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April 18, 2003

**BY HAND DELIVERY**

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Re: Docket Nos. 981834-TP and 990321-TP

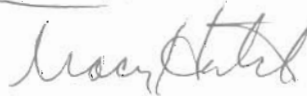
Dear Ms. Bayó:

Enclosed for filing on behalf of AT&T Communications of the Southern States, LLC are an original and fifteen copies of the Rebuttal Testimony of Steven E. Turner on behalf of AT&T Communications of the Southern States, LLC in the above-referenced dockets.

Please acknowledge receipt of these documents by stamping the extra copy of this letter "filed" and returning the same to me.

Thank you for your assistance with this filing.

Sincerely yours,



Tracy W. Hatch

TWH/amb  
Enclosure

cc: Virginia C. Tate, Esq.  
Parties of Record

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CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true and correct copy of the foregoing has been served on the following parties by Hand Delivery (\*) and/or U. S. Mail this 18th day of April, 2003.

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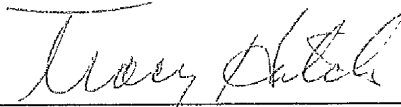
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\_\_\_\_\_  
Tracy W. Hatch

**BEFORE THE  
FLORIDA PUBLIC SERVICE COMMISSION**

In re: Petition of Competitive Carriers for	)	
Commission Action to Support Local	)	Docket No. 981834-TP
Competition in BellSouth's Service Territory	)	
	)	
In re: Petition of ACI Corp. d/b/a Accelerated	)	
Connections, Inc. for Generic Investigation to	)	
Ensure that BellSouth Telecommunications, Inc.,	)	
Sprint-Florida, Incorporated , and GTE Florida	)	Docket No. 990321-TP
Incorporated Comply with Obligations to Provide	)	
Alternative Local Exchange Carriers with	)	
Flexible, Timely, and Cost-Efficient Physical	)	
Collocation	)	

**REBUTTAL TESTIMONY OF**

**STEVEN E. TURNER**

**ON BEHALF OF AT&T COMMUNICATIONS OF SOUTHERN STATES, LLC**

**REDACTED VERSION**

**April 18, 2003**

DOCUMENT NUMBER DATE  
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1                   **AT&T COMMUNICATIONS OF THE SOUTHERN STATES, LLC**

2                   **REBUTTAL TESTIMONY OF STEVEN E. TURNER (REDACTED)**

3  
4                   **DOCKETS NOS. 981834-TP/990321-TP**

5  
6                   **APRIL 18, 2003**

7   **I.       BACKGROUND AND EDUCATION**

8   **Q.       PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

9   A.       My name is Steven E. Turner. My business address is Kaleo Consulting, 2031 Gold Leaf  
10           Parkway, Canton, Georgia 30114.

11 **Q.       BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?**

12 A.       I head my own telecommunications and financial consulting firm, Kaleo Consulting.

13 **Q.       PLEASE DESCRIBE YOUR EDUCATION BACKGROUND.**

14 A.       I hold a Bachelor of Science degree in Electrical Engineering from Auburn University in  
15           Auburn, Alabama. I also hold a Masters of Business Administration in Finance from  
16           Georgia State University in Atlanta, Georgia.

17 **Q.       PLEASE DESCRIBE YOUR WORK EXPERIENCE.**

18 A.       From 1986 through 1987, I was a Research Engineer for General Electric in its Advanced  
19           Technologies Department developing high-speed graphics simulators. In 1987, I joined  
20           AT&T and, during my career there, held a variety of engineering, operations, and  
21           management positions. These positions covered the switching, transport, and signaling  
22           disciplines within AT&T. From 1995 until 1997, I worked in the Local Infrastructure  
23           and Access Management organization within AT&T. In this organization, I gained  
24           familiarity with many of the regulatory issues surrounding AT&T's local market entry,  
25           including issues concerning the unbundling of incumbent local exchange company  
26           (incumbent) networks. I was on the AT&T team that negotiated with Southwestern Bell

1 Telephone Company (“SWBT”) concerning unbundled network element definitions and  
2 methods of interconnection. A copy of my resume is attached as Exhibit SET-1.

3 **Q. HAVE YOU PREVIOUSLY TESTIFIED OR FILED TESTIMONY BEFORE A**  
4 **PUBLIC UTILITY OR PUBLIC SERVICE COMMISSION?**

5 A. I have testified or filed testimony before commissions in the states of Alabama, Arkansas,  
6 California, Colorado, Delaware, Florida, Georgia, Hawaii, Indiana, Illinois, Kansas,  
7 Kentucky, Louisiana, Massachusetts, Michigan, Minnesota, Mississippi, Missouri,  
8 Nebraska, Nevada, New York, North Carolina, Ohio, Oklahoma, Pennsylvania, South  
9 Dakota, Texas, Washington, and Wisconsin. Additionally, I have filed testimony before  
10 the Federal Communications Commission (“FCC”).

11 **II. PURPOSE AND SUMMARY**

12 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?**

13 A. My testimony responds to the Direct Testimony of W. Bernard Shell on behalf BellSouth  
14 Telecommunications, Inc. (“BellSouth”); the Direct Testimony of Jimmy R. Davis on  
15 behalf of Sprint-Florida, Incorporated (“Sprint”); and the Direct Testimony of Barbara K.  
16 Ellis, Allen E. Sovereign, and James H. Vander Weide on behalf of Verizon Florida Inc.  
17 (“Verizon”). My testimony will address the costs for collocation for all three of these  
18 incumbent local exchange carriers in Florida. My testimony will review the concerns that  
19 I have with the cost inputs provided by these carriers for collocation elements and  
20 provide the Commission with alternative collocation inputs. Moreover, I will present an  
21 approach in testimony and through my supporting work papers that will outline how the  
22 Commission can readily establish consistent collocation costs that are efficient and  
23 forward-looking across all three companies in Florida while reflecting the unique cost  
24 aspects of the separate companies to the extent possible. My testimony begins with a

1 discussion of why this is important and essential in developing collocation costs that are  
2 consistent with total element long run incremental cost (“TELRIC”) principles.

3 **III. CONSISTENCY ACROSS COLLOCATION COST DEVELOPMENT**

4 **Q. WHY DO YOU BELIEVE IT IS IMPORTANT TO ESTABLISH CONSISTENCY**  
5 **BETWEEN THE COLLOCATION COST DEVELOPMENT FOR THESE**  
6 **THREE COMPANIES?**

7 A. ALECs operate in all three of the incumbent territories in Florida. Currently, there is an  
8 extremely wide disparity in the rates for collocation found in these three territories and in  
9 the application of those rates. The rate elements associated with collocation such as the  
10 application process, DC power, interconnection arrangements, cage construction, and  
11 space within the central office should not have widely disparate costs in a TELRIC  
12 environment. The costs for these components should be very similar in that all three of  
13 the incumbents have the ability to purchase the underlying telecommunications assets at  
14 similar prices and operate them in a similarly efficient manner on a forward-looking  
15 basis. Given that the underlying investments should be similar, developing widely  
16 disparate costs and rates for collocation indicates that the results are inaccurate and  
17 inconsistent with cost-based TELRIC principles.

18 **Q. WHAT CONTRIBUTES TO THE DEVELOPMENT OF WIDELY DISPARATE**  
19 **RESULTS IN A COST PROCEEDING BETWEEN THE THREE INCUMBENTS?**

20 A. Quite simply, the use of three different collocation cost models makes it almost  
21 impossible for the Commission to easily compare inputs and resulting costs between the  
22 three models even in situations where the inputs and costs should be virtually identical.  
23 Achieving accurate, comparable, and consistent results using three different cost studies  
24 is considerably less likely and clearly less efficient than using a single modeling  
25 approach. When a single modeling approach is used, the focus can be placed on the  
26 accuracy and appropriateness of the inputs to that model rather than on debating whether

1 the outputs of three different models can even be compared or whether the outputs have  
2 achieved equitable cost-based results.

3 It is my understanding that this Commission has recognized that the current  
4 approach of having three different cost models with three different rate structures, inputs,  
5 and resulting rates is making it virtually impossible to establish equitable, cost-based  
6 rates between the three incumbents. This concern led the Commission to seek comments  
7 from parties in Florida regarding the "Commission's Examination of Standardization in  
8 UNE Costing." I understand that the Commission has received comments both from  
9 ALECs and the incumbents in this proceeding. My testimony will address in more detail  
10 why it is important in this present collocation proceeding to utilize a standard collocation  
11 model to establish efficient, forward-looking costs and rates for collocation.

12 **A. Efficient Forward-Looking Investments Should Not Vary Widely Between**  
13 **ILECs**

14 **Q. DO YOU BELIEVE THERE SHOULD BE WIDE DISPARITY IN THE**  
15 **INVESTMENTS USED BY THE INCUMBENTS IN THE DEVELOPMENT OF**  
16 **COLLOCATION COSTS?**

17 A. No. The investments for telecommunications assets, particularly in a simple technology  
18 area such as collocation, should not have much variation at all between incumbents in  
19 Florida. As an example, the investment for the DC power plant between the three  
20 companies uses the same set of components: batteries, rectifiers, controllers, cable,  
21 battery distribution fuse bays, and the like. BellSouth, Sprint, and Verizon all buy  
22 essentially the same components with equivalent capabilities and design characteristics to  
23 provide for DC power in their central offices. Further, given the scope of these three  
24 companies, there should not be widely differing costs for the purchase of these assets  
25 between the three companies. As such, the Commission should anticipate that the  
26 investment per DC amp between the three companies should be similar, and that the



1 application of the similar investment in the three different cost models should lead to  
2 similar resulting costs. This is not the case currently in the three disparate cost models  
3 submitted by BellSouth, Sprint, and Verizon.

4 The following table compares the starting investments proposed by the three  
5 companies as well as the resulting rates per amp proposed.

6 **\*\*\*BEGIN CONFIDENTIAL**

	<b>BellSouth</b>	<b>Sprint</b>	<b>Verizon</b>
Investment per Amp	\$429		
Rate per Amp	\$10.87	\$16.14	\$25.45

7  
8 **END CONFIDENTIAL\*\*\***

9 This simple chart illustrates at least two significant problems with the use of three  
10 models. *First*, the focus needs to be placed on the efficient, forward-looking investment  
11 that should be used to develop the cost for DC power. In this regard, BellSouth and  
12 Sprint have largely similar investments with Verizon as the obvious outlier. As discussed  
13 earlier, there is no basis for Verizon to have such a higher investment per amp than  
14 BellSouth and Sprint given that the assets used for DC power are essentially identical and  
15 all three incumbents have similar ability to purchase the assets at largely equivalent  
16 prices. Please note that I am not recommending the BellSouth and Sprint investments for  
17 use in this proceeding. I will propose an alternative investment that is consistent with  
18 efficient, forward-looking cost principles later in the testimony. This table is simply to  
19 demonstrate the problems of using three different models.

20 *Second*, while BellSouth and Sprint have similar investments that differ by only  
21 7.9 percent, the use of the two different cost models has resulted in rates for DC Power  
22 that differ by 48.5 percent. It is true that BellSouth and Sprint have different  
23 Commission-approved common cost factors and cost of capital inputs, but these

1 differences simply do not account for the wide disparity in results produced by the two  
2 cost models.

3 **Q. HOW WILL USING A SINGLE COST MODEL FACILITATE ESTABLISHING**  
4 **APPROPRIATE FORWARD-LOOKING COSTS IN THE EXAMPLE ABOVE?**

5 A. The Commission will be able to focus on what the appropriate input should be for the  
6 investment per DC amp and *know* that once that input has been established that it flows  
7 through into results that will be equivalent for the three companies. In other words, the  
8 Commission will not be left either guessing at why equivalent input choices lead to such  
9 disparate results or alternatively investing large amounts of time evaluating the internal  
10 operation of the three cost models to see why the differences are generated. In short, the  
11 use of a single cost model will allow the Commission and the parties to focus on the  
12 critical input issues which should be largely similar across the three companies.

13 **Q. ONCE THE COMMISSION HAS DETERMINED THE APPROPRIATE**  
14 **FORWARD-LOOKING INVESTMENTS FOR COLLOCATION COMPONENTS,**  
15 **WILL A SINGLE MODEL BE ABLE TO PRODUCE COMPANY-SPECIFIC**  
16 **COSTS?**

17 A. Yes. I will address this question in more detail below. The important point is that the  
18 Commission will be able to focus on the critical cost driver – the investments for the  
19 various components of collocation – rather than attempting to evaluate the inner-  
20 workings of three different cost models. The Commission will also be able to avoid the  
21 controversy of how three different cost models may produce results that are not  
22 comparable because of rate element definition problems. Further, as will be discussed in  
23 more detail below, a single cost model will still permit the application of company-  
24 specific factors so that where there are differences between the companies that the  
25 Commission has determined to be appropriate, these differences can be equivalently  
26 reflected in the results for all three incumbents.

1           **B.     Costs Can and Should Reflect the Unique Expense and Common Cost**  
2           **Attributes of the ILECs**

3   **Q.    HOW CAN A SINGLE COLLOCATION COST MODEL PRODUCE COST**  
4   **RESULTS THAT ARE CONSISTENT WITH THE UNIQUE EXPENSE AND**  
5   **COMMON COST ATTRIBUTES OF THE INCUMBENTS?**

6   A.    All cost models have a similar high level structure. *First*, the cost model develops the  
7         investment for the particular component including any installation cost and related  
8         support investments for building or land depending on the element under study. *Second*,  
9         once these investments are developed, cost factors are applied against these investments  
10        that allow for the conversion of those investments into recurring costs. In some models,  
11        these factors are implemented as a single number that has been developed in an external  
12        factor development model. In others, these factors are explicitly identified or calculated  
13        internally within the cost model and then applied to the investments also contained within  
14        the same model. Nonetheless, in either case, the investments are converted into a  
15        recurring cost using the application of factors within the model. *Third*, this recurring cost  
16        is then converted into a recurring rate by the application of a common cost factor.

17                 A single collocation cost model can readily be used for all three incumbents in  
18         Florida as long as it is readily capable of allowing the three companies to reflect their  
19         own unique expense and common cost factors in the model. Effectively, the single cost  
20         model would be run three times with the same investment inputs for all three companies,  
21         but with the slight variations in cost factors that would lead to the differences in resulting  
22         rates.

23   **Q.    DOES ANY ONE OF THE THREE COST MODELS FILED IN THIS**  
24   **PROCEEDING PERMIT A MORE EFFICIENT APPLICATION OF COMPANY-**  
25   **SPECIFIC COST INPUT INTO THE MODEL?**

26   A.    Yes. The BellSouth Cost Calculator is by far the most flexible of the three cost models in  
27         permitting the use of company-specific cost factors. I will discuss this issue in more

1 detail later, but only the BellSouth Cost Calculator of the three cost models filed in this  
2 collocation cost proceeding has the internal calculations to allow for the flexible use of  
3 different cost factor inputs. As an example, the BellSouth Cost Calculator has a built in  
4 model that allows one to enter different cost of capital inputs such as the cost of equity,  
5 cost of debt, capital structure, and the like and then calculate within the model the input  
6 on all related cost factors from those inputs. This flexibility is vitally important and only  
7 the BellSouth Cost Calculator has this flexibility among the collocation models filed in  
8 this proceeding. Moreover, of the three models filed, BellSouth has the most  
9 comprehensive set of cost factor inputs of the models allowing for any potential  
10 variations that might exist between the companies.

11 In short, a single cost model must be able to reflect the unique cost factor inputs  
12 of the three companies in this proceeding and such a model already exists in this  
13 proceeding. As such, no harm would come to any of the three companies involved in  
14 using a single cost model with a common set of investment inputs that were deemed to be  
15 cost-based in that the unique company-specific cost factors could be applied to those  
16 inputs.

17 **C. Rate Element Structures Should Be Consistent between the ILECs**

18 **Q. WHY IS IT IMPORTANT TO HAVE SIMILAR RATE ELEMENT**  
19 **STRUCTURES FOR COLLOCATION BETWEEN THE THREE INCUMBENTS**  
20 **IN FLORIDA?**

21 A. *First*, it is essential to have similar rate element definitions so that the Commission can  
22 more readily establish collocation costs that are comparable between the three companies.  
23 While it is possible to make some comparisons between important elements (such as for  
24 DC power) between the three companies resulting rate sheets, it is a painstaking process

1 to make these comparisons on a comprehensive basis. Furthermore, doing so illustrates  
2 how incomplete the cost development is particularly for Sprint and Verizon.

3 *Second*, cost proceedings are not a once and done event. The Florida Commission  
4 has a responsibility to periodically review the costs for interconnection and UNEs to  
5 ensure that the costs that are in place are cost-based. Having a single model for  
6 collocation will enable the Commission to perform this analysis at less cost to itself.  
7 Further, a single model will permit the analysis to be performed by the three incumbents  
8 and the ALECs at less cost in that the evaluation of inputs and modifications to three  
9 different models will not be required. Only one model will have to be modified and a  
10 consistent set of inputs can be readily compared within that one model.

11 *Third*, moving to a single rate structure for collocation will simplify the  
12 interconnection process for ALECs within the state of Florida. Currently, ALECs have to  
13 work with three different rate structures with three different implementations of  
14 collocation arrangements. This is not necessary. Collocation is a very straightforward  
15 process of establishing space within a central office for collocator equipment and then  
16 establishing interconnection facilities and power to that equipment. There is no reason  
17 that a single set of terms and conditions for collocation along with a single rate structure  
18 for those collocation costs could not be implemented in Florida. Moreover, doing so  
19 would again lessen the overall cost of the regulatory process and facilitate the  
20 Commission ensuring that ALECs are treated in a nondiscriminatory manner between the  
21 three incumbents in Florida.

1           **D.     BellSouth Cost Calculator Should Be Used as the Base Cost Model for**  
2           **Collocation Elements**

3   **Q.     GIVEN THE ABOVE DISCUSSION, WHAT RECOMMENDATION WOULD**  
4   **YOU MAKE TO THIS COMMISSION REGARDING THE COSTING OF**  
5   **COLLOCATION ELEMENTS IN FLORIDA?**

6   A.     I believe the most efficient approach would be to identify a single cost model for  
7           collocation. A single cost model would allow the Commission to focus on the important  
8           issues of the efficient, forward-looking investment inputs that are consistent with  
9           TELTIRC principles that should go into the model for all three incumbents without being  
10          concerned with how three different models may convert the single input into widely  
11          disparate results. Further, a single cost model would allow the Commission to establish  
12          cost-based rates for the three incumbents in Florida that are easily compared and would  
13          have more certainty that the resulting costs borne by ALECs for collocation would be  
14          consistent between the three Florida incumbents.

15   **Q.     WHAT SINGLE MODEL WOULD YOU RECOMMEND TO THE**  
16   **COMMISSION?**

17   A.     As noted earlier, the BellSouth Cost Calculator has significant advantages over the Sprint  
18           and Verizon cost models with regards to its comprehensive ability to internally calculate  
19           and flexibly apply cost factors. As I alluded to above and will discuss in more detail  
20           below, the BellSouth Cost Calculator is the only model of the three that easily permits the  
21           Commission to change the cost of capital inputs and have these inputs flow through to  
22           resulting costs for the three companies.

23           Another important benefit to the BellSouth Cost Calculator is that it is the only  
24           one of the three cost models that develops a comprehensive set of collocation elements  
25           for all of the forms of collocation. Sprint has an extremely limited set of cost elements  
26           that simply does not begin to address all of the necessary rate elements for collocation.

1 Further, Verizon's while more comprehensive than Sprint's does not include the  
2 comprehensive set of collocation rate elements found in the BellSouth Cost Calculator.

3 Finally, the BellSouth Cost Calculator is flexible allowing the user to easily add  
4 new cost elements if necessary and it is auditable in that all of the internal calculations  
5 within the model can be exported to EXCEL spreadsheets to demonstrate how the  
6 calculations within the model are conducted. In short, the BellSouth Cost Calculator  
7 presents the best alternative for developing collocation costs among the models submitted  
8 in this proceeding and the Commission should use this model to establish a  
9 comprehensive and consistent set of collocation rates for Florida ALECs.

10 **IV. FACTOR APPLICATION ISSUES**

11 **Q. CAN YOU GIVE THE COMMISSION A SENSE OF THE APPROACHES**  
12 **TAKEN BY THE THREE INCUMBENTS WITH REGARDS TO THE COST**  
13 **FACTORS USED IN THIS COLLOCATION PROCEEDING?**

14 A. Yes. BellSouth's cost factor approach is straightforward. Mr. Shell identifies  
15 BellSouth's approach in his Direct Testimony on pages 9-10:

16 BellSouth used the same cost methodology previously approved by  
17 this Commission in its Orders in Docket No. 990649-TP (Order  
18 No. PSC-01-1181-FOF-TP, date May 25, 2001 and Order No.  
19 PSC-01-2051-FOF-TP, dated October 18, 2001). Additionally,  
20 BellSouth has made all applicable ordered adjustments in that  
21 docket. For example, BellSouth is using the ordered cost of  
22 capital, depreciation rates, and income tax factor.

23 In general, BellSouth has utilized the same cost factors for collocation that this  
24 Commission already approved for unbundled elements generally. This is appropriate in  
25 that collocation is simply the vehicle for obtaining access to unbundled elements as well  
26 as for interconnecting with BellSouth's network. It is only reasonable that the same cost  
27 factors that are used to establish the costs for unbundled elements should be used to  
28 establish the costs for collocation as well.

1                   Sprint claims to have taken a similar approach. Specifically, Sprint notes the  
2 following::

3                   Annual charge factors (ACF) were determined based on the capital  
4 structure, debt and equity costs and tax rates ordered for Sprint by  
5 the Florida Public Service Commission on January 8, 2003 in  
6 Docket No. 990649B-TP. The common cost factor applied to  
7 collocation rate elements is also consistent with the Commission's  
8 order in Docket No. 990649B-TP. (Davis Direct, p. 11)

9                   While, Mr. Davis' testimony on behalf of Sprint makes this representation, it has not  
10 been possible for me to confirm whether this is the case. *First*, Sprint makes reference to  
11 a model entitled the "Annual Charge Factor Model" where its cost factors are apparently  
12 developed. All that is loaded into Sprint's collocation cost study is a single hard-coded  
13 number. Given the importance of this model in developing Sprint's proposed costs, this  
14 model should have been submitted with its cost filing. Nonetheless, Sprint has left the  
15 Commission in the position of simply having to trust that Sprint has used the appropriate  
16 approved factors.

17                   *Second*, as noted earlier with DC Power, Sprint's cost factors on their surface do  
18 not appear to be reasonable. I have been able to confirm that BellSouth did in fact use  
19 the factors approved by the Commission through comparing the factors to BellSouth  
20 UNE compliance filings in Florida so I am confident as a baseline that the BellSouth cost  
21 factors accurately reflect the Commission's prior orders. For DC Power, as an example,  
22 the factors proposed by Sprint in this proceeding are approximately 37.6 percent higher  
23 than the factors used by BellSouth. On its surface, there does not appear to be any reason  
24 that the costs within Sprint should be 37.6 percent higher than the costs within BellSouth.  
25 Moreover, when the Commission-approved cost of capital inputs are compared, there is  
26 virtually no reason to believe there should be such a difference. Specifically, the  
27 BellSouth approved cost of capital is 10.24 percent. *See* Florida Public Service



1 Commission, *In re: Investigation Into Pricing of Unbundled Network Elements*, Docket  
2 No. 990649-TP, Order No. PSC-01-1181-FOF-TP, Issued: May 25, 2001, p. 188. Sprint,  
3 on the other hand, actually has a lower Commission-approved cost of capital at 9.86  
4 percent. See Florida Public Service Commission, *In re: Investigation Into Pricing of*  
5 *Unbundled Network Elements (Sprint/Verizon Track)*, Docket No. 990649B-TP, Order  
6 No. PSC-03-0058-FOF-TP, Issued: January 8, 2003, p. 70. The bottom line is that while  
7 I cannot confirm whether Sprint has accurately reflected the Commission's ordered cost  
8 factors in its collocation cost filing, on their surface the factors appear to be significantly  
9 overstated given the similarity in the underlying cost of capital. Certainly the cost of  
10 capital is only one of the inputs that help to derive to cost factors for a particular  
11 company. However, it is the most influential input on the resulting cost factors and leads  
12 me to believe that Sprint's factors do not appear to be reasonable in light of the  
13 Commission's apparent attempt to set the cost factors at relatively similar levels.

14 While BellSouth and Sprint both acknowledge that the use of the existing  
15 approved factors are the appropriate route to take for collocation costs (even though I  
16 believe Sprint may not have implemented this approach), Verizon has taken a very  
17 different tact. Specifically, Mr. Vander Weide has recommended a cost of capital of  
18 18.36 percent. (Direct Testimony of James H. Vander Weide, , p. 62.) By way of  
19 comparison, the Florida Commission ordered the use of a 9.63 percent cost of capital for  
20 establishing UNE rates. See Florida Public Service Commission, *In re: Investigation*  
21 *Into Pricing of Unbundled Network Elements (Sprint/Verizon Track)*, Docket No.  
22 990649B-TP, Order No. PSC-02-1574-FOF-TP, p. 88. In other words, Verizon proposed  
23 to almost double the cost of capital in this collocation proceeding above that which was  
24 recently ordered by this Commission for use in establishing unbundled element rates. It

1 is simply not reasonable to use a cost of capital proposal that is almost double that which  
2 was used by this Commission to set the rates for unbundled elements that the collocation  
3 arrangements will provide access to. Moreover, I should point out that if the cost of  
4 capital was subject to a fresh look in this proceeding, AT&T would have proposed a cost  
5 of capital in the seven percent range based on recent filings in Texas and California that I  
6 have been a part of.

7 **Q. HOW DO YOU PROPOSE TO ADDRESS THE COST FACTOR ISSUES GIVEN**  
8 **THE INCONSISTENCY IN SPRINT'S FACTORS AND THE SIGNIFICANT**  
9 **DIFFERENCE IN VERIZON'S PROPOSED FACTORS?**

10 A. With BellSouth, the factors that have been included in the BellSouth Cost Calculator will  
11 not be changed. However, for Sprint and Verizon, I would recommend that the  
12 Commission use the cost of capital inputs that it has ordered in Docket No. 990649B-TP,  
13 Order No. PSC-03-0058-FOF-TP (Sprint) and Order No. PSC-02-1574-FOF-TP  
14 (Verizon). The BellSouth Cost Calculator as documented earlier has a tool included  
15 within the model that allows the user to load company-specific cost of capital inputs. In  
16 doing this, the BellSouth Cost Calculator then recalculates the appropriate cost factors for  
17 each asset class using the revised cost of capital. Separate runs can then be generated for  
18 Sprint using the Commission-ordered Sprint cost of capital and for Verizon using the  
19 Commission-ordered Verizon cost of capital.

20 **Q. CAN THE SAME APPROACH BE USED TO INCORPORATE THE**  
21 **COMMISSION-ORDERED COMMON COST FACTORS FOR EACH**  
22 **COMPANY?**

23 A. Yes. The BellSouth Cost Calculator provides an input that allows the user to incorporate  
24 a company-specific common cost factor. BellSouth, Sprint, and Verizon-specific  
25 common cost factors have been used in developing my restated collocation rates for each  
26 company.

