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RECEIVED-FPSC 12th Floor Atlanta, GA 30309

F > 404.942.3495

Jayna L. Bell  
Senior Paralegal

02 AUG -8 AM 10:07

COMMISSION  
CLERK

ORIGINAL

F> 404.942.3491  
F> 404.942.3495  
F> (404) 942-3491 (Toll Free)

August 6, 2002

**Via Facsimile #850.413.6541**

Ms. Roberta S. Bass  
Chief  
Office of Market Monitoring & Strategic Analysis  
Capital Circle Office Center  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399-0850



*undocketed*

Re: Covad Response to Year 2002 Local Competition Report Data Request

Dear Ms. Bass:

In addition to an additional copy of this cover letter, please find enclosed the following versions of Covad's Response to the Year 2002 Local Competition Report Data Request:

- Two (2) PUBLIC versions (with confidential data blocked)
- One (1) CONFIDENTIAL version (with confidential data highlighted in yellow)

Covad requests that the highlighted information in the CONFIDENTIAL version be kept strictly confidential pursuant to section 364.183(1) of the Florida Statutes because it is proprietary, confidential business information.

We also request that you stamp a copy of this cover letter "RECEIVED" and return it in the enclosed self-addressed, stamped envelope.

Thank you for your attention to this matter.

Sincerely,

Jayna L. Bell

RECEIVED & FILED

*mas*  
FPSC-BUREAU OF RECORDS

This claim of confidentiality was filed by or on behalf of a "teleco" for Confidential DN 08331-02. The document is in locked storage pending advice on handling. To access the material, your name must be on the CASR. If undocketed, your division director must obtain written EXD/Tech permission before you can access it

/jlb  
Enclosure(s)

cc: William H. Weber, Team Lead - BellSouth

*Claim Confidential*  
DOCUMENT NUMBER-DATE DOCUMENT NUMBER-DATE  
08330 AUG-8 08331 AUG-8  
FPSC-COMMISSION CLERK FPSC-COMMISSION CLERK

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THE REDACTED INFORMATION IS CONFIDENTIAL, PROPRIETARY BUSINESS  
INFORMATION PURSUANT TO SECTION 364.183(1), FLORIDA STATUTES.  
.....

2002 Alternative Local Exchange Carrier (ALEC) Data Request

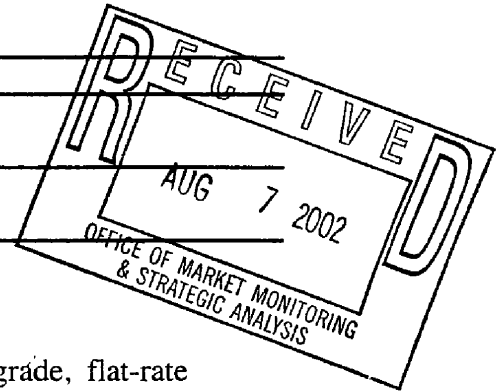
Legal Company Name: DIECA Communications Inc. d/b/a Covad  
Communications Company

FPSC Company Code: TX 237

Contact Name and Title: William H. Weber, Vice President  
(Government & External Affairs)

Telephone Number: 404-942-3494

E-mail Address: wweber@covad.com



Florida Statute 364.02(2) defines basic local service as follows:

“**Basic local telecommunications service**” means voice-grade, flat-rate residential and flat-rate single line business local exchange services which provide dial tone, local usage necessary to place unlimited calls within a local exchange area, dual tone multi-frequency dialing, and access to the following: emergency services such as “911,” all locally available interexchange companies, directory assistance, operator services, relay services, and an alphabetical directory listing. For a local exchange company, such terms shall include any extended area service routes, and extended calling service in existence or ordered by the Commission on or before July 1, 1995.

1. Are you currently providing residential or business service to customers in Florida that complies with the above definition of **basic local service**? If yes, continue with Question #1; if no, continue with Question #2.

*Covad does not provide service to residential or business customers in Florida that falls under the definition of “**basic local telecommunications service**”, as defined above.*

- a. To how many residential customers are you providing **basic local service** in Florida and what are your current rates? *N/A*
- b. To how many business customers are you providing **basic local service** in Florida and what are your current rates? *N/A*

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.....

