Rate	Unit Cost	Cost	Calculated Margin
SBLFX	Back-Up Line						
	Usage						
	Subscriber Line Charge						

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PBXFL

FL-PBX Service		Qty	Unit Rate	Rate	Unit Cost	Cost	Calculated Margin
TMC	PBX Service, combination message rate trunk, first						
TM3	PBX Service, outward message rate trunk, additional						
SAU	IntraLATA Private Line Service-Type B signaling arrangement						
SL5	IntraLATA Private Line Service, Automatic ringdown signaling arrangement						
	Subscriber Line Charge						
FL-PBX Service		Qty	Unit Rate	Rate	Unit Cost	Cost	Calculated Margin
TMC	PBX Service, combination message rate trunk, first						
TM5	PBX Service, combination message rate trunk, additional						
SAU	IntraLATA Private Line Service-Type B signaling arrangement						
SL5	IntraLATA Private Line Service, Automatic ringdown signaling arrangement						
	Subscriber Line Charge						
FL-PBX Service DID		Qty	Unit Rate	Rate	Unit Cost	Cost	Calculated Margin
TDD1X	PBX Service, DID inward trunk						
S5DBD	Dual Tone Multifrequency pulsing option on DID						
	Subscriber Line Charge						
The SAU, SL5, TM3 and TM5 USOCs pass with PBX trunk TMC. They would also pass with the other PBX trunks because the margins are even higher than the TMC.							

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CENTREXFL

A FL-CENTREX Average System	B Qty.	C Unit Rate	D Rate	E Unit Cost	F Cost	G Calculated Margin
M1ACC	Std Common Equipment					
CENAA	Standard Features per Station Line, each					
M4LFA	Station Link Flat Rate					
M9QCX	NAR Package Both Way Flat Rate					
HTG	Hunting/Rollover Service					

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FEXCFL

A B C D E F G H I J

FL-Foreign Exchange									
Typical System									
	USOC	Qty	Unit Rate	Unit Cost	Revenue	Cost	Calculated Margin		
1FB									
1D91X									
1L9FX-Fixed									
1L9FX-Measured									
Subscriber Line Charge									
Total									
	USOC	Qty	Unit Rate	Unit Cost	Revenue	Cost	Calculated Margin		
1FB									
1LHGV-Fixed									
1LHGV-Measured									
Subscriber Line Charge									
Total									
	USOC	Qty	Unit Rate	Unit Cost	Revenue	Cost	Calculated Margin		
1FB									
1LHB4									
Subscriber Line Charge									
Total									

Attorney Client Privileged and subject to the attorney work doctrine.
 Private/Proprietary: No disclosure outside BellSouth except by written agreement.

ESSEXFL

A

B

C

D

E

F

G

H

FL-ESSX Average System		Qty	Unit Rate	Rate	Unit Cost	Cost	Calculated Margin
NRX3X	ESSX Intercom Charge, per flat rate main station						
EXMNX	Digital ESSX Service, Wire Center Lines, up to 2 1/2 miles, per Line						
ELX01	Package of 3 features, Group A						
EATPA	Call Forwarding						
EQA	Network Access Register Flat Rate Service, 2-Way Operation, each (ESSX)						
HTG	Hunting/Rollover Service						
PGSA7	Parity charge-network access register installed after 7/83						
Loop weighting							
EXMNX	Digital ESSX Service, Wire Center Lines, up to 2 1/2 miles, per Line	Pct	Miles	Weighting			
EXMOX	Main station line, distance sensitive						
	Total						

Attorney Client Privileged and subject to the attorney work doctrine.
 Private/Proprietary: No disclosure outside BellSouth except by written agreement.

MSERVFL

A B C D E F G H

FL-MULTISERV							
FL-MULTISERV Average System		Qty	Unit Rate	Revenue	Unit Cost	Cost	Calculated Margin
M1ACC	Customized common Equipment						
M1M52	5ESS Feature Group 2						
M1LFA	MultiServu Station Link Flat Rate each						
9ZR	FCC Charge for Network Access						
FL-MULTISERV Plus Average System							
M1ACC	Customized common Equipment						
M1M52	5ESS Feature Group 2						
M4LFA	Station Link Flat Rate						
M9QCX	NAR Package Both Way Flat Rate						
HTG	Hunting/Rollover Service						
9ZR	FCC Charge for Network Access						

Attorney Client Privileged and subject to the attorney work doctrine.
 Private/Privileged: No disclosure outside BellSouth except by written agreement.

EXTSERVFL

A B C D E F G H

FL-Extension Service							
Typical System							
	USOC	Qty	Unit Rate	Unit Cost	Revenue	Cost	Calculated Margin
1	1SE6X/1SE6Q/1SE6Y						
2	1FB						
3	9ZR						
4	Total						
	1FB and 9ZR represents an existing line that would be required before adding an extension service.						
	1FB/9ZR quantity based on the state average of 1FBs per Tie Code with this service.						

Attorney Client Privileged and subject to the attorney work doctrine.
 Private/Proprietary: No disclosure outside BellSouth except by written agreement.

MLINKFL

Florida MegaLink® Service Typical Arrangement (uses 24-48 Mo. rates)										
A	B	C	D	E	F	G	H	I	J	
USOC	Quantity	Description	Recurring Cost	Recurring Rate	Element Contrib	Total Cost	Total Revenue	Total Contribution	Calculated Margin	
	(A)		(B)	(C)	(D)	(E)	(F)	(G)		
						(=A*B)	(=A*C)	(=F-E)		
1	1LDPZ	2	LC, 1st Half Mile							
2	1LDPA	8	LC, Add'l Half Mile							
3	1LNO2	1	IOC, Fixed							
4	1LNOB	15	IOC, Per Mile							
5										
PROPRIETARY: Material contained within the boxes on this page is proprietary information of BellSouth which may not be disclosed without prior written authorization.										

Attorney Client Privileged and subject to the attorney work doctrine.
 Private/Proprietary: No disclosure outside BellSouth except by written agreement.

FLUsage

Local							
A	B	C	D	E	F	G	H
State	Measured Service Description	Rev/MOU	MOU/Line	Cost/MOU	Calculated Margin		
FL	Standard Measured						
FL	Leaky PBX Measured						
FL	Shared Tenant Measured						
FL	Standard Message Rate						
FL	Leaky PBX Message Rate						
FL	FX						
FL	Back-Up Line - Flat						
FL	Megalink ISDN						
FL	Business Plus Option 1						
FL	Business Plus Option 2						
FL	Business Plus Backup Opt 1						
FL	Business Plus Backup Opt 2						
FL	ISDN Threshold All States						
FL	ISDN BRI Res All Opts & Bus Opt A						
	Business Plus Option 1	Qty	Rate	Unit Cost	Revenue	Cost	Calculated Margin
BD1	BellSouth Business Plus Calling Plan 1						
	Business Plus Option 1						
Toll		Rev/MOU		Cost/MOU	Calculated Margin		
	Florida						

Attorney Client Privileged and subject to the attorney work doctrine.
 Private/Proprietary: No disclosure outside BellSouth except by written agreement.

17.

BellSouth Telecommunications, Inc.
Florida Public Service Commission
Docket No. 020119-TP
Staff's 1st Request for Production
of Documents
March 14, 2002
Item No. 4

ATTACHMENT (2)

STATE OF FLORIDA

Commissioners:
LILA A. JABER, CHAIRMAN
J. TERRY DEASON
BRAULIO L. BAEZ
MICHAEL A. PALECKI
RUDOLPH "RUDY" BRADY



DIVISION OF
REGULATORY OVERSIGHT
DANIEL M. HOPPE, DIRECTOR
(850) 413-6480

Public Service Commission

February 7, 2002

Marshall M. Criser III
Vice President - Regulatory Relations
BellSouth Telecommunications, Inc.
150 South Monroe Street, Suite 400
Tallahassee, FL 32301-1556

Re: Authority No. T020035

Dear Sir/Madam:

Enclosed and listed on the attached sheet is your filing made under Commission Authority No. T020035 that became effective 01/31/2002 and will be incorporated in your file with the Florida Public Service Commission.

Any subsequent changes to your tariff should be received by the Commission in accordance with the notice requirements specified in Sections 364.051 and 364.163, Florida Statutes.

Sincerely,

A handwritten signature in cursive script that reads "Jacquelyn Gilchrist".

Jacquelyn Gilchrist
Regulatory Analyst Supervisor

JG/tfis

1634

ATTACHMENT
AUTHORITY NUMBER: T020035

SECTION A2

GENERAL SUBSCRIBER SERVICE TARIFF
GENERAL REGULATIONS

13th

34.0.2

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are *on file with* the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority
(DELETED)			
(DELETED)			
BellSouth's Service Territory ¹	2002 Key Customer Program	-Eligible monthly revenue is discounted at percentages listed below based on monthly total billed revenue (TBR) and applied as a credit each month on the customer's bill:	01/31/02 to 06/25/02
	-For business customers served from hot wire centers:	Monthly TBR - 18 months \$75 - \$3,000 10%	
	-Customers with Analog Private Line service are not eligible for this promotion.	Monthly TBR - 36 months \$75 - \$3,000 25%	
	-Customers with Volume and Term Contract Service Arrangements are not eligible to participate in this promotion.		
		-50% discount will be given on Rotary Service for a contract period of 18 months.	
		-100% discount will be given on Rotary Service for a contract period of 36 months.	
		-Line Connection Charges will be waived during the promotion sign-up period.	

Note 1: Customer may elect to participate only once during each promotion.

Note 2: The list of hot wire centers that are eligible for this promotion is listed on Page 34.0.2.1.

* Registered Service Mark of BellSouth Intellectual Property Corporation

FLORIDA PUBLIC SERVICE COMMISSION

APPROVED

Authority Number **T-020035**
Docket Number(s) _____
Order Number(s) _____
Effective Date JAN 1 1993

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are *on file with* the Commission: (Cont'd)

Eligible Hot Wire Centers Key Customer 2002		
BCRT BOCA TEECA	HTCHNSON IS MAIN	MIAM W. DADE
BOCA RATON MAIN	JCBH-MAIN	MIAM W. MIAMI
BCRT SANDALFOOT	JCVL-ARLINGTON	MELBOURNE
BROOKSVILLE	JCVL-BEACHWOOD	MILTON RAVINE
BELLE GLADE MAIN	JCVL-FT CAROLINE	MNDR-LORETTO
BUNNEL	JCVL-LAKE FOREST	NDAD ARCH CREEK
BOYNTON BEACH MAIN	JCVL-INT'L AIRPORT	NDAD BRENTWOOD
COCOA BEACH	JCVL-NORMANDY	JCVL-CLAY STREET MGO
COCOA-MAIN	JCVL-OCEANWAY	NDAD GOLDEN GLADES
COCOA-MERRITT ISLAND	JCVL-RIVERSIDE	NDAD OLETA
DEBARY DELTONA	JCVL-SAN JOSE	NEW SMYRNA BCH
DEBARY MAIN	JCVL-SAN MARCO	ORLD-AZALEA PARK
DELAND	JCVL-SOUTHPOINT	ORLD-COLONIAL
DLBH KINGS POINT	JCVL-WESCONNETT	ORLD-MAGNOLIA
DELRAY BCH MAIN	JUPITER MAIN	ORLD-PINECASTLE
DEERFIELD BEACH MAIN	KEY WEST MAIN	ORLD-PINEHILLS
DYBH-MAIN	LAKE CITY	ORLD-SAND LAKE
DYBH-ORMND BCH	LAKE MARY	ORPK-MAIN
DYBH-PORT ORANGE	MIAM ALHAMBRA	ORPK-RIDGEWOOD
EGLL-INDN HBR BH	MIAM ALLAPATTAH	OVIDO
EGLL-BOWE GDNS	MIAM AIRPORT	PERRINE MAIN
FT LAUD MAIN RELIEF	MIAM BAYSHORE	PANAMA CITY BEACH
FTLD CORAL RIDGE	MIAM BISCAYNE	PANAMA CITY MAIN
FTLD CYPRESS	MIAM BEACH	PMBH CORAL SPRINGS
FTLD JACARANDA	MIAM CANAL	PMBH FEDERAL
FTLD OAKLAND	MIAM DADELAND BLVD	PMBH MARGATE
FTLD PLANTATION	MIAM FLAGLER	PMBH TAMARAC
FTLD SAWGRASS	MIAM GRANDE	PNSC-BELMONT
FTLD SUNRISE	MIAM HIALEAH	PNSC-FERRY PASS
FTLD WESTON	MIAM INDIAN CREEK	PNSC WARRINGTON
FERNANDINA BCH	MIAM KEY BISCAYN	PONTE VEDRA BCH
PORT PIERCE MAIN	MIAM METRO	PALM COAST
GULF BREEZE	MIAM NORTH MIAMI	PALATKA
GSVL-MAIN	MIAM NORTHSIDE	PORT ST. LUCIE MAIN
GSVL-NORTHWEST	MIAM OPA LOCKA	PTSL SOUTH PTSL
HLWD HALLANDALE	MIAM PALMETTO	SANFORD-O-WS
HLWD PEMBROKE PINES	MIAM POINCIANA	STAQ-MAIN
HLWD WEST HOLLYWOOD	MIAM RED ROAD	STUART MAIN
HOLLYWOOD MAIN	MIAM MIAMI SHORES	TITUSVILLE
HOMESTEAD MAIN	MIAM SILVER OAKS	VERO BEACH MAIN
		WPBH GARDENS
		WPBH GREENACRES
		WPBH HAVERHILL
		WPBH MAIN ANNEX
		WPBH LAKE WORTH
		WPBH RIVIERA BCH
		WPBH RYL PLM BCH
		WWSP-HIGHLAND
		WWSP-SPRING HILL

