

DOCKET NO. 020384-GU: Petition for a rate increase, by
Peoples Gas System

WITNESS: Direct Testimony Of Joseph W. Rohrbacher,
Appearing On Behalf Of Staff

DATE FILED: October 28, 2002

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FPCC-COMMISSION CLERK

1 DIRECT TESTIMONY OF JOSEPH W. ROHRBACHER

2 Q. Please state your name and business address.

3 A. My name is Joseph W. Rohrbacher and my business address is 4950 West
4 Kennedy Blvd., Suite 310, Tampa, Florida, 33609.

5 Q. By whom are you presently employed and in what capacity?

6 A. I am employed by the Florida Public Service Commission as a Regulatory
7 Analyst IV in the Division of Auditing and Safety.

8 Q. How long have you been employed by the Commission?

9 A. I have been employed by the Florida Public Service Commission since
10 January 1992.

11 Q. Briefly review your educational and professional background.

12 A. In 1967, I received a B.B.A. Degree in Accounting from Pace University.
13 I also received an M.B.A. from Long Island University in 1972. I worked for
14 approximately 14 years in various controller positions for two companies in
15 New York before joining the Commission staff.

16 Q. Please describe your current responsibilities.

17 A. Currently, I am a Regulatory Analyst IV with the responsibilities of
18 planning and directing the more complicated financial, program, special and
19 investigative audits, including audits of affiliate transactions. I also am
20 responsible for creating audit work programs to meet a specific audit purpose
21 and integrating EDP applications into these programs.

22 Q. What is the purpose of your testimony today?

23 A. The purpose of my testimony is to sponsor the staff audit report of
24 Peoples Gas System (Peoples, PGS, or company), Docket No. 020384-GU. The
25 audit report is filed with my testimony and is identified as JWR-1.

1 Q. Was this audit report prepared by you or under your supervision?

2 A. Yes, I was the audit manager in charge of this audit.

3 Q. Please review the work you and the audit staff performed in this audit.

4 A. We read the external audit work papers and the Board of Directors'
5 minutes for the twelve month period ended December 31, 2001, and looked for
6 items related to regulatory issues. We scanned the allocation from TECO
7 Energy and reviewed the selling and marketing functions provided by TECO
8 Partners, Inc, a related company.

9 For rate base, we compiled plant amounts, by year, for the period
10 December 31, 1996, through December 31, 2001, and we recalculated the thirteen
11 month average balances for the components of rate base. We verified all major
12 additions to plant for the period 1997 through 2001. We recalculated and
13 compiled accumulated depreciation and depreciation expense for the same period
14 using the Commission-approved rates. We also compiled the components of the
15 working capital allowance and reviewed transactions in the clearing accounts,
16 prepayments, and miscellaneous deferred debits and credits. For net
17 operating income, we compiled the components and matched these to the minimum
18 filing requirements (MFRs) as filed by Peoples. We verified unbilled revenues
19 as of December 31, 2002, and compiled operation and maintenance expenses. We
20 also tested advertising and selling expenses to verify that expenditures were
21 properly classified and allowable. We judgementally selected and tested
22 specific expenses for adequate supporting documentation, and verified that
23 adjustments made in prior orders were included and calculated properly. We
24 also tested the calculation of depreciation expense and obtained supporting
25 documentation for taxes other than income.

1 For the capital structure, we compiled the components of the capital
2 structure for the year ended December 31, 2001, and matched the components to
3 the MFRs filed by Peoples. We also verified that the cost rates used are
4 appropriate.

5 Q. Please review the audit disclosures in the audit report.

6 A. Audit Disclosure No. 1 discusses the company's purchase of an airplane.
7 The company purchased three airplanes between 1985 and December 31, 2001. The
8 company currently owns and operates one airplane. During 2001, the company
9 should have only accumulated depreciation on the most recent purchase, the
10 Cessna Citation Bravo. However, for three months, the company recorded
11 \$17,800 depreciation on a plane that was purchased in 1985 and was fully
12 depreciated in 1996. I recommend that the accumulated depreciation and
13 depreciation expense should be adjusted to remove the \$17,800.

14 Audit Disclosure No. 2 discusses the transfer of non-utility land and
15 plant from the propane distributor in 1997. This plant and land was in the
16 propane division until natural gas facilities were established. The staff
17 engineer found that the propane assets have been removed from the land and
18 that the natural gas equipment only utilizes 4.4% of the land. Therefore, I
19 recommend that the cost of the assets and 95.6% of the land costs be removed
20 in the amount of \$214,795. I also recommend that the related accumulated
21 depreciation of \$22,154 and the related depreciation expense of \$4,923 be
22 removed from the rate case.

