

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

BELLSOUTH TELECOMMUNICATIONS, INC.
DIRECT TESTIMONY OF JOHN A. RUSCILLI
BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION
DOCKET NOS. 020119-TP AND 020578-TP
OCTOBER 23, 2002

Q. PLEASE STATE YOUR NAME, YOUR POSITION WITH BELLSOUTH TELECOMMUNICATIONS, INC. ("BELLSOUTH") AND YOUR BUSINESS ADDRESS.

A. My name is John A. Ruscilli. I am employed by BellSouth as Senior Director for Regulatory and External Affairs for the nine-state BellSouth region. My business address is 675 West Peachtree Street, Atlanta, Georgia 30375.

Q. PLEASE PROVIDE A BRIEF DESCRIPTION OF YOUR BACKGROUND AND EXPERIENCE.

A. I attended the University of Alabama in Birmingham where I earned a Bachelor of Science Degree in 1979 and a Master of Business Administration in 1982. After graduation I began employment with South Central Bell as an Account Executive in Marketing, transferring to AT&T in 1983. I joined BellSouth in late 1984 as an analyst in Market Research, and in late 1985 moved into the Pricing and Economics organization with various responsibilities for business case analysis, tariffing, demand analysis and price regulation. In July 1997, I became Director of Regulatory and Legislative Affairs for BellSouth Long Distance, Inc., with responsibilities that

1 included obtaining the necessary certificates of public convenience and necessity,
2 testifying, Federal Communications Commission ("FCC") and state regulatory
3 support, federal and state compliance reporting and tariffing for all 50 states and the
4 FCC. I assumed my current position in July 2000.

5

6 Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?

7

8 A. The purpose of my testimony is to provide BellSouth's policy positions pertaining to
9 the appropriateness of BellSouth's Key Customer offerings. Specifically, I address
10 issues 1, 3A, 3A(i), 3A(ii), 3B, 3B(i), 3B(ii), 3C, 3C(i), 3C(ii), 3D, 3D(i), 3D(ii),
11 3D(iii), 3D(iv), 3D(v), 3E, 3E(i), 3E(ii), 4A(i), 4A(ii), 5A, 5B, and 6 as set forth in
12 the Commission's Order Establishing Procedure issued September 23, 2002 (see
13 Order No. PSC-02-1295-PCO-TP).

14

15 Q. DO YOU HAVE ANY GENERAL COMMENTS REGARDING THE
16 APPROPRIATENESS OF PROMOTIONAL OFFERINGS?

17

18 A. Yes. Promotional offerings are the result of a high level of local service competition
19 in Florida. Given that Florida customers can choose from a growing array of
20 telecommunications services offered by numerous providers, each provider needs
21 maximum flexibility to offer new services and competitive rates as quickly as
22 possible. This flexibility allows Florida customers to receive the maximum benefits of
23 competition as quickly as possible.

24

25

1 Furthermore, from a public policy standpoint, promotions are a natural outgrowth of
2 the market development contemplated by the Telecommunications Act of 1996 (“the
3 Act”) and supported by both this Commission’s and the FCC’s rules and
4 requirements. Specifically, the FCC discussed efforts by incumbent local exchange
5 carriers (“ILECs”) to win customers from Alternative Local Exchange Carriers
6 (“ALECs”) in its September 3, 1999 Order on Reconsideration and Petitions for
7 Forbearance, CC Docket No. 96-149 (Order 99-223). In its Order, the FCC
8 noted that restrictions on such efforts “may deprive customers of the benefits of a
9 competitive market,” explaining that:

10

11

12

13

Winback facilitates direct competition on price and other terms, for example,
by encouraging carriers to “out bid” each other for a customer’s business,
enabling the customer to select the carrier that best suits the customer’s
needs. (¶69).

14

15

16

17

18

19

20

21

Some commenters argue that ILECs should be restricted from engaging in
winback campaigns, as a matter of policy, because of the ILEC’s unique
historic position as regulated monopolies. Several commenters are
concerned that the vast stores of CPNI gathered by the ILECs will chill
potential local entrants and thwart competition in the local exchange. We
believe that such action by an ILEC is a significant concern during the time
subsequent to the customer’s placement of an order to change carriers and
prior to the change actually taking place. Therefore, we have addressed that
situation in Part V.C.3, *infra*. However, once a customer is no longer
obtaining service from the ILEC, the ILEC must compete with the new
service provider to obtain the customer’s business. We believe that such
competition is in the best interest of the customer and see no reason to
prohibit ILECs from taking part in this practice. (¶70).

22

23

24

25

In addition, the FCC has long used the *competitive necessity* doctrine in weighing
whether price differences may be justified when carriers seek to apply particular

1 rates in particular situations or for particular customers or groups of customers.¹ The
2 FCC has repeatedly ruled that carriers may respond to specific competitive threats
3 with rates or offerings designed to meet those threats. Moreover, the competitive
4 necessity doctrine has been widely applied in similar situations by other agencies to
5 allow regulated companies to meet specific competitive threats with offerings
6 targeted to win back or retain customers. Furthermore, promotional offerings have
7 also been endorsed as competitively desirable and even exempted from general
8 costing rules.² Promotions that are commensurate with the threat that ILECs face
9 from rival carriers are an example of offerings to targeted groups of customers that
10 are justified under the competitive necessity doctrine.

11
12 Finally, the Florida legislature expressly recognized and condoned efforts by price-
13 regulated companies like Bellsouth to retain their customers and win customers from
14 ALECs when it enacted the following language in Section 364.051(5): “Nothing
15 contained in this section shall prevent the local exchange telecommunications
16 company from meeting offerings by any competitive provider of the same, or
17 functionally equivalent, nonbasic services in a specific geographic market or to a
18 specific customer by deaveraging the price of any nonbasic service, packaging

21 ¹See *inter alia*, *American Telephone & Telegraph Co. Charges, Regulations, Classifications, and*
22 *Practices for Voice Grade/Private Line Service (High Density—Low Density) Filed with Transmittal*
23 *No. 11891*, Interim Decision and Memorandum Opinion and Order, Docket No. 19919, 55 F.C.C. 2d 224
24 (1975); and *in the matter of American Telephone and Telegraph Co., Revisions of Tariff FCC No. 260*
25 *private Line Services, Series 5000 (Telpak)*, Memorandum Opinion and Order, Docket No. 18128, 61
F.C.C. 2d 587 (1976).

² See *Policy and Rules Concerning Rates for Dominant Carriers*, CC Docket No. 87-313, Order and
Notice of Proposed Rulemaking, 8 FCC Rcd at 3717 (1993).

1 nonbasic services together or with basic services, using volume and term discounts,
2 and offering individual contracts.”

3

4 Q. DOES THE COMMISSION NEED TO CONSIDER THE LEVEL OF LOCAL
5 SERVICE COMPETITION IN FLORIDA WHEN DETERMINING WHETHER
6 PROMOTIONAL OFFERINGS ARE APPROPRIATE?

7

8 Absolutely. Promotional offerings, such as BellSouth’s January and June Key
9 Customer offerings, are an appropriate competitive response brought about by the
10 high level of local service competition that exists in Florida. And there clearly is a
11 high (and growing) level of local service competition in Florida today.

12

13 The information that BellSouth recently presented to the FCC in support of its
14 request for interLATA long distance authority in Florida and Tennessee, for instance,
15 shows that local competition is a reality in Florida. (*See* Affidavit of Elizabeth A.
16 Stockdale filed in WC Docket No. 02-307, dated September 20, 2002). A copy
17 of Ms. Stockdale’s affidavit is attached as Exhibit JAR-1 to my testimony. As
18 discussed in Ms. Stockdale’s affidavit, BellSouth estimates that ALECs were serving
19 almost 31% of the business lines in Florida as of July 2002 (*See* Stockdale Affidavit,
20 Table 1). Among other things, the competitive data contained in Ms. Stockdale’s
21 affidavit shows that as of July 2002:

22

- over 105 ALECs were serving approximately 1,300,00 access lines,
23 which is at least 17.7% of the total access lines in BellSouth’s service
24 area.

25

- 1 • at least 51 of the ALEC providers in Florida are facilities-based
2 providers.
3 • BellSouth has over 350 approved Interconnection, Collocation, and/or
4 Resale agreements with ALECs in Florida.
5 • BellSouth has completed 1,371 collocation requests for ALECs in 130
6 of BellSouth's 201 Florida wire centers.
7 • From these 130 wire centers, ALECs' collocation arrangements
8 enable facilities-based ALECs to address approximately 92% of
9 BellSouth's total access lines.

10

11 (Stockdale Affidavit at ¶5a.).

12

13 Like the information in Ms. Stockdale's Affidavit, the information in the
14 Commission's own draft report to the legislature (entitled "Competition in
15 Telecommunications Markets in Florida" and issued October 9, 2002)("2002 Draft
16 Competition Report") squarely addresses the level of local service competition in
17 Florida. According to the 2002 Draft Competition Report, ALEC and ILEC
18 responses to data requests indicate that as of June 30, 2002:

19

- Competitors in Florida have obtained a 13% market share, up
20 from 8% in 2001.
- ALECs have made impressive gains in the business market,
21 increasing their share of business access lines to 26%, up from last
22 year's share of 16%. (This represents an increase of 62.5%).
23

24

(2002 Draft Competition Report at p. 3) Table 3 of the Commission's 2002 Draft
25 Competition Report reflects that ALECs serve over 33% of the business lines within

1 BellSouth's territory, clearly supporting the Commission's finding that "ALECs show
2 the heaviest presence in BellSouth's territory." (See 2002 Draft Competition Report
3 at p.20).

4

5 Q. HAVE BELLSOUTH'S PROMOTIONS HINDERED THE GROWTH OF
6 LOCAL SERVICE COMPETITION IN FLORIDA?

7

8 A. No. As I have just explained, there has been tremendous growth in local service
9 competition in Florida. Significantly, this growth has occurred *during periods in*
10 *which BellSouth promotions similar to the January and June Key Customer*
11 *offerings have been in effect.* This fact alone completely eviscerates any claims
12 that BellSouth's promotional offerings are somehow anticompetitive.

13

14 In fact, a significant amount of this growth has occurred in the very wire centers in
15 which BellSouth has made the January and June Key Customer offerings available.
16 The January Key Customer offering, for instance, went into effect in January of
17 2002. The Commission's draft 2002 Competition Report reflects data that was
18 available several months later – in June 2002. Based on the information set forth in
19 the Commission's draft 2002 Competition Report,

20

approximately 97% of the January hot wire centers are located in exchanges
21 in which ALECs are serving at least 10% of the business lines³;

22

approximately 85% of the January hot wire centers are located in exchanges
23 in which ALECs are serving at least 15% of the business lines;

24

25

³ This is the percentage of lines ALECs were serving within a given exchange as of June 2002.

1 approximately 79% of the January hot wire centers are located in exchanges
in which ALECs are serving at least 20% of the business lines;

2 approximately 72% of the January hot wire centers are located in exchanges
3 in which ALECs are serving at least 25% of the business lines;

4 approximately 53% of the January hot wire centers are located in exchanges
5 in which ALECs are serving at least 30% of the business lines;

6 approximately 46% of the January hot wire centers are located in exchanges
7 in which ALECs are serving at least 35% of the business lines;

8 approximately 24% of the January hot wire centers are located in exchanges
9 in which ALECs are serving at least 40% of the business lines; and

10 approximately 5% of the January hot wire centers are located in exchanges
11 in which ALECs are serving at least 45% of the business lines.

12 In most instances, the percentage of lines ALECs were serving in these exchanges as
13 of June 2002 represents a significant increase over the percentage of lines ALECs
14 were serving in the same exchanges as of June 2001. This further demonstrates that:
15 (1) competition has grown significantly despite BellSouth's promotional offerings;
16 and (2) BellSouth chose the wire centers in which ALECs were aggressively winning
17 growing numbers of business lines for inclusion in the January 2002 Key Customer
18 offering.

19
20 Similarly, based on data set forth in the Commission's 2002 Draft Competition
21 Report:

22 approximately 98% of the June hot wire centers are located in exchanges in
23 which ALECs are serving at least 10% of the business lines⁴;

24
25 _____
⁴ This is the percentage of lines ALECs were serving within a given exchange as of June 2002.

1 approximately 88% of the June hot wire centers are located in exchanges in
which ALECs are serving at least 15% of the business lines;

2 approximately 83% of the June hot wire centers are located in exchanges in
3 which ALECs are serving at least 20% of the business lines;

4 approximately 75% of the June hot wire centers are located in exchanges in
5 which ALECs are serving at least 25% of the business lines;

6 approximately 55% of the June hot wire centers are located in exchanges in
7 which ALECs are serving at least 30% of the business lines;

8 approximately 48% of the June hot wire centers are located in exchanges in
9 which ALECs are serving at least 35% of the business lines;

10 approximately 24% of the June hot wire centers are located in exchanges in
11 which ALECs are serving at least 40% of the business lines; and

12 approximately 6% of the June hot wire centers are located in exchanges in
13 which ALECs are serving at least 45% of the business lines.

14 Again, it is evident that BellSouth chose the wire centers in which ALECs were
15 aggressively winning growing numbers of business lines for inclusion in the January
16 2002 Key Customer offering.

17
18 Q. DO ALECS OFFER PROMOTIONS IN FLORIDA?

19
20 A. Yes. Telecommunications service providers other than BellSouth are offering
21 numerous promotions in Florida. Exhibit JAR-2 attached to my testimony is a
22 composite exhibit that consists of copies of several promotional offerings that
23 ALECs have filed with the Commission. This exhibit demonstrates some of the
24 ways ALECs are using promotions to compete with BellSouth and each other.
25

1 Given the fact that ALECs are not required to file their promotional offerings with the
2 Commission, ALECs may be offering other promotions in Florida as well.

3

4 Q. ARE ANY OF THE PROMOTIONS ATTACHED AS EXHIBIT JAR-2
5 AVAILABLE ONLY TO NEW CUSTOMERS?

6

7 A. Yes, several of the promotions are offered to new customers only. For example,
8 MCImetro Access Transmission Services, Inc.'s "Install Waiver Promotion" tariff
9 states, "Beginning April 5, 2000 and ending September 30, 2002, the Company will
10 offer the following promotion to all new business facilities based customers who
11 convert existing local exchange service from another local exchange carrier to
12 MCImetro Local Services." (FPSC Price List No. 2, 15th Revised Sheet No.
13 89.17, Section 4.9). (Emphasis added)

14

15 Choctaw Communications, Inc. d/b/a Smoke Signal Communications' New
16 Customer Promotion tariff offering states that "Beginning June 1, 2002, Choctaw will
17 offer the following promotions to new customers only." (2nd Revised Sheet 40,
18 effective June 1, 2002) (Emphasis added)

19

20 Business Telecom, Inc. d/b/a BTI's "Bundle Up Local Promotion", which is
21 described in their Florida Price List No. 1, 2nd Revised Page 108, states that "the
22 Bundle Up Promotion is available to new and existing Customers of Business
23 Telecom, Inc. who do not currently have any local service provided by BTI. Based
24 on the term agreement signed by the Customer, the Customer can receive up to 5
25 months of local line charges free." (Emphasis added)

1 NOS Communications, Inc.'s "Customer 6th, 10th, and 14th Invoice Advantage
2 Plan" states that "Customers who qualify as a new customer or as either a 'save' or
3 a 'winback' and who meet the eligibility requirements set forth below will receive a
4 credit on their 6th, 10th, and 14th invoices as provided following." (Florida Price List
5 Tariff No. 1, Original Page No. 186) (Emphasis added)

6

7 Q. ARE ANY OF THE PROMOTIONS ATTACHED AS EXHIBIT JAR-2
8 ASSOCIATED WITH LOCAL EXCHANGE SERVICE?

9

10 A. Yes. Both in the testimony above and in the testimony that follows, by underlining, I
11 have attempted to highlight promotions offered by BellSouth's competitors that apply
12 to or are associated with local exchange service.

13

14 Q. DO ANY OF THESE PROMOTIONS REQUIRE THE CUSTOMER TO SIGN
15 A TERM CONTRACT IN ORDER TO RECEIVE THE BENEFITS OF THE
16 PROMOTION?

17

18 A. Yes, several of them do. As I stated above, BTI's "Bundle Up Local Promotion"
19 provides additional free months of local line charges based on the length of the term
20 agreement. For example, a one-year term agreement provides one free month of
21 local line charges, a two-year term agreement provides three free months of local line
22 charges, and a three-year term agreement provides five free months of local line
23 charges.

24

25

1 Similar to BTI's offering, several of MCImetro Access Transmission Services, Inc.'s
2 promotional offerings state, "Eligible customers enrolled in this promotion will receive
3 a credit applied to each invoice month specified in the schedule below based on the
4 customer's selected length of term commitment." (FPSC Price List No. 2, Sections
5 4.11, 4.12, 4.13) (Emphasis added)

6
7 Nuvox Communications, Inc.'s Service Rebate Voucher Promotion also ties the
8 eligibility for customers to receive credit vouchers to the term of the agreement.
9 Specifically, "customers signing 2 year contracts will receive two vouchers, each
10 valued at \$300.00, and redeemable in the 6th and 18th month of the contract.
11 Customers signing 3-year contracts will receive three voucher, each valued at
12 \$500.00, and redeemable in the 6th, 18th and 30th months of the contract." (Florida
13 Price List No. 1, Original Sheet 47.1). The Nuvox offering also states "customers
14 signing new service contracts between July 17 and September 14, 2001 will receive
15 a 'free month' of service credit for each year of the applicable contract term." (*Id.*
16 2nd Revised Sheet 47.2)

17
18 A review of the sample of promotional offerings included in Exhibit JAR-2 will reveal
19 that many of these offerings require the customer to sign a term contract in order to
20 receive the benefits of the promotion.

21
22 Q. DO ANY OF THE PROMOTIONS ATTACHED AS EXHIBIT JAR-2
23 PROVIDE BENEFITS THAT EXTEND BEYOND THE TERM OF THE
24 PROMOTION ITSELF?

25

1 A. Yes. Most of the promotions I just discussed allow customers who enroll in the
2 promotion to continue to receive the benefits of the promotion after the enrollment
3 has closed.

4

5 Q. DO ANY OF THE PROMOTIONAL OFFERINGS ATTACHED AS EXHIBIT
6 JAR-2 CONTAIN TERMINATION LIABILITY PROVISIONS?

7

8 A. Yes. Most of the promotional offerings contain provisions that obligate customers
9 who terminate the contract early to repay any credits received. Some termination
10 liability provisions also require customers to pay the value of the monthly recurring
11 charges remaining in the term contract. For example, a promotional tariff of XO
12 Florida, Inc. contains termination liability provisions that obligate the customer to pay
13 the total amount of the free month(s) of service credit(s), and “the value of the
14 MRC’s [monthly recurring charges] remaining in the term contract,” should the
15 customer terminate service prior to the end of the term commitment. (FPSC Price
16 List No. 3, Fourth Revised Page 87 Section 9.1.2). Likewise, termination liability
17 provisions set forth in Xspedius Management Co. of Jacksonville’s tariff states that
18 “[a] termination liability charge will be applicable for service rate elements provided
19 under the Local Advantage Service term payment Plan when service is cancelled
20 prior to the end of the chosen Term Plan. The termination fee is equal to the number
21 of months remaining under the term agreement multiplied by the monthly rate for the
22 corresponding Term agreement.” (FPSC Price List No. 1, First Revised Sheet 115,
23 Section 13.8.1) (Emphasis added).

24

25

1 Q. WHY IS IT IMPORTANT FOR THE COMMISSION TO CONSIDER THE
2 PROMOTIONAL OFFERINGS OF BELLSOUTH'S COMPETITORS?

3

4 A. These promotional offerings represent the kind of competitive offers that BellSouth
5 has to compete against on a daily basis in order to do business in Florida. As
6 discussed above, BellSouth's competitors often condition their promotional
7 discounts on the customer signing a term contract. Additionally, in many instances,
8 BellSouth's competitors take advantage of their ability to bundle local service
9 offerings with other offerings (some of which BellSouth cannot yet offer) by offering
10 promotions that condition discounts on interLATA, intraLATA and local service on
11 the customer signing a term contract for all of these services.

12

13 The promotional offerings of BellSouth's competitors also demonstrate the critical
14 importance of speed to market in rolling out new promotions. Many of the ALECs
15 promotional offerings are effective just one or two days after it is filed with the
16 Commission. In contrast, BellSouth's promotional offerings are presumptively valid
17 fifteen (15) days after the date of filing. Furthermore, BellSouth is obligated to post
18 notifications of any promotional offerings on its website forty-five (45) prior to the
19 effective date of the promotion. Unlike its competitors, therefore, BellSouth cannot
20 roll out new promotions without first announcing its plans to its competitors well in
21 advance.

22

23 This is significant because speed to market is important not only to the company
24 offering the promotion, but also to the customers to whom the promotion is offered,
25 because the sooner the offer is available, the sooner these customers can realize new

1 benefits as a result of the competition that exists in the local telecommunications
2 market in Florida. Clearly, less – and not more – regulatory oversight of
3 promotional offerings should be required in Florida.

4

5 ***Issue 1: How should Section 364.01, Florida Statutes, be interpreted in evaluating***
6 ***a BellSouth promotional tariff for compliance with Chapter 364, Florida Statute?***

7

8 Q. DOES SECTION 364.01, FLORIDA STATUTES, ALTER OR EXPAND THE
9 COMMISSION’S JURISDICTION OVER AND IN RELATION TO
10 TELECOMMUNICATIONS COMPANIES?

11

12 A. No. Although I am not an attorney, Section 364.01, Florida Statutes, provides that
13 the legislative intent is to give exclusive jurisdiction in all matters set forth in Chapter
14 364 to the Florida Public Service Commission in regulating telecommunications
15 companies. It appears to me that nothing in Section 364.01(4) alters or expands the
16 Commission’s jurisdiction, but instead, Section 364.01(4) simply gives guidance for
17 the Commission to consider when it has discretion under the statutes.

18

19 Q. PLEASE ELABORATE ON THE GUIDANCE THAT SECTION 364.01 GIVES
20 THE COMMISSION.

21

22 A. Section 364.01 begins with the overarching limitation that the Commission “shall
23 exercise over and in relation to telecommunications companies the powers conferred
24 by this Chapter.” Florida Statutes §364.01(1). The Section then provides that “[i]t
25 is the legislative intent to give exclusive jurisdiction in all matters set forth in this

1 chapter to the [Commission] in regulating telecommunications companies” *Id.*
2 §364.01(2). Subsection (4) goes on to provide that “[t]he Commission shall
3 exercise its exclusive jurisdiction [in all matters set forth in this Chapter] to”
4 accomplish various objectives.

5 It is clear, therefore, that Section 364.01(4) does not expand the Commission’s
6 jurisdiction. Instead, it gives the Commission guidance as to how to exercise the
7 jurisdiction that the Legislature already has granted the Commission.

8 Accordingly, Section 364.01(4) provides that the Commission “shall exercise its
9 exclusive jurisdiction” in order to, among other things:

10

11 “ensure the availability of the widest possible range of consumer choice in the
12 provision of all telecommunications services,” *see* §364.01(4)(b).

13

14 “[p]romote competition by encouraging new entrants into
15 telecommunications markets” *see* §364.01(4)(d).

16

17 “ensure that all providers of telecommunications services are treated fairly,
18 by preventing anticompetitive behavior” *see* §364.01(4)(g).

19

20 In fact, most of the discretion focuses on “promoting competition,” which is exactly
21 what BellSouth’s promotional offerings have done. BellSouth has been offering its
22 promotions like the January and June Key Customer offerings for several years, and
23 during that time ALECs have gained an increased share of the local market in the
24 most competitive wire centers. And, as the Commission’s 2002 Draft Competition
25 Report that I previously discussed reveals, ALECs continue to gain market share.

1

2 If additional restrictions are placed upon BellSouth's ability to offer promotions,
3 Florida consumers will suffer. Without the pressure of BellSouth's promotional
4 offerings, ALECs will be insulated from competition by BellSouth at the cost of
5 depriving Florida consumers of the benefits of the vibrant competition that exists in
6 the local exchange market in Florida. Because the prices of BellSouth's promotional
7 offerings are not predatory, as BellSouth witness Bernard Shell discusses in his
8 testimony, any harm that the ALECs purportedly suffer because of BellSouth's lower
9 prices is simply the natural effect of competition.

10

11 Q. IS IT APPROPRIATE OR NECESSARY FOR THE COMMISSION TO
12 PLACE MORE RESTRICTIONS UPON AN ILEC'S PROMOTIONAL
13 OFFERING THAN ON AN ALEC'S PROMOTIONAL OFFERING IN
14 ORDER TO PROMOTE COMPETITION?

15

16 A. No. While the Commission may, under appropriate circumstances, impose different
17 regulatory oversight on ILECs than it imposes on ALECs, it cannot do so in an
18 arbitrary, capricious or discriminatory manner. In fact, that was exactly the
19 conclusion reached in the Fresh Look proceeding (FPSC Docket No. 980253-TX)
20 here in Florida. The Fresh Look proceeding was a rulemaking proceeding in which
21 this Commission issued a rule that basically allowed a customer under a term
22 agreement with an ILEC to leave the contract to go to an ALEC without paying
23 termination charges. This rule only applied to ILECs, not ALECs. The rule was
24 challenged, and the Division of Administrative Hearings ("DOAHs") issued a final
25 order on July 13, 2000 that overturned the Commission's previous ruling.

1 Paragraph 114 of the DOAH’s order states, “[t]here was no demonstration that the
2 ILECs’ long-term contracts present any greater, or even different, obstacles to
3 competing carriers trying to win a customer subject to such an agreement, than
4 would an ALEC’s long-term contract. Therefore, the fact that the rules capture
5 contracts of ILECs, and not contracts of ALECs, renders the rules discriminatory,
6 arbitrary, and capricious.” (See BellSouth Telecommunications, Inc. vs. Florida
7 Public Service Commission, Case No. 99-5369RP, Final Order issued July 13,
8 2000, at para. 114) (Emphasis added).

9
10 The paragraph concludes by saying, “Indeed, this discriminatory component may,
11 contrary to the Commission’s intended goal, produce less, rather than more,
12 competition.” (*Id.*) The same is true in this instant proceeding – creating a rule or
13 establishing criteria that places restrictions only on an ILEC’s promotions, and not on
14 an ALEC’s promotions, will only impede competition in Florida.

15
16 ***Issue 3A: What criteria, if any, should be established to determine whether the***
17 ***termination liability terms and conditions of a BellSouth promotional tariff***
18 ***offering are unfair, anticompetitive, or discriminatory?***

19
20 Q. WHAT IS BELL SOUTH’S POSITION REGARDING THIS ISSUE?

21
22 A. BellSouth’s position is that the existing Florida law addressing liquidated damages,
23 along with competitive market forces, is sufficient to ensure that termination liability
24 terms and conditions are not unfair, anticompetitive, or discriminatory. BellSouth
25 will address existing law in its post-hearing brief.

1 As for competitive market forces, one need look no further than the local exchange
2 service tariffs that ALECs have filed with the Commission to see just how common
3 termination liability terms and conditions are in the local telecommunications market.
4 The filed tariffs of several Florida ALECs, for example, contain language regarding
5 termination liability that is identical or substantially similar to the following language
6 that appears in FDN's tariff:

7
8 Customer's termination liability for cancellation of service shall be equal
9 to:

- 10 (A) all unpaid non-recurring charges reasonably expended by
11 Company to establish service to Customer, *plus*;
- 12
13 (B) any disconnection, early cancellation or termination charges
14 reasonably incurred and paid to third parties by Company on
15 behalf of Customer; *plus*
- 16 (C) all recurring charges specified in the applicable Service Order
17 for the balance of the then current term discounted at the prime
18 rate announced in the Wall Street Journal on the third business
19 day following the date of cancellation;
- 20 (D) minus a reasonable allowance for costs avoided by the
21 Company as a direct result of Customer's cancellation.⁵

22 ⁵ See, e.g., Florida Digital Network, Inc. Florida Price List No. 1 §2.8.1. See also @Link Networks,
23 Inc. Florida Price List No. 2 §2.11.1; 1-800-Reconex, Inc. Florida Price List No. 1 §2.7.2; Access Integrated
24 Networks, Inc. Florida Price List No. 1 §2.7.2; Access Point, Inc. Florida Price List No. 1 §2.8.1; Actel
25 Integrated Communications, Inc. Florida Price List No. 1 §2.8.1; AT&T Broadband Phone of Florida, LLC
Florida Price List No. 2 §2.13; MCI Metro Access Transmission Services LLC F.P.S.C. Price List No. 2
§2.7; MCI Worldcom Communications, Inc. FPSC Price List No. 2 §2.8.1; Melbourne Venture Group, LLC
Florida Price List No. 1 §2.16.1; Nationnet Communications Corporation Florida Local Price List §2.12.2;
XO Florida, Inc. FPSC Price List No. 3 §2.7.2. This is not intended to be an exhaustive list of ALEC tariffs
that contain such termination liability provisions.

1 The filed tariffs of other Florida ALECs contain language that is identical or
2 substantially similar to the following language that appears in IDS Telecom, LLC's
3 tariff:

4
5 If any portion of the Customer's service is disconnected for any
6 reason prior to the end of the service period, the Customer shall pay
7 a termination liability charge equal to 100% of the payments
8 remaining in the service period within thirty (30) days of the
9 disconnection.⁶

9 The pervasive use of "full-buyout" termination charges by ALECs clearly refutes any
10 allegations that the termination charge language in BellSouth's January and June Key
11 Customer offerings (which, as I discuss in more detail below, are not "full-buyout"
12 provisions) are in any way inappropriate.

13
14 In fact, termination liability clauses are commonplace in many types of contracts, not
15 just contracts signed in conjunction with a promotional offering. Examples of such
16 commonplace contracts include apartment lease agreements; security system
17 agreements; satellite television agreements; car leases; and wireless or cellular service
18 agreements. Attached as Exhibit JAR-3 are copies of a few of these types of
19 agreements. It is obvious from these everyday examples that customers are
20 accustomed to such clauses and recognize that they are making a tradeoff – lower
21 rates for the services provided in return for a commitment period – when they accept
22 such offerings.

23
24 ⁶ See, e.g., IDS Telecom, LLC Florida Price List §2.20.2. See also Mpower Communications Corp.
25 Florida P.S.C. Price List No. 1 §4.5; Teligent Services, Inc Florida Price List No. 1 §3.9.5. This is not
intended to be an exhaustive list of ALEC tariffs that contain such termination liability provisions.

1 *Issue 3A(i): Is the BellSouth Key Customer tariff filing (Tariff Number T-020035)*
2 *unfair, anticompetitive, or discriminatory under the criteria, if any, established*
3 *pursuant to this issue?*

4

5 Q. WHAT IS BELLSOUTH'S POSITION REGARDING THIS ISSUE?

6

7 A. As discussed above under Issue 3A, it is not necessary to establish any such criteria.
8 BellSouth's January Key Customer offering is neither unfair, anticompetitive nor
9 discriminatory. As BellSouth witness John Casey explains in his testimony, the
10 development of the termination liability provisions set forth in the January Key
11 Customer offering are appropriate in light of the fact that damages from a breach of
12 the agreement are not readily ascertainable at the time the contract is executed.
13 Furthermore, the applicable termination charges are proportionate to the damages
14 that might reasonably be expected to flow from the breach.

15

16 Q. PLEASE DESCRIBE THE TERMINATION LIABILITY REQUIREMENTS OF
17 BELLSOUTH'S JANUARY KEY CUSTOMER OFFERING.

18

19 A. The termination liability requirements of BellSouth's January Key Customer offering
20 is clearly set forth in paragraph 5 in the agreement: "In the event Subscriber
21 discontinues business local service with BellSouth prior to the expiration of the term,
22 Subscriber shall pay to BellSouth the amount of discounted charges for its local
23 services that the Subscriber had received as a result of the Subscriber's participation
24 in the Program. In addition, Subscriber shall pay to Bellsouth the amount of \$100

25

1 representing the costs of administration and acquisition incurred by BellSouth. Tariff
2 termination liability charges may apply if applicable.”

3

4 Q. ARE THE TERMINATION LIABILITY TERMS AND CONDITIONS OF THE
5 JANUARY KEY CUSTOMER OFFERING COMPARABLE TO THE
6 TERMINATION LIABILITY TERMS AND CONDITIONS SET FORTH IN
7 OTHER CARRIERS’ PROMOTIONAL OFFERINGS?

8

9 A. Actually, the termination liability terms and conditions provisions set forth in the
10 January Key Customer offerings often can require a customer terminating the
11 contract to pay much less than the termination liability charges required in ALECs’
12 promotional contracts.

13

14 Under the termination liability provisions of BellSouth’s January Key Customer
15 offering, a customer that has \$75 in billed revenue each month and that terminates a
16 36-month term agreement after six months would pay BellSouth \$212.50 $[(\$75.00 \times$
17 $25\% \times 6 \text{ months.}) + \$100]$, plus any credits it may have received for Hunting, in
18 termination charges. A customer that has \$3,000 in billed revenue each month and
19 that terminates a 36-month agreement after six months would pay BellSouth \$4,600
20 $[(\$3000.00 \times 25\% \times 6 \text{ months}) + \$100]$, plus any credits it may have received for
21 Hunting, in termination charges.

22

23 If a customer contracted to spend \$75 per month for 36 months with an ALEC that
24 uses a full buy-out termination provision, and if that customer terminated the contract
25 after 6 months, that customer would be obligated to pay the ALEC \$2,250 in

1 termination charges (\$75 x 30 months = \$2,250). If a customer contracted to spend
2 \$3000 per month for 36 months with an ALEC that uses a full buy-out termination
3 provision, and if that customer terminated the contract after 6 months, that customer
4 would be obligated to pay the ALEC \$90,000 in termination charges (\$3,000 x 30
5 months = \$90,000).

6

7 *Issue 3A(ii): Is the BellSouth Key Customer tariff filing (Tariff Number T-020595*
8 *or a subsequent tariff filing that extends the expiration date thereof) unfair,*
9 *anticompetitive, or discriminatory under the criteria, if any, established pursuant to*
10 *this issue?*

11

12 Q. WHAT IS BELLSOUTH'S POSITION REGARDING THIS ISSUE?

13

14 A. As discussed above under Issue 3A, it is not necessary to establish any such criteria.
15 BellSouth's June Key Customer offering is neither unfair, anticompetitive nor
16 discriminatory. As BellSouth witness John Casey explains in his testimony, the
17 development of the termination liability provisions set forth in the June Key Customer
18 offering are appropriate in light of the fact that damages from a breach of the
19 agreement are not readily ascertainable at the time the contract is executed. As
20 such, the termination charges applicable when a customer terminates the June Key
21 Customer offering are proportionate to the damages that might reasonably be
22 expected to flow from the breach.

23

24 Q. PLEASE DESCRIBE THE TERMINATION LIABILITY TERMS AND
25 CONDITIONS OF BELLSOUTH'S JUNE KEY CUSTOMER OFFERING.

1 A. The termination liability requirements of BellSouth's June Key Customer offering is
2 clearly set forth in paragraph 5 in the agreement: "In the event the Subscriber
3 terminates the term election agreement, the Subscriber must pay to BellSouth a
4 termination charge as provided below for the number of months remaining on such
5 agreed upon term. In addition, the Subscriber shall reimburse all rewards for line
6 connection charges. This termination charge will appear on the Subscriber's final bill
7 as a charge in the OC&C section."
8

9 Monthly TBR at time of enrollment	Set charge to be multiplied by number of months remaining on term
10 \$75 - \$149.99	\$25
11 \$150 - \$3,000	\$40

12
13 BellSouth witness John Casey discusses in his testimony why the June Key
14 Customer offering contains termination liability terms and conditions that are different
15 from the ones contained in the January Key Customer offering.
16

17 Q. ARE THE TERMINATION LIABILITY TERMS AND CONDITIONS OF THE
18 JUNE KEY CUSTOMER OFFERINGS COMPARABLE TO THE
19 TERMINATION LIABILITY TERMS AND CONDITIONS SET FORTH IN
20 OTHER CARRIERS' PROMOTIONAL OFFERINGS?
21

22 A. Actually, the termination liability terms and conditions provisions set forth in the June
23 Key Customer offering often can require a customer terminating the agreement to
24 pay much less than the termination liability charges required in ALECs' promotional
25 offerings.

1 Under the termination liability provisions of BellSouth's June Key Customer offering,
2 a customer that had \$75 in monthly billed revenue at the time it entered the contract
3 and that terminates a 36-month term contract after six months would pay BellSouth
4 \$750 in termination charges ($\$25 \times 30 \text{ months} = \750). The contract provides that
5 the customer also will reimburse all rewards for line connection charges. A customer
6 that had \$3,000 in monthly billed revenue at the time it entered the contract and that
7 terminates a 36-month term contract after six months would pay BellSouth \$1,200 in
8 termination charges ($\$40.00 \times 30 \text{ months}$). The contract provides that the customer
9 also will reimburse all rewards for line connection charges.

10

11 If a customer contracted to spend \$75 per month for 36 months with an ALEC that
12 uses a full buy-out termination provision, and if that customer terminated the contract
13 after 6 months, that customer would be obligated to pay the ALEC \$2,250 in
14 termination charges ($\$75 \times 30 \text{ months} = \$2,250$). If a customer contracted to spend
15 \$3000 per month for 36 months with an ALEC that uses a full buy-out termination
16 provision, and if that customer terminated the contract after 6 months, that customer
17 would be obligated to pay the ALEC \$90,000 in termination charges ($\$3,000 \times 30$
18 $\text{months} = \$90,000$).

19

20 ***Issue 3B: What criteria, if any, should be established to determine whether the***
21 ***duration (term of individual contracts, length and succession of promotions) of a***
22 ***BellSouth promotional tariff offering is unfair, anticompetitive, or discriminatory?***

23

24 Q. WHAT IS BELLSOUTH'S POSITION REGARDING THIS ISSUE?

25

1 A. BellSouth's position is that it is not necessary to establish any new criteria to
2 determine whether the duration of BellSouth's promotional offerings are unfair,
3 anticompetitive, or discriminatory. BellSouth believes that there is not a "one-size
4 fits all" answer to this issue. The timeframe for a promotional offering depends on
5 the offering itself, and the market to which it is proffered.

6

7 Q. SHOULD BELLSOUTH BE RESTRICTED FROM OFFERING SUCCESSIVE
8 PROMOTIONAL OFFERINGS?

9

10 A. No. When the term of the promotional contract expires, the customer is free to
11 evaluate all of the competitive alternatives that are available at that time and decide
12 which one of those competitive alternatives to accept. If the customer believes that
13 the successive promotion is better than any other offering, then the customer should
14 not be deprived of the ability to sign a new contract for a successive promotion.
15 Restricting the introduction of successive promotional offerings would deprive
16 customers of an additional choice for lower prices. Furthermore, restricting
17 successive promotional offerings would hinder BellSouth's ability to compete with
18 the competitive offerings being introduced by ALECs.

19

20 *Issue 3B(i): Is the BellSouth Key Customer tariff filing (Tariff Number T-020035)*
21 *unfair, anticompetitive, or discriminatory under the criteria, if any, established*
22 *pursuant to this issue?*

23 *Issue 3B(ii): Is the BellSouth Key Customer tariff filing (Tariff Number T-020595*
24 *or a subsequent tariff filing that extends the expiration date thereof) unfair,*

25

1 *anticompetitive, or discriminatory under the criteria, if any, established pursuant to*
2 *this issue?*

3

4 Q. WHAT ARE THE TERM LENGTHS IN BELLSOUTH'S JANUARY AND
5 JUNE KEY CUSTOMER OFFERINGS?

6

7 A. The January Key Customer offering includes the option of an 18 or 36-month term
8 length. The June Key Customer offering includes the option of a 24 or 36-month
9 term length.

10

11 Q. ARE THE TERM LENGTHS OF BELLSOUTH'S JANUARY AND JUNE KEY
12 CUSTOMER OFFERINGS UNFAIR, ANTICOMPETITIVE OR
13 DISCRIMINATORY?

14

15 A. No. Consistent with the FCC's First Report and Order in CC Docket 96-98,
16 released August 8, 1996 ("Local Competition Order"), BellSouth has made the
17 January and June Key Customer offerings available for resale. As is demonstrated
18 by the sampling of ALEC promotional offerings contained in Exhibit JAR-2, ALECs
19 have the ability to compete for those customers that subscribe to long-term
20 promotions, either through their own offerings or through the resale of BellSouth's
21 Key Customer offerings. In addition, the term lengths included in several of the
22 ALECs' promotional offerings range from one year up to five years, (See Exhibit
23 JAR-2), and many of the ALEC offerings discussed in the testimony of BellSouth
24 witness Carlos Garcia have term lengths from one year to three years.

25

1 *Issue 3C: What criteria, if any, should be established to determine whether the*
2 *billing conditions or restrictions of a BellSouth promotional tariff offering are*
3 *unfair, anticompetitive, or discriminatory?*

4

5 Q. WHAT IS BELLSOUTH'S POSITION REGARDING THIS ISSUE?

6

7 A. BellSouth has offered various promotions for several years. While it is unclear what
8 is meant by "billing conditions or restrictions," it is apparent from the Commission's
9 2002 Draft Competition Report that these promotions have not inhibited the ALECs
10 ability to compete. As such, it is neither necessary nor appropriate to establish any
11 new criteria to determine whether the billing conditions or restrictions of BellSouth's
12 promotional tariff offerings are unfair, anticompetitive, or discriminatory.

13

14 Q. ARE YOU AWARE OF ANY CONCERNS THAT HAVE BEEN RAISED
15 WITH REGARD TO ANY "BILLING CONDITIONS OR RESTRICTIONS" IN
16 THE JUNE KEY CUSTOMER OFFERING?

17

18 A. Yes. The Commission's Staff raised concerns with the Customized Large User Bill
19 ("CLUB"), secondary location addresses ("SLA") and move provisions in their Staff
20 Recommendation issued August 8, 2002 regarding BellSouth's June Key Customer
21 offering.

22

23 Q. PLEASE ADDRESS THOSE CONCERNS.

24

25

1 A. CLUB billing is an optional service whereby customers with multiple locations can
2 receive one bill for all locations. Specific language is included in the June Key
3 Customer offering to allow subscribers with multi-locations that have a Customized
4 Large User Bill (“CLUB”) arrangement to have all locations participate in the
5 promotion as long as one location is in an eligible wire center and one location meets
6 the revenue requirement. Monthly billing for each location or account included the
7 CLUB billing arrangement is consolidated on to the customer’s CLUB bill. Since
8 BellSouth’s billing systems are not able to treat the various accounts on that CLUB
9 bill differently, all of the accounts either get the benefits of the Key Customer offering
10 or none of the accounts get the benefits. As long as one location is in an eligible wire
11 center and one location meets the revenue requirements of the offering, customers
12 should be able to receive the benefits of the Key Customer offering. Without the
13 inclusion of this provision, customers would be forced to choose between the
14 conveniences of the CLUB billing arrangement and the benefits of the Key Customer
15 offering.

16
17 Secondary location addresses (“SLA”) are used when it is necessary for a particular
18 location or building to be served by a different wire center than the other locations or
19 buildings that are subscribed to BellSouth® Centrex service, MultiServSM service or
20 ESSX® service. This could occur, for example when a customer has a campus
21 consisting of two or more buildings, one of which is served out of a different wire
22 center than the other buildings. The provisions of the June Key Customer offering
23 enable subscribers to these types of services with secondary location addresses
24 (“SLAs”) not meeting the per location revenue requirement to have all locations
25 participate in the offering as long as it is billed under the same account and at least

1 one location is located in an eligible wire center. Since the customer in my example
2 above considers all of its buildings to be one location and the customer gets one bill
3 for all of the buildings, it does not make sense to segregate one building from being
4 eligible just because it is served by a wire center that is not included in the offering.
5 To suggest that such provisions are improper is unnecessarily rigid and not customer
6 friendly.

7
8 One additional billing concern addressed in the Staff's Recommendation involves a
9 provision that allows a customer with a June Key Customer contract to move to a
10 location that is not served by a designated hot wire center and continue to received
11 the Key Customer benefits at that new location throughout the unexpired term of the
12 customer's contract. This is a reasonable and customer-friendly provision that
13 should not be altered. After all, it is nonsensical to believe that a business customer
14 will move from outside an eligible wire center into an eligible wire center, establish
15 their business there, sign up for the Key Customer offering, and then move back to
16 an ineligible wire center for the sole purpose of receiving up to 20% off the tariffed
17 rates for Key-eligible services.

18
19 ***Issue 3C(i): Is the BellSouth Key Customer tariff filing (Tariff Number T-020035)***
20 ***unfair, anticompetitive, or discriminatory under the criteria, if any, established***
21 ***pursuant to this issue?***

22
23 Q. WHAT IS BELLSOUTH'S POSITION REGARDING THIS ISSUE?

24

25

1 A. As discussed above under Issue 3C, it is not necessary to establish any such criteria,
2 and neither the CLUB nor SLA provisions set forth in the January Key Customer
3 offering are unfair, anticompetitive or discriminatory.

4

5 ***Issue 3C(ii): Is the BellSouth Key Customer tariff filing (Tariff Number T-020595***
6 ***or a subsequent tariff filing that extends the expiration date thereof) unfair,***
7 ***anticompetitive, or discriminatory under the criteria, if any, established pursuant to***
8 ***this issue?***

9

10 Q. WHAT IS BELLSOUTH'S POSITION REGARDING THIS ISSUE?

11

12 A. As discussed above under Issue 3C, it is not necessary to establish any such criteria,
13 and neither the CLUB, SLA, nor move provisions set forth in the June Key
14 Customer offering are unfair, anticompetitive or discriminatory.

15

16 ***Issue 3D: What criteria, if any, should be established to determine whether***
17 ***geographic targeting in a BellSouth promotional tariff is unfair, anticompetitive or***
18 ***discriminatory?***

19

20 Q. WHAT IS BELLSOUTH'S POSITION REGARDING THIS ISSUE?

21

22 A. Section 364.051(5)(a)(2) of the Florida Statutes makes clear that a local exchange
23 telecommunications company such as BellSouth is not precluded from

24

25 meeting offerings by any competitive provider of the same, or
functionally equivalent, nonbasic services *in a specific geographic*

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

market or to a specific customer by deaveraging the price of any nonbasic service, packaging nonbasic services together or with basic services, using volume discounts and term discounts, and offering individual contracts.

(Emphasis added).

ALECs have no obligation to serve all customers in an exchange, and as noted in the 2002 Draft Competition Report “ALECs continue to focus on larger metropolitan areas.” (See 2002 Draft Competition Report at 22). If ALECs were not aggressively marketing their service offerings to small business customers served out of target wire centers, and if the ALECs were not winning a significant number of those small business customers, there would be little need for BellSouth to develop promotional offerings designed to retain valued customers that are being wooed by competitors. The Commission’s own 2002 Draft Competition Report confirms the significant and continued growth of local competition in Florida.

In response to the ALECs’ targeted marketing strategies, BellSouth designated specific wire centers in which the January and June Key Customer offering would be available. Any business customer that is served out of any of the designated wire centers and that meets the other eligibility requirements may participate in the offerings. It would be both unreasonable and contrary to Section 364.051(5)(a)(2) of the Florida Statutes to allow ALECs to focus their efforts in targeted geographic areas and not also allow BellSouth to make promotional offers to customers in the geographic areas that BellSouth determines are its most competitive markets.

1 *Issue 3D(i): Pursuant to Section 364.051(5)(a), Florida Statutes, how should*
2 *“meeting offerings by any competitive provider” be interpreted?*

3

4 Q. WHAT IS BELLSOUTH’S POSITION ON THIS ISSUE?

5

6 A. The phrase “meeting offerings by any competitive provider” should be interpreted to
7 mean that, where competition exists, BellSouth is allowed to adjust its prices in order
8 to compete effectively. Of course, that is exactly what BellSouth’s January and June
9 Key Customer offerings do. BellSouth offers these promotions in the wire centers
10 where BellSouth has lost, and is continuing to lose, a significant share of business to
11 competition. Therefore, there can be no doubt that BellSouth’s 2002 Key Customer
12 offering is a competitive response that is intended to meet offerings by competitive
13 providers. In fact, some of the numerous ALEC offerings in the state of Florida
14 against which BellSouth was and is competing by way of its Key Customer offerings
15 are described in my testimony and in the testimony of BellSouth witness Carlos
16 Garcia.

17

18 *Issue 3D(ii): Pursuant to Section 364.051(5)(a), Florida Statutes, how should*
19 *“specific geographic market” be interpreted?*

20

21 Q. WHAT IS BELLSOUTH’S POSITION ON THIS ISSUE?

22

23 A. The meaning of the phrase “specific geographic market” as used in Florida Statutes
24 364.051(5)(a)(5) is dependant on the particular circumstances at issue. For
25 example, depending on the circumstances, a “specific geographic market” could be a

1 wire center, it could be a subset of a wire center, it could be a grouping of wire
2 centers, or it could be something else.

3

4 The point is that the specific geographic market chosen for promotional offerings is
5 impacted by and dependant upon what the competition is doing. This is consistent
6 with the following language in the Commission's 2002 Draft Competition Report:

7

8 Evaluating market competition first requires appropriately defining the
9 relevant market scope to include reasonable close substitute products in a
10 geographic area. For example, in the local telephone market, the geographic
11 area could be the entire state of Florida, a region within a state, a Standard
12 Metropolitan Statistical Area (SMSA – a typical urban area), a local
exchange area, or an even smaller area covered by a wire center. ALECs
typically enter the market at the exchange level through one or more of the
entry method described previously.

13 (*See* 2002 Draft Competition Report at page 6) (Footnote omitted).

14

15 Since ALECs are not obligated to serve all customers, they are able to target their
16 marketing efforts and can choose to do business only in selected markets. It is those
17 types of targeted marketing efforts with which BellSouth must compete.

18

19 When developing its 2002 Key Customer offering, BellSouth chose to offer this
20 promotion in specific wire centers. Due to the manner in which retail rates were
21 established and the manner in which geographic deaveraging of UNE rates was
22 accomplished, the rates in one wire center are often different from the rates in a
23 contiguous wire center. Moreover, BellSouth's wire center boundaries do not
24 generally correspond to typical geographic boundaries such as city limits, county
25 lines, etc. It is reasonable, therefore, to consider a wire center as a "specific

1 geographic market,” as BellSouth has done for its January and June Key Customer
2 offerings.

3

4 ***Issue 3D(iii): Pursuant to Section 364.051(5)(a), and 364.08, Florida Statutes,***
5 ***how should “similarly situated” or “substantially similar” be interpreted?***

6

7 Q. WHAT IS BELLSOUTH’S POSITION ON THIS ISSUE?

8

9 A. First, it is important to make clear that Section 364.051(5)(a)(2) of the Florida
10 Statutes states that a local exchange telecommunications company shall not
11 “*unreasonably* discriminate among similarly situated customers.” (Emphasis added).
12 Therefore, even if it were determined that the customers in the “hot” wire centers are
13 “similarly situated” to customers in other wire centers (which they are not), that fact
14 alone could not result in a finding of discrimination.

15

16 In any event, the fact is that customers in “hot” wire centers are not similarly situated
17 to customers in other wire centers. This is because, although it is possible - and even
18 likely - that customers are purchasing similar services in “hot” wire centers and in
19 other wire centers, the existence of a higher level of competition in the “hot” wire
20 centers and the limited competitive choices in the other wire centers prevents a
21 finding that these two sets of customers are “similarly situated.”

22

23 Likewise, Section 364.08(1) of the Florida Statutes addresses “all persons under
24 *like circumstances* for like or substantially similar services.” (Emphasis added). In
25 this proceeding, the customers served out of the “hot” wire centers and the

1 customers that are not served out the “hot” wire centers are not under “like
2 circumstances” because they are subject to different levels of competition.

3

4 ***Issue 3D(iv): Is the BellSouth Key Customer tariff filing (Tariff Number T-020035)***
5 ***unfair, anticompetitive, or discriminatory under the criteria, if any, established***
6 ***pursuant to this issue?***

7

8 Q. WHAT IS BELLSOUTH’S POSITION REGARDING THIS ISSUE?

9

10 A. As discussed above under Issue 3D, it is not necessary to establish any such criteria.
11 The BellSouth January Key Customer offering is neither unfair, anticompetitive nor
12 discriminatory. This offering is a competitive response to offerings made by
13 competitive providers. Making this offering available in the wire centers where
14 BellSouth has lost, and is continuing to lose, a significant share of business to
15 competition comports with the “specific geographic market” requirement in Section
16 364.051(5)(a)(2) of the Florida Statutes. Furthermore, the customers to whom
17 BellSouth made this offer available are “similarly situated” in that they have numerous
18 competitive alternatives.

19

20 ***Issue 3D(v): Is the BellSouth Key Customer tariff filing (Tariff Number T-020595***
21 ***or a subsequent tariff filing that extends the expiration date thereof) unfair,***
22 ***anticompetitive, or discriminatory under the criteria, if any, established pursuant to***
23 ***this issue?***

24

25 Q. WHAT IS BELLSOUTH’S POSITION REGARDING THIS ISSUE?

1 A. As discussed above under Issue 3D, it is not necessary to establish any such criteria.
2 Neither BellSouth's June Key Customer offering nor a subsequent tariff filing that
3 extends the expiration date of an existing, approved offering is unfair, anticompetitive
4 nor discriminatory. As I mentioned earlier, without the pressure of BellSouth's
5 promotional offerings, ALECs will be insulated from competition by BellSouth at the
6 cost of depriving Florida consumers of the intended benefits of the vibrant
7 competition that exists in the local exchange market in Florida.

8

9 ***Issue 3E: What criteria, if any, should be established to determine whether any***
10 ***other terms or conditions of a BellSouth promotional tariff offering are unfair,***
11 ***anticompetitive, or discriminatory?***

12

13 Q. WHAT IS BELLSOUTH'S POSITION REGARDING THIS ISSUE?

14

15 A. BellSouth's position is that it is not necessary to establish any criteria to determine
16 whether any other terms or conditions of a BellSouth promotional tariff offering are
17 unfair, anticompetitive or discriminatory. The primary question that should be asked
18 is whether the promotional offering is beneficial to end user customers.

19

20 ***Issue 3E(i): Is the BellSouth Key Customer tariff filing (Tariff Number T-020035)***
21 ***unfair, anticompetitive, or discriminatory under the criteria, if any, established***
22 ***pursuant to this issue?***

23

24 Q. WHAT IS BELLSOUTH'S POSITION REGARDING THIS ISSUE?

25

1 A. As discussed above under Issue 3E, it is not necessary to establish any such criteria.
2 The BellSouth January Key Customer offering is neither unfair, anticompetitive nor
3 discriminatory.

4

5 ***Issue 3E(ii): Is the BellSouth Key Customer tariff filing (Tariff Number T-020595***
6 ***or a subsequent tariff filing that extends the expiration date thereof) unfair,***
7 ***anticompetitive, or discriminatory under the criteria, if any, established pursuant to***
8 ***this issue?***

9

10 Q. WHAT IS BELLSOUTH'S POSITION REGARDING THIS ISSUE?

11

12 A. As discussed above under Issue 3E, it is not necessary to establish any such criteria.
13 Neither BellSouth's June Key Customer offering nor a subsequent tariff filing that
14 extends the expiration date of an existing, approved offering is unfair, anticompetitive
15 nor discriminatory.

16

17 ***Issue 4A: Under what terms and conditions should BellSouth promotional tariff***
18 ***offerings be made available for ALEC resale?***

19

20 Q. WHAT IS BELLSOUTH'S POSITION REGARDING THIS ISSUE?

21

22 A. BellSouth's position is that the Act and this Commission's rules govern BellSouth's
23 requirements for the resale of promotional offerings. Consistent with the
24 Commission's Order in Docket Nos. 960833-TP, 960846-TP, and 960916-TP, *In*
25 *Re: Petitions by AT&T Communications of the Southern States, Inc., MCI*

1 *Telecommunications Corporations, MCI Metro Access Transmission Services,*
2 *Inc., American Communications Services, Inc. and American Communications*
3 *Services of Jacksonville, Inc. for arbitration of certain terms and conditions of*
4 *a proposed agreement with BellSouth Telecommunications, Inc. concerning*
5 *interconnection and resale under the Telecommunications Act of 1996, issued*
6 December 31, 1996, the following terms and conditions for the resale of promotions
7 appear in BellSouth's interconnection agreements and Statement of Generally
8 Available Terms and Conditions ("SGAT"), Section XIV.B:

9 Retail promotions offered for ninety (90) days or less will not be
10 discounted. Promotions of more than ninety (90) days will be made
11 available for resale at the promotional rate minus the applicable
12 wholesale discount.

13 BellSouth is in compliance with the Commission's Order, and according to the terms
14 of the interconnection agreements entered into between BellSouth and Florida
15 ALECs, all promotions are available for resale, and long-term promotions, including
16 the January and June Key Customer offerings, are available for resale at the
17 wholesale discount.

18
19 Q. ARE BELLSOUTH'S PROMOTIONAL OFFERINGS CONSISTENT WITH
20 THE FCC'S TREATMENT OF PROMOTIONS IN THE FCC'S LOCAL
21 COMPETITION ORDER?

22
23 A. Yes. The FCC's Local Competition Order regarding the treatment of promotions
24 makes it clear that promotions are not limited to waivers or discounts that expire in
25 ninety days or less. In deciding whether promotions are subject to the resale

1 obligations set forth in the Act, the FCC concluded, “no basis exists for creating a
2 general exemption from the wholesale requirement for all promotional or discount
3 service offerings made by incumbent LECs.” *See* Local Competition Order at ¶948
4 (emphasis added). Instead, the FCC concluded that while “short-term promotional
5 prices” are not subject to the wholesale rate obligation, long-term promotional prices
6 are subject to the wholesale rate obligation. *Id.* at ¶949 (emphasis added). The
7 FCC then set guidelines for “determin[ing] when a promotional price ceases to be
8 ‘short term’ and must therefore be treated as a retail rate” that is subject to the
9 wholesale discount. *Id.* at ¶950. The FCC clearly recognizes that incumbents like
10 BellSouth may offer either short-term or long-term promotions, and that short-term
11 promotions are not subject to the resale discount requirements of the Act.

