1	BEFORE THE		
2	FLORIDA PUBLIC SERVICE COMMISSION		
3	In the Matter of:		
4	PETITION BY VERIZON FLORIDA INC. DOCKET NO. 030867-TL TO REFORM INTRASTATE NETWORK ACCESS		
5	AND BASIC LOCAL TELECOMMUNICATIONS RATES IN ACCORDANCE WITH SECTION		
6	364.164, FLORIDA STATUTES.		
7	PETITION BY SPRINT-FLORIDA, DOCKET NO. 030868-TL INCORPORATED TO REDUCE INTRASTATE	ſ	
8	SWITCHED NETWORK ACCESS RATES TO INTERSTATE PARITY IN REVENUE-NEUTRAL	j	
9	MANNER PURSUANT TO SECTION 364.164(1), FLORIDA STATUTES.		
10	PETITION FOR IMPLEMENTATION OF DOCKET NO. 030869-TL		
11	SECTION 364.164, FLORIDA STATUTES, BY REBALANCING RATES IN A		
12	REVENUE-NEUTRAL MANNER THROUGH DECREASES IN INTRASTATE SWITCHED		
13	ACCESS CHARGES WITH OFFSETTING		
14	RATE ADJUSTMENTS FOR BASIC SERVICES, BY BELLSOUTH TELECOMMUNICATIONS, INC.		
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21	BEFORE: CHAIRMAN LILA A. JABER COMMISSIONER J. TERRY DEASON	5	
22	COMMISSIONER BRAULIO L. BAEZ COMMISSIONER RUDOLPH "RUDY" BRADLEY		
23	COMMISSIONER CHARLES M. DAVIDSON		
24	DATE: November 03, 2003		
25	DATE. NOVEHIDEL 03, 2003		
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FLORIDA PUBLIC SERVICE COMMISSION | 200 NOV 10 8 FPSC-COMMISSION CLERK

1	TIME:	Commenced at 9:50 a.m. Concluded at 11:25 a.m.
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3	PLACE:	Betty Easley Conference Center Room 148
4		4075 Esplanade Way Tallahassee, Florida
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1	PARTICIPATING:
2	CHARLES BECK, ESQUIRE, representing the Office of
3	Public Counsel.
4	RICHARD CHAPKIS, ESQUIRE, representing Verizon
5	Florida, Inc.
6	JOHN FONS, ESQUIRE, representing Sprint-Florida,
7	Inc.
8	NANCY WHITE, ESQUIRE, representing BellSouth
9	Telecommunications, Inc.
10	DONNA McNULTY, ESQUIRE, representing MCI WorldCom
11	Communications, Inc.
12	TRACY HATCH, ESQUIRE, representing AT&T of the
13	Southern States.
14	MICHAEL B. TWOMEY, ESQUIRE, representing the
15	American Association of Retired Persons.
16	BETH KEATING, ESQUIRE, representing the Commission
17	Staff.
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PROCEEDINGS

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CHAIRMAN JABER: Item 4A.

MS. KEATING: Commissioners. Item 4A is staff's recommendation on AARP's motion to dismiss the petitions in the access charge reduction dockets. Staff is recommending that the motion to dismiss be denied. As you can see, we have a number of parties here to speak on this item, and staff is available to address any questions you may have.

CHAIRMAN JABER: Thank you, Ms. Keating. We'll give Mr. Twomey an opportunity to get back to the table.

Mr. Twomey, this was a motion filed by AARP, so we'll let you go first with regard to your presentation, and then in terms of responses, I'll just start right back here, Mr. Fons, with you.

MR. TWOMEY: Thank you, Madam Chairman, Commissioners, good morning. Mike Twomey on behalf of the AARP. Commissioners, this is obviously an important issue, and at the threshold, I would submit to you, is the question whether the rule, referring to the motion to dismiss for failing to join indispensable parties, is applicable to the Commission or not. The AARP says that it is, the companies say that it isn't. Your staff in its recommendation at the bottom of Page 11 in the footnote says that it is, at least that's how I read it. So unless you want to try and decide that before I finish my comments, which I would urge you not to do, I'm going

to proceed with the assumption that the rule is applicable for 1 2 purposes of your consideration of my motion today. 3 CHAIRMAN JABER: Mr. Twomey, I'm sorry to interrupt 4 You said Page 11 of staff's recommendation, footnote -you. 5 MR. TWOMEY: At least as I printed it out for me it 6 was Footnote 1. 7 CHAIRMAN JABER: Oh, okay. Commissioners, on my copy 8 it's Page 12. Footnote 1 --9 MR. TWOMEY: I'm sorry. 10 CHAIRMAN JABER: -- recognizing the ILECs' arguments; 11 is that it? 12 MR. TWOMEY: Yes, ma'am. 13 CHAIRMAN JABER: Okay. Go ahead. 14 MR. TWOMEY: Assuming for purposes of my argument that the rule is applicable here, then we have to decide -- the 15 16 Commission has to decide what parties are necessary for the 17 Commission to, in the words of your additional language in your 18 staff's recommendation, to make a complete and efficient 19 determination of the equities and rights and liabilities of the 20 other parties. And in turn to do that, we have to stop and 21 think a minute: What are the fundamental issues before the 22 Commission in these petitions by these three companies; that 23 is, what are they asking for, whose rights and obligations are 24 affected by what they want.

And we all know that they are asking to increase

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their local rates by a combined total of \$355.5 million maximum. And we also know, or we should know, that this is not just a straight rebalancing legislation, a rebalancing petition. That failed in 1997 or '98, whenever it was, just saying we're going to raise rates, local rates by the number of dollars to bring down access fees to the interstate levels. That went out the window politically and legislatively because it was too one-sided in the way it addressed the concerns of all consumers.

And consequently, they came back -- the companies came back and they wrote, they collectively wrote a bill that on the surface at least they promoted it as saying it benefited consumers as well. They had to have that politically in order to get it through. So they said repeatedly in some of the language used, not all of it, of course, but some of it is in the handout that I've given you this morning.

And the companies said to the legislators, they said, it's revenue neutral, not just to the companies, but it's going to be potentially revenue neutral to the consumers as well because they are going to have the possibility of breaking even or even winning on their total monthly bill as a result of the in-state access fees being reduced. And because the law will require that those access fee reductions have to be flowed through to the consumer, they might come out ahead as a result of making their calls at lower rates or making more calls at

lower rates. And they sold that effectively because it was repeated time and time again by the various legislators who were the supporters of the legislation. And it passed.

And then the companies came here and in their petitions, and especially in the testimony of their various witnesses, they've repeated that mantra that the consumers might win. It might be revenue neutral for them. They're not all just going to be losers as a result of their rates going up from 35 to 90 percent. They may have an opportunity to save as a consequence of making their telephone calls, if they do, in-state at lower access rate levels.

And what the AARP is saying to you now,

Commissioners, is, is that's impossible to tell from the

petitions before you and the evidence presented by the

companies because they don't know and they don't pretend to

know and they don't pretend to tell you-all or their customers

what the resulting in-state rates are going to be for toll as a

result of the flow-through because they don't know. They don't

know.

The long distance companies are going to come in later, your staff in the next item says, you know, requirement to come in within 44 days after you make your decision in this case. And the AARP is saying that's too late because we've taken the position that the statute would allow the IXCs to come in and potentially give 99 percent of the flow-through

benefits to their big business programs and 1 percent only to the residential consumers, the programs that would typically go to residential, and that that would meet the requirements of the law.

COMMISSIONER DEASON: Let me ask you a question. I'm sorry. Is it your opinion, just legal opinion that this statute as written would allow the IXCs to allocate 1 percent to residential customers and 99 percent to business customers?

MR. TWOMEY: Yes, sir. And it's something that I challenged the Legislature with at the time saying, set a percentage, set a proportion. If you want residentials to have half of it, say so in the law. And it merely says, Commissioner Deason, that you shall have to -- as I read it, you shall have to approve those requests from the IXCs as long as they give some to their -- some of the reductions to their residential and some to their business. And I -- certainly it's extreme, but I think they could do anything they wanted to as long as they could show they gave some to the residential.

COMMISSIONER DEASON: Well, I'm having difficulty, and maybe you're going to get to that, and if you can address it now or later, I'd appreciate it. I'm having trouble following your logic that if that's something that is within their discretion, permitted by the law, it's not something that's within our discretion to set that, why then are they indispensable parties?

MR. TWOMEY: Well, that's a good question, and the answer is this, Commissioner Deason. I don't necessarily care for purposes of this case what the IXCs do. The importance of what they do, however, to this case is, is the assertion of these companies that my clients and every other residential customer in the state might be able to benefit as an offset to the huge rate increases, local rate increases, savings in in-state toll calls and we can't know that.

