

Florida Public Service Commission
Year 2002 Local Competition Report Data Request
Request For Confidentiality

undocketed

Pursuant to Section 364.183(3) of the Florida Statutes, Navigator requests that the following responses contained in the "Year 2002 Local Competition Report Data Request" be treated as "proprietary confidential business information" and therefore exempt from the public record requirements of Section 119.07(1) of the Florida Statutes:

Question 1 (b)
Question 3(b)
Question 6, Subparts a, b, e
Questions 9(a) and 9(b)
Question 20
Attachment 4

Navigator is organized as a limited liability company, not a corporation, and is therefore not subject to the same financial disclosure and reporting requirements as a corporation. As such, Navigator treats all financial and access line information as private and such information is not publicly disclosed unless. Disclosure of such private, competitive access line and financial business information in a highly competitive industry such as telecommunications could cause significant financial harm to the Company's business operations and continued viability as a provider of telecommunications services (not just in Florida but in all states in where Navigator conducts business) as many of the Company's competitors in Florida are also competitors in various other states. When Navigator has been required to provide such information to regulatory agencies such as the Florida Public Service Commission, it has consistently sought and received confidential treatment and protection from public disclosure of such information. Given the essential nature of keeping such information confidential in privately held companies, disclosure of financial information would place Navigator at a competitive disadvantage, as could disclosure of the requested line count information. Competitors could use such information to assess Navigator's financial strengths and weaknesses and current business strategy, and an able and shrewd competitor could exploit such knowledge to gain an unfair business advantage. Because of these reasons, Navigator seeks to have these responses be given confidential treatment and therefore exempt from Section 119.07(1) of the Florida Statutes.

DOCUMENT NUMBER 02A-7

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FPSC-COMMISSION CLERK

2002 Alternative Local Exchange Carrier (ALEC) Data Request

Legal company name: Navigator Telecommunications, LLC.

D/B/A:

FPSC company code (e.g., TX000): TX267

Contact name & title: Michael McAlister, General Counsel

Telephone number: (501) 954-4053

E-mail address: mike@navtel.com

Florida Statute 364.02(2) defines basic local service as:

“Basic local telecommunications service” means voice-grade, flat-rate residential and flat-rate single line business local exchange services which provide dial tone, local usage necessary to place unlimited calls within a local exchange area, dual tone multi-frequency dialing, and access to the following: emergency services such as “911,” all locally available interexchange companies, directory assistance, operator services, relay services, and an alphabetical directory listing. For a local exchange company, such terms shall include any extended area service routes, and extended calling service in existence or ordered by the commission on or before July 1, 1995.

1. Are you currently providing residential or business service to customers in Florida that complies with the above definition of basic local service? If yes, continue with Question #1; if no, continue with Question #2.
 - a. To how many residential customers are you providing basic local service in Florida and what are your current rates?

While Navigator can offer service to residential customers in Florida (per FPSC approved tariff) that complies with the statutory definition of basic local service, the Company’s current residential customers are being served through a bundled service arrangement containing both local and long distance telephone service. See Attachment 1 for Navigator’s FPSC approved tariff rates for “basic local telecommunications service”.

- b. To how many business customers are you providing basic local service in Florida and what are your current rates?



2. Are you currently providing types of local service (business or residential) in Florida that may not meet Florida’s statutory definition of basic local service? (Examples could include: multi-line business users; services with toll or usage restrictions;

mandatory 900 blocking; limited amount of local calling included in the monthly charge; bundled service offerings; etc.) If yes, continue with Question #2; if no, skip to Question #3.

- a. Please describe each of the forms of local service you are providing to residential customers in Florida, where you are offering these services (e.g., in which cities or areas), and indicate your current rates.

Navigator currently serves its residential customers through a bundled service arrangement containing both local and long distance telephone service. These bundled service arrangements are offered throughout Navigator's service territory. Rates for these offerings are shown in Attachment 2 (Sheets 68.1 and 68.2 of Navigator's approved Price List).

- b. Please describe each of the forms of local service you are providing to business customers in Florida, where you are offering these services (e.g., in which cities or areas), and indicate your current standard rates.

Navigator currently serves some of its business customers through a multi-line service arrangement. Multi-line business offerings are available throughout Navigator's service territory. Rates for these offerings are shown as follows

Rate Group 1	\$25.95	Rate Group 7	\$33.95
Rate Group 2	\$26.95	Rate Group 8	\$34.95
Rate Group 3	\$28.95	Rate Group 9	\$36.95
Rate Group 4	\$29.95	Rate Group 10	\$36.95
Rate Group 5	\$30.95	Rate Group 11	\$36.95
Rate Group 6	\$32.95	Rate Group 12	\$36.95

- 3. Do you actively market your local services to Florida residential customers?

- a. If not, please explain why.
- b. If so, in what geographic area?



- c. If so, what types of marketing do you use? Please check all that are applicable.

- _____ Newspaper
- _____ Radio
- _____ TV
- _____ Direct Mail
- _____ Telemarketing

- Email
- Website
- Other (Please specify)

Sheets detailing Navigator's bundled service offerings (see Attachment 3) are included with sales binders given to sales agents at multi-dwelling units.

- d. If available, please provide marketing brochures or comparable materials.

See Attachment 3 for the marketing materials referred to under "Other" above, which describe our bundled service offerings in Florida.

- 4. Does your company offer xDSL? If so, please indicate, by exchange, the number of xDSL lines your company provides and explain how your company's various service offerings are priced.

No. The Company does not offer xDSL.

- 5. Are you offering or providing voice over DSL (VoDSL) service? If so, in what exchanges and respective wire centers and at what price(s)? Is your service local, long distance, or both?

No. The Company does not offer voice over DSL (VoDSL) service.

- 6. Please describe the method(s) you are using to provide telephone service (e.g., resale, interconnection, unbundled network elements, facility-based, etc.).