FLORIDA PUBLIC SERVICE COMMISSION

APPROVED

Authority Number **T-020035**
Docket Number(s) _____
Order Number(s) _____
Effective Date JAN 20 2000

1634

BellSouth Telecommunications, Inc.
 Suite 400
 150 South Morris Street
 Tallahassee, FL 32301-1556

marshall.criser@bellsouth.com

Marshall M. Criser III
 Vice President
 Regulatory & External Affairs

850 224 7798
 Fax 850 224 5073

January 15, 2002

Mr. Dan Hoppe, Director
 Division of Regulatory Oversight
 Attn: Tariff Section
 2540 Shumard Oak Boulevard
 Tallahassee, Florida 32399-0850

Dear Mr. Hoppe:

Pursuant to Florida Statute 364.051, we are filing herewith revisions to our General Subscriber Service Tariff. Following are the affected tariff pages:

General Subscriber Service Tariff
 Section A2 – Thirteenth Revised Page 34.0.2

This promotion is an 18 or 36 month offering targeting BellSouth customers in specific Wire Centers. The promotion will begin January 31, 2002 and end June 25, 2002.

Program Eligibility

- Available to new, existing and former BellSouth business customers
- Monthly BST revenue for subscriber's location must be \$75 to \$3,000
- Subscriber's location must be served out of an eligible wire center.
- Subscriber must sign a 18 or 36 month agreement to receive the discounts

Promotion Elements

- Subscribers, who participate in the promotion and purchase new service during the promotional period, will receive a waiver on all line connection charges associated with the service order. This will include the Line Connection Charge (first and additional lines, line equivalents and trunks).
- Subscribers meeting the eligibility requirements will receive the base discount and may be eligible to receive the hunting discount based upon having BellSouth hunting service.
- Base discount: Specified % discount off subscriber's total billed revenue (TBR) from the GSST A and PLS B tariffs.

Monthly TBR	18 Month	36 Month
\$75 - \$3000	10%	25%
Hunting Discount	50%	100%

- Hunting discount: Subscribers that have hunting service are eligible to receive 50% or 100% off their monthly hunting charges in addition to the base discount depending on selected term.
- *Internet Offer: Customer may choose one of the following offers:

OFFICE COPY

Product	18 Month	36 Month
DSL	Waiver of fee 1 Month	Waiver of fee 2 Months
Web Hosting Site Builder Plans	Waiver of fee 3 months	Waiver of fee 3 months
Web Hosting Shared Web Hosting Basic Plan - Plan C	Waiver of fee 3 months	Waiver of fee 3 months
Dedicated Internet Access	\$30 off monthly credit on BellSouth Internet charges	\$40 off monthly credit on BellSouth Internet charges

*Waiver not good on existing service.

- Base customer discount is based on end-user monthly total billed BST charges
 - The total billed revenue consists of all total billed BST charges (recurring, non-recurring and usage) excluding the following unregulated charges:
 - BellSouth Internet Service charges
 - Cingular Wireless
 - taxes, late payment charges, charges billed pursuant to Federal or State Access Service Tariffs, charges collected on behalf of municipalities (including, but not limited to surcharges for 911 service and dual party relay service), and charges for services provided by other companies.
- Participant must be a BST customer at the time of the discount to receive the discount. The discount will appear as a credit in the OC&C section of the subscriber's bill.
- In the event the subscriber terminates the contract; the subscriber must pay back all the discounts. This reimbursement for the base and hunting offer is to pay back all monetary discounts received as a result of being on this program. This payback will appear on the subscriber's final bill as a charge in the OC&C section.
- In addition to the reimbursement for the base and hunting discounts, the subscriber will also incur a charge for the waived non-recurring charges (line connection charges) and all other costs directly related to subscriber's premature termination.
- In addition, as provided in the Internet addendum, the customer must also pay back all discounts or credits related to Internet service option.
- Subscribers with multi-locations that are BTN'd or CLUB billed may have all locations participate as long as one location is in a Hot Wire Center and one location meets the revenue requirement.
- Subscribers with Centrex, MultiServ and ESSX with SLAs not meeting the per location revenue may have all locations participate as long as it is billed under the same account and at least one location is located in a Hot Wire Center

Promotion Restrictions

- Customers with aggregate annual billing per state of BellSouth services exceeding \$36,000 are not eligible to participate in this tariffed promotion.
- Base and hunting discounts (for hunting service) apply only to BST total billed charges within a state, not across states.
- Customers participating in a Volume and Term Agreement CSAs are not eligible to participate in this promotion.
- Customers with Analog Private Line are not eligible to participate in this promotion.
- This promotion may not be used concurrently with any previous local exchange services term contract program.
- Customers currently participating in SBS Small Business Promotion (Hunting Term Promo) may migrate to this promotion without incurring any termination liability from the other program specifications.
- BellSouth reserves the right to terminate this program at any time; provided, however, that subscribers participating in the program will be grandfathered for the term of their agreement.

Wire Center Qualification

- The wire centers were chosen based upon total cumulative lines lost as well as the velocity of losses, based on a three month rolling average and market share.

Acknowledgment, date of receipt and authority number of this filing are requested. A duplicate letter of transmittal is attached for this purpose.

Your consideration and approval will be appreciated.

Yours very truly,

Marshall M. Criss *ms*

Regulatory Vice President
Attachments

EXECUTIVE SUMMARY

The purpose of these revisions is to allow BellSouth to offer business customers a Key Customer Promotion from January 31, 2002 to June 25, 2002: This promotion is an 18 or 36 month offering targeting BellSouth customers in specific Wire Centers.

Program Eligibility

- Available to new, existing and former BellSouth business customers
- Monthly BST revenue for subscriber's location must be \$75 to \$3,000
- Subscriber's location must be served out of an eligible wire center.
- Subscriber must sign a 18 or 36 month agreement to receive the discounts

Promotion Elements

- Subscribers, who participate in the promotion and purchase new service during the promotional period, will receive a waiver on all line connection charges associated with the service order. This will include the Line Connection Charge (first and additional lines, line equivalents and trunks).
- Subscribers meeting the eligibility requirements will receive the base discount and may be eligible to receive the hunting discount based upon having BellSouth hunting service.
- Base discount: Specified % discount off subscriber's total billed revenue (TBR) from the GSST A and PLS B tariffs.

Monthly TBR	18 Month	36 Month
\$75 - \$3000	10%	25%
Hunting Discount	50%	100%

- Hunting discount: Subscribers that have hunting service are eligible to receive 50% or 100% off their monthly hunting charges in addition to the base discount depending on selected term.
- *Internet Offer: Customer may choose one of the following offers:

Product	18 Month	36 Month
DSL	Waiver of fee 1 Month	Waiver of fee 2 Months
Web Hosting Site Builder Plans	Waiver of fee 3 months	Waiver of fee 3 months
Web Hosting Shared Web Hosting Basic Plan - Plan C	Waiver of fee 3 months	Waiver of fee 3 months
Dedicated Internet Access	\$30 off monthly credit on BellSouth Internet charges	\$40 off monthly credit on BellSouth Internet charges

*Waiver not good on existing service

- Base customer discount is based on end-user monthly total billed BST charges
 - The total billed revenue consists of all total billed BST charges (recurring, non-recurring and usage) excluding the following unregulated charges:
 - BellSouth Internet Service charges
 - Cingular Wireless
 - taxes, late payment charges, charges billed pursuant to Federal or State Access Service Tariffs, charges collected on behalf of municipalities (including, but not limited to surcharges for 911 service and dual party relay service), and charges for services provided by other companies.
- Participant must be a BST customer at the time of the discount to receive the discount. The discount will appear as a credit in the OC&C section of the subscriber's bill.
- In the event the subscriber terminates the contract; the subscriber must pay back all the discounts. This reimbursement for the base and hunting offer is to pay back all monetary discounts received as a result of being on this program. This payback will appear on the subscriber's final bill as a charge in the OC&C section.
- In addition to the reimbursement for the base and hunting discounts, the subscriber will also incur a charge for the waived non-recurring charges (line connection charges) and all other costs directly related to subscriber's premature termination.
- In addition, as provided in the Internet addendum, the customer must also pay back all discounts or credits related to Internet service option.
- Subscribers with multi-locations that are BTN'd or CLUB billed may have all locations participate as long as one location is in a Hot Wire Center and one location meets the revenue requirement.
- Subscribers with Centrex, MultiServ and ESSX with SLAs not meeting the per location revenue may have all locations participate as long as it is billed under the same account and at least one location is located in a Hot Wire Center

Promotion Restrictions

- Customers with aggregate annual billing per state of BellSouth services exceeding \$36,000 are not eligible to participate in this tariffed promotion.
- Base and hunting discounts (for hunting service) apply only to BST total billed charges within a state, not across states.
- Customers participating in a Volume and Term Agreement CSAs are not eligible to participate in this promotion.
- Customers with Analog Private Line are not eligible to participate in this promotion.
- This promotion may not be used concurrently with any previous local exchange services term contract program.
- Customers currently participating in SBS Small Business Promotion (Hunting Term Promo) may migrate to this promotion without incurring any termination liability from the other program specifications.
- BellSouth reserves the right to terminate this program at any time; provided, however, that subscribers participating in the program will be grandfathered for the term of their agreement.

Wire Center Qualification

The wire centers were chosen based upon total cumulative lines lost as well as the velocity of losses, based on a three month rolling average and market share.

PROPOSED TARIFF PAGES

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are *on file with the Commission*: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority	
(DELETED)				(T)
(DELETED)				(D)
BellSouth's Service Territory ¹	2002 Key Customer Program	-Eligible monthly revenue is discounted at percentages listed below based on monthly total billed revenue (TBR) and applied as a credit each month on the customer's bill:	01/31/02 to 06/25/02	(N)
	-For business customers served from hot wire centers ² .			
	-Customers with Analog Private Line service are not eligible for this promotion.	Monthly TBR - 18 months \$75 - \$3,000 10%		
	-Customers with Volume and Term Contract Service Arrangements are not eligible to participate in this promotion.	Monthly TBR - 36 months \$75 - \$3,000 25%		
		-50% discount will be given on Rotary Service for a contract period of 18 months.		
		-100% discount will be given on Rotary Service for a contract period of 36 months.		
		-Line Connection Charges will be waived during the promotion sign-up period.		

Note 1: Customer may elect to participate only once during each promotion.