2. Are you currently providing types of local services (business or residential) in Florida that may not meet Florida's statutory definition of **basic local service**? (Examples could include: multi-line business users; services with toll or usage restrictions; mandatory 900 blocking; limited amount of local calling included in the monthly charge; bundled service offerings; etc.) If yes, continue with Question #2; if no, skip to Question #3.

*Covad is not providing any of the above described types of local service (business or residential) in Florida.*

- a. Please describe each of the forms of local service you are providing to residential customers in Florida, where you are offering these services (e.g., in which cities or areas), and indicate your current rates. *N/A*
- b. Please describe each of the forms of local service you are providing to business customers in Florida, where you are offering these services (e.g., in which cities or areas), and indicate your current rates. *N/A*

3. Do you actively market your local services to Florida residential customers? *Yes.*

- a. If not, please explain why.
- b. If so, in what geographic areas? *In all of Florida.*
- c. If so, what types of marketing do you use? Please check all that are applicable.

- i. \_\_\_\_\_ Newspaper
- ii. \_\_\_\_\_ Radio
- iii. \_\_\_\_\_ TV
- iv.   X   Direct Mail
- v.   X   Telemarketing
- vi.   X   Email
- vii. \_\_\_\_\_ Website
- viii.   X   Other (please specify)
  - i. Banner Ads
  - ii. Public Relations Efforts Resulting in local press articles

- d. If available, please provide marketing brochures or comparable materials.

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.....

4. Does your company offer xDSL? If so, please indicate, by exchange, the number of xDSL lines your company provides and explain how your company's various service offerings are priced.

*Covad offers xDSL services exclusively. As of June 30, 2002, Covad had an aggregate of [REDACTED] unbundled local loops ([REDACTED] xDSL loops; [REDACTED] Line Shared loops) in the state of Florida. (For prices of our various service offerings, please see the attached pricing information.)*

5. Are you offering or providing voice over DSL (VoDSL) service? If so, in what exchanges and respective wire centers and at what price(s)? Is your service local, long distance, or both?

*Covad is not offering VoDSL at this time.*

6. Please describe the method(s) you are using to provide telephone services (e.g., resale, interconnection, unbundled network elements, facility-based, etc.).

*Covad utilizes unbundled network elements (UNEs), as well as its own equipment, collocated in ILEC wire centers to provide service to its customers in Florida.*

- a. Please indicate, by exchange and respective wire center, the number of incumbent local exchange carrier (ILEC) access lines you are reselling to **residential** customers. *N/A*
- b. Please indicate, by exchange and respective wire center, the number of ILEC access lines you are reselling to **business** customers. *N/A*
- c. Please indicate, by exchange and respective wire center, the types of unbundled network elements, if any, you are obtaining from the ILEC.

*In addition to the unbundled local loops shown in detail below, Covad also obtains the following interoffice transport network elements:*

*BellSouth - [REDACTED] DS-1s and [REDACTED] DS-3s;  
Verizon / GTE - [REDACTED] DS-1s and [REDACTED] DS-3s.*

THE REDACTED INFORMATION IS CONFIDENTIAL, PROPRIETARY BUSINESS INFORMATION PURSUANT TO SECTION 364.183(1), FLORIDA STATUTES.

d. Please indicate, by exchange and respective wire center, the number of unbundled local loops, by type, if any, you are obtaining from the ILEC.

*As of June 30, 2002, Covad obtained the following number of unbundled local loops from Verizon:*

<i>Exchange</i>	<i>xDSL</i>	<i>Line Shared Loops</i>	<i>Total</i>

*As of June 30, 2002, Covad obtained the following number of unbundled local loops from BellSouth:*

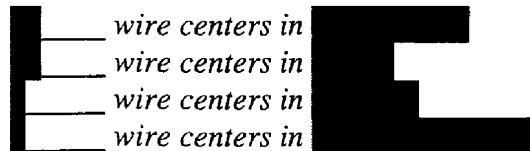
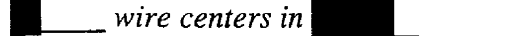
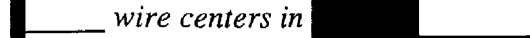
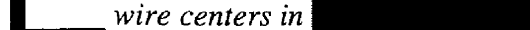
<i>Exchange</i>	<i>xDSL</i>	<i>Line Shared Loops</i>	<i>Total</i>

e. Please indicate, by exchange and respective wire center, the number of access lines you are serving through UNE loop combinations, such as the UNE platform. *N/A*

f. Please indicate the types of facilities deployed by your company in Florida to provide local telephone services, and indicate where these facilities are deployed.