The Company is providing telephone service in Florida through both resale and UNE-P provisioning.

- a. Please indicate, by exchange and respective wire center, the number of incumbent local exchange carrier (ILEC) access lines you are reselling to residential customers.

[REDACTED]

- b. Please indicate, by exchange and respective wire center, the number of LEC access lines you are reselling to business customers.

[REDACTED]

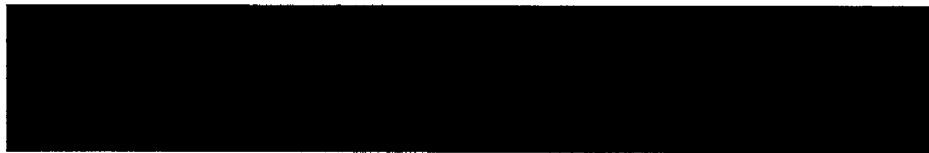
- c. Please indicate, by exchange and respective wire center, the types of unbundled network elements, if any, you are obtaining from the incumbent ILEC.

Navigator is not obtaining any types of unbundled network elements from the incumbent LEC.

- d. Please indicate, by exchange and respective wire center, the number of unbundled local loops, if any, you are obtaining from the incumbent ILEC.

Navigator is not obtaining any types of unbundled local loops from the incumbent LEC.

- e. Please indicate, by exchange and respective wire center, the number of access lines you are serving through UNE loop combinations, such as the UNE platform.



- f. Please indicate the type of facilities deployed by your company in Florida to provide local telephone services, and indicate where these facilities are deployed.

The Company currently deploys no facilities in Florida.

- g. If known, please indicate the number of access lines by exchange, separately for residential and business customers, provisioned solely over company-owned facilities.

Not applicable. The Company does not own any facilities in Florida.

- h. Please indicate, by exchange, the number of business access lines you serve that are provided to Internet service providers.

As of 7/31/02, Navigator does not provide business access lines to Internet service providers.

- i. Please indicate, by exchange, the number of business access lines you serve that are provided to voicemail service providers.

As of 7/31/02, Navigator does not provide business access lines to voicemail service providers.

7. Referring back to your responses to question number 6, please provide by subpart (e.g., 6(g)), where applicable, the number of voicegrade equivalent lines that you are providing (e.g., 1 DSI should be considered equivalent to 24 voicegrade lines).

All the lines referred to in responses to Question 6 are voicegrade equivalent lines.

8. a. Please indicate the number and location of switches you have located in Florida (if any) used to provide services to customers in Florida, identify whether they are circuit or packet switches, and identify the manufacturer.

Not applicable. Navigator does not have any switches located in Florida.

- b. Please indicate the projected number and location of circuit and packet switches that you expect to locate in Florida within the next five years.

Not applicable. Navigator does not expect to have any circuit and packet switches located in Florida within the next five years.

- c. If applicable, please indicate if and where you have deployed transport facilities, and describe the technology(ies) deployed.

Not applicable.

9. a. For each exchange where you are providing any form of residential local telephone service, please identify by exchange (a list of exchanges is attached), and respective wire center, the number of residential access lines served as of June 30, 2002. (See example below.)



- b. For each exchange where you are providing any form of business local telephone services, please identify by exchange and respective wire center, the number of business access lines served as of June 30, 2002. (See example below.)



10. For billing and accounting purposes, do you differentiate between residential and business customers?

Yes, Navigator differentiates between residential and business customers for both billing and accounting purposes.

11. Have you experienced any significant barriers in entering Florida's local exchange markets? Please list and describe any obstacles or barriers encountered.

The Company has not experienced any significant barriers in entering Florida's local exchange market.

12. Have you experienced any difficulties involving any agreements you may have with incumbent LECs? If so, please describe any significant problems encountered.

The Company has not experienced significant difficulties involving any agreements with incumbent LECs in Florida.

13. Please describe your long-term (5 years) business strategy, including whether you intend to change your method of provisioning (e.g., from resale/mixed to all UNEs to facilities-based).

Navigator anticipates that its long-term (5 year) manner of providing service will include provisioning of services through UNE-P provisioning. Navigator currently has no plans to become a facilities based provider in Florida.

14. Have you been assigned your own NXX codes? If yes, how many codes have you been assigned? For each code that you have been assigned as of June 30, 2002, please indicate how many numbers have been assigned and how many of those numbers have active status. If you have been assigned NXX codes, please identify where they have been homed for rating and routing purposes.

Navigator has not been assigned any NXX codes in Florida.

15. a. At any time during the last 12 months have you provided local telephone service offerings in Florida and then withdrawn a service? If yes, please identify the service(s), prices, and exchange, and discuss the reasons for this decision.

No, Navigator has not withdrawn any local telephone service offerings within the last 12 months in Florida.

- b. During the last 12 months have you expanded your service offerings in Florida? If so, please list the new offerings, if they are residential or business (or both), their prices and the exchanges where you have offered the services.

No, Navigator has not expanded our service offerings in Florida during the last 12 months. However, new service offerings will be filed with the Commission in the near future.

16. a. Please list your primary line of business (for example, entertainment, cable television, private line/special access service, interexchange service, local service, cellular service, paging service, electric service, municipality, etc.)

Navigator provides local service as an Alternative Local Exchange Carrier and provides interexchange services in Florida.

- b. If you are involved in providing cable television in Florida, do you offer any package plans combining cable television and local telephone services? If so, please indicate where such packages are being offered, and whether they are provided through your company itself, or an affiliate, or a business partner.

Navigator does not provide cable television in Florida.

- c. If you or an affiliate provides long distance telephone service in Florida, do you offer any package plans combining long distance and local telephone services? If so, please describe any such plans, their terms and conditions, and when you began offering the plans. Is subscribing to both local telephone and long distance a condition of providing service?