12

13 ***Issue 4A(i): Does the BellSouth Key Customer tariff filing (Tariff Number T-***
14 ***020035) meet the resale terms and conditions established pursuant to this issue?***

15

16 Q. WHAT IS BELL SOUTH’S POSITION ON THIS ISSUE?

17

18 A. Yes. As I stated previously, BellSouth’s January Key Customer offering is available
19 for resale consistent with the resale obligations of the Act, FCC rules and
20 Commission orders.

21

22 ***Issue 4A(ii): Is the BellSouth Key Customer tariff filing (Tariff Number T-020595***
23 ***or a subsequent tariff filing that extends the expiration date thereof) meet the resale***
24 ***terms and conditions established pursuant to this issue?***

25

1 Q. WHAT IS BELLSOUTH'S POSITION ON THIS ISSUE?

2

3 A. Yes. As I stated previously, BellSouth's June Key Customer offering, including any
4 subsequent tariff filing that extends the expiration date of this offering, is available for
5 resale consistent with the resale obligations of the Act, FCC rules and Commission
6 orders.

7

8 ***Issue 5A: In the context of marketing promotional tariffs, what waiting period or***
9 ***other restrictions, if any, should be applicable to BellSouth?***

10

11 Q. WHAT IS BELLSOUTH'S POSITION REGARDING THIS ISSUE?

12

13 A. BellSouth's position is there is no basis for any additional restrictions on BellSouth's
14 ability to engage in marketing its promotional offerings. As the Commission
15 acknowledged in its June 28, 2002 order in Docket No. 020119-TP, BellSouth has
16 established a region-wide, 10-day waiting period, whereby BellSouth will not initiate
17 any win-back activities to regain a customer. (See FPSC Order No. PSC-02-
18 0875-PAA-TP at page 21). In this same order, the Commission precluded
19 BellSouth from including any marketing information in its final bill sent to customers
20 who have switched providers. (*Id.* at page 22). Any additional restrictions would
21 unnecessarily restrict customer choice.

22

23 ***Issue 5B: In the context of marketing promotional tariffs, what restrictions, if any,***
24 ***should be placed on the sharing of information between BellSouth's wholesale and***
25 ***retail divisions?***

1 Q. WHAT IS BELLSOUTH'S POSITION REGARDING THIS ISSUE?

2

3 A. The Commission determined in its June 28, 2002 order in Docket No. 020119-TP,
4 that BellSouth is prohibited from sharing information with its retail division, such as
5 informing the retail division when a customer is switching from BellSouth to an
6 ALEC. (See FPSC Order No. PSC-02-0875-PAA-TP at page 21).

7

8 Q. WHAT IS BELLSOUTH'S POLICY REGARDING THE SHARING OF
9 WHOLESALE INFORMATION WITH ITS RETAIL DIVISION?

10

11 A. It is the policy of BellSouth to treat all Customer Proprietary Network Information
12 ("CPNI") and Wholesale Information in a confidential manner. Wholesale
13 Information is information that BellSouth has in its possession because it provides
14 services to other carriers that provide services to end user customers.

15

16 Further, it is the policy of BellSouth to limit disclosure and the use of CPNI and
17 Wholesale Information in a manner consistent with the requirements of the FCC
18 rules, Section 222 of the Act, and any applicable state or local requirement. All
19 employees of BellSouth who may have access to either CPNI or Wholesale
20 Information receive annual training with respect to the proper use of and access to
21 such information. It is against BellSouth policy for any employee or authorized
22 representative of BellSouth to misuse wholesale information. It is the policy of
23 BellSouth that no BellSouth personnel shall access any BellSouth IT system unless
24 that person has a legitimate and authorized business purpose for such access.
25 Without limitation, this means that BellSouth personnel are prohibited from "system

1 surfing” just to see what information is available. BellSouth’s wholesale operations
2 do not provide leads to its retail operations. Any information used by BellSouth’s
3 retail operations to develop lists of former customers that are potentially eligible for
4 promotional offerings are obtained from retail information sources – not wholesale
5 sources.

6

7 ***Issue 6: If the Commission determines that a BellSouth promotional tariff is***
8 ***unlawful, what effect, if any, should this decision have on customers who have***
9 ***already contracted for service under the promotional tariff?***

10

11 Q. WHAT IS BELLSOUTH’S POSITION REGARDING THIS ISSUE?

12

13 A. BellSouth’s January and June Key Customer offerings complied with Florida
14 Statutes and the Commission’s rules as they existed and as they had been interpreted
15 at the time BellSouth filed the offerings. Should the Commission find that these
16 offerings do not comply with specific criteria that are established in this proceeding
17 (which it should not), customers who have already contracted for service under the
18 offering should be allowed to continue to enjoy the benefits they bargained for.

19

20 Q. WHAT FACTORS SHOULD BE CONSIDERED IF THE COMMISSION
21 DECIDES TO ESTABLISH NEW CRITERIA TO DETERMINE WHETHER
22 BELLSOUTH’S PROMOTIONAL OFFERINGS ARE UNFAIR,
23 ANTICOMPETITIVE OR DISCRIMINATORY.

24

25

1 A. If the Commission decides to establish new criteria for BellSouth's promotional
2 offerings, the following should be considered:

- 3 • Speed to market - Being able to roll out new offerings without extended
4 waiting periods benefits consumers.
- 5 • Presumptive validity – The legislature has already established the requirement
6 that tariffs will be presumptively valid and nothing established in this docket
7 should affect this requirement.
- 8 • Level playing field - Rules applicable to promotional offerings should apply
9 to all telecommunications service providers in the same manner. If rules are
10 not applied uniformly, the competitors of any provider to which, for example,
11 longer notice periods apply have the significant – and unfair – advantage of
12 being able to determine in advance the “game plan” of those providers and,
13 quite possibly, of being able to implement a promotion of their own before
14 their competitor's promotion even goes into effect. It clearly would be
15 inappropriate for any competitor to be granted such an advantage solely as a
16 result of regulation.

17

18 Q. PLEASE SUMMARIZE YOUR TESTIMONY.

19

20 A. Competition in the telecommunications market exists in Florida. As that competition
21 continues to grow, incumbents like BellSouth come under increasing assault from
22 new rivals that can target the ILEC's customers and attempt to win them over with
23 promotions. In such an environment, ILECs, as well as the ALECs, must have the
24 ability to compete for the customers that have been, or that may be, targeted
25 successfully by their competitors. Otherwise, competition cannot flourish, and

1 whatever competition does exist will benefit only a few protected ALECs, but will
2 not benefit customers as a whole.

3

4 Further, BellSouth's promotional offerings do not violate federal or state law, or the
5 requirements of this Commission. The FCC has specifically endorsed the benefits
6 that promotions provide to consumers.

7

8 Finally, from a public policy perspective, promotional offerings serve as concrete
9 evidence from all competitors, ILECs and ALECs alike, that competition is taking
10 hold in the market. If competitors were not active, BellSouth would have less need
11 to offer promotions. BellSouth's promotional offerings, as well as those of the
12 ALECs, constitute recognition of competition and are a step to try to meet that
13 competition on each party's own terms. In the process, competition fosters lower
14 rates, improved customer service, and service innovations. Business customers
15 benefit directly from lower rates, and consumers benefit both directly, from lower
16 rates, and indirectly through savings being passed on to them as a result of business
17 savings. The public in general will benefit from the lively interplay of rivalry and
18 competition among all carriers who will be free to pioneer service and marketing
19 innovations that will improve the performance and accessibility of
20 telecommunications in Florida.

21

22 Q. DOES THIS CONCLUDE YOUR TESTIMONY?

23

24 A. Yes.

25 (#464670)

BellSouth Telecommunications, Inc.
FPSC Docket Nos. 020199-TP and 020578-TP
Exhibit JAR-1
October 23, 2002

Exhibit JAR-1

(148 pages to follow)

**BEFORE THE
FEDERAL COMMUNICATIONS COMMISSION
WASHINGTON, DC 20554**

In the Matter of)	
)	
Joint Application by BellSouth Corporation,)	
BellSouth Telecommunications, Inc.,)	WC Docket No.02-_____
and BellSouth Long Distance, Inc. for)	
Provision of In-Region, InterLATA)	
Services in Florida and Tennessee)	

AFFIDAVIT OF ELIZABETH A. STOCKDALE

TABLE OF CONTENTS

SECTION	PARAGRAPH
I. PROFESSIONAL AND EDUCATIONAL BACKGROUND	1
II. INTRODUCTION AND PURPOSE OF AFFIDAVIT	3
III. LOCAL COMPETITION IN FLORIDA AND TENNESSEE - GENERAL	6
A. BellSouth's Method One and Method Two.....	6
B. Collocation Arrangements	14
IV. LOCAL COMPETITION IN FLORIDA	
A. CLEC Lines in the Local Market – BellSouth Method One and Method Two	15
B. CLEC Collocation Arrangements	21
C. CLEC Lines in the Local Market – External Information	22
D. CLEC Investment Indicates that Competition is Irreversible	25
V. LOCAL COMPETITION IN TENNESSEE	
A. CLEC Lines in the Local Market – BellSouth Method One and Method Two	27
B. CLEC Collocation Arrangements	33
C. CLEC Lines in the Local Market – External Information	34
D. CLEC Investment Indicates that Competition is Irreversible	37

VI. COMPLIANCE WITH “TRACK A”	39
VII. SECTION 271 APPROVAL SERVES THE PUBLIC INTEREST	41
VIII. ISSUES RAISED BY INTERVENORS	42
IX. CONCLUSION	45

EXHIBITS

- ES-1 Competitive Local Exchange Providers Operating Under the Jurisdiction of the Florida Public Service Commission
- ES-2 Tennessee Competing Telecommunications Services Provider “CTSP” Summary Information
- ES-3 BellSouth-Florida CLEC Agreements: Interconnection, Collocation, and Resale as of August 2002
- ES-4 BellSouth-Tennessee CLEC Agreements: Interconnection, Collocation, and Resale as of August 2002
- ES-5 CLECs with Over 10 Lines in BellSouth Florida Service Area, July 2002 – METHOD ONE
- ES-6 CLECs with Over 10 Lines in BellSouth Florida Service Area, July 2002 – METHOD TWO
- ES-7 CLEC Completed Collocations – Florida July 2002
- ES-8 CLECs with Over 10 Lines in BellSouth Tennessee Service Area, JULY 2002 – METHOD ONE
- ES-9 CLECs with Over 10 Lines in BellSouth Tennessee Service Area, JULY 2002 – METHOD TWO
- ES-10 CLEC Completed Collocations – Tennessee July 2002
- ES-11 Facilities-based Line Estimate Methodology
- ES-12 Facilities-based CLEC Networks serving Florida and Tennessee

**BEFORE THE
FEDERAL COMMUNICATIONS COMMISSION
WASHINGTON, DC 20554**

In the Matter of)
)
Joint Application by BellSouth Corporation,)
BellSouth Telecommunications, Inc.,) WC Docket No.02-_____
and BellSouth Long Distance, Inc. for)
Provision of In-Region, InterLATA)
Services in Florida and Tennessee)

AFFIDAVIT OF ELIZABETH A. STOCKDALE

I, Elizabeth A. Stockdale, being of lawful age and duly sworn, do hereby depose and state as follows:

I. PROFESSIONAL AND EDUCATIONAL BACKGROUND

1. I am employed by BellSouth Telecommunications, Inc. ("BellSouth") as Manager – Competitive Analysis in the BellSouth Federal Regulatory Department. My business address is 675 West Peachtree Street, Atlanta, Georgia 30375.
2. I began my career with BellSouth in 1989 as a paralegal in the Washington, D.C. office. In 1991, I transferred to the BellSouth Corporation Legal Department in Atlanta, Georgia. From 1991 to 1993, I worked on antitrust matters. From 1993 to 1997, I worked on Federal Regulatory issues including universal service, price regulation, interstate access and various Telecommunications Act of 1996 (the Act)¹ implementation issues. In 1997, I joined the Regulatory and External

¹ The Telecommunications Act of 1996, Pub. L. No. 104-104, 110 Stat. 56 (1996).

Affairs organization as Manager, Legislative Affairs. In that position, my duties involved reviewing and analyzing state and federal legislation to determine, among other things, the potential financial impact on BellSouth. I began working in my present position in October 2001. I have a Bachelor of Arts degree in Political Science from Washington College in Chestertown, Maryland. I am pursuing a Masters Degree in Public Policy with emphasis on Telecommunications Policy from the Georgia Institute of Technology in Atlanta, Georgia.

II. INTRODUCTION AND PURPOSE OF AFFIDAVIT

3. The purpose of this affidavit is to describe the current status of local exchange service competition in BellSouth's wireline local service areas in Florida and Tennessee. The information that I present provides empirical proof that BellSouth has satisfied Track A of Section 271 of the Telecommunications Act of 1996. The data further demonstrate that competition in the Florida and Tennessee local exchange markets is economically viable and irreversible.
4. The affidavit exhibits provided with the public version of this filing contain public information relating to local competition. Public Exhibits ES-1 through ES-2 contain recent information on competitive local exchange carriers ("CLECs") operating in Florida and Tennessee from the respective state commissions.² Public Exhibits ES-3 through ES-4 lists the competitors with signed BellSouth interconnection agreements in Florida and Tennessee. Six

² The term "Alternative Local Exchange Carrier" or "ALEC" used by the Florida Public Service Commission ("FPSC") pursuant to Chapter 25-4.003(2) of its rules is synonymous to the term "CLEC" used throughout this Affidavit.

Exhibits, ES-5 through ES-10 contain confidential and sensitive competitive proprietary information regarding individual CLECs in Florida and Tennessee. A complete set of exhibits containing confidential information is being filed under a protective order. In the public filing, these exhibits are filed with the confidential information redacted. The remaining Exhibits ES-11 and ES-12 contain public information.

5. As discussed in more detail below, the local market in BellSouth's Florida and Tennessee service areas is irreversibly open to competition. Numerous carriers are currently providing actual facilities-based commercial alternatives to business and residential customers in both states. Moreover, local competition is firmly rooted, as the evidence below shows.
 - a. In BellSouth's Florida service area, as of July 2002, over 105 CLECs were serving approximately 1,300,000 access lines, which is at least 17.7% of the total access lines in BellSouth's service area. BellSouth's evidence indicates at least 51 of the CLEC providers in Florida are facilities-based providers. In that same month, BellSouth had over 350 approved Interconnection, Collocation and/or Resale agreements with alternative local exchange providers in Florida. In addition, BellSouth has completed 1,371 collocation requests for CLECs in 130 of BellSouth's Florida 201 wire centers. From these 130 wire centers, CLECs' collocation arrangements enable facilities-based CLECs to address approximately 92% of BellSouth's total access lines. *See* Tables 1, 2, and 3. *See also* Exhibits ES-3 through ES-7.
 - b. In BellSouth's Tennessee service area, as of July 2002, at least 77 CLECs were serving over 334,000 access lines, or between 11.6% and 12.9% of the total access lines in BellSouth's service area. BellSouth's evidence indicates at least 35 of the CLEC providers in Tennessee were facilities based providers. In that same month, BellSouth had over 275 approved Interconnection, Collocation and /or Resale agreements with competitors in Tennessee. In addition, BellSouth has completed 424 collocation requests for CLECs in 60 of BellSouth's Tennessee wire centers. From just these 60 wire centers, CLECs' collocation arrangements enable facilities-based CLECs to address approximately 70% of BellSouth's total access lines. *See* Tables 4, 5 and 6. *See also* Exhibits ES-8 through ES-10.

-
- c. CLECs have committed millions of dollars to deploy state-of-the-art facilities in BellSouth's service areas, including switching capacity, intra-city fiber rings and inter-city fiber routes. Exhibit ES-12 provides network information from the websites of eight CLECs that have switches, interconnection points and/or gateways providing service in BellSouth's services areas in Florida and Tennessee. *See* Exhibit ES-12

III. LOCAL COMPETITION IN FLORIDA AND TENNESSEE- GENERAL

A. BellSouth's Method One and Method Two

6. BellSouth relies on data from its own internal databases as well as external sources of public information such as public utilities commission or public service commission ("PUC" or "PSC") reports, Federal Communications Commission ("Commission" or "FCC") reports, trade press, and company Web pages to assess the state of local competition in the states of Florida and Tennessee.
7. As discussed in detail in Exhibit ES-11, BellSouth has developed two methodologies for estimating the local lines that CLECs serve in its area. These methods assimilate BellSouth's internal data and generate two conservative estimates of the number of lines CLECs serve on a facilities-basis.³ These are the same methods BellSouth employed in its previous 271 applications.
8. In Method One, BellSouth identifies the number of CLEC E911 listings, Unbundled Network Elements ("UNEs") including UNE loops and UNE platforms ("UNE-Ps"), and interconnection trunks ("IC Trunks"), whenever data is available.⁴ *See* Exhibits ES-5, ES-6, ES-8, ES-9, And ES-11. These data are

³ The actual count of resold local access lines does not need to be estimated because it is available directly from BellSouth's billing systems.

⁴ *See* Facilities-based Line Estimate Methodology, Exhibit ES-11.

organized into three categories. The three categories considered to estimate each CLEC's total facilities-based lines are (1) the E911 Listings category - the sum of residence and business E911 listings; (2) the UNE category - the total of UNE loops and UNE-Ps (loop/port combinations); and (3) the interconnection trunk category - the total number of interconnection trunks. These categories contain data that provide a reasonable basis to estimate facilities-based CLEC lines. These same data categories have been used in the estimation methods of other successful Section 271 applicants.

9. Since CLECs pursue different mixes of target markets – e.g., large business, small/medium business, residential and small business – data does not exist for every category for every CLEC. Diversity in target markets translates to different network approaches, e.g., traditional switched service or data-centric, either alone or in various combinations. Because of these differing facilities-based approaches, data exist, for example, in only one category for many facilities-based CLECs. In such cases, the data from that single category are used for the estimate of facilities-based lines.
10. BellSouth's Method One estimation approach is conservative in at least two major ways. First, BellSouth does not increase its Method One estimate of total lines by adding across data categories although it would be reasonable to do so in certain cases.⁵ Second, when interconnection trunks are the basis for the estimate of total facilities-based lines, BellSouth assumes a very conservative 1-line-to-1-

⁵ In other 271 filings, for example, one method employed to estimate CLEC lines adds UNE-Ps to interconnection trunks. See Joint Affidavit of J. Gary Smith and Mark Johnson, *Application by SBC Communications, Inc., d/b/a/ Southwestern Bell for Provision of In-Region, InterLATA Services in Kansas and Oklahoma*, CC Docket No. 00-217. In BellSouth's Method 1, only the interconnection trunk category serves as the basis for the estimate of a particular CLEC's lines.

trunk ratio. Other 271 applications have included higher line-to-trunk ratios, leading to commensurately higher CLEC line estimates.⁶ BellSouth's estimates are also conservative with regard to the residential facilities-based share of total CLEC lines. For example, some CLECs focus on providing high-speed Internet access over DSL using BellSouth's UNE loops. A portion of that DSL service is provided to residential customers. Yet BellSouth's systems do not identify residence or business UNE loops separately. Absent clear indications from the data of the number that are residential lines, all of the UNE loops – including any used to provide DSL service to residential customers – are counted as business class.

11. Within this conservative approach, BellSouth first selects the highest total from among the three categories as its estimate of total facilities-based lines for each CLEC. In many cases, no further analysis is necessary to differentiate that estimate because the category itself breaks down the CLEC line total by business and residential lines, e.g., E911 Listings and UNE-Ps. When the category selected shows only total lines, i.e., unbundled local loops or local interconnection trunks, BellSouth determines the number of business lines by subtracting from the total the number of residential lines in service, when available, from the total lines. If no direct evidence of residential lines for a CLEC is present, all the lines are treated as business. This approach acknowledges the fact that CLECs, in general, are targeting the business market

⁶ *Ibid* at Tables 2 and 3 at pp. 6-7.

first. Exhibit ES-11 contains additional information on the indicators of CLECs' facilities-based lines.

12. BellSouth's Method Two estimate is based on just two data categories – facilities-based CLECs' E911 Listings and UNE-Ps.⁷ See Exhibits ES-6 and ES-9.
9. Facilities-based carriers are responsible for submitting their own subscriber data to the E911 database. Carriers are instructed to include only those subscriber lines from which outbound calls can be made.
13. Because facilities-based carriers make these entries themselves and because these entries are critical to the purposes served by the maintenance of the database, BellSouth believes that E911 listings provide a reasonable estimate of facilities-based lines. However, the E911 database does not capture all lines served by competing carriers on a facilities-basis. For example, when a facilities-based CLEC provides service over the UNE-P, BellSouth provides switching and maintains the E911 listing just as BellSouth does for resold lines. Therefore, the number of CLEC UNE-Ps needs to be added to the CLEC E911 listings for a more complete estimate of each CLEC's total lines.

⁷ Method Two has been relied upon by the Department of Justice as well as accepted by this Commission in numerous 271 proceedings including BellSouth's Georgia/Louisiana 271 proceeding. See *GA/LA Order* ¶¶ 12-14. See also *DOJ Arkansas/Missouri Evaluation*, CC Docket No. 01-194, fn. 8 (FCC filed Sept. 24, 2001) ("Estimated market share will vary depending on the methodology used to estimate facilities-based lines. The Department relied on entries in the E-911 database."); *DOJ New York Evaluation*, CC Docket 99-295, at 9 (FCC filed Nov. 1, 1999); *DOJ Kansas/Oklahoma Evaluation*, CC Docket No. 00-217, fns. 11 & 25 (FCC filed Dec. 4, 2000); *DOJ Massachusetts Evaluation*, CC Docket No. 00-176, at 4 (FCC filed Oct. 27, 2000); *DOJ Pennsylvania Evaluation*, CC Docket No. 01-138, at 4 (FCC filed July 26, 2001). In fact the DOJ, in this proceeding relied upon BellSouth's methodology for estimating CLEC lines. See *DOJ Georgia/Louisiana Evaluation*, CC Docket No. 01-277 filed November 6, 2001 and *DOJ Georgia/Louisiana Evaluation*, CC Docket No. 02-35 filed March 21, 2002.

B. Collocation Arrangements

14. Because CLEC collocations are also a powerful indicator of the extent of local competition in a given area, BellSouth provides data on the number of CLEC collocation arrangements per wire center. The collocation information demonstrates the extent to which CLECs are serving BellSouth's Florida and Tennessee service areas. The data presented show that CLECs are providing service broadly over BellSouth's service area. Where a CLEC is collocated, it has at least "the potential to serve many more customers through the leasing of UNEs."⁸

IV. LOCAL COMPETITION IN FLORIDA

A. CLEC Lines in the Local Market – BellSouth Method One and Method Two

15. Under Method One, data from BellSouth's information systems indicate that as of July 2002, 116 CLECs were each serving 40 or more local lines in BellSouth's service area in Florida. See Exhibit ES-5. Overall, BellSouth estimates that these 116 competing carriers provide local service to some 1,317,473 lines, or 18.1% of the combined CLEC and BellSouth lines in BellSouth's area in Florida as shown in Table 1 below.⁹

⁸ *Development of Competition in Local Telephone Markets* GAO/rced-00-38 at 19, Report to the Subcommittee on Antitrust, Business Rights and Competition, Committee on the Judiciary, U.S. Senate, January 2000.

⁹ Because of the number of CLEC providers in Florida, BellSouth employs a higher CLEC line count threshold in Florida than in Tennessee and the seven other states in BellSouth's territory. Total CLEC line share estimates for Florida are based upon CLECs serving at least 40 lines whereas line share estimates in other states, including Tennessee are based upon CLECs serving 10 lines or more.

TABLE 1 METHOD ONE: FLORIDA

CLEC PROVIDERS	Number Of CLECs	<i>RESIDENTIAL</i> Lines	<i>BUSINESS</i> Lines	<i>TOTAL</i> Lines
FACILITIES-BASED	61	50,817 <i>Resale</i> 417,258 <i>Facilities-Based</i>	5,891 <i>Resale</i> 793,804 <i>Facilities-Based</i>	56,708 <i>Resale</i> 1,211,062 <i>Facilities-Based</i>
RESALE - ONLY	55	48,959	744	49,703 <i>Resale</i>
CLEC TOTAL LINES	116	517,034	800,439	1,317,473
TOTAL LINES		4,675,021	2,587,159	7,262,180
ESTIMATED CLEC LINE SHARE		11.1%	30.9%	18.1% ¹⁰

16. Table 1 includes aggregate line totals for carriers that are competing on a facilities-basis in BellSouth's service area in Florida. Over 90% of the total CLECs lines are served by CLECs using their own facilities, either exclusively or in combination with BellSouth UNEs and/or UNE-Ps. A significant number of facilities-based lines, 417,258, serve Florida residential customers. Also, as of July 2002, 55 CLECs (each serving at least 40 lines) were providing a total of 49,703 access lines in BellSouth's Florida service area solely through resale. Table 1 also shows that 99,776 total CLEC resale lines were residential lines and 6,635 were business lines.

17. Method Two, which relies upon E911 Listings and/or UNE-P, produces data for 51 facilities-based CLECs (as compared to the 61 CLECs included in Table 1

¹⁰ CLEC line share % based on CLECs' lines divided by total lines. Total lines equals CLECs' lines plus BellSouth access lines.

when data on UNE loops or IC trunks are also considered). Under Method Two, BellSouth estimates that CLECs are serving 1,173,150 facilities-based lines in Florida. See Exhibit ES-6. When the CLEC resale lines are included, the overall total of CLEC lines becomes 1,279,505, which translates to 17.7% of the local access lines in BellSouth's Florida service area.¹¹

TABLE 2 METHOD TWO: FLORIDA

CLEC PROVIDERS	Number Of CLECs	RESIDENTIAL Lines	BUSINESS Lines	TOTAL Lines
FACILITIES-BASED	51	50,803 Resale 453,871 Facilities-Based	5,849 Resale 719,279 Facilities-Based	56,652 Resale 1,173,150 Facilities-Based
RESALE - ONLY	55	48,959	744	49,703 Resale
CLEC TOTAL LINES	106	553,633	725,872	1,279,505
TOTAL LINES		4,711,620	2,512,592	7,224,212
ESTIMATED CLEC LINE SHARE		11.8%	28.9%	17.7%

18. Additionally, Exhibit ES-6 shows that CLECs are serving 434,881 or 34% of their total lines through UNE-P. UNE Loops account for approximately 12% of the CLEC-provided access lines. Nearly half of the CLEC total access lines in BellSouth's Florida service area are being served by CLECs exclusively over their own facilities.

¹¹ As the Commission stated in the *GA/LA Order*, "Congress specifically declined to adopt a market share or other similar test for BOC entry into long distance. See *GA/LA Order* ¶ 14. Nevertheless, it is worth noting that the total CLEC line share in Florida exceeds the total line share of all the other 271 approved states with the exception of Georgia, at the time 271 applications for those states were filed with the Commission.

19. Among the many facilities-based CLECs in Florida are AT&T (includes Teleport MediaOne, and AT&T Broadband), Elantic (Florida Digital Network), KMC Telecom, Inc., Knology, MCI (includes WorldCom, MFS and Intermedia) and US LEC.¹² Each of these carriers has an approved interconnection agreement with BellSouth, and each provides facilities-based service to either (or both) business and residential customers. As of July 2002, these carriers served over 430,500 business lines and approximately 175,000 residential lines.

20. Although CLEC line shares reflect stronger competition in Florida's business market, residential customers are also receiving the benefits of competition. In fact, BellSouth's Method Two estimated CLEC residential line share in Florida, as of July 2002, exceeds the residential line share of all other 271-approved states at the time those applications were filed.¹³ Increased choices for consumers are also evident from the numerous CLECs offering residential service in Florida. BellSouth's telephone directories, upon CLEC request, are required to provide consumers with contact information for CLECs serving their areas. For example, the directory for Brooksville lists 35 different competing residential local service providers, the Cedar Key directory lists 37, the Chipley directory lists 41, the

¹² As of April 3, 2002, US LEC served over 2000 medium-to-large sized businesses in Florida. "US LEC's service area covers more major business markets in Florida than any other competitor, including BellSouth, Verizon and Sprint." As Aaron Cowell, president and COO of US LEC states, "with our new customer growth averaging more than 12 percent each quarter, US LEC truly dominates the competitive landscape in Florida." See US LEC Press Release, *US LEC Dominates Competitive Landscape in Florida* (April 3, 2002).

¹³ Competitive Volume Sources: VT: Brown Decl., Att. 1; RI: Local Competition in Rhode Island; AR: J.G. Smith Aff., Att. A; MO: Tebeau Aff., Att. A; PA: Taylor Decl., Att. 1 & Exh. B; CT: Taylor Decl., Att. A; MA: Supplemental Brief, Att. A & Initial Taylor Decl., Att. A; KS/OK: Smith-Johnson Aff., Att. A; TX: Habeeb Supplemental Aff. & Att. A; NY: Taylor Decl., Att. A. BOC Access Line Sources: VT: McCarren/Garzillo/Anglin Decl; RI: Brief, Att. A, Exh. 6 & 7; ME: Torre Decl., Att. 1; NJ: Initial Application, Taylor Decl., Att. 1 & Att. 1, Exh. A. All Other States: BOC access lines as reported through ARMIS.

Dunnellon directory lists 35, and the Fernandina Beach directory lists 37 competitors. Additional examples of the number of CLECs listed offering residential service include Florida Keys – 38, Green Cove Springs – 42, Havana – 39, Lake City – 41 and Palatka – 42. The number of CLEC residential lines will likely increase now that MCI has begun offering “The Neighborhood” plan in many of Florida’s metropolitan areas.¹⁴

B. CLEC Collocation Arrangements

21. As stated above, the quantity of CLEC collocations is also a good indicator of the extent of facilities-based competition in a given area. As of July 2002 in Florida, BellSouth’s records show a total of 1,371 completed collocation arrangements for over 50 CLECs. Currently 130 wire centers out of total of 201 in BellSouth’s Florida service area have at least one completed collocation arrangement. *See* Exhibit ES-7. As shown in Table 3 below, a substantial portion of the completed CLEC collocations are in 49 of the larger BellSouth wire centers. These top wire centers alone serve nearly 60% of BellSouth’s business access lines. Cumulatively, a total of 130 Florida wire centers have one or more collocations completed that offer the potential for different facilities-based ALECs to address 92% of the total access lines in BellSouth’s service areas. *See* Exhibit ES-7.

¹⁴ MCI’s Neighborhood plan includes unlimited domestic local and long distance service as well as several vertical features for about \$50.00 per month. *See*, A. Backover, *MCI takes on Bells with plan for about \$50*, USA Today (April 14, 2002), <http://www.usatoday.com/money/telecom/2002-04-15-mci-bells.htm.00>. *See also* http://www.mci.com/res_local_service/jsps/default.jsp.

TABLE 3 FLORIDA: ALEC collocations, lines addressed in Wire Centers

BellSouth Wire Centers	Collocations Completed	% of BellSouth's Residential Lines	% of BellSouth's Business Lines
13 or more completed- Top 50 Wire Centers 1 st to 49 th Wire Centers	904	45%	59 %
5 to 12 completed - 50 th – 94 th Wire Centers	385	34%	25%
1 to 4 completed - 95 th – 130 st Wire Centers	82	13 %	11%
Collocations Completed	1,371	91%	95%

C. CLEC Lines in Local Market – External Information

22. As shown above, local competition is a reality in Florida. BellSouth's data demonstrate that CLECs are utilizing all three means of competitive entry: facilities based, UNEs and resale to provide business and/or residential services. CLECs are also providing service over an extensive portion of BellSouth's service area. BellSouth's data also show that CLECs are making substantial progress in both the residential and business market segments in Florida.
23. This Commission's most recent *Local Telephone Competition Report* also shows that statewide CLECs are providing service over their own facilities, over UNEs and over resold lines.¹⁵ Table 6 of the Commission's *Competition Report* shows that as of December 2001, CLECs provided service to approximately 866,809 lines or 7% of the access lines in the state of Florida. (*Id.*) The CLEC line share

¹⁵ *Local Telephone Competition: Status as of December 31, 2001*, Industry Analysis and Technology Division, Wireline Competition Bureau, July 2002 ("*Competition Report*").

estimates reported in the *Competition Report* are based upon the number of lines the CLECs themselves reported serving on FCC Form 477. Because the Commission requires only those carriers serving 10,000 lines or more to submit this form, the line counts in the report tend to underestimate the number of CLEC lines in service.¹⁶ Indeed the Florida Public Service Commission's ("FPSC") Competition Report indicates that CLEC lines shares were significantly higher than those previously reported by this Commission for June 2001.¹⁷ For instance, according to the FPSC's report, as of June 2001, 108 CLECs reported serving 959,586 access lines or 8% of the total market share. Conversely, just 18 CLECs provided this Commission their June 2001 line counts for Florida. Those 18 CLECs reported serving only 864,892 access lines or 7% of the market.

24. BellSouth's CLEC line share estimates presented here are based upon July 2002 data for as many as 116 CLECs. Nevertheless, BellSouth's Method Two CLEC line estimates are comparable to the numbers reported by the CLECs themselves.

¹⁶ The inaccuracy may also be due to the fact that CLECs are either overlooking or misinterpreting the requirement that they convert high-capacity lines into voice-grade-equivalent lines. The FCC directs CLECs to report "all local exchange service lines and all lines that are used for exchange access services." Carriers must report all "voice-grade equivalent lines," which are defined as "a line or channel that directly connects an end user to a carrier and allows the end user to originate and terminate local telephone calls on the public switched network." As the Commission itself has noted, "the reports of at least some CLECs are not consistent" with its directions, and, as a result, "there may be some need for further clarification and adjustment of the reporting system." The CLEC-reported totals in the FCC's report may be understated for other reasons as well. The FCC requires CLECs to provide the number of lines they serve on a state-by-state basis, but only for the states "in which they provide 10,000 or more 'voice-grade equivalent lines.'" Form 477 Instructions. As the Commission has recognized, "lines as reported by CLECs are understated as a result of th[is] state-specific reporting threshold." *Local Competition Report: Status as of June 31, 2001*, Industry Analysis Division, Common Carrier Bureau, February 2002 at 2, n.5.

¹⁷ *Competition in Telecommunications Markets in Florida*, Florida Public Service Commission, Division of Competitive Services, December 2001 (App. H-FL, Tab 59). The FPSC's Competition Report is based upon data the CLECs themselves provided in response to a data request submitted to all certified ILECs and CLECs in the state. The FPSC also set forth a number of caveats on the accuracy of the CLEC market share analyses presented in their report. For instance, the FPSC noted that CLECs did not respond uniformly to all questions posed in the data request due to differing interpretations. In addition, some CLECs provided only the number of residential or business customers they serve thus not allowing for specific line counts if a business has more than one access line. FPSC Competition Report at 54, 55.

Under Method Two, BellSouth estimates that 106 CLECs, each serving 40 lines or more, served approximately 1,279,505 access lines in BellSouth's service area as of July 2002. *See* Exhibit ES-6. Allowing for CLEC under reporting and several months of market growth, BellSouth's Method Two assessment is reasonably comparable to this Commission's and the FPSC's assessments.¹⁸

D. CLEC Investment Indicates that Competition is Irreversible

25. CLECs have invested millions of dollars in developing fiber access and transport facilities and switching capabilities in Florida.¹⁹ For instance, the following CLECs have local voice fiber networks in place in Florida: Adelphia (Ft. Lauderdale), AT&T (Ft. Lauderdale, Miami Orlando), Florida Digital Network (Ft. Lauderdale, Orlando), KMC (Daytona Beach) MCI/WorldCom (Miami, Orlando), and XO (Miami).²⁰ In addition, the following CLECs have operational voice and or data networks with at least one operational voice switch and or data switch in many of the major markets in BellSouth's Florida service area: Adelphia (Orlando, Ft. Lauderdale), AT&T (Ft. Lauderdale, Miami, Orlando), Florida Digital Network (Cocoa Beach, Orlando), KMC (Daytona Beach), Time Warner (Orlando), and MCI/WorldCom (Miami, Orlando, Pompano Beach). CLECs themselves report that they can and do use their switches to serve very large geographic areas – as large as an entire LATA, an entire state, or even multiple states.

¹⁸ BellSouth's territory amounts to about 60% of the Universal Service Funds lines in Florida. *Statistics of Communication Common Carriers*, (released September 15, 2001), Table 5-1, at 227.

¹⁹ *See* Exhibit ES-12 for information on selected CLECs.

²⁰ *See* New Paradigm Resources Group, Inc. ("NPRG") CLEC Report 2002, Competitive Last Mile Providers, 15th Edition, November 2001.

26. As shown above, facilities-based CLECs have built high capacity state-of-the-art transmission facilities utilizing fiber optic cable that currently service major Florida metropolitan areas. CLECs are increasingly using the newest technologies to offer integrated communications services to Florida consumers.

V. LOCAL COMPETITION IN TENNESSEE

A. CLEC Lines in the Local Market – BellSouth Method One and Method Two

27. Data from BellSouth’s information systems indicate that, as of July 2002, 82 CLECs were each serving 10 or more local lines in BellSouth’s Tennessee service area. See Exhibit ES-8. Using Method One, BellSouth estimates that these 82 competing carriers provide local service to some 378,375 lines, or 12.9% of the total lines in BellSouth’s area as shown immediately below.

TABLE 4 METHOD 1: TENNESSEE

CLEC PROVIDERS	Number Of CLECs	RESIDENTIAL Lines	BUSINESS Lines	TOTAL Lines
FACILITIES-BASED	40	3,250 Resale 13,891 Facilities-Based	5,250 Resale 330,633 Facilities-Based	8,500 Resale 344,524 Facilities-Based
RESALE – ONLY	42	24,960	391	25,351 Resale
CLEC TOTAL LINES	82	42,101	336,274	378,375
TOTAL LINES		1,912,043	1,013,900	2,925,943
ESTIMATED CLEC LINE SHARE		2.2%	33.2%	12.9% ²¹

²¹ Total CLEC line share for Tennessee has decreased over 1 percentage point since May of this year due to a substantial loss in CLEC facilities-based business lines. Over the last several months, total CLEC business lines have decreased over 10%. CLEC residential lines, on the other hand, have increased over

28. Table 4 includes aggregate line totals for 40 carriers that are competing on a facilities-basis. Over 90% of the total CLEC lines in BellSouth's Tennessee service area are served by CLECs using their own facilities, either exclusively or in combination with BellSouth UNEs and/or UNE-Ps. A number of facilities-based lines – 13,891 – serve residential customers. Also, as of July 2002, 42 resale-only CLECs (each serving at least 10 lines) were providing a total of 25,351 access lines in BellSouth's Tennessee service area. Table 4 also shows that 24,960 of these were residential lines and 391 were business lines. Exhibit ES-8, page 2 of 3, lists the 42 resale-only CLECs that each serve at least ten lines in BellSouth's area in Tennessee and their number of lines by residence or business class of service.

29. Table 5 presents results from Method Two that relies upon E911 Listings and/or UNE-P data extant for 35 facilities-based CLECs (as compared to the 40 CLECs included in Table 4 when data on UNE loops or interconnection trunks are also considered). Using this data, BellSouth estimates that CLECs are serving 300,964 facilities-based lines. See Exhibit ES-9. These 35 facilities-based CLECs also serve 8,498 resold lines. When the 25,351 lines from the 42 resale-only CLECs are included, the overall total of CLEC lines becomes 334,813 which translates to 11.6% of the local access lines in BellSouth's area.²²

70% since February of this year. Compare Exhibit ES-8 with Exhibit JAR-7 of the Direct Testimony of John Ruscilli before the Tennessee Regulatory Authority, filed in Docket No. 97-00309, April 26, 2002 (App. C-TN, Tab 5).

²² BellSouth's Method 2 estimate of CLEC total lines for Tennessee exceeds the line share estimates of most other 271 applicants using comparable estimation methods at the time those applications were filed. See n.13 *supra*.

TABLE 5 METHOD TWO: TENNESSEE

CLEC PROVIDERS	Number Of CLECs	<i>RESIDENTIAL</i> Lines	<i>BUSINESS</i> Lines	<i>TOTAL</i> Lines
FACILITIES BASED	35	3,250 <i>Resale</i> 14,669 <i>Facilities-Based</i>	5,248 <i>Resale</i> 286,295 <i>Facilities-Based</i>	8,498 <i>Resale</i> 300,964 <i>Facilities-Based</i>
RESALE – ONLY	42	24,960	391	25,351 <i>Resale</i>
CLEC TOTAL LINES	77	42,879	291,934	334,813
TOTAL LINES		1,912,821	969,560	2,882,381
ESTIMATED CLEC LINE SHARE		2.2%	30.1%	11.6%

30. Additionally, Exhibit ES-9 shows that CLECs are serving 75,056 or 22% of their lines through UNE-P. UNE Loops account for approximately 15% of the CLEC provided access lines. Over half of the total CLEC access lines in BellSouth's Tennessee service area are served by CLECs exclusively over their own facilities.

31. Among the many facilities-based CLECs in Tennessee are AT&T, Birch Telecom, Knology, MCI-WorldCom, NewSouth Communications, and US LEC. Each of these carriers has an approved interconnection agreement with BellSouth, and each provides facilities-based service to either (or both) business and residential customers. See Exhibit ES-9. Indeed, these carriers alone serve over 140,000 business lines and over 6,300 residential lines on a facilities basis.

32. The CLEC line share range evidenced in Tennessee simply reflects the realities of the marketplace. CLECs specifically target customers that generate high levels of traffic and revenues. Thus, the majority of facilities-based CLECs have first

targeted the business segments in the larger US markets.²³ As shown in Tables 4 and 5 above, BellSouth conservatively estimates that CLECs are serving just over 2.2% of the residential lines in BellSouth's area in Tennessee.²⁴ However, although most CLECs are targeting the business segment and deploying the latest technologies to serve metropolitan areas first, the prospects for benefits to residential consumers are very good. In fact, as noted above, CLEC residential facilities-based lines have increased over 70% since the first part of 2002.²⁵ Increased choices for consumers are also evident from the numerous CLECs offering residential service in Tennessee. The telephone directories, upon CLEC request, are required to include contact information for CLECs serving their areas. For example, the directory for Chattanooga lists 33 different competing residential local service providers, the Jackson directory lists 29, the Memphis directory lists 39, the Nashville directory lists 39, and the Knoxville directory lists 35 competitors.

²³ The ALTS annual report addresses the current state of competitive development: "The business wireline market is one of the most attractive markets for many CLECs. To raise capital and build their networks, CLECs must target customers that offer the greatest rate of return. This strategy is consistent with how the Bell system originally erected its network, first to serve highly concentrated areas Such high-volume clients enable CLECs to take advantage of geographic concentration and network scalability. As the industry matures, we will see a greater push into residential markets further expanding the benefits of competition." (ALTS 2001 at 10.)

²⁴ The CLEC residential line share for Tennessee, as formulated under Method Two, is greater than the CLEC residential line share evidenced in New Jersey, Maine, Vermont and Connecticut at the time 271 applications were filed in those states. See n.13 *supra*.

²⁵ Compare Exhibits ES-8 and ES-9 with Exhibits JAR-7 and JAR-8 of the Direct Testimony of John Ruscilli before the Tennessee Regulatory Authority, filed in Docket No. 97-00309, April 26, 2002. Note corresponding 80% increase in CLEC residential facilities-based lines under BellSouth's Method 2 - Exhibit ES-9.

B. CLEC Collocation Arrangements

33. As of July 2002 in Tennessee, BellSouth's records show a total of 424 completed collocation arrangements for 29 CLECs. Currently 60 wire centers out of a total of 196 in BellSouth's Tennessee service area have at least one completed collocation arrangement. *See* Exhibit ES-10. Not surprisingly, CLECs are collocated heavily in the BellSouth wire centers with the highest densities. As shown in Table 6 below, approximately 64% of the completed CLEC collocations are in just 21 BellSouth wire centers. These top 21 wire centers each have 10 or more completed collocations. These wire centers alone serve approximately 37% of BellSouth's total combined access lines. From these 21 wire centers, different facilities-based CLECs can address 33% and 49% respectively of the residential and business access lines in BellSouth's area. Cumulatively, a total of 60 wire centers have one or more collocations completed that offer the potential for different facilities-based CLECs to address 70% of the total access lines in BellSouth's service area in Tennessee. Overall, one or more completed collocations in these 60 wire centers enable CLECs to address approximately 67% and 79% respectively of BellSouth's total residence and business access lines. *See* Exhibit ES-10.

TABLE 6 CLEC collocations and lines addressed in BellSouth Wire Centers

Ranking of CLEC collocations	Collocations Complete	% of BellSouth Residence Lines In Wire Centers	% of BellSouth Business Lines In Wire Centers
10 or more completed -Top 21 Wire Centers	271	33%	49%
1 to 9 completed - 22nd–60th Wire Centers	153	34%	30%
Total	424	67%	79%

C. CLECs' Lines in the Local Market – External Information

34. As shown above, local competition is a reality in Tennessee. BellSouth's data demonstrate that CLECs are utilizing all three means of competitive entry – facilities based, UNEs and resale – to provide business and residential services.
35. Tables 6 and 10 of the Commission's July 2002 Competition Report shows that nine CLECs reported serving just over 268,000 lines as of December 2001.²⁶ This estimate is reasonably consistent with BellSouth's estimates that are currently on the record in the state proceeding. Exhibit JAR-8 of the Testimony of John A Ruscilli in the TRA proceeding identified seven CLECs serving approximately 10,000 lines or more in BellSouth's Tennessee service area as of the end of February 2002. Collectively these seven CLECs served approximately

²⁶ The most recent Federal Communications Commission Competition Report showed that total CLEC lines in Tennessee decreased from June 2001 to December 2001 by just over one percent. ILECs also experienced line losses of nearly 2% over the same six-month period. Thus, although CLECs themselves have recently reported line share loss in Tennessee, the CLEC line loss is probably more symptomatic of the overall decline in switched access lines and not due to less favorable competitive conditions for CLECs in the state of Tennessee. Moreover, since BellSouth's line share estimates do not show a similar line loss over this period, the decrease could also be a function of the FCC reporting methodology as previously noted at n.16 *supra*.

291,000 lines or 10% of the lines in BellSouth's service area. Allowing for two months of growth, and given that BellSouth's territory covers the vast majority of the state, BellSouth's line estimates are reasonably close to the switched access lines that the CLECs themselves reported serving.

36. Moreover, BellSouth's Method Two estimates of the number of facilities-based lines served by CLECs in BellSouth's region are very close to the TRA's own competitive assessments.²⁷ In its 271 proceeding transcript, the TRA estimates that as of May 2002, in Tennessee, 37 CLECs were serving approximately 396,000 access lines, excluding resale lines, in the state.²⁸ It is reasonable to assume that 316,000 of the CLEC facilities-based access lines were served by CLECs operating in BellSouth's territory given that BellSouth's service area covers all the major metropolitan areas and BellSouth serves approximately 80 percent of the ILEC access lines in Tennessee.²⁹ As of May 2002, BellSouth estimated that 34 facilities-based CLECs were serving 338,666 access lines in the BellSouth service area. Indeed, although one TRA Director suggested that BellSouth's estimate of CLEC penetration might be somewhat exaggerated, given the assumptions set forth above, the difference between BellSouth's estimate and the TRA's own figures is probably less than 20,000 access lines.

²⁷ The TRA's line share assessments are based on information submitted by the CLECs in monthly Wireline Activity Reports filed in Docket No. 97-00309.

²⁸ See *In Re. BellSouth Telecommunications, Inc.'s Entry Into Long Distance (interLATA) Service in Tennessee, Pursuant to Section 271 of the Telecommunications Act of 1996*, Docket No. 97-00309, Transcript of Proceedings at 5-6, August 26, 2002 (App. C-TN, Tab 5).

²⁹ *Statistics of Communications Common Carriers* at Table 5-1. See n.18 *supra*.

D. CLEC Investment Indicates that Competition is Irreversible

37. CLECs have invested millions of dollars in developing fiber access and transport facilities and switching capabilities in Tennessee.³⁰ For instance, the following CLECs have local voice fiber networks in place in Tennessee: Adelphia (Knoxville, Nashville), AT&T (Chattanooga, Knoxville, Nashville), ITC-Delta Com (Chattanooga, Memphis, Nashville), MCI/WorldCom (Knoxville, Memphis), and XO (Nashville, Memphis).³¹ Moreover, the following CLECs have operational voice and or data networks with at least one operational voice switch and or data switch in many of the major Tennessee markets: US LEC (Chattanooga, Knoxville, Memphis, Nashville), NewSouth (Nashville); AT&T (Chattanooga, Knoxville, Nashville), KMC (Chattanooga), MCI/WorldCom (Knoxville, Memphis), BTI (Knoxville, Nashville), Nuvox (Memphis, Nashville) and Xpedious (Memphis, Nashville).

38. As shown above, facilities-based CLECs have built high capacity state-of-the-art transmission facilities utilizing fiber optic cable that currently service major Tennessee metropolitan areas. CLECs are increasingly using the newest technologies to offer integrated communications services. For instance, NewSouth, a “broadband switch based integrated communications provider offers a selection of high-speed Internet access, data, local, long distance and enhanced services” to customers through-out Tennessee. *See* Exhibit ES-12. NewSouth’s mission statement is “to be the dominant super-regional competitive broadband

³⁰ *See* Exhibit ES-12 for information on selected CLECs.

³¹ *See* NPRG CLEC Report 2002, Competitive Last Mile Providers, 15th Edition, November 2001.

integrated communications provider (ICP)...” in the Southern U.S.³² Similarly US LEC notes the importance of providing data services in addition to local and voice services. “Our customers want the convenience and savings that come from having one carrier that can bundle all voice and data services into one T-1 facility.”³³

VI. COMPLIANCE WITH “TRACK A”

39. In prior proceedings, this Commission concluded that to qualify for Track A, “a BOC must have interconnection agreements with one or more competing providers of ‘telephone exchange service...to residential and business subscribers’.... ‘such telephone service may be offered...either exclusively over [the competitor’s] own telephone exchange service facilities or predominantly over [the competitor’s] own telephone exchange facilities in combination with the resale of the telecommunications services of another carrier.’”³⁴ The Commission further held “that a BOC must show that at least one ‘competing provider’ constitutes ‘an actual commercial alternative to the BOC’ which a BOC can do by demonstrating that the provider serves ‘more than a *de minimis* number’ of subscribers.”³⁵ Finally, the FCC stated in the *Ameritech Michigan Order* that, “when a BOC relies upon more than one competing provider to satisfy section 271(c)(1)(A), each carrier need not provide service to both residential and business customers.”³⁶

³² NewSouth Communications mission statement. www.newsouth.com/company/mission.asp

³³ Exhibit ES-12.

³⁴ *New York Order* ¶ 61. See *GA/LA Order* ¶ 11.

³⁵ *GA/LA Order* ¶ 11.

³⁶ *Ameritech Michigan Order* ¶ 82.

40. The information set forth above establishes that BellSouth is providing “access and interconnection” to “unaffiliated competing providers” of facilities-based “telephone exchange service...to residential and business subscribers” in Florida and Tennessee in compliance with the requirements of Track A. *See* 47 U.S.C. § 271(c)(1)(A). Moreover, BellSouth has shown that CLECs have invested millions of dollars in their own facilities. The level of CLEC investment in local competition in Florida and Tennessee as set forth above provides additional assurance that state-of-the-art alternatives for ILECs’ local exchange service will continue. Competition in Florida and Tennessee is well established, broadly based and irreversible.

VII. SECTION 271 APPROVAL SERVES THE PUBLIC INTEREST

41. This Commission has provided evidence that, in fact, local competition has been dramatically stimulated in the two states that received the earliest interLATA service authorization. This evidence demonstrates that Section 271 approval contributes significantly to increased local competition and, thereby, serves the public interest. The Commission reported: “CLECs captured 20% of the market in the state of New York – the most of any state. CLECs reported 2.8 million lines in New York – an increase of over 130%, from the time the FCC granted Verizon’s long distance application...” and “CLECs captured 12% of the market in Texas, gaining over a half-a-million (644,980) end-user lines in the six months since the Commission authorized SBC’s long distance application in Texas...” and “CLEC market share in New York and Texas (the two states that had 271 approval during the reporting period ending in December 2000) are over 135%

and 45% higher than the national average, respectively.”³⁷ As discussed above, the significant increase in the level of local competition after Verizon and SBC were allowed entry in the interLATA market provides clear evidence that approval of a BOC’s 271 application fosters competition in the relevant telecommunications markets and, therefore, benefits the consumers, the providers and the overall economy.³⁸

VIII. ISSUES RAISED BY INTERVENORS

42. As a preliminary matter, no party in any of the state proceedings challenged or disputed the fact that BellSouth is in compliance with Track A. The Florida Competitive Carrier Association (“FCCA”) filed testimony in Florida challenging BellSouth’s position that local competition was robust and irreversibly open. Witness Joseph Gillan testifying on behalf of FCCA, took the position that competition in Florida was languishing.³⁹ Mr. Gillan contended that resold lines were in decline and that gains in UNE-P do not make up for the loss. The record in the Florida proceeding shows that CLEC UNE-Ps have risen considerably. The evidence of significant overall CLEC line growth, including strong CLEC facilities-based line growth, argues against interpreting a moderation in resale volumes as a sign that it is not a viable entry strategy.

³⁷ See Federal Communications Commission Releases Latest Data on Local Telephone Competition, May 21, 2001, ¶ 2 included at the front of Exhibit ES-3.

³⁸ The Commission’s most recent Local Competition Report continues to support those trends.

³⁹ *In Re: BellSouth Telecommunications, Inc.’s Entry into InterLATA Services Pursuant to Section 271 of the Federal Telecommunications Act of 1996*, Docket No. 960786-TL, Rebuttal Testimony and Exhibits of Joseph Gillan on behalf of the Florida Competitive Carriers Association (July 20, 2001).

43. FCCA's witness also disputed BellSouth's estimate of the level of facilities-based competition in Florida. Witness Gillan made similar arguments before the Tennessee Regulatory Authority on behalf of the Southeastern Competitive Carrier Association ("SECCA").⁴⁰ In both state proceedings, Mr. Gillan argued that BellSouth overestimated the amount of facilities-based competition. Mr. Gillan employed similar alternate estimation approaches based on adjusted interconnection trunk data, and/or minutes of use ("MOU") to dispute BellSouth's estimations in the state proceedings. In responding, BellSouth identified significant flaws in Mr. Gillan's alternative methodology. Specifically, BellSouth pointed out that Mr. Gillan's methodology generates a result that is inconsistent with other CLEC data presented, i.e., the E911 listings CLECs themselves maintain in the E911 database. As BellSouth indicated in its rebuttals, neither SECCA nor FCCA presented any line or network data from their own members to support their alternate methods or that method's results. Ultimately neither the FPSC nor the TRA was persuaded by Mr. Gillan's arguments.⁴¹ Moreover, in the Georgia/Louisiana 271 proceeding this Commission dismissed similar arguments, finding that even if BellSouth's methodology overestimated the number of lines, (a conclusion the Commission did not adopt) BellSouth's data demonstrated that there were actual commercial alternatives based on a sufficient number of voice

⁴⁰ See *In Re: BellSouth Telecommunications, Inc.'s Entry Into Long Distance (interLATA) Service in Tennessee, Pursuant to Section 271 of the Telecommunications Act of 1996*, Docket No. 97-00309, Rebuttal Testimony of Joseph Gillan on behalf of the Southeast Competitive Carriers Association (July 12, 2002).

⁴¹ In fact, TRA Director Tate stated that "these market share arguments advanced by the CLECs, particularly SECCA, have little, if any relevance to the assessment of whether or not the Track A requirements have been met." See TRA, Transcript of Proceedings at 5 (App. C-TN, Tab 19). See also, FPSC Staff Recommendation, Docket No 960786A-TP, released August 23, 2002 at pp 33-43 (App. C-FL, Tab 59).

customers served over the CLECs own facilities to satisfy the requirements of Track A.⁴²

44. In Florida, FCCA also argued that UNE-based competition has failed to make significant headway. As shown above, UNE-based competition accounts for more than half of all CLEC lines in Florida and over one-third of all CLEC lines in Tennessee. These numbers demonstrate that CLECs are actively pursuing strategies that involve the utilization of stand-alone loops and UNE-Ps.

IX. CONCLUSION

45. This affidavit demonstrates that BellSouth has met the Track A requirements of the Act in its Florida and Tennessee service areas. Additionally, it demonstrates that this Commission, the Florida Public Service Commission, the Tennessee Regulatory Authority, BellSouth, and the CLEC industry have been successful in bringing competitive choices to telecommunications customers in both Florida and Tennessee. CLECs have invested, and continue to invest, millions of dollars in their own facilities. The level of competition demonstrates that BellSouth has provided CLECs access to its network facilities and services in order to enable them to deliver services over their own network facilities; over their own network facilities in combination with elements of BellSouth's network; and through the resale of BellSouth-provided service offerings. Competition is well established, broadly based and irreversible in BellSouth's service areas in Florida and Tennessee.

46. This concludes my affidavit.

⁴² See GA/LA Order ¶ 13.