23 Audit Disclosure No. 3 discusses the use of a related party to perform
24 significant services in converting paper maps to electronic maps for the
25 mapping of the distribution system. I recommend that in the future, Peoples

1 | should issue Requests for Proposals to the general business community to
2 | identify potential service providers.

3 | Audit Disclosure No. 4 discusses expenses that were recorded in Account
4 | Nos. 912 (Demonstrating and Selling Expense), 913 (Advertising Expense), and
5 | 930 (Miscellaneous General Expense) that should be removed. Commission Rule
6 | 25-7.014, Florida Administrative Code, adopts the Uniform System of Accounts
7 | for Natural Gas Companies (USOA) as found in the Code of Federal Regulations,
8 | Title 18, Subchapter F, Part 201. The USOA states that all payments or
9 | donations for charitable, social or community welfare purposes shall be
10 | recorded in Account No. 426, an account that is not used for ratemaking. The
11 | USO further states that Demonstrating and Selling Expense and Advertising
12 | Expense should be used to promote or retain the use of utility services by
13 | present and prospective customers. Commission policy requires these expenses
14 | to be informative and not be image enhancing in nature (see: Order No.
15 | PSC-02-0787-FOF-EI, in Docket No. 010949-EI, Gulf Power Rate Case, issued June
16 | 10, 2002 and Order No. PSC-92-1197-FOF-EI, in Docket No. 910890-EI, Florida
17 | Power Corporation rate case, issued October 22, 2992, and Order No.
18 | PSC-94-0957-FOF-GU, in Docket No. 940276-GU, City Gas Company of Florida rate
19 | case, issued August 9, 1994.) Our audit found that the utility had made
20 | payments of \$20,350 that were contributions, \$47,818 that were image
21 | enhancing, and \$64,117 that were other non-utility expenses. I recommend that
22 | the total of \$132,285 be removed from Operation and Maintenance expenses for
23 | ratemaking purposes.

24 | Audit Disclosure No. 5 discusses the application of the Commission rule
25 | regarding economic development expenses. Commission Rule 25-7.042, Florida

1 Administrative Code, states that the amount to be reported as an expense is
2 limited to 95% of the expenses incurred for the period. Peoples did not make
3 an adjustment to remove the 5%. Therefore, I recommend that 5% of the total
4 expenses of \$151,860, or \$7,593, be removed pursuant to the rule.

5 Audit Disclosure No. 6 discusses general and administrative expenses.
6 We audited a sample of Account Nos. 921 (Office Supplies and Expense), 923
7 (Outside Services), and 926 (Employee Pension & Benefits). We found \$10,448
8 that should be reclassified from Account No. 921 to 923. We also found that
9 the company recorded \$10,190 in Account No. 926 that was for tuition
10 reimbursement for non-PGS employees. I recommend that this expense is not
11 related to the company's business of providing natural gas service and should
12 be removed from recoverable expenses. We also found that the company had
13 recorded \$17,253 in Account No. 921 for an employee appreciation dinner. I
14 recommend that this expense is similar to those expenses removed in the prior
15 order and should also be removed in this case.

16 Audit Disclosure No. 7 discusses the allocation of non-utility plant
17 expense. In its MFRs, the company allocated \$998,821 to non-utility property.
18 This amounts to 1.69% of total plant. However, the company did not allocate
19 a portion of its Account No. 932 (Maintenance of General Plant) to non-utility
20 expense. I recommend that the same percentage used to allocate plant to non-
21 utility be used to allocate a portion of the maintenance on the plant to non-
22 utility expense accounts. This results in removing \$4,096 from Account No.
23 932.

24 Audit Disclosure No. 8 discusses Peoples Sales and Services (PSS). This
25 is the sales and service company for appliance installations and sales. When

1 Peoples exited this business in 1999, there were several balance sheet amounts
2 that remained on the books of PSS. These amounts were cleared from the PSS
3 books and moved to Peoples books in May, 2001. Peoples made an adjustment
4 when preparing the MFRs to remove these remaining amounts. However, a few
5 accounts were missed. I recommend that the remaining accounts be adjusted to
6 remove the PSS balances from the MFRs. This results in the following working
7 capital adjustments: decreasing Uncollectible Accounts by \$3,077, decreasing
8 Prepayments by \$3,831, and decreasing Taxes Accrued-Income by \$975. It also
9 results in the following adjustments to the capital structure: decreasing
10 Common Stock by \$385, decreasing Additional Capital by \$96,154, and decreasing
11 Unappropriated Retained Earnings by \$489,285.