1 **V. EVALUATION OF COLLOCATION INPUTS**

2 **Q. HOW DO YOU INTEND TO PROCEED IN YOUR ANALYSIS OF THE**  
3 **COLLOCATION INPUTS?**

4 A. Given that the BellSouth Cost Calculator is being used as the starting point for the  
5 development of collocation rates for all three incumbents, I have focused my critique of  
6 these inputs on those found in BellSouth's cost filing. As such, to the extent that I have  
7 left cost inputs unmodified, my implicit recommendation is that the input used by  
8 BellSouth is cost-based and should represent the cost or investment input for all three  
9 companies. However, for those elements where I have proposed an alternative cost or  
10 investment input for BellSouth, my recommendation is that this input should be used  
11 again for all three incumbents.

12 **Q. COULD YOU PLEASE PROVIDE AN OVERVIEW OF THE PROBLEMS THAT**  
13 **YOU FOUND WITH BELLSOUTH'S COLLOCATION COST STUDY?**

14 A. Yes. There are 135 rate elements contained in BellSouth's collocation cost study. The  
15 areas I address, including the proposed corrections that I document in my testimony  
16 affect 58 rate elements. However, while the number of rate elements that need  
17 corrections is large, the corrections can be categorized into seven main areas.

18 *First*, BellSouth's DC Power rate has significant problems that prevent it from  
19 being consistent with TELRIC:

20 (1) BellSouth acknowledges that its investment per amp for DC power is  
21 based upon "augment jobs" for DC power. An "augment job" occurs  
22 when BellSouth alters its power provisioning infrastructure to  
23 accommodate an incremental demand for power. Augments fail to  
24 account for the "total demand" upon which an appropriately constructed  
25 TELRIC cost study must be based. Thus, BellSouth's analysis of its  
26 investment precludes ALECs from obtaining the same economies of scale

1 that BellSouth has with its use of its DC power plant. Because the DC  
2 power unit investment is significantly overstated it must be corrected to a  
3 TELRIC level that accounts for total demand.

4 (2) BellSouth has overstated the AC power component of its DC power rate as  
5 compared to an independent source for this cost in Florida. Moreover,  
6 BellSouth has not reflected the proper efficiency in its rectifiers in its cost  
7 study. The overstatement related to these two problems must be corrected  
8 in BellSouth's DC power rate.

9 (3) BellSouth currently charges for DC power on a *fuse amp* basis. The  
10 Commission has recognized in the order establishing this present  
11 proceeding that charging for DC power on a *load* or *used* basis may be  
12 more appropriate. My testimony will demonstrate that charging for DC  
13 power on a fuse amp basis, even if calculated correctly, does not  
14 efficiently track the costs associated with the DC power plant. My  
15 testimony demonstrates that DC power should have its cost based on the  
16 *usage* that is placed on the plant – not the size of the fuse that is placed in  
17 a power board or Battery Distribution Fuse Bay (“BDFB”). This is  
18 because the fuse has little or no bearing on the cost that BellSouth actually  
19 incurs and is entitled to recover.

20 *Second*, BellSouth has overstated many collocation nonrecurring rate elements  
21 associated with collocation planning, engineering, installation times, and cable records.  
22 This is primarily due to BellSouth's failure to account for activities and costs that the  
23 ALEC bears when establishing the collocation arrangement. In addition, in several

1 instances the time estimates that BellSouth has offered appear overstated based on my  
2 experience or based on comparisons with related tasks in BellSouth's own cost study.

3 *Third*, BellSouth's Floor Space cost is not based on TELRIC costs for a central  
4 office and the space that is occupied by collocation. BellSouth provides little information  
5 about the method that it used to develop the investment. However, it appears that once  
6 again, augments to the central office and not the comprehensive cost to construct a  
7 central office are the basis for BellSouth's investment per square foot. As explained  
8 earlier, TELRIC requires that the total demand for an element be evaluated in developing  
9 the incremental cost for a unit of that demand. In this case, BellSouth has failed to  
10 account for the investment associated with the total space within the central office  
11 thereby overstating the investment per square foot. Given the inappropriate method  
12 BellSouth used in developing its building investment and the general lack of support  
13 provided by BellSouth, my testimony provides a TELRIC analysis for building space cost  
14 that is based on an independent firm's assessment of the forward-looking cost to  
15 construct telecommunications space. In addition, I outline how to take this investment  
16 per square foot and appropriately convert it into costs for collocation space. Finally,  
17 BellSouth fully recovers the land cost for the space occupied by the collocator in its land  
18 and building rate per square foot. However, in several other instances BellSouth attempts  
19 to recover additional land investment on a factor basis for: (1) modifications that are  
20 made to the space; or for (2) the construction of the cage on the space that is already  
21 being recovered by the land and building rate element. My testimony explains why this  
22 double-recovery should not be permitted.

23 *Fourth*, BellSouth has failed to properly account for the quantity of cables that  
24 can be placed in a cable rack in developing the pro-rata cost that the ALEC should bear.

1 I provide details on how to properly calculate these costs and restate BellSouth's cost  
2 study to correct these errors.

3 *Fifth*, BellSouth has not consistently applied fill factors to equipment in the  
4 collocation cost study. These inconsistencies have been identified and corrected.

5 *Sixth*, several of the material items contained in BellSouth's cost study for the  
6 construction cost of a collocation cage are higher than TELRIC. My restatement relies  
7 on external professional cost estimating resources to offer an alternative cost for the  
8 items.

9 *Seventh*, BellSouth has several rate elements related to Space Preparation that  
10 purport to recover costs for retrofitting the central office space to make it capable of  
11 providing collocation. There are several problems with the investment BellSouth seeks  
12 to recover in these elements. However, the principal problem is that in a TELRIC cost  
13 study, the building investment already recovers the forward-looking investment for  
14 central office space capable of housing all carriers' telecommunications equipment.  
15 BellSouth cannot recover a forward-looking investment for the building and then also  
16 recover the cost for modifying that same building to house collocated  
17 telecommunications equipment. Doing so results in a double-recovery of cost that is  
18 inconsistent with TELRIC principles.

19 **Q. HOW WILL YOU ORGANIZE YOUR TESTIMONY ON COLLOCATION?**

20 A. In general, I will address each of the seven categories identified above and explain why  
21 BellSouth's approach or input values are incorrect. I will also recommend an alternative  
22 approach or value and support why my analysis is correct. In instances where a problem  
23 affects several types of rate elements, I make distinctions between the different rate  
24 elements.

1           **A.     DC Power**

2                   1.     Investment per Amp for DC Power

3   **Q.     WHAT INVESTMENT PER DC AMP DID BELLSOUTH USE IN ITS PREVIOUS**  
4   **DC POWER COST STUDY SUBMITTED IN FLORIDA?**

5   A.     BellSouth used an investment per amp of \$165.80 per fuse amp. *See* Florida PSC Docket  
6     Nos. 960846-TP, 960757-TP, 971140-TP Cost Study Filing, Output Report for Element  
7     H.1.8. *See* attached Exhibit SET-2. As best as I can determine this investment per amp  
8     was used to establish BellSouth’s collocation power rates.

9   **Q.     WHAT INVESTMENT PER DC AMP IS BELLSOUTH PROPOSING IN THE**  
10 **CURRENT PROCEEDING?**

11 A.     BellSouth has proposed an investment of \$286.00. This amounts to a 72 percent increase  
12     over the investment BellSouth used in Docket Numbers 960846-TP, 960757-TP, and  
13     971140-TP. Given the nature of how the current investment was developed, the  
14     Commission should reject this increase in investment for the rates BellSouth charges  
15     ALECs for DC power.

16 **Q.     HOW DID BELLSOUTH DEVELOP THE REVISED INVESTMENT FOR DC**  
17 **POWER?**

18 A.     According to BellSouth’s Response to AT&T’s 3<sup>rd</sup> Request for Production (POD No. 32),  
19     BellSouth developed the investment per amp exclusively on the basis of augments for  
20     power for collocators and not based on the total demand for DC power placed on the  
21     power plant by all users -- including BellSouth.

22 **Q.     WHY IS IT WRONG TO USE ONLY AUGMENTS TO DEVELOP THE COST**  
23 **FOR DC POWER?**

24 A.     TELRIC principles require that the costs for unbundled elements or interconnection  
25     utilize *total demand* (the “T” in TELRIC) to develop cost. This principle applies to DC  
26     power as well. BellSouth’s cost study relies only on small power augments. Augments  
27     mean that BellSouth has added a small incremental amount of DC power capacity to its

1 existing power plant to support only the demand for power associated with collocators.  
2 Augments, by nature, do not provide the scale economies in the derivation of the DC  
3 power investment that BellSouth benefits from based on its installation of a  
4 comprehensive DC power plant.

5 This is the same issue that arises when determining rates for unbundled switching.  
6 In that instance, the prices for new switches include a discount that is much larger than  
7 for “growth” jobs for the switch. It is widely accepted under TELRIC principles that  
8 ALECs should not pay the “growth” cost of the switch, but rather should benefit from the  
9 purchase of new switches which include the larger discounts the incumbent obtains. *See*  
10 *FCC First Report and Order*, August 8, 1996, ¶ 677, where it notes: “The term ‘total  
11 service,’ in the context of TSLRIC, indicates that the relevant increment is the entire  
12 quantity of the service that a firm produces, rather than just a marginal increment over  
13 and above a given level of production.” The concept remains the same in TELRIC. This  
14 same TELRIC principle applies to DC power. ALECs should not pay for “growth” or  
15 “augment” jobs in central office power facilities. In addition, when all of the equipment  
16 associated with an entire DC power plant is installed, there are economies of scale in  
17 doing all of this work at one time rather than spreading the work across numerous small  
18 jobs. TELRIC requires that BellSouth size the DC power plant for all demand on the  
19 plant including BellSouth’s demand and then develop the investment consistent with this  
20 total demand. On its face, BellSouth’s use of only small augments associated with the  
21 demand from ALECs clearly contradicts the requirements of a TELRIC cost study.

22 **Q. ARE THERE OTHER PROBLEMS WITH BELLSOUTH’S DATA BESIDES**  
23 **THAT IT IS BASED EXCLUSIVELY ON AUGMENT JOBS?**

24 A. Yes. Again, on its face, the data that BellSouth used was exclusively based on augment  
25 power jobs performed only for collocators. The data did not incorporate BellSouth’s



1 demand for power or account for the total power capacity available in the central office.  
2 However, there are many unusual aspects to BellSouth's DC power investments that  
3 cause the use of its data to be unwarranted. *First*, the data provided by BellSouth does  
4 not support the investment per amp proposed by BellSouth in this proceeding.  
5 Specifically, BellSouth provided a document that it claims supports its investment per  
6 amp – H.1.8, H.1.71, and H.2.4.xls in Appendix F of its backup work papers. I have  
7 reviewed this document and it does not support the investment per amp proposed by  
8 BellSouth. BellSouth's proposed investment per amp is \$429.00 per used or load amp.  
9 See "FLphycol.xls" Workbook, "INPUTS\_Recurring" Worksheet, Row 293 ("Average  
10 Investment per Used Amp"). However, the work paper BellSouth cites to in its response  
11 to AT&T POD No. 32 indicates an investment per amp of \*\*\***BEGIN**  
12 **CONFIDENTIAL** \$ **END CONFIDENTIAL**\*\*\*. See "H.1.8, H.1.71 &  
13 H.2.4.xls" Workbook (Located in Appendix F), "FL" Worksheet, Row 10 (Power  
14 Construction \$\$\$/Amp – Plant Only). The Commission will note that this same  
15 document also contains BellSouth's proposed investment of \$429.00 per amp, but the  
16 backup data simply does not support that investment.

17 **Q. ARE YOU AWARE OF WHY THIS DISCREPANCY EXISTS?**

18 A. Yes. BellSouth has not provided a complete set of the supporting documentation for its  
19 investment of \$429.00 per amp. I know from participation in the collocation proceeding  
20 in Georgia that BellSouth proposed the same investment there as in Florida. However,  
21 when NewSouth – an ALEC participating the in the cost proceeding – filed discovery  
22 with BellSouth, BellSouth provided supporting documentation that led to the \$429.00  
23 investment. BellSouth has been asked for the same support in Florida, but BellSouth has  
24 thus far not produced the documentation. The fundamental difference between the

1 Georgia backup documentation for the \$429.00 investment and the Florida backup  
2 documentation for the \$429.00 investment is that in Georgia BellSouth provided the  
3 backup documentation for all of its states such that the sum of data across all of its states  
4 ultimately led to the investment per amp that it proposed. BellSouth in Florida has only  
5 provided the Florida backup documentation even though it is relying on states outside of  
6 Florida to support its ultimate proposal of \$429.00 per amp.

7 **Q. ARE YOU ABLE TO USE THE INFORMATION FROM THE NEWSOUTH**  
8 **DISCOVERY IN GEORGIA?**

9 A. No. The information I have provided above is public knowledge from the cost  
10 proceeding in Georgia. However, the content of the backup documentation in Georgia is  
11 proprietary to the cost proceeding in Georgia. AT&T has made repeated efforts to have  
12 BellSouth provide this documentation so that Florida can have the same support for  
13 BellSouth's proposed investment as was obtained in Georgia. Thus far, BellSouth has  
14 not provided this documentation. As a result, my evaluation of the support of  
15 BellSouth's investment will be incomplete. Nonetheless, I believe it demonstrates that  
16 the investment per amp proposed by BellSouth should be completely rejected.

17 **Q. WHAT ARE YOUR CONCERNS WITH THE SUPPORT DOCUMENTATION**  
18 **THAT YOU DO HAVE FOR BELL SOUTH'S PROPOSED DC POWER**  
19 **INVESTMENT?**

20 A. As noted earlier, BellSouth's data is based exclusively on the use of augment projects to  
21 support the power needs for ALECs collocating in Florida. However, augments are not  
22 consistent with TELRIC methodology in that they do not reflect the total demand for DC  
23 power in the central office and the total investment to support that demand. Instead,  
24 BellSouth approach calculates the power investment just looking at the cost to augment  
25 its existing plant to supply the demand from the ALECs which provides none of the scale  
26 economies that BellSouth enjoys. (Note: I will point out later that even this calculation

1 was done improperly by BellSouth.) I took the Florida data – the only state that  
2 BellSouth provided data even though its proposed investment is based on region-wide  
3 jobs – and analyzed the distribution of projects done in this state. In Florida, there were  
4 DC power augment projects conducted in 99 central offices. Of these projects, 57 of the  
5 projects are at an investment per amp that is more than double the BellSouth proposed  
6 average. Fully 46 of the projects resulted in investments per amp that were greater than  
7 \$1,000. BellSouth’s proposed average is \$429.00. These investments per amp for so  
8 many of BellSouth’s central offices are simply outside any reasonable estimate of the  
9 forward-looking investment for DC power. Remember, BellSouth proposed an  
10 investment of \$248.70 (on a load or used amp basis) in the previous collocation cost  
11 proceeding in Florida. This investment is much more within the appropriate range of  
12 reasonableness. For this comparison, I took the investment per fuse amp that BellSouth  
13 proposed in the last collocation proceeding and multiplied it by the 1.5 fuse amp to load  
14 amp factor so that it would be comparable to the load or used amp investment proposed  
15 by BellSouth in the present proceeding of \$429.00 per amp.

16 I would also direct the Commission’s attention to a collocation cost proceeding in  
17 Texas that I participated in. I point this out because Southwestern Bell’s collocation cost  
18 filing was made public by the Texas Public Utilities Commission. In Texas,  
19 Southwestern Bell determined that its investment for installing a 2,500 amp DC power  
20 plant is \$677,706.61. *See* Exhibit SET-3 to review Southwestern Bell’s investment  
21 proposal for the 2,500 amp and 4,000 amp DC power plants in Texas. Further,  
22 Southwestern Bell also determined that its investment for installing a 4,000 amp DC  
23 power plant is \$952,581.61. Please note that these values were the investments that  
24 Southwestern Bell *proposed* in Texas. Ultimately, the Commission actually awarded

1 lower investments in that there were numerous issues even with Southwestern Bell's  
2 investments that caused them to be higher than TELRIC. Nonetheless, these examples  
3 demonstrate just how outrageous BellSouth's proposed investments are for Florida.  
4 Please see Exhibit SET-4 for the investments that the Texas PUC ultimately approved for  
5 DC power rates in Texas. These two Southwestern Bell data points lead to an investment  
6 per amp of \$250.81. Further, given that BellSouth's analysis is at times conducted on a  
7 fuse amp basis, this value per amp must be divided by 1.5 to obtain a comparative  
8 investment to that used by BellSouth in its cost study for rate element H.1.8 (DC Power  
9 per Fuse Amp). Thus, Southwestern Bell's proposed investment per amp is \$167.21  
10 whereas BellSouth is seeking \$286.00 per amp. BellSouth's previous investment of  
11 \$165.80 is almost exactly what Southwestern Bell *requested* in Texas.

12 **Q. IS THERE ANY WAY TO CORRECT BELLSOUTH'S DATA TO REMOVE**  
13 **THESE UNREASONABLE AUGMENT INVESTMENT VALUES?**

14 A. Fundamentally, there is no way to correct BellSouth's analysis in total. BellSouth has  
15 failed to provide a TELRIC investment cost study for DC power that includes *all* of the  
16 jobs rather than just the augments for ALECs. However, in addition to the fundamental  
17 error BellSouth made in not accounting for the total demand required in a TELRIC study,  
18 BellSouth also made a calculation error as well in developing the investment per amp. A  
19 review of the BellSouth response to AT&T POD No. 32 shows that BellSouth has taken  
20 the investment for an augment to its power plant and divided by only the DC power  
21 amperage *requested* by the ALEC. However, this does not provide an accurate  
22 representation of the investment per amp *placed* by BellSouth in that BellSouth has  
23 routinely placed more power capacity than the ALEC requested. It turns out that there is  
24 one office in Florida where BellSouth has made a large scale installation of DC power  
25 capacity that begins to provide insight into the efficient, forward-looking investment that

1 BellSouth actually enjoys with its plant. As documented in BellSouth's response to  
2 AT&T POD No. 32, the Gainesville-Main (GNVFLMA) central office added  
3 **\*\*\*BEGIN CONFIDENTIAL END CONFIDENTIAL\*\*\*** amps of DC power  
4 capacity (defined through the rectifier capacity added to the office) at an investment of  
5 **\*\*\*BEGIN CONFIDENTIAL END CONFIDENTIAL\*\*\***. Based on this DC  
6 power installation project, BellSouth's investment per used amp would be \$196.00.  
7 Adjusting this investment to a fuse amp basis using BellSouth's 0.667 load amp to fuse  
8 amp conversion factor arrives at an investment of \$130.73. Given that this investment  
9 per amp does not account for fill, it would need to be adjusted with an 85 percent fill  
10 factor. This is typically the fill factor that I have observed in the development of DC  
11 power investments. This final adjustment leads to an investment of \$153.80. This  
12 investment is almost precisely equal to the \$165.80 that was recommended by BellSouth  
13 in the previous cost proceeding in Florida. While it is slightly lower than what BellSouth  
14 proposed in the last collocation cost proceeding, it is far more indicative of the scale  
15 economies that should be incorporated into a TELRIC calculation of DC power  
16 investment in that it reflects the power plant size – **\*\*\*BEGIN CONFIDENTIAL**  
17 **END CONFIDENTIAL\*\*\*** amps – that is more typical of the total demand for a central  
18 office.

19 Of course, BellSouth distorts this analysis in that instead of dividing the  
20 investment in the power plant by the capacity of the power plant, BellSouth only divides  
21 the investment by the amount of power that the CLEC orders – **\*\*\*BEGIN**  
22 **CONFIDENTIAL END CONFIDENTIAL\*\*\*** amps in this case. This leads to an  
23 investment per load or used amp of \$1,277.35 or 5.54 times higher than would be  
24 consistent with TELRIC. The bottom line is that the Commission should reject

1 BellSouth's approach in that it simply does not represent the scale economies appropriate  
2 with TELRIC and is calculated across an artificially defined capacity that does not reflect  
3 the total demand inherent in a TELRIC analysis.

4 The analysis described above for Gainesville can be extended to all of the central  
5 offices in Florida that have received capacity upgrades to the rectifier plant. The  
6 augment to the rectifier plant is important in that this determines whether capacity has  
7 really been added to the plant or not in that the telecommunications equipment actually  
8 receives its power from the rectifiers with backup provided through batteries and other  
9 equipment. When all of the rectifier augments are considered, the total DC power  
10 investment in those offices totals \*\*\*BEGIN CONFIDENTIAL END  
11 CONFIDENTIAL\*\*\* with a total capacity added of \*\*\*BEGIN CONFIDENTIAL  
12 END CONFIDENTIAL\*\*\* load amps. This leads to an investment per amp of \$248.49  
13 after the application of an 85 percent fill factor. Converting this to fused amps arrives at  
14 an investment of \$165.74. Both the used and fuse amp values are within pennies of the  
15 investment per amp recommended by BellSouth in the prior collocation cost proceeding.

16 **Q. GIVEN THE FUNDAMENTAL PROBLEMS WITH BELLSOUTH'S DATA AND**  
17 **APPROACH TO DEVELOPING ITS INVESTMENT FOR DC POWER, WHAT**  
18 **RECOMMENDATION DO YOU MAKE?**

19 A. Given all of the foregoing problems, I recommend that the Commission retain the  
20 investment per amp that was used by BellSouth in setting the previous DC power rate in  
21 Florida. In other words, I recommend that the Commission use the \$165.80 for fuse amp  
22 or \$248.70 per used amp that was previously used by BellSouth in Docket Numbers  
23 960846-TP, 960757-TP, and 971140-TP in light of BellSouth's failure to provide a  
24 TELRIC study for its DC power investment in this present proceeding. Moreover, these  
25 investments are supported by the data BellSouth has provided in this docket when

1 appropriate conversions are made to reflect a TELRIC calculation of cost from  
2 BellSouth's data.

3 **Q. HAVE ANY OTHER STATE COMMISSIONS IN THE BELLSOUTH**  
4 **TERRITORY RECENTLY UTILIZED THIS INVESTMENT LEVEL TO SET DC**  
5 **POWER RATES FOR COLLOCATION?**

6 A. Yes. The Georgia Public Service Commission recently concluded its re-evaluation of the  
7 costs for UNEs and collocation. Please understand that BellSouth requested the same  
8 investment in Georgia per fuse amp – \$286.00 – that BellSouth is seeking in Florida. In  
9 the Georgia proceeding, the Commission determined that \$165.80 per fuse amp or  
10 \$248.70 per used amp are the appropriate investments to utilized for establishing the  
11 TELRIC cost for DC power. *See* Georgia PSC Docket No. 14361-U, rates approved on  
12 March 18, 2003, written order not yet released.

13 2. AC Component of the DC Power Rate

14 **Q. COULD YOU EXPLAIN WHAT THE AC COMPONENT OF THE DC POWER**  
15 **RATE IS?**

16 A. Yes. There are two main components to the DC Power rate. *First*, the majority of the  
17 cost is associated with recovering the cost of the equipment necessary to generate DC  
18 power. Virtually all telecommunications equipment operates on DC power (or direct  
19 current power). Yet, the power that can be purchased from the electric utility is AC  
20 power (or alternating current power). A whole series of equipment must be installed by  
21 BellSouth to convert this AC power to DC power and provide for its redundancy:  
22 rectifiers (which actually convert the AC power to DC power); batteries (which stabilize  
23 the DC power and provide for short-term backup in the event of an AC power failure);  
24 controllers and power distribution service cabinets (for managing the DC power elements  
25 and distributing the power throughout the central office); and the emergency generator  
26 (for providing long-term backup in the event of a lengthy AC power failure). The cost

1 recovery of these elements constitutes the majority of the costs in the DC Power rate.  
2 *Second*, the other part of the DC Power rate is the AC power that is purchased from the  
3 electric utility that is then converted into DC power. This part of the DC Power rate  
4 element is a smaller part of the overall DC power cost.

5 **Q. ARE THERE PROBLEMS WITH BELL SOUTH'S AC COMPONENT OF THE**  
6 **DC POWER RATE?**

7 A. Yes. There are two. *First*, BellSouth is imposing a higher cost on ALECs for AC power  
8 than what BellSouth itself incurs from the AC electric utility. Specifically, BellSouth has  
9 indicated in its DC Power cost study that BellSouth pays \$0.07 per kilowatt hour for AC  
10 electricity. *See* "FLphycol.xls" Workbook, "INPUTS\_Recurring" Worksheet, Cell B26  
11 ("Average Monthly Cost per KWH") and Cell F26. BellSouth proposed precisely the  
12 same cost per kilowatt hour in Georgia well. However, in Georgia we also obtained  
13 copies of invoices for two of BellSouth's central offices and learned that BellSouth  
14 actually incurs costs that are much lower than the \$0.07 per kilowatt hour that BellSouth  
15 seeks here. The problem in Florida is that AT&T asked the same discovery request as in  
16 Georgia but BellSouth has not provided an adequate response. Nonetheless, alternative  
17 data does exist that allows me to restate the AC kilowatt hour rate.

18 Attached as Exhibit SET-5 to my testimony I have provided the US Department  
19 of Energy Estimated U.S. Electric Utility Average Revenue per Kilowatt Hour to  
20 Ultimate Consumers by Sector, Census Division, and State, Year-to-Date (November)  
21 2002 and 2001. This report provides the average AC kilowatt hour rate for residential,  
22 commercial, and industrial power users for every state in the country. The report is  
23 updated every six months and reflects the average AC rate over the preceding 12 months.  
24 The appropriate category to use for BellSouth is the industrial user category. I am  
25 confident of this selection for at least two reasons. *First*, from experience I know that the



1 incumbent LECs tend to have AC power rates that are most closely approximated by the  
2 rates in this column. *Second*, incumbent LECs normally have load-sharing arrangements  
3 with the AC power provider in that the incumbent LECs can provide their own AC power  
4 if needed. Moreover, incumbent LECs often have agreements that allow them to place  
5 AC power back onto the power grid, if needed by the electric utility. The bottom line,  
6 however, is that I have used the industrial category for 2002 in identifying the appropriate  
7 AC kilowatt hour rate for BellSouth and the other incumbents.

8 **Q. WHAT IS THE SECOND PROBLEM THAT YOU HAVE WITH BELLSOUTH**  
9 **AC COMPONENT OF THE DC POWER RATE?**

10 A. Quite simply, BellSouth has used a rectifier efficiency that is too low. Rectifiers are used  
11 to convert AC power from the electric utility into DC power that is used by  
12 telecommunications equipment. Whenever this conversion is done, there is some loss  
13 that is experienced through the rectifier in that the amount of AC power that is brought  
14 into the rectifier does not come through completely as DC power. The inverse of this  
15 loss is expressed as the efficiency of the rectifier. BellSouth has recommended the use of  
16 85 percent efficiency on its rectifiers. *See* "FLphycol.xls" Workbook, "wp H.1.8"  
17 Worksheet, Row 19 ("Rectifier Efficiency"). In reality, based on the rectifiers used in  
18 AT&T's network which are similar to those used in incumbent networks, the efficiency  
19 of rectifiers is at least 90 percent. There is no reason to believe that BellSouth's rectifiers  
20 should operate at less efficiency than AT&T's. Moreover, in a TELRIC environment, the  
21 most efficient, least-cost technology should be used in the developing the forward-  
22 looking cost.

