### ATTACHMENT B

BellSouth Telecommunications, Inc. FPSC Docket No. 020119-TP Request for Confidential Classification Page 2 of 2 4/16/02

### REQUEST FOR CONFIDENTIAL CLASSIFICATION OF BELLSOUTH'S RESPONSE TO STAFF'S FIRST REQUEST FOR PRODUCTION OF DOCUMENTS, ITEM NO. 4, FILED APRIL 16, 2002, IN FLORIDA DOCKET NO. 020119-TP

.

## **TWO REDACTED COPIES**

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### ATTACHMENT B

BellSouth Telecommunications, Inc. FPSC Docket No. 020119-TP Request for Confidential Classification Page 1 of 2 4/16/02

REQUEST FOR CONFIDENTIAL CLASSIFICATION OF BELLSOUTH'S RESPONSE TO STAFF'S FIRST REQUEST FOR PRODUCTION OF DOCUMENTS, ITEM NOS. 1-3, FILED APRIL 16, 2002, IN FLORIDA DOCKET NO. 020119-TP

# **REDACTED FOR PUBLIC DISCLOSURE ENTIRE DOCUMENT IS PROPRIETARY**

DOCUMENT NUMBER-DATE 04246 APR 168

BellSouth Telecommunications, Inc. Florida Public Service Commission Docket No. 020119-TP Staff's 1<sup>st</sup> Request for Production of Documents March 14, 2002 Item No. 4

# **ATTACHMENT (1)**

## Cost Analysis of 1FB with Proposed Key Discounts

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FL RG	CLEC Zone	BLSPICE	ek alforila ( Wisiges			Margini	ERIC CARACTERIC
1	3	\$23.36	\$31.20	\$25.36	\$18.84	26%	
2	3	\$24.54	\$32.38	\$26.25	\$18.84	28%	
3	3	\$25.84	\$33.68	\$27.22	\$18.84	31%	
4	3	\$27.01	\$34.85	\$28.10	\$18.84	33%	
5	2	\$28.14	\$35.98	\$28.95	\$18.84	35%	
6	2	\$29.38	\$37.22	\$29.88	\$18.84	37%	
7	2	\$30.38	\$38.22	\$30.63	\$18.84	38%	
8	2	\$31.38	\$39.22	\$31.38	\$18.84	40%	
9	1	\$32.32	\$40.16	\$32.08	\$18.84	41%	
10	1	\$33.03	\$40.87	\$32.61	\$18.84	42%	
11	1	\$33.74	\$41.58	\$33.15	\$18.84	43%	
12	1	\$34.33	\$42.17	\$33.59	\$18.84	44%	
A GA	CLEC	Tariff		₩¥₽	TELRICA	ATELRIC	
RG'	Zone	BLS Price	A W/SLC	Discount	Cost	Margin	GiCost Margin .
2	3	\$24.90	\$32.74	\$26.52	\$17.46	34%	-
5	3	\$31.80	\$39.64	\$31.69	\$17.46	45%	
7	2	\$37.30	\$45.14	\$35.82	\$17.46	51%	
12	1	\$48.30	\$56.14	\$44.07	\$17.46	60%	
<b>TN</b>	CLEC	1 Tariff	Total	r = 2Va	TELRIC	<b>STELRIC</b>	
Ł RG 🖉	Zone	BLS Price	w/sic-	Discount	Cost	Margin	Costa Marcin L
1	3	\$27.05	\$34.89	\$28.13	\$18.36	35%	

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	1	3	\$27.05	\$34.89	\$28.13	\$18.36	35%
:	2	3	\$30.80	\$38.64	\$30.94	\$18.36	41%
	3	2	\$32.75	\$40.59	\$32.40	\$18.36	43%
	4	1	\$39.05	\$46.89	\$37.13	\$18.36	51%
:	5	1	\$39.70	\$47.54	\$37.62	\$18.36	51%
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# Cost Analysis of 1FB with Proposed Key Discounts E. C. L. L. I. C. I.

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Rate Group	Units	SARING AND	SLC	Total		ate Group		and the second		يتجزر	Average Vert	Cals	t <sub>ie</sub> ∵To	tal Price	- TABLE - SALES
1	94	\$23.36	\$7.84		- Hun	ate Group	Price	HTG/Line	Price		Rate Group	Price	R	ate Group	Price
2	464			\$31.20		1	\$0.00	0.26	\$0.00		1	\$0.00	5	1	\$3
2		\$24.54	\$7.84	\$32.38	3	2	\$0.00	0.20	\$0.00	210	2	\$0.00	2	2	\$3
3	5023	\$25.84	\$7.84	\$33.68	F 4)	3	\$0.00	0.35	\$0.00		3	\$0.00		3	\$3
4	15523	\$27.01	\$7.84	\$34.85	1.24	4	\$0.00	0.34	\$0.00	24	4	\$0.00	1997 - 19		-
5	20379	\$28.14	\$7.84	\$35.98	<u>.</u>	5	\$0.00	0.37	\$0.00	्य				-	\$3
6	42928	\$29.38	\$7.84	\$37.22		6	\$0.00	0.38		ŝœ	5	\$0.00	7,1	5	\$3
7	16710	\$30.38	\$7.84	\$38.22	1.1	7			\$0.00		6	\$0.00	<b>.</b>	6	\$3
8	10497	\$31.38		-	観日	,	\$0.00	0.38	\$0.00		7	\$0.00	<b>B</b> .1	7	\$3
ő		• - · · • = -	\$7.84	\$39.22	反応	8	\$0.00	0.39	\$0.00	#	8	\$0.00	<b>A</b>	8	\$3
9	31043	\$32.32	\$7,84	\$40.16	1	9	\$0.00	0.40	\$0.00	14	9	\$0.00		9	\$4
10	32174	\$33.03	\$7.84	\$40.87	26	10	\$0.00	0.42	\$0.00	i.		\$0.00	G	10	
11	23088	\$33.74	\$7.84	\$41.58	199 199	11	\$0.00	0.40	\$0.00	1		\$0.00	£.1		\$4
12	47654	\$34.33	\$7,84	\$42.17		12	\$0.00	0.53	\$0.00			\$0.00 \$0.00	10.2	11 12	\$4 \$4

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Attorney Client Privileged and subject to the attorney work doctrine. Private/Propriety: No disclosure outside BellSouth except by written agreement.

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## Cost Analysis of 1FB with Proposed Key Discounts

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A	<u>6</u>	- () $  -$	U U	E	F	6	H	 	
LRIC		FL							
2 Wire VG									
Non-Traffic Sensitive									
Usage									
Total									
TECRIC		FL							
7 2 Wire VG Loop		\$16.03							
Exchange Port		\$1.12							
🖞 Usage		\$1.69							
/ Total		\$18.84							

Attorney Client Privileged and subject to the attorney work doctrine. Private/Propriety: No disclosure outside BellSouth except by written agreement.

