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Writer's Direct Dial No.  
(850) 425-2313

October 4, 2002

**BY HAND DELIVERY**

Blanca Bayó  
Director, Records and Reporting  
Florida Public Service Commission  
2540 Shumard Oak Boulevard  
Tallahassee, FL 32399

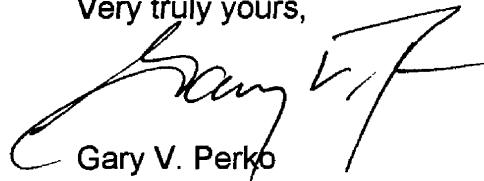
Re: Docket No. 020004-GU

Dear Ms. Bayó:

Enclosed for filing on behalf of City Gas Company of Florida are the original and fifteen copies of its Petition for Approval of Conservation Cost Recovery Factors and the Direct Testimony and exhibits of Gloria Lopez.

By copy of this letter, the above documents have been furnished to the parties on the attached service list. If you have any questions regarding this filing, please call me at 850/425-2359.

Very truly yours,

  
Gary V. Perko

ADJ  
CAF  
CMP  
CCM  
CTR  
ECR  
GCL  
OPC  
MMS  
SEC  
OTH

GVP/jlm  
Enclosures  
cc: Certificate of Service

RECEIVED  
OCT 4 11:00  
COMMISSION  
CLERK

Petition  
10735 OCT-4 2002  
FPSC-CONSUMER SV CLERK

Gloria Lopez-  
Testimony  
10736 OCT-4 2002  
FPSC-CONSUMER SV CLERK

1 BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

2 DIRECT TESTIMONY OF GLORIA L. LOPEZ

3 ON BEHALF OF

4 CITY GAS COMPANY OF FLORIDA

5 DOCKET NO. 020004-GU

6 October 4, 2002

7

8 **Q. Please state your name, business address, by whom you are employed, and in what**  
9 **capacity.**

10

11 A. My name is Gloria L. Lopez and my business address is 955 East 25th Street, Hialeah,  
12 Florida 33013-3498. I am employed by NUI Utilities, Inc. as Director of Regulatory &  
13 Business Affairs.

14

15 **Q. Are you familiar with the energy conservation programs of City Gas Company of**  
16 **Florida ("City Gas")?**

17

18 A. Yes, I am.

19

20 **Q. Are you familiar with the costs that have been incurred and are projected to be**  
21 **incurred by City Gas in implementing its energy conservation programs?**

22

23 A. Yes, I am.

24

25

DOCUMENT FILED

10735 OCT-4 8

FPSC-COMMISSION CLERK

1 **Q. What is the purpose of your testimony in this docket?**

2

3 A. To submit the conservation cost recovery true-up for the final true-up period January 1,  
4 2001 through December 31, 2001, and for the actual and estimated period of January 1,  
5 2002, through December 31, 2002. I will also present the total level of costs City Gas  
6 seeks to recover through its conservation factors during the period January 1, 2003  
7 through December 31, 2003, as well as the conservation factors which, when applied to  
8 our customer's bills during the period January 1, 2003 through December 31, 2003, will  
9 permit recovery of total ECCR costs.

10

11 **Q. What is the Company's estimated true-up for the period January 1, 2002 through**  
12 **December 31, 2002?**

13

14 A. An over-recovery of \$141,177. This amount is calculated on page 4 of Schedule C-3 and  
15 takes into account the final audited true-up for the year ended December 31, 2001, which  
16 was an over-recovery of \$745,761, including interest.

17

18 **Q. What is the total cost City Gas seeks to recover during the period January 1, 2003**  
19 **through December 31, 2003?**

20 A. \$2,846,275. This represents the projected costs of \$2,987,452 to be incurred during 2003,  
21 less the estimated true-up of \$141,177 for calendar year 2002.

22

23

24

25

1 **Q. What conservation factors does City Gas need to permit recovery of these costs?**

2

3 A. Residential (RS, ED & GL) \$00.07799

4 Commercial (CS, ED & SCTS) \$00.02272

5 Commercial Large Volume (LCS & CTS) \$00.01494

6 Industrial (IP & ITS) \$00.01363

7

8 **Q. Has City Gas prepared schedules to support its requested Conservation Cost**  
9 **Recovery Factor?**

10

11 A. Yes. I have prepared and filed together with this testimony Schedules C-1 through C-3 as  
12 prescribed by Commission Staff. These schedules are included in my Exhibit \_\_\_ (GL-1).

13

14 **Q. Does this conclude your testimony?**

15

16 A. Yes, it does.

Certificate of Service

I HEREBY CERTIFY that a true and correct copy of the foregoing has been furnished by hand-delivery (\*) and/or regular U.S. mail to all known parties of record in Docket No. 020004-GU this 4<sup>th</sup> day of October, 2002.