*Covad deploys Digital Subscriber Line Access Multiplexers ("DSLAMs") in each wire center in which it is deployed in Florida for the purpose of providing DSL service. Covad has a DSLAM collocated in each of the following wire centers, by area:*

*BellSouth:*

 wire centers in  
 wire centers in  
 wire centers in  
 wire centers in

.....  
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.....

Verizon/GTE:

\_\_\_\_\_ wire centers in \_\_\_\_\_

- g. If known, please indicate the number of access lines, the number of access lines you are serving through UNE loop combinations, such as the UNE platform. *N/A*
  - h. Please indicate, by exchange, the number of business access lines you serve that are provided to Internet Service Providers. *N/A*
  - i. Please indicate, by exchange, the number of business access lines you serve that are provided to voicemail service providers. *N/A*
7. Referring back to your responses to Question #6, please provide by subpart (e.g., 6(g)), where applicable, the number of voice-grade equivalent lines that you are providing (e.g., 1 DS1 should be considered equivalent to 24 voice grade lines). *N/A*
8. a. Please indicate the number and location of switches you have located in Florida (if any) used to provide services to customers in Florida, identify whether they are circuit or packet switches, and identify the manufacturer. *Covad does not own any circuit switches in Florida. Covad owns the following packet switches:*

_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

- b. Please indicate the projected number and location of circuit and packet switches that you expect to locate in Florida within the next five (5) years.

\_\_\_\_\_

- c. If applicable, please indicate if and where you have deployed transport facilities, and describe the technology(ies) deployed.

*Covad does not deploy transport facilities, we lease DS1s and DS3s from BellSouth and Verizon/GTE and use them to connect our backbone network within the ILEC's wire centers to our hub.*

9. a. For each exchange where you are providing any form of residential local telephone service, please identify by exchange (a list of exchanges is attached) and respective wire center, the number of residential access lines served as of June 30, 2002. (See example below) *N/A, Covad does not provide local telephone service for consumers.*

- b. For each exchange where you are providing any form of business local telephone service, please identify by exchange and respective wire center, the number of business access lines served as of June 30, 2002. (See example below) *N/A, Covad does not provide local telephone service for businesses.*

10. For billing and accounting purposes, do you differentiate between residential and business customers?

*No, Covad bills according to the service type and speed purchased from Covad by a customer.*

11. Have you experienced any significant barriers in entering Florida's local exchange markets? Please list and describe any obstacles or barriers encountered.

*Yes, Covad has experienced barriers to entry in both the Verizon/GTE and BellSouth controlled local exchange markets including, but not limited to, the following: (1) delays in collocation, (2) delays in loop delivery, (3) unacceptable quality of services and loops provided, (4) anticompetitive pricing of services and unbundled network elements, (5) lack of Operation Support Systems, both manual and mechanized, sufficient to enable Covad to compete within the market efficiently, (6) inaccurate billing and a lack of avenues for resolution of billing disputes, and (7) an unwillingness to treat Covad in the same manner as a retail customer is treated.*

12. Have you experienced any difficulties involving any agreements you may have with incumbent LECs? If so, please describe any significant problems encountered.

*Yes, Covad has had several disputes involving interpretation of the terms and conditions of the Interconnection Agreements (the "IA") with BellSouth and Verizon/GTE. For example, in November 1999, BellSouth took the position that it no longer wad to provide ISDN loops for Covad's IDSL service. Covad litigated this issue with the Georgia Public Service Commission under an expedited complaint process and the Commission ordered BellSouth to continue providing those loops pursuant to Covad's IA. As another example, Covad maintained the position that the IA between Covad and BellSouth provided for deployment of collocation in a certain number of days. BellSouth took the position that the word "days" meant "business days", thus tremendously expanding the amount of time BellSouth would take to provision collocation. These are only a few examples of the difficulties Covad has encountered involving the interpretation of the IA.*