If we knew what the rates were for in-state reductions for programs that AT&T is going to offer their typical residential person -- you know, you pay \$4.95, you get "X." And if a residential consumer made a certain number of minutes or hours of calls per month, they could look at that and they could say, okay, they were right. In my case, with the Legislature and in their testimony before you now, I can break even and overcome the \$3.68 that BellSouth proposes to charge. But without knowing what those in-state reductions are, you can't possibly make that judgment, and that's why they're indispensable.

And what the AARP is saying is, is that these people -- these companies, the LECs that are before you now and the IXCs and the cable people had no trouble whatsoever getting together and agreeing upon legislation that they wrote and presented to the Legislature; they should be in here now. You can't make the decision and we can't know if my clients and

every other consumer in this state has the possibility of saving on in-state toll calls unless and until we know what those toll rates are going to be. And the IXCs shouldn't be allowed to sit out there and wait until you decide this case and come in and make their decision then.

What we're saying is, is that if they don't want to come in now -- and two of them have filed motions to intervene, which the AARP is going to oppose unless they bring in their tariffs. If they can't come in now and show their cards to the millions of residential consumers in this state, then you should deny these petitions, you should dismiss them, and let them sit out there and wait for their access fee reductions until such time as they all get together.

COMMISSIONER DEASON: Madam Chairman. Mr. Twomey, I agree with you that it would be much preferable if we had all that information in front of us. It's a difficulty that I'm having to deal with as we prepare for these hearings. But it goes back to the motion to dismiss is these are indispensable parties, and you said that they can file what they want to. You just want to see it ahead of time. But if what they file has no bearing on this Commission's discretion as to whether we approve or disapprove the ILEC petitions, well, then doesn't this information just become a nicety and is not a basis for us to approve or disapprove?

MR. TWOMEY: No, sir, because it's not just a nicety.

It is our argument and it's the argument of Public Counsel and has been consistently throughout that this business of them saying, you have to give them this money, it's a done deal, just because they come in and say, raising rates is going to make necessarily -- an economic theory going to make competition enhanced, that doesn't cut it. Public Counsel doesn't believe that, AARP doesn't believe that.

The Legislature said throughout, Commissioners, and it's included in the language I have before you, that it was being put to you because you had the expertise, and they said repeatedly, you would have sweeping discretion in order to decide whether their constituents, their residential customers would benefit, would benefit. Said it repeatedly. Customers have to benefit. How can they benefit? The AARP and the Public Counsel has said, you have to show they have a possibility of achieving net financial benefits, which means in their own assertions, their own language used at the Legislature that they have to have at least the possibility of coming out even, if not better, on their total monthly bill, that is, to offset large increases in local rates by reductions in toll.

COMMISSIONER BAEZ: Is that, Mr. Twomey --

MR. TWOMEY: Yes, sir.

COMMISSIONER BAEZ: I'm sorry. Is that the standard, or is that just your position?

MR. TWOMEY: Is that the standard of the statute?

COMMISSIONER BAEZ: Uh-huh.

MR. TWOMEY: It's our position. I would submit to you that nobody yet knows what it is. It certainly, in our view, isn't what the companies say it is.

COMMISSIONER BAEZ: And then here's my trouble. If you're arguing that that is, in fact, the definition of benefit, okay, and I think reasonable minds can disagree on that, but that's something that we all have to sort of determine and discuss what "benefit" really constitutes; then it seems to me that under your definition then perhaps they're indispensable, but that just makes them indispensable to you. It doesn't necessarily make them indispensable to the Commission.

Do you see what I -- because by -- and this is the way I'm interpreting it. If the Commission today says, the IXCs' participation is -- they have to be joined as indispensable parties, then, in essence, we're accepting the premise that benefit can only be defined on a dollar-for-dollar basis, as you suggest. Do you see that that's taking a step on down the line perhaps in a forum at this point where it's probably not appropriate?

MR. TWOMEY: I see your point and I concede

100 percent. If you think it's insufficient and you think that

it's unimportant that consumers not have any possibility at all

of benefiting by the reductions in the in-state toll rates, then you should vote against us.

COMMISSIONER BAEZ: I think you're twisting the words. That's not what I said. I think that that discussion or the determination of what constitutes a benefit, whether it be quantifiable or qualifiable, is still an issue for the Commission to decide, but claiming to have indispensable parties sort of tips the decision, it prejudges that discussion, it prejudges that issue.

MR. TWOMEY: Well, no, sir, I don't think so. What it will do is it will make it possible for you to make that determination.

COMMISSIONER BAEZ: And I don't disagree with you there. I think I would join Commissioner Deason's comments earlier, and I think Commissioner Davidson said it in a hearing down in Fort Lauderdale, as I recall, and I agree with them. I think that there may be a missing piece to the puzzle in all of this, but the fact that it would be more convenient or that it may be a more complete record or that it may help us and make a better and more informed decision is a long way from calling someone an indispensable party and having that. I think that's a step --

COMMISSIONER DAVIDSON: And I'll jump in here. I share that view. I think your initial sort of response to the Commissioner somewhat mischaracterized what the point he was

making, as I understood it, about the benefit. And I think we have all said that how this is going to be flowed through is an important piece of the case. What I'm trying to focus on today 3 are the legal parameters surrounding the very specific legal 4 5 issue of whether someone is an indispensable party. It may 6 ultimately be that not having the certain information, it may 7 be very significant to the case, it may be determined not to be 8 significant, but that's a different matter than the particular 9 legal issue of within our regulatory authority, the applicable 10 rules, precedent what we do, whether someone is an 11 indispensable party and whether we can proceed to hear the case without them, noting that there are two outcomes, either the 12 13 petitions will be granted or they will be denied.

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MR. TWOMEY: Yes, sir. And again, I didn't mean to mischaracterize Commissioner Baez's remarks. It's how you view this. The AARP doesn't view this as a jigsaw puzzle in which the missing in-state toll data, which could easily be done -- I mean, what are these people hiding from out there? It's not just a piece of the puzzle that has 100 pieces or 20. The AARP views it as being one-half of the equation.

As Chairman Jaber said in relation to the previous item you discussed, I wrote it down, she said, the savings are just as important as the costs. The savings are just as important as the costs. And in this case from the consumers' perspective, from the residential consumers who take the bulk

of these increases, the vast majority of these increases, if you grant these petitions, the savings are just as important as the costs, and the costs are the only thing that are known to them. It's not just a piece of the puzzle. It's one-half of the equation, Commissioners.

We know what the costs are to these people. They have been delineated with specificity down to the penny per month of what's going to happen to the members of the AARP and the other consumers. Specificity beyond belief, we know that. The proffered savings for these people are not there. It's one-half of the equation.

COMMISSIONER DEASON: Madam Chair, I need to follow up to a previous question I had. Mr. Twomey, I'm glad that you said that this information would not be a nicety. I don't think it is a nicety. I think it's important information to have. But my question goes to the discretion this Commission has under the statute. You already indicated that we, in your opinion, we do not have the discretion to mandate what the rate structure is going to be for the IXCs or to mandate what percentage goes to which customer class.

Having said that, if we get this information, if we declare these parties indispensable and we get this information, what do we do with it? What discretion do we have once we get that information as it pertains to the incumbent LECs' petitions which are pending?

MR. TWOMEY: Okay. Good question. It's an excellent question; it's a fundamental question. What you do then, Commissioner Deason, is you look and you say, okay, AT&T, who might be out there. AT&T proposes to give 68 percent of the access fee reductions to their residential customers, and there might be some testimony that says, a typical residential customer makes "X" number of calls, municipal calls per month or whatever, and that by looking at these reductions flowing through one could argue for or against the proposition that they might have a net savings on their monthly bill.

And then as opposed to the situation, the worst-case scenario that I'd like to trot out, which is legally possible, in my view, that says that AT&T is going to give all the benefits, 99 percent, to their big business customers who might make most of the in-state calls on a day-to-day basis and that consequently the reductions for their flow-through for residential consumers might be one-tenth of one penny per minute. And we could make the case then that consumers have no ability to break even at all.

If we made that case persuasively, having the necessary and essential information that we require, then you could possibly say, well, consumers can't benefit as indicated by legislative intent, and they get their petitions denied. They don't get any rate increases, and if they don't get any rate increases, guess what? The IXCs don't have an opportunity

1 to petition for anything because these petitions are a 2 first step and the necessary step to the IXCs coming in. 3 COMMISSIONER DEASON: So you're saying it goes to the 4 question of benefit, and someone has the burden to demonstrate 5 Do you assume that? Do you agree with that? benefit. 6 MR. TWOMEY: Yes. sir. COMMISSIONER DEASON: Whose burden is that? 7 8 MR. TWOMEY: I believe since they're in here asking 9 for \$355.5 million a year that the benefit falls upon them. 10 COMMISSIONER DEASON: And it's their burden to do 11 that --12 MR. TWOMEY: It's their burden, yes. 13 COMMISSIONER DEASON: -- and you're saying that for 14 them to meet their burden, we need this information, so 15 therefore, these parties are indispensable. 16 MR. TWOMEY: That's essentially it. And you can 17 say -- and I think Commissioner Baez is leaning towards this 18 and maybe Commissioner Davidson as well. You can say, okay, let's go through this whole business of the next public 19 hearing, and let's go through three days of hearing, and then, 20 you know, have me make the case, and Public Counsel perhaps, 21 that they didn't prove their case. And I'm just suggesting --22 23 and then they get dismissed or denied. 24 I'm saying it would be a much fairer process, and

it's essential, in our view, that you get the information up

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front. Make them bring in the other side of the equation, and let's have all this on the table before you go through three days of hearings.