City Gas Company of Florida  
Ms. Gloria L. Lopez  
955 East 25th Street  
Hialeah, FL 33013-3498

Lorena Holly \*  
Staff Attorney  
Florida Public Service Commission  
2540 Shumard Oak Blvd.  
Tallahassee, FL 32399-0850

Florida Division of Chesapeake Utilities  
Corporation  
Mr. Thomas A. Geoffroy  
P. O. Box 960  
Winter Haven, FL 33882-0960

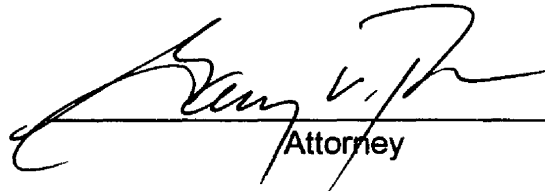
Peoples Gas System  
Angela Llewellyn  
P. O. Box 2562  
Tampa, FL 33601-2562

Florida Public Utilities Company  
Mr. George Bachman  
P. O. Box 3395  
West Palm Beach, FL 33402-3395

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Tallahassee, FL 32301

Macfarlane Ferguson Law Firm  
Ansley Watson, Jr.  
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Tampa, FL 33601-1531

Messer Law Firm  
Norman H. Horton, Jr.  
P.O. Box 1876  
Tallahassee, FL 32302-1876

  
\_\_\_\_\_  
Attorney

ENERGY CONSERVATION ADJUSTMENT - SUMMARY OF COST RECOVERY CLAUSE CALCULATION

PROJECTED PERIOD: JANUARY 2003 THROUGH DECEMBER 2003  
ACTUAL/ESTIMATED PERIOD: JANUARY 2002 THROUGH DECEMBER 2002  
FINAL TRUE-UP PERIOD: JANUARY 2001 THROUGH DECEMBER 2001  
COLLECTION PERIOD FOR PRIOR TRUE-UP: JANUARY 2003 THROUGH DECEMBER 2003

1. TOTAL INCREMENTAL COSTS (SCHEDULE C-2, PAGE 1)	\$ 2,987,452
2. TRUE-UP (SCHEDULE C-3, PAGE 4, LINE 12)	\$ (141,177)
3. TOTAL (LINE 1 AND 2)	<u>\$ 2,846,275</u>

RATE SCHEDULE	BILLS	THERM SALES	CUSTOMER CHARGE	NON-GAS ENERGY CHARGE	TOTAL CUST. & ENERGY CHG REVENUES	ECCR REVENUES	ECCR AS % OF TOTAL REVENUES	DOLLARS PER THERM	TAX FACTOR	CONSERVATION FACTOR
RESIDENTIAL (RS, ED & GL)	1,180,731	20,043,660	\$ 8,833,194	\$ 9,888,585	\$ 18,721,779	\$ 1,555,382	8.3079%	\$ 0.07760	1.00503	\$ 0.07799
COMMERCIAL (CS, ED & SCTS)	65,107	42,709,822	\$ 1,425,975	\$ 10,197,820	\$ 11,623,795	\$ 965,690	8.3079%	\$ 0.02261	1.00503	\$ 0.02272
COMMERCIAL LARGE VOLUME (LCS & CTS)	689	10,588,255	\$ 36,875	\$ 1,857,762	\$ 1,894,637	\$ 157,404	8.3079%	\$ 0.01487	1.00503	\$ 0.01494
INDUSTRIAL (IP & ITS)	<u>389</u>	<u>12,371,825</u>	<u>\$ 66,800</u>	<u>\$ 1,953,140</u>	<u>\$ 2,019,740</u>	<u>\$ 167,799</u>	8.3080%	\$ 0.01356	1.00503	\$ 0.01363
TOTAL	<u>1,246,916</u>	<u>85,713,562</u>	<u>\$ 10,362,644</u>	<u>\$ 23,897,307</u>	<u>\$ 34,259,951</u>	<u>\$ 2,846,275</u>				