1 **Q. WHAT RECOMMENDATION DO YOU HAVE FOR THESE ISSUES?**

2 A. The Commission should reduce BellSouth's cost for AC electricity to \$0.053 per kilowatt  
3 hour as documented in Exhibit SET-5. Further, the Commission should implement an  
4 efficiency of 90 percent for the rectifier.

5 3. Fused Amp versus Load or Used Amp

6 **Q. COULD YOU EXPLAIN THE DIFFERENCE BETWEEN "FUSED AMP" AND**  
7 **"LOAD AMP" OR "USED AMP" AS IT RELATES TO DC POWER?**

8 A. The distinction between "load amps" or "used amps" and "fused amps" is important to  
9 understand to develop a cost-based rate for DC Power. The DC "load" or "used amp" is  
10 determined based on the requirements of the equipment being powered. For example, a  
11 piece of telecommunications equipment (or a collocator) may require 15 amps of DC  
12 power. This would be the DC power "load." Later in my testimony I will provide more  
13 detail on the term "load" explaining that it is defined in two forms: List 1 and List 2  
14 Drain. For the time being, the example that follows is illustrative and will be refined later  
15 in the testimony to provide a specific adjustment that must be made to BellSouth's cost  
16 study. The DC power "load" is sourced from the BDFB or power distribution center for  
17 the power plant. It is common engineering practice that if the "load" required on a power  
18 feed is 15 amps, the engineer will "fuse" this feed at around 25 to 50 percent greater than  
19 the "load" or at around 20 to 25 amps in the example I have provided. The 20 to 25 amps  
20 would be the "fuse amps." It is necessary to fuse the power feed at a greater level than  
21 the load on the power feed to avoid having short-term spikes in amperage to the  
22 equipment causing the fuse to blow. Blown fuses stop the flow of power to the  
23 equipment through the power feed. Also, it is necessary not to fuse the feed at too high  
24 of a level because if there is a problem with the telecommunications equipment and it  
25 starts to draw too much amperage, the engineer wants the fuse to blow to protect the

1 telecommunications equipment and the power plant itself. The 25 to 50 percent factor is  
2 used by the engineer to balance these two objectives.

3 It is critical to understand that the economic cost for DC power is based on “used  
4 or load amps” because this is what the collocator or piece of equipment actually uses.  
5 The size of the fuse has engineering significance, but it is irrelevant from a cost  
6 perspective.

7 There is a second distinction that is equally important to understand. Vendors that  
8 sell telecommunications equipment such as Lucent or Nortel identify the load that the  
9 equipment will require with two measurements: List 1 Drain and List 2 Drain. List 1  
10 Drain is the amperage that the equipment uses when the power plant is operating  
11 normally. List 2 Drain is the amperage that the equipment uses when the power plant is  
12 in distress meaning that the batteries are nearing the point of complete failure. It is an  
13 industry standard to provide this type of engineering information for each piece of  
14 equipment. Using this information, engineers base their power drain requirements off of  
15 the List 1 Drain for the equipment, but use List 2 Drain for cable sizing and fuse  
16 requirements for the rare circumstance of meeting the List 2 Drain. Nonetheless, the load  
17 that is important is the List 1 Drain load amps that are placed on the incumbent’s power  
18 plant by the ALEC.

19 **Q. WHY IS THIS IMPORTANT FROM A COSTING STANDPOINT?**

20 A. Quite simply, the cost for DC Power is based on the load that is placed on the plant. This  
21 is what causes BellSouth to incur cost and it is the basis upon which BellSouth should be  
22 compensated according to TELRIC. The size of the fuse that is installed for the ALEC is  
23 somewhat arbitrary and is not directly correlated to the cost that the ALEC is causing  
24 BellSouth to incur. In other words, the ALEC may place several pieces of equipment in

1 its collocation arrangement that have a sum total List 1 usage of 62 amps. Unless  
2 BellSouth's power plant is not operating properly, this is the total load that the collocator  
3 will draw for the equipment placed in the collocation arrangement. However, BellSouth  
4 wants to charge the collocator based on the size of the fuse that is placed into the BDFB  
5 or power distribution center. The size of this fuse can be set at virtually any size larger  
6 than the List 1 (and List 2) drains anticipated. However, the size of the fuse, which  
7 would typically be 90 or 100 amps for the example that I have described, is not indicative  
8 of the costs that BellSouth will incur. The List 1 drain defines the cost that BellSouth  
9 will incur and the cost that the ALEC should bear. This "used amp" drain is measured in  
10 load amps – not fuse amps – and, as such, the rate element for DC Power should also be  
11 based on "load" or "used" amps.

12 **Q. CAN THIS EASILY BE ADJUSTED IN BELLSOUTH'S COLLOCATION COST**  
13 **STUDY?**

14 A. Yes. Actually, BellSouth has already incorporated this adjustment into its BellSouth Cost  
15 Calculator based on the requirements of this Commission. BellSouth has assumed a fixed  
16 relationship between fuse and load in its filing of the BellSouth Cost Calculator in  
17 Florida. BellSouth did not file the BellSouth Cost Calculator with these calculations in  
18 Georgia. However, BellSouth has implemented the calculations for the *load* amp  
19 calculations in the same manner that I provided for in my restatement of the Georgia  
20 version of the BellSouth Cost Calculator on behalf of AT&T. BellSouth has assumed  
21 that for every load amp placed on its plant, 1.5 amps of fusing will be placed at the BDFB  
22 or power distribution center. To convert BellSouth's cost study to a load amp basis the  
23 investment per fuse amp in BellSouth's study would have to be divided by 0.667 to  
24 convert it to an investment per load amp. This is what BellSouth has done in Element  
25 H.1.71.

1 **Q. IS THERE ANY OTHER CHANGE THAT WOULD BE REQUIRED?**

2 A. Yes. While the Commission has reflected its willingness to consider the issue of whether  
3 DC power cost should be recovered on a fuse used basis, there are other adjustments that  
4 would have to be made if the Commission were to determine that a used amp basis were  
5 preferred. The rate element definition in BellSouth's interconnection agreements and in  
6 its collocation handbook would need to be modified to ensure that ALECs pay for DC  
7 power on a load amp basis rather than on a fuse amp basis. In addition, the terms and  
8 conditions in the interconnection agreements and in BellSouth's collocation handbook  
9 would need to be modified to ensure that the cost recovery is based on the List 1 drain or  
10 power usage of the equipment placed in the collocation arrangement by the ALEC.

11 **Q. IS IT EVEN POSSIBLE TO HAVE DC POWER PRICED ON A PER FUSE AMP**  
12 **BASIS, AS BELLSOUTH PROPOSES, AND EVER ACHIEVE A STRUCTURE**  
13 **THAT IS COST BASED?**

14 A. No. I have attempted to devise adjustments that would allow BellSouth to charge for DC  
15 power on a fuse amp basis and have that rate represent the cost that the ALEC is placing  
16 on BellSouth's DC power plant. However, it is simply not possible. As I have stated  
17 repeatedly above, while there are engineering guidelines that facilitate the development  
18 of fuse sizing, ultimately the size of the fuse has very little to do with the actual *load or*  
19 *usage* that is placed on the DC power plant. There can be many different levels of *load*  
20 that can fit within the fuse size that is implemented. However, for each of those different  
21 levels of *load*, it is never the size of the fuse that drives the cost that is being incurred in  
22 BellSouth's DC power plant. It is the *usage* measured as List 1 Drain that causes  
23 BellSouth to incur cost, and therefore the rate structure must be organized around usage  
24 (and not fused amps) to achieve a cost-based system.

1           **B.     Planning, Engineering, and Installation Times**

2   **Q.     YOU INDICATED IN YOUR INTRODUCTION THAT BELLSOUTH HAS**  
3   **OVERSTATED SEVERAL COLLOCATION PLANNING ELEMENTS. COULD**  
4   **YOU IDENTIFY WHICH ELEMENTS YOU ARE REFERRING TO?**

5   A.     Yes. My introduction noted that there are several instances in Collocation Planning  
6           where the ALEC is responsible for and will directly bear the cost of activities that  
7           BellSouth has included in the planning costs for collocation. In doing so, collocators pay  
8           the cost twice in violation of TELRIC principles which require that the cost of  
9           interconnection be based on cost. Those rate elements area:

- 10           (1)     Fiber Entrance Cable Installation, per Cable
- 11           (2)     Security Access System – New Access Card Activation, per Card
- 12           (3)     Security Access System – Replace Lost or Stolen Card, per Card
- 13           (4)     Application Cost, Subsequent
- 14           (5)     Space Availability Report per C.O.
- 15           (6)     Security Access – Initial Key, per Key
- 16           (7)     Security Access – Replace Lost or Stolen Key, per Key
- 17           (8)     Copper Entrance Cable Installation, Per Cable
- 18           (9)     Collocation Cable Records

19           These nine rate elements (and their related elements for other forms of collocation such  
20           as for Virtual Collocation) will be discussed in more detail below.

21           1.     Fiber Entrance Cable Installation

22   **Q.     WHAT PLANNING, ENGINEERING, AND INSTALLATION COSTS HAVE**  
23   **YOU FOUND TO BE OVERSTATED OR DUPLICATED WITH BELLSOUTH'S**  
24   **FIBER ENTRANCE CABLE INSTALLATION ELEMENTS?**

25   A.     *First*, BellSouth has included 4.0 hours for Common Systems Capacity Management for  
26           Riser Cable Installation. *See* FLPHYCOL.xls Workbook, INPUTS\_Nonrecurring  
27           Worksheet, Rate Element H.1.5, Row 160. BellSouth notes that this function and

1 associated time is to: “Coordinate with OSP Construction to plan riser cable  
2 installation.” See FLPHYCOL.xls Workbook, INPUTS\_Nonrecurring Worksheet, Rate  
3 Element H.1.5, Row 161. The problem is that BellSouth’s OSP Construction does not  
4 install the fiber riser cable according to BellSouth’s interconnection agreements with  
5 ALECs and, therefore, BellSouth is not required to coordinate with this group. For  
6 example, the AT&T Interconnection Agreement with BellSouth notes: “AT&T will  
7 provide and install a sufficient length of fire retardant riser cable, to which the entrance  
8 cable will be spliced, which will extend from the splice location to the AT&T’s  
9 equipment in the Collocation Space.” See AT&T-BellSouth Interconnection Agreement-  
10 Florida, February 21, 2002, § 5.3. If AT&T or any other ALEC is responsible for this  
11 cost of installation, which includes coordination with its BellSouth certified vendor to  
12 perform this installation, BellSouth should not be compensated for coordinating with its  
13 OSP Installation group, which is not even performing the work. Thus, these 4.0 hours for  
14 Common Systems Capacity Management for Riser Cable Installation have been removed  
15 from BellSouth’s cost study.

16 *Second*, BellSouth has included 7.5 hours for Outside Plant Engineering. See  
17 FLPHYCOL.xls Workbook, INPUTS\_Nonrecurring Worksheet, Rate Element H.1.5,  
18 Row 162. Although BellSouth identifies the tasks that are associated with this function,  
19 BellSouth does not provide data to support the time associated with the function. In  
20 addition, some of the functions that BellSouth has identified will not be performed by  
21 BellSouth and, therefore, should not be included in this time estimate. For example,  
22 BellSouth has included time for the Outside Plant Engineer to “Draft work order for OSP  
23 construction.” See FLPHYCOL.xls Workbook, INPUTS\_Nonrecurring Worksheet, Rate  
24 Element H.1.5, Row 167. As indicated above, BellSouth does not perform the cable

1 installation according to its interconnection agreements – the collocator is responsible for  
2 this cost. Thus, BellSouth’s Outside Plant Engineers will not be required to develop the  
3 same complex work orders for its OSP construction personnel as it would if it were  
4 actually performing the riser cable installation. All that BellSouth is responsible for is  
5 the splicing that occurs between the fiber entrance facility (that is installed by the  
6 collocator) and the riser cable (that is also installed by the collocator). And even here, the  
7 interconnection agreements indicate that in certain instances the collocator may install  
8 facilities that will not require any splicing. Nor does BellSouth’s time estimate take into  
9 account what work is performed by BellSouth compared to that which the collocator  
10 performs. For instance, BellSouth has included time for the Outside Plant Engineer to  
11 “Schedule work order for OSP construction.” *See* FLPHYCOL.xls Workbook,  
12 INPUTS\_Nonrecurring Worksheet, Rate Element H.1.5, Row 168. The only work  
13 activity that the OSP Construction personnel could be required to perform is the splicing  
14 of the entrance cable to the riser cable. However, this does not always occur based on the  
15 interconnection agreement language contained in BellSouth’s agreements. Thus, this  
16 scheduling task will not always be required. For example, the AT&T-BellSouth  
17 Interconnection Agreement-Florida, February 21, 2002, § 5.3 contains the provision that  
18 the splice is not always required: “In the event AT&T utilizes a non-metallic, riser-type  
19 entrance facility, a splice will not be required.” Finally, BellSouth has included time for  
20 the Outside Plant Engineer to “Coordinate with Master Contractor for manhole entry.”  
21 *See* FLPHYCOL.xls Workbook, INPUTS\_Nonrecurring Worksheet, Rate Element H.1.5,  
22 Row 169. However, the collocator is responsible for the installation of the entrance cable  
23 through the manhole into the interconnection point within the cable vault. The  
24 coordination and the cost associated with this coordination will be borne by the collocator



1 – not BellSouth. In summary, I have reduced BellSouth’s estimate of the time required  
2 for Outside Plant Engineering to 5.5 hours to account for these three problems

3 *Third*, BellSouth has made the same type of errors with its Outside Plant  
4 Construction time estimate of 16.0 hours. *See* FLPHYCOL.xls Workbook,  
5 INPUTS\_Nonrecurring Worksheet, Rate Element H.1.5, Row 170. Specifically,  
6 BellSouth has included time for at least three functions that the collocator, not BellSouth,  
7 is required to perform. They are: (1) Place pull wire; (2) Pull cable into building; and (3)  
8 Place & rack cable in C.O. *See* FLPHYCOL.xls Workbook, INPUTS\_Nonrecurring  
9 Worksheet, Rate Element H.1.5, Rows 172, 173, and 176. The removal of these three  
10 functions leaves BellSouth with the only work that it will perform – splicing of the  
11 entrance cable to the riser cable. In my experience, based on the installation of a 24-fiber  
12 cable, 5.0 hours would be required for this function. This time includes 3.0 hours for  
13 Splicing Preparation Activity associated with set-up, take-down, and travel and 2.0 hours  
14 for fiber splicing based on 5.0 minutes per splice for a 24-fiber cable.

15 *Fourth*, BellSouth has included cost for Manhole Contract Labor that again is  
16 borne directly by the collocator who is responsible for installing the entrance facility  
17 through the manhole into the interconnection point in the cable vault. *See*  
18 FLPHYCOL.xls Workbook, INPUTS\_Nonrecurring Worksheet, Rate Element H.1.5,  
19 Rows 179-189. This cost should be removed from BellSouth’s Fiber Cable Installation  
20 nonrecurring cost.

21 **Q. SHOULD BELLSOUTH HAVE TWO RATE ELEMENTS FOR ENTRANCE**  
22 **CABLE INSTALLATION: ONE WHEN BELLSOUTH PERFORMS SPLICING**  
23 **AND ONE WHEN NO SPLICING IS REQUIRED?**

24 A. Yes. Alternatively, BellSouth could “weight” the costs that only occur when splicing is  
25 required with a factor that is based on how often fiber entrance cable installations require

1 splicing. This would allow BellSouth to retain only one rate element but more accurately  
2 reflect the cost that it incurs. Nonetheless, I do not have information on how often  
3 BellSouth is not required to perform the splicing in the vault. Based upon my experience  
4 in other parts of the country, splicing is generally not required. I would expect that this  
5 would be the same for BellSouth, but do not have independent information on this at  
6 present.

7 **Q. DO THE SAME ADJUSTMENTS YOU HAVE IDENTIFIED ABOVE APPLY**  
8 **EQUALLY FOR THIS ELEMENT IN VIRTUAL COLLOCATION?**

9 A. Yes. BellSouth proposed the same nonrecurring charge of \$1,473 for Fiber Entrance  
10 Cable Installation, per Cable regardless of whether the collocator is using Physical  
11 Collocation or Virtual Collocation. All of the changes that I have proposed apply equally  
12 to both forms of collocation.

13 2. Security Access Labor Times

14 **Q. WHAT PROBLEM HAVE YOU OBSERVED IN THE SECURITY ACCESS**  
15 **LABOR TIMES THAT BELL SOUTH HAS PROPOSED?**

16 A. Primarily, there is a very interesting contradiction in BellSouth's Security Access System  
17 – New Access Card Activation times. BellSouth proposes what I believe to be a  
18 reasonable activation time per request for security cards of 1.0 hour. *See* FLPHYCOL.xls  
19 Workbook, wp H.1.38 NRC Worksheet, Row 17. BellSouth goes on to propose what I  
20 believe to be a reasonable number of access cards of 5.0 cards issued per request. *See*  
21 FLPHYCOL.xls Workbook, wp H.1.38 NRC Worksheet, Row 19. This yields a  
22 calculation of 0.2 labor hours per card. *See* FLPHYCOL.xls Workbook, wp H.1.38 NRC  
23 Worksheet, Row 21. BellSouth calculates this value, but does not use it in the cost study.  
24 Instead, BellSouth then goes through several calculations to develop a value of 0.8583  
25 labor hours per card. *See* FLPHYCOL.xls Workbook, wp H.1.38 NRC Worksheet, Row  
26 33. This is the labor time that is used in the cost study. There is no explanation that I

1 could identify for why BellSouth did not use its reasonable calculation of 0.2 labor hours  
2 per card and instead used the value of 0.8583 labor hours per card. My recommendation  
3 is that 0.2 labor hours per card is more reasonable and should be used.

4 **Q. ARE THERE ANY OTHER LABOR TIMES RELATED TO SECURITY THAT**  
5 **YOU BELIEVE SHOULD BE MODIFIED?**

6 A. Yes. There are two other modifications I believe the Commission should make. *First*,  
7 BellSouth has a higher cost to replace a lost security card than to initially provide one.  
8 Replacement of a card should not take materially longer than providing a new card.  
9 Instead, the replacement of a security card should cost less. Nonetheless, I recommend  
10 that the Commission modify BellSouth's cost for replacing a security card to be the same  
11 as that for initially providing it. I have made the underlying modifications to BellSouth's  
12 cost study labor times to yield this result. Please note also, that even BellSouth has made  
13 this type of assumption for its Security Access Key costs by setting replacement costs at  
14 the same level as new costs.

15 *Second*, unlike with the Security Access Card costs where BellSouth at least  
16 provided some support for the development of its costs, BellSouth has provided no such  
17 support for the Security Key costs. In my experience, the forward-looking choice for  
18 security is the use of a key card. There are many instances where smaller central offices  
19 are secured using other mechanisms. Thus, I would recommend that the Commission set  
20 the Security Key costs equal to those for the Security Card to be consistent with TELRIC,  
21 particularly in light of BellSouth's failure to provide support for the times or costs  
22 associated with the Security Key approach.

1                   3.     Subsequent Application Cost

2     **Q.    WHAT CONCERNS DO YOU HAVE WITH BELLSOUTH'S SUBSEQUENT**  
3     **APPLICATION COST?**

4     A.    There are at least three problems that I have found in BellSouth's Application Cost –  
5           Subsequent nonrecurring cost element. *First*, with an initial application for collocation,  
6           BellSouth has included 6.5 labor hours for Job Grade 58 functions. *See* FLPHYCOL.xls  
7           Workbook, INPUTS\_Nonrecurring Worksheet, Rate Element H.1.1, Row 12. However,  
8           with a subsequent application for collocation, BellSouth has included 7.5 labor hours for  
9           Job Grade 58 functions.<sup>1</sup> *See* FLPHYCOL.xls Workbook, wp H.1.1 & wp H.1.46 NRC  
10          Worksheet, Rate Element H.1.46, Row 25. The problem is that subsequent applications  
11          generally have less labor or at most the same amount of labor. BellSouth provided some  
12          detail regarding the Job Grade 58 functions for an initial application, but did not provide  
13          any detail regarding the activities for a subsequent application. Based on the information  
14          BellSouth provided for the initial application, there is no reason to believe that the  
15          subsequent application should require any more time than an initial application. As a  
16          result, I have reduced the subsequent Job Grade 58 labor time to 6.5 labor hours.

17                 *Second*, Outside Plant Engineering is virtually never involved in a subsequent  
18                 collocation activity because multiple fibers (normally 24) are installed with the initial  
19                 installation for collocation. As a result, the 0.5 labor hours that BellSouth included for  
20                 this function has been removed. *See* FLPHYCOL.xls Workbook, wp H.1.1 & wp H.1.46  
21                 NRC Worksheet, Rate Element H.1.46, Row 30.

22                 *Third*, the level of Parsons Engineering that BellSouth has assumed for an initial  
23                 application and a subsequent application for collocation are the same, which is wrong.  
24                 There is always a significantly greater amount of work involved with an initial

1 application with collocation than there is with a subsequent application. Subsequent  
2 applications are generally associated with additional Cross-Connect arrangements or  
3 incremental power. Occasionally, subsequent applications can be for the addition of  
4 space. However, overall the engineering work will be substantially less than that which  
5 is required for an initial application for collocation. BellSouth has provided no  
6 information substantiating the level of Parsons Engineering that has been included in the  
7 cost study. Thus, I have only been able to make a rough adjustment to BellSouth's value  
8 by reducing it by half. This adjustment is supported by BellSouth making similar  
9 reductions for work activities associated with subsequent applications as compared to the  
10 initial application. See FLPHYCOL.xls Workbook, wp H.1.1 & wp H.1.46 NRC  
11 Worksheet, Rate Element H.1.46, Rows 12-33. Please note that Corporate Real Estate &  
12 Support (JG58) and Corporate Real Estate & Support (JG55) were both reduced by half.  
13 Also, note that Interexchange Network Access Coord (INAC), Circuit Capacity  
14 Management (CCM), and Common Systems Capacity Mgmt. (CSCM) were all reduced  
15 by approximately one-third.

16 4. Space Availability Report

17 **Q. WHAT IS THE DIFFICULTY WITH BELLSOUTH'S PROPOSED SPACE**  
18 **AVAILABILITY REPORT CHARGE?**

19 A. BellSouth's proposed nonrecurring charge of \$572.66 is completely outrageous when  
20 compared to charges that have been established in other parts of the country. It is also  
21 outrageous when compared to the work activity that is necessary to perform this function.

22 **Q. HOW DOES BELLSOUTH'S PROPOSED RATE COMPARE TO THAT**  
23 **DETERMINED FOR OTHER INCUMBENTS AROUND THE COUNTRY?**

24 A. The table below summarizes a selection of the Space Availability Report charges in states  
25 where I have participated in collocation proceedings.

26

State	Space Availability Report Charge
Texas	\$204.06
Missouri	\$168.04
Kansas	\$168.04
Oklahoma	\$168.04
California	\$150.00

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The point of these comparisons is not to suggest the absolute rate that the Commission should order for Florida, but to illustrate that the rate of \$572.66 that BellSouth has put forward in Florida is completely out of range with what other states have ordered (or even that has been proposed by other the incumbent LECs).

**Q. WHAT ARE YOUR CONCERNS WITH BELLSOUTH’S INPUTS IN DEVELOPING THE COST FOR THE SPACE AVAILABILITY REPORT?**

A. BellSouth has inappropriately included costs for developing the Space Availability Report that should be treated as a normal part of being in the telecommunications business. In other words, BellSouth’s development of the cost for this report shows that it intends to transfer to the ALEC the cost for it to inventory the use of its telecommunications space within a central office every time a report of this nature is requested. *See* FLPHYCOL.xls Workbook, INPUTS\_Nonrecurring Worksheet, Rate Element H.1.47, Rows 348-350, and 353-355 for activities that demonstrate that BellSouth intends “to transfer to the ALEC the cost for it to inventory the use of its telecommunications space within a central office every time a report of this nature is requested.” Moreover, the \$572.66 BellSouth is requesting for this report absolutely does not account for efficient processes that I am confident BellSouth has at its disposal such as using computer aided design (CAD) systems to maintain a space inventory. This proposed cost by BellSouth should be completely rejected.

1 **Q. WHAT INPUTS WOULD YOU RECOMMEND THAT THE COMMISSION**  
2 **UTILIZE?**

3 A. *First*, I would retain BellSouth’s estimate of 0.5 labor hours for the Account Team  
4 Collocation Coordinator. *See* FLPHYCOL.xls Workbook, INPUTS\_Nonrecurring  
5 Worksheet, Rate Element H.1.47, Row 341. *Second*, the Common Systems Capacity  
6 Management function will only require one hour to pull the space availability from the  
7 CAD systems that BellSouth has available to it, identify the available space, and provide  
8 this information to the Account Team Collocation Coordinator in an email message.  
9 These are the only two labor times and categories that are necessary for this nonrecurring  
10 rate element.

11 5. Copper Entrance Cable Installation

12 **Q. WHAT PROBLEMS HAVE YOU FOUND WITH BELLSOUTH’S COPPER**  
13 **ENTRANCE CABLE INSTALLATION NONRECURRING CHARGE?**

14 A. There are at least two problems with this element based upon how BellSouth developed  
15 the inputs for this nonrecurring rate element. *First*, similar to the Fiber Entrance Cable  
16 Installation element discussed earlier in this testimony, BellSouth has included costs that  
17 the ALEC will have to pay. Specifically, the ALEC will have to pay the cost of entering  
18 the manhole to deliver its copper cables to that point. Therefore, the manhole cost needs  
19 to be removed from BellSouth’s Copper Entrance Cable Installation element.

20 *Second*, BellSouth has included a “Connect and Test” function performed by  
21 Outside Plant Construction for a total of 16.8333 labor hours in rate element H.1.57. *See*  
22 FLPHYCOL.xls Workbook, INPUTS\_Nonrecurring Worksheet, Rate Element H.1.57,  
23 Row 413. However, this is inappropriate because BellSouth also included a “Connect  
24 and Test” function performed by Outside Plant Construction for a total of 0.4167 labor  
25 hours per 100 copper pairs in rate element H.1.58. FLPHYCOL.xls Workbook,  
26 INPUTS\_Nonrecurring Worksheet, Rate Element H.1.58, Row 432. Both of these rate

1 elements would be required if a collocator ordered a copper entrance facility. However,  
2 the second element that is based on the number of 100 pair increments of copper facilities  
3 that are installed is a more appropriate cost element for the \*\*\***BEGIN**  
4 **CONFIDENTIAL** **END CONFIDENTIAL**\*\*\* function in that the time  
5 will be directly proportional to the amount of work the Outside Plant Construction  
6 personnel are required to perform. As a result, the 16.8333 labor hours in rate element  
7 H.1.57 will be removed.

8 6. Collocation Cable Records

9 **Q. WHAT IS YOUR CONCERN WITH BELL SOUTH'S DEVELOPMENT OF THE**  
10 **COLLOCATION CABLE RECORDS NONRECURRING CHARGE?**

11 A. Quite simply, there is a large portion of the cost that is already recovered through other  
12 elements that the ALEC pays for when it purchases interconnection arrangements from  
13 BellSouth. Specifically, the labor time that BellSouth includes for the Circuit Capacity  
14 Management (CCM) function in Rate Elements H.7.1, H.7.2, H.7.4, H.7.5, and H.7.6  
15 appears to be completely duplicative of functions and labor cost captured in Rate  
16 Elements H.1.1 and H.1.46. It is these latter two elements that recover the cost for the  
17 CCM engineering time with establishing the interconnection arrangements. There is no  
18 reason to duplicate this cost for the cable records as well. In short, I have removed the  
19 CCM time from the Cable Records nonrecurring costs in BellSouth's cost study.

