

Lance J.M. Steinhart, P.C.
Attorney At Law
1720 Windward Concourse
Suite 250
Alpharetta, Georgia 30005

Also Admitted in New York
and Maryland

Telephone: (770) 232-9200
Facsimile: (770) 232-9208

November 4, 2002

VIA OVERNIGHT DELIVERY

Florida Public Service Commission
Division of Records and Reporting
2540 Shumard Oak Blvd.
Gunter Bldg.
Tallahassee, Florida 32399-0850
(850) 413-6770

Re: TELECUBA, INC.

To Whom It May Concern:

021125-TX

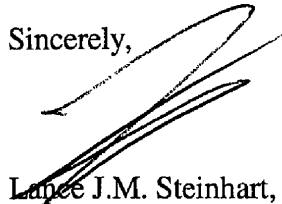
Enclosed please find one original and six (6) copies of TELECUBA, INC.'s (TELECUBA) Application for Authority to Provide Local Exchange Telecommunications Service Within the State of Florida.

I also have enclosed a check in the amount of \$250.00 payable to the Florida Public Service Commission to cover the cost of filing these documents.

Please return a stamped copy of the extra copy of this letter in the enclosed preaddressed prepaid envelope.

If you have any questions regarding this matter, please do not hesitate to call me. Thank you for your attention to this matter.

Sincerely,



Lance J.M. Steinhart, Esq.
Attorney for TELECUBA, INC.

Enclosures
cc: Luis Coello

DOCUMENT NUMBER-DATE

12122 NOV-5 8

FPSC-COMMISSION CLERK



TELECUBA, INC.
444 BRICKELL AVE. SUITE 224
MIAMI, FL 33131

CONTINENTAL NATL BANK
MAIN OFFICE
MIAMI, FLORIDA 33135
63-945/660
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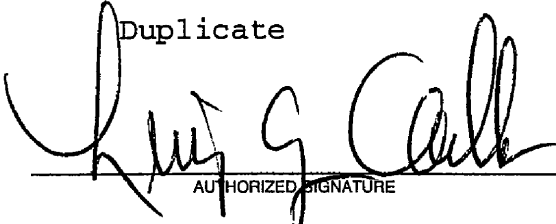
1751

DATE	AMOUNT
Oct 31, 2002	*****\$250.00

Memo: Telecuba, Inc

PAY Two Hundred Fifty and 00/100 Dollars

TO THE ORDER OF: FL Public Service Commission

Duplicate


AUTHORIZED SIGNATURE

**** FLORIDA PUBLIC SERVICE COMMISSION ****

DIVISION OF REGULATORY OVERSIGHT
CERTIFICATION SECTION

APPLICATION FORM
for
AUTHORITY TO PROVIDE
ALTERNATIVE LOCAL EXCHANGE SERVICE
WITHIN THE STATE OF FLORIDA

021125-TX

Instructions

This form is used as an application for an original certificate and for approval of the assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Page 12).

Print or type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.

Use a separate sheet for each answer which will not fit the allotted space.

Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of **\$250.00** to:

Florida Public Service Commission
Division of Records and Reporting
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770

If you have questions about completing the form, contact:

Florida Public Service Commission
Division of Regulatory Oversight
Certification Section
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6480

APPLICATION

1. This is an application for (check one):

- Original certificate** (new company).
- Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.
- Approval of assignment of existing certificate:** Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.
- Approval of transfer of control:** Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

TELECUBA, INC.

3. Name under which the applicant will do business (fictitious name, etc.):

4. Official mailing address (including street name & number, post office box, city, state, zip code):

444 Brickell Avenue

Suite 224

Miami

Florida

33131

5. Florida address (including street name & number, post office box, city, state, zip code):

444 Brickell Avenue Suite 224
Miami Florida 33131

6. Structure of organization:

- () Individual (x) Corporation
() Foreign Corporation () Foreign Partnership
() General Partnership () Limited Partnership
() Other _____

7. If individual, provide:

Name: _____

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ Fax No.: _____

Internet E-Mail Address: _____

Internet Website Address: _____

8. If incorporated in Florida, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State corporate registration number:

P95000026021

9. **If foreign corporation**, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State corporate registration number:

10. **If using fictitious name-d/b/a**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

(a) The Florida Secretary of State fictitious name registration number:

11. **If a limited liability partnership**, provide proof of registration to operate in Florida:

(a) The Florida Secretary of State registration number:

12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name: _____

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ Fax No.: _____

Internet E-Mail Address: _____

Internet Website Address: _____

13. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.

(a) The Florida registration number: _____

14. **Provide F.E.I. Number(if applicable):** 65-0571292

15. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Provide explanation.

No

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

No

16. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name: Lance J.M. Steinhart
Title: Regulatory Counsel
Address: 1720 Windward Concourse
City/State/Zip: Alpharetta, Georgia 30005
Telephone No.: (770) 232-9200 Fax No.: (770) 232-9208
Internet E-Mail Address: lsteinhart@telecomcounsel.com
Internet Website Address: _____

(b) Official point of contact for the ongoing operations of the company:

Name: Luis Coello
Title: President
Address: 444 Brickell Avenue Suite 224
City/State/Zip: Miami Florida 33131
Telephone No.: (305) 371-5810 Fax No.: (305) 371-6810

Internet E-Mail Address: telecuba@netrox.net
Internet Website Address: www.telecuba.org

(c) Complaints/Inquiries from customers:

Name: Jennifer Coello
Title: Office Manager
Address: 444 Brickell Avenue Suite 224
City/State/Zip: Miami Florida 33131
Telephone No.: (305) 371-5810 Fax No.: (305) 371-6810

Internet E-Mail Address: telecuba@netrox.net
Internet Website Address: www.telecuba.org

17. List the states in which the applicant:

(a) has operated as an alternative local exchange company.