PROJECTED CONSERVATION PROGRAM COSTS BY PROGRAM BY MONTH  
FOR THE PERIOD JANUARY 2003 THROUGH DECEMBER 2003

PROGRAM NAME	Jan-03	Feb-03	Mar-03	Apr-03	May-03	Jun-03	Jul-03	Aug-03	Sep-03	Oct-03	Nov-03	Dec-03	TOTAL
1. RESIDENTIAL BUILDER	\$ 148,274	\$ 145,887	\$ 146,683	\$ 147,479	\$ 147,479	\$ 146,683	\$ 148,274	\$ 146,683	\$ 147,479	\$ 147,572	\$ 146,038	\$ 146,805	\$ 1,765,336
2. MULTI-FAMILY RESIDENTIAL BLDR	4,056	3,569	9,730	3,893	3,893	9,730	4,056	3,730	9,893	27,312	27,001	3,756	\$ 110,619
3. APPLIANCE REPLACEMENT	23,509	26,117	28,181	31,146	33,546	35,681	39,209	41,281	44,946	23,102	22,207	22,653	\$ 371,578
4. DEALER PROGRAM	-	-	-	-	-	-	-	-	-	-	-	-	\$ -
5. GAS APPLIANCES IN SCHOOLS	-	-	-	-	-	-	-	-	-	-	-	-	\$ -
6. RES PROPANE CONVERSION	177	154	161	168	168	161	177	161	168	170	156	163	\$ 1,984
7. RES WATER HEATER RETENTION	5,184	4,899	4,994	5,389	5,589	5,794	6,184	6,294	6,589	5,102	4,918	5,009	\$ 65,945
8. RES CUT AND CAP ALTERNATIVE	1,781	1,617	1,672	1,726	1,726	1,672	1,781	1,672	1,726	1,734	1,627	1,680	\$ 20,414
9. COMM/IND CONVERSION	26,992	24,151	25,099	26,045	26,045	25,099	26,992	25,099	26,055	26,157	24,334	25,244	\$ 307,312
10. COMM/IND ALTERNATIVE TECH. COMMON COSTS	9,009 19,706	8,674 19,474	8,788 19,551	9,897 19,628	8,897 19,628	8,788 19,551	9,009 19,708	9,788 19,551	8,897 19,628	8,910 19,639	8,695 19,490	9,803 19,563	\$ 109,149 \$ 235,115
TOTAL ALL PROGRAMS	\$ 238,688	\$ 234,542	\$ 244,857	\$ 245,371	\$ 246,971	\$ 253,157	\$ 255,388	\$ 254,257	\$ 265,381	\$ 259,698	\$ 254,466	\$ 234,676	\$ 2,987,452
LESS: AMOUNT IN RATE BASE	-	-	-	-	-	-	-	-	-	-	-	-	-
RECOVERABLE CONSERVATION EXPENSES	\$ 238,688	\$ 234,542	\$ 244,857	\$ 245,371	\$ 246,971	\$ 253,157	\$ 255,388	\$ 254,257	\$ 265,381	\$ 259,698	\$ 254,466	\$ 234,676	\$ 2,987,452

PROJECTED CONSERVATION PROGRAM COSTS BY COST CATEGORY  
FOR THE PERIOD JANUARY 2003 THROUGH DECEMBER 2003

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1. RESIDENTIAL BUILDER	\$ -	\$ 205,864	\$ -	\$ 6,000	\$ 1,533,600	\$ -	\$ 19,872	\$ -	\$ 1,765,336
2. MULTI-FAMILY RESIDENTIAL BLDR	-	41,907	-	-	64,800	-	3,912	-	110,619
3. APPLIANCE REPLACEMENT	-	119,888	-	58,000	189,200	-	6,492	-	371,578
4. DEALER PROGRAM	-	-	-	-	-	-	-	-	-
5. GAS APPLIANCES IN SCHOOLS	-	-	-	-	-	-	-	-	-
6. RES PROPANE CONVERSION	-	1,984	-	-	-	-	-	-	1,984
7. RES WATER HEATER RETENTION	-	24,545	-	-	41,400	-	-	-	65,945
8. RES CUT AND CAP ALTERNATIVE	-	14,126	-	-	4,800	-	1,468	-	20,414
9. COMM/IND CONVERSION	-	276,268	-	6,000	24,000	-	1,044	-	307,312
10. COMM/IND ALTERNATIVE TECH. COMMON COSTS	-	28,881	-	3,000	54,000	-	23,268	-	109,149
	-	19,955	-	180,000	-	33,600	1,560	-	235,115
TOTAL ALL PROGRAMS	-	733,416	-	251,000	1,911,800	33,600	57,636	-	2,987,452
LESS: AMOUNT IN RATE BASE	-	-	-	-	-	-	-	-	-
RECOVERABLE CONSERVATION EXPENDITURES	\$ -	\$ 733,416	\$ -	\$ 251,000	\$ 1,911,800	\$ 33,600	\$ 57,636	\$ -	\$ 2,987,452



CONSERVATION PROGRAM COSTS BY COST CATEGORY  
FOR THE PERIOD JANUARY 2002 THROUGH DECEMBER 2002  
EIGHT MONTHS ACTUAL AND FOUR MONTHS ESTIMATED