20 **Q. NOTWITHSTANDING THIS CORRECTION TO THE CABLE RECORD**  
21 **LABOR TIMES, DO YOU BELIEVE THAT BELL SOUTH SHOULD CHARGE**  
22 **AN ALEC FOR UPDATING ITS OPERATIONAL SUPPORT SYSTEMS WITH**  
23 **CABLE RECORD INFORMATION GENERALLY?**

24 A. No. Establishing the operational support systems records of an ALEC's cables  
25 terminating on a BellSouth frame is a routine process and is already a cost being paid by  
26 the ALEC through the factors applied on the capital recovery of the equipment  
27 investment that is contained in recurring rates. Additionally, as with any capital asset,



1 making updates to the records is a normal function of maintaining the integrity of the  
2 asset and included in the recurring maintenance charge. This Commission should not  
3 accept BellSouth's nonrecurring rate proposal for Cable Record Charges. AT&T  
4 proposes that there is no cost justification to create such a chargeable collocation element.

5 **Q. DO SPRINT AND VERIZON HAVE CHARGES OF THIS TYPE?**

6 A. No. Sprint and Verizon do not have charges of this type in their collocation rate  
7 proposals. The bottom line is that these costs are simply not reasonable in that they  
8 double-recover costs that are already picked up in recurring elements. Moreover, in my  
9 experience reviewing collocation costs across the country, I do not believe I have seen  
10 any other incumbent charge for Cable Record systems updates as part of the collocation  
11 elements.

12 **C. Floor Space Cost**

13 **Q. WHAT IS YOUR CONCERN WITH BELL SOUTH'S PROPOSED FLOOR**  
14 **SPACE CHARGE?**

15 A. The investment BellSouth has used is higher than publicly available data on  
16 telecommunications space investment. As a result, BellSouth's resulting rate for Floor  
17 Space is inconsistent with TELRIC principles and should be rejected by the Commission.

18 **Q. WHAT PUBLICLY AVAILABLE DATA DID YOU REVIEW TO DETERMINE**  
19 **THAT BELL SOUTH'S INVESTMENT IS IMPROPER?**

20 A. The source that I used for the per square foot cost of building space is R.S. Means. R.S.  
21 Means is a data sourcebook widely used in the construction industry. The data provided  
22 in this sourcebook are compiled from submissions from companies who actually have  
23 constructed telecommunications central offices. Therefore, the investment is an  
24 independent evaluation of the forward-looking cost for central office construction.  
25 Moreover, the investment information contained in the R.S. Means guide can be adjusted

1 to be state-specific because it provides adjustments to modify its “national” numbers to  
2 correspond to numerous cities across the United States including 16 in Florida.

3 **Q. WHY DO YOU BELIEVE IT IS IMPORTANT TO USE AN INDEPENDENT**  
4 **SOURCE FOR THIS INVESTMENT VALUE?**

5 A. There are several advantages to using external sources for construction elements  
6 wherever possible. *First*, the information is verifiable because the source is public.  
7 Because the investment is not based on proprietary information from BellSouth’s  
8 accounting systems or based on adjustments to those systems that the Commission and  
9 ALECs have had no access to, it is far better to use an external source where available  
10 that can be independently evaluated for its veracity. *Second*, the information can be  
11 reviewed to ensure that the costs are competitive and least-cost. R.S. Means is a  
12 guidebook used throughout the construction industry to estimate the cost of construction  
13 projects in a variety of areas. It is in the self-interest of the publishers of the R.S. Means  
14 guidebook to be as accurate and current in its information as possible. Moreover, R.S.  
15 Means has been used by state Commissions and incumbents in developing investments  
16 for collocation. For example, the Texas Public Utilities Commission found the following  
17 in its evaluation of the use of R.S. Means in developing collocation investments:

18 In an effort to determine accurate forward-looking costs, the  
19 Arbitrators agree with AT&T/WorldCom and the Coalition that  
20 R.S. Means should be used as a cost reference. R.S. Means  
21 provides costing figures on a national average. The Arbitrators  
22 believe that R.S. Means provides an objective and independent  
23 cost reference in this proceeding where real costs of the incumbent  
24 are in dispute. ... Without evidence to support the conclusion that  
25 the vendor quotes were not obtained solely for the use of this  
26 regulatory costing proceeding, the Arbitrators find that SWBT’s  
27 “real world” vendor quotes are inflated and overstated when  
28 compared to R.S. Means’ data in similar categories. *See Revised*  
29 *Arbitration Award, Docket No. 21333, Proceeding to Establish*  
30 *Permanent Rates for Southwestern Bell Telephone Company’s*  
31 *Revised Physical and Virtual Collocation Tariffs, April 12, 2001,*  
32 *p. 60.*

1 Moreover, in California, Pacific Bell, a sister company to SWBT, used the 2000 version  
2 of R.S. Means to develop the cost for Cage Partitioning as support for its input in  
3 California. Further, Sprint also relied on R.S. Means for some of the inputs it proposed in  
4 this present cost proceeding. The bottom line is that when construction related elements  
5 such as the cost of constructing a central office are in question, the investment that comes  
6 from an independent source like R.S. Means should be used.

7 **Q. DOES R.S. MEANS EXPLICITLY IDENTIFY THE INVESTMENT FOR A**  
8 **TELECOMMUNICATIONS CENTRAL OFFICE?**

9 A. Yes. R.S. Means provides the total project cost to construct a telephone exchange. *See*  
10 R.S. Means Building Construction Cost Data, 2003, 61<sup>st</sup> Annual Edition, R.S. Means  
11 Company, Inc., Line 17100-870-0010, p. 491. (Hereafter referred to as “R.S. Means.”)  
12 The information provided in R.S. Means is based on the actual construction of  
13 telecommunications central offices by contractors who have then reported back to R.S.  
14 Means what their costs were for the project. R.S. Means compiles this information and  
15 reports the costs in the Building Construction Cost Data guide each year.

16 **Q. COULD YOU PLEASE REVIEW HOW YOU USED THE INFORMATION**  
17 **FOUND IN R.S. MEANS AND HOW YOU CONVERTED THIS INFORMATION**  
18 **INTO A PROPOSED RATE PER SQUARE FOOT?**

19 A. Yes. *First*, R.S. Means provides three different costs per square foot to construct a  
20 central office: ¼ Quartile, Median, and ¾ Quartile. According to the notes  
21 accompanying R.S. Means, the use of the ¾ Quartile figure provides the greatest  
22 assurance that site preparation work and ancillary equipment needs are included in the  
23 investment per square foot. This is the value (\$200.00 per square foot) that I selected for  
24 the calculation.

25 *Second*, R.S. Means provides a “Square Foot Project Size Modifier.” The purpose  
26 for this modifier is to allow for adjustments off of the average investment per square foot

1 based on whether the building being constructed is larger or smaller than average. See  
2 R.S. Means, R171, p. 573. R.S. Means indicates that the typical square footage of the  
3 central offices in its study was 4,500 square feet. In my experience, virtually all central  
4 offices where collocation will be required are larger than 4,500 square feet. They range  
5 from around 20,000 square feet and up. R.S. Means provides for an adjustment for  
6 central offices up to 15,750 square feet by multiplying the average of \$200.00 per square  
7 foot by a factor of 0.90. This leads to an investment of \$180.00. Larger central offices  
8 would actually cost less than this value. Thus, the investment I have included in the  
9 restatement of BellSouth's land and building cost is conservatively high.

10 *Third*, central offices are built to house telecommunications equipment.

11 However, all of the space within the central office is not "assignable" to  
12 telecommunications equipment. Some of the space is used for hallways, bathrooms,  
13 break rooms, offices, and other administrative space. Generally, I have found that  
14 approximately 80 percent of the space within central offices is assignable to  
15 telecommunications use. Thus, to fully recover the investment for the central office, the  
16 \$180.00 investment per square foot must be divided by this factor to yield an investment  
17 per assignable square foot of \$225.00.

18 *Fourth*, and last, the value of \$225.00 is a national value that should be adjusted  
19 based on the information provided by R.S. Means for the 16 cities in Florida.  
20 Specifically, R.S. Means provides indices that should be multiplied by the national  
21 averages to bring the costs in line with those for a particular city. The values for Florida  
22 range from a high of 88.4 percent for Melbourne down to 70.6 percent for Panama City.  
23 The median and the average value for all 16 cities is 81.0 percent. This is the value that I  
24 used. Multiplying the 81.0 percent factor times the investment of \$225.00 yields a final

1 investment of \$182.25. This is the investment that should be used for Florida in lieu of  
2 BellSouth's value for augments of \$268.70. See FLPHYCOL.xls Workbook,  
3 INPUTS\_Recurring Worksheet, Rate Element H.1.6, Row 13.

4 **Q. IN YOUR OPINION DOES THE R.S. MEANS SOURCE PROVIDE A FORWARD**  
5 **LOOKING INVESTMENT FOR FLOOR SPACE COST IN A BELLSOUTH**  
6 **CENTRAL OFFICE?**

7 A. Yes and I recommend that the Commission use the \$182.25 value I derive above. This  
8 figure is calculated based on highly conservative assumptions and is far more likely to be  
9 consistent with the true economic cost for central office floor space than BellSouth's  
10 proposal.

11 **D. Cabling Racking Capacity**

12 **Q. WHAT IS YOUR CONCERN WITH THE CABLE RACKING CAPACITY USED**  
13 **BY BELLSOUTH?**

14 A. Cable racks have a certain capacity of cables that they are able to carry based on the size  
15 of the cable rack and the height to which the cable rack is filled. BellSouth's cost study  
16 assumes a certain number of cables that can be carried in a cable rack and then  
17 determines a capacity cost for the cable based on the percentage of the rack that the  
18 collocator cable occupies. For the Cable Support Structure per Fiber Entrance Cable rate  
19 element, BellSouth has significantly understated the capacity of the cable racks based on  
20 excessively conservative engineering assumptions regarding the size of the cable rack  
21 and pile heights within those racks. In understating the capacity, BellSouth is assigning a  
22 cost greater than TELRIC to collocators. This should be corrected.

23 **Q. COULD YOU PLEASE EXPLAIN WHAT YOU BELIEVE THE APPROPRIATE**  
24 **CAPACITY SHOULD BE AND HOW YOU DEVELOPED THIS CAPACITY?**

25 A. Yes. The capacity that I recommend is 74 cables. BellSouth's proposed capacity is 30  
26 cables. See FLPHYCOL.xls Workbook, wp H.1.7 Worksheet, Row 17. Understating the

1 cable quantity by this amount effectively more than doubles the cost that collocators must  
 2 bear for the Cable Support Structure per Fiber Entrance Cable rate element.

3 The approach that I took to develop the quantity of cables available in a rack was  
 4 to utilize information provided by Bell Labs regarding the capacity of cable racks given  
 5 varying pile heights used in those racks. The table below documents several different  
 6 sized cable racks along with different pile heights and the number of typical cables that  
 7 these racks can contain.

Cable Rack Width		Cable Pile Height											
Rack Size	Cable Space	1"	2"	3"	4"	5"	6"	7"	8"	9"	10"	11"	12"
10"	8.5"	26	51	77	102	128	154	179	204	230			
12"	10.5"	32	63	94	126	158	189	221	252	283	315		
15"	13.5"	41	81	122	162	203	243	284	324	365	405	446	486
20"	18.5"	56	111	167	222	278	333	389	444	500	555	611	666
25"	23.5"	71	141	212	282	353	423	494	564	635	705	776	846
30"	28.5"	86	171	257	342	428	513	599	684	770	855		

8 In my experience, the typical cable rack used for fiber is a 12-inch cable rack. To  
 9 develop the capacity of the cable rack, I have used a conservative pile height for this rack  
 10 of seven inches. With this pile height in this rack, the table above indicates that the  
 11 capacity of the rack is 221 cables. However, this quantity is based on the diameter of a  
 12 DS1 cable containing wiring for 28 DS1s. A 24-fiber riser cable is larger, approximately  
 13 equivalent to three of the DS1 cables. Therefore, the 221-cable count would need to be  
 14 divided by three to arrive at the value that I am recommended of 74 cables.

15 **Q. HAS BELLSOUTH GIVEN ANY INDICATION THAT IT HAS USED THIS**  
 16 **TYPE OF AN APPROACH OR ANY OTHER SYSTEMATIC APPROACH IN**  
 17 **DEVELOPING THE CAPACITY OF ITS VARIOUS TYPES OF CABLE**  
 18 **RACKS?**

19 **A.** No. BellSouth has not documented any systematic approach to developing the capacity  
 20 for its racks. However, the approach that I have described above is the only cost-based  
 21 approach that is appropriate in developing this important cost variable. Therefore, I

1 recommend that the Commission use the value that I have calculated because BellSouth  
2 provided no support for its value – a value that is far out of line with a reasonable, cost-  
3 based level for this input.

4 **E. Fill Factors**

5 **Q. WHAT PROBLEMS HAVE YOU FOUND WITH BELLSOUTH’S USE OF FILL**  
6 **FACTORS IN THE COLLOCATION COST STUDY?**

7 A. Primarily, the problem that I have found is that BellSouth has inconsistently applied its  
8 application of its fill factors. BellSouth has consistently used a fill factor of 85 percent  
9 for the frame equipment that it has included in the collocation cost study.<sup>2</sup> In particular,  
10 every form of terminal equipment – MDF, DSX-1, DSX-3, and LGX – uses 85 percent  
11 for its fill factor. However, when BellSouth applies a fill factor to the POT Frame – a  
12 piece of terminal equipment that BellSouth is also responsible for engineering –  
13 BellSouth has applied a fill factor of **\*\*\*BEGIN CONFIDENTIAL END**  
14 **CONFIDENTIAL\*\*\*** percent. See Flphyscol.xls Workbook, wp H.1.13 Worksheet,  
15 Row 15. Because BellSouth is responsible for engineering the POT Frame, there is no  
16 reason why BellSouth should engineer this piece of terminal equipment at such a less  
17 efficient and discriminatory level as compared to the engineering of frames that  
18 BellSouth uses. Thus, BellSouth should be required to utilize a fill factor that is  
19 consistent with the engineering BellSouth applies to its terminal frames within the central  
20 office – 85 percent.

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<sup>2</sup> See FLPHYCOL.xls Workbook, wp H.1.9 Worksheet, Row 15 for the Distributing Frame Fill Factor at 85 percent in a 2-Wire Cross-Connect; wp H.1.10 Worksheet, Row 15 for the Distributing Frame Fill Factor at 85 percent in a 4-Wire Cross-Connect; wp H.1.11 Worksheet, Row 13 for the DSX-1 Panel Fill Factor at 85 percent in a DS-1 Cross-Connect; wp H.1.12 Worksheet, Row 13 for the DSX-3 Panel Fill Factor at 85 percent in a DS-3 Cross-Connect; wp H.1.31 Worksheet, Row 13 for the LGX Term Fill Factor at 85 percent in a 2-Fiber Cross-Connect; and wp H.1.32 Worksheet, Row 13 for the LGX Term Fill Factor at 85 percent in a 4-Fiber Cross-Connect.

1           **F.       Alternative Construction Prices for Cage Preparation**

2   **Q.   WHAT CONSTRUCTION COSTS IN BELLSOUTH'S COST STUDY HAVE**  
3   **YOU FOUND TO BE OVER-PRICED?**

4   A.   BellSouth's cost estimate for constructing a 100 square foot collocation cage is greatly  
5       overstated. Similarly, the cost estimate BellSouth has developed for constructing a 50  
6       square foot addition to the collocation cage is also greatly overstated. Each of these  
7       needs to be modified to make BellSouth's costs more realistic.

8   **Q.   WHAT APPROACH HAVE YOU TAKEN TO DEVELOP AN APPROPRIATE**  
9   **COST FOR CONSTRUCTING THE 100 AND 50 SQUARE FOOT**  
10 **COLLOCATION ARRANGEMENTS?**

11 A.   As with BellSouth's building investment, I have used R.S. Means to develop the cost for  
12       the elements that go into constructing a collocation arrangement. As discussed earlier in  
13       this testimony, R.S. Means is a guidebook used throughout the construction industry to  
14       estimate the cost of construction projects in a variety of areas. The fundamental problem  
15       is that the construction costs BellSouth has presented for cage construction elements are  
16       significantly higher than an independent, verifiable source – R.S. Means. In a  
17       competitive environment, there would be no reason for BellSouth to use construction  
18       costs that are significantly higher except for the fact the ALECs are a captive customer  
19       who must acquire space within BellSouth's central office for interconnection. Moreover,  
20       simply because BellSouth has proposed certain cage construction costs (providing  
21       virtually no backup documentation) does not make the quotes per se consistent with  
22       TELRIC. The bottom line is that if the cage construction costs go out of line with R.S.  
23       Means, they should not be relied upon at all.

24 **Q.   HOW DID YOU USE R.S. MEANS TO DEVELOP ALTERNATIVE COSTS FOR**  
25 **CAGE CONSTRUCTION?**

26 A.   BellSouth in its support documentation provided the elements and costs that it included in  
27       the construction of a 100 square foot collocation arrangement. *See* "H.1.23 &



1 H.1.24.xls” Workbook (Located in Appendix F), “H.1.23 & H.1.24” Worksheet,  
2 Columns A, H, I, and J. Based on this information, I used R.S. Means to restate all of  
3 those elements for which there was a directly comparable element in R.S. Means. For  
4 example, BellSouth used 30 feet “Welded mesh panels” in the construction of the 100  
5 square foot collocation arrangement. R.S. Means also provides the cost for Woven Wire  
6 Mesh Partitions that come in a panel form just as are used in collocation arrangements.  
7 See R.S. Means, Lines 10605-100-0010 through 10605-100-2200, p. 326. Incumbent  
8 LECs such as Pacific Bell and Southwestern Bell have used precisely this element for the  
9 cost estimate of partitioning material in a collocation arrangement. Based on an eight-  
10 foot high wire mesh partition, the cost per linear foot in Florida is \$29.80.<sup>3</sup> BellSouth’s  
11 cost per linear foot is significantly higher at \$74.87. See “H.1.23 & H.1.24.xls”  
12 Workbook (Located in Appendix F), “H.1.23 & H.1.24” Worksheet, Cell I8. It is  
13 unreasonable for BellSouth’s cost for this element of constructing a collocation cage to  
14 be 151 percent higher than an independent source for constructing the same element.  
15 Moreover, the R.S. Means guide also includes additional cost for overhead borne by the  
16 contractor providing the item to BellSouth and profit for the contractor as well.  
17 BellSouth’s cost should be rejected.

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<sup>3</sup> See R.S. Means, Lines 10605-100-0400 and 10605-100-0700, p. 326. Line 10605-100-0400 provides the cost for a four-foot wide eight-foot high panel of \$150.00. Line 10605-100-0700 indicates that this panel cost must be increased by five percent to account for a five-foot wide panel. Six of these panels would be required to provide for the 30 feet of paneling that BellSouth has included in its study. See BellSouth Telecommunications, Inc., Appendix F, “H.1.23 & H.1.24.xls” Workbook, “H.1.23 & H.1.24” Worksheet, Cell H8. The cost information from R.S. Means leads to a cost of \$31.50 per linear foot (dividing the panel cost increased by the five percent factor by five feet per panel). Next this cost needs to be adjusted to be Florida specific as indicated earlier for the building investment. The factor for this type of material in R.S. Means is 0.9460 (see Exhibit SET-6 for the details on this calculation). Multiplying this factor times the cost per linear foot leads to a final Florida-specific cost of \$29.80.

1 **Q. ARE ALL OF BELLSOUTH'S VALUES SIMILARLY OVERPRICED?**

2 A. Yes. The table below shows the value used by BellSouth in one column and the price  
3 that I used and the source that was relied on for the restatement. I have attached a more  
4 detailed analysis of this table to my testimony as Exhibit SET-6.

<b>Element</b>	<b>BellSouth Cost</b>	<b>Joint Sponsors Cost</b>	<b>Restatement Source</b>
Welded Wire Mesh Enclosure	\$2246.00	\$893.97	R.S. Means
Swinging Door and Lockset	\$726.00	\$529.33	R.S. Means
Dust Protection	\$478.00	\$0.00	Engineering Experience
Electrical Work	\$336.00	\$367.15	R.S. Means
Electrical Grounding	\$1558.00	\$675.33	R.S. Means
Signage	\$132.00	\$132.00	None
General Conditions	\$433.00	\$0.00	Included in R.S. Means
Contractor's Fee	\$709.00	\$0.00	Included in R.S. Means
Architectural/Engineering Fee	\$1059.00	\$1059.00	None
Project Management Fee	\$529.00	\$529.00	None
<b>Total</b>	<b>\$8206.00</b>	<b>\$4185.78</b>	

5

6 **Q. COULD YOU EXPLAIN WHY YOU REMOVED THE DUST PARTITION**  
7 **COST?**

8 A. Yes. In my experience, there is virtually no dust created with the type of work that is  
9 required to install the wire partitions, lighting, and grounding work identified above. The  
10 main source of dust is the drilling that would be required for securing the partitions to the  
11 floor. However, I have directly observed Lucent Technologies personnel installing  
12 framing material in telecommunications lineups that required drilling and not installing a  
13 dust curtain. The reason for this is that the drills actually have a vacuum that captures the  
14 dust that is caused at the time of drilling so that the expense of installing the dust curtain  
15 is eliminated.

16 **Q. DID YOU USE THE SAME PROCESS WITH YOUR RESTATEMENT OF THE**  
17 **50 SQUARE FOOT ADDITION?**

18 A. Yes. BellSouth's approach to developing the incremental cost for a 50 square foot  
19 addition was based on rearranging cage construction components. The reality is that this

1 element would more typically be used for building a properly sized cage from the  
2 beginning. As such, I have identified the elements needed to add an additional 50 square  
3 feet of space to a cage that is ordered. I identified in Exhibit SET-6 what I believed  
4 would be required and developed the cost for the elements. BellSouth's value is \$947.  
5 The value I developed is \$552.60. Again, the cost difference results primarily from the  
6 cost for the partitioning.

7 **G. Space Preparation Costs**

8 **Q. WHAT IS THE SPACE PREPARATION ELEMENT USED FOR?**

9 A. It appears that BellSouth uses the Space Preparation rate elements to recover costs it  
10 alleges are necessary to generally prepare the telecommunications space within its offices  
11 for ALECs. BellSouth identifies three elements that it charges for associated with Space  
12 Preparation: Cage Cost Set Fee, Barrier Wall, and Card Reader. The Barrier Wall price  
13 changes based on how many feet BellSouth installs, but it appears that the largest costs  
14 are for the Card Reader.

15 **Q. WHAT ARE YOUR CONCERNS WITH BELLSOUTH'S COSTS FOR THE**  
16 **SPACE PREPARATION ELEMENT?**

17 A. Before getting into the specific problems with BellSouth's cost development, it is first  
18 important to understand the principles around the costs for security, which substantially  
19 affect BellSouth's inputs for this element. It is important to understand that the Federal  
20 Communications Commission ("FCC") *Advanced Services Order* requires that BellSouth  
21 not impose a security requirement on ALECs for collocation that is any more stringent  
22 than what BellSouth imposes on its own employees or authorized contractors working on  
23 BellSouth's equipment.<sup>4</sup> See First Report and Order and Further Notice of Proposed  
24 Rulemaking, *In the matter of Deployment of Wireline Services Offering Advanced*

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4

1        *Telecommunications Capability*, CC Docket 98-147, FCC 99-48 (rel. March 31, 1999)  
2        (“FCC Advance Services Order”), ¶ 47. In my experience, in central offices where card  
3        readers exist, they are used by all of the personnel entering the central office including  
4        the incumbent’s employees and authorized contractors that have a need to enter critical  
5        areas of the incumbent’s central office. Moreover, where other forms of secured  
6        entrances exist (e.g., keyed door or combination lock access), these are maintained for  
7        use in securing access to space for the incumbent’s employees or authorized contractors  
8        as well. There is no reason to believe that BellSouth does things any differently in  
9        Georgia. However, in proposing the Space Preparation element in Georgia, BellSouth  
10       has incorporated significant additional security cost for collocators to be included in the  
11       costs for collocation. In effect, BellSouth has assumed that it must have expensive new  
12       card readers, barrier walls, and other security related costs that the collocator must pay  
13       for exclusively. It is precisely this type of discriminatory security treatment that the FCC  
14       was trying to avoid in the *Advanced Services Order* with its prohibition on treating  
15       ALECs differently from the incumbent’s employees or authorized contractors.

16    **Q. CAN YOU EXPLAIN IN MORE DETAIL WHY YOU BELIEVE THESE**  
17    **SECURITY MEASURES ARE DISCRIMINATORY AS COMPARED TO HOW**  
18    **BELLSOUTH TREATS ITS OWN EMPLOYEES OR AUTHORIZED**  
19    **CONTRACTORS?**

20    A. The Card Reader and new barrier walls that BellSouth is imposing are unnecessary and,  
21    again inconsistent with FCC guidelines on the costs for security. BellSouth’s normal  
22    course of business is to have a Card Reader either at the entrance to the building or at the  
23    entrance into the telecommunications space or at both. When the ALEC employee passes  
24    through these initial security card readers, the ALEC employee will be identified and the  
25    time of his or her entry will be documented. However, BellSouth then accounts for an  
26    additional Card Reader for which it seeks full recovery from collocators. There is no

1 need to perform a second (or potentially third) validation of the ALEC employee's entry  
2 into the collocation arrangement. Security within the collocation arrangement can be  
3 efficiently provided via key-locked doors, the cost for which is already included in the  
4 cage preparation element. As a result, it is unnecessary to include BellSouth's cost for  
5 the Card Reader as an input for Space Preparation.

6 The barrier walls are also not appropriate in that BellSouth does not treat its own  
7 authorized contractors in this way. The barrier walls are essentially an unnecessary cost  
8 to prevent the ALEC from walking where BellSouth does not want them. In effect,  
9 BellSouth's approach to security is to assume that the ALEC employees are effectively  
10 criminal – severely limit where they can walk and time stamp every door through which  
11 they pass. Because BellSouth does not treat its employees and authorized contractors in  
12 this way, BellSouth should not treat ALEC collocators in this way either. Thus, I have  
13 removed these costs from my restatement of BellSouth's Space Preparation element.

14 **VI. PROPOSED COLLOCATION RATES**

15 **Q. DO YOU HAVE PROPOSED COLLOCATION RATES FOR BELL SOUTH,**  
16 **SPRINT, AND VERIZON?**

17 A. Yes. The proposed collocation rates are attached as exhibits to this testimony and are  
18 consistent with the modifications outlined above. Specifically, Exhibit SET-7 provides  
19 the proposed collocation rates for BellSouth; Exhibit SET-8 provides the proposed  
20 collocation rates for Sprint; and Exhibit SET-9 provides the proposed collocation rates  
21 for Verizon. Finally, Exhibit SET-10 is a detailed change matrix outlining the  
22 modifications that were made to the underlying inputs in the BellSouth input worksheets  
23 to the BellSouth Cost Calculator.