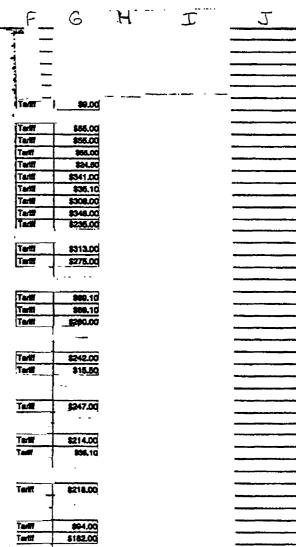
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Pl.       11.HBM       Matery Back-Up Line       Taffit       \$4.05         PL       55050       Deal York       Service, Voice Grade Local Channel       Taffit       \$7.50         PL       55050       Deal York       Service, Voice Grade Local Channel       Taffit       \$53.00         PL       P2JOX       IntraLATA Private Line Service, Voice Grade Local Channel       Taffit       \$53.00         PL       P2JIX       IntraLATA Private Line Service, Voice Grade Local Channel       Taffit       \$53.00         FL       P2JIX       IntraLATA Private Line Service, Voice Grade Local Channel       Taffit       \$53.00         FL       P2JIX       IntraLATA Private Line Service, Voice Grade Local Channel       Taffit       \$53.00         FL       TM5       PRX Service, Orobitation message rate trutk, additional       Calc       Taffit       \$3.85         FL       TM5       PRX Service, Syne 2110       Calc       Calc       Calc       Calc         FL       158607       PM Ins-Social channel is the service, type 2110       Calc       Calc       Calc       Calc       Calc       FL       TM6       Startift       Startift       Startift       Startift       Startift       Startift       Startift       Startift       Startift       Calc	1 J
FI.       11.185       Mesope-Forsign Exchange service, detarces sensitive       Taffit       \$4.05         FL       SEDED       Deal fores       Calc       Calc         FL       SEDED       Deal fores       Methy and the service of the service	
FL       SBLFX       Sack-Up Line       Calc         FL       SBDD Dual Yore Multifrequery pulsing option on DID       Tariff       \$72.00         FL       P2L0X       IntraLATA Private Line Service, Voice Grade Local Channel       Tariff       \$53.00         FL       P2L0X       IntraLATA Private Line Service, Voice Grade Local Channel       Tariff       \$53.00         FL       P2L1X       IntraLATA Private Line Service, Voice Grade Local Channel       Tariff       \$53.00         FL       P2L1X       IntraLATA Private Line Service, Voice Grade Local Channel       Tariff       \$53.00         FL       P2L1X       IntraLATA Private Line Service, Voice Grade Local Channel       Tariff       \$53.00         FL       CEVAA       Standard Features per Station Line, each       Tariff       \$26.00         FL       CEVAA       Standard Features per Station Line, each       Tariff       \$3.46         FL       ItsE80       Pxi Ine-local charmel is the service, type 15 signaling arrangement       Tariff       \$5.40         FL       TMS       PBX Service, contevart message rate trunk, additional       Calc       Calc         FL       ItsE80       Pxi Ine-local charmel is ne service, type 110       Calc       Calc         FL       TMS       PBX Service, Voice Grade	62 Al Contraction of the second
PL       9508D       Dail Tone Multirequency putating option on DID       Tartif       \$7.50         FL       P240X       IntraLATA Private Line Service, Voice Grade Local Channel       Tartif       \$53.00         FL       P240X       IntraLATA Private Line Service, Voice Grade Local Channel       Tartif       \$53.00         FL       P240X       IntraLATA Private Line Service, Voice Grade Local Channel       Tartif       \$53.00         FL       P240X       IntraLATA Private Line Service, Voice Grade Local Channel       Tartif       \$28.00         FL       P240X       IntraLATA Private Line Service, Voice Grade Local Channel       Tartif       \$28.00         FL       P240X       IntraLATA Private Line Service, Voice Grade Local Channel       Tartif       \$28.00         FL       P240X       IntraLATA Private Line Service, Voice Grade Local Channel       Tartif       \$28.00         FL       P1X       IntraLATA Private Line Service, Voice Grade Local Channel       Tartiff       \$28.00         FL       P1X       IntraLATA Private Line Service, Voice Grade Local Channel       Tartiff       \$5.40         FL       IntraLATA Private Line Service, Voice Grade Local Channel       Tartiff       \$5.40         FL       118560       P4 Ins-Isoal channel Ins service, Nype 2110       Calc       Calc <td>· · · · · · · · · · · · · · · · · · ·</td>	· · · · · · · · · · · · · · · · · · ·
FL       P2JQX       IntraLATA Private Line Service, Voice Grade Local Channel       Tartff       \$33.00         FL       P2JMX       IntraLATA Private Line Service, Voice Grade Local Channel       Tartff       \$39.00         FL       P2JMX       IntraLATA Private Line Service, Voice Grade Local Channel       Tartff       \$39.00         FL       P2JMX       IntraLATA Private Line Service, Voice Grade Local Channel       Tartff       \$30.00         FL       P2JMX       IntraLATA Private Line Service, Voice Grade Local Channel       Tartff       \$30.00         FL       CENAA       Standor Februse per Stelon Line, each       Tartff       \$23.00         FL       TMS       PEX Service, combination message rate truth, additional       Calc       Tartff       \$3.95         FL       TMS       PEX Service, ourbanation message rate truth, additional       Calc       Calc       Calc         FL       18E87       PM melocal channel Bin service, type 2110       Calc	#REFI
FL       P2JMX       IntraLATA Private Line Service, Voice Grade Local Channel       Tartff       \$39.00         FL       P2JNX       IntraLATA Private Line Service, Voice Grade Local Channel       Tartff       \$39.00         FL       P2JNX       IntraLATA Private Line Service, Voice Grade Local Channel       Tartff       \$23.00         FL       P2JNX       IntraLATA Private Line Service, Voice Grade Local Channel       Tartff       \$23.00         FL       TMS       PBX Service, combination message rate truth, additional       Calc       Calc         FL       TMS       PBX Service, combination message rate truth, additional       Calc       Calc         FL       SAU       IntraLATA Private Line Service, type 2110       Calc       Calc         FL       TMS       PBX Service, combination message rate truth, additional       Calc       Calc         FL       TMS       PBX Service, covariant message rate truth, additional       Calc       Calc         FL       TMS       PBX Service, covariant message rate truth, additional       Calc       Calc         FL       IntraLATA Private Line Service, type 2110       Calc       Calc       Calc         FL       TMSEX       PMX Service, covariant message rate truth, additional       Calc       Calc       Calc	
FL       P2JNX       IntraLATA Private Line Service, Voice Grade Local Channel       Tartff       \$33.00         FL       P2JIX       IntraLATA Private Line Service, Voice Grade Local Channel       Tartff       \$22.00         FL       P2JIX       IntraLATA Private Line Service, Ocioe Grade Local Channel       Tartff       \$22.00         FL       CENMA       Standard Features per Station Line, eech       Tartff       \$23.00         FL       TM5       PBX Service, combination message rate trunk, additional       Calc       Itartff       \$5.40         FL       15EX0       Pxt Inst-local dramet to the service, type 2110       Calc       Itartff       \$5.40         FL       IntraLATA Private Line Service, type 2110       Calc       Calc       Itartff       \$5.40         FL       IntraLATA Private Line Service, type 2110       Calc       Calc       Itartff       \$5.40         FL       IntraLATA Private Line Service, type 2110       Calc       Calc       Itartff       \$30.00         FL       TMS       PBX Service, outward message rate trunk, additional       Calc       Calc       Itartff       \$30.00         FL       M4LFA Station Line, Instance sensitive       Calc       Calc       Itartff       \$30.00       Itartfff       \$30.00	
FL       P2JHX       IntraLATA Private Line Service, Voice Grade Local Channel       Tariff       \$28.00         FL       P2JUX       IntraLATA Private Line Service, Voice Grade Local Channel       Tariff       \$28.00         FL       CENAA Standard Features per Station Line, each       Tariff       \$28.00         FL       TM5       PBX Service, combination message rate trunk, additional       Calc       Calc         FL       18E6X       PM line-local channel is ine service, type 2110       Calc       Calc         FL       18E6X       PM line-local channel is line service, type 2110       Calc       Calc         FL       18E6Y       PM line-local channel is line service, type 2110       Calc       Calc         FL       18E6Y       PM line-local channel is line service, type 2110       Calc       Calc         FL       18E6Y       PM line-local channel is line service, type 2110       Calc       Calc         FL       18E6Y       PM line-local channel, Service, Outward message rate trunk, additional       Calc       Calc         FL       18E6Y       PM line-local channel, Flat Bale       Calc       Calc       Calc         FL       MUFA       Station Line, etamose service, type 210       Calc       Calc       Calc       Calc       Calc       Cal	
FL       P2JUX       IntraLATA Privata Une Service, Voice Grade Local Channel       Tariff       \$26.00         FL       CENAA Standard Features per Station Line, each       Tariff       \$3.95         FL       TN5       PBX Service, combination message rate trunk, additional       Calc         RL       15E60       Pri Ime-local channel to line service, type 2110       Calc         FL       TN4       PBX Service, combination message rate trunk, additional       Calc         FL       15E60       Pri Ime-local channel to line service, type 2110       Calc         FL       15E67       Pri Ime-local channel to line service, type 2110       Calc         FL       15E67       Pri Ime-local channel to line service, type 2110       Calc         FL       TN45       PBX Service, outward message rate trunk, additional       Calc         FL       TN45       PBX Service, outward message rate trunk, additional       Calc         FL       PLX       IntraLATA Private Une Service, Automatic ringdown signaling arrangement       Tariff       \$30.00         FL       BMXOX Mein teation line, distance sensitive       Calc       Calc       Calc         FL       IntraLATA Private Une Service, Automatic ringdown signaling arrangement       Tariff       \$22.50         FL       EXMXOX Mein teation	
FL       CENAA       Standard Features per Station Line, each       Tartiff       \$3.95         FL       TMS       PBX Service, combination message rate trunk, additional       Calc         FL       18550       Pr. Ine-local channel to be service, type 2110       Calc         FL       18550       Pr. Ine-local channel to be service, type 2110       Calc         FL       18560       Pr. Ine-local channel to be service, type 2110       Calc         FL       18567       Pr. Ine-local channel to be service, type 2110       Calc         FL       18567       Pr. Ine-local channel to be service, type 2110       Calc         FL       18567       Pr. Ine-local channel to be service, type 2110       Calc         FL       18567       Pr. Ine-local channel to be service, type 2110       Calc         FL       1857       Pr. Ine-local channel to be service, type 2110       Calc         FL       M4LFA       Station Link Flat Rate       Calc       Calc         FL       Station Link Equipped with Caller ID Flat Rate       Calc       Calc         FL       1LDFX       Foreign Central Office mileage-Fload       Tariff       \$22.50         FL       1LDFX       Foreign Central Office mileage-Fload       Tariff       \$22.50         FL	
FL       TMS       PBX Service, combination message rate trunk, additional       Calc         FL       15E6X       Pxt Ime-local channel te ine service, type 2110       Calc         FL       15E6X       Pxt Ime-local channel te ine service, type 2110       Calc         FL       15E6X       Pxt Ime-local channel te ine service, type 2110       Calc         FL       15E6Y       Pxt Ime-local channel te ine service, type 2110       Calc         FL       15E5Y       Pxt Ime-local channel te ine service, type 2110       Calc         FL       15E5Y       Pxt Ime-local channel te ine service, type 2110       Calc         FL       TM3       PBX Service, outward message rate trunk, additional       Calc         FL       P2LX       IntraLATA Private Line Service, Valce Grade Local Channel       Tariff         FL       M4LFA       Station Link Flat Rate       Calc         FL       EXMOX Main station line, distance sensitive       Calc         FL       1D91X       FX Local Channel-Primary Channel       Tariff       \$20.00         FL       1D91X       FX Local Channel-Primary Channel       Tariff       \$22.50         FL       1D91X       FX Local Channel, First 12 Mile       Tariff       \$28.50         FL       1D107Z       MegaLi	
FL       18E8X       PM line-local channel to line service, type 2110       Calc         FL       18E80       PM line-local channel to line service, type 2110       Calc         FL       SAU       IntraLATA Private Line Service-Type B signaling arrangement       Tartiff         FL       18E80       PM line-local channel to line service, type 2110       Calc         FL       18E87       PM line-local channel to line service, type 2110       Calc         FL       TM3       PBX Service, outward massage rate trunk, additional       Calc         FL       M4LFA Station Link File Rate       Calc       Tartiff       \$30.00         FL       SL5       IntraLATA Private Line Service, Automatic ringdown signaling arrangement       Tartiff       \$30.00         FL       M4LFA Station Link Equipped with Caller ID Flat Rate       Calc       Tartiff       \$20.70         FL       IM4LFA Station Links Equipped with Caller ID Flat Rate       Calc       Tartiff       \$21.18         FL       1D91X       FX Local Channel, First 1/2 Mile       Tartiff       \$22.50         FL       1LHGV       Foreign Central Office mileage-Fixed       Tartiff       \$22.50         FL       1LDPZ       MegaLink Local Channel, First 1/2 Mile       Tartiff       \$22.50         FL	
FL       18580       Pvt line-local channel tie line service, type 2110       Calc         FL       SAU       IntraLATA Physite Line Service, type 2110       Calc         FL       1858Y       Pvt line-local channel tie line service, type 2110       Calc         FL       TM3       PBX Service, outward message rate trunk, additional       Calc         FL       P2ULX       IntraLATA Physite Line Service, Voice Grade Local Channel       Tariff       \$30.00         FL       M4LFA       Station Link Flat Rate       Calc       Calc         FL       SL5       IntraLATA Physite Line Service, Automatic ringdown signaling arrangement       Calc         FL       M4LFH       Station Link Flat Rate       Calc         FL       IMALFH       Station Links Equipped with Caller ID Flat Rate       Calc         FL       1091X       FX Local Channel-Primary Channel       Tariff       \$22.15         FL       1LHOY Foreign Central Office mileage-Fixed       Tariff       \$28.50         FL       1LHOY Foreign Central Office mileage-Fixed       Tariff       \$28.50         FL       1LHOY Foreign Central Office mileage-Fixed       Tariff       \$28.50         FL       1LHOY Foreign Central Office Channel, First 1/2 Mile       Tariff       \$27.60         FL	
FL       SAU       IntraLATA Private Line Service-Type B signaling arrangement       Tartiff       \$5.40         FL       195697       Pvt the-tocal channel is the service, type 2110       Calc       Calc         FL       TM3       PBX Service, outward measage rate trunk, additional       Calc       Calc         FL       P2LIX. IntraLATA Private Line Service, Voice Grade Local Channel       Tartiff       \$30.00         FL       Station Link Flat Rate       Calc       Fartiff       \$9.70         FL       Station Link Flat Rate       Calc       Fartiff       \$9.70         FL       MALFA Station Links Equipped with Caller ID Flat Rate       Calc       Fartiff       \$21.15         FL       MALFH Station Links Equipped with Caller ID Flat Rate       Calc       Fartiff       \$22.50         FL       1LDFX       Foreign Exchange Milaege-Fixed       Tartiff       \$28.50         FL       1LDFZ       MegaLink Local Channel, First 1/2 Mile       Tartiff       \$28.50         FL       1LDFZ       MegaLink Local Channel, First 1/2 Mile       Tartiff       \$28.50         FL       M1M62 56ESS Feature Group 2       Calc       Calc       Fd         FL       M1M62 16ESS Vervice, Wile Center Lines, up to 2 1/2 miles, per Line       Calc       Fd	
FL       18E6Y       Pvt line-local channel ite line service, type 2110       Calc         FL       TM3       PBX Service, outward message rate trunk, additional       Calc         FL       P2JLX       IntraLATA Private Line Service, Volce Grade Local Channel       Tariff       \$30.00         FL       MALFA       Station Link Field Rate       Calc       Calc         FL       SL5       IntraLATA Private Line Service, Automatic ringdown signaling arrangement       Tariff       \$9.70         FL       EXMOX Main station line, distance sensitive       Calc       Calc       Calc         FL       IMALFA       Station Links Equipped with Caller ID Flat Rate       Calc       Calc         FL       1091X       FX FX Local Channel-Primary Channel       Tariff       \$21.15         FL       1L97X       Foreign Exchange-Flxed       Tariff       \$28.50         FL       1LHGV       Foreign Central Office mileage-Flxed       Tariff       \$28.50         FL       1LHGV       Foreign Central Office mileage-Flxed       Tariff       \$28.50         FL       1LHGV       Foreign Central Office mileage-Flxed       Tariff       \$28.50         FL       1LHGV       Foreign Exchange Line Units exclose grade Local Channel       Tariff       \$28.50	
FL       TM3       PBX Service, outward message rate trunk, additional       Calc         FL       P2LIX       IntraLATA Private Line Service, Voice Grade Local Channel       Tariff       \$30.00         FL       MALFA       Station Link Flat Rate       Calc       Calc         FL       SL5       IntraLATA Private Line Service, Automatic ringdown signaling arrangement       Tariff       \$9.70         FL       EXMOX Main station line, distance sensitive       Calc       Calc       Calc         FL       1091X       FX Local Channel-Primary Channel       Tariff       \$21.15         FL       1091X       FX Local Channel-Primary Channel       Tariff       \$22.50         FL       110P5X       Foreign Central Office mileage-Fixed       Tariff       \$28.50         FL       11DPZ MegaLink Local Channel, First 1/2 Mile       Tariff       \$28.50         FL       M1M62 658S Feature Group 2       Calc       Calc         FL       P1.4X       IntraLATA Private Line Service, Sub-Voice Grade Local Channel       Tariff       \$28.50         FL       P1.4X       IntraLATA Private Line Service, Interoffice Channel, Voice Grade Local Channel       Tariff       \$17.60         FL       P1.4X       IntraLATA Private Line Service, SynchroNet Service, Digital Local Service	
FL       P2LIX       IntraLATA Private Line Service, Voice Grade Local Channel       Tariff       \$30.00         FL       M4LFA       Station Link Flat Rate       Catc       Tariff       \$20.01         FL       SL5       IntraLATA Private Line Service, Automatic ringdown signaling arrangement       Tariff       \$20.01         FL       BXMOX Main station line, distance sensitive       Catc       Tariff       \$20.70         FL       ID81X       FX Local Channel-Primary Channel       Tariff       \$21.15         FL       1D91X       FX Local Channel-Primary Channel       Tariff       \$22.50         FL       1L9FX       Foreign Exchange Mileage-Fixed       Tariff       \$22.50         FL       1LHGV       Foreign Central Office mileage-Fixed       Tariff       \$22.50         FL       1LDPZ       MegaLink Local Channel, First 1/2 Mile       Tariff       \$22.50         FL       1LDPZ       MegaLink Local Channel, First 1/2 Mile       Tariff       \$22.50         FL       M1M52 6ESS Feature Group 2       Catc       Catc       Catc         FL       P1JAX       IntraLATA Private Line Service, Sub-Voice Grade Local Channel       Tariff       \$17.60         FL       91JAX       IntraLATA Private Line Service, Interoffice Channel, Voice Gr	
FL       M4LFA       Station Link Flat Pate       Caic         FL       SL5       IntraLATA Private Line Service, Automatic ringdown signaling arrangement       Tariff       \$9.70         FL       EXMOX Main station line, distance sensitive       Caic       Caic       Caic         FL       M4LFH Station Links Equipped with Caller ID Flat Rate       Caic       Caic       Caic         FL       1D91X       FX Local Channel-Primary Channel       Tarifff       \$22.50         FL       1LHGV Foreign Exchange Mileage-Fixed       Tarifff       \$22.50         FL       1LDPZ MegaLink Local Channel, First 1/2 Mile       Tarifff       \$22.50         FL       MiM52       5ESS Feeture Group 2       Caic       Caic         FL       MiM52       5ESS Feeture Group 2       Caic       Caic         FL       MiM52       5ESS Feeture Group 2       Caic       Caic         FL       MiM52       5ESS Feeture Group 2       Caic       Caic       Caic         FL       MiM52       5ESS Feeture Group 2       Caic       Caic       Caic       FL         FL       MiM52       5ESS Feeture Group 2       Caic       Caic       FL       Station Link Fitt Private Line Service, Sub-Volce Grade-Exad       Caic       Caic </td <td></td>	
FL       SL5       IntraLATA Private Line Service, Automatic ringdown signating arrangement       Tariff       \$9,70         FL       EXMOX       Main station line, distance sensitive       Calc       Calc         FL       MALFH       Station Links Equipped with Caller ID Flat Rate       Calc       Calc         FL       1D91X       FX Local Channel-Primary Channel       Tariff       \$21,15         FL       1L9FX       Foreign Exchange Mileage-Floxd       Tariff       \$28,50         FL       1LHGV       Foreign Central Office mileage-Floxd       Tariff       \$28,50         FL       1LDPZ       MegaLink Local Channel, First 1/2 Mile       Tariff       \$28,50         FL       M1M52       ESSS Feature Group 2       Calc       Calc         FL       M1M52       IntraLATA Private Line Service, Sub-Voice Grade Local Channel       Tariff       \$17,60         FL       P1JAX       IntraLATA Private Line Service, Interoffice Channel, Voice Grade-Fixed       Tariff       \$17,60         FL       IMBCL       Business Message Rate Line       Calc       Calc       Calc         FL       1MBCL       Business Message Rate Line       Calc       Calc       Calc       I         FL       1MBCL       Business Message Rate Line	
FL       EXMOX       Main station line, distance sensitive       Calc         FL       M4LFH       Station Links Equipped with Caller ID Flat Rate       Calc         FL       1D91X       FX Local Channel-Primary Channel       Tariff       \$21.15         FL       1L9FX       Foreign Exchange Mileage-Fixed       Tariff       \$28.50         FL       1LHGV       Foreign Central Office mileage-Fixed       Tariff       \$28.50         FL       1LHGV       Foreign Central Office mileage-Fixed       Tariff       \$28.50         FL       1LHGV       Foreign Central Office mileage-Fixed       Tariff       \$28.50         FL       1LDPZ       MegaLink Local Channel, First 1/2 Mile       Tariff       \$28.50         FL       M1M52       5ESS Feature Group 2       Calc       Calc         FL       M1M52       Station Line, wp to 2 1/2 miles, per Line       Calc       Calc         FL       PLJAX       IntraLATA Private Line Service, Sub-Voice Grade Local Channel       Tariff       \$17.60         FL       3LBBS       IntraLATA Private Line Service, Nubroffice Channel, Voice Grade-Fixed       Tariff       \$17.60         FL       1MBCL       Business Message Rate Line       Calc       Calc       Calc       Calc       Calc	
FL       M4LFH       Station Links Equipped with Caller ID Flat Rate       Calc         FL       1D91X       FX Local Channel-Primary Channel       Tartiff       \$21.15         FL       1L9FX       Foreign Exchange Mileage-Fixed       Tartiff       \$28.50         FL       1LD9Z       MegaLink Local Channel, First 1/2 Mile       Tartiff       \$28.50         FL       1LDPZ       MegaLink Local Channel, First 1/2 Mile       Tartiff       \$28.50         FL       M1M52       5ESS Feature Group 2       Calc       Calc         FL       M1M52       5ESS Feature Group 2       Calc       Calc         FL       EXMMX       Digital ESSX Service, Wire Center Lines, up to 2 1/2 miles, per Line       Calc       Calc         FL       PIJAX       IntraLATA Private Line Service, Sub-Voice Grade Local Channel       Tartiff       \$17.60         FL       3LBBS       IntraLATA Private Line Service, Interoffice Channel, Voice Grade-Fixed       Tartiff       \$30.00         FL       1MBCL       Business Message Rate Line       Calc       Eac       Eac         FL       1MBCL       Business Message Rate Line       Calc       Eac       Eac       Eac         FL       1MBCL       Business Message Rate Line       Calc       Itart	
FL       1D91X       FX Local Channel-Primary Channel       Tartff       \$21.15         FL       1L9FX       Foreign Exchange Mileage-Fixed       Tartff       \$28.50         FL       1LMGV       Foreign Central Office mileage-Fixed       Tartff       \$28.50         FL       1LDPZ       MegaLink Local Channel, First 1/2 Mile       Tartff       \$28.50         FL       M1M52       5ESS Feature Group 2       Calc       Calc         FL       EXMNX       Digital ESSX Service, Wire Center Lines, up to 2 1/2 miles, per Line       Calc       Calc         FL       P1.JAX       IntraLATA Private Line Service, sub-Voice Grade Local Channel       Tartff       \$17.60         FL       3LBBS       IntraLATA Private Line Service, interoffice Channel, Voice Grade-Fixed       Tartff       \$30.00         FL       1MBCL       Business Message Rate Line       Calc       Tartff       \$30.00         FL       1MBCL       Business Message Inter Line Cuatomers Premise to Wire Center at 1.536 Mbps       Calc       #         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Calc       #         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Calc       #         FL	
FL       1L9FX       Foreign Exchange Mileage-Fixed       Tarlff       \$28.50         FL       1LHGV       Foreign Central Office mileage-Fixed       Tarlff       \$28.50         FL       1LDPZ       MegaLink Local Channel, First 1/2 Mile       Tarlff       \$28.50         FL       1LDPZ       MegaLink Local Channel, First 1/2 Mile       Tarlff       \$28.50         FL       M1M52       5ESS Feature Group 2       Caic       Caic         FL       EXMNX       Digital ESSX Service, Wire Center Lines, up to 2 1/2 miles, per Line       Caic       Caic         FL       P1JAX       IntraLATA Private Line Service, Sub-Voice Grade Local Channel       Tarlff       \$17.60         FL       3LBBS       IntraLATA Private Line Service, Interoffice Channel, Voice Grade-Fixed       Tarlff       \$30.00         FL       1MBCL       Business Message Rate Line       Caic       Caic       Caic       1         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Caic       1       1         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Caic       1         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central 1.536 Mbps       Caic       1	
FL       1LHGV       Foreign Central Office mileage-Fixed       Tartiff       \$28,50         FL       1LDPZ       MegaLink Local Channel, First 1/2 Mile       Tartiff       \$95,05         FL       M1M52       5ESS Feature Group 2       Caic         FL       EXMNX       Digital ESSX       Service, Wire Center Lines, up to 2 1/2 miles, per Line       Caic         FL       P1JAX       IntraLATA Private Line Service, Sub-Voice Grade Local Channel       Tartiff       \$17,60         FL       3LBBS       IntraLATA Private Line Service, Interoffice Channel, Voice Grade-Fixed       Tartiff       \$30,00         FL       1MBCL       Business Message Rate Line       Caic       Caic       Iteraffic         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Caic       Iteraffic       \$49,35         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Caic       Iteraffic       \$49,35         FL       1RSD3       IntraLATA Private Line Service, SynchroNet Service, Digital Local Service       Tartiff       \$49,35         FL       1RSD9       IntraLATA Private Line Service, SynchroNet Service, Digital Local Channel       Tartiff       \$49,35         FL       1MB       Business Message Rate Line	
FL       1LDPZ       MegaLink Local Channel, First 1/2 Mile       Tartifi       \$95.05         FL       M1M52       \$5ESS Feature Group 2       Caic         FL       EXMNX       Digital ESSX Service, Wire Center Lines, up to 2 1/2 miles, per Line       Caic         FL       P1JAX       IntraLATA Private Line Service, Sub-Voice Grade Local Channel       Tartifi       \$17.60         FL       3LBBS       IntraLATA Private Line Service, Interoffice Channel, Voice Grade-Ebed       Tartifi       \$30.00         FL       1MBCL       Business Message Rate Line       Caic       Caic       Iteratifi         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Caic       Iteratifi       \$30.00         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Caic       Iteratifi       \$30.00         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Caic       Iteratifi       \$30.00         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Caic       Iteratifi       \$49.35         FL       1RSD3       intraLATA Private Line Service, SynchroNet Service, Digital Local Service       Tartifi       \$49.35         FL <t< td=""><td>·</td></t<>	·
FL       M1M52       5ESS Feature Group 2       Calc         FL       EXMNX       Digital ESSX       Service, Wire Center Lines, up to 2 1/2 miles, per Line       Calc         FL       P1JAX       IntraLATA Private Line Service, Sub-Voice Grade Local Channel       Tartiff       \$17.60         FL       3LBBS       IntraLATA Private Line Service, interoffice Channel, Voice Grade-Fixed       Tartiff       \$30.00         FL       1MBCL       Business Message Rate Line       Calc       Calc         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Calc       Iteration         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Calc       Iteration         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Calc       Iteration         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Calc       Iteration         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Calc       Iteration         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Calc       Iteration         FL       1RSD3       IntratLATA Private Line Service, SynchroNet Serv	
FL       EXMNX       Digital ESSX       Service, Wire Center Lines, up to 2 1/2 miles, per Line       Calc         FL       P1JAX       IntraLATA Private Line Service, Sub-Voice Grade Local Channel       Tartiff       \$17.60         FL       3LBBS       IntraLATA Private Line Service, interoffice Channel, Voice Grade-Fixed       Tartiff       \$30.00         FL       1MBCL       Business Message Rate Line       Calc       Calc       Calc         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Calc       t         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Calc       t         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Calc       t         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Calc       t         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Calc       t         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Calc       t         FL       1RSD3       IntraLATA Private Line Service, SynchroNet Service, Digital Local Service       Tartiff       \$49.35         FL       1MB	
FL       P1JAX       IntraLATA Private Line Service, Sub-Voice Grade Local Channel       Tariff       \$17.80         FL       3LBBS       IntraLATA Private Line Service, Interoffice Channel, Voice Grade-Fixed       Tariff       \$30.00         FL       1MBCL       Business Message Rate Line       Calc       IntraLATA Private Line Service, Interoffice Channel, Voice Grade-Fixed       Calc       If         FL       1MBCL       Business Message Rate Line       Calc       If         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Calc       If         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Calc       If         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Calc       If         FL       1RSD3       IntraLATA Private Line Service, SynchroNet Service, Digital Local Service       Tariffi       \$49.35         FL       1RSD9       IntraLATA Private Line Service, SynchroNet Service, Digital Local Channel       Tariffi       \$49.35         FL       1MB       Business Message Rate Line       Calc       Calc       If         FL       1MB       Business Message Rate Line       Calc       Calc       If         FL       TTT	
FL       P1JAX       IntraLATA Private Line Service, Sub-Voice Grade Local Channel       Tartiff       \$17.80         FL       3LBBS       IntraLATA Private Line Service, Interoffice Channel, Voice Grade-Fixed       Tartiff       \$30.00         FL       1MBCL       Business Message Rate Line       Calc       Calc       IntraLATA Private Line Service, Interoffice Channel, Voice Grade-Fixed       Calc       IntraLATA Private Line Service, Interoffice Channel, Voice Grade-Fixed       Calc       IntraLATA         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Calc       IntraLATA         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Calc       IntraLATA         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Calc       IntraLATA         FL       1RSD3       IntraLATA Private Line Service, SynchroNet Service, Digital Local Service       Tartiff       \$49.35         FL       1RSD9       IntraLATA Private Line Service, SynchroNet Service, Digital Local Channel       Tartiff       \$49.35         FL       1MB       Business Message Rate Line       Calc       Calc       Intriff         FL       1MB       Business Message Rate Line       Calc       Calc       Intriff <td< td=""><td></td></td<>	
FL       1MBCL       Business Message Rate Line       Calc         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Calc       It         FL       FP115       Broadband Exchange Line Customers Premise to Wire Center at 1.536 Mbps       Calc       It         FL       1RSD3       IntraLATA Private Line Service, SynchroNet Service, Digital Local Service       Tartifi       \$49.35         FL       1RSD9       IntraLATA Private Line Service, SynchroNet Service, Digital Local Channel       Tartifi       \$49.35         FL       1MB       Business Message Rate Line       Calc       It         FL       DS1FN       ISDN Conference Drop Hold and Transfer       Calc       Calc	
FL       1MBCL       Business Message Rate Line       Calc         FL       1POWU       MegaLink/LightGate, analog trunk feature activation at central office       Calc       It         FL       FP115       Broadband Exchange Line Customers Premise to Wire Center at 1.536 Mbps       Calc       It         FL       1RSD3       IntraLATA Private Line Service, SynchroNet Service, Digital Local Service       Tartifi       \$49.35         FL       1RSD9       IntraLATA Private Line Service, SynchroNet Service, Digital Local Channel       Tartifi       \$49.35         FL       1MB       Business Message Rate Line       Calc       It         FL       DS1FN       ISDN Conference Drop Hold and Transfer       Calc       Calc	
FL       FP115       Broadband Exchange Line Customers Premise to Wire Center at 1.536 Mbps       Calc         FL       1RSD3       IntraLATA Private Line Service, SynchroNet Service, Digital Local Service       Tariff       \$49.35         FL       1RSD9       IntraLATA Private Line Service, SynchroNet Service, Digital Local Channel       Tariff       \$49.35         FL       1MB       Business Message Rate Line       Calc       IntraLATA Private Line Service, SynchroNet Service, Digital Local Channel       Tariff       \$49.35         FL       1MB       Business Message Rate Line       Calc       Calc       IntraLATA Private Line Service, Digital Local Channel       Calc       Intraff       \$49.35         FL       1MB       Business Message Rate Line       Calc       Calc       Intraff       \$49.35         FL       TTT       Long distance trunks arranged for connection to company's toll switchboard       Calc       Intraff       Calc         FL       DS1FN       ISDN Conference Drop Hold and Transfer       Calc       Intraff       Calc	
FL       1RSD3       IntraLATA Private Line Service, SynchroNet Service, Digital Local Service       Tartfi       \$49.35         FL       1RSD9       IntraLATA Private Line Service, SynchroNet Service, Digital Local Channel       Tartfi       \$49.35         FL       1MB       Business Message Rate Line       Calc       Calc         FL       TTT       Long distance trunks arranged for connection to company's toll switchboard       Calc         FL       DS1FN       ISDN Conference Drop Hold and Transfer       Calc	1
FL       1RSD9       IntraLATA Private Line Service, SynchroNet Service, Digital Local Channel       Tartff       \$49.35         FL       1MB       Business Message Rate Line       Calc       Calc         FL       TTT       Long distance trunks arranged for connection to company's toll switchboard       Calc         FL       DS1FN       ISDN Conference Drop Hold and Transfer       Calc	
FL       1RSD9       IntraLATA Private Line Service, SynchroNet Service, Digital Local Channel       Tariff       \$49.35         FL       1MB       Business Message Rate Line       Calc       Calc       Calc         FL       TTT       Long distance trunks arranged for connection to company's toll switchboard       Calc       Calc         FL       DS1FN       ISDN Conference Drop Hold and Transfer       Calc       Calc	
FL         1MB         Business Message Rate Line         Calc           FL         TTT         Long distance trunks arranged for connection to company's toll switchboard         Calc           FL         DS1FN         ISDN Conference Drop Hold and Transfer         Calc	
FL         TTT         Long distance trunks arranged for connection to company's toll switchboard         Calc           FL         DS1FN         ISDN Conference Drop Hold and Transfer         Calc	
FL BUA Business measured line Calc	
FL 1LNO1 Interoffice channel mileage, fixed rate, 0-8 miles Tartifi \$59.75	
FL 1LNO2 Interoffice channel mileage, fixed rate, 9-25 miles Tariff \$59.75	
FL MILEA MultiServ Station Link Flat Rate each Tariff \$36.00	میں بندان میں اور
FL M1LFH MultiServ Station Link Equipped with Caller ID Flat Rate each Tariff \$38.00	
FL TTTXA Long distance trunks connected to Telco toil switchboard or DDD network Calc	
FL FCS Flexible Call Forwarding Tariff \$5.00	