13. Please describe your long-term (5 years) business strategy, including whether you intend to change your method of provisioning (e.g., from resale/mixed to all UNEs to facilities-based). *Covad is the nation's leading independent provider of high speed data services utilizing DSL technology. We have built our success on superior customer service and the delivery of cutting-edge high-speed data services designed to meet the needs of a broad range of customers including residential users, home-office users, and businesses of all sizes. Covad markets these services both through our wholesale partners and directly to our customers. Covad does not expect to change its long-term business strategy within the next five years.*
14. Have you been assigned your own NXX codes? If yes, how many codes have you been assigned? For each code that you have been assigned as of June 30, 2002, please indicate how many numbers have been assigned and how many of those numbers have active status. If you have been assigned NXX codes, please identify where they have been homed for rating and routing purposes. *N/A, Covad has not been assigned its own NXX codes.*
15. a. At any time during the last 12 months have you provided local telephone services in Florida and then withdrawn a service? If yes, please identify the service(s), prices and exchange, and discuss the reasons for this decision. *No*



- b. During the last 12 months have you expanded your service offerings in Florida? If so, please list the new offerings, if they are residence or business (or both), their prices and the exchanges where you have offered the services. *No*
16. a. Please list your primary line of business (for example, entertainment, cable television, private line/special access service, interexchange service, local service, cellular service, paging service, electric service, municipality, etc.) *Covad is a national provider of high speed data services using Digital Subscriber Line ("DSL") technology.*
- b. If you are involved in providing cable television in Florida, do you offer any package plans combining cable television and local telephone services? If so, please indicate where such packages are being offered, and whether they are provided through your company itself, or an affiliate, or a business partner. *N/A, Covad does not provide cable television services.*
- c. If you or an affiliate provides long distance telephone service in Florida, do you offer any package plans combining long distance and local telephone services? If so, please describe any such plans, their terms and conditions, and when you began offering the plans. Is subscribing to both local telephone and long distance a condition of providing service? *N/A, Covad does not provide telephone services.*
17. Please provide any additional comments or information you believe will assist staff in evaluating and reporting on the development of local exchange competition in Florida. In particular, we are seeking comments on any major obstacles that you believe may be impeding growth of local competition in the state and any suggestions you may have on how to remove such obstacles. We are also seeking comments on alternative methods to evaluate the level of competition in Florida (e.g., use of the E911 databases, etc.) as well as comments or information on intermodal local competition (e.g., wireless, cable telephony).
- Lower UNE rates and better enforcement of ILEC obligations will help stimulate competition.*
18. If your company filed a Form 477 with the Federal Communications Commission in March 2002, please enclose a copy of the completed Form 477 with your response to this data request. *FCC Form 477 is attached hereto.*
19. Please provide a copy of the most up-to-date information that your company has provided to Wall Street analysts for the period July 1, 2001 through June 30, 2002

that discusses the number of access lines you provide as an ALEC in Florida. If the numbers differ from what you are reporting to the Florida Public Service Commission, please explain the differences. *Covad has not provided any information on a state by state basis to Wall Street analysts regarding the number of access lines we provide in Florida.*

20. For the year ending December 31, 2001, please identify your total revenue from local service, broken out by business and residence. *Covad derives no intrastate revenues from local service in Florida.*
21. As of December 31, 2001, how much money (in thousands of dollars) have you invested in your network? [REDACTED]
22. Has your company filed either Chapter 7 or Chapter 11 bankruptcy in the past, are you currently operating under Chapter 7 or Chapter 11 protection, or do you anticipate possibly filing for Chapter 7 or Chapter 11 bankruptcy? If so, please provide relevant dates and details about the filing, including which chapter.