	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	JANUARY 2002 INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1. RESIDENTIAL BUILDER									
A. ACTUAL (8 months)	\$ -	\$ 87,547	\$ -	\$ 8,937	\$ 740,638	\$ -	\$ 4,665	\$ -	\$ 841,787
B. ESTIMATED (4 months)	-	60,652	-	2,000	458,700	-	5,697	-	527,045
C. TOTAL	-	148,199	-	10,937	1,199,338	-	10,358	-	1,368,832
2. MULTI-FAMILY RESIDENTIAL BLDG									
A. ACTUAL (8 months)	-	7,365	-	-	16,706	-	780	-	24,851
B. ESTIMATED (4 months)	-	11,539	-	-	46,800	-	1,099	-	59,438
C. TOTAL	-	18,904	-	-	63,506	-	1,879	-	84,289
3. APPLIANCE REPLACEMENT									
A. ACTUAL (8 months)	-	60,764	-	55,506	56,683	-	3,461	-	176,414
B. ESTIMATED (4 months)	-	36,980	-	6,000	41,500	-	2,164	-	86,644
C. TOTAL	-	97,744	-	61,506	98,183	-	5,625	-	263,058
4. DEALER PROGRAM									
A. ACTUAL (8 months)	-	-	-	-	-	-	-	-	-
B. ESTIMATED (4 months)	-	-	-	-	-	-	-	-	-
C. TOTAL	-	-	-	-	-	-	-	-	-
5. GAS APPLIANCES IN SCHOOLS									
A. ACTUAL (8 months)	-	-	-	-	-	-	-	-	-
B. ESTIMATED (4 months)	-	-	-	-	-	-	-	-	-
C. TOTAL	-	-	-	-	-	-	-	-	-
6. RES PROPANE CONVERSION									
A. ACTUAL (8 months)	-	14	-	-	-	-	66	-	80
B. ESTIMATED (4 months)	-	635	-	-	100	-	10	-	745
C. TOTAL	-	649	-	-	100	-	76	-	825
SUB-TOTAL	\$ -	\$ 285,498	\$ -	\$ 72,443	\$ 1,361,127	\$ -	\$ 17,938	\$ -	\$ 1,717,004

EXHIBIT NO. (GL-1)  
COMPANY: CITY GAS COMPANY OF FLORIDA  
(A DIVISION OF NUI CORPORATION)  
DOCKET NO. 020004-GU  
(CS-1)

CONSERVATION PROGRAM COSTS BY COST CATEGORY  
FOR THE PERIOD JANUARY 2002 THROUGH DECEMBER 2002  
EIGHT MONTHS ACTUAL AND FOUR MONTHS ESTIMATED

	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	JANUARY 201 INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
SUB-TOTAL - PREVIOUS PAGE	\$ -	\$ 265,496	\$ -	\$ 72,443	\$ 1,361,127	\$ -	\$ 17,938	\$ -	\$ 1,717,004
7. RES WATER HEATER RETENTION									
A. ACTUAL (8 months)	-	23,619	-	-	21,925	-	895	-	46,439
B. ESTIMATED (4 months)	-	7,954	-	-	11,500	-	138	-	19,592
C. TOTAL	-	31,573	-	-	33,425	-	1,033	-	66,031
8. RES CUT AND CAP ALTERNATIVE									
A. ACTUAL (8 months)	-	9,493	-	-	3,021	-	471	-	12,985
B. ESTIMATED (4 months)	-	4,739	-	-	1,800	-	447	-	6,986
C. TOTAL	-	14,232	-	-	4,821	-	918	-	19,971
9. COMM/IND CONVERSION									
A. ACTUAL (8 months)	-	179,232	-	-	15,971	-	7,088	-	202,291
B. ESTIMATED (4 months)	-	83,384	-	2,000	10,800	-	1,366	-	97,550
C. TOTAL	-	262,616	-	2,000	26,771	-	8,454	-	299,841
10. COMM/IND ALTERNATIVE TECH									
A. ACTUAL (8 months)	-	3,360	-	4,900	(2,450)	-	1,105	-	6,915
B. ESTIMATED (4 months)	-	8,514	-	1,500	22,000	-	5,991	-	39,005
C. TOTAL	-	12,874	-	6,400	19,550	-	7,096	-	45,920
COMMON COSTS									
A. ACTUAL (8 months)	-	23,942	-	95,779	-	24,068	960	-	144,749
B. ESTIMATED (4 months)	-	9,413	1,250	82,500	-	11,400	539	-	105,102
C. TOTAL	-	33,355	1,250	178,279	-	35,468	1,499	-	249,851
TOTAL	\$ -	\$ 620,148	\$ 1,250	\$ 259,122	\$ 1,445,694	\$ 35,468	\$ 36,938	\$ -	\$ 2,398,618

