Meredith E. Mays Senior Regulatory Counsel

BellSouth Telecommunications, Inc. 150 South Monroe Street Room 400 Tallahassee, Florida 32301 (404) 335-0750

November 21, 2003

Mrs. Blanca S. Bayó Division of the Commission Clerk and Administrative Services Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

> Re: <u>Docket No. 030869-TP</u>: Petition by BellSouth Telecommunications, Inc. to Reduce its Network Access Charges Applicable to Intrastate Long Distance in a Revenue-Neutral manner

<u>Docket No. 030867-TP</u>: Petition by Verizon Florida, Inc. to reform intrastate network access and basic local telecommunications rates in accordance with Section 364.164, Florida Statutes

<u>Docket No. 030868-TP</u>: Petition by Sprint-Florida, Incorporated to reduce intrastate switched network access rates to interstate parity in revenue-neutral manner pursuant to Section 364.164(1), Florida Statutes

<u>Docket No. 030961-TP</u>: Flow-through of LEC Switched Access Reductions by IXCs, Pursuant to Section 364.163(2), Florida Statutes

Dear Ms. Bayó:

Enclosed are an original and fifteen copies of BellSouth Telecommunications, Inc.'s Pre-hearing Statement, which we ask that you file in the captioned docket.

A copy of this letter is enclosed. Please mark it to indicate that the original was filed and return the copy to me. Copies have been served to the parties shown on the attached Certificate of Service.

Sincerely. Meredith E. Mays

Enclosure cc: All Parties of Record Marshall M. Criser III R. Douglas Lackey Nancy B. White 514448

DCCUMENT NUMBER DATE

FPSC-COMMISSION CLERK

CERTIFICATE OF SERVICE Docket Nos. 030867-TP, 030868, 030869-TL and 030961-TP

I HEREBY CERTIFY that a true and correct copy of the foregoing was served via

Electronic Mail and U.S. Mail this 21st day of November, 2003 to the following:

Beth Keating, Staff Counsel Felicia Banks, Staff Counsel Patricia Christensen, Staff Counsel Lee Fordham, Staff Counsel Florida Public Service Commission Division of Legal Services 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850 Phone: (850) 413-6212 Fax: (850) 413-6250 bkeating@psc.state.fl.us fbanks@psc.state.fl.us pchriste@psc.state.fl.us

Charlie Beck Deputy Public Counsel Office of Public Counsel 111 West Madison Street, Room 812 Tallahassee, FL 32399-1400 Phone: (850) 488-9330 Fax No. (850) 488-4491 Beck.Charles@leg.state.fl.us

Michael A. Gross VP Reg. Affairs & Reg. Counsel Florida Cable Telecomm. Assoc. 246 East 6th Avenue Tallahassee, FL 32303 Tel. No. (850) 681-1990 Fax. No. (850) 681-9676 mgross@fcta.com Richard A. Chapkis (+) Verizon Florida, Inc. One Tampa City Center 201 North Franklin Street (33602) Post Office Box 110, FLTC0007 Tampa, Florida 33601-0110 Tel. No. (813) 483-2606 Fax. No. (813) 204-8870 Richard.chapkis@verizon.com

Verizon Florida, Inc. Ms. Michelle A. Robinson 106 East College Avenue, Suite 810 Tallahassee, FL 32301-7704 Tel. No. (813) 483-2526 Fax. No. (813) 223-4888 <u>Michelle.Robinson@verizon.com</u>

Susan S. Masterton Charles J. Rehwinkel Sprint Comm. Co. LLP 1313 Blair Stone Road (32301) P.O. Box 2214 MC: FLTLHO0107 Tallahassee, FL 32316-2214 Tel. No. (850) 847-0244 Fax. No. (850) 847-0244 Fax. No. (850) 878-0777 Attys. for Sprint LP <u>Susan.masterton@mail.sprint.com</u> charles.j.rehwinkel@mail.sprint.com John P. Fons (+) Ausley & McMullen 227 South Calhoun Street Tallahassee, FL 32301 Tel. No. (850) 224-9115 Fax. No. (850) 222-7560 <u>ifons@ausley.com</u>

Michael B. Twomey (+) 8903 Crawfordville Road Tallahassee, FL 32305 Tel. No. (850) 421-9530 Fax No. (850) 421-8543 Email: <u>miketwomey@talstar.com</u> Represents AARP

Mark Cooper (+) 504 Highgate Terrace Silver Spring, MD 20904 Tel. No. (301) 384-2204 Fax. No. (301) 236-0519 <u>markcooper@aol.com</u> AARP Witness