Note 2: The list of hot wire centers that are eligible for this promotion is listed on Page 34.0.2.1. (N)

* Registered Service Mark of BellSouth Intellectual Property Corporation

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are approved by on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period	Authority	
BellSouth's Service Territory* From Central Offices where Caller ID features are available. (DELETED)	Caller ID Deluxe, Enhanced Caller ID, Enhanced Caller ID with Call Management and Caller ID with Call Management and Call Forwarding	Nonrecurring charges and one month's recurring charges	1/23/01 —to 12/31/01		(D)
(DELETED) BellSouth's Service Territory* (DELETED)	2001 Key Customer Program For business customers served from wire centers in competitive situations. Customers with Analog Private Line service are not eligible for this promotion. Customers with Volume and Term Contract Service Arrangements are not eligible to participate in this promotion.	Eligible monthly revenue is discounted at percentages listed below based on monthly total billed revenue (TBR) and applied as a credit each month on the customer's bill: Monthly TBR — 18 months \$1,000 — \$3,000 — 14% \$150 — \$999.99 — 10% \$100 — \$149.99 — 6% Monthly TBR — 36 months \$1,000 — \$3,000 — 18% \$150 — \$999.99 — 14% \$100 — \$149.99 — 10% 50% discount will be given on Rotary Line service for a contract period of 18 months. 75% discount will be given on Rotary Line service for a contract period of 36 months. Line Connection Charges will be waived during the promotion sign-up period.	06/26/01 —to 06/25/02		(D) (N)(D)
<u>BellSouth's Service Territory*</u>	<u>2002 Key Customer Program</u> <u>For business customers served</u> <u>from hot wire centers*.</u> <u>Customers with Analog Private</u> <u>Line service are not eligible for</u> <u>this promotion.</u> <u>Customers with Volume and</u> <u>Term Contract Service</u> <u>Arrangements are not eligible to</u> <u>participate in this promotion.</u>	<u>Eligible monthly revenue is</u> <u>discounted at percentages</u> <u>listed below based on monthly</u> <u>total billed revenue (TBR) and</u> <u>applied as a credit each month</u> <u>on the customer's bill:</u> <u>Monthly TBR - 18 months</u> <u>\$75 - \$3,000 — 10%</u> <u>Monthly TBR - 36 months</u> <u>\$75 - \$3,000 — 25%</u> <u>50% discount will be given on</u> <u>Rotary Service for a contract</u> <u>period of 18 months.</u> <u>100% discount will be given on</u> <u>Rotary Service for a contract</u> <u>period of 36 months.</u>	<u>01/31/02</u> <u>—to</u> <u>06/25/02</u>		(N)

* Registered Service Mark of BellSouth Intellectual Property Corporation

BELLSOUTH
TELECOMMUNICATIONS, INC.
FLORIDA

ISSUED: ~~June 11, 2001~~ January 15, 2002

BY: Joseph P. Lacher, President -FL
Miami, Florida

GENERAL SUBSCRIBER SERVICE TARIFF

~~Thirteenth Twelfth Revised Page 34.0.2~~

~~Twelfth Canceled Eleventh Revised Page 34.0.2~~

January 31, 2002 ~~EFFECTIVE: June 16, 2001~~

Line Connection Charges
will be waived during the
promotion sign-up period.

Note 1: Customer may elect to participate only once during each promotion.

Note 2: The list of hot wire centers that are eligible for this promotion is listed on Page 34.0.2.1

(N)

ISSUED: June 11, 2001

EFFECTIVE: June 26, 2001

BY: Joseph P. Lacher, President -FL
Miami, Florida

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are approved by on file with the Commission: (Cont'd)

Eligible Hot Wire Centers	Key Customer 2002	
BCRT BOCA TEECA	HTCHINSON IS MAIN	MIAM W. DADE
BOCA RATON MAIN	JCBH-MAIN	MIAM W. MIAMI
BCRT SANDALFOOT	JCVL-ARLINGTON	MELBOURNE
BROOKSVILLE	JCVL-BEACHWOOD	MILTON RAVINE
BELLE GLADE MAIN	JCVL-FT CAROLINE	MNDR-LORETTO
BUNNEL	JCVL-LAKE FOREST	NDAD ARCH CREEK
BOYNTON BEACH MAIN	JCVL-INT'L AIRPORT	NDAD BRENTWOOD
COCOA BEACH	JCVL-NORMANDY	JCVL-CLAY STREET MOO
COCOA-MAIN	JCVL-OCEANWAY	NDAD GOLDEN GLADES
COCOA-MERRITT ISLAND	JCVL-RIVERSIDE	NDAD OLETA
DEBARY DELTONA	JCVL-SAN JOSE	NEW SMYRNA BCH
DEBARY MAIN	JCVL-SAN MARCO	ORLD-AZALEA PARK
DELAND	JCVL-SOUTHPOINT	ORLD-COLONIAL
DLBH KINGS POINT	JCVL-WESCONNETT	ORLD-MAGNOLIA
DELRAY BCH MAIN	JUPITER MAIN	ORLD-PINECASTLE
DEERFIELD BEACH MAIN	KEY WEST MAIN	ORLD-PINEHILLS
DYBH-MAIN	LAKE CITY	ORLD-SAND LAKE
DYBH-ORMND BCH	LAKE MARY	ORPK-MAIN
DYBH-PORT ORANGE	MIAM ALHAMBRA	ORPK-RIDGEWOOD
EGLL-INDN HBR BH	MIAM ALLAPATTAH	OVIDO
EGLL-BOWE GDNS	MIAM AIRPORT	PERRINE MAIN
FT LAUD MAIN RELIEF	MIAM BAYSHORE	PANAMA CITY BEACH
FTLD CORAL RIDGE	MIAM BISCAYNE	PANAMA CITY MAIN
FTLD CYPRESS	MIAM BEACH	PMBH CORAL SPRINGS
FTLD JACARANDA	MIAM CANAL	PMBH FEDERAL
FTLD OAKLAND	MIAM DADELAND BLVD	PMBH MARGATE
FTLD PLANTATION	MIAM FLAOLER	PMBH TAMARAC
FTLD SAWGRASS	MIAM GRANDE	PNSC-BELMONT
FTLD SUNRISE	MIAM HIALEAH	PNSC-FERRY PASS
FTLD WESTON	MIAM INDIAN CREEK	PNSC-WARRINGTON
FERNANDINA BCH	MIAM KEY BISCAYN	PONTE VEDRA BCH
FORT PIERCE MAIN	MIAM METRO	PALM COAST
GULF BREEZE	MIAM NORTH MIAMI	PALATKA
GSVL-MAIN	MIAM NORTHSIDE	PORT ST. LUCIE MAIN
GSVL-NORTHWEST	MIAM OPA LOCKA	PTSL SOUTH PTSL
HLWD HALL ANDALE	MIAM PALMETTO	SANFORD-O-WS
HLWD PEMBROKE PINES	MIAM POINCIANA	STAG-MAIN
HLWD WEST HOLLYWOOD	MIAM RED ROAD	STUART MAIN
HOLLYWOOD MAIN	MIAM MIAMI SHORES	TITUSVILLE
HOMESTEAD MAIN	MIAM SILVER OAKS	VERO BEACH MAIN
		WPBH GARDENS
		WPBH GREENACRES
		WPBH HAVERHILL
		WPBH MAIN ANNEX
		WPBH LAKE WORTH
		WPBH RIVIERA BCH
		WPBH RYL PLM BCH
		WWSP-HIGHLAND
		WWSP-SPRING HILL

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BellSouth Telecommunications, Inc 850 224-7798
Suite 400 Fax 850 224-5073
150 South Monroe Street
Tallahassee, Florida 32301-1556
June 11, 2001

Marshall M. Criser III
Regulatory Vice President

Mr. Dan Hoppe, Director
Division of Regulatory Oversight
Attn: Tariff Section
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0850

Dear Mr. Hoppe:

Pursuant to Florida Statute 364.051, we are filing herewith revisions to our General Subscriber Service Tariff. Following is the affected tariff page:

General Subscriber Service Tariff
Section A2 - Twelfth Revised Page 34.0.2

The purpose of this revision is to offer the following promotion for Small Business customers. This promotion will begin June 26, 2001, and end June 25, 2002. This promotion is available to new and existing BellSouth business customers. The monthly BST revenue for subscriber's location must be between \$100 and \$3,000. The subscriber's location must be served out of an eligible wire center. The subscriber must sign an 18 or 36 month agreement to receive the discounts listed below. The base discount will be applied to eligible monthly revenue throughout the term of the agreement. An additional discount will be given on hunting service for the term of the agreement. If the customer adds lines, trunks or Network Access Registers (NARs) during the term of the agreement, Line Connection Charges will be waived.

Monthly TBR	18 Month	36 Month
\$1,000 - \$3,000	14%	18%
\$150 - \$999.99	10%	14%
\$100 - \$149.99	6%	10%
Hunting Discount	50%	75%

The base customer discount is based on end-user monthly total billed BST revenue which consists of all total billed BST revenue (recurring, non-recurring and usage) excluding all unregulated charges including: Charges for unregulated services, taxes, late payment charges, charges billed pursuant to Federal or State Access Service Tariffs, charges collected on behalf of municipalities (including, but not limited to surcharges for 911 service and dual party relay service), and charges for services provided by other companies.

Subscribers who have hunting service are eligible to receive 50% or 75% off their monthly hunting charges in addition to the base discount depending on the selected term agreement. Subscriber may currently have or purchase the services during the enrollment period, June 26, 2001, through June 25, 2002, to qualify.

At the end of the subscriber's agreed upon term, subscriber may renew the agreement for another term, under the same terms and conditions. In the event the subscriber terminates the contract; the subscriber must pay back all the discounts. This reimbursement for the base and hunting offer is to pay back all monetary discounts received as a result of being on this program. This payback will appear on the subscriber's final bill as a charge in the OC&C section of their bill.

Listed below are restrictions that apply to, and affect participation in, this promotion:

- Subscribers may not have Analog Private Line service.
- Subscribers with multi-locations that are billed to the same telephone number or CLUB billed may have all locations participate as long as one location is in an eligible Wire Center and meets the revenue requirement.
- Subscribers with BellSouth[®] Centrex, MultiServ[®] service, ESSX[®] service, and Digital ESSX[®] service with Secondary Location Addresses not meeting the per location revenue may have all locations participate as long as they are billed under the same account and at least one location is located in an eligible Wire Center.
- Customers with aggregate annual billing per state of BellSouth services exceeding \$36,000 are not eligible to participate in this tariffed promotion.
- Base and hunting discounts (for hunting service) apply only to BST total billed revenue within Kentucky.
- Customers participating in a Volume and Term Agreement Contract Service Agreement are not eligible to participate in this promotion.
- This promotion may not be used concurrently with any previous Key Customer promotions, SBS Small Business Promotion (Hunting Term Promo), Welcome Back! Winback, Full Circle and/or any future versions of those two programs.
- Customers currently participating in SBS Small Business Promotion (Hunting Term Promo) may migrate to this promotion without incurring any penalty from the other program specifications.

BellSouth reserves the right to terminate this program at any time; provided, however, that subscribers participating in the program will be grandfathered for the term of their agreement.

Acknowledgment, date of receipt and authority number of this filing are requested. A duplicate letter of transmittal is attached for this purpose.

Your consideration and approval will be appreciated.

Yours very truly,



Regulatory Vice President

Attachments

[®] BellSouth is a Registered Trademark of BellSouth Intellectual Property Corporation.

[®] Registered Service Mark of BellSouth Intellectual Property Corporation.

EXECUTIVE SUMMARY

BellSouth proposes the following promotion for Small Business customers. This promotion will begin June 26, 2001, and end June 25, 2002. This promotion is available to new and existing BellSouth business customers. The monthly BST revenue for subscriber's location must be between \$100 and \$3,000. The subscriber's location must be served out of an eligible wire center. The subscriber must sign an 18 or 36 month agreement to receive the discounts listed below. The base discount will be applied to eligible monthly revenue throughout the term of the agreement. An additional discount will be given on hunting service for the term of the agreement. If the customer adds lines, trunks or Network Access Registers (NARs) during the term of the agreement, Line Connection Charges will be waived.

Monthly TBR	18 Month	36 Month
\$1,000 - \$3,000	14%	18%
\$150 - \$999.99	10%	14%
\$100 - \$149.99	6%	10%
Hunting Discount	50%	75%

The base customer discount is based on end-user monthly total billed BST revenue which consists of all total billed BST revenue (recurring, non-recurring and usage) excluding all unregulated charges including: Charges for unregulated services, taxes, late payment charges, charges billed pursuant to Federal or State Access Service Tariffs, charges collected on behalf of municipalities (including, but not limited to surcharges for 911 service and dual party relay service), and charges for services provided by other companies.

Subscribers who have hunting service are eligible to receive 50% or 75% off their monthly hunting charges in addition to the base discount depending on the selected term agreement. Subscriber may currently have or purchase the services during the enrollment period, June 26, 2001, through June 25, 2002, to qualify.

At the end of the subscriber's agreed upon term, subscriber may renew the agreement for another term, under the same terms and conditions. In the event the subscriber terminates the contract; the subscriber must pay back all the discounts. This reimbursement for the base and hunting offer is to pay back all monetary discounts received as a result of being on this program. This payback will appear on the subscriber's final bill as a charge in the OC&C section of their bill.

