ORIDA PUBLIC SERVICE COMMISSION

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| 1 | CONFIDENTIAL EXCERPT |
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| 2 | DAVID E. TUCEK |
| 3 | continues his testimony under oath from Volume 6: |
| 4 | CONTINUED CROSS EXAMINATION |
| 5 | BY MR. HATCH: |
| 6 | Q Now, based on this document, it indicates that ATM is |
| 7 | being provided in Verizon's network, is that correct? |
| 8 | A Yes, it does, but it doesn't say that it is being |
| 9 | provided in Florida. We have one Tampa switch or one tandem |
| 10 | switch in Florida in Tampa. It is a DMS 100. To my knowledge |
| 11 | we have no plans to replace it, so we modeled the tandem switch |
| 12 | as a DMS 100 in ICM-Florida. |
| 13 | Q Now, is ATM switching a forward-looking technology? |
| 14 | A You're really out of my league here, but my |
| 15 | understanding is yes, it is. |
| 16 | Q Would it be a fair assumption that if Verizon is |
| 17 | instituting ATM switching in its network, then they would do so |
| 18 | because it is a forward-looking technology? |
| 19 | A I do know they might use it to offer services related |
| 20 | to packet switching, so it would not mean that ATM switching is |
| 21 | going to ever replace or at least not immediately replace all |
| 22 | the Class 4 circuit switches or Class 5 circuit switches in the |
| 23 | network. |
| 24 | Q Now, if you look at the second page, do you see a box |

25 on the lower left-hand corner that says begin time?

A Yes.

Q That would indicate that ATM is already occurring within the confines of this document, is that correct?

A Not necessarily so. I see at the top of the first page and I don't believe that is proprietary, functional prospective proposed target packet telephony infrastructure. I don't see anything on here, and I would be happy to have you point it out to me, that says this is something we are actually doing. It could very well be.

- Q Could you turn to the third page of the document?
- A Ah, here we go.
- Q Now that document would indicate that what is happening in the diagram is happening in Tampa, is that correct?
 - A That is what the document says.
 - Q And it is happening this year, is that correct?
 - A That's what the document says.
- Q Now, if ATM is a forward-looking technology in Florida, why would you not model it for its function here in this diagram as part of ICM?

A I think the answer is found at the bottom of Page 3, and I don't believe this is proprietary. It is a notice that reads, "This material is part of ongoing efforts of Verizon and Verizon management to engage in thoughtful considerations of the fundamental changes and challenges facing the

| 1 | telecommunications industry. To meet its fiduciary |
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| 2 | responsibilities, management must explore all alternatives even |
| 3 | those that may appear highly speculative and hypothetical. |
| 4 | Statements and representations contained herein are preliminary |
| 5 | and are tentative and should not be relied on unless approved |
| 6 | by the appropriate Verizon governing body." |
| 7 | Q Now, is that notice a generic notice on every page of |
| 8 | this document, it is not specific to any one page? |
| 9 | A That notice does appear on every page of this docket. |
| 10 | On every page of this docket it appears to talk about ATM, so I |
| 11 | assume it applies to ATM. |
| 12 | Q Now, as we have talked about before, this is neither |
| 13 | hypothetical nor speculative because it is actually taking |
| 14 | place in Tampa today, is that correct? |
| 15 | MR. HUTHER: Objection. Mr. Hatch's question assumes |
| 16 | facts that are not in evidence. He has not laid the |
| 17 | appropriate foundation for the question that he has phrased. |
| 18 | CHAIRMAN JABER: Mr. Hatch, the objection is you |
| 19 | haven't laid the appropriate foundation to establish the |
| 20 | question you just asked. |
| 21 | BY MR. HATCH: |
| 22 | Q Is ATM in Tampa, Florida as this document indicates |
| 23 | speculative? |

A Well, this is the first time I have seen the document, so I have to infer as to what its meaning is. And

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the conclusion that is not speculative even given the assumption we have deployed ATM in Tampa, Florida on the time frame discussed here does not follow. The reason is it could very well be a trial of the technology. They may have chosen Florida for the simple reason that it is a fairly large compact network. We cover the entire LATA. If it is a trial, it may be the technology doesn't meet Verizon's business needs. So, I am unable, I think the parties in this docket are unable to draw any conclusions from this document.

CHAIRMAN JABER: Mr. Tucek, you raise an interesting point. Is it for -- when we decide what the forward-looking costs are, should we be looking at what technologies will be used by Verizon in a forward-looking environment, or is it looking at the telecommunications market overall and what is reasonable to assume would be contained. What technologies will be used in a forward-looking network? It seems to me it would be the latter. Maybe you could clarify that for me.