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· 1	۶L	TMC	PBX Barvice, combination measure rate trunk, first	<b>-</b> '			, , , , , , , , , , , , , , , , , , ,	-
	PL	168	Business Line	<u> </u>			4	
3	FL.	1FBCL	Business Line					
	n_	THU	Mossage rate, PEX sunk, cuidel, line	_			4 —	
	R.		Long clatance trunks connected to Talco toll switchboard, DDD or IDDD native					
6	۶.	7 <b>FB</b>	Business Line-Incoming Only					
7	۹.		WatchAlert Service Business Line				Terr	\$9.00
ž	A.	OFB	Business line, outgoing				•	
		LOTER	ISON Threshold Pricing, Basic Rels OSL Access Arrangement, Business				Tariff	\$55.00
	PL	LOTTO	ISON Threshold Pricing, Besic Pate DSL Access Arrangement, Business				Tariff	\$55.00
	n.		Individual Line ISDN Business - Low Volume Accesse/Digital Subscriber Line (	_			Tariff	\$56.00
	<b>PL</b>		Private ine local chargel to line service				Tartif	\$24.50
	FL		Complete Choice for Business 9 line Package				Tatt	\$541.00
	FL.	802	Business Line with Touch-Tone and Belifouth Business Plus Calling Plan 2				Tartti	\$35.10
	FL		Complete Choice for Business 8 line Package				Tariff	\$306.00
	FL.		Complete Choice for Business 9 line Package				Tatti	\$346.00
	FL.		Area Connection - First				Tadi	\$236.00
10	A	ACC.R	Main station without set				•	
17	<u>n</u>		Complete Choice for Businese 8 Ine Package				Tartt	\$313.00
	FL.		Complete Choice for Business 7 line Package				Tart	\$275.00
	FL_		NAR Package Both Way Plat Rate	_				ļ
- 29	۳.	SCT2C	BellSouth Channelized Trunks, Combination/Two-Way Channel, Fist Pate, per	-				
	FL.	18605	IntraLATA Private Line Bervice, Bynchrol Het Service, Digital Local Channel				Tadl	\$69.10
	٩		IntraLATA Private Line Service, Synchrofilet Service, Digital Local Service				Tariti	\$88.10
	Я.		Complete Choice for Business 7 line Package				Tertt	\$290.00
	٩		Primery Rate ISDN Volce/Data Interface	_				
	FL.		Frame Roley Service, Customer Connection at 256 Kops	_				ĺ
	۶L		Complete Choice for Business & Ine Package	_			Tariff	\$242.00
	PL.	MZRED	Meet Me Conference Executive Conference per Conference Number				Tarti	\$15.50
	٩	EQA	Network Access Register Flat Rate Service, 2-Way Operation, each (E850)					
• •	FL.	ILDIE	Primary Paste IBCH Non-Distance Benelike Mileage					
	PL	COM28	Complete Cholos for Business & Ins Package				Tadili	\$247.00
	戌 厇	SMV SMV	Surrogets Client Humber (Voice Messaging Identification Humber)	_				
	г. Я.	ant in	Customer Channel Interface, Per Node, Per D81	_				
	n. R		Complete Choice for Business 5 line Peckage				Terff	\$214.00
		000000	Business Line with Touch-Tone and Belliputh Business Plus Calling Plan 2	_				\$36,10
-			BellSouth Channelized Trunks, Outward Only Channel, Flat Rate, per Channel				I	•
	R.		Mange-extension line				<u> </u>	
- E ]	the second s		Complete Choice for Business 5 line Package	_			Tertit	\$218.00
. નઈ ગાલ	the second s		Broadband Exchange Line From Customers Premise to Wire Center at 64 KBPS					•
41			Frame Relay Service, Customer Connection at 44.210 Mbps	_				_
42	The second s		Complete Choice for Bueinses 2 Line Package				Tariff	\$94.00
-			Complete Choice for Business 4 Line Package				Tartt	\$182.00
4H		FP156	Broadband Exchange Line From Customers Premise to Wire Center at 55 KBPS				·	



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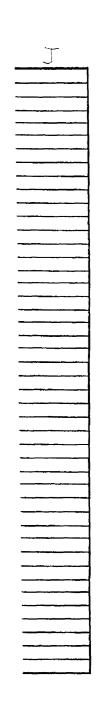
Tarifi | \$1,300.00

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А	f	Ċ	$\mathcal{D}$	Ľ.
FL	PR71U	Primary Rate ISDN Extended Reach Inward Data Final Route Interface		
FL	COMP3	Complete Choice for Business 3 Line Package		
FL.	BUE	Business line, hunting, Telco equipment		
FL	WMCSQ	Outward WATS service, statewide		
FL.	WSA1X	Open 800 Service Over an Access Line		
FL	PR71E	Primary Rate ISDN Inward Data Option Interface		
FL.	LQ1AA	Basic Rate ISDN DSL Arrangement Optional Usage Plan A, Businesa		
FL	NSQ	Repeat Dialing (*66)		
FL	COM23	Complete Choice for Business, Business Plus Option 2, 3 Line Package		
FL	COM22	Complete Choice for Business, Business Plus Option 2, 2 Line Package		
FL	COM2H	Complete Choice for Business 3 Line Package		
FL	BCTL1	BellSouth Channelized Trunks, 1.544 Mbps Access Line, per Access Line		
FL.	ELXO1	Package of 3 features, Group A		
FL,	NDT	PBX Service, BellSouth CMRS Local Loop DID trunk termination		
FL	COMP1	Complete Choice for Business 1 Line Package	<u> </u>	
FL	TFU	PBX Service, outgoing flat rate trunk	F	
FL	MVP	Call Hold, Intercom, Call Pickup, User Transfer/Conferencing		
FL,	MVPAL	Prestige Service, Additional Line	<b>†</b>	
FL	TFC	PBX Service, combination flat rate trunk	t-	
FL	СОМРН	Complete Choice for Business 3 Line package	<u> </u>	
FL	TFN	PBX Service, Inward flat rate trunk		
FL	COM21	Complete Choice for Business, Business Plus Option 2, 1 Line Package	Γ	
FL	FX528	Foreign Exchange business, measured, two-way		
FL	BC2	BellSouth Business Choice Package 2		
FL	PR78L	Primary Rate ISDN Extended Reach Inward Data Flani Route B-Channels		
FL		Broadband Exchange Line, Fast Packet Option at 44.210 Mbps	F-	
FL		Frame Relay Service, Customer Connection at 128 Kbps	<del> </del> _	
FL.	FX5CX	Foreign Exchange access, combination trunk, measured	<u>†</u>	
FL	HBY	Anonymous Call Relection	<u>+-</u>	
FL		Frame Relay Service, Customer Connection at 1.536 Mbps	<del>}</del>	
FL.	the second se	Business, flat rate trunk w/meas. usage charge, (leaky PBX) comb.(FL only)	+-	
FL	and the second division of the second divisio	MegaLink Local Channel, Each Additional 1/2 Mile	<del> -</del>	
FL		Foreign Exchange Mileage-Measured	<del> -</del>	
FL		ISDN Interoffice Channel per DSL	+	
FL	the second se	PBX Service, DID inward trunk	<del> </del> -	
FL		Foreign Central Office mileage-Measured	+	
FL		Milesge-pvt line channel, volce grade	<del> </del>	
	the second se		<del> </del>	
FL FL	and the second se	BeilSouth Channelized Trunks, Service Interface, per Access Line MegaLink/LightGate (AKA BellSouth SPA Point to Point Network) CO channeli	<del>  -</del>	
FL	the second s	محسنه محصفا وبالكي وبالمحد فضاعا المرجعات فستكر وبساله والمتكرين والمتكرين والمستري والمرجع وال	╂-──	
FL FL		ESSX Intercom Charge, per flat rate main station	┽╍╼	
	NQT	MegaLink Channel Service NAR, per flat rated line or trunk outgoing	<b>∔</b>	
FL		User Transfer/Conferencing and Call Hold	<b>├</b> ─	
FL		ISDN B Channel Threshold Voice/Data	<del>{</del>	
FL		ESSX intercom charge, per message rate main station	<del>{</del>	
FL	BD1	Business Line with Touch-Tone and BellSouth Business Plus Calling Plan 1		



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L		Channels Activated B Channel Flat Rate Circuit Switched Voice/Data
L		Complete Choice for Business 9 line Package
<u>L</u>		Complete Choice for Business 8 line Package
<u>L</u>	COM17	Complete Choice for Business 7 line Package
۲ <u>ـــــ</u>		Complete Choice for Business 6 line Package
Ľ	COM15	Complete Choice for Business 5 line Package
1	VUM24	MegaLink/LightGate (AKA BellSouth SPA Point to Point Network) CO channell
<del>ا</del> ل	ELY2N	User Transler and Conferencing
<u>L</u>		Complete Choice for Business 4 Line Package
-1.	COM12	Complete Choice for Business, Business Plus Option 1, 2 Line Package
ĩ. –	NSS	Call Return (*69)
FL	COM1H	Complete Choice for Business 3 Line Package
٦.		User Transfer/Conferencing, Call Pickup and Call Hold
		Businees Line with Touch-Tone and BeliSouth Business Plus Calling Plan 1
 -L	the second s	User Transfer/Conferencing and Call Pickup
=		Complete Choice for Business, Business Plus Option 1, 1 Line Package
	BC1	BellSouth Business Choice Package 1
-1		Central Office Channel Interface, Per Customer Node, Per DS1
Ľ	the second s	Primary Rate ISDN B-Channel for Use with Volce/Data Application
L	the second s	Direct-Inward-Dialing combination trunk
L	NQM	MegaLink Channel Service NAR, per flat rated line or trunk both ways
Ľ	3LBCA	SynchroNet Interoffice Channel, each 9-25 Miles Fixed Monthly Plates
1		Frame Relay Service, Customer Connection at 384 Kbps
 L	ESC	Three-Way Calling
<u> </u>		SynchroNet Interoffice Channel, Over 25 Miles, Fixed
- <u>-</u>		SynchroNet Interoffice Channel, each 0-8 Miles Fixed Monthly Rates
<u>م</u>		
		Frame Relay Service, Customer Connection at 64 Kbps
L		Frame Relay Service, Customer Connection at 56 Kbps
<u>۹۲</u>		Three-Way Calling with Transfer
<u>-L</u>		Basic Rate ISDN DSL Arrangement Optional Usage Plan B, Business
-L		Basic Rate ISDN DSL Arrangement Optional Usage Plan B, Business
1		Provisioning of more than 1 simultaneous call per TN in an ICE arrangement
FL		Remote Call Forwarding - Local
FL		Remote Call Forwarding
<u>۹۲ – ۲۰۰۰ – ۲</u>	and the second se	Remote Call Forwarding
FL	NSY	Call Block (*80)
-L	NST	Call Tracing (*57)
FL	DRS	RingMaster I - One RingMaster Number with Distinctive Ringing
۶L	NSD	Caller ID Number Delivery
FL.	NQP	MegaLink Channel Service NAR, per flat rated line or trunk, incoming
FL	DRS1X	RingMaster II - First RingMaster Number with Distinctive Ringing
FL	MWW	Message Waiting - Stutter Diatione
FL	1LNOC	interoffice channel mileage, each airline mile, over 25 miles
FL	2UN64	IntraLATA Private Line Service, SynchroNet Service, Node Channel Terminati

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£ ,	4		
Tarifi	\$644.00		
Tariff	\$575.00		
Tariff	\$508.00		
Tariff	\$440.00		
Tarifi	\$371.00		
1			
Tariff	\$305.00		
Tariff	\$159.00		
Tariff	\$1.50		
Tariff	\$237.00		
Tartf	\$64.10		
Tartff	\$87.00 \$77.95		
Tariff	\$77.95		
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Tariff	\$4.70		
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Tartif	\$4.95		
Tariff	\$249.95		
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Tarifi	\$1.50		
Tarifi	\$2.00		
Tariff	\$4.00		
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Tariff	\$6.00		
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L	2UN56	IntraLATA Private Line Service, SynchroNet Service, Node Channel Terminati	<b>—</b>					r'	
L	1LNO8	Interoffice channel mileage, each airline mile, 9-25 miles	<b>—</b>		)	I			
L.		Additional Call Appearance of the Primary Directory Number	<b>—</b>			Ţ			
L	1LNOA	Interoffice channel mileage, each airline mile, 0-8 miles	<b>—</b>			-			<u></u>
٤.	3LBBS	IntraLATA Private Line Service, Interoffice Channel, Voice Grade-Measured	<b>—</b>		Tariff	\$1.65			
L.,	NXMCR	Caller ID Name and Number Delivery with Anonymous Call Rejection	-		Tariff	\$7.50			
-	SRG	Selective Class of Call Screening				,			
	NXECR	Enhanced Caller ID with Anonymous Call Rejection			Tarifi	\$17.00			
_	PR7CN	Calling Name Delivery Feature, per Primary Rate Interface	Г			Ĩ			
<u> </u>	NXMMN	Caller ID Name and Number Dalivery	<b>—</b>		Tariff	\$7.50			
	ESL.	8 Code Speed Calling			Tarifi	\$2.00			
-	ËSF	30 Code Speed Calling			Tariff	\$3.00			
	CREX1	Custom Toll Restriction	Г						
		Call Forwarding							
	CREXA	Custom Toll Restriction plus expanded local calling				1			
•		Remote Call Forwarding-Additional Capacity			Tartff	\$16.00			
	PR7BD	Primary Rate ISDN B-Channel for Inward Data Option	E						
	HTG	Hunting/Rollover Service							
•	HTGMS	Hunting/rotary service message rate			1				
	<b>3LBFA</b>	SynchroNet Interoffice Channel, each Mile or Fraction Thereof			}				
	<b>3LBDA</b>	SynchroNet Interoffice Channel, each Mile or Fraction Thereof	<u> </u>						
	<b>3LBBA</b>	SynchroNet Interoffice Channel, each Mile or Fraction Thereof	<b>—</b>						
		Call Forwarding	<b>—</b>						
	E40	Call Forwarding Variable-Outside, per line							
	DAVT2	Courtesy Complete	<u> </u>		Tariff	\$10.00			
	the second s	Remote Activation of Call Forwarding	-		Tariff	\$5.20			
	and the second se	Call Forwarding Don't Answer Ring Control	<u>†</u>						
		Cali Forwarding Busy Line	$\square$		ļ				
		Call Forwarding Don't Answer	†						
-	ESX	Call Walting	t-		1				
		· · · · · · · · · · · · · · · · · · ·	T-		ŀ				······································
	and the second se	Call Walting	<b>†</b>		5				

		BACKUPFL							
	A	$\mathcal{O}$ $\mathcal{O}$ $\mathcal{L}$ $\mathcal{L}$ $\mathcal{E}$ $\mathcal{E}$ $\mathcal{E}$ $\mathcal{H}$							
	FL-BACKUP Line	W Otyse Unit Rate Manager Galculated Margin							
	SBLFX	Back-Up Line							
$\sim$		Usage							
		Subscriber Line Charge							
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PBXFL

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FL-PBX Service		Qty:	Unit Rat	ė:	Rate .	Unit	oste	Cost	Calc	lated Man	ທີ່ມ
TMC	PBX Service, combination message rate trunk, first							÷		and the second se	
TM3	PBX Service, outward message rate trunk, additional	~ 									
SAU	/ IntraLATA Private Line Service-Type B signaling arrangement						-			-	
	IntraLATA Private Line Service, Automatic ringdown signaling										
SL <b>5</b>	arrangement										
a na anna an tha anna an tao an ta	Subscriber Line Charge	•••••									
FL-PBX Service		-		<u> </u>		1					
TMC	DPV Caning combination methods and fruit.	"TODA	If Unit Ral	e   :	Rate	I+Unit O	ost4	Cost	🤄 Cald	nated Marg	
	PBX Service, combination message rate trunk, first										
TM5	PBX Service, combination message rate trunk, additional										
SAU	IntraLATA Private Line Service-Type B signaling arrangement							-			
SL5	IntraLATA Private Line Service, Automatic ringdown signaling arrangement										
·	Subscriber Line Charge										
		-									
FL-PBX Service Di	D	Qty	Unit Rat	é a	Rates	*Unit C	ost T	Costa	Gald	lated Marc	
TDD1X	PBX Service, DID inward trunk					المراجع مشتقيه				<u></u>	
S5DBD	Dual Tone Multifrequency pulsing option on DID	ید . ۱									
v ta t mininghama	Subscriber Line Charge	ľ								·	
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		CENTREXFL							
A	P	C	١	l	ſ	Ci	1-1		
FL-CENTREX A	verage System	í Qty,	Wunit Rate	Ale Rate Ale	Unit Cost	Tr Costine mo	aiculated Margin		
MIACC	Std Common Equipment								
CENAA	Standard Features per Station Line, each								
M4LFA	Station Link Flat Rate	<u> </u>							
M9QCX	NAR Package Both Way Flat Rate	- , <del>-</del>							
HTG	Hunting/Rollover Service	· · · · · ·							
	a jana anton baghannan sanan ya tanangan san sija ti angananan an ar∕ su	Γ_	1						

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FL-Foreign	Exchange	1	}					[	
Typical Syst	tem	1							
	Land Attached USOC A base of the State	Qty	St. Unit Rate	e Unit Cost	Revenue	The Cost	Calculated Margin		1
	;1FB								
	1D91X	•							
	1L9FX-Fixed								
	1L9FX-Measured								
	Subscriber Line Charge	-							
Total		1							
		1	T	1	1	1	1		1
	State USOC State	QIV	Unit Rate	Whit Cost	Revenue	Cost	Calculated Margine		
	1FB								I
	1LHGV-Fixed								
	1LHGV-Measured								
	Subscriber Line Charge								
Total									
	「シーム」のない。 「シーム」のない。 「シーム」のない。 「シーム」のない。 「シーム」のない。 「シーム」のない。 「シーム」のない。 「シーム」のない。 「シーム」のない。 「シーム」のない。 「シーム」ので、 「シーム」ので、 「シーム」ので、 「シーム」ので、 「シーム」ので、 「シーム」ので、 「シーム」ので、 「シーム」ので、 「シーム」ので、 「シーム」ので、 「シーム」ので、 「シーム」ので、 「シーム」ので、 「シーム」ので、 「シーム」ので、 「シーム」ので、 「シーム」ので、 「シーム」ので、 「・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・	Qty	SUnit Rate	Unit Cost	Revenue	Cost	SUCIONATED Margin	a	1
	1FB	يشدي ورجاد						<b>a</b>	L
	1LHB4								
	Subscriber Line Charge								
Total									

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1		ESSEXFL					
FL-ESSX Average System	B	(	1 75	14	P	(7)	1-1
NRX3X EXMNX ELXO1 EATPA EQA HTG PGSA7	ESSX Intercom Charge, per flat rate main station Digital ESSX Service, Wire Center Lines, up to 2 1/2 miles, per Line Package of 3 features, Group A Call Forwarding Network Access Register Flat Rate Service, 2-Way Operation, each (ESSX) Hunting/Rollover Service Parity charge-network access register installed after 7/83		th (3.3 -Unit Rafe	26 Ralwik	Unt Coat	Control for	(
Loop weighting				· · · · · · · · · · · · · · · · · · ·			
EXMNX EXMOX	Digital ESSX Service, Wire Center Lines, up to 2 1/2 miles, per Line Main station line, distance sensitive Total	-	ERPCT		Weighting	-	

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MSERVFL

A	P.	С	D	E	F	G	H
FL-MULTISERV			فحيرا التقريب المحرب الأفاك			1	
FL-MULTISERV A	verage System	LON'	Unit Rate	Revenue	Unit Gost	Gost	Calculated Margh
MIACC	Customized common Equipment	-					
M1M52	5ESS Feature Group 2	-					
MILFA	MultiServů Station Link Flat Rate each						
9ZR	FCC Charge for Network Access	-					
9ZR FL-MULTISERV P	FCC Charge for Network Access	- - - (8369/		MR Wonder	R. WINKCOS		and contraction
·····				Revenue		10-10-9-10.	secarcularitamateri
FL-MULTISERV P	lus Average System	- 		Revenues	K. UNKCOSM		
FL-MULTISERV P M1ACC	lus Average System Customized common Equipment		<b>Section</b>	Revenues			and Colored March
FL-MULTISERV P M1ACC M1M52	Ius Average System Customized common Equipment 5ESS Feature Group 2						
FL-MULTISERV P M1ACC M1M52 M4LFA	Ius Average System Customized common Equipment SESS Feature Group 2 Station Link Flat Rate	- - - - -		Revenues			<b>a cuanta marcu</b>

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### EXTSERVFL

A	P,	( <b>)</b>	Ŀ	E,	F	G	H
FL-Extension	Service				T		
Typical System							
1	USOC 1SE6X/1SE6Q/1SE6Y	Prof. Qty 16	Unit Rate	Unit Cost	Revenue	Cost	Calculated Margin
2	1FB						
2,	9ZR						
Total							
	1FB and 9ZR represents an	existing line th	hat would be re	quired before add	ing an extensio	n service.	
	1FB/9ZR quantity based on	the state avera	ge of 1FBs per	Tie Code with this	s service.		