Listed below are restrictions that apply to, and affect participation in, this promotion:

- Subscribers may not have Analog Private Line service.
 - Subscribers with multi-locations that are billed to the same telephone number or CLUB billed may have all locations participate as long as one location is in an eligible Wire Center and meets the revenue requirement.
 - Subscribers with BellSouth[®] Centrex, MultiServ[®] service, ESSX[®] service, and Digital ESSX[®] service with Secondary Location Addresses not meeting the per location revenue may have all locations participate as long as they are billed under the same account and at least one location is located in an eligible Wire Center.
 - Customers with aggregate annual billing per state of BellSouth services exceeding \$36,000 are not eligible to participate in this tariffed promotion.
 - Base and hunting discounts (for hunting service) apply only to BST total billed revenue within Kentucky.
 - Customers participating in a Volume and Term Agreement Contract Service Agreement are not eligible to participate in this promotion.
 - This promotion may not be used concurrently with any previous Key Customer promotions, SBS Small Business Promotion (Hunting Term Promo), Welcome Back! Winback, Full Circle and/or any future versions of those two programs.
 - Customers currently participating in SBS Small Business Promotion (Hunting Term Promo) may migrate to this promotion without incurring any penalty from the other program specifications.
- 1) BellSouth reserves the right to terminate this program at any time; provided, however, that subscribers participating in the program will be grandfathered for the term of their agreement.

The services included in the promotions are in the Business Basic and Non-Basic service categories. Revenue from the promotions exceeds cost.

Tariff page attached.

BellSouth - Florida

PROPOSED TARIFF PAGES

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are approved by the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period	Authority
BellSouth's Service Territory' -From Central Offices where Caller ID features are available.	Caller ID Deluxe, Enhanced Caller ID, Enhanced Caller ID with Call Management and Caller ID with Call Management and Call Forwarding	Nonrecurring charges and one month's recurring charges	1/23/01 to 12/31/01	

(DELETED)

BellSouth's Service Territory'	2001 Key Customer Program -For business customers served from wire centers in competitive situations. -Customers with Analog Private Line service are not eligible for this promotion. -Customers with Volume and Term Contract Service Arrangements are not eligible to participate in this promotion.	-Eligible monthly revenue is discounted at percentages listed below based on monthly total billed revenue (TBR) and applied as a credit each month on the customer's bill: Monthly TBR - 18 months \$1,000 - \$3,000 14% \$150 - \$999.99 10% \$100 - \$149.99 6% Monthly TBR - 36 months \$1,000 - \$3,000 18% \$150 - \$999.99 14% \$100 - \$149.99 10% -50% discount will be given on Rotary Line service for a contract period of 18 months. -75% discount will be given on Rotary Line service for a contract period of 36 months. -Line Connection Charges will be waived during the promotion sign-up period.	06/26/01 to 06/25/02	(D) (N)
--------------------------------	---	--	----------------------------	------------

Note 1: Customer may elect to participate only once during each promotion.

BellSouth - Florida

LEGISLATIVE FORMAT

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are approved by the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period	Authority
BellSouth's Service Territory' -From Central Offices where Caller ID features are available.	Caller ID Deluxe, Enhanced Caller ID, Enhanced Caller ID with Call Management and Caller ID with Call Management and Call Forwarding	Nonrecurring charges and one month's recurring charges	1/23/01 to 12/31 01	(N)
(DELETED) BellSouth's Service Territory'	2000 Key Customer Program -for business customers served from wire centers in competitive situations: -Customers with Analog Private Line service are not eligible for this promotion.	-Eligible monthly revenue is discounted at percentages listed below based on monthly total billed revenue (TBR) and applied as a credit each month on the customer's bill: Monthly TBR - 12 months \$4,500 - \$6,000 - 8% \$3,000 - \$4,499.99 - 7% \$1,500 - \$2,999.99 - 6% \$150 - \$1,499.99 - 5% Monthly TBR - 24 months \$4,500 - \$6,000 - 12% \$3,000 - \$4,499.99 - 11% \$1,500 - \$2,999.99 - 10% \$150 - \$1,499.99 - 9% Monthly TBR - 36 months \$4,500 - \$6,000 - 16% \$3,000 - \$4,499.99 - 15% \$1,500 - \$2,999.99 - 14% \$150 - \$1,499.99 - 13% -An additional reward of 6% will be given on MegaLink® service and ISDN PRI service -Line Connection Charges will be waived during the promotion sign-up period: -40% discount will be given on Rotary Line service for a contract period of 12 months: -40% discount will be given on Rotary Line service for a contract period of 24 months: -30% discount will be given on Rotary Line service for a contract period of 36 months:	02/01/01 to 06/25/01	(DNC)

* Registered Service Mark of BellSouth Intellectual Property Corporation

BELLSOUTH
 TELECOMMUNICATIONS, INC.
 FLORIDA
 ISSUED: ~~June 11, January 8, 2001~~
 BY: Joseph P. Lacher, President -FL
 Miami, Florida

GENERAL SUBSCRIBER SERVICE TARIFF

~~Twelfth Eleventh Revised Page 34 0.2~~
 Cancels ~~Eleventh Tenth Revised Page 34 0.2~~

EFFECTIVE: June 26, January 23, 2001

<p><u>BellSouth's Service Territory</u>¹</p>	<p><u>2001 Key Customer Program</u> -For business customers served from wire centers in competitive situations. -Customers with Analog Private Line service are not eligible for this promotion. -Customers with Volume and Term Contract Service Arrangements are not eligible to participate in this promotion.</p>	<p>-Eligible monthly revenue is discounted at percentages listed below based on monthly total billed revenue (TBR) and applied as a credit each month on the customer's bill. <u>Monthly TBR - 18 months</u> <u>\$1,000 - \$3,000 14%</u> <u>\$150 - \$999.99 10%</u> <u>\$100 - \$149.99 6%</u> <u>Monthly TBR - 36 months</u> <u>\$1,000 - \$3,000 18%</u> <u>\$150 - \$999.99 14%</u> <u>\$100 - \$149.99 10%</u> -50% discount will be given on Rotary Line service for a contract period of 18 months. -75% discount will be given on Rotary Line service for a contract period of 36 months. -Line Connection Charges will be waived during the promotion sign-up period.</p>	<p>06/26/01 to 06/25/02</p>
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(S)

Note 1: Customer may elect to participate only once during each promotion.

¹ Registered Service Mark of BellSouth Intellectual Property Corporation

26.

BellSouth - Florida

BACK-UP INFORMATION

This 12 month promotional tariff is an 18 or 36 month offering targeted to BellSouth customers in specific Wire Centers located in the BellSouth nine-state region. The SBS Key Customer Program will offer three separate discounts on the subscriber's bill. Subscribers must sign an 18 or 36-month agreement to participate in the program to receive the discounts specified. This promotion will be offered on an outbound and inbound basis, from June 26, 2001 through June 25, 2002.

Program Eligibility

- Available to new and existing BellSouth business customers
- Monthly BST revenue for subscriber's location must be \$100 to \$3,000
- Subscriber's location must be served out of an eligible wire center.
- Subscriber must sign a 18 or 36 month agreement to receive the discounts

Promotion Elements

- Subscribers, who participate in the promotion and purchase new service during the 12-month promotional period, will receive a waiver on all line connection charges associated with the service order. This will include the Line Connection Charge (first and additional lines, line equivalents and trunks).
- Subscribers meeting the eligibility requirements will receive the base discount and may be eligible to receive the hunting discount based upon having BellSouth hunting service.
- Base discount: Specified % discount off subscriber's total billed revenue (TBR) from the GSST A and PLS B tariffs.

Monthly TBR	18 Month	36 Month
\$1000 - \$3000	14%	18%
\$150 - \$999	10%	14%
\$100 - \$149	6%	10%
Hunting Discount	50%	75%

- Hunting discount: Subscribers that have hunting service are eligible to receive 50% or 75% off their monthly hunting charges in addition to the base discount depending on selected term. Subscriber may currently have or purchase the services during the enrollment period, June 26, 2001, through June 25, 2002, to qualify.
- Subscribers that choose a 36-month term and purchase an additional line from BellSouth from 6/26/01 - 9/28/01 are eligible for a 12-month waiver on BellSouth Voice Mail Service (BVMS). Where BVMS is available.

- ***Internet Offer: Customer may choose one of the following offers:**

Product	18 Month	36 Month
DSL	Waiver of fee 1 Month	Waiver of fee 1 Month
Web Hosting Site Builder Plans	Waiver of fee 6 months	Waiver of fee 12 months
Web Hosting Shared Web Hosting Basic Plan - Plan E	Waiver of fee 6 months	Waiver of fee 12 months
Dedicated Internet Access	\$x or % off monthly credit on BellSouth Internet charges	\$x or % off monthly credit on BellSouth Internet charges
BellSouth Digital Office		

***Waiver not good on existing service**

- **Base customer discount is based on end-user monthly total billed BST revenue**
 - **The total billed revenue consists of all total billed BST revenue (recurring, non-recurring and usage) excluding all unregulated charges including:**
 - **BellSouth Internet Service charges**
 - **Cingular Wireless**
 - **taxes, late payment charges, charges billed pursuant to Federal or State Access Service Tariffs, charges collected on behalf of municipalities (including, but not limited to surcharges for 911 service and dual party relay service), and charges for services provided by other companies.**
- **Participant must be a BST customer at the time of the discount to receive the discount. The discount will appear as a credit in the OC&C section of the subscriber's bill.**
- **At the end of the subscriber's agreed upon term, subscriber may renew the agreement for another term, under the same terms and conditions. Except NC & TN.**
- **In the event the subscriber terminates the contract; the subscriber must pay back all the discounts. This reimbursement for the base and hunting offer is to pay back all monetary discounts received as a result of being on this program. This payback will appear on the subscriber's final bill as a charge in the OC&C section. Exception TN: TN Subscribers must pay BellSouth a termination liability equal to the lesser of: (1) the discounts received during the term of the contract; or (2) the discounts received during the previous 12 months.**
- **The reimbursement for the Dedicated Internet Access offer is to pay back the months free that the Subscriber received as being a part of this program.**

- Subscribers with multi-locations that are BTN'd or CLUB billed may have all locations participate as long as one location is in a Hot Wire Center and meets the revenue requirement.
- Subscribers with Centrex, MultiServ and ESSX with SLAs not meeting the per location revenue may have all locations participate as long as it is billed under the same account and at least one location is located in a Hot Wire Center

Promotion Restrictions

- Customer's with aggregate annual billing per state of BellSouth services exceeding \$36,000 are not eligible to participate in this tariffed promotion.
- Base and hunting discounts (for hunting service) apply only to BST total billed revenue within a state, not across states.
- Customers participating in a Volume and Term Agreement CSAs are not eligible to participate in this promotion.
- This promotion may not be used concurrently with any previous Key Customer promotions, SBS Small Business Promotion (Hunting Term Promo), Business Discount Program (TN Only), Welcome Back! Winback, Full Circle and/or any future versions of those two programs.
- Customers currently participating in SBS Small Business Promotion (Hunting Term Promo) may migrate to this promotion without incurring any penalty from the other program specifications.
- BellSouth reserves the right to terminate this program at any time; provided, however, that subscribers participating in the program will be grandfathered for the term of their agreement.

Wire Center Qualification

- The wire centers were chosen based upon total cumulative lines lost as well as the velocity of losses, based on a three month rolling average and market share.

Key2001.doc

Filing Package FL2001-063
May 24, 2001

TO: MaryRose Sirianni, Manager - Regulatory (FL)
FROM: Sherry Birchett, Manager - Market Pricing Strategy
SUBJECT: 2001 Key Customer Promotion

1 Please make arrangements for the following promotion for Small Business customers. This promotion will
2 begin June 26, 2001, and end June 25, 2002. This promotion is available to new and existing BellSouth
3 business customers. The monthly BST revenue for subscriber's location must be between \$100 and
4 \$3,000. The subscriber's location must be served out of an eligible wire center. The subscriber must sign
5 an 18 or 36 month agreement to receive the discounts listed below. The base discount will be applied to
6 eligible monthly revenue throughout the term of the agreement. An additional discount will be given on
7 hunting service for the term of the agreement. If the customer adds lines, trunks or Network Access
8 Registers (NARs) during the term of the agreement, Line Connection Charges will be waived.

9	Monthly TBR	18 Month	36 Month
10	\$1,000 - \$3,000	14%	18%
11	\$150 - \$999.99	10%	14%
12	\$100 - \$149.99	6%	10%
13	Hunting Discount	50%	75%

14 The base customer discount is based on end-user monthly total billed BST revenue which consists of all
15 total billed BST revenue (recurring, non-recurring and usage) excluding all unregulated charges including:
16 Charges for unregulated services, taxes, late payment charges, charges billed pursuant to Federal or State
17 Access Service Tariffs, charges collected on behalf of municipalities (including, but not limited to
18 surcharges for 911 service and dual party relay service), and charges for services provided by other
19 companies.

20 Subscribers who have hunting service are eligible to receive _____ off their monthly hunting charges
21 in addition to the base discount depending on the selected term agreement. Subscriber may currently have
22 or purchase the services during the enrollment period, June 26, 2001, through June 25, 2002, to qualify.