COMMISSIONER DEASON: Well, Mr. Twomey, doesn't then that get back to what we're here for is a motion to dismiss?

MR. TWOMEY: Yes. sir.

COMMISSIONER DEASON: What you just said goes to the availability of relevant information which can be used by a party to carry their burden and make a showing. That's not the fact that -- that's not a reason to dismiss their cases.

If they don't meet their burden, they just get denied after the hearing. We don't dismiss their case beforehand because we're indicating that the information is needed -- may be needed, but it's part of their burden. It's not something that is lacking at the point to where we throw them out at this point. And that's why I'm trying to understand why this rises to the level of a motion to dismiss.

COMMISSIONER DAVIDSON: And if I could ask a follow-up, I mean, on this question. Is it the information that's indispensable or the parties? And I believe I heard you say it's the information. You don't really care about the parties, but it's the information.

MR. TWOMEY: Well, you can only get it, I would assume, from the parties, I mean, unless they filed separately.

COMMISSIONER DAVIDSON: And it's their burden. as

Commissioner Deason just elicited, to provide that information through whatever means available, including, I would assume, discovery and third-party discovery.

COMMISSIONER BAEZ: Yeah. And I have that question too. What are the other means available to get -- if it is about the information? And I think it seems pretty clear that that's what all this is about. What are the alternatives? I mean, how do you get at that information, or is it that you're saying the only way that staff could obtain it or that anyone else could compel that information to get before the Commission is to join -- it's an either/or? Is that what you're saying?

MR. TWOMEY: I'm saying exactly that. And I will repeat that just because not having the information may be a basis later for denying their petitions and the relief requested doesn't mean that it's not a basis for granting a motion to dismiss at this point. We are saying to you that the information is crucial, and the only way you get it is through the IXCs being in the case. And the IXCs being in the case, as two of them have now petitioned to join, alone isn't sufficient. We have to have their tariffs. We have to know how they plan to utilize those huge access fee reductions before you can decide whether consumers benefit. And so all we're saying is even though it may come later, we believe that it's completely legally appropriate at this time for them to be in the case or that the case shouldn't go forward.

CHAIRMAN JABER: Go ahead, Mr. Twomey.

MR. TWOMEY: That's essentially it, Commissioners. These people need to be in the case. We need to have the information of their tariffs. As I said before, having the IXCs file their tariffs, which you're going to have to approve as a matter of right unless they're careless enough to give 100 percent to either residential or business, it's entirely insufficient. And the fact, as suggested by your staff, that it's a different section of the statute doesn't mean that it's not appropriate for consideration here.

As we said before, and I've said repeatedly, that information is essential. The IXCs' presence in this case is essential. And you ought to shortstop it right now, kick the cases out, and make them come forward with their long distance compatriots and get all the cards on the table so that you can make a decision whether or not the rights and the savings attributable to the residential customers are there or not. It's just that simple, I think.

CHAIRMAN JABER: Question.

COMMISSIONER DAVIDSON: Chairman, I had a question of staff before the other parties argue.

CHAIRMAN JABER: Go ahead.

COMMISSIONER DAVIDSON: With regard to Footnote 1, could you explain -- could you basically explain the text, specifically, the Commission having taken a somewhat different

view. What does that mean? What different views have we taken? What were the circumstances? And how are those circumstances comparable to or different from the motion before us?

MS. KEATING: They're comparable to the extent that the Commission has on various occasions been asked to join other parties as indispensable parties. And when the Commission considered those proposals, they did refer to the rule. In those cases, though, no one raised the issue of whether or not the rule was applicable in an administrative context. So all that staff was intending to say by this footnote was that the Commission has used the rule in the past in addressing requests to join indispensable parties.

COMMISSIONER DAVIDSON: Thank you, Ms. Keating. I'm still a little bit confused. So is it staff's position that the rule is applicable in administrative proceedings or not applicable or it's -- this is a case of first impression? And if it is a case of first impression, how do we distinguish the past instances when the Commission has relied on the rule?

MS. KEATING: As far as I can tell, this is the first instance where the Commission's ability to use the rule has directly been questioned. That being said, staff's perspective is, is that it may not be directly applicable in an administrative proceeding but that it certainly at a minimum can be used as a guideline. And the reason staff believes that

is that in directing the Commission to take an action under a statute, if the Legislature intended that certain information and certain parties be part of that proceeding, then surely it would have given the Commission the authority to join the necessary persons or entities in that proceeding. And to that extent. I think that the rule can be used at a minimum as a guideline. And if that's the case, then I also believe that the case law interpreting that rule would also be applicable such that the Commission can join a party if that party's participation is absolutely necessary to the complete and full determination of the proceeding.

COMMISSIONER DAVIDSON: A couple of follow-ups,
Chairman. Does staff agree that the information being
discussed by Mr. Twomey, the type of information is relevant to
the proceeding notwithstanding staff's position on the motion
to dismiss for failure to join an indispensable party?

MS. KEATING: Honestly, Commissioner, we have tried not to address that question just because we believe that that is one of the big questions that's pending before the Commission as to whether the information is relevant. But I think that --

COMMISSIONER DAVIDSON: And that's a fair response.

Let me ask you then, if the information is ultimately relevant or important to our inquiry, does staff agree that it is the petitioners' burden to bring forth that information?

1	MS. KEATING: Yes, Commissioner, I believe so. And
2	let me also point out that I think both yourself and
3	Commission Baez hit on a point that third-party discovery is
4	available.
5	COMMISSIONER DAVIDSON: How would third-party
6	discovery operate in the context of this case to result in the
7	production of the information sought by Mr. Twomey?
8	MS. KEATING: I believe any party that saw necessary
9	or appropriate to present such information can call depositions
10	of appropriate persons and can also subpoena documents.
11	CHAIRMAN JABER: May I interrupt,
12	Commissioner Davidson?
13	COMMISSIONER DAVIDSON: Go ahead.
14	CHAIRMAN JABER: How do they get it into the record?
15	Not that we should care. It is their burden. But how do they
16	get it into the record?
17	MS. KEATING: I believe they can also call witnesses.
18	And our general counsel, if he wants to correct
19	CHAIRMAN JABER: So they can call an adverse witness,
20	hostile witness
21	MS. KEATING: Absolutely.
22	CHAIRMAN JABER: and no one is going to object to
23	that?
24	MS. KEATING: They may object, but then that's their
25	burden to determine how best to present that into the record.

CHAIRMAN JABER: You know what else is important? 1 2 should matter what the Commissioners need to make an informed 3 decision. 4 MS. KEATING: Absolutely, Commissioner, absolutely. 5 COMMISSIONER DEASON: Madam Chairman. I have a 6 question --7 CHAIRMAN JABER: Commissioner Deason. 8 COMMISSIONER DEASON: -- for the incumbent telephone 9 companies before they make their argument and maybe they can 10 address it during their argument. And I would ask this question to the IXCs if they were here --11 12 CHAIRMAN JABER: If they were here. 13 COMMISSIONER DEASON: -- but they're not parties. 14 CHAIRMAN JABER: No. COMMISSIONER DEASON: So I have to address it to the 15 16 next best group of folks and that's the folks at my far left of 17 the table. 18 CHAIRMAN JABER: But it should be noted that they are here, and I hope that they've listened. 19 20 COMMISSIONER DEASON: They're here in the back of the 21 The question is this. I would assume that the IXCs want 22 access charges reduced, and if they do want those access 23 charges reduced and it's your burden to demonstrate there are 24 benefits before the access charges can be reduced, why aren't 25 the IXCs volunteering, as they're doing right now, to come up

1 to intervene in the case, file along with you and say, you know 2 Commission? These are the benefits that customers in Florida 3 are going to see, and we promise you, these are the way we're 4 going to distribute these benefits, and this is going to be a 5 great benefit to consumers. This is going to stimulate intrastate telephone calls. Our revenues are going to be 6 enhanced. Customers will no longer be befuddled with the fact 7 8 that interstate rates are higher than intrastate rates. We may 9 be even able to consolidate our rate structures so there's not 10 a difference anymore between the two and that will simplify things. It will make it administratively easier for us as 11 12 competitors. They should be up here volunteering this 13 information. We shouldn't be coercing them to come up here and 14 tell us what they plan to do. That's what I want somebody to 15 address.

CHAIRMAN JABER: Ms. McNulty had her hand up.

