

BEFORE THE
FLORIDA PUBLIC SERVICE COMMISSION

DOCKET NO. 020233-EI

In the Matter of

REVIEW OF GRIDFLORIDA
REGIONAL TRANSMISSION
ORGANIZATION (RTO) PROPOSAL

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VOLUME 2

Pages 93 through 233

PROCEEDINGS: WORKSHOP

BEFORE: CHAIRMAN LILA A. JABER
COMMISSIONER J. TERRY DEASON
COMMISSIONER BRAULIO L. BAEZ
COMMISSIONER MICHAEL A. PALECKI
COMMISSIONER RUDOLPH "RUDY" BRADLEY

DATE: Wednesday, May 29, 2002

TIME: Commenced at 9:30 a.m.
Concluded at 4:46 p.m.

PLACE: Betty Easley Conference Center
Room 148
4075 Esplanade Way
Tallahassee, Florida

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IN ATTENDANCE: (As heretofore noted.)

FLORIDA PUBLIC SERVICE COMMISSION

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P R O C E E D I N G S

1
2 (Transcript follows in sequence from
3 Volume 1.)

4 CHAIRMAN JABER: We're going to go ahead and get
5 started. Commissioner Bradley will join us as soon as he can.
6 And I understand, FMPA, you want to finish up on a last point.

7 MR. BRYANT: Yes, ma'am. If I might have
8 Mr. Linxwiler more fully respond to the question that you
9 asked, Madam Chairman, about the way the TDU adder works, if
10 Mr. Linxwiler could respond in a little bit more detail to
11 that.

12 CHAIRMAN JABER: Mr. Linxwiler.

13 MR. LINXWILER: Thank you. I apologize. I guess
14 I've been working on this stuff way too long because I take too
15 much for granted and sometimes don't explain some of the key
16 parts of it like I should.

17 The TDU adder that I referred to is one of
18 essentially three components of costs that are proposed to be
19 included in the zonal rates and charged to all of the retail
20 ratepayers of the investor-owned utilities.

21 We believe these three charges, the TDU adder being
22 one, is one of the -- these are really key components of the
23 plan, short of, and this is really in lieu of, you know, the
24 alternative that I mentioned that we preferred where all
25 ratepayers were under the same transmission tariff. Short of

1 that, we think these three charges are important.

2 Briefly, you have the grid management charge, which
3 are the administrative costs, more or less, of Grid, of
4 GridFlorida, the RTO, providing grid management services to the
5 applicants as well as other transmission users.

6 Second, you have the charge for new transmission
7 facilities that would be rolled in and shared on a traditional
8 roll-in basis by all transmission, all users of GridFlorida.

9 The delineation between existing facilities and new
10 facilities involves the issue that I mentioned briefly, and I
11 believe Mr. Miller mentioned it, the demarcation date, the line
12 that's drawn as distinguishing between old and new facilities
13 in the new filing that the applicants have -- in their
14 compliance filing the applicants have attempted to advance that
15 date and we believe it should stay as originally proposed to
16 FERC.

17 Then the third element is this TDU adder, and this
18 would be the mechanism by which it would be an additional
19 charge and it would recover the revenue requirements of TDU
20 facilities, transmission dependent utility facilities such as
21 the facilities of many of FMPA's members, many of the
22 cooperatives, and I described those facilities.

23 That TDU adder mechanism is what we certainly
24 support. Now what exactly goes through that in the facilities
25 that are, the cost of which are included in that TDU adder,

1 that is a matter of some disagreement. And if you've seen our
2 pleadings, you've seen we have, we have some disagreements with
3 the applicants on that. We're making our case at the FERC and
4 ultimately I believe the FERC will resolve that issue.

5 We believe that TDU facilities should come in at day
6 one, but that is a difference. And we have suggested --
7 throughout the collaborative process we talked about a number
8 of different phase-in mechanisms for the TDU costs. That
9 hasn't been decided yet. FERC will decide that. But what we
10 certainly support is the notion of this TDU adder that whatever
11 facilities do come in and whatever phase-in is ultimately
12 determined, we believe that's appropriate, an appropriate
13 mechanism to flow those costs through to all users of the
14 transmission system. And I appreciate the opportunity to --

15 COMMISSIONER DEASON: Let me ask a follow-up
16 question. You indicated that the demarcation date is important
17 as it relates to defining new transmission facilities. Is that
18 because the new transmission facilities will immediately be
19 included in rates while the TDU adder will be phased in, or
20 what's the relevance there?

21 MR. LINXWILER: That's, I think, the key point. As
22 to -- I think the particular facilities that are up for grabs,
23 if you will, or that would be captured by that net, as
24 Mr. Miller referred to it, are facilities that really are on
25 the bulk power grid as to which there are, I think there's

1 little question that they really support the grid and are very
2 key bulk power facilities.

3 Seminole has the particular issue with the Calpine
4 resource, FMPA has the, has the concern with respect to the
5 transmission coming out of Cane Island and interconnecting with
6 Florida Power Corporation and all of these other utilities I
7 mentioned in Central Florida and really beefing up the grid in
8 the fast-growing Central Florida area.

9 So it really has to do, I think, with those very key
10 facilities. Some of our other cities have been adding small
11 amounts of transmission recently and so there's some question
12 there, but I think that can be sorted out.

13 The big problem is with the major additions that FMPA
14 has been making. And at one point we were assured that those
15 facilities would be considered new facilities and we wouldn't
16 have to jump through a whole lot of hoops to demonstrate their
17 contribution to the grid. We think we can, but it's certainly
18 an administrative burden and a certain amount of regulatory
19 risk involved there. To move that time line, that demarcation
20 line out just causes another big controversy that I think has
21 to be resolved.

22 COMMISSIONER DEASON: Thank you.

23 MR. LINWILER: Thank you. Thank you for your
24 additional time.

25 CHAIRMAN JABER: Let me ask you on the procedural

1 question, you said it's a matter -- there are disagreements
2 pending at FERC. Did you file, did you file the notion of the
3 TDU adder as part of the GridFlorida original filing or is it a
4 separate proceeding?

5 MR. LINXWILER: The TDU adder is a slightly new
6 mechanism. The original GridFlorida proposal that was filed at
7 FERC included all of the investor-owned utilities taking
8 service from GridFlorida under, for all of their retail load
9 under the standard GridFlorida tariff.

10 And in that tariff there were similar mechanisms, but
11 it would be one rate. Well, there would be zonal rates, but
12 there were similar mechanisms. The TDU adder as a particular
13 mechanism arises, in my view, because, as a separate charge
14 because now the applicants have proposed to keep the retail
15 load out from under the GridFlorida tariff essentially.

16 CHAIRMAN JABER: Okay. I think I'm still not
17 understanding. So the TDU adder is something you raised as an
18 alternative because of the modified proposal, but you're not
19 asking that we act upon it because it's your position we don't
20 have jurisdiction to rule on the notion of a TDU adder?

21 MR. LINXWILER: No, not at all. And on the
22 jurisdictional question, let me --

23 COMMISSIONER JABER: Well, then you've got me
24 completely confused.

25 MR. LINXWILER: I don't want to play, I don't want to

1 play lawyer, and perhaps Ms. Bogorad will or Mr. Bryant would
2 want to respond to that, but I think the TDU adder comes about
3 as a different mechanism that I think is, is properly
4 considered by this Commission.

5 Perhaps -- as I understand it, the costs that the TDU
6 adder would recover, the specific costs and the timing of
7 recovery of those costs is a matter that FERC will consider.
8 And that issue -- the issue is on rehearing at the FERC now.

9 CHAIRMAN JABER: Commissioners, am I the only one
10 that --

11 MR. LINXWILER: And the TDU adder is the applicants'
12 proposal, I want to make that clear, and we support that
13 portion of their -- the support I expressed earlier is support
14 for their proposal for the TDU adder. We may disagree with
15 them on what exactly goes into it, but we support the mechanism
16 as they've proposed it to you.

17 CHAIRMAN JABER: I see. Okay. But there is no
18 disagreement with respect to the jurisdiction of this agency
19 to, to rule on that pricing structure. Mr. Bryant, help.

20 MR. BRYANT: Well, we believe that the jurisdiction
21 lies solely with FERC on that.

22 CHAIRMAN JABER: Okay. Am I the only one hearing the
23 two of you talk out of both sides of your mouths? Am I the
24 only one? Because that's okay, you can tell me I've completely
25 misunderstood.

1 MR. BRYANT: The pricing is what you indicated,
2 Commissioner, and pricing at wholesale is exclusively the
3 jurisdiction of FERC. And only that affects us is at
4 wholesale. To retail it's your jurisdiction which involves
5 investor-owned facilities, which does not involve us.

6 CHAIRMAN JABER: You don't consider the TDU adder
7 part of the pricing structure? That's the way I've been
8 looking at it.

9 MR. BRYANT: Well, you have --

10 MR. LINXWILER: Not in the wholesale.

11 MR. BRYANT: Not in the wholesale. You've got the
12 retail part of it and you've got the wholesale part of it. You
13 have the retail, FERC has the wholesale. Where the two
14 separate becomes difficult under the proposal.

15 CHAIRMAN JABER: So the TDU adder is part of the
16 pricing structure for retail recovery?

17 MR. BRYANT: The mechanism. The mechanism. The
18 formula. The dollars of the TDU facilities that we say are
19 appropriate, they disagree with. But that disagreement is at
20 FERC because that's where the jurisdiction is, not at this
21 Commission.

22 CHAIRMAN JABER: Okay.

23 MR. BRYANT: I hope I made that clear in my very
24 limited ability.

25 CHAIRMAN JABER: I'll keep thinking about it and I'll

1 let you know.

2 COMMISSIONER DEASON: What about, whether his ability
3 is limited or --

4 CHAIRMAN JABER: I -- we were going to leave it
5 purposefully vague.

6 All right. JEA is up next.

7 MR. JOHN: Is that going to be up before --

8 CHAIRMAN JABER: Is it? Yes. Florida Municipal
9 Group. You're right. No. I just skipped over them.

10 Good afternoon. My name is Doug John on behalf of
11 the Florida Municipal Group. I'm from the law firm of John &
12 Hengerer up in Washington, and in that capacity I've
13 represented these four members for quite some time about gas
14 matters and more recently on power issues before the FERC.

15 The Florida Municipal Group is really a call sign for
16 an ad hoc collection of four cities: The City of Tallahassee,
17 the City of Gainesville doing business as Gainesville Regional
18 Utilities, the City of Lakeland doing business as Lakeland
19 Electric, and Kissimmee Utilities Authority.

20 These four have banded together here and before the
21 FERC in connection with electric restructuring to try and come
22 up with common views and try to look after their interests
23 there as well as here.

24 Now these four are unusual, I guess, relative to the
25 other people you've heard from this morning in the following

1 respects: Each one is pretty much an OASIS, each one has
2 generation facilities, limited transmission and a significant
3 distribution system in a footprint that is all contained.
4 Whereas, the IOUs are far-flung across the state and, whereas,
5 the TDUs, of course, have load centers and generation but are
6 separated by somebody else's transmission, our folks tend to do
7 it all within one integrated system and only provisionally rely
8 upon the outside utilities for remote access to remote
9 generation or for selling off surplus power from time to time.
10 And that gives us a different kind of perspective than these
11 other folks.

12 We, to be honest with you, we are in a defensive
13 mode. We have been since the very beginning of the, the Order
14 2000 implementation process at FERC and we certainly are before
15 you folks. We think maybe you share that sense as well, given
16 the juggernaut that seems to be descending on us now from
17 Washington.

18 And so our objective is not so much as to exploit
19 opportunities as it is to protect what we've worked hard to
20 develop over the years and to try to take as little risk as
21 possible of losing the benefits both in terms of reliability
22 and economics that we have in place.

23 The City of Tallahassee, one of our four members, is
24 a little different than the rest because, whereas, the other
25 three are embedded securely within the Florida Reliability

1 Council, Tallahassee sits at the top of that reliability system
2 and alongside the southern system. And that gives us a concern
3 about what are called seams issues that, along with JEA, we
4 think are unique to the two of us.

5 You're fully aware, I know, that Tallahassee, to
6 protect its long-term best interest, has been active not only
7 here and in the GridFlorida proceedings at FERC, but also has
8 been active in the SETrans experiment that's been going on now
9 for several months.

10 SETrans is a form of ISO, really an ISA that's being
11 developed north of the Florida border through the Carolinas and
12 in Georgia, extends all the way down into Texas through
13 Louisiana. And later in the summer, in the middle of June
14 there will be a set of definitive documents being filed with
15 the FERC by the SETran sponsors that will be requesting
16 reaction from the FERC for the first time on whether they're
17 heading down the right road in terms of governance and the
18 various protocols they're developing up there.

19 From time to time in the next few minutes I may refer
20 to what SETrans is doing. One of Tallahassee's concerns, and I
21 think a concern for all of us ought to be consistency between
22 adjacent RTOs. And since we have the benefit of a pretty
23 familiar activity level with SETrans, I may make some
24 observations about areas where we see divergence and would
25 prefer not to see that, if we can help it.

1 Everything I'll tell you about SETrans is public.
2 They have a web page that's been set up and all the documents
3 that are still evolving are posted on that web page, as I said,
4 looking toward a filing date of later in June with the FERC.

5 Now the reasons we're defensive, just to be more
6 specific, are we are concerned about losing our local control,
7 the ability to build what we think we need to build in the
8 footprint and to operate to serve our own local interests.
9 We're concerned about higher costs. We're particularly
10 concerned about the transco concept because we thought that
11 would have a natural tendency to inflate costs and we'd all pay
12 it one day. We're concerned about reduced reliability. And
13 more recently we're concerned about the competitive forces that
14 are not very well understood in the marketplace, and we've
15 heard those mentioned by previous speakers today, things that,
16 again, it's not so much a matter of fearing any one force, but
17 the unknown.

18 But we do feel that RTOs are inevitable. So rather
19 than just kind of shouting out the dark, our objective is to
20 try and shape this as best we can with the intention of being a
21 participant, again, if we can see clear to do that.

22 We do feel there are some very positive aspects to
23 RTOs, including GridFlorida, particularly with respect to
24 centralized planning. That's an area that, you know, we feel
25 perhaps can be improved on, and we like a lot of what we see,

1 frankly, in the proposal from GridFlorida in terms of how that
2 will go forward.

3 In past -- I'm going to get to the 14 questions here
4 which I know you want to hear our views on. Before I do that,
5 I want to share with you just a few of our, of the things we've
6 told the FERC and perhaps some of the points we've made to you
7 folks in our comments so you understand on an issue-specific
8 basis what we would like to see happen when the smoke is clear.

9 Number one, as municipal corporations, preserving our
10 tax exempt status is critical. We think that the GridFlorida
11 folks are sensitive to that. SETrans, which is very, much more
12 heavily weighted toward muni and cooperative interests, we
13 think is that way as well. And we believe FERC's policies are
14 designed to make room for that sensitivity. But as we
15 formulate positions and advocate this and that going along,
16 that, of course, protecting that tax exempt status is something
17 that we need to be mindful of.

18 We have another issue, and it's one that actually
19 appears in your December 20 order as being resolved when it
20 isn't, and that is the question of the 69 kV bright line test.
21 The applicants here have seen fit to, for whatever reason, and
22 they had their own reasons, to designate transmission
23 facilities, control facilities as anything 69kV and above
24 regardless of what it does if it's owned by a participating
25 owner.

1 We, on the other hand, viewed the Commission's rules,
2 the FERC's rules as not requiring that, but instead requiring a
3 more functional approach. You know, if the facility fits a
4 grid function, if it's important to the well-being of the State
5 of Florida on a, you know, a transition, a transmission level
6 basis, then we fully understand it needs to be committed. But
7 to the extent we have localized loop facilities or radial lines
8 that really perform no grid function, no discernible grid
9 function that we can see, we think we should have the
10 opportunity to demonstrate that those are localized. And
11 notwithstanding what could be 69kV voltage rating or even a
12 115, that these are, in fact, local distribution facilities in
13 their function and we ought to be permitted to keep them out,
14 if we choose to. We do recognize that if we do that, we're not
15 going to get any cost recovery on them from the grid rate.
16 That'll all be a matter of our local distribution rates. But
17 there are cities, Tallahassee, Lakeland, particularly, who have
18 felt strongly that we shouldn't be railroaded into putting in a
19 facility just because it has a certain voltage level and just
20 because the IOUs are committed to doing that themselves.

21 The Commission, the FERC has never really spoken to
22 that. It was part of the filing that was made by the company,
23 the companies, but in its orders in March, the FERC really
24 rowed by that. It was never really specifically addressed.
25 It's on rehearing before the Commission. And bottom line here

1 is there is no record supporting that that I believe has been
2 embraced by any agency, and I would ask you folks just to be
3 aware of that as we go along and perhaps to understand where
4 we're coming from in choosing, if we can, to operate on a
5 functional basis in deciding what goes in and not on a bright
6 line basis.

7 We do appreciate the option that's available here to
8 exclude retail load. It sounds like the IOUs are each going to
9 embrace that for five years. And we -- some of our cities who
10 will be looking at large cost shifts feel the same way about
11 that.

12 We have some concern over the new facilities charge.
13 It really is a lessened concern from what it was before, but
14 the concern we have is that to the extent people have a
15 responsibility to build facilities, they ought to build them.
16 And if there is a -- we wouldn't want to see anybody motivated
17 to delay building facilities in order to have them paid for by
18 the entire system as part of that system facilities charge,
19 when, in fact, it really ought to be built to deal with
20 responsibilities now and become part of a zonal cost of
21 service.

22 On congestion management, we have read your order.
23 We have no problem with any of the four fixed decisions you've
24 made, including the use of physical transmission rights for the
25 foreseeable future. We understand that you view this as a

1 transitional, each of these decisions really is transitional to
2 keep your options open and we're, we abide by that.

3 Particularly in the case of Tallahassee, the way the
4 PTRs are allocated will be critical. Tallahassee, along with
5 Jacksonville, of course, has rights at that interface that are,
6 that they're really unique to them because of the fact that
7 they sit in the seam up there and they would need to ensure
8 that they have access to the use of that tie on a basis which
9 is consistent with what the reliance, the reliability or the
10 reliance they've placed on it over the years.

11 We have some concern about an aspect of the filing
12 dealing with eminent domain and the obligations of an incumbent
13 utility to exercise its own eminent domain powers to build a
14 facility for somebody else. In our judgment, if a merchant
15 transmission line comes along, it really ought to be viewed as
16 an entity qualified to obtain their own eminent domain rights,
17 and only in extreme circumstances should we be forced to
18 exercise ours on behalf of somebody else. I say that as much
19 for political as other reasons.

20 In terms of the ICE, the install capacity requirement
21 that is rather vaguely developed here in the pleading and has
22 been from the beginning, our view is that is an area that's
23 fraught with room for mischief. We tend to think that the
24 historical approach of having this Commission and the FRCC
25 together decide what is appropriate in terms of long-term

1 reserve requirements is the right way to go for the foreseeable
2 future. So we are suspicious, frankly, of an ICE or an ICAP
3 requirement voluntarily being adopted down here.

4 I mentioned seams issues for Tallahassee in terms of
5 access. There's a rate aspect to that, too. Tallahassee
6 historically imports and exports across that tie. And to the
7 extent adopting RTOs here and SETrans would create pancake rate
8 risks, we are hoping that a reciprocity agreement will be
9 established that will avoid those. And that's something not
10 enough attention to, not enough attention has been given to
11 yet.

12 The last point in my intro here is that, is this:
13 If, when all is said and done, you know, we've decided what the
14 designation of transmission facilities is, we have the planning
15 protocol, the operational protocol in place, if at the end of
16 the day for valid business reasons any of our cities elects not
17 to volunteer to be a member of this, we don't want to be hit
18 over the head with a two-by-four. You know, the objective here
19 would not be to create a hopscotch pattern so we can extract
20 monopoly rents from anybody. The objective would be to protect
21 the interests I've talked about, which are looking toward our
22 local retail consumers. And I would hate to have this
23 Commission or the FERC, when all is said and done, authorize a
24 penalty rate or a punitive rate to be attached to us if we want
25 to use the, the RTO facilities to export and import power.

1 And so what we're volunteering to do is to enter into
2 whatever form of reciprocity agreement would be appropriate,
3 just like another RTO under these circumstances, for service
4 through our system and through the adjacent system into us.
5 And, there again, it's really a topic that would take several
6 more minutes to discuss than I have, but I just for the moment
7 will leave with you a commitment that if we objectively elect,
8 at least for the moment, not to go in, we would hope that there
9 is a form of reciprocity we can establish with the GridFlorida
10 folks that would be fair to both parties.