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### MLINKFL

A	B	C	T	L	f.	G	H	1	J
Florida MegaL	ink@ Service Typi	cal Arrangement (uses 24-	48 Mo. rates)			[			
			Recurring (#	A. Recurring and	Element #	Total	Totals	Total C. C.	
USOC	ma St Quantity %	Description			Contrib	.Gosto	Revenue	Contribution	~ Calculated Margin*
	(A)		(B)	(C)	(D)	(E)	(F)	(G)	
						(=A*8)	(=A*C)	(≉F-E)	
				•	•		1	1	1
1LDPZ	2	LC, 1st Half Mile							
1LDPA	6	LC, Add'I Half Mile							
1LNO2	1	IOC, Fixed							
1LNOB	15	IOC, Per Mile							
			<b></b>	+	+	<b></b>	<b>.</b>		
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			+						
	PROPRIETARY:	Material contained within the	boxes on this page	is proprietary info	mation of BellS	outh which			
		sed without prior written auth		T	1				

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FLUsage

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A	P	C	D	Ē	F	G	÷t
ocal							
* State	Measured Service Description	Rev/MOU	MOU/Line	Cost/MOU	Calculated Margin		
=L	Standard Measured		,				
<b>۳</b> ۲	Leaky PBX Measured						
۳L	Shared Tenant Measured						
FL	Standard Message Rate						
FL	Leaky PBX Message Rate						
FL	FX						
٦.	Back-Up Line - Flat	-	-				
÷۲	Megalink ISDN						
۳۲	Business Plus Option 1	-					
۶L	Business Plus Option 2					₩ <u>₩₩</u> ₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩	
FL	Business Plus Backup Opt 1					·····	
۳ <b>۲</b>	Business Plus Backup Opt 2						
FL	ISDN Threshold All States	1					
Ľ	ISDN BRI Res All Opts & Bus Opt A	-					
	Business Plus Option 1	City and	Rate	Unit Cost	Revenue	Cost and	Calculated Marg
3D1	BellSouth Business Plus Calling Plan 1						
	Business Plus Option 1	1		*	a		
					]		
					Ť I		
Toll		Rev/MOU	addate which the	CostMOU	Calculated Margin		
	Florida						

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BellSouth Telecommunications, Inc. Florida Public Service Commission Docket No. 020119-TP Staff's 1<sup>st</sup> Request for Production of Documents March 14, 2002 Item No. 4

# **ATTACHMENT (2)**

### **STATE OF FLORIDA**

Commissioners: LILA A. JABER, CHAIRMAN J. TERRY DEASON BRAULIO L. BAEZ MICHAEL A. PALECKI RUDOLPH "RUDY" BRADY



DIVISION OF REGULATORY OVERSIGHT DANIEL M. HOPPE, DIRECTOR (850) 413-6480

# Public Service Commission

February 7, 2002

Marshall M. Criser III Vice President - Regulatory Relations BellSouth Telecommunications, Inc. 150 South Monroe Street, Suite 400 Tailahassee, FL 32301-1556

Re: Authority No. T020035

Dear Sir/Madam:

Enclosed and listed on the attached sheet is your filing made under Commission Authority No. T020035 that became effective 01/31/2002 and will be incorporated in your file with the Florida Public Service Commission.

Any subsequent changes to your tariff should be received by the Commission in accordance with the notice requirements specified in Sections 364.051 and 364.163, Florida Statutes.

Sincerely,

Jacquelyn Gilchrist Regulatory Analyst Supervisor

JG/tfis

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ATTACHMENT FUTHORITY NUMBER: T020035

SECTION A2

### GENERAL SUBSCRIBER SERVICE TARIFF GENERAL REGULATIONS

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BOULS - TH ELECTIONS NICATIONS INT FLORID A ISSUED January 15, 2002 BY Joseph P. Lacher, President -FL Miami, Florida GENERAL SUBSCRIBER SERVICE TARIFF

Concern Record Pole 12:52 Cancels Twetth Decised Page 34:52

EFFECTIVE, January 31, 2 4 2

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### A2. GENERAL REGULATIONS

### A2.10 Special Promotions (Cont'd)

#### A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Ares of Promotion	Service	Charges Waived	Period Autharity
(DELETED)			•
(DELETED)			
BellSouth's Service Territory	2002 Key Customer Program	-Eligible monthly revenue is	01 31 02
	-For business customers	discounted at percentages	to
	served from hot wire centers.	listed below based on monthly	06/25 02
	-Customers with Analog	total billed revenue (TBR) and	
	Private Line service are not	applied as a credit each month	
	eligible for this promotion.	on the customer's bill:	
	-Customers with Volume and	Monthly TBR - 18 months	
	Term Contract Service	\$75 - \$3,000 10%	
	Arrangements are not eligible	Monthly TBR - 36 months	
	to participate in this	\$75 - \$3,000 25%	
	promotioa.		
		-50% discount will be given on	
		Rotary Service for a contract	
		period of 18 months.	
		-100% discount will be given	
		on Rotary Service for a contract	
		period of 36 months.	
		-Line Connection Charges	
		will be waived during the	
		promotion sign-up period.	
		-	

Note 1: Customer may elect to participate only once during each promotion.

Note 2: The list of hot wire centers that are eligible for this promotion is listed on Page 34.0.2.1.

\* Registered Service Mark of BellSouth Intellectual Property Corporation

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# FLORIDA PUBLIC SERVICE COMMISSION

# APPROVED

Authority Number Docket Number(s)	T-020035
Order Number(s)	
Effective Date	AN

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EFFECTIVE January 5 12-02

### A2. GENERAL REGULATIONS

## A2.10 Special Promotions (Cont'd)

### A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

BCRT BOCA TEECA		141.11.11.11.11.11.11.11.11.11.11.11.11.
the second s	HTCHNSON IS MAIN	MIAM W. DADE
BOCA RATON MAIN	JCBH-MAIN	MIAM W. MIAMI
BCRT SANDALFOOT	ICVL-ARLINGTON	MELBOURNE
BROOKSVILLE	JCVL-BEACHWOOD	MIL TON RAVINE
BELLE GLADE MAIN	ICVL-FT CAROLINE	MNDR-LORETTO
BUNNEL	JCVL-LAKE FOREST	NDAD ARCH CREEK
OYNTON BEACH MAIN	JCVL-INTL AIRPORT	NDAD BRENTWOOD
COCOA BEACH	JCVL-NORMANDY	KVL-CLAY STREET MGO
COCOA-MAIN	JCVL-OCEANWAY	NDAD GOLDEN GLADES
OCOA-MERRITT ISLAND	JCVL-RIVERSIDE	NDAD OLETA
DEBARY DELTONA	JCVL-SAN JOSE	NEW SMYRNA BCH
DEBARY MAIN	JCVL-SAN MARCO	ORLD-AZALEA PARK
DELAND	JCVL-SOUTHPOINT	ORLD-COLONIAL
DLBH KINGS POINT	JCVL-WESCONNETT	ORLD-MAGNOLIA
DELRAY BCH MAIN	JUPITER MAIN	ORLD-PINECASTLE
EERFIELD BEACH MAIN	KEY WEST MAIN	ORLD-PINEHILLS
DYBH-MAIN	LAKE CITY	ORLD-SAND LAKE
DYBH-ORMND BCH	LAKE MARY	ORPK-MAIN
DYBH-PORT ORANGE	MIAM ALHAMBRA	ORPK-RIDGEWOOD
EGLL-INDN HBR BH	MIAM ALLAPATTAH	OVIEDO
EGLL-BOWE GDNS	MIAM AIRPORT	PERRINE MAIN
T LAUD MAIN RELIEF	MIAM BAYSHORE	PANAMA CITY BEACH
FTLD CORAL RIDGE	MIAM BISCAYNE	PANAMA CITY MAIN
FTLD CYPRESS	MIAM BEACH	PMBH CORAL SPRINGS
FTLD JACARANDA	MIAM CANAL	PMBH FEDERAL
FTLD OAKLAND	MIAM DADELAND BLVD	PMBH MARGATE
FTLD PLANTATION	MIAM FLAGLER	PMBH TAMARAC
FTLD SAWGRASS	MIAM GRANDE	PNSC-BELMONT
FTLD SUNRISE	MIAM HIALEAH	PNSC-FERRY PASS
FTLD WESTON	MIAM INDIAN CREEK	PNSC WARRNOTON
FERNANDINA BCH	MIAM KEY BISCAYN	PONTE VEDRA BCH
FORT PIERCE MAIN	MIAM METRO	PALM COAST
GULF BREEZE	MIAM NORTH MIAMI	PALATKA
OSVL-MAIN	MIAM NORTHSIDE	PORT ST. LUCIE MAIN
GSVLINORTHWEST	MIAM OPA LOCKA	PTSL SOUTH PTSL
HLWD HALLANDALE	MIAM PALMETTO	SANFORD-O-WS
LWD PEMBROKE PINES	MIAM PALMETTO MIAM POINCIANA	STAG-MAIN
WD WEST HOLLYWOOD	MIAM RED ROAD	STUART MAIN
and the second se	السنادي والجاب جرب والمادي والماد التكريب والمراجع والمراجع والمراجع والمراجع والمراجع والمراجع والمراجع والمراجع	TITUSVILLE
HOLLYWOOD MAIN HOMESTEAD MAIN	MIAM MIAMI SHORES MIAM SILVER OAKS	VERO BEACH MAIN
HUMESTEAD MAIN	MIAM SILVER OAKS	
		WPBH GARDENS
· · · · · · · · · · · · · · · · · · ·		WPBH GREENACRES
		WPBH HAVERHILL
		WPBH MAIN ANNEX
		WPBH LAKE WORTH
		WPBH RIVIERA BCH
		WPBH RYL PLM BCH
		WWSP-HIGHLAND
		WWSP-SPRING HILL

# FLORIDA PUBLIC SERVICE COMMISSION

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# APPROVED

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6.

Authority Number Docket Number(s)	<b>T-020035</b>
Order Number(s)	•
Effective Date	:4N



1634

BeNSouth Telecommunications, Inc. Suite 400 150 South Monrie Street Tailanassee, Fil 32301-1556

marshall criser@bellsouth.com

January 15, 2002

Mr. Dan Hoppe, Director Division of Regulatory Oversight Atm: Tariff Section 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

Dear Mr. Hoppe:

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Pursuant to Florida Statute 364.051, we are filing herewith revisions to our General Subscriber Service Tariff. Following are the affected tariff pages:

<u>General Subscriber Service Tariff</u> Section A2 – Thirteenth Revised Page 34.0.2

This promotion is an 18 or 36 month offering targeting BellSouth customers in specific Wire Centers. The promotion will begin January 31, 2002 and end June 25, 2002.

#### **Program Eligibility**

- Available to new, existing and former BellSouth business customers
- Monthly BST revenue for subscriber's location must be \$75 to \$3,000
- Subscriber's location must be served out of an eligible wire center.
- Subscriber must sign a 18 or 36 month agreement to receive the discounts

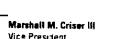
#### **Promotion Elements**

- Subscribers, who participate in the promotion and purchase new service during the promotional period, will receive a waiver on all line connection charges associated with the service order. This will include the Line Connection Charge (first and additional lines, line equivalents and trunks).
- Subscribers meeting the eligibility requirements will receive the base discount and may be eligible to receive the hunting discount based upon having BellSouth hunting service.
- Base discount: Specified % discount off subscriber's total billed revenue (TBR) from the GSST A and PLS B tariffs.

Monthly TBR	18 Month	36 Month
\$75 - \$3000	10%	25%
Hunting Discount	50%	100%

- Hunting discount: Subscribers that have hunting service are eligible to receive 50% or 100% off their monthly
  hunting charges in addition to the base discount depending on selected term.
- \*Internet Offer: Customer may choose one of the following offers:





Regulatory & External Arlairs

850 224 7798 Fax 850 224 5073

Product	: 18 Month	36 Month
DSL	Waiver of fee 1 Month	Waiver of fee 2 Months
Web Hosting Site Builder Plans	Waiver of fee 3 months	Waiver of fee 3 months
Web Hosting Shared Web Hosting Basic Plan – Plan C	Waiver of fee 3 months	Waiver of fee 3 months
Dedicated Internet Access	\$30 off monthly credit on BellSouth Internet charges	\$40 off monthly credit on BellSouth Internet charges

\*Waiver not good on existing service.

- Base customer discount is based on end-user monthly total billed BST charges
  - The total billed revenue consists of all total billed BST charges (recurring, non-recurring and usage) excluding the following unregulated charges:
    - BellSouth Internet Service charges
    - Cingular Wireless
    - taxes, late payment charges, charges billed pursuant to Federal or State Access Service Tariffs, charges collected on behalf of municipalities (including, but not limited to surcharges for 911 service and dual party relay service), and charges for services provided by other companies.
- Participant must be a BST customer at the time of the discount to receive the discount. The discount will appear as a credit in the OC&C section of the subscriber's bill.
- In the event the subscriber terminates the contract; the subscriber must pay back all the discounts. This reimbursement for the base and hunting offer is to pay back all monetary discounts received as a result of being on this program. This payback will appear on the subscriber's final bill as a charge in the OC&C section.
- In addition to the reimbursement for the base and hunting discounts, the subscriber will also incur a charge for the waived non-recurring charges (line connection charges) and all other costs directly related to subscriber's premature termination.
- In addition, as provided in the Internet addendum, the customer must also pay back all discounts or credits related to Internet service option.
- Subscribers with multi-locations that are BTN'd or CLUB billed may have all locations participate as long as one location is in a Hot Wire Center and one location meets the revenue requirement.
- Subscribers with Centrex, MultiServ and ESSX with SLAs not meeting the per location revenue may
  have all locations participate as long as it is billed under the same account and at least one location is
  located in a Hot Wire Center

### **Promotion Restrictions**

- Customers with aggregate annual billing per state of BellSouth services exceeding \$36,000 are not eligible to participate in this tariffed promotion.
- Base and hunting discounts (for hunting service) apply only to BST total billed charges within a state, not across states.
- Customers participating in a Volume and Term Agreement CSAs are not eligible to participate in this
  promotion.
- Customers with Analog Private Line are not eligible to participate in this promotion.
- This promotion may not be used concurrently with any previous local exchange services term contract program.
- Customers currently participating in SBS Small Business Promotion (Hunting Term Promo) may migrate to this promotion without incurring any termination liability from the other program specifications.
- BellSouth reserves the right to terminate this program at any time; provided, however, that subscribers participating in the program will be grandfathered for the term of their agreement.

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### Wire Center Qualification

The wire centers were chosen based upon total cumulative lines lost as well as the velocity of losses. ٠ based on a three month rolling average and market share.

Acknowledgment, date of receipt and authority number of this filing are requested. A duplicate letter of transmittal is attached for this purpose.

Your consideration and approval will be appreciated.

Yours very truly, Marshall M. Crim unes Regulatory Vice President

Attachments

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BellSouth - Florida Attachment A Page 1 of 2

#### EXECUTIVE SUMMARY

The purpose of these revisions is to allow BellSouth to offer business customers a Key Customer Promotion from January 31, 2002 to June 25, 2002: This promotion is an 18 or 36 month offering targeting BellSouth customers in specific Wire Centers.

#### **Program Eligibülity**

- Available to new, existing and former BellSouth business customers
- Monthly BST revenue for subscriber's location must be \$75 to \$3,000
- Subscriber's location must be served out of an eligible wire center.
- Subscriber must sign a 18 or 36 month agreement to receive the discounts

#### **Promotion Elements**

- Subscribers, who participate in the promotion and purchase new service during the promotional period, will receive a waiver on all line connection charges associated with the service order. This will include the Line Connection Charge (first and additional lines, line equivalents and trunks).
- Subscribers meeting the eligibility requirements will receive the base discount and may be eligible to receive the hunting discount based upon having BellSouth hunting service.
- Base discount: Specified % discount off subscriber's total billed revenue (TBR) from the GSST A and PLS B tariffs.

Monthly TBR	18 Month	36 Month
\$75 - \$3000	10%	25%
Hunting Discount	50%	100%

- Hunting discount: Subscribers that have hunting service are eligible to receive 50% or 100% off their monthly
  hunting charges in addition to the base discount depending on selected term.
- \*Internet Offer: Customer may choose one of the following offers:

Product	18 Month	36 Month
DSL	Waiver of fee 1 Month	Waiver of fee 2 Months
Web Hosting Site Builder Plans	Waiver of fee 3 months	Waiver of fee 3 months
Web Hosting Shared Web Hosting Basic Plan – Plan C	Waiver of fee 3 months	Waiver of fee 3 months
<ul> <li>Dedicated Internet Access</li> </ul>	\$30 off monthly credit on BellSouth Internet charges	\$40 off monthly credit on BellSouth Internet charges

\*Waiver not good on existing service

BellSouth-Florida Attachment A Page 2 of 2

- Base customer discount is based on end-user monthly total billed BST charges
  - The total billed revenue consists of all total billed BST charges (recurring, non-recurring and usage) excluding the following unregulated charges:
    - BellSouth Internet Service charges
    - Cingular Wireless
    - taxes, late payment charges, charges billed pursuant to Federal or State Access Service Tariffs, charges collected on behalf of municipalities (including, but not limited to surcharges for 911 service and dual party relay service), and charges for services provided by other companies.
- Participant must be a BST customer at the time of the discount to receive the discount. The discount will appear as a credit in the OC&C section of the subscriber's bill.
- In the event the subscriber terminates the contract; the subscriber must pay back all the discounts. This reimbursement for the base and hunting offer is to pay back all monetary discounts received as a result of being on this program. This payback will appear on the subscriber's final bill as a charge in the OC&C section.
  - In addition to the reimbursement for the base and hunting discounts, the subscriber will also incur a charge for the waived non-recurring charges (line connection charges) and all other costs directly related to subscriber's premature termination.
- In addition, as provided in the Internet addendum, the customer must also pay back all discounts or credits related to Internet service option.
  - Subscribers with multi-locations that are BTN'd or CLUB billed may have all locations participate as long as one location is in a Hot Wire Center and one location meets the revenue requirement.
  - Subscribers with Centrex, MultiServ and ESSX with SLAs not meeting the per location revenue may have all locations participate as long as it is billed under the same account and at least one location is located in a Hot Wire Center

### **Promotion Restrictions**

- Customers with aggregate annual billing per state of BellSouth services exceeding \$36,000 are not eligible to participate in this tariffed promotion.
- Base and hunting discounts (for hunting service) apply only to BST total billed charges within a state, not across states.
- Customers participating in a Volume and Term Agreement CSAs are not eligible to participate in this promotion.
- Customers with Analog Private Line are not eligible to participate in this promotion.
- This promotion may not be used concurrently with any previous local exchange services term contract program.
- Customers currently participating in SBS Small Business Promotion (Hunting Term Promo) may migrate to this promotion without incurring any termination liability from the other program specifications.
- BellSouth reserves the right to terminate this program at any time; provided, however, that subscribers participating in the program will be grandfathered for the term of their agreement.

### Wire Center Qualification

The wire centers were chosen based upon total cumulative lines lost as well as the velocity of losses, based on a three month rolling average and market share.

PROPOSED TARIFF PAGES

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GENERAL SUBSCRIBER SERVICE TARIFF

Thirteenth Revised Page 34.0.2 Cancels Twelfth Revised Page 34.0.2

BELLSOUTH TELECOMMUNICATIONS, INC. FLORIDA ISSUED: January 15, 2002 BY: Joseph P. Lacher, President -FL Miami, Florida

EFFECTIVE: January 31, 2002

### **A2. GENERAL REGULATIONS**

### A2.10 Special Promotions (Cont'd)

### A2.10.2 Descriptions (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority	
(DELETED)			-	(1
(DELETED)				ť
• •	y <sup>1</sup> 2002 Key Customer Program	-Eligible monthly revenue is	01/31/02	0
	-For business customers	discounted at percentages	to	
	served from hot wire centers2,	listed below based on monthly	06/25/02	
	-Customers with Analog	total billed revenue (TBR) and		
	Private Line service are not	applied as a credit each month		
	eligible for this promotion.	on the customer's bill:		
	-Customers with Volume and	Monthly TBR - 18 months		
	Term Contract Service	\$75 - \$3,000 10%		
	Arrangements are not eligible			
	to participate in this	\$75 - \$3.000 25%		
	promotion.	\$13 \$3,000 £378		
	•	-50% discount will be given on		
		Rotary Service for a contract		
		period of 18 months.		
		-100% discount will be given		
		on Rotary Service for a contract	L	
		period of 36 months.		
		-Line Connection Charges		
		will be waived during the		
		promotion sign-up period.		
		ртотоцой sign-up реноц.		

Note 1: Customer may elect to participate only once during each promotion.

Note 2: The list of hot wire centers that are eligible for this promotion is listed on Page 34.0.2.1.