Navigator currently offers four (4) residential packages/plans (bundled service offerings) in Florida (BellSouth service territory) that combine both long distance and local telephone services. These plans were initially offered to customers beginning on August 17, 2001. Rates for these offerings are shown in Attachment 2 (Sheets 68.1 and 68.2 of Navigator's approved Price List).

Subscribing to both local telephone and long distance service is not a condition of providing service to residential customers in Florida.

17. Please provide any additional comments or information you believe will assist staff in evaluating and reporting on the development of local exchange competition in Florida. In particular, we are seeking comment on any major obstacles that you believe may be impeding the growth of local competition in the state and any suggestions you may have on how to remove such obstacles. We are also seeking comment on alternative methods to evaluate the level of competition in Florida (e.g., use of the E911 database, etc.) as well as comments or information on intermodal local competition (e.g., wireless, cable telephony).

No additional comments at this time.

18. If your company filed a Form 477 with the Federal Communications Commission in March, 2002, please enclose a copy of the completed Form 477 with your responses to this data request.

Navigator was not required to file a Form 477 in March 2002 with the Federal Communications Commission.

19. Please provide a copy of the most up-to-date information that your company has provided to Wall Street analysts for the period July 1, 2001 through June 30, 2002 that discusses the number of access lines you provide as an ALEC in Florida. If the numbers differ from what you reported to the Florida Public Service Commission, please explain the differences.

As a small privately held company, Navigator does not provide any information about the company to outside analysts.

20. For the year ending December 31, 2001, please identify your total revenue from local service, broken out by business and residence.



21. As of December 31, 2001, how much money (in thousands of dollars) have you invested in your network?

Not applicable. Navigator does not have any facilities located in Florida.

22. Has your company filed either Chapter 7 or Chapter 11 bankruptcy in the past, are you currently operating under Chapter 7 or Chapter 11 protection, or do you anticipate possibly filing for Chapter 7 or Chapter 11 bankruptcy? If so, please provide relevant dates and details about the filing, including which chapter.

Navigator has not filed for either Chapter 7 or Chapter 11 bankruptcy protection nor do we anticipate filing for bankruptcy protection.

SECTION 3 - RATES, CONT.**3.2 Resold Services, cont.**

3.2.1 Resold Exchange Access Lines, cont.

3.2.1.A Flat Rate Service

The rates specified herein entitle subscribers to an unlimited number of messages to all exchange access lines bearing the designation of central offices within the serving exchange and extended area service additional exchanges or portions of exchanges.

1. Residence and Business Exchange Access Line Rates

(a). Residence Service (1)

I. Rate Groups 1 - 6

	Group						USOC	
	1	2	3	4	5	6	1FR++	(I)
(i). Individual service	\$7.41	\$7.82	\$8.22	\$8.53	\$8.93	\$9.29		

II. Rate Groups 7 - 12

	Group						USOC	
	7	8	9	10	11	12	1FR++	(I)
(i). Individual service	\$9.64	\$9.95	\$10.20	\$10.46	\$10.61	\$10.81		

(b). Business Service (2)

I. Rate Groups 1-6

	Group						USOC	
	1	2	3	4	5	6	1FB	(I)
(i). Individual line service	\$20.11	\$21.12	\$22.24	\$23.25	\$24.22	\$25.29		

II. Rate Groups 7 - 12

	Group						USOC	
	7	8	9	10	11	12	1FB	(I)
(i). Individual line service	\$26.15	\$27.01	\$27.82	\$28.43	\$29.04	\$29.55		

Footnotes

- (1) Volume Discounts – 10% for 2+ lines. Service contract length Discounts – 10% for 12+ months.
- (2) Volume Discounts – 10% for 5+ lines. Service contract length Discounts – 5% for 12 months, 10% for 24+ months.

SECTION 3 - RATES, CONT.**3.2 Resold Services, cont.**

3.2.1 Resold Exchange Access Lines, cont.

3.2.1.A Flat Rate Service, cont.

2. PBX trunks are offered for residence and business service as specified following:

(a) Residence - Rate Groups 1-6 (1)

	Group						USOC
	1	2	3	4	5	6	
I. Two way	\$13.51	\$14.20	\$14.88	\$15.38	\$16.07	\$16.66	TFR

(b) Residence - Rate Groups 7-12 (1)

	Group						USOC
	7	8	9	10	11	12	
I. Two way	\$17.25	\$17.77	\$18.19	\$18.62	\$18.86	\$19.21	TFR

(c) Business, Rate Groups 1-6 (2)

	Group						USOC
	1	2	3	4	5	6	
I. Combination	\$33.66	\$35.36	\$37.23	\$38.93	\$40.55	\$42.33	TFC
II. Out dial	33.66	35.36	37.23	38.93	40.55	42.33	TFU
III. Inward only	33.66	35.36	37.23	38.93	40.55	42.33	TFN
IV. DID (Direct In-Dial)	33.66	35.36	37.23	38.93	40.55	42.33	TDD1X
V. DID Combination (3)	67.32	70.72	74.46	77.86	81.10	84.66	TDDCX

(d) Business, Rate Groups 7-12 (2)

	Group						USOC
	7	8	9	10	11	12	
I. Combination	\$43.78	\$45.22	\$46.58	\$47.60	\$48.62	\$49.47	TFC
II. Out dial	43.78	45.22	46.58	47.60	48.62	49.47	TFU
III. Inward only	43.78	45.22	46.58	47.60	48.62	49.47	TFN
IV. DID (Direct In-Dial)	43.78	45.22	46.58	47.60	48.62	49.47	TDD1X
V. DID Combination (3)	87.56	90.44	93.16	95.20	97.24	98.94	TDDCX

Footnotes

- (1) Volume Discounts – 10% for 2+ lines. Service contract length Discounts – 10% for 12+ months.
- (2) Volume Discounts – 10% for 5+ lines. Service contract length Discounts – 5% for 12 months, 10% for 24+ months.
- (3) Only provisioned from 1AESS and 5ESS switches in conjunction with the Call Transfer Feature.