11 Now in your December 20 order you, and the May 15th
12 notice you've basically given us some assumptions and you've
13 given us 14 questions. The assumptions, things not to be
14 addressed but inevitably will have to be as part of standard
15 market design at FERC are the get-what-you-bid approach in
16 balancing energy, physical transmission rates, balanced
17 schedules and, of course, the ISO structure. So we take those
18 as givens for now. To the extent these are going to be
19 important in the long-run, then it's going to be important to
20 this Commission and to the rest of us to be active in this
21 proceeding before FERC and to make known our view and perhaps
22 with the objective of trying to get as much flexibility for
23 regional variances as we can.

24 Now 14 issues. First one, appropriateness of the
25 not-for-profit versus the for-profit ISO. We don't view this

1 really as a significant difference either way because of the
2 way things have evolved. We're very supportive of your
3 decision to insist on an ISO for the reasons that you've given
4 in the December 20 order. We think that is the right way to
5 go. It removes a lot of the fear we had about GridFlorida in
6 the form of a transco both in terms of bias and rate inflation.

7 SETrans is going down a not for -- I'm sorry -- a
8 for-profit ISA route that's a little different on its face but
9 not really fundamentally. What they're doing is they're
10 basically opening up a request for proposals in which existing
11 competent companies like National Grid, PJM and others have
12 come forward and indicated an interest in becoming the
13 independent system administrator, SETrans. So you take an
14 existing corporation, an existing board that satisfies the
15 independence requirement, code of conduct, creditworthiness,
16 competence and so forth, and are willing to enter into an
17 agreement that's being developed in which they commit to
18 operate the system according to a certain set of values and
19 standards.

20 Now in that case they are viewed as for-profit
21 administrators because these are for-profit companies. But
22 we're not talking about a for-profit in the traditional
23 investor-owned utility sense of a rate base and a return on
24 invested capital so much as we are, I think, a set of standards
25 in the contract that establish the same kinds of performance

1 incentives we're talking about for not-for-profit here. Now
2 this hasn't been finalized, but I guess the bottom line is the
3 fact that we may have a for-profit company acting as an
4 independent system operator or administrator in an RTO doesn't
5 necessarily mean that they're motivated to behave in ways other
6 than they would be as a not-for-profit. What you do is
7 incentivize them with performance incentives. Mike Naeve
8 mentioned that they have somebody who is assisting them in
9 developing a set of those, and the SETrans people are doing the
10 same. So the FMG is not bothered particularly by one structure
11 or another, provided the incentives are judicially adopted, I
12 mean, are appropriately adopted.

13 Number two, flexibility of the RTO plan to change
14 over time. In our judgment, the POMA, which is the contract
15 that the owner is going to sign to go into the operation,
16 should not be easily changeable. You know, if you're going to
17 commit your control to somebody, you don't want through a
18 simple complaint filing or a tariff filing to see it changed
19 six months later. It ought to be difficult to change the POMA
20 and something that's done either collectively by the
21 signatories or upon a complaint filed with FERC under
22 Section 206 of the Power Act.

23 The protocols are part of a tariff. Those, on the
24 other hand, planning, operating, we'd like to see those
25 protected as well. But as tariff provisions they're going to

1 be more amenable to modification as time goes on and as things
2 like the standard market design are improved. The munis will
3 need some off ramps. I mentioned the concern about tax exempt
4 status. I think a muni that decides to go in and finds that,
5 for any number of reasons, the quality of service or for
6 whatever reason, other reasons it's not working out ought to be
7 able to withdraw and to do that without having to sell their
8 first-born sons. And there is room in the GridFlorida filing
9 to accommodate that. It's unclear what authorizations FERC
10 would have to issue, but we can take those, cross those bridges
11 when we come to them at FERC.

12 Application of the code of conduct to the GridFlorida
13 board, the Board Selection Committee and the State Code
14 Advisory Committee, we pretty much agree with what GridFlorida
15 told you in the May 6th data response to this that the board
16 itself clearly has to be, has to be exposed to the code of
17 conduct that govern this operation; whereas, the committees are
18 in an advisory, non-operational role, and we do not have a
19 problem with GridFlorida's comment that the code of conduct
20 really should be applicable, should not be applicable to them
21 in that role.

22 Board meetings open to the public. Here again, we're
23 willing to go with the GridFlorida approach. We think they
24 have made good progress in the revised structure here to open
25 their meetings to the public. We are amenable to having

1 executive sessions held where confidential data is exchanged.

2 Performance incentives, we don't have an opinion as
3 to what those should be. As I said a few minutes ago, we do
4 believe there should be performance incentives, whether we're
5 talking not-for-profit or profit, and clearly those shouldn't
6 be designed to favor transmission over generation. But, once
7 again, what, exactly how they should be structured is an open
8 issue.

9 The role of this Commission, perhaps the most
10 important issue of the day, I think, we are looking for your,
11 your help here. And we think that you have a great deal of,
12 the ability to have a great deal of influence in what happens
13 in this state, even if it's the FERC that makes the calls.

14 The FERC is clearly soliciting state input. They
15 recognize that the lines between, the jurisprudential lines
16 between the FERC and the state commissions are not that well
17 drawn and we're going to be making some new law if we have to
18 fight battles over them. So to the extent we can
19 collaboratively with regulatory kind of things come up with a
20 solution that fits both, I think we should do all we can in
21 this state to try and achieve that without bloodletting.

22 Now there are two forums open to us at the moment.
23 One is the GridFlorida proceeding in RTO 1-67. The Commission
24 has got that on hold right now waiting to see what happens down
25 here. Their rehearing is pending, as I mentioned. And I would

1 imagine that the IOU's plan is, once we're finished here, to
2 make a filing with the FERC that accommodates the decisions
3 that you've made and the recommendations you've given them
4 hopefully as opposed to brinksmanship where they decide not to.
5 And to the extent we can influence that filing and then support
6 it at FERC, I think the state has an opportunity here to help
7 shape where we're going.

8 I would encourage you, as others have, to be involved
9 in the standard market design. If we have a need for regional
10 variances here, we ought to make the FERC aware of that now and
11 not in a petition that we file after they've adopted a standard
12 set of rules for all of us.

13 Your facility siting authority clearly is going to be
14 intact. And so notwithstanding the planning mechanisms that
15 are going to be built here, ultimately before a generator can
16 be sited or a transmission line built, it has to clear your
17 front door.

18 Reliability. I've already mentioned that as far as
19 we're concerned for the foreseeable future, rather than going
20 to an ICAP or an ICE approach, we would think the traditional
21 reserve requirement standards that you and the FRCC have used
22 are appropriate, and we generally agree. I just compliment the
23 people, the folks at FMPA. We think they've done a very good
24 job in their comments of articulating the standards that would
25 be appropriate there.

1 Demand site alternatives, which we deem to be really
2 of two kinds, the ability of the industrial to perhaps ratchet
3 back and perhaps the use of distributed generation, localized
4 generation. We feel the RTO needs to take that into account
5 and it should do nothing to discourage it. By the same token,
6 particularly if these facilities are located on low voltage
7 lines that are embedded in distribution areas, we would think
8 that the PO, the participating owner, should be given quite a
9 bit of autonomy to assist or to really oversee how the, that
10 generation is fed into the system.

11 ATC, the role of the PO in determining, we agree with
12 GridFlorida here that it's appropriate to have the
13 participating owner provide a statement of its available
14 transmission capacity in the first instance, recognizing that
15 the ISO will have to verify that and be responsible for posting
16 it on the OASIS.

17 Use of PTRs. Okay for now, as I said. Physical
18 transmission rights for at least a five-year period. FERC may
19 override us on this, but we do support where you are at the
20 moment in your thinking based on the December 20 order.

21 We do want to have compatibility with the Southeast
22 Reliability Council on this when we're finished, and we're
23 working to try and achieve that.

24 How to determine flowgates. Well, again, we're not,
25 not disappointed in the way this is evolving so far in

1 GridFlorida. We think they have to be based on historical use.
2 Tallahassee has built, financed a good part of that intertie
3 that I explained up in the north, and certainly in any
4 allocation of rights across that flowgate we would assume to
5 be, our needs would be met.

6 We do have one small issue here, and I think it may
7 be one that's been picked up before, and that is with respect
8 to the non-flowgate congestion that may occur.

9 The way the proposal is now laid out, all of the
10 consumers in the, on the down side, if you will, of that
11 congestion would wind up paying the cost of relieving that
12 congestion. In our view that is unfair, particularly insofar
13 as we didn't cause it. And instead that cost either ought to
14 be socialized or ought to be allocated to the specific users of
15 that capacity that are not historically, not historical users.

16 Pricing of ancillary services, Number 11, no strong
17 opinion about this. Two observations. We need to have the
18 right to self-supply, which I think we do have under the
19 proposal. And as everybody else, I believe, has said, until a
20 showing of no market power has been made by the IOUs, we would
21 be opposed to permitting the investor-owned facilities to sell
22 ancillary services on a market based, market basis.

23 Number 12, proposed cost recovery and mechanisms. I
24 mentioned our concern about the new facilities, that we would
25 want to be sure there's no gaming here of moving a facility,

1 delaying a facility to basically build the system for it when,
2 in fact, it ought to be the responsibility of the utility in
3 whose zone it will fall to build.

4 Number 13, TDU costs and zonal rates. We have no --
5 this really is someone else's fight and we certainly don't want
6 to influence it either way.

7 I will say one thing. It's interesting to hear the
8 investor-owned utilities argue that TDUs, in order to commit
9 their facilities to the cost of service of the IOU zones, have
10 to prove integration. They seem to have to prove a functional
11 connection to basically get their facility committed; whereas,
12 we're being told we don't really care whether you have a
13 functional relevance to our grid. You're putting your
14 facilities in if you want to be part of this IOU, the 69kV, I
15 mean, of this RT0. That's the 69kV issue I mentioned. I see a
16 philosophical distinction and a conflict between those two
17 points.

18 And, finally, the revenue shifts from de-pancaking.
19 We are not -- we recognize there is obviously a need to
20 insulate people from that. FERC realizes that, we believe,
21 GridFlorida's proposal will do that with the five-year zonal
22 rate and then the five-year phase-in beyond that.

23 It's interesting to note that PJM, I think it was,
24 was at the end of their license plate period and they're now
25 requesting extension, you know. Even though we lock the

1 five-year license plate in and then a five-year transition over
2 to a zonal, I mean, a postage stamp rate, there's no reason
3 that if we get to the end of a four- or five-year period and
4 find that there needs to be a change, that it can't be, can't
5 be sought at that point, which is what PJM is doing.

6 So, you know, we live, we learn as we go along. I
7 think the objective here is to try and get it right at least in
8 the short-term, leaving open the options to try and then
9 broaden that out as we have the benefit of experience behind
10 us. Thank you.

11 CHAIRMAN JABER: Thank you, Mr. John. One of the
12 things I've been listening for as you all make your
13 presentations are areas where the stakeholders could reach
14 consensus. And with respect to the desire to preserve the tax
15 exempt status, that issue doesn't strike me to be highly
16 complex. Have you all not pursued discussions related to that
17 issue?

18 MR. JOHN: I think we're, I actually think we're at a
19 point where we're satisfied with the way that things are. But
20 if they were to change, then, of course -- I just simply want
21 to make you aware of how important that is to us.

22 CHAIRMAN JABER: Okay. But in terms of an issue for
23 this Commission to address as we go forward, there is nothing
24 there we need to address.

25 MR. JOHN: Correct. Right.

1 COMMISSIONER JABER: Were there other areas in your
2 presentation that you felt like you were able to reach
3 consensus with the stakeholders and there's no action from us
4 required?

5 MR. JOHN: Well, that's a tough question. I think
6 we're satisfied with the planning protocol as proposed. The
7 folks at FMPA are not and Seminole. So that's an issue, I
8 know, that you'll probably be asked to weigh in on, even though
9 the FERC eventually is going to view that -- it's part of the
10 OATT, so the FERC will have to speak to it. But we do not have
11 consensus on that, I wouldn't think.

12 CHAIRMAN JABER: Okay. Okay. And, Mr. Bryant, as
13 promised, I've thought about it a little bit more and I've
14 looked at your comments and now I think I understand what you
15 were trying to tell me. The costs associated with the TDUs in
16 terms of the contributions the TDUs make to GridFlorida, you
17 want that to be included in GridFlorida's rate base. The TDU
18 adder is what the IOUs or what GridFlorida would, would pass on
19 to the end user. Okay.

20 As it relates to the jurisdictional issue then, FERC
21 will decide the dispute related to how much of your costs get
22 included in GridFlorida's rate base. That's your position.

23 MR. BRYANT: How much and at what point in time.

24 CHAIRMAN JABER: Okay. But those costs have an
25 effect on the retail end user. And at what point does the PSC

1 have to dispute those costs or to decide whether it's prudent
2 that those costs are passed or borne by the retail end user?
3 Is it your position that we do not?

4 MR. BRYANT: Those costs have an impact on every
5 utility's retail ratepayers. Our governing boards will make
6 the decision as to our retail ratepayers. You will make the
7 decision as to the investor-owned utility ratepayers.

8 COMMISSIONER JABER: When we decide whether to
9 approve the adder and how much, and, if so, how much to
10 include?

11 MR. BRYANT: As to the investor-owned retail
12 ratepayers. The how much as to their ratepayers is your
13 decision. How much to our ratepayers is a FERC decision
14 because that's wholesale.

15 CHAIRMAN JABER: Uh-huh.

16 MR. BRYANT: Did I keep it broad lined?

17 CHAIRMAN JABER: Yeah. Mr. Naeve, does it appear
18 that I've articulated what your position is with respect to the
19 PSC's involvement with the TDU adder?

20 MR. NAEVE: I believe you have. I think the question
21 of whether there's a five-year phase-in or a one-year phase-in
22 and all of that is currently pending before FERC. FERC has
23 already accepted the proposal that GridFlorida suggested. The,
24 the munis and the co-ops have asked for rehearing on that, so
25 that's a pending issue.

1 Then the next question is to the extent that there is
2 an increase in transmission costs through GridFlorida as a
3 result of including these facilities, how are those costs
4 recovered through retail rates? And it's -- the GridFlorida
5 companies have proposed this recovery clause to recover those
6 costs. But that's the issue before you.

7 CHAIRMAN JABER: Okay. Thank you. JEA.

8 MR. PARA: I have, Commissioner, I have a short Power
9 Point presentation that I hesitate to do because no one else is
10 doing it, but maybe we could use a little color. And there's
11 no dancing or anything on it or anything like that. But is
12 it -- can the Commissioners see it without moving? I don't
13 want to -- I do also have handouts.

14 CHAIRMAN JABER: We can see it without moving, I
15 believe. Commissioners, I think if you turn the computer on,
16 you'll be able to see it on the screen and, of course, you can
17 see it behind you.

18 MR. PARA: And here we'll give you a hard copy, also.
19 And there's some extra hard copies over here for the audience.

20 MR. PARA: If you can adjust the lights at all. Can
21 y'all see that okay? The lights are --

22 CHAIRMAN JABER: We've got it in front of us, too, so
23 go ahead.

24 MR. PARA: Okay. Thank you. Well, JEA thanks the
25 Commission for inviting us to come here today.

1 JEA has comments on -- we're only going to comment on
2 four of the subjects that were raised in the notice for the
3 workshop. They are Item 8, which is the available transmission
4 capacity and the role of participating owners in determining
5 the ATC; Item 9, the use of physical transmission rights; Item
6 12, the proposed cost recovery mechanism; and Item 14, the
7 revenue shifts resulting from the de-pancaking of rates.

8 The first two subjects on ATC and PTRs are also
9 discussed on Page 3 of the comments that we filed. So first
10 let me talk about the available transmission capacity and the
11 role of the participating owners; the participating owners
12 being generally the transmission owners in GridFlorida.

13 JEA agrees with the latest GridFlorida filing on how
14 the participating owners will be involved with the transmission
15 provider in establishing the available transmission capacity.
16 We think that it's important that the transmission owners have
17 input on that. They'll have the most recent and the most
18 useful information on those facilities. We're the people that
19 are building them, we're the ones that are designing them, so
20 we'll have that information.

21 Also, the transmission owners own, the "own" part of
22 that is for real, and we're also responsible for those
23 facilities. We're responsible for the safety and the
24 reliability to our customers, and that's why we should have
25 input on that.

1 There is a concern about when there's disputes
2 between the transmission provider, the RTO and the transmission
3 owner, and we believe that the resolution, the dispute
4 resolution mechanism that's included in GridFlorida provides an
5 acceptable way to take care of those disputes.

6 On the use of physical transmission rights, this is
7 just a piece of that, it's not clear to us if GridFlorida will
8 allocate physical transmission rights for existing capacity
9 benefit margin. However, that's something that's very
10 important to JEA and it may be something that's only important
11 to JEA.

12 JEA generally designates a capacity benefit margin as
13 permitted under Order 888 of about 375 megawatts. And this is
14 a reservation of firm transmission capacity between, from
15 Georgia, the Georgia Integrated Transmission System to JEA.
16 And that 375 megawatts will vary depending upon what JEA's
17 dispatch is, which specific units we have online, and also what
18 our load is, which, of course, would vary with the weather.

19 When we have a capacity benefit margin designated and
20 it's unused by JEA, those megawatt, that megawatt capacity is
21 included in JEA's OASIS posting for non-firm transmission. So
22 it is available for other people to use if JEA is not using it.

23 We think that JEA is the only transmission owner who
24 has uncommitted interface and designates it as CBM.
25 Tallahassee would also have uncommitted interface. I don't

1 believe that they normally designate it as capacity benefit
2 margin.

3 When we built the, our portion of the 500kV lines to
4 Georgia back in the early '80s, we did it for economics and
5 capacity, and also we recognize that Jacksonville was located
6 in a far corner of Florida. Before the 500kV lines were built
7 by JEA and Florida Power & Light there was very little, there
8 was really no usable interface between Georgia and Florida. We
9 did move a little bit of power over a couple of small lines but
10 it wasn't significant. JEA was, in fact, in a corner of
11 Florida and could get very little capacity from anyone. So
12 when we built these lines, we knew that we were building more
13 capacity than we intended to lock up with firm generation from
14 the north, but we also knew that that additional capacity would
15 be of great value to our customers, the same customers that
16 took the risk of putting in the money to build that capacity.

17 So that -- and so what the CBM does is it reserves
18 some of the capacity that our customers paid for and our
19 customers own so that we can use that to provide, to buy
20 capacity and energy from every place except for Florida
21 basically.

22 Our position is that physical transmission rights
23 should be allocated to JEA equal to our capacity benefit margin
24 at the Florida/Georgia interface. And as I said, I believe
25 this is a JEA-specific item. And I'll say again, it's just not

1 clear to us if GridFlorida is going to do that, and we're
2 having discussions with the applicants. Apparently it's not
3 clear to them either at the moment, so we'll continue to work
4 on that.

5 Under the proposed cost recovery mechanism we'd point
6 out applicants' response to Staff's question Number 29. They
7 said, "There would be no revenue shifts during the first five
8 years." And yet to us it's apparent that there will be revenue
9 shifts.

10 In year one revenue requirements for new transmission
11 will be spread across the entire state and that will shift
12 costs. Now in year one it'll be very small, but it will be a
13 shift. And then, as proposed now, from year six on,
14 GridFlorida will be moving towards the postage stamp rates.
15 And I drop back to when the applicant said, "There would be no
16 revenue shifts during the first five years," obviously they
17 recognize that there will be revenue shifts beginning in year
18 six. JEA sees that as a problem. We see that as the postage
19 stamp rate format shifting costs from customers of higher cost
20 transmission systems to customers of lower cost transmission
21 systems, and we disagree with that.

22 We don't see yet where the Commission has made a
23 decision on that in your order of December 20th. I'll just
24 take one small quote out of it. You said, "The absence of any
25 hard cost data makes any final judgment on the proposed rate

1 structure a risky, risky design," I may have a wrong word
2 there, but a risky decision probably at this time.

3 It's our understanding that the Commission has not
4 yet ruled on the specifics of the postage stamp rate and we
5 look forward to having an opportunity to participate in the
6 rate structure proceedings whenever they occur.

7 Item 14 had to do with revenue shifts resulting from
8 the de-pancaking of rates. These first two bullets are from
9 the applicants' response to Staff's question Number 28. They
10 were asked what revenue shifts would occur to the applicants by
11 GridFlorida, and in their answer they talk specifically about
12 short-term transmission service. In fact, under GridFlorida,
13 immediately when GridFlorida begins commercial operation,
14 short-term transmission service within GridFlorida will
15 terminate. And what the applicants estimate for their affected
16 short-term transmission service for 2002, to give an idea of
17 how much this money is, those are the numbers: \$4.8 million for
18 Florida Power & Light, \$1.6 million for Florida Power
19 Corporation and \$1.7 million for Tampa Electric. And these
20 last two bullets are mine. I added those together and got that
21 the applicants' total revenues that are going to be affected,
22 and this doesn't take into account if there's any offsets,
23 would be a little over \$8 million a year. That would be less
24 than six cents per megawatt hour that we're talking about. And
25 I think that helps me understand why the applicants don't see

1 that as a big problem.