23 At the end of the subscriber's agreed upon term, subscriber may renew the agreement for another term,
24 under the same terms and conditions. In the event the subscriber terminates the contract, the subscriber
25 must pay back all the discounts. This reimbursement for the base and hunting offer is to pay back all
26 monetary discounts received as a result of being on this program. This payback will appear on the
27 subscriber's final bill as a charge in the OC&C section of their bill.

1 Listed below are restrictions that apply to, and affect participation in, this promotion:

- 2 • Subscribers may not have Analog Private Line service.
- 3 • Subscribers with multi-locations that are billed to the same telephone number or CLUB billed may
- 4 have all locations participate as long as one location is in an eligible Wire Center and meets the
- 5 revenue requirement.
- 6 • Subscribers with BellSouth[®] Centrex, MultiServ[®] service, ESSX[®] service, and Digital ESSX[®] service
- 7 with Secondary Location Addresses not meeting the per location revenue may have all locations
- 8 participate as long as they are billed under the same account and at least one location is located in an
- 9 eligible Wire Center.
- 10 • Customers with aggregate annual billing per state of BellSouth services exceeding \$36,000 are not
- 11 eligible to participate in this tariffed promotion.
- 12 • Base and hunting discounts (for hunting service) apply only to BST total billed revenue within
- 13 Kentucky.
- 14 • Customers participating in a Volume and Term Agreement Contract Service Agreement are not
- 15 eligible to participate in this promotion.
- 16 • This promotion may not be used concurrently with any previous Key Customer promotions, SBS
- 17 Small Business Promotion (Hunting Term Promo), Welcome Back! Winback, Full Circle and/or any
- 18 future versions of those two programs.
- 19 • Customers currently participating in SBS Small Business Promotion (Hunting Term Promo) may
- 20 migrate to this promotion without incurring any penalty from the other program specifications.

21 BellSouth reserves the right to terminate this program at any time; provided, however, that

22 subscribers participating in the program will be grandfathered for the term of their agreement.

23 I have attached the full program notification. A spreadsheet of the eligible wire centers is

24 provided as a separate attachment.

25 The gross revenue for this promotion is _____ and costs of services of: _____ for a total cost

26 Discounts have been estimated to be _____ of _____ t. This results in net revenue of: _____ Please call me if you have any

27 questions or need additional information.

Attachments

cc: Florida Tariff Distribution List
Susan Callaghan
Conrad Martin
Amy Britt
Vickie Milne
Bonnie O'Bannon
Tom Walden

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[®] Registered Trademark of BellSouth Intellectual Property Corporation.

32.

Key Customer Program Financials - FL

Assumptions
Avg. Mo. Rev/CLAC

A
Tier 1
B
Tier 2
C
Tier 3
D
Tier 4
E
Tier 5

Total Customers

Tier 1	Tier 2	Tier 3	Tier 4	Tier 5
--------	--------	--------	--------	--------

2 FL
3 TOTAL

Total Monthly Revenue

Tier 1	Tier 2	Tier 3	Tier 4	Tier 5
--------	--------	--------	--------	--------

4 FL
5 TOTAL

2001 - 2002 Rev

12 months from program launch

Tier 1	Tier 2	Tier 3	Tier 4	Tier 5
--------	--------	--------	--------	--------

6 FL
7 TOTAL

Monthly Discount Revenue

Tier 1	Tier 2	Tier 3	Tier 4	Tier 5
--------	--------	--------	--------	--------

8 FL
9 TOTAL

Expense

Tier 1	Tier 2	Tier 3	Tier 4	Tier 5
--------	--------	--------	--------	--------

10 FL
11 TOTAL

12 **COGS**

Tier 1	Tier 2	Tier 3	Tier 4	Tier 5
--------	--------	--------	--------	--------

13 FL
14 TOTAL

Monthly Net Revenue (contribution)

Tier 1	Tier 2	Tier 3	Tier 4	Tier 5
--------	--------	--------	--------	--------

15 FL
16 TOTAL

TOTAL

1
2

TOTAL

3
4

TOTAL

5
6

TOTAL

7
8

TOTAL

9
10

TOTAL

11
12

TOTAL

13
14

1476



BellSouth Telecommunications, Inc 850 224-7798
Suite 400 Fax 850 224-5073
150 South Monroe Street
Tallahassee, Florida 32301-1556

Marshall M. Criser III
Regulatory Vice President

February 25, 2000

Mr. Walter D'Haeseleer
Director, Division of Communications
Florida Public Service Commission
2540 Shumard Oak Boulevard
Gerald L. Gunter Building, Room 270
Tallahassee, Florida 32399-0850

Dear Mr. D'Haeseleer:

Pursuant to Florida Statute 364.051, we are filing herewith revisions to our General Subscriber Service Tariff. Following is the affected tariff page:

General Subscriber Service Tariff
Section A2 - Seventh Revised Page 34.0.2

The purpose of this revision is to offer the following promotions for business customers: The first promotion is for Small Business customers ordering additional lines from March 13 through June 10, 2000. Small Business customers in this case are those billing less than \$10,000 per month per customer account. Flat Rate lines, Business Plus[®] lines and Message Rate lines are included in this promotion. The customer will receive a check that will reimburse them for the applicable nonrecurring charges when one to three lines are added. The customer may only receive one check during this promotion. This promotion is available for resale.

The second promotion is a 90-day promotion and is a 12, 24 or 36-month offering targeted to BellSouth customers served from wire centers in competitive situations (meaning those where 1,000 lines or more have been to competition). This promotion will be offered on an outbound and inbound basis, from March 13, 2000 through June 10, 2000, and is available to new and existing BellSouth customers. Monthly BST revenue for the customer location must be \$250 to \$6,000. The customer's location must be served out of an eligible wire center.

The SBS 2000 Key Customer Program will offer a waiver of Line Connection Charges and two separate rewards on the customer's bill. Customers must sign a 12, 24 or 36-month agreement to participate in the program to receive the reward benefits specified. Customers meeting the eligibility requirements may receive the following separate rewards.

1. Customers, who order new service during the 90-day promotional period, will receive a waiver on all line connection charges associated with the service order. This will include the Line Connection Charge (first and additional line).
2. Customers meeting the eligibility requirements will receive the base reward and may be eligible to receive the bonus reward based upon having ISDN PRI and/or MegaLink[®] services with BellSouth Business.

Base reward: Specified % discount below, off their total billed revenue (TBR) from the GGST A and B tariffs.

Monthly TBR	12 Month	24 Month	36 Month
\$4,500 - \$6,000	8%	12%	16%
\$3,000 - \$4,499.99	7%	11%	15%
\$1,500 - \$2,999.99	6%	10%	14%
\$250 - \$1,499.99	5%	9%	13%

3. Bonus reward: 5% off specified strategic products in addition to the base reward. Products are limited to MegaLink and ISDN PRI. Customer may currently have or order these services during the enrollment period, March 13 through June 10, 2000.

The participant must be a BellSouth (BST) customer at the time of the reward to receive the reward. The reward will appear as a credit in the OC&C section of the customer's bill. At the end of the customer's agreed upon term, customer may renew the agreement for another term, under the same terms and conditions. In the event the customer terminates the contract, the customer must pay back the discounts. This reimbursement is to pay back all monetary discounts received as a result of being on this program. This payback will appear on the customer's final bill as a charge in the OC&C section. This promotion is available for resale.

Acknowledgment, date of receipt and authority number of this filing are requested. A duplicate letter of transmittal is attached for this purpose.

Your consideration and approval will be appreciated.

Yours very truly,

Marshall M. Criser
Regulatory Vice President

Attachments

EXECUTIVE SUMMARY

The purpose of this revision is to offer the following promotions for business customers: The first promotion is for Small Business customers ordering additional lines from March 13 through June 10, 2000. Small Business customers in this case are those billing less than \$10,000 per month per customer account. Flat Rate lines, Business Plus[®] lines and Message Rate lines are included in this promotion. The customer will receive a check that will reimburse them for the applicable nonrecurring charges when one to three lines are added. The customer may only receive one check during this promotion. This promotion is available for resale.

The second promotion is a 90-day promotion and is a 12, 24 or 36-month offering targeted to BellSouth customers in competitive situations. This promotion will be offered on an outbound and inbound basis, from March 13, 2000 through June 10, 2000, and is available to new and existing BellSouth customers. Monthly BST revenue for the customer location must be \$250 to \$6,000. The customer's location must be served out of an eligible wire center. Eligible wire centers are those where 1,000 or more lines have been lost to competition.

The SBS 2000 Key Customer Program will offer a waiver of Line Connection Charges and two separate rewards on the customer's bill. Customers must sign a 12, 24 or 36-month agreement to participate in the program to receive the reward benefits specified. Customers meeting the eligibility requirements may receive the following separate rewards.

1. Customers, who order new service during the 90-day promotional period, will receive a waiver on all line connection charges associated with the service order. This will include the Line Connection Charge (first and additional line).
2. Customers meeting the eligibility requirements will receive the base reward and may be eligible to receive the bonus reward based upon having ISDN PRI and/or MegaLink[®] services with BellSouth Business.

Base reward: Specified % discount below, off their total billed revenue (TBR) from the GGST A and B tariffs.

Monthly TBR	12 Month	24 Month	36 Month
\$4,500 - \$6,000	8%	12%	16%
\$3,000 - \$4,499.99	7%	11%	15%
\$1,500 - \$2,999.99	6%	10%	14%
\$250 - \$1,499.99	5%	9%	13%

3. Bonus reward: 5% off specified strategic products in addition to the base reward. Products are limited to MegaLink and ISDN PRI. Customer may currently have or order these services during the enrollment period, March 13 through June 10, 2000.

The participant must be a BellSouth (BST) customer at the time of the reward to receive the reward. The reward will appear as a credit in the OC&C section of the customer's bill. At the end of the customer's agreed upon term, customer may renew the agreement for another term, under the same terms and conditions. In the event the customer terminates the contract; the customer must pay back the discounts. This reimbursement is to pay back all monetary discounts received as a result of being on this program. This payback will appear on the customer's final bill as a charge in the OC&C section. This promotion is available for resale.

Tariff pages attached.

ISSUED: ~~December 17, 1999~~ February 25, 2000

EFFECTIVE: ~~January 1, 2000~~ March 13, 2000

BY: Joseph P. Lacher, President -FL
Miami, Florida

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are approved by the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period	Authority
(DELETED)				(B)
(DELETED)				(B)
BellSouth's Service Territory' -From Central Offices where Caller ID features are available	Caller ID Deluxe, Enhanced Caller ID and Enhanced Caller ID with Call Management (business)	Nonrecurring and one month's recurring charges for customers ordering within 90 days of establishing a new location.	01/01/00 to 12/31/00	(B)
(DELETED)				(B)
BellSouth's Service Territory'	<u>2000 Key Customer Program</u> <u>-for business customers served</u> <u>from wire centers in</u> <u>competitive situations</u>	<u>-Eligible monthly revenue is</u> <u>discounted at percentages</u> <u>listed below based on monthly</u> <u>total billed revenue (TBR) and</u> <u>applied as a credit each month</u> <u>on the customer's bill:</u> <u>Monthly TBR - 12 months</u> <u>\$4,500 - \$6,000 8%</u> <u>\$3,000 - \$4,499.99 7%</u> <u>\$1,500 - \$2,999.99 6%</u> <u>\$250 - \$1,499.99 5%</u> <u>Monthly TBR - 24 months</u> <u>\$4,500 - \$6,000 12%</u> <u>\$3,000 - \$4,499.99 11%</u> <u>\$1,500 - \$2,999.99 10%</u> <u>\$250 - \$1,499.99 9%</u> <u>Monthly TBR - 36 months</u> <u>\$4,500 - \$6,000 16%</u> <u>\$3,000 - \$4,499.99 15%</u> <u>\$1,500 - \$2,999.99 14%</u> <u>\$250 - \$1,499.99 13%</u> <u>-An additional reward of 5%</u> <u>will be given on MegaLink[®]</u> <u>service and ISDN PRI service</u> <u>-Line Connection Charges</u> <u>will be waived during the</u> <u>promotion sign-up period.</u>		(B)
BellSouth's Service Territory' -From Central Offices where Flat Rate, Business Plus [®] and Message Rate Lines are available for business customers.	Flat Rate, Business Plus [®] and Message Rate Lines (business only)	Business customers will be reimbursed via a check for Line Connection Charges (First and Additional) on one to three lines added at a customer location where the customer bills less than \$10,000 per month per customer account. Limit of one coupon to a customer.	03/13/00 to 06/10/00	(B)

* Registered Service Mark of BellSouth Intellectual Property Corporation

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are approved by the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period	Authority
BellSouth's Service Territory' -From Central Offices where Caller ID features are available	Caller ID Deluxe, Enhanced Caller ID and Enhanced Caller ID with Call Management (business)	Nonrecurring and one month's recurring charges for customers ordering within 90 days of establishing a new location.	01/01/00 to 12/31/00	
BellSouth's Service Territory'	2000 Key Customer Program -for business customers served from wire centers in competitive situations	-Eligible monthly revenue is discounted at percentages listed below based on monthly total billed revenue (TBR) and applied as a credit each month on the customer's bill: Monthly TBR - 12 months \$4,500 - \$6,000 8% \$3,000 - \$4,499.99 7% \$1,500 - \$2,999.99 6% \$250 - \$1,499.99 5% Monthly TBR - 24 months \$4,500 - \$6,000 12% \$3,000 - \$4,499.99 11% \$1,500 - \$2,999.99 10% \$250 - \$1,499.99 9% Monthly TBR - 36 months \$4,500 - \$6,000 16% \$3,000 - \$4,499.99 15% \$1,500 - \$2,999.99 14% \$250 - \$1,499.99 13% -An additional reward of 5% will be given on MegaLink ² service and ISDN PRI service -Line Connection Charges will be waived during the promotion sign-up period.		(N)
BellSouth's Service Territory' -From Central Offices where Flat Rate, Business Plus ² and Message Rate Lines are available for business customers.	Flat Rate, Business Plus ² and Message Rate Lines (business only)	Business customers will be reimbursed via a check for Line Connection Charges (First and Additional) on one to three lines added at a customer location where the customer bills less than \$10,000 per month per customer account. Limit of one coupon to a customer.	03/13/00 to 06/10/00	(N)

Note 1: Customer may elect to participate only once during each promotion.

