



ORIGINAL

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January 30, 2003

RECEIVED-FPSC  
03 JAN 31 AM 10:48  
COMMISSION  
CLERK

Florida Public Service Commission  
Commission Clerk, Administrative Services  
2540 Shumard Oak Blvd.  
Tallahassee, FL 32399-0850

030110-TT

Re: Application of Consolidated Communications Operator Services, Inc.

Dear Sir or Madam:

Attached for filing is the application of Consolidated Communications Operator Services, Inc. ("CCOSI"). CCOSI is a new corporation formed to provide nationwide operator services, including service in Florida.

Pursuant to your requirements, I have attached an original and seven (7) copies, including one copy marked "Stamp and Return". Please return this copy to me in the attached envelope as proof of filing. Enclosed also is a check for \$250.00 payable to "Florida Public Service Commission" for the application fee.

Thank you very much for your assistance. If you have any questions concerning this application, please do not hesitate to contact me at 202-585-8344.

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward deposit information to Records.

Initials of person who forwarded check

*LVBJM*

Respectfully submitted,

Valerie S. Johnson  
Special Legal Consultant  
Admitted Only in New York and  
New South Wales, Australia  
Supervised by Principals of the Firm

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**\*\* FLORIDA PUBLIC SERVICE COMMISSION \*\***

**DIVISION OF REGULATORY OVERSIGHT  
CERTIFICATION SECTION**

Application Form for Authority to Provide  
Interexchange Telecommunications Service  
Between Points Within the State of Florida

1. This is an application for  (check one):

**Original certificate (new company).**

Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.

Approval of assignment of existing certificate: Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.

Approval of transfer of control: Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

**Consolidated Communications Operator Services, Inc.**

3. Name under which applicant will do business (fictitious name, etc.):

**Consolidated Communications Operator Services, Inc.**

4. Official mailing address (including street name & number, post office box, city, state, zip code):

**121 South 17th Street, Mattoon, IL 61938**

5. Florida address (including street name & number, post office box, city, state, zip code):

**Corporation Service Company, 1201 Hays Street, Tallahassee, FL 32301**

6. Select type of business your company will be conducting (check all that apply):

Facilities-based carrier - company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.

**Operator Service Provider - company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.**

Reseller - company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.

Switchless Rebiller - company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.

Multi-Location Discount Aggregator - company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers, then offers resold service by enrolling unaffiliated customers.

Prepaid Debit Card Provider - any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.

7. Structure of organization

- |  |  |
|--|--|
| <input type="checkbox"/> Individual          | <input checked="" type="checkbox"/> <b>Corporation</b> |
| <input type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership           |
| <input type="checkbox"/> General Partnership | <input type="checkbox"/> Limited Partnership           |
| <input type="checkbox"/> Other _____         |  |

8. If individual provide:

Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_

Internet E-Mail Address: \_\_\_\_\_

Internet Website Address: \_\_\_\_\_

N/A

9. If incorporated in Florida, provide proof of authority to operate in Florida:

The Florida Secretary of State Corporate Registration number:

N/A

10. If foreign corporation provide proof of authority to operate in Florida:

**The Florida Secretary of State Corporate Registration number:**

**F 0 2 0 0 0 0 0 4 7 0 6**

11. If using fictitious name-d/b/a~ provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

The Florida Secretary of State fictitious name registration number:

N/A

12. If a limited liability partnership, provide proof of registration to operate in Florida:

The Florida Secretary of State registration number: \_\_\_\_\_

N/A

13. If a partnership, provide name, title and address of all partners and a copy of the partnership agreement.

Title: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_  
Internet E-Mail Address: \_\_\_\_\_  
Internet Website Address: \_\_\_\_\_

N/A

14. If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.

(a) The Florida registration number: \_\_\_\_\_

N/A

15. Provide F.E.I. Number (if applicable):

N/A

16. Provide the following (if applicable):

(a) Will the name of your company appear on the bill for your services?

Yes                       No

(b) If not, who will bill for your services?

Name: **Billing Concepts, Ltd.**

Address: **7411 John Smith Dr.**

City/State/Zip: **San Antonio, TX 78229**

Telephone No.: **210-949-2501** Fax No.: **210-949-2639**

(c) How is this information provided?

**The applicant will generate billing records and will send these to Billing Concepts Inc., its outclearing agent.**

17. Who will receive the bills for your service?

**Residential Customers**                       **Business Customers**

PATs providers                                       **PATs station end-users**

Hotels & motels                                       **Hotel & motel guests**

( ) Universities (√) **Universities dormitory residents**

18. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name: **Susan Montague**  
Title: Product Manager, Operator Services/Public Services  
Address: **121 South 17th Street**  
City/State/Zip: **Mattoon, IL 61938**  
Telephone No.: **217-234-9947** Fax No.: **217-234-2810**  
Internet E-Mail Address: **susan.montague@consolidated.com**  
Internet Website Address: N/A

(b) Official point of contact for the ongoing operations of the company:

Name: **Susan Montague**  
Title: Product Manager, Operator Services/Public Services  
Address: **121 South 17th Street**  
City/State/Zip: **Mattoon, IL 61938**  
Telephone No.: **217-234-9947** Fax No.: **217-234-2810**  
Internet E-Mail Address: **susan.montague@consolidated.com**

(c) Complaints/Inquiries from customers:

Name: **Susan Montague**  
Title: Product Manager, Operator Services/Public Services  
Address: **121 South 17th Street**  
City/State/Zip: **Mattoon, IL 61938**  
Telephone No.: **217-234-9947** Fax No.: **217-234-2810**  
Internet E-Mail Address: **susan.montague@consolidated.com**

Toll-free Number: **1-866-896-3185**

19. List the states in which the applicant:

(a) has operated as an interexchange telecommunications company.

N/A

(b) has applications pending to be certificated as an interexchange telecommunications company.

**Applicant has or will have applications pending in all states except Alaska and North Dakota.**

(c) is certificated to operate as an interexchange telecommunications company.

**N/A**

(d) has been denied authority to operate as an interexchange telecommunications company and the circumstances involved.

**None**

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

**None**

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

**None**

20. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.

**None**

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

**None**

21. The applicant will provide the following interexchange carrier services (check all that apply):

a. \_\_\_\_\_ MTS with distance sensitive per minute rates

\_\_\_\_\_ Method of access is FGA

\_\_\_\_\_ Method of access is FGB

\_\_\_\_\_ Method of access is FGD

\_\_\_\_\_ Method of access is 800

b. \_\_\_\_\_ MTS with route specific rates per minute

\_\_\_\_\_ Method of access is FGA

\_\_\_\_\_ Method of access is FGB

\_\_\_\_\_ Method of access is FGD

\_\_\_\_\_ Method of access is 800

c. \_\_\_\_\_ MTS with statewide flat rates per minute (i.e. not distance sensitive)

\_\_\_\_\_ Method of access is FGA

\_\_\_\_\_ Method of access is FGB

\_\_\_\_\_ Method of access is FGD

\_\_\_\_\_ Method of access is 800

d. \_\_\_\_\_ MTS for pay telephone service providers

e. \_\_\_\_\_ Block-of-time calling plan (Reach Out Florida, Ring America, etc.).

f. \_\_\_\_\_ 800 service (toll free)

g. \_\_\_\_\_ WATS type service (bulk or volume discount)

\_\_\_\_\_ Method of access is via dedicated facilities

\_\_\_\_\_ Method of access is via switched facilities

h. \_\_\_\_\_ Private line services (Channel Services) (For ex. 1.544 mbs., DS-3, etc.)

i. \_\_\_\_\_ Travel service

\_\_\_\_\_ Method of access is 950

\_\_\_\_\_ Method of access is 800



j. \_\_\_\_\_ 900 service

k.  **Operator services**

**Available to presubscribed customers**

**Available to non presubscribed customers (for example, to patrons of hotels, students in universities, patients in hospitals).**

\_\_\_\_\_ Available to inmates

l. Services included are:

**Station assistance**

**Person-to-person assistance**

**Directory assistance**

**Operator verify and interrupt**

**Conference calling**

22. Submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).

**See Attachment "A".**

23. Submit the following:

A. **Managerial capability**; give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. **See Attachment "B"**.

B. **Technical capability**; give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. **See Attachment "B"**.

C. **Financial capability.**

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief

executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet;
2. income statement; and
3. statement of retained earnings.

**NOTE:** *This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*

Further, the following (which includes supporting documentation) should be provided:

1. **A written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. **A written explanation** that the applicant has sufficient financial capability to maintain the requested service.
3. **A written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.