24 **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

25 A. Yes.

**STEVEN E. TURNER**

2031 Gold Leaf Parkway  
Canton, Georgia 30114

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**KALEO CONSULTING EMPLOYMENT EXPERIENCE:**

**TELECOMMUNICATIONS AND FINANCIAL CONSULTANT (Jan 1997-Present)**

- Provide expert testimony on technical issues surrounding the unbundling and interconnection to incumbent Local Exchange Company (ILEC) networks. The testimony includes analysis of ILEC unbundling and interconnection per the Telecommunications Act of 1996 (Section 271) as well as other technical issues of local market entry. Further, the testimony includes evaluating and conducting unbundled element and interconnection cost studies.
- Provide expert testimony on the level and extent of facilities-based competition in the local market place. This testimony which quantitatively and economically evaluates the extent of competition results in an assessment of ILEC compliance with Section 271 proceedings.
- Develop models to aid companies in developing market entry plans for the local telecommunications market. This assistance includes evaluating what market entry alternatives as well as which geographies provide the best profit opportunities for the new entrant.

**AT&T EMPLOYMENT EXPERIENCE:**

**DISTRICT MANAGER - CONNECTIVITY NETWORK PLANNING - LI&AM (Feb 1996-Dec 1996)**

- Managed the development of AT&T's Infrastructure Plans of Record for the Southwest region. These plans entailed defining the right mix of built and leased infrastructure to meet AT&T's local offer needs at the least cost.
- Managed AT&T's dedicated access inventory in the Southwest region. This effort involved identifying the optimum supplier(s) in each market for AT&T's access needs to meet both financial and strategic objectives.

**MANAGER - STRATEGIC ACCESS PLANNING - Access Strategic Planning (Nov 1994-Feb 1996)**

- Managed the development of strategic models to analyze alternatives for entering the local market. These models considered various technologies for entering local that would optimize the contribution to AT&T from a revenue, expense, and capital perspective.

**RE-ENGINEERING MANAGER - Network Operations (Jul 1994-Oct 1994)**

- Directed a CCS-NSD management-union team in re-engineering the engineering, provisioning, and maintaining of the Operator Services network. Delivered a re-engineered process that reduced operational expense significantly while mitigating the impacts on customers and employees.

**PROJECT MANAGER/SYSTEM ENGINEER - CCS Centralized Test Center (Jan 1992-Jun 1994)**

- Coordinated implementation plans and system development for new services and network elements in the Common Channel Signaling (CCS) Network. The planning scope included provisioning, monitoring, and maintaining the T1.5 facilities for the CCS signaling circuits.
- Acquired funding (development, capital, and head count) through writing and defending business cases in support of projects for new services or network elements in the CCS Network. Upon approval, coordinated the implementation of system development and capital projects affecting the CCS Centralized Test Center.

## **AT&T EMPLOYMENT EXPERIENCE (cont.):**

### **DEPARTMENTAL QUALITY MANAGER - Network Operations (Jan 1990-Jan 1992)**

- Developed the Network Operations Quality Management System and implemented it into an organization of 5000 people. Implementation required gaining organizational support for staffing and training 40 Quality Specialists and managing their efforts in transferring the quality technology into Network Operations.

### **OPERATIONS SUPERVISOR - Regional Network Service Center (Nov 1988-Dec 1989)**

- Managed the Regional Network Service Center serving AT&T customers in the Southeastern United States through correcting their service troubles. Responsibilities included leading a team of 20 associates who responded to over 2000 customer troubles per month and escalating with Local Exchange Companies to remove barriers to trouble resolution.

### **4ESS SWITCH ENGINEER - Network Engineering Services (Dec 1987-Nov 1988)**

- Identified current levels of asset utilization, analyzed future needs, and developed a capital budget to purchase and provision the necessary equipment to efficiently meet customer needs. Managed the implementation of over \$10M in capital projects.

## **GENERAL ELECTRIC EMPLOYMENT EXPERIENCE:**

### **RESEARCH AND DESIGN ENGINEER - Simulation and Control Systems (Jun 1986-Dec 1987)**

- Designed and developed a major sub-system for a high-speed graphics simulator supporting both defense and commercial customers.
- Designed and developed a Very Large-Scale Integrated (VLSI) Chip with over 80,000 transistors used in the video display sub-system for the high-speed graphics simulator.

## **ACHIEVEMENTS:**

- Developed the strategic planning system used throughout AT&T Connectivity Planning that identifies the mix of connectivity options (Wireless, CATV, LEC) that AT&T should implement within a market. This model is being used to determine AT&T's local market entry strategy for the entire country.
- Re-engineered the Operator Services operations processes through a collaborative effort of management and union employees yielding \$19.9 million in operational expense savings annually while making the new organization more customer responsive.
- Planned and implemented a modification to the CCS Network data collection architecture resulting in operational expense savings of \$7.3 million per year.
- Significantly advanced the implementation of Total Quality Management in Network Operations through the Quality Specialist strategy initiative begun in 1990.
- Completed development of a Win Back Program for non-AT&T customers who called the Regional Network Service Center in error. This program generated over \$1.6 million in new revenue for AT&T in 1989.
- Designed and developed a Management Information System enabling the measurement of asset utilization in switching equipment at any point in time. The use of the information provided with this system and the resulting changes in engineering practices reduced Network Operations under-utilized switching assets by approximately \$250 million.
- Re-engineered the installation process for switching equipment resulting in a 70% reduction in the installation interval.
- Designed and developed the largest VLSI chip with General Electric at that time in only five months.

**EDUCATION:**

- August 1990:**           **Masters of Business Administration Degree - Finance**  
Georgia State University  
Atlanta, Georgia
- December 1986:**       **Bachelor of Science Degree - Electrical Engineering**  
Auburn University  
Auburn, Alabama



## Recurring Cost Summary

Docket Nos. 981834-TP and 990321-TP  
 Witness: Turner  
 Exhibit No. \_\_\_\_\_ (SET-2)  
 Page 1 of 4

Florida  
 H.1.8 - Physical Collocation - Power, Per Ampere

4/2/03

	<u>Volume Sensitive</u>			<u>Volume Insensitive</u>		
	Direct Cost	Shared Cost	TELRIC	Direct Cost	Shared Cost	TELRIC
Recurring Cost Devel. Sheets Cols L, N, & O	\$3.8369	\$0.0000	\$3.8369			\$0.0000
<b><u>Other Expenses</u></b>						
Monthly Power Usage	\$2.8461	\$0.0000	\$2.8461	\$0.0000	\$0.0000	\$0.0000
Total Monthly Cost	\$6.6830	\$0.0000	\$6.6830	\$0.0000	\$0.0000	\$0.0000
Gross Receipts Tax Factor			X 1.0153			X 1.0153
Cost (including Gross Receipts Tax)			\$6.7853			\$0.0000
Common Cost Factor			X 1.0000			X 1.0000
Monthly Economic Cost			\$6.7853			\$0.0000

**Total Monthly Economic Cost : \$6.7853**

**Investment Development (Excluding Land, Building, Pole, and Conduit)  
Volume Sensitive**

Docket Nos. 981834-TP and 990321-TP  
Witness Turner  
Exhibit No. \_\_\_\_\_ (SET-2)  
Page 2 of 4

Florida  
H.1.8 - Physical Collocation - Power, Per Ampere

4/2/03

	A	B	C=AxB	D1	D2	D3	D4	D5	E=Cx(D1xD2 x...xD5)	F	G=ExF		
				In-Plant Factors (Default = 1)						Supporting Equipment &/or Power	Total		
	<u>FRC</u>	<u>Sub FRC</u>	<u>Material</u>	<u>Inflation Factor</u>	<u>Adjusted Material</u>	<u>Plug-in Inventory Factor</u>	<u>Mat'l Factor</u>	<u>Telco Factor</u>	<u>Plug-in Factor</u>	<u>Hardwire Factor</u>	<u>In-Plant Investment</u>	<u>Supporting Equipment &amp;/or Power Loading</u>	<u>Total Investment</u>
Digital Elec Switch - In-Plant Invest. w/o power in Plant Specific ACF	377CP		\$165 8000	0 9966	\$165 2363	1 0000	1 0000	1 0000	1.0000	1 0000	\$165.2363	1 0000	\$165.2363

**Land, Building, Pole, and Conduit Investment Development  
Volume Sensitive**

Docket Nos. 981834-TP and 990321-TP  
Witness: Turner  
Exhibit No. \_\_\_\_\_ (SET-2)  
Page 3 of 4

**Florida  
H.1.8 - Physical Collocation - Power, Per Ampere**

	<u>FRC</u>	<u>Investment</u>									
Land - COE	20C	\$1,536.7	=	Sum of Col C							
Buildings - COE	10C	\$22,521.7	=	Sum of Col E							
4/2/03			A=Prev Page	B	C=(AxB)	D	E=(AxD)	F	G=(AxF)	H	I=(AxH)
			Col G								
	<u>FRC</u>	<u>Sub FRC</u>	<u>Investment</u>	<u>Land Factor</u>	<u>Land Investment</u>	<u>Building Factor</u>	<u>Building Investment</u>	<u>Pole Factor</u>	<u>Pole Investment</u>	<u>Conduit Factor</u>	<u>Conduit Investment</u>
Digital Elec Switch - In-Plant Invst w/o power in Plant Specific ACF	377CP		\$165,236.3	0.0093	\$1,536.7	0.1363	\$22,521.7	0.0000	\$0.0000	0.0000	\$0.0000
					<u>\$1,536.7</u>		<u>\$22,521.7</u>		<u>\$0.0000</u>		<u>\$0.0000</u>

Recurring Cost Development  
Volume Sensitive

Docket Nos 981834-TP and 990321-TP  
Witness Turner  
Exhibit No \_\_\_\_\_(SET-2)  
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Florida  
H 1.8 - Physical Collocation - Power, Per Ampere

4/2/03	A=Prev Page Col A	B	C=(AxB)	D	E=(AxD)	F	G=(AxF)	H	I=(AxH)	J	K=(AxJ)	L=(C+E+G+ I+K)	M	N=(AxM)	O=(L+N)	
	<u>FRC</u>	<u>Investment</u>	<u>Depreciation Factor</u>	<u>Depreciation</u>	<u>Cost of Money Factor</u>	<u>Cost of Money</u>	<u>Income Tax Factor</u>	<u>Income Tax</u>	<u>Plant Specific Factor</u>	<u>Plant Specific Expense</u>	<u>Ad Valorem Factor</u>	<u>Ad Valorem Expense</u>	<u>Direct Cost</u>	<u>Shared Cost Factor</u>	<u>Shared Cost</u>	<u>TELRIC</u>
Land - COE	20C	\$1 5367	0 0000	\$0 0000	0 1125	\$0 1729	0 0508	\$0 0781	0 0000	\$0 0000	0 0120	\$0 0184	\$0 2695	0 0000	\$0 0000	\$0 2695
Buildings - COE	10C	\$22 5217	0 0216	\$0 4855	0 0919	\$2 0693	0 0415	\$0 9352	0 0053	\$0 1194	0 0120	\$0 2703	\$3 8796	0 0000	\$0 0000	\$3 8796
Digital Elec Switch - In-Plant Invt w/o power in Plant Specific ACF	377CP	\$165 2363	0 1000	\$16 5236	0 0716	\$11 8285	0 0324	\$5 3457	0 0376	\$6 2129	0 0120	\$1 9828	\$41 8936	0 0000	\$0 0000	\$41 8936
Annual Total		<u>\$189 2947</u>										<u>\$46 0426</u>		<u>\$0 0000</u>	<u>\$46 0426</u>	
Monthly Total (Annual Total / 12)												\$3 8369		\$0 0000	\$3 8369	

**Physical Collocation 48V DC Power Consumption Costs**

Element	Description	2500 Amp				4000 Amp				Re-useable	Used By	Remarks
		Engineer	Furnish	Install	Total	Engineer	Furnish	Install	Total			
1200 Amp BDFB	A & B Feed, e/w all shelves and fuses	\$ -	\$ 14,400.00	\$ 5,600.00	\$ 37,349.00	\$ -	\$ 14,400.00	\$ 5,600.00	\$ 37,349.00			
750MCM cable	Between -48V DC Power Plant & BDFB (4 Bat, 4 Return)		\$ 9,360.00	\$ -	\$ -		\$ 9,360.00	\$ -	\$ -			The Cost to Install the Cable is Included Above in the Cost to install the BDFB
Batteries	Sufficient to provide 4 Hour Reserve		\$ 145,600.00	\$ 18,666.00	\$ 522,910.00	\$ 209.16	\$ 280,000.00	\$ 34,666.00	\$ 729,474.00	\$ 182.37		
Power Distribution Center	Battery Control Board		\$ 7,000.00	\$ 5,000.00	\$ -		\$ 10,500.00	\$ 8,000.00	\$ -			
Rectifiers	(N+1) to carry load plus 1 for Maintenance		\$ 58,800.00	\$ 11,200.00	\$ -		\$ 115,500.00	\$ 16,800.00	\$ -			
Power Plant & BDFB Engineering		\$ 4,160.00	\$ -		\$ 4,160.00	\$ 5,200.00	\$ -		\$ 5,200.00			
15" Cable Rack Occupancy	4 x 750MCM x 150 ft. between Power Plant and BDFB	\$ -	\$ -	\$ -	\$ 948.00	\$ -	\$ -	\$ -	\$ 948.00			The Costs for Engineering Furnishing, and Installing are included in the Total
Cable Hole Occupancy Charge	For 2 Cable Holes	\$ -	\$ -	\$ -	\$ 219.61	\$ -	\$ -	\$ -	\$ 219.61			The Costs for Engineering Furnishing, and Installing are included in the Total
Standby Generator	Includes fuel tanks, AC Entrance, & Switchboard Eqpt	\$ -	\$ -	\$ -	\$ 112,120.00	\$ -	\$ -	\$ -	\$ 179,391.00			The Costs for Engineering Furnishing, and Installing are included in the Total
<b>Total Investment</b>		\$ 4,160.00	\$ 235,160.00	\$ 40,466.00	\$ 677,706.61	\$ 5,409.16	\$ 429,760.00	\$ 65,066.00	\$ 952,581.61			
Investment Per Amp					\$ 288.22				\$ 261.22			
Average Investment Per Amp							\$ 274.72					
Assumed Utilization of Power Plant							75.00%					
Actual Investment Per -48V DC Amp							\$ 366.30			Y	ILEC & All CLECs	

**AC Component**

Quantity of DC Amps	1
Watts per DC Amp	48
Hours Usage Per Day	24
Days Usage per month	30
Total Monthly DC Watts	34,560
AC Equivalent Watts at 85% Rectifier Efficiency	40,659
Total AC Kilowatt Hours	40.66
Monthly Cost per Kilowatt Hour	
Monthly AC Rate per DC Amp	\$ 0.00

Note State Specific Input on Inputs Page

**Physical Collocation 48V DC Power Consumption Costs**

Element	Description	Physical Collocation 48V DC Power Consumption Costs										
		2500 Amp				4000 Amp				Re-useable	Used By	Remarks
		Engineer	Furnish	Install	Total	Engineer	Furnish	Install	Total			
1200 Amp BDFB	A & B Feed, e/w all shelves and fuses	\$ -	\$ 10,139.00	\$ 9,900.00	\$ 20,039.00	\$ -	\$ 10,139.00	\$ 9,900.00	\$ 20,039.00			
750MCM cable	Between -48V DC Power Plant & BDFB (4 Bat, 4 Return)		\$ 9,360.00	\$ -	\$ 9,360.00		\$ 9,360.00	\$ -	\$ 9,360.00			The Cost to Install the Cable is Included Above in the Cost to install the BDFB
Batteries	Sufficient to provide 4 Hour Reserve		\$ 228,838.46	\$ 18,666.00	\$ 247,504.46		\$ 345,471.00	\$ 34,666.00	\$ 380,137.00			
Power Distribution Center	Battery Control Board		\$ 14,000.00	\$ 5,000.00	\$ 19,000.00		\$ 21,000.00	\$ 8,000.00	\$ 29,000.00			
Rectifiers	(N+1) to carry load plus 1 for Maintenance		\$ 46,441.35	\$ 11,200.00	\$ 57,641.35		\$ 66,411.00	\$ 16,800.00	\$ 83,211.00			
Transportation					\$ 13,289.42				\$ 14,831.00			
Miscellaneous					\$ 37,799.04				\$ 54,598.00			
Power Plant & BDFB Engineering		\$ 4,160.00	\$ -		\$ 4,160.00	\$ 5,200.00	\$ -		\$ 5,200.00			
15" Cable Rack Occupancy	4 x 750MCM x 150 ft between Power Plant and BDFB	\$ -	\$ -	\$ -	\$ 948.00	\$ -	\$ -	\$ -	\$ 948.00			The Costs for Engineering Furnishing, and Installing are included in the Total
Cable Hole Occupancy Charge	For 2 Cable Holes	\$ -	\$ -	\$ -	\$ 219.61	\$ -	\$ -	\$ -	\$ 219.61			The Costs for Engineering Furnishing, and Installing are included in the Total
Standby Generator	Includes fuel tanks, AC Entrance, & Switchboard Eqpt	\$ -	\$ -	\$ -	\$ 112,120.00	\$ -	\$ -	\$ -	\$ 179,391.00			The Costs for Engineering Furnishing, and Installing are included in the Total
<b>Total Investment</b>		\$ 4,160.00	\$ 308,778.81	\$ 44,766.00	\$ 522,080.88	\$ 5,200.00	\$ 452,381.00	\$ 69,366.00	\$ 776,934.61			
<b>Investment Per Amp</b>					\$ 222.08				\$ 212.06			
Average Investment Per Amp							\$ 217.07					
Assumed Utilization of Power Plant							80.00%					
Actual Investment Per -48V DC Amp							\$ 271.34			Y	ILEC & All CLECs	

**AC Component**

Quantity of DC Amps	1
Watts per DC Amp	48
Hours Usage Per Day	24
Days Usage per month	30
Total Monthly DC Watts	34,560
AC Equivalent Watts at 85% Rectifier Efficiency	40,659
Total AC Kilowatt Hours	40.66
Monthly Cost per Kilowatt Hour	\$ 0.046
Monthly AC Rate per DC Amp	\$ 1.87

Note: State Specific Input on Inputs Page

**Home > Electricity > Electricity Publications > Electric Power Monthly > Table 55**

Data For: November 2002  
 Next Release Date: April 2003

**Table 55. Estimated U.S. Electric Utility Average Revenue per Kilowatthour to Ultimate Consumers by Sector, Census Division, and State, Year-to-Date (November) 2002 and 2001 (Cents)**

Census Division and State	Residential		Commercial		Industrial		Other <sup>11</sup>		All Sectors	
	2002	2001	2002	2001	2002	2001	2002	2001	2002	2001
<b>New England</b>	<b>11.2</b>	<b>12.0</b>	<b>9.8</b>	<b>10.4</b>	<b>7.4</b>	<b>8.1</b>	<b>13.5</b>	<b>12.5</b>	<b>9.9</b>	<b>10.5</b>
Connecticut	11.0	10.9	9.3	9.2	7.7	7.6	9.7	9.3	9.7	9.6
Maine <sup>3</sup>	12.4	12.9	10.6	12.4	3.8	5.6	22.7	21.7	9.2	10.0
Massachusetts <sup>3</sup>	10.9	12.3	10.0	10.6	8.1	9.1	14.5	13.1	10.0	10.9
New Hampshire	11.7	12.6	10.0	10.6	8.8	9.1	11.9	13.8	10.4	11.0
Rhode Island <sup>3</sup>	10.2	12.2	8.4	10.4	7.8	9.5	24.3	20.6	9.1	11.0
Vermont	12.8	12.6	11.1	11.1	7.9	7.9	16.3	14.7	10.8	10.7
<b>Mid Atlantic</b>	<b>11.3</b>	<b>11.4</b>	<b>10.2</b>	<b>10.4</b>	<b>5.8</b>	<b>5.9</b>	<b>8.3</b>	<b>6.2</b>	<b>9.5</b>	<b>9.4</b>
New Jersey	10.5	10.3	9.1	9.2	7.6	8.2	15.4	11.0	9.4	9.4
New York	13.5	14.0	12.2	12.5	4.9	5.1	7.8	5.6	11.0	11.0
Pennsylvania	9.6	9.5	8.3	8.2	5.8	5.7	11.4	9.5	8.0	7.8
<b>East North Central</b>	<b>8.1</b>	<b>8.2</b>	<b>7.5</b>	<b>7.2</b>	<b>4.7</b>	<b>4.6</b>	<b>6.1</b>	<b>6.0</b>	<b>6.6</b>	<b>6.5</b>
Illinois	8.5	8.8	8.4	7.4	5.6	4.8	5.6	5.5	7.4	6.9
Indiana <sup>4</sup>	6.9	6.9	6.0	5.8	4.0	4.0	9.5	6.1	5.3	5.3
Michigan	8.5	8.4	7.6	7.6	4.9	5.2	11.2	11.1	7.0	7.1
Ohio	8.2	8.4	7.7	7.9	4.7	4.7	5.4	5.8	6.6	6.7
Wisconsin	8.1	7.9	6.5	6.4	4.4	4.3	7.9	7.7	6.2	6.0
<b>West North Central</b>	<b>7.4</b>	<b>7.4</b>	<b>6.1</b>	<b>6.1</b>	<b>4.3</b>	<b>4.4</b>	<b>6.2</b>	<b>5.9</b>	<b>6.0</b>	<b>6.1</b>
Iowa	8.4	8.4	6.7	6.8	4.1	4.2	6.3	6.3	6.1	6.2
Kansas	7.7	7.7	6.3	6.2	4.6	4.6	7.6	7.4	6.4	6.3
Minnesota	7.5	7.7	5.9	6.0	4.2	4.6	7.9	7.7	5.9	6.1
Missouri	7.2	7.1	6.0	6.0	4.5	4.6	6.1	6.1	6.2	6.1
Nebraska	6.8	6.5	5.6	5.5	3.9	3.7	6.0	5.5	5.5	5.3
North Dakota	6.5	6.6	6.1	5.9	4.0	3.9	4.2	4.0	5.6	5.6
South Dakota	7.6	7.5	6.3	6.5	4.6	4.5	4.2	3.9	6.4	6.4
<b>South Atlantic</b>	<b>8.0</b>	<b>8.1</b>	<b>6.5</b>	<b>6.6</b>	<b>4.3</b>	<b>4.4</b>	<b>6.5</b>	<b>6.5</b>	<b>6.6</b>	<b>6.7</b>
Delaware	8.7	8.6	7.4	6.9	4.3	4.4	16.5	14.1	6.8	6.7
District of Columbia	8.5	7.9	7.3	7.3	5.0	4.9	6.1	5.4	7.4	7.3
Florida	8.2	8.6	6.7	7.0	5.3	5.4	7.8	7.8	7.3	7.7
Georgia	7.8	7.9	6.5	6.7	4.0	4.4	8.7	8.6	6.3	6.5
Maryland	7.8	7.7	6.8	6.4	4.0	4.2	9.3	8.2	6.6	6.6
North Carolina	8.2	8.1	6.5	6.4	4.7	4.8	6.7	6.6	6.7	6.7
South Carolina	7.8	7.7	6.5	6.5	3.9	3.9	6.6	6.4	5.9	5.8
Virginia	7.8	7.7	5.9	5.8	4.1	4.2	5.1	5.1	6.2	6.1
West Virginia	6.3	6.3	5.4	5.4	3.8	3.7	10.7	10.6	5.1	5.1

<b>East South Central</b>	<b>6.6</b>	<b>6.5</b>	<b>6.3</b>	<b>6.2</b>	<b>3.8</b>	<b>3.8</b>	<b>6.3</b>	<b>6.2</b>	<b>5.4</b>	<b>5.4</b>
Alabama <sup>[2]</sup>	7.1	7.1	6.7	6.6	3.9	3.9	7.2	7.0	5.7	5.7
Kentucky	5.6	5.5	5.3	5.2	3.2	3.1	4.6	4.6	4.3	4.3
Mississippi	7.4	7.4	6.8	7.0	4.4	4.5	9.0	9.0	6.3	6.3
Tennessee	6.4	6.3	6.4	6.3	4.3	4.3	8.9	8.7	5.7	5.7
<b>West South Central</b>	<b>7.8</b>	<b>8.4</b>	<b>6.6</b>	<b>7.5</b>	<b>4.6</b>	<b>5.2</b>	<b>6.8</b>	<b>7.3</b>	<b>6.5</b>	<b>7.1</b>
Arkansas	7.4	7.7	6.0	6.2	4.2	4.5	6.9	7.0	5.8	6.1
Louisiana <sup>[3]</sup>	7.3	8.0	6.7	7.7	4.4	5.7	6.5	7.8	6.1	7.0
Oklahoma	6.8	7.2	5.8	6.4	3.8	4.3	5.2	5.7	5.6	6.1
Texas <sup>[4]</sup>	8.1	8.8	6.8	7.8	4.8	5.3	7.3	7.5	6.8	7.4
<b>Mountain</b>	<b>7.9</b>	<b>7.8</b>	<b>6.7</b>	<b>6.5</b>	<b>5.0</b>	<b>4.8</b>	<b>4.8</b>	<b>4.8</b>	<b>6.5</b>	<b>6.4</b>
Arizona	8.3	8.4	7.3	7.4	5.3	5.4	3.8	3.8	7.2	7.2
Colorado	7.3	7.4	5.7	5.7	4.4	4.5	6.4	6.6	6.0	6.0
Idaho	6.8	6.0	5.8	5.2	4.6	3.6	5.5	4.8	5.7	4.9
Montana	7.3	6.8	6.0	5.6	4.0	5.7	7.8	7.1	5.9	6.1
Nevada	9.4	9.0	9.1	8.4	7.4	6.5	6.1	6.0	8.5	7.8
New Mexico	8.6	8.8	7.3	7.5	4.7	5.4	5.1	5.0	6.7	6.9
Utah	6.7	6.7	5.5	5.6	3.8	3.6	4.0	4.1	5.3	5.2
Wyoming	6.9	6.7	5.7	5.4	3.6	3.4	5.2	4.6	4.7	4.4
<b>Pacific Contiguous</b>	<b>10.1</b>	<b>9.8</b>	<b>11.6</b>	<b>10.8</b>	<b>7.3</b>	<b>7.8</b>	<b>5.7</b>	<b>6.8</b>	<b>10.0</b>	<b>9.5</b>
California <sup>2</sup>	12.1	12.1	13.3	12.8	8.7	9.2	5.9	7.5	11.8	11.4
Oregon	7.4	6.4	6.9	5.5	5.0	4.3	9.4	8.0	6.6	5.5
Washington	6.5	5.9	6.3	5.6	4.2	5.3	4.9	4.3	5.9	5.6
<b>Pacific Noncontiguous</b>	<b>14.0</b>	<b>14.5</b>	<b>12.3</b>	<b>12.7</b>	<b>9.9</b>	<b>10.5</b>	<b>13.2</b>	<b>13.5</b>	<b>12.1</b>	<b>12.5</b>
Alaska	12.2	12.1	10.2	10.2	7.7	7.7	13.3	13.4	10.5	10.5
Hawaii	15.3	16.1	13.8	14.5	10.6	11.3	13.2	14.1	13.0	13.7
<b>U.S. Average</b>	<b>8.46</b>	<b>8.60</b>	<b>7.95</b>	<b>7.93</b>	<b>4.85</b>	<b>5.09</b>	<b>6.59</b>	<b>6.45</b>	<b>7.22</b>	<b>7.28</b>

<sup>[1]</sup> Includes public street and highway lighting, other sales to public authorities, sales to railroads and railways, sales for irrigation, and interdepartmental sales.