² Registered Service Mark of BellSouth Intellectual Property Corporation



BellSouth Telecommunications, Inc 850 224-7798
Suite 400 Fax 850 224-5073
150 South Monroe Street
Tallahassee, Florida 32301-1556

Marshall M. Criser III
Regulatory Vice President

#1506

June 9, 2000

Mr. Dan Hoppe, Director
Division of Regulatory Oversight
Attn: Tariff Section
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0850

Dear Mr. Hoppe:

Pursuant to Florida Statute 364.051, we are filing herewith revisions to our General Subscriber Service Tariff. Following is the affected tariff page:

General Subscriber Service Tariff
Section A2 - Eighth Revised 34.0.2
Private Line Services Tariff
Section B2 - Fifth Revised Page 69

The purpose of this revision is to offer the following promotion for business customers: This promotion is scheduled to begin June 26, 2000 and end June 25, 2001. Business customers served from specific wire centers who have monthly total billed BellSouth revenue from \$150 to \$6,000 and agree to participate in the Key Customer Program for a period of 12, 24 or 36 months will receive a base discount as described below. Business customers with MegaLink[®] service and/or ISDN PRI enrolled in this Program will receive an additional six percent discount of their total monthly billed revenue. The customers may currently have or subscribe to the services during the enrollment period.

The base customer discount is based on end-user monthly total billed BST revenue.

- The total billed revenue consists of all total billed BST revenue (recurring, non-recurring and usage from the General Subscriber Services Tariff and the Private Line Services Tariff excluding:
 - BellSouth Internet Service charges
 - BellSouth Mobility, BellSouth Mobility DCS charges
 - taxes, late payment charges, charges billed pursuant to Federal or State Access Service Tariffs, charges collected on behalf of municipalities (including, but not limited to surcharges for 911 service and dual party relay service), and charges for services provided by other companies.

Base discounts are as listed below:

Monthly TBR	12 Month	24 Month	36 Month
\$4,500 - \$6,000	8%	12%	16%
\$3,000 - \$4,499.99	7%	11%	15%
\$1,500 - \$2,999.99	6%	10%	14%
\$150 - \$1,499.99	5%	9%	13%

41.

Subscribers, who participate in the promotion and purchase additional services during the 12-month promotional period, will receive a waiver on all line connection charges associated with the service order. This will include the Line Connection Charge (first and additional line), line equivalents and trunks. This waiver does not include ISDN PRI or MegaLink[®] service. At the end of the subscriber's agreed upon term, subscriber may renew the agreement for another term, under the same terms and conditions. In the event the subscriber terminates the contract, the subscriber must pay back all the discounts. This reimbursement for the base and bonus offer is to pay back all monetary discounts received as a result of being on this program. This payback will appear on the subscriber's final bill as a charge in the OC&C section.


Listed below are the restrictions that apply to this promotion:

- Subscribers with aggregate annual billing of BellSouth services exceeding \$150,000 are not eligible to participate in this tariffed promotion.
- Base and Bonus discounts apply only to BellSouth total billed revenue within a state, not across states
- Customers participating in a Customer Service Arrangement (CSA) Volume and Term Agreement are not eligible to participate in this promotion.
- This promotion may not be used concurrently with any previous Key Customer promotions, SBS Small Business Promotion (Hunting Term Promotion) and/or any future versions of those two programs.
- Customers currently participating in a previous version of Key Customer or SBS Small Business Promotion (Hunting Term Promotion) may migrate to this promotion without incurring any penalty from the other program specifications.

Acknowledgment, date of receipt and authority number of this filing are requested. A duplicate letter of transmittal is attached for this purpose.

Your consideration and approval will be appreciated.

Yours very truly,



Regulatory Vice President

Attachments

EXECUTIVE SUMMARY

BellSouth proposes the following promotion for Small Business customers: This promotion is scheduled to begin June 26, 2000 and end June 25, 2001. Business customers served from specific wire centers who have monthly total billed BellSouth revenue from \$150 to \$6,000 and agree to participate in the Key Customer Program for a period of 12, 24 or 36 months will receive a base discount as described below. Business customers with MegaLink[®] service and/or ISDN PRI enrolled in this Program will receive an additional six percent discount of their total monthly billed revenue. The customers may currently have or subscribe to the services during the enrollment period.

The base customer discount is based on end-user monthly total billed BST revenue.

- The total billed revenue consists of all total billed BST revenue (recurring, non-recurring and usage from the General Subscriber Services Tariff and the Private Line Services Tariff excluding:
 - BellSouth Internet Service charges
 - BellSouth Mobility, BellSouth Mobility DCS charges
 - taxes, late payment charges, charges billed pursuant to Federal or State Access Service Tariffs, charges collected on behalf of municipalities (including, but not limited to surcharges for 911 service and dual party relay service), and charges for services provided by other companies.

Base discounts are as listed below:

Monthly TBR	12 Month	24 Month	36 Month
\$4,500 - \$6,000	8%	12%	16%
\$3,000 - \$4,499.99	7%	11%	15%
\$1,500 - \$2,999.99	6%	10%	14%
\$150 - \$1,499.99	5%	9%	13%

Subscribers, who participate in the promotion and purchase additional services during the 12-month promotional period, will receive a waiver on all line connection charges associated with the service order. This will include the Line Connection Charge (first and additional line), line equivalents and trunks. This waiver does not include ISDN PRI or MegaLink[®] service. At the end of the subscriber's agreed upon term, subscriber may renew the agreement for another term, under the same terms and conditions. In the event the subscriber terminates the contract, the subscriber must pay back all the discounts. This reimbursement for the base and bonus offer is to pay back all monetary discounts received as a result of being on this program. This payback will appear on the subscriber's final bill as a charge in the OC&C section.

Listed below are the restrictions that apply to this promotion:

- Subscribers with aggregate annual billing of BellSouth services exceeding \$150,000 are not eligible to participate in this tariffed promotion.
- Base and Bonus discounts apply only to BellSouth total billed revenue within a state, not across states
- Customers participating in a Customer Service Arrangement (CSA) Volume and Term Agreement are not eligible to participate in this promotion.
- This promotion may not be used concurrently with any previous Key Customer promotions, SBS Small Business Promotion (Hunting Term Promotion) and/or any future versions of those two programs.
- Customers currently participating in a previous version of Key Customer or SBS Small Business Promotion (Hunting Term Promotion) may migrate to this promotion without incurring any penalty from the other program specifications.

The services included in this promotion are in the Business Basic and Non-Basic service categories. Revenue from the promotion exceeds costs.

Tariff pages attached.

[®] Registered Service Mark of BellSouth Intellectual Property Corporation

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are approved by the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period	Authority
BellSouth's Service Territory -From Central Offices where Caller ID features are available	Caller ID Deluxe, Enhanced Caller ID and Enhanced Caller ID with Call Management (business)	Nonrecurring and one month's recurring charges for customers ordering within 90 days of establishing a new location.	01-01-00 to 12-31-00	
BellSouth's Service Territory	2000 Key Customer Program -for business customers served from wire centers in competitive situations	-Eligible monthly revenue is discounted at percentages listed below based on monthly total billed revenue (TBR) and applied as a credit each month on the customer's bill: Monthly TBR - 12 months \$4,500 - \$6,000 8% \$3,000 - \$4,499.99 7% \$1,500 - \$2,999.99 6% \$250/\$0 - \$1,499.99 5% Monthly TBR - 24 months \$4,500 - \$6,000 12% \$3,000 - \$4,499.99 11% \$1,500 - \$2,999.99 10% \$250/\$0 - \$1,499.99 9% Monthly TBR - 36 months \$4,500 - \$6,000 16% \$3,000 - \$4,499.99 15% \$1,500 - \$2,999.99 14% \$250/\$0 - \$1,499.99 13% -An additional reward of 56% will be given on MegaLink [®] service and ISDN PRI service -Line Connection Charges will be waived during the promotion sign-up period.	06/26/00 to 06/25/00	(M)(C)
(DELETED) BellSouth's Service Territory* -From Central Offices where Flat-Rate, Business Plus [®] and Message-Rate Lines are available for business customers.	Flat-Rate, Business Plus [®] and Message-Rate Lines (business only)	Business customers will be reimbursed via a check for Line Connection Charges (First and Additional) on one to three lines added at a customer location where the customer bills less than \$10,000 per month per customer account. Limit of one coupon to a customer.	03/13-00 to 06-10-00	(D) (M)

Note 1: Customer may elect to participate only once during each promotion.

ISSUED: ~~June 9, 2000~~ December 10, 1998
BY: Joseph P. Lacher, President -FL
Miami, Florida

EFFECTIVE: ~~June 26, 2000~~ January 4, 1999

B2. REGULATIONS

B2.7 Special Promotions (Cont'd)

B2.7.1 Regulations (Cont'd)

- A. The Company may offer approved special promotions of new or existing services or products for limited periods as approved by the Public Service Commission. These promotions are a temporary waiver of certain recurring and/or nonrecurring charges as stated in paragraph B2.7.2.A. These promotions will be offered on a completely nondiscriminatory basis with each subscriber in the classification of service and area for which the promotion is offered having an equal opportunity for participation.

B2.7.2 Descriptions

- A. The following promotions are approved by the Commission:

Area of Promotion	Service	Charges Waived	Period	Authority
BellSouth's Service Territory ¹	2000 Key Customer Program -for business customers served from wire centers in competitive situations	-Eligible monthly revenue is discounted at percentages listed below based on monthly total billed revenue (TBR) and applied as a credit each month on the customer's bill: Monthly TBR - 12 months \$4,500 - \$6,000 8% \$3,000 - \$4,499.99 7% \$1,500 - \$2,999.99 6% \$150 - \$1,499.99 5% Monthly TBR - 24 months \$4,500 - \$6,000 12% \$3,000 - \$4,499.99 11% \$1,500 - \$2,999.99 10% \$150 - \$1,499.99 9% Monthly TBR - 36 months \$4,500 - \$6,000 16% \$3,000 - \$4,499.99 15% \$1,500 - \$2,999.99 14% \$150 - \$1,499.99 13% -An additional reward of 6% will be given on MegaLink [®] service and ISDN PRI service -Line Connection Charges will be waived during the promotion sign-up period.	06/26/00 to 06/25/01	(N)
(DELETED)				(O)
(DELETED)				(O)
(DELETED)				(D)
BellSouth's Service Territory	MegaLink [®] service (Service under a 24-month or longer contract periods requested by small-business customers (defined as any customer with monthly billed revenue less than \$10,000+)	100% Nonrecurring Charges	1/4/99 to 3/31/99	(N)

¹ Registered Service Mark of BellSouth Intellectual Property Corporation

1550



BellSouth Telecommunications, Inc 850 224-7798
Suite 400 Fax 850 224-5073
150 South Monroe Street
Tallahassee, Florida 32301-1556

Marshall M. Criser III
Regulatory Vice President

January 8, 2001

Mr. Dan Hoppe, Director
Division of Regulatory Oversight
Attn: Tariff Section
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0850

Dear Mr. Hoppe:

Pursuant to Florida Statute 364.051, we are filing herewith revisions to our General Subscriber Service Tariff. Following are the affected tariff pages:

General Subscriber Service Tariff
Section A2 - Eleventh Revised Page 32
Twenty First Revised Page 33
Eleventh Revised Page 34.0.2
Original Page 34.0.3
Private Line Services Tariff
Section B2 - Sixth Revised Page 69

The purpose of this revision is to offer the following promotions: New Customer 2001 offers a Small Business customer who establishes new service, an opportunity to add selected features/services within 90 days of establishing that new location, and receive a waiver of the Secondary Service Charge. Custom Calling services, TouchStar[®] service and RingMaster[®] service may be added under the terms of this offer. This promotion begins January 23 and ends December 31, 2001.