2 JEA's short-term transmission service, however, would
3 be about \$10 million in revenue a year to JEA, just to JEA.
4 That's a little more than 90 cents per megawatt hour. So you
5 can see why JEA would be more concerned about this revenue
6 shift than the applicants. And I would -- although I don't
7 have the information, I would suggest that JEA is much more
8 affected by this than anyone in Florida. So that's why it's of
9 our concern.

10 Once again, we're having discussions with the
11 applicants and with some other stakeholders in an attempt to
12 revenue this shift.

13 I would tell you that a five-year delay is not, is
14 just a five-year delay. It doesn't mitigate the shift. It
15 just says, we'll wait five years and then we'll take your \$10
16 million. So a five-year delay is just really not acceptable to
17 JEA. We're continuing to work in good faith with the
18 applicants and the other stakeholders to try to mitigate this.
19 And I would submit that right now I don't see any action for
20 the Commission, although we will --

21 COMMISSIONER DEASON: Explain to me what the \$10
22 million is again.

23 MR. PARA: Short-term transmission wheeling,
24 primarily that JEA --

25 COMMISSIONER DEASON: Is this revenue you get now

1 that you would not get under the proposal?

2 MR. PARA: Right. Yes, sir. Yes, sir. And it's
3 almost all import over our ownership rights in the interface
4 between Georgia and Florida.

5 COMMISSIONER DEASON: So you're not willing to share
6 that for the benefit of the state, I take it?

7 MR. PARA: Well, we feel like it is benefiting the
8 state. Jacksonville is part of the state and it is -- but,
9 yes. Yes. As a matter of fact, yes, sir, that's exactly the
10 issue.

11 COMMISSIONER DEASON: Just asking.

12 MR. PARA: No. You're right on.

13 Go on there. This is the full quote from the
14 applicants. "There would be no revenue shifts during the first
15 five years from non-TDU municipal utilities that would
16 constitute separate rate zones."

17 Well, once again, we'd just say JEA alone would
18 experience a lost revenue of \$10 million every year and it
19 would begin in year one.

20 And then finally I'd just like to go over what JEA's
21 recommendations are. First --

22 COMMISSIONER DEASON: Excuse me. I'm sorry. Let me
23 back up. The \$10 million that you get now, is that as a result
24 of FERC-approved tariffs?

25 MR. PARA: No. We're not FERC jurisdictional.

1 COMMISSIONER DEASON: So FERC has no say over how
2 that revenue stream comes to you; is that correct?

3 MR. PARA: Not so far.

4 COMMISSIONER DEASON: Not so far.

5 MR. PARA: Yes, sir.

6 COMMISSIONER DEASON: Okay.

7 MR. PARA: That's another concern, but not, not for
8 this room anyway.

9 Our recommendations then are that the participating
10 owners should be involved with the transmission provider, the
11 RTO, in establishing the available transmission capacity
12 because the participating owners know their systems.

13 We recommend that physical transmission rights should
14 be allocated for capacity benefit margin.

15 We would like to see the Florida Public Service
16 Commission consider alternative rate structures in formal
17 proceedings where we can give evidence and cross-examine
18 witnesses.

19 And then finally the very significant revenue shifts
20 from de-pancaking should be mitigated.

21 And on all but the third one we're in discussions
22 with the applicants and other stakeholders. The third one is
23 up to you. Thank you.

24 CHAIRMAN JABER: Thank you. Commissioners, do you
25 have any questions, or let's move on to the next presenter?

1 All right. And that would be, according to my list, Reedy
2 Creek.

3 MR. FRANK: Thank you, Madam Chairman, Commissioners.
4 My name is Dan Frank. I'm with the law firm Sutherland, Asbill
5 & Brennan in Washington, D.C. I'm appearing today on behalf of
6 Reedy Creek Improvement District, which, as you may know, is a
7 utility serving the Walt Disney World Resort area.

8 Reedy Creek appreciates the opportunity today to
9 address the Commission with respect to the development of
10 GridFlorida. We will not cover all of its concerns and
11 proposed revisions to the GridFlorida documents in these
12 comments. Its concerns and specific proposals to improve the
13 GridFlorida documents are set forth in its written pre-workshop
14 comments and its comments submitted to FERC and to the IOUs and
15 other stakeholders throughout the stakeholder process.

16 Instead today we'll highlight several important
17 aspects of the GridFlorida proposals as filed with this
18 Commission in March 2002.

19 First, I'd like to provide a brief description of
20 Reedy Creek and its interest in the GridFlorida proceedings.
21 As you're aware, Reedy Creek is a political subdivision of the
22 State of Florida established by statute to provide utility
23 services, including retail electricity service within its
24 boundaries.

25 Reedy Creek's electric system is designed and

1 maintained to serve the needs of its retail markets in the
2 Disney World Resort area, principally theme parks, hotels,
3 other tourist-related businesses, and commercial and
4 residential customers in the service territory. Reedy Creek is
5 a municipal system and it's governed by its board of
6 supervisors.

7 Reedy Creek both generates and purchases electric
8 capacity energy which it resales at retail. It operates a
9 network of distribution facilities, including certain 69kV
10 lines designed to meet its utility obligations. As noted, its
11 system was built as a distribution system to serve its retail
12 load.

13 Reedy Creek is very concerned about the impact that
14 GridFlorida's formation and structure will have on its ability
15 to continue to provide highly reliable service at reasonable
16 prices.

17 Reedy Creek has actively participated in the
18 GridFlorida stakeholder process, including submitting written
19 comments and proposed changes to the IOUs. Like FMG, Reedy
20 Creek sees RTOs as coming and is evaluating its options.

21 Reedy Creek recognizes that others have addressed
22 both here today and in written comments the issues identified
23 by the Commission Staff in the 14 issues. Reedy Creek,
24 therefore, today will focus its comments on several specific
25 areas of concern that deserve the Commission's attention, in

1 particular on certain aspects of the planning and operating
2 functions that will be performed by GridFlorida including
3 issues of reliability and certain issues related to
4 transmission pricing.

5 First, on planning, Reedy Creek has a unique customer
6 base which has a very strong interest in preserving the
7 reliability of electric service at reasonable rates. Its
8 customers' nearly legendary attention to details and consumer
9 satisfaction impose additional demands that Reedy Creek is
10 committed to satisfy. As a result of its unique customer
11 needs, Reedy Creek also has a strong interest in providing
12 services in a manner that is sensitive to the reliability,
13 aesthetic and other business needs of its customers.

14 For example, it constructs underground facilities in
15 almost all cases in order to protect its customers'
16 reliability and aesthetic interests. Its maintenance programs
17 for its system are stricter than typical utility maintenance
18 programs. Reedy Creek builds in a redundant capacity for
19 critical power facilities so that its electrical system will
20 continue to deliver reliably, even if a line or a substation is
21 lost.

22 Its maintenance work is done during nighttime hours
23 to the maximum extent feasible in order to avoid customer
24 business disruptions, and it often has to construct new
25 facilities on a short turnaround time frame to accommodate its

1 customers' needs for new facilities. At the same time, its
2 customers base is economically sensitive and Reedy Creek
3 endeavors to provide services at reasonable prices.

4 Against this background we are very concerned that
5 joining the GridFlorida RT0 or simply being a transmission
6 customer of the RT0 will cause it to lose control over its
7 ability to provide the high quality, reliable and reasonably
8 priced electric service that its customers need and have come
9 to expect.

10 Reedy Creek recognizes that its need for higher
11 standards may require additional costs and it is not seeking
12 any favors or special treatment here. Reedy Creek seeks only
13 to preserve its ability to adopt and adhere to higher standards
14 for its systems, for its system, and it will bear the
15 additional costs, if any, associated with those higher
16 standards.

17 Reedy Creek, therefore, has paid special attention to
18 the provisions in the planning and operating protocols in other
19 GridFlorida documents that address a customer's ability to
20 install and operate enhanced or special facilities. These are
21 facilities that satisfy standards that are higher or stricter
22 than those adopted by GridFlorida or are different facilities
23 than GridFlorida would adopt itself.

24 While GridFlorida standards, if adopted through duly
25 constituted procedures, should be more than adequate for most

1 electric utility purposes, Reedy Creek's customers have unique
2 needs that may demand more stringent standards for purposes of
3 reliability, aesthetics and other business interests. Thus the
4 business needs of its customer base often require that design,
5 operation and maintenance standards be used that exceed those
6 that are typically used in the electric utility industry.

7 Reedy Creek, therefore, believes -- excuse me. Reedy
8 Creek believes that the GridFlorida applicants had a good start
9 in providing for enhanced or special facilities in the version
10 of the protocols filed with FERC in May 2001. However, as
11 highlighted several times already today, in the March 2002
12 compliance filing before this Commission, the applicants
13 apparently have deleted and restated the provisions in the
14 planning protocol on enhanced facilities and expedited
15 construction. This has gone far beyond what was required by
16 the December 20th order. The applicants have not explained why
17 doing so was necessary or desirable. In making their changes
18 they also seem to have omitted several important elements.
19 Reedy Creek has outlined these omissions and changes in its
20 pre-workshop written comments, and we urge the Commission to
21 review those written, those written comments. The changes, we
22 believe, represent a step backwards, not forward.

23 In addition to enhanced or special facilities, as
24 noted, Reedy Creek often has the need for expedited
25 construction of new or modified facilities to meet its

1 customers' needs. In that regard the protocols should continue
2 to provide for expedited construction and maintenance
3 schedules. Foot dragging should not be permitted to cause the
4 delay of putting enhanced or expedited facilities into service.

5 In our written comments we propose specific language
6 changes to address this issue, but here we emphasize that Reedy
7 Creek would bear the additional costs, if any, caused by
8 expedited facilities.

9 While Reedy Creek requires the right and ability to
10 adopt and adhere to higher standards than those adopted by
11 GridFlorida, Reedy Creek still may be subject to the other
12 standards adopted by GridFlorida that are applicable to load
13 serving entities and customers of the RTO.

14 Reedy Creek notes that many of the standards that are
15 supposed to be adopted under the planning and operating
16 protocols have not yet been established. It is imperative that
17 these standards be adopted in a timely fashion so the customers
18 and potential participating owners know what they may be
19 getting into.

20 In conclusion on planning, the applicants have
21 proposed changes to the protocols that are not required by the
22 December 20th order and are not in the best interest of load
23 serving entities or their retail customers.

24 As a partial solution to some of these changes Reedy
25 Creek has set forth and proposed in its comments proposed

1 changes that would ensure that it would be able to continue to
2 provide to its retail customers the high quality of reliable
3 electric service that they expect at reasonable prices.

4 On reliability, Reedy Creek's concerns with respect
5 to preserving the high level of service to its unique customer
6 base extend particularly in this area. Reedy Creek's concerns
7 about reliability of service are even stronger than the
8 concerns of most utilities because of its unique customer base,
9 which has a very strong interest in preserving the reliability
10 of electric service at reasonable prices.

11 One area in particular is the control that the RTO
12 could have over customer generation under the currently drafted
13 GridFlorida documents. Given the demands of its customer base,
14 Reedy Creek cannot turn over to the RTO complete control of its
15 generation and distribution system if that would mean that
16 Reedy Creek could no longer control key elements of the
17 electrical service that it provides such as maintenance
18 schedules.

19 As an example, GridFlorida's access to facilities
20 should be limited to reasonable times compatible with the needs
21 of the local utility and its customers in order to avoid
22 interruption of nonutility commercial operations. That access
23 also should be subject to reasonable notice. Such restrictions
24 are reasonable and would not impede GridFlorida's ability to
25 carry out its functions, and the utility itself would be able

1 to carry out its legitimate business activities without undue
2 interference.

3 Reedy Creek also believes that it would be
4 appropriate to exempt from GridFlorida's control and prior
5 approval those instances in which taking a facility out of
6 service or placing one into service would not have a material
7 affect on the reliability of the transmission system. If the
8 impact of such an action is so slight so as not to affect
9 reliability, no purpose is served in requiring the advanced
10 approval of the grid operator.

11 Similarly, there should be no -- there should be an
12 exception for maintenance schedules and maintenance schedule
13 changes that have no impact on the transmission system.

14 Of course, Reedy Creek recognizes that as the
15 operator of the transmission grid the RTO must have a
16 sufficient degree of control of the transmission system in
17 order to ensure the safe and reliable operation of the system.
18 In that regard Reedy Creek would agree that the RTO should have
19 sufficient authority in an emergency situation. Otherwise, to
20 the extent the RTO can take alternative measures that would
21 permit customers to continue to provide reliable high quality
22 service to their customers, then the RTO should be obligated to
23 take such alternative measures.

24 In summary, the creation of an RTO for the State of
25 Florida should not result in the loss of control of load

1 serving entities or their ability to reliably serve all of
2 their retail customers at reasonable prices.

3 Reedy Creek also would like to emphasize its
4 pre-workshop written comments on the demarcation point issue.
5 This is the 69kV issue that FMG also addressed. The applicants
6 have proposed a change in the POMA that would deem all 69kV
7 facilities to be transmission regardless of actual function
8 served by those facilities. This change was not required by
9 the December 20th order, and surely this Commission did not
10 intend to sweep in those 69kV facilities that were not designed
11 for and do not serve a transmission function.

12 Moreover, this issue is before FERC on rehearing, so
13 it is far from settled. In addition, as noted by FMG in its
14 presentation here and in its written comments, there is no
15 stakeholder consensus on this issue, notwithstanding statements
16 to the contrary.

17 The issue really boils down to being a transmission
18 pricing issue because it affects which load serving entities
19 may be subject to pancake rates under the RTO's open access
20 transmission tariff. The Commission should avoid adopting an
21 approach to facility classification that would unfairly
22 penalize distribution systems that happen to have facilities
23 rated at 69kV or higher.

24 This is an important issue for Reedy Creek. Its
25 system includes certain 69kV lines that are interconnected with

1 neighboring utility systems. Those lines, like all of Reedy
2 Creek's system, were designed and are operated to serve its
3 retail customers in its service area. The interconnections
4 with other utilities enable Reedy Creek to provide reliable,
5 uninterrupted service to its customers. The proposed change in
6 the POMA may deem these facilities to be transmission without
7 regard to their actual intent and function.

8 This is how it would work. In the POMA the
9 applicants have proposed to modify the definition of controlled
10 facilities, which are those facilities that would be subject to
11 the operational control of the RTO. Under the proposed
12 definition, controlled facilities would mean all electric
13 facilities in the GridFlorida region that are nominally rated
14 at 69kV or higher. The applicants also have deleted any
15 mention of transmission in this definition. The practical
16 effect of this modified definition is to establish an easily
17 administered bright line test for determining whether a
18 particular facility is transmission or local distribution.
19 Those facilities at 69kV or higher would be transmission with
20 no further inquiry into the actual function served by the
21 facility. The owner of such a facility would then have to turn
22 control over the line to the RTO or face certain penalties.

23 For example, under the OATT, the owner of a 69kV line
24 that did not turn control over the line to the RTO would be
25 subject to pancake rates. The purpose of imposing pancake

1 rates in this case is to provide an incentive to the facility
2 owner to join the RTO. The ultimate goal, of course, is that
3 all transmission facilities be under the control of the RTO.
4 However, using this mechanistic voltage level-based standard
5 ignores whether a particular line is, in fact, transmission.
6 Based on all the facts and circumstances, including the design
7 and use of a facility, a 69kV line may be local distribution
8 rather than transmission. In that case there is no reason to
9 impose penalties on the facility owner in an attempt to get him
10 to join the RTO. The RTO should have control over
11 transmission, not distribution. Using a mechanistic approach
12 as proposed by the applicants ignores important characteristics
13 of facilities.

14 Accordingly, Reedy Creek objects to the attempt by
15 the applicants and others to deem any facility, regardless of
16 actual function, that is rated at 69kV or some higher level to
17 be transmission. This proposal is neither required by the
18 December 20th order, nor is it consistent with federal law.

19 First, in the December 20th order the Commission did
20 agree with the applicant's proposal to use a 69kV demarcation
21 point for determining which of their transmission facilities to
22 place under the operational control of GridFlorida. While a
23 uniform demarcation point based on nominal voltage rating may
24 be administratively convenient, it does not address the
25 threshold question of whether a particular facility is in the

1 first instance a transmission or local distribution facility.
2 The proposed change in the POMA eliminates that threshold
3 question.

4 Second, FERC's long-standing approach to determining
5 whether particular facilities are transmission or local
6 distribution has been a functional approach. Thus, if a
7 particular facility serves a transmission function, then it is
8 properly classified as transmission. In contrast, if it serves
9 only local distribution purposes, it should be classified as
10 local distribution. In distinguishing between the two, the
11 technical characteristics of the facilities also may be
12 considered, but voltage level is but only one factor in the
13 analysis. FERC never has relied simply and solely upon the
14 capacity rating of a facility to determine if it is
15 transmission or local distribution.

16 Reedy Creek would like to emphasize that it does not
17 oppose the use by the applicants or others of a 69kV rule of
18 thumb for their own facilities, so long as that rule of thumb
19 is not deemed by anyone to replace FERC's functional test for
20 other utilities that may participate in the RTO.

21 A 69kV threshold may be appropriate as an initial
22 matter in evaluating the characteristic of a facility, but a
23 utility should not be precluded from demonstrating that a
24 particular facility is local distribution based on the function
25 that the facility serves. There's no lawful or rational basis

1 for requiring utilities to transfer to a regional transmission
2 organization control over facilities that are performing
3 predominantly a local function regardless of the size of the
4 facility.

5 The applicants and their supporters have no basis to
6 rely solely upon voltage levels as set forth in the revised
7 POMA. Indeed, at the October 2001 hearing before this
8 Commission the applicants agreed that FERC has adopted a
9 multifactor functional test rather than a simple 69kV test
10 whether specific facilities are to be classified as
11 transmission or local distribution. The witnesses acknowledge
12 that voltage level is only one factor in FERC's test, although
13 in their prefiled written testimony they presented various
14 reasons for their use of a 69kV point as a demarcation point
15 and why trying to draw finer distinctions for their systems
16 would be inappropriate. Thus, this Commission can decide that
17 the three IOUs transfer to the RTO of control of the
18 transmission facilities at 69kV and above is appropriate for
19 them without upsetting FERC's test for other utilities.

20 Finally, it bears emphasis that there is not a
21 uniform consensus among stakeholders regarding the use of 69kV
22 for purposes of classifying facilities. Contrary to
23 Mr. Linxwiler's suggestion, 69kV is not a well-established or
24 uniform test for classifying transmission facilities in
25 Florida. Moreover, as noted, this issue is before FERC on

1 rehearing, so it is far from settled.

2 In summary, GridFlorida is supposed to be a regional
3 transmission organization with control over transmission
4 facilities. The applicants' current proposal for the POMA
5 would take the "T" out of RT0. Their proposal exceeds the
6 requirements of the December 20th order and in any event is
7 pending before FERC on rehearing.

8 Consistent with federal law, Florida utilities should
9 have the option of demonstrating that any particular facility
10 serves a distribution function rather than transmission
11 regardless of nominal voltage level. The POMA should be
12 revised accordingly.

13 COMMISSIONER DEASON: Who do you propose should make
14 that decision?

15 MR. FRANK: Make the decision regarding --

16 COMMISSIONER DEASON: Regarding as to whether a
17 particular facility serves transmission or distribution.

18 MR. FRANK: I believe in the first instance it should
19 be proposed by the local utility who owns the facility. If
20 there is a disagreement whether it goes before FERC or this
21 Commission for a decision, that remains to be seen.

22 Reedy Creek also would like to have a few words on
23 another transmission pricing subject, which is physical
24 transmission rights. Reedy Creek urges the Commission to
25 continue to require the use of physical transmission rights as

1 a congestion management tool. In particular, Reedy Creek
2 emphasizes that PTRs should be allocated to load serving
3 entities in sufficient quantities to enable them to continue to
4 provide reliable electric service at reasonable rates based on
5 existing loads as well as on load growth. PTRs also should be
6 allocated to a load serving entity following the expiration of
7 an existing agreement in order to prevent the exercise of
8 market power by those who would otherwise control the PTRs.

9 Finally, as today's presentations and the written
10 comments indicate, there are many unsettled issues in the
11 development of GridFlorida. Reedy Creek would like to
12 highlight one issue of great importance to Florida's municipal
13 systems, the use of powers of eminent domain. FMG already
14 touched upon this issue.