SECTION 3 - RATES, CONT.

3.2 Resold Services, cont.

3.2.1 Resold Exchange Access Lines, cont.

3.2.1.A Flat Rate Service, cont.

3. Auxiliary Line Service (Inward Service)

(a). Under the conditions specified following, a subscriber, having two-way flat rate individual line business service in an exchange offering auxiliary line service, may contract for one or more auxiliary lines connected to the Central Office by individual circuits at the rate specified following for auxiliary lines.

(b). The auxiliary line must terminate on the same premises as that in which the two-way service is located.

(c). The auxiliary line is to be used for one way (inward to the subscriber) service only.

(d). Auxiliary line service may or may not be arranged for rotary, hunting or similar service which allows completion of an incoming call from a line that is called but is in use, by means of an arrangement of central office equipment on a full time basis.

(e). Auxiliary line service is furnished at a rate for each line equal to the rate applicable for business individual line flat rate service for that exchange. Where the lines are arranged for rotary, hunting or similar service, the rotary charge will apply.

I. Rates (1)(2)

(i) Rate Groups 1-6

	Group						USOC	
	1	2	3	4	5	6	7FB	(I)
1. Per Auxiliary line	\$20.11	\$21.12	\$22.24	\$23.25	\$24.22	\$25.29	7FB	(I)

(ii) Rate Groups 7-12

	Group						USOC	
	7	8	9	10	11	12	7FB	(I)
1. Per Auxiliary line	\$26.15	\$27.01	\$27.82	\$28.43	\$29.04	\$29.55	7FB	(I)

Footnotes

- (1) Residence - Volume Discounts – 10% for 2+ lines. Service contract length Discounts – 10% for 12+ months.
- (2) Business - Volume Discounts – 10% for 5+ lines. Service contract length Discounts – 5% for 12 months, 10% for 24+ months.

SECTION 3 - RATES, CONT.**3.3 Residence Services – Price Packages****A. Navigator Basic**

	<u>Monthly Charge</u>
Single Residential Phone Line	\$14.95
30 Minutes of Long Distance Calls	Included
Monthly Long Distance Fee	Included
	<u>Non- Recurring Charge</u>
Phone Line Installation Fee	\$34.95

B. Navigator Basic Plus

	<u>Monthly Charge</u>
Single Residential Phone Line	\$22.95
Call Waiting	Included
Three-Way Calling	Included
Caller ID with Name	Included
	<u>Non- Recurring Charge</u>
Phone Line Installation Fee	\$34.95

SECTION 3 - RATES, CONT.

3.3 Residence Services – Price Packages, cont.

C. Navigator Premium

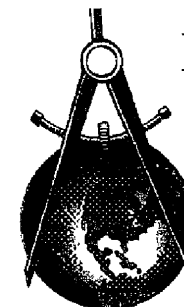
	<u>Monthly Charge</u>
Single Residential Phone Line	\$27.95
Call Waiting	Included
Three-Way Calling	Included
Caller ID with Name	Included
60 Minutes of Long Distance Calls	Included
Monthly Long Distance Fee	Included
	<u>Non- Recurring Charge</u>
Phone Line Installation Fee	\$34.95

D. Navigator Premium Plus

	<u>Monthly Charge</u>
NavChoice (1)	\$30.95
60 Minutes of Long Distance Calls	Included
Monthly Long Distance Fee	Included
	<u>Non- Recurring Charge</u>
Phone Line Installation Fee	\$34.95

(1) NavChoice includes the following features: Caller ID Deluxe, Call Waiting, Call Forwarding, Call Selector, Three-Way Calling, Speed Calling 8, Call Return, Repeat Dialing, Call Trace, Anonymous Call Rejection

Florida



It's obvious to us. You make the call.

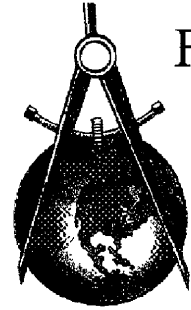
Introducing residential service by Navigator Telecommunications.
The service that you've come to expect, at an unexpected price.

Navigator Basic Plus		VS	Bell South	
Single Residential Phone Line	\$22.95		Single Residential Phone Line	\$9.32
Call Waiting	<i>Included</i>		Call Waiting	\$5.15
Three-Way Calling	<i>Included</i>		Three-Way Calling	\$5.00
Caller ID Deluxe	<i>Included</i>		Caller ID Deluxe	\$7.50
<u>Total Cost</u>	<u>\$22.95</u>		<u>Total Cost</u>	<u>\$26.97</u>
Phone Line Installation Fee	\$34.95		Phone Line Installation Fee	\$40.00

With Navigator Basic Plus, you can save up to 15% on your monthly telephone bill. And with Navigator's feature packages, easy-to-read bills and personalized customer service, the choice is clear.... Navigator.

Bell South prices are shown for comparison purposes only
Taxes and fees not included. Actual savings depend upon customer's calling behavior. Rates published as they appear in the Bell South Local Exchange Tariff filed with the Florida Public Utilities Commission.

Attachment 3



It's obvious to us. You make the call.

Introducing residential service by Navigator Telecommunications.
The service that you've come to expect, at an unexpected price.

Navigator Premium		VS.	Bell South and AT&T	
Single Residential Phone Line	\$27.95		Single Residential Phone Line	\$9.32
Call Waiting	<i>Included</i>		Call Waiting	\$5.00
Three-Way Calling	<i>Included</i>		Three-Way Calling	\$5.15
Caller ID Deluxe	<i>Included</i>		Caller ID Deluxe	\$7.50
60 Minutes of Long Distance Calls*	<i>Included</i>		60 Minutes of Long Distance Calls*	\$4.20
Monthly Long Distance Fee**	<i>Included</i>		Monthly Long Distance Fee**	\$3.95
<u>Total Cost</u>	<u>\$27.95</u>		<u>Total Cost</u>	<u>\$35.12</u>
Phone Line Installation Fee	\$34.95		Phone Line Installation Fee	\$40.00

With Navigator Premium, you can save up to 20% on your monthly telephone bill. And with Navigator's feature packages, easy-to-read bills and personalized customer service, the choice is clear....Navigator.