New Customer Caller ID 2001 offers a Small Business customer who establishes new service, an opportunity to add Caller ID services within 90 days of establishing that new location, and receive a waiver of the Secondary Service Charge and the first month's recurring charges. Caller ID Deluxe with Anonymous Call Rejection (ACR), Caller ID without ACR, Caller ID Enhanced with ACR, Caller ID with Call Management, and Caller ID with Call Management and Call Forwarding may be added under the terms of this offer. This promotion begins January 23 and ends December 31, 2001.

The Voice Mail Companion Services package for Non-Complete Choice plan customers promotion will be extended through February 28, 2001. This promotion for residence subscribers began November 1, 2000, and was to have ended February 15, 2001. Residence subscribers ordering BellSouth Voice Mail or voice mail provided by another enhanced service provider will receive the Voice Mail Companion Services package free for one month.

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Page 2

The Key Customer 2000 business promotion currently in effect will have an additional discount added for customers with Rotary Line service. A 40% discount on Rotary Line service will be given to customers with a 12-month Key Customer agreement. A 60% discount on Rotary Line service will be given to customers with a 24-month Key Customer agreement. An 80% discount on Rotary Line service will be given to customers with a 36-month Key Customer agreement. Customers with Analog Private Line service will no longer be eligible for the promotion.

Acknowledgment, date of receipt and authority number of this filing are requested. A duplicate letter of transmittal is attached for this purpose.

Your consideration and approval will be appreciated.

Yours very truly,

Marshall M. Criss III MRS
Regulatory Vice President

Attachments

48.

EXECUTIVE SUMMARY

BellSouth proposes the following promotions: New Customer 2001 offers a Small Business customer who establishes new service, an opportunity to add selected features/services within 90 days of establishing that new location, and receive a waiver of the Secondary Service Charge. Custom Calling services, TouchStar[®] service and RingMaster[®] service may be added under the terms of this offer. This promotion begins January 23 and ends December 31, 2001.

New Customer Caller ID 2001 offers a Small Business customer who establishes new service, an opportunity to add Caller ID services within 90 days of establishing that new location, and receive a waiver of the Secondary Service Charge and the first month's recurring charges. Caller ID Deluxe with Anonymous Call Rejection (ACR), Caller ID without ACR, Caller ID Enhanced with ACR, Caller ID with Call Management, and Caller ID with Call Management and Call Forwarding may be added under the terms of this offer. This promotion begins January 23 and ends December 31, 2001.

The Voice Mail Companion Services package for Non-Complete Choice plan customers promotion will be extended through February 28, 2001. This promotion for residence subscribers began November 1, 2000, and was to have ended February 15, 2001. Residence subscribers ordering BellSouth Voice Mail or voice mail provided by another enhanced service provider will receive the Voice Mail Companion Services package free for one month.

The Key Customer 2000 business promotion currently in effect will have an additional discount added for customers with Rotary Line service. A 40% discount on Rotary Line service will be given to customers with a 12-month Key Customer agreement. A 60% discount on Rotary Line service will be given to customers with a 24-month Key Customer agreement. An 80% discount on Rotary Line service will be given to customers with a 36-month Key Customer agreement. Customers with Analog Private Line service will no longer be eligible for the promotion.

The services included in the promotions are in the Residence and Business Non-Basic service category. Revenue from the promotions exceeds cost.

Tariff pages attached.

[®] Registered Trademark of BellSouth Intellectual Property Corporation.

A2. GENERAL REGULATIONS

A2.10 Special Promotions

A2.10.1 Regulations

- A. The Company may offer approved special promotions of new or existing services or products for limited periods as approved by the Public Service Commission. These promotions are a temporary waiver of certain recurring, nonrecurring and/or usage charges as stated in paragraph A2.10.2.A. These promotions will be offered on a completely non-discriminatory basis with each subscriber in the classification of service and area for which the promotion is offered having an equal opportunity for participation.

A2.10.2 Descriptions

- A. The following promotions are approved by the Commission:

Area of Promotion	Service	Charges Waived	Period	Authority
(DELETED) BellSouth's Service Territory' -From Central Offices where Custom Calling Services are available	Custom Calling Services	Service Connection Charges will be waived for customers adding this feature to lines at locations with twenty lines or less, installed after January 23, 2001, for up to ninety days after installation date of business exchange lines.	01/23/01 to 12/31/01	(D) (C)
(DELETED) BellSouth's Service Territory' -From Central Offices where TouchStar [®] Services are available	TouchStar [®] Services	Service Connection Charges will be waived for customers adding this feature to lines at locations with twenty lines or less, installed after January 23, 2001, for up to ninety days after installation date of business exchange lines.	01/23/01 to 12/31/01	(D) (C)

Note 1: Customer may elect to participate only once during each promotion.

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are approved by the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period	Authority
BellSouth's Service Territory -From Central Offices where RingMaster [®] Service is available	RingMaster [®] I, II Service	Service Connection Charges will be waived for customers adding this feature to lines at locations with twenty lines or less, installed after January 23, 2001, for up to ninety days after installation date of business exchange lines.	01/23/01 to 12/31/01	(C)
(DELETED)				(D)
BellSouth's Service Territory ¹ -From Central Offices where Custom Calling services are available.	Custom Calling services	Nonrecurring charge One month's recurring	01/01/01 to 12/31/01	
BellSouth's Service Territory ¹ -From Central Offices where TouchStar [®] services are available.	TouchStar [®] services	Nonrecurring charge One month's recurring	01/01/01 to 12/31/01	
BellSouth's Service Territory ¹ -From Central Offices where RingMaster [®] services are available.	RingMaster [®] services	Nonrecurring charge One month's recurring	01/01/01 to 12/31/01	
BellSouth's Service Territory ¹ -From Central Offices where Message Waiting Indication is available.	Message Waiting Indication	Nonrecurring charge One month's recurring	01/01/01 to 12/31/01	
BellSouth's Service Territory ¹ -From Central Offices where Voice Mail Companion Services Package is available.	Voice Mail Companion Services Package	One month's recurring	11/16/00 to 02/28/01	(C)

Note 1: Customer may elect to participate only once during each promotion

¹ Registered Service Mark of BellSouth Intellectual Property Corporation

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are approved by the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period	Authority
BellSouth's Service Territory -From Central Offices where Caller ID features are available	Caller ID Deluxe, Enhanced Caller ID, Enhanced Caller ID with Call Management and Caller ID with Call Management and Call Forwarding	Nonrecurring charges and one month's recurring charges	1/23/01 to 12/31/01	(N)
BellSouth's Service Territory'	2000 Key Customer Program -for business customers served from wire centers in competitive situations. -Customers with Analog Private Line service are not eligible for this promotion.	-Eligible monthly revenue is discounted at percentages listed below based on monthly total billed revenue (TBR) and applied as a credit each month on the customer's bill: Monthly TBR - 12 months \$4,500 - \$6,000 8% \$3,000 - \$4,499.99 7% \$1,500 - \$2,999.99 6% \$150 - \$1,499.99 5% Monthly TBR - 24 months \$4,500 - \$6,000 12% \$3,000 - \$4,499.99 11% \$1,500 - \$2,999.99 10% \$150 - \$1,499.99 9% Monthly TBR - 36 months \$4,500 - \$6,000 16% \$3,000 - \$4,499.99 15% \$1,500 - \$2,999.99 14% \$150 - \$1,499.99 13% -An additional reward of 6% will be given on MegaLink® service and ISDN PRI service -Line Connection Charges will be waived during the promotion sign-up period. -40% discount will be given on Rotary Line service for a contract period of 12 months. -60% discount will be given on Rotary Line service for a contract period of 24 months. -80% discount will be given on Rotary Line service for a contract period of 36 months.	02/01/01 to 06/25/01	(C)

Note 1: Customer may elect to participate only once during each promotion.

Material previously appearing on this page now appears on page(s) 34.0.3 of this section.

* Registered Service Mark of BellSouth Intellectual Property Corporation

52.

ISSUED: January 8, 2001

EFFECTIVE: January 23, 2001

BY: Joseph P. Lacher, President -FL
Miami, Florida

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are approved by the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period	Authority
BellSouth's Service Territory -From Central Offices where BellSouth [®] Centrex service is available.	BellSouth [®] Centrex service	-Nonrecurring charges for new customers selecting 24 or 36 months contract. -Nonrecurring and one month's recurring charges for new customers selecting 48 months or greater contract. -Three (3) months' recurring charges for Common Equipment for ESSX [™] and Digital ESSX [™] converting to BellSouth [™] Centrex for contracts of a minimum of 36 months.	01/16/01 to 03/31/01	(M)

Note 1: Customer may elect to participate only once during each promotion.

B2. REGULATIONS

B2.7 Special Promotions (Cont'd)

B2.7.1 Regulations (Cont'd)

- A. The Company may offer approved special promotions of new or existing services or products for limited periods as approved by the Public Service Commission. These promotions are a temporary waiver of certain recurring and/or nonrecurring charges as stated in paragraph B2.7.2.A. These promotions will be offered on a completely nondiscriminatory basis with each subscriber in the classification of service and area for which the promotion is offered having an equal opportunity for participation.

B2.7.2 Descriptions

- A. The following promotions are approved by the Commission:

Area of Promotion	Service	Charges Waived	Period	Authority
BellSouth's Service Territory ¹	2000 Key Customer Program -for business customers served from wire centers in competitive situations -Customers with Analog Private Line service are not eligible for this promotion.	-Eligible monthly revenue is discounted at percentages listed below based on monthly total billed revenue (TBR) and applied as a credit each month on the customer's bill: Monthly TBR - 12 months \$4,500 - \$6,000 8% \$3,000 - \$4,499.99 7% \$1,500 - \$2,999.99 6% \$150 - \$1,499.99 5% Monthly TBR - 24 months \$4,500 - \$6,000 12% \$3,000 - \$4,499.99 11% \$1,500 - \$2,999.99 10% \$150 - \$1,499.99 9% Monthly TBR - 36 months \$4,500 - \$6,000 16% \$3,000 - \$4,499.99 15% \$1,500 - \$2,999.99 14% \$150 - \$1,499.99 13% -An additional reward of 6% will be given on MegaLink SM service and ISDN PRI service -Line Connection Charges will be waived during the promotion sign-up period. -40% discount will be given on Rotary Line service for a contract period of 12 months. -60% discount will be given on Rotary Line service for a contract period of 24 months. -80% discount will be given on Rotary Line service for a contract period of 36 months.	02/01/01 to 06/25/01	(C)

¹ Registered Service Mark of BellSouth Intellectual Property Corporation

A2. GENERAL REGULATIONS

A2.10 Special Promotions

A2.10.1 Regulations

- A. The Company may offer approved special promotions of new or existing services or products for limited periods as approved by the Public Service Commission. These promotions are a temporary waiver of certain recurring, nonrecurring and/or usage charges as stated in paragraph A2.10.2.A. These promotions will be offered on a completely non-discriminatory basis with each subscriber in the classification of service and area for which the promotion is offered having an equal opportunity for participation.

A2.10.2 Descriptions

- A. The following promotions are approved by the Commission:

Area of Promotion	Service	Charges Waived	Period	Authority
(DELETED)BellSouth's Service Territory' -From Central Offices where Remote Call Forwarding is available	Remote Call Forwarding	Service Connection Charges will be waived for customers adding this feature to lines at locations with twenty lines or less, installed after January 1, 2000, for up to ninety days after installation date of business exchange lines.	01/01/00 —to 12/31/00	(D)(F)
BellSouth's Service Territory' -From Central Offices where Custom Calling Services are available	Custom Calling Services	Service Connection Charges will be waived for customers adding this feature to lines at locations with twenty lines or less, installed after January 23, 2001, for up to ninety days after installation date of business exchange lines.	01/01/00 2/01 to 12/31/01	(C)
(DELETED)BellSouth's Service Territory' -From Central Offices where Prestige[®] Communications Service is available	Prestige[®] Communications Service	Service Connection Charges will be waived for customers adding this feature to lines at locations with twenty lines or less, installed after January 1, 2000, for up to ninety days after installation date of business exchange lines.	01/01/00 —to 12/31/00	(D)(F)
BellSouth's Service Territory' -From Central Offices where TouchStar [®] Services are available	TouchStar [®] Services	Service Connection Charges will be waived for customers adding this feature to lines at locations with twenty lines or less, installed after January 23, 2001, for up to ninety days after installation date of business exchange lines.	01/01/00 2/01 to 12/31/01	(C)

Note 1: Customer may elect to participate only once during each promotion.

