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**** FLORIDA PUBLIC SERVICE COMMISSION ****

DIVISION OF REGULATORY OVERSIGHT
CERTIFICATION SECTION

CK

#250.00

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CK written by
Alpha Fiber, Inc

APPLICATION FORM
for
AUTHORITY TO PROVIDE
ALTERNATIVE LOCAL EXCHANGE SERVICE
WITHIN THE STATE OF FLORIDA

Instructions

021151-TX

This form is used as an application for an original certificate and for approval of the assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Page 12).

Print or type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.

Use a separate sheet for each answer which will not fit the allotted space.

Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of **\$250.00** to:

DEPOSIT

DATE

0272

NOV 15 2002

Florida Public Service Commission
Division of Records and Reporting
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770

If you have questions about completing the form, contact:

Florida Public Service Commission
Division of Regulatory Oversight
Certification Section
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6480

6600

For questions call (850) 413-6586 Tom Williams Mon

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FORM PSC/CMU 8 (11/95)
Required by Commission Rule Nos. 25-24.805,
25-24.810, and 25-24.815

DOCUMENT NUMBER-DATE

12517 NOV 15 02

FPSC-COMMISSION CLERK

APPLICATION

1. This is an application for (check one):

- Original certificate** (new company).
- Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.
- Approval of assignment of existing certificate:** Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.
- Approval of transfer of control:** Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

_____ Alpha Fiber inc. _____

3. Name under which the applicant will do business (fictitious name, etc.):

_____ Alpha Fiber inc. _____

4. Official mailing address (including street name & number, post office box, city, state, zip code):

_____ 1145 Marina Drive _____
_____ Tarpon Springs, FL _____
_____ 34689 _____

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4. Official mailing address (including street name & number, post office box, city, state, zip code):

_____ 1145 Marina Drive _____
_____ Tarpon Springs, FL _____
_____ 34689 _____

5. Florida address (including street name & number, post office box, city, state, zip code):

1145 Marina Dr.
Tarpon Springs, FL.
34689

6. Structure of organization:

- () Individual () Corporation
() Foreign Corporation () Foreign Partnership
() General Partnership () Limited Partnership
() Other _____

7. If individual, provide:

Name: Not individual

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ Fax No.: _____

Internet E-Mail Address: _____

Internet Website Address: _____

8. If incorporated in Florida, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State corporate registration number:

P02000102642

9. **If foreign corporation, provide proof of authority to operate in Florida:**

(a) The Florida Secretary of State corporate registration number:

10. **If using fictitious name-d/b/a, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:**

(a) The Florida Secretary of State fictitious name registration number:

11. **If a limited liability partnership, provide proof of registration to operate in Florida:**

(a) The Florida Secretary of State registration number:

12. **If a partnership, provide name, title and address of all partners and a copy of the partnership agreement.**

Name: _____

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ Fax No.: _____

Internet E-Mail Address: _____

Internet Website Address: _____

13. **If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.**

(a) The Florida registration number: _____

14. **Provide F.E.I. Number(if applicable):** 35-2181279

15. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Provide explanation.

No

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

No

16. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name: Richard Mason
Title: President
Address: 1145 Marina Dr
City/State/Zip: Tarpon Springs, FL. 34689
Telephone No.: (727) 942-3957 Fax No.: (727) 934-9023
Internet E-Mail Address: RichM8@tampabay.rr.com
Internet Website Address: www.alphafiber.com

(b) Official point of contact for the ongoing operations of the company:

Name: Richard Mason
Title: President
Address: 1145 Marina Drive
City/State/Zip: Tarpon Springs, FL 34689
Telephone No.: (727) 942-3957 Fax No.: (727) 934-9023
Internet E-Mail Address: RichM8@tarponbay.fl.com
Internet Website Address: www.AlphaFiber.com

(c) Complaints/Inquiries from customers:

Name: Richard Mason
Title: President
Address: 1145 Marina Dr
City/State/Zip: Tarpon Springs, FL 34689
Telephone No.: (727) 942-3957 Fax No.: (727) 934-9023
Internet E-Mail Address: RichM8@tarponbay.fl.com
Internet Website Address: www.AlphaFiber.com

17. **List the states in which the applicant:**

(a) has operated as an alternative local exchange company.