CONSERVATION PROGRAM COSTS - EXPENSES BY MONTH  
FOR THE PERIOD JANUARY 2002 THROUGH DECEMBER 2002  
EIGHT MONTHS ACTUAL AND FOUR MONTHS ESTIMATED

DESCRIPTION	Jan-02	Feb-02	Mar-02	Apr-02	May-02	Jun-02	Jul-02	Aug-02	Sep-02	Oct-02	Nov-02	Dec-02	TOTAL
1. RESIDENTIAL BUILDER	\$ 110,696	\$ 129,444	\$ 96,988	\$ 95,180	\$ 92,778	\$ 82,983	\$ 122,441	\$ 111,277	\$ 86,630	\$ 147,572	\$ 146,038	\$ 146,805	1,368,832
2. MULTI-FAMILY RESIDENTIAL BLDR	528	1,089	860	982	1,333	1,362	1,317	17,380	1,369	27,312	27,001	3,756	84,289
3. APPLIANCE REPLACEMENT	23,373	21,349	25,642	28,811	23,563	16,311	16,087	21,278	18,682	23,102	22,207	22,653	263,058
4. DEALER PROGRAM	-	-	-	-	-	-	-	-	-	-	-	-	-
5. GAS APPLIANCES IN SCHOOLS	-	-	-	-	-	-	-	-	-	-	-	-	-
6. RES PROPANE CONVERSION	9	9	34	(5)	9	9	8	7	256	170	156	163	825
7. RES WATER HEATER RETENTION	8,454	6,565	5,421	5,628	6,192	4,582	4,680	4,917	4,563	5,102	4,918	5,009	66,031
8. RES CUT AND CAP ALTERNATIVE	2,468	1,547	764	1,087	2,160	1,846	1,615	1,498	1,945	1,734	1,627	1,680	19,971
9. COMM/IND CONVERSION	26,628	25,475	26,051	21,364	26,868	22,188	32,712	21,005	21,815	26,157	24,334	25,244	299,841
10. COMM/IND ALTERNATIVE TECH.	3,397	532	536	550	459	464	385	592	11,597	8,910	8,695	9,803	45,920
COMMON COSTS	10,888	6,761	8,743	28,707	18,677	28,959	22,815	19,199	46,410	19,639	19,490	19,563	249,851
<b>TOTAL ALL PROGRAMS</b>	<b>186,441</b>	<b>192,771</b>	<b>185,039</b>	<b>182,304</b>	<b>172,039</b>	<b>158,704</b>	<b>202,060</b>	<b>197,153</b>	<b>193,267</b>	<b>259,698</b>	<b>254,466</b>	<b>234,676</b>	<b>2,398,618</b>
LESS: AMOUNT IN RATE BASE	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>NET RECOVERABLE</b>	<b>\$ 186,441</b>	<b>\$ 192,771</b>	<b>\$ 185,039</b>	<b>\$ 182,304</b>	<b>\$ 172,039</b>	<b>\$ 158,704</b>	<b>\$ 202,060</b>	<b>\$ 197,153</b>	<b>\$ 193,267</b>	<b>\$ 259,698</b>	<b>\$ 254,466</b>	<b>\$ 234,676</b>	<b>\$ 2,398,618</b>

ENERGY CONSERVATION COST RECOVERY ADJUSTMENT  
FOR THE PERIOD JANUARY 2002 THROUGH DECEMBER 2002  
EIGHT MONTHS ACTUAL AND FOUR MONTHS ESTIMATED