MS. McNULTY: Yes. Commissioner Deason, I'd like to address that. On October 27th AT&T and MCI filed petitions to intervene. On Friday, October 31st the due date for intervenor testimony, AT&T and MCI jointly sponsored a witness and testimony, and also AT&T produced it's own testimony. So testimony has been filed in the docket.

COMMISSIONER DEASON: And what does that testimony say?

MS. McNULTY: I think it addressed the points that

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you raised.

COMMISSIONER DEASON: Are there specific rates and plans that are being put forth to demonstrate how these benefits are going to be flowed through to the customers?

MR. HATCH: Commissioner Deason, the testimony -this is Tracy Hatch appearing on behalf of AT&T. As
Ms. McNulty noted, we have intervened in this docket. Now,
it's not clear we're going to end up parties because the
parties that Mr. Twomey is saying are indispensable is also
opposing their intervention, but we'll see how that plays out.

As to your question about what rates specifically will be reduced, we don't know that. We don't know what we can reduce or how until we know what dollars in terms of access reductions and the timing of those reductions are going to take place. Then and only then will we know how to structure the rates that we're going to reduce and how they're going to be reduced.

COMMISSIONER DEASON: Can't you sponsor a structure, a concept, a philosophy as this is how we're going to do it, and once we get all of the nuts and bolts of this plan in place, then we'll put meat on the bones, but, Commission, this is how we generally plan to do it?

MR. HATCH: In practical terms and the detail that you're asking for, no, because the competitive market doesn't allow you to do that. The competitive market is dynamic and it

changes day to day and minute to minute. And so when we make those decisions, it will be the market as we see it at the time we have to commit. So committing two, three, four months in advance simply isn't practical.

CHAIRMAN JABER: You can't make a commitment -Mr. Twomey, I see your hand, but Commissioner Baez has a
question next. You can't make a commitment that the
flow-through reductions would correlate to whatever local rate
increases there might be?

MR. HATCH: Oh, certainly, we could -- you're saying if there is, you know, a \$10 million access reduction, would there be a \$10 million flow-through? The answer to that is yes. The statute requires that.

CHAIRMAN JABER: And the proportion between residential and commercial is a commitment you can't make today?

MR. HATCH: Not without looking at a dynamic competitive marketplace. No, ma'am, you can't do that.

CHAIRMAN JABER: Then as a decision-maker, how can I make a commitment to the consumer that among the many benefits they may receive is a direct flow-through in their long distance rate?

MR. HATCH: You can make that commitment. What you cannot make a commitment is every individual ratepayer receive an equal and proportionate reduction in access because that's

not possible either. Mechanically that won't work because the 1 2 dollars won't do that. More importantly, as new services come and old 3 services go, those commitments change daily on a dynamic basis 4 based on market behavior. More importantly, understand this, 5 every residential customer of AT&T will see a flow-through 6 benefit regardless of whether they make any toll calls or not 7 8 because we have to eliminate the in-state connection fee. So at the very least, they get that. The only question then 9 10 becomes what further benefits they might get. 11 COMMISSIONER DEASON: How long are you going to 12 eliminate that fee? You are making the commitment as to how long that fee would be not used. Are you saying we'll wait a 13 month or two and we'll see how the competitive market shakes 14 out and we may reinstitute it? 15 MR. HATCH: That fee will be gone at least as long as 16 17 the duration of all these access reductions take. 18 COMMISSIONER DAVIDSON: State that again, please. MR. HATCH: The in-state connection fee is required 19 20 to be removed no later than 2006. CHAIRMAN JABER: Mr. Twomey, you need to just sit 21 22 there. 23

Mr. Hatch, finish --

MR. HATCH: And by that point, it will be eliminated.

25 Now --

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COMMISSIONER DAVIDSON: No. You gave a very specific answer to Commissioner Deason's question for how long, and if you could repeat the statement. Do we have a court reporter here perhaps? Well, it's probably not good to just ask her to repeat it because she'll --

MR. HATCH: The answer to your question,
Commissioner Davidson, is whatever schedule we choose to
eliminate it over, it will be gone for at least that long and
into time for as long as the access reductions take. Bear in
mind, if the access reductions aren't enough to eliminate the
fee, the fee stays in some proportion. That's part of the
statute as well.

CHAIRMAN JABER: Commissioner Baez.

COMMISSIONER BAEZ: Mr. Hatch, going back to something you said at the beginning of your comments. You made a statement to the tune of, we don't know what the dollars are going to be or what the timing is going to be.

MR. HATCH: Correct.

COMMISSIONER BAEZ: Am I mistaken in assuming that the petitions that have been filed by the ILECs have, in fact, said it is so much and the reductions -- I mean, there has to be some finiteness to these petitions and I thought that there was. I mean, we've been throwing numbers, not we, but, you know, parties have been -- there are numbers out there.

They're well known to everyone; they are relatively large. We

all know that. And I think that they are relatively discussed in detail as part of the petitions that are before us. So what part of it don't we know? What part of it don't you know as to the timing and the size of the reductions and so on? Because it's also my understanding that this is an up-or-down vote. This is not something that the Commission can say, you know what? 350 million seems like too much, but maybe 200 is okay. We don't have that kind of discretion under the law. It's an approval or a denial straight up or down; is that correct?

MR. HATCH: Assuming for purposes of your question, the answer to that is correct. I think what you're looking at is because we know what they're asking for, we know what we have to do. The answer is we don't know what the timing is going to be. We don't know whether the timing is going to be as they have requested or, as I understand, staff has made a proposal that the timing should be extended out.

COMMISSIONER BAEZ: Is there something about that concept of timing that we haven't discussed here? Because I think we have already had a motion to dismiss because the timing was off, that it was spread over two years instead of three, and we've had all of that kind of discussion. Is there some other timing issues that are involved that we're not aware of or at least that I'm not aware of?

MR. HATCH: There are timing issues involved in the case such that at the end of the day whatever timing issues

there are have to be resolved by that case. I think the initial discussion was it didn't take -- it took less than the two-year minimum period.

COMMISSIONER BAEZ: Right.

MR. HATCH: I'm assuming that's now been fixed with the refiling. You will know whatever timing issues are on the table in the case, and at the end of the case, those timing issues will be resolved.

COMMISSIONER BAEZ: Now, going back to something that the Chairman had asked in terms of what do you know you can do and what don't you know that you can do. Based on the detail that the ILECs have included in their petitions, isn't there a pro forma kind of -- you know, a pro forma structure, pro forma reductions or schedule of reductions that can be offered up to help this case? I mean, I hope that anybody that walks out of here has it very, very clear in their mind that while the question of Mr. Twomey's motion to dismiss is still up there, and I'm not sure I'm -- let's just say this, that the idea should get through to everybody that there are holes, that there are missing parts to this whether we agree that it's a puzzle or not, Mr. Twomey.

MR. HATCH: I would take issue only with one thing,
Commissioner Baez. I don't think there are any real holes
here. Whatever the Commission determines is the amount of the
access reductions, we have to flow those through as a matter of

statute. We have no choice in that. We have no discretion in that.

COMMISSIONER BAEZ: And I'm sorry to harp on this, but, Mr. Hatch, you keep saying things like, whatever the numbers are. The numbers are there before everybody. I mean, there is a plan that we are considering that I'm assuming again should have enough definitiveness so that I know what the access reductions are going to be, and therefore, you should know what the access reductions are going to be in the event that they get approved.

MR. HATCH: Well, I understand your frustration. Let me take issue with that piece just a little bit. You have two versions of BellSouth reductions. We don't know how those are going to work out, so it's going to be one or the other. So we're guessing with that. There is a version that Verizon has put forward that, frankly, we disagree with certainly in part and that would affect the total numbers.

Now, setting all those technical issues aside, until we get to the point of they have filed their tariffs that says, here's the individual access rate elements that I'm going to reduce based on my total units of consumption, here's the total dollars that generates, until I get that number I can't start beginning to plan how I'm going to really do this because how I consume switched access is based on my own consumption of individual switched access rate elements. And so there could

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be a lot of variability in how they flow through the dollars based on which element they reduce.

Remember, it's not just a single rate. It's a whole laundry list of rates, and they all interact in different ways. And so when they start reducing the individual elements, then I look at my consumption of those individual elements after I receive their new prices, and then I start calculating what that is in dollars to me. That's how I do it.

COMMISSIONER BAEZ: Thank you for that explanation.

CHAIRMAN JABER: What if you take issue with how they reduce those specific elements? When would you have an opportunity to bring that issue to the forefront?

MR. HATCH: At the time they would file their initial tariffs. I think, is when we would bring that up. The question is. is -- I don't know is that we would have a disagreement as long as the dollars work out, but we have to know what that is. We might and if we have --

CHAIRMAN JABER: But you might have a disagreement.

MR. HATCH: We might. And if we have to fight it out, then we'll duke that out. I mean, that's a fight for a later day if there is going to be one.