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\* Registered Service Mark of BellSouth Intellectual Property Corporation

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BELLSOUTH TELECOMMUNICATIONS, INC. FLORIDA ISSUED: January 15, 2002 BY: Joseph P. Lacher, President -FL Miami, Florida

EFFECTIVE: January 31, 2002

### **A2. GENERAL REGULATIONS**

### A2.10 Special Promotions (Cont'd)

### A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

ຕາ

gible Hot Wire Centers			
BCRT BOCA TEECA	HTCHNSON IS MAIN	MIAM W. DADE	
BOCA RATON MAIN	JCBH-MAIN	MIAM W. MIAMI	
BCRT SANDALFOOT	JCVL-ARLINGTON	MELBOURNE	
BROOKSVILLE	JCVL-BEACHWOOD	MILTON RAVINE	
BELLE GLADE MAIN	JCVL-FT CAROLINE	MNDR-LORETTO	
BUNNEL	JCVL-LAKE FOREST	NDAD ARCH CREEK	
BOYNTON BEACH MAIN	JCVL-INT'L AIRPORT	NDAD BRENTWOOD	
COCOA BEACH	JCVL-NORMANDY	JCVL-CLAY STREET MOO	
COCOA-MAIN	JCVL-OCEANWAY	NDAD GOLDEN GLADES	
COCOA-MERRITT ISLAND	JCVL-RIVERSIDE	NDAD OLETA	
DEBARY DELTONA	JCVL-SAN JOSE	NEW SMYRNA BCH	
DEBARY MAIN	JCVL-SAN MARCO	ORLD-AZALEA PARK	
DELAND	JCVL-SOUTHPOINT	ORLD-COLONIAL	
DLBH KINGS POINT	JCVL-WESCONNETT	ORLD-MAGNOLIA	
DELRAY BCH MAIN	JUPITER MAIN	ORLD-PINECASTLE	
DEERFIELD BEACH MAIN	KEY WEST MAIN	ORLD-PINEHILLS	
DYBH-MAIN	LAKE CITY	ORLD-SAND LAKE	
DYBH-ORMND BCH	LAKE MARY	ORPK-MAIN	
DYBH-PORT ORANGE	MIAM ALHAMBRA	ORPK-RIDGEWOOD	
EGLL-INDN HBR BH	MIAM ALLAPATTAH	OVIEDO	
EGLL-BOWE GDNS	MIAM AIRPORT	PERRINE MAIN	
FT LAUD MAIN RELIEF	MIAM BAYSHORE	PANAMA CITY BEACH	
FTLD CORAL RIDGE	MIAM BISCAYNE	PANAMA CITY MAIN	
FTLD CYPRESS	MIAM BEACH	PMBH CORAL SPRINGS	
FTLD JACARANDA	MIAM CANAL	PMBH FEDERAL	
FTLD OAKLAND	MIAM DADELAND BLVD	PMBH MARGATE	
FTLD PLANTATION	MIAM FLAGLER	PMBH TAMARAC	
FTLD SAWORASS	MIAM GRANDE	PNSC-BELMONT	
FTLD SUNRISE	MIAM HIALEAH	PNSC-FERRY PASS	
FTLD WESTON	MIAM INDIAN CREEK	PNSC WARRNGTON	
FERNANDINA BCH	MIAM KEY BISCAYN	PONTE VEDRA BCH	
FORT PIERCE MAIN	MIAM METRO	PALM COAST	
GULF BREEZE	MIAM NORTH MIAMI	PALATKA	
GSVL-MAIN	MIAM NORTHSIDE	PORT ST. LUCIE MAIN	
GSVL-NORTHWEST	MIAM OPA LOCKA	PTSL SOUTH PTSL	
HLWD HALLANDALE	MIAM PALMETTO	SANFORD-O-WS	
HLWD PEMBROKE PINES	MIAM POINCIANA	STAG-MAIN	
ILWD WEST HOLLYWOOD	MIAM RED ROAD	STUART MAIN	
HOLLYWOOD MAIN	MIAM MIAMI SHORES	TITUSVILLE	
HOMESTEAD MAIN	MIAM SILVER OAKS	VERO BEACH MAIN	
		WPBH GARDENS_	
		WPBH GREENACRES	
		WPBH HAVERHILL	
		WPBH MAIN ANNEX	
		WPBH LAKE WORTH	
		WPBH RIVIERA BCH	
		WPBH RYL PLM BCH	
		WWSP-HIGHLAND	
		WWSP-SPRING HILL	

GENERAL SUBSCRIBER SERVICE TARIFF

Thirteenth Twelfth Revised Page 34.0.2 Twelfth Cancels Eleventh Revised Page 34.0.2

#### January 31, 2002 EFFECTIVE: June 26, 2001

FLORIDA ISSUED: June 11, 2001 January 15, 2002 BY: Joseph P. Lacher, President -FL

TELECOMMUNICATIONS, INC.

Miami, Florida

BELLSOUTH

### **A2. GENERAL REGULATIONS**

### A2.10 Special Promotions (Cont'd)

### A2.10.2 Descriptions (Cont'd)

Ar Be -Fr Ce	ea of Promotion IlSouth's Services Territory <sup>t</sup> ro <del>m Control Offices where</del> Her ID features are available. ELETED)	Caller ID Deluxe, Enhanced	Charges Waived Nonrocurring charges and one month's recurring charges	Period 1/23/01 to 12/31/01	Authority	EL LEN
Be	ELETED)	For business sustainers served from wire content in competitive eithestions. Customers with Analog Private Line service are not eligible for this promotion. Customers with Volume and Form Contrast Service Arrangements are not eligible to participate in this promotion.	discounted at percentages listed below based on monthly total billed revenue (TBR) and applied as a credit cach month on the customer's bill: Monthly TBR 18 months \$1,000 - \$3,000 1014	06/26/01 to 06/25/02		ен (₩4Д)
<u>Be</u>		2002 Key Customer Program -For business customers served from hot wire centers <sup>2</sup> . -Customers with Analog Private Line service are not eligible for this promotion. -Customers with Volume and Tema Contract Service Arrangements are not eligible to participate in this promotion.	discounted at percentages listed below based on monthly total billed revenue (TBR) and applied as a credit cach month on the customer's bill: Monthly TBR - 18 months \$75 - \$3,000 10%			ß

\* Registered Service Mark of BellSouth Intellectual Property Corporation

BELLSOUTH TELECOMMUNICATIONS, INC. FLORIDA ISSUED: June 11, 2001 January 15, 2002 BY: Joseph P. Lacher, President -FL Miami, Florida GENERAL SUBSCRIBER SERVICE TARIFF

Thirteenth Twelfth Revised Page 34.0.2 Twelfth Cancels Eleventh Revised Page 34.0.2

January 31, 2002 EFFECTIVE: June 26, 2001

-Line Connection Charges will be waived during the promotion sign-up period.

Note 1: Customer may elect to participate only once during each promotion.

Note 2: The list of hot wire centers that are eligible for this promotion is listed on Page 34.0.2.1

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\* Registered Service Mark of BellSouth Intellectual Property Corporation

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BELLSOUTH TELECOMMUNICATIONS, INC. FLORIDA ISSUED: June 11, 2001 BY: Joseph P. Lacher, President -FL. Miami, Florida

EFFECTIVE: June 26, 2001

## A2. GENERAL REGULATIONS

# A2.10 Special Promotions (Cont'd)

## A2.10.2 Descriptions (Cont'd)

A. The following promotions are approved by on file with the Commission: (Cont'd)

Eligible Hot Wire Centers	Key Customer 2002	T
BCRT BOCA TEECA	HTCHNSON IS MAIN	MIAM W. DADE
BOCA RATON MAIN	JCBH-MAIN	MIAM W. MIAMI
BCRT SANDALFOOT	JCVL-ARLINGTON	MELBOURNE
BROOKSVILLE	JCVL-BEACHWOOD	MILTON RAVINE
BELLE OLADE MAIN	JCVL-FT CAROLINE	MNDR-LORETTO
BUNNEL	JCVL-LAKE FOREST	NDAD ARCH CREEK
BOYNTON BEACH MAIN	ICVL-INT'L AIRPORT	NDAD BRENTWOOD
COCOA BEACH	JCVL-NORMANDY	JCVL-CLAY STREET MOO
COCOA-MAIN	ICYL-OCEANWAY	NDAD GOLDEN GLADES
COCOA-MERRITT ISLAND	JCVL-RIVERSIDE	NDAD OLETA
DEBARY DELTONA	JCYL-SAN JOSE	NEW SMYRNA BCH
DEBARY MAIN	JCVL-SAN MARCO	ORLD-AZALEA PARK
DELAND	ICVL-SOUTHPOINT	ORLD-COLONIAL
DLBH KINGS POINT	JCVL-WESCONNETT	ORLD-MAGNOLIA
DELRAY BCH MAIN	JUPITER MAIN	ORLD-PINECASTLE
DEERFIELD BEACH MAIN	KEY WEST MAIN	ORLD-PINEHILLS
DYBH-MAIN	LAKE CITY	ORLD-SAND LAKE
DYBH-ORMND BCH	LAKE MARY	ORPK-MAIN
DYBH-PORT ORANGE	MIAM ALHAMBRA	ORPK-RIDGEWOOD
EGLL-INDN HBR BH	MIAM ALLAPATTAH	OVIEDO
EGLL-BOWE GDNS	MIAM AIRPORT	PERRINE MAIN
ET LAUD MAIN RELIEF	MIAM BAYSHORE	PANAMA CITY BEACH
FTLD CORAL RIDGE	MIAM BISCAYNE	PANAMA CITY MAIN
FTLD CYPRESS	MIAM BEACH	PMBH CORAL SPRINGS
ETLD JACARANDA	MIAM CANAL	PMBH FEDERAL
FTLD OAKLAND	MIAM DADELAND BLVD	PMBH MARGATE
FTLD PLANTATION	MIAM FLAOLER	PMBH TAMARAC
FTLD SAWORASS	MIAM GRANDE	PNSC-BELMONT
ETLD SUNRISE	MIAM HIALEAH	PNSC-FERRY PASS
ETLD WESTON	MIAM INDIAN CREEK	
FERNANDINA BCH		PNSC WARRNGTON
FORT PIERCE MAIN	MIAM KEY BISCAYN	PONTE VEDRA BCH
GULF BREEZE	MIAM METRO MIAM NORTH MIAMI	PALM COAST
		PALATKA
OSVL-MAIN GSVL-NORTHWEST	MIAM NORTHSIDE	PORT ST. LUCIE MAIN
HLWD HALLANDALE	MIAM OPA LOCKA MIAM PALMETTO	PTSL SOUTH PTSL SANFORD-O-WS
HLWD PEMBROKE PINES		STAG-MAIN
HLWD WEST HOLLYWOOD	MIAM POINCIANA MIAM RED ROAD	STUART MAIN
HOLLYWOOD MAIN	MIAM MIAMI SHORES	TITUSVILLE
HOMESTEAD MAIN	MIAM MIAMI SHOKES	VERO BEACH MAIN
nomestero MAIN	MIAMISILYER DANS	
		WPBH GARDENS WPBH GREENACRES
		WPBH UKEENACKES
		WPBH MAIN ANNEX
	···	
		WPBH LAKE WORTH
		WPBH RIVIERA BCH WPBH RYL PLM BCH
		WYBH KYL PLM BLH
		WWSP-SPRING HILL
••••••••••••••••••••••••••••••••••••••	L	WWSF*SFAING FILL





BellSouth Telecommunications. Inc 850 224-7798 Suite 400 Fax 850 224-5073 150 South Monroe Street Tallahassee, Florida 32301-1556 June 11, 2001 Marshall M. Criser III Regulatory Vice President

Mr. Dan Hoppe, Director Division of Regulatory Oversight Attn: Tariff Section 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

Dear Mr. Hoppe:

Pursuant to Florida Statute 364.051, we are filing herewith revisions to our General Subscriber Service Tariff. Following is the affected tariff page: <u>General Subscriber Service Tariff</u> Section A2 – Twelfth Revised Page 34.0.2

The purpose of this revision is to offer the following promotion for Small Business customers. This promotion will begin June 26, 2001, and end June 25, 2002. This promotion is available to new and existing BellSouth business customers. The monthly BST revenue for subscriber's location must be between \$100 and \$3,000. The subscriber's location must be served out of an eligible wire center. The subscriber must sign an 18 or 36 month agreement to receive the discounts listed below. The base discount will be applied to eligible monthly revenue throughout the term of the agreement. An additional discount will be given on hunting service for the term of the agreement. If the customer adds lines, trunks or Network Access Registers (NARs) during the term of the agreement, Line Connection Charges will be waived.

Monthly TBR	18 Month	36 Month
\$1,000 - \$3,000	14%	18%
\$150 - \$999.99	10%	14%
\$100 - \$149.99	6%	10%
Hunting Discount	50%	75%

The base customer discount is based on end-user monthly total billed BST revenue which consists of all total billed BST revenue (recurring, non-recurring and usage) excluding all unregulated charges including: Charges for unregulated services, taxes, late payment charges, charges billed pursuant to Federal or State Access Service Tariffs, charges collected on behalf of municipalities (including, but not limited to surcharges for 911 service and dual party relay service), and charges for services provided by other companies.

Subscribers who have hunting service are eligible to receive 50% or 75% off their monthly hunting charges in addition to the base discount depending on the selected term agreement. Subscriber may currently have or purchase the services during the enrollment period, June 26, 2001, through June 25, 2002, to qualify.

#### Page 2

At the end of the subscriber's agreed upon term, subscriber may renew the agreement for another term, under the same terms and conditions. In the event the subscriber terminates the contract; the subscriber must pay back all the discounts. This reimbursement for the base and hunting offer is to pay back all monetary discounts received as a result of being on this program. This payback will appear on the subscriber's final bill as a charge in the OC&C section of their bill.

Listed below are restrictions that apply to, and affect participation in, this promotion:

- Subscribers may not have Analog Private Line service.
- Subscribers with multi-locations that are billed to the same telephone number or CLUB billed may have all locations participate as long as one location is in an eligible Wire Center and meets the revenue requirement.
- Subscribers with BellSouth<sup>R</sup> Centrex, MultiServ<sup>R</sup> service, ESSX<sup>R</sup> service, and Digital ESSX<sup>R</sup> service with Secondary Location Addresses not meeting the per location revenue may have all locations participate as long as they are billed under the same account and at least one location is located in an eligible Wire Center.
- Customers with aggregate annual billing per state of BellSouth services exceeding \$36,000 are not eligible to participate in this tariffed promotion.
- Base and hunting discounts (for hunting service) apply only to BST total billed revenue within Kentucky.
- Customers participating in a Volume and Term Agreement Contract Service Agreement are not eligible to participate in this promotion.
- This promotion may not be used concurrently with any previous Key Customer promotions, SBS Small Business Promotion (Hunting Term Promo), Welcome Back! Winback, Full Circle and/or any future versions of those two programs.
- Customers currently participating in SBS Small Business Promotion (Hunting Term Promo) may migrate to this promotion without incurring any penalty from the other program specifications.

BellSouth reserves the right to terminate this program at any time; provided, however, that subscribers participating in the program will be grandfathered for the term of their agreement.

Acknowledgment, date of receipt and authority number of this filing are requested. A duplicate letter of transmittal is attached for this purpose.

Your consideration and approval will be appreciated.

Yours very truly,

Marshall M. Criser III MRS

**Regulatory Vice President** 

#### Attachments

- <sup>R</sup> BellSouth is a Registered Trademark of BellSouth Intellectual Property Corporation.
- <sup>R</sup> Registered Service Mark of BellSouth Intellectual Property Corporation.

BellSouth - Florida Attachment A Page 1 of 2

### **EXECUTIVE SUMMARY**

BellSouth proposes the following promotion for Small Business customers. This promotion will begin June 26, 2001, and end June 25, 2002. This promotion is available to new and existing BellSouth business customers. The monthly BST revenue for subscriber's location must be between \$100 and \$3,000. The subscriber's location must be served out of an eligible wire center. The subscriber must sign an 18 or 36 month agreement to receive the discounts listed below. The base discount will be given on hunting service for the term of the agreement. An additional discount will be given on hunting service for the term of the agreement. If the customer adds lines, trunks or Network Access Registers (NARs) during the term of the agreement, Line Connection Charges will be waived.

Monthly TBR	18 Month	36 Month
\$1,000 - \$3,000	14%	18%
\$150 - \$999.99	10%	14%
\$100 - \$149.99	6%	10%
Hunting Discount	50%	75%

The base customer discount is based on end-user monthly total billed BST revenue which consists of all total billed BST revenue (recurring, non-recurring and usage) excluding all unregulated charges including: Charges for unregulated services, taxes, late payment charges, charges billed pursuant to Federal or State Access Service Tariffs, charges collected on behalf of municipalities (including, but not limited to surcharges for 911 service and dual party relay service), and charges for services provided by other companies.

Subscribers who have hunting service are eligible to receive 50% or 75% off their monthly hunting charges in addition to the base discount depending on the selected term agreement. Subscriber may currently have or purchase the services during the enrollment period, June 26, 2001, through June 25, 2002, to qualify.

At the end of the subscriber's agreed upon term, subscriber may renew the agreement for another term, under the same terms and conditions. In the event the subscriber terminates the contract; the subscriber must pay back all the discounts. This reimbursement for the base and hunting offer is to pay back all monetary discounts received as a result of being on this program. This payback will appear on the subscriber's final bill as a charge in the OC&C section of their bill.

BellSouth - Florida Attachment A Page 2 of 2

Listed below are restrictions that apply to, and affect participation in, this promotion:

- Subscribers may not have Analog Private Line service.
- Subscribers with multi-locations that are billed to the same telephone number or CLUB billed may
  have all locations participate as long as one location is in an eligible Wire Center and meets the
  revenue requirement.
- Subscribers with BellSouth<sup>R</sup> Centrex, MultiServ<sup>R</sup> service, ESSX<sup>R</sup> service, and Digital ESSX<sup>R</sup> service with Secondary Location Addresses not meeting the per location revenue may have all locations participate as long as they are billed under the same account and at least one location is located in an eligible Wire Center.
- Customers with aggregate annual billing per state of BellSouth services exceeding \$36,000 are not eligible to participate in this tariffed promotion.
- Base and hunting discounts (for hunting service) apply only to BST total billed revenue within Kentucky.
- Customers participating in a Volume and Term Agreement Contract Service Agreement are not eligible to participate in this promotion.
- This promotion may not be used concurrently with any previous Key Customer promotions, SBS Small Business Promotion (Hunting Term Promo), Welcome Back! Winback, Full Circle and/or any future versions of those two programs.
- Customers currently participating in SBS Small Business Promotion (Hunting Term Promo) may migrate to this promotion without incurring any penalty from the other program specifications.
- BellSouth reserves the right to terminate this program at any time; provided, however, that subscribers participating in the program will be grandfathered for the term of their agreement.

The services included in the promotions are in the Business Basic and Non-Basic service categories. Revenue from the promotions exceeds cost.

Tariff page attached.

BellSouth - Florida

## **PROPOSED TARIFF PAGES**

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BELLSOUTH TELECOMMUNICATIONS, INC. FLORIDA ISSUED: June 11, 2001 BY: Joseph P. Lacher, President -FL Miami, Florida

Twelfth Revised Page 34.0.2 Cancels Eleventh Revised Page 34.0.2

EFFECTIVE: June 26, 2001

(D) (N)

## A2. GENERAL REGULATIONS

## A2.10 Special Promotions (Cont'd)

### A2.10.2 Descriptions (Cont'd)

A. The following promotions are approved by the Commission: (Cont'd)

-	Area of Promotion BellSouth's Service Territory' -From Central Offices where Caller ID features are available.	Service Caller ID Deluxe, Enhanced Caller ID, Enhanced Caller ID with Call Management and Caller ID with Call Management and Call Forwarding	Charges Waived Nonrecurring charges and one month's recurring charges	Period 1/23/01 to 12/31/01	Authority
	(DELETED) BellSouth's Service Territory	2001 Key Customer Program -For business customers served from wire centers in competitive situations. -Customers with Analog Private Line service are not eligible for this promotion. -Customers with Volume and Term Contract Service Arrangements are not eligible to participate in this promotion.	listed below based on monthly total billed revenue (TBR) and applied as a credit each month on the customer's bill: Monthly TBR - 18 months \$1,000 - \$3,000 14% \$150 - \$999.99 10%	06/26/01 to 06/25/02	•

Note 1: Customer may elect to participate only once during each promotion.