CONSERVATION REVENUES	Jan-02	Feb-02	Mar-02	Apr-02	May-02	Jun-02	Jul-02	Aug-02	Sep-02	Oct-02	Nov-02	Dec-02	TOTAL
1. RCS AUDIT FEE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2. OTHER PROG. REVS.	-	-	-	-	-	-	-	-	-	-	-	-	-
3. CONSERV. ADJ REVS.	(185,500)	(163,497)	(172,018)	(132,498)	(124,756)	(142,130)	(126,299)	(129,134)	(135,661)	(141,336)	(149,433)	(182,318)	(1,784,580)
4. TOTAL REVENUES	(185,500)	(163,497)	(172,018)	(132,498)	(124,756)	(142,130)	(126,299)	(129,134)	(135,661)	(141,336)	(149,433)	(182,318)	(1,784,580)
5. PRIOR PERIOD TRUE-UP NOT APPLICABLE TO THIS PERIOD	(62,147)	(62,147)	(62,147)	(62,147)	(62,147)	(62,147)	(62,147)	(62,147)	(62,147)	(62,146)	(62,146)	(62,146)	(745,761)
6. CONSERV. REVS. APPLICABLE TO THE PERIOD	(247,647)	(225,644)	(234,165)	(194,645)	(186,903)	(204,277)	(188,446)	(191,281)	(197,808)	(203,482)	(211,579)	(244,464)	(2,530,341)
7. CONSERV. EXPS.	186,441	192,771	165,039	182,304	172,039	158,704	202,060	197,153	193,267	259,698	254,466	234,676	2,398,618
8. TRUE-UP THIS PERIOD	(81,208)	(32,873)	(89,126)	(12,341)	(14,864)	(45,573)	13,614	5,872	(4,541)	56,216	42,887	(9,788)	(131,723)
9. INTEREST PROV. THIS PERIOD	(1,103)	(1,075)	(1,087)	(1,037)	(960)	(915)	(837)	(724)	(635)	(510)	(351)	(239)	(9,454)
10. TRUE-UP AND INTEREST PROV. BEG. OF MONTH	(745,761)	(745,923)	(717,724)	(725,770)	(677,002)	(630,679)	(615,020)	(540,096)	(472,801)	(415,830)	(297,978)	(193,298)	
11. PRIOR TRUE-UP COLLECTED OR (REFUNDED)	62,147	62,147	62,147	62,147	62,147	62,147	62,147	62,147	62,147	62,146	62,146	62,146	745,761
12. TOTAL NET TRUE-UP	\$ (745,923)	\$ (717,724)	\$ (725,770)	\$ (677,002)	\$ (630,679)	\$ (615,020)	\$ (540,096)	\$ (472,801)	\$ (415,830)	\$ (297,978)	\$ (193,298)	\$ (141,177)	\$ (141,177)

CALCULATION OF TRUE-UP AND INTEREST PROVISION  
FOR THE PERIOD JANUARY 2002 THROUGH DECEMBER 2002  
EIGHT MONTHS ACTUAL AND FOUR MONTHS ESTIMATED

INTEREST PROVISION	Jan-02	Feb-02	Mar-02	Apr-02	May-02	Jun-02	Jul-02	Aug-02	Sep-02	Oct-02	Nov-02	Dec-02	TOTAL
1. BEGINNING TRUE-UP	\$ (745,761)	\$ (745,923)	\$ (717,724)	\$ (725,770)	\$ (677,002)	\$ (630,679)	\$ (615,020)	\$ (540,096)	\$ (472,801)	\$ (415,830)	\$ (297,978)	\$ (193,296)	
2. ENDING TRUE-UP BEFORE INTEREST	<u>(744,820)</u>	<u>(716,649)</u>	<u>(724,703)</u>	<u>(675,964)</u>	<u>(629,719)</u>	<u>(614,105)</u>	<u>(539,259)</u>	<u>(472,077)</u>	<u>(415,195)</u>	<u>(297,468)</u>	<u>(192,945)</u>	<u>(140,938)</u>	
3. TOTAL BEGINNING & ENDING TRUE-UP	(1,490,581)	(1,462,572)	(1,442,427)	(1,401,735)	(1,306,720)	(1,244,784)	(1,154,279)	(1,012,173)	(887,995)	(713,297)	(490,922)	(334,233)	
4. AVERAGE TRUE-UP (LINE 3 TIMES 50%)	<u>\$ (745,291)</u>	<u>\$ (731,286)</u>	<u>\$ (721,214)</u>	<u>\$ (700,867)</u>	<u>\$ (653,360)</u>	<u>\$ (622,392)</u>	<u>\$ (577,140)</u>	<u>\$ (506,086)</u>	<u>\$ (443,998)</u>	<u>\$ (356,649)</u>	<u>\$ (245,461)</u>	<u>\$ (167,117)</u>	
5. INTEREST RATE FIRST DAY OF REPORTING MONTH	1.780%	1.770%	1.750%	1.800%	1.750%	1.770%	1.750%	1.730%	1.710%	1.710%	1.710%	1.710%	
6. INTER. RATE - FIRST DAY SUBSEQUENT MONTH	<u>1.770%</u>	<u>1.750%</u>	<u>1.800%</u>	<u>1.750%</u>	<u>1.770%</u>	<u>1.750%</u>	<u>1.730%</u>	<u>1.710%</u>	<u>1.710%</u>	<u>1.710%</u>	<u>1.710%</u>	<u>1.710%</u>	
7. TOTAL (SUM LINES 5 & 6)	<u>3.550%</u>	<u>3.520%</u>	<u>3.550%</u>	<u>3.550%</u>	<u>3.520%</u>	<u>3.520%</u>	<u>3.480%</u>	<u>3.440%</u>	<u>3.420%</u>	<u>3.420%</u>	<u>3.420%</u>	<u>3.420%</u>	
8. AVG. INTEREST RATE (LINE 7 TIMES 50%)	1.775%	1.760%	1.775%	1.775%	1.760%	1.760%	1.740%	1.720%	1.710%	1.710%	1.710%	1.710%	
9. MONTHLY AVG INTEREST RATE	0.148%	0.147%	0.148%	0.148%	0.147%	0.147%	0.145%	0.143%	0.143%	0.143%	0.143%	0.143%	
10. INTEREST PROVISION	<u>\$ (1,103)</u>	<u>\$ (1,075)</u>	<u>\$ (1,067)</u>	<u>\$ (1,037)</u>	<u>\$ (960)</u>	<u>\$ (915)</u>	<u>\$ (837)</u>	<u>\$ (724)</u>	<u>\$ (635)</u>	<u>\$ (510)</u>	<u>\$ (351)</u>	<u>\$ (239)</u>	<u>\$ (9,454)</u>