15 Section 7 of the planning protocol would require that
16 a participating owner use its power of eminent domain,
17 including rights-of-way, for the construction of transmission
18 facilities. Reedy Creek does not object to the IOUs agreeing
19 to provide such eminent domain support. However, it does
20 object to GridFlorida using its power over transmission to try
21 to commandeer the land use powers of local political bodies
22 such as municipal utilities. Reedy Creek's authority and
23 obligations in this area are a function of statute and of its
24 status as a political subdivision of the State of Florida.

25 While Reedy Creek and other political entities may

1 choose to assist with respect to reasonable facilities in which
2 they would have a direct interest, Reedy Creek cannot make a
3 blanket commitment at this time to do GridFlorida's bidding
4 with respect to a future use of condemnation powers. This
5 issue also is pending before FERC on rehearing.

6 Along the same lines, the applicant should explicitly
7 identify those provisions of its tariff, of the proposed tariff
8 that would require municipalities to waive their local
9 governmental police powers.

10 CHAIRMAN JABER: What exactly related to eminent
11 domain is pending at FERC? You said this issue is pending at
12 FERC for rehearing. What part of that issue?

13 MR. FRANK: The issue -- the authority that
14 GridFlorida purportedly would have to require those entities
15 with eminent domain authority to exercise that authority on
16 behalf of GridFlorida or other third parties.

17 CHAIRMAN JABER: You don't think that's a state
18 issue?

19 MR. FRANK: Yes, it is a state issue. But I believe
20 it's actually in the GridFlorida tariff right now and that's
21 why we sought rehearing on it.

22 CHAIRMAN JABER: Okay.

23 MR. FRANK: In conclusion on this issue, local
24 governmental bodies like Reedy Creek should not be asked to
25 agree to waive their police powers without the applicants at

1 least having specifically identified the circumstances in which
2 that waiver will be sought. These issues remain important and
3 must be resolved for the GridFlorida process to move forward.
4 And Reedy Creek thanks the Commission for its attention and
5 would be happy to answer any questions.

6 CHAIRMAN JABER: Thank you, Mr. Frank.

7 Next on my list, Merit, Duke, Calpine, Reliant.

8 MS. PAUGH: Good afternoon, Commissioners. Excuse
9 me. My name is Leslie Paugh. I'm here representing Calpine
10 Corporation, Duke Energy North America and Mirant Americas
11 Development, Inc. Joe?

12 MR. McGLOTHLIN: My name is Joe McGlothlin of the
13 McWhirter, Reeves Law Firm. I appear for Reliant Energy Power
14 Generation, Inc., and to my left is John Orr of Reliant.

15 MS. PAUGH: Commissioners, the group of us are
16 independent power producers that welcome the opportunity to
17 address you on the RTO. The RTO provides an opportunity for
18 all of us to correct impediments to the efficient operation of
19 the grid. Those correction of impediments will benefit
20 consumers in the form of lower electricity costs resulting from
21 wider choices for consumers.

22 The joint commenters of the four companies have
23 submitted comments on the following areas: The operating
24 protocol, the planning protocol, generator interconnection,
25 Attachment W or ICE, Attachment T or grandfathering, the POMA,

1 the participating owners management agreement, governance and
2 the code of conduct. We adopt all of those comments, but in
3 the interest of time we'll not reiterate those comments at this
4 time. Rather, our comments will focus on market design.

5 With me today is Beth Bradley, excuse me, of Mirant
6 to address market design, with John Orr. In addition, we have
7 Joe Regnery to address Attachment T. Go ahead.

8 MS. BRADLEY: Thank you. We're now proceeding today
9 to highlight some of the key issues of concern to the joint
10 commenters with the applicants' proposed market design. I've
11 tried to outline the presentation you're about to receive in
12 four parts: The objectives for any market design; the
13 GridFlorida proposed market design and its flaws; the joint
14 commenters' proposed market design and the benefit to consumers
15 of that design; and then we're going to talk or make some
16 suggestions or some items to consider in terms of what a day
17 one and a day two might look like for Florida.

18 Hopefully these slides will be a little bit clearer
19 than some of our comments. This is a complex issue and
20 unfortunately it's fallen on me to describe it or work with
21 y'all on it, and but I hope the slides are a good leave behind.
22 And John Orr and I both look forward to an open dialog and
23 answering any questions that you may have today or in the
24 future.

25 So with that, RTOs really are independent of the

1 market. And unlike many utilities, they have no incentive,
2 therefore, to discriminate. This will allow consumers with
3 appropriately designed markets to acquire the least-cost power
4 supply to meet their needs regardless of where the plant is
5 located or who owns the generation.

6 Therefore, some of the goals of an appropriate market
7 design, as we see it, is one that promotes an economic
8 efficiency to consumers, lowers delivered energy cost to
9 consumers, maintains power system reliability to the consumers,
10 mitigates market power for consumers, provides transparent,
11 provides transparent locational price signals for consumers and
12 suppliers and, lastly, increases the ability of load to access
13 the greatest number of competing generating suppliers.

14 Now let's discuss GridFlorida's proposed market
15 design. It's a bid-based congestion management model with pay
16 as bid in the incremental and decremental market. Under such a
17 bid-based -- and we'll talk about physical rights in a
18 minute -- congestion management system and given the
19 distribution of Florida's generation by large utilities, the
20 utility in such a system as was proposed right now can
21 basically name its price. And, indeed, by its scheduling
22 decisions, the utility may be able to create the congestion it
23 will be paid to relieve or otherwise will require the ISO to
24 rely on its high-priced generation to maintain reliability.

25 The get-what-you-bid approach really obscures these

1 price opportunities to competitors and the balanced schedule
2 requirement prevents merchant generators without load from
3 contesting such unreasonable market outcomes. How the large
4 utilities will keep from exercising market power in locally
5 constrained pockets is not addressed by the applicants.

6 The physical rights model grants existing
7 transmission customers physical control over much of the
8 transmission system through the allocation of PTRs, which
9 convey a priority right to schedule generation injections
10 whether or not more economic choices exist for their consumers
11 for merchant generation. It also empowers the physical rights
12 owners to exercise market power by withholding that portion of
13 the transmission system.

14 While trying to protect consumers from increased cost
15 as a result of directly allocating transmission rights with an
16 annual reallocation of physical rights, this may actually cost
17 consumers more when there are more efficient, less costly
18 generation resources available.

19 The physical rights, physical transmission rights
20 model has some of the following features. You know your
21 constraint are -- the known constraints are designed as
22 flowgates with PTRs directly allocated. There will be other
23 transmission limitations, for example, on the non-flowgates
24 that are addressed through transmission line loading relief
25 measures and, therefore, or as a result some massive

1 socialization of the redispatched costs. We'll talk more about
2 those a little bit later.

3 But basically relying on TLRs, excuse me,
4 transmission line relief to relieve certain congestion
5 situations under a physical flowgate model creates undesirable
6 levels of uncertainty on scheduling. Curtailments based on
7 price, however, provide firmness and highlights the value to
8 those entities who might otherwise be willing to modify their
9 generation or consumption patterns.

10 For non-flowgate congestion, which in the GridFlorida
11 zone may be significant since right now we only know of three
12 flowgates that they've identified, GridFlorida proposes to
13 socialize the redispatched costs. This would, as others have
14 said today, penalize market participants that had absolutely no
15 responsibility for creation of such congestion and drive up the
16 cost to consumers.

17 Another feature of the market design is that all
18 supply and demand schedules or submittals must be balanced, and
19 any actual imbalances outside the very narrow bandwidth will be
20 taxed. In reality the electric system depends on transmission
21 that flows based on the laws of physics and that all balanced
22 schedules are feasible. The quite complicated incremental and
23 decremental scheme is made necessary by this requirement for
24 balanced schedules. This is the same issue that California
25 experienced. In other ISOs all deviations are simply paid the

1 equilibrium price or locational marginal price, obviating any
2 need for separating, separate incs and decs to be submitted.

3 In equilibrium the incremental price and the
4 decremental price should be the same since the marginal
5 consequences on price of existing, of increasing generation and
6 decreasing load should be identical.

7 In addition to the prior shortcomings identified,
8 there are other problems that exist with the GridFlorida market
9 design. The RTO's independence is undermined by the ability of
10 control area operators to ramp automatic generation control
11 generation up and down and the ability of the scheduling
12 coordinators to replace generation lost due to a forced outage
13 with other generation and real-time by allowing the control
14 area operator, who happen to be market participants themselves
15 or affiliates of market participants, to select units to
16 provide regulation service.

17 In addition, scheduling coordinates with accepted
18 schedules may not, may elect not to submit a decremental bid.
19 At a minimum this may force the RTO into inefficient decisions
20 that are more costly to consumers to resolve the congestion.
21 The potential exists for control area operators to manipulate
22 market outcomes with strategic dispatch of automatic generation
23 control units.

24 The RTO's independence is further compromised, as we
25 stated in our comments, through the long-term point-to-point

1 agreements, the participating owners' own tariffs, FRCC
2 specifying spending as supplement reserve responsibilities to
3 scheduling coordinators.

4 The GridFlorida system cannot be reliably or
5 efficiently run through parallel operation control by a number
6 of different parties. Network customers may be denied
7 sufficient physical access through physical transmission rights
8 to purchase the output from new efficient, low cost generators
9 under the proposed design that allows network customers to
10 modify their supply portfolio on an annual basis to get
11 physical transmission rights to the extent any leftovers remain
12 after the initial allocation. This will frustrate market
13 efficiency. Such an efficiency and opportunity for
14 anti-competitive blockade is not in the consumers' interest.
15 Network customers must have equal and flexible access across
16 the network at all points in time since all network customers
17 pay for the network.

18 The proposed market design is not in the best
19 interest of Florida consumers because there are numerous ways
20 to gain the market or for incumbent utilities to exercise
21 market power by raising prices above the level that would be
22 achieved in a competitive market with many suppliers. For
23 example, there are clear incentives that exist to gain the
24 scheduling process by overscheduling generation and/or load in
25 advance of real-time and thus driving up congestion costs.

1 What the balanced schedule design claims to deliver
2 at a scheduling coordinator level in terms of balanced
3 schedules each hour indeed would be out of balance after the
4 transmission constraints, unit startup, shut down and minimum
5 run times are factored in.

6 As a practical matter, the ISO will need to take
7 actions at a regional level and commit additional units or deny
8 specific schedule requests regardless of whether there are
9 PTRs, physical transmission rights, supported or not in order
10 to assure the reliable unit commitment schedule for the day.

11 Further, incumbent utilities or their affiliates
12 under the proposed market design have the ability to deny
13 physical market access or extract monopoly rents from such
14 access. They assume real-time energy market control, they run
15 the regulation ancillary service market, and they gain
16 socialization of pricing and remain undetected by virtue that
17 there's no transparent pricing to consumers with this model.

18 No ISO or RTO has implemented this physical
19 transmission rights model. Why would GridFlorida want to spend
20 additional monies on a design that is unworkable, replicates
21 features proven to be problems in the west and in conflict with
22 the rest of the eastern interconnection and will be
23 incompatible with the neighboring RTOs?

24 This is only going to exacerbate the seams issues.
25 Basically coordination and consistency of the wholesale market

1 design with the rest of the eastern interconnection is
2 essential to avoid walling off Florida and its consumers from
3 the benefits of broader competitive market, as FMPA has stated
4 today.

5 Consensus around a financial rights-based congestion
6 management model, LMP, and the use of a day-ahead clearing
7 market instead of balanced schedule requirement is not by
8 chance. The brightest minds and the most vigorous debate and
9 the demonstrated failure of other designs have converged all
10 industry experts around this model.

11 I'd like to continue with talking about some of the
12 fallacies of the physical flowgate model. Congestion will
13 occur on a manageable number of commercially significant
14 flowgates that can be identified ahead of time.

15 While GridFlorida has only identified three such
16 flowgates, market experience elsewhere indicates that this will
17 grow or change as competition drives more efficient
18 Florida-wide results.

19 One of the factors that the Commission has looked at
20 here is that in the future while GridFlorida may become its own
21 RTO to begin with, you've also said we want to make sure that
22 it's adaptable to other neighboring RTOs. And I think that's
23 something we've got to keep in mind as we go through all of
24 this.

25 This market design seems to ignore the need for the

1 ISO to review unit commitment adequacy and, if necessary, order
2 units online in advance of real-time to assure the short-term
3 reliability. This is clearly at odds with the proposal to
4 review whether schedules are sufficiently covered at 30 minutes
5 prior to each hour.

6 The ISO will need certainty on which units will come
7 online well before 30 minutes in advance of the hour. Many
8 units require longer startup times. Similarly, the ISO will
9 need assurance that the set of resources upon which it relies
10 on in one hour will be there in several contiguous hours. Yet
11 the physical rights, physical transmission rights review
12 evaluates only individual hours and ignores these intertemporal
13 constraints for startup, ramp time, et cetera.

14 Finally, these unit commitment scheduling realities
15 mean that even physical transmission rights-based schedules are
16 subject to curtailment in order for the ISO to assure system
17 reliability. Whether they are curtailed or additional
18 redispatch or other generation is needed to support the
19 original PTR schedule, the costs of redispatch are socialized
20 and no LSC is fully hedged, even if they hold all the PTRs to
21 support their schedules.

22 Why we think an LMP financial transmission rights
23 model is superior to a physical rights model is that because it
24 relies on clear, transparent price signals and provides
25 nondiscriminatory access to and optimal utilization of the

1 entire transmission system.

2 An FT -- a financial transmission rights model makes
3 fuller, excuse me, more efficient use of the grid. There's no
4 withholding of rights; no market participant can withhold
5 transmission capability from any other market participant as
6 can be done with the proposed physical transmission rights and
7 balanced schedule requirement proposed by GridFlorida.

8 Financial transmission rights also offer greater
9 benefits to the holder since the financial transmission rights
10 continue to have value, even if the ISO needs to reject a
11 self-scheduled request of the holder, which is going to happen
12 with the, out of necessity with any model. The same is not
13 true for the, for the physical rights model. While nonphysical
14 transmission right holders are allowed to buy unused physical
15 rights, physical transmission rights, such schedules cannot be
16 confirmed until 30 minutes prior to the hour; far too short to
17 enable any, many, excuse me, generating units to satisfy
18 startup time and minimum run time constraints. Thus, it limits
19 the type of generators to only peaking units when other more
20 economic units may be available.

21 Financial transmission rights that are issued must be
22 simultaneously feasible. There is no distinction between
23 commercially significant flowgates and non-flowgates. With
24 financial transmission rights there's no linkage between who is
25 covered and a physical curtailment priority.

1 We believe that enforcement of overforecasting of
2 load or generation is likely not to be enforceable, hence the
3 cost to efficiency would be great and the value to assuring
4 reliability low. Anyone can schedule generation injections.
5 Firm service really comes from the willingness to buy through
6 congestion.

7 Transmission customers who purchase financial
8 transmission rights from a generator to a load get the benefit
9 of meeting their energy obligations as if the generator were
10 located at the same point. A transaction can be fully hedged,
11 partially hedged or unhedged without affecting scheduling. In
12 fact, a financial transmission right holder can receive the
13 value of that right, the locational price difference, and allow
14 a generator which is lower in costs than its own to meet its
15 energy needs, thereby producing savings for consumers.

16 Locational marginal price/financial transmission
17 rights model acknowledges that electrons flow according to the
18 laws of physics and actual system conditions, not contract
19 paths or physical transmission right evaluations at 30 minutes
20 in advance of the hour.

21 The use of locational marginal pricing sends clear
22 signals to those causing congestion and relieving it and will
23 actually decrease the incident of transmission line loading
24 relief and improve deliverability and produce lower aggregate
25 costs to meet aggregate Florida demand.

1 Financial transmission rights facilitates trading and
2 increases liquidity. They can be traded to any party looking
3 for a financial hedge and they can be traded to pure financial
4 players as well.

5 Physical transmission rights will only be of interest
6 to buyers that actually want to physically schedule over a
7 flowgate, resulting in fewer participants and a less liquid
8 market. Okay.

9 MR. ORR: I think, you know, that kind of lays out
10 the benefits of why LM, what we call the LMP model is superior
11 to the physical flowgate model. And I think one of the things
12 I heard from other commenters today was that there was this
13 perception that physical transmission rights somehow garner
14 greater reliability. I held the physical right to move this
15 power across these interfaces and, therefore, I was assured of
16 getting my load served, and somewhat touting that as a feature
17 that people really needed to have.

18 And, in fact, in practice in places both in New York
19 and in PJM that have implemented this system successfully, what
20 happens is the RTO provides service to all the loads and they
21 don't worry about who's holding physical rights across gates in
22 those systems. They serve all the load. And then what happens
23 is the prices are settled out so you see actually what it costs
24 to serve different people's loads. That's what this system is
25 based on. It's not based on, you know, some financial pie in

1 the sky that doesn't assure that load gets served. And I
2 wanted to make that clear here because I thought there was some
3 perception that physical granted more reliability than
4 financial, and that's not true. The financial just simply
5 tells you what it costs to provide that reliability to people.

6 CHAIRMAN JABER: Okay. But -- all right. Mr. Orr,
7 then elaborate on the importance of having the financial rights
8 model as it relates to neighboring RTOs or how to better
9 address the seams issue, because I didn't understand that
10 either.

11 MR. ORR: Well, right now you have SETrans headed
12 down the road of doing locational marginal pricing essentially.
13 That's where they appear to be headed, towards standard market
14 design. As a matter of fact, the only entity in the whole
15 eastern interconnect that isn't already there and is kind of
16 doing a hybrid of these two is the midwest ISO. Everybody else
17 has gravitated towards LMP.

18 And what will happen is that if you -- you'll isolate
19 Florida, if you do physical transmission rights. The only
20 people that will be able to move across that interface between
21 Florida and, say, into Georgia or into the rest of the
22 southeast or the rest of the eastern interconnect will be these
23 physical holders that hold them for purposes of scheduling.
24 And what it means is that customers in Florida that choose to
25 shop around the rest of the southeast for lower

1 incrementally-priced generation will not be able to do that
2 very easily, if at all, unless they go to the person that holds
3 that PTR and says, hey, could I buy some of those from you in a
4 secondary market? Then they'll have rights to transport that
5 power in. And if that person that holds the PTR wants to say,
6 well, you're going to pay me some outrageous price for it,
7 there's no, there's no check on that.

8 Now that person also may say, I'm going to hold it
9 for my load, and do what we would call physical withholding
10 from the market of the PTRs.

11 CHAIRMAN JABER: Would they go, would they go to the
12 person that has the physical transmission right or would they
13 go to GridFlorida or the neighboring RTO?

14 MR. ORR: Well, if they wanted to do a long-term
15 transaction in advance, arguably they would need to go -- to
16 hedge themselves against congestion risk and to make sure they
17 had capacity, they would need to go to the holder of the right
18 and say, could I buy it from you? Because GridFlorida didn't
19 make any provisions for initial auctioning of the rights.

20 So in order for somebody to get, to do a three-year
21 deal with a cheap generator up in Georgia, they'd have to go to
22 a person that had been allocated the PTRs.

23 Under financial, the person could take the risk of
24 that. They could say -- they could do two things: They could
25 buy, in an auction they could buy a financial transmission

1 rights, which would hedge them against the price variances
2 between the two points, true them up to the cost differential
3 between the points so that they were assured of a fixed price
4 for transmission between the points is the effect of that,
5 and/or they could take the risk and say, well, I bet prices
6 aren't going to blow out much between these two points, that
7 what we would call the basis differential isn't going to expand
8 between the two points. And what would happen then is the
9 person would say, I'll just take the risk and I won't go buy
10 this FTR hedge and I'll just pay the difference, if it actually
11 exists, between those two points. And then you could very
12 easily merge SETrans' system with GridFlorida's. But with this
13 physical PTR, what I would call barrier, people are going to
14 control those interfaces and limit the people that don't have
15 those PTRs ability to shop around for cheaper resources in
16 other regions.

17 CHAIRMAN JABER: And none of those issues could be
18 addressed in the individual seams agreement?

19 MR. ORR: It would be difficult. I think it would be
20 very difficult to do. If you grandfather those rights to
21 people sitting here in Florida, then the people that happen to
22 be in Florida also but didn't get any of those rights would not
23 have the opportunity to do the shopping or they would be
24 beholdng to the holders then.

25 COMMISSIONER DEASON: Explain to me your statement

1 that PTRs do not enhance reliability.