*Covad Communications Group, Inc., ("Covad Group"), the parent company of Covad Communications Company, filed for Chapter 11 reorganization on August 15, 2001, in the U.S. Bankruptcy Court for the District of Delaware, as part of a voluntary, pre-negotiated plan to eliminate Covad's long-term bond debt. The plan required that the holders of a majority of Covad's bonds agree in writing to the terms of a debt repurchase which required court approval.*

*Covad Group's operating subsidiaries, which provide DSL services to business and residential customers, were not included in the plan of reorganization and continued to operate in the ordinary course of business without any court imposed restrictions throughout the approximately four month process.*

*Covad Group exited successfully from bankruptcy on December 20, 2001, with existing shareholders maintaining a majority interest. The reorganization was designed solely to eliminate debt and put Covad in a positive financial position for 2002.*

# Covad FCC Form 477

Seven (7) pages total

\*\*\* FCC definition of broadband excludes any DSL service below 200 kbps. Covad serves numerous customers in Florida with DSL service of 144 kbps and 192 kbps. Those lines are excluded from the FCC Form 477 report, but are included in the service numbers provided in the Year 2002 Data Request.

\*\*\*\*\* CONTAINS CONFIDENTIAL COVAD INFORMATION \*\*\*\*\*

**PUBLIC VERSION**

All filers must complete this section.

File data as of:

1. Filing status
2. Company
3. Indicate the category that best describes the operations covered by this filing.
4. Filers must report separate data for ILEC and non-ILEC operations. Use the following drop-down box to indicate whether this worksheet contains data for ILEC or for non-ILEC operations.

5. Use the following drop-down box to select your company, parent or controlling entity name. Select "not shown" if it is not in the list See instructions Section IV-B-1 for information on preparing file names

If you selected "not shown" above, then provide the following:

Name of company, parent or controlling entity

6. State.
7. Contact person (person who prepared the data contained below)
8. Contact person telephone number and e-mail address  
phone   
e-mail
9. Indicate whether this is an original or revised filing

10. Indicate whether you request non-disclosure of some or all of the information in this file because you believe that this information is privileged and confidential and public disclosure of such information would likely cause substantial harm to the competitive position of the filer.
11. If you requested non-disclosure in line 10, indicate if this is your complete or redacted file.

Please review instructions before completing form.

Reminders:

- 1) Ensure files are virus free by using up-to-date virus detection software. Filers are encouraged to submit files via e-mail (address: FCC477@fcc.gov).
- 2) If you are filing original or revised data for an earlier semi-annual reporting period, do not use this particular form (which is only for data as of December 31, 2001). See reminder 4
- 3) You may not insert or delete columns or rows, move cells, or edit text or numbers outside the cells provided for data entries. Files that cannot be opened in EXCEL97, files whose structure has been altered, and files with improper names will have to be refiled.
- 4) If you have questions about the form, contact the Common Carrier Bureau, Industry Analysis Division at (202) 418-0940; via e-mail at 477INFO@fcc.gov; or via TTY at (202) 418-0484.
- 5) You must submit a Certification Statement signed by an officer of your company. A single statement may cover all files submitted. See Instructions sections IV & V
- 6) If you request non-disclosure of some data, you must file a public version of the form with such information redacted See Instructions sections IV.B and IV C for information on preparing a redacted file.
- 7) Name your files as specified in Instructions section IV B 1 To assist you, complete this Cover Page to generate an "example" name, below. Replace the character "#" in this example name with a sequence number as specified in the instructions. This number should be "1" unless using "1" would cause you to submit more than one file with the identical file name.

Example

Covad Communications non-ILEC operations for Florida December 31, 2001

Complete Part I if you and all affiliates (including commonly controlled entities) provide 250 or more broadband lines or wireless channels in the state over your own facilities or over lines you provisioned as broadband. See instructions for definitions of "own facilities", "broadband", "end user", and "residential and small business".

If you provide data in Part I, you must provide in Part V a list containing the 5-digit Zip Codes of the end-user locations in which you provide the broadband services reported herein. See instructions.

Data as of December 31, 2001

A. Lines and wireless channels of broadband service that you provided over your own facilities, or over UNE loops or other lines and wireless channels that you obtained from other service providers and equipped as broadband, categorized by technology at the end-user location.

(a) Total one-way and two-way (full) broadband lines and wireless channels	Percentages of lines and wireless channels reported in (a)				
	(b) % of (a) used by residential & small business customers	(c) % of (a) provided over your own facilities	(d) % of (a) provided (i.e. billed directly) to end users	(e) % of (a) providing customers greater than 200 kbps in both directions	(f) % of (a) providing customers greater than 2 mbps in both directions
I - 1. Asymmetric xDSL.	100%	0%	100%	78%	0%
I - 2. Other traditional wireline including symmetric xDSL	1%	0%	100%	100%	0%
I - 3. Coaxial carrier systems including hybrid fiber-coaxial systems.					
I - 4. Optical carrier (fiber to the end user).					
I - 5. Satellite					
I - 6. Terrestrial wireless fixed.					
I - 7. Terrestrial wireless mobile					
I - 8. All other technologies, such as distribution over electric power lines					

Note: In Part I, report actual counts. Do not report voice-grade equivalent measures.