12 Audit Disclosure No. 9 discusses the adjustments to the Income Tax
13 Provision. During the audit, we found differences between the MFR schedule
14 and the general ledger. Our analysis found that the company had applied an
15 erroneous formula to calculate taxable income. Peoples has revised its MFR
16 schedules and filed revised schedules C-20, C-21, and C-24 in this proceeding.
17 I recommend that these revisions are correct.

18 Audit Disclosure No. 10 discusses the outsourcing sales and marketing
19 function. Peoples entered into an agreement with TECO Partners, Inc. (TPI),
20 a related party, to perform certain marketing and sales functions previously
21 performed by Peoples. The contract was effective January 1, 2001. Peoples
22 stated that the contract was not put out to bid because the company did not
23 think there was a suitable marketer of natural gas. Peoples paid \$8,311,950
24 to TPI in 2001, \$7,756,943 was charged to Account No. 912 (Selling Expenses).
25 Total marketing expenses (excluding propane) increased by \$853,368 between

1 2000 and 2001. I do not believe that the documentation provided by the
2 company conclusively indicates that the outsourcing provides savings to the
3 ratepayers. Additionally, since the company has performed little, if any,
4 investigation outside of the affiliates to find a suitable vendor, I do not
5 believe that the company has shown that using a related party is more cost
6 efficient than performing these functions themselves.

7 Q. Does this conclude your testimony?

8 A. Yes, it does.

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FLORIDA PUBLIC SERVICE COMMISSION

*DIVISION OF AUDITING AND SAFETY
BUREAU OF AUDITING*

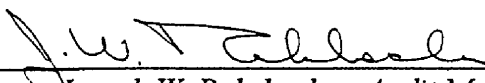
Tampa District Office

**PEOPLES GAS SYSTEM
(A DIVISION OF TAMPA ELECTRIC COMPANY)**

RATE CASE AUDIT

TWELVE MONTHS ENDED DECEMBER 31, 2001

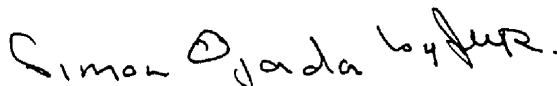
**DOCKET 020384-GU
AUDIT CONTROL NO. 02-122-2-1**



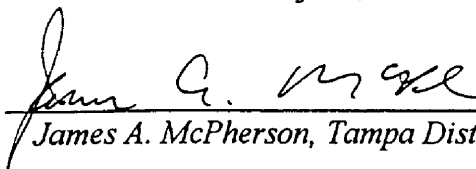
Joseph W. Rohrbacher, Audit Manager



Thomas E. Stambaugh, Audit Staff



Simon Ojada, Audit Staff



James A. McPherson, Tampa District Supervisor

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**DIVISION OF AUDITING AND SAFETY
AUDITOR'S REPORT**

OCTOBER 11, 2002

TO: FLORIDA PUBLIC SERVICE COMMISSION AND OTHER INTERESTED PARTIES

We have applied the procedures described later in this report to audit the Minimum Filing Requirements (MFR) schedules for the historical twelve month period ending December 31, 2001 for Peoples Gas System (PGS) Rate Case Audit. These schedules were prepared by the utility in support of Docket 020384-GU. There is no confidential information associated with this audit and there are no minority opinions.

This is an internal accounting report prepared after performing a limited scope audit. Accordingly, this report should not be relied upon for any purpose except to assist the Commission staff in the performance of their duties. Substantial additional work would have to be performed to satisfy generally accepted auditing standards and produce audited financial statements for public use.

SUMMARY OF SIGNIFICANT FINDINGS

Accumulated depreciation and depreciation expense for 2001 is overstated by \$17,800 due to the incorrect depreciation of a company airplane.

Non utility land and plant was included in the MFR schedules of the utility. Rate Base is overstated by \$214,795, accumulated depreciation is overstated by \$22,154 and depreciation expense by \$4,923 for 2001.

O&M expenses included charitable contributions, image enhancing advertising, the non allowable portion of economic development expenses, out of period expenses and non utility items in the amount of \$171,417.

The MFR included non utility amounts in Working Capital and the Capital Structure schedules.

SUMMARY OF SIGNIFICANT PROCEDURES

Our audit was performed by examining, on a test basis, certain transactions and account balances which we believe are sufficient to base our opinion. Our examination did not entail a complete review of all financial transactions of the company. Our more important audit procedures are summarized below. The following definitions apply when used in the report:

Compiled - The exhibit amounts were reconciled with the general ledger, and accounts were scanned for error or inconsistency.

Verify - The item was tested for accuracy, and substantiating documentation was examined.