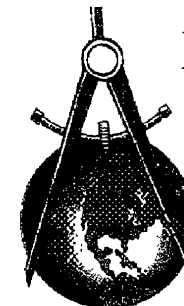
Bell South and AT&T prices are shown for comparison purposes only

*AT&T Long Distance cost based on toll of 7 cents per minute. 60 minutes state-to-state calling included with Navigator package. NT state-to-state long distance is 8.9 cents a minute

**AT&T's monthly charge, after which 7 cent toll applies. Navigator has no such monthly long distance fee.

Taxes and fees not included. Actual savings depend upon customer's calling behavior. Rates published as they appear in the Bell South Local Exchange Tariff filed with the Florida Public Utilities Commission. AT&T information as it appears at <http://www.att.com>, as posted on 8/31/2001.

Florida



It's obvious to us. You make the call.

Introducing residential service by Navigator Telecommunications.
The service that you've come to expect, at an unexpected price.

Navigator Basic		VS.	Bell South and AT&T	
Single Residential Phone Line	\$14.95		Single Residential Phone Line	\$9.32
30 Minutes of Long Distance Calls*	<i>Included</i>		30 Minutes of Long Distance Calls*	\$2.10
Monthly Long Distance Fee**	<i>Included</i>		Monthly Long Distance Fee**	\$3.95
<u>Total Cost</u>	\$14.95		<u>Total Cost</u>	\$16.50
Phone Line Installation Fee	\$34.95		Phone Line Installation Fee	\$40.00

With Navigator Basic, you can save up to 15% on your monthly telephone bill. And with Navigator's unbeatable feature packages, easy-to-read bills and personalized customer service, the choice is clear....Navigator.

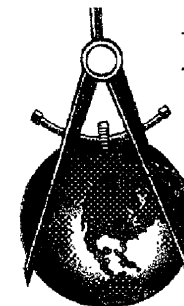
Bell South and AT&T prices are shown for comparison purposes only

*AT&T Long Distance cost based on toll of 7 cents per minute. 30 minutes state-to-state calling included with Navigator package. NT state-to-state long distance is 8.9 cents a minute.

**AT&T's monthly charge, after which 7 cent toll applies. Navigator has no such monthly long distance fee.

Taxes and fees not included. Actual savings depend upon customer's calling behavior. Rates published as they appear in the Bell South Local Exchange Tariff filed with the Florida Public Utilities Commission. AT&T information as it appears at <http://www.att.com>, as posted on 8/31/2001.

Florida



It's obvious to us. You make the call.

Introducing residential service by Navigator Telecommunications.
The service that you've come to expect, at an unexpected price.

Navigator Premium Plus		VS.	Bell South and AT&T	
NavChoice	\$30.95		Complete Choice	\$30.00
60 Minutes of Long Distance Calls*	<i>Included</i>		60 Minutes of Long Distance Calls*	\$4.20
Monthly Long Distance Fee**	<i>Included</i>		Monthly Long Distance Fee**	\$3.95
<u>Total Cost</u>	\$30.95		<u>Total Cost</u>	\$38.15
Phone Line Installation Fee	\$34.95		Phone Line Installation Fee	\$40.00
NavChoice Features: Caller ID Deluxe, Call Waiting, Call Forwarding, Call Selector, Three-Way Calling, Speed Calling 8, Call Return, Repeat Dialing, Call Trace, Anonymous Call Rejection			Complete Choice Features: Caller ID Deluxe, Call Waiting, Call Forwarding, Call Selector, Three-Way Calling, Speed Calling 8, Call Return, Repeat Dialing, Call Trace, Anonymous Call Rejection	

With Navigator Premium Plus, you can save up to 20% on your monthly telephone bill. And with Navigator's feature packages, easy-to-read bills and personalized customer service, the choice is clear...Navigator.

Bell South and AT&T prices are shown for comparison purposes only

*AT&T Long Distance cost based on toll of 7 cents per minute. 60 minutes state-to-state calling included with Navigator package. NT state-to-state long distance is 8.9 cents a minute.