F.P.S.C. Alphabetic Listing of Regulated Telecommunications Utilities: Alternative Local Exchange

Number of Companies = 423

Name	Services	Company Code
1-800-RECONEX, Inc.	· Alternative Local Exchange	<u>TX216</u>
2nd Century Communications, Inc.	· Alternative Local Exchange	<u>TX262</u>
360networks (USA) inc.	· Alternative Local Exchange	<u>TX524</u>
A.R.C. Networks, Inc.	· Alternative Local Exchange	<u>TX047</u>
Access Integrated Networks, Inc.	· Alternative Local Exchange	<u>TX326</u>
Access Point, Inc.	· Alternative Local Exchange	<u>TX195</u>
AccuTel of Texas, Inc.	· Alternative Local Exchange	<u>TX377</u>
Actel Integrated Communications, Inc.	· Alternative Local Exchange	<u>TX314</u>
Adelphia Business Solutions Investment East, LLC	· Alternative Local Exchange	<u>TX635</u>
Adelphia Business Solutions Investment, LLC	· Alternative Local Exchange	<u>TX278</u>
Adelphia Business Solutions of Florida, Inc.	· Alternative Access Vendor · Alternative Local Exchange	<u>TA004</u>
Adelphia Business Solutions of Jacksonville, Inc.	· Alternative Access Vendor · Alternative Local Exchange	<u>TA003</u>
Adelphia Telecommunications of Florida, Inc.	· Alternative Local Exchange	<u>TX180</u>
Advanced Tel, Inc. d/b/a EATEL	· Alternative Local Exchange	<u>TX577</u>
Advanced TelCom of Delaware Inc.	· Alternative Local Exchange	<u>TX431</u>
Advantage Group of Florida Communications, L.L.C.	· Alternative Local Exchange	<u>TX572</u>
Advent Consulting and Technology, Inc.	· Alternative Local Exchange	<u>TX124</u>
Airface Communications Inc.	· Alternative Local Exchange	<u>TX318</u>
AirTIME Technologies, Inc.	· Alternative Local Exchange	<u>TX269</u>
ALEC, Inc. d/b/a Volaris Telecom, Inc.	· Alternative Local Exchange	<u>TX163</u>
Allegiance Telecom of Florida, Inc.	· Alternative Local Exchange	<u>TX342</u>
Allied Riser of Florida, Inc.	· Alternative Local Exchange	<u>TX426</u>
ALLTEL Communications, Inc.	· Alternative Local Exchange	<u>TX114</u>
Alternative Access Telephone Communications Corp. d/b/a AA Tele-Com	· Alternative Local Exchange	<u>TX169</u>

Exhibit ES-1

Alternative Phone, Inc.	· Alternative Local Exchange	<u>TX087</u>
Alternative Telecommunication Services, Inc. d/b/a Second Chance Phone	· Alternative Local Exchange	<u>TX188</u>
AMAFLA Telecom, Inc.	· Alternative Local Exchange	<u>TX438</u>
American Fiber Network, Inc.	· Alternative Local Exchange	<u>TX393</u>
American Fiber Systems, Inc.	· Alternative Local Exchange	<u>TX540</u>
AmeriMex Communications Corp.	· Alternative Local Exchange	<u>TX448</u>
ANEW Broadband, Inc.	· Alternative Local Exchange	<u>TX592</u>
Annox, Inc.	· Alternative Local Exchange	<u>TX108</u>
Arrow Communications, Inc. d/b/a ACI	· Alternative Local Exchange	<u>TX033</u>
Asset Channels-Telecom, Inc.	· Alternative Local Exchange	<u>TX398</u>
AT&T Broadband Phone of Florida, LLC d/b/a AT&T Digital Phone	· Alternative Local Exchange	<u>TX576</u>
AT&T Communications of the Southern States, LLC d/b/a AT&T	· Alternative Access Vendor · Alternative Local Exchange	<u>TA062</u>
Atlantic Telecommunication Systems, Inc. d/b/a ATS	· Alternative Local Exchange	<u>TX076</u>
Atlantic.Net Broadband, Inc.	· Alternative Local Exchange	<u>TX283</u>
Atlas Communications, Ltd.	· Alternative Local Exchange	<u>TX151</u>
ATN, Inc. d/b/a AMTEL NETWORK, INC.	· Alternative Local Exchange	<u>TX471</u>
Auglink Communications, Inc.	· Alternative Local Exchange	<u>TX532</u>
Available Telecom Services, Inc.	· Alternative Local Exchange	<u>TX513</u>
Avix Technologies, Inc.	· Alternative Local Exchange	<u>TX417</u>
Axsys, Inc. d/b/a Axsys, Inc./Tel Ptns.	· Alternative Local Exchange	<u>TX140</u>
Backbone Communications Inc.	· Alternative Local Exchange	<u>TX429</u>
Basic Phone, Inc.	· Alternative Local Exchange	<u>TX446</u>
Baytel Communications, Inc.	· Alternative Local Exchange	<u>TX506</u>
Beauty Town, Inc. d/b/a Anns Communication	· Alternative Local Exchange	<u>TX418</u>
BellSouth BSE, Inc.	· Alternative Local Exchange	<u>TX137</u>
BellSouth Telecommunications, Inc.	· Alternative Local Exchange	<u>TX031</u>
Birch Telecom of the South, Inc. d/b/a Birch Telecom and d/b/a Birch	· Alternative Local Exchange	<u>TX476</u>
Biz-Tel Corporation	· Alternative Local Exchange	<u>TX497</u>
BlueStar Networks, Inc.	· Alternative Local Exchange	<u>TX304</u>

Broadband2Wireless US, Inc.	· Alternative Local Exchange	<u>TX528</u>
Broadview Networks, Inc.	· Alternative Local Exchange	<u>TX655</u>
Broadwing Local Services Inc.	· Alternative Local Exchange	<u>TX494</u>
Broward Business Service, Inc. dba Festival Telephone Services, Inc. and dba Communication Service Centers	· Alternative Local Exchange	<u>TX049</u>
Budget Comm	· Alternative Local Exchange	<u>TX500</u>
Budget Phone, Inc.	· Alternative Local Exchange	<u>TX307</u>
BudgetTel Systems, Inc.	· Alternative Local Exchange	<u>TX126</u>
BullsEye Telecom, Inc.	· Alternative Local Exchange	<u>TX679</u>
Burno, Inc. d/b/a Citywide-Tel	· Alternative Local Exchange	<u>TX174</u>
Business Communications, Inc.	· Alternative Local Exchange	<u>TX557</u>
Business Telecom, Inc. d/b/a BTI	· Alternative Local Exchange	<u>TX105</u>
Buy-Tel Communications, Inc.	· Alternative Local Exchange	<u>TX211</u>
C.B. Telecomm, Inc.	· Alternative Local Exchange	<u>TX560</u>
C2C Fiber of Florida, Inc.	· Alternative Local Exchange	<u>TX477</u>
Cable & Wireless USA, Inc.	· Alternative Local Exchange	<u>TX022</u>
Calpoint (Florida), LLC	· Alternative Local Exchange	<u>TX615</u>
Calvin Hardge d/b/a CAL-TEC Communications	· Alternative Local Exchange	<u>TX613</u>
Campus Communications Group, Inc.	· Alternative Local Exchange	<u>TX636</u>
CarlLink International, Inc.	· Alternative Local Exchange	<u>TX595</u>
CAT Communications International, Inc.	· Alternative Local Exchange	<u>TX336</u>
Cbeyond Communications, LLC	· Alternative Local Exchange	<u>TX486</u>
CCCFL, Inc. d/b/a Connect!	· Alternative Local Exchange	<u>TX338</u>
Centennial Florida Switch Corp.	· Alternative Local Exchange	<u>TX473</u>
CeriStar, Inc.	· Alternative Local Exchange	<u>TX647</u>
Choctaw Communications, Inc. d/b/a Smoke Signal Communications	· Alternative Local Exchange	<u>TX189</u>
CI2, Inc.	· Alternative Local Exchange	<u>TX334</u>
Ciera Network Systems, Inc.	· Alternative Local Exchange	<u>TX348</u>
Cinergy Communications Company	· Alternative Local Exchange	<u>TX645</u>
City of Daytona Beach	· Alternative Local Exchange	<u>TX628</u>
City of Gainesville, a municipal corporation d/b/a	· Alternative Local Exchange	<u>TX062</u>

GRUCom

City of Lakeland	· Alternative Access Vendor · Alternative Local Exchange	<u>TA018</u>
City of Ocala	· Alternative Local Exchange	<u>TX097</u>
City of Tallahassee	· Alternative Local Exchange	<u>TX153</u>
CityNet Telecom, Inc.	· Alternative Local Exchange	<u>TX600</u>
Colmena Corp. of Delaware	· Alternative Local Exchange	<u>TX639</u>
Columbia Telecommunications, Inc. d/b/a axessa	· Alternative Access Vendor · Alternative Local Exchange	<u>TA026</u>
Comcast Business Communications, Inc.	· Alternative Access Vendor · Alternative Local Exchange	<u>TA061</u>
Comm South Companies, Inc. d/b/a Florida Comm South	· Alternative Local Exchange	<u>TX531</u>
COMUSA, Inc.	· Alternative Local Exchange	<u>TX083</u>
Concert Communications Sales LLC	· Alternative Local Exchange	<u>TX297</u>
ConnectSouth Communications of Florida, Inc.	· Alternative Local Exchange	<u>TX430</u>
Consolidated Networks, Inc.	· Alternative Local Exchange	<u>TX644</u>
Coral Telecom, Inc.	· Alternative Local Exchange	<u>TX451</u>
Cordia Communications Corp.	· Alternative Local Exchange	<u>TX640</u>
Covista, Inc.	· Alternative Local Exchange	<u>TX574</u>
Cox Florida Telcom, L.P. d/b/a Cox Communications	· Alternative Access Vendor · Alternative Local Exchange	<u>TA027</u>
Credit Loans, Inc. d/b/a Lone Star State Telephone Co.	· Alternative Local Exchange	<u>TX349</u>
CTC Communications Corp.	· Alternative Local Exchange	<u>TX554</u>
Cypress Communications Operating Company, Inc.	· Alternative Local Exchange	<u>TX669</u>
D-Tel, Inc.	· Alternative Local Exchange	<u>TX623</u>
David A. Chesson and Ted J. Moss d/b/a Phone-Out/Phone-On	· Alternative Local Exchange	<u>TX445</u>
David A. McGuire d/b/a Simply Communications	· Alternative Local Exchange	<u>TX527</u>
Deland Actel, Inc.	· Alternative Local Exchange	<u>TX435</u>
Delta Phones, Inc.	· Alternative Local Exchange	<u>TX534</u>
DialTek, LLC d/b/a DTK Telecommunications, LLC	· Alternative Local Exchange	<u>TX323</u>
Dialtone Telecom, LLC	· Alternative Local Exchange	<u>TX612</u>
DIECA Communications, Inc. d/b/a Covad Communications Company	· Alternative Local Exchange	<u>TX237</u>

Direct Telephone Company, Inc.	· Alternative Local Exchange	<u>TX643</u>
Direct-Tel USA, LLC	· Alternative Local Exchange	<u>TX170</u>
Direct2Internet Corp.	· Alternative Local Exchange	<u>TX518</u>
Dominion Telecom, Inc.	· Alternative Local Exchange	<u>TX614</u>
DPI-Teleconnect, L.L.C.	· Alternative Local Exchange	<u>TX249</u>
DSL Internet Corporation d/b/a DSL	· Alternative Local Exchange	<u>TX609</u>
DSL Telecom, Inc.	· Alternative Local Exchange	<u>TX496</u>
DSLnet Communications, LLC	· Alternative Local Exchange	<u>TX288</u>
DukeNet Communications, LLC	· Alternative Local Exchange	<u>TX672</u>
DV2, Inc.	· Alternative Local Exchange	<u>TX441</u>
Dynegy Communications Clearinghouse, Inc.	· Alternative Local Exchange	<u>TX569</u>
E.Com Technologies, LLC d/b/a Firstmile Technologies, LLC	· Alternative Local Exchange	<u>TX589</u>
Eagle Communications, Inc. d/b/a Eagle Telco, Inc.	· Alternative Local Exchange	<u>TX146</u>
Eagle Telecommunications, Inc.	· Alternative Local Exchange	<u>TX671</u>
Easy Telephone Services Company	· Alternative Local Exchange	<u>TX390</u>
El Paso Networks, LLC	· Alternative Local Exchange	<u>TX629</u>
ElectroNet Intermedia Consulting, Inc.	· Alternative Local Exchange	<u>TX160</u>
Electronic Technical Services (E.T.S.)	· Alternative Local Exchange	<u>TX135</u>
eMeritus Communications, Inc.	· Alternative Local Exchange	<u>TX039</u>
Enron Telecommunications, Inc.	· Alternative Local Exchange	<u>TX523</u>
EPICUS, Inc. d/b/a EPICUS	· Alternative Local Exchange	<u>TX023</u>
Ernest Communications, Inc.	· Alternative Local Exchange	<u>TX244</u>
essential.com, inc.	· Alternative Local Exchange	<u>TX402</u>
Essex Communications, Inc. d/b/a eLEC Communications	· Alternative Local Exchange	<u>TX325</u>
Eureka Telecom, L.L.C.	· Alternative Local Exchange	<u>TX508</u>
Everest Broadband Networks of Florida, Inc.	· Alternative Local Exchange	<u>TX541</u>
Evolution Networks South, Inc.	· Alternative Local Exchange	<u>TX511</u>
Excel Telecommunications, Inc.	· Alternative Local Exchange	<u>TX037</u>
EXCELINK COMMUNICATIONS, INC.	· Alternative Local Exchange	<u>TX228</u>
Express Phone Service, Inc.	· Alternative Local Exchange	<u>TX481</u>

EZ Talk Communications, L.L.C.	· Alternative Local Exchange	<u>TX155</u>
Fair Financial LLC d/b/a Midstate Telecommunications	· Alternative Local Exchange	<u>TX620</u>
FairPoint Communications Solutions Corp.	· Alternative Local Exchange	<u>TX428</u>
Fast Phones, Inc. of Alabama	· Alternative Local Exchange	<u>TX573</u>
Fiber Media, LLC	· Alternative Local Exchange	<u>TX608</u>
FLATEL, Inc. d/b/a Florida Telephone Company d/b/a Oscatel d/b/a Telephone USA	· Alternative Local Exchange	<u>TX164</u>
Florida City-Link Communications, Inc.	· Alternative Local Exchange	<u>TX142</u>
Florida Digital Network, Inc.	· Alternative Local Exchange	<u>TX230</u>
Florida Multi-Media Services, Inc. d/b/a Florida Multi Media	· Alternative Local Exchange	<u>TX420</u>
Florida Municipal Power Agency	· Alternative Local Exchange	<u>TX536</u>
Florida Phone Service, Inc.	· Alternative Local Exchange	<u>TX597</u>
Florida Phone Systems, Inc.	· Alternative Local Exchange	<u>TX369</u>
Florida Public Telecommunications Association, Inc.	· Alternative Local Exchange	<u>TX029</u>
Florida Telephone Services, LLC	· Alternative Local Exchange	<u>TX119</u>
Focal Communications Corporation of Florida	· Alternative Local Exchange	<u>TX186</u>
Foxtel, Inc.	· Alternative Local Exchange	<u>TX637</u>
FPL FiberNet, LLC	· Alternative Local Exchange	<u>TX603</u>
Frontier Communications of America, Inc.	· Alternative Local Exchange	<u>TX493</u>
Fuzion Wireless Communications Inc.	· Alternative Local Exchange	<u>TX335</u>
Ganoco, Inc. d/b/a American Dial Tone	· Alternative Local Exchange	<u>TX274</u>
Genesis Communications International, Inc.	· Alternative Local Exchange	<u>TX415</u>
Georgia Public Web, Inc.	· Alternative Local Exchange	<u>TX618</u>
Georgia Telephone Services, Inc.	· Alternative Local Exchange	<u>TX632</u>
Global Connection, Inc of America	· Alternative Local Exchange	<u>TX563</u>
Global Crossing Local Services, Inc.	· Alternative Local Exchange	<u>TX176</u>
Global Crossing Telemanagement, Inc.	· Alternative Local Exchange	<u>TX154</u>
Global Dialtone, Inc.	· Alternative Local Exchange	<u>TX585</u>
Global Metro Networks Florida, LLC	· Alternative Local Exchange	<u>TX533</u>
Global NAPS, Inc.	· Alternative Local Exchange	<u>TX224</u>
Global Telecom Systems, Inc.	· Alternative Local Exchange	<u>TX565</u>

Global Telelink Services, Inc.	· Alternative Local Exchange	<u>TX487</u>
Globalcom Inc. d/b/a GCI Globalcom Inc.	· Alternative Local Exchange	<u>TX261</u>
Globaltron Communications Corporation	· Alternative Local Exchange	<u>TX562</u>
Globcom, Inc.	· Alternative Local Exchange	<u>TX575</u>
GoBeam Services, Inc.	· Alternative Local Exchange	<u>TX542</u>
Grande Communications Networks, Inc.	· Alternative Local Exchange	<u>TX455</u>
Group Long Distance, Inc.	· Alternative Local Exchange	<u>TX143</u>
GTC Telecom, Inc. d/b/a Curbside Communications	· Alternative Local Exchange	<u>TX459</u>
Gulf Coast Communications, Inc.	· Alternative Local Exchange	<u>TX392</u>
Harbor Communications, LLC	· Alternative Local Exchange	<u>TX650</u>
Hayes Telecommunications Services, Inc.	· Alternative Access Vendor · Alternative Local Exchange	<u>TA022</u>
Heritage Technologies, Ltd.	· Alternative Local Exchange	<u>TX605</u>
High Tech Communications of Central Florida, Inc.	· Alternative Local Exchange	<u>TX432</u>
HJN Telecom, Inc.	· Alternative Local Exchange	<u>TX282</u>
Hosting-Network, Inc.	· Alternative Local Exchange	<u>TX571</u>
HTG Services, L.L.C.	· Alternative Local Exchange	<u>TX593</u>
I-Link Communications, Inc.	· Alternative Local Exchange	<u>TX598</u>
ICG Telecom Group, Inc.	· Alternative Access Vendor · Alternative Local Exchange	<u>TA017</u>
IDS Telcom LLC	· Alternative Local Exchange	<u>TX559</u>
IG2, Inc.	· Alternative Local Exchange	<u>TX247</u>
Image Access Communications, Inc. d/b/a NewPhone	· Alternative Local Exchange	<u>TX254</u>
Intellicall Operator Services, Inc. d/b/a ILD	· Alternative Local Exchange	<u>TX181</u>
Intelligence Network Online, Inc.	· Alternative Local Exchange	<u>TX363</u>
Intelogistics Corp.	· Alternative Local Exchange	<u>TX538</u>
Interactive Services Network, Inc. d/b/a ISN Communications	· Alternative Local Exchange	<u>TX364</u>
InterCept Communications Technologies, Inc.	· Alternative Local Exchange	<u>TX315</u>
Intercontinental Communications Group, Inc. d/b/a Fusion Telecom	· Alternative Local Exchange	<u>TX270</u>
Interlink Telephony, Inc.	· Alternative Local Exchange	<u>TX263</u>
Intermedia Communications, Inc.	· Alternative Access Vendor · Alternative Local Exchange	<u>TA001</u>

International Exchange Communications, Inc. d/b/a IE Com	Alternative Local Exchange	<u>TX079</u>
International Telcom, Ltd.	Alternative Local Exchange	<u>TX156</u>
Intertoll Communications Network Corporation	Alternative Local Exchange	<u>TX649</u>
Intrado Communications Inc.	Alternative Local Exchange	<u>TX607</u>
IPVoice Communications, Inc.	Alternative Local Exchange	<u>TX488</u>
ITC^DeltaCom Communications, Inc. d/b/a ITC^DeltaCom	Alternative Local Exchange	<u>TX056</u>
ITS Telecommunications Systems, Inc.	Alternative Local Exchange	<u>TX085</u>
Kenarl Inc. d/b/a Lake Wellington Professional Centre	Alternative Local Exchange	<u>TX175</u>
Kernan Associates, Ltd. d/b/a St. Johns Estates	Alternative Local Exchange	<u>TX545</u>
King Communications & Services, Inc.	Alternative Local Exchange	<u>TX365</u>
KingTel, Inc.	Alternative Local Exchange	<u>TX285</u>
Kissimmee Utility Authority	Alternative Local Exchange	<u>TX514</u>
KMC Data LLC	Alternative Local Exchange	<u>TX590</u>
KMC Telecom III LLC	Alternative Local Exchange	<u>TX292</u>
KMC Telecom V, Inc.	Alternative Local Exchange	<u>TX470</u>
Knology of Florida, Inc.	Alternative Local Exchange	<u>TX215</u>
Laser Telecom, LLC	Alternative Local Exchange	<u>TX673</u>
LecStar Telecom, Inc.	Alternative Local Exchange	<u>TX394</u>
Level 3 Communications, LLC	Alternative Local Exchange	<u>TX238</u>
LightWave Communications, LLC	Alternative Local Exchange	<u>TX626</u>
Lightyear Communications, Inc.	Alternative Local Exchange	<u>TX257</u>
Lionhart of Miami, Inc. d/b/a Astral Communications	Alternative Local Exchange	<u>TX652</u>
Local Line America, Inc.	Alternative Local Exchange	<u>TX106</u>
Looking Glass Networks, Inc.	Alternative Local Exchange	<u>TX475</u>
LPGA International Communications, LLC	Alternative Local Exchange	<u>TX583</u>
Lyxom, Inc.	Alternative Local Exchange	<u>TX530</u>
M/C Southern Communications, Inc.	Alternative Local Exchange	<u>TX656</u>
Madison River Communications, LLC	Alternative Local Exchange	<u>TX129</u>
Max-Tel Communications, Inc. d/b/a Florida's Max-Tel Communications, Inc.	Alternative Local Exchange	<u>TX157</u>

Maxcess, Inc.	· Alternative Local Exchange	<u>TX343</u>
MCI WorldCom Communications, Inc.	· Alternative Access Vendor · Alternative Local Exchange	<u>TA047</u>
MCI WorldCom Network Services, Inc.	· Alternative Access Vendor · Alternative Local Exchange	<u>TA020</u>
MCImetro Access Transmission Services LLC	· Alternative Access Vendor · Alternative Local Exchange	<u>TA005</u>
McLeodUSA Telecommunications Services, Inc.	· Alternative Local Exchange	<u>TX539</u>
Melbourne Venture Group, LLC d/b/a SwiftTel	· Alternative Local Exchange	<u>TX617</u>
Mercury Long Distance, Inc.	· Alternative Local Exchange	<u>TX549</u>
Meridian Telecom, Inc.	· Alternative Local Exchange	<u>TX367</u>
MET Communications, Inc.	· Alternative Local Exchange	<u>TX104</u>
Metro FiberLink, Inc.	· Alternative Local Exchange	<u>TX466</u>
Metromedia Fiber Network Services, Inc.	· Alternative Local Exchange	<u>TX317</u>
Metropolitan Fiber Systems of Florida, Inc.	· Alternative Access Vendor · Alternative Local Exchange	<u>TA012</u>
Metropolitan Telecommunications of Florida, Inc. d/b/a MetTel	· Alternative Local Exchange	<u>TX408</u>
Microsun Telecommunications, Inc.	· Alternative Local Exchange	<u>TX199</u>
Miketronics, Inc.	· Alternative Local Exchange	<u>TX584</u>
Miracle Communications	· Alternative Local Exchange	<u>TX366</u>
Momentum Business Solutions, Inc.	· Alternative Local Exchange	<u>TX642</u>
Movie, Television & Graphics Corp. d/b/a M.T.G.	· Alternative Local Exchange	<u>TX551</u>
Mpower Communications Corp.	· Alternative Local Exchange	<u>TX136</u>
MY-TEL INC.	· Alternative Local Exchange	<u>TX416</u>
Myatel Corporation	· Alternative Local Exchange	<u>TX661</u>
MYCOMP INS AGENCY CORP.	· Alternative Local Exchange	<u>TX638</u>
National Telecom & Broadband Services, LLC	· Alternative Local Exchange	<u>TX658</u>
National Telecom, LLC	· Alternative Local Exchange	<u>TX568</u>
NationNet Communications Corporation	· Alternative Local Exchange	<u>TX582</u>
Navigator Telecommunications, LLC.	· Alternative Local Exchange	<u>TX267</u>
Net One International, Inc.	· Alternative Local Exchange	<u>TX412</u>
NET-tel Corporation	· Alternative Local Exchange	<u>TX207</u>
Netcon Telcom, Inc.	· Alternative Local Exchange	<u>TX272</u>

Network Information Solutions, Inc.	· Alternative Local Exchange	<u>TX442</u>
Network Multi-Family Security Corporation d/b/a Priority Link	· Alternative Local Exchange	<u>TX053</u>
Network Telephone Corporation	· Alternative Local Exchange	<u>TX187</u>
NetworkIP, L.L.C.	· Alternative Local Exchange	<u>TX520</u>
New Access Communications LLC	· Alternative Local Exchange	<u>TX567</u>
New Connects, Inc.	· Alternative Local Exchange	<u>TX564</u>
New Edge Network, Inc. d/b/a New Edge Networks	· Alternative Local Exchange	<u>TX380</u>
NewSouth Communications Corp.	· Alternative Local Exchange	<u>TX255</u>
nii Communications, Ltd.	· Alternative Local Exchange	<u>TX553</u>
North American Telecommunications Corporation	· Alternative Local Exchange	<u>TX587</u>
North American Telecommunications Corporation d/b/a Southeast Telephone Company	· Alternative Local Exchange	<u>TX162</u>
North County Communications Corporation	· Alternative Local Exchange	<u>TX555</u>
NOS Communications, Inc. d/b/a International Plus d/b/a O11 Communications d/b/a The Internet Business Association d/b/a I Vantage Network Solutions	· Alternative Local Exchange	<u>TX227</u>
Novus Communications, Inc.	· Alternative Local Exchange	<u>TX566</u>
NOW Communications, Inc.	· Alternative Local Exchange	<u>TX197</u>
Ntegrity Telecontent Services Inc.	· Alternative Local Exchange	<u>TX502</u>
NTERA, Inc.	· Alternative Local Exchange	<u>TX579</u>
NUI Telecom, Inc.	· Alternative Local Exchange	<u>TX400</u>
NuStar Communications Corp.	· Alternative Local Exchange	<u>TX166</u>
NuVox Communications, Inc.	· Alternative Local Exchange	<u>TX192</u>
NxGen Networks, Inc.	· Alternative Local Exchange	<u>TX546</u>
O1 Communications of Florida, LLC	· Alternative Local Exchange	<u>TX391</u>
Ocius Communications, Inc.	· Alternative Local Exchange	<u>TX483</u>
OCMC, Inc. d/b/a One Call Communications, Inc., OPTICOM, 1-800-MAX-SAVE, Advanttel, RegionTel, LiveTel, and SuperTel	· Alternative Local Exchange	<u>TX663</u>
Oltronics, Inc.	· Alternative Local Exchange	<u>TX225</u>
One Call Communications, Inc. d/b/a Opticom, a Division of One Call Communications, Inc.	· Alternative Local Exchange	<u>TX458</u>
OnePoint Communications-Georgia, LLC d/b/a Verizon Avenue	· Alternative Local Exchange	<u>TX134</u>

OnePoint Services, L.L.C. d/b/a RCP Services	· Alternative Local Exchange	<u>TX469</u>
OneStar Communications, LLC	· Alternative Local Exchange	<u>TX602</u>
OnFiber Carrier Services, Inc.	· Alternative Local Exchange	<u>TX456</u>
OpTel (Florida) Telecom, Inc. d/b/a OpTel	· Alternative Local Exchange	<u>TX070</u>
Orlando Telephone Company	· Alternative Local Exchange	<u>TX038</u>
Oronoco Networks, Inc.	· Alternative Local Exchange	<u>TX556</u>
Pacific Centrex Services, Inc.	· Alternative Local Exchange	<u>TX535</u>
PaeTec Communications, Inc.	· Alternative Local Exchange	<u>TX234</u>
Palm Beach Community College	· Alternative Local Exchange	<u>TX580</u>
Pan American Telecom, Incorporated	· Alternative Local Exchange	<u>TX646</u>
PARCOM Communications, Inc.	· Alternative Local Exchange	<u>TX308</u>
PatriotCom Inc.	· Alternative Local Exchange	<u>TX467</u>
Phantom Networks, Inc.	· Alternative Local Exchange	<u>TX581</u>
Phone Club Corporation	· Alternative Local Exchange	<u>TX676</u>
Phone-Link, Inc.	· Alternative Local Exchange	<u>TX296</u>
Pilgrim Telephone, Inc.	· Alternative Local Exchange	<u>TX578</u>
Pinnacle Telcom, Inc.	· Alternative Local Exchange	<u>TX144</u>
PNG Telecommunications, Inc. d/b/a PowerNet Global Communications	· Alternative Local Exchange	<u>TX409</u>
PointeCom, Incorporated d/b/a Telscape Communications	· Alternative Local Exchange	<u>TX293</u>
Preferred Carrier Services, Inc. d/b/a Telefonos Para Todos and d/b/a Phones For All	· Alternative Local Exchange	<u>TX035</u>
Premiere Network Services, Inc.	· Alternative Local Exchange	<u>TX346</u>
Primus Telecommunications, Inc.	· Alternative Local Exchange	<u>TX371</u>
Pro Telecom, Inc.	· Alternative Local Exchange	<u>TX253</u>
ProfitLab, Inc.	· Alternative Local Exchange	<u>TX286</u>
Progress Telecom Corporation	· Alternative Local Exchange	<u>TX648</u>
Public Telephone Network, Inc.	· Alternative Local Exchange	<u>TX236</u>
Quality Telephone Inc.	· Alternative Local Exchange	<u>TX550</u>
Quantum Phone Communications, L.L.C.	· Alternative Local Exchange	<u>TX449</u>
QuantumShift Communications, Inc.	· Alternative Local Exchange	<u>TX372</u>

Qwest Communications Corporation	· Alternative Local Exchange	<u>TX273</u>
Qwest Interprise America, Inc.	· Alternative Local Exchange	<u>TX020</u>
Qwik.net ALEC, Inc.	· Alternative Local Exchange	<u>TX653</u>
R & D Network Services, Inc.	· Alternative Local Exchange	<u>TX599</u>
RCN Telecom Services, Inc.	· Alternative Local Exchange	<u>TX472</u>
Re-Connection Connection	· Alternative Local Exchange	<u>TX498</u>
Rebound Enterprises, Inc. d/b/a REI Communications	· Alternative Local Exchange	<u>TX287</u>
ReFlex Communications, Inc.	· Alternative Local Exchange	<u>TX499</u>
ReTel Communications, Inc.	· Alternative Local Exchange	<u>TX594</u>
Rightlink USA, Inc.	· Alternative Local Exchange	<u>TX657</u>
Ring Connection, Inc.	· Alternative Local Exchange	<u>TX266</u>
Sandhills Telecommunications Group, Inc. d/b/a SanTel Communications	· Alternative Local Exchange	<u>TX433</u>
SATCOM Communication Corporation d/b/a SATCOM Communication	· Alternative Local Exchange	<u>TX443</u>
SBA Broadband Services, Inc.	· Alternative Local Exchange	<u>TX601</u>
SBC Telecom, Inc.	· Alternative Local Exchange	<u>TX309</u>
ServiSense.com, Inc.	· Alternative Local Exchange	<u>TX485</u>
Seven Bridges Communications, L.L.C.	· Alternative Local Exchange	<u>TX492</u>
Shands Teaching Hospital and Clinics, Inc.	· Alternative Local Exchange	<u>TX078</u>
Sigma Networks Telecommunications, Inc.	· Alternative Local Exchange	<u>TX512</u>
Smart City Networks	· Alternative Local Exchange	<u>TX252</u>
Smart City Solutions, LLC	· Alternative Local Exchange	<u>TX625</u>
Soapstone Telecom LLC	· Alternative Local Exchange	<u>TX517</u>
Source One Communications, Inc. d/b/a Quick Connects	· Alternative Local Exchange	<u>TX384</u>
Southeastern Services, Inc.	· Alternative Local Exchange	<u>TX301</u>
Southern Light, LLC	· Alternative Local Exchange	<u>TX610</u>
Southern ReConnect, Inc.	· Alternative Local Exchange	<u>TX383</u>
Southern Telcom Network, Inc.	· Alternative Local Exchange	<u>TX526</u>
Southern Telecom, Inc. d/b/a Southern Telecom of America, Inc.	· Alternative Local Exchange	<u>TX414</u>
Speedy Reconnect, Inc.	· Alternative Local Exchange	<u>TX452</u>

Sphera Optical Networks N.A., Inc. d/b/a Sphera Networks	· Alternative Local Exchange	<u>TX515</u>
Sprint Communications Company Limited Partnership	· Alternative Local Exchange	<u>TX045</u>
State Discount Telephone, L.L.C.	· Alternative Local Exchange	<u>TX464</u>
Strategic Technologies, Inc.	· Alternative Local Exchange	<u>TX021</u>
Structus TeleSystems, Inc.	· Alternative Local Exchange	<u>TX482</u>
Sun-Tel USA, Inc.	· Alternative Local Exchange	<u>TX330</u>
Suntel Metro, Inc.	· Alternative Local Exchange	<u>TX503</u>
Super-Tel Com, Inc.	· Alternative Local Exchange	<u>TX665</u>
Supra Telecommunications and Information Systems, Inc.	· Alternative Local Exchange	<u>TX088</u>
Susan R. Mulhall d/b/a Actel Wireless	· Alternative Local Exchange	<u>TX651</u>
T-Netix, Inc.	· Alternative Local Exchange	<u>TX032</u>
Talk America Inc.	· Alternative Local Exchange	<u>TX036</u>
Talk Unlimited Now, Inc.	· Alternative Local Exchange	<u>TX662</u>
TalkingNets Holdings, LLC	· Alternative Local Exchange	<u>TX521</u>
Tallahassee Community College	· Alternative Local Exchange	<u>TX379</u>
Tallahassee Memorial Telephone Company	· Alternative Local Exchange	<u>TX048</u>
Tallahassee Telephone Exchange, Inc.	· Alternative Local Exchange	<u>TX248</u>
TCG South Florida	· Alternative Access Vendor · Alternative Local Exchange	<u>TA032</u>
Tel West Communications, LLC	· Alternative Local Exchange	<u>TX611</u>
TeleCents Communications, Inc.	· Alternative Local Exchange	<u>TX604</u>
Telecom Connection Corp.	· Alternative Local Exchange	<u>TX341</u>
TeleConex, Inc. d/b/a TeleConex	· Alternative Local Exchange	<u>TX117</u>
Telefyne Incorporated	· Alternative Local Exchange	<u>TX370</u>
Telepak Networks, Inc.	· Alternative Local Exchange	<u>TX606</u>
Telephone One Inc.	· Alternative Local Exchange	<u>TX280</u>
Telephone Systems of Georgia, Inc.	· Alternative Local Exchange	<u>TX340</u>
Telergy Network Services, Inc.	· Alternative Local Exchange	<u>TX450</u>
Telicor Inc.	· Alternative Local Exchange	<u>TX522</u>
Telgent Services, Inc.	· Alternative Local Exchange	<u>TX322</u>
TelNet.com, Inc.	· Alternative Local Exchange	<u>TX421</u>

TelQuest Communications, Corp.	· Alternative Local Exchange	<u>TX092</u>
Telseon Carrier Services, Inc.	· Alternative Local Exchange	<u>TX543</u>
TelSouth Communications, Inc.	· Alternative Local Exchange	<u>TX353</u>
Telsys, Inc.	· Alternative Local Exchange	<u>TX591</u>
Terra Telecommunications Corp.	· Alternative Local Exchange	<u>TX677</u>
The Mobile Phone Company, Inc.	· Alternative Local Exchange	<u>TX246</u>
The Other Phone Company, Inc. d/b/a Access One Communications.	· Alternative Local Exchange	<u>TX082</u>
The Ultimate Connection, L.C. d/b/a DayStar Communications	· Alternative Local Exchange	<u>TX389</u>
Time Warner Cable Information Services (Florida), LLC d/b/a Time Warner Cable Information Services d/b/a Time Warner Cable d/b/a Time Warner Communications	· Alternative Local Exchange	<u>TX631</u>
Time Warner Telecom of Florida, L.P.	· Alternative Access Vendor · Alternative Local Exchange	<u>TA013</u>
TotalCom America Corporation	· Alternative Local Exchange	<u>TX621</u>
TOTALink of Florida, LLC	· Alternative Local Exchange	<u>TX138</u>
Touch 1 Communications, Inc.	· Alternative Local Exchange	<u>TX204</u>
Transparent Technology Services Corporation d/b/a North Palm Beach Telephone Company	· Alternative Local Exchange	<u>TX633</u>
Tristar Communications	· Alternative Local Exchange	<u>TX128</u>
U.S. TelePacific Corp. d/b/a TelePacific Communications	· Alternative Local Exchange	<u>TX439</u>
Unicom Communications, LLC	· Alternative Local Exchange	<u>TX095</u>
United Communications HUB, Inc.	· Alternative Local Exchange	<u>TX491</u>
United States Telecommunications, Inc. d/b/a Tel Com Plus	· Alternative Local Exchange	<u>TX182</u>
Universal Access, Inc. d/b/a UAI of Florida, Inc.	· Alternative Local Exchange	<u>TX385</u>
Universal Beepers Express, Inc. d/b/a Universal Wireless	· Alternative Local Exchange	<u>TX586</u>
Universal Telecom, Inc.	· Alternative Local Exchange	<u>TX295</u>
University Club Communications, LLC	· Alternative Local Exchange	<u>TX634</u>
URJET Backbone Network, Inc.	· Alternative Local Exchange	<u>TX454</u>
US LEC of Florida Inc.	· Alternative Local Exchange	<u>TX165</u>
US South Communications, Inc.	· Alternative Local Exchange	<u>TX277</u>

US Telecom Services, Inc.	· Alternative Local Exchange	TX588
USA Telecom, Inc.	· Alternative Local Exchange	TX111
USA Telephone Inc.	· Alternative Local Exchange	TX203
USLD Communications, Inc.	· Alternative Local Exchange	TX090
Utilities Commission, New Smyrna Beach	· Alternative Local Exchange	TX668
Utility Board of the City of Key West - City Electric System	· Alternative Local Exchange	TX504
VarTec Telecom, Inc. d/b/a VarTec Telecom, Inc. and Clear Choice Communications	· Alternative Local Exchange	TX213
VBNet, Incorporated	· Alternative Local Exchange	TX630
Verizon Florida Inc.	· Alternative Local Exchange	TX624
Verizon Select Services Inc.	· Alternative Local Exchange	TX071
VGM International, Inc.	· Alternative Local Exchange	TX596
Vitcom Corporation	· Alternative Local Exchange	TX552
VIVO-FLA, LLC	· Alternative Local Exchange	TX547
W.G.I. Communications, Inc. d/b/a Boomerang Communications, Inc.	· Alternative Local Exchange	TX570
Wholesale Carrier Services, Inc.	· Alternative Local Exchange	TX641
Williams Local Network, LLC	· Alternative Local Exchange	TX373
Winstar Communications, LLC	· Alternative Access Vendor · Alternative Local Exchange	TA065
Wireless One Network Management, L.P.	· Alternative Local Exchange	TX666
WS Teleco, Inc. d/b/a eXpeTel Communications	· Alternative Local Exchange	TX654
XO Florida, Inc.	· Alternative Local Exchange	TX205
Xspedius Management Co. of Jacksonville, LLC	· Alternative Local Exchange	TX675
Xspedius Management Co. Switched Services, LLC	· Alternative Local Exchange	TX674
Yipes Transmission, Inc.	· Alternative Local Exchange	TX444
Z-Tel Communications, Inc.	· Alternative Local Exchange	TX223
Zephion Networks Communications, Inc.	· Alternative Local Exchange	TX558

[About PSC](#)

[Agendas & Hearings](#)

[Consumer Assistance](#)

[Dockets & Filings](#)

[Publications](#)

[Utility Regulation](#)

Florida Public Service Commission
2540 Shumard Oak Blvd.
Tallahassee, FL 32399-0850
1-800-342-3552

TENNESSEE COMPETING TELECOMMUNICATION SERVICES PROVIDER "CTSP" SUMMARY INFORMATION

NOTE: Revisions this report are BOLD ITALICIZED/									
	COMPANY (CTSP)	CORPORATE AFFILIATIONS	SERVICE AREA	SERVICES	DOCKET NO.	CCN APPLICATION		INTERCONNECT AGREEMENTS	
						FILED	APPROVED	FILED	APPROVED
1	1-800-RECONEX		Statewide	Full Range of Services	01-00337	04/16/01			
2	3RDWIRE, Inc.		Statewide	Full Range of Services	00-00929	10/16/00			
3	360networks(USA), Inc.		Statewide	Full Range of Services	00-00860	09/28/00	02/22/01		
4	Access Integrated Networks, Inc. (AIN)		Statewide	Full Range of Services	99-00644 01-00075	09/01/99	11/30/99	01/18/01	03/20/01
5	Access Point, Inc.		Statewide	Full Range of Services (Facility-based)	00-00783 02-00624	09/07/00	07/11/01	05/20/02	08/05/02
6	AccuTel of Texas d/b/a 1-800-4-A-PHONE		Statewide	Full Range of Services	99-00921 01-00892	11/16/99	01/10/01	10/12/01	12/04/01
7	Adelphia Business Solutions of Nashville	Subsidiary of Adelphia Cable Comm. Corp. General Partner: Viacom Telecom, Inc., owned by Viacom, Inc. Limited Partner: Robin Media, owned by Intermedia Partners f/k/a Hyperion of TN	Nashville Counties of: Davidson Cheatham Maury Robertson Rutherford Williamson	Full Range of Services	94-00661 97-00983	03/03/94	08/24/95	05/01/97	07/15/97
8	Adelphia Business Solutions Operations	f/k/a Hyperion Communications of Tennessee	Statewide	Full Range of Services	98-00732 99-00541	10/15/98	09/15/99	07/29/99	09/23/99
9	Aeneas Communications, LLC		Statewide	Full Range of Services	99-00415 00-00479	06/10/99	09/15/99	06/07/00	08/29/00
10	ALEC, Inc.		Nashville Memphis	Full Range of Services	98-00599 99-00383	08/31/98	04/13/99	05/27/99	06/22/99
11	Allied Riser of Tennessee	Transfer to COGENT Communications Group, Inc. 02/02 (02-00068)	Statewide	Full Range of Services	00-00128	02/15/00	03/21/01		
12	American Fiber Systems, Inc.		Statewide	Full Range of Services	00-00988	10/31/00	01/10/01		
13	AT&T Communications of South Central States	AT&T Corporation	Statewide	Full Range of Services	95-02790 00-00992	07/24/95	10/13/95	11/02/00	01/23/01
14	BellSouth BSE, Inc.	BellSouth		Full Range of Svcs Limited to Non BST area	97-07505	10/30/97	09/15/98		
15	Ben Lomand Communications, Inc.	Ben Lomand RTC	McMinnville Sparta	Full Range of Services	98-00600	09/01/98	02/16/99		
16	Birch Telecom of the South, Inc. d/b/a Birch Telecom; d/b/a Birch (01/01)		Statewide	Full Range of Services	00-00341 00-00904	04/20/00	07/20/00	10/10/00	12/12/00
17	BlueStar Networks, Inc. d/b/a Covad		Nashville	DSL Internet Access and Phone Service	98-00569 99-00339	08/07/98	09/22/98	05/07/99	06/08/99
18	Broadwing Local Service		Statewide	Full Range of Services	00-00710	08/10/00			
19	Brooks Fiber Communications of TN, Inc.	Brooks Fiber Properties, Inc. Merged with WorldCom	Knoxville	Full Range of Services	95-02764 96-01484	07/14/95	09/07/95	10/10/96	12/03/96
20	Business Telecom, Inc. d/b/a BTI Telecommunications, Inc.		Statewide	Full Range of Services	98-00334 00-00478	05/08/98	07/07/98	06/09/00	08/15/00
21	Cardinal Communications		Statewide	Full Range of Services	99-00709	09/11/99	01/26/00		
22	CaroNet, Inc.	f/k/a Interpath Communications, Inc. 03/02 Transfer to Progress Telecom Corp.(02-00116)	Statewide	Full Range of Services	98-00851 00-01109	12/02/98	02/09/99	12/12/00	02/21/01
23	CCCTN, Inc. d/b/a CONNECT		Statewide	Full Range of Services	99-00854	11/05/99	03/28/00		

TENNESSEE COMPETING TELECOMMUNICATION SERVICES PROVIDER "CTSP" SUMMARY INFORMATION

NOTE: Revisions this report are BOLD/ITALICIZED						CCN APPLICATION		INTERCONNECT AGREEMENTS	
COMPANY (CTSP)	CORPORATE AFFILIATIONS	SERVICE AREA	SERVICES	DOCKET NO.	FILED	APPROVED	FILED	APPROVED	
24	CenturyTel Solutions		Statewide	Full Range of Services	00-00075	01/31/00	03/14/00		
25	Cinergy Communications Co.	f/k/a Community Telephone Corporation	Statewide	Full Range of Services	01-00112	02/01/01	04/04/01		
26	CommSouth Companies		Statewide	Full Range of Services	02-00665	05/30/02			
27	Computer Business Sciences		Statewide	Full Range of Services	99-00440 00-00408	06/10/99	09/15/99	05/22/00 08/01/00	
28	DIECA Communications, Inc	d/b/a COVAD Communications	Statewide	Full Range of Services	99-00823 02-00585	10/18/99	03/28/00	05/17/02	
29	Digital Teleport, Inc (DTI)	DTI Holding Company	Statewide	Full Range of Services	98-00643	09/22/98	12/08/98		
30	Dixie Net Communications		Statewide	Full Range of Services	01-00090	02/05/01	10/30/01		
31	DSLnet Communications, LLC		Statewide	Full Range of Services	99-00092 99-00564	02/12/99	05/18/99	07/28/99 09/14/99	
32	Eagle Communications, Inc. d/b/a Eagle Communications of Tennessee		Statewide	Full Range of Services	00-00590	07/05/00	09/28/00		
33	Electric Power Board of Chattanooga		Chattanooga	Full Range of Services	97-07488 99-00409	10/16/97	02/09/99	06/10/99 07/27/99	
34	Empire Communications, Inc	f/k/a American Communication Services of Chatt & Knox (ACSI)	Chattanooga Knoxville	Full Range of Services	95-02995 97-00360	08/11/95	10/11/95	03/20/97 04/15/97	
35	Empire Telecom Services, Inc.		Statewide	Full Range of Services	00-00353 00-00718	05/02/00	07/14/00	08/16/00 10/30/00	
36	Enron Broadband Services		Statewide	Full Range of Services	00-00769	07/28/00	01/10/01		
37	Excel Telecommunications, Inc.		Statewide	Full Range of Services	02-00382	04/05/02			
38	Flatel, Inc d/b/a Florida Telephone		Statewide	Full Range of Services	00-00015	01/11/00			
39	Frontier Communications of Tennessee	f/k/a Citizens Telecommunications Co of TN Sister Companies: Citizens Telecom of TN, Citizens Telecom of Volunteer State	Knoxville	Full Range of Services	96-00779 97-00984	04/15/96	06/27/96	05/01/97 05/13/97	
40	Global Crossing Local Services, Inc.	f/k/a Frontier Local Service	Statewide	Full Range of Services	99-00120 00-00830	02/09/99	09/14/99	09/22/00 12/12/00	
41	Global NAPs Gulf, Inc.		Statewide	Full Range of Services	99-00183	03/15/99	05/18/99		
42	ICG Telecom Group, Inc.	ICG USA, Inc	Nashville	Full Range of Services	95-01030 98-00249	01/26/95	08/24/95	08/10/98 09/15/98	
43	IDS Telecom, LLC		Statewide	Full Range of Services	00-01102 01-00658	12/08/00	05/22/01	07/26/01 10/17/01	
44	IG2, Inc.	f/k/a Computer Business Sciences, Inc	Statewide	Full Range of Services	99-00440 00-00408	06/17/99	09/15/99	05/12/00 08/01/00	
45	Intermedia Communications, Inc.	TN Registered Agent: The Prentice-Hall Corp. Systems, Inc	Statewide	Full Range of Services	96-00942 00-00815	04/26/96	09/17/96	09/18/00 11/21/00	
46	INTRADO, Inc.	f/k/a SCC Communications Corp.	Statewide	Resale of BST Services	01-00050	01/15/01	03/05/02		
47	ITC Delta Comm. Inc.	ITC Holding Company	Statewide	Full Range of Services	96-01431 97-00419	10/31/96	01/02/97	04/02/97 05/20/97	
48	KMC Data, LLC		Statewide	Full Range of Services	01-00705	08/08/01	01/29/02		
49	KMC Telecom III, LLC	f/k/a to KMC Telecomm III, Inc	Knoxville	Full Range of Services	99-00211 00-01004	04/01/99	07/28/99	11/16/00 02/06/01	
50	KMC Telecom V		Statewide	Full Range of Services	00-01123	12/19/00	04/19/01		

TENNESSEE COMPETING TELECOMMUNICATION SERVICES PROVIDER "CTSP" SUMMARY INFORMATION

NOTE: Revisions in this report are BOLD ITALICIZED									
	COMPANY (CTSP)	CORPORATE AFFILIATIONS	SERVICE AREA	SERVICES	DOCKET NO.	CCN APPLICATION		INTERCONNECT AGREEMENTS	
						FILED	APPROVED	FILED	APPROVED
51	Knology of TN, Inc.		Statewide	Full Range of Services	00-00058 01-00105	01/28/00	03/28/00	01/30/01	04/03/01
52	LCI International Telecom. Corp. d/b/a Qwest Communications	Merged with Qwest	Statewide	Full Range of Services	96-00783 97-00361	04/19/96	05/30/96	03/20/97	04/15/97
53	LecStar Telecom	f/k/a Empire Telecom Services	Statewide	Full Range of Services	00-00353 00-00718	05/02/00	07/14/00	08/15/00	10/24/00
54	Level 3 Communications LLC (Level 3)	PKS Information Services, Inc. & Level 3 Communications Inc	Statewide	Full Range of Services	98-00610 01-00404	09/04/98	11/03/98	05/02/01	07/20/01
55	Lightyear Communications, Inc.	f/k/a UniDial, Inc	Statewide	Full Range of Services	00-00996 01-00598	11/02/00	02/22/01	07/09/01	10/05/01
56	LoadPoint Telecommunications, LLC	CCN Revoked 01/01, CCN Re-instated 03/02	Statewide	Full Range of Services	98-00869 02-00467	12/11/98	02/02/99c	04/22/02	06/11/02
57	MacLeod USA Telecommunications Services, Inc.	f/k/a CapRock Telecommunications, Corp.	Statewide	Full Range of Services	99-00852	11/02/99	01/26/00		
58	Madison River Communication, Inc		Statewide	Facilities-based, Resale Statewide	00-00381 02-00586	05/12/00	08/07/00	05/16/02	
59	Maverix com, Inc d/b/a Maverix.net		Statewide	Full Range of Services	99-00946	12/06/99	05/09/00		
60	Maxcess, Inc.		Statewide	Full Range of Services	00-00744 01-00213	08/18/00	12/14/00	03/01/00	06/08/01
61	MCImetro Access Transmission Services, Inc.	Merging with WorldCom	Memphis	Full Range of Services	93-08793 97-00445	11/22/93	11/20/95	04/07/97	05/06/97
62	MCI WorldCom Communications, Inc.	Merged with MFS & MCI	Statewide	Full Range of Services	96-00780 02-00779	04/17/96	05/30/96	07/10/02	
63	Memphis Network, LLC	Joint owned by MLGW & ADL Networks - TN	Memphis	Full Range of Services	99-00909 01-00806	11/24/99	06/12/01	09/14/01	12/17/01
64	Momentum Business Solutions		Statewide	Full Range of Services	01-00379 01-00694	04/24/01	07/13/01	08/06/01	10/09/01
65	MountaiNet Telephone Company		Statewide	Full Range of Services	02-00446	04/18/02	06/26/02		
66	NA Communications, Inc. (NACI)	Net Access, Inc	Statewide	Full Range of Services	98-00597 01-00111	08/28/98	08/10/99	01/31/01	04/03/01
67	NationNet Communication		Statewide	Full Range of Services	01-00447	05/21/01	08/29/01		
68	Navigator Telecommunications, LLC		Statewide	Full Range of Services	99-00726 00-00120	09/29/99	01/26/00	02/17/00	04/25/00
69	Network Plus, Inc.		Statewide	Full Range of Services	98-00581	08/19/98	02/09/99		
70	Network Telephone Corporation		Statewide	Full Range of Services	00-00009 00-00663	01/04/00	06/23/00	07/27/00	10/24/00
71	New Edge Network, Inc.		Statewide	Full Range of Services	99-00714	09/21/99	03/28/00		
72	New South Communications, Corporation		Statewide	Full Range of Services	98-00325 98-00465	05/08/98	06/30/98	07/09/98	08/18/98
73	NOS Communications		Statewide	Full Range of Services	01-00449 01-00888	05/21/01	08/29/01	10/11/01	12/04/01
74	NOW Communications		Statewide	Full Range of Services	01-00878 02-00114	10/11/01	12/03/01	02/01/02	04/09/02
75	NuVox Communications, Inc.	f/k/a TriVergent Communications, f/k/a State Communications	Statewide	Full Range of Services	99-00806 00-00736	10/20/99	01/26/00	08/18/00	10/24/00
76	O1 Communications of Tennessee, LLC		Statewide	Full Range of Services	99-00861	11/05/99	02/22/01		
77	OnePoint Communications, Georgia LLC	Merged with Verizon Communications	Statewide	Full Range of Services	00-00112	02/15/00	07/14/00		
78	Premiere Network Services, Inc.		Statewide	Full Range of Services	00-00632 01-00158	07/12/00	10/12/00	02/20/01	04/17/01
79	Qwest Communications Corporation		Statewide	Full Range of Services	99-00922	12/02/99	03/21/01		

TENNESSEE COMPETING TELECOMMUNICATION SERVICES PROVIDER "CTSP" SUMMARY INFORMATION

NOTE: Revisions to this report are BOLD ITALICIZED									
	COMPANY (CTSP)	CORPORATE AFFILIATIONS	SERVICE AREA	SERVICES	DOCKET NO.	CCN APPLICATION		INTERCONNECT AGREEMENTS	
						FILED	APPROVED	FILED	APPROVED
80	Rhythms Links, Inc.	f/k/a ACI Corp	Statewide	Full Range of Services	99-00122 00-00656	02/19/99	04/27/99	07/24/00	10/10/00
47	Sprint	Sprint Communication Co L P.	Statewide	Full Range of Services	96-01153 97-07547	07/17/96	10/03/96	11/07/97	12/02/97
48	TCG MidSouth, Inc	Teleport Communications Group AT&T	Nashville Knoxville Chattanooga	Full Range of Services	97-00949 98-00642	04/25/97	07/14/97	09/21/98	10/20/98
49	TelePak Networks Inc.		Statewide	Full Range of Services	00-00930 01-00374	10/19/00	02/22/01	04/23/01	06/26/01
50	TeleSys, Inc. d/b/a Access America		Statewide	Full Range of Services	01-00165 01-00455	02/20/01	04/19/01	5/23/01	7/20/01
51	Teligent Services, Inc.		Memphis, Nashville	Full Range of Services	98-00210 98-00619	03/25/98	05/05/98	09/11/98	10/20/98
52	The Other Phone Company d/b/a Access One Communications		Statewide	Full Range of Services	99-00694	09/16/99			
53	Time Warner Telecom of the Mid-South	Time Warner	Memphis	Full Range of Services	93-02980 96-01013	03/19/93	08/24/95	-	-
54	USCarrier Telecom, LLC		Statewide	Full Range of Services	01-00512	06/12/01	09/13/01	06/07/96	06/28/96
55	US LEC of TN, Inc	US LEC of Tennessee L L C	Nashville Memphis	Full Range of Services	97-00387 98-00811	04/03/97	07/15/97	11/12/98	02/19/99
56	U S TelePacific Corp d/b/a TelePacific Communications		Statewide	Full Range of Services	00-00697	08/02/00	12/14/00		
57	U.S. West Interprise America, Inc.	U S West	Statewide	Private Line Frame Relay	97-01383	07/24/97	09/09/97		
58	Valor Telecommunications CLEC of TN		Statewide	Full Range of Services	00-00681	07/31/00			
59	Vartec Telecom, Inc.		Statewide	Full Range of Services	01-00760 02-00360	08/31/01	01/29/02	03/28/02	06/11/02
60	VIVO-TN, LLC		Statewide	Full Range of Services	00-01092	12/08/00	05/02/01		
61	Williams Communications, Inc d/b/a Vyvx, Inc		Statewide	Full Range of Services	99-00398	06/03/99	09/15/99		
62	WinStar Wireless, Inc	WinStar Communicatoin 04/02	Memphis Nashville	Full Range of Services	95-03232 96-01587	08/31/95	12/22/95	11/08/96	02/04/97
63	XO Tennessee, Inc	f/k/a Nextlink of Tennessee	Nashville Memphis	Full Range of Services	95-02502 96-01018	06/16/95	09/29/95	05/23/96	06/25/96
64	XSPEDIUS Corp. (01/01) XSPEDIUS, LLC (05/02)	f/k/a XSPEDIA Corp. name chg to XSPEDIUS, LLC 02-00476	Statewide	Full Range of Services	00-00572	06/30/00	08/23/00		
65	Z-Tel Communications		Statewide	Full Range of Services	00-00861	10/03/00	03/22/01		
66	Zephion Networks, Inc	f/k/a Domino Networks Communications	Statewide	Full Range of Services	01-00013	01/04/01	04/04/01		
67	Zone Telecom, Inc.		Statewide	Full Range of Services	00-00878	09/29/00			
		TOTAL CERTIFIED AS CTSP	92						
		CTSP APPLICATIONS PENDING	9						
		INTERCONNECT AGREEMENT APPROVED	55						