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\* Registered Service Mark of BellSouth Intellectual Property Corporation

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BellSouth - Florida

LEGISLATIVE FORMAT

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**BELLSOL TH** TELECOMMUNICATIONS, INC. FLORIDA ISSUED: June 11, January 8, 2001 BY: Joseph P. Lacher, President -FL Miami, Florida

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Twelfth Eleventh Revised Page 34.0.2 Cancels Eleventh Tenth Revised Page 34.0.2

EFFECTIVE: June 26, January 23, 2001

# **A2. GENERAL REGULATIONS**

## A2.10 Special Promotions (Cont'd)

### A2.10.2 Descriptions (Cont'd)

A. The following promotions are approved by the Commission: (Cont'd)

Area of Promotion BellSouth's Service Terntory' -From Central Offices where Caller 1D features are available.	Service Caller ID Deluxe, Enhanced Caller ID, Enhanced Caller ID with Call Management and Caller ID with Call Management and Call Forwarding	Charges Waived Nonrecurring charges and one month's recurring charges	Period 1/23/01 to 12/31 01	Authority	ł¥I
(DELETED) BellSouth's Service Territory	2000 Key Customer Program for business customors served from wine centers in competitive situations: -Castomers with Analog Private Line service are not eligible for this promotion:	-Eligible monthly revenue is discounted at percentages listed below based on monthly total billed revenue (TBR) and applied as a credit each month on the customer's bill: Monthly TBR - 12 months \$4,500 - \$6,000 8% \$3,000 - \$4,499.99 7% \$1,500 - \$2,999.99 6% \$1500 - \$1,499.99 7% \$1,500 - \$2,999.99 6% \$3,000 - \$4,499.99 12% \$3,000 - \$4,499.99 12% \$3,000 - \$4,499.99 12% \$1,500 - \$2,999.99 10% \$1,500 50,900 10% \$1,500 50,900 10% \$1,500 50,900 10% \$1,500 50,900		•	(DxC)

\* Registered Service Mark of BellSouth Intellectual Property Corporation

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BELLSOUTH TELECOMMUNICATIONS, INC. FLORIDA ISSUED: June 11, January 8, 2001 BY: Joseph P. Lacher, President -FL Miami, Florida	GENERAL SUBSCRIBER SERVICE T	ARIFF <u>Twelfth Eleventh</u> Revised Pag Cancels <u>Eleventh</u> <del>Tenth</del> Revised Pag EFFECTIVE: <u>June 26,</u> <del>January</del>	<b>ge</b> 34 0 2
BellSouth's Service To	-For business customers served dis from wire centers in list competitive situations. tot -Customers with Analog Private and Line service are not eligible for on, this promotion. Mo -Customers with Volume and SL Term Contract Service SL Arrangements are not eligible to SL participate in this promotion. Mo SL SL SL SL SL SL SL SL SL SL SL SL SL	ted below based on monthly 06/25/02 al billed revenue (TBR) and plied as a credit each month the customer's bill: onthly TBR - 18 months .000 - \$3.000 14% 50 - \$999.99	<b>ل</b> ى

Note 1: Customer may elect to participate only once during each promotion. .

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\* Registered Service Mark of BellSouth Intellectual Property Corporation

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BellSouth - Florida

# **BACK-UP INFORMATION**

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This 12 month promotional tariff is an 18 or 36 month offering targeted to BellSouth customers in specific Wire Centers located in the BellSouth nine-state region. The SBS Key Customer Program will offer three separate discounts on the subscriber's bill. Subscribers must sign an 18 or 36-month agreement to participate in the program to receive the discounts specified. This promotion will be offered on an outbound and inbound basis, from June 26, 2001 through June 25, 2002.

### **Program Eligibility**

- Available to new and existing BellSouth business customers
- Monthly BST revenue for subscriber's location must be \$100 to \$3,000
- Subscriber's location must be served out of an eligible wire center.
- Subscriber must sign a 18 or 36 month agreement to receive the discounts

### **Promotion Elements**

- Subscribers, who participate in the promotion and purchase new service during the 12-month promotional period, will receive a waiver on all line connection charges associated with the service order. This will include the Line Connection Charge (first and additional lines, line equivalents and trunks).
- Subscribers meeting the eligibility requirements will receive the base discount and may be
  eligible to receive the hunting discount based upon having BellSouth hunting service.
- Base discount: Specified % discount off subscriber's total billed revenue (TBR) from the GSST A and PLS B tariffs.

Monthly TBR	18 Month	36 Month
\$1000 - \$3000	14%	18%
\$150 - \$999	10%	14%
\$100 - \$149	6%	10%
Hunting Discount	50%	75%

- Hunting discount: Subscribers that have hunting service are eligible to receive 50% or 75% off their monthly hunting charges in addition to the base discount depending on selected term. Subscriber may currently have or purchase the services during the enrollment period, June 26, 2001, through June 25, 2002, to qualify.
- Subscribers that choose a 36-month term and purchase an additional line from BellSouth from 6/26/01 - 9/28/01 are eligible for a 12-month waiver on BellSouth Voice Mail Service (BVMS). Where BVMS is available.

\*Internet Offer: Customer may choose one of the following offers:

Product	18 Month	36 Month
DSL	Waiver of fee 1 Month	Waiver of fee 1 Month
Web Hosting Site Builder Plans	Waiver of fee 6 months	Waiver of fee 12 months
Web Hosting Shared Web Hosting Basic Plan - Plan E	Waiver of fee 6 months	Waiver of fee 12 months
Dedicated Internet Access	\$x or % off monthly credit on BellSouth Internet charges	\$x or % off monthly credit on BellSouth Internet charges
BellSouth Digital Office		

\*Waiver not good on existing service

- Base customer discount is based on end-user monthly total billed BST revenue
  - The total billed revenue consists of all total billed BST revenue (recurring, nonrecurring and usage) excluding all unregulated charges including:
    - BellSouth Internet Service charges
    - Cingular Wireless

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- taxes, late payment charges, charges billed pursuant to Federal or State Access Service Tariffs, charges collected on behalf of municipalities (including, but not limited to surcharges for 911 service and dual party relay service), and charges for services provided by other companies.
- Participant must be a BST customer at the time of the discount to receive the discount. The discount will appear as a credit in the OC&C section of the subscriber's bill.
- At the end of the subscriber's agreed upon term, subscriber may renew the agreement for another term, under the same terms and conditions. Except NC & TN.
- In the event the subscriber terminates the contract; the subscriber must pay back all the discounts. This reimbursement for the base and hunting offer is to pay back all monetary discounts received as a result of being on this program. This payback will appear on the subscriber's final bill as a charge in the OC&C section. Exception TN: TN Subscribers must pay BellSouth a termination liability equal to the lesser of: (1) the discounts received during the term of the contract; or (2) the discounts received during the previous 12 months.
- The reimbursement for the Dedicated Internet Access offer is to pay back the months free that the Subscriber received as being a part of this program.

- Subscribers with multi-locations that are BTN'd or CLUB billed may have all locations participate as long as one location is in a Hot Wire Center and meets the revenue requirement.
- Subscribers with Centrex, MultiServ and ESSX with SLAs not meeting the per location revenue may have all locations participate as long as it is billed under the same account and at least one location is located in a Hot Wire Center

### **Promotion Restrictions**

- Customer's with aggregate annual billing per state of BellSouth services exceeding \$36,000 are not eligible to participate in this tariffed promotion.
- Base and hunting discounts (for hunting service) apply only to BST total billed revenue within a state, not across states.
- Customers participating in a Volume and Term Agreement CSAs are not eligible to participate in this promotion.
- This promotion may not be used concurrently with any previous Key Customer promotions, SBS Small Business Promotion (Hunting Term Promo), Business Discount Program (TN Only), Welcome Back! Winback, Full Circle and/or any future versions of those two programs.
- Customers currently participating in SBS Small Business Promotion (Hunting Term Promo) may migrate to this promotion without incurring any penalty from the other program specifications.
- BellSouth reserves the right to terminate this program at any time; provided, however, that subscribers participating in the program will be grandfathered for the term of their agreement.

### Wire Center Qualification

 The wire centers were chosen based upon total cumulative lines lost as well as the velocity of losses, based on a three month rolling average and market share.

Key2001.doc

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Filing Package FL2001-063 May 24, 2001

TO: MaryRose Sirianni, Manager - Regulatory (FL)

FROM: Sherry Birchest, Manager -- Market Pricing Strategy

SUBJECT: 2001 Key Customer Promotion

Please make arrangements for the following promotion for Small Buriness customers. This promotion will
 begin June 26, 2001, and end June 25, 2002. This promotion is available to new and existing BellSouth

3 business customers. The monthly BST revenue for subscriber's location must be between \$100 and

\$3,000. The subscriber's location must be served out of an eligible wire center. The subscriber must sign 5 an 18 or 36 month agreement to receive the discounts listed below. The base discount will be applied to

eligible monthly revenue throughout the term of the agreement. An additional discount will be given on

7 hunting service for the term of the agreement. If the customer adds lines, trunks or Network Access

Y Registers (NARs) during the term of the agreement, Line Connection Charges will be waived.

1	Monthly TBR	18 Month	36 Month
10	\$1,000 - \$3,000	14%	18%
24	\$150 - \$999.99	10%	14%
12	\$100 - \$149.99	6%	10%
13	Hunting Discount	50%	75%

14 The base customer discount is based on end-user monthly total billed BST revenue which consists of all

55 total billed BST revenue (recurring, non-recurring and usage) excluding all unregulated charges including:

14 Charges for unregulated services, taxes, late payment charges, charges billed pursuant to Federal or State

17 Access Service Tariffs, charges collected on behalf of municipalities (including, but not limited to

it surcharges for 911 service and dual party relay service), and charges for services provided by other 19 companies.

2. Subscribers who have hunting service are eligible to receive i off their monthly hunting charges

21 in addition to the base discount depending on the selected term agreement. Subscriber may currently have 2.2. or purchase the services during the enrollment period, June 26, 2001, through June 25, 2002, to qualify.

2 3 At the end of the subscriber's agreed upon term, subscriber may renew the agreement for another term.

ay under the same terms and conditions. In the event the subscriber terminates the contract; the subscriber

as must pay back all the discounts. This reimbursement for the base and hunting offer is to pay back all

26 monetary discounts received as a result of being on this program. This payback will appear on the

27 subscriber's final bill as a charge in the OC&C section of their bill.

t	Listed below are restrictions that apply to, and affect participation in, this promotion:
3 7 5	<ul> <li>Subscribers with multi-locations that are billed to the same telephone number or CLUB billed may have all locations participate as long as one location is in an eligible Wire Center and meets the revenue requirement.</li> </ul>
6783	<ul> <li>Subscribers with BellSouth<sup>®</sup> Centrez, MultiServ<sup>®</sup> service, ESSX<sup>®</sup> service, and Digital ESSX<sup>®</sup> service with Secondary Location Addresses not meeting the per location revenue may have all locations participate as long as they are billed under the same account and at least one location is located in an eligible Wire Center.</li> </ul>
101	eligible to participate in this tarified promotion.
12) 1:	Kentucky.
140	eligible to participate in this promotion.
16 17 18	Small Business Promotion (Hunting Term Promo), Welcome Back! Winback, Full Circle and/or any
ر الر در في	And the second is a part of the second is a second to the second is the
	BellSouth reserves the right to terminate this program at any time; provided, however, that subscribers participating in the program will be grandfathered for the term of their agreement.
	I have attached the full program notification. A spreadsheet of the eligible wire centers is provided as a separate attachment.
	The gross revenue for this promotion is
	Discounts have been estimated to be and costs of services of is for a total cost of it. This results in net revenue of Please call me if you have any questions or need additional information.
	Attachments

Florida Tariff Distribution List Susan Cailaghan Conrad Martin Amy Britt Vickie Milne Bonnie O'Bannon Tom Walden

<sup>R</sup> BellSouth is a Registered Trademark of BellSouth Intellectual Property Corporation.
 <sup>R</sup> Registered Trademark of BellSouth Intellectual Property Corporation.

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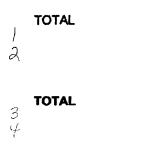
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### Page 2

	Ke	y Customer	Program Fir	nancials -	FL
Assumptions	A	P,	Ĉ	U	E
Avg. Mo. Rev/CLAC	Tier 1	Tier 2	Tier 3	Tier 4	Tier 5
Total Customers	<u> </u>				
FL	Tier 1	Tier 2	Tier 3	Tier 4	Tier 5
FL TOTAL	-				
Total Monthly Reven		1			
FL	Tier 1	Tier 2	Tier 3	Tier 4	Tier 5
TOTAL				<u></u>	
<u> 2001 - 2002 Rev</u>		12 months from			
FL	Tier 1	Tier 2	Tier 3	Tier 4	Tier 5
TOTAL	·····		<u></u>		
Monthly Discount Rev					
FL	Tier 1	Tier 2	Tier 3	Tier 4	Tier 5
TOTAL					-
Expense					
	Tier 1	Tier 2	Tier 3	Tier 4	Tier 5
FL TOTAL			-		
COGS	Tier 1	Tier 2	Tier 3	Tier 4	Tier 5
FL			11.41.0		
TOTAL					
Monthly Net Revenue	(contribution	}			

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15 FL 16 TOTAL

















**TOTAL** 

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BeilSouth Telecommunications, Inc 850 224-7798 Suite 400 Fax 850 224-5073 150 South Monroe Street Tailanassee, Florida 32301-1556

February 25, 2000

Mr. Walter D'Haeseleer Director, Division of Communications Florida Public Service Commission 2540 Shumard Oak Boulevard Gerald L. Gunter Building, Room 270 Tallahassee, Florida 32399-0850

Dear Mr. D'Haeseleer:

Pursuant to Florida Statute 364.051, we are filing herewith revisions to our General Subscriber Service Tariff. Following is the affected tariff page:

General Subscriber Service Tariff Section A2 – Seventh Revised Page 34.0.2

The purpose of this revision is to offer the following promotions for business customers: The first promotion is for Small Business customers ordering additional lines from March 13 through June 10, 2000. Small Business customers in this case are those billing less than \$10,000 per month per customer account. Flat Rate lines, Business Plus<sup>R</sup> lines and Message Rate lines are included in this promotion. The customer will receive a check that will reimburse them for the applicable nonrecurring charges when one to three lines are added. The customer may only receive one check during this promotion. This promotion is available for resale.

The second promotion is a 90-day promotion and is a 12, 24 or 36-month offering targeted to BellSouth customers served from wire centers in competitive situations (meaning those where 1,000 lines or more have been to competition). This promotion will be offered on an outbound and inbound basis, from March 13, 2000 through June 10, 2000, and is available to new and existing BellSouth customers. Monthly BST revenue for the customer location must be \$250 to \$6,000. The customer's location must served out of an eligible wire center.

The SBS 2000 Key Customer Program will offer a waiver of Line Connection Charges and two separate rewards on the customer's bill. Customers must sign a 12, 24 or 36-month agreement to participate in the program to receive the reward benefits specified. Customers meeting the eligibility requirements may receive the following separate rewards.

- 1. Customers, who order new service during the 90-day promotional period, will receive a waiver on all line connection charges associated with the service order. This will include the Line Connection Charge (first and additional line).
- Customers meeting the eligibility requirements will receive the base reward and may be eligible to receive the bonus reward based upon having ISDN PRI and/or MegaLink<sup>R</sup> services with BellSouth Business.

Marshall M. Criser III Regulatory Vice President Base reward: Specified % discount below, off their total billed revenue (TBR) from the GGST A and B tariffs.

Mosthly TBR	12 Month	24 Month	36 Month
\$4,500 - \$6,000	8%	12%	16%
\$3,000 - \$4,499.99	7%	11%	15%
\$1,500 - \$2,999.99	6%	10%	14%
\$250 - \$1,499.99	5%	9%	13%

3. Bonus reward: 5% off specified strategic products in addition to the base reward. Products are limited to MegaLink and ISDN PRI. Customer may currently have or order these services during the enrollment period, March 13 through June 10, 2000.

The participant must be a BellSouth (BST) customer at the time of the reward to receive the reward. The reward will appear as a credit in the OC&C section of the customer's bill. At the end of the customer's agreed upon term, customer may renew the agreement for another term, under the same terms and conditions. In the event the customer terminates the contract; the customer must pay back the discounts. This reimbursement is to pay back all monetary discounts received as a result of being on this program. This payback will appear on the customer's final bill as a charge in the OC&C section. This promotion is available for resale.

Acknowledgment, date of receipt and authority number of this filing are requested. A duplicate letter of transmittal is attached for this purpose.

Your consideration and approval will be appreciated.

Yours very truly,

arshall Cisent Lig. **Regulatory Vice President** 

Attachments

BeilSouth - Florida Attachment A Page 1 of 1

#### **EXECUTIVE SUMMARY**

The purpose of this revision is to offer the following promotions for business customers: The first promotion is for Small Business customers ordering additional lines from March 13 through June 10, 2000. Small Business customers in this case are those billing less than \$10,000 per month per customer account. Flat Rate lines, Business Plus<sup>R</sup> lines and Message Rate lines are included in this promotion. The customer will receive a check that will reimburse them for the applicable nonrecurring charges when one to three lines are added. The customer may only receive one check during this promotion. This promotion is available for resale.

The second promotion is a 90-day promotion and is a 12, 24 or 36-month offering targeted to BellSouth customers in competitive situations. This promotion will be offered on an outbound and inbound basis, from March 13, 2000 through June 10, 2000, and is available to new and existing BellSouth customers. Monthly BST revenue for the customer location must be \$250 to \$6,000. The customer's location must served out of an eligible wire center. Eligible wire centers are those where 1,000 or more lines have been lost to competition.

The SBS 2000 Key Customer Program will offer a waiver of Line Connection Charges and two separate rewards on the customer's bill. Customers must sign a 12, 24 or 36-month agreement to participate in the program to receive the reward benefits specified. Customers meeting the eligibility requirements may receive the following separate rewards.

- 1. Customers, who order new service during the 90-day promotional period, will receive a waiver on all line connection charges associated with the service order. This will include the Line Connection Charge (first and additional line).
- Customers meeting the eligibility requirements will receive the base reward and may be eligible to receive the bonus reward based upon having ISDN PRI and/or MegaLink<sup>R</sup> services with BellSouth Business.

Base reward: Specified % discount below, off their total billed revenue (TBR) from the GGST A and B tariffs.

Monthly TBR	12 Month	24 Month	36 Month
\$4,500 - \$6,000	8%	12%	16%
\$3,000 - \$4,499.99	7%	11%	15%
\$1,500 - \$2,999.99	6%	10%	14%
\$250 - \$1,499.99	5%	9%	13%

3. Bonus reward: 5% off specified strategic products in addition to the base reward. Products are limited to MegaLink and ISDN PRI. Customer may currently have or order these services during the enrollment period, March 13 through June 10, 2000.

The participant must be a BellSouth (BST) customer at the time of the reward to receive the reward. The reward will appear as a credit in the OC&C section of the customer's bill. At the end of the customer's agreed upon term, customer may renew the agreement for another term, under the same terms and conditions. In the event the customer terminates the contract; the customer must pay back the discounts. This reimbursement is to pay back all monetary discounts received as a result of being on this program. This payback will appear on the customer's final bill as a charge in the OC&C section. This promotion is available for resale.

Tariff pages attached.

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BELLSOUTH TELECOMMUNICATIONS, INC FLORIDA ISSUED: December 17, 1999 Februar

Seventh Sixth Revised Page 34.0.2 Cancels Sixth Fifth Revised Page 34.0.2

EFFECTIVE: January 1, March 13, 2000

ISSUED: December 17, 1999 February 25, 2000 BY, Joseph P, Lacher, President -FL

Miami, Florida

## **A2. GENERAL REGULATIONS**

# A2.10 Special Promotions (Cont'd)

### A2.10.2 Descriptions (Cont'd)

A. The following promotions are approved by the Commission: (Cont'd)

 Area of Promotion (DELETED)	Service	Charges Waived	Period	Authority	<del>(D)</del>
<del>(DELETED)</del>					<del>(P)</del>
BellSouth's Service Territory' -From Central Offices where Caller 1D features are available		Nonrecurring and one month's recurring charges for customers ordering within 90 days of establishing a new location.	01/01/00 to 12/31/00		<del>(C)</del>
(DELETED)					<del>(D)</del>
(DELETED) BellSouth's Service Territory'	2000 Key Customer Program -for business customers served from wire centers in competitive situations	-Eligible monthly revenue is discounted at percentages listed below based on monthly total billed revenue (TBR) and applied as a credit cach month on the customer's bill: Monthly TBR - 12 months \$4.500 - \$6.000			
BellSouth's Service Territory' From Central Offices where Flat Rate, Business Plus" and Message Rate, Lines are available for business customers.	Message Rate Lines (business	Business customers will be reimbursed via a check for Line Connection Charters (First and Additional) on one to three lines added at a customer location where the customer bills less than \$10,000 per month per customer account. Limit of one coupon to a customer.	03/13/00 to 06/10/00		(N)

\* Registered Service Mark of BellSouth Intellectual Property Corporation

BELLSOUTH TELECOMMUNICATIONS, INC. FLORIDA ISSUED: February 25, 2000 BY: Joseph P. Lacher, President -FL Miami, Florida Seventh Revised Page 34.0.2 Cancels Sixth Revised Page 34.0.2

EFFECTIVE: March 13, 2000

(N)

(N)

## **A2. GENERAL REGULATIONS**

## A2.10 Special Promotions (Cont'd)

### A2.10.2 Descriptions (Cont'd)

A. The following promotions are approved by the Commission: (Cont'd)

Area of Promotion BellSouth's Service Territory' -From Central Offices where Caller ID features are available	Service Caller ID Deluxe, Enhanced Caller ID and Enhanced Caller ID with Call Management (business)	Charges Walved Nonrecurring and one month's recurring charges for customers ordering within 90 days of establishing a new location.	Period 01/01/00 to 12/31/00	Authority
BellSouth's Service Territory	2000 Key Customer Program -for business customers served from wire centers in competitive situations	-Eligible monthly revenue is discounted at percentages listed below based on monthly total billed revenue (TBR) and applied as a credit each month on the customer's bill: Monthly TBR - 12 months S4,500 - S6,000 8% S3,000 - S4,499,99 7% S1,500 - S2,999,99 6% S250 - S1,499,99 5% Monthly TBR - 24 months S4,500 - S6,000 12% S3,000 - S4,499,99 11% S1,500 - S2,999,99 10% S250 - S1,499,99 9% Monthly TBR - 36 months S4,500 - S6,000 16% S3,000 - S4,499,99 15% S1,500 - S2,999,99 14% S250 - S1,499,99 13% -An additional reward of 5% will be given on MegaLink <sup>8</sup> service and ISDN PRI service -Line Connection Charges will be waived during the promotion sign-up period.		
BellSouth's Service Territory' -From Central Offices where Flat Rate, Business Plus <sup>8</sup> and Message Rate Lines are available for business customers.	Flat Rate, Business Plus <sup>4</sup> and Message Rate Lines (business only)	Business customers will be reimbursed via a check for Line Connection Charges (First and Additional) on one to three lines added at a customer location where the customer bills less than \$10,000 per month per customer account. Limit of one coupon to a customer.	03/13/00 to 06/10/00	

Note 1: Customer may elect to participate only once during each promotion.

