

BellSouth Telecommunications, Inc.  
FPSC Docket No. 020119-TP  
Florida Digital Network, 1<sup>st</sup> Set of Interrogatories  
September 13, 2002  
Item No. 23  
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**REQUEST:** State the total dollar value of all Winback discounts that have been credited to BellSouth customers in 2000, 2001, and 2002 (year to date). Differentiate between the Key Customer programs and any other BellSouth Winback discounts.

**RESPONSE:** BellSouth is still in the process of responding to this Interrogatory and will make a supplemental filing setting forth its response in the near future.

**SUPPLEMENTAL RESPONSE:** Subject to and without waiving its objections to this Interrogatory, through September 2002: BellSouth has provided approximately \$4.9 million in Key Customer benefits to Florida customers who signed a contract under the January Key Customer offering; and BellSouth has provided approximately \$191K in Key Customer benefits to Florida customers who signed a contract under the June Key Customer offering.

**RESPONSE PROVIDED BY:** Josh Schoenberg  
Director  
1057 Lenox Park Boulevard  
Atlanta, Georgia 30319

**CONFIDENTIAL**  
**DECLASSIFIED**  
AK 6-13-04

This notice of intent was filed in a docketed matter by or on behalf of a "telco" for Confidential DN 11908-02. The confidential material is in locked storage pending staff advice on handling.

**PROPRIETARY**

DOCUMENT NUMBER-DATE  
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