<sup>[2]</sup> Reclassification of California Industrial customers in 2001 resulted in a shift of customers from the Industrial to the Commercial sector. Comparison of data of the Commercial and Industrial sectors with prior year same month data might exhibit a wide variance.

<sup>[3]</sup> Availability of lower Standard Offer rates to consumers of Massachusetts, Maine, and Rhode Island, resulted in significant revenue declines and subsequent reduction in cost of retail electricity (cents/KWH).

<sup>[4]</sup> General rate reduction in Indiana due to Utility Regulatory Commission Order of September 23, 2002.

**Notes:** • Values for 2001 have been revised and are preliminary. • Values for 2002 are estimates based on a cutoff model sample. See Technical Notes for a discussion of the sample design for the Form EIA-826. Utilities may classify commercial and industrial consumers based on either NAICS codes or demand/or usage falling within specified limits (based on different rate schedules.) • Retail sales and net generation may not correspond exactly for a particular month for a variety of reasons (i.e., sales data may include purchases of electricity from nonutilities or imported electricity). Net generation is for the calendar month while retail sales and associated revenue accumulate from bills collected for periods of time (28 to 35 days) that vary dependent upon customer class and consumption occurring in and outside the calendar month. • Totals may not equal sum of components because of independent rounding.

**Source:** • Energy Information Administration, Form EIA-826, "Monthly Electric Utility Sales and Revenue Report with State Distributions."



**100 Square Foot Cage**

Item	Quantity	Metric	Unit Cost	Total Cost	Cite
Welded Wire Mesh Enclosure	30	Linear Feet	\$30.66	\$885.77	10605-100-0400/10605-100-0700
Swinging Door (Adjusted to Eight Feet)	1	Door	\$341.25	\$328.62	10605-100-2100/10605-100-0700
Lockset	1	Lockset	\$210.00	\$196.98	08710-650-1400
Dust Protection	0	Protection	\$478.00	\$0.00	BellSouth
Electrical Work - Lighting	4	Fixture	\$123.00	\$437.39	16510-440-3100
Electrical Work - Switch	1	Switch	\$50.00	\$44.45	16136-600-0670/16140-910-0500/16140-910-2600
Electrical Grounding	1	Grounding	\$1,001.50	\$890.33	16060-800-3200/16120-700-0800
Signage	1	Sign	\$132.00	\$132.00	BellSouth
General Conditions					Included Above in O&P
Contractor's Fee					Included Above in O&P
Architectural/Engineering Fee	1	Project	\$1,059.00	\$1,059.00	BellSouth
Project Management Fee	1	Project	\$529.00	\$529.00	BellSouth
<b>Total</b>				<b>\$4,503.54</b>	

**50 Square Foot Increment**

Item	Quantity	Metric	Unit Cost	Total Cost	Cite
Welded Wire Mesh Enclosure	10	Linear Feet	\$30.66	\$306.60	10605-100-0400/10605-100-0700
Electrical Work - Lighting	2	Fixture	\$123.00	\$246.00	16510-440-3100
<b>Total</b>				<b>\$552.60</b>	

R.S. Means Adjustment Factor - Division 08	0.938
R.S. Means Adjustment Factor - Division 10	0.963
R.S. Means Adjustment Factor - Division 16	0.889

## BellSouth Cost Calculator 2.6 - Element Summary Report

Study Name:	Florida Collocation
State:	Florida
Scenario:	Bellsouth Restatement
Study Type:	TELRIC

Cost Element	Description	Recurring	Non-Recurring					
			Recurring	First	Additional	Initial	Subsequent	
H 0	COLLOCATION							
H 1	PHYSICAL COLLOCATION							
H 1 1	Physical Collocation - Application Cost - Initial							\$2,785
H 1 1	Physical Collocation - Application Cost - Initial - Disconnect Only							\$1 20
H 1 5	Physical Collocation - Fiber Entrance Cable Installation, per Cable							\$486.53
H 1 5	Physical Collocation - Fiber Entrance Cable Installation, per Cable - Disconnect Only							\$43 84
H.1.6	Physical Collocation - Floor Space per Sq Ft		\$3 58					
H 1.7	Physical Collocation - Cable Support Structure per Fiber Entrance Cable		\$1 05					
H.1.8	Physical Collocation - Power per Fused Amp		\$3 72					
H 1.9	Physical Collocation - 2-Wire Cross-Connects		\$0 0208					
H 1 10	Physical Collocation - 4-Wire Cross-Connects		\$0 0416					
H 1.11	Physical Collocation - DS1 Cross-Connects		\$0.3786					
H.1.12	Physical Collocation - DS3 Cross-Connects		\$4.16					
H 1.13	Physical Collocation - 2-Wire POT Bay		\$0 0180					
H.1.14	Physical Collocation - 4-Wire POT Bay		\$0 0360					
H.1.15	Physical Collocation - DS1 POT Bay		\$0 3422					
H 1 16	Physical Collocation - DS3 POT Bay		\$1 92					
H 1 17	Physical Collocation - Security Escort - Basic, per Half Hour			\$33 65		\$22 05		
H.1 18	Physical Collocation - Security Escort - Overtime, per Half Hour			\$44 63		\$28.89		
H 1.19	Physical Collocation - Security Escort - Premium, per Half Hour			\$55 62		\$35 73		
H 1.23	Physical Collocation - Welded Wire Cage - First 100 Sq Ft.		\$92 86					
H 1.24	Physical Collocation - Welded Wire Cage - Addl 50 Sq Ft.		\$10.73					
H.1.31	Physical Collocation - 2-Fiber Cross-Connect		\$1 71					
H 1.32	Physical Collocation - 4-Fiber Cross-Connect		\$3 34					
H.1 33	Physical Collocation - 2-Fiber POT Bay		\$11 42					
H 1 34	Physical Collocation - 4-fiber POT Bay		\$15 42					
H.1 37	Physical Collocation - Security Access System - Security System per square Foot per Central Office		\$0 0125					
H.1.38	Physical Collocation - Security Access System - New Access Card Activation, per Card						\$25 78	
H.1.39	Physical Collocation - Security Access System - Administrative Change, existing Access Card, per Card						\$8.84	
H.1.40	Physical Collocation - Security Access System - Replace Lost or Stolen Card, per Card						\$10.61	
H 1 41	Physical Collocation - Space Preparation - C O Modification per square ft.		\$0.00					
H 1 42	Physical Collocation - Space Preparation - Common Systems Modification per square ft. - Cageless		\$0.00					
H 1 43	Physical Collocation - Space Preparation - Common Systems Modification per Cage		\$0.00					
H 1 45	Physical Collocation - Space Preparation - Firm Order Processing						\$287.36	
H 1 46	Physical Collocation - Application Cost - Subsequent						\$1,621	
H 1.46	Physical Collocation - Application Cost - Subsequent - Disconnect Only						\$1.20	
H 1 47	Physical Collocation - Space Availability Report per C.O.						\$112 58	
H.1 48	Physical Collocation Co-Carner Cross-Connect Fiber Cable Support Structure, per Linear Ft per Cable		\$0.0008					
H 1 49	Physical Collocation: Co-Carner Cross-Connect Copper or Coaxial Cable Support Structure, per Linear Ft per Cable		\$0.0012					
H 1 50	Physical Collocation - 120V, Single Phase Standby Power Cost						\$5.26	
H.1.51	Physical Collocation - 240V, Single Phase Standby Power Cost						\$10 53	

## BellSouth Cost Calculator 2.6 - Element Summary Report

Study Name	Florida Collocation
State	Florida
Scenario	Bellsouth Restatement
Study Type	TELRIC

Cost Element	Description	Recurring	Non-Recurring			
			Recurring	First	Additional	Initial
H.1.52	Physical Collocation - 120V, Three Phase Standby Power Cost	\$15.80				
H.1.53	Physical Collocation - 277V, Three Phase Standby Power Cost	\$36.47				
H.1.54	Physical Collocation - Security Access - Initial Key, per Key			\$11.28		
H.1.55	Physical Collocation - Security Access - Key, Replace Lost or Stolen Key, per Key			\$11.28		
H.1.56	Physical Collocation - Copper Entrance Cable Support Structure, Per Each 100 Pairs	\$0.1406				
H.1.57	Physical Collocation - Copper Entrance Cable Installation, Per Cable			\$576.10		
H.1.57	Physical Collocation - Copper Entrance Cable Installation, Per Cable - Disconnect Only			\$22.73		
H.1.58	Physical Collocation - Copper Entrance Cable Installation, Per Each 100 Pairs			\$18.56		
H.1.59	Subsequent Application for Co-Carrier Cross Connect per Occurrence			\$564.81		
H.1.60	Physical Collocation - Power Reduction Application Fee			\$213.20		
H.1.61	Physical Collocation - Administration Only Application Fee			\$760.91		
H.1.61	Physical Collocation - Administration Only Application Fee - Disconnect Only			\$1.20		
H.1.62	Physical Collocation - Connecting Facility Assignment (CFA) Resend, per CLLI			\$79.52		
H.1.63	Physical Collocation - Copper Entrance Cable Installation, per cable (0 Mh to Vault Splice)			\$397.44		
H.1.63	Physical Collocation - Copper Entrance Cable Installation, per cable (0 Mh to Vault Splice) - Disconnect Only			\$43.84		
H.1.64	Physical Collocation - Copper Entrance Cable Installation, per each 100 pair			\$18.56		
H.1.65	Physical Collocation - Fiber Entrance Cable Installation, per cable (0 Mh to Vault Splice)			\$397.44		
H.1.65	Physical Collocation - Fiber Entrance Cable Installation, per cable (0 Mh to Vault Splice) - Disconnect Only			\$43.84		
H.1.66	Physical Collocation - Fiber Entrance Cable Installation, per each fiber			\$3.71		
H.1.71	Physical Collocation - Power per Used Ampere	\$6.73				
H.2	VIRTUAL COLLOCATION					
H.2.1	Virtual Collocation - Application Cost			\$1,241		
H.2.1	Virtual Collocation - Application Cost - Disconnect Only			\$1.20		
H.2.2	Virtual Collocation - Fiber Entrance Cable Installation, per Cable			\$486.53		
H.2.2	Virtual Collocation - Fiber Entrance Cable Installation, per Cable - Disconnect Only			\$43.84		
H.2.3	Virtual Collocation - Floor Space Per Sq. Ft	\$3.58				
H.2.4	Virtual Collocation - Power per Fused Amp	\$3.72				
H.2.5	Virtual Collocation - Cable Support Structure, Per Entrance Cable	\$0.9210				
H.2.6	Virtual Collocation - 2-wire Cross Connects	\$0.0201				
H.2.7	Virtual Collocation - 4-wire Cross Connects	\$0.0403				
H.2.8	Virtual Collocation - DS1 Cross Connects	\$0.3786				
H.2.9	Virtual Collocation - DS3 Cross Connects	\$4.16				
H.2.10	Virtual Collocation - Security Escort - Basic, Per Half Hour			\$33.65	\$22.05	
H.2.11	Virtual Collocation - Security Escort - Overtime, Per Half Hour			\$44.63	\$28.89	
H.2.12	Virtual Collocation - Security Escort - Premium, Per Half Hour			\$55.62	\$35.73	
H.2.16	Virtual Collocation - 2-Fiber Cross Connect	\$1.75				
H.2.17	Virtual Collocation - 4-Fiber Cross Connect	\$3.50				
H.2.20	Virtual Collocation - Maintenance in the CO - Basic, per Half Hour			\$54.05	\$22.05	
H.2.21	Virtual Collocation - Maintenance in the CO - Overtime, per Half Hour			\$72.18	\$28.89	
H.2.22	Virtual Collocation - Maintenance in the CO - Premium, per Half Hour			\$90.31	\$35.73	
H.2.30	Virtual Collocation - Power per Used Ampere	\$4.35				

## BellSouth Cost Calculator 2.6 - Element Summary Report

Study Name	Flonda Collocation
State	Flonda
Scenario	Bellsouth Restatement
Study Type:	TELRIC

Cost Element	Description	Recurring	Non-Recurring				
			Recurring	First	Additional	Initial	Subsequent
H.3	ASSEMBLY POINT						
H.3.1	Assembly Point 2-Wire Cross Connects	\$0.1651					
H.3.2	Assembly Point 4-Wire Cross Connects	\$0.3302					
H.3.3	Assembly Point: DS-1 Cross Connects	\$0.9184					
H.4	ADJACENT COLLOCATION						
H.4.1	Adjacent Collocation - Space Cost per Sq. Ft	\$0.1666					
H.4.2	Adjacent Collocation - Electrical Facility Cost per Linear Ft	\$4.62					
H.4.3	Adjacent Collocation - 2-Wire Cross-Connects	\$0.0194					
H.4.4	Adjacent Collocation - 4-Wire Cross-Connects	\$0.0388					
H.4.5	Adjacent Collocation - DS1 Cross-Connects	\$0.3708					
H.4.6	Adjacent Collocation - DS3 Cross-Connects	\$4.14					
H.4.7	Adjacent Collocation - 2-Fiber Cross-Connect	\$1.70					
H.4.8	Adjacent Collocation - 4-Fiber Cross-Connect	\$3.33					
H.4.9	Adjacent Collocation - Application Cost			\$2,763			
H.4.9	Adjacent Collocation - Application Cost - Disconnect Only			\$1.02			
H.4.16	Adjacent Collocation - 120V, Single Phase Standby Power Cost per AC Breaker Amp	\$5.26					
H.4.17	Adjacent Collocation - 240V, Single Phase Standby Power Cost per AC Breaker Amp	\$10.53					
H.4.18	Adjacent Collocation - 120V, Three Phase Standby Power Cost per AC Breaker Amp	\$15.80					
H.4.19	Adjacent Collocation - 277V, Three Phase Standby Power Cost per AC Breaker Amp	\$36.47					
H.6	Physical Collocation In The Remote Terminal (RT)						
H.6.1	Physical Collocation In The Remote Terminal - Application Fee			\$612.23			
H.6.1	Physical Collocation In The Remote Terminal - Application Fee - Disconnect Only			\$270.35			
H.6.2	Physical Collocation In The Remote Terminal - Per Rack/Bay	\$154.59					
H.6.3	Physical Collocation In The Remote Terminal - Security Access Key			\$23.28			
H.6.4	Physical Collocation in the RT - Space Availability Report per premises requested			\$223.91			
H.6.5	Physical Collocation in the RT- Remote Site CLLI Code Request, per CLLI Code Requested			\$73.39			
H.7	COLLOCATION CABLE RECORDS						
H.7.1	Collocation Cable Records - per request				\$0.00		\$0.00
H.7.1	Collocation Cable Records - per request - Disconnect Only				\$0.00		\$0.00
H.7.2	Collocation Cable Records - VG/DS0 Cable, per cable record				\$0.00		\$0.00
H.7.2	Collocation Cable Records - VG/DS0 Cable, per cable record - Disconnect Only				\$0.00		\$0.00
H.7.3	Collocation Cable Records - VG/DS0 Cable, per each 100 pair				\$0.00		\$0.00
H.7.3	Collocation Cable Records - VG/DS0 Cable, per each 100 pair - Disconnect Only				\$0.00		\$0.00
H.7.4	Collocation Cable Records - DS1, per T1T1E				\$0.00		\$0.00
H.7.4	Collocation Cable Records - DS1, per T1T1E - Disconnect Only				\$0.00		\$0.00
H.7.5	Collocation Cable Records - DS3, per T3T3E				\$0.00		\$0.00
H.7.5	Collocation Cable Records - DS3, per T3T3E - Disconnect Only				\$0.00		\$0.00
H.7.6	Collocation Cable Records - Fiber Cable, per Cable Record				\$0.00		\$0.00
H.7.6	Collocation Cable Records - Fiber Cable, per Cable Record - Disconnect Only				\$0.00		\$0.00

BellSouth Cost Calculator 2.6 - Element Summary Report

Study Name:	Florida Collocation
State:	Florida
Scenario:	Bellsouth Restatement
Study Type:	TELRIC

<u>Cost Element</u>	<u>Description</u>	<u>Recurring</u>	<u>Non-Recurring</u>			
			<u>Recurring</u>	<u>First</u>	<u>Additional</u>	<u>Initial</u>
H.9	COLLOCATION - BRSDD					
H.9.1	Bellsouth Remote Site DLEC Data (BRSDD), per Compact Disc per Central Office		\$208.02			

BellSouth Cost Calculator 2.6 - Element Summary Report

Study Name:	Florida Collocation
State:	Florida
Scenario:	Sprnt Restatement
Study Type:	TELRIC

Cost Element	Description	Recurring	Non-Recurring					
			Recurring	First	Additional	Initial	Subsequent	
H.0	COLLOCATION							
H 1	PHYSICAL COLLOCATION							
H 1 1	Physical Collocation - Application Cost - Initial							\$2,787
H 1 1	Physical Collocation - Application Cost - Initial - Disconnect Only							\$1.20
H.1.5	Physical Collocation - Fiber Entrance Cable Installation, per Cable							\$486.88
H.1.5	Physical Collocation - Fiber Entrance Cable Installation, per Cable - Disconnect Only							\$43.87
H 1.6	Physical Collocation - Floor Space per Sq. Ft.		\$3.47					
H 1 7	Physical Collocation - Cable Support Structure per Fiber Entrance Cable		\$1.03					
H 1.8	Physical Collocation - Power per Fused Amp		\$3.68					
H 1 9	Physical Collocation - 2-Wire Cross-Connects		\$0.0204					
H 1 10	Physical Collocation - 4-Wire Cross-Connects		\$0.0408					
H 1 11	Physical Collocation - DS1 Cross-Connects		\$0.3724					
H 1.12	Physical Collocation - DS3 Cross-Connects		\$4.10					
H 1.13	Physical Collocation - 2-Wire POT Bay		\$0.0177					
H 1 14	Physical Collocation - 4-Wire POT Bay		\$0.0354					
H 1.15	Physical Collocation - DS1 POT Bay		\$0.3367					
H 1.16	Physical Collocation - DS3 POT Bay		\$1.89					
H.1.17	Physical Collocation - Security Escort - Basic, per Half Hour				\$33.67		\$22.06	
H.1.18	Physical Collocation - Security Escort - Overtime, per Half Hour				\$44.66		\$28.91	
H 1.19	Physical Collocation - Security Escort - Premium, per Half Hour				\$55.66		\$35.75	
H 1.23	Physical Collocation - Welded Wire Cage - First 100 Sq. Ft.		\$90.11					
H 1.24	Physical Collocation - Welded Wire Cage - Add'l 50 Sq. Ft.		\$10.41					
H 1 31	Physical Collocation - 2-Fiber Cross-Connect		\$1.68					
H 1.32	Physical Collocation - 4-Fiber Cross-Connect		\$3.28					
H 1 33	Physical Collocation - 2-Fiber POT Bay		\$11.23					
H 1 34	Physical Collocation - 4-fiber POT Bay		\$15.16					
H 1 37	Physical Collocation - Security Access System - Security System per square Foot per Central Office		\$0.0121					
H.1.38	Physical Collocation - Security Access System - New Access Card Activation, per Card							\$25.80
H 1.39	Physical Collocation - Security Access System - Administrative Change, existing Access Card, per Card							\$8.84
H.1.40	Physical Collocation - Security Access System - Replace Lost or Stolen Card, per Card							\$10.61
H 1 41	Physical Collocation - Space Preparation - C.O. Modification per square ft.		\$0.00					
H 1 42	Physical Collocation - Space Preparation - Common Systems Modification per square ft - Cageless		\$0.00					
H.1.43	Physical Collocation - Space Preparation - Common Systems Modification per Cage		\$0.00					
H 1 45	Physical Collocation - Space Preparation - Firm Order Processing							\$287.57
H 1.46	Physical Collocation - Application Cost - Subsequent							\$1,622
H 1 46	Physical Collocation - Application Cost - Subsequent - Disconnect Only							\$1.20
H 1.47	Physical Collocation - Space Availability Report per C O							\$112.64
H.1.48	Physical Collocation - Co-Carrier Cross-Connect Fiber Cable Support Structure, per Linear Ft. per Cable		\$0.0008					
H.1.49	Physical Collocation - Co-Carrier Cross-Connect Copper or Coaxial Cable Support Structure, per Linear Ft. per Cable		\$0.0012					
H 1 50	Physical Collocation - 120V, Single Phase Standby Power Cost		\$5.24					
H.1.51	Physical Collocation - 240V, Single Phase Standby Power Cost		\$10.50					

## BellSouth Cost Calculator 2.6 - Element Summary Report

Study Name:	Florida Collocation
State:	Florida
Scenario:	Sprint Restatement
Study Type:	TELRIC

Cost Element	Description	Recurring	Non		
			Recurring	First	Non-Recurring Additional Initial Subsequent
H 1 52	Physical Collocation - 120V, Three Phase Standby Power Cost	\$15 74			
H 1 53	Physical Collocation - 277V, Three Phase Standby Power Cost	\$36 35			
H 1 54	Physical Collocation - Security Access - Initial Key, per Key			\$11 29	
H 1 55	Physical Collocation - Security Access - Key, Replace Lost or Stolen Key, per Key			\$11 29	
H.1.56	Physical Collocation - Copper Entrance Cable Support Structure, Per Each 100 Pairs	\$0 1383			
H.1.57	Physical Collocation - Copper Entrance Cable Installation, Per Cable			\$576 51	
H 1 57	Physical Collocation - Copper Entrance Cable Installation, Per Cable - Disconnect Only			\$22 75	
H 1 58	Physical Collocation - Copper Entrance Cable Installation, Per Each 100 Pairs			\$18 57	
H.1 59	Subsequent Application for Co-Carrier Cross Connect per Occurrence			\$565 21	
H 1 60	Physical Collocation - Power Reduction Application Fee			\$213 36	
H 1 61	Physical Collocation - Administration Only Application Fee			\$761 45	
H 1 61	Physical Collocation - Administration Only Application Fee - Disconnect Only			\$1 20	
H.1 62	Physical Collocation - Connecting Facility Assignment (CFA) Resend, per CLLI			\$79 57	
H 1 63	Physical Collocation - Copper Entrance Cable Installation, per cable (0 Mh to Vault Splice)			\$397 73	
H.1.63	Physical Collocation - Copper Entrance Cable Installation, per cable (0 Mh to Vault Splice) - Disconnect Only			\$43 87	
H.1.64	Physical Collocation - Copper Entrance Cable Installation, per each 100 pair			\$18 58	
H.1.65	Physical Collocation - Fiber Entrance Cable Installation, per cable (0 Mh to Vault Splice)			\$397 73	
H 1 65	Physical Collocation - Fiber Entrance Cable Installation, per cable (0 Mh to Vault Splice) - Disconnect Only			\$43 87	
H.1 66	Physical Collocation - Fiber Entrance Cable Installation, per each fiber			\$3 71	
H.1.71	Physical Collocation - Power per Used Ampere	\$6 65			
H.2	VIRTUAL COLLOCATION				
H 2 1	Virtual Collocation - Application Cost			\$1,242	
H.2.1	Virtual Collocation - Application Cost - Disconnect Only			\$1 20	
H 2 2	Virtual Collocation - Fiber Entrance Cable Installation, per Cable			\$486 88	
H 2 2	Virtual Collocation - Fiber Entrance Cable Installation, per Cable - Disconnect Only			\$43 87	
H 2 3	Virtual Collocation - Floor Space Per Sq. Ft.	\$3 47			
H 2 4	Virtual Collocation - Power per Fused Amp	\$3 68			
H.2 5	Virtual Collocation - Cable Support Structure, Per Entrance Cable	\$0 9060			
H 2 6	Virtual Collocation - 2-wire Cross Connects	\$0 0197			
H 2 7	Virtual Collocation - 4-wire Cross Connects	\$0 0395			
H 2 8	Virtual Collocation - DS1 Cross Connects	\$0 3724			
H 2 9	Virtual Collocation - DS3 Cross Connects	\$4 10			
H.2.10	Virtual Collocation - Security Escort - Basic, Per Half Hour			\$33 67	\$22 06
H.2.11	Virtual Collocation - Security Escort - Overtime, Per Half Hour			\$44 66	\$28 91
H.2 12	Virtual Collocation - Security Escort - Premium, Per Half Hour			\$55 66	\$35 75
H.2.16	Virtual Collocation - 2-Fiber Cross Connect	\$1 72			
H.2 17	Virtual Collocation - 4-Fiber Cross Connect	\$3 45			
H 2 20	Virtual Collocation - Maintenance in the CO - Basic, per Half Hour			\$54 09	\$22 06
H 2 21	Virtual Collocation - Maintenance in the CO - Overtime, per Half Hour			\$72 23	\$28 91
H 2 22	Virtual Collocation - Maintenance in the CO - Premium, per Half Hour			\$90 37	\$35 75
H 2 30	Virtual Collocation - Power per Used Ampere	\$4 26			

## BellSouth Cost Calculator 2.6 - Element Summary Report

Study Name:	Florida Collocation
State:	Florida
Scenario:	Sprint Restatement
Study Type:	TELRIC

Cost Element	Description	Recurring	Non-Recurring					
			Recurring	First	Additional	Initial	Subsequent	
H 3	ASSEMBLY POINT							
H.3 1	Assembly Point. 2-Wire Cross Connects	\$0 1624						
H 3 2	Assembly Point. 4-Wire Cross Connects	\$0.3249						
H 3 3	Assembly Point. DS-1 Cross Connects	\$0.9035						
H 4	ADJACENT COLLOCATION							
H.4 1	Adjacent Collocation - Space Cost per Sq Ft	\$0 1598						
H 4.2	Adjacent Collocation - Electrical Facility Cost per Linear Ft.	\$4 53						
H 4.3	Adjacent Collocation - 2-Wire Cross-Connects	\$0 0190						
H.4.4	Adjacent Collocation - 4-Wire Cross-Connects	\$0.0381						
H 4.5	Adjacent Collocation - DS1 Cross-Connects	\$0 3648						
H.4.6	Adjacent Collocation - DS3 Cross-Connects	\$4 08						
H.4.7	Adjacent Collocation - 2-Fiber Cross-Connect	\$1.67						
H 4 8	Adjacent Collocation - 4-Fiber Cross-Connect	\$3 27						
H.4 9	Adjacent Collocation - Application Cost			\$2,765				
H 4 9	Adjacent Collocation - Application Cost - Disconnect Only			\$1 02				
H.4 16	Adjacent Collocation - 120V, Single Phase Standby Power Cost per AC Breaker Amp	\$5 24						
H.4.17	Adjacent Collocation - 240V, Single Phase Standby Power Cost per AC Breaker Amp	\$10 50						
H 4 18	Adjacent Collocation - 120V, Three Phase Standby Power Cost per AC Breaker Amp	\$15 74						
H 4 19	Adjacent Collocation - 277V, Three Phase Standby Power Cost per AC Breaker Amp	\$36 35						
H 6	Physical Collocation in The Remote Terminal (RT)							
H 6 1	Physical Collocation in The Remote Terminal - Application Fee			\$612 67				
H 6 1	Physical Collocation in The Remote Terminal - Application Fee - Disconnect Only			\$270 55				
H 6 2	Physical Collocation in The Remote Terminal - Per Rack/Bay	\$150 47						
H.6 3	Physical Collocation in The Remote Terminal - Security Access Key			\$23 30				
H.6 4	Physical Collocation in the RT - Space Availability Report per premises requested			\$224 07				
H 6 5	Physical Collocation in the RT- Remote Site CLLI Code Request, per CLLI Code Requested			\$73.44				
H.7	COLLOCATION CABLE RECORDS							
H.7.1	Collocation Cable Records - per request					\$0.00		\$0.00
H 7 1	Collocation Cable Records - per request - Disconnect Only					\$0.00		\$0.00
H 7 2	Collocation Cable Records - VG/DS0 Cable, per cable record					\$0.00		\$0.00
H.7.2	Collocation Cable Records - VG/DS0 Cable, per cable record - Disconnect Only					\$0.00		\$0.00
H 7 3	Collocation Cable Records - VG/DS0 Cable, per each 100 pair					\$0.00		\$0.00
H.7.3	Collocation Cable Records - VG/DS0 Cable, per each 100 pair - Disconnect Only					\$0.00		\$0.00
H 7 4	Collocation Cable Records - DS1, per T1TIE					\$0.00		\$0.00
H.7.4	Collocation Cable Records - DS1, per T1TIE - Disconnect Only					\$0.00		\$0.00
H.7.5	Collocation Cable Records - DS3, per T3TIE					\$0.00		\$0.00
H.7.5	Collocation Cable Records - DS3, per T3TIE - Disconnect Only					\$0.00		\$0.00
H 7 6	Collocation Cable Records - Fiber Cable, per Cable Record					\$0.00		\$0.00
H.7.6	Collocation Cable Records - Fiber Cable, per Cable Record - Disconnect Only					\$0.00		\$0.00