ISSUED: January 8, 2001 December 15, 2000
BY: Joseph P. Lacher, President -FL
Miami, Florida

EFFECTIVE: January 23, 2001

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are approved by the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period	Authority	
BellSouth's Service Territory' -From Central Offices where RingMaster® Service is available	RingMaster® I, II Service	Service Connection Charges will be waived for customers adding this feature to lines at locations with twenty lines or less, installed after January 12, 2000, for up to ninety days after installation date of business exchange lines.	01-01-00 to 12-31-00	01/23/01	(C)
(DELETED) BellSouth's Service Territory' -From Central Offices where Rotary Service is available	Rotary Service	Service Connection Charges will be waived for customers adding this feature to lines at locations with twenty lines or less, installed after January 1, 2000, for up to ninety days after installation date of business exchange lines.	01-01-00 to 12-31-00		(D)
BellSouth's Service Territory' -From Central Offices where Custom Calling services are available.	Custom Calling services	Nonrecurring charge One month's recurring	01/01/01 to 12/31/01		(E)
BellSouth's Service Territory' -From Central Offices where TouchStar® services are available	TouchStar® services	Nonrecurring charge One month's recurring	01-01-01 to 12-31-01		(E)
BellSouth's Service Territory' -From Central Offices where RingMaster® services are available.	RingMaster® services	Nonrecurring charge One month's recurring	01-01-01 to 12/31/01		(E)
BellSouth's Service Territory' -From Central Offices where Message Waiting Indication is available.	Message Waiting Indication	Nonrecurring charge One month's recurring	01-01-01 to 12-31-01		(C)
BellSouth's Service Territory' -From Central Offices where Voice Mail Companion Services Package is available.	Voice Mail Companion Services Package	One month's recurring	11-16-00 to 02-15-01		(C)

Note 1: Customer may elect to participate only once during each promotion

ISSUED: ~~January 8, 2001~~ December 21, 2000
BY: Joseph P. Lacher, President -FL
Miami, Florida

EFFECTIVE: January 23, 45, 2001

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are approved by the Commission: (Cont'd)

Area of Promotion (DELETED)	Service	Charges Waived	Period	Authority
BellSouth's Service Territory' -From Central Offices where Caller ID features are available.	Caller ID Deluxe, Enhanced Caller ID, Enhanced Caller ID with Call Management and Caller ID with Call Management and Call Forwarding	Nonrecurring charges and one month's recurring charges	1/23/01 to 12/31/01	(B)
BellSouth's Service Territory'	2000 Key Customer Program -for business customers served from wire centers in competitive situations. -Customers with Analog Private Line service are not eligible for this promotion.	-Eligible monthly revenue is discounted at percentages listed below based on monthly total billed revenue (TBR) and applied as a credit each month on the customer's bill: Monthly TBR - 12 months \$4,500 - \$6,000 8% \$3,000 - \$4,499.99 7% \$1,500 - \$2,999.99 6% \$150 - \$1,499.99 5% Monthly TBR - 24 months \$4,500 - \$6,000 12% \$3,000 - \$4,499.99 11% \$1,500 - \$2,999.99 10% \$150 - \$1,499.99 9% Monthly TBR - 36 months \$4,500 - \$6,000 16% \$3,000 - \$4,499.99 15% \$1,500 - \$2,999.99 14% \$150 - \$1,499.99 13% -An additional reward of 6% will be given on MegaLink [®] service and ISDN PRI service -Line Connection Charges will be waived during the promotion sign-up period -10% discount will be given on Rotary Line service for a contract period of 12 months. -60% discount will be given on Rotary Line service for a contract period of 24 months. -80% discount will be given on Rotary Line service for a contract period of 36 months.	0626000201/01 to 06/25/01 (C)	

Material previously appearing on this page now appears on page(s) 34.0.3 of this section.

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BELLSOUTH
TELECOMMUNICATIONS, INC.
FLORIDA

GENERAL SUBSCRIBER SERVICE TARIFF

Eleventh Tenth Revised Page 34.0.2
Cancels Tenth Ninth Revised page 34.0.2

ISSUED ~~January 8, 2001~~ December 21, 2000
BY: Joseph P. Lacher, President -FL
Miami, Florida

EFFECTIVE: January 23, 45, 2001

BellSouth's Service Territory: -From Central Offices where BellSouth [®] Centrex service is available.	BellSouth [®] Centrex service	-Nonrecurring charges for new customers selecting 24 or 36 months contract. -Nonrecurring and one month's recurring charges for new customers selecting 48 months or greater contract. -Three (3) months' recurring charges for Common Equipment for ESSX [®] and Digital ESSX [®] converting to BellSouth [®] Centrex for contracts of a minimum of 36 months.	01/16/01 to 03/31/01	(M)(*)
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(DELETED)

Note 1: Customer may elect to participate only once during each promotion.

(M)(*)

Material previously appearing on this page now appears on page(s) 34.0.3 of this section.

* Registered Service Mark of BellSouth Intellectual Property Corporation

ISSUED: January 8, 2001

EFFECTIVE: January 23, 2001

BY: Joseph P. Lacher, President -FL
Miami, Florida

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are approved by the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period	Authority
BellSouth's Service Territory' -From Central Offices where BellSouth® Centrex service is available.	BellSouth® Centrex service	-Nonrecurring charges for new customers selecting 24 or 36 months contract. -Nonrecurring and one month's recurring charges for new customers selecting 48 months or greater contract. -Three (3) months' recurring charges for Common Equipment for ESSX® and Digital ESSX® converting to BellSouth® Centrex for contracts of a minimum of 36 months.	01/16/01 to 03/31/01	(M)(*)

(DELETED)

(*)

Note 1: Customer may elect to participate only once during each promotion.

ISSUED: ~~January 8, 2001~~ June 9, 2000
BY: Joseph P. Lacher, President -FL
Miami, Florida

EFFECTIVE: ~~January 23, 2001~~ June 26, 2000

B2. REGULATIONS

B2.7 Special Promotions (Cont'd)

B2.7.1 Regulations (Cont'd)

- A. The Company may offer approved special promotions of new or existing services or products for limited periods as approved by the Public Service Commission. These promotions are a temporary waiver of certain recurring and/or nonrecurring charges as stated in paragraph B2.7.2.A. These promotions will be offered on a completely nondiscriminatory basis with each subscriber in the classification of service and area for which the promotion is offered having an equal opportunity for participation.

B2.7.2 Descriptions

- A. The following promotions are approved by the Commission:

Area of Promotion	Service	Charges Waived	Period	Authority	
BellSouth's Service Territory ¹	2000 Key Customer Program -for business customers served from wire centers in competitive situations. <u>-Customers with Analog Private Line service are not eligible for this promotion.</u>	-Eligible monthly revenue is discounted at percentages listed below based on monthly total billed revenue (TBR) and applied as a credit each month on the customer's bill: Monthly TBR - 12 months \$4,500 - \$6,000 8% \$3,000 - \$4,499.99 7% \$1,500 - \$2,999.99 6% \$150 - \$1,499.99 5% Monthly TBR - 24 months \$4,500 - \$6,000 12% \$3,000 - \$4,499.99 11% \$1,500 - \$2,999.99 10% \$150 - \$1,499.99 9% Monthly TBR - 36 months \$4,500 - \$6,000 16% \$3,000 - \$4,499.99 15% \$1,500 - \$2,999.99 14% \$150 - \$1,499.99 13% -An additional reward of 6% will be given on MegaLink SM service and ISDN PRI service -Line Connection Charges will be waived during the promotion sign-up period. <u>-40% discount will be given on Rotary Line service for a contract period of 12 months.</u> <u>-60% discount will be given on Rotary Line service for a contract period of 24 months.</u> <u>-80% discount will be given on Rotary Line service for a contract period of 36 months.</u>	06/26/00 to 06/25/01	201/01	(C)99
(DELETED)					(D)

¹ Registered Service Mark of BellSouth Intellectual Property Corporation

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BellSouth Telecommunications, Inc. 850 224-7798
Suite 400 Fax 850 224-5073
150 South Monroe Street
Tallahassee, Florida 32301-1556

Marshall M. Criser III
Regulatory Vice President

June 21, 2001

Mr. Dan Hoppe, Director
Division of Regulatory Oversight
Attn: Tariff Section
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0850

Dear Mr. Hoppe:

Pursuant to Florida Statute 364.051, we are filing herewith revisions to our General Subscriber Service Tariff. Following is the affected tariff page:

General Subscriber Service Tariff
Section A2 - Second Revised Page 34.0.3

The purpose of this revision is to offer the following promotion for Business customers. Beginning July 6, 2001 through January 5, 2002, the Basic Service Advantage Program will offer up to three separate discounts (depending on the services the customer is using) on the subscriber's bill.

- This program is available to new and existing BellSouth business customers with annual BST account revenue between \$35,000 and \$150,000.
- Customers must have a minimum of 12 lines per account and have service in the Metropolitan Statistical Areas of Fort Lauderdale, Miami, Jacksonville, Orlando and West Palm Beach.
- Subscribers must sign a 24 or 36-month agreement to participate in the program to receive the discounts specified.
- The discount will appear as a credit in the OC&C section of the subscriber's bill.
- The customer cannot renew their contract when it expires.
- In the event the subscriber terminates the contract, or reduces the number of Flat Rate Lines or Flat Rate Trunks to a level below eighty (80) percent of the number of Lines or Trunks in service at time of enrollment, the subscriber must pay back all the discounts. This reimbursement for the Basic Service Advantage offer is to pay back all monetary discounts received as a result of being on this program. This payback will appear on the subscriber's final bill as a charge in the OC&C section.
- Customers with aggregate annual billing on their account of BellSouth services exceeding \$150,000 are not eligible to enroll in this tariff promotion.
- This promotion may not be used concurrently with any other promotions or contracts that affect the services discounted in this promotion, including Volume and Term Agreements, Contract Service Arrangements, Optional Payment Plan for multi-line or Key Customer Promotions.

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BellSouth reserves the right to terminate this program at any time; provided, however, that subscribers participating in the program will be grandfathered for the term of their agreement.

Customers' participating in this program will be billed \$33.47 per month per Individual Flat Line and \$48.23 per Flat Rate Trunk and \$5.00 per month per line/trunk for Rotary Line service on a 24-month agreement. Customers' participating in this program will be billed \$32.61 per month per Individual Flat Line and \$47.00 per Flat Rate Trunk and \$0.00 per month per line/trunk for Rotary Line service on a 36-month agreement.

Acknowledgment, date of receipt and authority number of this filing are requested. A duplicate letter of transmittal is attached for this purpose.

Your consideration and approval will be appreciated.

Yours very truly,

Marshall M. Criss III

Regulatory Vice President

Attachments

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are approved by the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period	Authority
BellSouth's Service Territory -From Central Offices where business exchange service is available.	Flat Rate Individual Lines and Trunks, Rotary Line service (business only). For business customers with annual BST account revenue between \$35,000 and \$150,000. Customers must have a minimum of 12 lines per account and have service in the Metropolitan Statistical Areas of Fort Lauderdale, Miami, Jacksonville, Orlando and West Palm Beach. -This promotion may not be used concurrently with any other promotions or contracts that affect the services discounted in this promotion, including Volume and Term Agreements, Contract Service Arrangements, Optional Payment Plan for multi-line or Key Customer Promotions.	Business subscribers with a 24 month contract will receive the following rates: - Individual Flat Rate Lines at \$33.47 per line per month, Flat Rate Trunks at \$48.23 per trunk per month and Rotary Line service at \$5.00 per line/trunk per month.	07/06/01 to 01/05/02	
		Business subscribers with a 36 month contract will receive the following rates: - Individual Flat Rate Lines at \$32.61 per line per month, Flat Rate Trunks at \$47.00 per trunk per month and Rotary Line service at \$0.00 per line/trunk per month.		
BellSouth's Service Territory -From Central Offices where business exchange lines are available.	Business Plus [®] service, flat rate and message lines.	Small business customers billing less than \$3,000 per month per account will receive the following when an additional line is added to an existing account and ordered via BellSouth's Small Business web site: -\$25 web certificate for one line -\$50 web certificate for two lines -\$75 web certificate for three lines	05/01/01 to 07/27/01	

Note 1: Customer may elect to participate only once during each promotion.

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