"RESELLERS" OF TENNESSEE BST SERVICES SUMMARY INFORMATION

	NOTE: Revisions this report are BOLD ITALICIZED		SERVICE AREA	SERVICES	DOCKET NO.	CCN APPLICATION	RESALE AGREEMENTS	
	COMPANY (RESELLER)	CORPORATE AFFILIATIONS				APPROVED	FILED	APPROVED
1	ALLTEL Communications, Inc.		Statewide	Resale of BST Services	99-00149 99-00492	09/21/99	07/06/99	09/23/99
2	American MetroCom/Tennessee, Inc.		Statewide	Resale of BST Services	00-00731	04/25/00		
3	American Network Exchange d/b/a AMNEX		Statewide	Resale of BST Services	95-02728	08/01/95		
4	American Telecommunications		Statewide	Resale of BST Services	97-07570 98-00281	02/03/98	04/20/98	06/02/98
5	Ameritech Communications International, Inc.	Ameritech, a subsidiary of SBC	Statewide	Resale of BST Services	97-07510	05/19/98		
6	ANNOX	Bought by Charter Communications	Nashville, Pleasant View	Resale of BST Services	96-01314 97-01382	10/15/96	07/23/97	09/09/97
7	Appliance & TV Rentals, Inc. d/b/a Fones 4-U	Ownership transferred to Ring Connection, Inc 4/30/02, 01-01114	Statewide	Resale of BST Services	00-00326 00-01066	05/23/00	11/28/00	02/06/01
8	ARBROS Communication	Changed from TracPhone Wireless to Comm South Companies, to AM Communication Solutions to ARBROS f/k/a Comm South in TN	Statewide	Resale of BST Services	97-01327 97-01414	08/19/97	08/21/97	10/07/97
9	ATM Discount Communications	f/k/a Discount Communications	Statewide	Resale of BST Services	98-00080 99-00032	04/20/98	01/21/99	02/16/99
10	Broadplex, LLC		Statewide	Resale of BST Services	00-00173	01/10/01		
11	Budget Phone, Inc.		Statewide	Resale of BST Services	99-00212 01-00133	09/14/99	02/06/01	04/03/01
12	C1 ² , Inc.		Statewide	Resale of BST Services	99-00490 01-00729	01/11/00	08/02/01	10/23/01
13	CAT Communications, Inc.		Statewide	Resale of BST Services	99-00925 00-00607	02/15/00	07/11/00	09/12/00
14	Choctaw Communications, Inc. d/b/a Smoke Signal Communications	01-00857; Acquired by RECONEX, 12/28/01	Statewide	Resale of BST Services	99-00418 00-01061	08/24/99	12/01/00	02/06/01
15	Ciera Network Systems, Inc.		Statewide	Resale of BST Services	01-00693 02-00588	03/05/02	05/16/02	
16	Cinergy Communications Co.	f/k/a Wright Business, Inc ; f/k/a Community Telephone Corp. d/b/a Long Distance Mgmt	Statewide	Resale of BST Services	95-03300 97-01444	11/07/95	09/15/97	12/02/97
17	Classic Telephone Company		Statewide	Resale of BST Services	99-00565	01/25/00		
18	Columbia Telecommunications, Inc.		Statewide	Resale of BST Services	99-00827	11/23/99		
19	Communications Brokerage Services, Inc		Statewide	Resale of BST Services	96-01351 00-00497	10/01/96	06/13/00	08/16/00
17	Concert Communications Sales, LLC		Statewide	Resale of BST Services	99-00419	10/26/99		
18	Credit Loans, Inc. d/b/a Lonestar State Tel. Co.		Statewide	Resale of BST Services	00-00024 01-00263	03/28/00	03/26/01	06/08/01
19	Dial & Save of Tennessee	Telco Communications Group, Inc.	Statewide	Resale of BST Services	96-00982	08/13/96		
20	DPI-Teleconnect, LLC		Statewide	Resale of BST Services	98-00621 99-00199	03/02/99	03/24/99	04/20/99
21	East Tennessee Network		Statewide	Facility-based Reseller	01-00728	11/07/01		
22	Empire Telecom Services, Inc.		Statewide	Resale of BST Services	99-00818 00-00718	02/15/00	08/15/00	10/30/00
23	Ernest Telecommunications		Statewide	Resale of BST Services	98-00649	03/16/99		
24	ESSX Communications d/b/a eLEC Communications		Statewide	Resale of BST Services	00-00693 02/00535	05/22/01	05/18/02	

"RESELLERS" OF TENNESSEE BST SERVICES SUMMARY INFORMATION

	NOTE: Revisions in this report are BOLD (ITALICIZED)		SERVICE AREA	SERVICES	DOCKET NO.	CCN APPLICATION	RESALE AGREEMENTS	
	COMPANY (RESELLER)	CORPORATE AFFILIATIONS				APPROVED	FILED	APPROVED
25	Excel Operations	Teleglobe eMeritus Communications	Statewide	Resale of BST Services	96-01030	06/25/96		
26	Express Connection Telephone Service		Statewide	Resale of BST Services	NA 99-00568	NA	08/05/99	09/14/99
27	EZ Phone, Inc.		Statewide	Resale of BST Services	97-01230 98-00144	09/23/97	03/02/98	05/02/98
28	EZ Talk Communications, LLC		Statewide	Resale of BST Services	98-00390 00-00201	10/20/98	03/08/00	06/16/00
29	Fair Financial LLC <i>d/b/a</i> Midstate Telecommunications		Statewide	Resale of BST Services	99-00907 01-00071	01/25/00	01/18/01	04/02/01
30	GE Capital Communication Services		Statewide	Resale of BST Services	96-01430	10/15/96		
31	HFG Enterprises <i>d/b/a</i> East TN Phone Service	Tennessee Waste Movers	Statewide	Resale of BST Services	98-00234 98-00570	07/07/98	08/11/98	09/15/98
32	Holt and Company		Statewide	Resale of BST Services	NA 02-00611	NA	05/21/02	08/05/02
33	Image Access, Inc.		Statewide	Resale of BST Services	98-00460 99-00725	10/06/98	09/23/99	12/07/99
34	Intellicall Operator Services, Inc. (IOS)		Statewide	Resale of BST Services	NA	NA		
35	Interlink Telecommunications		Statewide	Resale of BST Services	97-00916 97-07477	07/01/97	10/15/97	12/02/97
36	Jerry LaQuiere		Statewide	Resale of BST Services	97-00440 99-00910	05/20/97	11/23/99	01/25/00
37	Joyce F. Hudspeth		Statewide	Resale of BST Services	99-00215	07/13/99		
38	Lawrence Harsbro <i>d/b/a</i> Push Button Paging		Statewide	Resale of BST Services	98-00317 99-00232	08/04/98	04/09/99	05/04/99
39	LecStar Telecom	f/k/a Empire Telecom Services, Inc	Statewide	Resale of BST Services	99-00818 00-00718	02/15/00	08/15/00	10/24/00
40	Lightyear Communications	f/k/a UniDial, Inc.	Statewide	Resale of BST Services	98-00674	01/12/99		
41	Max-Tel Communications, Inc.		Statewide	Resale of BST Services	98-00235 00-00186	07/21/98	03/03/00	05/09/00
42	Money To Go, Inc.		Statewide	Resale of BST Services	99-00971	02/01/00		
43	MVX Communications, LLC		Statewide	Resale of BST Services	99-00677	03/14/00		
44	Navigator Telecommunications, LLC		Statewide	Resale of BST Services	99-00412 00-00816	08/24/99	09/15/00	12/01/00
45	New South Phone Connect		Statewide	Resale of BST Services	00-00063 00-00200	02/29/00	03/08/00	05/23/00
46	NOW Communications		Statewide	Resale of BST Services	97-00911 00-00781	08/19/97	09/07/00	12/01/00
47	<i>NUI Telecom, Inc.</i>		Statewide	Resale of BST Services	NA 02-00472	NA		08/05/02
48	NuStar Communications Corp.		Statewide	Resale of BST Services	97-07447 98-00043	01/06/98	01/28/98	03/10/98
49	OnePoint Communications, Georgia, LLC		Statewide	Resale of BST Services	98-00501	10/20/98		
50	Opus Correctional, Inc		Statewide	Resale of BST Services	NA	NA		
51	Phone-Link, Inc.		Statewide	Resale of BST Services	98-00274 00-00498	06/30/98	06/13/00	8/16/00
52	Phone Reconnect of America, LLC		Statewide	Resale of BST Services	99-00594 01-00671	11/23/99	07/30/01	10/24/01
53	Preferred Carrier		Statewide	Resale of BST Services	96-00941 97-01158	06/25/96	05/30/97	09/09/97
54	P. V. Tel., LLC		Statewide	Resale of BST Services	98-00004 98-00282	01/13/98	04/20/98	06/02/98
55	Quintelco, Inc.		Statewide	Resale of BST Services	97-01304 99-00220	03/24/98	04/05/99	05/04/99

"RESELLERS" OF TENNESSEE BST SERVICES SUMMARY INFORMATION

<i>NOTE: Revisions this report are BOLD ITALICIZED!</i>		SERVICE AREA	SERVICES	DOCKET NO.	CCN APPLICATION	RESALE AGREEMENTS		
COMPANY (RESELLER)	CORPORATE AFFILIATIONS				APPROVED	FILED	APPROVED	
56	Qwest Communication Services, Inc.		Statewide	Resale of BST Services	99-00922 01-00550	03/21/01	06/22/01	08/07/01
57	SBC Telecom, Inc.	SBC Communications	Statewide	Resale of BST Services	00-00025 00-00621	03/28/00	07/13/00	09/12/00
58	Seven Bridges Communication		Statewide	Resale of BST Services	01-00116	08/07/01		
59	Shared Communications Services, Inc.		Statewide	Resale of BST Services	96-01160	01/07/97		
60	Southern Telemanagement Group		Statewide	Resale of BST Services	00-00104 00-01062	03/14/00	12/01/00	02/06/01
61	Speedy Reconnect, Inc.		Statewide	Resale of BST Services	99-00652	10/12/99		
62	State Discount Telephone, LLC		Statewide	Resale of BST Services	00-00337 00-00735	05/06/00	06/18/00	10/24/00
63	Sterling International Funding, Inc. <i>d/b/a</i> RECONEX		Statewide	Resale of BST Services	97-01188 97-01362	07/01/97	07/22/97	09/09/97
64	Suretel, Inc.		Statewide	Resale of BST Services	00-00150 00-00740	05/09/00	08/21/00	11/21/00
65	Talk.America, Inc.	<i>f/k/a</i> Talk com Holding Corp. <i>d/b/a</i> Network Services of New Hope & <i>d/b/a</i> The Phone Co.	Statewide	Resale of BST Services	97-01217	06/30/98		
66	TeleConex, Inc.		Statewide	Resale of BST Services	98-00353 00-00183	09/15/98	03/03/00	05/09/00
67	Tele-Sys, Inc. <i>d/b/a</i> Access America		Statewide	Resale of BST Services	96-00976 97-00273	08/13/96	03/03/97	04/15/97
68	TEL-LINK	Acquired by NOW	Statewide	Resale of BST Services	97-00364 97-01363	04/29/97	07/22/97	09/09/97
69	Tennessee Phone Service		Statewide	Resale of BST Services	96-01618 00-00185	04/29/97	03/03/00	05/09/00
70	Tennessee Telephone Service		Statewide	Resale of BST Services	98-00639 99-00569	11/03/98	08/05/99	09/23/99
71	The Other Phone Company, Inc. <i>d/b/a</i> Access One Communications		Statewide	Resale of BST Services	98-00351 99-00399	11/03/98	06/02/99	07/29/99
72	The Other Phone Company, Inc. <i>d/b/a</i> Omnicall		Statewide	Resale of BST Services	98-00369 00-00184	07/21/98	03/03/00	05/22/00
73	Touch 1 Communications, Inc.		Statewide	Resale of BST Services	98-00447 98-00818	02/02/99	11/18/98	01/19/99
74	Touch America		Statewide	Facility-based Reseller	00-00984	02/22/01		
75	U-Dial of TN, Inc.	<i>f/k/a</i> MoneyPlace, LLC 01-00891; Name changed to U-Dial of TN, Inc. 11/6/01c	Statewide	Resale of BST Services	98-00646 01-00678	01/12/99	07/31/01	10/23/01
76	Universal Telecom		Statewide	Resale of BST Services	99-00237 02-00235	05/04/99	03/06/02	05/24/02
77	USA Telecom, Inc.		Statewide	Resale of BST Services	99-00633 00-00805	10/12/99	07/10/00	09/12/00
78	USA Quick Phone	<i>f/k/a</i> Vast-Tel Communications, Inc & One Source Utilities	Statewide	Resale of BST Services	98-00311 00-01001	07/21/98	11/13/00	01/23/01
79	U.S. Telco, Inc.		Statewide	Resale of BST Services	97-00456 98-00044	09/09/97	01/12/98	03/24/98
80	Zephion Networks	<i>f/k/a</i> Domino Networks Communications	Statewide	Resale of BST Services	01-00013	04/04/01		
81	Z-Tel Communications, Inc.		Statewide	Resale of BST Services	98-00410	09/15/98		
		TOTAL CERTIFIED AS RESELLERS Only	84					

"RESELLERS" OF TENNESSEE BST SERVICES SUMMARY INFORMATION

NOTE: Revisions this report are BOLD-ITALICIZED!		SERVICE AREA	SERVICES	DOCKET NO.	CCN APPLICATION	RESALE AGREEMENTS	
COMPANY (RESELLER)	CORPORATE AFFILIATIONS				APPROVED	FILED	APPROVED
	RESELLER AGREEMENT APPROVED	56					

BELLSOUTH-FLORIDA CLEC AGREEMENTS -COLLOCATION, INTERCONNECTION AND RESALE

EXHIBIT ES-3

OBJECT_NAME	STATUS	DOC_TYPE	EFFECTIVE_DATE	EXPIRATION_DATE	CONTRACT_TYPE	FL
1 BellSouth Long Distance - Stand Alone Collocation	ACTIVE	Contract	09/18/01	09/17/03	Collocation	FL
2 Cable & Wireless IXC Cross Connect	ACTIVE	Contract	09/15/02	09/14/04	Collocation	FL
3 CoStreet IXC Cross Connect	ACTIVE	Contract	09/12/02	09/11/04	Collocation	FL
4 MCI WorldCom Network Services	ACTIVE	Contract	02/28/02	02/27/05	Collocation	FL
5 Powertel Collocation	ACTIVE	Contract	04/09/01	09/22/02	Collocation	FL
6 Qwest IXC Cross Connect	ACTIVE	Contract	09/13/02	09/12/04	Collocation	FL
7 1-800 RECONEX, INC.	ACTIVE	Contract	01/02/01	01/01/03	Interconnection	FL
8 ACCESS Integrated Networks, Inc.	ACTIVE	Contract	02/17/00	02/16/03	Interconnection	FL
9 ALEC, Inc. (Active)	ACTIVE	Contract	04/24/00	08/11/02	Interconnection	FL
10 ALLTEL Communications, Inc. (FL) - 2001	ACTIVE	Contract	12/20/01	12/19/03	Interconnection	FL
11 ANEW BROADBAND, INC. 2Q01 ICA	ACTIVE	Contract	09/05/01	09/04/04	Interconnection	FL
12 AT&T Communications of the Southern States (2001)	ACTIVE	Contract	10/26/01	10/25/04	Interconnection	FL
13 AWESOME COMMUNICATIONS INCORPORATED	ACTIVE	Contract	05/02/02	05/01/05	Interconnection	FL
14 Access Point, Inc.	ACTIVE	Contract	05/03/01	05/02/03	Interconnection	FL
15 Accutel of Texas Renego	ACTIVE	Contract	08/24/01	08/23/03	Interconnection	FL
16 Adelphia Florida Renegotiation	ACTIVE	Contract	06/20/00	12/31/02	Interconnection	FL
17 Advanced Tel., Inc. dba EATEL	ACTIVE	Contract	02/05/02	02/04/03	Interconnection	FL
18 Advantage Group of Florida Communications, L.L.C. fk	ACTIVE	Adoption Paper	02/18/02	09/11/04	Interconnection	FL
19 Aero Communications	ACTIVE	Contract	12/18/01	12/17/03	Interconnection	FL
20 AirCover Network Solutions, Inc.	ACTIVE	Contract	09/04/01	09/03/04	Interconnection	FL
21 AI-Call	ACTIVE	Contract	01/08/01	01/07/04	Interconnection	FL
22 Allegiance-Florida	ACTIVE	Adoption Paper	03/20/01	10/02/02	Interconnection	FL
23 Alternative Phone, Inc 2002 Agreement	ACTIVE	Contract	08/08/02	08/07/05	Interconnection	FL
24 AmeriMex Communications Corp. - ICA 2002	ACTIVE	Contract	08/08/02	08/07/05	Interconnection	FL
25 American Fiber Systems, Inc.	ACTIVE	Contract	04/03/01	12/31/02	Interconnection	FL
26 Arrow Communications	ACTIVE	Contract	05/09/01	05/08/03	Interconnection	FL
27 Atlantic.net	ACTIVE	Contract	07/27/01	12/31/02	Interconnection	FL
28 Auglink	ACTIVE	Contract	02/09/01	02/08/03	Interconnection	FL
29 Birch Telecom of the South, Inc. dba Birch Telecom db	ACTIVE	Contract	07/14/00	09/13/04	Interconnection	FL
30 BroadRiver Communication	ACTIVE	Contract	03/29/01	06/29/03	Interconnection	FL
31 BroadStreet adoption of e.spire	ACTIVE	Adoption Paper	12/01/00	12/31/02	Interconnection	FL
32 Broadslate Networks, Inc.	ACTIVE	Contract	04/13/01	04/12/03	Interconnection	FL
33 Budget Phone, Inc. - ICA	ACTIVE	Contract	05/02/02	05/02/05	Interconnection	FL

BELLSOUTH-FLORIDA CLEC AGREEMENTS -COLLOCATION, INTERCONNECTION AND RESALE

EXHIBIT ES-3

34 Business Telecom, Inc.	ACTIVE	Contract	02/21/00	09/30/02	Interconnection	FL
35 C.M. (new)	ACTIVE	Contract	09/18/02	09/17/05	Interconnection	FL
36 CKS, Inc. (FL)	ACTIVE	Contract	10/19/00	10/18/02	Interconnection	FL
37 Cbeyond Communications, LLC (Active)	ACTIVE	Contract	11/10/00	11/09/03	Interconnection	FL
38 Choctaw Communications (Reneg)	ACTIVE	Contract	12/10/01	12/09/04	Interconnection	FL
39 Ciera Network Systems, Inc.	ACTIVE	Contract	08/03/01	08/02/03	Interconnection	FL
40 City of Gainesville, a municipal corporation dba GRUCo	ACTIVE	Contract	04/13/02	04/12/04	Interconnection	FL
41 Columbia Telecommunications, Inc. dba aXessa	ACTIVE	Contract	01/08/01	01/07/03	Interconnection	FL
42 Columbus Local Communications	ACTIVE	Contract	08/13/01	08/12/03	Interconnection	FL
43 ComSouth Telenet, Inc.	ACTIVE	Adoption Paper	10/01/01	09/08/02	Interconnection	FL
44 Comm South Companies, Inc. & E-Z Tel, Inc. Agreeeme	ACTIVE	Contract	07/04/02	07/03/05	Interconnection	FL
45 Compass Telecommunications, Inc. (Active 11-28-00)	ACTIVE	Contract	11/28/00	11/27/02	Interconnection	FL
46 Competitive Communications, Inc.	ACTIVE	Contract	02/26/01	02/25/03	Interconnection	FL
47 Connect! - a	ACTIVE	Contract	02/09/01	10/05/03	Interconnection	FL
48 Coral Telecom, Inc. - 2002	ACTIVE	Contract	06/08/02	06/07/05	Interconnection	FL
49 Cordia Communications Corporation Adoption of Essex	ACTIVE	Adoption Paper	08/08/02	05/10/05	Interconnection	FL
50 Covad Communications Company	ACTIVE	Contract	12/19/01	12/18/04	Interconnection	FL
51 Creative Telecom, Inc.	ACTIVE	Contract	07/11/02	07/10/05	Interconnection	FL
52 D-Tel, Inc. Agreement	ACTIVE	Contract	11/19/01	11/18/04	Interconnection	FL
53 DC Hewlett Communications	ACTIVE	Contract	03/24/02	03/23/05	Interconnection	FL
54 DMJ Communications, Inc. - Renegotiation	ACTIVE	Contract	06/07/02	06/06/05	Interconnection	FL
55 DSL Internet Corporation dba DSLi	ACTIVE	Adoption Paper	11/13/01	05/16/03	Interconnection	FL
56 DSL Telecom, Inc.	ACTIVE	Contract	06/14/01	06/13/03	Interconnection	FL
57 DSLnet Communications, LLC	ACTIVE	Adoption Paper	12/01/01	04/04/03	Interconnection	FL
58 Deland Actel, Inc. Interconnection Agreement	ACTIVE	Contract	12/17/01	12/16/04	Interconnection	FL
59 Dialog Small Business Alliance, Inc. (fka Choice Teleph	ACTIVE	Contract	11/23/01	11/22/04	Interconnection	FL
60 Direct2Internet Corporation	ACTIVE	Contract	09/12/00	09/11/02	Interconnection	FL
61 DukeNet Communications, LLC	ACTIVE	Contract	07/25/01	07/24/03	Interconnection	FL
62 E-Tel, LLC (New)	ACTIVE	Contract	11/20/00	11/19/02	Interconnection	FL
63 E-Z Access USA, Inc. Renegotiation	ACTIVE	Contract	12/14/01	12/13/04	Interconnection	FL
64 EZ Talk Communications, LLC & EZ Talk Communicati	ACTIVE	Adoption Paper	09/12/02	04/15/03	Interconnection	FL
65 East Tennessee Network Interconnection Agreement	ACTIVE	Contract	01/31/02	01/30/05	Interconnection	FL
66 Edge Connections, Inc.	ACTIVE	Contract	01/18/01	01/17/03	Interconnection	FL
67 Electric Power Board of Chattanooga 2001	ACTIVE	Contract	05/16/01	05/15/03	Interconnection	FL
68 Ernest Communications, Inc. - Renegotiation	ACTIVE	Contract	05/02/02	05/01/05	Interconnection	FL
69 Essex Communications Inc. DBA eLEC Communication	ACTIVE	Contract	05/11/02	05/10/05	Interconnection	FL

BELLSOUTH-FLORIDA CLEC AGREEMENTS -COLLOCATION, INTERCONNECTION AND RESALE

EXHIBIT ES-3

70	Excel Telecommunications	ACTIVE	Contract	02/06/02	02/05/04	Interconnection	FL
71	FLATEL, Inc. - ICA 2Q02	ACTIVE	Contract	08/01/02	07/31/05	Interconnection	FL
72	FPL FiberNet Adoption of MCI with changes	ACTIVE	Adoption Paper	08/23/02	09/11/04	Interconnection	FL
73	Fairpoint Communications	ACTIVE	Contract	11/06/01	11/05/04	Interconnection	FL
74	Florida Digital Network Stand Alone	ACTIVE	Contract	09/05/01	09/04/02	Interconnection	FL
75	Focal Communications Corp.	ACTIVE	Adoption Paper	02/22/01	06/29/03	Interconnection	FL
76	Follow-On Agreement for MCI in Florida	ACTIVE	Contract	09/12/01	09/11/04	Interconnection	FL
77	GSiWave.com (2002)	ACTIVE	Contract	08/24/02	08/23/05	Interconnection	FL
78	Ganesa Telecom., Inc.	ACTIVE	Contract	09/14/01	09/13/03	Interconnection	FL
79	Ganoco, Inc. dba American Dial Tone, Inc. - Florida	ACTIVE	Contract	07/02/02	10/25/04	Interconnection	FL
80	Gateway Communications, Inc.	ACTIVE	Adoption Paper	08/03/01	09/08/02	Interconnection	FL
81	Global Connection, Inc. of America Adoption of NOW In	ACTIVE	Adoption Paper	01/23/02	04/15/03	Interconnection	FL
82	Global Crossing Local Services, Inc.	ACTIVE	Contract	04/25/00	12/31/02	Interconnection	FL
83	GlobalNAPSFloridaAgmt	ACTIVE	Contract	08/02/01	08/01/03	Interconnection	FL
84	Grande Communications	ACTIVE	Adoption Paper	12/11/00	06/29/03	Interconnection	FL
85	Granite Telecommunications-Adopt Level 3 (AL,FL,KY,	ACTIVE	Adoption Paper	08/22/02	12/31/03	Interconnection	FL
86	GulfPines Communications, Inc. - Renego	ACTIVE	Contract	09/04/01	09/03/04	Interconnection	FL
87	Harbor Communications Interconnection Agreement	ACTIVE	Contract	01/31/02	01/30/05	Interconnection	FL
88	Hargray	ACTIVE	Adoption Paper	09/04/01	09/08/02	Interconnection	FL
89	Heritage Technologies FL Agreement	ACTIVE	Contract	12/03/01	12/02/04	Interconnection	FL
90	IDS - Attachment 4 - FL	ACTIVE	Adoption Paper	09/10/01	09/05/02	Interconnection	FL
91	IDS FL Renegotiation	ACTIVE	Contract	01/27/01	01/26/03	Interconnection	FL
92	ISN Communications (Reneg)	ACTIVE	Adoption Paper	01/09/02	01/26/03	Interconnection	FL
93	ITC^DeltaCom Communications, Inc. (FL)	ACTIVE	Contract	02/09/01	12/31/02	Interconnection	FL
94	Image Access, Inc. dba New Phone	ACTIVE	Contract	06/19/02	06/18/05	Interconnection	FL
95	InterCept Communications Technologies, Inc.	ACTIVE	Adoption Paper	10/15/01	12/31/03	Interconnection	FL
96	Intermedia - FL	ACTIVE	Adoption Paper	06/17/02	09/11/04	Interconnection	FL
97	Intertoll Communications Network Corp. - ICA	ACTIVE	Contract	08/22/02	08/21/05	Interconnection	FL
98	Intetech, L.C.	ACTIVE	Contract	09/06/00	09/05/02	Interconnection	FL
99	JTC Communications, Inc. - Renegotiation	ACTIVE	Contract	11/01/01	10/31/04	Interconnection	FL
100	KMC Telecom Holdings, Inc.	ACTIVE	Contract	10/06/00	10/05/03	Interconnection	FL
101	Knology of AL,FL,GA,KY,NC,SC,TN, Inc.	ACTIVE	Contract	09/09/00	09/08/02	Interconnection	FL
102	Level3 Communications, LLC Renegotiation	ACTIVE	Contract	01/01/01	12/31/03	Interconnection	FL
103	LightWave Communications	ACTIVE	Contract	02/01/02	01/31/05	Interconnection	FL
104	Lightyear Reneg IA	ACTIVE	Contract	05/25/02	05/24/05	Interconnection	FL
105	MCI WorldCom Communicaitons - FL	ACTIVE	Contract	09/12/01	09/11/04	Interconnection	FL

BELLSOUTH-FLORIDA CLEC AGREEMENTS -COLLOCATION, INTERCONNECTION AND RESALE

EXHIBIT ES-3

106	Madison River Communications, LLC	ACTIVE	Contract	06/27/01	06/26/03	Interconnection	FL
107	Marietta FiberNet-A	ACTIVE	Contract	07/27/02	07/26/05	Interconnection	FL
108	McLeodUSA Telecommunications Services, Inc.	ACTIVE	Contract	04/05/01	12/31/02	Interconnection	FL
109	Melbourne Venture Group, L.L.C., dba SwiftTel	ACTIVE	Contract	11/26/01	11/25/04	Interconnection	FL
110	Metromedia Fiber Network Svcs	ACTIVE	Contract	07/24/01	07/23/03	Interconnection	FL
111	Metropolitan Telecommunications, Inc.	ACTIVE	Contract	10/11/00	12/31/02	Interconnection	FL
112	Micro-Comm, Inc.	ACTIVE	Contract	11/07/00	11/06/02	Interconnection	FL
113	Momentum Business Solutions - Renegotiation	ACTIVE	Contract	06/12/02	06/11/05	Interconnection	FL
114	Money To Go, Inc. - Renego	ACTIVE	Contract	02/13/02	02/12/05	Interconnection	FL
115	NOS Communications, Inc.	ACTIVE	Adoption Paper	04/30/01	11/29/02	Interconnection	FL
116	NOW Communications, Inc.	ACTIVE	Contract	04/16/01	04/15/03	Interconnection	FL
117	NTERA, INC.	ACTIVE	Contract	04/18/01	04/17/03	Interconnection	FL
118	NUI Telecom	ACTIVE	Contract	05/17/02	05/16/05	Interconnection	FL
119	NationNET Communications Corporation	ACTIVE	Contract	04/11/01	04/10/03	Interconnection	FL
120	National Telecom & Broadband Services, LLC	ACTIVE	Contract	05/29/02	05/28/05	Interconnection	FL
121	Nationslink Communications	ACTIVE	Contract	01/26/01	01/25/03	Interconnection	FL
122	Navigator Telecommunications Agreement	ACTIVE	Contract	08/10/02	08/09/05	Interconnection	FL
123	Network Access Solutions Corporation	ACTIVE	Contract	03/20/01	03/19/03	Interconnection	FL
124	Network Plus, Inc. Interconnection Agreement	ACTIVE	Contract	10/17/01	10/16/04	Interconnection	FL
125	Network Telephone Corporation	ACTIVE	Contract	05/17/01	05/16/03	Interconnection	FL
126	New Access Communications LLC	ACTIVE	Contract	06/01/01	05/31/03	Interconnection	FL
127	New Edge 2002 Negotiations	ACTIVE	Contract	02/18/02	02/17/05	Interconnection	FL
128	NewSouth Communications Corp.	ACTIVE	Contract	05/18/01	05/17/03	Interconnection	FL
129	North American Software Associates, Ltd - Renegotiation	ACTIVE	Contract	08/07/02	08/06/05	Interconnection	FL
130	North American Telecommunications Corporation	ACTIVE	Contract	09/25/00	09/24/02	Interconnection	FL
131	North American Telecommunications Corporation (fka BACTIVE	ACTIVE	Contract	06/12/01	06/11/03	Interconnection	FL
132	Northeast Telecom	ACTIVE	Adoption Paper	04/12/02	10/05/03	Interconnection	FL
133	Novus Communications, Inc. Adoption of Oltronics, Inc	ACTIVE	Adoption Paper	09/08/02	04/07/05	Interconnection	FL
134	NuStar Telephone Co., Inc. dba Televia Communicatio	ACTIVE	Contract	05/03/01	05/02/03	Interconnection	FL
135	NuVox Communications, Inc. (fka Trivergent Communico	ACTIVE	Contract	06/30/00	06/29/03	Interconnection	FL
136	Ocius Communications, Inc.	ACTIVE	Contract	05/02/01	05/01/03	Interconnection	FL
137	Oltronics, Inc. - Reneg.	ACTIVE	Contract	04/08/02	04/07/05	Interconnection	FL
138	OnePoint Communications - Georgia, LLC (dba Verizon	ACTIVE	Contract	05/06/01	12/31/02	Interconnection	FL
139	OneStar Communications, LLC (fka CRG International,	ACTIVE	Contract	10/10/01	10/09/03	Interconnection	FL
140	OneStar Long Distance	ACTIVE	Contract	04/17/02	04/16/05	Interconnection	FL
141	OneTone Telecom, Inc.	ACTIVE	Contract	08/01/01	07/31/03	Interconnection	FL

BELLSOUTH-FLORIDA CLEC AGREEMENTS -COLLOCATION, INTERCONNECTION AND RESALE

EXHIBIT ES-3

142 Orlando Telephone Company, Inc.	ACTIVE	Contract	04/23/01	04/22/03	Interconnection	FL
143 Oronoco Networks, Inc.	ACTIVE	Contract	08/28/02	08/27/05	Interconnection	FL
144 PNG Telecommunications	ACTIVE	Contract	06/11/01	06/10/03	Interconnection	FL
145 PaeTec	ACTIVE	Contract	06/07/01	06/06/03	Interconnection	FL
146 Pan American Telecom, Incorporated (fka PanAmerica	ACTIVE	Contract	06/02/02	06/01/05	Interconnection	FL
147 Phantom Networks	ACTIVE	Contract	07/30/01	07/29/03	Interconnection	FL
148 Phone Link Interconnection Agmt	ACTIVE	Contract	03/12/01	03/11/03	Interconnection	FL
149 Platinum Communications - Interconnection Agreemen	ACTIVE	Contract	12/14/01	12/13/04	Interconnection	FL
150 Preferred Carrier Services, Inc. dba Telefonos Para To	ACTIVE	Contract	12/13/00	12/12/02	Interconnection	FL
151 Premiere Network Services - AL, FL	ACTIVE	Contract	06/07/01	06/06/03	Interconnection	FL
152 Progress Telecommunications-Adopt Covad	ACTIVE	Adoption Paper	05/18/02	12/18/04	Interconnection	FL
153 Public Telephone Network, Inc. (PUBTEL)	ACTIVE	Contract	10/10/01	10/09/04	Interconnection	FL
154 QuantumShift fka MVX.COM	ACTIVE	Contract	05/18/01	05/17/04	Interconnection	FL
155 Reed Communications	ACTIVE	Contract	02/09/01	02/08/03	Interconnection	FL
156 Rent-A-Line Telephone Company, L.L.C.	ACTIVE	Contract	09/18/01	09/17/04	Interconnection	FL
157 Ruddata Corporation	ACTIVE	Contract	06/28/02	06/27/05	Interconnection	FL
158 SBC Telecom, Inc.	ACTIVE	Contract	07/26/01	07/25/03	Interconnection	FL
159 Sail Networks, Inc. Renegotiation	ACTIVE	Contract	08/08/02	08/07/05	Interconnection	FL
160 South Carolina Net, Inc.	ACTIVE	Adoption Paper	09/29/00	06/29/03	Interconnection	FL
161 Southeastern Services, Inc. - Renegotiation	ACTIVE	Contract	11/01/01	10/31/04	Interconnection	FL
162 Southern Light Interconnection Agmt	ACTIVE	Contract	03/15/02	03/14/05	Interconnection	FL
163 Southern Telecom - Florida Agreement	ACTIVE	Contract	08/23/02	10/25/04	Interconnection	FL
164 Sprint Communications Company & Sprint Spectrum A	ACTIVE	Contract	01/01/01	12/31/03	Interconnection	FL
165 Suntel Metro, Inc.	ACTIVE	Contract	10/31/00	10/30/02	Interconnection	FL
166 SwiftTel Communications, Inc.	ACTIVE	Contract	09/15/00	09/14/02	Interconnection	FL
167 TCG South Florida	ACTIVE	Contract	10/26/01	10/25/04	Interconnection	FL
168 TLX Communications, Inc. d_b_a TelAmerica Adoption	ACTIVE	Adoption Paper	07/19/02	02/04/03	Interconnection	FL
169 Talk Unlimited Now Interconnection Agreement	ACTIVE	Contract	07/21/02	07/20/05	Interconnection	FL
170 TelSon Communications, Inc. (Interconnection Agreeem	ACTIVE	Contract	09/02/02	09/01/05	Interconnection	FL
171 TelWest Communications LLC	ACTIVE	Contract	07/06/01	07/05/03	Interconnection	FL
172 Tele-SyS, Inc. dba Access America - Renegotiation	ACTIVE	Contract	03/20/02	03/19/05	Interconnection	FL
173 Teleconex, Inc. (FL)	ACTIVE	Adoption Paper	01/07/02	01/26/03	Interconnection	FL
174 Telepak Networks, Inc. (2001)	ACTIVE	Contract	03/16/01	03/15/03	Interconnection	FL
175 Telephone Company of Central Florida (nka EPICUS in	ACTIVE	Contract	12/05/00	12/04/02	Interconnection	FL
176 Teligent Services, Inc. Interconnection Agmt	ACTIVE	Contract	04/19/01	12/31/02	Interconnection	FL
177 Terra Telecommunications	ACTIVE	Contract	09/05/02	09/04/04	Interconnection	FL

BELLSOUTH-FLORIDA CLEC AGREEMENTS -COLLOCATION, INTERCONNECTION AND RESALE

EXHIBIT ES-3

178 Texas Homotel, Inc. dba 877-RING AGAIN	ACTIVE	Contract	07/06/02	07/05/05	Interconnection	FL
179 The Other Phone Company dba Access One & Talk Am	ACTIVE	Contract	06/12/02	06/11/05	Interconnection	FL
180 TriComm, Inc. - Renegotiation	ACTIVE	Contract	03/05/02	03/04/05	Interconnection	FL
181 TriStar Communications Renegotiation	ACTIVE	Adoption Paper	04/01/00	10/05/03	Interconnection	FL
182 U.S. South Communications, Inc.	ACTIVE	Contract	04/05/01	04/04/03	Interconnection	FL
183 US LEC of Florida Inc.	ACTIVE	Adoption Paper	01/01/00	10/02/02	Interconnection	FL
184 USCarrier Telecom	ACTIVE	Contract	06/27/02	06/26/05	Interconnection	FL
185 Unicom Communications	ACTIVE	Contract	11/26/01	11/25/04	Interconnection	FL
186 UniversalCom, Inc. Adoption (merged with NewSouth E	ACTIVE	Adoption Paper	07/01/01	05/17/03	Interconnection	FL
187 VCV Communications, Inc. dba AMAFLA Telecom, Inc.	ACTIVE	Contract	05/16/01	05/15/03	Interconnection	FL
188 Vartec (II)	ACTIVE	Contract	07/24/01	07/23/03	Interconnection	FL
189 Velocity Networks of Kentucky, Inc. - 2002	ACTIVE	Contract	07/24/02	07/23/05	Interconnection	FL
190 Vitelco Interconnection Agreement	ACTIVE	Contract	12/19/01	12/18/04	Interconnection	FL
191 WAMnet Communications, Inc.	ACTIVE	Adoption Paper	07/23/01	10/02/02	Interconnection	FL
192 WS Telecom, Inc. dba Expetel (fka LS-One)	ACTIVE	Contract	03/09/01	03/08/03	Interconnection	FL
193 Wakul, Inc.	ACTIVE	Contract	10/16/00	10/15/02	Interconnection	FL
194 WebTel Corporation dba TelePlus	ACTIVE	Contract	09/19/01	09/18/04	Interconnection	FL
195 World Access 2002	ACTIVE	Contract	07/12/02	07/11/05	Interconnection	FL
196 XO Florida, Inc. Stand Alone Agmt	ACTIVE	Contract	04/17/02	12/30/02	Interconnection	FL
197 Xspedius - LEC Unwired - Merger	ACTIVE	Contract	04/04/01	12/31/02	Interconnection	FL
198 Xspedius Corp.	ACTIVE	Contract	01/01/00	12/31/02	Interconnection	FL
199 YeiPOST Network Solutions	ACTIVE	Contract	06/05/01	06/04/03	Interconnection	FL
200 Yipes Transmission, Inc.	ACTIVE	Contract	01/19/01	01/18/03	Interconnection	FL
201 Z-Tel Communications, Inc.	ACTIVE	Contract	11/30/00	11/29/02	Interconnection	FL
202 Zephion Networks Communications, Inc. (ZNC) Interco	ACTIVE	Contract	04/12/01	04/11/03	Interconnection	FL
203 clertech.com, Inc.	ACTIVE	Contract	07/05/02	07/04/05	Interconnection	FL
204 e.spire Communications, Inc.	ACTIVE	Contract	01/01/00	12/31/02	Interconnection	FL
205 A Plus Connect, LLC - a	ACTIVE	Contract	08/29/01	08/28/04	Resale	FL
206 A Plus Connection, LLC	ACTIVE	Contract	05/16/02	05/15/05	Resale	FL
207 A+ Communications, Inc.	ACTIVE	Contract	11/05/01	11/04/04	Resale	FL
208 A-1 Mobile Technologies, Inc.- A	ACTIVE	Contract	02/01/01	01/31/03	Resale	FL
209 A-Tech Telecom, Inc.	ACTIVE	Contract	12/29/00	12/28/02	Resale	FL
210 ABC Connect - Reneg	ACTIVE	Contract	02/12/02	01/28/05	Resale	FL
211 ABC Telcom, Inc. - Reneg	ACTIVE	Contract	10/17/01	10/16/04	Resale	FL
212 AM-TEL - (1) (aka AM-TEL, INC & AM-TEL {states}, LL	ACTIVE	Contract	11/20/01	11/19/04	Resale	FL
213 APPLIANCE AND TV RENTALS, INC. dba Fones-4-U	ACTIVE	Contract	09/20/01	09/19/04	Resale	FL

BELLSOUTH-FLORIDA CLEC AGREEMENTS -COLLOCATION, INTERCONNECTION AND RESALE

EXHIBIT ES-3

214 Advantel Renegotiation	ACTIVE	Contract	03/13/01	03/12/03	Resale	FL
215 AllSouth Phone Connect - Reneg	ACTIVE	Contract	10/02/01	10/01/04	Resale	FL
216 Allpage, Inc. Reneg	ACTIVE	Contract	05/05/02	05/04/05	Resale	FL
217 Alternative Telecommunication Services, Inc. dba Seco	ACTIVE	Contract	10/24/01	10/23/04	Resale	FL
218 Alternative Telecommunications, Inc.	ACTIVE	Contract	10/02/00	10/01/02	Resale	FL
219 AmTel Communications, Inc.	ACTIVE	Contract	12/07/00	12/06/02	Resale	FL
220 American Fiber Network, Inc. - Reneg	ACTIVE	Contract	09/20/01	09/19/04	Resale	FL
221 American Prepaid Telephone Service, LLC	ACTIVE	Contract	01/19/01	01/18/03	Resale	FL
222 Annox - Reneg.	ACTIVE	Contract	10/04/01	10/03/03	Resale	FL
223 Aspire Telecom, Inc. Reneg	ACTIVE	Contract	03/22/02	03/21/05	Resale	FL
224 BellSouth BSE, Inc.	ACTIVE	Contract	01/09/01	01/08/03	Resale	FL
225 BellSouth Long Distance, Inc. - 2002	ACTIVE	Contract	03/25/02	03/24/05	Resale	FL
226 Best Communications	ACTIVE	Contract	02/28/01	02/27/03	Resale	FL
227 BudgeTel Systems, Inc.	ACTIVE	Contract	04/23/01	04/22/03	Resale	FL
228 Burno, Inc. dba Citywide-Tel (Reneg)	ACTIVE	Contract	08/29/01	08/28/03	Resale	FL
229 Buy-Tel Communications, Inc. 2Q01 Resale Agreement	ACTIVE	Contract	10/18/01	10/17/04	Resale	FL
230 C.B. Telecomm	ACTIVE	Contract	03/12/01	03/11/03	Resale	FL
231 CBX Communications New Resale	ACTIVE	Contract	03/01/01	02/28/03	Resale	FL
232 CI2 Incorporated	ACTIVE	Contract	01/25/01	01/24/03	Resale	FL
233 COMMODITY PARTNER, INC.	ACTIVE	Contract	05/22/02	05/21/05	Resale	FL
234 COMUSA, Inc 2Q01 Resale Agreement	ACTIVE	Contract	08/15/01	08/14/03	Resale	FL
235 CPI Communications Network Inc 2002	ACTIVE	Contract	08/21/02	08/20/05	Resale	FL
236 CPI Communications Network, Inc.	ACTIVE	Contract	11/10/00	11/09/02	Resale	FL
237 Calvin Hardge dba CAL-TEC Communications	ACTIVE	Contract	02/22/02	02/21/05	Resale	FL
238 Carilink International, Inc. - Initial	ACTIVE	Contract	06/25/01	06/24/03	Resale	FL
239 Cat Communications International, Inc. - a	ACTIVE	Contract	09/15/01	09/14/03	Resale	FL
240 Cellutell Communications, Inc.	ACTIVE	Contract	04/06/02	04/05/05	Resale	FL
241 Citizen Phone, Inc.	ACTIVE	Contract	01/22/01	01/21/03	Resale	FL
242 Colmena Corp.	ACTIVE	Contract	06/20/02	06/19/05	Resale	FL
243 CommNetUSA.com, Inc.	ACTIVE	Contract	04/30/02	04/29/05	Resale	FL
244 Connect-A-Phone, Inc. - Reneg	ACTIVE	Contract	01/17/02	01/16/05	Resale	FL
245 Consumers Telephone & Telecom, LLC 2002	ACTIVE	Contract	08/28/02	08/27/05	Resale	FL
246 Consumers Telephone and Telecom, LLC	ACTIVE	Contract	09/05/00	09/04/02	Resale	FL
247 Coral Bay Financial Corporation - A	ACTIVE	Contract	12/12/00	12/11/02	Resale	FL
248 Credit Loans, Inc., dba Lone Star State Telephone Com	ACTIVE	Contract	03/22/01	03/21/03	Resale	FL
249 DAVCO, Inc.	ACTIVE	Contract	03/09/01	03/08/03	Resale	FL

BELLSOUTH-FLORIDA CLEC AGREEMENTS -COLLOCATION, INTERCONNECTION AND RESALE

EXHIBIT ES-3

250	DLC Enterprises, Inc. dba Direct Link Communications,	ACTIVE	Contract	08/15/01	08/14/03	Resale	FL
251	DPI Teleconnect, LLC - Reneg.	ACTIVE	Contract	04/09/02	04/08/05	Resale	FL
252	Delta Phones, Inc. Reneg	ACTIVE	Contract	08/12/02	08/11/05	Resale	FL
253	Dialogica Communications Renegotiation	ACTIVE	Contract	03/14/01	03/13/03	Resale	FL
254	Dialtone Telecom, Inc.	ACTIVE	Contract	01/18/02	01/17/05	Resale	FL
255	Direct-Tel USA, LLC -a	ACTIVE	Contract	06/19/01	06/18/03	Resale	FL
256	EZ Phone Inc. - a	ACTIVE	Contract	06/05/01	06/04/03	Resale	FL
257	Easy Telephone Services Company 2Q01 Resale Agre	ACTIVE	Contract	07/19/01	07/18/03	Resale	FL
258	Electroncn Telco Reneg	ACTIVE	Contract	03/13/02	03/12/05	Resale	FL
259	Excelink Communications, Inc. - A	ACTIVE	Contract	12/11/00	12/10/02	Resale	FL
260	Express Connection, LLC. - Reneg	ACTIVE	Contract	04/02/02	04/01/05	Resale	FL
261	Express Paging, Inc. Reneg	ACTIVE	Contract	01/18/02	01/17/05	Resale	FL
262	Express Phone Service, Inc. (fka Express Title Financia	ACTIVE	Contract	11/29/01	11/28/04	Resale	FL
263	Fair Financial, LLC - a	ACTIVE	Contract	08/03/01	08/02/03	Resale	FL
264	Fast Phones, Inc. - a	ACTIVE	Contract	02/23/01	02/22/03	Resale	FL
265	Florida Phone Servives, Inc. reneg	ACTIVE	Contract	02/17/02	02/16/05	Resale	FL
266	GS Communications dba Beep 'N' Talk	ACTIVE	Contract	03/29/01	03/28/03	Resale	FL
267	Georgia Telephone Services, Inc. - Reneg	ACTIVE	Contract	08/24/01	08/23/04	Resale	FL
268	Globcom, Inc.	ACTIVE	Contract	05/04/01	05/03/03	Resale	FL
269	Go-Comm, Inc. - Resale Agreement	ACTIVE	Contract	09/14/02	09/13/05	Resale	FL
270	Gulf Coast States Telecommunications, Inc. (Active) (1	ACTIVE	Contract	11/01/00	10/31/02	Resale	FL
271	Gulf Coast States Telecommunications, Inc. 2002	ACTIVE	Contract	09/06/02	09/05/05	Resale	FL
272	HJN Telecom, Inc. (Active) (09-13-00)	ACTIVE	Contract	09/13/00	09/12/02	Resale	FL
273	High Tech Communications - Initial	ACTIVE	Contract	07/24/02	07/25/05	Resale	FL
274	Holt & Company(i) - Initial	ACTIVE	Contract	06/19/01	06/18/03	Resale	FL
275	Home-Phone L.L.C.	ACTIVE	Contract	08/31/01	08/30/04	Resale	FL
276	Interlink Network Resources	ACTIVE	Contract	05/04/01	05/03/03	Resale	FL
277	Interpath-Resale	ACTIVE	Contract	12/18/01	12/17/04	Resale	FL
278	Jerry La Quiere	ACTIVE	Contract	06/14/01	06/13/03	Resale	FL
279	Jilapuhn, Inc., dba Tel-America Communications	ACTIVE	Contract	01/23/01	01/22/03	Resale	FL
280	KEEP IN TOUCH COMMUNICATIONS, INC. 3Q00	ACTIVE	Contract	04/30/01	04/29/03	Resale	FL
281	Kancharla - 2Q02 Resale (except AL)	ACTIVE	Contract	08/22/02	08/21/05	Resale	FL
282	Kancharla Corporation	ACTIVE	Contract	10/02/00	10/01/02	Resale	FL
283	King Tel, Inc.3Q00	ACTIVE	Contract	06/01/01	05/31/03	Resale	FL
284	LTS of Rocky Mount, LLC	ACTIVE	Contract	01/30/01	01/29/03	Resale	FL
285	Lightning Communications, Inc. - A	ACTIVE	Contract	12/06/00	12/05/02	Resale	FL

BELLSOUTH-FLORIDA CLEC AGREEMENTS -COLLOCATION, INTERCONNECTION AND RESALE

EXHIBIT ES-3

286	Local Line America, Inc. - Reneg	ACTIVE	Contract	01/19/02	01/18/05 Resale	FL
287	Local Telecom Service, L.L.C.	ACTIVE	Contract	09/28/01	09/27/04 Resale	FL
288	MET Communications, Inc. (Reneg)	ACTIVE	Contract	09/04/01	09/03/03 Resale	FL
289	MISSISSIPPI TELEPHONE SERVICE, LLC	ACTIVE	Contract	09/09/01	09/08/04 Resale	FL
290	Max-Tel Communications, Inc. - Reneg	ACTIVE	Contract	02/12/02	01/28/05 Resale	FL
291	Metro Connection, Inc.	ACTIVE	Contract	10/11/00	10/10/02 Resale	FL
292	MexiTels Communications	ACTIVE	Contract	12/13/00	12/12/02 Resale	FL
293	Micor Communications, Inc. dba Atlanta Telephone Co	ACTIVE	Contract	03/12/02	03/11/05 Resale	FL
294	Mid Atlantic Telephone Company Reneg	ACTIVE	Contract	04/19/02	04/18/05 Resale	FL
295	Midwestern Telecommunications, Inc.	ACTIVE	Contract	11/07/00	11/06/02 Resale	FL
296	Miracle Communications	ACTIVE	Contract	10/24/00	10/23/02 Resale	FL
297	Movie, Television, & Graphics, Corp.	ACTIVE	Contract	01/12/01	01/11/03 Resale	FL
298	My-Tel, Inc. - a	ACTIVE	Contract	10/11/01	10/10/03 Resale	FL
299	National Network Solutions, Inc. 2Q01 Resale Agreement	ACTIVE	Contract	10/29/01	10/28/04 Resale	FL
300	New Dimension Communications, Inc.	ACTIVE	Contract	02/28/01	02/27/03 Resale	FL
301	North Carolina Telcom, LLC 2Q01 Resale Agreement	ACTIVE	Contract	09/17/01	09/16/03 Resale	FL
302	NuStar Communications, Corporation - Reneg	ACTIVE	Contract	08/28/01	08/27/04 Resale	FL
303	PROFITLAB, Inc.	ACTIVE	Contract	01/24/01	01/23/03 Resale	FL
304	Paramount Communications Inc.	ACTIVE	Contract	05/03/01	05/02/03 Resale	FL
305	Personal Paging Systems, Inc.	ACTIVE	Contract	01/22/01	01/21/03 Resale	FL
306	Pinnacle Telcom, Inc. fka Advanced Cellular Corporation	ACTIVE	Contract	11/21/01	11/20/04 Resale	FL
307	Premier Connection Inc. - a	ACTIVE	Contract	08/15/01	08/14/04 Resale	FL
308	Push Button Paging and Communications, Inc. - Reneg	ACTIVE	Contract	02/10/02	02/09/05 Resale	FL
309	Pyramid Communications Services - Reneg	ACTIVE	Contract	01/14/02	01/13/05 Resale	FL
310	Quality Telephone Resale Agreement	ACTIVE	Contract	02/09/01	02/08/03 Resale	FL
311	Quantum Phone Communications, Inc. Reneg	ACTIVE	Contract	04/26/02	04/25/05 Resale	FL
312	REI Communications 3Q00	ACTIVE	Contract	05/25/01	05/24/03 Resale	FL
313	RGW Communications, Inc. - a	ACTIVE	Contract	04/30/01	04/29/03 Resale	FL
314	Re Connection Connection	ACTIVE	Contract	07/24/02	07/23/05 Resale	FL
315	ReTel Communications, Inc.	ACTIVE	Contract	10/12/01	10/11/04 Resale	FL
316	RightlinkUSA - Initial	ACTIVE	Contract	08/15/02	08/14/05 Resale	FL
317	SATCOM Communication Corporation	ACTIVE	Contract	09/21/00	09/20/02 Resale	FL
318	SPARDI	ACTIVE	Contract	01/29/01	01/28/03 Resale	FL
319	Seven Bridges (fka EFS, Inc. dba First Choice)	ACTIVE	Contract	05/14/01	05/11/03 Resale	FL
320	Smart-Tel - Initial Resale	ACTIVE	Contract	02/22/01	02/21/03 Resale	FL
321	Solo Communications, Inc. (fka I-NET Communications)	ACTIVE	Contract	04/20/01	04/19/03 Resale	FL

BELLSOUTH-FLORIDA CLEC AGREEMENTS -COLLOCATION, INTERCONNECTION AND RESALE

EXHIBIT ES-3

322 Source One Communications, Inc. dba Quick Connects	ACTIVE	Contract	09/21/01	09/20/04 Resale	FL
323 Southern Reconnect, Inc. 2002	ACTIVE	Contract	08/08/02	08/07/05 Resale	FL
324 Southern Telecommunication Services, Inc.	ACTIVE	Contract	10/12/00	10/11/02 Resale	FL
325 Southern Telecommunication Services, Inc. - 2002	ACTIVE	Contract	06/23/02	06/22/05 Resale	FL
326 Southern Telecommunications Company, LLC (Active)	ACTIVE	Contract	08/21/00	08/20/02 Resale	FL
327 Speedy Reconnect, Inc. reneg	ACTIVE	Contract	04/05/02	04/04/05 Resale	FL
328 Starlink Telecom, Corp. - Initial	ACTIVE	Contract	03/08/02	03/07/05 Resale	FL
329 State Discount Telephone, LLC Reneg	ACTIVE	Contract	01/18/02	01/17/05 Resale	FL
330 Sun-Tel USA, Inc. 3Q00	ACTIVE	Contract	03/30/01	03/29/03 Resale	FL
331 THC Merger Corp. dba THC Internet Solutions - Initial	ACTIVE	Contract	08/28/02	08/27/05 Resale	FL
332 TZAK Wireless, Inc. dba Talk Now USA - Reneg	ACTIVE	Contract	04/01/02	03/31/05 Resale	FL
333 Talk Time Communications, LTD (Active)(09-05-00)	ACTIVE	Contract	09/05/00	09/04/02 Resale	FL
334 TelSon Communications, Inc.	ACTIVE	Contract	10/03/00	10/02/02 Resale	FL
335 Telefyne, Inc. Reneg	ACTIVE	Contract	01/21/02	01/20/05 Resale	FL
336 Telephone One, Inc. Resale	ACTIVE	Contract	06/04/01	06/03/03 Resale	FL
337 Telstar Prepaid Services	ACTIVE	Contract	10/02/01	10/01/04 Resale	FL
338 Tennessee Telephone Service Reneg	ACTIVE	Contract	03/08/02	03/07/05 Resale	FL
339 Trans National Tel, Inc.	ACTIVE	Contract	06/14/01	06/13/03 Resale	FL
340 Triarch Marketing, Inc	ACTIVE	Contract	06/16/02	06/15/05 Resale	FL
341 TrustedNet, Inc. - Reneg	ACTIVE	Contract	02/26/02	02/25/05 Resale	FL
342 U-Dial, Inc. (fka The MoneyPlace, LLC)	ACTIVE	Contract	01/15/01	01/14/03 Resale	FL
343 U. S. Telecommunications, Inc. 2002	ACTIVE	Contract	08/10/02	08/09/05 Resale	FL
344 US Phone, Inc. Reneg	ACTIVE	Contract	01/21/02	01/20/05 Resale	FL
345 USA Telephone, Inc. (FL,GA)	ACTIVE	Contract	08/28/00	08/27/02 Resale	FL
346 Universal Beepers Express, Inc. dba Universal Wireles	ACTIVE	Contract	01/19/01	01/18/03 Resale	FL
347 Universal Telecom, Inc.	ACTIVE	Contract	09/12/02	09/11/05 Resale	FL
348 Universal Telecom, Inc. (Active 10-16-00)	ACTIVE	Contract	10/16/00	10/15/02 Resale	FL
349 Verizon Select Services Inc. (VSSI) - FL (B)	ACTIVE	Contract	03/08/02	03/07/05 Resale	FL
350 Voice Magic Telecommunications, Inc. (VMT) - A	ACTIVE	Contract	12/11/00	12/10/02 Resale	FL
351 Voice Vision International	ACTIVE	Contract	03/13/01	03/12/03 Resale	FL
352 World Satellite Network America, Inc. Reneg	ACTIVE	Contract	04/28/02	04/27/05 Resale	FL
353 Your Communication Connection	ACTIVE	Contract	09/13/01	09/12/04 Resale	FL