EXHIBIT No. (GL-1)  
City Gas Company of Florida  
A Division of NUI Corporation  
DOCKET NO. 020004-GU  
(CS-1)

CITY GAS COMPANY OF FLORIDA

Schedule C-5  
PROGRAM PROGRESS REPORT

**NAME:** RESIDENTIAL BUILDER - PROGRAM 1

**DESCRIPTION:** The Residential Builder Program is designed to increase the overall energy efficiency in the residential new construction market by promoting energy-efficient natural gas appliances in residences that would qualify for the RS rates. The program offers builders and developers incentives in the form of cash allowances to assist in defraying the additional costs associated with the installation of natural gas supply lines, house piping, venting and natural gas appliances.

**PROGRAM ALLOWANCES:**

Furnace .....	\$350
Water Heater .....	350
Range .....	100
Dryer .....	100
Triathlon .....	1200

**REPORTING PERIOD:** January 2002 through July 2002

**APPLIANCES INSTALLED:**

The Company connected 2,017 gas appliances during the period.

**EXHIBIT No. (GL-1)  
City Gas Company of Florida  
A Division of NUI Corporation  
DOCKET NO. 020004-GU  
(CS-1)**

**CITY GAS COMPANY OF FLORIDA**

**Schedule C-5  
PROGRAM PROGRESS REPORT**

**NAME:** MULT-FAMILY RESIDENTIAL BUILDER - PROGRAM 2

**DESCRIPTION:** The Multi-Family Residential Builder Program is designed to increase overall energy efficiency in the multi-family new construction market by promoting energy-efficient natural gas in multi-unit residences qualifying for the Company's CS rates.

**PROGRAM ALLOWANCES:**

Per dwelling unit ..... \$300

**REPORTING PERIOD:** January 2002 through July 2002

**PROGRAM SUMMARY:**

Program costs for the period were \$7,471.

EXHIBIT No. (GL-1)  
City Gas Company of Florida  
A Division of NUI Corporation  
DOCKET NO. 020004-GU  
(CS-1)

CITY GAS COMPANY OF FLORIDA

Schedule C-5  
PROGRAM PROGRESS REPORT

**NAME:** RESIDENTIAL APPLIANCE REPLACEMENT PROGRAM 3

**DESCRIPTION:** The Residential Appliance Replacement Program is designed to promote the replacement of inefficient non-natural gas residential appliances with energy efficient natural gas appliances. The Program offers incentives in the form of cash allowances to residential consumers to assist in defraying the additional costs associated with the installation of efficient natural gas appliances.

**PROGRAM ALLOWANCES:**

Furnace .....	\$625
Water Heater .....	525
Range .....	100
Dryer .....	100
Triathlon .....	1200

**REPORTING PERIOD:** January 2002 through July 2002

**APPLIANCES INSTALLED:**

The Company connected 125 gas appliances during the period.



EXHIBIT No. (GL-1)  
City Gas Company of Florida  
A Division of NUI Corporation  
DOCKET NO. 020004-GU  
(CS-1)

CITY GAS COMPANY OF FLORIDA

Schedule C-5  
PROGRAM PROGRESS REPORT

**NAME:** DEALER - PROGRAM 4

**DESCRIPTION:** The Dealer Program is designed to encourage the replacement of non-gas appliances with energy efficient natural gas appliances through appliance dealers and contractors. The program offers incentives to the dealers and contractors.

**PROGRAM ALLOWANCES:**

Furnace .....  
Water Heater .....  
Range .....  
Dryer .....

**REPORTING PERIOD:** January 2002 through June 2002

**APPLIANCES INSTALLED:**

This program was discontinued in February 1998 with Order #PSC-98-0154-GOF-GU granting the new programs.