**AT&T's monthly charge, after which 7 cent toll applies. Navigator has no such monthly long distance fee.

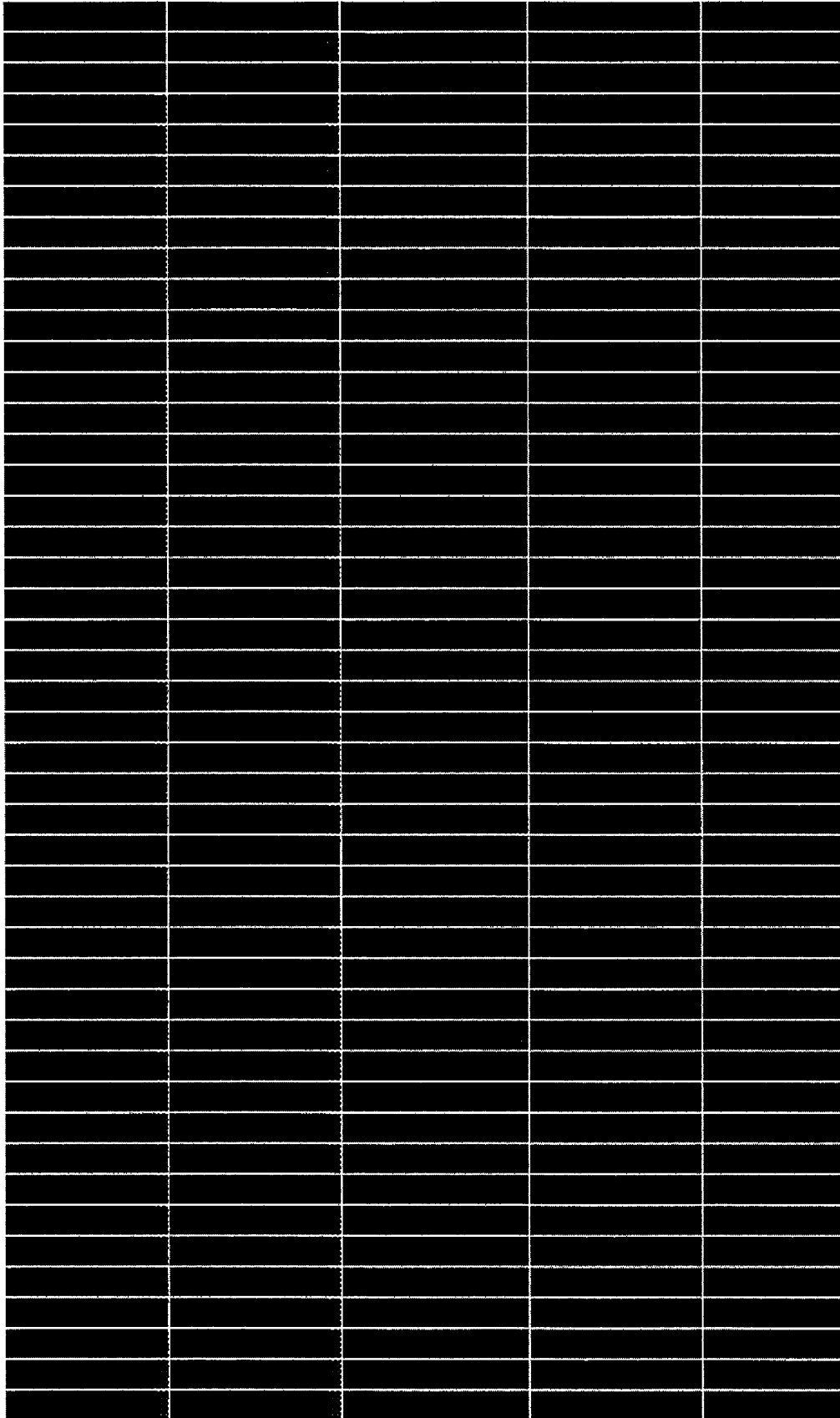
Taxes and fees not included. Actual savings depend upon customer's calling behavior. Rates published as they appear in the Bell South Local Exchange Tariff filed with the Florida Public Utilities Commission. AT&T information as it appears at <http://www.att.com>, as posted on 8/31/2001.

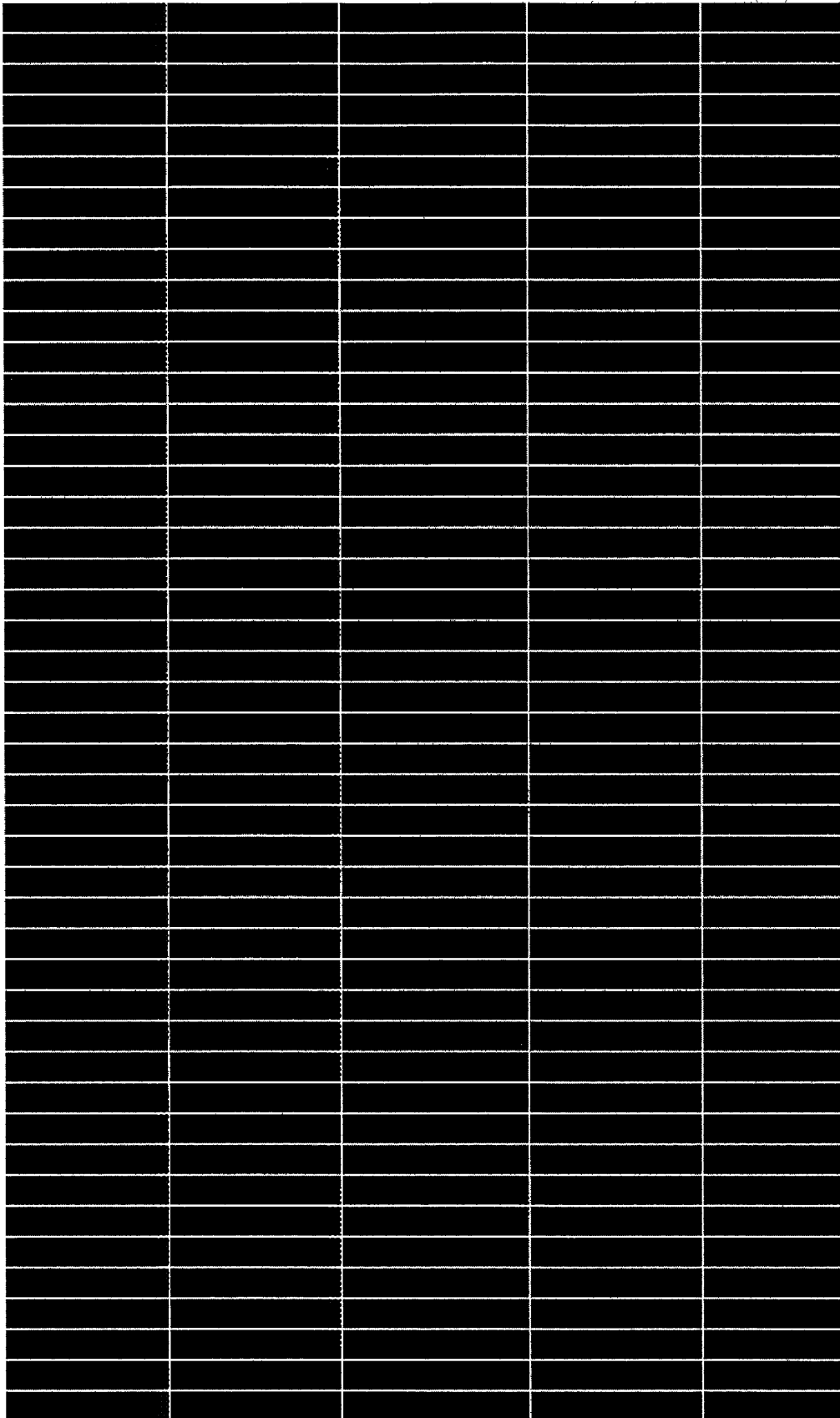
Navigator Telecommunications, LLC.
2002 Local Competition Report Data Request