RATE BASE: Compiled plant amounts, by year, for the period December 31, 1996 to December 31, 2001. Recalculated thirteen month average balances for Rate Base components. Scanned additions and retirements to plant. Verified all major additions to Plant in Service for the period 1997 - 2001. Recalculated and compiled depreciation expense and accumulated depreciation for the period 1997 - 2001 using FPSC approved rates. Compiled components of Working Capital used in rate base. Reviewed transactions in clearing accounts, prepayments and miscellaneous deferred debits/credits to determine that they were properly classified and utility in nature.

NET OPERATING INCOME: Compiled components of Net Operating Income and agreed to the MFR as filed by the Company. Verified unbilled revenue as of December 31, 2001. Tested the calculation of depreciation expense using the rates determined in the company's latest Depreciation Study. Compiled operation and maintenance expenses. Tested advertising and selling expenses to verify expenditures were properly classified and allowable. Judgementally selected and tested outside services, insurance, airplane, office expenses and miscellaneous general expense for supporting documentation. Verified that adjustments required in prior orders were included and were calculated properly. Obtained support for taxes other than income.

CAPITAL STRUCTURE: Compiled components of Capital Structure for the year ended December 31, 2001 and agreed to the MFR as filed by the Company. Verified that the cost rates used are appropriate.

Other: Read external audit work papers and board of directors' minutes for the twelve month period ended December 31, 2001. Looked for items related to regulatory issues. Scanned expense allocations from TECO Energy companies to PGS. Reviewed out sourcing of PGS's selling and marketing functions to TECO Partners, Inc., a related company.

DISCLOSURES

Disclosure No. 1

Subject: Airplane Purchases and Depreciation

Statement of Fact: Between 1985 and December 31, 2001, PGS has owned three airplanes and now has one recorded on its books. In 1985, PGS purchased the original airplane, a Beech KingAir C90A. In September, 2000, PGS purchased a 1986 Cessna S/11 executive jet airplane to replace its Beech KingAir C90A propellor-driven airplane. PGS intended to purchase a new (2001) Citation Bravo, but accepted the S/11 because no new airplanes were available. The S/11 was classified to account 106, Completed Construction Not Classified, pending receipt of all costs before transfer to control account 101, Utility Plant In Service. When a 2001 Cessna Citation Bravo became available in August 2001, the Cessna S/11 jet plane was removed from account 106 and retired. PGS owned two airplanes (classified to control account 101) from March 1, 2001 through June 1, 2001. By FPSC Docket 960404-GU, Depreciation Study, depreciation of the KingAir was to stop in September, 1996, which was done by PGS. However, the company recorded depreciation on the KingAir of \$17,800 from the months of March through June, 2001 because the KingAir and the Citation Bravo airplanes were listed in the same account (control account 101 and plant 392.03) instead of having separate sub-accounts for each airplane.

Audit Opinion: Based on our review of these transactions, PGS retired the correct amounts of airplane book values and properly accounted for salvage values. However, the 2001 over-depreciation of \$17,800 must be corrected. Therefore, the depreciation expense and accumulated depreciation as stated in the MFRs should be reduced by this amount.

Disclosure 2**Subject: Transfer of Plant From Propane System**

Statement of Fact: The propane distributor (formerly Peoples Gas Company) built a propane transfer station costing \$326,663. Of this amount, \$222,919 was transferred to the books of the regulated utility (Peoples Gas System) in April, 1997. The station originally included two 30,000 gallon propane tanks and space for tanker truck parking. The propane transfer station was designed to be a temporary gas supply to the World Golf Village until a natural gas pipeline connection could be established. This entire facility was located on approximately an acre of land. Land was valued at \$147,820. Depreciable assets were valued at \$75,099.

Audit Opinion: An FPSC engineering study showed that all propane assets have been removed from the land. Therefore, the propane transfer station and associated electric work totaling \$38,286 should also be removed from plant in service. The engineer also reported that only 4.4% of the land is currently occupied by a natural gas regulator station. We believe that only this percent of the land, landscaping and fence should be considered used and useful, and the remainder (95.6%) removed from the MFRs as non-utility.

<u>Description</u>	<u>Per Books</u>	<u>Percent Removed</u>	<u>Amount Removed</u>
Propane Transfer Station	\$ 35,832	100%	\$ 35,832
Electric Work	2,454	100%	2,454
	-----		-----
	38,286		38,286
Landscaping	31,675	95.6%	30,281
Fence	5,138	95.6%	4,912
	-----		-----
Sub-Total	75,099		73,479
Land	147,820	95.6%	141,316
	-----		-----
Total	<u>\$222,919</u>		<u>\$214,795</u>

Associated accumulated depreciation taken over four and one-half years of \$22,154 and test year depreciation expense of \$4,923 should also be removed.