**Consolidated Communications Operator Services, Inc. (“CCOSI”), a Delaware Corporation formed on August 5, 2002, is a wholly owned subsidiary of Consolidated Communications, Inc., which is itself a wholly-owned subsidiary of Consolidated Holdings, Inc (formerly known as Homebase Acquisition Corp.). Consolidated Holdings is a wholly-owned subsidiary of Homebase Acquisition L.L.C., which was formed to acquire certain assets and businesses from McLeodUSA Telecommunications Services, Inc. (“Telecom”) and related entities. Among the assets acquired are those used for the provision of live and automated long distance assistance and directory assistance (“Operator Services”) and services for coinless and coin-operated public telephones (“Payphone Services”).**

**Because CCOSI is a newly established company, it is not possible to provide certain requested information, such as certified financial statements. However, it is reasonable to rely upon financial projections based upon historical performance of the Telecom Operator Services business. Therefore, financial and other data requested has been developed from the available Telecom data (see Attachment “C”). It is important to emphasize that, although CCOSI has been in existence for only a short time, virtually all the personnel responsible for Telecom’s provision of service will become employees of CCOSI, thereby assuring no disruption of quality service to CCOSI customers.**

**Attachment "A" to  
Application of  
Consolidated Communications Operator Services, Inc.  
Tariff**

**TITLE PAGE**

**FLORIDA TELECOMMUNICATIONS TARIFF**

of

**Consolidated Communications Operator Services, Inc.**

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of resold telecommunication services provided by Consolidated Communications Operator Services, Inc. with principal offices located at 121 South 17<sup>th</sup> Street, Mattoon, Illinois 61938. This tariff applies for services furnished within the State of Florida. This tariff is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

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Issued: January XX, 2003

Effective:

By:

Don Shassian - CFO

121 South 17th Street

Mattoon, Illinois 61938

**CHECK SHEET**

Pages of this tariff, as indicated below, are effective as of the date shown at the bottom of the respective pages. Original and revised pages, as named below, comprise all changes from the original tariff and are currently in effect as of the date on the bottom of this page.

<u>PAGE</u>	<u>REVISION</u>		<u>PAGE</u>	<u>REVISION</u>	
1	Original	*	23	Original	*
2	Original	*	24	Original	*
3	Original	*	25	Original	*
4	Original	*	26	Original	*
5	Original	*	27	Original	*
6	Original	*	28	Original	*
7	Original	*	29	Original	*
8	Original	*	30	Original	*
9	Original	*	31	Original	*
10	Original	*	32	Original	*
11	Original	*	33	Original	*
12	Original	*	34	Original	*
13	Original	*	35	Original	*
14	Original	*	36	Original	*
15	Original	*	37	Original	*
16	Original	*	38	Original	*
17	Original	*	39	Original	*
18	Original	*	40	Original	*
19	Original	*	41	Original	*
20	Original	*	42	Original	*
21	Original	*			
22	Original	*			

\* - indicates those pages included with this filing

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**SYMBOLS**

The following are the only symbols used for the purposes indicated below:

- (D) - Delete or Discontinue
- (I) - Change Resulting in an Increase to a Customer's Bill
- (M) - Moved from another Tariff Location
- (N) - New
- (R) - Change Resulting in a Reduction to a Customer's Bill
- (T) - Change in Text or Regulation but no Change in Rate or Charge.

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**TARIFF FORMAT**

- A. Sheet Numbering** - Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. Sheet Revision Numbers** - Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc. the FPSC follows in their tariff approval process, the most current sheet number on file with the Commission is not always the tariff pages in effect. Consult the check sheet for sheet currently in effect.
- C. Paragraph Numbering Sequence** - There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:
- 2.
  - 2.1.
  - 2.1.1.
  - 2.1.1.A.
  - 2.1.1.A.1.
  - 2.1.1.A.1.(a).
  - 2.1.1.A.1.(a).I.
- D. Check Sheets** - When a tariff filing is made with the FPSC, an updated check sheet accompanies the tariff filing. The check sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (\*). There will be no other symbols used on the check sheet if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revision levels on some pages). The tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the FPSC.

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**SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS**

**1.1 Abbreviations**

The following abbreviations are used herein only for the purposes indicated below:

C.O.	-	Central Office
Corp.	-	Corporation
EAEA	-	Equal Access Exchange Area
FCC	-	Federal Communications Commission
FL PSC	-	Florida Public Service Commission
IXC	-	Interexchange Carrier
LATA	-	Local Access and Transport Area
LEC	-	Local Exchange Carrier
MTS	-	Message Telecommunications Service
PBX	-	Private Branch Exchange

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**SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS, (Cont'd)**

**1.2 Definitions**

**Access Line** - An arrangement which connects the Customer's location to Company's designated point of presence or network switching center.

**Authorized User** - A person, firm or corporation, or any other entity authorized by the Customer or Subscriber to communicate utilizing the Company's services. An authorized user also may be a consumer as defined herein.

**Calling Card** - A billing convenience whereby the charges for a call may be billed to an approved telephone company-issued calling card or valid commercial credit card where accepted. The terms and conditions of the local telephone company will apply to payment arrangements.

**Casual Calling** - A service whereby the Customer accesses the Company's service by dialing a Company-provided access code prior to placing the call, such as 101XXXX + 1 + area code + destination number.

**Collect Calling** - A billing arrangement whereby the originating caller may bill the charges for a call to the called party, provided the called party agrees to accept the charges.

**Commission** - The Florida Public Service Commission.

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**SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS, (Cont'd)**

**1.2 Definitions, (Cont'd)**

**Company** - Used throughout this tariff to refer to Consolidated Communications Operator Services, Inc. unless otherwise clearly indicated by the context.

**Consumer** – A person who is not a Customer initiating any telephone calls using operator services.

**Customer Dialed Calling Card Call** - A service whereby the End User dials all of the digits necessary to route and bill the call without any operator assistance.

**Customer** - The person, firm or corporation, or other entity which orders, cancels, amends, or uses service or is responsible for the payment of charges and/or compliance with tariff regulations.

**Customer Premises Equipment** - Terminal equipment, as defined herein, which is located on the Customer's premises.

**FPSC** - Refers to the Florida Public Service Commission.

**Operator Station Call** - A service whereby caller places a non-Person-to-Person call with the assistance of an operator (live or automated).

**Person-to-Person Call** - A service whereby the person originating the call specifies a particular person to be reached, or a particular station, room number, department or office to be reached, or an agreed upon alternate.

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**SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS, (Cont'd)**

**1.2 Definitions, (Cont'd)**

**Subscriber** - The person, firm, corporation, or other legal entity which arranges for services of the Company on behalf of transient third party Consumers. The Subscriber is responsible for compliance with the terms and conditions of this tariff. A Subscriber may also be a Customer when the Subscriber uses services of the Company. See also Traffic Aggregator.

**Switched Access** - Where access between the Customer and the interexchange carrier is provided on local exchange company Feature Group circuits. The cost of switched Feature Group access is billed to the interexchange carrier.

**Third Party Billing** - A billing arrangement by which the charges for a call may be billed to a telephone number that is different from the calling number and the called number.

**Terminal Equipment** - Devices, apparatus, and associated wiring, such as teleprinters, telephones, or data sets.

**Traffic Aggregator** - A Subscriber that in the ordinary course of its operations, makes telephones available to the public or to transient users of its premises, for telephone calls using a provider of operator services.

**V & H Coordinates** - Geographic points which define the originating and terminating points of a call in mathematical terms so that the airline mileage of the call may be determined. Call mileage is used for the purpose of rating calls.

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**SECTION 2 - RULES AND REGULATIONS**

**2.1 Undertaking of the Company**

Consolidated Communications Operator Services, Inc. is a resale common carrier providing automated and live intrastate operator assisted, direct dialed telecommunications and Directory Assistance services to Customers within the state of Florida.

Service is provided twenty-four (24) hours per day, seven (7) days per week.

No charges apply to incomplete calls.

**2.2 Applicability of Tariff**

This tariff is applicable to telecommunications services provided by the Company within the state of Florida.

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**SECTION 2 - RULES AND REGULATIONS, (Cont'd)**

**2.3 Payment and Credit Regulations**

**2.3.1 Payment Arrangements**

The Customer is responsible for payment of all charges for services and equipment furnished to the Customer for transmission of calls via the Company. The Customer agrees to pay to the Company any cost(s) incurred as a result of any delegation of authority resulting in the use of his or her communications equipment and/or network services which result in the placement of calls via the Company. The Customer agrees to pay the Company or its authorized agent any and all cost(s) incurred as a result of the use of the service arrangement, including calls which the Customer did not individually authorize.

All charges due by the Customer are payable to any agency duly authorized to receive such payments. The billing agency may be a local exchange telephone company, credit card company, or other billing service. Terms of payment shall be according to the rules and regulations of the agency and subject to the rules of regulatory agencies, such as the Florida PSC. Any objections to billed charges must be promptly reported to the Company or its billing agent. Adjustments to Customers' bills shall be made to the extent that circumstances exist which reasonably indicate that such changes are appropriate. Payment periods may vary by product.

Charges for installations, service connections, moves, and rearrangements, where applicable, are payable upon demand by the Company or its authorized agent. The billing thereafter will include recurring charges and actual usage as defined in this tariff.

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**SECTION 2 - RULES AND REGULATIONS, (Cont'd)**

**2.3 Payment and Credit Regulations**

**2.3.2 Deposits**

The Company does not require a deposit from the Customer or Subscriber.

**2.3.3 Advance Payments**

The Company does not require an advance payment from the Customer or Subscriber.

**2.3.4 Late Payment Charge**

A late fee will be charged per month on any past due balance.

**2.3.5 Return Check Charge**

A return check charge will be assessed for checks returned for insufficient funds. Any applicable return check charges will be assessed according to the terms and conditions of the billing entity (i.e. local exchange company and/or commercial credit card company) and pursuant to Florida law and Commission regulations.

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**SECTION 2 - RULES AND REGULATIONS, (Cont'd)**

**2.4 Taxes and Fees**

The Company reserves the right to bill any and all applicable taxes, fees, governmental or quasi-governmental assessments in addition to normal long distance usage charges, including, but not limited to: Federal Excise Tax, State Sales Tax, Municipal Taxes, Universal Service Funds and Gross Receipts Tax.