Floyd Self, Esq. Messer, Caparello & Self, P.A. 215 South Monroe Street, Suite 701 Tallahassee, FL 32301 Tel. No. (850) 222-0720 Atty. for AT&T Atty. for MCI fself@lawfla.com

Tracy W. Hatch (+) AT&T Communications 101 North Monroe Street Suite 700 Tallahassee, FL 32301 thatch@att.com

Donna McNulty, Esq. MCI WorldCom Comm., Inc. 1203 Governors Square Blvd. Suite 201 Tallahassee, FL 32301-2960 donna.mcnulty@mci.com George Meros Gray, Harris & Robinson, P.A. 301 S. Bronough St., Suite 600 Tallahassee, FL 32301 Mail: P.O. Box 11189 Tallahassee, FL 32302-3189 Tel. No. (850) 577-9090 Fax. No. (850) 577-3311 GMeros@grayharris.com

John Feehan Knology, Inc. 1241 O.G. Skinner Drive West Point, Georgia 31833 Tel. No. (706) 634-2828 Fax. No. (706) 645-0148 john.feehan@knology.com

Charles J. Christ, Jr. Jack Shreve Office of the Attorney General PL-01 The Capitol Tallahassee, Florida 32399-1050 Tel. No. (850) 414-3300 Fax. No. (850) 410-2672 ag@oag.state.fl.us Harris R. Anthony BellSouth Long Distance, Inc. 400 Perimeter Center Terrace Suite 350 Atlanta, GA 30346 Tel. No. (770) 352-3116 harris.anthony@bellsouth.com

Mox Meredith Mays (101A)

(+) Protective Agreement

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Flow-through of LEC Switched Access) Docket No. 030961-TP
Reductions by IXCs, Pursuant to Section 364.163(2),)
Florida Statutes)
In re: Petition by Verizon Florida, Inc. to reform intrastate network access and basic local telecommunications rates in accordance with Section 364.164, Florida Statutes) Docket No. 030867-TL))
In re: Petition by Sprint-Florida, Incorporated to) Docket No. 030868-TL
reduce intrastate switched network access rates to)
interstate parity in revenue-neutral manner pursuant)
to Section 364.164(1), Florida Statutes)
In re: Petition by BellSouth Telecommunications,) Docket No. 030869-TL
Inc., To Reduce Its Network Access Charges)
Applicable To Intrastate Long Distance in A)
Revenue-Neutral Manner	Filed: November 21, 2003

PREHEARING STATEMENT OF BELLSOUTH TELECOMMUNICATIONS, INC.

In compliance with the Order Establishing Procedure and Consolidating Dockets For Hearing (Order No. PSC-03-0994-PCO-TL, "Procedural Order") issued in this docket on September 4, 2003, BellSouth Telecommunications, Inc. ("BellSouth") respectfully submits its Prehearing Statement. At the outset, BellSouth addresses certain preliminary matters as follows: (1) BellSouth has no position on Issues 6 – 11 and will not further address such issues herein; (2) BellSouth is not aware of any federal or state decisions that preempt the Commission's ability to resolve the issues in this proceeding (*See* requirement k, p. 7, Procedural Order); and (3) BellSouth is not raising specific objections to the qualifications of any party's witness; however, BellSouth reserves its right to cross-examine other parties' witnesses in the manner in which it deems appropriate. (*See* requirement l, p. 7, Procedural Order).

A. <u>Witnesses</u>

BellSouth will call the following witnesses to offer direct and rebuttal testimony on the issues in this matter:

	Witness	Subject Matter of Testimony
	John A. Ruscilli (Direct and Rebuttal)	Overview of BellSouth's rebalancing proposal and policy issues - Issues 1, 2 and 5
•	W. Bernard Shell (Direct – adopts D. Daonne Caldwell) and Rebuttal	Costs – Issue 1(A)
	E. Steven Bigelow (Direct and Rebuttal)	Revenue and pricing – Issue 4
	Jerry Hendrix (Direct)	Timing and process by which BellSouth will achieve parity – Issues 3, 4
	Aniruddha Banerjee, Ph.D. (Direct – adopts William E. Taylor, Ph.D.) and Rebuttal	Economic Issues – Issues 1, 2, and 5
	Kenneth Gordon, Ph.D. (Direct and Rebuttal)	Economic and Policy Issues – Issues 1, 2, 5
	Dellocath has made a sead foith attempt	•••••••••••••••

BellSouth has made a good-faith attempt to identify the subject matter addressed by these witnesses; however, any given witness' testimony may also relate to other issues in this docket.

BellSouth reserves the right to call witnesses to respond to Florida Public Service Commission ("Commission") inquiries not addressed in direct or rebuttal testimony and witnesses to address issues not presently designated that may be designated by the Prehearing Officer at the Prehearing conference to be held on November, 24, 2003.

