



April 24, 2003
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COMMISSION CLERK

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210 N. Park Ave.
Winter Park, FL
32789

P.O. Drawer 200
Winter Park, FL
32790-0200

Tel: 407-740-8575
Fax: 407-740-0613
tmi@tminc.com

Ms. Blanca Bayo, Director
Division of the Commission Clerk & Administrative Services
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0870

RE: **Spectrotel, Inc.**
Initial Application and Tariff for Authority to Provide Alternative Local Exchange Service within the State of Florida.

Dear Ms. Bayo:

Enclosed for filing are the original and six (6) copies of the above-referenced application and initial tariff of Spectrotel, Inc., for Alternative Local Exchange Authority. Also enclosed is a check in the amount of \$250.00 for the filing fee.

Appendix B of this application contains the financial statements of Interactive Services, Inc., which are being filed, under separate cover, concurrently with this application.

Please acknowledge receipt of this filing by date-stamping the extra copy of this cover letter and returning it to me in the self-addressed, stamped envelope provided. Any questions you may have pertaining to this filing may be directed to me at (407) 740-8575 or via email at cneeld@tminc.com. Thank you for your assistance.

Sincerely,

Craig Neeld
Consultant to
Spectrotel, Inc.

cc: T. Whiteside - Spectrotel
file: Spectrotel - FL ALEC
tms: FL10300

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward deposit information to Records.

Initials of person who forwarded check

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FPSC-COMMISSION CLERK

**** FLORIDA PUBLIC SERVICE COMMISSION ****

DIVISION OF REGULATORY OVERSIGHT
CERTIFICATION SECTION

APPLICATION FORM
for
AUTHORITY TO PROVIDE
ALTERNATIVE LOCAL EXCHANGE SERVICE
WITHIN THE STATE OF FLORIDA

Instructions

- ◆ This form is used as an application for an original certificate and for approval of the assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Page 12).
- ◆ Print or type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- ◆ Use a separate sheet for each answer which will not fit the allotted space.
- ◆ Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of **\$250.00** to:

Florida Public Service Commission
Division of Records and Reporting
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770

- ◆ If you have questions about completing the form, contact:

Florida Public Service Commission
Division of Regulatory Oversight
Certification Section
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6480

APPLICATION

1. This is an application for (check one):

Original certificate (new company).

Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.

Approval of assignment of existing certificate: Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.

Approval of transfer of control: Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

Spectrotel, Inc.

3. Name under which the applicant will do business (fictitious name, etc.):

Spectrotel, Inc.

4. Official mailing address (including street name & number, post office box, city, state, zip code):

655 Shrewsbury Ave., Suite 302, Shrewsbury, NJ 07702

5. Florida address (including street name & number, post office box, city, state, zip code):

NRAI Services, Inc., 526 E. Park Ave., Tallahassee, FL 32301

6. Structure of organization:

- | | |
|--|---|
| <input type="checkbox"/> Individual | <input checked="" type="checkbox"/> Corporation |
| <input type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership |
| <input type="checkbox"/> General Partnership | <input type="checkbox"/> Limited Partnership |
| <input type="checkbox"/> Other | |

7. If individual, provide: Not Applicable

Name:

Title:

Address:

City/State/Zip:

Telephone No.: _____ Fax No.:

Internet E-Mail Address:

Internet Website Address:

8. If incorporated in Florida, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State corporate registration number:

Not Applicable

9. If foreign corporation, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State corporate registration number:

F02000004091 See Appendix A

10. If using fictitious name-d/b/a, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

(a) The Florida Secretary of State fictitious name registration number:

Not Applicable

11. If a limited liability partnership, provide proof of registration to operate in Florida:

(a) The Florida Secretary of State registration number:

Not Applicable

12. If a partnership, provide name, title and address of all partners and a copy of the partnership agreement.

Name: **Not Applicable**

Title:

Address:

City/State/Zip:

Telephone No.: _____ Fax No.:

Internet E-Mail Address:

Internet Website Address:

13. **If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.**

(a) The Florida registration number: **Not Applicable**

14. **Provide F.E.I. Number(if applicable): 22-3721842**

15. **Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:**

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Provide explanation.