— None

(b) has applications pending to be certificated as an alternative local exchange company.

— None

(c) is certificated to operate as an alternative local exchange company.

— None

(d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

— None

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

— None

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

— None

18. **Submit the following:** *Please see attached for 18 A, B, & C.*

A. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

Richard Mason's resume attached.

B. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

Christian-Net has been contracted to conduct technical support and customer service and billing.

Christian-Net is an Ohio company with principal place of business at 4270 Buzetta Rd

see attached. Cortland, OH 44410

C. Financial capability.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer **affirming that the financial statements are true and correct** and should include:

1. the balance sheet:
2. income statement: and
3. statement of retained earnings.

NOTE: *This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*

Further, the following (which includes supporting documentation) should be provided:

1. **written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. **written explanation** that the applicant has sufficient financial capability to maintain the requested service.
3. **written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.

please see attached.

Additional Information for Application for Authority to provide Alternative Local Exchange Service within the state of Florida

18 A. Managerial Capability:

Richard Mason, President of Alpha Fiber Inc. has been in the Datacommunications/Telecommunications field for most of his career, achieving higher and higher levels of management and responsibility. In his last position as Business Development Manager and Sales Manager, Richard was responsible for managing and developing the Fiber Optic business and sales for the eastern part of the United States. In his previous International Sales Management position, Richard was responsible for managing all of the customers and all of the sales personnel involved in the successful execution of semiconductor sales for the continent of South America, and the Southeastern United States. Please see attached resume for additional details.

18 B. Technical Capability:

In addition to the technical engineering experience that Richard Mason has, Alpha Fiber Inc. has contracted with Christian-Net, an Ohio Company with principal place of business at 4270 Bazetta Rd., Cortland, OH 44410, to conduct technical support, customer service, and billing for its initial ISP offering.

18 C. Financial Capability:

Alpha Fiber Inc. is a start up company, and as such does not have audited financial statements to offer you. The below projected profit and loss statement can serve as an indication of the expected financial capability of the company.

Alpha Fiber Inc. has sufficient financial capability to provide the requested service because our partner organization, Christian-Net, an Ohio Company with principal place of business at 4270 Bazetta Rd., Cortland, OH 44410, will be handling most of our general administrative overhead needs such as billing, technical support, and customer service. Alpha Fiber Inc. will be acting as the reseller of the Christian-Net services. This will also allow us the financial capability to maintain the requested service, since our exposure per line is very limited, while growing the business.

Alpha Fiber Inc. has sufficient financial capability to meet its lease obligations through existing funds, because we will only be charged for lines sold, limiting our financial obligations.

	1Q03	2Q03	3Q03	4Q03	1Q04	2Q04	3Q04	4Q04	
Revenue	24733	83182	171760	270669	321855	329505	338055	347505	
Total Costs/Exp	22245	75938	144897	222245	256151	263261	269381	274511	
Net Profit/Loss	2487	7244	26863	48423	65703	66243	68673	72993	

RICHARD A. MASON

1145 Marina Drive
Tarpon Springs, FL.
34689

(727) 938-0534

(727) 560-7096 cell

RichM8@tampabay.rr.com

PERSONAL

Marital Status: Married

Health: Excellent

EDUCATION

B.S.E.E. University of South Florida, Tampa, FL. July 1984

EXPERIENCE

May 1995 - August 2002

MINDSPEED TECHNOLOGIES, INC. - A Conexant Systems company

(formerly Rockwell International - Semiconductor Systems)

4311 Jamboree Rd. Newport Beach, CA. 92658-8902 (215) 245-2471

Strategic Sales Mgr and Business Development Mgr - East Coast U.S. and Eastern Canada.

Responsible for east coast high speed Fiber Optic PMD semiconductor business development and sales management. Work with Area managers to achieve higher penetration of Tier 1 customers.