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**SECTION 2 - RULES AND REGULATIONS, (Cont'd)****2.5 Refunds or Credits for Service Outages or Deficiencies****2.5.1 Interruption of Service**

Credit allowances for interruptions of service which are not due to the Company's testing or adjusting, to the negligence of the Customer or Subscriber, or to the failure of channels, equipment and/or communications systems provided by the Customer or Subscriber, are subject to the general liability provisions set forth in this tariff. It shall be the obligation of the Customer to notify Company immediately of any interruption in service for which a credit allowance is desired by Customer. Before giving such notice, the Customer shall ascertain that the trouble is not within his or her control, or is not in wiring or equipment, if any furnished by Customer and connected to Company's terminal. Interruptions caused by Customer-provided, Subscriber-provided or Company-provided automatic dialing equipment are not deemed an interruption of service as defined herein since the Customer has the option of using the long distance network via LEC access. For purposes of credit computation every month shall be considered to have 720 hours. For services with a monthly recurring charge, no credit shall be allowed for an interruption of continuous duration of less than two hours. For message rated toll services, credits will be limited to, at maximum, the price of the initial period of individual call that was interrupted.

**2.5.2 Inspection, Testing and Adjustment**

Upon reasonable notice, the facilities provided by the Company shall be made available to the Company for such tests and adjustments as may be deemed necessary for maintenance in a condition satisfactory to the Company. No interruption allowance will be granted for the time during which such tests and adjustments are made.

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**SECTION 2 - RULES AND REGULATIONS, (Cont'd)****2.6 Liability of the Company**

- 2.6.1** The Company's liability for damages arising out of mistakes, interruptions, omissions, delays, errors, or defects in transmission which occur in the course of furnishing service or facilities, in no event shall exceed an amount equivalent to the proportionate charge to the Customer for the period during which the faults in transmission occur.
- 2.6.2** The Company shall not be liable for claim or loss, expense or damage (including indirect, special or consequential damage), for any interruption, delay, error, omission, or defect in any service, facility or transmission provided under this Tariff, if caused by any person or entity other than the Company, by any malfunction of any service or facility provided by any other carrier, by an act of God, fire, war, civil disturbance, or act of government, or by any other cause beyond the Company's direct control.
- 2.6.3** The Company shall not be liable for, and shall be fully indemnified and held harmless by the Customer against any claim or loss, expense, or damage (including indirect, special or consequential damage) for defamation, libel, slander, invasion, infringement of copyright or patent, unauthorized use of any trademark, trade name or service mark, unfair competition, interference with or misappropriation or violation of any contract, proprietary or creative right, or any other injury to any person, property or entity arising out of the material, data, information, or other content revealed to, transmitted, or used by the Company under this Tariff; or for any act or omission of the Customer; or for any personal injury or death of any person caused directly or indirectly by the installation, maintenance, location, condition, operation, failure, presence, use or removal of equipment or wiring provided by the Company, if not directly caused by gross negligence of the company.
- 2.6.4** The Company shall not be liable for any defacement of or damages to the premises of a Customer resulting from the furnishing of service which is not the direct result of the Company's gross negligence.

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**SECTION 2 - RULES AND REGULATIONS, (Cont'd)**

**2.7 Limitations of Service**

- 2.7.1** Service will be furnished subject to the availability of the necessary facilities and/or equipment and subject to the provisions of this tariff.
- 2.7.2** The Company reserves the right to discontinue furnishing service, upon written notice, when necessitated by conditions beyond its control, or when the Customer or Subscriber is using the service in violation of the provisions of this tariff, or in violation of law.
- 2.7.3** The Company does not undertake to transmit messages, but offers the use of its facilities when available, and will not be liable for errors in transmission or for failure to establish connections.
- 2.7.4** The Company reserves the right to discontinue the offering of service or deny an application for service if a change in regulation materially and negatively impacts the financial viability of the service in the best business judgment of the Company.

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**SECTION 2 - RULES AND REGULATIONS, (Cont'd)**

**2.8 Minimum Service Period**

The minimum service period is one month (30 days).

**2.9 Cancellation by Customer**

Service may be canceled by the Subscriber or Customer on not less than 30 days prior notice to the Company.

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**SECTION 2 - RULES AND REGULATIONS, (Cont'd)****2.10 Refusal or Discontinuance by the Company**

The Company may refuse or discontinue service under the following conditions. Unless otherwise specified, the Customer or Subscriber will be given ten (10) days written notice and allowed a reasonable time to comply with any rule or remedy any deficiency.

**2.10.1** For non-compliance with and/or violation of any State or municipal law, ordinance or regulation pertaining to telephone service.

**2.10.2** For the use of telephone service for any other property or purpose other than that described in the application.

**2.10.3** For neglect or refusal to provide reasonable access to the Company for the purpose of inspection and maintenance of equipment owned by the Company.

**2.10.4** For non-compliance with and/or violation of the Commission's regulations or the Company's rules and regulations on file with the Commission.

**2.10.5** For non-payment of bills for telephone service.

**2.10.6** Without notice in the event of Customer, Authorized User or Subscriber use of equipment in such a manner as to adversely affect the Company's equipment or the Company's service to others.

**2.10.7** Without notice in the event of tampering with the equipment furnished and owned by the Company.

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**SECTION 2.0 - RULES AND REGULATIONS, (Cont'd)**

**2.10 Refusal or Discontinuance by the Company, (Cont'd)**

**2.10.8** Without notice in the event of unauthorized or fraudulent use of service. Whenever service is discontinued for fraudulent use of service, the Company may, before restoring service, require the Subscriber to make, at his or her own expense, all changes in facilities or equipment necessary to eliminate illegal use and to pay an amount reasonably estimated as the loss in revenues resulting from such fraudulent use.

**2.10.9** For failure of the Customer or Subscriber to make proper application for service.

**2.10.10** For Customer's or Subscriber's breach of the contract for service between the Company and the Customer, including posting or access requirements as specified to comply with state and federal regulations.

**2.10.11** When necessary for the Company to comply with any order or request of any governmental authority having jurisdiction.

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**SECTION 2.0 - RULES AND REGULATIONS, (Cont'd)****2.11 Restoration of Service**

If service has been discontinued for a valid cause by the Company as otherwise provided herein and the Customer wishes it continued, service shall, at the Company's discretion, be restored when all past due amounts are paid or the event giving rise to the discontinuance (if other than nonpayment) is corrected.

**2.12 Use of Service**

Service may be used for any lawful purpose for which it is technically suited. Customers or Subscribers reselling or rebilling the Company's Florida intrastate service must have a Certificate of Public Convenience and Necessity an interexchange carrier from the Florida Public Service Commission.

**2.13 Interconnection**

Service furnished by the Company may be connected with the services or facilities of other carriers. Such service or facilities, if used, are provided under the terms, rates, and conditions of the other carrier. The Customer is responsible for all charges billed by other carriers for use in connection with the Company. Any special interface equipment or facilities necessary to achieve compatibility between carriers is the responsibility of the Customer.

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**SECTION 2.0 - RULES AND REGULATIONS, (Cont'd)****2.14 Rules Applicable to Operator Services Provided to Aggregator Locations**

**2.14.1** Subscribers who provide service to the transient public (aggregators) must place a notice on or near each instrument that provides transient access to the Company's operator services. The notice will be provided by the Company unless contractual agreement transfers the requirement to the call aggregator (as is frequently the case for LEC-provided public or semi-public service.) In all cases the notice will include the following information, customized for the individual installation:

- (A) InterLATA operator service is provided by the Company.
- (B) Per Call Service Charges: [as per product description and rate described elsewhere in this tariff]
- (C) Calls may be billed to most telephone company calling cards or to major credit cards such as MasterCard or American Express.
- (D) Please consult the local telephone company directory or local telephone company operator for intraLATA dialing instructions and rates.
- (E) To place an interLATA call dial [access code where applicable] + 0 + area code + interLATA telephone number.
- (F) The establishment surcharge for Local Calls is: \$X.XX/X% (to be billed by establishment).
- (G) The establishment surcharge for Long Distance Calls is: \$X.XX/X% (to be billed by establishment).
- (H) The Company's interLATA rates may be obtained by dialing [the toll free number provided by the Company, Inc.

When the premises equipment functions differently than stated above, the tent card or sticker will be modified to reflect the actual dialing pattern.

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**SECTION 2.0 - RULES AND REGULATIONS, (Cont'd)**

**2.15 Special Conditions Applicable to Operator Services**

- 2.15.2** Any applicable surcharges billed at check out time by a hotel/motel Subscriber for local or long distance calls must also be stated on the tent card. Subscriber surcharges will not be billed on telephone bills by the Company.
- 2.15.3** So long as Florida Rules require, IntraLATA "0+" calls and all "0-" (zero minus) calls will be routed to the local exchange carrier. Where the capability exists, the local exchange carrier will route 0- interLATA calls to the presubscribed carrier of the access line. In all other cases the local carrier will route 0- interLATA calls as determined by applicable state and federal laws.
- 2.15.4** Calls handled and billed by the Company will be audibly and distinctly branded at the beginning and end of the operator treatment portion of the call and prior to the commencement of billing. Callers may disconnect from the call after the brand and prior to connection without incurring any call charges.

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**SECTION 2.0 - RULES AND REGULATIONS, (Cont'd)**

**2.16 Cost of Collection and Repair**

The Customer is responsible for any and all costs incurred in the collection of monies due the Company including legal and accounting expenses. The Customer or the Subscriber is also responsible for recovery costs of Company-provided equipment and any expenses required for repair or replacement of damaged equipment.