No

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

No

16. **Who will serve as liaison to the Commission with regard to the following?**

(a) The application:

Name: **Mr. Craig Neeld**

Title: **Consultant to Spectrotel, Inc.**

Address: **P.O. Drawer 200**

City/State/Zip: **Winter Park, FL 32790**

Telephone No.: **407-740-8575** Fax No.: **407-740-0613**

Internet E-Mail Address: **cneeld@tminc.com**

Internet Website Address: **www.tminc.com**

(b) Official point of contact for the ongoing operations of the company:

Name: **Mr. Mark Anthony**
Title: **VP of Operations**
Address: **655 Shrewsbury Ave., Ste. 302**
City/State/Zip: **Shrewsbury, NJ 07702**

Telephone No.: **732-345-7807** Fax No.: **732-345-7893**

Internet E-Mail Address: **mark.anthony@spectrotel.com**

Internet Website Address: **www.spectrotel.com**

(c) Complaints/Inquiries from customers:

Name: **Ms. Vanessa Leon**
Title: **Regulatory Manager**
Address: **655 Shrewsbury Ave., Ste. 302**
City/State/Zip: **Shrewsbury, NJ 07702**
Telephone No.: **732-345-7847** Fax No.: **732-345-7893**

Internet E-Mail Address: **vanessa.leon@spectrotel.com**

Internet Website Address: **www.spectrotel.com**

17. List the states in which the applicant:

(a) has operated as an alternative local exchange company.

New York, Massachusetts, Pennsylvania, and New Jersey

(b) has applications pending to be certificated as an alternative local exchange company.

None

(c) is certificated to operate as an alternative local exchange company.

New York, Massachusetts, Pennsylvania, New Jersey, Virginia and Maryland

(d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

None

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

Filed a lawsuit against AT&T in 2000 for not paying Access Fees. AT&T and Spectrotel made a settlement out of court in 2001 and we now have an active contract with AT&T.

18. Submit the following:

A. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

See Appendix C

B. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

See Appendix C

C. Financial capability.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

As we have just emerged from Bankruptcy, there are no audited financial statements at this time. Unaudited financial statements are included in Appendix B as well as projections for 2003.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet
2. income statement
3. statement of retained earnings.

NOTE: *This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*

Further, the following (which includes supporting documentation) should be provided:

1. **written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. **written explanation** that the applicant has sufficient financial capability to maintain the requested service.
3. **written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.

See Appendix B

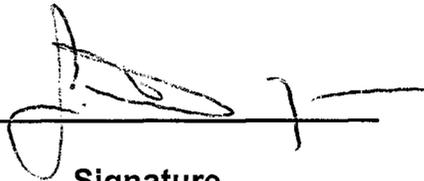
THIS PAGE MUST BE COMPLETED AND SIGNED

APPLICANT ACKNOWLEDGMENT STATEMENT

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
4. **APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY OFFICIAL:

Jack Dayan



Print Name

Signature

CEO

4/9/03

Title

Date

732-345-7000

732 -345-7893

Telephone No.

Fax No.

Address: 655 Shrewsbury Ave., Ste. 302 Shrewsbury, NJ 07702

THIS PAGE MUST BE COMPLETED AND SIGNED

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:

Jack Dayan



Print Name

Signature

CEO

4/9/03

Title

Date

732-345-7000

732-345-7893

Telephone No.

Fax No.

Address: 655 Shrewsbury Ave., Ste. 302, Shrewsbury, NJ 07702

CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT

Not Applicable

I, (Name)
(Title)

and current holder of Florida Public Service Commission Certificate Number #
_____, have reviewed this application and join in the petitioner's request for a:

- () sale
- () transfer
- () assignment

of the above-mentioned certificate.

UTILITY OFFICIAL:

Print Name

Signature

Title

Date

Telephone No.