International Sales Mgr - Southeast U.S. and South America semiconductor sales management for all data and telecommunications products. Responsibilities included management of territory, customer base, and growth; Management of manufacturer's representative sales force and distributor sales force to achieve full customer coverage and market penetration; Apply field engineering and factory resources appropriately to support the sales effort and achieve complete customer satisfaction and technical support; Maintain an in depth knowledge of the product line and applications to anticipate customer needs; Provide feedback to factory marketing personnel to help in product decision making; Produce timely reports for tracking of efforts and optimization of sales.

Field Applications Engineer - Southeast U.S. and South America technical support of sales for data communications and telecommunications semiconductors for local, wide area, regional, metro, and long haul networking products.

July 1992 - May 1995

AT&T PARADYNE, Largo, FL.

8545 126th Ave North. Largo, FL. (727) 530-2000

Project Lead Engineer - Data communications PCMCIA modem design and development.

Technical lead of design team and full responsibility for development of various PCMCIA modems.

Corporate Representative for AT&T Paradyne at PCMCIA Standards Committee to strive for standardization of company technology.

Consultant Design Engineer – Design of industry leading Direct Connect Cellular PCMCIA modem and interfaces to Cellular phones. Design of ISDN Terminal Adapter.

March 1990 – June 1992

Dynasys Technologies Inc., Clearwater, FL.

Senior Project Engineer – responsible for the design and development of various data collection peripheral products for hand held computers. Involved Project Management, Hardware design, and Firmware/Software Design.

May 1998 – March 1990

PARADYNE, Largo, FL. 8545 126th Ave. N.

Senior Design Engineer – Digital Design Service (DDS) high speed digital modem design, and Firmware development for analog modem designs.

EXPERIENCE Cont'd:

Oct 1986 – May 1988

GENERAL DATACOMM, INC., Oldsmar, FL.

Design Engineer – Data-over-Voice modem design – part of design team for various designs.

Aug 1984 – Oct 1986

SPERRY COMPUTER SYSTEMS, Oldsmar, FL

Electrical Engineer – Redesign of microprocessor based military computer systems to correct design flaws uncovered during manufacturing.

ACTIVITIES/HOBBIES

Church Council, Basketball, boating, fishing.

REFERENCES

Will be furnished on request.

THIS PAGE MUST BE COMPLETED AND SIGNED

APPLICANT ACKNOWLEDGMENT STATEMENT

- 1. REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- 2. GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
- 3. SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
- 4. APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY OFFICIAL:

Richard Mason

Print Name

President

Title

(727) 942-3957

Telephone No.

Richard Mason

Signature

11/12/02

Date

(727) 934-9023

Fax No.

Address:

1145 Marina Dr

Tarpon Springs, FL

34689

THIS PAGE MUST BE COMPLETED AND SIGNED

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:

Richard Mason

Print Name

President

Title

(727) 942-3957

Telephone No.

Richard Mason

Signature

11/12/02

Date

(727) 934-9023

Fax No.

Address:

1145 Marina Dr

Tarpon Springs, FL.

34689

INTRASTATE NETWORK (if available)

Chapter 25-24.825 (5), Florida Administrative Code, requires the company to make available to staff the alternative local exchange service areas only upon request.

1. **POP:** Addresses where located, and indicate if owned or leased.

1) <u>None at this time</u>	2) _____
_____	_____
3) _____	4) _____
_____	_____

2. **SWITCHES:** Address where located, by type of switch, and indicate if owned or leased.

1) <u>None</u>	2) _____
_____	_____
3) _____	4) _____
_____	_____

3. **TRANSMISSION FACILITIES:** POP-to-POP facilities by type of facilities (microwave, fiber, copper, satellite, etc.) and indicate if owned or leased.

<u>POP-to-POP</u>	<u>OWNERSHIP</u>
1) <u>None</u>	_____
2) _____	_____
3) _____	_____
4) _____	_____

CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT

I, (Name) _____
(Title) _____ of (Name of Company)

_____ and current holder of Florida Public Service Commission Certificate Number # _____, have reviewed this application and join in the petitioner's request for a:

- () sale
- () transfer
- () assignment

of the above-mentioned certificate.

UTILITY OFFICIAL:

Print Name _____

_____ **Signature**

Title _____

_____ **Date**

Telephone No. _____

_____ **Fax No.**

Address: _____