BELLSOUTH-TENNESSEE CLEC AGREEMENTS-COLLOCATION, INTERCONNECTION AND RESALE

EXHIBIT ES-4

OBJECT_NAME	STATUS	DOC_TYPE	EFFECTIVE_DATE	EXPIRATION_DATE	CONTRACT_TYPE	TN
1 BellSouth Long Distance - Stand Alone Collocation	ACTIVE	Contract	09/18/01	09/17/03	Collocation	TN
2 Cable & Wireless IXC Cross Connect	ACTIVE	Contract	09/15/02	09/14/04	Collocation	TN
3 CoStreet IXC Cross Connect	ACTIVE	Contract	09/12/02	09/11/04	Collocation	TN
4 MCI WorldCom Network Services	ACTIVE	Contract	02/28/02	02/27/05	Collocation	TN
5 Powertel Collocation	ACTIVE	Contract	04/09/01	09/22/02	Collocation	TN
6 Qwest IXC Cross Connect	ACTIVE	Contract	09/13/02	09/12/04	Collocation	TN
7 1-800 RECONEX, INC.	ACTIVE	Contract	01/02/01	01/01/03	Interconnection	TN
8 ACCESS Integrated Networks, Inc.	ACTIVE	Contract	02/17/00	02/16/03	Interconnection	TN
9 ALEC, Inc (Active)	ACTIVE	Contract	04/24/00	08/11/02	Interconnection	TN
10 AWESOME COMMUNICATIONS INCORPORATED	ACTIVE	Contract	05/02/02	05/01/05	Interconnection	TN
11 Access Point, Inc.	ACTIVE	Contract	05/03/01	05/02/03	Interconnection	TN
12 Accutel of Texas Renego	ACTIVE	Contract	08/24/01	08/23/03	Interconnection	TN
13 Aero Communications	ACTIVE	Contract	12/18/01	12/17/03	Interconnection	TN
14 AirCover Network Solutions, Inc.	ACTIVE	Contract	09/04/01	09/03/04	Interconnection	TN
15 AI-Call	ACTIVE	Contract	01/08/01	01/07/04	Interconnection	TN
16 AmeriMex Communications Corp. - ICA 2002	ACTIVE	Contract	08/08/02	08/07/05	Interconnection	TN
17 American Fiber Systems, Inc.	ACTIVE	Contract	04/03/01	12/31/02	Interconnection	TN
18 Arrow Communications	ACTIVE	Contract	05/09/01	05/08/03	Interconnection	TN
19 Birch Telecom of the South, Inc. dba Birch Telecom dba Birch	ACTIVE	Contract	07/14/00	09/13/04	Interconnection	TN
20 BroadRiver Communication	ACTIVE	Contract	03/29/01	06/29/03	Interconnection	TN
21 BroadStreet adoption of e.spire	ACTIVE	Adoption Paper	12/01/00	12/31/02	Interconnection	TN
22 Broadslate Networks, Inc	ACTIVE	Contract	04/13/01	04/12/03	Interconnection	TN
23 Budget Phone, Inc. - ICA	ACTIVE	Contract	05/02/02	05/02/05	Interconnection	TN
24 Business Telecom, Inc.	ACTIVE	Contract	02/21/00	09/30/02	Interconnection	TN
25 C.M. (new)	ACTIVE	Contract	09/18/02	09/17/05	Interconnection	TN
26 Cbeyond Communications, LLC (Active)	ACTIVE	Contract	11/10/00	11/09/03	Interconnection	TN
27 Choctaw Communications (Reneg)	ACTIVE	Contract	12/10/01	12/09/04	Interconnection	TN
28 Ciera Network Systems, Inc	ACTIVE	Contract	08/03/01	08/02/03	Interconnection	TN
29 Columbia Telecommunications, Inc dba aXessa	ACTIVE	Contract	01/08/01	01/07/03	Interconnection	TN
30 Columbus Local Communications	ACTIVE	Contract	08/13/01	08/12/03	Interconnection	TN
31 ComSouth Telenet, Inc	ACTIVE	Adoption Paper	10/01/01	09/08/02	Interconnection	TN
32 Comm South Companies, Inc. & E-Z Tel, Inc. Agreement	ACTIVE	Contract	07/04/02	07/03/05	Interconnection	TN
33 Compass Telecommunications, Inc. (Active 11-28-00)	ACTIVE	Contract	11/28/00	11/27/02	Interconnection	TN
34 Competitive Communications, Inc	ACTIVE	Contract	02/26/01	02/25/03	Interconnection	TN
35 Connect! - a	ACTIVE	Contract	02/09/01	10/05/03	Interconnection	TN
36 Coral Telecom, Inc. - 2002	ACTIVE	Contract	06/08/02	06/07/05	Interconnection	TN
37 Cordia Communications Corporation Adoption of Essex	ACTIVE	Adoption Paper	08/08/02	05/10/05	Interconnection	TN
38 Covad Communications Company	ACTIVE	Contract	12/19/01	12/18/04	Interconnection	TN
39 Creative Telecom, Inc	ACTIVE	Contract	07/11/02	07/10/05	Interconnection	TN
40 D-Tel, Inc. Agreement	ACTIVE	Contract	11/19/01	11/18/04	Interconnection	TN
41 DC Hewlett Communications	ACTIVE	Contract	03/24/02	03/23/05	Interconnection	TN
42 DMJ Communications, Inc. - Renegotiation	ACTIVE	Contract	06/07/02	06/06/05	Interconnection	TN
43 DSL Internet Corporation dba DSLi	ACTIVE	Adoption Paper	11/13/01	05/16/03	Interconnection	TN
44 DSL Telecom, Inc.	ACTIVE	Contract	06/14/01	06/13/03	Interconnection	TN
45 DSLnet Communications, LLC	ACTIVE	Adoption Paper	12/01/01	04/04/03	Interconnection	TN

BELLSOUTH-TENNESSEE CLEC AGREEMENTS-COLLOCATION, INTERCONNECTION AND RESALE

EXHIBIT ES-4

46 Deland Actel, Inc. Interconnection Agreement	ACTIVE	Contract	12/17/01	12/16/04	Interconnection	TN
47 Dialog Small Business Alliance, Inc. (fka Choice Telephone Company)	ACTIVE	Contract	11/23/01	11/22/04	Interconnection	TN
48 Direct2Internet Corporation	ACTIVE	Contract	09/12/00	09/11/02	Interconnection	TN
49 DukeNet Communications, LLC	ACTIVE	Contract	07/25/01	07/24/03	Interconnection	TN
50 E-Tel, LLC (New)	ACTIVE	Contract	11/20/00	11/19/02	Interconnection	TN
51 E-Z Access USA, Inc. Renegotiation	ACTIVE	Contract	12/14/01	12/13/04	Interconnection	TN
52 EZ Talk Communications, LLC & EZ Talk Communications of Louisiana LLC -	ACTIVE	Adoption Paper	09/12/02	04/15/03	Interconnection	TN
53 East Tennessee Network Interconnection Agreement	ACTIVE	Contract	01/31/02	01/30/05	Interconnection	TN
54 Edge Connections, Inc.	ACTIVE	Contract	01/18/01	01/17/03	Interconnection	TN
55 Electric Power Board of Chattanooga 2001	ACTIVE	Contract	05/16/01	05/15/03	Interconnection	TN
56 Ernest Communications, Inc. - Renegotiation	ACTIVE	Contract	05/02/02	05/01/05	Interconnection	TN
57 Essex Communications Inc. DBA eLEC Communications	ACTIVE	Contract	05/11/02	05/10/05	Interconnection	TN
58 Excel Telecommunications	ACTIVE	Contract	02/06/02	02/05/04	Interconnection	TN
59 FLATEL, Inc. - ICA 2Q02	ACTIVE	Contract	08/01/02	07/31/05	Interconnection	TN
60 Fairpoint Communications	ACTIVE	Contract	11/06/01	11/05/04	Interconnection	TN
61 Focal Communications Corp.	ACTIVE	Adoption Paper	02/22/01	06/29/03	Interconnection	TN
62 GSIWave.com (2002)	ACTIVE	Contract	08/24/02	08/23/05	Interconnection	TN
63 Ganesa Telecom., Inc.	ACTIVE	Contract	09/14/01	09/13/03	Interconnection	TN
64 Gateway Communications, Inc	ACTIVE	Adoption Paper	08/03/01	09/08/02	Interconnection	TN
65 Global Connection, Inc. of America Adoption of NOW Interconnection	ACTIVE	Adoption Paper	01/23/02	04/15/03	Interconnection	TN
66 Global Crossing Local Services, Inc.	ACTIVE	Contract	04/25/00	12/31/02	Interconnection	TN
67 Grande Communications	ACTIVE	Adoption Paper	12/11/00	06/29/03	Interconnection	TN
68 Granite Telecommunications-Adopt Level 3 (AL,FL,KY,LA,MS,NC,SC,TN)	ACTIVE	Adoption Paper	08/22/02	12/31/03	Interconnection	TN
69 GulfPines Communications, Inc. - Renego	ACTIVE	Contract	09/04/01	09/03/04	Interconnection	TN
70 Hargray	ACTIVE	Adoption Paper	09/04/01	09/08/02	Interconnection	TN
71 Image Access, Inc. dba New Phone	ACTIVE	Contract	06/19/02	06/18/05	Interconnection	TN
72 Intetech, L C	ACTIVE	Contract	09/06/00	09/05/02	Interconnection	TN
73 JTC Communications, Inc - Renegotiation	ACTIVE	Contract	11/01/01	10/31/04	Interconnection	TN
74 KMC Telecom Holdings, Inc	ACTIVE	Contract	10/06/00	10/05/03	Interconnection	TN
75 Knology of AL,FL,GA,KY,NC,SC,TN, Inc.	ACTIVE	Contract	09/09/00	09/08/02	Interconnection	TN
76 Level3 Communications, LLC Renegotiation	ACTIVE	Contract	01/01/01	12/31/03	Interconnection	TN
77 LightWave Communications	ACTIVE	Contract	02/01/02	01/31/05	Interconnection	TN
78 Lightyear Reneg IA	ACTIVE	Contract	05/25/02	05/24/05	Interconnection	TN
79 Madison River Communications, LLC	ACTIVE	Contract	06/27/01	06/26/03	Interconnection	TN
80 Marietta FiberNet-A	ACTIVE	Contract	07/27/02	07/26/05	Interconnection	TN
81 McLeodUSA Telecommunications Services, Inc.	ACTIVE	Contract	04/05/01	12/31/02	Interconnection	TN
82 Melbourne Venture Group, L L C , dba SwiftTel	ACTIVE	Contract	11/26/01	11/25/04	Interconnection	TN
83 Metromedia Fiber Network Svcs	ACTIVE	Contract	07/24/01	07/23/03	Interconnection	TN
84 Metropolitan Telecommunications, Inc.	ACTIVE	Contract	10/11/00	12/31/02	Interconnection	TN
85 Momentum Business Solutions - Renegotiation	ACTIVE	Contract	06/12/02	06/11/05	Interconnection	TN
86 Money To Go, Inc. - Renego	ACTIVE	Contract	02/13/02	02/12/05	Interconnection	TN
87 NOS Communications, Inc.	ACTIVE	Adoption Paper	04/30/01	11/29/02	Interconnection	TN
88 NOW Communications, Inc.	ACTIVE	Contract	04/16/01	04/15/03	Interconnection	TN
89 NTERA, INC	ACTIVE	Contract	04/18/01	04/17/03	Interconnection	TN
90 NUI Telecom	ACTIVE	Contract	05/17/02	05/16/05	Interconnection	TN
91 National Telecom & Broadband Services, LLC	ACTIVE	Contract	05/29/02	05/28/05	Interconnection	TN
92 Nationslink Communications	ACTIVE	Contract	01/26/01	01/25/03	Interconnection	TN

BELLSOUTH-TENNESSEE CLEC AGREEMENTS-COLLOCATION, INTERCONNECTION AND RESALE

EXHIBIT ES-4

93 Navigator Telecommunications Agreement	ACTIVE	Contract	08/10/02	08/09/05 Interconnection	TN
94 Network Access Solutions Corporation	ACTIVE	Contract	03/20/01	03/19/03 Interconnection	TN
95 Network Plus, Inc. Interconnection Agreement	ACTIVE	Contract	10/17/01	10/16/04 Interconnection	TN
96 Network Telephone Corporation	ACTIVE	Contract	05/17/01	05/16/03 Interconnection	TN
97 New Access Communications LLC	ACTIVE	Contract	06/01/01	05/31/03 Interconnection	TN
98 New Edge 2002 Negotiations	ACTIVE	Contract	02/18/02	02/17/05 Interconnection	TN
99 NewSouth Communications Corp.	ACTIVE	Contract	05/18/01	05/17/03 Interconnection	TN
100 North American Software Associates, Ltd - Renegotiation	ACTIVE	Contract	08/07/02	08/06/05 Interconnection	TN
101 North American Telecommunications Corporation	ACTIVE	Contract	09/25/00	09/24/02 Interconnection	TN
102 Northeast Telecom	ACTIVE	Adoption Paper	04/12/02	10/05/03 Interconnection	TN
103 NuStar Telephone Co., Inc. dba Televia Communications	ACTIVE	Contract	05/03/01	05/02/03 Interconnection	TN
104 NuVox Communications, Inc. (fka Trivergent Communications, Inc.)	ACTIVE	Contract	06/30/00	06/29/03 Interconnection	TN
105 OnePoint Communications - Georgia, LLC (dba Verizon Avenue in FL only)	ACTIVE	Contract	05/06/01	12/31/02 Interconnection	TN
106 OneStar Communications, LLC (fka CRG International, Inc. dba Network One)	ACTIVE	Contract	10/10/01	10/09/03 Interconnection	TN
107 OneStar Long Distance	ACTIVE	Contract	04/17/02	04/16/05 Interconnection	TN
108 OneTone Telecom, Inc.	ACTIVE	Contract	08/01/01	07/31/03 Interconnection	TN
109 Oronoco Networks, Inc.	ACTIVE	Contract	08/28/02	08/27/05 Interconnection	TN
110 PNG Telecommunications	ACTIVE	Contract	06/11/01	06/10/03 Interconnection	TN
111 Pan American Telecom, Incorporated (fka PanAmerican Telecommunications,	ACTIVE	Contract	06/02/02	06/01/05 Interconnection	TN
112 Phone Link Interconnection Agmt	ACTIVE	Contract	03/12/01	03/11/03 Interconnection	TN
113 Preferred Carrier Services, Inc. dba Telefonos Para Todos and dba Phones for	ACTIVE	Contract	12/13/00	12/12/02 Interconnection	TN
114 QuantumShift fka MVX.COM	ACTIVE	Contract	05/18/01	05/17/04 Interconnection	TN
115 Reed Communications	ACTIVE	Contract	02/09/01	02/08/03 Interconnection	TN
116 Rent-A-Line Telephone Company, L.L.C.	ACTIVE	Contract	09/18/01	09/17/04 Interconnection	TN
117 Ruddata Corporation	ACTIVE	Contract	06/28/02	06/27/05 Interconnection	TN
118 SBC Telecom, Inc.	ACTIVE	Contract	07/26/01	07/25/03 Interconnection	TN
119 Sail Networks, Inc Renegotiation	ACTIVE	Contract	08/08/02	08/07/05 Interconnection	TN
120 South Carolina Net, Inc.	ACTIVE	Adoption Paper	09/29/00	06/29/03 Interconnection	TN
121 Southeastern Services, Inc - Renegotiation	ACTIVE	Contract	11/01/01	10/31/04 Interconnection	TN
122 Southern Light Interconnection Agmt	ACTIVE	Contract	03/15/02	03/14/05 Interconnection	TN
123 Sprint Communications Company & Sprint Spectrum Agreement	ACTIVE	Contract	01/01/01	12/31/03 Interconnection	TN
124 SwiftTel Communications, Inc	ACTIVE	Contract	09/15/00	09/14/02 Interconnection	TN
125 Talk Unlimited Now Interconnection Agreement	ACTIVE	Contract	07/21/02	07/20/05 Interconnection	TN
126 TelSon Communications, Inc (Interconnection Agreement)	ACTIVE	Contract	09/02/02	09/01/05 Interconnection	TN
127 TelWest Communications LLC	ACTIVE	Contract	07/06/01	07/05/03 Interconnection	TN
128 Tele-SyS, Inc. dba Access America - Renegotiation	ACTIVE	Contract	03/20/02	03/19/05 Interconnection	TN
129 Telepak Networks, Inc. (2001)	ACTIVE	Contract	03/16/01	03/15/03 Interconnection	TN
130 Telephone Company of Central Florida (nka EPICUS in AL, FL, MS and NC)	ACTIVE	Contract	12/05/00	12/04/02 Interconnection	TN
131 Teligent Services, Inc. Interconnection Agmt	ACTIVE	Contract	04/19/01	12/31/02 Interconnection	TN
132 Terra Telecommunications	ACTIVE	Contract	09/05/02	09/04/04 Interconnection	TN
133 Texas Homtel, Inc dba 877-RING AGAIN	ACTIVE	Contract	07/06/02	07/05/05 Interconnection	TN
134 The Other Phone Company dba Access One & Talk America Agreement	ACTIVE	Contract	06/12/02	06/11/05 Interconnection	TN
135 TriComm, Inc. - Renegotiation	ACTIVE	Contract	03/05/02	03/04/05 Interconnection	TN
136 TriStar Communications Renegotiation	ACTIVE	Adoption Paper	04/01/00	10/05/03 Interconnection	TN
137 U.S. South Communications, Inc	ACTIVE	Contract	04/05/01	04/04/03 Interconnection	TN
138 USCarrier Telecom	ACTIVE	Contract	06/27/02	06/26/05 Interconnection	TN
139 UniversalCom, Inc. Adoption (merged with NewSouth Eff. 07082002)	ACTIVE	Adoption Paper	07/01/01	05/17/03 Interconnection	TN

BELLSOUTH-TENNESSEE CLEC AGREEMENTS-COLLOCATION, INTERCONNECTION AND RESALE

EXHIBIT ES-4

140 Vartec (II)	ACTIVE	Contract	07/24/01	07/23/03	Interconnection	TN
141 Velocity Networks of Kentucky, Inc. - 2002	ACTIVE	Contract	07/24/02	07/23/05	Interconnection	TN
142 Vitelco Interconnection Agreement	ACTIVE	Contract	12/19/01	12/18/04	Interconnection	TN
143 WS Telecom, Inc. dba Expetel (fka LS-One)	ACTIVE	Contract	03/09/01	03/08/03	Interconnection	TN
144 Wakul, Inc.	ACTIVE	Contract	10/16/00	10/15/02	Interconnection	TN
145 WebTel Corporation dba TelePlus	ACTIVE	Contract	09/19/01	09/18/04	Interconnection	TN
146 World Access 2002	ACTIVE	Contract	07/12/02	07/11/05	Interconnection	TN
147 Xspedius - LEC Unwired - Merger	ACTIVE	Contract	04/04/01	12/31/02	Interconnection	TN
148 Xspedius Corp.	ACTIVE	Contract	01/01/00	12/31/02	Interconnection	TN
149 YeiPOST Network Solutions	ACTIVE	Contract	06/05/01	06/04/03	Interconnection	TN
150 Z-Tel Communications, Inc.	ACTIVE	Contract	11/30/00	11/29/02	Interconnection	TN
151 Zephion Networks Communications, Inc. (ZNC) Interconnection Agreement	ACTIVE	Contract	04/12/01	04/11/03	Interconnection	TN
152 clertech.com, Inc	ACTIVE	Contract	07/05/02	07/04/05	Interconnection	TN
153 e.spire Communications, Inc.	ACTIVE	Contract	01/01/00	12/31/02	Interconnection	TN
154 A Plus Connect, LLC - a	ACTIVE	Contract	08/29/01	08/28/04	Resale	TN
155 A Plus Connection, LLC	ACTIVE	Contract	05/16/02	05/15/05	Resale	TN
156 A+ Communications, Inc	ACTIVE	Contract	11/05/01	11/04/04	Resale	TN
157 A-1 Mobile Technologies, Inc - A	ACTIVE	Contract	02/01/01	01/31/03	Resale	TN
158 A-Tech Telecom, Inc.	ACTIVE	Contract	12/29/00	12/28/02	Resale	TN
159 ABC Connect - Reneg	ACTIVE	Contract	02/12/02	01/28/05	Resale	TN
160 ABC Telcom, Inc. - Reneg	ACTIVE	Contract	10/17/01	10/16/04	Resale	TN
161 AM-TEL - (1) (aka AM-TEL, INC & AM-TEL (states), LLC.)	ACTIVE	Contract	11/20/01	11/19/04	Resale	TN
162 APPLIANCE AND TV RENTALS, INC. dba Fones-4-U 2Q01 Resale Agreement	ACTIVE	Contract	09/20/01	09/19/04	Resale	TN
163 Advantel Renegotiation	ACTIVE	Contract	03/13/01	03/12/03	Resale	TN
164 AllSouth Phone Connect - Reneg	ACTIVE	Contract	10/02/01	10/01/04	Resale	TN
165 Allpage, Inc Reneg	ACTIVE	Contract	05/05/02	05/04/05	Resale	TN
166 Alternative Telecommunication Services, Inc. dba Second Chance Phone	ACTIVE	Contract	10/24/01	10/23/04	Resale	TN
167 Alternative Telecommunications, Inc.	ACTIVE	Contract	10/02/00	10/01/02	Resale	TN
168 AmTel Communications, Inc.	ACTIVE	Contract	12/07/00	12/06/02	Resale	TN
169 American Fiber Network, Inc. - Reneg	ACTIVE	Contract	09/20/01	09/19/04	Resale	TN
170 American Prepaid Telephone Service, LLC	ACTIVE	Contract	01/19/01	01/18/03	Resale	TN
171 Annox - Reneg.	ACTIVE	Contract	10/04/01	10/03/03	Resale	TN
172 Aspire Telecom, Inc Reneg	ACTIVE	Contract	03/22/02	03/21/05	Resale	TN
173 BellSouth Long Distance, Inc - 2002	ACTIVE	Contract	03/25/02	03/24/05	Resale	TN
174 Best Communications	ACTIVE	Contract	02/28/01	02/27/03	Resale	TN
175 Buy-Tel Communications, Inc. 2Q01 Resale Agreement	ACTIVE	Contract	10/18/01	10/17/04	Resale	TN
176 CBX Communications New Resale	ACTIVE	Contract	03/01/01	02/28/03	Resale	TN
177 C12 Incorporated	ACTIVE	Contract	01/25/01	01/24/03	Resale	TN
178 CPI Communications Network Inc 2002	ACTIVE	Contract	08/21/02	08/20/05	Resale	TN
179 CPI Communications Network, Inc.	ACTIVE	Contract	11/10/00	11/09/02	Resale	TN
180 Calvin Hardge dba CAL-TEC Communications	ACTIVE	Contract	02/22/02	02/21/05	Resale	TN
181 Canlink International, Inc. - Initial	ACTIVE	Contract	06/25/01	06/24/03	Resale	TN
182 Cat Communications International, Inc. - a	ACTIVE	Contract	09/15/01	09/14/03	Resale	TN
183 Cellutell Communications, Inc.	ACTIVE	Contract	04/06/02	04/05/05	Resale	TN
184 Citizen Phone, Inc.	ACTIVE	Contract	01/22/01	01/21/03	Resale	TN
185 Colmena Corp.	ACTIVE	Contract	06/20/02	06/19/05	Resale	TN
186 CommNetUSA.com, Inc	ACTIVE	Contract	04/30/02	04/29/05	Resale	TN

BELL.SOUTH-TENNESSEE CLEC AGREEMENTS-COLLOCATION, INTERCONNECTION AND RESALE

EXHIBIT ES-4

187 Connect-A-Phone, Inc. - Reneg	ACTIVE	Contract	01/17/02	01/16/05	Resale	TN
188 Consumers Telephone & Telecom, LLC 2002	ACTIVE	Contract	08/28/02	08/27/05	Resale	TN
189 Consumers Telephone and Telecom, LLC	ACTIVE	Contract	09/05/00	09/04/02	Resale	TN
190 Coral Bay Financial Corporation - A	ACTIVE	Contract	12/12/00	12/11/02	Resale	TN
191 Credit Loans, Inc., dba Lone Star State Telephone Company	ACTIVE	Contract	03/22/01	03/21/03	Resale	TN
192 DAVCO, Inc.	ACTIVE	Contract	03/09/01	03/08/03	Resale	TN
193 DLC Enterprises, Inc. dba Direct Link Communications, Inc.	ACTIVE	Contract	08/15/01	08/14/03	Resale	TN
194 DPI Teleconnect, LLC - Reneg	ACTIVE	Contract	04/09/02	04/08/05	Resale	TN
195 Delta Phones, Inc. Reneg	ACTIVE	Contract	08/12/02	08/11/05	Resale	TN
196 Dialogica Communications Renegotiation	ACTIVE	Contract	03/14/01	03/13/03	Resale	TN
197 Direct-Tel USA, LLC -a	ACTIVE	Contract	06/19/01	06/18/03	Resale	TN
198 EZ Phone Inc. - a	ACTIVE	Contract	06/05/01	06/04/03	Resale	TN
199 Easy Telephone Services Company 2Q01 Resale Agreement	ACTIVE	Contract	07/19/01	07/18/03	Resale	TN
200 Electronix Telco Reneg	ACTIVE	Contract	03/13/02	03/12/05	Resale	TN
201 Excellink Communications, Inc - A	ACTIVE	Contract	12/11/00	12/10/02	Resale	TN
202 Express Connection, LLC. - Reneg	ACTIVE	Contract	04/02/02	04/01/05	Resale	TN
203 Express Paging, Inc. Reneg	ACTIVE	Contract	01/18/02	01/17/05	Resale	TN
204 Express Phone Service, Inc. (fka Express Title Financial Corp & Express Phone)	ACTIVE	Contract	11/29/01	11/28/04	Resale	TN
205 Fair Financial, LLC - a	ACTIVE	Contract	08/03/01	08/02/03	Resale	TN
206 Fast Phones, Inc. - a	ACTIVE	Contract	02/23/01	02/22/03	Resale	TN
207 GS Communications dba Beep 'N' Talk	ACTIVE	Contract	03/29/01	03/28/03	Resale	TN
208 Georgia Telephone Services, Inc - Reneg	ACTIVE	Contract	08/24/01	08/23/04	Resale	TN
209 Go-Comm, Inc. - Resale Agreement	ACTIVE	Contract	09/14/02	09/13/05	Resale	TN
210 Gulf Coast States Telecommunications, Inc. (Active) (10-31-00)	ACTIVE	Contract	11/01/00	10/31/02	Resale	TN
211 Gulf Coast States Telecommunications, Inc 2002	ACTIVE	Contract	09/06/02	09/05/05	Resale	TN
212 HJN Telecom, Inc (Active) (09-13-00)	ACTIVE	Contract	09/13/00	09/12/02	Resale	TN
213 High Tech Communications - Initial	ACTIVE	Contract	07/24/02	07/25/05	Resale	TN
214 Holt & Company(i) - Initial	ACTIVE	Contract	06/19/01	06/18/03	Resale	TN
215 Home-Phone L.L.C.	ACTIVE	Contract	08/31/01	08/30/04	Resale	TN
216 Interlink Network Resources	ACTIVE	Contract	05/04/01	05/03/03	Resale	TN
217 Interpath-Resale	ACTIVE	Contract	12/18/01	12/17/04	Resale	TN
218 Jerry La Quiere	ACTIVE	Contract	06/14/01	06/13/03	Resale	TN
219 Jilapuhn, Inc., dba Tel-America Communications	ACTIVE	Contract	01/23/01	01/22/03	Resale	TN
220 Kancharla - 2Q02 Resale (except AL)	ACTIVE	Contract	08/22/02	08/21/05	Resale	TN
221 Kancharla Corporation	ACTIVE	Contract	10/02/00	10/01/02	Resale	TN
222 King Tel, Inc.3Q00	ACTIVE	Contract	06/01/01	05/31/03	Resale	TN
223 LTS of Rocky Mount, LLC	ACTIVE	Contract	01/30/01	01/29/03	Resale	TN
224 Lightning Communications, Inc. - A	ACTIVE	Contract	12/06/00	12/05/02	Resale	TN
225 Local Line America, Inc - Reneg	ACTIVE	Contract	01/19/02	01/18/05	Resale	TN
226 Local Telecom Service, L.L.C.	ACTIVE	Contract	09/28/01	09/27/04	Resale	TN
227 MET Communications, Inc. (Reneg)	ACTIVE	Contract	09/04/01	09/03/03	Resale	TN
228 MISSISSIPPI TELEPHONE SERVICE, LLC	ACTIVE	Contract	09/09/01	09/08/04	Resale	TN

BELLSOUTH-TENNESSEE CLEC AGREEMENTS-COLLOCATION, INTERCONNECTION AND RESALE

EXHIBIT ES-4

229 Max-Tel Communications, Inc. - Reneg	ACTIVE	Contract	02/12/02	01/28/05 Resale	TN
230 MexiTels Communications	ACTIVE	Contract	12/13/00	12/12/02 Resale	TN
231 Micor Communications, Inc dba Atlanta Telephone Communications - Reneg	ACTIVE	Contract	03/12/02	03/11/05 Resale	TN
232 Mid Atlantic Telephone Company Reneg	ACTIVE	Contract	04/19/02	04/18/05 Resale	TN
233 Midwestern Telecommunications, Inc.	ACTIVE	Contract	11/07/00	11/06/02 Resale	TN
234 Miracle Communications	ACTIVE	Contract	10/24/00	10/23/02 Resale	TN
235 My-Tel, Inc. - a	ACTIVE	Contract	10/11/01	10/10/03 Resale	TN
236 National Network Solutions, Inc. 2Q01 Resale Agreement	ACTIVE	Contract	10/29/01	10/28/04 Resale	TN
237 New Dimension Communications, Inc.	ACTIVE	Contract	02/28/01	02/27/03 Resale	TN
238 North Carolina Telcom, LLC 2Q01 Resale Agreement	ACTIVE	Contract	09/17/01	09/16/03 Resale	TN
239 NuStar Communications, Corporation - Reneg	ACTIVE	Contract	08/28/01	08/27/04 Resale	TN
240 Paramount Communications Inc	ACTIVE	Contract	05/03/01	05/02/03 Resale	TN
241 Personal Paging Systems, Inc.	ACTIVE	Contract	01/22/01	01/21/03 Resale	TN
242 Pinnacle Telcom, Inc. fka Advanced Cellular Corporation	ACTIVE	Contract	11/21/01	11/20/04 Resale	TN
243 Premier Connection Inc - a	ACTIVE	Contract	08/15/01	08/14/04 Resale	TN
244 Push Button Paging and Communications, Inc. - Reneg	ACTIVE	Contract	02/10/02	02/09/05 Resale	TN
245 Pyramid Communications Services - Reneg	ACTIVE	Contract	01/14/02	01/13/05 Resale	TN
246 Quality Telephone Resale Agreement	ACTIVE	Contract	02/09/01	02/08/03 Resale	TN
247 Quantum Phone Communications, Inc. Reneg	ACTIVE	Contract	04/26/02	04/25/05 Resale	TN
248 REI Communications 3Q00	ACTIVE	Contract	05/25/01	05/24/03 Resale	TN
249 RGW Communications, Inc. - a	ACTIVE	Contract	04/30/01	04/29/03 Resale	TN
250 Re Connection Connection	ACTIVE	Contract	07/24/02	07/23/05 Resale	TN
251 SPARDI	ACTIVE	Contract	01/29/01	01/28/03 Resale	TN
252 Seven Bridges (fka EFS, Inc dba First Choice)	ACTIVE	Contract	05/14/01	05/11/03 Resale	TN
253 Smart-Tel - Initial Resale	ACTIVE	Contract	02/22/01	02/21/03 Resale	TN
254 Solo Communications, Inc. (fka I-NET Communications, Inc)	ACTIVE	Contract	04/20/01	04/19/03 Resale	TN
255 Source One Communications, Inc dba Quick Connects	ACTIVE	Contract	09/21/01	09/20/04 Resale	TN
256 Southern Telecommunications Company, LLC (Active)(06-16-98)	ACTIVE	Contract	08/21/00	08/20/02 Resale	TN
257 Speedy Reconnect, Inc. renege	ACTIVE	Contract	04/05/02	04/04/05 Resale	TN
258 Starlink Telecom, Corp - Initial	ACTIVE	Contract	03/08/02	03/07/05 Resale	TN
259 State Discount Telephone, LLC Reneg	ACTIVE	Contract	01/18/02	01/17/05 Resale	TN
260 Sun-Tel USA, Inc. 3Q00	ACTIVE	Contract	03/30/01	03/29/03 Resale	TN
261 TZAK Wireless, Inc. dba Talk Now USA - Reneg	ACTIVE	Contract	04/01/02	03/31/05 Resale	TN
262 Talk Time Communications, LTD (Active)(09-05-00)	ACTIVE	Contract	09/05/00	09/04/02 Resale	TN
263 TelSon Communications, Inc.	ACTIVE	Contract	10/03/00	10/02/02 Resale	TN
264 Telephone One, Inc. Resale	ACTIVE	Contract	06/04/01	06/03/03 Resale	TN
265 Telstar Prepaid Services	ACTIVE	Contract	10/02/01	10/01/04 Resale	TN
266 Tennessee Telephone Service Reneg	ACTIVE	Contract	03/08/02	03/07/05 Resale	TN
267 Trans National Tel, Inc.	ACTIVE	Contract	06/14/01	06/13/03 Resale	TN
268 Triarch Marketing, Inc	ACTIVE	Contract	06/16/02	06/15/05 Resale	TN
269 TrustedNet, Inc. - Reneg	ACTIVE	Contract	02/26/02	02/25/05 Resale	TN
270 U-Dial, Inc. (fka The MoneyPlace, LLC)	ACTIVE	Contract	01/15/01	01/14/03 Resale	TN
271 U. S. Telecommunications, Inc. 2002	ACTIVE	Contract	08/10/02	08/09/05 Resale	TN
272 US Phone, Inc. Reneg	ACTIVE	Contract	01/21/02	01/20/05 Resale	TN
273 Universal Telecom, Inc.	ACTIVE	Contract	09/12/02	09/11/05 Resale	TN
274 Universal Telecom, Inc (Active 10-16-00)	ACTIVE	Contract	10/16/00	10/15/02 Resale	TN
275 Voice Magic Telecommunications, Inc (VMT) - A	ACTIVE	Contract	12/11/00	12/10/02 Resale	TN

BELLSOUTH-TENNESSEE CLEC AGREEMENTS-COLLOCATION, INTERCONNECTION AND RESALE

EXHIBIT ES-4

276 Voice Vision International	ACTIVE	Contract	03/13/01	03/12/03 Resale	TN
277 World Satellite Network America, Inc. Reneg	ACTIVE	Contract	04/28/02	04/27/05 Resale	TN
278 Your Communication Connection	ACTIVE	Contract	09/13/01	09/12/04 Resale	TN

**CLECs with Over 40 Lines
in BellSouth
FLORIDA
METHOD ONE**

Exhibit ES-5
Public Version

FLORIDA JULY 2002	Resold Lines		----- Estimated ----- Facilities-based Lines			Total Local Lines	911 Listings Res	911 Listings Bus	Unbundled Local Loops	UNE Platforms		I C Trunks
	RES	BUS	RES	BUS	TOTAL					Res	Bus	
FACILITIES-BASED [40+ Lines]												
1 ACCESS INTEGRATED NETWORKS												
2 ACCESS POINT, INC												
3 ACI (ARROW)												
4 ADELPHIA BUS SOLUTIONS (HYPERION, LOUISVILLE LIGHTWAVE)												
5 ALEC (TOUCHSTONE, OPTILINK, METROLINK)												
6 ALLEGIANCE TELECOM												
7 ANEW BROADBAND, INC. DBA CIMA TELECOM, INC												
8 AT&T (+NORTHPOINT +TELEPORT-TGS, + MEDIAONE, +AT&T BROADBAND)												
9 BUSINESS TELECOM (BTI, +FIBERSOUTH)												
10 CITIZENS (GLOBAL CROSSING, FRONTIER)												
11 COVAD COMM (+BLUESTAR)												
12 DAYTONA TELEPHONE												
13 DSL INTERNET CORPORATION												
14 DSLNET COMM												
15 E SPIRE COMM (ACSI)												
16 ELANTIC (FLORIDA DIGITAL NETWORK)												
17 ERNEST COMMUNICATIONS												
18 ESSEX COMMUNICATIONS (ELEC)												
19 FLORIDA CONSOLIDATED MULTIMEDIA SERVICES												
20 FOCAL COMMUNICATIONS												
21 GLOBAL NAPS												
22 GRU COMMUNICATION												
23 IDS TELECOM												
24 IDT (WINSTAR)												
25 INTERACTIVE SVCS NETWORK INC (ISN COMM-FL)												
26 ITC/DELTACOM												
27 KMC TELECOM INC												
28 KNOLOGY												
29 LECSTAR (EMPIRE TELECOM SVCS)												
30 LEVEL 3												
31 LIGHTYEAR COMMUNICATIONS												
32 MANHATTAN TELECOM (METROPOLITAN TELECOM)												
33 MCI METRO (+WORLDCOM +MFS, +BROOKS, +INTERMEDIA, +RHYTHMS, + NAT TELECOM FL, +PHONE C O E)												
34 MOMENTUM BUSINESS SOLUTIONS												
35 MPOWER (MGC COMM)												
36 NATIONAL TEL OF FLORIDA												
37 NAVIGATOR TELECOMM , LLC												
38 NETWORK PLUS (BROADVIEW)												
39 NETWORK TELEPH (+LIGHTNETWORKS)												
40 NEW EDGE												
41 NEWSOUTH COMM (+UNIVERSALCOM)												
42 NEXTLINK COMM (XO COMM)												
43 NORTH AMERICAN TELECOM												
44 NOS COMMUNICATIONS												
45 NOW COMMUNICATIONS (+TEL-LINK, +TELSTAR)												
46 ORLANDO TELEPHONE (ORLANDO BUS TEL SYSTEMS)												
47 PAETEC COMMUNICATIONS												

* - * = NO DATA

**CLECs with Over 40 Lines
in BellSouth
FLORIDA
METHOD ONE**

**Exhibit ES-5
Public Version**

48	POINTE COMM INC																			
49	SBC TELECOM INC																			
50	SPRINT COMMUNICATIONS																			
51	SUPRA TELECOM & INFO SYSTEMS																			
52	TELE CONEX																			
53	TELEPHONE CO OF CENTRAL FL (TCCF)																			
54	TELEGENT SERVICES																			
55	THE OTHER PHONE CO (ACCESSIONE,+TALK COM,+OMNICAL)																			
56	TIME WARNER COMMUN																			
57	TRIVERGENT (NUVOX, STATE COMM, GABRIEL)																			
58	UNIVERSAL COMMUNICATIONS																			
59	US LEC																			
60	VARTEC TELECOM																			
61	Z-TEL COMMUN																			
	FACILITIES-BASED Sub-Total	50,817	5,891	417,258	793,804	1,211,062	1,267,770	151,553	586,807	161,989	302,346	132,535	451,335							

* - * = NO DATA

**CLECs with Over 40 Lines
in BellSouth
FLORIDA
METHOD ONE**

**Exhibit ES-5
Public Version**

FLORIDA JULY 2002	Resold Lines		----- Estimated ----- Facilities-based Lines			Total Local Lines
	RES	BUS	RES	BUS	TOTAL	
1						
3						
4						
5						
6						
7						
8						
9						
11						
12						
13						
14						
15						
16						
17						
18						
19						
20						
21						
22						
23						
24						
25						
26						
27						
28						
29						
30						
31						
32						
33						
34						
35						
36						
37						
38						
39						
40						
41						
42						
43						
44						
45						
47						
48						
49						
50						

"- " = NO DATA

**CLECs with Over 40 Lines
in BellSouth
FLORIDA
METHOD ONE**

Exhibit ES-5
Public Version

51	TELEPHONE ONE INC						
52	TELSEON CARRIER SERVICES						
53	THE MOBILE PHONE CO						
54	UNITED STATES TELECOM						
55	UNIVERSAL TELECOM (UNIV TELEPHONE)						
56	USA TELECOM (INT'L DESIGN GRP)						
67	USA TELEPHONE INC						
58	VERIZON AVENUE (ONE POINT)						
	Resale-only (10 + Lines) SUBTOTAL	48,959	744	-	-	-	49,703

FLORIDA JULY 2002	Resold Lines		----- Estimated ----- Facilities-based Lines			Total Local Lines
	RES	BUS	RES	BUS	TOTAL	
METHOD ONE GRAND TOTAL -->	99,776	6,635	417,258	793,804	1,211,062	1,317,473
			----- METHOD 1 ESTIMATE -----			

Total
Resold --> 106,411

CLECs Over 40 LINES - JULY, 2001	116
FACILITIES-BASED CLECs ----->	61
RESALE ONLY CLECs ----->	55

METHOD 1 ESTIMATE

BellSouth Area - FLORIDA	1,317,473
CLEC Share of Access Lines =	1,317,473 + 5,944,707
METHOD 1 ESTIMATE =	18.1%
JULY 2002	

-. = NO DATA

**CLECs with Over 40 Lines
in BellSouth
FLORIDA
METHOD TWO**

Exhibit ES-6
Public Version

FLORIDA JULY 2002	Resold Lines		----- Estimated ----- Facilities-based Lines			Total Local Lines	911 Listings Res	911 Listings Bus	UNE Platforms	
	RES	BUS	RES	BUS	TOTAL				Res	Bus
FACILITIES-BASED [40+ Lines]										
1	ACCESS INTEGRATED NETWORKS									
2	ACCESS POINT INC									
3	ACI (ARROW)									
4	ADELPHIA BUS SOLUTIONS (HYPERION LOUISVILLE LIGHTWAVE)									
5	ALPHEANUS TELECOM									
6	ANEN BROADBAND, INC DBA CIMA TELECOM, INC									
7	AT&T (NORTHPOINT) + TELEPORT-103 + MEDIAONE, +AT&T BROADBAND)									
8	BUSINESS TELECOM (BT - +FIBERSOUTH)									
9	CITIZENS (GLOBAL CROSSING, FRONTIER)									
10	E SPIRE COMM (ACBI)									
11	ELANTIC (FLORIDA DIGITAL NETWORK)									
12	ERNEST COMMUNICATIONS									
13	ESSEX COMMUNICATIONS (ELEC)									
14	FOCAL COMMUNICATIONS									
15	GLOBAL NAPS									
16	IDS TELECOM									
17	IT (WINSTAR)									
18	INTERACTIVE SVCS NETWORK, INC (ISN COMM-FL)									
19	ITC DELTACOM									
20	KMC TELECOM INC									
21	KNOLGY									
22	LEGSTAR (EMPIRE TELECOM SVCS)									
23	LIGHTYEAR COMMUNICATIONS									
24	MANHATTAN TELECOM (METROPOLITAN TELECOM)									
25	MCI METRO (+WORLDCOM, +MFS +BROOKS, +INTERMEDIA, +RYTHMS, + NAT TELECOM FL +PHONE ONE)									
26	MOMENTUM BUSINESS SOLUTIONS									
27	MPOWER (MCC COMM)									
28	NAVIGATOR TELECOMM, LLC									
29	NETWORK PLUS (BROADVIEW)									
30	NETWORK TELEPH (+LIGHT NETWORKS)									
31	NEWSOUTH COMM (+UNIVERSALCOM)									
32	NEXLINK COMM (XO COMM)									
33	NORTH AMERICAN TELECOM									
34	NOS COMMUNICATIONS									
35	NOW COMMUNICATIONS (+TEL-LINK +TELSTAR)									
36	ORLANDO TELEPHONE (ORLANDO BUS TEL SYSTEMS)									
37	PAETEC COMMUNICATIONS									
38	POINTE COMM INC									
39	SBC TELECOM INC									
40	SPRINT COMMUNICATIONS									
41	SUPRA TELECOM & INFO SYSTEMS									
42	TELE CONEX									
43	TELEPHONE CO OF CENTRAL FL (TCOF)									
44	TELENET SERVICES									
45	THE OTHER PHONE CO (ACCESSONE, +TALK.COM, +OMNICALL)									
46	TIME WARNER COMMUN									
47	TRIVERGENT (NUVOX, STATE COMM GABRIEL)									
48	UNIVERSAL COMMUNICATIONS									
49	US LEC									
50	VARTEC TELECOM									
51	Z-TEL COMMUN									
	FACILITIES-BASED Sub-Total	50,803	5,849	453,871	719,279	1,173,150	1,229,802	151,551	586,781	302,320 132,488

BST Confidential (CPNI) Data
No distribution outside BellSouth without permission

- - = NO DATA

**CLECs with Over 40 Lines
in BellSouth
FLORIDA
METHOD TWO**

Exhibit ES-6
Public Version

FLORIDA JULY 2002	Resold Lines		Estimated Facilities-based Lines			Total Local Lines
	RES	BUS	RES	BUS	TOTAL	
Resale Only [10 + Lines]						
1	1-800 RECONEX					
2	AFN CONSULTANTS					
3	ALTERNATIVE ACCESS TEL COMM (AA TELECOM)					
4	ALTERNATIVE PHONE					
5	ALTERNATIVE TELECOMMUNICATIONS SERVICES (SECOND CHANCE PHONE)					
6	AMERICAN DIAL TONE (GANOCO)					
7	AMERIMEX COMM					
8	APPLIANCE TV RENTALS (FONES-4-U)					
9	ATLANTIC TELECOMM SYSTEMS					
10	BUDGET PHONE, INC					
11	BUDGETEL SYSTEMS					
12	CAT COMMUN INTL (CCI)					
13	CHOCTAW COMMUN (SMOKE SIGNAL COM)					
14	COMM SOUTH COS					
15	DELAND ACTEL					
16	DELTA PHONES					
17	DIALTONE TELECOM					
18	DIRECT-TEL INC					
19	DPI-TELECONNECT					
20	DSL TELECOM, INC					
21	EAST FLORIDA COMMUNICATIONS					
22	EASY TELEPHONE SERVICES					
23	EPICUS					
24	EXCELINK COMMUNICATIONS					
25	EXPRESS TELEPHONE SVCS (EXPRESS TITLE)					
26	EZ TALK COMMUNICATIONS					
27	FLORIDA PHONE SERVICE, INC - FL					
28	FLORIDA TELEPHONE (FLATEL)					
29	FLORIDA TELEPHONE SERVICES					
30	GEORGIA TELEPHONE SERVICES					
31	GULF COAST COMM (+CORAL BAY FINAN)					
32	HART COMM (HTRAL ENTERPRis)					
33	INTEGRA PAGING (BURND)					
34	LOCAL LINE AMERICA					
35	MET COMMUNICATIONS					
36	MOVIE, TELEVISION, & GRAPHICS (M T G)					
37	MY-TEL INC					
38	NEW PHONE (IMAGE ACCESS)					
39	NUI TELECOM (INTERNAT TELE GRP)					
40	ONESTAR COMMUNICATIONS					
41	PREFERRED CARRIER SERVICES					
42	QUANTUMSHIFT COMMUNICATIONS, INC					
43	RE TEL COMMUNICATIONS					
44	SANDHILL TELECOM GROUP					
45	SOURCE ONE COMMUNICATIONS					
46	SOUTHERN RECONNECT INC					
47	SUN-TEL USA					
48	TELEPHONE ONE INC					
49	TELSEON CARRIER SERVICES					
50	THE MOBILE PHONE CO.					
51	UNITED STATES TELECOM					
52	UNIVERSAL TELECOM (UNIV. TELEPHONE)					
53	USA TELECOM (INT. DESIGN GRP)					
54	USA TELEPHONE INC					
55	VERIZON AVENUE (ONE POINT)					
	Resale-only (10 + Lines) SUBTOTAL	48,959	744	-	-	49,703

BST Confidential (CPNI) Data
No distribution outside BellSouth without permission

" - " = NO DATA

**CLECs with Over 40 Lines
in BellSouth
FLORIDA
METHOD TWO**

Exhibit ES-6
Public Version

FLORIDA JULY 2002	Resold Lines		Estimated			Total Local Lines
			Facilities-based Lines			
	RES	BUS	RES	BUS	TOTAL	
METHOD TWO GRAND TOTAL -->	99,762	6,583	453,871	719,279	1,173,150	1,279,505
			METHOD 2 ESTIMATE			

Total	
Resold -->	108,355

CLECs Over 40 LINES - JULY, 2001	106
FACILITIES-BASED CLECs -->	51
RESALE ONLY CLECs -->	55

METHOD 2 ESTIMATE

BellSouth Area - FLORIDA		1,279,505
CLEC Share of Access Lines =	1,279,505 ÷	5,944,707
METHOD 2 ESTIMATE	=	17.7%
JULY 2002		

**CLEC COMPLETED COLLOCATIONS
FLORIDA JUL 2002**

Exhibit ES - 7
PUBLIC VERSION

	WIRECENTER	WC	Jul-02 Completed	BELLSOUTH RESIDENCE	BUSINESS	TOTAL
	NAME	CLI	Collocations	LINES	LINES	LINES
1	WPBH RIVIERA BEACH	WPBHFLRB		29,436	14,032	43,468
2	WPBH MAIN ANNEX	WPBHFLAN		18,908	28,727	47,635
3	WPBH HAVERHILL	WPBHFLHH		46,913	29,242	76,155
4	WPBH GREENACRES	WPBHFLGA		81,955	15,543	97,498
5	WPBH GARDENS	WPBHFLGR		49,215	18,095	67,310
6	PNSC-BELMONT	PNSCFLBL		24,326	18,321	42,647
7	PMBH MARGATE	PMBHFLMA		51,695	21,216	72,911
8	PMBH FEDERAL	PMBHFLFE		46,355	16,826	63,181
9	PERRINE MAIN	PRRNFLMA		77,629	23,129	100,758
10	ORLD-SAND LAKE	ORLDFLSA		18,383	16,080	34,463
11	ORLD-PINEHILLS	ORLDFLPH		76,991	21,407	98,398
12	ORLD-PINECASTLE	ORLDFLPC		52,627	27,672	80,299
13	ORLD-MAGNOLIA	ORLDFLMA		22,891	39,762	62,653
14	ORLD-COLONIAL	ORLDFLCL		19,612	16,121	35,733
15	ORLD-AZALEA PARK	ORLDFLAP		82,696	18,883	101,579
16	NDAD GOLDEN GLADES	NDADFLGG		19,218	8,582	27,800
17	MNDR-LORETTO	MNDRFLLO		26,885	9,725	36,610
18	MIAM W. MIAMI	MIAMFLWM		25,763	15,869	41,632
19	MIAM SILVER OAKS	MIAMFLSO		42,115	15,756	57,871
20	MIAM RED ROAD	MIAMFLRR		36,486	17,748	54,234
21	MIAM POINCIANA	MIAMFLPB		21,686	15,425	37,111
22	MIAM PALMETTO	MIAMFLPL		12,575	57,357	69,932
23	MIAM HIALEAH	MIAMFLHL		72,135	26,556	98,691
24	MIAM GRANDE	MIAMFLGR		8,529	54,012	62,541
25	MIAM CANAL	MIAMFLCA		76,538	18,728	95,266
26	MIAM ALHAMBRA	MIAMFLAE		36,250	28,955	65,205
27	MELBOURNE	MLBRFLMA		69,201	26,409	95,610
28	JCVL-SAN MARCO	JCVLFLSM		9,198	11,924	21,122
29	JCVL-SAN JOSE	JCVLFLSJ		23,790	14,368	38,158
30	JCVL-RIVERSIDE	JCVLFLRV		19,056	7,485	26,541
31	JCVL-NORMANDY	JCVLFLNO		20,373	8,682	29,055
32	JCVL-CLAY STREET MGO	JCVLFLCL		14,135	35,189	49,324
33	JCVL-BEACHWOOD	JCVLFLBW		28,657	14,833	43,490
34	JCVL-ARLINGTON	JCVLFLAR		17,358	8,613	25,971
35	JCBH-MAIN	JCBHFLMA		22,265	7,423	29,688
36	HOLLYWOOD MAIN	HLWDFLMA		31,209	12,264	43,473
37	HLWD WEST HOLLYWOOD	HLWDFLWH		57,074	21,185	78,259
38	HLWD PEMBROKE PINES	HLWDFLPE		83,946	22,973	106,919
39	GSVL-MAIN	GSVLFLMA		63,660	52,287	115,947
40	FTLD PLANTATION	FTLDFLPL		35,799	18,214	54,013
41	FTLD OAKLAND	FTLDFLOA		38,102	17,722	55,824
42	FTLD JACARANDA	FTLDPLJA		46,072	19,783	65,855

**CLEC COMPLETED COLLOCATIONS
FLORIDA JUL 2002**

Exhibit ES - 7
PUBLIC VERSION

WIRECENTER NAME	WC CLLI	Jul-02 Completed Collocations	BELLSOUTH RESIDENCE LINES	BUSINESS LINES	TOTAL LINES
43	FTLD CYPRESS	FTLDFLCY	20,280	21,866	42,146
44	FTLD CORAL RIDGE	FTLDFLCR	29,980	12,787	42,767
45	FT LAUD MAIN RELIEF	FTLDFLMR	37,772	41,282	79,054
46	DYBH-MAIN	DYBHFLMA	26,148	26,933	53,081
47	DEERFIELD BEACH MAIN	DRBHFLMA	43,628	15,440	59,068
48	BOCA RATON MAIN	BCRTFLMA	48,116	30,202	78,318
49	BCRT BOCA TEECA	BCRTFLBT	19,516	19,389	38,905
	BellSouth lines addressed by	904	1,883,147	1,061,022	2,944,169
	13 or more CLEC collocations -->	66%	45%	59%	50%
50	BCRT SANDALFOOT	BCRTFLSA	56,041	7,823	63,864
51	BOYNTON BEACH MAIN	BYBHFLMA	64,624	12,373	76,997
52	COCOA-MAIN	COCOFLMA	37,189	13,665	50,854
53	COCOA-MERRITT ISLAND	COCOFLME	19,834	7,005	26,839
54	DELRAY BEACH MAIN	DLBHFLMA	30,048	11,955	42,003
55	DLBH KINGS POINT	DLBHFLKP	41,623	6,127	47,750
56	DYBH-ORMOND BEACH	DYBHFLQB	26,927	9,204	36,131
57	DYBH-PORT ORANGE	DYBHFLPO	47,279	9,173	56,452
58	EGLL-BOWE GARDENS	EGLLFLBG	37,856	11,546	49,402
59	FORT PIERCE MAIN	FTRPFLMA	40,949	20,473	61,422
60	FTLD SUNRISE	FTLDFLSU	29,369	10,485	39,854
61	FTLD WESTON	FTLDFLWN	25,159	7,885	33,044
62	HLWD HALLANDALE	HLWDFLHA	21,883	5,326	27,209
63	JCVL-FORT CAROLINE	JCVLFLFC	15,366	3,335	18,701
64	JCVL-LAKE FOREST	JCVLFLLF	23,735	4,876	28,611
65	JCVL-WESCONNETT	JCVLFLWC	30,597	7,907	38,504
66	JUPITER MAIN	JPTRFLMA	42,757	10,773	53,530
67	LAKE MARY	LKMRFLMA	7,253	9,159	16,412
68	MIAM ALLAPATTAH	MIAMFLAL	18,346	9,807	28,153
69	MIAM BAYSHORE	MIAMFLBA	23,791	8,158	31,949
70	MIAM BEACH	MIAMFLBR	33,384	16,044	49,428
71	MIAM BISCAYNE	MIAMFLBC	7,145	6,401	13,546
72	MIAM FLAGLER	MIAMFLFL	21,777	7,725	29,502
73	MIAM INDIAN CREEK	MIAMFLIC	31,289	5,672	36,961
74	MIAM MIAMI SHORES	MIAMFLSH	24,702	7,590	32,292
75	MIAM NORTH MIAMI	MIAMFLNM	16,768	7,258	24,026
76	MIAM NORTHSIDE	MIAMFLNS	19,731	7,523	27,254
77	MIAM OPA LOCKA	MIAMFLOL	18,743	8,629	27,372
78	MIAM W. DADE	MIAMFLWD	45,851	5,478	51,329
79	MNDR-AVENUES	MNDRFLAV	5,101	4,508	9,609
80	NDAD ARCH CREEK	NDADFLAC	26,839	10,239	37,078
81	NDAD BRENTWOOD	NDADFLBR	30,137	10,004	40,141
82	NDAD OLETA	NDADFLOL	34,407	9,663	44,070
83	ORPK-MAIN	ORPKFLMA	20,325	5,843	26,168

**CLEC COMPLETED COLLOCATIONS
FLORIDA JUL 2002**

Exhibit ES - 7
PUBLIC VERSION

WIRECENTER NAME	WC CLLI	Jul-02 Completed Collocations	BELLSOUTH RESIDENCE LINES	BUSINESS LINES	TOTAL LINES
84	PMBH CORAL SPRINGS	PMBHFLCS	59,699	15,385	75,084
85	PMBH TAMARAC	PMBHFLTA	27,891	6,227	34,118
86	PNSC-FERRY PASS	PNSCFLFP	36,806	19,215	56,021
87	PNSC-WARRINGTON	PNSCFLWA	27,415	6,950	34,365
88	SANFORD MAIN	SNFRFLMA	43,680	12,941	56,621
89	STAG-MAIN	STAGFLMA	17,077	10,896	27,973
90	STUART MAIN	STRFLMA	47,938	20,713	68,651
91	TITUSVILLE	TTVLFLMA	28,078	9,450	37,528
92	VERO BEACH MAIN	VRBHFLMA	37,755	16,213	53,968
93	WPBH LAKE WORTH	WPBHFLLE	33,899	9,337	43,236
94	WPBH ROYAL PALM BCH	WPBHFLRP	50,659	10,969	61,628
	BellSouth lines addressed by	1,289	3,270,869	1,498,950	4,769,819
	5 or more CLEC collocations -->	94%	79%	84%	80%
96	BROOKSVILLE	BKVLFLJF	18,491	7,057	25,548
95	COCOA BEACH	CCBHFLMA	16,852	6,128	22,980
97	DELAND	DELDFLMA	21,530	9,098	30,628
98	DYBH-FENTRESS	DYBHFLFN	1,403	1,814	3,217
99	EGLL-INDIAN HRBR BCH	EGLLFLIH	17,462	3,011	20,473
100	FERNANDINA BEACH	FRBHFLFP	16,057	5,407	21,464
101	FTLD SAWGRASS	FTLDFLSG	2,643	7,516	10,159
102	GSVL-NORTHWEST	GSVLFLNW	11,639	5,626	17,265
103	GULF BREEZE	GLBRFLMC	14,862	3,848	18,710
104	HOBE SOUND MAIN	HBSDFLMA	9,780	1,669	11,449
105	HOMESTEAD MAIN	HMSTFLHM	23,631	8,981	32,612
106	HUTCHINSON IS. MAIN	HTISFLMA	16,389	2,297	18,686
107	JCVL-OCEANWAY	JCVLFLOW	12,373	4,958	17,331
108	JCVL-SOUTHPOINT	JCVLFLJT	42	7,653	7,695
109	KEY WEST MAIN	KYWSFLMA	17,652	14,354	32,006
110	LYNNHAVEN	LYHNFLOH	9,361	1,421	10,782
111	MIAM AIRPORT	MIAMFLAP	1,177	9,994	11,171
112	MIAM KEY BISCAYNE	MIAMFLKE	8,526	2,470	10,996
113	MIAM METRO	MIAMFLME	9,617	9,584	19,201
114	MILTON RAVINE	MLTNFLRA	17,253	4,628	21,881
115	NEW SMYRNA BCH	NSBHFLMA	28,050	6,073	34,123
116	ORPK-RIDGEWOOD	ORPKFLRW	11,299	3,787	15,086
117	OVIDEDO	OVIDFLCA	28,705	5,216	33,921
118	PACE PINE VILLA	PACEFLPV	10,989	1,638	12,627
119	PALATKA	PLTKFLMA	15,359	7,806	23,165
120	PANAMA CITY BEACH	PCBHFLNT	19,940	6,838	26,778
121	PANAMA CITY CALLAWAY	PNCYFLCA	5,940	470	6,410
122	PANAMA CITY MAIN	PNCYFLMA	23,166	19,029	42,195
123	PNSC-HILLCREST	PNSCFLHC	9,334	1,299	10,633