Fax No.

Address:

Appendix A

Spectrotel, Inc.

Florida Secretary Of State Certificate



FLORIDA DEPARTMENT OF STATE
Jim Smith
Secretary of State

December 24, 2002

Corporate Access, Inc.
236 East 6th Avenue
Tallahassee, FL 32303

Re: Document Number F02000004091

The Amendment to the Application of a Foreign Corporation for PLAN B COMMUNICATIONS, INC. which changed its name to SPECTROTEL, INC., a Delaware corporation authorized to transact business in Florida, was filed on December 23, 2002.

Should you have any questions regarding this matter, please telephone (850) 245-6050, the Amendment Filing Section.

Annette Ramsey
Document Specialist
Division of Corporation

Letter Number: 902A00067274



FLORIDA DEPARTMENT OF STATE
Jim Smith
Secretary of State

December 24, 2002

PLAN B COMMUNICATIONS
655 SHREWSBURY AVENUE
SUITE 210
SHREWSBURY, NJ 07702

Subject: **PLAN B COMMUNICATIONS**

REGISTRATION NUMBER: **G02357900058**

This will acknowledge the filing of the above fictitious name registration which was registered on December 23, 2002. This registration gives no rights to ownership of the name.

Each fictitious name registration must be renewed every five years between January 1 and December 31 of the expiration year to maintain registration. Three months prior to the expiration date a statement of renewal will be mailed.

IT IS THE RESPONSIBILITY OF THE BUSINESS TO NOTIFY THIS OFFICE IN WRITING IF THEIR MAILING ADDRESS CHANGES. Whenever corresponding please provide assigned Registration Number.

Should you have any questions regarding this matter you may contact our office at (850) 488-9000.

Reinstatement Section
Division of Corporations

Letter No. 502A00067310

APPLICATION FOR REGISTRATION OF FICTITIOUS NAME

Note: Acknowledgements/certificates will be sent to the address in Section 1 only.

FILED

02 DEC 23 AM 11:50

TALLAHASSEE, FLORIDA

Section 1

1. Plan B Communications
Fictitious Name to be Registered

2. 655 Shrewsbury Ave., Suite 210
Mailing Address of Business
Shrewsbury, NJ 07702
City State Zip Code

3. Florida County of principal place of business: _____
"multiple"

4. FEI Number: 22-3721842

This space for office use only

Section 2

A. Owner(s) of Fictitious Name If Individual(s): (Use an attachment if necessary):

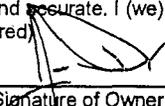
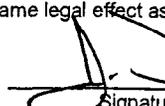
1. _____ Last First M.I. _____ Address _____ City State Zip Code SS# _____ - _____ - _____ (optional)	2. _____ Last First M.I. _____ Address _____ City State Zip Code SS# _____ - _____ - _____ (optional)
---	---

B. Owner(s) of Fictitious Name If other than individuals(s): (Use attachment if necessary):

1. <u>Spectrotel, Inc.</u> Entity Name <u>655 Shrewsbury Ave., Suite 210</u> Address <u>Shrewsbury, NJ 07702</u> City State Zip Code Florida Registration Number <u>F02000004091</u> FEI Number: <u>22-3721842</u> <input type="checkbox"/> Applied for <input type="checkbox"/> Not Applicable	2. _____ Entity Name _____ Address _____ City State Zip Code Florida Registration Number _____ FEI Number: _____ <input type="checkbox"/> Applied for <input type="checkbox"/> Not Applicable
---	---

Section 3

I (we) the undersigned, being the sole (all the) party(ies) owning interest in the above fictitious name, certify that the information indicated on this form is true and accurate. I (we) understand that the signature(s) below shall have the same legal effect as if made under oath. (At Least One Signature Required)

 Signature of Owner Date <u>12/16/02</u> Phone Number: <u>723-345-7000</u>	 Signature of Owner Date _____ Phone Number: _____
--	--