**2.17 Other Rules**

**2.17.1** The Company reserves the right to refuse to process Third Party Billed, Credit Card or Calling Card billed calls when authorization for use is denied or cannot be validated.

**2.17.2** The Company reserves the right to discontinue service, limit service, or to impose requirements on Subscribers or Customers as required to meet changing regulations, rules or standards of the Commission.

**2.18 Location Surcharge**

The Company may collect Location Surcharges on behalf of Subscribers. Location Surcharges apply on a per call basis and are included with usage charges on the Customer's bill for Carrier's services. The Company reserves the right to limit the amount of Location Surcharges it collects on behalf of the Subscriber.

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**SECTION 3 - DESCRIPTION OF SERVICE**

**3.1 General**

The Company offers operator and directory assistance services to entities serving the transient public between locations in the state of Florida.

Each Customer is charged individually for each call placed through the Company. Charges are computed on an airline mileage basis as described in Section 3.2 of this tariff.

Charges may vary by service offering, mileage band, class of call, time of day, day of week and/or call duration.

Customers are billed based on their use of the Company's long distance service. No installation charges or fixed monthly recurring charges apply.

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**SECTION 3 - DESCRIPTION OF SERVICE, (Cont'd)**

**3.2 Minimum Call Completion Rate**

The customer can expect a call completion rate of 99% per 100 calls attempted during peak use periods for all Feature Group D (1+) services. Carrier will engineer its switching systems on the basis that ninety-nine percent (99%) of the customers accessing their system will be served during the busy hour.

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**SECTION 3.0 - DESCRIPTION OF SERVICE, (Cont'd)**
**3.3 Calculation of Distance**

Usage charges for all mileage sensitive products are based on the airline distance between serving wire centers associated with the originating and terminating points of the call.

The serving wire centers of a call are determined by the area codes and exchanges of the origination and destination points.

The distance between the Wire Center of the Customer's equipment and that of the destination point is calculated by using the industry standard "V" and "H" coordinates.

**Step 1:** Obtain the "V" and "H" coordinates for the serving wire center of the Customer's switch and the destination point.

**Step 2:** Obtain the difference between the "V" coordinates of each of the Rate Centers. Obtain the Difference between the "H" coordinates.

**Step 3:** Square the differences obtained in Step 2.

**Step 4:** Add the squares of the "V" difference and "H" difference obtained in Step 3.

**Step 5:** Divide the sum of the square obtained in Step 4 by ten (10). Round to the next higher whole number if any fraction results from the division.

**Step 6:** Obtain the square root of the whole number obtained in Step 5. Round to the next higher whole number if any fraction is obtained. This is the distance between the originating and terminating serving wire centers of the call.

**Formula:**

$$\sqrt{\frac{(V_1V_2)^2 + (H_1H_2)^2}{10}}$$

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**SECTION 3.0 - DESCRIPTION OF SERVICE, (Cont'd)**

**3.4 Timing of Calls**

Billing for calls placed over the network is based in part on the duration of the call. Timing of each call begins when the called party answers the call (i.e. when two way communications are established.) Answer detection is based on standard industry answer detection methods, including hardware and software answer detection. Call timing ends when either party hangs up.

**3.3.1** Unless otherwise described in the individual service description in this tariff, calls are measured and billed in one (1) minute increments. The minimum call duration for billing purposes is one (1) minute. Partial minute calls will be rounded to the next full minute.

**3.3.2** There is no billing applied for incomplete calls.

**3.3.3** When a call is established in one rate period and ends in another rate period, the rate in effect at the calling station applies to the portion of the call occurring within that rate period. When a unit of time is split between two rate periods, the rate applicable to that unit of time is based on the rate period in which it began.

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**SECTION 3.0 - DESCRIPTION OF SERVICE, (Cont'd)**

**3.5 Rate Periods**

Unless otherwise indicated elsewhere in this tariff, usage-based rates may be subject to the following time-of-day, day-of-week, and holiday rate periods:

**3.4.1 Day Rate Period** - Applies to that portion of a call occurring from 8:00 AM to, but not including, 5:00 PM Monday through Friday.

**3.4.2 Evening Rate Period** - Applies to that portion of a call occurring from 5:00 PM to, but not including, 11:00 PM Sunday through Friday.

**3.4.3 Night/Weekend Rate Period** - Applies to that portion of a call occurring from 11:00 PM to, but not including 8:00 AM all days, all day Saturday, and Sunday to, but not including 5:00 PM.

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**SECTION 3.0 - DESCRIPTION OF SERVICE, (Cont'd)**

**3.7 Service Offerings**

**3.7.1 Operator Services**

Operator Services is the furnishing of services for the completion of calls by Consumers and Customers presubscribed to Company made with the assistance of a company operator within the state including aggregator sites and locations. Aggregator sites include, but are not limited to hotels/motels, hospitals, business, military establishments; and locations of public, semi-public, or private pay telephones. Commercial credit cards are only accepted for payment for calls from pay telephone locations.

Usage charges apply to all operator service calls. Additionally, appropriate service charges are billed on a per call basis. The following per call service charges apply individually or in combination as described herein.

**A. Calling Card Charge**

This charge applies to an operator assisted or automated call placed by a Customer or Consumer where the call charges are billed to a local telephone company issued authorization code rather than to the originating or terminating telephone number. Three levels of assistance are available, depending on the extent of operator involvement in placing the call. See rate schedule below.

**B. Operator Station Charge**

This charge applies to a service whereby the Customer or Consumer places a non-Person to Person call with the assistance of an operator (live or automated).

**C. Collect Call Charge**

This charge applies to a billing arrangement whereby the originating caller may bill the charges for a call to the called party, provided the called party agrees to accept the charges.

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**SECTION 3.0 - DESCRIPTION OF SERVICE, (Cont'd)****3.7 Service Offerings, (Cont'd)****3.7.1 Operator Services, (cont'd)****D. Third Party Billing Charge**

This charge applies to a billing arrangement by which the charges for a call may be billed to a telephone number that is different from the calling number and the called number.

**E. Sent Paid Charge**

This charge applies when the Consumer requests the operator to bill back to the number from which they are calling. The operator can only do this, if the Consumer is calling from a non-restricted number.

**F. Person to Person Charge**

This charge applies to a service whereby the person originating the call specifies a particular person to be reached, or a particular station, room number, department or office to be reached.

**G. Operator Dialed Surcharge**

A surcharge applies to Operator Station and Person-to-Person rated calls when the Customer or Consumer has the capability of dialing all the digits necessary to complete a call, but elects to dial only the appropriate operator code and requests the operator to dial the called station. The surcharge does not apply to: 1) calls where a Customer cannot otherwise dial the call due to defective equipment or trouble on the Company network or 2) Calls in which a Company operator places a calls for a calling party who is identified as being handicapped and unable to dial the call because of his/her handicap.

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**SECTION 3.0 - DESCRIPTION OF SERVICE, (Cont'd)****3.7 Service Offerings, (Cont'd)****3.7.1 Operator Services, (cont'd)****H. Busy Line Verification and Interrupt****1. Busy Line Verification**

Busy Line Verification and Interrupt services are offered in areas where the service is available. With Busy Line Verification (BLV), the Company operator will determine if the called number or line is in use. Only one BLV will be made per telephone call and an associated charge will apply whether or not conversation was detected on the line. The operator will not complete the call for the Customer initiating the verification request.

**2. Busy Line Verification - Interrupt**

Busy Line Verification - Interrupt (BLVI) allows the Company operator to interrupt a telephone conversation in progress, upon the caller's request and after a Busy Line Verification occurs. Upon the caller's request, the Company operator will interrupt the busy line and inform the called party that there is a call waiting from the caller. The Operator will not complete the call, but will only inform the called party of the request. If the call is released the Company operator will offer to complete the call for the Customer initiating the interrupt request. An applicable service charge and applicable per minute charges will apply to the completed call. Only one BLVI attempt will be made per telephone call and a charge will apply whether or not the called party releases the line.

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**SECTION 3.0 - DESCRIPTION OF SERVICE, (Cont'd)**

**3.7 Service Offerings, (Cont'd)**

**3.7.1 Operator Services, (cont'd)**

**I. General Assistance Charge**

This charge applies when the Customer or Consumer obtains information such as time of day, day of the week, area codes, international and/or city codes.

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**SECTION 3.0 - DESCRIPTION OF SERVICE, (Cont'd)**

**3.7 Service Offerings, (Cont'd)**

**3.7.2 Directory Assistance**

**A. General**

Directory Assistance is available to all Customers for the purpose of obtaining telephone numbers. Charges for Directory Assistance are not applicable to inquiries received from handicapped persons who have to rely on Directory Assistance as the only practical means of obtaining a telephone number. Such persons must contact the Company for credit on directory assistance calls.

Directory assistance is offered to all Customers. When operator assistance is provided to complete or bill the directory assistance charges appropriate operator service charges apply in addition to the directory assistance usage charge.

A maximum of two (2) telephone numbers are allowed per request. Additional charges may apply for requests of more than two (2) telephone numbers, which will not exceed the existing tariffed rate.