**CLEC COMPLETED COLLOCATIONS
FLORIDA JUL 2002**

**Exhibit ES - 7
PUBLIC VERSION**

WIRECENTER NAME	WC CLLI	Jul-02 Completed Collocations	BELLSOUTH RESIDENCE LINES	BUSINESS LINES	TOTAL LINES
124	PONTE VEDRA BCH	PNVDFLMA	17,043	4,824	21,867
125	PORT ST. LUCIE MAIN	PTSLFLMA	39,120	7,666	46,786
126	PTSL SOUTH PTSL	PTSLFLSO	12,754	4,105	16,859
127	SEBASTIAN MAIN	SBSTFLMA	14,480	3,803	18,283
128	STAG-SHORES	STAGFLSH	9,445	2,807	12,252
129	STAG-WORLDOGOLF	STAGFLWG	1,238	794	2,032
130	WWSP-SPRING HILL	WWSPFLSH	33,182	5,961	39,143
	BellSouth lines addressed by	1,371	3,797,653	1,698,580	5,496,233
	1 or more CLEC collocations -->	100%	91%	95%	92%
132	ARCHER	ARCHFLMA	2,933	234	3,167
133	BALDWIN	BLDWFLMA	1,992	519	2,511
131	BAREFOOT BAY	MICCFLBB	6,206	336	6,542
134	BELLE GLADE MAIN	BLGLFLMA	5,825	3,132	8,957
135	BIG PINE KEY MAIN	BGPIFLMA	4,472	873	5,345
136	BRONSON	BRSNFLMA	3,248	850	4,098
137	BUNNELL	BNNLFLMA	7,488	1,898	9,386
138	CANTONMENT	CNTMFLLE	8,052	1,095	9,147
139	CAPE CANAVERAL	CCBHFLAF		366	366
140	CEDAR KEY	CDKYFLMA	1,127	256	1,383
141	CHIEFLAND	CFLDFLMA	4,023	1,235	5,258
142	CHIPLEY	CHPLFLJA	4,862	1,962	6,824
143	CROSS CITY	CSCYFLBA	3,126	915	4,041
144	DEBARY DELTONA	DBRYFLDL	13,217	2,056	15,273
145	DEBARY MAIN	DBRYFLMA	7,217	1,359	8,576
146	DELEON SPRINGS	DLSNFLMA	2,092	311	2,403
147	DUNNELLON	DNLNFLWM	13,012	1,466	14,478
148	DYBH-OCEAN SHORES	DYBHFLOS	7,485	460	7,945
149	EAST ORANGE	EORNFLMA	5,440	802	6,242
150	FLAGLER BEACH	FLBHFLMA	4,631	804	5,435
151	FT. GEORGE	FTGRFLMA	532	130	662
152	FTLD AIRPORT	FTLDLFLAP	2	2,923	2,925
153	GENEVA	GENVFLMA	2,769	212	2,981
154	GRACEVILLE	GCVLFLMA	2,949	663	3,612
155	GREEN COVE SPGS	GCSNFLCN	7,250	2,135	9,385
156	HAVANA	HAVNFLMA	4,813	667	5,480
157	HAWTHORNE	HWTHFLMA	3,362	529	3,891
158	HMST EAST	HMSTFLEA	1,078	297	1,375
159	HMST NARANJA	HMSTFLNA	5,728	2,985	8,713
160	HOLLEY-NAVARRA	HLNVFLMA	11,591	1,530	13,121
161	Homestead AFB	HMSTFLAF	Included in HMSTFLNA		
162	ISLAMORADA MAIN	ISLMFLMA	3,402	1,361	4,763
163	JAY	JAY-FLMA	2,405	520	2,925
164	JCBH-ATLANTIC	JCBHFLAB	11,469	1,138	12,607
165	JCBH-SAN PABLO	JCBHFLSP	11,294	2,118	13,412

**CLEC COMPLETED COLLOCATIONS
FLORIDA JUL 2002**

Exhibit ES - 7
PUBLIC VERSION

WIRECENTER NAME	WC CLLI	Jul-02 Completed Collocations	BELLSOUTH RESIDENCE LINES	BUSINESS LINES	TOTAL LINES
166	JCVL-INT'L AIRPORT	JCVLFLIA	151	1,935	2,086
167	KEY LARGO MAIN	KYLRFLMA	7,027	1,989	9,016
168	KEYSTONE HGTS	KYHGFLMA	6,046	837	6,883
169	KYLR LARGO SOUND	KYLRFLLS	5,779	2,024	7,803
170	LAKE CITY	LKCYFLMA	20,337	10,475	30,812
171	MAXVILLE	MXVLFLMA	1,260	151	1,411
172	MIAM DADELAND BLVD	MIAMFLDB	3	3,487	3,490
173	MICANOPY	MCNPFLMA	1,513	239	1,752
174	MIDDLEBURG	MDBGFLPM	13,279	1,304	14,583
175	MNDR-LEMONWOOD	MNDRFLLW	9,897	964	10,861
176	MRTH VACA KEY	MRTHFLVE	8,089	3,267	11,356
177	MUNSON	MNSNFLMA	554	77	631
178	N. KEY LARGO MAIN	NKLRFLMA	2,378	621	2,999
179	NEWBERRY	NWBYFLMA	4,255	582	4,837
180	NORTH POWERLINE	PMBHFLNP	4	276	280
181	OAK HILL	OKHLFLMA	2,028	187	2,215
182	OLD TOWN	OLTWFLLN	4,138	297	4,435
183	PAHOKEE MAIN	PAHKFLMA	2,328	630	2,958
184	PALM COAST	PLCSFLMA	19,222	5,948	25,170
185	PIERSON	PRSNFLFD	2,309	515	2,824
186	PNSC-PERDIDO BAY	PNSCFLPB	8,147	829	8,976
187	POMONA PARK	PMPKFLMA	3,015	211	3,226
188	SBST FELLSMERE	SBSTFLFE	1,429	276	1,705
189	STAG-BEACH SIDE	STAGFLBS	12,280	1,663	13,943
190	SUGARLOAF KEY MAIN	SGKYFLMA	3,960	480	4,440
191	SUNNY HILLS	SYHSFLCC	1,710	235	1,945
192	TRENTON	TRENFLMA	3,653	1,422	5,075
193	VERNON	VERNFLMA	1,878	222	2,100
194	VRBH BEACHLAND	VRBHFLBE	12,709	3,226	15,935
195	WELAKA	WELKFLMA	2,450	181	2,631
196	WWSP-HIGHLAND	WWSPFLHI	13,961	3,533	17,494
197	YANKEETOWN	YNTWFLMA	2,214	336	2,550
198	YOUNGSTOWN-FOUNTAIN	YNFNFLMA	3,655	274	3,929
199	YULEE	YULEFLMA	3,584	1,310	4,894
200	Key West - Boca Chica	BCCHFLNS	Lines included in KYWSFLMA		
201	Miami Adjunct to Grande	MIAMFLAG	Lines included in MIAMFLGR		

1,371	4,157,987	1,786,720	5,944,707
^Collocations^	RESIDENCE	BUSINESS	FL TOTAL
Physical+Virtual			

**CLECs with Over 10 Lines
in BellSouth
TENNESSEE
METHOD ONE**

**Exhibit ES-8
Public Version**

TENNESSEE JULY 2002	Resold Lines		Estimated Facilities-based Lines			Total Local Lines	911 Listings Res	911 Listings Bus	Unbundled Local Loops	UNE Platforms		IC Trunks
	RES	BUS	RES	BUS	TOTAL					Res	Bus	
FACILITIES-BASED [10+ Lines]												
1 ACCESS INTEGRATED NETWORKS												
2 ADELPHI BUS. SOLUTIONS (HYPERION, LOUISVILLE LIGHTWAVE)												
3 AENEAS COMMUNICATIONS												
4 ALEC (TOUCHSTONE, OPTILINK, METROLINK)												
5 AT&T (+NORTHPOINT, +TELEPORT-TCG, +MEDIAONE, +AT&T BROADBAND)												
6 BIRCH TELECOM												
7 BUSINESS TELECOM (BTI, +FIBERSOUTH)												
8 CINERGY COMMUNICATIONS(COMMUNITY TEL)												
9 CITIZENS (GLOBAL CROSSING, FRONTIER)												
10 COVAD COMM (+BLUESTAR)												
11 DSLNET COMM												
12 ELECTRIC POWER BOARD OF CHATANOOGA												
13 GLOBAL NAPS												
14 ICG COMMUN (INTELCOM)												
15 IDS TELECOM												
16 ITC*DELTACOM												
17 KMC TELECOM INC												
18 KNOLOGY												
19 LECSTAR (EMPIRE TELECOM SVCS)												
20 LEVEL 3												
21 LIGHTYEAR COMMUNICATIONS												
22 MCI METRO (+WORLDCOM, +MFS, +BROOKS, +INTERMEDIA, +RYTHMS, + NAT TELECOM FL, +PHONE ONE)												
23 MOMENTUM BUSINESS SOLUTIONS												
24 NAVIGATOR TELECOMM. LLC												
25 NETWORK TELEPH (+LIGHTNETWORKS)												
26 NEWSOUTH COMM (+UNIVERSALCOM)												
27 NEXTLINK COMM (XO COMM)												
28 NOS COMMUNICATIONS												
29 NOW COMMUNICATIONS (+TEL-LINK, +TELSTAR)												
30 SBC TELECOM INC												
31 SPRINT COMMUNICATIONS												
32 TELE-SYS (ACCESS AMERICA)												
33 TELIGENT SERVICES												
34 THE OTHER PHONE CO (ACCESSONE, +TALK COM, +OMNICALL)												
35 TIME WARNER COMMUN												
36 TRIVERGENT (NUVOX, STATE COMM, GABRIEL)												
37 US LEC												
38 VARTEC TELECOM												
39 XSPEDIUS CORP (LEC UNWIRED)												
40 Z-TEL COMMUN												
FACILITIES-BASED Sub-Total	3,250	5,250	13,891	330,633	344,524	353,024	5,489	220,428	50,885	9,189	65,867	172,570

" - " = NO DATA

**CLECs with Over 10 Lines
in BellSouth
TENNESSEE
METHOD ONE**

Exhibit ES-8
Public Version

TENNESSEE JULY 2002		Resold Lines		----- Estimated ----- Facilities-based Lines			Total Local Lines
		RES	BUS	RES	BUS	TOTAL	
Resale Only (10 + Lines)							
1	1-800 RECONEX						
2	AMERICAN DIAL TONE (GANOCCO)						
3	AMERIMEX COMM						
4	ANNOX, INC						
5	APPLIANCE&TV RENTALS (FONES-4-U)						
6	AWARD ENTERPRISES (JERRY LAQUIERE)						
7	BUDGET PHONE, INC						
8	CAT COMMUN INT'L (CCI)						
9	CHOCTAW COMMUN. (SMOKE SIGNAL COM.)						
10	CIERA NETWORK SYSTEMS						
11	COMM SOUTH COS						
12	DELTA PHONES						
13	DPI-TELECONNECT						
14	EXPRESS TELEPHONE SVCS (EXPRESS TITLE)						
15	EZ PHONE, INC.						
16	EZ TALK COMMUNICATIONS						
17	FAIR FINANCIAL (MIDSTATE TELECOM)						
18	FIRST TEL, INC.						
19	GLOBAL CONNECTION INC						
20	GO-TEL, INC						
21	HART COMM (HTR&L ENTERPRIS)						
22	HOLT & COMPANY						
23	INTERLINK TELECOMMUNICATIONS						
24	LCI INTERNATIONAL (QWEST)						
25	MAX - TEL COMMUNICATIONS						
26	MONEY TO GO (MTG PHONE SVC)						
27	NEW PHONE (IMAGE ACCESS)						
28	NUSTAR COMMUN. (TELEVIA)						
29	ONESTAR COMMUNICATIONS						
30	PHONE RECONNECT OF AMERICA						
31	PHONE-LINK						
32	SERVISENSE COM, INC						
33	SOUTHERN TELECOMMUNICATIONS						
34	STATE DISCOUNT TELEPHONE						
35	TELE CONEX						
36	TEL SEON CARRIER SERVICES						
37	TENNESSEE PHONE SERVICE						
38	TENNESSEE TELEPHONE SERVICE						
39	TEXAS HOMETEL, INC. (877-RING AGAIN)						
40	UNIVERSAL TELECOM (UNIV. TELEPHONE)						
41	USA QUICK PHONE						
42	USA TELECOM (INT'L DESIGN GRP)						
Resale-only (10 + Lines) SUBTOTAL		24,960	391	-	-	-	25,351

.. = NO DATA

**CLECs with Over 10 Lines
in BellSouth
TENNESSEE
METHOD ONE**

Exhibit ES-8
Public Version

TENNESSEE JULY 2002	Resold Lines		Estimated Facilities-based Lines			Total Local Lines
	RES	BUS	RES	BUS	TOTAL	
	METHOD ONE GRAND TOTAL →					
	28,210	5,641	13,891	330,633	344,524	
						— METHOD 1 ESTIMATE —

Total	
Resold →	33,851

CLECs Over 10 Lines - JULY, 2001	82
FACILITIES-BASED CLECs →	40
RESALE ONLY CLECs →	42

METHOD 1 ESTIMATE

BellSouth Area - TENNESSEE	378,375
CLEC Share of Access Lines =	378,375 + 2,547,568
 METHOD 1 ESTIMATE =	 12.9%
JULY 2002	

" - " = NO DATA

**CLECs with Over 10 Lines
in BellSouth
TENNESSEE
METHOD TWO**

Exhibit ES-9

TENNESSEE JULY 2002	Resold Lines		Estimated Facilities-based Lines			Total Local Lines	911 Listings Res	911 Listings Bus	UNE Platforms	
	RES	BUS	RES	BUS	TOTAL				Res	Bus
FACILITIES-BASED [10+ Lines]										
1 ACCESS INTEGRATED NETWORKS										
2 ADELPHIA BUS SOLUTIONS (HYPERION, LOUISVILLE LIGHTWAVE)										
3 AENEAS COMMUNICATIONS										
4 AT&T (+NORTHPOINT, +TELEPORT-TCG, +MEDIAONE, +AT&T BROADBAND)										
5 BIRCH TELECOM										
6 BUSINESS TELECOM (BTI, +FIBERSOUTH)										
7 CINERGY COMMUNICATIONS(COMMUNITY TEL)										
8 CITIZENS (GLOBAL CROSSING, FRONTIER)										
9 ELECTRIC POWER BOARD OF CHATANOOGA										
10 GLOBAL NAPS										
11 ICG COMMUN (INTELCOM)										
12 IDS TELECOM										
13 ITC*DELTACOM										
14 KMC TELECOM INC										
15 KNOLOGY										
16 LECSTAR (EMPIRE TELECOM SVCS)										
17 LIGHTYEAR COMMUNICATIONS										
18 MCI METRO (+WORLD.COM, +MFS, +BROOKS, +INTERMEDIA, +RHYTHMS, + NAT TELECOM FL, +PHONE ONE)										
19 MOMENTUM BUSINESS SOLUTIONS										
20 NAVIGATOR TELECOMM , LLC										
21 NETWORK TELEPH (+LIGHTNETWORKS)										
22 NEWSOUTH COMM (+UNIVERSAL.COM)										
23 NEXTLINK COMM (XO COMM)										
24 NOS COMMUNICATIONS										
25 NOW COMMUNICATIONS (+TEL-LINK, +TELSTAR)										
26 SBC TELECOM INC										
27 TELE-SYS (ACCESS AMERICA)										
28 TELIGENT SERVICES										
29 THE OTHER PHONE CO (ACCESSONE,+TALK.COM, +OMNICALL)										
30 TIME WARNER COMMUN										
31 TRIVERGENT (NUVOX, STATE COMM, GABRIEL)										
32 US LEC										
33 VARTEC TELECOM										
34 XSPEDIUS CORP (LEC UNWRED)										
35 Z-TEL COMMUN										
FACILITIES-BASED Sub-Total	3,250	5,248	14,669	286,295	300,964	309,462	5,480	220,428	9,189	65,867

.. = NO DATA

**CLECs with Over 10 Lines
in BellSouth
TENNESSEE
METHOD TWO**

Exhibit ES-9

TENNESSEE JULY 2002	Resold Lines		Estimated Facilities-based Lines			Total Local Lines
	RES	BUS	RES	BUS	TOTAL	
	Resale Only [10 + Lines]					
1 1-800 RECONEX						
2 AMERICAN DIAL TONE (GANOCO)						
3 AMERIMEX COMM						
4 ANNOX, INC						
5 APPLIANCE&TV RENTALS (FONES-4-U)						
6 AWARD ENTERPRISES (JERRY LAQUIERE)						
7 BUDGET PHONE, INC						
8 CAT COMMUN INT'L (CCI)						
9 CHOCTAW COMMUN. (SMOKE SIGNAL COM.)						
10 CIERA NETWORK SYSTEMS						
11 COMM SOUTH COS						
12 DELTA PHONES						
13 DPI-TELECONNECT						
14 EXPRESS TELEPHONE SVCS (EXPRESS TITLE)						
15 EZ PHONE, INC						
16 EZ TALK COMMUNICATIONS						
17 FAIR FINANCIAL (MIDSTATE TELECOM)						
18 FIRST TEL, INC						
19 GLOBAL CONNECTION INC						
20 GO-TEL, INC.						
21 HART COMM (HTR&L ENTERPRIS.)						
22 HOLT & COMPANY						
23 INTERLINK TELECOMMUNICATIONS						
24 LCI INTERNATIONAL (QWEST)						
25 MAX - TEL COMMUNICATIONS						
26 MONEY TO GO (MTG PHONE SVC)						
27 NEW PHONE (IMAGE ACCESS)						
28 NUSTAR COMMUN. (TELEVIA)						
29 ONESTAR COMMUNICATIONS						
30 PHONE RECONNECT OF AMERICA						
31 PHONE-LINK						
32 SERWISENSE.COM, INC						
33 SOUTHERN TELECOMMUNICATIONS						
34 STATE DISCOUNT TELEPHONE						
35 TELE CONEX						
36 TELSEON CARRIER SERVICES						
37 TENNESSEE PHONE SERVICE						
38 TENNESSEE TELEPHONE SERVICE						
39 TEXAS HOMETEL, INC (877-RING AGAIN)						
40 UNIVERSAL TELECOM (UNIV. TELEPHONE)						
41 USA QUICK PHONE						
42 USA TELECOM (INT'L DESIGN GRP)						
Resale-only (10 + Lines) SUBTOTAL	24,960	391	-	-	-	25,351

“-” = NO DATA

**CLECs with Over 10 Lines
in BellSouth
TENNESSEE
METHOD TWO**

Exhibit ES-9

TENNESSEE JULY 2002	Resold Lines		Estimated Facilities-based Lines			Total Local Lines	
	RES	BUS	RES	BUS	TOTAL		
	METHOD ONE GRAND TOTAL -->		28,210	5,639	14,669		286,295
— METHOD 2 ESTIMATE —							

Total	
Resold -->	33,849

CLECs Over 10 Lines - JULY, 2001	77
FACILITIES-BASED CLECs -->	35
RESALE ONLY CLECs -->	42

METHOD 2 ESTIMATE

BellSouth Area - TENNESSEE	334,813
CLEC Share of Access Lines =	334,813 + 2,547,568
 METHOD 2 ESTIMATE =	 11.6%
JULY 2002	

"-" = NO DATA

**CLEC COMPLETED COLLOCATIONS
TENNESSEE JUL 2002**

**Exhibit ES - 10
PUBLIC VERSION**

WIRECENTER NAME	WC CLLI	Jul-02 Completed Collocations	RESIDENCE LINES	BELLSOUTH BUSINESS LINES	TOTAL LINES
1 Chattanooga-Brainerd	CHTGTNBR		31,430	13,042	44,472
2 Chattanooga-Dodds Ave	CHTGTNDT		19,339	6,839	26,178
3 Chattanooga-Ninst Street	CHTGTNNS		8,790	22,000	30,790
4 Collierville	CRVLTNMA		20,581	5,021	25,602
5 Franklin	FKLNTNMA		32,270	6,832	39,102
6 Knoxville-Main	KNVLTNMA		31,953	32,873	64,826
7 Memphis-Bartlett	MMPHTNBA		60,497	17,511	78,008
8 Memphis-Chickasaw	MMPHTNCT		27,625	9,992	37,617
9 Memphis-Eastland	MMPHTNEL		30,051	16,268	46,319
10 Memphis-Germantown	MMPHTNGT		57,191	12,268	69,459
11 Memphis-Main	MMPHTNMA		10,985	19,147	30,132
12 Memphis-Midtown	MMPHTNMT		21,731	6,587	28,318
13 Memphis-Oakville	MMPHTNOA		37,818	21,944	59,762
14 Memphis-Southland	MMPHTNSL		33,937	13,962	47,899
15 Murfreesboro	MRBOTNMA		48,597	12,869	61,466
16 Nashville-Brentwood	NSVLTNBW		21,012	11,184	32,196
17 Nashville-Crieve Hall	NSVLTNCH		37,500	9,516	47,016
18 Nashville-Donelson	NSVLTNDO		26,990	12,519	39,509
19 Nashville-Main	NSVLTNMT		12,476	58,707	71,183
20 Nashville-Sharondale	NSVLTNST		32,022	11,580	43,602
21 Nashville-University	NSVLTNUN		5,110	10,738	15,848
BellSouth lines addressed by		271	607,905	331,399	939,304
10 or more CLEC collocations -->		64%	33%	49%	37%
22 Athens	ATHNTNMA		11,311	5,212	16,523
23 Chattanooga-Middle Valley	CHTGTNMV		13,611	1,313	14,924
24 Chattanooga-Redbank	CHTGTNRB		17,204	3,822	21,026
25 Chattanooga-Rossville	CHTGTNRO		18,784	3,984	22,768
26 Chattanooga-St Elmo	CHTGTNSE		9,124	1,941	11,065
27 Clarksville Main	CLVLTNMA		37,680	13,582	51,262
28 Cleveland	CLEVTNMA		34,904	9,581	44,485
29 Columbia Main	CLMATNMA		18,657	9,273	27,930
30 Cool Springs	FKLNTNCC		2,621	4,250	6,871
31 Gallatin	GALLTNMA		14,774	4,678	19,452
32 Goodlettsville	GDVLTNMA		10,234	4,170	14,404
33 Hendersonville	HDVLTNMA		22,845	4,703	27,548
34 Jackson-Main	JCSNTNMA		21,390	12,606	33,996
35 Jackson-Northside	JCSNTNNS		14,045	7,255	21,300
36 Knoxville-Bearden	KNVLTNBE		11,762	9,413	21,175
37 Knoxville-Fountain City	KNVLTNFC		23,428	5,180	28,608
38 Knoxville-West Hills	KNVLTNWH		38,688	13,102	51,790
39 Knoxville-Young High	KNVLTNYH		21,294	3,393	24,687

**CLEC COMPLETED COLLOCATIONS
TENNESSEE JUL 2002**

Exhibit ES - 10
PUBLIC VERSION

WIRECENTER NAME	WC CLI	Jul-02 Completed Collocations	RESIDENCE	BELLSOUTH BUSINESS	TOTAL
			LINES	LINES	LINES
40 Lebanon	LBNNTNMA		20,122	6,286	26,408
41 Maryville-Main	MAVLTNMA		38,912	10,623	49,535
42 Memphis-Cherokee	MMPHTNCK		10,342	2,429	12,771
43 Memphis-Frayser	MMPHTNFR		18,151	2,557	20,708
44 Memphis-Humphreys	MMPHTNHP		619	566	1,185
45 Memphis-Southside	MMPHTNST		14,424	5,599	20,023
46 Memphis-Southwind	GTWSTNSW		1,275	839	2,114
47 Memphis-Westwood	MMPHTNWW		15,735	1,438	17,173
48 Morristown	MRTWTNMA		24,142	9,544	33,686
49 Nashville-Airport	NSVLTNAP		18,242	7,282	25,524
50 Nashville-Bellevue	NSVLTNBV		16,259	2,189	18,448
51 Nashville-Burton Hills	NSVLTNBH		2,939	267	3,206
52 Nashville-Cockrill Bend	NSVLTNCD		74	1,731	1,805
53 Nashville-Hickory Hollow	NSVLTNHH		4,827	1,420	6,247
54 Nashville-Inglewood	NSVLTNIN		24,245	4,322	28,567
55 Nashville-Madison	NSVLTNMC		15,754	4,560	20,314
56 Nashville-Westmeade	NSVLTNWM		17,441	3,157	20,598
57 Oak Ridge	OKRGTNMT		13,179	5,881	19,060
58 Sevierville	SVVLTNMT		24,518	7,769	32,287
59 Smyrna	SMYRTNMA		16,020	3,899	19,919
60 Tullahoma	TLLHTNMA		10,211	6,093	16,304
BellSouth lines addressed by		424	1,257,692	537,308	1,795,000
1 or more CLEC collocations -->		100%	67%	79%	70%
61 Adams-Cedar Hill	ACHLTNMT		1,559	97	1,656
62 Arlington	ARTNTNMT		3,367	756	4,123
63 Ashland City	ASCYTNMA		5,130	1,148	6,278
64 Bells	BLLSTNMA		1,632	345	1,977
65 Benton	BNTNTNMT		4,219	718	4,937
66 Bethel Springs	BTSPTNMA		1,604	123	1,727
67 Big Sandy	BGSNTNMA		2,238	137	2,375
68 Blanche	BLNCTNMT		972	61	1,033
69 Bolivar	BLVRTNMA		5,078	1,366	6,444
70 Brownsville	BWVLTNMA		6,118	2,239	8,357
71 Bulls Gap	BLGPTNMA		3,825	422	4,247
72 Camden	CMDNTNMA		5,868	1,431	7,299
73 Carthage	CRHTNMA		3,282	1,082	4,364
74 Centerville	CNVLTNMA		4,323	1,015	5,338
75 Charleston	CHTNTNMT		4,053	502	4,555
76 Charlotte	CHRLTNMT		2,940	324	3,264
77 Chattanooga-Harrison	CHTGTNHT		9,182	608	9,790
78 Chattanooga-Signal Mountain	CHTGTNSM		6,924	704	7,628
79 Clinton	CLTNTNMA		8,850	1,620	10,470
80 Copper Hill	CRHLTNCB		6,028	891	6,919
81 Covington	CVTNTNMT		9,506	2,493	11,999
82 Cross Plains-Orinda	CRPLTNMA		2,801	199	3,000

**CLEC COMPLETED COLLOCATIONS
TENNESSEE JUL 2002**

**Exhibit ES - 10
PUBLIC VERSION**

	WIRECENTER	WC	Jul-02 Completed	RESIDENCE	BELLSOUTH BUSINESS	TOTAL
	NAME	CLLI	Collocations	LINES	LINES	LINES
83	Culleoka	CULKTNMA		1,033	40	1,073
84	Cumberland City	CMCYTNMT		679	146	825
85	Cumberland Gap	CLDGTNMA		4,523	791	5,314
86	Cunningham	CNHMTNMA		2,620	117	2,737
87	Dandridge	DNRGTNMA		6,855	981	7,836
88	Dayton	DYTNMA		7,668	1,723	9,391
89	Decatur	DCTRTNMT		3,927	439	4,366
90	Dickson	DKSNTNMT		10,396	3,884	14,280
91	Dover	DOVRTNMT		4,775	720	5,495
92	Dyer	DYERTNMT		1,588	215	1,803
93	Dyersburg	DYBGTNMA		11,670	7,087	18,757
94	Eagleville	EAVLTNMA		1,711	176	1,887
95	Etowah	ETWHTNMT		4,551	731	5,282
96	Fairview	FRVWTNMT		4,232	492	4,724
97	Fayetteville	FVVLTNMA		8,703	2,376	11,079
98	Flintville	FLVLTNMA		2,174	137	2,311
99	Fredonia	FRDNTNMA		2,095	107	2,202
100	Gatlinburg	GTBGTNMT		7,184	2,686	9,870
101	Gibson	GBSNTNMT		967	59	1,026
102	Gleason	GLSNTNMA		1,172	211	1,383
103	Grand Junction	GDJTTNMA		1,489	200	1,689
104	Greenback	GRNBTNMA		4,009	230	4,239
105	Greenbrier	GNBRTNMA		4,156	385	4,541
106	Greenfield	GNFDTNMT		1,798	270	2,068
107	Halls	HLLSTNMT		2,383	597	2,980
108	Hampshire	HMPSTNMA		659	28	687
109	Harriman	HIMNTNMA		5,660	1,162	6,822
110	Hartsville	HTVLTNMA		2,611	647	3,258
111	Henderson	HNSNTNMT		5,267	1,206	6,473
112	Henning	HNNGTNMA		1,149	183	1,332
113	Hohenwald	HHNWTNMA		4,114	872	4,986
114	Hornbeak	HRNBTNMT		1,603	144	1,747
115	Humboldt	HMBLTNMA		5,561	3,425	8,986
116	Huntingdon	HNTGTNMA		5,477	1,227	6,704
117	Huntland	HNLDTNMA		1,074	152	1,226
118	Jasper	JSPRTNMT		4,034	965	4,999
119	Jefferson City	JFCYTNMA		7,205	2,688	9,893
120	Jellico	JLLCTNMA		4,358	660	5,018
121	Kenton	KNTNTNMA		929	107	1,036
122	Kingston	KGTNTNMT		8,630	1,258	9,888
123	LaFollette	LFLTNTNMA		13,101	3,778	16,879
124	Lake City	LKCYTNMA		3,659	395	4,054

**CLEC COMPLETED COLLOCATIONS
TENNESSEE JUL 2002**

**Exhibit ES - 10
PUBLIC VERSION**

	WIRECENTER	WC	Jul-02 Completed	RESIDENCE	BELLSOUTH BUSINESS	TOTAL
	NAME	CLLI	Collocations	LINES	LINES	LINES
125	Lawrenceburg	LRBGTNMA		9,011	2,819	11,830
126	Lenoir City	LNCYTNMA		10,240	2,264	12,504
127	Lewisburg	LWBGTNMA		7,106	2,367	9,473
128	Lexington	LXTNTNMA		9,238	2,536	11,774
129	Loudon	LODNTNMA		7,231	1,332	8,563
130	Lyles	LYLSTNMA		4,893	344	5,237
131	Lynchburg	LYBGTNMT		1,735	311	2,046
132	Lynnville	LYVLTNMA		900	94	994
133	Madisonville	MDVITNMT		6,205	1,698	7,903
134	Manchester	MNCHTNMA		9,047	2,664	11,711
135	Maryville-Friendsville	FIVLTNMA		2,004	142	2,146
136	Maryville-Townsend	TWNSTNMA		1,894	333	2,227
137	Mascot	MSCTTNMT		11,513	1,486	12,999
138	Maynardville	MYVLTNMA		5,917	736	6,653
139	Mcewen	MCWNTNMT		2,327	238	2,565
140	Mckenzie	MCKNTNMA		3,710	1,026	4,736
141	Medina	MEDNTNMA		1,459	174	1,633
142	Memphis-Southhaven	SOHNTNDC		3,776	2,328	6,104
143	Middleton	MDTNTNMA		2,390	235	2,625
144	Milan	MILNTNMA		4,581	1,424	6,005
145	Moscow	MSCWTNMA		1,166	189	1,355
146	Mount Pleasant	MNPLTNMA		3,459	641	4,100
147	Nashville-Airport Authority	NSVLTNAA			1,051	1,051
148	Nashville-Whites Creek	NSVLTNWC		8,314	962	9,276
149	Newbern	NWBRTNMA		2,533	513	3,046
150	Newport-Hartford	HRFRTNMA		3,100	211	3,311
151	Newport-Main	NWPPTNMT		11,612	2,662	14,274
152	Norris	NRRSTNMA		3,640	427	4,067
153	Old Hickory	OLHCTNMA		5,349	618	5,967
154	Oliver Springs	OLSPTNMA		5,067	494	5,561
155	Palmyra	PLMYTNMA		668	23	691
156	Paris	PARSTNMA		10,382	4,294	14,676
157	Petersburg	PTBGTNMA		840	68	908
158	Pleasant View	PSVWTNMT		4,748	520	5,268
159	Portland	PTLDTNMA		6,901	1,690	8,591
160	Pulaski	PLSKTNMA		9,545	2,892	12,437
161	Ridgely	RDGLTNMA		900	145	1,045
162	Ripley	RPLYTNMA		5,923	1,591	7,514
163	Rockwood	RKWDTNMA		5,119	839	5,958
164	Rogersville	RRVLTNMA		8,310	1,850	10,160
165	Sango	SANGTNMT		4,724	383	5,107
166	Santa Fe	SNTFTNMA		1,038	44	1,082
167	Savannah	SVNHTNMT		7,418	1,919	9,337

**CLEC COMPLETED COLLOCATIONS
TENNESSEE JUL 2002**

Exhibit ES - 10
PUBLIC VERSION

WIRECENTER NAME	WC CLLI	Jul-02	RESIDENCE LINES	BELLSOUTH BUSINESS LINES	TOTAL LINES
		Completed Collocations			
168 Selmer	SLMRTNMT		4,764	1,486	6,250
169 Sewanee	SEWNTNMW		1,339	246	1,585
170 Shelbyville	SHVLTNMA		9,930	4,597	14,527
171 Sneedville	SNVLTNMA		2,665	419	3,084
172 Soddy Daisy	SDDSTNMA		7,257	701	7,958
173 Somerville	SOVLTNMT		7,763	1,447	9,210
174 South Pittsburg	SPBGTNMA		2,874	823	3,697
175 Spring City	SPCYTNMT		4,285	498	4,783
176 Spring Hill	SPHLTNMT		3,754	1,141	4,895
177 Springfield	SPFDTNMA		9,666	2,916	12,582
178 Summertown	SMTWTNMA		1,736	123	1,859
179 Surgoinsville	SRVLTNMA		2,282	286	2,568
180 Sweetwater	SWTWTNMT		5,782	1,237	7,019
181 Tiptonville	TPVLTNMA		1,367	346	1,713
182 Trenton	TRTNTNMA		3,292	1,175	4,467
183 Triune	TRINTNMA		1,253	120	1,373
184 Troy	TROYTNMT		2,473	255	2,728
185 Union City	UNCYTNMA		6,840	3,512	10,352
186 Vanleer	VNLRTNMA		1,358	68	1,426
187 Wartrace	WRTRTNMT		2,110	323	2,433
188 Watertown	WTTWTNMA		1,600	136	1,736
189 Waverly	WVRLTNMT		4,348	1,366	5,714
190 White Bluff	WHBLTNMT		5,483	657	6,140
191 White House	WHHSTNMA		6,099	991	7,090
192 White Pine	WHPITNMA		2,831	396	3,227
193 Whiteville	WHVLTNMT		1,548	415	1,963
194 Whitwell	WHWLTNMA		3,146	255	3,401
195 Williamsport	WLPTTNMA		743	39	782
196 Winchester	WNCHTNMA		10,781	3,789	14,570

424	1,869,942	677,626	2,547,568
^Collocations^ Physical+Virtual	RESIDENCE	BUSINESS	TN TOTAL

Facilities-Based Line Estimate Methodology

1. METHODS TO ESTIMATE CLEC FACILITIES-BASED LINES

Exhibits ES- 5 and ES-8 present CLEC line estimates under Method One. Method One selects data available for each CLEC from one of three categories, E911 Listings, the UNE category (loops and platforms) and third, Interconnection (“IC”) trunks. Exhibits ES-6 and ES-9 present CLEC line estimates under Method Two. Method Two adds data from two categories, CLECs’ E911 listings and UNE-Ps for the facilities-based lines estimate. As a result, lines for fewer facilities-based CLECs result under Method Two because by definition it excludes the full dataset considered in Method One, which also includes CLEC UNE loops and IC trunks. Thus, Method Two excludes for the most part, data-centric competition. Resale lines, if any, for facilities-based CLECs are included on the same page that reports the total CLEC facilities-based lines. Resale lines for all resale-only CLECs appear on the second page of the Exhibits.

2. DATA CATEGORIES

BellSouth’s information systems and an extract from the E911 database contractor provide data that BellSouth uses to identify CLECs’ lines served, including those served on a facilities basis.¹ BellSouth’s billing systems provide an inventory of residential and business resale lines. Data that BellSouth uses in its estimates of facilities-based lines include CLECs’ E911 listings, UNE loops, UNE-Platforms, and local IC trunks. For each of these data categories a complete listing, covering all CLECs in BellSouth’s service area

¹ In the normal course of business, these data are collected and maintained in operational databases. Extracts are made from these databases for this affidavit and its exhibits i.e., Collocation: Collocation Access Database; E911 listings: Intrado (formerly named SCC) Database; Interconnection Trunks/Resale: Interexchange Carrier Analysis Information System Database; UNE loops, UNE-P: the Marketing Information System Data Warehouse that holds

**Exhibit ES-11
For Public Inspection**

in the state, was collected. The categories that indicate facilities-based lines correspond to those presented in other applications to provide in-region, interLATA services. Each of these categories is discussed separately later in this exhibit. If data were available that indicated a CLEC was using facilities-based lines in the study-month, that CLEC and all of its corresponding data were entered into the Method One and Method Two spreadsheets so that all the information could be considered in estimating each CLEC's facilities-based lines. As previously indicated, because CLECs differ in how they structure their facilities, each CLEC does not have data to populate in every category.

Method One considers all of each CLEC's data available, which is segregated into three categories. The first data category is residence and business E911 listings. The second category includes UNE loops and residence and business UNE-Ps. The third category consists of only total local interconnection trunks. As stated previously, BellSouth first estimates each CLEC's total facilities-based lines based on one of these three categories. Under Method One BellSouth does not add data across categories to estimate a CLEC's total facilities-based lines. Exhibits ES-5 and ES-8 display these three data categories. The category used for each CLEC's estimate is shaded on the Method One spreadsheets.

(Please refer to the confidential version of the Exhibits). In Method Two, BellSouth adds each CLECs' E911 listings and/or UNE-P lines to arrive at the facilities-based line estimate.

3. RESIDENCE AND BUSINESS LINE ESTIMATES

In Exhibits ES-5 and ES-8 BellSouth first selects from one of three categories for its estimate of each CLEC's total facilities-based lines. If the data category selected already

information from the Customer Records Information System and Carrier Access Billing System. Numbers used for BellSouth Access lines are consistent with the line counts provided biannually on the FCC Form 477.

**Exhibit ES-11
For Public Inspection**

separates residential and business lines, those counts are used. Data categories that already identify residence and business separately are E911 listings and UNE-Ps. If a category is selected that does not already segregate residential lines from business lines, the available evidence on each CLEC's residential line count from other categories is used to estimate its residential lines. For example, when local interconnection trunks are selected to estimate a CLEC's total lines, BellSouth then considers evidence from that CLEC's residential E911 listings and/or residential UNE-Ps, if any. If this other information shows some residential lines for the CLEC, those lines are entered as residential class. However, the total for that CLEC's facilities-based lines estimate determined in the first step is not increased, i.e., total lines estimate minus residential lines results in the balance as business lines. Because many CLECs' business strategies more frequently emphasize business customers, lines are displayed as business class absent specific data on the number of a CLEC's residential lines.

4. FACILITIES-BASED LINES ESTIMATE IS CONSERVATIVE

BellSouth uses two conservative approaches to identify facilities-based lines for CLECs operating in its Florida and Tennessee service areas in July 2002. *See* Exhibits ES-5 through ES-9. Under Method One, for each CLEC, BellSouth considered the quantity shown for all of the categories available. However, no individual category of facilities-based lines available to BellSouth is ideal. For example, even though CLECs themselves provide and update E911 listings when their switch provides dial-tone, the E911 database does not provide an exact account of all CLEC business lines. For example, customer service centers with in-dial only service are not listed. In addition, the E911 listings, in some cases may either understate or overstate total lines for business customers that have for example a PBX. Accordingly and when available, it is reasonable to consider not just the

**Exhibit ES-11
For Public Inspection**

E911 listings but the other categories, such as the quantity of each carrier's local interconnection trunks. Even when BellSouth relies on interconnection trunks for a CLEC's line estimate, however, an extremely conservative 1:1 line-to-trunk ratio is applied in deriving the estimates under Method One. That 1:1 ratio assumption very likely understates the number of lines served on a facilities-basis. Other approved applications for interLATA relief have supported a higher line-to-trunk ratio.² The specific category that BellSouth used for its estimate of each CLEC's total of facilities-based lines under Method One is shaded in Exhibits ES-5 and ES-8 (confidential versions).

Facilities-based lines estimates under Method Two are in some ways more conservative. Because Method Two considers only CLEC E911 listings and/or UNE-Ps, this Method excludes data service providers who use BellSouth's UNE loops but have neither E911 listings nor UNE-Ps.³

FACILITIES-BASED LINE CATEGORIES

5. E911 LISTINGS

ILECs and CLECs are required to provide access to emergency services. Intrado (formerly named SCC) is the contractor that manages the E911 customer listing database for BellSouth. Intrado manages the data that allows the routing and delivery of 9-1-1 calls to the appropriate answering point along with information about the caller's locations. Since March 2000, for regulatory purposes associated with its 271-application process, BellSouth

² *Joint Affidavit of J. Gary Smith and Mark Johnson, Application of SBC Communications, Inc. for Provision of In-Region, InterLATA Services in Kansas and Oklahoma*, Paras. 26 and 28, Tables 2 and 3 at pp. 6-7.

³ This does not mean, however, that Method Two will necessarily produce a lower CLEC line share estimate than Method One. If, for instance, a CLEC has a very large quantity of E-911 lines and UNE-Ps, the sum of these two categories can far exceed the greatest line quantity for that CLEC selected under Method One. Thus, when several

**Exhibit ES-11
For Public Inspection**

has obtained a monthly summary of the total number of each CLEC's E911 listing for each of BellSouth's service areas. CLECs' provide and maintain the E911 listing to Intrado's database for the customer lines served off their switches. BellSouth maintains E911 listings for CLEC resale lines and UNE-platforms because BellSouth provides switching in those cases. In this affidavit, a CLEC's E911 listing is used to indicate a CLEC facilities-based line. This corresponds to the practice of other successful applicants for 271 including Verizon and SBC. Beginning with February 2001 data, the E911 counts BellSouth receives segregate residence from business listings.

6. UNBUNDLED NETWORK ELEMENT PLATFORM ("UNE-P")

The number of UNE-Ps purchased by competitors provides further evidence of facilities-based local competition in Florida and Tennessee. These lines are split between residential lines and business lines. Under Method One, UNE-Loops and UNE-Ps are considered as one categorical indicator although, in most cases, these two subcategories are mutually exclusive.

7. UNBUNDLED NETWORK ELEMENT LOOPS ("UNE LOOPS")

The number of UNE Loops that CLECs are using to provide "last mile" connections to end-users is an important indicator of CLEC facilities-based service. BellSouth's UNE loops are not differentiated in the database in regards to residence or business class of service. In cases when UNE loops are included to estimate a CLEC's total of facilities-based lines, BellSouth considers any evidence available for that CLEC, such as its residence E911

CLECs have large line counts in both the E-911 and UNE-P categories, the sum of all the CLEC lines produced under Method Two can exceed the total number of CLEC lines produced under Method One

**Exhibit ES-11
For Public Inspection**

listings, to apportion the UNE loops. UNE loops by CLEC are displayed in Exhibits ES-5, and ES-9 (confidential versions). The UNE loops shown include xDSL loops.



8. LOCAL INTERCONNECTION TRUNKS

Local interconnection trunks enable calls from the ILEC's network to be transported to customers served by the CLEC's network, and vice versa. These trunks connect an ILEC switch to a CLEC switch and provide the interoffice connection function between the two telephone networks. The number of local interconnection trunks connecting BellSouth's network to CLEC networks is another indicator to use in estimating the number of facilities-based lines that a CLEC serves. IC trunks are selected, on average, in approximately 25% of the cases as the basis for a CLEC's facilities-based lines under Method One. However, if IC trunks are used, they are counted conservatively on a 1- to-1 line to trunk basis. IC trunks by CLEC are shown on Exhibits ES-5 and ES-8 (confidential versions).

9. COLLOCATION EXHIBITS

Confidential Exhibits ES-7 and ES-10 display BellSouth's wire centers with collocations completed as of July 2002. Tables 3 and 6 of this affidavit summarize the number of CLECs' collocations that enable CLECs to address BellSouth residence and business lines and their percentages of total lines. Exhibit ES-7 and ES-10 also provide the supporting data that were summarized in Tables 3 and 6 of this affidavit. The substantial number of BellSouth's residence and business local access lines that CLEC collocations can address is a powerful indicator that facilities-based competition is established broadly within BellSouth's area.

Your business' best friend.

[Sales Offices](#) | [Products & Services - By Market](#)

About Birch
Investor Relations
News
Careers At Birch
Get Email
Manage Your Site
Rate This Site

Search site:

[Advanced site search](#)
[Search the Web](#)

Sit. Stay.
Shake hands with Birch.

Welcome! Now businesses can get a full T-1 for as little as \$399 per month.



- [Availability of phone/Internet services](#)
- [Make a payment online](#)

>> Business service

Enjoy one bill for local, long-distance and internet access. And, take advantage of our **new pricing** for high-speed access.



[more](#)

>> Home service (residential site)

Local and long-distance: Visit our [residential site](#) if you're interested in getting Birch at your home.



[more](#)

- [Sales offices](#)
- [Have a rep contact you](#)

- [Availability and pricing](#)
- [Sign up for email updates](#)

Custom service

> (888) 772-

Please call us for immediate assistance. For help online, visit our [FAQs](#) or [Support](#) sections.



Why Birch?

The same phone number and all features you need for 20% less.

[more](#)

[What's Available Where?](#) | [Make Payment](#) | [Search](#) | [Contact Webmaster](#) | [Terms Of Service](#) | [Text Links](#)
 To sign up or learn more about Birch's services, please use our [online form](#) or contact the nearest [sales office](#).
 © 2002, Birch Telecom | Customer service: (888) 772-4724 | info@birch.com

Your best friend at home.

Where is service available?

Enter area code, plus first 3 digits of number, with NO punctuation or

About Birch

Business site

To order:
(866) 347-3843
8 a.m. to 7 p.m. CST

Need help?
Please try our FAQs section first.

Make payment
Now you can pay your bill online.

>> Tell a friend about us
>> Get updates by email

► Birch is in the house!

There's a frisky, friendly phone company ready to serve you better.



◉ Where is service available?

Staying connected with family and friends these days is more important than ever. That's why we offer the Birch Home ConnectionSM plans.

- Customize your service with the most popular local calling features.
- Call anytime, anywhere in the continental U.S. for the same flat long-distance rate.

► Think it can't get any better? Think again!

- There's no cost to switch.
- Your phone number and directory listing stay the same.
- You get local and long distance on one easy-to-read bill.
- And we've got living, breathing people to answer your calls.

>> [more](#)

Select a state

- ◉ [Alabama](#)
- ◉ [Georgia](#)
- ◉ [Kansas](#)
- ◉ [Missouri](#)
- ◉ [Mississippi](#)
- ◉ [North Carol](#)
- ◉ [Oklahoma](#)
- ◉ [South Carol](#)
- ◉ [Tennessee](#)
- ◉ [Texas](#)

Email updates

◉ **Sign up**
You'll receive email u
about product enhan
and specials.



► Tell a friend about Birch

Send information to a friend, family member or colleague and share with them the service, simplicity and savings only Birch can offer!

Enter their email*

* Address will not be saved or used for any other purpose.

Your best friend at home.

Where is service available?

Enter area code, plus first 3 digits of number, with NO punctuation or

About Birch

Business site


To order:
(866) 347-3843
 8 a.m. to 7 p.m. CST

Need help?
 Please try our FAQs section first.

Make payment
 Now you can pay your bill online.

>> Tell a friend about us
 >> Get updates by email

Products & Pricing



Tennessee

► **Markets**

- Chattanooga
- Knoxville
- Memphis
- Nashville



► **Product availability and pricing**

Please enter your area code, followed by the first three digits of your phone number. Be careful not to use any punctuation or spaces.

(Example: If your number is (816) 300-3000, just type 816300 and click the "Go!" button or hit return.)

[Products & Pricing](#) | [About Birch](#) | [Business site](#) | [Support](#) | [Home](#) | [Contact the Webmaster](#)
 To order: Please call us at (866) 347-3843 between 8 a.m. and 7 p.m. CST.
 © 2002 Birch Telecom

Your business' best friend.

[Sales Offices](#) | [Products & Services - By Market](#)

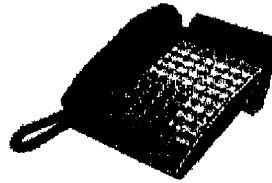
- [About Birch](#)
- [Investor Relations](#)
- [News](#)
- [Careers At Birch](#)
- [Get Email](#)
- [Manage Your Site](#)
- [Rate This Site](#)

Products & Services

NASHVILLE, TN

► **Voice: One-line businesses**

- **SmartBiz**
Small business essentials with big value for one-line businesses.
- **Sprawler Plus**
Expand your local calling area.
- **Satisfaction Guarantee**
We're so sure you'll be happy with our service that we guarantee it.



► **Voice: Multiple-line businesses**

- **Birch Biz Plus**
Customize your Birch Biz Plus package with the features you want most.
- **Birch Biz Premium**
Maximize productivity and value with Biz Premium.
- **Birch Long-distance**
Make long-distance calls any time, any day for a low, flat rate.
- **Sprawler Plus**
Expand your local calling area.
- **Satisfaction guarantee**
We're so sure you'll be happy with our service that we guarantee it.



[Interested?](#)


- [Prices](#)
- [Sales office](#)

[Have a friend rep contact y](#)

- [Home servic](#)
You're currently our business site by our resident learn about our h offerings (local a distance) in the f states:

- [Alabama](#)
- [Georgia](#)
- [Kansas](#)
- [Missouri](#)
- [North Carolina](#)
- [Oklahoma](#)
- [South Carolina](#)
- [Tennessee](#)
- [Texas](#)

[What's Available Where?](#) | [Make Payment](#) | [Search](#) | [Contact Webmaster](#) | [Terms Of Service](#) | [Text Links](#)
 To sign up or learn more about Birch's services, please use our [online form](#) or contact the nearest [sales office](#)
 © 2002, Birch Telecom | Customer service: (888) 772-4724 | info@birch.com

Click Here 


Florida Digital
NETWORK

- Home
- News
- Investor Relations
- Careers
- Our Story
- Markets
- Executive Team
- Our Partners
- Contact Us

About Us

Mission Statement:

To provide an unparalleled level of value through the efficient delivery of a unique portfolio of communication services to Florida's business community.




Florida Digital Network will achieve this mission by utilizing the latest fiber optic and switching technology while deploying network assets in an efficient manner. Our network, processes and provisioning systems have been developed with the lowest common denominator as the focus - the Unbundled Loop and the Business Line. Our clients will be amazed with the delivery of a wide portfolio of communications services from one company... on one bill... with one point of contact... and one number to call.


Florida Digital Network will make its customers feel like a number...

**You
are
1**

[Products and Services](#) | [About Us](#) | [Manage Your Account](#) | [Home](#)

©2002 Florida Digital Network. All rights reserved.

[Click Here](#) 




[Home](#)
[Local](#)
[Long Distance](#)
[Internet](#)
[Support](#)

Products & Services


Florida Digital Network offers the very best in communication products and services, designed specifically to meet the needs of your business... and at a fraction of what you're currently spending.

FDN makes it easy and affordable to keep your business on the cutting edge of telecommunications technology with a variety of product packages, premier calling features, consolidated billing and outstanding customer service. From voice to Internet, FDN has everything your business needs to keep you communicating.



[Products and Services](#) | [About Us](#) | [Manage Your Account](#) | [Home](#)

©2002 Florida Digital Network. All rights reserved.



Click Here

Local

Complete Voice | Trunks/PRIs | Voice Mail | Vanity Numbers | Rates, Terms & Conditions

Home

Local

Long Distance

Internet

Support

Flat Rate Business Lines

Florida Digital Network can offer a solution to fit your company's growing needs. Whether you're established or just beginning, FDN has a number of services that are easy to use, convenient and scalable to improve your operation.

FDN can offer your business local telephone service with superior customer care and clear, reliable connections that you can rely on. FDN guarantees significant savings over the traditional local carrier rates.


At last, you now have a choice in selecting your local telephone provider. Switching your local service to FDN is as easy as contacting a [local sales office](#).


FDN flat rate business lines are inclusive of the following features:

- Touch Tone Dialing
- Calling Number Delivery Block (*67)
- 900/976 Blocking.

Florida Digital Network's A La Carte Options:

- Anonymous Call Rejection
- Call Block
- Call Forwarding – Busy Line and/or Don't Answer
- Call Forwarding Variable
- Call Forwarding Variable Remote Access
- Call Return
- Call Selector
- Call Tracing
- Call Waiting
- Caller ID – Basic (Number Only)
- Caller ID – Deluxe (Name & Number)
- Distinctive Ring 2nd or 3rd numbers
- Enhanced Caller ID
- Preferred Call Forwarding
- Repeat Dialing
- Selective Call Acceptance
- Speed Calling (8 and/or 30)
- Three Way Calling
- Three Way Calling with Transfer
- Toll Blocking





[Click Here](#)


Long Distance

[Toll Free Numbers](#) | [Travel Cards](#) | [Rates, Terms & Conditions](#)

- [Home](#)
- [Local](#)
- [Long Distance](#)
- [Internet](#)
- [Support](#)

FDN Long Distance

FDN's long distance network is focused on providing your business with competitive rates and exceptional reliability. FDN's local and long distance calling plans provide a wide array of services – such as domestic and international calling, toll free service and travel cards, conveniently presented on a single bill.




Domestic Long Distance

FDN utilizes our facilities-based fiber network to provide you with the highest quality connection. FDN's long distance rate is the same, regardless of time of day, day of the week, or distance. All calls are billed in six-second increments with a six-second minimum.

International Long Distance

FDN strives to maintain competitive international rates along with superior service that ensures your call connects. International calls are more competitive when you consider that FDN bills in six-second increments with only a thirty-second minimum.



[Click Here](#)


Internet

[Home](#)
[Local](#)
[Long Distance](#)
[Internet](#)
[Support](#)

Dial-up | DSL | Dedicated | Data | Rates, Terms & Conditions

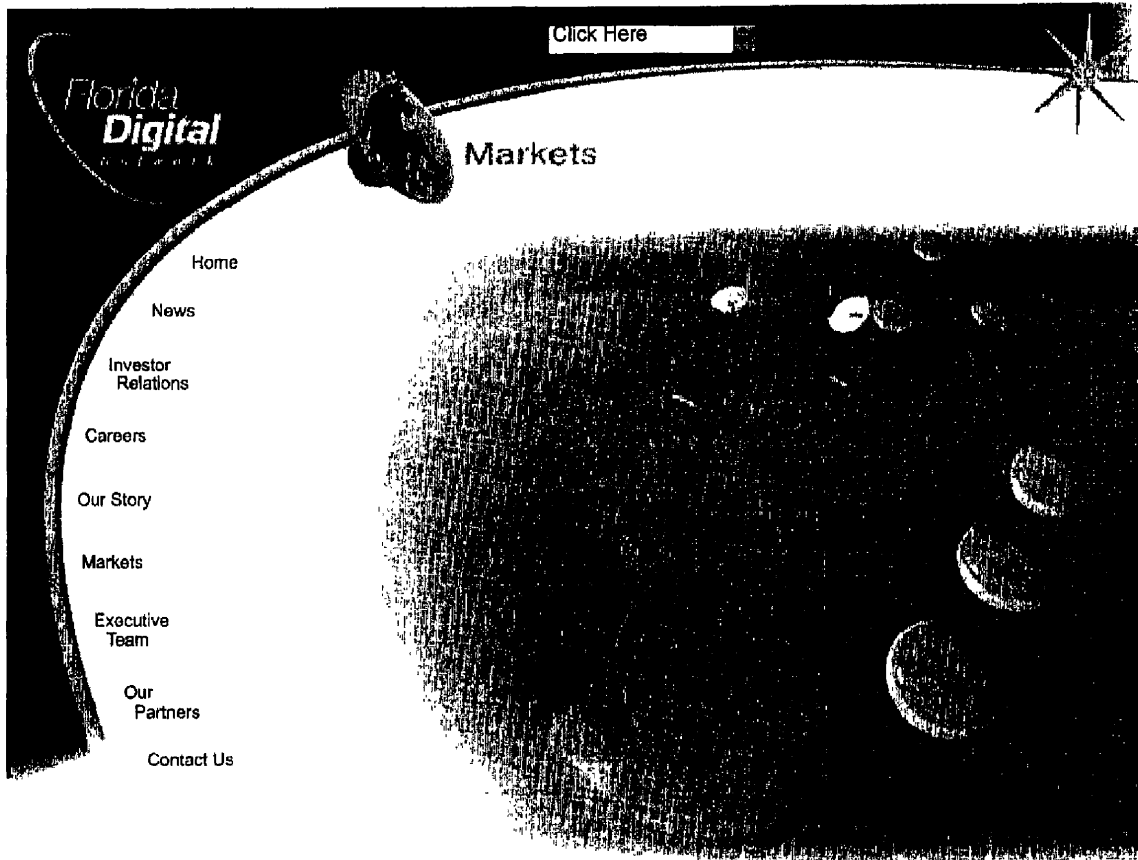
Internet Services

Florida Digital Network offers a line of products and packages that are kept simple and easy while providing quality services that have been created to meet and exceed the needs of your growing business. Be informed of the most reliable products available with the assistance of our support staff and engineers who provide you and your business with the "best fit" solutions. And stay connected with FDN's high-speed Internet and data services to communicate faster and more efficiently with partners, clients, and employees. The choice is yours.



[Products and Services](#) | [About Us](#) | [Manage Your Account](#) | [Home](#)

©2002 Florida Digital Network. All rights reserved.



Select a marker for more information

[Products and Services](#) | [About Us](#) | [Manage Your Account](#) | [Home](#)
©2001 Florida Digital Networks All rights reserved.



Integrated Telecom

Data Center

Carrier

[About ITC^DeltaCom](#) [Products & Services](#) [Maps](#) [News Room](#) [Investor Relations](#) [Careers](#) [Contact Us](#)

Home:



imagine
discover
resolve

As a premier provider of integrated voice and data telecommunications and technology solutions, ITC^DeltaCom provides the products and services that connect your business to the world. Our primary focus is customer satisfaction; our success is built on a progressive approach to telecommunications and technology.



Let ITC^DeltaCom help you imagine the possibilities, discover the opportunities, and resolve your challenges.