Section 4

FOR CANCELLATION COMPLETE SECTION 4 ONLY:
FOR FICTITIOUS NAME OR OWNERSHIP CHANGE COMPLETE SECTIONS 1 THROUGH 4:

I (we) the undersigned, hereby cancel the fictitious name _____
_____, which was registered on _____ and was assigned registration number _____

_____ Signature of Owner Date	_____ Signature of Owner Date
----------------------------------	----------------------------------

Mark the applicable boxes Certificate of Status - \$10 Certified Copy - \$30
Filing Fee: \$50



FLORIDA DEPARTMENT OF STATE
Jim Smith
Secretary of State

August 13, 2002

SPECTROTEL
655 SHREWSBURY AVE SUITE 210
SHREWSBURY, NJ 07702

Subject: SPECTROTEL

REGISTRATION NUMBER: G02225900137

This will acknowledge the filing of the above fictitious name registration which was registered on August 13, 2002. This registration gives no rights to ownership of the name.

Each fictitious name registration must be renewed every five years between January 1 and December 31 of the expiration year to maintain registration. Three months prior to the expiration date a statement of renewal will be mailed.

IT IS THE RESPONSIBILITY OF THE BUSINESS TO NOTIFY THIS OFFICE IN WRITING IF THEIR MAILING ADDRESS CHANGES. Whenever corresponding please provide assigned Registration Number.

Should you have any questions regarding this matter you may contact our office at (850) 486-9000.

Public Assistance
Division of Corporations

Letter No. 302A00047888



FLORIDA DEPARTMENT OF STATE

Jim Smith
Secretary of State

August 13, 2002

CORPORATE ACCESS, INC.

Qualification documents for PLAN B COMMUNICATIONS, INC. were filed on August 13, 2002 and assigned document number F02000004091. Please refer to this number whenever corresponding with this office.

Your corporation is now qualified and authorized to transact business in Florida as of the file date.

A corporation annual report/uniform business report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-829-3676 and requesting form SS-4.

Please be aware if the corporate address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please telephone (850) 245-6051, the Foreign Qualification/Tax Lien Section.

Joey Bryan
Document Specialist
Division of Corporations

Letter Number: 302A00047886

APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSACT BUSINESS IN FLORIDA

IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA.

1. Plan B Communications, Inc.
(Name of corporation; must include the word "INCORPORATED", "COMPANY", "CORPORATION" or words or abbreviations of like import in language as will clearly indicate that it is a corporation instead of a natural person or partnership if not so contained in the name at present.)

2. Delaware 3. 22-3721842
(State or country under the law of which it is incorporated) (FEI number, if applicable)

4. February 29, 2000 5. perpetual
(Date of incorporation) (Duration: Year corp. will cease to exist or "perpetual")

6. upon qualification
(Date first transacted business in Florida. If corporation has not transacted business in Florida, insert "upon qualification.")
(SEE SECTIONS 607.1501, 607.1502 and 817.155, F.S.)

7. 655 Shrewsbury Ave., Suite 210, Shrewsbury, NJ 07702
(Principal office address)

655 Shrewsbury Ave., Suite 210, Shrewsbury, NJ 07702
(Current mailing address)

8. telecommunication services
(Purpose(s) of corporation authorized in home state or country to be carried out in state of Florida)

9. Name and street address of Florida registered agent: (P.O. Box or Mail Drop Box NOT acceptable)

Name: NRAI Services, Inc.

Office Address: 526 E. Park Avenue

Tallahassee, Florida 32301
(City) (Zip code)

10. Registered agent's acceptance:
Having been named as registered agent and to accept service of process for the above stated corporation at the place designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

NRAI Services, Inc.

By: [Signature]
(Registered agent's signature)

Sue Brodtmann, Asst. Secretary

11. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated.