B. Exhibits

BellSouth reserves the right to file exhibits to any testimony that may be filed under the circumstances identified in Section "A" above. BellSouth also reserves the right to introduce exhibits for cross-examination, impeachment, or any other purpose authorized by the applicable Florida Rules of Evidence and the Rules of the Commission.

<u>Witness</u>	Document Indicator	Title of Exhibit
John A. Ruscilli	JAR-1	BellSouth's Proposed Basic Service Rate Changes
W. Bernard Shell	DDC-1	Cost Study
	DDC-2	Recurring costs by rate group
	DDC-3	Basic Local Exchange Diagram
	DDC-4	Non-recurring Cost Chart
	WBS-1	Cost Comparison
E. Steven Bigelow	SB-1	Typical Network Composite - Summary of Demand
	SB-2	Mirroring Methodology - Summary of Demand
	SB-3	Switched Access Demand
	SB-4	Composite Rate Parity Worksheet
Jerry Hendrix	JH-1	Mirroring Methodology – Revenue Reduction
	JH-2	Typical Network Composite Methodology – Revenue Reduction

Aniruddha Banerjee	AXB-1	Curriculum Vitae
Kenneth Gordon, Ph.D.	Att. A	Curriculum Vitae
	Att. B	Table of CLEC Lines Sold
	Exhibit I	CLEC Margin Comparison

C. Statement of Basic Position

BellSouth has set forth two proposals, both of which seek to rebalance rates in a revenue neutral manner through decreases in intrastate switched access charges and corresponding rate increases for basic services. BellSouth's proposals are consistent with Section 364.164, will create a more attractive local exchange market, will benefit residential customers, and will enhance the opportunity for market entry for competitive local exchange carriers.

D, E, and F. BellSouth's Position on the Factual, Legal, and Policy Issues

- **<u>Issue 1</u>**: Will the ILECs' rebalancing proposals remove the current support for basic local telecommunications services that prevents the creation of a more attractive competitive market for the benefit of residential customers?
 - A. What is a reasonable estimate of the level of support provided for basic local telecommunications services?
 - **B.** Does the current level of support prevent the creation of a more attractive competitive local exchange market for the benefit of residential customers?
 - C. Will the ILECs' rebalancing proposals benefit residential customers as contemplated by Section 364.164, Florida Statutes? If so, how?

<u>Position</u>: This Commission has previously found that BellSouth's residential rates are supported, which support is further detailed in the testimony of BellSouth witness W. Bernard Shell (*see, e.g.* proprietary exhibit WBS-1). BellSouth's proposal will remove a portion of the support for basic local telecommunications services, and will bring the rates for basic local exchange service to a level that encourages competitive entry, which is evidenced, in part, by the prefiled testimony of AT&T and Knology. Residential customers will benefit from having new choices of providers and services that additional competition will bring and will also benefit from the pass-through of access reductions in the form of reduced toll rates.

<u>Issue 2</u>: Will the effects of the ILECs' rebalancing proposals induce enhanced market entry? If so how?

<u>Position</u>: Yes. By removing implicit support from basic local exchange rates, carriers will have increased business opportunities to attract new customers and offer new products, services, and bundles.

Issue 3: Will the ILECs' rebalancing proposals reduce intrastate switched network access rates to interstate parity over a period of not less than two years of more than four years?

Position: Yes. BellSouth's proposed increases will occur over three installments,

first quarter 2004, first quarter 2005, and first quarter 2006.

<u>Issue 4</u>: Are the ILECs' rebalancing proposals revenue neutral, as defined in Section 364.164(2), Florida Statutes?

<u>Position</u>: Yes. BellSouth's proposals reflect a reduction in intrastate access that

will be rebalanced through increases in basic local exchange rates.

Issue 5: Should the ILECs' rebalancing proposals be granted or denied?

<u>Position</u>: The petitions should be granted as fully compliant with Section 364.164.

G. Stipulations

The parties have entered into no stipulations at this time.

H, I. Pending Motions

Various Requests for Confidential Classification are pending.

J. Other Requirements

BellSouth knows of no requirements set forth in any Prehearing Order with which

it cannot comply.

Respectfully submitted this 21st day of November, 2003.

BELLSOUTH TELECOMMUNICATIONS, INC.

NANCY B. WHITE JAMES MEZA III c/o Nancy Sims 150 South Monroe Street, Suite 400 Tallahassee, FL 32301 (305) 347-5561

R. DOUGLAS LACKEY MEREDITH E. MAYS Suite 4300 675 W. Peachtree St., NE Atlanta, GA 30375 (404) 335-0750

514061