CHAIRMAN JABER: So, again, and what makes all of this awkward is with the caveat that if these petitions are granted, what makes what you just said difficult to comprehend is the state could be in a position where this Commission in

1 its wisdom grants the petitions, there's a local rate increase 2 on the horizon, and you're disputing how much that flow-through 3 amount should be because you disagree with how the specific 4 components of the access charges were reduced. What do we do 5 with that? 6 MR. HATCH: At the end of the day. 7 Commissioner Jaber, I don't think that's likely, frankly. But 8 if you assume worst-case scenario that it happens, at the end 9 of the day when you audit us for flow-through, which you will, we will have to have flowed through all the benefits from 10 11 whatever reductions we get. 12 CHAIRMAN JABER: Why do you think it's unlikely? 13 MR. HATCH: Because typically how they're going to do 14 their rate reductions would be on a fairly consistent predictable manner, I believe. I believe that to be the case. 15 16 More importantly --17 CHAIRMAN JABER: Didn't you have to reach that agreement before you all supported the bill? See, here's 18 19 the --20 MR. HATCH: Frankly, ma'am, no. 21 CHAIRMAN JABER: Well, then I'm very disappointed in 22 a company your size not making those calculations before you 23 came out in front of God and everybody and supported a bill. 24 COMMISSIONER DAVIDSON: Chairman, I have a follow-up

to one of your comments.

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CHAIRMAN JABER: Commissioner Davidson.

COMMISSIONER DAVIDSON: I was in the Ready
Infrastructure Council the first time this bill came through,
and we all monitored the progress on this bill closely this
go-around. And so agreeing with what the Chairman has said,
you all were there supporting the bill, arguing where the
benefits would go, and my understanding of how members of the
Legislature viewed this was that in one area there may be an
additional burden on consumers and another area there may be
additional benefit, but it's all going to be from the consumer
standpoint of revenue neutral.

Mr. Twomey's point throughout these proceedings that it appears most of the burden is going to residential and small business customers and there's the possibility that all of the benefit -- most of the benefit will go to business customers is, from my standpoint as I sit here today, based on where we are in the case, not an irrelevant question, not an irrelevant focus. I'm not saying I agree with it. I'm saying it's not irrelevant from my standpoint.

The Chairman asked you a question earlier and Commissioner Baez followed up. Can't you give us at least sort of a pro forma big idea picture of how you would do this? And it may be from a business standpoint you're just not prepared to do that, and if that's the answer, that's the answer. But I know I'm going to be interested in knowing and understanding

that every individual consumer is not going to have equal benefit and burden, and we're focussed on the statewide pool of consumers. I'm still going to be interested in knowing if this percent of the residential customers is likely to have a burden, what percent of residential customers on the long distance side is likely to have a benefit. I mean, I am going to the extent possible trying to compare apples to apples, oranges to oranges. And I want to know, is 90 percent of the burden going to individuals and 90 percent of the benefit going to business? That's a relevant inquiry.

Can't you based on what information is out there at least, not today, perhaps not in the next few days, but sometime in the foreseeable future, give us some parameters that if this is going to be how this petition, BellSouth version one or BellSouth version two, is implemented, this right now subject to change is roughly what we would do? We would anticipate passing on some 10 to 30 percent of these access charge reductions to residential and 70 to 90 percent to business. That type of generality, can we get that?

MR. HATCH: Your question is, could we? Yes. But the problem --

COMMISSIONER DAVIDSON: Could we and will we?
MR. HATCH: The problem becomes,

Commissioner Davidson, that nobody in a competitive marketplace is going to tip their hand three months in advance. That is a

real issue. Is AT&T looking at how they're going to do this today? Absolutely. Are they laying plans as to where and how much is going to go where? Yes, they are. Are we going to publicly disclose specifically how we're going to do that? The answer is I suspect probably not from a competitive marketing perspective because while all of the folks you see sitting here are all long distance competitors now, and none of us, I don't think, are going to be willing to say, here's what I'm going to do three months from now, because then they're starting to form their own competitive responses with plenty of lead time to do that.

COMMISSIONER DEASON: Madam Chairman, let me -CHAIRMAN JABER: Commissioner Deason. And then,
Commissioner, if it's all right with the body, we're going to
move forward and come back to the arguments.

COMMISSIONER DEASON: Is your company willing to make the commitment that while competitive forces are at play and you have to respond, that you would commit that there would not be any intrastate rates higher than comparable interstate rates?

MR. HATCH: I don't believe so, Commissioner Deason, simply because the parameters of your question are extraordinarily broad to suggest that there's any intrastate rate higher or lower than an interstate rate is just not going to work. It's not practical.

1	COMMISSIONER DEASON: The whole idea of this of
2	these petitions is to get parity interstate and intrastate.
3	And we know that for years for policy reasons it's been the
4	fact that we've had higher intrastate access charges in place.
5	If we get those at parity, why should there be any why
6	should a call from Miami to Jacksonville cost more than a call
7	from Miami to New York?
8	MR. HATCH: Almost no calls these days are distance
9	sensitive. They're all on a
10	COMMISSIONER DEASON: I'm not talking about distance,
11	I'm talking about boundaries, intrastate/interstate.
12	MR. HATCH: And what I'm suggesting to you,
13	Commissioner Deason, is most people today pay the same rate
14	from a call to LA that they do a call to Miami from Tallahassee
15	because they're all on a per minute rate, most folks, not
16	everybody. Some are probably still distance sensitive but most
17	are not.
18	COMMISSIONER DEASON: Well, before I started taking
19	Mr. Twomey's advice and using a Sam's card
20	MR. HATCH: I do the same thing myself,
21	Commissioner Deason.
22	COMMISSIONER DEASON: I noticed a difference when
23	it was an in fact, an AT&T calling card, it was right there,
24	if you called intrastate, it costs more than if the call was
25	interstate.

MR. HATCH: On some cards, but not on every card. 1 2 COMMISSIONER DEASON: There's just a lack of 3 information here. Mr. Hatch. 4 MR. HATCH: And I can't give you all the information 5 that you seek, Commissioner Deason. I wish that I could, but 6 the problem is that it can't be done. 7 CHAIRMAN JABER: It can't be done? 8 MR. HATCH: I don't believe -- well. all the 9 information that he seeks I don't think you could get it. 10 CHAIRMAN JABER: Mr. Twomey, hold on to that thought. 11 I want to continue on with the presentations. 12 Mr. Fons. 13 MR. FONS: Good morning, Madam Chairman, members of 14 the Commission. John Fons representing Sprint. I was hopeful 15 of being able to say only that Sprint supports staff in the 16 recommendation, but I see that there have been some questions 17 raised that I feel compelled to address. 18 The first question is, is that we're now getting into 19 20 21

an area that ultimately is a decision of the Commission. There are indications that somehow there's the level of the toll rates is relevant beyond what the statute requires. And the statute, as far as the Sprint's petition is concerned, is very specific. The criteria that the Commission must address in determining of whether or not to grant or deny Sprint's petition is very clear on this issue of benefit to residential

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customers.

As the staff has pointed out very clearly in staff's recommendation, the language in the statute says that the Commission shall consider whether the removal of current support for basic local telecommunication services that prevents the creation of a more attractive residential -- I'm sorry, attractive local exchange market for the benefit of residential consumers. The Commission staff correctly points out that the statute does not say that the Commission shall consider whether or not the ILECs' proposals will affect the toll market for the benefit of residential consumers.

The relevant issue is whether or not the elimination of the subsidy will create a more competitive market for the benefit of residential consumers. That's the issue, and that's the issue upon which this motion to dismiss must be balanced. It's not on the issue of what is going to take place in the toll market. We're here today only to address the singular issue that's been raised by AARP as to whether or not the ILECs are -- I'm sorry, the IXCs are indispensable parties and must be joined in this proceeding.

The fact of the matter is I think that issue is moot because the IXCs have joined or are attempting to join. I'm perplexed by the fact that on one hand Mr. Twomey says they have got to be joined, and then he tells the Commission that they have filed their petitions to intervene and he's going to

oppose them. I don't think you can have it both ways. But even if he is going to oppose them, whether or not they are joined in this proceeding is really up to the IXCs.

There is no concept in administrative law other than substantially interested parties. Even under the Rules of Civil Procedure an indispensable party is some party that has a substantial interest. And the rule that we've got to look at is very clear. That's the administrative rules that were adopted by the state of Florida. These are the administrative rules that were adopted in 1997, the Uniform Rules of Procedure, Florida Administrative Code.

And Rule 28-106.109 says very specifically, "If it appears that the determination of the rights of parties in a proceeding will necessarily involve a determination of the substantial interests of persons who are not parties, the presiding officer may enter an order requiring that the absent person be notified of the proceeding and be given an opportunity to be joined as a party of record." So a substantially interested party is one whose interests will be decided.