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**SECTION 3.0 - DESCRIPTION OF SERVICE, (Cont'd)**

**3.7 Service Offerings, (Cont'd)**

**3.7.2 Directory Assistance, (cont'd)**

**C. Directory Assistance Call Completion**

Directory Assistance Call Completion is offered in areas where the service is available. The Company Directory Assistance operator will complete the call to the number requested by the Customer without requiring the Customer to redial the number. A per minute Directory Assistance Call Completion rate applies for the duration of each completed call. This per minute usage rate is in addition to the charge for determining the telephone number requested by the Customer.

Directory Assistance Call Completion may be used in conjunction with operator assisted calling. For billing purposes, calls are billed in one (1) minute increments after an initial billing increment of one (1) minute. The completed call is billed at the applicable rate plan usage rate specified in this tariff.

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**SECTION 3.0 - DESCRIPTION OF SERVICE, (Cont'd)**

**3.8 Exemptions and Special Rates**

**3.8.1 Emergency Call Exemptions**

The following calls are exempted from all charges: Emergency calls to recognizable authorized civil agencies including police, fire, ambulance, bomb squad and poison control. The Company will only handle these calls if the caller dials all of the digits to route and bill the call. Credit will be given for any billed charges pursuant to this exemption on a subsequent bill after verified notification by the billed Customer within thirty (30) days of billing.

**3.9 Individual Case Basis Rates (ICB)**

Arrangements may be developed on a case-by-case basis in response to a bona fide special request from a Customer or prospective Customer to develop a competitive bid for a service not generally available under this tariff. ICB rates will be offered to the Customer in writing and on a non-discriminatory basis.

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**SECTION 4.0 - RATES**
**4.1 Rate Plan 1****4.1.1 General**

Rate Plan 1 is available to Customers for outbound interLATA and intraLATA toll calling. Pay telephone calls are measured and billed in three (3) minute increments after an initial minimum call duration of three (3) minutes. All other calls are measured and billed in one (1) minute increments after an initial minimum call duration of one (1) minute. When the call is originated from a pay telephone the applicable per-call charges are specified in paragraph 4.1.3.C.2 of this section. Calls are not time of day sensitive.

**4.1.2 Operator Service Rates****A. Usage Rates**

Per Minute Usage Rate	\$0.30
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**B. Per Call Charges**

Customer Dialed Calling Card	\$1.75
Operator Must Dial Calling Card	\$1.75
Operator Dialed Calling Card	\$1.75
Collect - Automated	\$1.75
Collect Operator Handled	\$1.75
Third Party - Automated	\$1.75
Third Party - Operator Handled	\$1.75
Sent Paid - Non Coin - Automated	\$1.75
Sent Paid - Non Coin - Operator	\$1.75
Person-to-Person	\$3.25
Operator Dialed Surcharge	\$1.00
Busy Line Verification	\$1.75
Busy Line Verification - Interrupt	\$1.75
General Assistance	\$1.49

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**SECTION 4.0 - RATES, (Cont'd)****4.1 Rate Plan 1, (Cont'd)****4.1.2 Operator Service Rates, (cont'd)****4.1.3 Rates for Pay Telephone Calls****A. Usage Rates**

Per Minute Usage Rate	\$0.30
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**B. Per Call Charges**

Customer Dialed Calling Card	\$1.75
Operator Must Dial Calling Card	\$1.75
Operator Dialed Calling Card	\$1.75
Collect - Automated	\$1.75
Collect Operator Handled	\$1.75
Third Party - Automated	\$1.75
Third Party - Operator Handled	\$1.75
Sent Paid - Non Coin - Automated	\$1.75
Sent Paid - Non Coin - Operator	\$1.75
Person-to-Person	\$3.25
Operator Dialed Surcharge	\$1.00
General Assistance	\$1.49
Location Surcharge	\$0.25

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**SECTION 4.0 - RATES, (Cont'd)**

**4.2 Special Rates for Presubscribed Handicapped Individuals**

**4.2.1 Directory Assistance**

There shall be no charge for up to fifty calls per billing cycle from lines or trunks serving individuals with disabilities. The Company shall charge the prevailing tariff rates for every call in excess of 50 within a billing cycle.

**4.2.2 Hearing and Speech Impaired Persons**

Intrastate toll message rates for TDD users shall be evening rates for daytime calls and night rates for evening and night calls.

**4.2.3 Telecommunications Relay Service**

For intrastate toll calls received from the relay service, the Company will when billing relay calls discount relay service calls by 50 percent off of the otherwise applicable rate for a voice nonrelay call except that where either the calling or called party indicates that either party is both hearing and visually impaired, the calls shall be discounted 60 percent off of the otherwise applicable rate for a voice nonrelay call. The above discounts apply only to time-sensitive elements of a charge for a call and shall not apply to per call charges such as a credit card surcharge.

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**SECTION 4.0 - RATES, (Cont'd)****4.3 Emergency Call Exemptions**

The following calls are exempted from all charges: Emergency calls to recognizable authorized civil agencies including police, fire, ambulance, bomb squad and poison control. The Company will only handle these calls if the caller dials all of the digits to route and bill the call. Credit will be given for any billed charges pursuant to this exemption on a subsequent bill after verified notification by the billed Customer within thirty (30) days of billing.

**4.4 Return Check Charge**

A return check charge of \$25.00 will be assessed for checks returned for insufficient funds. Any applicable return check charges will be assessed according to the terms and conditions of the billing entity (i.e. local provider and/or commercial credit card company) and pursuant to Florida law.

**4.5 Late Payment Charge**

Interest at the greater of 1.5% per month will accrue on any unpaid amount commencing on the sixteenth day after rendition of the bill.

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**SECTION 4.0 - RATES, (Cont'd)**

**4.6 Directory Assistance**

Intrastate Directory Assistance Charge, Per Call \$0.60

National Directory Assistance Charge, Per Call \$0.85

**4.7 Directory Assistance Call Completion**

Per Call Charge \$0.00

**4.8 Pay Telephone Surcharge**

Per Call Charge \$0.30

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**Attachment "B" to  
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Consolidated Communications Operator Services, Inc.**

**Management Capability, Technical Capability, and Resumes**

**CCOSI is an indirect wholly-owned subsidiary of Consolidated Holdings, Inc., a holding company with various telecommunications subsidiaries, including Illinois Consolidated Telephone Company ("ICTC"). ICTC, a Local Exchange Carrier located in Mattoon, Illinois, has been providing service, including Operator Service, in central Illinois for over 108 years. In 1988, Consolidated formed an operator services subsidiary which operated under the name Consolidated Communications Operator Services, Inc. until its acquisition by McLeodUSA Inc. in 1997. In July 2002, agreement was reached between McLeodUSA and the former owners of Consolidated for the reacquisition of the assets and businesses sold in 1997, including CCOSI. That transaction was consummated on December 31, 2002.**

**Thus, CCOSI, in its own name, under the name Illinois Consolidated Telephone Company, and under the name McLeodUSA Telecommunications Services, has been providing operator services since 1894. CCOSI has extensive industry experience providing operator services to Competitive Local Exchange Carriers, Interexchange Carriers, payphone providers, wireless companies, large corporate users and hospitality markets.**

**Robert J. Currey**  
**3658 S.E. Torch Lake Drive**  
**Bellaire, MI 49615**  
**Home: 231-377-4175**  
**Fax: 231-377-4176**

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### **CAREER SUMMARY**

Executive with over 30 years of broad management experience in the communications industry. Excellent relationships with a broad range of public and private capital sources.

### **BUSINESS EXPERIENCE**

**2000- Present RCN Corporation**  
**Vice-Chairman**

**Princeton, NJ**

National telecommunications company with same business plan as 21<sup>st</sup> Century Telecom Group, which RCN acquired in 2000. Responsible for Network Engineering, Construction, Facilities, Regulatory, Legal, Human Resources, Investor Relations, Public Relations, Marketing, Information Technology (IT)

Led efforts to shift from a Centralized Construction Company to a De-Centralized focus on profitability and the customer. Created Revenue Assurance and Network Optimization groups resulting in \$40m in revenue income or cost reduction. Introduced Direct Mail Model, which reduced customer acquisition costs by 40%. Responsible for maintaining relationship with largest investor (Paul Allen)

- ◆ Reduced quarterly EBITDA loss (\$113 m) to (\$35 m)
- ◆ Grew Revenue 32%
- ◆ Reduced Headcount 33%
- ◆ Reduced Burn Rate from \$500 m/qtr to \$110 m/qtr
- ◆ Improved Gross Profit Margin from 51% to 63%

**1998 – 2000 21<sup>st</sup> Century Telecom Group, Inc.**  
**President & CEO**

**Chicago, IL**

Start-up telecommunications company constructing a high capacity fiber optic network and provisioning voice, video and data services to residential and business customers.

- ◆ Grew Company from 50 employees to over 700 and from \$1m in revenue to a \$50m annual run rate
- ◆ Negotiated the sale of Company to RCN Corporation

**1997-1998 McLeod USA**  
**Group President – Telecommunications Services**

**Cedar Rapids, IA**

The nations largest independent competitive local exchange carrier that is facilities based providing telecommunications services in 25 states

**1990 – 1997 Consolidated Communications Inc. Mattoon, IL**  
**President**

Privately owned \$340m telecommunications holding company which included the following companies: local telephone, facilities based long distance, directory publishing, telemarketing, systems, operator services, paging cable TV and cellular.