2 MR. ORR: Well, they're no more -- what my point
3 is -- LMP is not a downgrade of reliability. A financial
4 system is not a downgrade of reliability to a physical system
5 is what I'm saying. In fact, they're probably the same. If
6 the RTO is running the system and balancing the load minute by
7 minute and calling on redispatch to meet the load as it changes
8 or regulation service and the ancillary services involved as
9 well, then you get the same level of reliability. And I think
10 some people think, and I've heard this kind of misquoted by
11 various people here and elsewhere, that if I hold this physical
12 contractual right to flow in a certain direction, which is a
13 flowgate right, that somehow magically I have more reliability
14 than if I am relying on a financial congestion management
15 system.

16 What I'm saying is that it's the same reliability.
17 The RTO is going to run the system, redispatch generators as
18 necessary to serve all the load in the region. I mean, in
19 fact, what we saw was is that California had serious problems
20 because they created something that looked a lot like flowgate
21 rights across their Path 15, and they had to go back and
22 manufacture because they had a balanced schedule with a
23 physical rights type model across that path. Then they'd go
24 back and manufacture sinks (phonetic) for people to submit
25 schedules to the ISO in real-time to maintain reliability. So

1 we saw that the physical rights model, when things started to
2 break down, became actually a reliability issue. It became
3 difficult to schedule in enough generation into that state to
4 meet their load and they had to artificially do it.

5 But my point really is that there's no real
6 reliability difference. That's -- giving a physical right to
7 somebody doesn't mean that they have a higher probability of
8 keeping their lights on than if they had a financial right.

9 CHAIRMAN JABER: I guess I didn't, I didn't hear
10 that. I don't know if that alleviates your concern or not.

11 MR. ORR: Okay. I just wanted to make sure.

12 CHAIRMAN JABER: I did not hear as an argument for
13 keeping the physical rights fixed for some period of time to be
14 a reliability issue.

15 MR. ORR: I just wanted to make sure that it wasn't
16 because I think some people have that impression.

17 COMMISSIONER DEASON: Well, do PTRs insulate load
18 serving entities from transmission price spikes?

19 MR. ORR: Actually, no, would be my answer. And the
20 reason why is because of the socialization. When you have to
21 draw the flowgates and lock them in in advance and then what I
22 would call the system topology changes, in other words, the
23 actual physics of the system are changing, that means you
24 arbitrarily drew the lines based on some probability or some
25 certain number of hours and that's how you drew, say, the three

1 flowgates we're talking about here, which means that we knew we
2 had to socialize something in certain hours. So that means
3 that in certain hours people are going to have to pay because
4 they locked themselves in the flowgates. With --

5 COMMISSIONER DEASON: Explain that. How certain
6 people will have to pay -- explain that.

7 MR. ORR: Okay. Let me think about how to say this.
8 When we set the flowgates, we're planning on a certain number
9 of generation resources being on a certain load level and the
10 like. But in real life we know that that moves all over the
11 place and we're going to need to redispatch. So we locked down
12 people contractually into PTRs and said to them, if you're
13 holding PTRs and you're flowing across this line, we're not
14 going to charge you a dime for any redispatch we have to do.
15 That's what congestion management is. Right?

16 Well, what happens is everybody else who happens to
17 be, say, downstream of that flowgate or everybody including the
18 PTR holders that happen to, that happen to have, are flowing
19 across another line that suddenly experiences congestion that
20 we didn't have PTRs on, handed out on, all those people now
21 have to pay the cost of that redispatch.

22 The difference in LMP is that people can actually buy
23 hedges between the nodes on the system. And when I say nodes,
24 that's either a point of injection on the system or a point of
25 withdrawal on the system that they think replicates the pricing

1 differential across the paths that their resources will flow
2 across to them.

3 So if I have a generator at A and a load at C, right,
4 I can go buy the hedge, the FTR between A and C directly. I
5 don't have to go worry about buying a PTR on Line 1, having to
6 get power flow between those two points, and then a PTR on
7 Line 3 and a PTR on Line 4 and then take risk as to if
8 Lines 5 and 6 also have congestion.

9 So the beauty of FTRs in the financial market is that I
10 can perfectly hedge myself against the price deltas between the
11 two points that I'm transporting across.

12 COMMISSIONER DEASON: Who do you buy that from, the
13 FTR?

14 MR. ORR: The FTR is actually -- you buy them from
15 the RTO is the best description.

16 MS. BRADLEY: And they would be just allocated or
17 auctioned very similar to what we're talking about with the PTR
18 model. There's really no difference in that kind of setup.

19 CHAIRMAN JABER: Well, except the auction, except the
20 risk of having those rights auctioned.

21 MR. ORR: Right.

22 MS. BRADLEY: That's true. Right.

23 CHAIRMAN JABER: And that, that is something that in
24 terms of --

25 MR. ORR: Well, let's -- well, just as a frame of

1 reference here on that subject. PJM came down and spoke to
2 GridFlorida, okay, and this was -- it was a long time ago now,
3 two years ago, maybe 18 months. And Mike Cormas (phonetic),
4 who's the general manager of operations, okay, in PJM, the guy
5 who runs that system day to day and runs this part of it,
6 manages congestion, said PJM allocated those FTRs initially,
7 said if he had to do it again in order to create more flow and
8 to allow more people to hedge themselves, he would auction
9 them. And he's the person with the most experience in the
10 United States in running that system.

11 So, and that's really one of our big messages here is
12 that the LMP stuff is a proven method. No one has successfully
13 implemented a flowgate model. I'll let you go.

14 MS. BRADLEY: You'll let me go.

15 MR. ORR: Unless they have more questions.

16 MS. BRADLEY: Okay. Let me go forward. I want to
17 thank John for actually helping me shorten this presentation.

18 Just very, very quickly picking up on Slide 7, the
19 fallacies of a balanced schedule requirement is that each
20 scheduling coordinator has complete control over its generation
21 schedule. It does not. The ISO does. It assures system
22 reliability; we've just talked about that. It does not
23 adversely affect efficiency and it does not adversely affect
24 competition. All those things I think you'll see that it does
25 do.

1 So moving a little more quickly on to what the joint
2 commenters' proposed market design would be, we would basically
3 be asking you to reject the GridFlorida currently proposed
4 market design and adopting the FERC standard market design,
5 which may have to be tweaked for regional differences, et
6 cetera. But the way we see this, this is a voluntary day-ahead
7 market that will ensure reliable unit commitment and sufficient
8 capacity to meet the forecasted load.

9 There's no balanced schedule requirement to restrict
10 the ISO's efficiency in managing congestion and maintaining
11 reliability. It does result in least-cost dispatch of
12 generating resources. It's transparent via visible spot market
13 prices being posted. There's flexibility for market
14 participants because it allows for a bilateral, spot and
15 self-scheduling; everything that you have today.

16 It can be implemented across multiple control areas,
17 and locational marginal pricing or LMP is used for real-time
18 congestion management as spot market. It's also a proven
19 model, as John has said, and it will decrease transmission,
20 TLRs and increase deliverability.

21 GridFlorida consumers want to be protected from
22 congestion costs and want to retain existing transmission
23 rights that they currently are entitled to and have price
24 certainty around those costs.

25 FERC's proposed standard market design has outlined a

1 new network access service that is financially, that is a
2 financially-based solution. This allows, as I've said before,
3 all transactions to proceed on a physical basis disciplined by
4 locational marginal prices, no socialization, with price
5 certainty achieved through the financial transmission rights
6 coupled with this real-time LMP congestion pricing. This
7 provides a much more efficient model for addressing aggregate
8 Florida needs and is in stark contrast to the current
9 GridFlorida proposal which is physical rights-based and all
10 transactions will not flow unless the owner holds sufficient
11 rights, thereby creating the possibility affording less
12 economic dispatch and gaming.

13 Some additional benefits of our proposal is that we
14 do believe that congestion pricing will provide incentives for
15 new construction in the right locations, preferably near the
16 load centers. It can improve the liquidity of the marketplace
17 with financial products that balance out with the physical
18 transactions, some transparent spot markets, hub-based pricing
19 much like the gas market, and levels the playing field for
20 structuring market-based products to loads.

21 Getting ready to wind up, we would like to propose
22 for consideration a day one interim market design proposal that
23 would basically be one-stop shopping, single tariff, a single
24 OASIS where network resource interconnection service is offered
25 to all generators, RTO-wide network transmission service is

1 implemented and pancaking eliminated. Network customers would
2 have the right to use the network transmission delivery service
3 to purchase from any generator interconnected to the
4 transmission system or over external interfaces at any point in
5 time. There wouldn't be any restrictions to the annual
6 designation of rights. Also, your network customers could
7 continue to self-schedule their own generation or authorize
8 self-scheduling of purchased generation a day ahead in intraday
9 or real-time time lines.

10 Customers with existing point-to-point reservations
11 would convert their rights to a new network transmission
12 service. We see ancillary services continued to be provided by
13 transmission owners where applicable and other generators if we
14 had FERC-approved tariffs for those ancillary services. And
15 then generation adequacy could be handled bilaterally with
16 enforcement by the PSC.

17 On day two we would hope that by then we would be
18 able to implement some kind of standard market design. FERC's
19 NOPR will be out in July. I know they're discussing it today
20 as we speak. Hopefully we will get participation by all
21 stakeholders, including the PSC via comments, workshops, et
22 cetera. And FERC has promised us, and I think they're going to
23 try to keep to this, a final order by the end of this year.

24 So it's kind of two-step get something started in
25 GridFlorida now and then wait and work more towards getting the

1 standard market design that's going to be acceptable and, I'm
2 looking for the right word, compatible with the other RTOs in
3 the region.

4 And with that, I turn it back over to Leslie.

5 MS. PAUGH: I'll turn it over to Joe Regnery.

6 MR. REGNERY: Good afternoon, Commissioners.

7 COMMISSIONER DEASON: Before we do that, let me, let
8 me ask a question.

9 John, I'm trying to understand the big picture, and
10 we've gotten, I think, a whole lot more detail than we probably
11 need at this point and we don't really see the big picture yet,
12 at least I don't. Maybe I'm speaking for myself.

13 Explain to me in your point, from your point of view
14 what model or system is most likely to result in the least-cost
15 generation being dispatched to the largest number of customers,
16 or is that a problem?

17 MR. ORR: The LMP system does that.

18 COMMISSIONER DEASON: All right. That does that.
19 Why does it do that?

20 MR. ORR: Because it allows the RTO itself to
21 dispatch the system independent of worrying about whether
22 people have these rights called PTRs in their hands to move
23 their generation to their load.

24 COMMISSIONER DEASON: So you're basically talking
25 about the most efficient way to allocate a scarce resource;

1 i.e., capacity on the transmission system.

2 MR. ORR: Right.

3 COMMISSIONER DEASON: And you're saying that the LMP
4 is the most efficient way to allocate those resources.

5 MR. ORR: What you need is a centralized security
6 constraint dispatch essentially is what we're talking about
7 here. Okay?

8 COMMISSIONER DEASON: You can't have transactions
9 take place that are going to jeopardize the physical nature of
10 the system; correct?

11 MR. ORR: Right. Exactly. And that's what I mean by
12 security constraints.

13 COMMISSIONER DEASON: So within those constraints.

14 MR. ORR: Exactly. And what LMP does is it sends, it
15 makes sure that people are seeing the true prices associated
16 with making deliveries to various points on the system. And so
17 that means that customers and people that are shopping to serve
18 their load can then see this is the most efficient place for me
19 to buy and move from; this is the most efficient place for me
20 to build a new generator, if I want to build a new generator;
21 this is the most efficient place for me to conduct some type of
22 swap transaction with someone.

23 COMMISSIONER DEASON: And this leads me to my next
24 question. What system best optimizes decisions as to whether
25 you enhance transmission or you build new generation?

1 I mean, there's a tradeoff between the two. I mean,
2 there are, it seems to me --

3 MR. ORR: Actually it obviates where one or the other
4 should be built, more than likely.

5 COMMISSIONER DEASON: Okay. Explain that.

6 MR. ORR: Because you can see -- you can see where
7 price deltas between two points on the system, how disparate
8 they are, I guess is the way I would phrase this. And in a
9 very high priced region at a node you can then evaluate the
10 cost of a line to get from one node to that node or the cost of
11 plopping a generator right at that node that would lower the
12 price on a marginal basis.

13 COMMISSIONER DEASON: So you're saying the price --
14 there's transparency in the price and the information is there
15 and people can take that and make what they consider to be the
16 best decision --

17 MR. ORR: Absolutely.

18 COMMISSIONER DEASON: -- and then they take their
19 chances in the market.

20 MR. ORR: Absolutely. So what it does is -- now this
21 doesn't mean that -- at some point someone has to decide and
22 the RTO function should be that it sits there and says, okay,
23 I've got congestion and prices are blowing out between point X
24 and point Y, okay, and I want to rectify this because people
25 are paying, we decided this is no longer socially acceptable to

1 have this disparate price or that someone has localized market
2 power at this one point and that's the reason the price there
3 is so high. So there's two ways the RTO can fix that; right?
4 They can go build a new transmission line to make more
5 generators available to that point that was having such a high
6 price or they could go out and encourage a generator to build
7 at that point. Right?

8 Now hopefully what you would see is that generators
9 in particular that saw a high price at a point would just be
10 clamoring to jump in there and build a plant there. Right?
11 That would be probably the easiest, quickest solution,
12 considering how difficult it is to site transmission lines.

13 But, at the same time, the RTO, as part of an
14 integrated planning process, ought to start looking at this
15 routinely and going, okay, I need to put lines here and
16 generation here. And maybe what they can do is even solicit
17 bids from people and they can say, shoot me a price to build me
18 a new line between these points, shoot me a price to build
19 generation here or, you know, give me an idea of what that's
20 going to cost, and then they make an evaluation, and put them
21 in a position to -- and maybe with your advice, right, since
22 you have the Grid Bill here in Florida, you start working
23 together to come up with this is probably the optimal solution
24 and let the RTO be the judge of that and the market be the
25 judge. The market is in the signal and then let the market

1 coupled with some RTO oversight for long-term planning address
2 the problems, start addressing the problems over time.

3 This is actually what's going on in Texas. I mean,
4 they're building something like \$800 million to \$1 billion
5 worth of transmission lines as a result of fixing congestion
6 that they saw once ERCOT went live. That was actually, it was
7 mandated eventually by the PSC there.

8 But, you know, you can see that they saw a problem,
9 they knew they were going to have price blowouts, and they went
10 in and said we're going to build some lines to fix it because
11 we know over the long-term the benefits of building those lines
12 will offset the costs we incur to build them.

13 COMMISSIONER DEASON: Explain to me why under a
14 physical transmission right approach you could not go in and
15 obtain those and there basically be a market for those and that
16 serve the same purpose.

17 MR. ORR: If you didn't pay anything for them and you
18 were the holder of them, what would be your incentive to ever
19 sell them to me?

20 COMMISSIONER DEASON: Money, green. I mean,
21 everybody has that -- I mean --

22 MR. ORR: But if you're, if you have no -- I don't
23 think -- I think people want to hold onto them because they're
24 only going to be valuable when those lines begin to fill up and
25 then you're going to need to move your power. I just don't

1 think people are going to --

2 COMMISSIONER DEASON: That's market manipulation,
3 what you're just describing there.

4 MR. ORR: Well, that's what I'm saying. I think it's
5 a bad idea to even set up a system that could work that way.
6 I'm trying to not -- make it obvious and transparent so we can
7 all see what's going on. That's what LMP does. It lets every
8 node on the system see what their price truly is to serve load
9 at that node on a marginal basis, what that next megawatt of
10 load would cost to serve it.

11 CHAIRMAN JABER: One of the things we articulated in
12 the order was the notion that we have to allow time for the
13 GridFlorida companies and the stakeholders to identify where
14 the flowgates are. And to the degree there are some, then
15 fine. Perhaps, you know, initially we should look at the
16 flowgate model and the physical rights, physical transmission
17 rights approach because of the idea that, that some costs might
18 have to be socialized. Your approach would make it unnecessary
19 to even look at where the flowgates are; right?

20 MR. ORR: Correct.

21 CHAIRMAN JABER: And you also referenced another
22 state with a hybrid of the PTR and the financial model. How
23 did they do it? How did the hybrid work?

24 MR. ORR: Well, they're -- to be polite, it's not
25 working. They're struggling with how to integrate the two

1 systems and they've resulted in an impasse basically. And this
2 is the Midwest Independent System Operator. They have a web
3 site that you can go see, you and your Staff can go see.

4 CHAIRMAN JABER: What is it, John?

5 MR. ORR: The Midwest -- I think it's WWW.MISO.com,
6 M-I-S-O. Oh, that's right. They've had two or three.
7 MidwestISO.org.

8 What they are doing is trying to create a system
9 where they hand out physical flowgate option rights as well as
10 create an LMP system. And the guy who is designing it is a
11 very knowledgeable Ph.D. who is to the point where I think he's
12 just about to throw up his hands and say I don't know that I
13 can do these two things together. And they really have hit an
14 impasse in designing that as a result.

15 CHAIRMAN JABER: One of the things we, at least it
16 was discussed in the order was the notion that you could start
17 with the physical transmission rights model and to the degree
18 there are no flowgates or the PTRs are not being used, they
19 could be auctioned off. Does that satisfy your concerns at all
20 in terms of preventing a manipulation of moving power to the
21 degree that those holders of the rights aren't willing to sell?

22 MR. ORR: I don't think they'll be -- I don't, I
23 don't think that's a good model to put things in people's hands
24 for free ever. I just wouldn't go down that path because of
25 exactly the discussion, discussion Commissioner Deason and I

1 had.

2 CHAIRMAN JABER: But if you were worried that the
3 holder would not have an incentive to sell the PTRs, if we
4 required or imposed some sort of requirement for them to
5 participate in an auction, that doesn't satisfy your concern?

6 MR. ORR: If you're talking about an initial auction
7 of the PTRs, this is just assuming we're going to live with
8 PTRs -- remember, I don't want to do that anyway -- but let's
9 say we're going to have -- and if we did an initial auction of
10 all of them, not leftover ones, because I don't even know if
11 there would be leftover ones for starters, but I haven't looked
12 at the numbers on that. Okay? I think if you do flowgates and
13 you do PTRs, it's a good idea to auction them initially. I
14 wouldn't just hand them out. I'd make people value them. I'd
15 decide what it was worth to them to have them.

16 CHAIRMAN JABER: Is that something the RTO could do?
17 Is that something GridFlorida could do?

18 MR. ORR: Yes.

19 COMMISSIONER DEASON: If they're auctioned, who
20 receives the proceeds and how are they, the benefits of those
21 proceeds utilized?

22 MR. ORR: I don't know. I have not discussed this
23 with other generators, before I answer the question. And you
24 may differ, but there's two ways of giving out the money from
25 the auctions.

1 One is that you could set aside the money -- well,
2 really there's three. You could set aside the money and put it
3 in a pool and say, all this money we collected from these
4 auction of PTRs, what we're going to do is we're going to set
5 that money aside and then use it to build lines to alleviate
6 the congestion. That's one option.

7 Now that makes a lot of people in the room nervous
8 and for good reasons, because some of these people have been
9 using these lines for a long time and they want to have some
10 ability to feel free to use them again, okay, and to keep
11 someone from going in and paying an astronomical amount that,
12 that they could not compete with to use the lines.

13 So option two is what, is something that Reliant has
14 worked on internally and that is, and something that was
15 originally thought of in what was called Desert Star or DStar,
16 it's had three or four names, and now it's called West Connect
17 or something like this out in Arizona, and that is you take the
18 money from the auctions and you allocate it back to load
19 serving entities or to actually, yeah, actually to, yeah, we'll
20 call them load serving entities based on their load ratio
21 share. Okay? And what that means is you allocate them back
22 money out of the auction pot based on their actual usage of the
23 system on an after-the-fact basis.

24 And what this means is that they can go bid in the
25 auction then. And if they buy just what they need and the

1 market clearing price clears the auction for all of the rights
2 at that PTR that they were using, they're going to be perfectly
3 hedged. They're going to get all the money back, if they
4 bought what they needed. If they tried to buy more and kind of
5 corner the market in PTRs, they're not going to get all their
6 money back in the auction. That's the risk they take for the
7 incremental that they go and try to buy above their load.

8 Right?

9 So this is a system where people that have been,
10 we'll call them traditional users of the system and feel hurt
11 by losing the ability or losing the grandfathering, they can go
12 in and they can participate in the auction, they can bid as
13 much as they want, but we don't just let them bid to be a price
14 taker because we want to send a price signal for what things
15 should be valued. Right? We let them bid as much as they
16 want. And as long as they're bidding and buying just what they
17 need based on their anticipated flow across that flowgate,
18 they're going to get their money back one for one. And so
19 they're not harmed at all and they, and they get to serve their
20 load.

21 So as a person that is serving their load in this
22 traditional fashion and doing a good job of doing load
23 forecasting and the like, they're perfectly hedged. They have
24 no risk whatsoever of this.