The table is a large grid consisting of 40 columns and 30 rows. All cells within this grid are completely redacted with black boxes, making the data unreadable. The grid is positioned centrally on the page, below the header information.

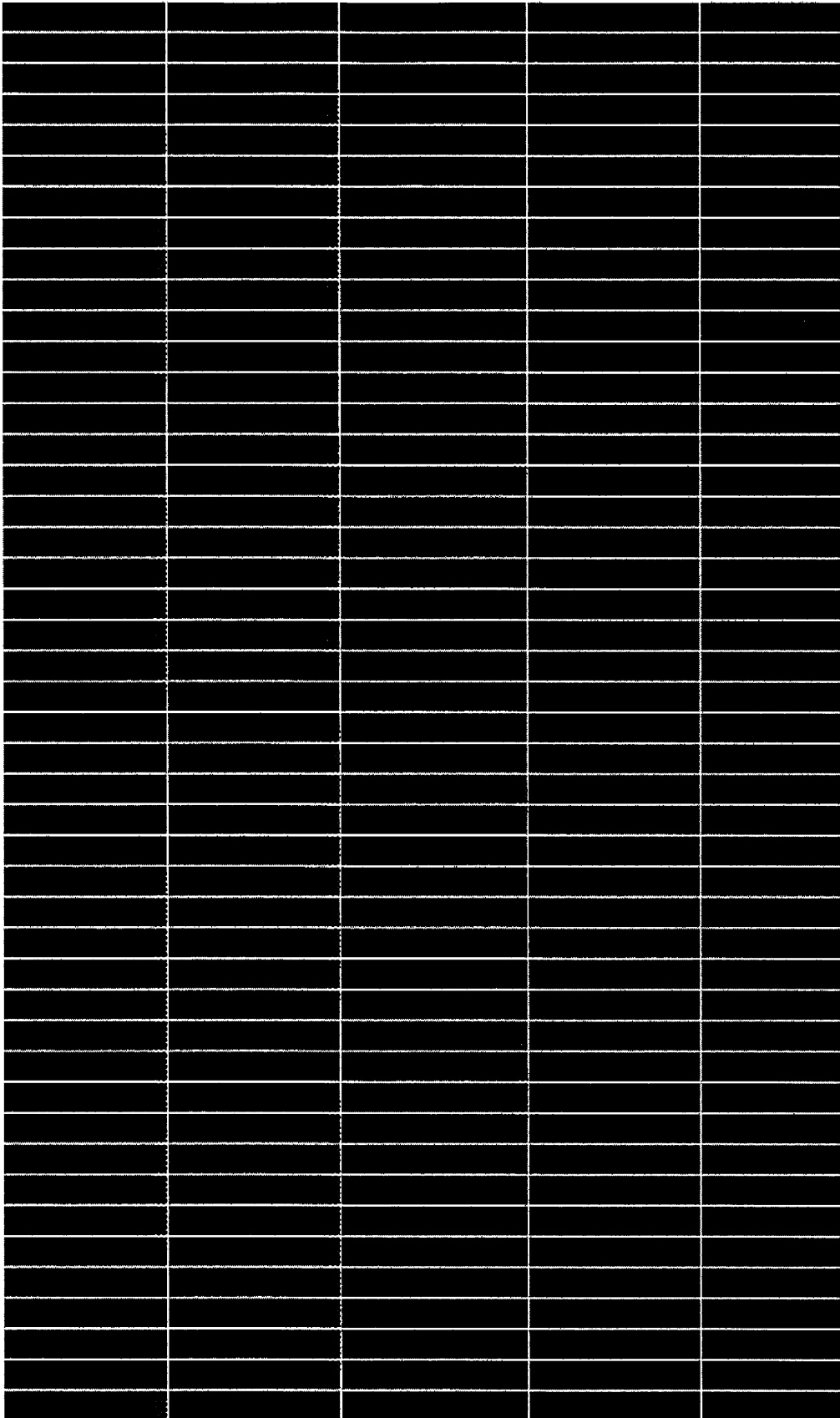
Navigator Telecommunications, LLC.
2002 Local Competition Report Data Request

Attachment 4

A large black rectangular redaction covers the entire data table area, obscuring all content. The table structure is not visible.

The image shows a large, solid black rectangle that covers almost the entire page area below the header. This indicates that the data requested in the report has been redacted. The header text at the top identifies the company as Navigator Telecommunications, LLC and the document as a 2002 Local Competition Report Data Request. The page is labeled as Attachment 4.