Mr. Twomey, in the first place, has not indicated that the IXCs' substantial interest will be determined in this proceeding. The IXCs' interests have already been determined by the Legislature. The IXCs' interests are that if there are access reductions, they must flow them through to the benefit

of their consumers, and they must reduce -- eliminate the in-state connection fee. Those are the interests of the IXCs in this proceeding. And even if they had a different interest and it was a substantial interest to be decided, all the Commission can do is notify them that their interests will be determined and then --

COMMISSIONER DAVIDSON: Mr. Fons, if you would -sorry to interrupt -- turn to Page 2 of some of the summaries
of testimony that Mr. Twomey handed out. The middle of the
Page 2, a summary of one of the responses of
Representative Mayfield to a question.

And I will assume, Mr. Twomey, that this is correct, that there have been no edits.

MR. TWOMEY: It has been transcribed by a court reporter.

COMMISSIONER DAVIDSON: Perfect.

Representative Mayfield states that the law sets forth provisions which will require the Public Service Commission to sit in judgment and to determine two factors. One, will the petition to change rates create competition in the local marketplace, and two, will it be beneficial to residential customers before any changes can take place that has to be determined by the PSC. Would you agree that the information we're talking about today is relevant to those two determinations that have to be determined by the PSC before any

1	changes can take place?
2	MR. FONS: I would not agree to that.
3	COMMISSIONER DAVIDSON: Was Representative Mayfield
4	incorrect?
5	MR. FONS: He was absolutely correct. You have to
6	read the two pieces together, and that's what the statute says.
7	The statue says it will create competition in the local
8	marketplace and that will benefit the benefit of residential
9	consumers. That's what you have to find. There's not some net
10	benefit analysis, and even if there were let's just dwell
11	upon what the legal requirements are here. The legal
12	requirements are that even if AT&T and MCI have substantial
13	interests and we don't agree to that. Just having knowledge
14	of information does not make them a substantially interested
15	party. But just assume that they were
16	COMMISSIONER DAVIDSON: So should they not be
17	intervening?
18	MR. FONS: They can if they wish. That's what the
19	rules says.
20	COMMISSIONER DAVIDSON: But you just said they don't
21	have substantial interest, so should they
22	MR. FONS: They can't.
23	COMMISSIONER DAVIDSON: not be here?
24	MR. FONS: Well, I said even if they didn't have
25	substantial interest. I didn't say they don't have a

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substantial interest. What I said was that just because they have information --

COMMISSIONER DAVIDSON: I thought you said that you didn't think they did have substantial interest.

MR. FONS: If you were equating it just because they had information that might be of some useful nature, that does not create a substantial interest. They may have a substantial interest, and indeed, in their petitions, they point out what their substantial interest is, but that's their decision to be made, not the Commission's decision.

We take exception to what the staff says that they have used indispensable party as requiring joinder. We don't believe that they can. The cases cited by the staff, three of them are before the Model Rules. The last one was after the Model Rule, but the language says that the rule initially seems to indicate that customers may be indispensable parties that should be joined to this action. That's not -- that's staff's interpretation; that's not what the rule says. The rule says the Commission has only two obligations with regard to substantially interested parties. The first one is to give them notice, and then it's up to the substantially interested party to join themselves.

CHAIRMAN JABER: Mr. Fons, in response to one of the questions Mr. Hatch said, they can't give us some of the information we've been talking about here because it all

depends on how the components related to the access charge reductions will be put forward. And hypothetically speaking, we may reject your allocation of those components, or we may agree to them. Would you agree, based on what Mr. Hatch says, that that is a decision that will affect the substantial interests of the IXCs?

MR. FONS: It very well could. I would not disagree with that at all. They certainly have that right to come in and challenge whether or not the local exchange companies have properly calculated how you get to parity. And if that's one of their basis, that's fine.

But the issue here to be decided is whether or not we should have our petitions dismissed because we have failed to join an indispensable party. The first thing we have to look at is, what does the statute require? And we indicate, as staff has recognized, that the issue is whether or not consumers will benefit from creation of a more competitive market.

CHAIRMAN JABER: You make a good point. Does this Commission have authority on its own motion to dismiss the petitions because we believe all the information we need related to the long distance flow-throughs is not before us?

MR. FONS: I don't believe at this stage of the proceeding that you can do so. I think you have to accept all of the facts as given. You cannot look at any facts outside of

the facts that are already in the record. That's the standard for a motion to dismiss. And we believe that at the end of the day you find that something is lacking, then of course you have, as the Legislature has given you, the discretion to either grant or deny the petitions. But we believe that there are no holes in the petition. We have met the requirements of the statute with regard to each one of the criteria that the Legislature has enumerated.

CHAIRMAN JABER: You think the Varn Standard, the motion to dismiss standard would apply to the Commission even if on our own motion we discussed whether the petition should be dismissed?

MR. FONS: I believe you cannot go outside the record that's been presented by the petitioners in this proceeding, yes.

COMMISSIONER DAVIDSON: Chairman, just an observation. This Commission has noted and staff has often noted the converging nature of the communications marketplace and how there are all types of bundled offerings, including local, long distance, wireless, all types of packages, and part of this may relate also to Docket 5, but as I sit here, I understand the legal arguments behind both side's positions on the motion to dismiss aspect, but I just cannot get over the hurdle, especially based on what I think we all understand to be the legislative intent behind this, I can't get over the big

1 gap in information that we have right now in the record 2 relating to how this flow-through is going to work and the overall impact of that flow-through on competitive markets 3 4 generally. And I think it's an artificial construct in this 5 day and age, and I think it's a construct that has been said 6 not to exist by the LECs by themselves, there's not just a 7 clear local exchange market and a clear long distance market. 8 There's a lot of convergence and overlap. And it may be at the end of the game that any information given to us by the long 9 distance companies we as a body would say, that doesn't affect 10 the petitions because of X, Y, and Z, but I would like to get 11 12 that information and understand it.

As I sit here, not necessarily the view that not having it means that the petitions get dismissed, but I want to again send a signal that I think we've all sent repeatedly from the bench from the hearings, that this information is important, and hopefully, that signal will have been received somewhere on earth.

CHAIRMAN JABER: Mr. Fons, we're going to let you finish your presentation.

MR. FONS: I have finished, Madam Chairman.

CHAIRMAN JABER: Ms. White.

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MS. WHITE: Mr. Fons has already stated what BellSouth's position would be.

CHAIRMAN JABER: Okay. Verizon.

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MR. CHAPKIS: Verizon would also echo the comments of Mr. Fons.

CHAIRMAN JABER: Okay. Thank you. Mr. Twomey, it's your motion. I know we have thrown out a lot of guestions, so I'm going to let you respond to all of those questions and close it out. We'll be ready for a motion or further questions from the Commissioners.

MR. TWOMEY: Yes, ma'am. Thank you. I'll be brief. The statute, contrary to the assertions of the companies and your staff, and AARP's belief is not abundantly clear, that one section about the -- remove subsidies for benefit, whatever it says, it's not clear, remotely clear. It's clear as mud. And that leads you to the ability to try and ascertain and discern what the intent of the Legislature was. And as pointed out by Commissioner Davidson in my handout, Page 2, the response of Representative Mayfield, who, by the way, as you all may recall was the House sponsor of that bill and would be presumed somewhat to know what it meant and was intended, he points out that there has to be -- it will be beneficial to residential customers before any changes can take place that has to be determined by the PSC.

Commissioners, it was no accident that Representative Mayfield said that. It was said in committee repeatedly. I assert by Mr. Fons representing all three of the LECs that there would be benefits for consumers. There was

discussion in committee and testimony before the committees repeatedly about the benefits potentially of customers benefiting on their total bill by the lower in-state toll calls.

The comments of Mr. Hatch, as noted by Commissioner Baez, this is an up or down deal per the statute. They have asked for \$355.5 million a year in rate increases, if you accept the BellSouth most expensive option, which I always do. It's precisely known, Mr. Hatch should know or does know, that it's up or down, and therefore, the IXCs can take that as a given. They can take zero, which would be the AARP's option for them, or they can take \$355.5 million per the very specific testimony of these companies.

The reference to the in-state connection fee is irrelevant to this discussion, I believe, except let me point out to you that any suggestion, and it's been made repeatedly throughout these hearings, that everybody benefits by the elimination of the in-state connection fee is not remotely true. The only people that pay those in-state fees are those that are sufficiently uninformed to sign up for them in the first place. The fees are remarkably misleading in their label. Nobody should be taking service from a company that charges one in the first place.

It's finally acknowledged by Mr. Hatch those in-state connection charges don't have to be eliminated not just until

2006 but July of 2006. And as I think he started to concede, they are eliminated, lest you not know this, they're eliminated then, and only then, if the parity hasn't been reached. Concededly or potentially if parity -- you approve the two-year reductions and parity is reached, there won't be any money left for AT&T to net against the loss of the \$50 million a year they get from that fee. And there's a net. Even if they have to reduce that fee, the statute, as drawn by them, allows them to net against the reductions they have to give to their customers. So that's not any big deal.

CHAIRMAN JABER: Mr. Twomey, walk me through that slowly because I didn't understand your point.