EXHIBIT No. (GL-1)  
City Gas Company of Florida  
A Division of NUI Corporation  
DOCKET NO. 020004-GU  
(CS-1)

**CITY GAS COMPANY OF FLORIDA**

**Schedule C-5  
PROGRAM PROGRESS REPORT**

**NAME:** GAS APPLIANCES IN SCHOOLS - PROGRAM 5

**DESCRIPTION:** The Gas Appliances in Schools Program is designed to promote natural gas appliances where cost-efficient, in Home Economic Departments in schools located in our Company's service area. The program provides teaching assistance on energy conservation and on the use, care, and safety of natural gas appliances through a Company-employed home economist.

**REPORTING PERIOD:** January 2002 through July 2002

**PROGRAM SUMMARY:**

Program was discontinued during Fiscal Year 2000.

CITY GAS COMPANY OF FLORIDA

Schedule C-5  
PROGRAM PROGRESS REPORT

**NAME:** RESIDENTIAL PROPANE CONVERSION - PROGRAM 6

**DESCRIPTION:** The Residential Propane Conversion Program is designed to promote the conversion of existing residential propane appliances to utilize efficient natural gas. The program offers incentives in the form of cash allowances to residential consumers to assist in defraying the additional costs associated with the conversion of their existing propane appliances to utilize natural gas.

**PROGRAM ALLOWANCES:**

Furnace .....	\$200
Water Heater .....	100
Dryer .....	25
Dryer .....	50

**REPORTING PERIOD:** January 2002 through July 2002

**PROGRAM SUMMARY:**

Program costs for the period were \$73.

**CITY GAS COMPANY OF FLORIDA**

**Schedule C-5  
PROGRAM PROGRESS REPORT**

**NAME:** RESIDENTIAL WATER HEATER RETENTION - PROGRAM 7

**DESCRIPTION:** The Residential Water Heater Retention Program is designed to promote the retention of energy efficient natural gas water heaters in existing residential structures. The program offers incentives in the form of cash allowances to residential consumers to assist in defraying the additional costs associated with the purchase and installation of energy efficient natural gas appliances.

**PROGRAM ALLOWANCES:**

Water Heater .....	\$50
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**REPORTING PERIOD:** January 2002 through July 2002

**PROGRAM SUMMARY:**

The Company retained 248 water heaters during the period.

CITY GAS COMPANY OF FLORIDA

Schedule C-5  
PROGRAM PROGRESS REPORT

**NAME:** RESIDENTIAL CUT AND CAP - PROGRAM 8

**DESCRIPTION:** The Residential Cut and Cap Program is designed to encourage the re-activation of existing residential service lines that are scheduled to be cut off and capped. The program offers incentives in the form of cash allowances to residential consumers to assist in defraying the additional costs associated with the purchase and/or lease and the installation of energy efficient natural gas appliances.

**PROGRAM ALLOWANCES:**

Service re-activation.....	\$200
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**REPORTING PERIOD:** January 2002 through July 2002

**PROGRAM SUMMARY:**

The retained 12 accounts during the period.

**CITY GAS COMPANY OF FLORIDA**

**Schedule C-5  
PROGRAM PROGRESS REPORT**

**NAME:** COMMERCIAL/INDUSTRIAL CONVERSION - PROGRAM 9

**DESCRIPTION:** The Commercial/Industrial Conversion Program is designed to promote the conversion of commercial and industrial inefficient non-gas equipment to energy efficient natural gas. The program offers incentives in the form of cash allowances to existing commercial and industrial businesses located in existing structures, to assist in defraying the incremental first costs associated with the installation of natural gas supply lines, internal piping, venting and equipment.

**PROGRAM ALLOWANCES:**

Per 100,000 BTU input rating..... \$75

**REPORTING PERIOD:** January 2002 through July 2002

**PROGRAM SUMMARY:**

The Company converted 24 accounts during the period, with a combined BTU input rating of 28,356,100 BTUs.

CITY GAS COMPANY OF FLORIDA

Schedule C-5  
PROGRAM PROGRESS REPORT

**NAME:** COMMERCIAL/INDUSTRIAL ALTERNATIVE TECHNOLOGY INCENTIVE - PROGRAM 10

**DESCRIPTION:** The Commercial/Industrial Alternative Technology Incentive Program (ATI) is designed to encourage commercial and industrial business owners to install alternate technologies that utilize natural gas that are not covered by one of the other City Gas Energy Conservation Programs, but which cost-effectively reduce the total utility expense of the business. The program offers incentives based on the cost-effectiveness under a life-cycle analysis utilizing a computerized energy consumption simulation model.

**PROGRAM ALLOWANCES:**

Payback period of three years subject to a maximum incentive of three times the projected incremental annualized margin.

**REPORTING PERIOD:** January 2002 through July 2002

**PROGRAM SUMMARY:**

Program costs for the period were \$6,323.