Disclosure No. 3**Subject: Mapping of the Distribution System**

Statement of Fact: PGS received gas distribution system mapping services from Bosek-Gibson and Associates (BGA), a related company under the TECO Energy corporate umbrella, and one other mapping service company, Image Graphics. The total amount payable under the work order was \$201,160. This work order was started March 1, 1999. As of the end of 2001, \$75,358 had been paid to BGA and Image Graphics also received \$14,409. BGA had received about 84% of the total paid to date. The agreement with BGA for mapping services ran thirty-six months from June 1, 2001, through May 31, 2004. This amount was capitalized to plant account 303.01, Customized Software through work order 019079908005. Account 303.01 is depreciated at 9.5% per year.

PGS further stated that BGA's work converts paper maps to electronic maps which will be an on-going "map database" of the gas distribution system. PGS also stated the project was not advertised for competitive bid. PGS's reason was that it did not have time to train and orient a new vendor.

Another work order, 019075004606, was initiated in April, 2000 for mapping services which totaled \$184,087. PGS stated this and other work orders of the same type will be used for the same type of mapping conversion. All of these mapping transactions have been capitalized to plant account 303.01.

Auditor Opinion: BGA is a related party under the TECO Energy corporate umbrella. The initial response to the auditor's question about this work indicated that little, if any, investigation outside of TECO Energy for a suitable vendor had been undertaken. PGS should be prepared to justify why using a related party was more cost efficient than using an outside vendor.

Recommendation: PGS should issue Requests For Proposals to the general business community to identify potential service providers.

Disclosure No. 4**Subject: Selling and Advertising Adjustments**

Statement of Fact: The Code of Federal Regulations (CFR), Part 201 states that all payments or donations for charitable, social or community welfare purposes shall be recorded in account number 426, an account not used for ratemaking purposes. Lobbying expenses are to be recorded in account 426 also.

Demonstrating and Selling Expense (A/C# 912) and Advertising Expense (A/C# 913) should be used to promote or retain the use of utility services by present and prospective customers. Commission policy requires these expenses to be informative and not be image enhancing in nature.

Recommendation: Analysis revealed that charitable contributions, image enhancing advertisement and expenses of a non utility nature were recorded in these accounts and included in the MFR's. An adjustment of \$ 132,285 is needed to remove these non-allowable expenses.

<u>Account</u>	<u>Contributions</u>	<u>Image Enhancing</u>	<u>Non-utility & Other</u>	<u>Audit adjustment</u>
912	\$ 14,335	\$ 15,168	\$ 20,733	\$ 50,236
913	5,870	32,650	34,345	72,865
930	<u>145</u>	<u>0</u>	<u>9,039</u>	<u>9,184</u>
	<u>\$ 20,350</u>	<u>\$ 47,818</u>	<u>\$ 64,117</u>	<u>\$132,285</u>

Disclosure No. 5**Subject: Economic Development Expenses**

Statement of Fact: Commission Rule 25-7.042, FAC, addresses the recovery of economic development expenses. The rule states that the amount to be reported as an expense is limited to 95 percent of the expenses incurred for the reporting period so long as such does not exceed the lesser of 0.15 percent of gross annual revenues or 3 million dollars. Each utility shall report its total economic development expenses as a separate line item in its income statement schedules and shall make a line item adjustment to remove the appropriate percentage of economic development expenses incurred for the reported period.

Economic development expenses were recorded in Demonstration & Selling Expense (A/C# 912), Advertising Expense (A/C# 913) and Miscellaneous General Expense (A/C# 930) in the general ledger and MFR's.

Recommendation: This rule became effective July 17, 1995. The utility's last rate case was for the year ended December 31, 1991, and PGS employees stated they were not aware of the rule.

Analysis revealed that the following economic development expenses were recorded on the MFR's in total without using the 95 percent rule. An adjustment of \$ 7,593 is needed to reflect the non-allowable economic development expenses.

<u>Account</u>	<u>Total Charges</u>	<u>Adjustment %</u>	<u>Audit Adjustment</u>
912	\$ 80,669	0.05	\$ 4,033
913	32,366	0.05	1,618
930	38,825	0.05	<u>1,941</u>
			<u>\$ 7,593</u>

Disclosure No. 6**Subject: General and Administrative Expenses**

Statement of Fact: A judgmental sample of the transactions recorded in Office Supplies & Expense (A/C# 921), Outside Services (A/C# 923) and Employee Pension & Benefits (A/C# 926) was reviewed for proper accounting treatment and to determine if all items were utility related.