	<u>1990</u>	<u>1997</u>
Revenue	\$90 m	\$340 m
Net Income	\$5.1 m	\$15.5 m
ROB	7%	15.2%
Employees	900	1550

- ◆ Generated virtually all growth internally from unregulated business units.
- ◆ Shifted culture from monopolistic, entitlement to entrepreneurial, risk oriented.
- ◆ Upgraded senior management through external recruiting and internal development.
- ◆ Started four new business units.
- ◆ Initiated strategic investments that resulted in \$50m in additional gains.
- ◆ Sold to McLeod USA for \$445 m (\$555m with stock appreciation), 4 times book, 9 times EBITDA, and 29 times earnings.

**1988-1990 Citizens Utilities Company Stanford, CT**  
**Sr. Vice President – Operations & Engineering**

A \$300m diversified utility company providing telecommunications, electric, water/wastewater, gas, paging and cellular services to 500 communities in 12 states.

Responsible for all utility operations and for profit & loss, marketing, customer service and construction. Other accomplishments included: negotiated with major suppliers and customers, develop new technology applications throughout the existing area of operations, and participated with other senior management in determining areas of expansion.

**1984 – 1988 United Telecom, Inc./Sprint Kansas City, MO**

**US Sprint Communications Company**  
**Executive Vice President 1987-1988**

Chief of Staff to President of US Sprint, a joint venture of United Telecommunications and GTE. Responsible for human resources, legal, regulatory, legislative, corporate relations, strategic planning and business development.

**United Telecommunications, Inc**  
**Senior Vice President – Operations - 1987**

Responsible for engineering, operations, regulatory & revenue requirements, marketing, MIS, corporate budgets and directory operations. Integrated the corporate and telephone group staffs and reduced headcount 10%.

**United Telephone Systems, Inc.**  
**Senior Vice President – Administration - 1986**  
Responsible for 9 operating companies in 19 states with 3 million access lines and 20,000 employees. Direct supervisory responsibilities included: legal, accounting & finance, regulatory (FCC & State) & revenue requirements, corporate relations, operating and capital budgets.



- 1984-1986**      **Carolina Telephone & Telegraph**      **Tarboro, NC**  
**Vice President – Operations & Engineering**
- Responsible for the daily operations of the company with 750,000 access lines, \$400m revenue, and \$125m construction budget.
- 1970 – 1984**      **Ameritech/Michigan Bell**      **Chicago, IL**
- Ameritech - Director (AVP) – Intermediary Services 1983 – 1984**
- Established new department responsible for inter-exchange carriers and other intermediaries. Responsibilities included access, billing and operator services
- Michigan Bell Telephone Company 1970 – 1983**      **Detroit, MI**
- Held a variety of positions with increasing responsibilities
- 1967 – 1969**      **General Motors Corp – Chevrolet Division**      **Flint, MI**
- Management Trainee and Manufacturing Supervisor.

#### **EDUCATION**

- 1970**      **Eastern Michigan University – MBA**      **Ypsilanti, MI**  
**1967**      **Michigan Technological University – BSBA**      **Houghton, MI**

#### **BOARD OF DIRECTORS**

- 2000 – Present**      **Telution**      **Chicago, IL**  
**1998 – 2001**      **Brenton Banks, Inc.**      **Des Moines, IA**  
**1997 – 2001**      **McLeod USA, Inc.**      **Cedar Rapids, IA**  
**1997 – 2000**      **21<sup>st</sup> Century Inc.**      **Chicago, IL**  
**1996 – 1998**      **Teldata Inc.**      **Chicago, IL**  
**1992 – 1994**      **PowerFone (sold to Nextel)**      **Washington DC**  
**1990 – 1997**      **Consolidated Communications Inc.**      **Mattoon, IL**

#### **CIVIC BOARDS**

- 1996 – 1998**      **Illinois Coalition (Chairman)**      **Chicago, IL**  
**1995 – 1997**      **Eastern Illinois University Foundation**      **Charleston, IL**  
**1994 – 1997**      **Coles Together (Economic Development)**      **Mattoon, IL**  
**1993 – 1995**      **Illinois State Chamber (Chairman)**      **Chicago, IL**  
**1990 – 1997**      **Special Olympics Family Festival**      **Mattoon, IL**

# Donald R. Shassian

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42 Woodland Drive  
Rye Brook, N.Y. 10573  
(H) 914-937-8485  
(W) 914-937-3112  
(C) 917-495-6294  
drshassian@aol.com

## Summary of qualifications

Don has provided financial leadership to communications companies as a direct part of management or as a consultant for over 20 years. He was the Chief Operating Officer of RSL Communications, Ltd., a \$1.6 billion international voice and data communications provider in 22 countries around the globe with approximately 2000 employees. Don joined RSL in January, 1999 as the Executive Vice-President and Chief Financial Officer. Prior to joining RSL, Don was the Senior Vice-President and Chief Financial Officer for Southern New England Telecommunications Corporation (SNET), which is a provider of communications, information and entertainment services in southern New England with over \$2 billion in revenues and 10,000 employees. Don was responsible for the successful negotiation, sale and integration of SNET to SBC Communications in 1998. Prior to joining SNET in December of 1993, Don was with Arthur Andersen for over sixteen years. His last position at Andersen was as the partner-in-charge of the Telecommunications Industry Practice in North America.

Don's key skills and competencies include:

- Ability to effectively operate at both the strategic and tactical levels with all layers of management, including the Board of Directors.
- Decision maker who can effectively identify, simplify and develop solutions to complex operational and financial matters.
  - Strong communications and interpersonal skills to effectively interact with all levels of an organization.
  - Facts focused and results driven.
  - Strong in project management.
  - Core values of honesty and integrity, teamwork and acting like an owner.

## Work Experience

### Independent Consulting (2001 and 2002)

Financial advisory services on a project basis to several organizations including the following:

Company A – asked to handle the critical interaction with an asset-based lender that had just pulled all operating cash accounts into the lender's lockbox for this West Coast ASP.

Immediately enhanced the accuracy and therefore the credibility with the lender regarding daily reporting of historical and projected cash receipts and disbursements as well as prioritized the business' payables for payment.

Company B – assisted in attempting to raise over \$200 million from private equity groups to purchase the Winstar telecommunications assets out of bankruptcy while also leading the due diligence efforts to obtain a better understanding of the business and developing a realistic five-year driver-based business model.

Company C – presently assisting a group in attempting to raise approximately \$300 million to acquire a local exchange telecommunications company. This includes developing an operational plan and driver-based financial model, hiring investment bankers and lawyers, and working on all other aspects of the potential transaction.

## **RSL Communications, Ltd. (RSL) (1999-2000)**

***Chief Operating Officer (August 1999 to August 2000)***

***Executive Vice-President and Chief Financial Officer (January 1999 to July 1999)***

***Member of the Board of Directors of deltathree.com (1999-2000)***

Upon joining RSL in January 1999, the company was comprised of 22 operating entities around the globe generating \$1.2 billion in revenue from voice products. It was managed on a decentralized basis with the Parent Company having little to no influence on the operations and more specifically, having no operational or financial data by which to manage the business.

Initial charge as CFO was to build a corporate finance team and enhance the finance capabilities around the world to enable the Parent Company and the country financial directors to better obtain, analyze and understand the business drivers and thereby influence operational and financial decisions. The secondary charge was to evaluate, recommend and implement a new compensation structure that was more aligned with the goals of the shareholders. The third charge was to facilitate the development of a more focused vision and set of strategies for the executive team.

In July 1999, asked to step up to the newly created position of Chief Operating Officer as a part of a global reorganization that was the outgrowth of the new vision and strategy initiative. From August 1999 to April 2000, Don was responsible for the CFO functions as well as guiding 15 other direct reports in 12 cities around the globe (a total of 18 direct reports). A new CFO started in April 2000, which enabled Don to focus on operational matters only.

In August 2000, the company hired a new President/CEO based in London with plans to move the corporate headquarters' functions to Europe.

**Accomplishments include:**

- Implemented a new vision focusing on the end user customer via a broader product line and premier customer service. It also entailed focusing on Europe and the U.S., in anticipation of disposing of all other operations.
- Implemented a new compensation structure to align with the new strategy
- Delivered 6 consecutive quarters of revenue growth and gross margin improvement in the key core markets
  - Revenue growth from \$1.2 billion to \$1.6 billion
  - European revenue growth from \$600 million to \$900 million
  - Gross margin improvement from 26% to 30%
  - End user customer base growth from 800,000 to 1,300,000

- Raised \$475 million of high yield debt and convertible preferred stock
- Implemented a new operational and financial tool to track and monitor performance in each of the operating units (i.e. customers, churn, revenue per customer, customer service measures, network quality measures, etc.)
- Enhanced the company's credibility with the investment community and the Board of Directors

## **Southern New England Telecommunications Corp. (SNET) (1993-1998)**

### ***Senior Vice-President and Chief Financial Officer (December 1993 to December 1998)***

Direct functional responsibilities (approximately 1200 people):

- Audit Services
- Controllers, Treasury and Investor Relations
- Corporate Development
- Information Services
- Logistics, Purchasing and Real Estate

Other responsibilities include:

- Served on the top strategy committee with the CEO and other top officers to establish/evaluate policies, strategy, annual objectives and officer compensation.
- Responsible for two committees of the Board of Directors:
  - \*Audit Committee
  - \*Financial Resources Committee

Accomplishments include:

- After six years of practically no growth, delivered four years of revenue, EBITDA and net income growth.
- Evaluated and negotiated numerous alliance transactions including the following which reached definitive agreement:
  - \*\$5.8 billion merger with SBC announced in January 1998.
  - \*\$30 million purchase of Woodbury Telephone in 1997.
  - \*\$450 million purchase of cellular properties from Bell Atlantic in 1995.
- Significantly enhanced the relationships and credibility with the Company's:
  - \*Board of Directors
  - \*institutional investors
- Instituted economic contribution (EVA) on an evolutionary basis such that it became the singular financial component of incentive compensation for all company employees in 1996.
- Disposed of lazy assets that did not deliver improvements in economic contribution including a paging business, several minority ownership investments and excess real estate holdings.
- Significantly reduced real estate costs (20%) by consolidating space,

- reducing leased space and adopting standard space layouts.
- Orchestrated the outsourcing of data center production activities to Computer Sciences Corporation resulting in an NPV savings of over 35%.
- Instituted line of business reporting with specific stretch objectives and related incentives.
- Enhanced and simplified internal financial reporting to be consistently delivered earlier and with greater line of sight for all levels of management.
- Instituted a disciplined business case analysis and funding prioritization process.
- Improved cash management via implementing a one-bank solution and extending payment terms with vendors (improved working capital by 15%).
- Enhanced the value provided by Audit Services by focusing on key risks, partnering more with clients and effectively communicating the corporation's overall control profile on a quarterly basis.
- Enhanced the professional development and value-added expertise of the finance organization.