MR. TWOMEY: Yes, ma'am. The language of the statute says that if and when, and you can ask Mr. Hatch more specifically if you want, if and when they take that fee out, which they had variously testified over the last couple of years they got \$50 million a year from, when they take that out, they get to net that \$50 million against the moneys they have to give back to their business and residential customers. So, you know, it wasn't -- in AARP's view, it wasn't any big deal for consumers. They make a big show of getting rid of it, and then they wack you someplace else.

CHAIRMAN JABER: Mr. Hatch, the \$1.95 or \$1.88 in some places is -- comes off the top of what you've agreed to flow through?

MR. HATCH: It's my reading of that statute that we have to eliminate that fee. Now, we can use some of our flow-through to eliminate that fee, but it has to be eliminated assuming the total amount of revenue available getting down to parity equals the amount of revenue in terms of generated by the fee.

But I think Mr. Twomey has mischaracterized what I said, is that if we don't eliminate the fee up front, we take all of our flow-through and dump it on other services, if that revenue -- all the way down to parity, then we're still obligated to remove the in-state connection fee. We would just eat that. We would have no other choice. I mean, it's in our interest, frankly, to eliminate that early enough in the process to ensure that the flow-through covers that, and then deal with the rest of the flow-through with other rates and services.

CHAIRMAN JABER: Go ahead, Mr. Twomey.

MR. TWOMEY: I'll conclude there. I'll just begin by saying that this is not merely a piece of a larger jigsaw puzzle. The IXCs, their business of, you know, competition doesn't let us do this, doesn't let us do that, we don't want to show our hand, too bad. The AARP would say, let them eat zero, you know. If they're confused about getting a part of \$355 million of access fee reductions and that bothers them in trying to cope with that versus getting zero, let them eat

zero. They need to be in -- that is to say, let's not have any rate increases at all if they can't show their hand a couple of months early.

They are an essential part of this case. Either they have a substantial interest, which I haven't had time to even read their petition yet following the service hearings we've gone to, either they have a substantial interest or, as noted by Commissioner Davidson, they don't get in. By voluntarily petitioning, you have to have a substantial interest to get in a case. So they need in. The AARP says that they are essential to this, and it's not just them, it is the information they bring with them in the form of their tariffs that relate directly to the \$355 million in rate increases being sought by the LECs. They should come in with their tariffs, or they shouldn't be allowed in. And if they are not allowed in or if they don't come in voluntarily with their tariffs hand in hand with the LECs, then you should dismiss their cases.

CHAIRMAN JABER: Mr. Twomey, has there -- at least Ms. McNulty and Mr. Hatch have stated that they have petitioned to intervene and testimony has been filed. Granted, we don't know what's in that testimony except what was represented to us today. Do those facts though -- how do those facts affect your motion to dismiss?

MR. TWOMEY: I don't -- well, if I can qualify my

answer by saying that I haven't read either the -- I scanned the petitions. I haven't even seen the testimony. Recognizing I haven't studied either one, I would say it doesn't affect it at all unless they bring in the particular tariffs they plan to file so that we know, Commissioner Deason, how much they're willing to give to the consumers that are taking the major -- the residential consumers that are taking the major hit on these rate increases in terms of possible in-state savings reductions, then it doesn't, in my opinion, Madam Chair, affect it one bit.

CHAIRMAN JABER: Okay. Let me explore that a little bit more because your motion to dismiss was based on the fact that these were indispensable parties and they weren't part of the case. Now, at least two of those companies have made themselves part of the case. Recognize, the petitions to intervene probably haven't been ruled on because we just got them. Now, what I hear you say is the weight of the evidence may be in question, but that's precisely what we take up at the hearing.

MR. TWOMEY: In response to that, Madam Chair, I think in fairness to my petition what I said was is that they need to be -- that they were indispensable because we had to know, we needed to know, it was only fair for us to know how they wanted to propose to a portion the rate reductions on the in-state tolls. So that's -- you know, I wasn't saying I just

needed -- the AARP just needed them. It was never that. We need them and their tariffs so we can see what they propose to do with this wealth of access fee reductions they will enjoy if the ILECs' petitions are granted.

CHAIRMAN JABER: Okay. Commissioners, if I may, I've got a series of questions for staff just to try to make sense of all of this in my own mind. And forgive me, because some of it gets into Item 5, and I'm not really trying to get into the substance of Item 5. I'm more concerned with the logistics of all of this. And as I understand reading the two items together, you envisioned that if this Commission granted the petitions in some form, that the flow-through reductions would be made simultaneously, very close together. Item 5 is PAA.

MS. KEATING: That's correct.

CHAIRMAN JABER: It is possible Item 5 gets protested. Assume with me -- I'm going to come back to 4A, but if you assume with me that there is a protest in Item 5, logistically how do you accomplish implementation of granting the petition if that's what's done with flow-through reductions?

And I ask that question, Beth, because I come full circle wanting all of this information in one hearing, one time, comprehensive review, and contrary to what was stated, I think that's what the Legislature contemplated.

MS. KEATING: You hit on a point that staff has

1	talked about, Madam Chairman, and that is that if Item 5 does
2	get protested, then you're looking potentially at a hearing.
3	The hope is, is that if that occurs, that we could do something
4	on a fairly expedited basis.
5	CHAIRMAN JABER: I'm here to tell you we can't. If
6	Item 5 is protested, we cannot have a hearing before the end of
7	the year. We are currently scheduled to have a hearing in the
8	docket with 4A December 10th, 11th, 12th. So what does that
9	do? Again, if you assume this Commission at the end of the
LO	hearing grants the petitions, does the statute give us the
L1	flexibility to not allow implementation of any rate increases
L2	until the flow-through reductions are made?
L3	MS. KEATING: To be quite honest, Madam Chairman,
L4	that's not something that I've really thought about directly.
L5	I think that an argument could probably be made that you can,
L6	but I would like a little more time to look at that because I,
L7	quite frankly, haven't looked at it.
L8	CHAIRMAN JABER: Mr. Twomey has taken
L9	COMMISSIONER DEASON: I'm sorry, I'm sorry. Could
20	she repeat that again?
21	CHAIRMAN JABER: Sure. Ms. Keating.
22	MS. KEATING: I'm sorry.
23	CHAIRMAN JABER: The question, Commissioner Deason

repeat what you just said in answer to the Chair?

COMMISSIONER DEASON: I just need -- could you just

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MS. KEATING: The question that the Chairman put forth is not one that I personally have looked at directly. Whether or not the Commission could defer implementation of the ILECs' tariffs implementing increases until such time as the IXCs' flow-throughs have been approved and considered and that process is in place such that what staff had been recommending that the increases and the concurrent flow-through actually occur on a concurrent basis, it's not something I have looked at directly. I think maybe an argument could be made that you could do that, but again, I was just asking to have an opportunity to look at that a little more.

CHAIRMAN JABER: Mr. Twomey, it comes out pretty strongly, and, frankly I'm surprised, but he comes out strongly and suggests that the PSC doesn't have any flexibility with regard to the allocations of flow-throughs between residential and business. I have to tell you, as we sit here today, I disagree with you, but saying that, what is your legal opinion about the statutory interpretation of that sentence? It says, "By the amount necessary to return the benefits of such reduction to both its residential and business customers."

MS. KEATING: I think it's pretty clear,
Madam Chairman, that you definitely have discretion to make
sure that some of the benefit is flowed through to both
residential and business. The argument does get a little more
tenuous to the extent that the statute says the IXC may

determine the specific rates to be decreased. That being said, I think you've also raised another possible argument that the Commission could perhaps make, in that if the Commission doesn't believe what they filed accurately flows through the benefit.

CHAIRMAN JABER: Well, it seems to me the general discretion is how it gets allocated in terms of percentages between residential and consumers, and perhaps the discretion the IXCs have relates to where the specific rates in the residential bill and in the consumer bill will be reduced.

COMMISSIONER DAVIDSON: And as we sit here, I have a follow-up because --

CHAIRMAN JABER: Commissioner Davidson.

COMMISSIONER DAVIDSON: -- I mean, you're reading my mind on this and this does get into 5 a bit, but a follow-up on one of your answers to the Chairman's question. If we have the discretion to make sure that the flow-through is in an amount necessary to return the benefits of such reduction to both its residential and business customers, and you say we have that discretion, if we have that discretion, then don't we also have a fiduciary obligation to, to the extent possible, reflect the intent of the legislation in exercising that discretion?

MS. KEATING: Commissioner, again, I think that's an argument that you can certainly make. I just feel obligated though to point out that the language though as stated actually

says that the IXCs may determine the specific rate, but again, that's not to say that the argument that you make isn't a viable one.

commissioner Davidson: No, I understand that. As I sit here, I have to tell you I don't think there was one member who voted for this bill who thought that 90 percent of the benefit would go to large business customers and 90 percent of the burden would go to individual customers. They just didn't think that when they were talking about their parents not having bill increases, and they were talking about the customers. So I was comforted by your general statement that we do have the discretion to address at some broad level that allocation, and then what perhaps is the best way of doing that we'll have to take up.