In the Utility's last rate case Commission Order PSC-92-0924-FOF-GU required adjustments to remove certain employee activity expenses, group events, dinners, awards and gifts. The utility reviewed account 926 and removed these types of expenses from the MFR. Tuition reimbursement for two Teco Partners employees were also recorded in account 926. Charges for an employee appreciation dinner was recorded in account 921 and not adjusted on the MFR.

Recommendation: Analysis revealed that certain transactions were not properly recorded in the general ledger and MFR's. An adjustment of \$27,443 is needed to reflect the non-allowable expenses.

<u>Account</u>	<u>Description</u>	<u>Audit adjustment</u>
921	Should be account 923	\$ (10,448)
921	Employee appreciation dinner	(17,253)
923	Miscoded into account 921	10,448
926	Tuition reimbursement for non PGS employees	<u>(10,190)</u>
		<u>\$ (27,443)</u>

Disclosure No. 7**SUBJECT: Allocation of Non Utility Plant Expense**

STATEMENT OF FACT: Peoples Gas System allocated \$998,821 out of a total plant of \$59,176,082 to non utility property in its Minimum Filing Requirements as of December 31, 2001. However, none of the expenses in account 932, Maintenance of General Plant, were removed and allocated to non utility plant expense.

RECOMMENDATION: Auditors calculated the percentage of total non utility plant to total utility plant to be 1.69 percent and multiplied it by the total Maintenance of General Plant expense of \$242,358 to arrive at \$4,096. Therefore, Maintenance of General Plant expense should be reduced by \$4,096 to adjust for non utility plant expense.

Account 932, Maintenance of General Plant, includes almost two thousand entries. The company did not perform an analysis of this account to identify expenses that would match the plant allocation. Therefore, staff believes that the simple percentage method is a satisfactory substitute for adjusting the expense account.

Disclosure No. 8**Subject: Peoples Sales and Service Adjustments**

Statement of Fact: Peoples Gas System (PGS) formed Peoples Sales and Service (PSS) as the sales and service company for appliance installations and sales. The Company exited the business in 1999.

There were several balance sheet variances between the MFR Schedule B-1 and the PGS general ledger. According to PGS staff, this was due to amounts that remained on the former PSS balance sheet and were included when preparing the MFR Schedule B-1. In May of 2001, the balances were cleared from the PSS books and transferred to PGS.

The Company made an adjustment in the preparation of the MFR's to remove the net non utility Accounts Receivables totaling \$586,045 associated with PSS. However, not all the affected accounts were adjusted.

Recommendation: The following adjustments are needed to account for these non utility items in the thirteen month averages in the MFR filing for 2001.

Working Capital

<u>Acct. No.</u>	<u>Account Description</u>	<u>Dr, (Cr) Amount</u>
144.02	Accumulated Provision Uncollected Accounts	\$ 3,077
165.XX	Prepayments	(3,831)
236.02	Taxes Accrued - Income	975

Capital Structure

201.XX	Common Stock	385
207.&211.	Additional Capital	96,154
216.XX	Unappropriated Retained Earnings	489,285

Disclosure No. 9**Subject: Adjustments to Income Tax Provision**

Statement of Fact: Peoples Gas System (PGS) calculated the current and deferred State and Federal Income Taxes for the base year 2001 in the MFR filing.

The auditor noted variances between the MFR Schedules C-20, 21, 24 and the PGS general ledger. Analysis revealed that the differences were basically due to an incorrect formula for arriving at taxable income (added when it should have been subtracted) and recording adjusted net operating income as per books income in the MFR. This, in turn, changed the current and deferred income tax calculations.

The Company prepared revised MFR's to reflect the changes and submitted same to the PSC.

Recommendation: Accept the revised Schedules C-20,21,24, as submitted by the utility, in the MFR filing.

Disclosure No. 10**Subject: Out Sourcing Sales and Marketing Functions**

Statement of Fact: Peoples Gas System (PGS) entered into an agreement with Teco Partners, Inc. (TPI), a related company under TECO Energy. TPI was retained to perform certain marketing and selling functions previously performed by PGS. The contract was effective as of January 1, 2001. The amount budgeted for this contract was \$8,750,000. During 2001 \$8,311,950 was paid to TPI, with \$7,756,943 being charged to Selling Expenses, account number 912.

Total marketing expenses (excluding propane) increased by \$853,368 between 2000 and 2001, from \$9,732,925 to \$10,586,293..

The PGS spokesperson stated that the contract was not put to bid because they did not think there was a suitable marketer of natural gas.