25 Now what they are at risk for in the PTR system is

1 the socialized downstream congestion. Don't forget that that's
2 out there. They haven't protected themselves with that. But
3 from an auction standpoint we can give them the money back.

4 Now maybe the best solution, because we want to get
5 rid of congestion over time, is some combination of one and
6 two. Take a little bit of the money and set it aside, say, 10
7 percent just to throw out a round number, and set it aside to
8 build up a fund to alleviate congestion over time, and then
9 take 90 percent of the money and hand people back 90 cents on
10 the dollar for their actual usage. So that's a way to deal
11 with auction revenues.

12 CHAIRMAN JABER: Let's continue.

13 MR. ORR: It can be done with financial rights as
14 well. If you were going to -- if you wanted to auction FTRs,
15 you could do exactly this mechanism.

16 MR. REGNERY: The one thing I wanted to say in
17 follow-up to John is that physical transmission rights, in
18 response to Commissioner Deason's question, do not give any
19 form of price signal to the marketplace other than with respect
20 to that physical flowgate alone. So you never gain any
21 knowledge from the marketplace and you never create the
22 efficiencies that you want with respect to least-cost
23 generation going to load. You never achieve that. You have to
24 assume that the initial allotment of flowgates is absolutely
25 accurate and we know it never is. It wasn't in California, it

1 won't be in Florida.

2 LMP gives you that pricing. It allows you to go from
3 node of interjection to node of takeoff. And every time that
4 occurs, you gain a price signal, you gain a history. Okay? So
5 you as a power consumer, wholesale power consumer, can then
6 make a judgment to whether or not you want to self-build a new
7 generation point, buy generation from someone in a locale
8 that's closer to you, or it gives a price signal to the
9 transmission system itself where you would go and tell the RTO,
10 we would like to expand the system. Without that you never
11 achieve that efficiency. But I wanted to --

12 CHAIRMAN JABER: I guess here's a question that will
13 not, probably not make sense, but I'm going to throw it out
14 here anyway.

15 Does the LMP model create congestion in and of itself
16 or does it have the potential of creating --

17 MR. REGNER: The fact of the matter is, as John was
18 absolutely correct, electrons flow where electrons flow.
19 They -- if load is taking demand off of the system, generation
20 is putting it on the system, it will go according to physics to
21 those places. Whatever we do from a contractual perspective
22 with regard to a PTR or with regard to an FTR is irrelevant.
23 Load is going to go where load is going to go and it's going to
24 suck from where the generation is. All right? And that, that
25 is -- the only difference is a question with respect to how it

1 is financially cleared; whether or not it is balanced off of an
2 LMP model where you have financial transmission rights giving a
3 price signal from a nodal perspective versus whether or not you
4 buy or auction or allot a physical transmission right and make
5 a contractual scheduling, balanced scheduling arrangement.
6 That's the only difference.

7 CHAIRMAN JABER: Okay.

8 MR. REGNERY: Joe Regnery, I wanted to thank you for
9 letting me come and speak with you this afternoon. I didn't
10 really want to speak on market design, not that I haven't,
11 don't have an interest in it or a working knowledge, but I, I,
12 Beth and John have lived in this world a lot longer than I have
13 with respect to their involvement in PJM and in ERCOT and other
14 areas where --

15 CHAIRMAN JABER: Apparently misery loves company, so.

16 MR. REGNERY: Exactly. Where LMP works. I wanted to
17 actually talk about kind of a follow-up to something that I had
18 spoken to y'all before on, and that was interconnection.

19 Part of, part of the current tariff has a,
20 interconnection procedures and an interconnection agreement. I
21 would ask that you reject the proposal that has been submitted
22 by GridFlorida and we turn our attention to the current docket
23 at FERC and the results that are coming out of the NOPR. The
24 rulemaking is being established associated with procedures on
25 interconnection and also on interconnection agreements. And I

1 would ask that we, we, we toll any resolution of those issues
2 pending that resolution at FERC.

3 The other aspect that I wanted to comment about was
4 changes to Attachment T, which Mr. Miller for Seminole Electric
5 and the representative from FMPA have spoken to, and that goes
6 to a question of changes to Attachment T and the December 15th,
7 2000, date.

8 I support wholeheartedly Mr. Linxwiler from FMPA and
9 Mr. Miller in their conclusions associated with Attachment T
10 and their representations today. Any changes to that December
11 15th, 2000, date should be rejected outright.

12 This has been a hotly debated issue. It has gone
13 through the original stakeholder process. It involved Calpine
14 and Seminole, of course, because of our current contract. It
15 involved FMPA. It also involved the stakeholders, the
16 stakeholder process. It was then later part of a series of
17 FERC filings.

18 There were three separate filings. The applicants in
19 all three of those filings committed to the December 15th,
20 2000, date, and the idea that the facilities constructed
21 thereafter would be new facilities and not subject to
22 pancaking.

23 CHAIRMAN JABER: Is there -- that Seminole/Calpine
24 example has come up several times now. Is there a way to move
25 forward with just the Seminole/Calpine agreement that's

1 eventually --

2 MR. REGNER: Certainly. We have, in fact, asked for
3 there to be a specific, a specific provision in our TSR, our
4 transmission service, pardon me, our TSA, our transmission
5 service agreement, requesting some or requesting Tampa Electric
6 to give us a right under that contract to alleviate any
7 pancaking that would be associated with that. And the fact
8 that we would be able to reduce any transmission service that
9 we as Calpine take under that agreement and that in the future
10 then Seminole would be able to take it as a network resource
11 across GridFlorida once GridFlorida goes into operation without
12 any further studies and without any further costs or upgrades
13 associated because they would have already been built as a
14 process of our transmission service agreement being entered.

15 CHAIRMAN JABER: So you are pursuing those
16 discussions then?

17 MR. REGNER: Yes, we are. This is an, this is an
18 absolute vital position associated with Calpine and its
19 contract with Seminole and Seminole's position with respect to
20 its purchase, its current purchase of megawatts out of our
21 Osprey Power Plant.

22 The ironic thing about this is that, is that the
23 change proposed by the applicants is exactly the gaming that
24 they told FERC they wouldn't engage, that they were trying to
25 prevent and didn't want other people engaging in.

1 On December 15th they inserted or responded to a FERC
2 filing to say that the whole reason for putting the
3 December 15th, 2000, date in was to avoid there being a gaming
4 or a mad rush for, pardon me, a gaming and having there be a
5 situation where people could decide whether or not they wanted
6 a grandfathered contract or a non-grandfathered contract
7 depending on when the date GridFlorida came in. So they set an
8 arbitrary date, which then everyone relied upon in the context
9 of what were going to be new facilities and not pancaked.

10 And now they've changed the date and engaged exactly
11 in the gaming that they prescribed they were going to prevent.
12 It's simply a money grab, that's the only thing that we can see
13 it as. But alluded to -- this is absolutely, positively a
14 money grab with respect to grandfathered transmission revenues,
15 nothing else.

16 The most upsetting thing --

17 COMMISSIONER DEASON: Excuse me just a moment. In
18 something you just said there, I need some explanation.

19 When you use the term "money grab," how does that
20 relate to how FERC sets the rates? I mean, I was under the
21 impression that it's a regulated monopoly and in the long-term
22 you're not going to have a money grab because you're going to
23 have a rate base and you're going to have a rate of return and
24 FERC is going to monitor that and set the rates accordingly.
25 So how do you reconcile the term "money grab" with the way I

1 envision the regulation that goes on by FERC? And maybe I
2 misunderstand how FERC regulates.

3 MR. REGNERY: Yeah. I think what it is,
4 Commissioner, is that as of December 15th everything that was
5 supposed to be built after that date under, and any
6 transmission service agreements that were entered into after
7 that date, the, the revenues associated with that once
8 GridFlorida goes into operation would be converted over to a
9 new contract under GridFlorida so that it would be converted to
10 a postage stamp rate.

11 COMMISSIONER DEASON: Uh-huh.

12 MR. REGNERY: Okay? So the contractual expenditures
13 under that, under that, under that transmission service
14 agreement would no longer exist and the network customer then
15 would come in and use his network service to get access to that
16 generation, to that transmission. He would use his -- so he
17 would be using, he would be paying a postage stamp rate and
18 pancaking. By pancaking across TECO and then FPL to Seminole,
19 that cross TECO would be discontinued. It would just be one
20 postage stamp rate going to GridFlorida. And that was the
21 understanding that was represented to us. Okay.

22 We, we located and chose to build our power plant and
23 move forward with siting processes, and Seminole bought
24 megawatts from us under the assumption that that's what it was,
25 that there would not be this pancaking rate continuing on

1 afterwards.

2 COMMISSIONER DEASON: See, I understand all of that.
3 I guess I'm trying to understand -- money grab to me is an
4 undue enrichment. How is there an undue enrichment?

5 MR. REGNERY: Well, the representation to us was
6 there would be no pancaked rate, there would be no wheel paid
7 to TECO once GridFlorida went into effect because this was a
8 post December 15th, 2000, contract. So now --

9 COMMISSIONER DEASON: Now you may end up paying more,
10 but does that mean somebody else ends up paying less? I
11 understand your concern that you may end up paying more. But
12 the reciprocal of that is someone else would end up paying
13 less, which means no undue enrichment.

14 MR. REGNERY: No. The money actually would be a
15 transmission wholesale revenue that would go directly to TECO.

16 COMMISSIONER DEASON: It would go directly to TECO
17 and, therefore, in your opinion, that's, that's undue
18 enrichment?

19 MR. REGNERY: Correct.

20 COMMISSIONER DEASON: Okay.

21 MR. REGNERY: Because that was contrary to the
22 representation that they made to us associated with our, when
23 they used the December 15th, 2000, date, the decision that we
24 made to locate our power plant, we decided to locate it and go
25 through the siting process associated with it.

1 COMMISSIONER DEASON: Okay. I'm just trying to
2 understand. Thank you.

3 MR. REGNERY: And that's pretty much all I wanted to
4 contribute this afternoon. So thank you very much.

5 CHAIRMAN JABER: Well, thank you. Ms. Paugh, who is
6 next?

7 MS. PAUGH: I'm sorry?

8 COMMISSIONER JABER: Who did you have next on your
9 list?

10 MS. PAUGH: We're finished. I did want to thank you
11 for your indulgence in our market site discussion and request
12 that continuing discussions on this very important and very
13 complex topic be considered for a collaborative process. I
14 think it lends itself better to that than perhaps evidentiary
15 proceeding, or take an evidentiary proceeding and have more of
16 a dialogue. But we do encourage the Commission to continue
17 with this process and to continue to evaluate it very
18 carefully. Thank you.

19 CHAIRMAN JABER: Mr. McGlothlin, you had something to
20 say?

21 MR. MCGLOTHLIN: Yes. Just to echo that and add a
22 remark or two. And partly in response to Commissioner Deason,
23 who observed that we were trying to pool a lot of information
24 at the Commissioners in a short amount of time. That's a
25 function of a couple of things, Commissioners.

1 Obviously the market design is of critical importance
2 to us and to other stakeholders. It is highly technical, it is
3 fact-intensive, and more than any other aspect that I can see
4 in the GridFlorida application it's disputed, so you have
5 significant disputes of factual matters calling for the
6 application of technical expertise before you can make any
7 informed judgments as to, as to which of the competing
8 arguments should, should proceed.

9 And so with that in mind, it's our belief that this
10 should not be the end of the presentations, that it would
11 benefit the Commission and would serve the rights of affected
12 parties to have a process, whether you call it a collaborative
13 or an evidentiary proceeding or a combination of both, that
14 gives this, this subject matter the importance it deserves.
15 Thank you.

16 CHAIRMAN JABER: Thank you. Okay. Next on my list
17 we've got FIPUG.

18 MR. PERRY: Good afternoon, Madam Chairman,
19 Commissioners. My name is Timothy Perry. I'm here on behalf
20 of the Florida Industrial Power Users Group. I'm just going to
21 make my comments very brief.

22 FIPUG supports wholesale competition in Florida. A
23 robust and competitive wholesale market inures to the benefit
24 of Florida's retail customers through lower rates.

25 FIPUG also supports the RTO concept. The RTO concept

1 holds the promise of facilitating a more robust and competitive
2 wholesale market in Florida, and thus also holds a promise for
3 lower rates for Florida's retail ratepayers.

4 FIPUG has filed comments in this proceeding earlier
5 and we feel that these comments speak for themselves and we'd
6 like to stand on those comments.

7 To those comments I have nothing further to add
8 today. If you have any questions based on those comments, feel
9 free to ask me; otherwise, that concludes my presentation.

10 CHAIRMAN JABER: Okay. Thank you, Mr. Perry.
11 Public Counsel?

12 MR. HOWE: Chairman Jaber, I have no comments to
13 make, unless you have questions on the written comments we
14 filed.

15 CHAIRMAN JABER: Not right now.
16 And Trans-Elect.

17 MS. FUTCH: Madam Chairman and Commissioners, my name
18 is Natalie Futch from the law firm of Katz, Kutter, Alderman,
19 Bryant & Yon on behalf of Trans-Elect. Bernie Schroeder, who
20 is the president of Trans-Elect and who many of you have heard
21 speak elsewhere, will make brief comments in support of
22 Trans-Elect's filing and related specifically to the issue of
23 not-for-profit versus for-profit.

24 Al Statman, who is the executive vice-president and
25 general counsel of Trans-Elect, is here to my left as well

1 today.

2 Very briefly, Trans-Elect was started in 1999 and it
3 is the first and only truly independent transmission company in
4 North America. Its goal is to establish a network of
5 independent transmission companies.

6 Trans-Elect recently finalized the purchase of
7 Consumers Energy Company's transmission system in Michigan
8 known as the Michigan Electric Transmission Company. It is a
9 general partner in a consortium that form AltaLink to acquire
10 the Trans-Alta Transmission System in Calgary, Alberta.
11 Trans-Elect was also selected to participate in the partnership
12 along with other public and private entities to build the
13 expansion of the Path 15 transmission bottleneck in Central
14 California.

15 Essentially, as Trans-Elect stated in its filing, it
16 supports the GridFlorida company's compliance filing.
17 Trans-Elect is here because it believes that the compliance
18 filing complies with the December 20th order, but it urges the
19 Commission to maintain the flexibility that is included in the
20 GridFlorida formation documents to preserve the option of a
21 for-profit independent transmission company model in the
22 future.

23 Bernie Schroeder will provide further comments
24 regarding Trans-Elect and its interest in this docket. Thank
25 you.

1 MR. SHROADER: Thank you, Natalie, and thank you,
2 Madam Chairman and members of the Commission, for having us
3 down to Florida today. I've met with each of you before and,
4 of course, we participated in the FERC infrastructure
5 conference just several weeks ago. I, by reason of knee
6 surgery, could not attend that conference, but we were ably
7 represented by Al Statman, who, as Natalie said, is with me
8 today. If you were there, you also heard Chairman Pat Wood of
9 the Federal Energy Regulatory Commission praise our efforts in
10 independent transmission and that we present a model that ought
11 to be carefully looked at.

12 Further, Ed Tarillo of Berenson, Minella (phonetic) in New
13 York City mentioned how the investment community is reacting
14 very positively to the Trans-Elect model.

15 Natalie has pointed out our recent accomplishments.
16 In addition, we are under a confidentiality contract with four
17 companies in the midwest, two in the south and two in the west,
18 so we hope to grow quite rapidly here in our efforts.

19 We are a member of the only FERC authorized RTO, which is
20 the MISO in our Michigan property, which is also a peninsula, I
21 would point out. We have joined the MISO there. And, indeed,
22 our senior vice-president for transmission systems operations
23 is one of the architects of that RTO.

24 As Natalie also said, we support the GridFlorida
25 filing, and we certainly commend Mike Naeve, an old friend of

1 mine, in his eloquent efforts to explain that this morning. We
2 think that the companies are on the right track here and moving
3 down the right path to present to this Commission and to the
4 FERC a model which can, can really, really work.

5 We also support, of course, the idea of, of a
6 not-for-profit oversight entity. Whether we call that an RTO
7 or an ISO, it is a mechanism under which we, as a for-profit
8 independent transmission company, are most willing to work. In
9 fact, we're quite willing to do it either way. We would -- had
10 GridFlorida -- you know, where you stand depends on where you
11 sit. But had GridFlorida said they wanted a for-profit ISO, we
12 thought that we could have fit in and fulfilled that, that
13 role. But as a not-for-profit ISO we're perfectly comfortable
14 serving under such an oversight entity and, indeed, there are
15 various different obligations, rights and duties for both the
16 ISO and an independent transmission company under that ISO.

17 Well, why would you do that? The reason is there is a lot
18 of talk today about market participants, market power, and not
19 a lot of talk about investment in transmission itself over
20 time.

21 Trans-Elect, as an independent transmission company,
22 we think, solves all those problems. We are only in the
23 transmission business, we'll only ever be in the transmission
24 business, and the only thing we ever want to own, operate or
25 invest in is transmission. We are not market participants and

1 we have no market power.

2 We believe that we, we have a solution to the three
3 major points that we thought that this Commission raised in its
4 November order; that being the need for independence, the need
5 to not divest assets in Florida at this time, and the prospect
6 of eventual participation in a larger RTO, perhaps even larger
7 than the State of Florida itself.

8 We requested this time and requested in our docket to
9 be participants in the ongoing process here, which we think is
10 very enlightened and includes all of the necessary parties. We
11 think we bring a perspective and an idea to the table which the
12 citizens of Florida could benefit and we have worked with
13 commissions around the country. We invite you, of course, to
14 talk to those commissions and how we work out our various plans
15 and pricing and so on.

16 Again, transmission is our only focus, and we have
17 access to the financial markets, access to capital to invest in
18 that transmission. Florida is one of the most rapidly growing
19 states in the country, as you know, and investment in
20 transmission is going to be a long-standing concern of the
21 people here.

22 Transmission operations, we have over 12,600 miles of
23 line. Now we're involved in over \$850 million worth of assets,
24 and we believe very strongly that we could run the system
25 exactly the way the people of the State of Florida want and do

1 it in a way that satisfies both this Commission and another
2 commission up on the Potomac River.

3 Again, we ask for flexibility from this Commission on
4 the development of the process here. I don't want to in any
5 way imply that we have any agreement with any of the
6 GridFlorida companies. We have talked and we hope to continue
7 to talk, but we merely present an alternative idea that we'd
8 like to have considered over time. We thank you for your
9 invitation here. And since we're the last ones, we will be
10 blessedly brief unless you have questions you want to ask us.

11 CHAIRMAN JABER: What's the alternative idea you
12 would present over time?

13 MR. SCHROEDER: Well, I think the idea under the
14 November order is to have an independent transmission operator
15 who also has a stake in the system, an ownership position of,
16 say, 10 to 20 percent, where the incumbent utilities hang on to
17 the majority of the system but as a passive owner and let an
18 independent company actually run the system and be the
19 participant underneath the ISO that you've heard explained
20 here.

21 CHAIRMAN JABER: So there would be no change of
22 ownership?

23 MR. SCHROEDER: Not -- no, there wouldn't, not a
24 majority ownership, but you would have an independent operator.

25 CHAIRMAN JABER: There would be some sort of

1 delegation of control?

2 MR. SCHROEDER: Yes. The delegation of control and
3 the operation of the system itself would be delegated to
4 Trans-Elect. The incumbent utilities would retain whatever
5 passive ownership position that they have; of course, always
6 able to call back what it is they've sold to us if that were an
7 alternative down the road.

8 CHAIRMAN JABER: How would you all be funded?

9 MR. SCHROEDER: We raise our money from the capital
10 markets in New York primarily. GE Capital was our big
11 financial partner in the Michigan deal. The MacQuarie Fund,
12 which is an Australian bank, was our financial partner, along
13 with the Ontario Teachers Pension Fund in the acquisition in
14 Calgary.

15 We have found that there's a big appetite for hard
16 assets in the post-Enron and the post-California problems, and
17 we represent that, that kind of an investment. We've
18 identified literally hundreds of millions of dollars.

19 CHAIRMAN JABER: That's how you receive your capital
20 funding. But in terms of day-to-day operations of Trans-Elect,
21 how are you, how do your shareholders get a return on their
22 investment? Do you collect fees from the participating
23 transmission?

24 MR. SCHROEDER: We would operate -- there's several
25 ways to do it. There's several ways that we make money. One

1 is by the collection of a fee. The other is whatever ownership
2 share we have, those revenues do come to us. And then through
3 efficiencies in the system, which we as an independent
4 transmission only company can, can provide, that's the way we
5 make money over time.

6 Our goal in, in most areas where we are is to own
7 100 percent of the transmission; therefore, run it just like
8 independent companies. Here because of the December order that
9 the FPSC put out, divesting is not something that you want to
10 have happen. So we concocted this idea as a way to, to keep
11 the ownership here but to have independent operations.