## **Arthur Andersen L.L.P. (1977-1993)**

### ***Partner***

In 1992, Don was named the partner-in-charge of Arthur Andersen's Telecommunications Industry Practice for North America. This entailed ensuring that the Firm's telecom resources were appropriately guided to deliver quality services and a 25% growth in revenues annually. Don's direct responsibilities and accomplishments included:

- Developed a 5-year business plan.
- Developed and acquired resources.
- Developed a centralized warehouse of Firm knowledge on specific topics, proposals, reports, etc.
- Significantly enhanced the communication of activities being proposed on or worked on throughout North America.
- Enhanced the industry education program.
- Enhanced the Firm's exposure in industry events.

In addition to his firmwide responsibilities, Don was a partner in the New York office responsible for providing audit and/or business advisory services to a variety of companies in the telecommunications industry including NYNEX Corporation and its affiliates, the National Exchange Carrier Association, SNET, Cellular of Upstate New York, Cellcom and V Band Corporation. Prior to becoming partner, Don had been responsible for services provided to the telephone operations segment of GTE Corporation, ITT World Communications, ITT Communications Services and C-TEC Corporation.

Don's primary area of emphasis was in providing business advisory services to clients in the telecommunications industry such as:

#### **Operational Consulting**

- Re-engineering, incremental costing analysis, information needs analysis, asset management reviews and business controls reviews

#### **Transfer Pricing**

- Affiliate transaction pre-management audit reviews, regulatory compliance audits and cost causal consultation (ABC analysis)

**Regulatory**

- Toll settlement reviews, Part 36 and 69 reviews, consultation in connection With contract disputes and customer treatment procedures reviews

**Financial**

- Due diligence reviews, book value divestiture audits and deferred tax analyses for divestiture implications

## **Education**

**Bucknell University (1973-1977)**  
**Lewisburg, Pennsylvania**

1977: B.S. in Business Administration, major in accounting

## **Professional certification**

CPA in Connecticut, New York and Pennsylvania

## **Personal**

*Married with two children*

Hobbies include golf, bicycling, cross-country skiing and coaching youth baseball

Board of Trustees of Temple Shalom in Greenwich, Ct.

Former Vice-Chair of the New Haven Town Green Special Services District

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***Richard A. Lumpkin***  
***President and Chief Executive Officer***  
***Illinois Consolidated Telephone Company, Mattoon, Illinois***  
***Former Vice Chairman***  
***McLeodUSA Inc., Cedar Rapids, Iowa***  
***Born: February 16, 1935***

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Following graduation from Yale University in 1957, Mr. Lumpkin began his telecommunications career with Illinois Consolidated Telephone Co. (ICTC), in Mattoon, Illinois, in the plant department. Later that year, he was called to military service with the U.S. Army.

On completing his military service, Mr. Lumpkin joined Illinois Bell in Chicago in sales and later moved to the traffic department.

Leaving Illinois Bell, Mr. Lumpkin returned to graduate school to complete his education, graduating from Harvard with an MBA degree in 1963.

Mr. Lumpkin joined Illinois Consolidated Telephone Co. (ICTC), a pioneer Central Illinois telecommunications company founded in 1894 by his great-grandfather, Iverson A. Lumpkin.

Mr. Lumpkin served in engineering assignments before being appointed treasurer in 1968. He was named vice president operations in 1970 and president in 1977.

In 1984, he was named president of the newly-formed holding company, Consolidated Communications Inc. and led the company in establishing non-regulated subsidiaries providing fiber optic-based network services, telemarketing, directory publishing and other telecommunications-related services. The company's largest subsidiary, ICTC, serves some 85,000 customers in East Central Illinois, making it the 25th largest telephone company in the U.S.

Mr. Lumpkin succeeded his late father, Richard Adamson Lumpkin, as chairman and chief executive officer in 1990.

On September 24, 1997, CCI merged with McLeodUSA Inc. of Cedar Rapids, Iowa, ending a 103-year old tradition of Lumpkin family ownership and management. Mr. Lumpkin remained chairman and CEO of Illinois Consolidated Telephone Company but assumed additional responsibilities as vice chairman and a board member of McLeodUSA.

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***Richard A. Lumpkin***  
***President and Chief Executive Officer***  
***Illinois Consolidated Telephone Company, Mattoon, Illinois***  
***Former Vice Chairman***  
***McLeodUSA Inc., Cedar Rapids, Iowa***

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### **Industry Affiliations**

In 1989, Mr. Lumpkin was named chairman of the board of Illuminet Holdings, Inc., a provider of SS-7 signaling services to the telecommunications industry.

Long active in the telecommunications industry, he is a past director, past president and past treasurer of the U. S. Telephone Association, and is a past president of the Illinois Telephone Association.

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### **Business Affiliations**

Mr. Lumpkin is a director of First Mid-Illinois Bancshares, Inc., and its wholly-owned subsidiary First Mid-Illinois Bank & Trust. He is a director of Ameren, the holding company formed from the merger of CIPSCO and Union Electric of St. Louis. He is past chairman of Sarah Bush Lincoln Health Systems, Inc., and is a director of the Rehabilitation Institute of Chicago.

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### **Education/Civic Affiliations**

Mr. Lumpkin serves on the University Council Committee on Information Technology for Yale University, a director of Illinois Business Roundtable and the Advisory Boards of Eastern Illinois University School of Business and the College of Commerce at the University of Illinois and is a past director of the Illinois State Chamber of Commerce.

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He also serves on the boards of the Illinois Mathematics & Science Academy and the Illinois Distance Learning Foundation.

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***Richard A. Lumpkin***  
***President and Chief Executive Officer***  
***Illinois Consolidated Telephone Company, Mattoon, Illinois***  
***Former Vice Chairman***  
***McLeodUSA Inc., Cedar Rapids, Iowa***

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### **Honors**

**In 1996, Mr. Lumpkin received the Distinguished Service Award from the United States Telephone Association.**

**In recognition for his lifetime commitment to East Central Illinois, Mr. Lumpkin received a Doctorate in Public Service (Honorary) from Eastern Illinois University.**

**In 1995, Mr. Lumpkin received the Beta Gamma Sigma Medallion for Entrepreneurship, a national award recognizing outstanding individuals who combine innovative business achievement with service to humanity.**

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### **Personal**

**Mr. Lumpkin has two children, Elizabeth and Benjamin.**

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A:\Lumpkin resume.doc

**Attachment "C" to  
Application of  
Consolidated Communications Operator Services, Inc.  
Financial Data**

**Opening Balance Sheet**  
**Consolidated Communications Operator Services**  
(all amounts in 000's)

	<b>Opening January 1, 2003</b>
Cash	-
Accounts Receivable	<u>751</u>
<b>Total Current Assets</b>	<b>751</b>
Plant Property and Equipment	
Cost	4,722
Accum. Depreciation	<u>1,953</u>
<b>Net</b>	<u><b>2,769</b></u>
<b>Total Assets</b>	<b>3,520</b>
Accounts Payable	546
Advanced Billing and Deposits	51
Accrued Liabilities	<u>515</u>
<b>Total Current Liabilities</b>	<b>1,112</b>
Stockholders Equity	<u>2,408</u>
<b>Total Liabilities and Equity</b>	<b>3,520</b>

**Consolidated Communications Operator Services**  
**Statements of Income**  
(all amounts in 000's)

	2003	2004	2005	2006
<b>Revenues</b>				
Wholesale Toll and Assist	6,765	6,971	7,183	7,401
Retail Toll and Assist	5,873	5,918	5,964	6,013
NDA and other	<u>6,047</u>	<u>7,116</u>	<u>8,207</u>	<u>9,319</u>
<b>Total Revenues</b>	<b>18,685</b>	<b>20,005</b>	<b>21,354</b>	<b>22,733</b>
<b>Cost of Revenue</b>	<b>13,255</b>	<b>14,140</b>	<b>15,033</b>	<b>15,952</b>
<b>Gross Margin</b>	<b>5,430</b>	<b>5,865</b>	<b>6,321</b>	<b>6,781</b>
<b>Expenses</b>				
Compensation	715	945	1,170	1,403
Other SG&A	1,034	1,074	1,114	1,156
Depreciation and Amortization	<u>274</u>	<u>225</u>	<u>262</u>	<u>309</u>
<b>Total Expenses</b>	<b>2,023</b>	<b>2,244</b>	<b>2,546</b>	<b>2,868</b>
<b>Operating Income</b>	<b>3,407</b>	<b>3,621</b>	<b>3,775</b>	<b>3,913</b>
Other income, net	-	-	-	-
Interest Expense	-	-	-	-
Income Before Taxes	3,407	3,621	3,775	3,913
Income Taxes	1,315	1,398	1,457	1,511
<b>Net Income</b>	<b>2,092</b>	<b>2,223</b>	<b>2,318</b>	<b>2,403</b>