Auditor Opinion: Documentation provided by the utility did not conclusively indicate that outsourcing would provide savings to the ratepayers. Additionally, since little, if any, investigation outside of TECO Energy for a suitable vendor had been undertaken, it has not been shown that using a related party was more cost efficient than doing these functions themselves or using an outside vendor.

FLORIDA PUBLIC SERVICE COMMISSION	EXPLANATION: PROVIDE A SCHEDULE CALCULATING A 13-MONTH AVERAGE RATE BASE AS ADJUSTED FOR THE HISTORIC BASE YEAR.	TYPE OF DATA SHOWN. HISTORIC BASE YEAR DATA: 12/31/01 WITNESS: B. NARZISSENFELD
COMPANY: PEOPLES GAS SYSTEM		
DOCKET NO.: 020384 - GU		

LINE NO.	UTILITY PLANT	AVERAGE PER BOOKS	ADJUSTMENT	ADJUSTED AVERAGE
1	PLANT IN SERVICE	\$647,590,876	\$0	\$647,590,876
2	COMMON PLANT ALLOCATED	\$0	(\$998,821)	(\$998,821)
3	ACQUISITION ADJUSTMENT	\$5,248,671	(\$2,947,000)	\$2,301,671
4	PROPERTY HELD FOR FUTURE USE	\$228,955	(\$228,955)	(\$0)
5	CONSTRUCTION WORK IN PROGRESS	\$40,689,258	\$0	\$40,689,258
6	TOTAL PLANT	\$693,767,758	(\$4,174,776)	\$689,592,982
	DEDUCTIONS			
7	CUSTOMER ADVANCES FOR CONST.	(\$1,748,739)	\$0	(\$1,748,739)
8	ACCUM. DEPR. - UTILITY PLANT	(\$227,802,417)	\$0	(\$227,802,417)
9	ACCUM. DEPR. - COMMON PLANT	\$0	\$322,947	\$322,947
10	ACCUM. AMORT - ACQ. ADJ.	(\$2,253,421)	\$1,347,000	(\$906,421)
11	ACCUM. AMORT. - LEASEHOLD/OTHER	(\$1,384,462)	\$0	(\$1,384,462)
12				\$0
13				\$0
14	TOTAL DEDUCTIONS	(\$233,189,039)	\$1,669,947	(\$231,519,092)
15	PLANT NET	\$460,578,719	(\$2,504,829)	\$458,073,890
	ALLOWANCE FOR WORKING CAPITAL			
16	BALANCE SHEET METHOD	(\$98,206,994)	\$101,687,174	\$3,480,180
17	TOTAL RATE BASE	\$362,371,725	\$99,182,345	\$461,554,070
18	NET OPERATING INCOME	\$36,843,658	(\$1,677,421)	\$35,166,237
19	RATE OF RETURN	10.17%		7.62%

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FLORIDA PUBLIC SERVICE COMMISSION

EXPLANATION: PROVIDE THE CALCULATION OF NET OPERATING INCOME PER BOOKS FOR THE HISTORIC BASE YEAR AND THE PRIOR YEAR.