12 I would say by way of investment that if we owned
13 20 percent of the investment in Florida, that would be larger
14 than the 100 percent of the investment we own in Michigan. So
15 it's still a very significant system and our investors would be
16 very happy with that indeed.

17 CHAIRMAN JABER: Something you said I didn't
18 understand. You said you can make money also off of how
19 efficient you run the transmission system. I didn't understand
20 that.

21 MR. SCHROEDER: Well, wherever we go, the
22 transmission owners in every state and every region say they
23 have the best run transmission system in the country. At the
24 same time our transmission guru, Paul McCoy, says he can
25 increase that efficiency by X percent, often 10 percent.

1 I finally asked Paul how, how that was possible. And
2 he said, well, it's just really a question of focus. When all
3 you own is the transmission and all you focus on is the
4 transmission and you don't have loadings from other, other
5 items -- and if you can use a hypothetical capital structure,
6 for example, at the FERC when we, when we reorganize, there are
7 efficiencies in the system that you can get because that's all
8 that, that they do. And I don't mean to imply in any way that
9 the companies aren't running a good system. It's just that if
10 that's all you do, you can eke out, and indeed it's in your
11 interest to eke out efficiencies in the system so that you can,
12 you can keep that margin.

13 CHAIRMAN JABER: But you won't own any of the assets.
14 I guess I need to --

15 MR. SCHROEDER: Well, we'd own, we would own, say, 10
16 or 20 percent. You want, you want the independent operator --
17 if we were just the operator, then we would just earn a fee.
18 But you want -- I would think you would want the operator of
19 that system to also be an investor, to have a stake in the
20 system. And in that portion of it is where we would make those
21 efficiencies happen.

22 CHAIRMAN JABER: Okay. So you envision as the
23 operator of the system you would also be able to construct new
24 lines and invest --

25 MR. SCHROEDER: Yes. Absolutely. That's what we, we

1 want to do. We want to invest in new line. And if we owned an
2 undivided interest in the systems that exist and then
3 constructed new lines at the direction of this Commission or
4 whoever thought those lines were prudent and needed, then we
5 would, we would increase that undivided interest by that
6 margin.

7 I think that if you are, if you are an integrated
8 utility, you have various areas where you can invest and you
9 have to make a decision which is the most efficient and which
10 is the best return for your shareholders. In Trans-Elect we
11 only have one place to invest, and that's in transmission.

12 COMMISSIONER DEASON: Even if you do not have an
13 ownership share, couldn't your fee structure be based upon some
14 type of incentive so that you have the incentive to, to find
15 and, find efficiencies and implement those efficiencies?

16 MR. SCHROEDER: Yes. Yes.

17 COMMISSIONER DEASON: Another question. If you
18 acquire an ownership interest in existing transmission
19 facilities, does that make you a regulated utility?

20 MR. SCHROEDER: Under, under Florida law?

21 COMMISSIONER DEASON: Yes.

22 MR. SCHROEDER: That's an interesting question. And
23 I'm not sure about that, so I'm going to ask counsel.

24 COMMISSIONER DEASON: And I'm not meaning to put
25 Natalie on the spot. And if we need time to analyze that,

1 that's fine.

2 CHAIRMAN JABER: We'll have post-workshop
3 conferences.

4 MS. FUTCH: We've done some preliminary research into
5 that issue especially related to whether Trans-Elect would be a
6 utility under the Transmission Line Siting Act. Honestly, we
7 think that under the planning protocol and the formation
8 documents perhaps you could use the participating owners, even
9 if they had the small percentage ownership, perhaps you could
10 use an existing Florida utility's eminent domain authority to
11 expand existing transmission lines or construct transmission
12 lines.

13 However, it's possible, as another member of our
14 firm, new member of our firm, Billy Styles, may add that a
15 change in the law may be required in order for Trans-Elect to
16 have authority under the Transmission Line Siting Act.

17 But to answer your question, short answer to your
18 question, we believe that, no, Trans-Elect would not be a
19 regulated utility under Florida statutes.

20 CHAIRMAN JABER: All right. Mr. Shroader, did that
21 conclude your comments?

22 MR. SCHROEDER: Yes, it does. Thank you very much,
23 Madam Chairman, members of the Commission.

24 CHAIRMAN JABER: Thank you. All right. We have
25 response by the GridFlorida companies. But I think,

1 Commissioners, it's appropriate to take a break until 4:00.
2 We'll come back at 4:00.

3 (Recess taken.)

4 CHAIRMAN JABER: All right. Let's see. We're at the
5 stage now with a response by the GridFlorida companies.

6 Mr. Naeve, I'm assuming that will be you.

7 MR. NAEVE: Yes, that will be me. Well, we heard a
8 great deal today and probably more than we have time to even
9 begin to respond to at this stage. So we will provide you
10 obviously a more detailed response in written comments that we
11 file.

12 There are three or four points, I think, that were
13 made today that we felt important enough that we respond to
14 them at this stage. The first set of comments dealt with the
15 governance issues. One series of comments dealt with the Board
16 Selection Committee. And first, people suggested again that
17 the investor-owned utilities might have undue influence because
18 they have three of the nine members of the Board Selection
19 Committee.

20 I would add -- I would first point out that the Board
21 Selection Committee that we previously filed had not three of
22 nine members representing the investor-owned utilities but
23 three of eight. That Board Selection Committee was described
24 to this Commission, and it was also presented to FERC and FERC
25 approved it. We have now added one more member so that the

1 influence of the investor-owned utilities has been reduced. We
2 think -- we don't think we have too much influence. We think
3 we are underrepresented. We represent over 80 percent of the
4 customers in Florida. We own over 84 percent of the assets.
5 By any other -- any normal measure, I think one couldn't say
6 that we're overrepresented on that committee. We also are the
7 only entity on the committee that is regulated by this
8 Commission. So to the extent that the entities that you
9 regulate and have responsibility for are represented on that
10 Board Selection Committee are represented by us.

11 Now, that does bring up one other issue, however, and
12 that is, you inquired about what might be the role of the
13 Public Service Commission in the Board Selection Committee. We
14 had thought it important to add this extra seat to further
15 water down the votes of the investor-owned utilities, and we
16 had proposed that that extra seat be selected by the Advisory
17 Committee. We are quite amenable to an alternative approach,
18 that that Board -- that that seat be available to the Public
19 Service Commission if that's a desire of yours. So let us know
20 on that, and we're prepared to do that in lieu of having the
21 Advisory Committee pick that seat. Each of the members of the
22 Advisory Committee will be represented -- or each of the groups
23 in the Advisory Committee will have their representatives on
24 that committee. So this would provide a guaranteed assured
25 slot for the Public Service Commission.

1 Likewise, with respect to representation on the
2 Advisory Committee, we are prepared to make an adjustment to
3 the Advisory Committee. If you so choose to have a guaranteed
4 slot on the Advisory Committee, we would be happy to
5 accommodate that as well.

6 With respect to open meetings -- oh, one other point
7 I'd like to make on the Board Selection Committee. It has been
8 important to us all along to have an independent set of
9 directors that run this new enterprise. We saw what happened
10 in California. We've seen -- we've been apprehensive about
11 having stakeholders run the process, or market participants.
12 Each of these market participants will have their own stake in
13 the game, and we wanted the enterprise to be run by people who
14 do not have a stake in the game.

15 So throughout this whole process, we have been trying
16 to promote features that provide for the independence of the
17 Board. And we have been fighting back features that give the
18 stakeholders too great a stake in the policies of the
19 Commission. We want input from the stakeholders. We think
20 it's very important that we receive it; that the Board be
21 informed and knowledgeable about what the stakeholders want,
22 but ultimately, we don't want the Board accountable to the
23 stakeholders. We want the Board to feel independent and free
24 to make their own decisions.

25 Commissioner Deason pointed out that if we had the

1 Advisory Committee, that is, the group that gives advice to the
2 Board, also be responsible for picking the Board and for
3 dislodging Board members, that that might somehow change the
4 relationship between the Advisory Committee and the Board, and
5 quite frankly, that is a factor we have discussed with the
6 stakeholders. We've expressed that very same view, and it's a
7 concern of ours as well.

8 With respect to open meetings --

9 CHAIRMAN JABER: Well, before you leave that, you
10 said if there are suggestions or changes, you'd be amenable to
11 considering them. I keep coming back to the assertion that the
12 Board -- the Selection Committee Board is heavily weighted
13 toward the IOUs, and I think that argument stems from the fact
14 that you've gone sort of from one IOU representative to three.

15 MR. NAEVE: Well, we've gone from -- we've always had
16 three.

17 CHAIRMAN JABER: Did you? Okay.

18 MR. NAEVE: No, we used to have three of eight.
19 We've now gone to three of nine.

20 CHAIRMAN JABER: Okay.

21 MR. NAEVE: And FERC approved it when it was three of
22 eight. The proposal we submitted to you last time had three
23 assured seats for the IOUs. So the numbers really haven't
24 changed. They've perhaps become more favorable with respect to
25 reducing their representation.

1 CHAIRMAN JABER: Okay. You've just added that last
2 seat for the Advisory Committee to make a suggestion.

3 MR. NAEVE: Yes, because people were complaining that
4 perhaps we -- the investor-owned utilities had too many seats,
5 and so to give them a somewhat diluted voting power, we added
6 yet another seat. There is a distinction (phonetic), though,
7 about it becoming too great a -- too large a committee.

8 CHAIRMAN JABER: Since the Advisory Committee is
9 represented -- is representative of all of the IOUs though,
10 would you consider taking the three representatives in the
11 Board Selection Committee down to one? You don't have to
12 answer today. It's something to think about.

13 MR. NAEVE: Okay. I frankly think given the size of
14 the population represented by and served by those three
15 investor-owned utilities, I would think that this Commission
16 would want them represented on that committee. It kind of
17 depends on how you decide what's fair representation. The
18 Advisory Committee kind of is based on the assumption that one
19 entity, one vote. So an entity that serves a million customers
20 will get the same vote as an entity that serves 15 customers.
21 And that may be one fair way to look at it, but there are other
22 ways to look at it too.

23 Another way to look at it is that your votes are
24 weighted somehow by the amount you have at risk and at stake.
25 And frankly, for the most part, the way the governance is

1 structured, your -- the first approach is taken one entity, one
2 vote. In this case, the investor-owned utilities are given
3 three votes out of nine, but that is actually somewhat small
4 relative to the size of their investment in the state and
5 their -- and the numbers of customers that they serve. And
6 quite frankly, this issue was raised before FERC, where parties
7 suggested that because of the disproportionate voting of the
8 investor-owned utilities, they might have undue influence and
9 therefore cause the RTO not to be independent. And the
10 Commission considered that evaluation -- or that assertion and
11 decided that three out of eight wasn't enough that they could
12 have that kind of influence.

13 CHAIRMAN JABER: I guess I keep coming back to,
14 though, Mr. Naeve, one of my ongoing questions relates to, is
15 it -- from a regulatory standpoint, should I be caring about
16 the makeup of the Advisory Committee in terms of making sure
17 the IOUs are well represented there because they've got so much
18 of the transmission responsibility? And if we had to find
19 places for consensus, maybe the consensus is on the Board
20 Selection Committee. You know, which committee needs to have
21 more IOU representation, and which committee needs to have more
22 governmental entity representation?

23 MR. NAEVE: Yeah, I frankly think from the
24 perspective of the investor-owned utilities, getting the Board
25 right is the most important thing. You want high quality,

1 solid individuals on that Board.

2 With respect to the Advisory Committee, that too is
3 extremely important, and they will have their voice on that but
4 it is advisory. And hopefully this process will be open enough
5 and broad enough that your -- you won't be ignored if you're
6 not on the Advisory Committee. We have a very open process, a
7 very participatory process, and we invite everybody into the
8 process, not just the Advisory Committee.

9 The Advisory Committee is guaranteed certain things,
10 but the whole structure of this RTO is developed in a way that
11 everybody is invited into the tent, and everybody has an
12 opportunity to get their two cents in. So I think from the
13 perspective of the investor-owned utilities, if they had --
14 could have one more seat on the Advisory Committee or one more
15 seat on the Board Selection Committee, they would choose the
16 Board Selection Committee because that -- it's important that
17 you have high quality Board members.

18 COMMISSIONER DEASON: Let me ask a question. Review
19 for me the other five slots in the Board Selection Committee.
20 How are they defined?

21 MR. NAEVE: Well, there is one slot for each of the
22 stakeholder groups. And I'd have to turn to the bylaws to come
23 up with a list of the stakeholder groups, but there's
24 essentially -- well, let me find the definition. It will
25 take -- actually, I don't have it with me. Do you have it

1 there, John?

2 One for generators, one for marketers, one for TDUs
3 that serve load, I think another for TDUs that serve wholesale
4 load, one for governmental entities, and non-profits. I think
5 that's the list basically. Is that a fair description?

6 CHAIRMAN JABER: That's six.

7 MR. NAEVE: And then we'll create on the -- that's
8 the Advisory Committee -- or the Advisory Committee each of
9 the -- and then one for investor-owned utilities on the
10 Advisory Committee, so each of them have two seats on the
11 Advisory Committee. Those are the stakeholder groups.

12 On the Board Selection Committee, you have the three
13 investor-owned utilities; then you have one representative from
14 each of those stakeholder groups, and then you have an at-large
15 representative which we had suggested could be from this
16 Commission.

17 COMMISSIONER DEASON: And there were two slots for
18 TDUs, one serving -- could you clarify that again?

19 MR. NAEVE: Yes. We have, you know, different types
20 of TDUs in the state and, for that matter, throughout the
21 United States. You have TDUs that are largely just
22 load-serving entities, distribution companies, that don't have
23 transmission assets. Then you have TDUs like -- more like
24 Seminole or FMPA that provide wholesale service to other TDUs.
25 So we have one seat for each of those.

1 COMMISSIONER DEASON: And what happens if, for
2 example, generators, they seem to kind of speak with one voice
3 most of the time, but what if they disagree as to who should be
4 the generator representative? Who resolves that dispute?

5 For example, say, Generator X has one viewpoint, and
6 Generator Y has another viewpoint, and they can't agree as who
7 they want on the Selection Board.

8 MR. NAEVE: Well, there's -- I need to discuss that
9 two different ways. One way for the Board Selection Committee
10 and the second way for the Advisory Committee.

11 COMMISSIONER DEASON: Okay.

12 MR. NAEVE: In dealing with the Advisory Committee,
13 the -- each stakeholder group will develop its own rules and
14 procedures. The generators will meet as a stakeholder group.
15 That stakeholder group will elect their representatives to the
16 Advisory Committee and will elect their representatives to the
17 Board Selection Committee. And, you know, I assume in the
18 generator group there might be, hypothetically, 15 or 20
19 members, and they will have an election, and choose -- by
20 whatever rules they develop themselves that they want to
21 follow, they will choose their representatives. So I presume
22 if there is a deadlock on who they choose, they will have to
23 develop a process in their group for resolving that deadlock.
24 Then -- so that determines how members are selected.

25 Now, how they conduct their business, let's talk

1 about that. In the Advisory Committee, it's composed of two
2 representatives from each of these groups. And the Advisory
3 Committee will provide -- it's the direct contact between the
4 stakeholder groups and the staff of the RTO and also the Board
5 of the RTO. Representatives of the Advisory Committee will
6 attend every RTO Board meeting. It's a public meeting, a
7 decision-making meeting. And they're guaranteed the
8 opportunity to present -- to have a representative present the
9 view of the Advisory Committee and also to have a
10 representative present the view of a minority opinion.

11 Now, we -- a number of the participants in the
12 Advisory Committee say that anybody -- that they should be
13 permitted to present as many minority views as they choose.
14 And my expectation is, the Board will probably want to hear as
15 many minority views as the Advisory Committee may present to
16 them as long as it doesn't get it out of hand. But we don't
17 want to trivialize the role or marginalize the role of the
18 Advisory Committee, and we don't want to tie the hands of the
19 Board too much in deciding how they're going to conduct their
20 business.

21 We have said that each -- that the -- each -- that
22 the Advisory Committee can present its views and minority -- a
23 minority view at every Board meeting. That's a guaranteed
24 right. We call it a -- you know, the bill of rights for the
25 Advisory Committee. And if there are other views that are held

1 by different members of the Advisory Committee, there's nothing
2 that precludes the Board from hearing those views, and I expect
3 they would want to hear them. But if this becomes too tedious
4 where every Board meeting becomes nothing but an eight- or
5 ten-hour session of every stakeholder wanting to come up and
6 offer its alternative view --

7 COMMISSIONER DEASON: Like a PSC hearing; right?

8 MR. NAEVE: Right.

9 (Laughter.)

10 MR. NAEVE: We want the Board to have some
11 flexibility on how it decides to conduct its business, so we've
12 left it that flexibility, but we provide a guaranteed right
13 that they're going to hear at least the primary view of the
14 Advisory Committee and the majority minority view. And if they
15 want to hear more, they're certainly free to do it, and we
16 expect they will, again, unless it becomes out of hand.

17 COMMISSIONER DEASON: Thank you.

18 MR. NAEVE: Now, with respect to how the elected
19 representatives to the stakeholder -- I'm sorry, to the Board
20 Selection Committee will conduct themselves, that's a much
21 different process. That's a process where it has to be
22 conducted in a way that respects the confidentiality of the
23 parties that are being considered for Board members. And
24 again, we've already been down this road one time.

25 We've interviewed a number of -- well, we actually --

1 we had a number of perspective candidates identified for us,
2 and we interviewed one of them, a very prestigious and
3 competent individual, who did not want to be identified. And
4 we were told by our headhunting firm that most would choose not
5 to be identified. So that committee has to be a fairly
6 tightknit group. They have to work out among themselves
7 confidentiality agreements where they will not disclose the
8 names of the individuals that are being considered, and we're
9 going to have to trust that committee to make some
10 recommendations on Board seats. But there will be restrictions
11 on their ability to disclose to the outside world who the
12 potential candidates are. But again, if we want that process
13 to work, that's a set of restrictions, I think, that we have to
14 live with.

15 Okay. With respect to open meetings, again, I think
16 we have tried to balance the effectiveness of the Board with
17 openness and public access, and I think we've provided an
18 incredible amount of public access. I described earlier a
19 significant amount of that access. We also have an incredibly
20 broad information policy that requires documents and
21 information held by the RTO to be made available to the public.
22 But on the flip side, we want it to be effective. And we want
23 Board members to feel free to talk to each other, to raise
24 complaints with two or three of the Board members against the
25 chairman or others and to call each other and encourage that

1 kind of dialogue. We think it's very important for the Board
2 to be effective and for there to be divergent opinions raised
3 to the top.

4 CHAIRMAN JABER: Wouldn't that require decisions to
5 be made?

6 MR. NAEVE: I'm sorry?

7 CHAIRMAN JABER: Wouldn't that require decisions to
8 be made?

9 MR. NAEVE: No. I think to the extent that a Board
10 member wants to raise something at tomorrow's meeting or the
11 meeting after that and they call a couple other Board members
12 and try to explain to them what they're going to do and why
13 they're going to do it, I think that's fine. When they go to
14 the meeting, they're going to have to, in the public, have
15 their discussion among all the Board members, explain what
16 they're doing, and they'll have to provide to the public all
17 documents that they provide to the other Board members. And
18 it's going to be an open and full session. We just simply want
19 Board members to be free to be educated, to act in small groups
20 or to have discussions in small groups so that they have the
21 benefit of open and free dialogue among themselves. We think
22 that will lead to much better decisions.

23 I can just tell you from my personal experience,
24 having been on a commission where we had very tough standards
25 and not being able to talk to each other, it was very difficult

1 and inefficient in the way we had to try to conduct our
2 meetings. We've tried to compromise and say, if you're going
3 to make decisions, you do it in the public. And in light of
4 that, we are going to propose a couple of changes because we
5 realize we hadn't fully addressed some of the concerns.

6 We had allowed committees to be delegated the power
7 to make decisions, and we need to change our rules to say, when
8 they are making decisions, when power has been delegated to
9 them, that has to be in the Sunshine, they have to make those
10 decisions in the public. And then secondly, we had also
11 permitted the Board to act through written consent, written
12 action. We also realized that could have been used as a way to
13 circumvent the Sunshine requirements for making decisions, and
14 we're going to change that as well and not allow them to act by
15 written consent. They have to act in the public -- in public
16 meetings.

17 The -- a number of the munis and other governmental
18 agencies pointed out that they live with Sunshine rules. I
19 think there's a couple important distinctions, though, and that
20 is, their Sunshine is their regulation. They are not subject
21 to regulation. This entity is going to be subject to extensive
22 regulation. And we have a very broad Sunshine here and
23 regulation on top of that.