BellSouth Cost Calculator 2.6 - Element Summary Report

Study Name	Florida Collocation
State	Florida
Scenario:	Sprnt Restatement
Study Type:	TELRIC

<u>Cost Element</u>	<u>Description</u>	<u>Recurring</u>	<u>Non-Recurring</u>					
			<u>Recurring</u>	<u>First</u>	<u>Additional</u>	<u>Initial</u>	<u>Subsequent</u>	
H 9	COLLOCATION - BRSDD							
H 9.1	Bellsouth Remote Site DLEC Data (BRSDD), per Compact Disc per Central Office			\$208	17			

BellSouth Cost Calculator 2.6 - Element Summary Report

Study Name:	Florida Collocation
State:	Florida
Scenario:	Verizon Restatement
Study Type:	TELRIC

Cost Element	Description	Recurring	Non-Recurring		
			Non Recurring	First	Additional Initial Subsequent
H.0	COLLOCATION				
H.1	PHYSICAL COLLOCATION				
H 1.1	Physical Collocation - Application Cost - Initial		\$2,983		
H 1.1	Physical Collocation - Application Cost - Initial - Disconnect Only		\$1 29		
H 1.5	Physical Collocation - Fiber Entrance Cable Installation, per Cable		\$521.09		
H 1.5	Physical Collocation - Fiber Entrance Cable Installation, per Cable - Disconnect Only		\$46.96		
H.1.6	Physical Collocation - Floor Space per Sq. Ft	\$3.66			
H 1.7	Physical Collocation - Cable Support Structure per Fiber Entrance Cable	\$1.10			
H.1.8	Physical Collocation - Power per Fused Amp	\$3.91			
H 1.9	Physical Collocation - 2-Wire Cross-Connects	\$0 0216			
H 1.10	Physical Collocation - 4-Wire Cross-Connects	\$0 0432			
H.1.11	Physical Collocation - DS1 Cross-Connects	\$0 3949			
H.1.12	Physical Collocation - DS3 Cross-Connects	\$4.34			
H.1.13	Physical Collocation - 2-Wire POT Bay	\$0 0188			
H.1.14	Physical Collocation - 4-Wire POT Bay	\$0 0376			
H 1 15	Physical Collocation - DS1 POT Bay	\$0 3571			
H.1.16	Physical Collocation - DS3 POT Bay	\$2 00			
H.1 17	Physical Collocation - Security Escort - Basic, per Half Hour			\$36 04	\$23 61
H 1 18	Physical Collocation - Security Escort - Overtime, per Half Hour			\$47 80	\$30.94
H 1.19	Physical Collocation - Security Escort - Premium, per Half Hour			\$59 57	\$38.27
H 1 23	Physical Collocation - Welded Wire Cage - First 100 Sq. Ft.	\$94 84			
H 1 24	Physical Collocation - Welded Wire Cage - Add'l 50 Sq. Ft.	\$10 96			
H 1.31	Physical Collocation - 2-Fiber Cross-Connect	\$1 79			
H 1.32	Physical Collocation - 4-Fiber Cross-Connect	\$3 48			
H 1 33	Physical Collocation - 2-Fiber POT Bay	\$11 91			
H 1.34	Physical Collocation - 4-fiber POT Bay	\$16 08			
H.1.37	Physical Collocation - Security Access System - Security System per square Foot per Central Office	\$0.0128			
H.1.38	Physical Collocation - Security Access System - New Access Card Activation, per Card		\$27.61		
H 1.39	Physical Collocation - Security Access System - Administrative Change, existing Access Card, per Card		\$9 46		
H 1 40	Physical Collocation - Security Access System - Replace Lost or Stolen Card, per Card		\$11 36		
H.1 41	Physical Collocation - Space Preparation - C.O. Modification per square ft.	\$0 00			
H 1 42	Physical Collocation - Space Preparation - Common Systems Modification per square ft. - Cageless	\$0.00			
H 1.43	Physical Collocation - Space Preparation - Common Systems Modification per Cage	\$0.00			
H.1.45	Physical Collocation - Space Preparation - Firm Order Processing		\$307.77		
H 1 46	Physical Collocation - Application Cost - Subsequent		\$1,736		
H.1.46	Physical Collocation - Application Cost - Subsequent - Disconnect Only		\$1 29		
H 1 47	Physical Collocation - Space Availability Report per C.O.		\$120 56		
H 1 48	Physical Collocation - Co-Carrier Cross-Connect Fiber Cable Support Structure, per Linear Ft. per Cable	\$0 0008			
H 1.49	Physical Collocation - Co-Carrier Cross-Connect Copper or Coaxial Cable Support Structure, per Linear Ft. per Cable	\$0 0012			
H 1 50	Physical Collocation - 120V, Single Phase Standby Power Cost	\$5 60			
H.1.51	Physical Collocation - 240V, Single Phase Standby Power Cost	\$11 21			

BellSouth Cost Calculator 2.6 - Element Summary Report

Study Name:	Flonda Collocation
State:	Flonda
Scenario:	Verizon Restatement
Study Type:	TELRIC

Cost Element	Description	Recurring	Non-Recurring			
			Recurring	First	Additional	Initial
H 1 52	Physical Collocation - 120V, Three Phase Standby Power Cost	\$16 81				
H.1.53	Physical Collocation - 277V, Three Phase Standby Power Cost	\$38 82				
H 1 54	Physical Collocation - Security Access - Initial Key, per Key		\$12 08			
H 1 55	Physical Collocation - Security Access - Key, Replace Lost or Stolen Key, per Key		\$12.08			
H.1.56	Physical Collocation - Copper Entrance Cable Support Structure, Per Each 100 Pairs	\$0 1466				
H 1 57	Physical Collocation - Copper Entrance Cable Installation, Per Cable		\$617.02			
H.1.57	Physical Collocation - Copper Entrance Cable Installation, Per Cable - Disconnect Only		\$24 35			
H.1 58	Physical Collocation - Copper Entrance Cable Installation, Per Each 100 Pairs		\$19.88			
H.1.59	Subsequent Application for Co-Carrier Cross Connect per Occurrence		\$604.92			
H.1.60	Physical Collocation - Power Reduction Application Fee		\$228.35			
H 1 61	Physical Collocation - Administration Only Application Fee		\$814 95			
H.1.61	Physical Collocation - Administration Only Application Fee - Disconnect Only		\$1.29			
H 1 62	Physical Collocation - Connecting Facility Assignment (CFA) Resend, per CLLI		\$85 16			
H.1.63	Physical Collocation - Copper Entrance Cable Installation, per cable (0 Mh to Vault Splice)		\$425 67			
H 1 63	Physical Collocation - Copper Entrance Cable Installation, per cable (0 Mh to Vault Splice) - Disconnect Only		\$46 96			
H 1 64	Physical Collocation - Copper Entrance Cable Installation, per each 100 pair		\$19 88			
H 1 65	Physical Collocation - Fiber Entrance Cable Installation, per cable (0 Mh to Vault Splice)		\$425 67			
H.1.65	Physical Collocation - Fiber Entrance Cable Installation, per cable (0 Mh to Vault Splice) - Disconnect Only		\$46.96			
H 1 66	Physical Collocation - Fiber Entrance Cable Installation, per each fiber		\$3.97			
H 1 71	Physical Collocation - Power per Used Ampere	\$7.07				
H.2	VIRTUAL COLLOCATION					
H 2.1	Virtual Collocation - Application Cost		\$1,330			
H.2.1	Virtual Collocation - Application Cost - Disconnect Only		\$1 29			
H.2.2	Virtual Collocation - Fiber Entrance Cable Installation, per Cable		\$521 09			
H 2 2	Virtual Collocation - Fiber Entrance Cable Installation, per Cable - Disconnect Only		\$46.96			
H 2 3	Virtual Collocation - Floor Space Per Sq Ft.	\$3 66				
H 2 4	Virtual Collocation - Power per Fused Amp	\$3 91				
H 2 5	Virtual Collocation - Cable Support Structure, Per Entrance Cable	\$0 9609				
H.2.6	Virtual Collocation - 2-wire Cross Connects	\$0 0209				
H.2.7	Virtual Collocation - 4-wire Cross Connects	\$0 0418				
H.2.8	Virtual Collocation - DS1 Cross Connects	\$0 3949				
H.2.9	Virtual Collocation - DS3 Cross Connects	\$4.34				
H 2 10	Virtual Collocation - Security Escort - Basic, Per Half Hour		\$36 04	\$23 61		
H.2.11	Virtual Collocation - Security Escort - Overtime, Per Half Hour		\$47 80	\$30 94		
H 2 12	Virtual Collocation - Security Escort - Premium, Per Half Hour		\$59.57	\$38 27		
H 2 16	Virtual Collocation - 2-Fiber Cross Connect	\$1 83				
H 2 17	Virtual Collocation - 4-Fiber Cross Connect	\$3 65				
H.2.20	Virtual Collocation - Maintenance in the CO - Basic, per Half Hour		\$57.89	\$23 61		
H.2.21	Virtual Collocation - Maintenance in the CO - Overtime, per Half Hour		\$77 31	\$30.94		
H 2 22	Virtual Collocation - Maintenance in the CO - Premium, per Half Hour		\$96 72	\$38 27		
H.2.30	Virtual Collocation - Power per Used Ampere	\$4.51				

## BellSouth Cost Calculator 2.6 - Element Summary Report

Study Name.	Florida Collocation
State	Florida
Scenario	Verizon Restatement
Study Type	TELRIC

Cost Element	Description	Recurring	Non		Non-Recurring	
			Recurring	First	Additional	Initial
H.3	ASSEMBLY POINT					
H.3.1	Assembly Point. 2-Wire Cross Connects	\$0.1723				
H.3.2	Assembly Point. 4-Wire Cross Connects	\$0.3445				
H.3.3	Assembly Point. DS-1 Cross Connects	\$0.9581				
H.4	ADJACENT COLLOCATION					
H.4.1	Adjacent Collocation - Space Cost per Sq. Ft.	\$0.1673				
H.4.2	Adjacent Collocation - Electrical Facility Cost per Linear Ft	\$4.79				
H.4.3	Adjacent Collocation - 2-Wire Cross-Connects	\$0.0201				
H.4.4	Adjacent Collocation - 4-Wire Cross-Connects	\$0.0403				
H.4.5	Adjacent Collocation - DS1 Cross-Connects	\$0.3868				
H.4.6	Adjacent Collocation - DS3 Cross-Connects	\$4.32				
H.4.7	Adjacent Collocation - 2-Fiber Cross-Connect	\$1.78				
H.4.8	Adjacent Collocation - 4-Fiber Cross-Connect	\$3.47				
H.4.9	Adjacent Collocation - Application Cost			\$2,959		
H.4.9	Adjacent Collocation - Application Cost - Disconnect Only			\$1.09		
H.4.16	Adjacent Collocation - 120V, Single Phase Standby Power Cost per AC Breaker Amp	\$5.60				
H.4.17	Adjacent Collocation - 240V, Single Phase Standby Power Cost per AC Breaker Amp	\$11.21				
H.4.18	Adjacent Collocation - 120V, Three Phase Standby Power Cost per AC Breaker Amp	\$16.81				
H.4.19	Adjacent Collocation - 277V, Three Phase Standby Power Cost per AC Breaker Amp	\$38.82				
H.6	Physical Collocation In The Remote Terminal (RT)					
H.6.1	Physical Collocation In The Remote Terminal - Application Fee			\$655.72		
H.6.1	Physical Collocation In The Remote Terminal - Application Fee - Disconnect Only			\$289.55		
H.6.2	Physical Collocation In The Remote Terminal - Per Rack/Bay	\$158.64				
H.6.3	Physical Collocation In The Remote Terminal - Security Access Key			\$24.94		
H.6.4	Physical Collocation in the RT - Space Availability Report per premises requested			\$239.81		
H.6.5	Physical Collocation in the RT- Remote Site CLLI Code Request, per CLLI Code Requested			\$78.60		
H.7	COLLOCATION CABLE RECORDS					
H.7.1	Collocation Cable Records - per request			\$0.00		\$0.00
H.7.1	Collocation Cable Records - per request - Disconnect Only			\$0.00		\$0.00
H.7.2	Collocation Cable Records - VG/DS0 Cable, per cable record			\$0.00		\$0.00
H.7.2	Collocation Cable Records - VG/DS0 Cable, per cable record - Disconnect Only			\$0.00		\$0.00
H.7.3	Collocation Cable Records - VG/DS0 Cable, per each 100 pair			\$0.00		\$0.00
H.7.3	Collocation Cable Records - VG/DS0 Cable, per each 100 pair - Disconnect Only			\$0.00		\$0.00
H.7.4	Collocation Cable Records - DS1, per T1TIE			\$0.00		\$0.00
H.7.4	Collocation Cable Records - DS1, per T1TIE - Disconnect Only			\$0.00		\$0.00
H.7.5	Collocation Cable Records - DS3, per T3TIE			\$0.00		\$0.00
H.7.5	Collocation Cable Records - DS3, per T3TIE - Disconnect Only			\$0.00		\$0.00
H.7.6	Collocation Cable Records - Fiber Cable, per Cable Record			\$0.00		\$0.00
H.7.6	Collocation Cable Records - Fiber Cable, per Cable Record - Disconnect Only			\$0.00		\$0.00

BellSouth Cost Calculator 2.6 - Element Summary Report

Study Name:	Florida Collocation
State:	Florida
Scenario:	Verizon Restatement
Study Type:	TELRIC

<u>Cost Element</u>	<u>Description</u>	<u>Recurring</u>	<u>Non Recurring</u>	<u>First</u>	<u>Non-Recurring</u>	
					<u>Additional</u>	<u>Initial</u>
						<u>Subsequent</u>
H.9	COLLOCATION - BRSDD					
H 9.1	Bellsouth Remote Site DLEC Data (BRSDD), per Compact Disc per Central Office		\$222.79			

Input File/Screen	Worksheet/T ab	Element	Cells	BST Value	JS Value	Explanation
FLasmbpt.xls	INPUTS_Non recurring	H.3.1	I11 thru L15	various	0.0000	Per interconnection agreement language, the ALEC is responsible for the provisioning of the cable through an authorized vendor including tying the cables down to the frame. This authorized vendor may be BellSouth at these costs. However, the cost should not be ordered by the Commission as a required element as it would double-count costs already borne by the ALEC.
FLasmbpt.xls	INPUTS_Non recurring	H.3.2	I20 thru L23	various	0.0000	Per interconnection agreement language, the ALEC is responsible for the provisioning of the cable through an authorized vendor including tying the cables down to the frame. This authorized vendor may be BellSouth at these costs. However, the cost should not be ordered by the Commission as a required element as it would double-count costs already borne by the ALEC.
FLasmbpt.xls	INPUTS_Non recurring	H.3.3	I26 thru L29	various	0.0000	Per interconnection agreement language, the ALEC is responsible for the provisioning of the cable through an authorized vendor including tying the cables down to the frame. This authorized vendor may be BellSouth at these costs. However, the cost should not be ordered by the Commission as a required element as it would double-count costs already borne by the ALEC.
FLasmbpt.xls	Inputs Recurring	H.3.1	F13	25%	85%	BellSouth has consistently assumed 85 percent frame utilizations until the Assembly Point frame. BellSouth is in control of the engineering of this frame just as it is of its own frames. BellSouth should engineer this frame on a forward-looking basis at the same level as it engineers its own frames. Utilization has been changed to 85 percent.
FLasmbpt.xls	Inputs Recurring	H.3.2	F35	25%	85%	BellSouth has consistently assumed 85 percent frame utilizations until the Assembly Point frame. BellSouth is in control of the engineering of this frame just as it is of its own frames. BellSouth should engineer this frame on a forward-looking basis at the same level as it engineers its own frames. Utilization has been changed to 85 percent.
FLasmbpt.xls	Inputs Recurring	H.3.3	F71	\$352.28	\$0.00	BellSouth has included repeaters for the DS1 element directly in contradiction of the direction of the FCC with regards to collocation cost development. BellSouth has included repeaters for cabling distances (i.e. 150 feet) which do not require repeaters. Specifically, repeaters are only needed on DS1 circuits when the cabling distance exceeds 655 feet.
FLasmbpt.xls	Inputs Recurring	H.3.4	F75	\$251.40	\$0.00	BellSouth has included repeaters for the DS1 element directly in contradiction of the direction of the FCC with regards to collocation cost development. BellSouth has included repeaters for cabling distances (i.e. 150 feet) which do not require repeaters. Specifically, repeaters are only needed on DS1 circuits when the cabling distance exceeds 655 feet.

FLasmbpt.xls	Inputs Recurring	H.3.5	F79	\$263.01	\$0.00	BellSouth has included repeaters for the DS1 element directly in contradiction of the direction of the FCC with regards to collocation cost development. Bellsouth has included repeaters for cabling distances (i.e. 150 feet) which do not require repeaters. Specifically, repeaters are only needed on DS1 circuits when the cabling distance exceeds 655 feet.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.46	F84	7.5000	6.5000	To perform an initial planning function, the Job Grade 58 time is 6.5 hours whereas for a subsequent planning function the same work activities (or less) are tasked at 7.5 hours. This has been reduced to 6.5 hours.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.46	F135	0.5000	0.0000	Outside Plant Engineering is virtually never involved in a subsequent collocation activity because many fibers are installed in the initial installation. There is no reason for a subsequent job to do anything with Outside Plant Engineering. This 0.5 hours has been eliminated.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.46	L157	\$1,013.00	\$506.50	Parsons Engineering has been reduced by half. The scope of the subsequent engineering work is clearly not the same scope as the initial engineering work in my experience. Moreover, many of the tasks that BellSouth identified have been reduced by half for the subsequent planning function. The Parsons Engineering should have been handled in the same way.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.5	F160	4.0000	0.0000	Riser cable installation is paid for separately by the ALEC per the interconnection agreement.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.5	F162	7.5000	5.5000	Reduced to correspond with a TELRIC amount of time for activity. The "Coordinate with master Contractor for manhole entry" task of the Outside Palnt Engineering function is unnecessary in that the ALEC will have already incurred this cost as part of extending the fiber into the manhole consistent with the interconnection agreement.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.5	B169	Coordinate with Master Contractor for manhole entry	<del>Coordinate with Master Contractor for manhole entry</del>	Task is unnecessary in that the ALEC has responsibility for this cost as part of extending the fiber into the manhole consistent with the ICA.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.5	F170	16.0000	5.5000	Outside Plant Construction reduced to 5 Hours to correspond with a TELRIC amount of time for activity. BellSouth did not provide any detail for the sub-task work times. However, the following times were used in the restatement: 3 Hours for Splicing Preparation Activity including set-up, take-down, and travel; and 2 Hours for Splicing which is based on a 24-fiber cable at five minutes per splice.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.5	B172	Place pull wire	<del>Place pull wire</del>	

FLphycol.xls	INPUTS_ Nonrecurring	H.1.5	B173	Pull cable into building	<del>Pull cable into building</del>	
FLphycol.xls	INPUTS_ Nonrecurring	H.1.5	B176	Place & rack cable in C.O.	<del>Place &amp; rack cable in C.O.</del>	Task is unnecessary in that the ALEC has responsibility for this cost as part of extending the fiber into the vault consistent with the ICA.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.5	L189	10	0	Remove Manhole Contract Labor cost in that the ALEC will have already incurred this cost as part of extending the fiber into the manhole consistent with the interconnection agreement.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.9	H191 thru K195	various	0.0000	Per interconnection agreement language, the ALEC is responsible for the provisioning of the cable through an authorized vendor including tying the cables down to the frame. This authorized vendor may be BellSouth at these costs. However, the cost should not be ordered by the Commission as a required element as it would double-count costs already borne by the ALEC.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.10	H199 thru K202	various	0.0000	Per interconnection agreement language, the ALEC is responsible for the provisioning of the cable through an authorized vendor including tying the cables down to the frame. This authorized vendor may be BellSouth at these costs. However, the cost should not be ordered by the Commission as a required element as it would double-count costs already borne by the ALEC.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.11	H204 thru K207	various	0.0000	Per interconnection agreement language, the ALEC is responsible for the provisioning of the cable through an authorized vendor including tying the cables down to the frame. This authorized vendor may be BellSouth at these costs. However, the cost should not be ordered by the Commission as a required element as it would double-count costs already borne by the ALEC.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.12	H209 thru K213	various	0.0000	Per interconnection agreement language, the ALEC is responsible for the provisioning of the cable through an authorized vendor including tying the cables down to the frame. This authorized vendor may be BellSouth at these costs. However, the cost should not be ordered by the Commission as a required element as it would double-count costs already borne by the ALEC.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.31	H237 thru K240	various	0.0000	Per interconnection agreement language, the ALEC is responsible for the provisioning of the cable through an authorized vendor including tying the cables down to the frame. This authorized vendor may be BellSouth at these costs. However, the cost should not be ordered by the Commission as a required element as it would double-count costs already borne by the ALEC.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.32	H242 thru K245	various	0.0000	Per interconnection agreement language, the ALEC is responsible for the provisioning of the cable through an authorized vendor including tying the cables down to the frame. This authorized vendor may be BellSouth at these costs. However, the cost should not be ordered by the Commission as a required element as it would double-count costs already borne by the ALEC.



FLphycol.xls	INPUTS_ Nonrecurring	H.1.47	F346	10.0000	1.5000	The information that is requested for a Space Availability Report is already contained in CAD systems within BellSouth. There is no reason to have such extensive time estimates for such a simple request. BellSouth is loading times into its study that it should bear the cost for to simply manage its Building Space efficiently. Common Systems Capacity Management set to 1.5 hours. Corporate Real Estate Support set to 0.0 hours consistent with BellSouth being responsible to manage its own buildings.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.47	F353	0.2500	0.0000	The information that is requested for a Space Availability Report is already contained in CAD systems within BellSouth. There is no reason to have such extensive time estimates for such a simple request. BellSouth is loading times into its study that it should bear the cost for to simply manage its Building Space efficiently. Common Systems Capacity Management set to 1.5 hours. Corporate Real Estate Support set to 0.0 hours consistent with BellSouth being responsible to manage its own buildings.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.47	F413	16.8333	0.0000	The "Connect and Test" function is already recovered in Element No. H.1.58 below based on the number of 100 pair cables that are being connected and tested. Element No. H.1.57 is based on installing the cable. There cannot be reasonable estimate of the cost of connecting and testing the cable. You must know how many pairs there are. As such, this cost should appropriately be captured in Element No. H.1.58 and not included in H.1.57.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.47	G413	0.4000	0.0000	The "Connect and Test" function is already recovered in Element No. H.1.58 below based on the number of 100 pair cables that are being connected and tested. Element No. H.1.57 is based on installing the cable. There cannot be reasonable estimate of the cost of connecting and testing the cable. You must know how many pairs there are. As such, this cost should appropriately be captured in Element No. H.1.58 and not included in H.1.57.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.60	F489	1.0000	0.0000	Given the activities involved it is unnecessary for the CSCM to be involved.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.60	F490	2.0000	0.0000	Given the activities involved it is unnecessary for the INAC to be involved.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.60	F491	0.5000	0.0000	Given the activities involved the CRES would not be involved.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.60	F492	0.2500	0.0000	Given the activities involved the CRES would not be involved.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.60	F499	1.0000	0.0000	Given the activities involved it is unnecessary for the CSCM to be involved.

FLphycol.xls	INPUTS_ Nonrecurring	H.1.60	F500	2.0000	0.0000	Given the activities involved it is unnecessary for the INAC to be involved.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.60	F501	0.5000	0.0000	Given the activities involved the CRES would not be involved.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.60	F502	0.2500	0.0000	Given the activities involved the CRES would not be involved.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.63	F576	4.0000	0.0000	Riser cable installation is paid for separately by the ALEC per the interconnection agreement.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.63	F578	7.5000	5.5000	Reduced to correspond with a TELRIC amount of time for activity. The "Coordinate with master Contractor for manhole entry" task of the Outside Palnt Engineering function is unnecessary in that the ALEC will have already incurred this cost as part of extending the fiber into the manhole consistent with the interconnection agreement.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.63	B585	Coordinate with Master Contractor for manhole entry	<del>Coordinate with Master Contractor for manhole entry</del>	Task is unnecessary in that the ALEC has responsibility for this cost as part of extending the fiber into the manhole consistent with the ICA.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.63	F586	9.7500	3.0000	Time modified to reflect only the time necessary to travel and setup for splicing activity in H.1.64. All other work activities are borne by ALEC per the ICA.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.63	B588	Place pull wire	<del>Place pull wire</del>	Task is unnecessary in that the ALEC has responsibility for this cost as part of extending the fiber into the vault consistent with the ICA.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.63	B589	Pull cable into building	<del>Pull cable into building</del>	Task is unnecessary in that the ALEC has responsibility for this cost as part of extending the fiber into the vault consistent with the ICA.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.63	B590	Place & rack cable in C.O.	<del>Place &amp; rack cable in C.O.</del>	Task is unnecessary in that the ALEC has responsibility for this cost as part of extending the fiber into the vault consistent with the ICA.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.65	F610	4.0000	0.0000	Riser cable installation is paid for separately by the ALEC per the interconnection agreement.