\* Registered Service Mark of BellSouth Intellectual Property Corporation

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**BELL**SOUTH

BellSouth Telecommunications, Inc Suite 400 150 South Monroe Street Tailahassee, Fiorida 32301-1556 850 224-7798 Fax 850 224-5073 Marshall M. Criser III Regulatory Vice President

#1506

June 9, 2000

Mr. Dan Hoppe, Director Division of Regulatory Oversight Atm: Tariff Section 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

Dear Mr. Hoppe:

Pursuant to Florida Statute 364.051, we are filing herewith revisions to our General Subscriber Service Tariff. Following is the affected tariff page:

General Subscriber Service Tariff Section A2 – Eighth Revised 34.0.2 Private Line Services Tariff Section B2 - Fifth Revised Page 69

The purpose of this revision is to offer the following promotion for business customers: This promotion is scheduled to begin June 26, 2000 and end June 25, 2001. Business customers served from specific wire centers who have monthly total billed BellSouth revenue from \$150 to \$6,000 and agree to participate in the Key Customer Program for a period of 12, 24 or 36 months will receive a base discount as described below. Business customers with MegaLink<sup>R</sup> service and/or ISDN PRI enrolled in this Program will receive an additional six percent discount of their total monthly billed revenue. The customers may currently have or subscribe to the services during the enrollment period.

The base customer discount is based on end-user monthly total billed BST revenue.

- The total billed revenue consists of all total billed BST revenue (recurring, non-recurring and usage from the General Subscriber Services Tariff and the Private Line Services Tariff excluding:
  - BellSouth Internet Service charges
  - BellSouth Mobility, BellSouth Mobility DCS charges
  - taxes, late payment charges, charges billed pursuant to Federal or State Access Service Tariffs, charges collected on behalf of municipalities (including, but not limited to surcharges for 911 service and dual party relay service), and charges for services provided by other companies.

Base discounts are as listed below:

Monthly TBR	12 Month	24 Month	36 Month
\$4,500 - \$6,000	8%	12%	16%
\$3,000 - \$4,499.99	7%	11%	15%
\$1,500 - \$2,999.99	6%	10%	14%
\$150 - \$1,499.99	5%	9%	13%

### Page 2

Subscribers, who participate in the promotion and purchase additional services during the 12-month promotional period, will receive a waiver on all line connection charges associated with the service order. This will include the Line Connection Charge (first and additional line), line equivalents and trunks. This waiver does not include ISDN PRI or MegaLink<sup>R</sup> service. At the end of the subscriber's agreed upon term, subscriber may renew the agreement for another term, under the same terms and conditions. In the event the subscriber terminates the contract; the subscriber must pay back all the discounts. This reimbursement for the base and bonus offer is to pay back all monetary discounts received as a result of being on this program. This payback will appear on the subscriber's final bill as a charge in the OC&C section.

Listed below are the restrictions that apply to this promotion:

- Subscribers with aggregate annual billing of BellSouth services exceeding \$150,000 are not eligible to
  participate in this tariffed promotion.
- Base and Bonus discounts apply only to BellSouth total billed revenue within a state, not across states
- Customers participating in a Customer Service Arrangement (CSA) Volume and Term Agreement are not eligible to participate in this promotion.
- This promotion may not be used concurrently with any previous Key Customer promotions, SBS Small Business Promotion (Hunting Term Promotion) and/or any future versions of those two programs.
- Customers currently participating in a previous version of Key Customer or SBS Small Business Promotion (Hunting Term Promotion) may migrate to this promotion without incurring any penalty from the other program specifications.

Acknowledgment, date of receipt and authority number of this filing are requested. A duplicate letter of transmittal is attached for this purpose.

Your consideration and approval will be appreciated.

Yours very truly.

Mauhal M. Curer II

**Regulatory Vice President** 

Attachments

BellSouth - Florida Attachment A Page 1 of 2

### **EXECUTIVE SUMMARY**

BellSouth proposes the following promotion for Small Business customers: This promotion is scheduled to begin June 26, 2000 and end June 25, 2001. Business customers served from specific wire centers who have monthly total billed BellSouth revenue from \$150 to \$6,000 and agree to participate in the Key Customer Program for a period of 12, 24 or 36 months will receive a base discount as described below. Business customers with MegaLink<sup>R</sup> service and/or ISDN PRI enrolled in this Program will receive an additional six percent discount of their total monthly billed revenue. The customers may currently have or subscribe to the services during the enrollment period.

The base customer discount is based on end-user monthly total billed BST revenue.

- The total billed revenue consists of all total billed BST revenue (recurring, non-recurring and usage from the General Subscriber Services Tariff and the Private Line Services Tariff excluding:
  - BellSouth Internet Service charges
  - BellSouth Mobility, BellSouth Mobility DCS charges
  - taxes, late payment charges, charges billed pursuant to Federal or State Access Service Tariffs, charges collected on behalf of municipalities (including, but not limited to surcharges for 911 service and dual party relay service), and charges for services provided by other companies.

Base discounts are as listed below:

Monthly TBR	12 Month	24 Month	36 Month
\$4,500 - \$6,000	8%	12%	16%
\$3,000 - \$4,499.99	7%	11%	15%
\$1,500 - \$2,999.99	6%	10%	14%
\$150 - \$1,499.99	5%	9%	13%

Subscribers, who participate in the promotion and purchase additional services during the 12-month promotional period, will receive a waiver on all line connection charges associated with the service order. This will include the Line Connection Charge (first and additional line), line equivalents and trunks. This waiver does not include ISDN PRI or MegaLink<sup>R</sup> service. At the end of the subscriber's agreed upon term, subscriber may renew the agreement for another term, under the same terms and conditions. In the event the subscriber terminates the contract; the subscriber must pay back all the discounts. This reimbursement for the base and bonus offer is to pay back all monetary discounts received as a result of being on this program. This payback will appear on the subscriber's final bill as a charge in the OC&C section.

BeliSouth - Florida Attachment A Page 2 of 2

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Listed below are the restrictions that apply to this promotion:

- Subscribers with aggregate annual billing of BellSouth services exceeding \$150,000 are not eligible to
  participate in this tariffed promotion.
- Base and Bonus discounts apply only to BellSouth total billed revenue within a state, not across states
- Customers participating in a Customer Service Arrangement (CSA) Volume and Term Agreement are not eligible to participate in this promotion.
- This promotion may not be used concurrently with any previous Key Customer promotions, SBS Small Business Promotion (Hunting Term Promotion) and/or any future versions of those two programs.
- Customers currently participating in a previous version of Key Customer or SBS Small Business Promotion (Hunting Term Promotion) may migrate to this promotion without incurring any penalty from the other program specifications.

The services included in this promotion are in the Business Basic and Non-Basic service categories. Revenue from the promotion exceeds costs.

Tariff pages attached.

<sup>R</sup> Registered Service Mark of BellSouth Intellectual Property Corporation

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BELLSOUTH TELECOMMUNICATIONS, INC. FLORIDA ISSUED: February 25 June 9, 2000 BY: Joseph P. Lacher, President -FL Miami, Florida

Eighth Seventh Revised Page 34.0.2 Cancels Seventh Sixth Revised Page 34.0.2

EFFECTIVE: March 13 June 26, 2000

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# A2. GENERAL REGULATIONS

# A2.10 Special Promotions (Cont'd)

### A2.10.2 Descriptions (Cont'd)

A. The following promotions are approved by the Commission: (Cont'd)

Area of Promotion BellSouth's Service Territory -From Central Offices where Caller 1D features are available		Charges Waived Nonrecurring and one month's recurring charges for customers ordering within 90 days of establishing a new location.		Authority	
BellSouth's Service Territory	2000 Key Customer Program -for business customers served from wire centers in competitive situations	-Eligible monthly revenue is discounted at percentages listed below based on monthly total billed revenue (TBR) and applied as a credit each month on the customer's bill: Monthly TBR - 12 months S4,500 - 56,000 8% S3,000 - 54,499,99 7% S1,500 - 52,999,99 6% Monthly TBR - 24 months S4,500 - 56,000 12% S3,000 - 54,499,99 11% S1,500 - 52,999,99 10% S350/58 - S1,499,99 9% Monthly TBR - 36 months S4,500 - 56,000 16% S3,000 - 54,499,99 15% S1,500 - 52,999,99 14% S250/58 - S1,499,99 13% -An additional reward of 56% will be given on MegaLink <sup>*</sup> service and ISDN PRI service -Line Connection Charges will be waived during the promotion sign-up period.	84/25/40 10 86/25/80		<del>,14</del> 1
(DELETED) BellSouth's Service Territory* From Central Offices where Flat Rate: Business Plus* and Message Rate Lines are available for business outlomers:	Fiet Rate, Business Plus <sup>a</sup> and Message Rate Lines (business only)	Business customers will be reimbursed via a check for Line Connection Charges (First and Additional) on one to three lines added at a customer location where the customer bills less than \$10,000 per month per customer assount. Limit of one coupon to a oustomer:	<del>03/13.00</del> <u>te</u> 06-10-00		i t

Note 1: Customer may elect to participate only once during each promotion.

\* Registered Service Mark of BellSouth Intellectual Property Corporation

BELLSOUTH TELECOMMUNICATIONS, INC. FLORIDA ISSUED: June 9, 2000 December 10, 1998 BY: Joseph P. Lacher, President -FL Miami, Florida PRIVATE LINE SERVICES TARIFF

Eifth-Fourth Revised Page 69 Cancels Fourth Third Revised Page 69

EFFECTIVE: June 26, 2000 January 4, 1999

## **B2. REGULATIONS**

### **B2.7 Special Promotions (Cont'd)**

## B2.7.1 Regulations (Cont'd)

A. The Company may offer approved special promotions of new or existing services or products for limited periods as approved by the Public Service Commission. These promotions are a temporary waiver of certain recurring and/or nonrecurring charges as stated in paragraph B2.7.2.A. These promotions will be offered on a completely nondiscriminatory basis with each subscriber in the classification of service and area for which the promotion is offered having an equal opportunity for participation.

### **B2.7.2 Descriptions**

A. The following promotions are approved by the Commission:

Area of Promotion BellSouth's Service Territory'	Service 2000 Key Customer Program :for business customers served from wire centers in competitive situations	Charges Waived -Eligible monthly revenue is discounted at percentages listed below based on monthly total billed revenue (TBR) and applied as a credit each month on the customer's bill: Monthly TBR - 12 months \$4,500 - \$6,000	Period 06/26/00 10 06/25/01	Authority	23 4 4 4
(DELETED) BollSouth's Scruee Territory	MegaLink <sup>®</sup> service (Service under a 24 months or longer contract periods requested by small business exstomers (defined as any customer with monthly billed revenue less than \$10,000).}	10014 Nonrocurring Charges	1/4/99 <del>10</del> 3/31/99		19 17

\* Registered Service Mark of BellSouth Intellectual Property Corporation

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BellSouth Telecommunications, Inc. 850 274-7798 Suite 400 150 South Monroe Street Tailahassee, Florida 32301-1556

Fax 850 224-5073

Marshall M. Crisor III **Regulatory Vice President** 

January 8, 2001

Mr. Dan Hoppe, Director Division of Regulatory Oversight Attn: Tariff Section 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

Dear Mr. Hoppe:

Pursuant to Florida Statute 364.051, we are filing herewith revisions to our General Subscriber Service Tariff. Following are the affected tariff pages:

General Subscriber Service Tariff Section A2 - Eleventh Revised Page 32 **Twenty First Revised Page 33** Eleventh Revised Page 34.0.2 Original Page 34.0.3 Private Line Services Tariff Section B2 - Sixth Revised Page 69

The purpose of this revision is to offer the following promotions: New Customer 2001 offers a Small Business customer who establishes new service, an opportunity to add selected features/services within 90 with " days of establishing that new location, and receive a waiver of the Secondary Service Charge. Custom Calling services, TouchStar<sup>®</sup> service and RingMaster<sup>®</sup> service may be added under the terms of this offer. This promotion begins January 23 and ends December 31, 2001.

New Customer Caller ID 2001 offers a Small Business customer who establishes new service, an opportunity to add Caller ID services within 90 days of establishing that new location, and receive a waiver of the Secondary Service Charge and the first month's recurring charges. Caller ID Deluxe with Anonymous Call Rejection (ACR), Caller ID without ACR, Caller ID Enhanced with ACR, Caller ID with Call Management, and Caller ID with Call Management and Call Forwarding may be added under the terms of this offer. This promotion begins January 23 and ends December 31, 2001.

The Voice Mail Companion Services package for Non-Complete Choice plan customers promotion will be extended through February 28, 2001. This promotion for residence subscribers began November 1, 2000, and was to have ended February 15, 2001. Residence subscribers ordering BellSouth Voice Mail or voice mail provided by another enhanced service provider will receive the Voice Mail Companion Services package free for one month.

Page 2

The Key Customer 2000 business promotion currently in effect will have an additional discount added for customers with Rotary Line service. A 40% discount on Rotary Line service will be given to customers with a 12-month Key Customer agreement. A 60% discount on Rotary Line service will be given to customers with a 24-month Key Customer agreement. An 80% discount on Rotary Line service will be given to customers with a 36-month Key Customer agreement. Customers with Analog Private Line service will no longer be eligible for the promotion.

Acknowledgment. date of receipt and authority number of this filing are requested. A duplicate letter of transmittal is attached for this purpose.

Your consideration and approval will be appreciated.

Yours very truly, Marshall M. Criec III MRS Regulatory Vice President

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Attachments

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BellSouth - Florida Attachment A Page I of 1

### **EXECUTIVE SUMMARY**

BellSouth proposes the following promotions: New Customer 2001 offers a Small Business customer who establishes new service, an opportunity to add selected features/services within 90 days of establishing that new location, and receive a waiver of the Secondary Service Charge. Custom Calling services, TouchStar<sup>R</sup> service and RingMaster<sup>R</sup> service may be added under the terms of this offer. This promotion begins January 23 and ends December 31, 2001.

New Customer Caller ID 2001 offers a Small Business customer who establishes new service, an opportunity to add Caller ID services within 90 days of establishing that new location, and receive a waiver of the Secondary Service Charge and the first month's recurring charges. Caller ID Deluxe with Anonymous Call Rejection (ACR), Caller ID without ACR, Caller ID Enhanced with ACR, Caller ID with Call Management, and Caller ID with Call Management and Call Forwarding may be added under the terms of this offer. This promotion begins January 23 and ends December 31, 2001.

The Voice Mail Companion Services package for Non-Complete Choice plan customers promotion will be extended through February 28, 2001. This promotion for residence subscribers began November 1, 2000, and was to have ended February 15, 2001. Residence subscribers ordering BellSouth Voice Mail or voice mail provided by another enhanced service provider will receive the Voice Mail Companion Services package free for one month.

The Key Customer 2000 business promotion currently in effect will have an additional discount added for customers with Rotary Line service. A 40% discount on Rotary Line service will be given to customers with a 12-month Key Customer agreement. A 60% discount on Rotary Line service will be given to customers with a 24-month Key Customer agreement. An 80% discount on Rotary Line service will be given to customers with a 36-month Key Customer agreement. Customers with Analog Private Line service will no longer be eligible for the promotion.

The services included in the promotions are in the Residence and Business Non-Basic service category. Revenue from the promotions exceeds cost.

Tariff pages attached.

<sup>R</sup> Registered Trademark of BellSouth Intellectual Property Corporation.

BELLSOUTH TELECOMMUNICATIONS. INC. FLORIDA ISSUED: January 8, 2001 BY: Juseph P. Lacher, President -FL Miami, Florida

EFFECTIVE: January 23, 2001

## **A2. GENERAL REGULATIONS**

### A2.10 Special Promotions

### A2.10.1 Regulations

A. The Company may offer approved special promotions of new or existing services or products for limited periods as approved by the Public Service Commission. These promotions are a temporary waiver of certain recurring, nonrecurring and/or usage charges as stated in paragraph A2.10.2.A. These promotions will be offered on a completely non-discriminatory basis with each subscriber in the classification of service and area for which the promotion is offered having an equal opportunity for participation.

### **A2.10.2 Descriptions**

A. The following promotions are approved by the Commission:

Area of Promotion (DELETED)	Service	Charges Waived	Period	Authority	
BellSouth's Service Territory' -From Central Offices where Custom Calling Services are available	Custom Calling Services	Service Connection Charges will be waived for customers adding this feature to lines at locations with twenty lines or less, installed after January 23, 2001, for up to ninety days after installation date of business exchange lines.	to 12/31/ <i>01</i>		
(DELETED)					
BellSouth's Service Territory <sup>4</sup> -From Central Offices where TouchStar <sup>4</sup> Services are available	TouchStar <sup>®</sup> Services	Service Connection Charges will be waived for customers adding this feature to lines at locations with twenty lines or less, installed after January 23, 2001, for up to ninety days after installation date of business exchange lines.	10		
		<i>t.</i>	• ,		

Note 1: Customer may elect to participate only once during each promotion.

\* Registered Service Mark of BellSouth Intellectual Property Corporation

BELLSOUTH TELECOMMUNICATIONS, INC. FLORIDA ISSUED: January 8, 2001 BY: Joseph P. Lacher, President -FL Miami, Florida

EFFECTIVE: January 23, 2001

### **A2. GENERAL REGULATIONS**

# A2.10 Special Promotions (Cont'd)

#### A2.10.2 Descriptions (Cont'd)

A. The following promotions are approved by the Commission: (Cont'd)

Area of Promation BellSouth's Service Territory -From Central Offices where RingMaster' Service is available (DELETED)	Service RingMaster' I, II Service	Charges Waived Service Connection Charges will be waived for customers adding this feature to lines at locations with twenty lines or less. installed after January 23, 2001. for up to ninety days after installation date of business exchange lines.		Authority	(C)
BellSouth's Service Territory' -From Central Offices where Custom Calling services are available.	Custom Calling services	Nonrecurring charge One month's recurring	01/01/01 to 12/31/01		
BellSouth's Service Territory' -From Central Offices where TouchStar' services are available.	TouchStar <sup>*</sup> services	Nonrecurring charge One month's recurring	01/01.01 to 12/31/01		
BellSouth's Service Territory' -From Central Offices where RingMaster <sup>a</sup> services are available.	RingMaster <sup>*</sup> services	One month's recurring	01/01/01 to 12.31/01		
BellSouth's Service Territory' -Prom Central Offices where Menage Waiting Indication is available.		One month's recurring	01/01/01 to 12/31/01		
BellSouth's Service Territory' -From Central Offices where Voice Mail Companion Services Package is available.	Voice Matl Companion Services Package		11/16/00 to 02/28/01		(C)

Note 1: Customer may elect to participate only once during each promotion

\* Registered Service Mark of BellSouth Intellectual Property Corporation

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EFFECTIVE: January 23, 2001

BELLSOUTH TELECOMMUNICATIONS, INC. FLORIDA ISSUED: January 8, 2001 BY: Joseph P. Lacher, President -FL Miami, Florida

# **A2. GENERAL REGULATIONS**

# A2.10 Special Promotions (Cont'd)

### A2.10.2 Descriptions (Cont'd)

A. The following promotions are approved by the Commission: (Cont'd)

••••••	• •				
Area of Promotion BellSouth's Service Territory -From Central Offices where Caller ID features are available	Service Caller ID Deluxe, Enhanced Caller ID, Enhanced Caller ID with Call Management and Caller ID with Call Management and Call Forwarding	Charges Waived Nonrecurring charges and one month's recurring charges	Period 1-23-01 to 12.31 01	Authority	N)
BellSouth's Service Territory'		-Eligible monthly revenue is discounted at percentages listed below based on monthly total billed revenue (TBR) and applied as a credit each month on the customer's bill: Monthly TBR - 12 months \$4,500 - \$6,000 8% \$3,000 - \$4,499.99 7% \$1,500 - \$2,999.99 6% \$150 - \$1,499.99 5% Monthly TBR - 24 months \$4,500 - \$6,000 12% \$3,000 - \$4,499.99 11% \$1,500 - \$2,999.99 10% \$150 - \$1,499.99 9% Monthly TBR - 36 months \$4,500 - \$6,000 16% \$3,000 - \$4,499.99 15% \$1,500 - \$2,999.99 14% \$1,500 - \$1,499.99 13% -An additional reward of 6% will be given on MegaLink <sup>a</sup> service and ISDN PRI service -Line Connection Charges will be waived during the promotion sign-up period. -40% discount will be given on Rotary Line service for a contract period of 22 months. -60% discount will be given on Rotary Line service for a contract period of 24 months. -40% discount will be given on Rotary Line service for a contract period of 24 months.	02/01/0/ to 06/25/01		(C)
					(M)

Note 1: Customer may elect to participate only once during each promotion.

