REDACTED

ATTACHMENT B

BellSouth Telecommunications, Inc.
Undocketed
Request for Confidential Classification

05/09/03

REQUEST FOR CONFIDENTIAL CLASSIFICATION OF BELLSOUTH'S RESPONSE TO STAFF'S INQUIRY, ITEM NO. 4 FILED APRIL 18, 2003

TWO REDACTED COPIES FOR PUBLIC DISCLOSURE

	A	B	C	D	E	F	G	H	I	J	K	L
	USOC	Description	Customer Life (# of Months) (note 1)	Retail Price / Unit / Month (note 2)	SLC	Retail Price / Install (note 3)	Retail Price / Install Give-away (note 3)	Coupon Give-away	Recurring Cost / Unit (note 4)	Non-recurring Cost / Install Cost (note 5)	Customer Life Margin per Unit with SLC (note 6)	Customer Life Margin per Unit without SLC (note 7)
	Service Connection Waiver plus $75 Cash Back Coupon											
1.	PAMA1/2	BellSouth Preferred Pack									$ 253.81	$ 127.81
2.	VR3++ / VSB (provisioning USOCs only)	Complete Choice 1-line									$ 433.04	$ 286.64
3.	CCML2	Complete Choice 2-line									$ 504.18	$ 186.98
4.	CCML3	Complete Choice 3-line									$ 820.54	$ 332.54
5.	AC1++ / VSB (provisioning USOCs only)	Area Plus w/ Complete Choice 1-line									$ 346.27	$ 237.07
6.	ACML2	Area Plus w/ Complete Choice 2-line									$ 339.54	$ 102.94
7.	ACML3	Area Plus w/ Complete Choice 3-line									$ 552.13	$ 188.13

NOTES:

1. The average service/customer life is based on Regional 2003 Targeted Churn Estimates.
2. The monthly retail prices are taken from the A3 Tariff for the services.
3. The retail install prices are taken from the A4, Service Charges Tariff, for service connection.
4. The recurring cost is based on a combination of the statewide average 1FR rate ($10.15) plus the composite feature cost ($3.40) filed in the UNE Docket (Docket No. 990649-TP).
5. The nonrecurring costs are the service connection costs that support the A4, Service Charges Tariff.
6. Margin with SLC equals (C * (D + E - I)) - H - J
7. Margin without SLC equals (C * (D - I)) - H - J