TYPE OF DATA SHOWN:
 HISTORIC BASE YEAR DATA: 12/31/01
 HISTORIC BASE YR - 1: 12/31/00
 WITNESS: B. NARZISSENFELD

COMPANY: PEOPLES GAS SYSTEM

DOCKET NO.: 020384-GU

NET OPERATING INCOME - HISTORIC BASE YEAR ENDED 12/31/2001

LINE NO.		(1)	(2)	(3)	(4)	(5)	(6)
		PRIOR YEAR ENDED TOTAL COMPANY PER BOOKS (BASE YEAR - 1) 12/31/00	CURRENT HISTORIC BASE YEAR ENDED TOTAL COMPANY PER BOOKS 12/31/01	ADJUSTMENTS	COMPANY ADJUSTED (2) - (3)	REVENUE ADJUSTMENT	JURISDICTIONAL AMOUNT PROPOSED RATES
1	OPERATING REVENUES	\$314,458,838	\$352,883,642	(\$215,741,575)	\$137,142,067	\$0	\$137,142,067
	OPERATING EXPENSES:						
2	GAS EXPENSE	\$156,979,228	\$186,424,667	(\$186,424,667)	\$0	\$0	\$0
3	OPERATION & MAINTENANCE	\$62,588,289	\$62,931,212	(\$10,648,528)	\$52,282,684	\$0	\$52,282,684
4	DEPRECIATION & AMORTIZATION	\$25,742,799	\$27,942,830	(\$135,455)	\$27,807,375	\$0	\$27,807,375
5	TAXES OTHER THAN INCOME TAXES	\$22,110,940	\$24,529,110	(\$15,991,567)	\$8,537,543	\$0	\$8,537,543
	INCOME TAXES:						
6	- FEDERAL	\$7,060,664	\$19,765,827	(\$777,554)	\$18,988,273	\$0	\$18,988,273
7	- STATE	\$1,542,677	\$3,615,825	(\$129,775)	\$3,486,050	\$0	\$3,486,050
	DEFERRED INCOME TAXES						
8	- FEDERAL	\$4,367,949	(\$7,542,808)	\$0	(\$7,542,808)	\$0	(\$7,542,808)
9	- STATE	\$356,345	(\$1,583,287)	\$0	(\$1,583,287)	\$0	(\$1,583,287)
10	INVESTMENT TAX CREDIT - NET	(\$43,392)	(\$43,392)	\$43,392	\$0	\$0	\$0
11	TOTAL OPERATING EXPENSES	\$280,705,499	\$316,039,984	(\$214,064,154)	\$101,975,830	\$0	\$101,975,830
12	OPERATING INCOME	\$33,753,339	\$36,843,658	(\$1,677,421)	\$35,166,237	\$0	\$35,166,237

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FLORIDA PUBLIC SERVICE COMMISSION

EXPLANATION: PROVIDE THE COMPANY'S 13-MONTH AVERAGE RECONCILED JURISDICTIONAL CAPITAL STRUCTURE AND COST RATES FOR EACH CLASS OF CAPITAL FOR THE HISTORIC BASE YEAR OF THE CURRENT CASE AND THE HISTORIC BASE YEAR OR TEST YEAR OF THE LAST RATE CASE.

TYPE OF DATA SHOWN:
HISTORIC BASE YEAR DATA: 12/31/01
PRIOR RATE CASE YEAR: 9/30/93
WITNESS: B. NARZISSENFELD

COMPANY: PEOPLES GAS SYSTEM

DOCKET NO.: 020384-GU

LINE NO.	CLASS OF CAPITAL (1)	LAST RATE CASE - TEST YEAR ENDED 09/30/93				PRESENT RATE CASE - HISTORIC BASE YEAR ENDED 12/31/2001						
		DOLLARS (2)	RATIO (3)	COST RATE APPROVED (4)	WEIGHTED COST APPROVED (5)	AMOUNT PER BOOKS (6)	ADJUSTMENTS (7) (8)		NET (9)	RATIO (10)	COST RATE (11)	WEIGHTED COST (12)
1	COMMON EQUITY	\$96,731,453	43.79%	12.00%	5.25%	\$228,313,444	(\$3,101,058)	(\$3,910,784)	\$221,301,602	47.95%	11.25%	5.39%
2	LONG TERM DEBT	83,356,111	37.73%	10.07%	3.80%	135,807,020	(1,210,913)	(2,337,244)	132,258,864	28.66%	7.52%	2.16%
3	SHORT TERM DEBT	0	0.00%	0.00%	0.00%	59,713,062	0	(1,036,910)	58,676,153	12.71%	4.08%	0.52%
4	CUST. DEPOSITS RESID.	17,401,388	7.88%	8.82%	0.69%	5,395,164	0	(93,686)	5,301,477	1.15%	6.00%	0.07%
5	CUST. DEPOSITS COMM'	Included above	0.00%	0.00%	0.00%	21,022,737	0	(365,057)	20,657,680	4.48%	7.00%	0.31%
6	INACTIVE DEPOSITS	0	0.00%	0.00%	0.00%	107,195	0	(1,861)	105,334	0.02%	0.00%	0.00%
7	DEFERRED INCOME TAX	19,436,000	8.80%	0.00%	0.00%	22,390,684	(1,927)	(388,778)	21,999,979	4.77%	0.00%	0.00%
8	TAX CREDITS	3,995,000	1.81%	0.00%	0.00%	0	1,275,124	(22,142)	1,252,982	0.27%	0.00%	0.00%
9	OTHER (EXPLAIN)	0	0.00%	0.00%	0.00%	0	0	0	0	0.00%	0.00%	0.00%
10	TOTAL	\$220,919,952	100.00%		9.75%	\$472,749,306	(\$3,038,774)	(\$8,156,462)	\$461,554,070	100.00%		8.45%

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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Application for a rate
increase by Peoples Gas System.

DOCKET NO. 020384-GU

DATED: OCTOBER 28, 2002

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that the staff testimony of Joseph W. Rohrbacher has been filed with the Commission and that a correct copy thereof has been furnished to the following by U. S. Mail this 28th day of October, 2002:

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