FILED
SECRETARY OF CORPORATIONS
DIVISION OF CORPORATIONS
AUG 13 AM 9:31

12. Names and business addresses of officers and/or directors:

A. DIRECTORS

Chairman: Jack Dayan

Address: 655 Shrewsbury Ave., Suite 210, Shrewsbury, NJ 07702 Dancris Telecom, L.L.C. Rosa Johnson 480-874-2700

Vice Chairman: Paul Burgess

Address: 655 Shrewsbury Ave., Suite 210, Shrewsbury, NJ 07702 Dancris Telecom, L.L.C.

Director:

Address:

Director:

Address:

FILED IN STATES
SECRETARY OF CORPORATIONS
DIVISION OF CORPORATIONS
02 AUG 13 AM 9:31

B. OFFICERS

President/ CEO Jack Dayan

Address: 655 Shrewsbury Ave., Suite 210, Shrewsbury, NJ 07702 Dancris Telecom, L.L.C.

Vice President: CFO Paul Burgess

Address: 655 Shrewsbury Ave., Suite 210, Shrewsbury, NJ 07702 Dancris Telecom, L.L.C.

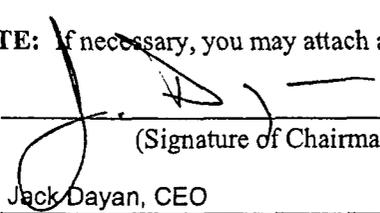
Secretary:

Address:

Treasurer:

Address:

NOTE: If necessary, you may attach an addendum to the application listing additional officers and/or directors.

13.  (Signature of Chairman, Vice Chairman, or any officer listed in number 12 of the application)

14. Jack Dayan, CEO
(Typed or printed name and capacity of person signing application)

Delaware

PAGE 1

The First State

I, HARRIET SMITH WINDSOR, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY THAT THE SAID "PLAN B COMMUNICATIONS, INC.", FILED A RESTATED CERTIFICATE, CHANGING ITS NAME TO "SPECTROTEL, INC.", THE ELEVENTH DAY OF OCTOBER, A.D. 2002, AT 11:30 O'CLOCK A.M.

AND I DO HEREBY FURTHER CERTIFY THAT THE AFORESAID CORPORATION IS DULY INCORPORATED UNDER THE LAWS OF THE STATE OF DELAWARE AND IS IN GOOD STANDING AND HAS A LEGAL CORPORATE EXISTENCE NOT HAVING BEEN CANCELLED OR DISSOLVED SO FAR AS THE RECORDS OF THIS OFFICE SHOW AND IS DULY AUTHORIZED TO TRANSACT BUSINESS.

AND I DO HEREBY FURTHER CERTIFY THAT THE FRANCHISE TAXES HAVE BEEN PAID TO DATE.



Harriet Smith Windsor
Harriet Smith Windsor, Secretary of State

3185104 8320

AUTHENTICATION: 2154820

020778639

DATE: 12-18-02

Appendix B

Spectrotel, Inc.

Financial Statements

Financial Information

The attached Appendix will demonstrate that the applicant has:

1. Sufficient financial capability to provide the requested service within the State of Florida;
2. Sufficient financial capability to maintain the requested service;
3. Sufficient financial capability to meet its lease or ownership obligations

The confidential Financial Statements of the Applicant are being filed under separate cover.

These documents demonstrate Applicant's financial ability to provide the proposed services. Applicant is a privately-held corporation and as such its Financial Statements are not public information, but rather constitute confidential and proprietary information. These Financial Statements are therefore submitted under seal. Applicant respectfully requests that this confidential information not be provided to any party other than members of staff who need to review the material for evaluation of applicant's fitness to provide service.

Appendix C

Spectrotel, Inc

Resumes of Key Personnel

Resumes of Key Personnel

Spectrotel's management team is experienced, with a successful track record of building and managing fast-growing communications companies. Jack Dayan founded Spectrotel Inc. (formerly Plan B Communications) in 1996 and continues to provide leadership to the company as the CEO. Mr. Dayan has grown the company and has successfully attracted a strong and experienced management team with expertise in communications and finance, as well as in building early-stage, fast-growing communications companies. Several of our senior executives previously worked together at *MetroNet*. Our CFO was previously responsible for the development of *MetroNet's* coast-to-coast intra-and inter-city network. Our VP of Sales & Marketing was the director of data planning and engineering at *MetroNet*, responsible for the deployment of the local and national data and Internet infrastructures. Our other senior executives have direct experience working in the *Verizon* territory, building and managing sales organizations, implementing MIS systems, recruiting personnel, and coordinating with local and long distance carriers.