1-800-239-3000

[< Privacy Policy >](#) [< Legal Notices >](#)

ITC DELTACOM and ITC^DeltaCom are registered service marks of ITC^DeltaCom, Inc.
Copyright 2001 ITC^DeltaCom. Unauthorized use is prohibited.
[Legal conditions and terms of use](#) - please read before using this website.



Integrated Telecom

Data Center

Carrier

[About ITC DeltaCom](#) | [Products & Services](#) | [Maps](#) | [News Room](#) | [Investor Relations](#) | [Careers](#) | [Contact Us](#)

Home: Integrated Telecom

INTEGRATED TELECOMMUNICATIONS

Integrated Telecom

- [-] [Voice](#)
- [-] [Data/Internet](#)
- [-] [Equipment & Systems](#)
- [-] [Colocation](#)

Integrated Telecommunications

Today's telecommunications networks make it possible for us to speak to virtually anyone in the world, or with just a few clicks, exchange text and images. Explaining where telecommunications ends and the Internet begins is not an easy task in the converging world of computers, networking, data, voice, and video. Integrated telecommunications encompasses an extensive line of hardware and software products and specialized services including installing customer premise equipment, running the switches that control the phone system, making Internet access fast and reliable, and configuring private networks.



ITC^DeltaCom has the vision and the resources to become your company's total communications provider. ITC^DeltaCom is a leader in the southern United States with its extensive capacity for dial-up numbers. With the combination of industry awareness and the ability to provide versatile technology integration platforms, ITC^DeltaCom's skilled technicians can get traditionally diverse and independent technologies like voice, data, and video to operate together in your business in a cohesive information network. ITC^DeltaCom's engineers and consultants have the experience and expertise to customize a system that is not only easy to use, but cost-effective as well. Specializing in local and long distance services, data and Internet services, business telephone systems and equipment, and enhanced services, ITC^DeltaCom offers completely integrated telecommunications systems and technology to its customers.

1-800-289-3000

[< Privacy Policy >](#) [< Legal Notices >](#)



Integrated Telecom

Data Center

Carrier

[About ITC/DeltaCom](#) [Products & Services](#) [Maps](#) [News Room](#) [Investor Relations](#) [Careers](#) [Contact Us](#)

Home: Maps: Fiber Optic Network

FIBER OPTIC NETWORK

Maps

- [Fiber Optic Network](#)
- [IP Backbone](#)

Fiber Optic Network

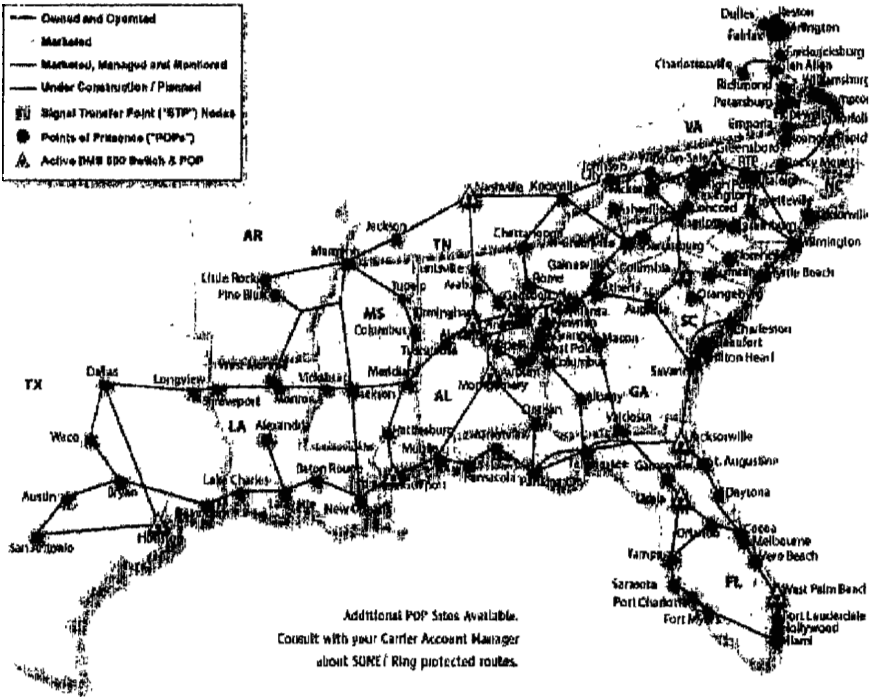
Interstate FiberNet's 10-state synchronous optical network (SONET) consists of a fiber optic infrastructure that extends nearly 10,000 miles across the southern United States. Equipped with approximately 175 points of presence (POPs) and state-of-the-art technology, our robust network provides reliable, scalable transmission of your data and voice communications.



A DIVISION OF ITC DELTACOM

Search

	Owned and Operated
	Marketed
	Marketed, Managed and Monitored
	Under Construction / Planned
	Signal Transfer Point ("STP") Nodes
	Points of Presence ("POPs")
	Active DNS BDO Batches & POP



Our fiber optic map displays the fiber routes and POPs that provide the successful transmission of your communications needs, including:

- Owned & operated fiber
- Marketed, managed, and monitored fiber
- Fiber under construction or planned
- Signal Transfer Point (STP) nodes (SS7 Service)
- Points of Presence (POPs)

Active DMS 500 Switch

Interstate FiberNet offers DS-1, DS-3, OC-3, OC-12, and OC-48 bandwidth across the entire network. Our extensive network in the southern United States allows you to get closer to your customer or network needs thereby reducing costly long local-loop expense from the ILEC.

To learn more about our reliable SONET ring protected routes, [contact us](#) today.

1-800-239-3000

[< Privacy Policy >](#) [< Legal Notices >](#)



Integrated Telecom

Data Center

Carrier

About ITC^DeltaCom Products & Services Maps News Room Investor Relations Careers Contact Us

Home: Products and Services: Voice

VOIC

Voice Solutions

- Local
- Long Distance
- Enhanced Services

Voice

Choices without compromise.



A DIVISION OF ITC^DELTA COM



ITC^DeltaCom provides convenient and flexible voice services on our approximately 10,000 mile fiber-optic network so that you can stay connected to your employees, customers, and business associates. This means ITC^DeltaCom offers you choices without compromising on quality. Our fully integrated telecommunications systems and services supply the network capability to provide reliable, consistent uptime for your voice and data communications.

ITC^DeltaCom offers a variety of first class voice services including local, long distance, and enhanced services. Offering cost-effective service bundles with a single point of contact for your company's service, billing, and technical support needs means that when you have ITC^DeltaCom as your total communications provider, you have access to exceptional savings and service. Our fiber-optic infrastructure provides state-of-the-art telecommunications capabilities to facilitate clean, clear transmission of your voice and data communication. Our exclusive 90-day guarantee shows how strongly we believe in our products and services.

ITC^DeltaCom can help you confirm the appropriate configuration of services for your business application. As your business requirements grow, you can reconfigure your services. From a simple system with just one line to a complex, fully integrated voice and data network, ITC^DeltaCom offers flexible choices.

To learn more about our products and services, contact your ITC^DeltaCom representative today.

1-800-239-3000

< Privacy Policy > < Legal Notices >



Integrated Telecom

Data Center

Carrier

[About ITC^DeltaCom](#) [Products & Services](#) [Maps](#) [News Room](#) [Investor Relations](#) [Careers](#) [Contact Us](#)

Home: Products and Services: Data/Internet

DATA / INTERNET

Data/Internet Solutions

- [Data](#)
- [Internet](#)
- [Network Managed Services](#)

Data / Internet

Connectivity
is the key.



We know how important data and Internet communications are to the success of your business. Employees, customers, and business partners agree that data and Internet communications are imperative for critical information transactions. As with our exceptional voice services, we integrate advanced technologies into our data and Internet services. We provide reliability, availability, and flexibility for all of your data and Internet communications.

This approach allows us to offer a comprehensive range of products and services, including:

Data

- [Internet Protocol Virtual Private Network \(IP VPN\)](#)
- [Frame Relay](#)
- [Asynchronous Transfer Mode \(ATM\)](#)
- [Point-to-Point](#)

Internet

- [Dedicated Access](#)
- [Managed Firewall](#)
- [Web Hosting](#)

ITC^DeltaCom has one of the most reliable networks in the southern United States, covering approximately 10,000 miles and providing fiber optic infrastructure with about 175 points of presence (POPs) for superior connectivity.

To learn more about our data and Internet services, contact your local ITC^DeltaCom [Branch Office](#) or call 1-800-239-3000.

Internet Acceptable Use Policy

The ITC^DeltaCom Network may only be used for lawful purposes. Our [Internet Acceptable Use Policy](#) specifies the actions prohibited by ITC^DeltaCom to users of the ITC^DeltaCom Network.

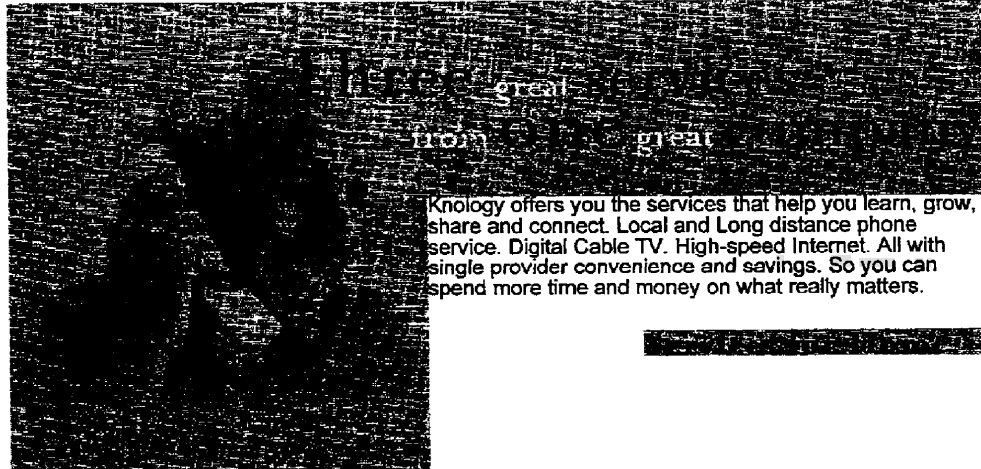
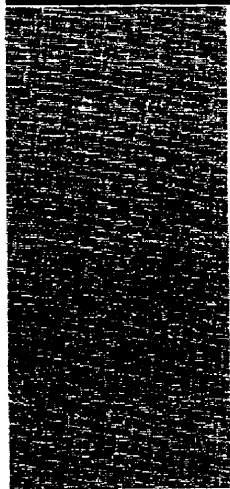
1-800-239-3000

[< Privacy Policy >](#) [< Legal Notices >](#)

KNOLOGY

[About Us](#) : [Services](#) : [Customer Support](#) : [News](#) : [Investors](#)

Huntsville [CHANGE CITY](#)



Knology offers you the services that help you learn, grow, share and connect. Local and Long distance phone service. Digital Cable TV. High-speed Internet. All with single provider convenience and savings. So you can spend more time and money on what really matters.



Copyright 2002, Knology, Inc. All rights reserved. Reproduction of this publication in any form without prior written permission is forbidden.





About Us : Services : Customer Support : News : Investors

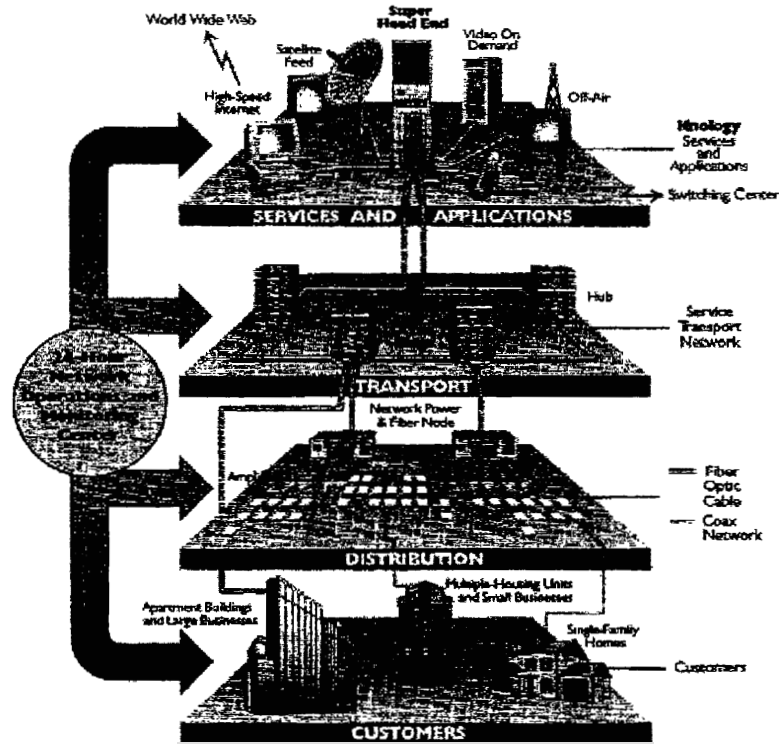
Huntsville **CHANGE CITY**

About Us

- Value System
- Legal
- History
- Our Network
- Management Team
- Career Opportunities
- Contact Us



Our Network



Amplifier - A device used to boost the strength of an electronic signal. Amplifiers are spaced at intervals throughout a cable system to rebuild the strength of television signals, which may weaken as they pass through a cable network. Knology's network architecture is superior in that it limits the use of amplifiers to the edge of the network to minimize the amplification of noise.

Broadband - High-speed transmission. The term is commonly used to refer to communications lines or services at the T1 rates (1.544 Mbps) and above. However, the actual threshold of broadband is very subjective and may be well below or well above T1 depending on the situation. As an example, the Knology Interactive Broadband Network hosts simultaneous two-way transmissions of digital telephone service, over 150 television channels and high-speed Internet access all over a single cable connection. Broadband is sometimes referred to as a "fat pipe" that allows users to enjoy enhanced broadband content such as short films, music videos, sports highlights and online games over the Internet.

Coaxial Cable - A high-capacity cable used in Knology's network, commonly called "coax." It contains an insulated solid or stranded wire surrounded by a solid or braided metallic shield, wrapped in a plastic cover. Coax cable has a higher capacity for bandwidth than traditional twisted pair. The wire and the shielding react with each other to set up an electromagnetic field between them. This system reduces frequency loss and gives coax cable its great signal-carrying capacity.

Fiber Node - The fiber node is where the network changes from fiber-optic cable to coaxial cable. Knology deploys fiber deep into its network and typically serves each node with eight fibers. Each fiber node initially serves an average of 500 homes and can easily be split into four smaller nodes, each serving 125 homes. This capacity for expansion positions Knology to deliver new services and even greater bandwidth in the future.

Frequency - The number of times an electromagnetic signal repeats an identical cycle in a unit of time, usually one second. One Hertz (Hz) is one cycle per second. A kHz (Kiloherz) is one thousand cycles per second; a MHz (Megahertz) is one million cycles per second; a GHz (Gigahertz) is one billion cycles per second.

Head End - The originating point in a communications system. The head end is where Knology houses its satellite dish and TV antenna for receiving incoming video programming. The head end facility is also a central office and interconnection point for Knology's telephony and data networks. Knology's head end originates both analog and digital programming signals.

Hub - Knology's central office building and a distribution point for the telephony, video and data signals that serve an 18,000 to 24,000 home area. It is also the gathering point for all signals returning to the head end from the node.

MDU - Multi-housing unit or dwellings that are rental units. This can be an apartment located in a complex or can be a house that has been converted into any number of apartment units. Multi-housing units also include mobile homes in a mobile home park. Knology serves all types of multi-housing units in its service area.

Off-the-air - Reception of a TV signal that has been broadcast through the air. Knology re-transmits local television networks such as ABC, CBS, NBC, FOX, etc. Knology may receive these signals via fiber-optic cable or via an off-the-air antenna.

Satellite Feed - The satellite feed is the signal that travels on the uplink (from the network HBO, MTV etc. to a satellite) and downlink (from the satellite to the head end) for distribution over the cable system. Knology receives and delivers over 150 channels of programming, bringing the best and newest networks, plus CD-quality music and additional premium and pay-per-view channels to its customers.

Single-Family Home - A home or residence designed for the occupancy of only one family or household.

SONET Ring - SONET stands for Synchronous Optical Network. SONET is specified in the broadband ISDN standard employed by telephone companies and common carriers. SONET speeds range from 51 megabits to multiple gigabits per second. Knology uses SONET rings known as "self-healing rings." This means there are two or more transmission paths between network nodes. The SONET ring is positioned at key points in Knology's network to provide continuous service in the event of a line failure.

ATM Ring - ATM stands for Asynchronous Transfer Mode. The ATM ring provides end-to-end digital connections for Knology's data network. ATM is a network technology for both local area networks (LANs) and wide area networks (WANs) that supports real time voice and video, as well as data, simultaneously.

Customer - What we put first at Knology. While it's true that our advanced technology is second to none, we believe our customers are our most important assets.

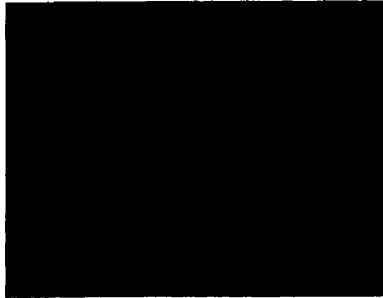
Tap - A connection made on a line that connects a home or business to Knology's cable network.

Video On Demand - The ability to start delivering a movie or other video programs to an individual web browser or a TV set whenever the user requests, with the functionality of a digital video player.

HFC View | FTTC View

Copyright 2002, Knology, Inc. All rights reserved. Reproduction of this publication in any form without prior written permission is prohibited.





[mcl.com](#)



features & benefits

talk longer. call farther. save more.

Whether it's the unlimited calls, the most popular features, or one low price, The Neighborhood has everything you need to the way you talk. So take a look at the features and benefits that finally helping people speak freely all across the country.

[check pricing & sign up](#)

features

Unlimited local, regional and long distance calls

Now your words can cost the same, whether you're talking to someone next door or across the country. Enjoy the freedom calling anyone, anywhere, anytime — and talking for as long as you want — with The Neighborhood. One low price covers all your to-state, in-state, regional and local toll calls, as well as every call you make.

The most popular features at no extra charge

The Neighborhood isn't just about talking on your phone — it's getting the most out of it. That's why features like Call Waiting, Caller ID, Speed Dial 8 and Three-Way Calling are included at extra charge. So you can do things like: see who's calling before answer, call someone at the touch of a button, get three people on the line whenever you want, and never miss an important call.

Personal Voicemail & Message Center

You don't always have to be on the phone to enjoy the feature The Neighborhood. In fact, our voicemail was built for the times when you're away from it. You can use our "Notify Me" feature to receive e-mail or pager alerts about new voice messages — then check your messages by phone or on the Web through the Message Center.

benefits

One company for everything

Now you can get both your local and long distance service — and the calling features you want — for one price, from one place. The Neighborhood helps reduce hassles by sending you one easy-bill for all your calls and features, and giving you one place to go when you need customer service.

Great partner programs

The Neighborhood doesn't just let you call more places, more often — you have the chance to earn more extras, more often, too. Because every dollar you spend with The Neighborhood can help you accumulate partner rewards. [Click here to learn more.](#)



Enter your home phone number to check availability and pricing in your area. From there you can sign up or get more information.



about The Neighborhood.

() -

Features, pricing and availability vary by state. Your phone number is only used to check availability and pricing for The Neighborhood. We do not use this information for any other purpose.

* Promotion is available for new MCI customers who sign up for Neighborhood Complete plan. Current MCI long distance customers are not eligible for this promotion. Applies to monthly fee only one promotion per customer and/or account.

Unlimited calling is for residential voice service only. [Click here](#) for more details.

Additional taxes and surcharges apply.



mcl.com

help
& tags

get some neighborly advice

We think The Neighborhood is a great new way to talk more and spend less. So, please use this page to get answers to some of our most frequently asked questions about The Neighborhood. If you don't see your question here, you can also [e-mail us](#) and we'll give you an answer.

Questions about The Neighborhood

- [Is there a number I can call to get help signing up for The Neighborhood?](#)
- [What does The Neighborhood offer that my local provider doesn't?](#)
- [How does Neighbor-to-Neighbor calling work? How can I be from it?](#)
- [What features, like Call Waiting, does The Neighborhood offer?](#)
- [Does The Neighborhood offer Voicemail?](#)
- [How do I refer someone to The Neighborhood?](#)

Questions about service

- [What is the benefit of getting both local and long distance service from The Neighborhood?](#)
- [Will I have to pay a fee to switch my service to The Neighborhood?](#)
- [How long will it take for my Neighborhood service to be established?](#)
- [How will I know when my Neighborhood service has been activated?](#)
- [I have DSL with my current local telephone provider. What happens to my DSL service when I switch to The Neighborhood?](#)
- [Where is The Neighborhood currently being offered?](#)
- [Why isn't The Neighborhood available in every state?](#)
- [Is there any special payment assistance available?](#)

Questions about voicemail

- [What will happen to my current voicemail box when I sign up for The Neighborhood? Will I experience a delay?](#)
- [How do I access my voicemail?](#)
- [Do I need a PIN to access voicemail?](#)
- [How do I retrieve, save or delete messages with my new Neighborhood voicemail?](#)
- [Can I change my voicemail account settings?](#)
- [Can I turn my Neighborhood voicemail off?](#)
- [What features come with my Neighborhood account?](#)
- [How do I use my features?](#)

Is there a number I can call to get help signing up for The Neighborhood?



If you need assistance joining The Neighborhood online, or you moving and have questions about getting service for your new home, call 1-877-777-6271.

[back](#)

What does The Neighborhood offer that my local provider doesn't?

The Neighborhood is different because it offers:

A better plan — The Neighborhood is a new way to call that gives you unlimited local calls, unlimited long distance and the most popular calling features — all for one low monthly rate. [Click here](#) to see what plans are available in your area.

The ease of one company, one bill and one rate — The Neighborhood offers you the convenience of having one, single provider for all your local, regional and long distance calls. [Click here](#) to see what plans are available in your area.

The chance to earn partner bonuses — like airline miles. Every dollar you spend with The Neighborhood lets you accumulate reward through our partner programs. [Click here](#) to learn more.

[back](#)

How does Neighbor-to-Neighbor calling work? How can you benefit from it?

Neighbor-to-Neighbor calling is one of the great benefits included with the Neighborhood Choice plan. Neighbor-to-Neighbor calling gives you unlimited long distance calls to other Neighborhood residential local customers — including state-to-state, in-state, regional and local toll calls. What's more, you can make these any time, any day of the week, without any extra charges — it's included in the Neighborhood Choice plan. Note, the Neighborhood Complete plan includes unlimited long distance calls to anyone in the U.S., regardless of who their local service provider is.

[back](#)

What features, like Call Waiting, does The Neighborhood offer?

The Neighborhood gives you the features you need to make life easier. You get Call Waiting, so you never miss an important call. You get Caller ID, so you can find out who's calling before you answer. You get Speed Dial 8 and lets you get several people together on the line at one time with 3-Way Calling. Best of all, these great features are included in The Neighborhood's one low price. You also have the option to further customize your plan by adding on other features you may want. (Features and feature descriptions may vary by state.)

[back](#)

Does The Neighborhood offer Voicemail?

Yes, in fact The Neighborhood offers Voicemail with convenient message notification and message retrieval. You can be alerted to new messages through your pager or e-mail with "Notify Me" — and you can listen to these messages by phone or on the Web.

[back](#)

How do I refer someone to The Neighborhood?

If you would like to share The Neighborhood with the people you know, the most, just [click here](#) to send them a quick e-mail now.

[back](#)

What is the benefit of getting both local and long distance service from The Neighborhood?



The great benefit of The Neighborhood is that all your calls are the same whether they're to someone next door or across the country. That means you can make long distance and unlimited calls all for one low price.

[back](#)

Will I have to pay a fee to switch my service to The Neighborhood?

No, there is never a charge to switch your service to The Neighborhood.

[back](#)

How long will it take for my Neighborhood service to be established?

It can take up to three weeks to switch your local and long distance service to The Neighborhood.

[back](#)

How will I know when my Neighborhood service has been activated?

As soon as your account is set up with The Neighborhood, you receive a Welcome Kit in the mail that summarizes the calling and features you have chosen for your phone. This will signify your service has been activated. When you receive this kit, be sure to review its contents to ensure that the calling plan and features are the ones that you selected.

[back](#)

I have DSL with my current local telephone provider. What will happen to my DSL service when I switch to The Neighborhood?

At this time MCI does not offer DSL service. If you currently have only one phone line, and have DSL on the same line that is also for voice service, you will need to cancel your DSL service with your current provider in order for MCI to switch your line to The Neighborhood. Alternatively, if you have two phone lines (one for voice calling and another for DSL), you may migrate only your voice line to The Neighborhood and retain your DSL service and second line with your existing local telephone company. In this case you should expect to receive two separate bills each month from two different providers of the two services.

[back](#)

Where is The Neighborhood currently being offered?

The Neighborhood is available in most areas within the following states: AL, AR, AZ, CA, CO, DC, FL, GA, IA, IL, KS, KY, IN, LA, MD, ME, MI, MN, MO, MS, NC, ND, NJ, NY, OH, OK, OR, PA, RI, TN, TX, UT, VA, WA, and WI. To find out if The Neighborhood is available in your area, just [click here](#).

[back](#)

Why isn't The Neighborhood available in every state?

The Neighborhood isn't available in every state because in some states, local phone monopolies have not opened their markets to competition.

[back](#)

Is there any special payment assistance available?

The Neighborhood does offer special assistance to those who qualify. If you are a Lifeline customer with your current local provider in the state of CA, GA, FL, IL, IN, OH, MI, NY, PA, TX, or WI - please call 888-MCI-LOCAL (1-888-624-5622). If you live in the state of WA, or OK and you are a Lifeline customer with your current local provider, please call 1-800-999-4400. A Neighborhood



representative will be happy to assist you with your special assistance needs.

[back](#)

What will happen to my current Voicemail box when I s for the Neighborhood? Will I experience a delay?

As soon as your account is activated, your Neighborhood Voic box will immediately begin accepting messages. At this time, old Voicemail box will be deactivated and you will no longer be to retrieve saved messages.

[back](#)

How do I access my Voicemail?

Accessing your Voicemail is easy. Instructions vary depending your location. To obtain specific instructions for your area, ple [click here](#).

[back](#)

Do I need a PIN to access Voicemail?

You do not need a PIN to access Voicemail from your home ph Simply dial into your Voicemail account from your home phon you will be placed directly into the Message Center. If you are traveling away from home you will be required to enter your Voicemail PIN. This PIN will arrive in your Welcome Kit. If you to access Voicemail away from home immediately, please call 1-888-MCI-LOCAL (1-888-624-5622).

[back](#)

How do I retrieve, save or delete messages with my new Neighborhood Voicemail?

Simply access your Voicemail and follow the prompts on the m menu to option [2] Message Center.

Press [1] to retrieve new messages and [2] to retrieve saved messages. The system will provide further instructions to save delete, replay, skip, fast forward or rewind messages.

[back](#)

Can I change my Voicemail account settings?

Yes, our Voicemail is very easy to use. Simply access your Voi and follow the prompts on the main menu to option [3] Accou Options. The system will provide further instructions to chang Voicemail settings, access name/greetings, change your Voice PIN and much more.

[back](#)

Can I turn my Neighborhood Voicemail off?

When it comes to Voicemail, The Neighborhood provides you a choice and convenience. You may turn your Voicemail on or o anytime, anywhere by simply accessing your Voicemail and ch your account options. Please note: this will only turn the abilit accept Messages on/off. Your Voicemail will still play a messag explaining that your Voicemail box is not accepting messages time.

[back](#)

What features come with my Neighborhood account?

Your Neighborhood account comes with Call Waiting, Caller ID Three-Way Calling, and Speed Dial 8.

[back](#)

How do I use my features?

Call Waiting

Call Waiting alerts you when there's another incoming call, the



allows you to put the first caller on hold while you answer the incoming call. Simply press the receiver or "flash" button and release. This will put the first caller on hold and allow you to talk to the incoming caller. To return to the first call, press the receiver or "flash" button again.

Caller ID

Caller ID: Caller ID identifies incoming calls before you answer the phone. To activate press *65. To deactivate, press *85.

Three-Way Calling

Three-Way Calling allows you to call two people at different times at the same time. You can talk with two people at once or put the first party on hold while you have a private conversation with the second. Simply dial the first party you wish to join your three-way call. When they answer, press the receiver or "flash" button and you will hear a second dial tone. Dial the second number of the party you wish to join your three-way call and when they answer, press the receiver or "flash" button again and all parties will be connected. Note: If the second party is busy or does not answer, just press the receiver or "flash" button twice, and you will be reconnected to the first party.

Speed Dial 8

Dial up to 8 numbers you call most often with a one-digit code. When pressed, the phone number which you've assigned that code will be automatically dialed. To program, add or change a Speed Dial number dial 74# and listen for the dial tone. Dial any one-digit code (2 through 9) and enter the phone number you'd like that code to represent, when you hear two short tones, that code and number are now programmed into your Speed Dial system.

[back](#)



Enter your home phone number to check availability and pricing in your area. From there you can sign up or get more information about The Neighborhood.

() -

Features, pricing and availability vary by state. Your phone number is only used to check availability and pricing for The Neighborhood. We do not use this information for any other purpose.

* Promotion is available for new MCI customers who sign up for Neighborhood Complete plan. Current MCI long distance customers are not eligible for this promotion. Applies to monthly fee only one promotion per customer and/or account.

Unlimited calling is for residential voice service only. [Click here](#) for more details.

Additional taxes and surcharges apply.

WELCOME TO US LEC

We are a telecommunications carrier providing integrated voice, data, and Internet services. Headquartered in Charlotte, NC, we serve major cities throughout the southeastern and mid-Atlantic United States.



8-13-02
US LEC director promotes growth in Louisville
[more](#)



Check out our new products & services:
Managed Firewall & IP/VPN Conferencing
Remote Access to Call Forwarding
Enhanced Toll Free Features
[Details](#)



Kaufman Bros., L.P. Communications Conference

Live Web cast
Wednesday September 4, 11am
Web cast replay available through October 5

© 2002 US LEC Corp. All rights reserved.
E-mail Info@uslec.com



NewSouth
communications

NewChoice. NewTechnology. NewValue.

[I'm a Customer](#) | [I'm a Dealer](#) | [Company](#) | [People](#) | [News](#) | [Products](#) | [Technology](#) | [Customer Care](#)

September 9, 2002

Product Availability:

NPA - NXX - XXXX

Address

City

State Zip

Search for:

Search

[Subscribe](#)
to NewSouth's NewsLINE!

Name:

Email:

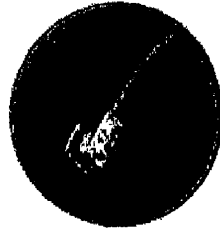
Newsletter:

NewSouth NewsLINE

Delivery Format:

HTML

[Manage Subscription](#)



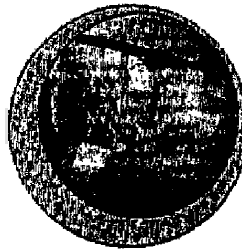
VOICE

Is your business looking for a competitive choice for local and long distance phone service?



INTERNET & DATA

Power up your Internet data connectivity with High speed Internet Access from NewSouth!



BUNDLES

Let NewSouth show you the savings and convenience of communications bundles: Internet, data, and voice services from one provider!

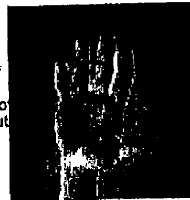


SYSTEMS

NewSouth has Partnered with Nortel, Toshiba, and Mitel to bring you the best in Key and PBX phone systems.

PROMOTIONS

Give me 5! Give me five percent off NewSouth telecommunications systems equipment. And that's not all! Click here to learn more about all of NewSouth's current promotions.



NewSouth News

04/17/2002
NewSouth
Communications
Sets Harmony
Subscriber
Manager
Software into
Production

[Tariffs](#) | [Legal Notice](#) | [Acceptable Use Policy](#) | [Terms of Service](#) | [Site Map](#) | [Contact Us](#) | 800-672-1450

Copyright© 2001 NewSouth Communications® All rights reserved.

 **NewSouth**
communications

NewChoice NewTechnology NewValue

[Find a Customer](#) | [Find a Dealer](#) | [Company](#) | [People](#) | [News](#) | [Products](#) | [Technology](#) | [Customer Care](#)

September 9, 2002

[Internet & Data](#)
[Voice](#)
[Systems](#)
[Bundles](#)
[Cabling](#)
[Telecom Terms](#)

Voice Services

NewSouth Communications provides your business with the same local dial-tone as your ILEC with a considerable discount! Bundle your local service with dedicated long distance for greater savings. And, NewSouth offers you a broad range of enhanced services from phone cards to voice mail.




[Local Service](#)
[Long Distance](#)
[Small Business Solutions](#)
[Voice Mail](#)
[Conference Calling](#)
[Phone Cards](#)

[Have an Account Executive Contact Me.](#)

[Tariffs](#) | [Legal Notice](#) | [Acceptable Use Policy](#) | [Terms of Service](#) | [Site Map](#) | [Contact Us](#) | 800-672-1450

Copyright© 2001 NewSouth Communications® All rights reserved.

 **NewSouth**
communications

[NewChoice](#) [NewTechnology](#) [NewValue](#)

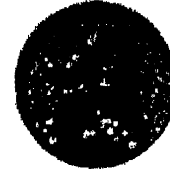
[I'm a Customer](#) | [I'm a Dealer](#) | [Company](#) | [People](#) | [News](#) | [Products](#) | [Technology](#) | [Customer Care](#)

September 9, 2002

Internet & Data
[Voice](#)
[Systems](#)
[Bundles](#)
[Telecom Terms](#)

Internet & Data

In today's fast-paced global economy, high-speed Internet access is critical to your business, whether large or small. From ADSL to a dedicated high-speed Internet T1 to multiple locations sharing a private network, NewSouth Communications has the Data Solution for your business needs.



Managed Network Security
High-Speed Internet Access
Private Networking

In addition to enjoying the latest technologies, your business will also benefit from our dedicated, knowledgeable staff who can create an Internet solution that fits your company like a glove.

[Have an Account Executive Contact Me.](#)

[Tariffs](#) | [Legal Notice](#) | [Acceptable Use Policy](#) | [Terms of Service](#) | [Site Map](#) | [Contact Us](#) | 800-672-1450

Copyright© 2001 NewSouth Communications® All rights reserved.



September 9, 2002

Internet & Data
Voice
Systems
Bundles
Telecom Terms

Bundles

NewSolutions™

Now small businesses can get that same edge with NewSolutions™ from NewSouth Communications. A total communication package, NewSolutions™ provides everything a small business needs to be successful. Without the traps and hassles usually expected with traditional providers. And the long distance is FREE.



NewSolutions™ includes:

- Local Service
- High-speed Internet Access
- E-mail
- Long Distance with 200 minutes FREE per line per month
- WebHosting
- Low installation costs

NewSolutions Secure™

Now, in addition to our original NewSolutions™ Internet, data, and voice bundle, we've added LANLOCK Internet security management tool - a great way to get reliable and secure service from one provider.

BroadbandSolutions™

For the Internet-focused business, BroadbandSolutions™ provides more bandwidth to small-to-medium sized businesses, bundled with FREE long distance and voice services. One fixed price from one provider that meet your business' communication needs.

BroadbandSolutions™ includes:

- High-speed Internet Access (384k - 1280k)
- Long Distance with 200 minutes FREE per line per month
- Local Service
- E-mail
- WebHosting
- Low installation costs

BroadbandSolutions Secure™

Much like NewSolutions Secure™, BroadbandSolutions Secure™ packages BroadbandSolutions™ with NewSouth's managed, Internet security tool, LANLOCK™. Businesses that are investing in more internet capabilities can protect their interests from cyber-attacks such as cybertheft and computer viruses.

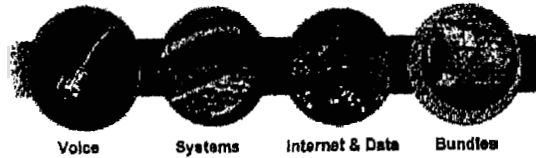
Have an Account Executive Contact Me.

Tariffs | Legal Notice | Acceptable Use Policy | Terms of Service | Site Map | Contact Us | 800-672-1450
Copyright © 2001 NewSouth Communications® All rights reserved.



September 9, 2002

Internet & Data
Voice
Systems
Bundles
Telecom Terms



VOICE

Local Service

NewSouth Communications' Lucent 6ESS AnyMedia™ digital switches enable us to provide you with the best quality service at the best price.

PBX Trunks

NewSouth Communications offers comprehensive service designed to complement your existing PBX or Hybrid Key system.

Business Exchange Lines

NewSouth Communications' Business Exchange Lines enable you to customize the features and functionality of your telephone.

Extended NewArea

If your business places a large number of calls beyond our expanded local calling area, then Extended NewArea™ is designed for you.

Point-to-Point

NewSouth Communications' Point-to-Point functions as a private line between two or more locations. Your business can have continuous access to 4-digit dialing and high-speed data transfer to those locations you call most often.

Long Distance Service

Whether you're calling across the world or across your state, NewSouth Communications has the right long distance solution for your business.

International Long Distance

NewSouth Communications offers international calling to over 240 countries. Unlike other telecommunications providers, NewSouth Communications aggregates your monthly recurring charges.

800 Access

800 service is an easy and convenient way for your customers to contact you...at no charge to them.

Account Codes

NewSouth Communications' customers can track local and long distance calls by caller, department or client using our advanced Account Code system.

Small Business Solutions

Small Business Solutions enables businesses with as few as two lines to enjoy the savings of a competitive telecommunications provider. Your small business will enjoy savings of 15-20% off your current BellSouth services. Finally, small businesses have a choice.

Voice Mail

NewMessaging™ provides customers a flexible and powerful tool that can answer phone calls, take messages, and store them for review at a later time.

Conference Calling

Harness the power of the conference call for employees, customers and vendors with NewConferencing™ from NewSouth Communications. This service lets you organize a conference call between three or 300 people quickly and easily.

Phone Cards

When you are away from the office, our Phone Card puts all the benefits of NewSouth Communications right in your pocket. Calls can be made from almost anywhere to just about everywhere in the world.

INTERNET & DATA

Managed Network Security

NewSouth Communications is leading the industry with LANLOCK, a managed Internet security product that brings the latest in small-business network protection to your small business.

High-Speed Internet

NewSouth.net, our high-speed Internet product, brings you the World Wide Web with the touch of a button. Your connection is fast and it's secure - the bandwidth you purchase is guaranteed.

Private Networking

Netosphere, can provide your business with a comprehensive, custom-designed private networking solution for high-speed business communications. With a flexible, cost-effective private network, you will mobilize your business by sharing information and applications between sites.

BUNDLES

NewSolutions

NewSolutions™ is a total communication package that provides everything a small business needs to be successful. Without the traps and hassles usually expected with traditional providers. And the long distance is FREE.

NewSolutions Secure

Now, in addition to our original NewSolutions Internet, data, and voice bundle, we've added LANLOCK Internet security management tool - a great way to get reliable and secure service from one provider.

Small Business Solutions

Small Business Solutions enables businesses with as few as two lines to enjoy the savings of a competitive telecommunications provider. Your small business will enjoy savings of 15-20% off your current BellSouth services. Finally, small businesses have a choice.

SYSTEMS

Phone Systems & Applications

Applying our high standards of technical excellence, NewSouth has selected a range of manufacturers that can meet all of your performance needs at a competitive price.

Voice & Auto Attendant Systems

One of the most integral ingredients to a modern telecommunications system is the voice mail and automated attendant system. NewSouth provides voice mail products from Applied Voice Technologies, Active Voice, Toshiba, Centigram, and Nortel.

Call Accounting

For companies that use their telecommunications systems to generate revenue or allocate cost correctly, a good call accounting system is essential. NewSouth sells call accounting systems from Xlox, Micro-Call, Ultimate, and TAPS.

Automatic Call Distribution Systems

For operations that have heavy incoming call volume, NewSouth Communications can configure and automatic call distribution (ACD) system on any of our phone systems. An ACD system will equally distribute calls to agents and help you manage your incoming calls effectively.

Digital Transmission Equipment

NewSouth offers digital transmission equipment from the top suppliers in the industry. NewSouth uses channel banks, multiplexers, and internetworking equipment from Tellabs, Newbridge, Cisco, 3Com, Adtran, and U.S. Robotics.

Paging Systems

To address your paging needs, NewSouth offers paging systems from Valcom/Bogen.

LAN/Wan Systems

NewSouth Communications can provide high-quality technical services and support for the design and implementation of your Enterprise Networks, LAN/WAN Systems, Thin Client, and Client/Server Architecture.

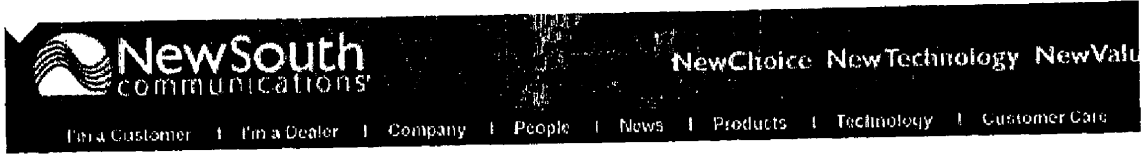
Cabling

NewSouth has a long history of developing cabling infrastructures, ranging from simple office installations to highly complicated plant-wide implementations. NewSouth has extensive experience in all forms of wiring and cabling, from Category 3 and 5 wiring jobs for basic telephone systems to highly sophisticated projects utilizing fiber optic and wireless applications.

Have an Account Executive Contact Me.

[Tariffs](#) | [Legal Notice](#) | [Acceptable Use Policy](#) | [Terms of Service](#) | [Site Map](#) | [Contact Us](#) | 800-672-1450

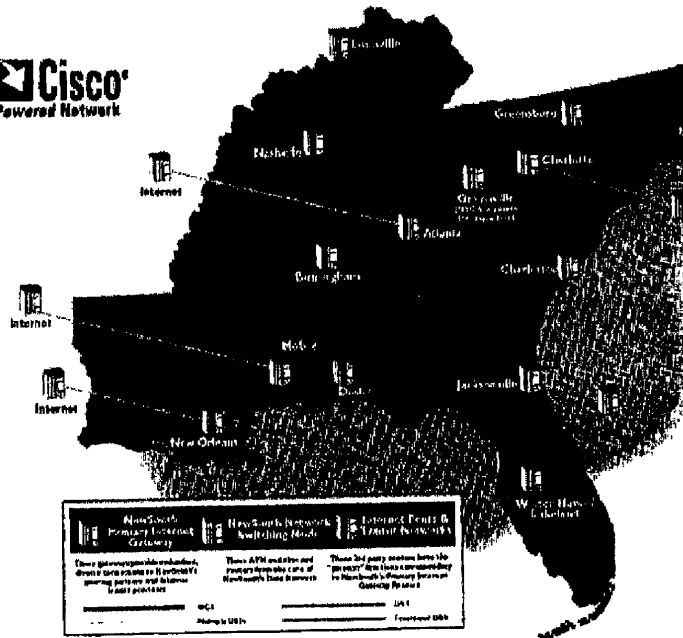
Copyright© 2001 NewSouth Communications© All rights reserved.



September 9, 2002

Data Network Map

- Industry Overview
- Data Technology
- Voice Technology
- Information Technology
- Network Strategy**
- Voice Network Map
- Data Network Map



Tariffs | Legal Notice | Acceptable Use Policy | Terms of Service | Site Map | Contact Us | 800-672-1450
 Copyright© 2001 NewSouth Communications© All rights reserved.

 **NewSouth**
communications

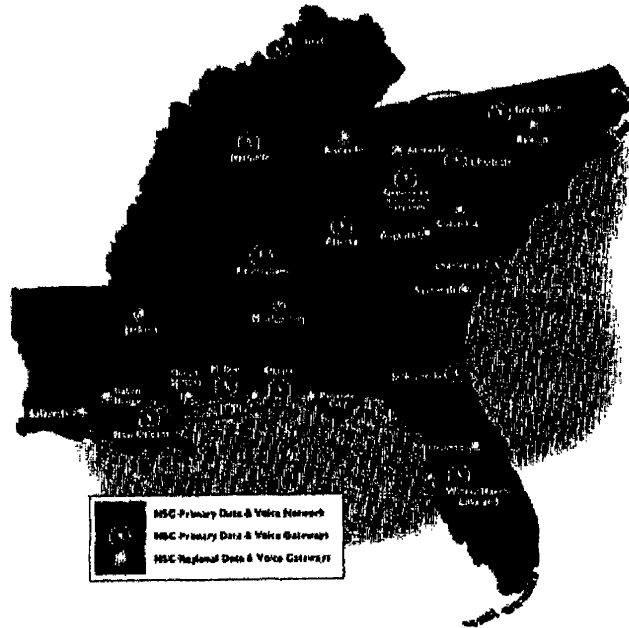
NewChoice NewTechnology NewValue

[I'm a Customer](#) | [I'm a Dealer](#) | [Company](#) | [People](#) | [News](#) | [Products](#) | [Technology](#) | [Customer Care](#)

September 9, 2002

Voice Network Map

- Industry Overview
- Data Technology
- Voice Technology
- Information Technology
- Network Strategy**
- Voice Network Map
- Data Network Map



[Tariffs](#) | [Legal Notice](#) | [Acceptable Use Policy](#) | [Terms of Service](#) | [Site Map](#) | [Contact Us](#) | 800-672-1450

Copyright © 2001 NewSouth Communications. All rights reserved.

About Us

..

The US LEC voice and data network

Network overview

Click on a city to view contact information:



[The company](#)

[Management](#)

[Why US LEC?](#)

[Customer care](#)

[Network](#)

[US LEC FAQ](#)

[Testimonials](#)

[Legal & Regulatory](#)

[Current ads](#)

[Events calendar](#)

[Community outreach](#)

[Links](#)

[Request information](#)

About Us

Network overview

Network map

The US LEC network is composed of advanced digital switches from Lucent Technologies Inc. US LEC's technicians are rapidly expanding the network in selected and peripheral markets across the southeastern and mid-Atlantic United States.

US LEC has a network of Lucent 5ESS® AnyMedia™ digital switches and Lucent CBX500 ATM data switches deploying advanced switching technology. US LEC's intelligent network is designed to support many innovative services.

How do our customers benefit from US LEC's network strategy? By owning and operating our own network, US LEC invests time, money and resources into the products and services we deliver to our customers. The quality and reliability of our network translates into improved operations for our customers. We maximize the use of our network to ensure the most cost-effective service is passed along to our customers.

- ▲ Network features
- ▲ Network allies
- ▲ Connectivity
- ▲ Vendor contracts

...

Network features

With expert account executives working individually with its customers, US LEC can unleash the power of the state-of-the-art telecommunications network to work for the customer. US LEC offers a powerful array of network features including CLASS, custom tailored to fit individual customer requirements, at competitive rates. The individual attention customers receive from US LEC makes it easy; the US LEC network, with its Lucent, Alcatel and Juniper switches and routers, makes it possible.

- Lucent 5ESS® switch - The Lucent 5ESS® is the premier carrier-class, central office switch in the industry today. The subject of a continuing, intensive effort by Lucent to keep up-to-date with the changing telecom environment, the 5ESS® offers the full range of products and features business customers need.
- Lucent CBX500 ATM (Asynchronous Transfer Mode) switch - The CBX500 provides data switching capabilities including native ATM services and frame relay. It features advanced network capabilities at minimal cost to the customer. The CBX500 also offers a wide range of software and hardware fault tolerances that allow continued service through almost any failure, and delivers high-density ATM access and cost-effective, reliable ATM trunking.
- Alcatel Digital Cross Connect Systems (DACS) 1630 and 1631 - These DACs provide ability to mix services on common facilities, such as our Advantage T. The 1630 SX is a next-generation narrowband DCS. The 1631 SX is unparalleled when it comes to



- [The company](#)
- [Management](#)
- [Why US LEC?](#)
- [Customer care](#)
- [Network](#)
- [US LEC FAQ](#)
- [Testimonials](#)
- [Legal & Regulatory](#)
- [Current ads](#)
- [Events calendar](#)
- [Community outreach](#)
- [Links](#)
- [Request Information](#)

system density and capacity.

- Juniper M20 router - The M20 router provides reliable, scalable, and high-speed elements to significantly enhance US LEC's Internet access service. It is one of the fastest routers available in the industry today, and it interconnects with Lucent Technologies' CBX500 Frame Relay/ATM switch to provide one of the most advanced operational data networks. Juniper's multiple protocols support ATM, PPP and MLPPP.
- CLASS - Custom Local-Area Signaling Service is a product-set of advanced telecom features business customers need. Features include CLID (Calling Line Identification) and CNAM (Caller ID with Name), and call-screening and forwarding in association with reception of that information. These are implemented using SS7 technology.
- SS7 - US LEC runs a state-of-the-art SS7 network to provide fast call connections, least-costs routing and to enable advanced service features on our advanced intelligent network (AIN) platform. SS7 has emerged as the standard in current telephony signaling.
- AIN - In the interest of meeting customer needs consistent with the service they receive from the large incumbent local phone companies, US LEC has deployed a fully redundant Advanced Intelligent Network (AIN) platform. Our AIN platform includes proven signaling transfer points (STP) from Tekelec, and service control points (SCP) and a service creation environment (SCE) from Lucent Technologies. This AIN platform allows US LEC to actively query large databases using SS7 signaling, during a phone call. Some examples of service enabled by AIN platforms include Caller ID + Name, and Follow Me Number service.

[Top](#)

Network allies:

- [ADTRAN](#)

- [Lucent Technologies](#)

- [Alcatel](#)
- [Juniper Networks](#)

[Top](#)

.....

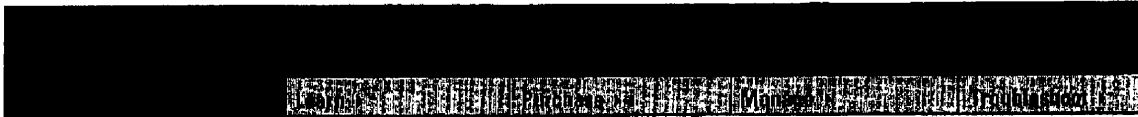
Connectivity:

- Local connectivity to customer:
 - Fiber via CAP (Competitive Access Provider)
 - ILEC (Incumbent local exchange carrier) as alternative
- Switch connectivity to network:
 - Multiple call paths
 - Connections to multiple IXCs (Interexchange Carrier)
 - Diverse media

[Top](#)

-
- Vendor contracts:**
- ILECs (BellSouth, Sprint, Verizon)
 - CAPs (Cox Communications, Dominion Telecom, DukeNet, e.spire, InterMedia, MFS, Progress Telecom, Time Warner, XO)
 - IXCs (C&W, Global Crossing, Broadwing, Qwest, MCI Worldcom, AT&T)
- [Top](#)
-
- Internet peering:**
- Genuity, Qwest, Level3, Cable & Wireless

© 2002 US LEC Corp. All rights reserved.



Make the Smart Choice!
Call 1-877-BE-SMART or
enter your phone number:



Phone service for home or office!

Z-LineHOME™ Z-LineBUSINESS™

The Smart Choice
for Home Phone Service

The Smart Choice
for Business Phone Service



In the News: [A Message from Gregg Smith, CEO](#)

[Log In to
Your Account](#)

Need Help? 
CLICK & CHAT!
Live Customer Care
Mon - Fri 8:00am to 9:00pm EST
Saturday 9:00am to 6:00pm EST
Closed on Sunday



Refer a friend.

Get \$20 off
your Z-Tel bill.



Pay
your bill
online!



Learn About Us
 The Z-Tel Advantage
 Z-LineHOME™
 Local Calling Area
 Great International Rates
 Area Code Changes
 Tariffs
 About Z-Tel
 Investor Relations
 Careers
 Sales Opportunities
 Talk To Us

About Us

Z-Tel Communications, Inc. was founded in the wake of the Telecommunications Act of 1996. The establishment of the Unbundled Network Element-Platform (UNE-P) enabled competitive telecommunications companies to provide telephone service to end-users over the incumbent local telephone providers' network for the first time.

With the promise of UNE-P before them, telecom industry veterans Gregg Smith and James Kitchen envisioned a new kind of integrated, affordable communications service for the public. In January 1998, they founded Z-Tel Communications, Inc., a unique communications provider focused on bringing the power of the Internet to traditional telephone service.

Z-Tel's flagship service, Z-LineHOME™, bundles local and long distance phone service with popular calling features, Member-to-Member™ long distance calling and proprietary Web-enhanced communications features, such as Find Me, a multiple-number call forwarding feature.

In the relatively short time since its inception, Z-Tel has grown to become largest local phone service provider in the U.S. We now offer Z-LineHOME service to customers in most states, and cover a larger geographic area than any Bell company.

Locations

Corporate Headquarters	Engineering and Operations	Z-Tel Consumer Services Division
Z-Tel Communications, Inc. 601 S. Harbour Island Blvd. Suite 220 Tampa, FL 33602 Phone: 813-273-6261 Fax: 813-273-6861	Z-Tel Communications, Inc. 3340 Peachtree Road NE Suite 2000 Atlanta, GA 30326 Phone: 404-237-1168 Fax: 404-237-1167	100 Brookwood Road Atmore, AL 36502 Phone: (251)368-8600 Fax: (251)368-1314

Technology Partners



For high reliability, availability, and manageability of our critical customer information we rely on EMC Storage Systems, the industry's premier open systems storage solution.

WWW.SUN.COM



We support Sun Microsystems through our use of Java in our products and on our web site.



Accenture has formed Launch-NowSM to offer telecom providers a Business Service Provider (BSP) solution that provides front-office support and back-office operations without requiring the traditional large investment in information technology. This BSP approach allows users to benefit from economies of scale they could not achieve by themselves.

The Launch-Now Interconnect Exchange service offers "intelligent electronic



bonding", using Accenture's proven, unique and proprietary software to provide full, two-way flow-through operating support system (OSS) interconnection between telecom providers and incumbent trading partners. Launch-Now Interconnect Exchange maintains order management and OSS Interconnection releases to stay current with industry changes and isolates customers from these changes as it manages hardware, system availability, software and administrative functions so that carriers can focus on core business objectives.

Telution provides integrated operations support systems (OSS) for today's evolving communications and entertainment industries. COMX(tm), Telution's truly integrated suite of customer management, order management, service request management, and billing applications, leverages B-to-B connection tools and e-commerce applications to unite service providers with their customers, networks, and business partners. COMX is the hub for managing all customer interactions and business transactions, from ordering and provisioning to billing and support. <http://www.telution.com/>

Security Policy

Our Security Statement

The security of your personal information is of the highest priority to Z-Tel. The section below describes a number of the security measures that Z-Tel uses to ensure the privacy and protection of your billing information.

How Can I Tell When A Web Site Is Secure?

There are two ways you can tell if you are in a secure area. First, check the Web address that you have accessed. If you are in a secure area, the address will appear as "https://www". Notice the "s" in the address. This means that you have accessed a secure server. Second, if you are using Netscape 4.0, Microsoft 3.0 or higher, check for the picture of a lock in the lower right hand corner of your browser's application window. If the lock is closed you are in a secure area. For Netscape 3.0, look for a solid key in the same area. **How Can I Protect Myself?**

1) Don't Share Your Login Information.

Never reveal your Login ID and PIN to anyone. Never write it down where anyone can find it or figure out what it is. Change your Internet PIN often, and be sure that you do not use common words that can be found in a dictionary or numbers in a series. Try using information that is unique to you and that would be difficult for someone else to figure out. Examples that might be unique are birthdays combined with a pet's name or a sports team combined with a favorite number.

2) Use Our "Log Out" feature.

Please use our "Log Out" feature if you are going to be away from your computer for an extended time. Logging out will end your session and require you to submit your Login ID and PIN before entering the Web site again. Shutting down your browser after a session is also an effective way of preventing others from accessing your account.

What is Z-Tel Doing to Make Their Site Secure?

1) We Encrypted Your Billing Information.

If you have enabled Secure Sockets Layer (SSL) for your browser, all of the name, address, phone number, credit card and billing information provided will be encrypted during transmission. SSL capable browsers compatible with Z-Tel include Microsoft Internet Explorer versions 3.0 and higher, and Netscape Navigator versions 3.0 and higher.

Our site has been enabled by Thawte to use SSL encryption during the transmission of sensitive



The Z-Tel Advantage

Learn About Us

- ▶ The Z-Tel Advantage
- Z-LineHOME™
- Local Calling Area
- Great International Rates
- Area Code Changes
- Tariffs
- About Z-Tel
- Investor Relations
- Careers
- Sales Opportunities
- Talk To Us

Be Smart. Get the best in residential phone service.

Z-LineHOME™

*The Smart Choice
for Home Phone Service*

What does complete home phone service mean to you? Local Calling. Long Distance. And of course, all those features you need, like Call Waiting and Voicemail. All for one price, on one bill, from one company. We offer different plans to suit your lifestyle and budget. There's no cost to switch and you can keep your current phone number! Need to know more? Find out about Z-LineHOME now!



Z-LineHOME™

Simplify and save with Z-LineHOME™, the Smart Choice for home phone service!

Learn About Us

The Z-Tel Advantage

► Z-LineHOME™

How You Benefit

Away From Home?

Pricing and Availability

Local Calling Area

Great International Rates

Area Code Changes

Tariffs

About Z-Tel

Investor Relations

Careers

Sales Opportunities

Talk To Us

Z-LineHOME is everything you need from a home phone service in one package: Local and long distance calling, Voicemail, Call Waiting and more, all from one company, on one bill, at a savings of up to \$200, or more, every year!

You also get unlimited Member-to-Member long distance, an exclusive feature which allows you to call other Z-LineHOME members nationwide FREE for 90 days!

There's no cost to switch to Z-LineHOME, and you can even keep your current phone number.

So, call 1-877-BE-SMART or [click here](#) to get Z-LineHOME now!