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Material previously appearing on this page now appears on page(s) 34.0.3 of this section.

BELLSOUTH TELECOMMUNICATIONS, INC. FLORIDA ISSUED, January 8, 2001 BY: Joseph P. Lacher, President -FL Miami, Florida

EFFECTIVE: January 23, 2001

# **A2. GENERAL REGULATIONS**

# A2.10 Special Promotions (Cont'd)

#### A2.10.2 Descriptions (Cont'd)

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A. The following promotions are approved by the Commission: (Cont'd)

Area of Promotion	Service	Charges Walved	Period	Authority	
BellSouth's Service Territory	BellSouth " Centrex service	-Nonrecurring charges for new	01/16/01	·	(M)
-From Central Offices where		customers selecting 24 or 36	to		
BellSouth* Centrex service is		months contract.	03 31 01		
available.		-Nonrecurring and one month's			
		recurring charges for new			
		customers selecting 48 months			
		or greater contract.			
		-Three (3) months' recurring			
		charges for Common			
		Equipment for ESSX" and			
		Digital ESSX" converting to		<b>-6</b> -	
		BellSouth <sup>*</sup> Centrex for			
		contracts of a minimum of 36			
		months.			

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Note 1: Customer may elect to participate only once during each promotion.

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Material appearing on this page previously appeared on page(s) 34.0.2 of this section.

BELLSOUTH TELECOMMUNICATIONS, INC. FLORIDA ISSUED: January 8, 2001 BY: Joseph P. Lacher, President -FL Miami, Florida PRIVATE LINE SERVICES TARIFF

Sixth Revised Page 69 Cancels Fifth Revised Page 69

### **B2. REGULATIONS**

# **B2.7 Special Promotions (Cont'd)**

#### B2.7.1 Regulations (Cont'd)

A. The Company may offer approved special promotions of new or existing services or products for limited periods as approved by the Public Service Commission. These promotions are a temporary waiver of certain recurring and/or nonrecurring charges as stated in paragraph B2.7.2.A. These promotions will be offered on a completely nondiscriminatory basis with each subscriber in the classification of service and area for which the promotion is offered having an equal opportunity for participation.

#### **B2.7.2 Descriptions**

A. The following promotions are approved by the Commission:

Area of Promotion BellSouth's Service Territory <sup>1</sup>	Service 2000 Key Customer Program -for business customers served from wire centers in competitive situations -Customers with Analog Private Line service are not eligible for this promotion.	Charges Waived -Eligible monthly revenue is discounted at percentages listed below based on monthly total billed revenue (TBR) and applied as a credit each month on the customer's bill: Monthly TBR - 12 months \$4,500 - \$6,000 8% \$1,500 - \$2,999,99 6% \$1,500 - \$2,999,99 6% \$1,500 - \$2,999,99 6% \$1,500 - \$2,999,99 1% \$3,000 - \$4,499,99 11% \$1,500 - \$2,999,99 10% \$1,500 - \$2,999,99 15% \$1,500 - \$2,999,99 15% \$1,500 - \$2,999,99 13% -An additional reward of 6% will be given on MegaLink <sup>8</sup> service and ISDN PRI service -Line Connection Charges will be waived during the promotion sign-up period. -40% discount will be given on Rotary Line service for a contract period of 12 months. -80% discount will be given on Rotary Line service for a contract period of 24 months. -80% discount will be given on Rotary Line service for a contract period of 36 months.	Period 02/01/01 to 06/25/01	Authority	ເດ
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Eleventh Tenth Revised Page 32 Cancels Tenth Ninth Revised Page 32

EFFECTIVE: January 23, 2001 January 1, 2000

BELLSOUTH TELECOMMUNICATIONS, INC. FLORIDA -ISSUED: January 8, 2001 December 17, 1999 BY: Joseph P. Lacher, President -FL Miami, Florida

# **A2. GENERAL REGULATIONS**

### **A2.10 Special Promotions**

#### A2.10.1 Regulations

A. The Company may offer approved special promotions of new or existing services or products for limited periods as approved by the Public Service Commission. These promotions are a temporary waiver of certain recurring, nonrecurring and/or usage charges as stated in paragraph A2.10.2.A. These promotions will be offered on a completely non-discriminatory basis with each subscriber in the classification of service and area for which the promotion is offered having an equal opportunity for participation.

#### A2.10.2 Descriptions

A. The following promotions are approved by the Commission:

Ares of Promotion	Service	Charges Walved	Period	Authority	
(DELETED)BeliSouth's	Remote Call Forwarding	Service Connection Charges			(D) <del>(C)</del>
Service Territory' - From Centre	4	will be waived for customers			
Offices where Remote Call		adding this feature to lines at			
Forwarding is available		locations with twenty lines or			
		less, installed efter January 1.			
		2000 for up to nincty days			
		efter installation date of			
		business exchange lines.			
BellSouth's Service Territory'	Custom Calling Services	Service Connection Charges		Ľ	ŝ
-From Central Offices where		will be waived for customers	60		
Custom Calling Services are		adding this feature to lines at	12/31/00/		
available		locations with twenty lines or			
		less, installed after January			
		+23. 20001, for up to ninety			
		days after installation date of			
		business exchange lines.			
(DELETED)BellSouth's	Prestige* Communications Service	Service Connection -Charges	01/01/00		(D)(C)
Service Territory'-From Central		will be waived for exsterners			
Officer where Prestige <sup>4</sup>		adding this feature to lines at	12/31/00		•
Communications-Service-is		locations with twenty lines or			
eveilable		less, installed after January 1;			
		1000, for up to nincty days			
		after installation date of			
		business exchange lines.			
BellSouth's Service Territory'	TouchStar* Services	Service Connection Charges	01-01-0023/0/	,	(C)
-From Central Offices where		will be waived for customers	10	-	
TouchStar' Services are		adding this feature to lines at	12.31 001		
available		locations with twenty lines or			
		less, installed after January			
		423, 20001, for up to ninety			
		days after installation date of			

Note 1: Customer may elect to participate only once during each promotion.

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GENERAL SUBSCRIBER SERVICE TARIFF

<u>Twenty First</u> <del>Twentieth</del> Revised Page 33 Cancels <u>Twentieth</u> <del>Nineteenth</del> Revised Page 33

BELLSOUTH TELECOMMUNICATIONS, INC.<sup>1</sup> FLORIDA ISSU'ED: <u>January 8, 2001</u> December 15, 2000 BY: Joseph P. Lacher, President -FL Miami, Florida

EFFECTIVE: January 23, + 2001

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### **A2. GENERAL REGULATIONS**

### A2.10 Special Promotions (Cont'd)

### A2.10.2 Descriptions (Cont'd)

A. The following promotions are approved by the Commission: (Cont'd)

Area of Promotion BellSouth's Service Territory -From Central Offices where RingMaster <sup>®</sup> Service is available	•	Charges Waived Service Connection Charges will be waived for customers adding this feature to lines at locations with twenty lines or less, installed after January +23, 2009], for up to ninety days after installation date of business exchange lines.	Period Authority 01-01-00 <u>01/23/01</u> to 12 31/09 <u>/</u>	ي ت
(DELETED) <del>BellSouth's</del> Service Territory'-From Central Offices where Rotary Service is available	Rotary Service	Service Connection Charges will be welved for sustemers adding this feature to lines at locations with twenty lines or less, installed after January 1, 2000, for up to ninety days after installation date of business exchange lines.	01-01-00 	(D)
BellSouth's Service Territory' -From Central Offices where Custom Calling services are available.	Custom Calling services	Nonrecurring charge One month's recurring	01/01/01 to [2/31/01	æ
BellSouth's Service Territory' -From Central Offices where TouchStar <sup>4</sup> services are available	TouchStar <sup>4</sup> services	Nonrecurring charge One month's recurring	01 01 01 to 12 31 01	<del>((`</del>
BellSouth's Service Territory <sup>6</sup> -From Central Offices where RingMaster <sup>6</sup> services are available.	RingMaster <sup>®</sup> services	Nonrecurring charge One month's recurring	01/01 01 to 12/31/01	<del>(C</del> )
BellSouth's Service Territory' -From Central Offices where Message Waiting Indication is available.	Message Waiting Indication	Nonrecurring charge One month's recurring	01/01/01 to 12 31/01	(C)
BellSouth's Service Territory' -From Central Offices where Voice Mail Companion Services Package is available.	•	One month's recurring	./16/00 to 02: <del>1528</del> :01	ŝ

Note 1: Customer may elect to participate only once during each promotion

\* Registered Service Mark of BellSouth Intellectual Property Corporation

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**GENERAL SUBSCRIBER SERVICE TARIFF** 

Eleventh Tenth Revised Page 34.0.2 Cancels Tenth Ninth Revised page 34.0.2

EFFECTIVE: January 23, 45, 2001

**BELLSOUTH** TELECOMMUNICATIONS, INC. FLORIDA ISSUED: January 8, 2001 December 21, 2000 BY: Joseph P. Lacher, President -FL Miami, Florida

### **A2. GENERAL REGULATIONS**

# A2.10 Special Promotions (Cont'd)

#### A2.10.2 Descriptions (Cont'd)

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A. The following promotions are approved by the Commission: (Cont'd)

Ares of Promotion <del>(DELETED)</del>	Service	Charges Waived	Period	Authority	<del>rD1</del>
BellSouth's Service Territory' From Central Offices where Caller ID features are available.	Caller ID Deluxe, Enhanced Caller ID, Enhanced Caller ID with Call Management and Caller ID with Call Management and Call Forwarding	Nonrecuming charges and one month's recurring charges	<u>1/23/01</u>  12/31/01		يى ا
BeliSouth's Service Territory'	2000 Key Customer Program -for business customers served from wire centers in competitive situations. -Customers with Analog Private Line service are not eligible for this promotion.	-Eligible monthly revenue is discounted at percentages listed below based on monthly total billed revenue (TBR) and applied as a credit each month on the customer's bill: Monthly TBR - 12 months \$4,500 - 56,000 8° 5 \$3,000 - \$4,499.99 7% \$1,500 - \$2,999.99 6% \$150 - \$1,499.99 5° 6% Monthly TBR - 24 months \$4,500 - \$6,000 12° 6% \$1,500 - \$2,999.99 10% \$1,500 - \$2,999.99 15% \$1,500 - \$2,999.99 13% -An additional reward of 6% will be given on MegaLink <sup>2</sup> service and ISDN PRI service -Line Connection Charges will be waved during the promotion sign-up period -10% discount will be given on Retary Line service for a contract period of 12 months. -80% discount will be given on Rotary Line service for a contract period of 24 months.		<u>491</u>	Ω.

Material previously appearing on this page now appears on page(s) 34.0.3 of this section.

BELLSOUTH TELECOMMUNICATIONS, INC. FLORIDA	GENERAL SUBSCRIBER SERV		<u>Eleventh</u> <del>Tenth</del> Revised Page 34.0.2 Cancels <del>Tenth</del> <u>Ninth</u> Revised page 34.0.2		
ISSUED <u>January 8, 2001</u> December 21, 2000 BY: Joseph P. Lacher, President -FL Miami, Florida		EFFI	ECTIVE: January <u>23,</u> <del>15</del> , 2	.001	
BellSouth's Service Ter -From Central Offices w BellSouth <sup>®</sup> Centrex serv available.	there	-Nonrecurring charges for new customers selecting 24 or 36 months contract. -Nonrecurring and one month's recurring charges for new customers selecting 48 months or greater contract. -Three (3) months' recurring charges for Common Equipment for ESSX <sup>®</sup> and Digital ESSX <sup>®</sup> converting to BellSouth <sup>®</sup> Centrex for contracts of a minimum of 36 months.	to 03/31/01	<del>(بالبلايل)</del>	

#### (DELETED)

Note 1: Customer may elect to participate only once during each promotion.

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Material previously appearing on this page now appears on page(s) 34.0.3 of this section.

BELLSOUTH TELECOMMUNICATIONS, INC. FLORIDA <u>ISSUED: January 8, 2001</u> BY: Joseph P. Lacher, President -FL Miami, Florida

#### EFFECTIVE: January 23, 2001

### **A2. GENERAL REGULATIONS**

# A2.10 Special Promotions (Cont'd)

#### A2.10.2 Descriptions (Cont'd)

A. The following promotions are approved by the Commission: (Cont'd)

	Area of Promotion BellSouth's Service Territory' -From Central Offices where BellSouth <sup>®</sup> Centrex service is available.	Service BellSouth <sup>*</sup> Centrex service	Charges Waived -Nonrecurning charges for new customers selecting 24 or 36 months contract. -Noarecurring and one month's recurring charges for new customers selecting 48 months or greater contract. -Three (3) months' recurring charges for Common Equipment for ESSX <sup>#</sup> and Digital ESSX <sup>#</sup> converting to BellSouth <sup>®</sup> Centrex for contracts of a minimum of 36 months.	Period 01/16-01 to 03/31-01	Authority	(M)µi⊷ı
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#### (DELETED)

Note 1: Customer may elect to participate only once during each promotion.

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BELLSOUTH TELECOMMUNICATIONS, INC. FLORIDA ISSUED: January 8, 2001 June 9, 2009 BY: Joseph P. Lacher. President -FL Miami, Florida

Sixth Fifth Revised Page 69 Cancels Fifth Fourth Revised Page 69

EFFECTIVE: January 23, 2001 June 26, 2000

### **B2. REGULATIONS**

### **B2.7 Special Promotions (Cont'd)**

#### **B2.7.1 Regulations (Cont'd)**

A. The Company may offer approved special promotions of new or existing services or products for limited periods as approved by the Public Service Commission. These promotions are a temporary waiver of certain recurring and/or nonrecurring charges as stated in paragraph B2.7.2.A. These promotions will be offered on a completely nondiscriminatory basis with each subscriber in the classification of service and area for which the promotion is offered having an equal opportunity for participation.

#### **B2.7.2 Descriptions**

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A. The following promotions are approved by the Commission:

<b>~</b> •	The tonowing	promotions are approved by	the Continastor.				
~.		Area of Promotion BellSouth's Service Territory <sup>4</sup>	Service 2000 Key Customer Program -for business customers served from wire centers in competitive situations. -Castomers with Analog Private Line service are not eligible for this promotion.	Charges Waived -Eligible monthly revenue is discounted at percentages listed below based on monthly total billed revenue (TBR) and applied as a credit each month on the customer's bill: Monthly TBR - 12 months S4,500 - S6,000 8% S3,000 - S4,499.99 7% S1,500 - S2,999.99 6% S150 - S1,499.99 5% Monthly TBR - 24 months S4,500 - S6,000 12% S3,000 - S4,499.99 11% S1,500 - S2,999.99 10% S150 - S1,499.99 11% S1,500 - S2,999.99 10% S150 - S1,499.99 15% S1,500 - S2,999.99 10% S1,500 - S2,999.99 10% S1,500 - S2,999.99 14% S1,500 - S2,999.99 14% S1,500 - S2,999.99 14% S1,500 - S1,499.99 13% -An additional reward of 6% will be given on MegaLink <sup>8</sup> service and ISDN PRI service -Line Connection Charges will be waived during the promotion sign-up period. -10% discount will be given on Rotary Line service for a contract period of 12 months. -50% discount will be given on Rotary Line service for a Rotary Line service for a	Period 06/25/000 to 06/25/01	Authority 201/01	
				<u>contract period of 36 months.</u>			+D)
		(DELETED)					107

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# **BELL**SOUTH

BeilSouth Telecommunications, Inc. 850 224-7798 Suite 400 Fax 850 224-5073 150 South Monroe Street Tailanassee, Florida 32301-1556

Marshall M. Criser III Regulatory Vice Preside\*\*

June 21, 2001

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Mr. Dan Hoppe, Director Division of Regulatory Oversight Attn: Tariff Section 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

Dear Mr. Hoppe:

Pursuant to Florida Statute 364.051, we are filing herewith revisions to our General Subscriber Service Tariff. Following is the affected tariff page: General Subscriber Service Tariff

Section A2 - Second Revised Page 34.0.3

The purpose of this revision is to offer the following promotion for Business customers. Beginning July 6. 2001 through January 5, 2002, the Basic Service Advantage Program will offer up to three separate discounts (depending on the services the customer is using) on the subscriber's bill.

- This program is available to new and existing BellSouth business customers with annual BST account revenue between \$35,000 and \$150,000.
- Customers must have a minimum of 12 lines per account and have service in the Metropolitan Statistical Areas of Fort Lauderdale, Miami, Jacksonville, Orlando and West Palm Beach.
- Subscribers must sign a 24 or 36-month agreement to participate in the program to receive the discounts specified.
- The discount will appear as a credit in the OC&C section of the subscriber's bill.
- The customer cannot renew their contract when it expires.
- In the event the subscriber terminates the contract, or reduces the number of Flat Rate Lines or Flat
  Rate Trunks to a level below eighty (80) percent of the number of Lines or Trunks in service at time of
  enrollment; the subscriber must pay back all the discounts. This reimbursement for the Basic Service
  Advantage offer is to pay back all monstary discounts received as a result of being on this program.
  This payback will appear on the subscriber's final bill as a charge in the OC&C section.
- Customers with aggregate namual billing on their account of BellSouth services exceeding \$150,000
  are not eligible to enroll in this tariff promotion.
- This promotion may not be used concurrently with any other promotions or contracts that affect the services discounted in this promotion, including Volume and Term Agreements, Contract Service Arrangements, Optional Payment Plan for multi-line or Key Customer Promotions.

Page 2

BellSouth reserves the right to terminate this program at any time; provided, however, that subscribers participating in the program will be grandfathered for the term of their agreement.

Customers' participating in this program will be billed \$33.47 per month per Individual Flat Line and \$48.23 per Flat Rate Trunk and \$5.00 per month per line/trunk for Rotary Line service on a 24-month agreement. Customers' participating in this program will be billed \$32.61 per month per Individual Flat Line and \$47.00 per Flat Rate Trunk and \$0.00 per month per line/trunk for Rotary Line service on a 36-month agreement.

Acknowledgment, date of receipt and authority number of this filing are requested. A duplicate letter of transmittal is attached for this purpose.

Your consideration and approval will be appreciated.

Yours very truly,

Marshall M. Crien II was

**Regulatory Vice President** 

Attachments



BELLSOL TH FELECOMMUNICATIONS INC FLORIDA ISSEED June 21, 2001 BY Joseph P. Lacher, President -FL Miami, Florida

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GENERAL SUBSCRIBER SERVICE TARIFF

Second Revised Page 1-Cancels First Revised Page 14

EFFECTIVE July 6 1+

# **A2. GENERAL REGULATIONS**

# A2.10 Special Promotions (Cont'd)

#### A2.10.2 Descriptions (Coat'd)

A. The following promotions are approved by the Commission: (Cont'd)

	Ares of Promotion BellSouth's Service Terntory -From Central Offices where business exchange service is available.	Service Flat Rate Individual Lines and Trunks, Rotary Line service (business only). For business customers with annual BST account revenue between S35.000 and \$150,000. Customers must have a minimum of 12 lines per account and have service in the Metropolitan Statistical Arons of Fort Leuderdale. Miami, Jacksonville. Orlando and West Palm Beach. This promotion may not be used concurrently with any other promotions or contracts that affect the services discounted is this promotion, including Volume and Term Agreements, Contract Service Arongements, Optional Psymeet Plan for multi-line or Key Customer Promotions.	Charges Waived Business subscribers with a 24 month contract will receive the following rates: - Individual Flat Rate Lines at \$33.47 per line per month. Flat Rate Tranks at \$48.23 per trunk per month and Rotary Line service at \$5.00 per line/trunk per month. Business subscribers with a 36 month contract will receive the following rates: - Individual Flat Rate Lines at \$32.61 per line per month. Flat Rate Trunks at \$47.00 per trunk per month and Rotary Line service at \$0.00 per line/trunk per month.	lo 01-05 02	Authority
1	BeilSouth's Service Territory' From Central Offices where business exchange lines are traslable.		billing less than \$3,000 per month per account will receive the following when an additional line is added to an existing account and ordered vis BellSouth's Small Business web site: -\$25 web certificate for one line -\$50 web certificate for two lines -\$75 web certificate for three lines	05/01/01 to 07/27/01	
	Note I: Customer ma	y elect to participate only one	and and another and and the		

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