Key Team Members

Spectrotel has a seasoned management team with considerable Telco experience in operations, finance, IT, marketing and technology.

Jacob Dayan

President & CEO

Jack Dayan, founded our company in December 1996 and served as our Chief Executive Officer from inception through March 2000. From September 1995 until founding our predecessor entity, Mr. Dayan served as an officer of a start-up telecommunications company, where he was responsible for technical, marketing and regulatory aspects of its business. From May 1992 until September 1995, *Royal Sound Company*, a family enterprise, employed him where he spent a large portion of his time traveling in Asia as Vice President of International Operations. Mr. Dayan graduated New York University in 1992 with a Bachelor of Science with a major in finance.

Paul Burgess

CFO

Paul Burgess our CFO has worked at Plan B since January 2000. Mr. Burgess previously spent three years with *MetroNet*, where he had major responsibilities for the development of *MetroNet's* coast-to-coast intra and inter city networks. In addition, Mr. Burgess was influential in developing the operations of *MetroNet* during the early growth stage of the company. Prior to joining *MetroNet*, Mr. Burgess was with *ISM*, a company recently acquired by *IBM Global Services*, where he was responsible for developing and deploying the company's distributed computing strategy. In addition, Mr. Burgess successfully negotiated and secured \$130 million in new business for *ISM*.

Mark Anthony

VP of Operations

Mark Anthony recently joined Spectrotel as Vice President of Operations. Mr. Anthony has an extensive background in customer care, billing, sales and operations, with over 20 years in the telecom industry and another four in e-commerce. While with AT&T, he managed a variety of departments including Customer Care, Billing and Collections, Finance, Sales and Project Management. Mr. Anthony was instrumental in creating the first AT&T Customer Service Center in New Jersey at divestiture in 1983 and the first multi-lingual customer service center in New York City in 1993. In sales, Mr. Anthony has managed Global Accounts for AT&T with two major win backs to his credit, resulting in a revenue increase of over \$16M annually. Mr. Anthony has also built customer service centers for several internet companies as well as developed and managed organizations over 500 strong.

Terry Whiteside**VP Sales & Marketing**

Terry Whiteside VP of Sales and Marketing joined our management team in April 2000 after three years with *AT&T Canada*, formerly *MetroNet*, where he had direct accountability for the development of MetroNet's national and regional backbone infrastructures to support data and Internet services. As Director of Data Services, Mr. Whiteside led a team of engineers and specialists in planning, development, engineering and delivery of *MetroNet's* ATM, frame relay and IP infrastructures into the major markets in Canada. Prior to joining *MetroNet*, Mr. Whiteside was with *SaskTel*, where he played a key role in the rollout of one of North America's first commercial Internet services over ADSL. He was responsible for establishing the strategic direction for *SaskTel's* network with direct accountability for broadband/multimedia network evolution. Key accomplishments included the deployment of *SaskTel's* Special Services Digital Network, frame relay network, ATM network and Internet network.

Mitch Wright**V P Information Technology**

Mitch Wright, VP of Information Technology, has over 13 years of telecom and information technology experience. Previously he was the Director of Global Billing Services at Global Crossing, responsible for the development, deployment and operations of their Global Billing Platform across the European market. In previous management roles at AT&T and Qwest, he was responsible for the architecture, design, implementation and program management of the CABS (Carrier Access Billing Systems) applications. Mr. Wright has been the Billing Committee Co-Chair of the OBF, a national forum to address Access and Interconnection billing issues as well as Chair for Telcordia Technical Review Group, responsible for the development of CABS. Mr. Wright has extensive experience managing diverse teams positioned across the globe.