Navigator Telecommunications, LLC.
2002 Local Competition Report Data Request

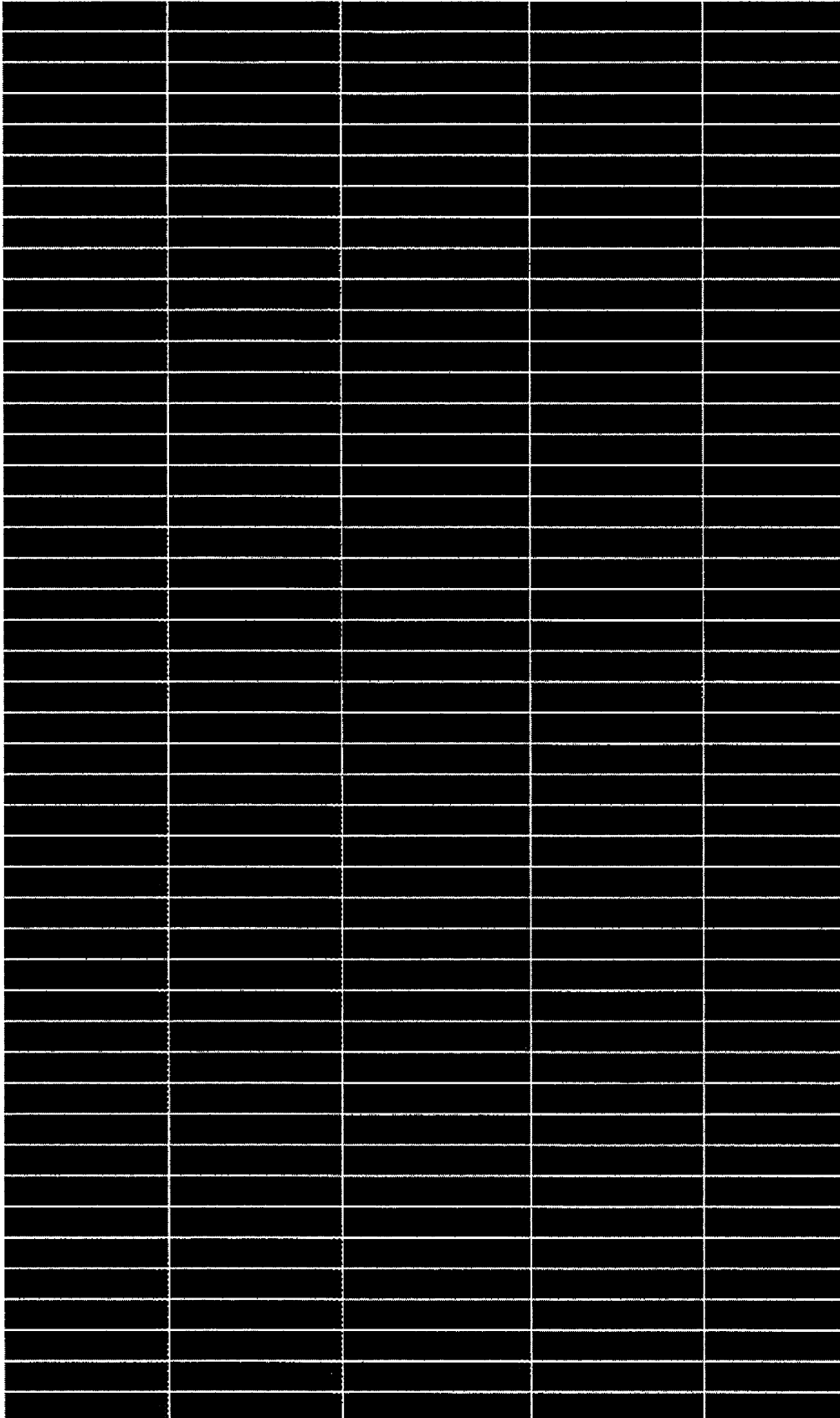


Navigator Telecommunications, LLC.
2002 Local Competition Report Data Request

The image shows a large grid of 30 columns and 40 rows. All cells in this grid are completely redacted with black boxes, making the data unreadable. The grid is organized into several vertical sections of varying widths, but no specific data or headers are visible.

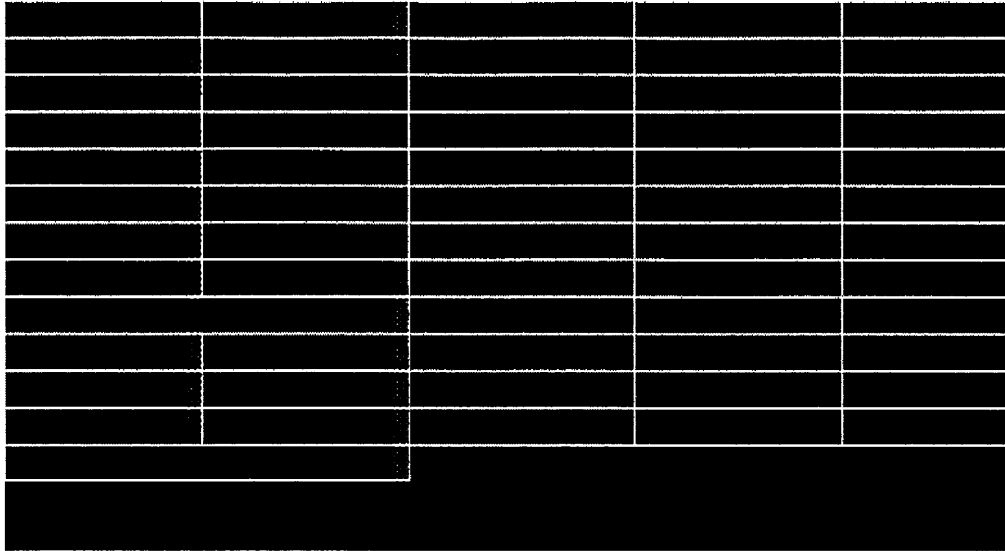
Navigator Telecommunications, LLC.
2002 Local Competition Report Data Request

Attachment 4

This table is entirely redacted with black bars, preventing any data from being viewed or transcribed.

Navigator Telecommunications, LLC.
2002 Local Competition Report Data Request

Attachment 4



The data table is completely redacted with a solid black box. The table structure is not visible.