BellSouth Telecommunications, Inc.
FPSC Docket Nos. 020119-TP and 020578-TP
Exhibit JAR-2
October 23, 2002

Exhibit JAR-2

(11 pages to follow)

LOCAL EXCHANGE SERVICE

4. Promotional Offerings

4.9 Install Waiver Promotion

Beginning April 5, 2000 and ending September 30, 2002, the Company will offer the following promotion to all new business facilities based customers who convert existing local exchange service from another local exchange carrier to MCImetro Local Services. To receive the benefits of this promotion, customers must commit, at the time of converting to MCImetro Local Service, to at least a one year term commitment under the Local On-Net Term Plan or the On-Net Term Plan discount program. Eligible customers will have the installation charges listed below waived for the length of their committed term:

- Account Setup
- Account Changes (including Moves, Changes, Additions, and Billing Record Changes)
- Line Connection Charges (Local Line, Local Trunk-Basic, Local Trunk DID, Local Trunk-2 Way Direct)
- Direct Inward Dialing (DID)/2 Way Direct Installation for Blocks of DID/2 Way Direct Numbers
- Vanity Number Non-Recurring Charge
- Directory Listings Non-Recurring Charges
- Non-Recurring Charges for Local ISDN PRI T-1 Installation and Local ISDN PRI Optional Features
- Selective Call Screening Non-Recurring Charge
- Non-Recurring Charges for Optional Features

Customers who terminate their term plan prior to the expiration of the committed term will no longer receive the benefits of this promotion. New lines, trunks, or new locations added after the initial service install are not eligible for the installation waiver for the committed term. Additional services converted from another local exchange carrier after the initial service install will be eligible for the install waiver for the committed term. Customers who receive service under a Special Customer Arrangement (SCA) are eligible to receive the benefits of this promotion.

4.10 DID/2 Way Direct Promotion - Tampa

Beginning April 5, 2000 and ending June 30, 2002, MCImetro will offer the following promotion to new and existing customers located in the Tampa areas who order Local Trunk-DID or Local Trunk-2 Way Direct service during the term of this promotion. To be eligible to enroll in this promotion, customers must enroll in an On-Net Term Plan Agreement or be currently enrolled in a NetworkMCI One Term Plan Agreement at the time of ordering Local Trunk-DID or Local Trunk-2 Way Direct service. Existing On-Net or NetworkMCI One customers who currently subscribe to MCImetro Local Service are not eligible to participate in this promotion.

Enrolled customers will be charged the following monthly recurring charge for blocks of DID/2 Way Direct numbers in lieu of the standard tariff rates set forth in Section 3.1.3.2.3.2 for DID/2 Way Direct number charges.

	<u>Monthly Charge</u>
Per Block of 20 DID/2 Way Direct Numbers	\$8.00
Per Block of 100 DID/2 Way Direct Number	\$20.00

Customers will receive the promotional rate for the length of the commitment term for those Local Trunk-DID/2 Way Direct number blocks ordered prior to the expiration of the promotion. If the customer terminates the term plan prior to completion of its term commitment, the customer will no longer be eligible for the benefits of this promotion. Other promotional discounts or term/volume discounts for which the customer may be eligible will apply to the promotional rate. Customers who receive service under a Special Customer Arrangement (SCA) are eligible to receive the benefits of this promotion.

LOCAL EXCHANGE SERVICE

4. Promotional Offerings
4.11 Lit Building Promotion

Beginning April 5, 2000 and ending September 30, 2000, the Company will offer the following promotion to new customers of local service who, at time of promotion enrollment (i) enroll in at least a one-year, \$100 per month term/volume commitment under the On-Net Term Plan or Local On-Net Term Plan discount programs and (ii) are located and provisioned in a building connected via Company-owned fiber to the Company's network (Lit Building). Eligible customers enrolled in this promotion will receive a credit applied to each invoice month specified in the schedule below based on the customer's selected length of term commitment:

<u>Term Commitment</u>	<u>Invoice Month</u>
1 Year	13 th , 14 th and 15 th month
2 Year	13 th , 14 th , 15 th , 25 th , 26 th and 27 th month
3 Year	13 th , 14 th , 15 th , 25 th , 26 th , 27 th , 37 th and 38 th month
4 Year	13 th , 14 th , 15 th , 25 th , 26 th , 27 th , 37 th , 38 th , 49 th , and 50 th month
5 Year	13 th , 14 th , 15 th , 25 th , 26 th , 27 th , 37 th , 38 th , 49 th , 50 th , 61 st and 62 nd month

For Flat Rate Option customers each credit will be equal to the customer's monthly recurring Local Line, Local Trunk-Basic, Local Trunk-DID/2 Way Direct, Local Trunk-DID/2 Way Direct Number Charges and Local Trunk ISDN PRI charges for Lit Building locations as defined in this promotion (collectively, "Local Service Charges"), after discounts, based on the month of service prior to each invoice month specified in the schedule above. For Measured Option customers each credit will be equal to the Local Service Charges, after discounts, based on the month of service prior to each invoice month specified in the schedule above. Measured Option customers will receive an additional credit for usage incurred calculated based on the average local usage for the 3 months of service prior to each invoice month as specified in the schedule above.

Lit Building Local Line customers will also receive a monthly credit equal to the monthly recurring charges for Optional Features (excluding Selective Call Screening, Call Trace and Calling Number Delivery).

Term commitment credits provided under this promotion will not be calculated upon: Directory Assistance charges; operator service charges; and Optional Feature monthly charges. Customers discontinuing local service or terminating their term plan prior to the expiration of the committed term will no longer receive the benefits of this promotion. Only lines and trunks ordered within 60 days of the customer's term plan enrollment signature date are eligible for the benefits of this promotion. The benefits of this promotion are not eligible to customers who receive service under a Special Customer Arrangement (SCA).

4.12 Digital Dividend Promotion

Beginning April 5, 2000 and ending September 30, 2002 the Company will offer the following promotion to new and existing customers who purchase new digital Local Trunk-Basic, digital Local Trunk-DID/2 Way Direct or digital Local ISDN PRI trunks.

Eligibility: To be eligible to enroll in this promotion, customers must satisfy the following conditions at the time of promotion enrollment:

subscribe to an On-Net Term Plan which equals or exceeds one year. Existing customers who are enrolled in an existing On-Net Term Plan, must subscribe to a new On-Net Term Plan following the terms and conditions set forth in the On-Net Term Plan for renewals; and

order installation of new digital Local Trunk-Basic, digital Local Trunk-DID/2 Way Direct or digital Local ISDN PRI trunks terminating to a PBX.

Benefits: Eligible customers enrolled in this promotion will receive a credit per location applied to each invoice month specified in the schedule below based on the customer's selected length of term commitment:

LOCAL EXCHANGE SERVICE

4. Promotional Offerings

4.12	<u>Digital Dividend Promotion (Cont'd)</u>	
	<u>Term Commitment</u>	<u>Invoice Month</u>
	1 Year	12 th and 13 th month
	2 Year	12 th , 13 th , 24 th and 25 th month
	3 Year	12 th , 13 th , 24 th , 25 th , 36 th and 37 th month
	4 Year	12 th , 13 th , 24 th , 25 th , 36 th and 37 th month
	5 Year	12 th , 13 th , 24 th , 25 th , 36 th and 37 th month

Each credit will be equal to the customer's monthly recurring Local Trunk-Basic, Local Trunk-DID/2 Way Direct, Local Trunk-DID/2 Way Direct Number Charges and Local Trunk ISDN PRI charges for trunks ordered within 60 days after the customer's term plan enrollment signature date, after discounts, based on the month of service prior to each invoice month specified in the schedule above. Measured Option customers will receive an additional credit for usage incurred based on the average local usage for the 3 months of service prior to each invoice month as specified in the schedule above.

Credits provided under this promotion will not be calculated upon: Directory Assistance charges; operator service charges; and Optional Feature monthly charges. Customers discontinuing local service or terminating their term plan prior to the expiration of the committed term will no longer receive the benefits of this promotion. Customer locations enrolled in the Lit Building Promotion or the Digital Discovery Promotion are not eligible to receive the benefits of this promotion. The benefits of this promotion are not eligible to customers who receive service under a Special Customer Arrangement (SCA).

4.13 Digital Discovery Promotion

Beginning April 5, 2000 and ending September 30, 2002 the Company will offer the following promotion to new and existing customers who order new digital Local Trunk-Basic or digital Local Trunk-DID/2 Way Direct trunks. T

Eligibility: To be eligible to enroll in this promotion, customers must satisfy the following conditions.

Upon enrollment in this promotion:

Customers must subscribe to an On-Net Term Plan with a term and volume commitment that equals or exceeds one year, \$1,000 per month. Existing customers enrolled in an existing On-Net Term Plan, must subscribe to a new On-Net Term Plan following the terms and conditions set forth in the On-Net Term Plan for renewals.

Benefits: Eligible customers enrolled in this promotion will receive the following one-time credit per facility to offset the cost the customer incurs to purchase and install T-1 digital PBX cards, channel banks and CSUs. The credit will be based on the term and volume commitment that the customer selects and will be applied to the first full month's invoice.

<u>Volume Commitment</u>	<u>Term Commitment/Credit</u>				
	<u>1 Year</u>	<u>2 Year</u>	<u>3 Year</u>	<u>4 Year</u>	<u>5 Year</u>
1,000 /month	\$1,000	\$1,750	\$2,500	\$2,500	\$2,500
2,000/month	\$1,000	\$1,750	\$2,500	\$2,500	\$2,500
3,000/month	\$1,250	\$2,500	\$3,500	\$3,500	\$3,500
4,000/month	\$1,250	\$2,500	\$3,500	\$3,500	\$3,500
5,000/month and above	\$1,750	\$3,500	\$4,500	\$4,500	\$4,500

To receive credit, customers must prove to the Company's reasonable satisfaction that it acquired T-1 digital PBX cards, channel banks or CSUs within 90 days after the customer's term plan enrollment signature date. Customers disconnecting service prior to the expiration of the term commitment will be billed and required to repay the credit received under this promotion. Customer locations enrolled in the Lit Building Promotion or the Digital Dividend Promotion are not eligible to receive the benefits of this promotion. The benefits of this promotion are not eligible to customers who receive service under a Special Customer Arrangement (SCA).

15.0 - PROMOTIONAL OFFERINGS

15.1 Special Promotions

The Carrier may from time to time engage in special promotional trial service offerings of limited duration (not to exceed ninety days on a per Customer basis for non-optional, recurring charges) designed to attract new subscribers or to increase subscriber awareness of a particular price list offering. Requests for promotional offerings will be presented to the Commission for its review in accordance with rules and regulations established by the Commission, and will be included in the Carrier's price list as an addendum to the Carrier's price lists.

15.1.1 Bundle Up Local Promotion

The Bundle Up Promotion is available to new and existing Customers of Business Telecom, Inc. who do not currently have any local service provided by BTI. Based on the term agreement signed by the Customer, the Customer can receive up to 5 months of local line charges free. Promotion enrollment period ends July 31, 2002.

(T)

Qualifications: Customers who sign a term agreement with Business Telecom, Inc. for T-1, UNE, UNE-T and UNE-P local service.

Local resell Customers are not eligible for this promotion.

Optional Length of Term: 1 Year, 2 Year or 3 Year Term

Local Line Charges:

1 Year Term Agreement	6 th Month Free
2 Year Term Agreement	6 th , 13 th and 24 th Month Free
3 Year Term Agreement	6 th , 13 th , 24 th , 30 th and 36 th Month Free

(M) – Material that originally appeared on this Page now appears on Page 110.

Issue Date: June 26, 2002

Effective Date: June 27, 2002

Issued by: Director of Regulatory Affairs
4300 Six Forks Road
Raleigh, North Carolina 27609

FL10204

Choctaw Communications, Inc.
d/b/a Smoke Signal Communications®
8700 South Gessner
Houston, Texas 77074

2nd Revised Sheet 40
Cancels 1st Revised Sheet 40

3.0 DESCRIPTION OF SERVICES (Continued)

3.3 Emergency Services (Enhanced 911) (Continued)

The Company will be obligated to provide facilities to route calls from the end users to the proper Public Safety Answering Point. The Company recognizes the authority of the E-911 customer to establish service specifications and grant final approval or denial of service configurations offered by the Company.

3.4 Promotional Offerings

The Company may, from time to time, submit promotional offerings with the Commission for approval, which may include waiving or reducing the applicable charges for the promoted service. The promotional offerings may be limited as to the duration, the date and times of the offerings and the locations where the offerings are made.

3.4.1 One-Time Activation Fee Promotion

Beginning March 29, 2002 and ending October 1, 2002, Choctaw offers the One-Time Activation Fee Promotion. The One-Time Activation fee for all new customers will be decreased from \$65.00 to \$39.95.

3.4.2 New Customer Promotion

Beginning June 1, 2002, Choctaw will offer the following promotions to new customers Only:

Local Voice Line with Call Waiting	\$49.95 per month
Conversion:	\$29.95
Data Line (no features)	\$49.95 per month
Call Waiting, Call Forwarding, Three Way Calling	\$ 5.00 each/per month
Caller ID	\$10.00

(N)
|
(N)

3.5 Customer Service

Telephone inquiries may be directed to the Company at 1-800-597-4130. Written inquiries may be directed to the Company at:

8700 South Gessner
Houston, Texas 77074

ISSUED: May 31, 2002

EFFECTIVE: June 1, 2002

SECTION 4 – PROMOTIONAL AND SPECIAL SERVICE OFFERINGS

4.2 Customer 6th, 10th, and 14th Invoice Advantage Plan

Customers who qualify as a new customer or as either a "save" or a "winback" and who meet the eligibility requirements set forth below will receive a credit on their 6th, 10th, and 14th invoices as provided following.

4.2.1 For each five and immediately succeeding four and next immediately succeeding four additional invoices of consecutive uninterrupted service (total of 13 consecutive invoices) a credit shall be calculated equal to the lower of either (i) the average of the customer's monthly charges, excluding calling card charges, fees, taxes, surcharges, assessments, and similar charges ("eligible charges"), for the consecutive five month period preceding customer's 6th invoice, for the consecutive nine-month period preceding customer's 10th invoice, and for the consecutive thirteen month period preceding customer's 14th invoice; or (ii) a credit which equals the eligible charges on the invoice in which the credit is applied.

4.2.2 Eligibility. To be eligible for the 6th, 10th, and 14th invoice free bonuses, each customer must:

- have initiated service;
- have current usage which exceeds the established minimum monthly usage levels for the applicable service;
- have no record of nonpayment in any of the preceding consecutive month qualifying periods (5, 9, and 13 months) of service;
- have received first five, nine, and then thirteen additional consecutive and uninterrupted invoices over the preceding thirteen-month period;
- have selected the 6th, 10th, and 14th invoice free bonus incentives prior to the first day in the period of service covered by customer's fifth invoice; and
- pay all charges rendered in customer's fifth and related ninth and thirteenth invoice in excess of the amount of the applicable credits as calculated under 4.2.1, preceding.

ISSUED: OCTOBER 18, 2001

EFFECTIVE: OCTOBER 19, 2001

Issued by: Glenn Stockton, II, Tariff Administrator
NOS Communications, Inc.
4380 Boulder Highway
Las Vegas, NV 89121

Special Promotions (Continued)6) **Service Rebate Voucher Promotion:**

New customers and existing customers signing new term contracts between May 18, 2001 and July 12, 2001 will receive credit vouchers which can be redeemed in designated months. Customers signing 2 year contracts will receive two vouchers, each valued at \$300.00, and redeemable in the 6th and 18th month of the contract. Customers signing 3-year contracts will receive three vouchers, each valued at \$500, and redeemable in the 6th, 18th and 30th months of the contract. Vouchers will be mailed to customers approximately 60 to 90 days after the contract is signed. The vouchers will be applied to the customer's monthly recurring charges. To be eligible, customers must order a minimum of 10 lines or trunks and Nuvox Internet service. Customer must remit the original voucher received from NuVox. This offer is not transferable. This offer can be combined with other NuVox promotions noted below only through May 29, 2001.

7) **Free Line Promotion:**

New customers who order 7 flat-rated Single Business Lines and Nuvox Internet service (per location) between May 18, 2001 and July 12, 2001 will receive one additional line free. Nonrecurring charges will be waived and the monthly recurring charges will be waived for the life of the contract for the free line. Customers are responsible for calling feature charges, End User Common Line charges, taxes and other surcharges or services on the free line(s). Customers can receive more than one free line by ordering additional lines in 7 line increments. This offer can be combined with other noted NuVox promotions only through May 29, 2001.

8) **DID Promotion:**

New T-1 PBX Service customers who order service between May 18, 2001 and July 12, 2001 can receive special DID service rates for the life of their contracts, as follows: 1 year contract - \$75.00 per month per T-1; 2 year contract - \$50.00 per month per T-1; 3 year contract - \$20.00 per month per T-1. Nonrecurring and DID number charges are not included. This offer can be combined with other NuVox promotions above only through May 29, 2001.

ISSUED: May 9, 2001

EFFECTIVE: May 10, 2001

BY: Hamilton Russell, III
NuVox Communications, Inc.
301 North Main St., Suite 500
Greenville SC 29601
(864) 271-6335

Alternative Local Exchange Service

Special Promotions (Continued)

9) Customers signing new service contracts between July 17 and September 14, 2001 will receive a "free month" of service credit for each year of the applicable contract term. Customers will receive their free month after they have fulfilled their initial contract term, in the following manner:

- Customers signing a one-year contract receive the 13th month free.
- Customers signing a two-year contract receive the 13th and 25th months free.
- Customers signing a three-year contract receive the 13th, 25th, and 37th months free.

To qualify, the contract must include NuVox local service, long distance service on all lines, Internet service, and two other services. Customers can choose among Direct Inward Dialing, Select Feature Package and a variety of nonregulated NuVox services for their two additional services. Customers must keep all services for the entire contract term to receive the free month.

The dollar amount of the free service credit will be based on the monthly recurring charges associated with the quantities of eligible services ordered by the customer on or before September 14 2001. Eligible services include regulated voice services (Single Business Lines, ISDN-PRI, PBX Trunk, T-1, and Broadband Business Package) and Internet. Ancillary services (long distance, calling card, calling features), taxes/surcharges, and equipment/installation are not subject to the promotion and are not included in the free month calculation. Only one "free month" promotion can apply per account. This promotion may be combined with other promotions. Customers must remit the original certificate provided by the Company to receive their free month's service. In order to receive the free month, the Customer's account must be in good standing (i.e., no past due balances of more than 30 days) at the time it is otherwise eligible to obtain its free month's service. Current customers, including those adding incremental products, are not eligible for this promotion.

10) Voice Only Product Installation Charge Waiver (T)

New Customers and existing customers adding new service will have any installation charges waived. This promotion includes the following products: ISDN PRI and Full Voice T-1.

This promotion will be in effect until February 15, 2002 and is available where facilities allow. (T)

ISSUED: November 15, 2001

EFFECTIVE: November 16, 2001

BY: Hamilton Russell, III
NuVox Communications, Inc.
301 North Main St., Suite 500
Greenville SC 29601
(864) 271-6335

9. Promotional Offerings:

The Company, from time to time, may make promotional offerings of its services which may include waiving or reducing the applicable charges for the promoted service. The promotional offerings may be limited as to the duration, the date and times of the offerings and the locations where the offerings are made. Promotions will be filed with the Florida Public Service Commission for approval on one day's notice.

9.1 Contract Renewal Promotion

9.1.1 The Contract Renewal Promotion will be offered from September 1, 2001 through December 31, 2001 to existing XO Customers who meet the following qualifications and agree to the terms and conditions below. An existing Customer is defined as a customer who currently receives XO services. Customer must also currently be billed in advance and agree to renew an existing voice service contract for a term equal to or greater than the current contract commitment up to three years to be eligible for this promotion. Customer renewing a current XO contract for one, two or three year(s) will receive one free month of service for each year commitment. The free month of service is defined as the current Monthly Recurring Charge (MRC), up to \$7,500, and will appear as a credit on the customer's bill. Customers with MRCs in excess of \$7,500 will be responsible for the payment of the differential between the actual MRC and \$7,500. Credits will be applied in the 12th, 24th, and 36th months of the new contract term for one, two and three year terms. The Promotion includes the XOptions and Integrated Access service products.

9.1.2 The free month(s) of service credit does not include usage, sales, gross receipts, excise, or other local, state and federal taxes, charges, user fees, or surcharges. This promotion may not be combined with another promotion. Should the Customer terminate service prior to the end of the term commitment, Customer is responsible for the total amount of the free month(s) of service credit(s), and the value of the of the MRC's remaining in the term contract.

(T)

(T)

ISSUED: October 23, 2001

EFFECTIVE:

OCT 25 2001

Dana Shaffer, Vice President –Regulatory and External Affairs
XO Florida, Inc.
105 Molloy Street, Suite 300
Nashville, TN 37201-2315

OPTIONAL LOCAL EXCHANGE SERVICE

13.8 Local Advantage Service

Local Advantage Service Term Plan is available to new and existing customers receiving e-spire LOCAL SERVICE PLUS and/or e-spire LOCAL ISDN Commercial End User (CEU). Local Advantage Service was previously introduced as a promotional offer for e-spire Local Service Plus and e-spire Local ISDN CEU. Local Advantage Service Term Plan is designed to encourage prospects and existing customers to purchase e-spire Long Distance. The long distance usage will generate credits that will be applied to the customer's Local Service*. The higher the long distance net revenue, the higher the monthly credits for Local Service*.

(T)
 (T)
 |
 (T)

New and Existing Customer's will receive Local Service monthly credits on up to 4 e.spire LOCAL SERVICE PLUS / LOCAL ISDN Commercial End User T-1's, DID Trunk Termination and DID Blocks. The Local Service monthly credits are based on the sliding scale net Long Distance (Interstate, Intralata, Intrastate, International, Toll Free & Calling Card) usage per month, for the length of the LOCAL SERVICE PLUS/LOCAL ISDN Commercial End User Agreement.

(T)
 (T)

Net Monthly Long Distance Revenue

Maximum Local Services Monthly Charges Waived

\$2,500.00 - \$4,999.99	1 LOCAL SERVICE PLUS	(T)
\$5,000.00 - \$7,499.99	1 LOCAL SERVICE PLUS and 50% off 1 add'l LOCAL SERVICE PLUS	
\$7,500.00 - \$9,999.99	2 LOCAL SERVICE PLUS and 50% off 1 add'l LOCAL SERVICE PLUS	
\$10,000.00 - \$12,499.99	3 LOCAL SERVICE PLUS and 50% off 1 add'l LOCAL SERVICE PLUS	
\$12,500.00 or more PLUS	4 LOCAL SERVICE PLUS and 50% off 1 add'l LOCAL SERVICE PLUS	(T)

Existing e.spire LOCAL SERVICE PLUS /LOCAL ISDN CEU customers must renew at equal to or greater than the length of their existing contract with the attached Local Advantage Addendum. Existing customers who increase or decrease the number of LOCAL SERVICE PLUS's must have their account updated.

(T)
 (T)

* - Includes e.spire LOCAL SERVICE PLUS, LOCAL ISDN CEU (ONLY), base component, DID Trunk Termination and DID Blocks. Initial Install Waiver Program will be honored on NRC costs. Excludes all optional features, line coding, EUCL, additional service fees, surcharges and taxes.

(T)

James C. Falvey
 Vice President, Regulatory Affairs
 131 National Business Parkway, Suite 100
 Annapolis Junction, MD 20701

Xspedius Management Co. of
Jacksonville, LLC

F.P.S.C. Price List No. 1
First Revised Sheet 115
Cancels Original Sheet 115

(
OPTIONAL LOCAL EXCHANGE SERVICES

13.8 Local Advantage Service (Cont'd)

All other terms and conditions, of e-spire's existing e-spire LOCAL SERVICE PLUS and e-spire LOCAL ISDN CEU agreements, not expressly modified in the customer's Addendum remain unchanged and in full force and effect.

(T)
(T)

13.8.1 Termination Fees

A termination liability charge will be applicable for service rate elements provided under the Local Advantage Service term payment Plan when service is cancelled prior to the end of the chosen Term Plan. The termination fee is equal to the number of months remaining under the term agreement multiplied by the monthly rate for the corresponding Term agreement. The customer is obligated to pay such charges within thirty (30) days of termination. In the event service is provided via a third party, the customer is responsible for all cost incurred for such early termination with our service provider.

Issued: April 27, 2001

TR #29

Effective: April 30, 2001

James C. Falvey
Vice President, Regulatory Affairs
131 National Business Parkway, Suite 100
Annapolis Junction, MD 20701

BellSouth Telecommunications, Inc.
FPSC Docket Nos. 020119-TP and 020578-TP
Exhibit JAR-3
October 23, 2002

Exhibit JAR-3

(9 pages to follow)

VMC Satellite

Brought to you by:
BMF Marketing, Inc.

■ Schedule Installation Now!

Get a 4 Receiver Satellite System Installed for Free!

NO CREDIT CHECK!*

- Get 4 Receivers!
- No Equipment to Buy!
- Free Installation in 4 Rooms!
- Cheaper than Cable!
- Instant Online Ordering!

30 Days FREE!

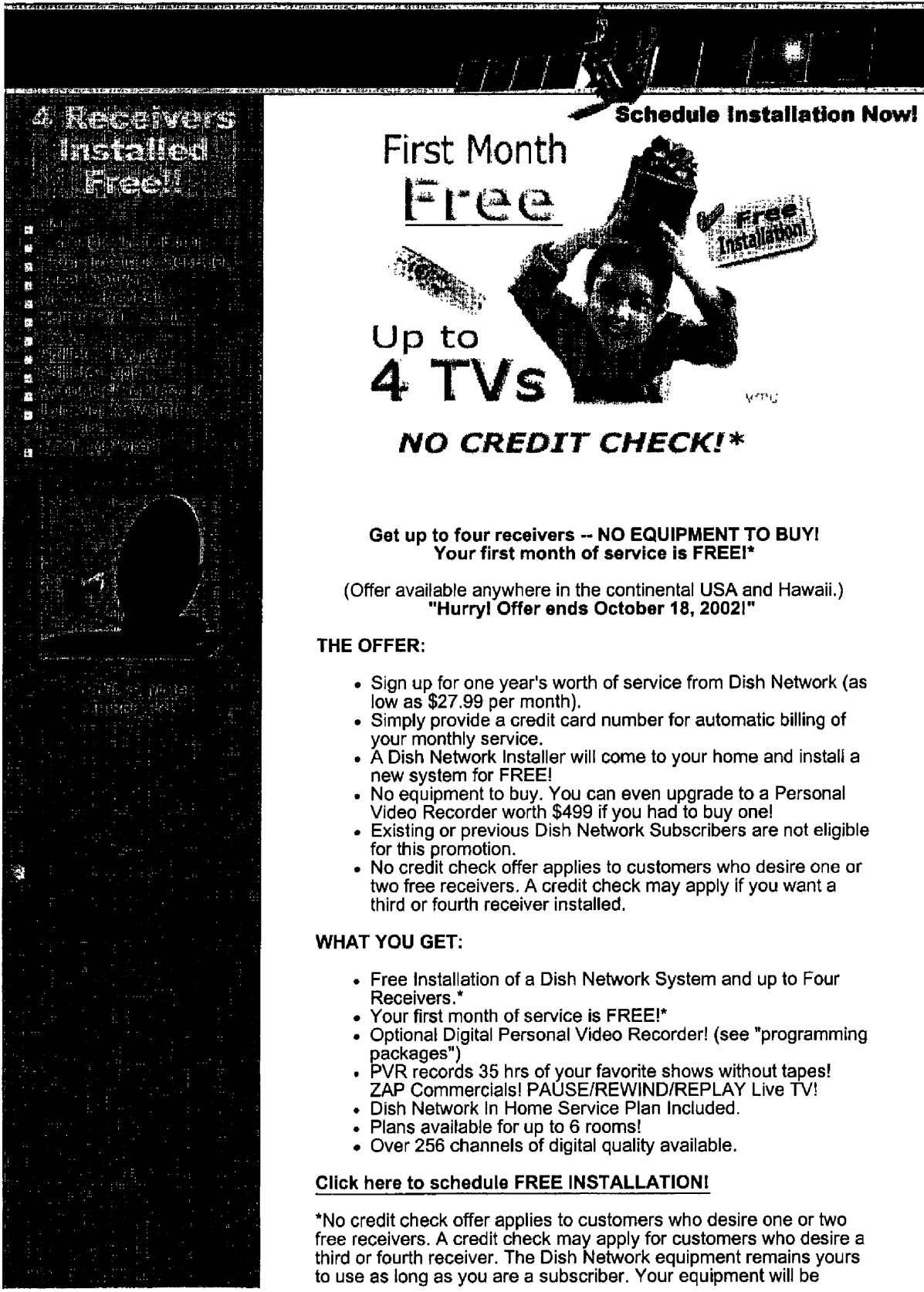
Enter Site

(c) 2002, 2001 by VMC Satellite, Inc.
DISH Network is a trademark and service mark of EchoStar Communications Corporation.

[Home](#) | [Schedule Installation](#) | [Programming Packages](#) | [Local Networks](#) | [Movie Channels](#) | [Better Than Cable?](#)
[FAQs](#) | [Terms & Conditions](#) | [Affiliate Program](#) | [Affiliate Login](#) | [About Us/Contact Us](#)
[Join Our Newsletter - win \\$1000](#) | [Track My Order](#)

[News Releases](#)

DBS Satellite TV Service from DISH Network



4 Receivers Installed Free!

Schedule Installation Now!

First Month Free

Up to 4 TVs

NO CREDIT CHECK!*

**Get up to four receivers -- NO EQUIPMENT TO BUY!
Your first month of service is FREE!***

(Offer available anywhere in the continental USA and Hawaii.)
"Hurry! Offer ends October 18, 2002!"

THE OFFER:

- Sign up for one year's worth of service from Dish Network (as low as \$27.99 per month).
- Simply provide a credit card number for automatic billing of your monthly service.
- A Dish Network Installer will come to your home and install a new system for FREE!
- No equipment to buy. You can even upgrade to a Personal Video Recorder worth \$499 if you had to buy one!
- Existing or previous Dish Network Subscribers are not eligible for this promotion.
- No credit check offer applies to customers who desire one or two free receivers. A credit check may apply if you want a third or fourth receiver installed.

WHAT YOU GET:

- Free Installation of a Dish Network System and up to Four Receivers.*
- Your first month of service is FREE!*
- Optional Digital Personal Video Recorder! (see "programming packages")
- PVR records 35 hrs of your favorite shows without tapes!
- ZAP Commercials! PAUSE/REWIND/REPLAY Live TV!
- Dish Network In Home Service Plan Included.
- Plans available for up to 6 rooms!
- Over 256 channels of digital quality available.

Click here to schedule FREE INSTALLATION!

*No credit check offer applies to customers who desire one or two free receivers. A credit check may apply for customers who desire a third or fourth receiver. The Dish Network equipment remains yours to use as long as you are a subscriber. Your equipment will be




installed by Dish Network/EchoStar Communications Corp. Free Month of service includes your primary programming package and all monthly movie/sports subscriptions -- but does not include individually ordered Pay Per View programs.

[Home](#) | [About Us](#) | [Order](#)

(c) 2002, 2001 by VMC Satellite, Inc.
DISH Network is a trademark and service mark of EchoStar Communications Corporation.

[Order](#) | [About Us/Contact Us](#) | [Track My Order](#) | [News Releases](#) | [Terms and Conditions](#)

www.best-dishnetwork-dealer.com
[Take our survey!](#)
[news release](#)



**4 Receivers
Installed
Free!**

Schedule Installation Now!

Terms and Conditions

VMC Satellite, Inc. is an Authorized Retailer for Dish Network/EchoStar Communications Corporation. All installation, service, and billing will be handled directly by Dish Network. VMC Satellite, Inc. offers a 10 day refund policy on unused installation certificates. VMC Satellite, Inc.'s sole liability is limited to refund of unused installation certificate within 10 days of purchase.

All satellite and receiver equipment installed by Dish Network shall at all times remain the sole property of Dish Network. Dish Network will grant you use of the installed equipment for as long as you remain an active subscriber. In the event that your service is ever discontinued, Dish Network reserves the right to receive the equipment back from you. If you desire more than two receivers, you understand that Dish Network may, at its option, choose to review a consumer credit report on you in order to qualify you for this offer.

No credit check offer applies to customers who desire one or two free receivers. A credit check may apply for customers who desire a third or fourth receiver.

As an inducement to receive this FREE INSTALLATION OFFER from VMC Satellite, Inc., you are making a one year commitment to remain a Dish Network subscriber, without interruption. By placing your order by phone or via the Internet, you agree that VMC Satellite, or its agent(s), may charge you an early termination fee/non activation fee of \$290 in the event that your service is never activated (or) once activated, is interrupted or terminated within the first twelve months. VMC may, at its discretion, bill you or charge your credit card for this early termination fee. Your use of the services provided by VMC and Dish Network shall confirm your acknowledgment of this fee.

Limited time offer expires soon. All prices, packages and programming subject to change without notice. Local and state sales taxes may apply. Programming is available for single-family dwellings located in the continental United States. All DISH Network programming, and any other services that are provided, are subject to the terms and conditions of the Residential Customer Agreement, which is available upon request. Local TV channels are offered only in specified areas and may be provided through an outdoor antenna or a local dish antenna. Off-air broadcast picture quality may vary based upon location. Local Broadcast Networks by satellite are only available to customers who reside in the specified local Designated Market Area (DMA). Distant Broadcast Networks packages by satellite are only available for private home viewing and in limited areas, to homes that are located outside a Grade A or B designated area. All receivers must be connected to a phone line. ESPN and ESPN2 programming subject to change and blackout restrictions, and is licensed separately for residential and commercial use. FOX Sports Networks programming subject to blackout restrictions and licensed for residential use only. Regional sports networks and Turner South not available in all areas. Digital Home Plans (Digital Home Plan, DishPVR Plan) are for new customers, are available from 7/01/02 through 9/30/02 and require a valid major credit card with a commitment of 12 consecutive months. The Digital Home Plan includes 1 Model Dish301 satellite TV system, your choice of America's Top 150, America's Top 100, Top 50 or DISH Latino Dos programming, free standard Professional Installation and In-Home Service Plan. DishPVR Plan includes 1 Model DishPVR 501 satellite

TV system, your choice of America's Top 150, America's Top 100, Top 50 or DISH Latino Dos programming, free standard Professional Installation, PVR service and In-Home Service Plan. 1, 2 or 3 additional receivers may be added for \$5.00 per month each. Customer must pay a \$49.99 Activation Fee (for up to 4 receivers - plus \$49.99 for each of up to 2 additional receivers) that includes payment for the first one month of the Plan/all subscription programming services ordered (pay-per-view and movie packages excluded). There will be a \$5.00 Change of Service Fee for each programming downgrade. Free standard Professional Installation includes installation of one 20" dish antenna, hook-up of up to 4 receivers to the same number of TVs and equipment testing. Other installation restrictions apply and more complex installations may require an additional fee. The DishPVR Plan (with America's Top 150 and at least 2 receivers) guarantees no price increase until May 2003 (the Premium Movie portion of America's "Everything" Pak, if applicable, is not price guaranteed). Additional programming may be ordered at applicable monthly rates. A Cancellation Fee of \$240 applies for early termination of services contract. Digital Home Plan offer may not be combined with any other offers. Customer must return equipment at the end of 12-month term or may continue on a month-to-month basis at current monthly rate of the Digital Home Plan. Failure to return all equipment upon termination of services will result in customer paying an Equipment Fee. See the DISH Network Digital Home Plan Customer Agreement for complete details. All service marks and trademarks belong to their respective owners.

VMC Satellite, Inc. assumes no liability for your use of this website. While information contained herein is deemed to be accurate, we are not responsible for errors or omissions. Promotions often change and cannot be made retroactive. As an authorized retailer of DISH Network's programming packages and promotions, we hereby represent that DISH Network shall be the sole determining party as to what any consumer is entitled to under DISH Network's promotions. By using this website, you agree that all legal disputes shall be resolved under Virginia Law in Fairfax County, VA. You also agree that VMC Satellite, Inc., may elect to use binding arbitration, at it's sole determination, as an alternative to formal legal process. Your use of this website is deemed your consent to these terms and legal venue. NOTICE: We vigorously defend our copyrights and website source code. If you copy our site, expect to be sued and have the matter escalated to Echostar.

©2001, EchoStar Communications Corporation. All rights reserved.
©2001, 2002 VMC Satellite, Inc. All rights reserved.

[Home](#) [About Us](#) [Order](#)

(c) 2002, 2001 by VMC Satellite, Inc.

DISH Network is a trademark and service mark of EchoStar Communications Corporation

[Order](#) | [About Us/Contact Us](#) | [Track My Order](#) | [News Releases](#) | [Terms and Conditions](#)



BellSouth® Security Systems from Protection One is a co-branded service offering. Customer acknowledges that all of the performance obligations, warranties, liabilities, indemnities, and other obligations under this Contract are the obligations solely of Protection One and not BellSouth.

ANY HOLDER OF THIS CONSUMER CREDIT CONTRACT IS SUBJECT TO ALL CLAIMS AND DEFENSES WHICH DEBTOR COULD ASSERT AGAINST THE SELLER OF GOODS OR SERVICE OBTAINED PURSUANT HERETO WITH THE PROCEEDS HEREOF, RECOVERY HEREUNDER BY THE DEBTOR SHALL NOT EXCEED THE AMOUNTS PAID BY THE DEBTOR HEREUNDER.

1 **Payments; Term.** Our fee for the Alarm Services ("Service Fee"), plus applicable tax, is payable in advance in accordance with the Residential Alarm System, Warranty and Services Addendum to this Contract ("Services Addendum") Protection One Alarm monitoring, Inc., ("Pro-One", "we" or "us") may impose a one-time charge on each Service Fee payment that is more than ten (10) days past due, in an amount not to exceed the lesser of (a) \$15.00, or (b) the maximum amount permitted by law. If you (or "Customer") prepay the total amount due under this Contract, prior to the end of the original term of this Contract, there is no penalty or refund. The initial Term of this Agreement for alarm monitoring services ("Alarm Services") shall be **three (3) years**. The Initial Term will start on the date your alarm System (as defined in paragraph 4 below) is installed and operational, and when the necessary communications connection is completed. **THIS CONTRACT WILL AUTOMATICALLY RENEW FOR SUCCESSIVE ONE-YEAR TERMS UNLESS TERMINATED BY EITHER PARTY'S WRITTEN NOTICE AT LEAST THIRTY (30) DAYS BEFORE THE END OF THE THEN-CURRENT TERM.**

CUSTOMER INITIAL: _____ If terminated, this Contract ends on the last day of the then-current term. If you elect to terminate this Contract except as provided herein, or if we elect to terminate this Contract due to your default of your obligations as provided in Paragraph 13, you will be responsible for all amounts that would have been payable through the end of the then-current term. You authorize us to obtain a non-investigative consumer report about you from a consumer reporting agency at any time during the term, and to report your payment performance under this Contract to credit reporting agencies. You also authorize us to obtain and transmit your social security number to our affiliates and credit reporting agencies for purposes of verifying your credit history and rating.

2 **Increases in Charges.** We have the right to increase the Service Fee after the end of the first year of this Contract (but not more often than once in any twelve (12) month period) by giving you sixty (60) days prior written notice of the increase. If you give us a written objection to an increase within thirty (30) days of your receipt of notice of the increase, we may either (i) elect to waive the immediate imposition of the increase, whereupon the increase will not become effective until the commencement of the next renewal term, or (ii) terminate this Contract by giving you thirty (30) days prior written notice of termination.

3 **Additional Charges.** You agree to pay, or reimburse us if we pay, all false alarm or other assessments, and all taxes, fees or other charges of any police or fire department, or any other governmental body that relates to or arises out of our providing Alarm Services to you. You further agree to pay (a) all telephone or signal transmission company charges for area code, telephone numbering or other charges, (b) our then-current charge for reprogramming the System, if necessary to comply with any area code, telephone numbering or other changes and (c) any increases in our cost for facilities used for transmitting alarm signals under this Contract.

4 **Installation; Equipment.** Alarm System equipment will be installed by Pro-One pursuant to this Contract, or by an authorized agent of Pro-One pursuant to a separate installation contract between you and the installer. (A) Existing Equipment. If you have an existing alarm system that is compatible with our equipment, only the equipment indicated in the Installation Work Order Addendum ("Installation Addendum") or described in the Installer's installation contract will be installed. (B) Except as stated herein or in a separate installation contract, ownership of the following equipment shall remain the property of Pro-One: alarm panel and power supply, one keypad, one indoor siren, one motion detector and three door/window contacts ("Installed Basic Equipment"). Ownership of equipment installed in your Premises in addition to the Installed Basic Equipment ("Additional Equipment") shall vest with you upon payment of the purchase price described in the Installation Addendum or separate installation contract, as applicable. (C) Upon the expiration or termination of this Contract, we may remove the equipment that we own and/or disable the System. You authorize us to enter your Premises and remove all or any portion of our equipment, including yard signs and decals, unless we elect to abandon all or any portion of the System. We have no obligation to repair or redecorate your Premises after any such removal. We do not waive our right to collect any unpaid charges by such removal, disabament or abandonment of the System. (D) System. The existing and/or the Installed Basic Equipment and any Additional Equipment is referred to collectively in this Contract as the "System". (E) Installation. Installation of equipment is subject to the following conditions: (1) Your Premises will be available without interruption during the installer's normal working hours; (2) You understand that the installation will require drilling into various parts of your Premises; (3) You will provide 110 AC electrical outlets for power equipment in locations designated by the installer; (4) You will make arrangements for lifting and replacing carpeting, if required, for installation of floor mats or wiring; (5) You warrant that you (a) requested the equipment or Alarm Services specified in this Contract for your own use and not for the benefit of any other party, (b) own the Premises or you have the authority to authorize us to install such equipment in the Premises, and (c) will comply with all laws, codes and regulations pertaining to the alarm System equipment or the Alarm Services. There may be areas where the installer determines that it is impractical to conceal equipment wiring. In such areas, wiring will be exposed. After installation of the System is completed, you must immediately inspect it. If something is missing or not properly installed, you will notify us in writing within ten (10) days after such inspection, otherwise, the System will be conclusively deemed to have been accepted by you. If asbestos containing materials or other hazardous materials ("Hazardous Materials") are encountered during installation, installation work will cease until you, at your sole cost and expense, obtain clearance from a licensed hazardous material contractor that continuation of the work will not pose any danger to installation personnel. In no event shall we be liable for the discovery, removal or exposure of Hazardous Materials. We waive any right to seek or enforce a mechanic's lien with respect to this agreement.

5 **PRO-ONE NOT AN INSURER. YOU ACKNOWLEDGE THAT: (A) PRO-ONE IS NOT AN INSURER OF YOUR PROPERTY OR THE SAFETY OR SECURITY OF PERSONS RESIDING IN, USING OR INVITED TO THE PREMISES; (B) IT IS YOUR RESPONSIBILITY TO PROVIDE ANY DESIRED PROPERTY INSURANCE COVERAGE ON THE PREMISES AND ITS CONTENTS, AND ANY LIFE, DISABILITY OR HEALTH INSURANCE COVERAGE FOR YOU AND ANY AFFECTED THIRD PARTIES; (C) THE AMOUNTS YOU PAY TO US ARE BASED ON THE VALUE OF THE ALARM SERVICES WE PROVIDE AND THE LIMITED LIABILITY WE ASSUME UNDER THIS CONTRACT, AND NOT ON THE VALUE OF PROPERTY LOCATED IN YOUR PREMISES; (D) THE SYSTEM AND THE ALARM SERVICES MAY NOT ALWAYS OPERATE AS INTENDED FOR VARIOUS REASONS; AND (E) IT IS IMPOSSIBLE TO DETERMINE IN ADVANCE (1) OUR PROPORTIONATE RESPONSIBILITY (IF ANY) FOR ANY LOSS OF PROPERTY, PERSONAL INJURY OR DEATH ATTRIBUTABLE TO THE FAILURE OF THE SYSTEM OR ALARM SERVICES TO WORK AS INTENDED, WHETHER DUE TO OUR NEGLIGENCE OR FAILURE TO PERFORM OR OTHERWISE, AND/OR, (2) IN SUCH EVENT (I) THE VALUE OF PROPERTY THAT MIGHT BE LOST, STOLEN OR DESTROYED, OR (II) THE LIKELIHOOD OF BODILY INJURY OR DEATH TO YOU OR OTHERS. YOU AGREE TO LOOK EXCLUSIVELY TO YOUR INSURER TO RECOVER DAMAGES, AND WAIVE ALL INCLUDING SUBROGATION RIGHTS OF RECOVERY AGAINST US THAT ANY INSURER OR OTHER PERSON MAY HAVE AS A RESULT OF PAYING ANY CLAIM FOR LOSS OR INJURY TO ANY OTHER PERSON.**

YOU ACKNOWLEDGE THAT PRIOR TO SIGNING THIS AGREEMENT, YOU RECEIVED, READ AND UNDERSTOOD A LEGIBLE, EXACT AND COMPLETELY FILLED IN COUNTERPART OF THIS CONTRACT, AND RECEIVED TWO (2) COPIES OF THE NOTICE OF CANCELLATION FORM.

I HAVE READ AND UNDERSTAND THE TERMS AND CONDITIONS ON THE REVERSE SIDE OF THIS DOCUMENT.

Customer Printed Name

Customer Signature

Date

Customer Printed Name

Customer Signature

Date

Pro-One Authorized Printed Name

Pro-One Authorized Signature

Date

NEGLIGENCE, GROSS NEGLIGENCE, FAILURE TO PERFORM DUTIES UNDER THIS CONTRACT, STRICT LIABILITY, FAILURE TO COMPLY WITH ANY APPLICABLE LAW, OR OTHER FAULT. AT YOUR REQUEST, WE MAY ASSUME ADDITIONAL LIABILITY BY THE ATTACHMENT OF AN AMENDMENT TO THIS CONTRACT STATING THE EXTENT OF OUR ADDITIONAL LIABILITY AND THE ADDITIONAL COST TO YOU YOU AGREE THAT WE ARE UNDER NO OBLIGATION TO ASSUME SUCH ADDITIONAL LIABILITY AND THAT WE ARE NOT AN INSURER EVEN IF WE ENTER INTO ANY SUCH AN AMENDMENT. YOU AGREE THAT WE ARE UNDER NO OBLIGATION TO ASSUME LIABILITY GREATER THAN THAT AGREED TO BY YOU PURSUANT TO THIS PARAGRAPH. WE COULD NOT AND WOULD NOT PROVIDE THE ALARM SERVICES YOU HAVE ELECTED TO PURCHASE THE SYSTEM AND ALARM SERVICES WITH A FULL UNDERSTANDING OF THEIR LIMITATIONS AND THE LIMITATION OF OUR LIABILITY. YOUR EXCLUSIVE DAMAGE AND LIABILITY REMEDIES ARE SET FORTH IN THIS PARAGRAPH. WE ARE NOT LIABLE TO YOU OR ANY OTHER PERSON FOR ANY INCIDENTAL, PUNITIVE, SPECULATIVE OR CONSEQUENTIAL DAMAGES YOU AGREE THAT ANY AGENT, OR OTHER THIRD-PARTY BUSINESS OR PERSON FROM WHOM YOU PURCHASED OR OBTAINED INSTALLATION OF YOUR ALARM SYSTEM OR SERVICES RELATED TO YOUR SYSTEM OR ALARM SERVICES ACTS AND HAS ACTED SOLELY AS AN INDEPENDENT CONTRACTOR AND NOT AS OUR AGENT.

7 **Hold Harmless.** In the event that any other party files any lawsuit, arbitration, claim, or other actions against us or any other person or entity authorized to act on our behalf, arising from our Alarm Services or the System, you agree to defend and hold us completely harmless from any such actions, including all damages, expenses, costs, and attorney's fees we incur. This indemnification shall apply even if actions arise from our negligence, breach of this Contract, strict liability, non-compliance with any applicable law or regulation, or other fault, subject to our above-stated limitation of damages. However, such indemnification shall not apply to any ultimate award or judgment against us which is judicially determined to arise from our solely gross negligence or willful misconduct.

8 **Time to File Legal Actions.** Unless prohibited by applicable law, you agree to file any lawsuit, arbitration or other action you may have against us or our agents, employees, subsidiaries, affiliates or parent companies within one year from the date of the event that causes the loss, damage or injury.

9 **Repair and Warranty Information.** We will service and repair your System in accordance with our Limited Service Warranty, and, if purchased, our Extended Service Program, as set forth in the Services Addendum to this Contract. **OUR OBLIGATION TO PERFORM WARRANTY SERVICES IS SUBJECT TO THE LIMITATIONS AND EXCLUSIONS SET FORTH IN THE REFERENCED ADDENDUM.** Other than the Limited Service Warranty and, if purchased, the Extended Service Program, we make no guaranty or warranty of any kind, with respect to the services we perform or the systems we provide under this Contract, including (a) any implied warranty of merchantability, suitability, condition, or fitness for a particular purpose; (b) the capabilities or effectiveness of the System or Alarm Services to prevent any loss or personal injury (including death) due to burglary, duress or other criminal or wrongful acts, fire, medical emergency or otherwise; or (c) the response time (if applicable) of Pro-One, its personnel or subcontractors, or governmental personnel to an alarm signal. **TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW, ALL SUCH WARRANTIES ARE HEREBY DISCLAIMED BY PRO-ONE AND WAIVED BY YOU.** Your exclusive remedy is set forth above. Some states may not allow us to limit the length of an implied warranty or to exclude or limit incidental, consequential or other damages. The laws of your state will determine the extent to which these limitations and exclusions apply. After the expiration of the Limited Service Warranty and your participation in any purchased Extended Service Program, we will, at your request, repair or replace the equipment we provided at our discretion. If you request a repair or replacement, we will repair or replace any equipment included in the Limited Service Warranty and Extended Service Program at our then-prevailing prices.

10 **Alarm Services.** The System will be connected to our monitoring facility (the "Center"). We will provide Alarm Services pursuant to the Contract. When an alarm signal from the System is received at the Center (an "Alarm Event"), we will make reasonable efforts, consistent with local laws and our response policies, to telephone the first person designated by you on the Monitoring Information Schedule set forth in the Services Addendum ("Emergency Contacts"), and the proper police, fire, ambulance services or other emergency response provider, collectively, ("Emergency Response Provider"). You consent to our tape recording of all Customer telephone conversations with the Center. We may discontinue any particular form of response if required to do so by any governmental authority or insurer. You acknowledge that some local governments place conditions or restrictions on their dispatch of Emergency Response Providers based only on alarm signals, and we do not guarantee that Emergency Response Providers will be dispatched should an Alarm Event occur.

11 **Customer Duties.** You will instruct all appropriate persons who may use the System on its proper use. You will test the System's protective devices and, following proper test procedures, send test signals monthly to the Center. You and your family members or others using the System will use it carefully to avoid causing false alarms. If the System includes space protection (i.e. ultrasonic, microwave, infrared, photo beams or other such detectors) you will turn off control or remove all air conditioning systems, heaters, pets and other items that might interfere with such devices. If a problem in the System occurs, you will notify us immediately. You will obtain and keep in effect all permits or licenses that may be required for the installation and operation of the System, and will pay all usage fees imposed by any governmental agency. You will provide a Monitoring Information Schedule which will include the name and telephone number of each person we may call in the event we reasonably believe there is an emergency at your Premises, and other emergency information we may request. You will provide prompt written notice of any changes in the information on the Monitoring Information Schedule. You agree that we may provide the information on the Monitoring Information Schedule to any governmental authority having jurisdiction over us or the System.

12 **Signal Transmission.** The System includes a communicator that sends signals to the Center over your regular telephone line. **If your telephone line is disconnected, out of order, disabled or otherwise not working, or if you make certain modifications to your telephone service, such as installing a digital subscriber line (DSL) service, signals may not be transmitted by the System to us and we may be unaware of the telephone service problem.** You authorize Pro-One on your behalf, to request services, orders or equipment from a telephone company or other company providing signal transmission services or facilities under this Contract (referred to as "Telephone Company"). If radio or cellular monitoring services are provided, we will utilize a radio frequency system to transmit alarm signals from the System to the Center. You acknowledge that there may be times when the System is unable to acquire, transmit or maintain an alarm signal, and that radio frequency transmissions may be impaired or interrupted by atmospheric conditions, including electrical storms, power failures, regulatory changes or other conditions and events or circumstances beyond our control. **Pro-One is not responsible for your telephone service.**

13 **Termination of Services: Default.** (A) We may, at any time, terminate this Contract at our option without liability or notice to you if: (1) Our alarm monitoring Center, telephone network equipment or facilities necessary to operate the system are destroyed, damaged, rendered inoperable or malfunction so that it is impractical for us to continue the Alarm Services, (2) We cannot acquire or retain the transmission connections or authorization to transmit signals between your Premises and our Center or between our Center and the applicable fire or police department or other agency, (3) You fail to follow our recommendations to repair or replace any defective parts of the System not covered under the Limited Service Warranty or Extended Service Program, if purchased, (4) You fail to follow operating instructions for the System, (5) We determine that it is impractical to continue the Alarm Services due to the modification or alteration of your Premises after installation, (6) Your System generates excessive false alarms due to acts or omissions outside of our control, or (7) For any reason in our discretion upon thirty (30) days prior notice to you. If we terminate for any of the reasons stated immediately above, we will refund any advance payments made for Alarm Services to be supplied after the date of such termination, less any amount still due for the installation of the equipment we have installed, but we will not be liable for damages or subject to penalty as a result of such termination. (B) In addition, we may, upon thirty (30) days written notice to you, terminate this Contract at our option and without liability to you if: (1) You fail to pay any Service Fees or other monies when due under this Contract, (2) You fail to comply with any other term or condition of this Contract, (3) You deny us reasonable access to your System, or (4) You become a debtor in a bankruptcy proceeding. **If we cancel for any of the reasons stated in part B immediately above, you will be responsible for all amounts that would have been payable to us through the end of the then-current term.**

14 **Assignment.** You may not assign this Contract without our written consent, and any attempted assignment by you will be void. We have the right to assign this Contract or to subcontract any of our obligations under this Contract without notice to you.

15 **Electronic Media.** You agree that we may scan or otherwise convert this Contract into an electronic and/or digital media and that a copy of this Contract or the electronic data file produced from any such electronic or digital media will serve as the exclusive original.

16 **Dispute Resolution.** Any claim or dispute between you and Pro-One, or between or against any agent, employee, successor, or assign of either you or Pro-One, including the validity of this arbitration clause, shall be resolved by binding arbitration administered by the National Arbitration Forum ("NAF"), under NAF's Code of Procedure then in effect, as same may be modified by the terms of this Paragraph. If NAF is unable or unwilling to serve as the provider of arbitration, we may substitute another national arbitration organization with similar procedures. Any award of the arbitration may be entered as a judgment in any court of competent jurisdiction. Information (including filing fee and other cost information) may be obtained and claims may be filed at any office of the National Arbitration Forum, or at (i) P.O. Box 50191, Minneapolis, MN 55406, (ii) (800) 474-2371, or (iii) www.naf-forum.com. This agreement shall be interpreted under the Federal Arbitration Act, 9 U.S.C. § 1-16. In any such arbitration proceeding: (1) the arbitration shall be conducted before a single arbitrator, who shall be selected from a panel pursuant to applicable procedures of NAF. The filing of a court action by either party is not intended to constitute a waiver of the right of either party (including the suing party) to thereafter require submittal of the claim or dispute to arbitration. Any award rendered in any such arbitration shall be final and binding, and judgment upon any such award may be entered in any court having jurisdiction. **TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW, EACH PARTY WAIVES THE RIGHT TO A JURY TRIAL.**



[Home](#) | [FAQs](#) | [Contact Us](#) | [Store Locator](#) | [About Us](#) | [News](#) | [Search](#)

Hot Deals

Get the best deals from the largest national network -
Verizon Wireless.



Join In

- ▶ **4000 Shared Night & Weekend minutes for life!**
Share 4000 Night and Weekend Minutes plus receive 1000 Mobile to Mobile Minutes on the primary line for \$59.99 monthly access. [Service Terms](#) [Learn More](#) [Buy Now](#)
- ▶ **Motorola T720 Get It Now!**
Now only \$199.99 after trade-in rebate. **Plus** receive a free downloadable ring tone with 1 or 2 year agreement. [Service Terms](#) [Learn More](#) [Buy Now](#)
- ▶ **Call just about anyone you know, anytime you want.**
Sign up today and receive 1000 Mobile to Mobile Minutes Plus 4000 Night and Weekend Minutes for \$39.99 monthly access. [Service Terms](#) [Learn More](#) [Buy Now](#)

Internet Exclusive

Online Exclusive
Phone and Hands-Free
Combo only \$49.99
[Details](#)

FREE Shipping with
online purchase
Excludes certain accessories

4000 Shared Night & Weekend minutes for life! Important consumer information!
Subject to Customer Agreement and Calling Plan. Activation fee \$35 per line. Early termination fee \$175 per line. All lines on account share primary lines allowance. Maximum of 3 additional lines and all lines must be on same billing account. Requires credit approval! Cannot be combined with other offers. Mobile to mobile not available throughout the entire America's Choice Network. Usage rounded to next full minute. Unused allowances lost. Subject to taxes & other charges. See calling plan. Geographic and other restrictions apply. Not available in all markets. Limited time offer. **Night and Weekend hours: Mon. - Fri. 9:01pm - 5:59am, Sat. - Sun. 12am - 11:59pm.**

[Back to Top](#)

Motorola T720 Get It Now! Subject to Customer Agreement, Get It Now and Calling Plan Agreements. Envelope will be included with your shipment. Customer must trade-in a working wireless phone. Working trade-in wireless phone can be from any cellular carrier. Trade-in phone will be forfeited to Motorola once rebate has been received. Consider your contractual obligations to other wireless carrier before trading in phone. (Customer is responsible for previous cellular service/agreement/account.). Must be in "working order", for this rebate is defined as the ability to "Power On" the wireless phone at the redemption center (Young America) and visually in good condition. Allow 10-12 weeks for processing rebate. Phone must be activated under Verizon Wireless service for 30 days to receive rebate offer. Geographic and other restrictions apply. Not available in all markets. Limited time offer

[Back to Top](#)

Call just about anyone you know, anytime you want. Important consumer information: Subject to Customer Agreement and Calling Plan. Activation fee \$35 required. Early termination fee \$175 applies. Requires credit approval. Cannot be combined with other offers. Usage rounded to next full minute. Unused allowances lost. Subject to taxes & other charges. Not available in all markets. Geographic and other restrictions apply. Limited time offer. **Night and Weekend hours: Mon. - Fri. 9:01pm - 5:59am, Sat. - Sun. 12am - 11:59pm.**

[Back to Top](#)