THE WITNESS: It is always bad to disagree with the Chairman, but I have to disagree.

CHAIRMAN JABER: You wouldn't be the first.

THE WITNESS: And probably not the last.

CHAIRMAN JABER: Not the last, no.

THE WITNESS: And that's probably a good thing. I think you need to look at the technologies that Verizon is actually going to employ. The reason is as I have testified

before in this state, and I believe the Commission has borrowed the phrase that costs have to have a basis in reality. And you need to move the model's network as close to the real network as is possible. Now, you should do things like take out open wire even though it does exist in the model, or if we had analog switches you should take those out, because quite certainly they are going to be replaced.

But as Mr. Hatch is trying to suggest that we are going to wholesale employ ATM switches because we appear to have one switch in Tampa, Florida which given this footnote and -- well, just given this footnote could very well just be a trial technology doesn't mean you should put that in the model. You need to have the costs in the network that Verizon expects to deploy.

CHAIRMAN JABER: Do you have independent knowledge that this technology referenced in this confidential document is a trial technology being deployed by Verizon?

THE WITNESS: No, I'm sorry, I do not. I could check that for you if you would like.

CHAIRMAN JABER: That won't be necessary. Do you have any independent knowledge with regard to whether this technology would ever be deployed in Verizon's territory?

THE WITNESS: No, I do not.

CHAIRMAN JABER: So if throughout the course of this hearing it was shown through other testimony that this

technology is, in fact, deployed in Verizon's territory and will continue to be used by Verizon, would you agree with me then that it belongs in the model?

THE WITNESS: It depends what the testimony you hypothesize says, which Verizon is it talking about. Is it talking about Verizon Florida? I know that the switches we have modeled in ICM-Florida match up with the switches in the wire centers.

CHAIRMAN JABER: Okay. Well, if the testimony indicated that Verizon Florida planned on using this technology in the future -- currently or in the future, would you agree with me that it should be accounted for in the model?

THE WITNESS: If such testimony indicated that, and it was not going to be on a speculative or technology testing basis, that, yes, this is viable technology, we are going to go forward with it, we have a plan to replace our switches with this technology, then, yes, I would agree with you.

CHAIRMAN JABER: Okay. Now let's talk about the speculative or the testing. Let's say it is a pilot project. Wouldn't it be incorrect to not include it in the model if, let's say based on the result of the pilot or the testing, in fact, Verizon chooses to deploy this technology going forward?

THE WITNESS: It would not be correct to include it in the model, and I will give you an example. We had a data request asking how many GTD-5s, I believe, we deployed in the

actual network. And the answer was 61. And if you look in the model, we have 60. So, I anticipated a question so I tried to get the answer. The answer is that the additional GTD-5 in the network is a test switch. It is used to test new software, it is used also for trading. That is certainly a cost, but it is not a cost of a modeled network -- that should be included in the model network because we are not using it to carry traffic.

We have an ATM switch by hypothesis in terms of our discussion that is for testing, testing the ATM technology in Tampa, Florida. I am quite certain they have not turned off the DMS 100. It would be a very risky thing to do. If they are testing it, they are going to test it by, you know, in a measured controlled fashion routing traffic to it, see how the switch responds, whatever a switching engineer would do. The results of that test, if it is a test, certainly aren't known. You could not, in my mind, in clear conscience include it in the model. You have to have a modeled network that reflects what you are doing today for your customers, for your end users and the ALECs.

CHAIRMAN JABER: Thank you, Mr. Tucek. BY MR. HATCH:

Q Turning back again, Mr. Tucek, to Page 3 of that document. The title at the top of that page indicates that packet telephony phase one technologies are becoming real for Florida, isn't that correct?

That's what the title says. Α 1 2 And the text there indicates that the ATM will 0 provide increased capacity for Verizon Class 4 switching 3 offices and will help address tandem exhaust, isn't that 4 5 correct? That is what the document says. 6 And then down in the third bullet point it says that 7 0 8 this is scheduled for cutover for selected voice traffic in 9 March of 2002. is that correct? Yes. You asked me that same question earlier. 10 And the initial deployment will be expanded over the 11 0 12 next two years, is that correct? That is what the document says. 13 14 That would indicate to you, would it not, that this 0 15 was more than a simple trial, would that be correct? No. it wouldn't. This is obviously somebody's 16 presentation. And when you present something you become an 17 advocate for it. So I think this last bullet is predicated on 18 if it is a trial, a successful trial. If the trial were not 19 successful. I don't think Verizon would expand the use of the 20 technology. 21 Run that by me again, I'm sorry. 22 0 I said if the trial were not successful. I do not 23 Α

Now, if you look at the second bullet up, doesn't

believe Verizon would expand the use of the technology.

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