FLphycol.xls	INPUTS_ Nonrecurring	H.1.65	F612	7.5000	5.5000	Reduced to correspond with a TELRIC amount of time for activity. The "Coordinate with master Contractor for manhole entry" task of the Outside Plant Engineering function is unnecessary in that the ALEC will have already incurred this cost as part of extending the fiber into the manhole consistent with the interconnection agreement.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.65	B619	Coordinate with Master Contractor for manhole entry	<del>Coordinate with Master Contractor for manhole entry</del>	Task is unnecessary in that the ALEC has responsibility for this cost as part of extending the fiber into the manhole consistent with the ICA.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.65	F620	5.2500	3.0000	Time modified to reflect only the time necessary to travel and setup for splicing activity in H.1.66. All other work activities are borne by ALEC per the ICA.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.65	B622	Place pull wire	<del>Place pull wire</del>	Task is unnecessary in that the ALEC has responsibility for this cost as part of extending the fiber into the vault consistent with the ICA.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.65	B623	Pull cable into building	<del>Pull cable into building</del>	Task is unnecessary in that the ALEC has responsibility for this cost as part of extending the fiber into the vault consistent with the ICA.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.65	B624	Splice cable	<del>Splice cable</del>	Task is unnecessary in that the ALEC has responsibility for this cost as part of extending the fiber into the vault consistent with the ICA.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.65	B625	Test	<del>Test</del>	Task is unnecessary in that the ALEC has responsibility for this cost as part of extending the fiber into the vault consistent with the ICA.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.65	B626	Place & rack cable in C.O.	<del>Place &amp; rack cable in C.O.</del>	Task is unnecessary in that the ALEC has responsibility for this cost as part of extending the fiber into the vault consistent with the ICA.
FLphycol.xls	INPUTS_ Nonrecurring	H.1.66	F641	0.1667	0.0833	An efficient forward looking time for a fiber splice is 5 minutes per fiber.

FLphycol.xls	INPUTS_Recurring	H.1.6	F13	\$268.700	\$182.250	According to R.S. Means, the Telephone Exchanges investment per square foot is \$200.00. This value is taken from the 3/4 quartile to increase the likelihood of including ancillary equipment and site work costs as well as the cost of constructing the central office. This investment per square foot is based on constructing a 4,500 square foot central office. A forward-looking central office would be closer to 60,000 square feet in an urban environment. R.S. Means provides an adjustment factor to lower the cost per square foot for central offices that are larger than 4,500 square feet. The larger the central office the smaller the cost according to R.S. Means. At 15,750 square feet (the largest size the adjustment scale extends to), R.S. Means recommends reducing the square foot cost by 10 percent leading to an investment of \$180.00. This is conservatively overstated. Because some of the central office space cannot be used for telecommunications purposes, the \$180.00 value must be adjusted for the assignable space that can be used in the central office. In a forward-looking central office, 80 percent of the space can be assigned. Dividing by this factor
FLphycol.xls	INPUTS_Recurring	H.1.7	F19	50%	100%	The Cable Capacity figure already incorporates a forward-looking estimate of fill in that the entire capacity of the rack was not utilized in developing the number of cables that could be installed in the rack. As such, the Projected Actual Utilization has been set to 100 percent to avoid the double-counting of fill.
FLphycol.xls	INPUTS_Recurring	H.1.7	F21	30	74	Cable Capacity modified to 74 cables based on the following assumptions: (1) Price for racking is consistent with 12" ladder rack; and (2) According to Bell Labs documentation using a 7" pile height, and assuming the diameter of 24-fiber cables, the ladder rack can hold 74 cables.
FLphycol.xls	INPUTS_Recurring	H.1.8	F25	\$286.000	\$136.785	Investment lowered to be consistent with BSTs previous collocation power cost offering. The current value is incorrect on its face because it only reflects collocation augments according to BST discovery responses and therefore fails to utilize TELRIC principles in developing the investment. In particular, it fails to utilize the principle of total demand.
FLphycol.xls	INPUTS_Recurring	H.1.8	F26	\$0.070	\$0.053	Taken from the Department of Energy Table 55. Estimated U.S. Electric Utility Average Revenue per Kilowatthour to Ultimate Consumers by Sector, Census Division, and State, Year-to-Date (November) 2002 and 2001 (Cents). Year 2002 data for Florida used for the Industrial Sector.
FLphycol.xls	INPUTS_Recurring	H.1.8	F29	85.00%	90.00%	Based on the rectifier efficiency used in AT&T's network for rectifiers that are typically used in central office applications, the efficiency should be modified to 90 percent.
FLphycol.xls	INPUTS_Recurring	H.1.8	F30	67.00%	55.28%	The Protection Device Adjustment has been modified to account for the List 1-List 2 drain factor.

FLphycol.xls	INPUTS_Recurring	H.1.13	F80	40.00%	85.00%	BellSouth has consistently assumed 85 percent frame utilizations until the POT frame. BellSouth is in control of the engineering of this frame just as it is of its own frames. BellSouth should engineer this frame on a forward-looking basis at the same level as it engineers its own frames. Utilization has been changed to 85 percent.
FLphycol.xls	INPUTS_Recurring	H.1.14	F90	40.00%	85.00%	BellSouth has consistently assumed 85 percent frame utilizations until the POT frame. BellSouth is in control of the engineering of this frame just as it is of its own frames. BellSouth should engineer this frame on a forward-looking basis at the same level as it engineers its own frames. Utilization has been changed to 85 percent.
FLphycol.xls	INPUTS_Recurring	H.1.15	F100	26.40%	85.00%	BellSouth has consistently assumed 85 percent frame utilizations until the POT frame. BellSouth is in control of the engineering of this frame just as it is of its own frames. BellSouth should engineer this frame on a forward-looking basis at the same level as it engineers its own frames. Utilization has been changed to 85 percent.
FLphycol.xls	INPUTS_Recurring	H.1.15	F104	80.00%	85.00%	BellSouth has consistently assumed 85 percent frame utilizations until the POT frame. BellSouth is in control of the engineering of this frame just as it is of its own frames. BellSouth should engineer this frame on a forward-looking basis at the same level as it engineers its own frames. Utilization has been changed to 85 percent.
FLphycol.xls	INPUTS_Recurring	H.1.16	F114	59.40%	85.00%	BellSouth has consistently assumed 85 percent frame utilizations until the POT frame. BellSouth is in control of the engineering of this frame just as it is of its own frames. BellSouth should engineer this frame on a forward-looking basis at the same level as it engineers its own frames. Utilization has been changed to 85 percent.
FLphycol.xls	INPUTS_Recurring	H.1.16	F118	18.00%	85.00%	BellSouth has consistently assumed 85 percent frame utilizations until the POT frame. BellSouth is in control of the engineering of this frame just as it is of its own frames. BellSouth should engineer this frame on a forward-looking basis at the same level as it engineers its own frames. Utilization has been changed to 85 percent.
FLphycol.xls	INPUTS_Recurring	H.1.23	F125	\$8,206.000	\$4,185.780	Value modified based on R.S. Means construction costs and BellSouth's documentation of activities required in response to NewSouth's 2nd Set of Interrogatories, Item No. 15.
FLphycol.xls	INPUTS_Recurring	H.1.24	F130	\$947.000	\$569.000	Value modified based on R.S. Means construction costs and BellSouth's documentation of activities required in response to NewSouth's 2nd Set of Interrogatories, Item No. 15.
FLphycol.xls	INPUTS_Recurring	H.1.33	F154	50%	85%	BellSouth has consistently assumed 85 percent frame utilizations until the POT frame. BellSouth is in control of the engineering of this frame just as it is of its own frames. BellSouth should engineer this frame on a forward-looking basis at the same level as it engineers its own frames. Utilization has been changed to 85 percent.

FLphycol.xls	INPUTS_Recurring	H.1.34	F187	50%	85%	BellSouth has consistently assumed 85 percent frame utilizations until the POT frame. BellSouth is in control of the engineering of this frame just as it is of its own frames. BellSouth should engineer this frame on a forward-looking basis at the same level as it engineers its own frames. Utilization has been changed to 85 percent.
FLphycol.xls	INPUTS_Recurring	H.1.41	F237	\$121.110	\$0.00	BellSouth has provided no support for the building modification investment that it is seeking to recover in this element. However, in a TELRIC cost study, the building investment already recovers the forward-looking investment for central office space capable of housing telecommunications equipment. BellSouth cannot recover a forward-looking investment for the building and then also recover the cost for modifying that same building to house telecommunications equipment including that for collocation. Doing so results in a double-recovery of cost that is inconsistent with TELRIC principles.
FLphycol.xls	INPUTS_Recurring	H.1.42	F241	\$131.150	\$0.00	There are at least two problems with this cost element. First, there is absolutely no work document that supports the investment that BellSouth asserts that it wants recovered. The Commission can compare to H.1.41 to see what type of documentation (even though minimal) that BellSouth normally provides. The equivalent does not exist for H.1.42. Second, BellSouth appears to be attempting to recover 357C equipment. This is Circuit Equipment-Other. I cannot think of any reason that Building Modification would result in investment for 357C equipment. Moreover, based on BellSouth's response to discovery, the equipment that is being placed is for modification to the building account to support collocation. This would be 10C - not 357C. Moreover, this type of investment is not consistent with TELRIC in that the building investment already recovers the cost of a building that is ready for telecommunications space. Retrofitting would be inappropriate from a TELRIC perspective.
FLphycol.xls	INPUTS_Recurring	H.1.43	F244	\$4,454.550	\$0.00	There are at least two problems with this cost element. First, there is absolutely no work document that supports the investment that BellSouth asserts that it wants recovered. The Commission can compare to H.1.41 to see what type of documentation (even though minimal) that BellSouth normally provides. The equivalent does not exist for H.1.43. Second, BellSouth appears to be attempting to recover 357C equipment. This is Circuit Equipment-Other. I cannot think of any reason that Building Modification would result in investment for 357C equipment. Moreover, based on BellSouth's response to discovery, the equipment that is being placed is for modification to the building account to support collocation. This would be 10C - not 357C. Moreover, this type of investment is not consistent with TELRIC in that the building investment already recovers the cost of a building that is ready for telecommunications space. Retrofitting would be inappropriate from a TELRIC perspective.

FLphycol.xls	INPUTS_Recurring	H.1.71	F293	\$429.000	\$247.463	Investment lowered to be consistent with BSTs previous collocation power cost offering. The current value is incorrect on it's face because it only reflects collocation augments according to BST discovery responses and therefore fails to utilize TELRIC principles in developing the investment. In particular, it fails to utilize the principle of total demand. In addition, on a Load Amp basis, the DC power investment must be divided by the 0.67 factor used by BellSouth.
FLphycol.xls	INPUTS_Recurring	H.1.71	F294	\$0.070	\$0.053	Taken from the Department of Energy Table 55. Estimated U.S. Electric Utility Average Revenue per Kilowatthour to Ultimate Consumers by Sector, Census Division, and State, Year-to-Date (November) 2002 and 2001 (Cents) . Year 2002 data for Florida used for the Industrial Sector.
FLphycol.xls	INPUTS_Recurring	H.1.71	F297	85.00%	90.00%	Based on the rectifier efficiency used in AT&T's network for rectifiers that are typically used in central office applications, the efficiency should be modified to 90 percent.
FLphycol.xls	wp H.1.5 NRC	H.1.5	C22	\$172.59	\$0.00	Remove Manhole Contract Labor cost in that the ALEC will have already incurred this cost as part of extending the fiber into the manhole consistent with the interconnection agreement.
FLphycol.xls	wp H.1.23 & H.1.24		E27	\$511.55	\$0.00	The Land Investment has been set to \$0.000 in that the space for the collocation arrangement and the land investment associated with that space has already been fully recovered in the Floor Space per Square Foot cost imposed by BellSouth.
FLphycol.xls	wp H.1.23 & H.1.24		E39	\$50.18	\$0.00	The Land Investment has been set to \$0.000 in that the space for the collocation arrangement and the land investment associated with that space has already been fully recovered in the Floor Space per Square Foot cost imposed by BellSouth.
FLphycol.xls	wp H.1.38 NRC	H.1.38	D35, E35	\$16.09	\$3.75	There is an unusual problem in BellSouth's cost study for this element. BellSouth asserts what appears to be a reasonable time of 1.00 hour to activate five access cards for an average time of 0.20 hours per card. BellSouth then separately identifies in the same cost study a time of 0.8583 hours per card. BellSouth ignores the reasonable time of 0.20 hours and uses the much higher time that ignores the fact that BellSouth can, and apparently does, activate more than one card at a time. The bottom line is that I will use the 0.20 hours that BellSouth asserts in its own cost study.
FLphycol.xls	wp H.1.40 NRC	H.1.40	D29, E29	1.1083	0.2000	In the absence of any support for BellSouth's time estimates, I have assumed that it will take BellSouth no longer to create a replacement card than it will take BellSouth to create a new card as identified by BellSouth for Element H.1.38 above. The time has been changed to 0.20 hours.
FLphycol.xls	wp H.1.41	H.1.41	E19	0.0530		The Land Investment that is captured in this element is not based on cost. The Land Investment has already been fully recovered in the Land and Building cost element (H.1.6). There is no cost basis for the additional land investment.

FLphycol.xls	wp H.1.57 NRC	H.1.57	C22	172.593	0.0000	ALEC will have already borne the cost of entering the manhole to deliver its copper cables to this point. The manhole cost will be removed.
FLphycol.xls	wp H.1.63 NRC	H.1.63	C22	172.593	0.0000	ALEC will have already borne the cost of entering the manhole to deliver its copper cables to this point. The manhole cost will be removed.
FLphycol.xls	wp H.1.65 NRC	H.1.65	C22	172.593	0.0000	ALEC will have already borne the cost of entering the manhole to deliver its copper cables to this point. The manhole cost will be removed.
FLvircol.xls	INPUTS_Non recurring	H.2.2	F77	4.0000	0.0000	ALEC has this responsibility in the ICA and thus BST should not also perform this function.
FLvircol.xls	INPUTS_Non recurring	H.2.2	F80	7.5000	5.5000	Reduce to correspond with a TELRIC amount of time for activity.
FLvircol.xls	INPUTS_Non recurring	H.2.2	B87	Coordinate with Master Contractor for manhole entry	<del>Coordinate with Master Contractor for manhole entry</del>	Task is unnecessary in that the ALEC has responsibility for this cost as part of extending the fiber into the manhole consistent with the ICA.
FLvircol.xls	INPUTS_Non recurring	H.2.2	F89	16.0000	5.0000	Reduced to correspond to a TELRIC amount of time for the activity. BST did not provide any details for the subtask worktimes. However, the following time were used in the restatement: 3 hours for splicing preparation activity including setup takedown and travel; and 2 hours for splicing which is based on a 24-fiber cable at five minutes per splice.
FLvircol.xls	INPUTS_Non recurring	H.2.2	B91	Place pull wire & pull cable into building	<del>Place pull wire &amp; pull cable into building</del>	Task is unnecessary in that the ALEC has responsibility for this cost as part of extending the fiber into the manhole consistent with the ICA.
FLvircol.xls	INPUTS_Non recurring	H.2.2	B92	Place & rack cable in CO	<del>Place &amp; rack cable in CO</del>	Task is unnecessary in that the ALEC has responsibility for this cost as part of extending the fiber into the manhole consistent with the ICA.
FLvircol.xls	INPUTS_Rec urring	H.2.3	F12	\$268.70	\$182.250	According to R.S. Means, the Telephone Exchanges investment per square foot is \$200.00. This value is taken from the 3/4 quartile to increase the likelihood of including ancillary equipment and site work costs as well as the cost of constructing the central office. This investment per square foot is based on constructing a 4,500 square foot central office. A forward-looking central office would be closer to 60,000 square feet in an urban environment. R.S. Means provides an adjustment factor to lower the cost per square foot for central offices that are larger than 4,500 square feet. The larger the central office the smaller the cost according to R.S. Means. At 15,750 square feet (the largest size the adjustment scale extends to), R.S. Means recommends reducing the square foot cost by 10 percent leading to an investment of \$180.00. This is conservatively overstated. Because some of the central office space cannot be used for telecommunications purposes, the \$180.00 value must be adjusted for the assignable space that can be used in the central office. In a forward-looking central office, 80 percent of the space can be assigned. Dividing by this factor



FLvircol.xls	INPUTS_Recurring	H.2.4	F17	\$286.00	\$136.785	Investment lowered to be consistent with BSTs previous collocation power cost offering. The current value is incorrect on it's face because it only reflects collocation augments according to BST discovery responses and therefore fails to utilize TELRIC principles in developing the investment. In particular, it fails to utilize the principle of total demand.
FLvircol.xls	INPUTS_Recurring	H.2.4	F19	\$0.07	\$0.053	Taken from the Department of Energy Table 55. Estimated U.S. Electric Utility Average Revenue per Kilowatthour to Ultimate Consumers by Sector, Census Division, and State, Year-to-Date (November) 2002 and 2001 (Cents) . Year 2002 data for Florida used for the Industrial Sector.
FLvircol.xls	INPUTS_Recurring	H.2.4	F21	85.00%	90.00%	Based on the rectifier efficiency used in AT&T's network for rectifiers that are typically used in central office applications, the efficiency should be modified to 90 percent.
FLvircol.xls	INPUTS_Recurring	H.2.4	F23	67%	55.28%	The Protection Device Adjustment has been modified to account for the List 1-List 2 drain factor.
FLvircol.xls	INPUTS_Recurring	H.2.5	F27	50.00%	100.00%	The cable capacity figure already incorporates a forward looking estimate of fill in that the entire capacity of the rack was not utilized in developing the number of cables that could be installed in the rack. As such, the projected actual utilization has been set to 100% to avoid the double counting of fill.
FLvircol.xls	INPUTS_Recurring	H.2.5	F28	30	74	Modified based upon the following assumptions: 1)price for racking is consistent with 12 inch ladder rack and 2) according to Bell Labs documentaiton using a 7 inch pile height and assuming the diameter of 24-fiber cables, the ladder rack can hold 74 cables.
FLvircol.xls	INPUTS_Nonrecurring	H.2.6	H110 thru K114	various	0.0000	Per interconnection agreement language, the ALEC is responsible for the provisioning of the cable through an authorized vendor including tying the cables down to the frame. This authorized vendor may be BellSouth at these costs. However, the cost should not be ordered by the Commission as a required element as it would double-count costs already borne by the ALEC.
FLvircol.xls	INPUTS_Nonrecurring	H.2.7	H119 thru K122	various	0.0000	Per interconnection agreement language, the ALEC is responsible for the provisioning of the cable through an authorized vendor including tying the cables down to the frame. This authorized vendor may be BellSouth at these costs. However, the cost should not be ordered by the Commission as a required element as it would double-count costs already borne by the ALEC.
FLvircol.xls	INPUTS_Nonrecurring	H.2.8	H126 thru K129	various	0.0000	Per interconnection agreement language, the ALEC is responsible for the provisioning of the cable through an authorized vendor including tying the cables down to the frame. This authorized vendor may be BellSouth at these costs. However, the cost should not be ordered by the Commission as a required element as it would double-count costs already borne by the ALEC.

FLvircol.xls	INPUTS_ Nonrecurring	H.2.9	H132 thru K136	various	0.0000	Per interconnection agreement language, the ALEC is responsible for the provisioning of the cable through an authorized vendor including tying the cables down to the frame. This authorized vendor may be BellSouth at these costs. However, the cost should not be ordered by the Commission as a required element as it would double-count costs already borne by the ALEC.
FLvircol.xls	INPUTS_ Nonrecurring	H.2.16	H169 thru K172	various	0.0000	Per interconnection agreement language, the ALEC is responsible for the provisioning of the cable through an authorized vendor including tying the cables down to the frame. This authorized vendor may be BellSouth at these costs. However, the cost should not be ordered by the Commission as a required element as it would double-count costs already borne by the ALEC.
FLvircol.xls	INPUTS_ Nonrecurring	H.2.17	H175 thru K178	various	0.0000	Per interconnection agreement language, the ALEC is responsible for the provisioning of the cable through an authorized vendor including tying the cables down to the frame. This authorized vendor may be BellSouth at these costs. However, the cost should not be ordered by the Commission as a required element as it would double-count costs already borne by the ALEC.
FLvircol.xls	wp H.2.2 NRC	H.2.2	B22, C22	\$172.59	\$0.00	Task is unnecessary in that the ALEC has responsibility for this cost as part of extending the fiber into the manhole consistent with the ICA.
FLvircol.xls	Index	H.2.30	B28, D28	NA	NA	New rate element added to allow DC Power to be charged on a used (load) amp basis.
FLvircol.xls	Investments	H.2.30	A27 - E27	NA	NA	New rate element added to allow DC Power to be charged on a used (load) amp basis.
FLvircol.xls	Inputs_Recurr ing	H.2.30	A99	NA	NA	New rate element added to allow DC Power to be charged on a used (load) amp basis.
FLvircol.xls	Inputs_Recurr ing	H.2.30	F101	NA	\$247.463	Investment is consistent with BSTs previous collocation power cost offering. The current value is incorrect on it's face because it only reflects collocation augments according to BST discovery responses and therefore fails to utilize TELRIC principles in developing the investment. In particular, it fails to utilize the principle of total demand. In addition, on a Load Amp basis, the DC power investment must be divided by the 0.67 factor used by BellSouth.
FLvircol.xls	Inputs_Recurr ing	H.2.30	F102	NA	\$0.053	Taken from the Department of Energy Table 55. Estimated U.S. Electric Utility Average Revenue per Kilowatthour to Ultimate Consumers by Sector, Census Division, and State, Year-to-Date (November) 2002 and 2001 (Cents) . Year 2002 data for Florida used for the Industrial Sector.
FLvircol.xls	INPUTS_Rec urring	H.2.30	F105	85.00%	90.00%	Based on the rectifier efficiency used in AT&T's network for rectifiers that are typically used in central office applications, the efficiency should be modified to 90 percent.
FLvircol.xls	wp H.2.30	H.2.30	Entire Sheet	NA	NA	Workpaper added to support the new DC Power per used ampere element.

Fladjphc.xls	INPUTS_Non recurring	H.4.3	I10 thru L14	various	0.0000	Per interconnection agreement language, the ALEC is responsible for the provisioning of the cable through an authorized vendor including tying the cables down to the frame. This authorized vendor may be BellSouth at these costs. However, the cost should not be ordered by the Commission as a required element as it would double-count costs already borne by the ALEC.
Fladjphc.xls	INPUTS_Non recurring	H.4.4	I19 thru L22	various	0.0000	Per interconnection agreement language, the ALEC is responsible for the provisioning of the cable through an authorized vendor including tying the cables down to the frame. This authorized vendor may be BellSouth at these costs. However, the cost should not be ordered by the Commission as a required element as it would double-count costs already borne by the ALEC.
Fladjphc.xls	INPUTS_Non recurring	H.4.5	I25 thru L28	various	0.0000	Per interconnection agreement language, the ALEC is responsible for the provisioning of the cable through an authorized vendor including tying the cables down to the frame. This authorized vendor may be BellSouth at these costs. However, the cost should not be ordered by the Commission as a required element as it would double-count costs already borne by the ALEC.
Fladjphc.xls	INPUTS_Non recurring	H.4.6	I31 thru L35	various	0.0000	Per interconnection agreement language, the ALEC is responsible for the provisioning of the cable through an authorized vendor including tying the cables down to the frame. This authorized vendor may be BellSouth at these costs. However, the cost should not be ordered by the Commission as a required element as it would double-count costs already borne by the ALEC.
Fladjphc.xls	INPUTS_Non recurring	H.4.7	I38 thru L41	various	0.0000	Per interconnection agreement language, the ALEC is responsible for the provisioning of the cable through an authorized vendor including tying the cables down to the frame. This authorized vendor may be BellSouth at these costs. However, the cost should not be ordered by the Commission as a required element as it would double-count costs already borne by the ALEC.
Fladjphc.xls	INPUTS_Non recurring	H.4.8	I44 thru L47	various	0.0000	Per interconnection agreement language, the ALEC is responsible for the provisioning of the cable through an authorized vendor including tying the cables down to the frame. This authorized vendor may be BellSouth at these costs. However, the cost should not be ordered by the Commission as a required element as it would double-count costs already borne by the ALEC.
FLcollCR.xls	INPUTS_Non recurring	H.7.1	H13 thru K13	various	0.0000	Element H.1.1 and H.1.46 already include time for the CCM that accounts for the installation of the interconnection cabling. There is no basis for this incremental engineering charge.
FLcollCR.xls	INPUTS_Non recurring	H.7.2	H19 thru K19	various	0.0000	Element H.1.1 and H.1.46 already include time for the CCM that accounts for the installation of the interconnection cabling. There is no basis for this incremental engineering charge.
FLcollCR.xls	INPUTS_Non recurring	H.7.2	H25 thru K25	various	0.0000	The time has been set to zero to reflect that these activities are a part of the maintenance process on the assets in BellSouth's network and are therefore captured in expense factors applied to investments in the plant. Moreover, it should be noted that Sprint and Verizon do not seek these expenses in their collocation cost proposals.

FLcolICR.xls	INPUTS_Non recurring	H.7.2	H31 thru K31	various	0.0000	The time has been set to zero to reflect that these activities are a part of the maintenance process on the assets in BellSouth's network and are therefore captured in expense factors applied to investments in the plant. Moreover, it should be noted that Sprint and Verizon do not seek these expenses in their collocation cost proposals.
FLcolICR.xls	INPUTS_Non recurring	H.7.2	H38 thru K38	various	0.0000	The time has been set to zero to reflect that these activities are a part of the maintenance process on the assets in BellSouth's network and are therefore captured in expense factors applied to investments in the plant. Moreover, it should be noted that Sprint and Verizon do not seek these expenses in their collocation cost proposals.
FLcolICR.xls	INPUTS_Non recurring	H.7.3	H45 thru K45	various	0.0000	The time has been set to zero to reflect that these activities are a part of the maintenance process on the assets in BellSouth's network and are therefore captured in expense factors applied to investments in the plant. Moreover, it should be noted that Sprint and Verizon do not seek these expenses in their collocation cost proposals.
FLcolICR.xls	INPUTS_Non recurring	H.7.4	H52 thru K52	various	0.0000	Element H.1.1 and H.1.46 already include time for the CCM that accounts for the installation of the interconnection cabling. There is no basis for this incremental engineering charge.
FLcolICR.xls	INPUTS_Non recurring	H.7.4	H55 thru K55	various	0.0000	The time has been set to zero to reflect that these activities are a part of the maintenance process on the assets in BellSouth's network and are therefore captured in expense factors applied to investments in the plant. Moreover, it should be noted that Sprint and Verizon do not seek these expenses in their collocation cost proposals.
FLcolICR.xls	INPUTS_Non recurring	H.7.5	H60 thru K60	various	0.0000	Element H.1.1 and H.1.46 already include time for the CCM that accounts for the installation of the interconnection cabling. There is no basis for this incremental engineering charge.
FLcolICR.xls	INPUTS_Non recurring	H.7.5	H63 thru K63	various	0.0000	The time has been set to zero to reflect that these activities are a part of the maintenance process on the assets in BellSouth's network and are therefore captured in expense factors applied to investments in the plant. Moreover, it should be noted that Sprint and Verizon do not seek these expenses in their collocation cost proposals.
FLcolICR.xls	INPUTS_Non recurring	H.7.6	H68 thru K68	various	0.0000	Element H.1.1 and H.1.46 already include time for the CCM that accounts for the installation of the interconnection cabling. There is no basis for this incremental engineering charge.
FLcolICR.xls	INPUTS_Non recurring	H.7.6	H73 thru K73	various	0.0000	The time has been set to zero to reflect that these activities are a part of the maintenance process on the assets in BellSouth's network and are therefore captured in expense factors applied to investments in the plant. Moreover, it should be noted that Sprint and Verizon do not seek these expenses in their collocation cost proposals.