MCLEODUSA OPERATOR SERVICES INC.  
INCOME STATEMENT  
AS OF DECEMBER 31ST

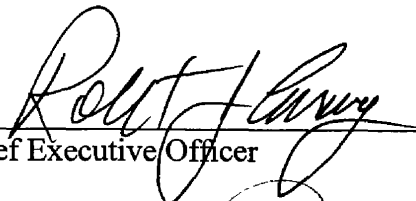
	YEAR TO DATE 2002	YEAR TO DATE 2001	YEAR TO DATE 2000
REVENUE			
TELECOMMUNICATIONS	\$ 8,985,109	\$ 3,037,524	\$ 2,412,964
OPERATOR SERVICES	\$ 7,186,474	\$ 12,464,458	\$ 7,159,594
TOTAL REVENUE	<u>\$ 16,171,583</u>	<u>\$ 15,501,982</u>	<u>\$ 9,572,558</u>
COST OF SALES			
TELECOMMUNICATIONS	\$ 352,168	\$ 18,938	\$ 94,245
OPERATOR SERVICES	\$ 9,388,543	\$ 7,884,292	\$ 4,335,004
TOTAL COST OF SALES	<u>\$ 9,740,711</u>	<u>\$ 7,903,230</u>	<u>\$ 4,429,249</u>
GROSS MARGIN	<u>\$ 6,430,872</u>	<u>\$ 7,598,752</u>	<u>\$ 5,143,309</u>
OPERATING EXPENSES			
CUSTOMER SERVICE	\$ -	\$ -	\$ 414
SALES & MARKETING	\$ 37	\$ 72,792	\$ 149,529
OTHER G & A	\$ 1,217,945	\$ 3,106,062	\$ 1,377,180
DEPRECIATION & AMORTIZATION	\$ 48,801	\$ 104,994	\$ 100,375
TOTAL OPERATING EXPENSES	<u>\$ 1,266,783</u>	<u>\$ 3,283,848</u>	<u>\$ 1,627,498</u>
NON OPERATING INCOME(EXPENSE)	\$ 95,304	\$ 138,216	\$ 56,679
PRE TAX NET INCOME	<u>\$ 5,259,393</u>	<u>\$ 4,453,120</u>	<u>\$ 3,572,490</u>
NET INCOME	<u>\$ 5,259,393</u>	<u>\$ 4,453,120</u>	<u>\$ 3,572,490</u>
EBITDA	<u><u>\$ 5,212,890</u></u>	<u><u>\$ 4,419,898</u></u>	<u><u>\$ 3,616,186</u></u>

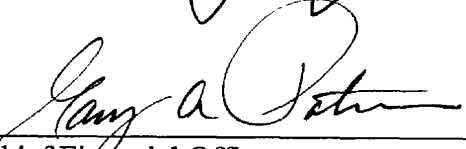
MCLEODUSA OPERATOR SERVICES INC.  
INCOME STATEMENT  
AS OF DECEMBER 31ST

	<u>YEAR TO DATE</u> 2001	<u>YEAR TO DATE</u> 2000	<u>YEAR TO DATE</u> 1999
<b>REVENUE</b>			
TELECOMMUNICATIONS	\$ 3,037,524	\$ 2,412,964	\$ 1,701,897
OPERATOR SERVICES	\$ 12,464,458	\$ 7,159,594	\$ 3,548,873
<b>TOTAL REVENUE</b>	<u>\$ 15,501,982</u>	<u>\$ 9,572,558</u>	<u>\$ 5,250,770</u>
<b>COST OF SALES</b>			
TELECOMMUNICATIONS	\$ 18,938	\$ 94,245	\$ 71,498
OPERATOR SERVICES	\$ 7,884,292	\$ 4,335,004	\$ 1,831,444
<b>TOTAL COST OF SALES</b>	<u>\$ 7,903,230</u>	<u>\$ 4,429,249</u>	<u>\$ 1,902,942</u>
<b>GROSS MARGIN</b>	<u>\$ 7,598,752</u>	<u>\$ 5,143,309</u>	<u>\$ 3,347,828</u>
<b>OPERATING EXPENSES</b>			
CUSTOMER SERVICE	\$ -	\$ 414	\$ 405
SALES & MARKETING	\$ 72,792	\$ 149,529	\$ 39,449
OTHER G & A	\$ 3,106,062	\$ 1,377,180	\$ 649,635
DEPRECIATION & AMORTIZATION	\$ 104,994	\$ 100,375	\$ 134,817
<b>TOTAL OPERATING EXPENSES</b>	<u>\$ 3,283,848</u>	<u>\$ 1,627,498</u>	<u>\$ 824,306</u>
<b>NON OPERATING INCOME(EXPENSE)</b>	\$ 138,216	\$ 56,679	\$ -
<b>PRE TAX NET INCOME</b>	<u>\$ 4,453,120</u>	<u>\$ 3,572,490</u>	<u>\$ 2,523,522</u>
<b>NET INCOME</b>	<u>\$ 4,453,120</u>	<u>\$ 3,572,490</u>	<u>\$ 2,523,522</u>
<b>EBITDA</b>	<u><u>\$ 4,419,898</u></u>	<u><u>\$ 3,616,186</u></u>	<u><u>\$ 2,658,339</u></u>

NOTE: Because Consolidated Communications Operator Services, Inc. is a newly-formed company, certified financial statements and other financial information may not be available. Financial information provided herein is based on estimates and projections of future performance.

We affirm that the attached financial information is true and correct to the best of our knowledge and belief.

  
\_\_\_\_\_  
Chief Executive Officer

  
\_\_\_\_\_  
Chief Financial Officer *CONTROLLER*

**THIS PAGE MUST BE COMPLETED AND SIGNED**

**APPLICANT ACKNOWLEDGMENT STATEMENT**

- 1. REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- 2. GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
- 3. SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
- 4. APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

**UTILITY OFFICIAL:**

**Robert J. Currey**  
\_\_\_\_\_  
Print Name  
**President**  
\_\_\_\_\_  
Title *258-9747*  
**(217) ~~234-9947~~ (217) 234-2810**  
\_\_\_\_\_  
Telephone No. Fax No.

*Robert J. Currey*  
\_\_\_\_\_  
Signature  
*1/29/03*  
\_\_\_\_\_  
Date

Address: **121 South 17<sup>th</sup> Street  
Mattoon, IL 61938**



**THIS PAGE MUST BE COMPLETED AND SIGNED**

**CUSTOMER DEPOSITS AND ADVANCE PAYMENTS**

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be provided in one of the following ways (applicant, please check one):

**The applicant will not collect deposits nor will it collect payments for service more than one month in advance.**

The applicant intends to collect deposits and/or advance payments for more than one month's service and will file and maintain a surety bond with the Commission in an amount equal to the current balance of deposits and advance payments in excess of one month. (The bond must accompany the application.)

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\_\_\_\_\_  
Print Name  
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Mattoon, IL 61938**

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**AFFIDAVIT**

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide interexchange telecommunications service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:

**Robert J. Currey**  
\_\_\_\_\_  
Print Name  
**President**  
\_\_\_\_\_  
Title *258.9747*  
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*Robert J. Currey*  
\_\_\_\_\_  
Signature  
*1/29/03*  
\_\_\_\_\_  
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Mattoon, IL 61938**

**CURRENT FLORIDA INTRASTATE SERVICES**

Applicant has ( ) or **has not** (√) previously provided intrastate telecommunications in Florida.

If the answer is has fully describe the following:

a) What services have been provided and when did these services begin?

N/A

If the services are not currently offered, when were they discontinued?

N/A

UTILITY OFFICIAL:

**Robert J. Currey** \_\_\_\_\_

Print Name

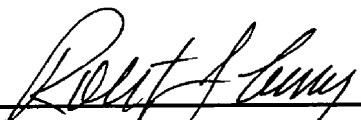
**President** \_\_\_\_\_

Title 258.9747

(217) 234-9947 (217) 234-2810

Telephone No.

Fax No.

  
\_\_\_\_\_  
Signature

1/29/03  
\_\_\_\_\_  
Date

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**Mattoon, IL 61938**

CERTIFICATE TRANSFER, OR ASSIGNMENT STATEMENT

1. (Name) \_\_\_\_\_ N/A \_\_\_\_\_  
(Title) \_\_\_\_\_  
\_\_\_\_\_(Name of Company)

and current holder of Florida Public Service Commission Certificate Number

# \_\_\_\_\_, have reviewed this application and join in the petitioner's request for a:

- transfer
- assignment

of the above-mentioned certificate.

UTILITY OFFICIAL:

_____	_____
Print Name	Signature
_____	_____
Title	Date
_____	_____
Telephone No.                      Fax No.	
Address: _____	
_____	
_____	
_____	