CHAIRMAN JABER: Yeah, and, Beth, I'm done with the questions, but let me just say it is not my intent to put you on the spot. The very fact though that those are arguments that can be made brings me back to where I am, Commissioners, at the end of this item. I want to preserve the opportunity to address those arguments, which is why, frankly, Mr. Twomey, I was so surprised at how adamant you were that the IXCs had the discretion. I want to hear that argument, and I want to hear it all together because I want to understand what discretion we have or may not have. And I recognize that may be a legal argument, but I think the opportunity to hear it is at this

hearing.

Commissioners, I don't know what your pleasure might be, but just in an effort to disclose where I am, when we had to appear -- when I appeared in front of the Legislature on behalf of the Commission and talked about the comprehensive review, not to put ourselves in the position of the Legislature because we have what we have now and it's our job to implement it, but the comprehensive review we discussed, I think, related to rate structures across the board, and the Legislature time and time again said, we want to give the PSC the tools and discretion necessary to make this decision. I say that as a foundation. But the second thing as a secondary point is that it is how you view this. And we have yet to interpret some of those provisions in this statute. And I want to preserve that opportunity. I don't know what the right answer is today, but the agenda conference isn't designed to address that.

I don't think it's been decided what discretion we have in terms of allocating the flow-throughs between residential and business. And for me, they're not separable. If I could understand what the allocations to be proposed will be, then I may understand where the tangible monetary benefits may be to the residential consumer. And I say that carefully because I have an appreciation, Mr. Hatch, for there are a multitude of benefits that all of you collectively, I assume, are going to address, whether they're the benefits associated

with technological advances, a competitive market in terms of product offerings, but the reality is I want to see where the monetary benefits are, and that would help me in terms of understanding where the flow-throughs will be.

I think that the IXCs should come forward with a commitment. I think there should be a comprehensive review.

Personally, I'm disappointed that we haven't had that thus far.

Commissioners, I also personally believe that the opportunity to find that these were indispensable parties does exist. We are obligated to follow the Uniform Rules of Procedure now.

One of the things I circled, Beth, in your legal analysis was the standard says, "Any person may at any time be made a party if the person's presence is necessary or proper." And maybe I'm reading it too broadly, but I think it was proper for them to be here.

I recognize that a couple of them have intervened, but I'm coming at this recommendation the way it was filed. I don't know what's in the testimony that was filed by AT&T and MCI. It may be just fine: I don't know.

But for all of those reasons I just stated,

Commissioners, I'm going to support AARP's motion to dismiss.

And recognize, that's not a motion. I just want you all to know where I am.

COMMISSIONER DEASON: Well, let me say where I am

then. I agree with much of what you said, Madam Chair, but I cannot reach the conclusion that we need to dismiss the petitions that are in front of us. And the reason for that, to me, is one of burden of proof. Now, we all know that there are criteria set out in 364.164(1)(a) through (d).

In (a), there is language which refers to benefit of residential consumers. I'm a little bit concerned with the very narrow interpretation the incumbent LECs are taking of that particular provision. I would point out to them that they have a burden to meet, and it may behoove them to look at that a little bit more broadly to make sure they meet their burden. And they may have to get the information, provide it to this Commission that we need from the IXCs, who also want to see these petitions granted.

But, Madam Chair, while I share in your frustration and share with you that the information is needed for us to make -- to exercise whatever discretion we have, and we have not determined how much discretion we have as of yet, but it falls down to the burden. And I don't think that we can dismiss the petitions at this point. We may very well deny them after hearing because the burden's not been met, but that's their burden.

CHAIRMAN JABER: Commissioner Baez.

COMMISSIONER BAEZ: Commissioner Deason, I guess I'm hung up on the same thing you are in part. Something I said

earlier is that this motion to dismiss, at least in my mind, has placed one of those ultimate questions squarely before us as to what we consider to be benefits. And to decide one way -- certainly to decide in favor of the motion to dismiss, in my mind, would answer that question which I believe is better left as part of the entire case.

I think that the definition of what a benefit is, is wrapped up in exactly what the burden -- you know, whether the petitioners are going to carry their burden or not. I would agree with you that at the end of the day it's up to us to decide, well, you know, were we persuaded or not. I will say this. I think much has been made of the tariffs, the need for tariffs to be presented. We did have a long conversation of what the IXCs' ability or even willingness to provide even pro forma estimates and something, but in truth, I see all of that as helping the case along.

I cannot sit here and say that the existence or absence of a tariff as part of the record or even any estimates are, in fact, completely determinative of the case. I can't say that. I agree with you that there is an incremental effect, perhaps. It certainly has a persuasive effect. I would join the rest of the Commissioners that have expressed their sense of frustration over at least at this point a feeling that not enough information will be put before us, and I hope certainly that we're proven wrong at the end one way or

the other. But I don't think that approving or dismissing the petitions at this point does anything more than to decide ultimate questions, and I don't -- I guess I just don't feel comfortable doing that.

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CHAIRMAN JABER: Commissioner Davidson.

COMMISSIONER DAVIDSON: Thank you, Chairman. I agree with everything that's been said with one caveat that I am going to, with having given this a lot of thought, support staff on AARP's motion. And I approach this from a purely legal standpoint. If we set sort of as a tribunal of equity purely, I would probably support AARP's motion here, but we also have an obligation to apply the law. And I believe that with regard to the standard for a motion to dismiss that the key criteria is whether or not taken the petitions on their face they state a cause of action for which relief can be granted. I believe that under the statute they state a cause of action. Ultimately, whether they prove the elements of their claim, that's a completely different story, and that goes to the issue of burden here. And I hope the parties have taken all of the comments constructively and will really do their best to meet their burden. So with that, I will support staff.

CHAIRMAN JABER: Okay. Commissioner Bradley, do you have anything to add?

COMMISSIONER BRADLEY: No.

CHAIRMAN JABER: Okay. Motion.

FLORIDA PUBLIC SERVICE COMMISSION

COMMISSIONER DAVIDSON: Move staff. 1 2 CHAIRMAN JABER: There's a motion to approve staff. 3 COMMISSIONER DEASON: Well. I want to make one thing 4 clear, and I don't think this is contained in staff's recommendation, but I want to make sure before I just support a 5 motion which approves staff. 6 7 CHAIRMAN JABER: That's a good point. 8 COMMISSIONER DEASON: Staff, you're not making any 9 interpretation as to the amount of discretion or the reading of 10 the terminology benefit of residential consumers as it relates to whether this should or not be dismissed. That's a matter 11 12 which we are going to ultimately address, but you are not 13 making any recommendation on that at this point. So if I vote 14 to approve staff's recommendation, that issue is remaining 15 open. 16 MS. KEATING: That's correct. Commissioner. We have tried very hard to make sure that we are not prejudging any 17 18 issue. 19 COMMISSIONER DEASON: I thought that was the case, 20 and I just wanted to confirm that. 21 COMMISSIONER BAEZ: I can second the motion now. 22 CHAIRMAN JABER: And a second. All those in favor say "aye." 23 24 COMMISSIONER DEASON: Aye. 25 COMMISSIONER BAEZ: Aye.

1	COMMISSIONER DAVIDSON: Aye.
2	COMMISSIONER BRADLEY: Aye.
3	CHAIRMAN JABER: Oppose, "nay."
4	Nay.
5	So the motion carries 4:1.
6	That takes us to Item 5.
7	Staff, let me take an opportunity to compliment you
8	and the parties for their presentation. It didn't really
9	matter what the vote was going to be today. I really felt like
10	we had everything we needed to make a decision today, so I
11	appreciate that.
12	MS. KEATING: Thank you, Madam Chair.
13	CHAIRMAN JABER: Let's take a 15-minute break, and
14	we'll come back to Item 5.
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1	STATE OF FLORIDA)
2	: CERTIFICATE OF REPORTER COUNTY OF LEON)
3	I, TRICIA DeMARTE, RPR, Official Commission Reporter, do
4	hereby certify that the foregoing proceeding was heard at the time and place herein stated.
5	
6	IT IS FURTHER CERTIFIED that I stenographically reported the said proceedings; that the same has been transcribed under my direct supervision; and that this
7	transcript constitutes a true transcription of my notes of said proceedings.
8	
9	I FURTHER CERTIFY that I am not a relative, employee, attorney or counsel of any of the parties, nor am I a relative or employee of any of the parties' attorneys or counsel connected with the action, nor am I financially interested in
10	connected with the action, nor am I financially interested in the action.
11	DATED THIS 10th DAY OF NOVEMBER, 2003.
12	Simus Today Simus Troveribert, 2000.
13	Juicia DeMarte, RPR FRICIA DEMARTE, RPR FRICIA DEMARTE, RPR
14	TRICIA DEMARTE, RPR FPSC Official Commission Reporter
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