None

(b) has applications pending to be certificated as an alternative local exchange company.

None

(c) is certificated to operate as an alternative local exchange company.

None

(d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

None

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

The company was the subject of a show cause proceeding before this Commission in 1996, and entered into a settlement with the Commission in 1997. The company allegedly operated as a reseller of prepaid calling card without certification. Telecuba at the time, was a marketing company which distributed prepaid calling cards. The company never intentionally violated any Commission rules. Also, see Docket No. 011008-TI.

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

18. Submit the following:

A. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

See Attached biographical information.

B. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

See Attached biographical information. In addition, the company will rely upon its underlying facilities-based carriers for technical maintenance.

C. Financial capability.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer **affirming that the financial statements are true and correct** and should include:

1. the balance sheet:
2. income statement: and
3. statement of retained earnings.

NOTE: *This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*

Further, the following (which includes supporting documentation) should be provided:

1. **written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. **written explanation** that the applicant has sufficient financial capability to maintain the requested service.
3. **written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.

THIS PAGE MUST BE COMPLETED AND SIGNED
APPLICANT ACKNOWLEDGMENT STATEMENT

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
4. **APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY OFFICIAL:

Luis Coello


Print Name

President

Title

(305) 371-5810

Telephone No.



Signature

11/4/02

Date

(305) 371-6810

Fax No.

Address: 444 Brickell Avenue Suite 224

Miami Florida 33131

THIS PAGE MUST BE COMPLETED AND SIGNED

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:

Luis Coello

Print Name

President

Title

(305) 371-5810

Telephone No.


Signature

11/4/02
Date

(305) 371-6810

Fax No.

Address: 444 Brickell Avenue Suite 224

Miami Florida 33131

LIST OF ATTACHMENTS

FINANCIAL INFORMATION

MANAGEMENT INFORMATION

STATEMENT OF FINANCIAL CAPABILITY

FINANCIAL INFORMATION

Telecuba, Inc.
444 Brickell Ave, Suite 224
Miami, FL 33131
Phone: (305) 371-5810
Fax: (305) 371-6810

Balance Sheet
As of July 31, 2001

Assets

Current Assets:	\$	280,000.00
Cash	\$	80,000.00
Total Current Assets	\$	360,000.00
Total Assets	\$	360,000.00

Liabilities and shareholder's equity

Common Stock 500 shares Authorized, 500 shares issued And outstanding, no par value	\$	500.00
Additional Paid-in Capital	\$	359,500.00
Total Equity	\$	360,000.00
Total Liabilities and shareholder's equity	\$	360,000.00

MANAGEMENT INFORMATION

TeleCuba, Inc.

Luis Coello, has been in the Telecommunications Business for the past 10 years where he has reached top level. He was one of the first to have successfully developed and distributed prepaid services in South Florida, New York, New Jersey, and California. His proficiency is working on profitable international projects specifically in client and vendor relations, Having managed call centers through out Central and South America and has been involved in the development of PTT agreements in Venezuela, El Salvador, Aruba, Guatemala, and Panama. He is currently the president of Telecuba, Inc. and is working on international prepaid over IP.

JENNIFER COELLO

WORK EXPERIENCE

1996 – present Telecuba, Inc.

Miami, FL

Customer Service

* Responsibilities include handling of eight phone lines, customer service duties, including inquiries regarding difficulties with telephone cards, provided guidance and connection of calls, activated and recharged accounts, customer relations.

Office Manager

* Responsibilities include opening and closing office, developing a rapport with the customers, heavy cash handling and the running of accounts payable and receivable, bi-weekly payroll, entering monthly bills, creating weekly billing, data base organization.

Regulatory Assistant

* Responsibilities include interfacing with outside law firm and regulatory compliance firms to fulfill regulatory and statutory certification and reporting obligations.

EDUCATION

1993 – 1997 St. Brendan High School

Miami, FL

High School Diploma

1997 – 1999 Miami Dade Community College

Miami, FL

Associates in Arts

2000 – Present Florida International University

Pursuing accounting degree

SKILLS

- Bilingual in both Spanish and English.
- Proficient in Quick Books Pro, Word, Excel, Power Point, Retail Pro, as well as most Windows based applications.
- Self motivated individual, extremely dependable in completing projects accurately and on time.
- Exceptional organizational skills.

**STATEMENT OF FINANCIAL CAPABILITY
TELECUBA, INC.**

Applicant has sufficient financial capability to provide the requested service in the State of Florida and has sufficient financial capability to maintain the requested service and to meet its lease or ownership obligations. In support of Applicant's stated financial capability, a copy of its Balance Sheet as of July 31, 2001 is attached to its application. Applicant intends to fund the provision of service through internally generated cash flow. Applicant also has the ability to borrow funds, if required, based upon its financial capabilities, to provide service in the State of Florida.