Covad Communications non-ILEC operations for Florida December 31, 2001

Complete Part II if you and all affiliates (including commonly controlled entities) provide 10,000 or more voice-grade equivalent lines or wireless voice-grade equivalent channels used for local exchange or exchange access service in the state. See instructions for definitions of "voice telephone service", "voice-grade equivalent lines", "residential and small business", "owned facilities", "COLO switching centers", and "end users".

If you provide data in Part II, you must provide in Part V a list containing the 5-digit Zip Codes of the end-user locations in which you provide the wireline or fixed wireless voice grade services reported herein. See instructions.

	(a) Total voice-grade equivalent lines and voice-grade equivalent wireless channels in service	Percentages of lines and wireless channels reported in (a)			
		(b) % of (a) used for residential & small business service	(c) % of (a) provided over your own facilities	(d) % of (a) provided over UNE loops	(e) % of (a) in ILEC COLO switching centers
Data as of December 31, 2001					
A Voice telephone service provided to end users					
II - 1 Total lines and channels you provided to end users.	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
B Voice telephone service provided to other communications carriers, categorized by:					
II - 2. Lines and channels that you provided under a Total Service Resale arrangement. See instructions	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
II - 3. Lines and channels you provided under other resale arrangements, such as resold Centrex.	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
C UNE loops, special access lines, and those private lines that connect to carriers, categorized by:	(a) Total lines and wireless channels				
II - 4 Lines and channels that you provided under a UNE loop arrangement, where you do not provide switching for the line.	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
II - 5. Lines and channels that you provided under a UNE loop arrangement, where you also provided switching for the line	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
II - 6 Special access lines not provided as broadband and private lines that connect an end-user premises to a telecommunications common carrier and is not provided as broadband	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

Percentage of channels reported in (a), carried over the following types of facilities categorized by the technology used in the part of the line or wireless channel at the end-user location		
(f) Cable coaxial	(g) Wireless	(h) All other including traditional wireline

D. Total wireline voice-grade equivalent lines & fixed wireless voice-grade equivalent channels in service

II - 7. Total lines and channels provided. [line II-1+line II-2 + line II-3]

Covad Communications non-ILEC operations for Florida December 31, 2001

Complete Part III if you and all affiliates (including commonly controlled entities) serve 10,000 or more mobile voice telephony subscribers in the state over your own facilities. See instructions for definitions of "mobile voice telephony subscribers" and "owned facilities".

Data as of December 31, 2001

A. Mobile voice telephony subscribers in service and served over your own facilities.

(a) Network telephone service subscribers	(b) Percentage of (a) provided (i.e. billed directly) to end users
--	--

III - 1 Cellular, PCS & other mobile telephony.





Covad Communications non-ILEC operations for Florida December 31, 2001

Filers completing Part I or Part II must supply a list of 5-digit Zip Codes in which the filer has at least one customer. Do not provide customer counts by Zip Code.

Data as of December 31, 2001

V - 1. 5-digit Zip Codes in the state in which you provide service to end-user locations:

(a) Broadband service	(b) Wireline & fixed wireless exchange telephone
-----------------------------	---

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# Covad.net Retail Pricing Information

3 pages total



The Internet as it should be.<sup>SM</sup>

## Covad.net Retail Pricing Information

### Monthly Recurring Charges Unlimited Usage, No Surcharges

	TeleSoho	TeleSpeed						TeleXtend		
	ADSL	144 Kbps DSL	192 Kbps SDSL	384 Kbps SDSL	768 Kbps SDSL	1.1 Mbps SDSL	1.5 Mbps SDSL	384 Kbps T1	768 Kbps T1	1.5 Mbps T1
<b>1 Year</b>	\$89.00	\$149.00	\$149.00	\$199.00	\$329.00	\$379.00	\$419.00	\$499	\$649	\$749
<b>2 Year</b>	N/A	\$145.00	145.00	\$195.00	\$299.00	\$349.00	\$399.00	\$449	\$584	\$674