24 And then secondly, every decision that is made by
25 this group, every major decision, will have to be filed at

1 FERC, maybe filed with this Commission, and go through another
2 process that is a public process to review that decision. So
3 it's not like we're going to have decisions that are made that
4 affect everybody and that's the end of it. This is going to be
5 a very open and participatory process, and then also it's going
6 to be subject to regulatory oversight.

7 With respect to a few other issues, let me talk
8 briefly --

9 CHAIRMAN JABER: One of the things that Mr. Bryant
10 said on this point that I thought was very good, he conceded
11 that there will be some necessity for having closed meetings,
12 but there should be an outline or at least some sort of
13 guidance on even examples of when those circumstances will
14 occur. Does your --

15 MR. NAEVE: We will look at trying to come up with a
16 definitive list for what might be considered at closed
17 meetings.

18 CHAIRMAN JABER: Thank you.

19 MR. NAEVE: On market design, we heard a great deal
20 today on market design, more than I could possibly comprehend
21 much less respond to at this short time. I'd like to make a
22 couple of points, though, that we heard. First, how does one
23 allocate rights to use the transmission system? This is an
24 important issue, and this issue really is relevant whether you
25 use a financial model or a physical model. You're going to

1 have financial rights or physical rights. What do you do with
2 them? How do you allocate them in the first place?

3 And the suggestion we heard today was that you not
4 allocate them to historic users in proportion to -- or in
5 relation to what they need to meet their current load and their
6 future load, but instead you just have an auction. That's what
7 the generation coalition proposed.

8 At the same time, you heard from a lot of other
9 parties, the munis, the co-ops and everybody else saying, we
10 don't want any surprises on congestion costs. We want rights
11 to use the transmission system related to our load so that
12 whereas in the past we've not had congestion costs, we suddenly
13 don't incur them. As someone said, we want no surprises.

14 We had proposed for the physical model that we have
15 an allocation process that is based on historic use, that you
16 allocate the rights to the transmission system based on
17 historic use, and I think that's a model that will produce no
18 surprises. That was our expectation and our hope.

19 There was a suggestion that if you do that, the
20 recipients of those transmission rights will have no incentive
21 to make them available to other parties when they're not using
22 them, and there also was a suggestion that they might be able
23 to physically withhold transmission rights from the system.
24 And I'd like to respond to both of those.

25 First, I think if you're allocated a valuable right

1 and you are not going to need it, I think you have a
2 significant financial incentive to try to capitalize on that
3 valuable asset that would otherwise whither away. And indeed,
4 under the proposal we've made, if you do not schedule that
5 right, the right is allocated to third parties, and the -- or
6 auctioned to third parties, and the proceeds for the auction
7 don't go to you. So you have a strong incentive to auction it
8 yourself and collect the proceeds rather than let the RTO
9 auction it because you failed to schedule it or you failed to
10 sell it to somebody else.

11 And then on the withholding point, that very same
12 provision also addresses withholding. You can't withhold it.
13 If you're not going to use it, then it's going to be auctioned
14 off by the RTO.

15 With respect --

16 COMMISSIONER DEASON: Let me ask a question on that.
17 If you're allocated the right and you don't use it under your
18 procedure, it would be auctioned off, and the benefit would not
19 flow to the owner of the right. You either use it or lose it.

20 MR. NAEVE: That's right.

21 COMMISSIONER DEASON: Okay. Does that give an
22 incentive for the holder of the right to use it regardless even
23 though it may not be the most economic transaction?

24 MR. NAEVE: No, I don't think because if your most
25 economic dispatch causes you to not use that system and it has

1 a value, you're better off selling it and capturing that value
2 and dispatching your generation in the most economic way. It
3 would be kind of foolish to dispatch your generation in an
4 uneconomic way so that you use that transmission right and then
5 give up the value that you would get from selling it at the
6 same time. So kind of -- you're a double loser if you do that.

7 COMMISSIONER DEASON: So -- well, let me clarify. If
8 you have it and you don't use it, you can sell it yourself.
9 And if you don't sell it yourself, it's going to be auctioned
10 off for you, and you don't get the benefit.

11 MR. NAEVE: That's right.

12 COMMISSIONER DEASON: Okay.

13 CHAIRMAN JABER: That's in your current modified
14 proposal. That's not a change you're making today because of
15 the comments.

16 MR. NAEVE: That's right. That's been there all
17 along.

18 With respect to installed capacity, we heard a lot of
19 people today say, we think it's important that there be some
20 sort of capacity requirement, long-term planning capacity
21 requirement, but we also think that this Commission has done a
22 great job, and we should just -- we should have this Commission
23 continue to do what it has been doing. We don't need an
24 installed capacity requirement at the RTO level.

25 I guess we have a couple of observations relative to

1 that. The people who are saying that to you are people who
2 aren't regulated by you. So when you impose an installed
3 capacity requirement, it's on other people, not on them, and
4 frequently they can benefit from the surplus capacity that the
5 others parties have without having to pay for it or incur
6 similar costs themselves. So our view is, we certainly have
7 not objected to having installed capacity requirements imposed
8 on us. We think it's good for reliability. It assures that we
9 meet the load of our state, and that's an important thing. We
10 would just merely say that whatever rules are applied should be
11 applied to everybody, not just to some people and let other
12 people ride off their shoulders.

13 So our people proposal is one that would apply to all
14 participants, not just to some participants. And furthermore,
15 as to who sets the level, we've proposed the FRCC set the level
16 of installed capacity, but if this Commission believes that
17 it's more appropriate that they set the level, that's fine with
18 us.

19 Finally -- well, there's a lot of other things. Let
20 me talk about two other things, and I think that will be
21 sufficient. With respect to planning, we learned a lot of
22 things today. And one of the things we learned that was a
23 surprise to us was that our original planning protocol was a
24 widely accepted model by the stakeholders. We had -- it had
25 been something that we had received a lot of complaints about

1 when we prepared it. When we filed it at FERC, a lot of people
2 intervened and said that it was not an effective model for a
3 variety of reasons, many of the same reasons they now don't
4 like the current model. But it was really quite a surprise to
5 us that it was perceived as such a widely accepted model.

6 We also were surprised to hear that the new model is
7 one which turns over control -- takes control away from the RTO
8 and gives it to the participating owners. I have a copy of the
9 planning protocol, and I would just read a couple of
10 sections -- excerpts from it, and I have, frankly, a lot of
11 excerpts I could read to you, but I'll just read a few of them.
12 But the planning protocol were drafted to meet the FERC
13 requirements that the RTO be in control of planning. And
14 indeed, these planning protocol are based on the planning
15 protocol already approved by the Commission for the Midwest
16 ISO, but among other provisions it says, the transmission
17 provider, meaning the RTO, shall be responsible for performing
18 the planning function of the transmission system and shall
19 serve as the point of contact for all market participants with
20 respect to GridFlorida's transmission services and planning.

21 The transmission provider has the ultimate
22 responsibility and authority for developing and approving the
23 comprehensive GridFlorida-wide transmission plan through an
24 annual process described herein. The planning function for
25 GridFlorida shall be the responsibility for the transmission

1 provider. In exercising such authority, the transmission
2 provider shall receive one -- shall, one, receive, evaluate,
3 and respond to requests for transmission service and, two,
4 develop a comprehensive grid-wide Florida plan described as the
5 GridFlorida plan.

6 The transmission provider shall make the final
7 determinations in the process. The transmission provider shall
8 be responsible for calculating ATC for the transmission system
9 and so on. The transmission provider shall receive, evaluate,
10 and respond to all requests for service. It shall analyze and
11 make the determination on access on the transmission system and
12 so forth.

13 It puts the responsibility in the RT0, not the hands
14 of the participating owners. I think it's conceivable that
15 there has been some language in here which may have caused some
16 misapprehension about this point. It's certainly our intention
17 that the RT0 be in the driver's seat on planning, and we'll go
18 back and look at it and see if there's changes that might clear
19 up that apprehension.

20 I know in talking in the hallway with some of the
21 people it was acknowledged that they simply didn't have a lot
22 of time to look at this, and so it's my hope that they're kind
23 of overreacting because they didn't have time to pick through
24 it much like I think they probably overreacted to our first
25 one, but --

1 CHAIRMAN JABER: Mr. Naeve?

2 MR. NAEVE: Yes.

3 CHAIRMAN JABER: The stakeholder process, I agree,
4 you know, in the beginning worked well for the stakeholders.
5 And having attended some of those collaboratives, I remember
6 the dialogue going back and forth among all the stakeholders.
7 I thought it was very effective. Would there be a benefit to
8 scheduling -- you all taking the lead in scheduling a
9 collaborative just on the planning document, even if it's just
10 a walk-through the planning protocol with all the stakeholders?

11 MR. NAEVE: Oh, it's hard for me to say. I don't
12 want to be thrown back in that briar patch, but it's a --

13 CHAIRMAN JABER: I think that sort of meeting,
14 because the stakeholders acknowledge they didn't have a lot of
15 time to digest the planning document, would be in order. You
16 can do it. You've lived through the other --

17 MR. NAEVE: Oh, we can do it. It's a very
18 time-consuming process, and it does -- frankly, we have over
19 the -- over -- throughout this process, the stakeholder
20 involvement has been very time-consuming for us but
21 time-consuming for the stakeholders as well.

22 CHAIRMAN JABER: And quite effective.

23 MR. NAEVE: And I think we have a much better
24 proposal because of it.

25 CHAIRMAN JABER: Right.

1 MR. NAEVE: We've got a lot of features which were
2 not in our original feature, and indeed, every time we had a
3 stakeholder meeting, we made changes. That's not to say that
4 the stakeholders feel like they got everything they wanted. In
5 fact, we didn't get everything we wanted. But -- and frankly,
6 too, a lot of the stakeholder comments you hear here today
7 other stakeholders would disagree with them. It's not, if we
8 make a change for one stakeholder sometimes, it causes other
9 stakeholders to -- it raises concerns with them. But it's been
10 a good process. But at some point, you begin to hear a lot of
11 the same comments again and again, and you realize you've come
12 near the end of the process. I frankly think we are near the
13 end of the process, although, you know, to the extent there are
14 new documents, you know, there could be a --

15 CHAIRMAN JABER: I may not disagree with you that
16 we're near the end of the process. Certainly that's been a
17 goal of ours to see this to its finality. But to the degree
18 the stakeholders have questions related to a specific item in
19 the proposal, I think it's time well spent even if it's a
20 conference call.

21 MR. NAEVE: Well, it's a suggestion we will act on.

22 I guess the only other thing I would say is, on the
23 planning process we were also surprised that it didn't provide
24 for collaboration and input from all parties. And I have,
25 again, a series of quotes I could read you, but I think I won't

1 labor -- belabor you with those points. They are in the
2 protocol, but it was written with the intention that all
3 parties be involved. That it be a broad, open collaborative
4 process, and again, I think there may have been some
5 misunderstandings as to that.

6 The only other point I will address, I believe,
7 and -- I guess there are two more points. I have two more
8 points, finally. One has to do with reliability. A number of
9 parties have raised issues about reliability especially in
10 rural areas where it is harder to provide identical reliability
11 for customers as it is in major urban areas where you have --
12 you're much closer to generation and you're much closer to
13 major transmission ties and redundant ties. But GridFlorida
14 has -- the proposal has a number of features to address this
15 issue.

16 One important feature is that we require the RTO to
17 address each year the worst reliability situations, the
18 delivery points where reliability is the lowest. That's been
19 retained in our proposal. Secondly, we leave it up to
20 GridFlorida to develop their planning standards for urban areas
21 and rural areas. And to the extent that Seminoles and FMPAs
22 and others believe that the standards aren't adequate for their
23 areas, they're going to be in a position to make their points
24 to the RTO. And then finally, to the extent that the RTO sets
25 standards and a particular load-serving entity believes that

1 they would like improved standards even beyond the ones that
2 are identified by the RTO, we allow them to get improved
3 facilities. They just have to agree to pay for those
4 facilities themselves instead of shift the cost off to
5 everybody else. So we have provided for improved reliability
6 and I think in an appropriate way.

7 COMMISSIONER DEASON: So you believe that you've
8 addressed Reedy Creek's concerns already?

9 MR. NAEVE: Reedy Creek's concerns are actually
10 slightly different. They've -- I think with respect to some of
11 the other reliability concerns we've heard, they really are in
12 some ways cost-shifting concerns. We'd like beefed-up
13 materials, and we'd like some of the beefed-up facilities, and
14 we'd like those costs not paid for by us as enhanced facilities
15 but rather paid for by everybody else.

16 I think in Reedy Creek's situation they are prepared
17 to pay for enhanced facilities. They recognize that if they
18 ask for facilities that are -- that exceed the standards
19 identified by the RTO, they should pay for them. They take no
20 dispute with that. They just are concerned that we may have
21 modified the tariff in a way that doesn't allow them to do that
22 and get those enhanced facilities, and also that we may have
23 modified the tariff in a way that doesn't allow them to -- for
24 expedited implementation on investment in facilities. And
25 quite frankly, we think those provisions are essentially the

1 same. The words may have changed, but we think they have
2 exactly the same effect. So we're going to go back and look at
3 our words and try to understand what their concern is because
4 we thought we actually just kept exactly the same concepts in
5 the revised planning document. We agree with them with respect
6 to the substance, and it's just really a question of, does the
7 language do what we think it does and what they think it does
8 not do?

9 I think that summarizes our initial response,
10 although we have -- you know, more detail we will provide you
11 in writing.

12 CHAIRMAN JABER: You covered everything on my list
13 except for one, Mr. Naeve. My notes from hearing the
14 stakeholders, Reedy Creek did talk about the application of the
15 functional test for the demarcation point. And I heard the
16 suggestion or at least the concession that they would live with
17 adding the word "transmission" into the definition of
18 controlled facilities. And frankly, I thought we were done
19 with the demarcation point issue as a result of our order, but
20 apparently, you all have included some language in your --

21 MR. NAEVE: No, actually, we just -- our -- we
22 thought our language was consistent with your order. And when
23 the representative of Reedy Creek was here discussing that, I
24 actually went back to your order to see if it was specifically
25 targeted to just the facilities owned by the three sponsors or

1 if it was targeted more broadly to all facilities. And quite
2 frankly, reading the language, I have to say it wasn't clear.
3 It could be read either way, but it certainly wasn't
4 explicit --

5 CHAIRMAN JABER: Reading the language of our order?
6 That was very clear.

7 MR. NAEVE: Well, actually, but I did think the
8 language of the order was very persuasive as to why you'd want
9 to have a clear demarcation. And you went on to say that we
10 agree, a uniform demarcation is necessary to ensure equal
11 access to all participants and to ensure that subsidies
12 resulting from different demarcation points do not occur.

13 CHAIRMAN JABER: Well, it says, "Demarcation point
14 for transmission facilities." So in your filing, did you --

15 MR. NAEVE: We just said if it's 69, it's
16 transmission. We wanted a clear demarcation as opposed to
17 having to look at every single facility and make a case for
18 whether that particular facility is transmission or is not
19 transmission. Quite frankly, in the stakeholder process, we
20 heard from a lot of stakeholders who wanted a bright line, and
21 they wanted a bright line for a lot of different reasons. And
22 frankly, one of the reasons they wanted a bright line is they
23 didn't want us excluding facilities saying that this particular
24 facility is not covered by the RTO's control and open access
25 tariff. Others wanted a bright line because they had 69 kV

1 facilities that they wanted to be included because they got
2 credits. They got -- it lowered their transmission rate by
3 including their credits because they wouldn't have to pay for
4 those facilities themselves. They would be shifted to the
5 zonal rate. So this is an issue where people are all over the
6 lot. And in our reply comments, we will give some thought to
7 Reedy Creek, but I have to say it's an issue where if you make
8 progress to assist Reedy Creek, then other stakeholders are
9 going to stick up their heads and say, we're concerned about
10 that.

11 CHAIRMAN JABER: Okay. But it's your position that
12 you just included in the modified proposal what you believe to
13 be consistent language with the order.

14 MR. NAEVE: That's correct.

15 CHAIRMAN JABER: All right.

16 MR. NAEVE: Actually, there is one other point which
17 I was just reminded that was raised today. This is -- has to
18 do with the changing of the date for what constitutes new
19 facilities and what constitutes new contracts. And a
20 suggestion was made repeatedly that the changing of the date
21 had nothing to do with this process before this Commission.
22 And I would just say that I think it had almost everything to
23 do with the changing of the process before this Commission
24 simply because we had established a date that was identical to
25 the date that we had planned on putting the RTO in service,

1 December 15th, 2000. And we were moving forward as fast as
2 possible to meet that date, and I think that we very well could
3 have met that date with respect to at least the initial
4 implementation of the RTO. But this Commission decided that it
5 wanted to take a look at the RTO before we went forward with
6 it, and we put that process on hold, and consequently, the date
7 was substantially delayed by virtue of the process before the
8 Public Service Commission. And for that reason, we realized
9 that the date we had targeted for implementation was no longer
10 the effective date, and we put in another date that would be
11 more closely tied to the actual implementation date.

12 CHAIRMAN JABER: Commissioners, do you have any
13 follow-up, anything you want included in the post-workshop
14 comments from today's workshop? Any questions to any of the
15 stakeholders?

16 And Staff, I don't mean to leave you out of this
17 process. Do you have any questions? Okay.

18 MR. KEATING: No. No questions, no.

19 CHAIRMAN JABER: Mr. Keating, you need to correct me
20 if I'm wrong, but I have next in terms of critical dates for
21 this proceeding, we have got post-workshop written comments due
22 from all of the parties on June 21st. We have Staff's
23 recommendation due to be filed July 25th. We have an agenda
24 conference for August 6th.

25 IPPs, I heard your request with respect to an

1 evidentiary process and ongoing dialogue. As far as I'm
2 concerned, the dialogue is ongoing because the parties and
3 Staff have had excellent communication thus far. I don't see
4 why that's going to stop.

5 As a matter of fact, Ms. Bass, between comments and
6 your Staff recommendation, I would expect that you have a
7 meeting or two prior to filing the Staff recommendation. With
8 respect to issues that require a hearing, it really just
9 depends on your comments and the Staff recommendation. I don't
10 think that's an issue we have to address today. I'm going to
11 leave that up to legal counsel.

12 I guess I envisioned, and Commissioners, feel free to
13 interject here, I envisioned to the degree we were dealing with
14 a compliance filing and just addressing those very limited
15 issues from the hearing we've already had, that those would be
16 handled in a final fashion, and to the degree there are new
17 topics raised here today or ones that you think of, I'll allow
18 you all to let us know how to go forward.

19 MS. BASS: Okay. We can do that, and we will
20 schedule a meeting after we get the post-workshop comments and
21 prior to filing of the recommendation to see whether or not
22 we've reached any more consensus and what the final issues are
23 that need to be addressed.

24 CHAIRMAN JABER: To see how many issues you've
25 reached consensus on.

1 MS. BASS: Correct.

2 COMMISSIONER DEASON: Let me see if I understand.

3 The manner that -- the recommendation that will be brought to
4 the Commission hopefully on August the 6th will be for final
5 action of the Commission?

6 CHAIRMAN JABER: No. What I'm saying is, I think we
7 don't know the answer to that until we see. I guess I always
8 envisioned that some of them would be final action because
9 we've already had a hearing, but I'd hate to make that decision
10 today when we don't really know what is in front of us to vote
11 on.

12 Legal, you agree with that?

13 MR. KEATING: That works for me.

14 CHAIRMAN JABER: Okay. Let me stop here and thank
15 all the parties. This has been a very, very effective process.
16 I know Staff has done a great job, but I also know all the
17 stakeholders have done an outstanding job. Thank you very
18 much. We'll see you soon.

19 (Workshop concluded at 4:46 p.m.)

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1 STATE OF FLORIDA)
 2 : CERTIFICATE OF REPORTER
 3 COUNTY OF LEON)

4
 5 We, LINDA BOLES, RPR, and TRICIA DeMARTE, Official
 6 Commission Reporters, do hereby certify that the foregoing
 proceeding was heard at the time and place herein stated.

7 IT IS FURTHER CERTIFIED that we stenographically
 8 reported the said proceedings; that the same has been
 9 transcribed under our direct supervision; and that this
 transcript constitutes a true transcription of our notes of
 said proceedings.

10 We FURTHER CERTIFY that we are not a relative, employee,
 11 attorney or counsel of any of the parties, nor are we a
 12 relative or employee of any of the parties' attorneys or
 13 counsel connected with the action, nor are we financially
 14 interested in the action.

15 DATED THIS 4th DAY OF JUNE, 2002.

16 *Linda Boles*
 17 _____
 18 LINDA BOLES, RPR
 19 FPSC Official Commission Reporter
 20 (850) 413-6734

21 *Tricia DeMarte*
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