### Installation and Equipment Charges

Installation Charges			Equipment Charges		
TeleSoho	TeleSpeed	TeleXtend	TeleSoho	TeleSpeed	TeleXtend
Professional Install Only			Gateway	Router	T1 Router

### Managed Security Suite (MSS) Pricing (12 month contract required)

	TeleDefend	TeleDefend VPN
<b>Installation Charges (Self Install only)</b>	0	0
<b>CPE Charge/NetScreen 5XP-C30</b>	0	0
<b>Monthly Recurring fee*</b>	\$175 per site	\$225 per site
<b>Monthly Discount (applicable only to Covad.net customers and is calculated on a per site basis)</b>	\$25 per site	\$50 per site
<b>Configuration Changes**</b>	Customers are allowed unlimited configuration changes during the first month of service and 4 configuration changes over the next 11 months of their contract. One-time charge of \$40 for configuration changes in excess of this.	Customers are allowed unlimited configuration changes during the first month of service and 4 configuration changes over the next 11 months of their contract. One-time charge of \$40 for configuration changes in excess of this.

\*Monthly service charge is in addition to any access/Internet charges

\*\*Configuration change charges will be waived during Limited Release.

### IP Address Pricing

**Connect Multiple Devices with One Covad Broadband Circuit**



The Internet as it should be.<sup>SM</sup>

Total Public IPs	Set-up Fee	Monthly Fee
1 IP with NAT	\$0.00	\$0.00 (Complimentary default; 256 private IP addresses provided, mix of static and dynamic)
8	\$0.00	\$0.00 (Complimentary, only on request)
16	\$50.00	\$16.00
32	\$50.00	\$48.00 (IP justification form required)
64	\$50.00	\$112.00 (IP justification form required)
128	\$50.00	\$240.00 (IP justification form required)
256	\$250.00	\$496.00 (IP justification form required)

**Ancillary Features and Pricing Information**  
**The Services that complement your broadband connection!**

**TeleSoho Ancillary Services:**

- Standard package includes 10 MB web space and 5 POP3 Email accounts at Covad.net domain

**TeleSpeed/TeleXtend Ancillary Services:**

- Standard package includes 15 POP3 Email accounts, 15 MB web hosting space, DNS for 1 customer provided domain. Customer can choose to host services at Covad.net domain. Additional TeleSpeed/TeleXtend services are charged based on the fee schedule below:

Business Email Services	Pricing/Month
Email Package 1 (15 mailboxes)	\$0.00 at first domain, \$10.00 for package at each additional domain
Email Package 2 (25 mailboxes)	\$15.00
Email Package 3 (50 mailboxes)	\$50.00
Additional email boxes beyond base 15	\$2/mailbox (sold in increments of 1 mailbox)



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Web Hosting Services	Monthly Charge	One-time Setup Fee
Basic – Hosting Package 1 (15 MB web space, 1,000 MB transfer)	\$0.00 at first domain, \$14.95 for package at each additional domain	\$0.00 at first domain, \$15.00 for package at each additional domain
Hosting Package 2 (50 MB web space, 4,000 MB transfer)	\$24.95	\$25.00
Hosting Package 3 (75 MB web space, 5,000 MB transfer)	\$49.95	\$50.00

Domain Name Services	Monthly/Upfront Charge
Domain name registration	\$35.00 per year
Domain name transfer (does not apply to sub-domains)	One-time transfer currently offered free of charge
Primary and Secondary DNS (not applicable to Covad hosted email and web hosting)	\$10.00 per month per domain
DNS record changes involved with hosting a server at a customer's premise	\$0.00 per change via online tool Changes via customer service representative currently offered free of charge

**Additional Fees**

Description of Service	One-time Fee
Early cancellation fee (after the 5 <sup>th</sup> business day)	\$49.00
Early disconnection fee (before contract term complete)	\$500.00 (TeleSpeed/TeleXtend) \$250.00 (Telesoho)
Inside wiring – First hour/Minimum Charge. For each additional 15 minutes: \$20.00	\$88.00