

EXHIBIT NO. 39

DOCKET NO.: 030867-TL, 030868-TL, 030869-TL, 030961-TL

WITNESS: CONFIDENTIAL STIP-9

PARTY: VERIZON

**DESCRIPTION:**

1. CONFIDENTIAL 11932-03 Verizon's supplemental responses to OPC's 2nd Request for Production of Documents No. 37 and 40 on diskette and supplemental responses to OPC's 2<sup>nd</sup> set of Interrogatories Nos. 29 and 33.

PROFFERING PARTY: STAFF

I.D. # CONFIDENTIAL STIP-9

CONFIDENTIAL

Verizon Florida Inc.'s Supplemental Responses to  
Citizens' Second Set of Interrogatories (Nos. 24-39)  
Docket Nos. 030867TL  
Page 6

CONFIDENTIAL

- b. Explain the time period the company will maintain its reduced long distance rates, before it subsequently increases long distance rates and explain the rationale for this approach.
- c. Explain if the company will lower its "intrastate" long distance rates to match (or go below) the rates of all similar lower priced "interstate" long distance rates. Provide and list of these long distance services, and explain why the company will or will not reduce its intrastate rates to match (or go below) interstate rates.

**Specific Objection to Interrogatory No. 29:**

In addition to its General Objections, which are incorporated herein by reference, Verizon objects to this interrogatory (and its subparts) on the grounds that it seeks information relating to Verizon's long distance affiliate, which is not a party to this case, and is therefore overly broad, unduly burdensome, oppressive, and not permitted by applicable discovery rules. Moreover, Verizon objects to this interrogatory, as it relates to Verizon Florida Inc., on two grounds. First, it is not reasonably calculated to lead to the discovery of admissible evidence and is not relevant to the subject matter of this proceeding. Second, this interrogatory seeks information precluded from discovery by the limitations imposed by Florida Statutes, Section 364.164(3). Specifically, it seeks information about end-user long distance services, but such services are not the subject of Verizon's Petition. Moreover, to the extent end-user long distance service prices will be impacted by granting Verizon's Petition, the resulting long distance prices are required to be flowed through pursuant to Section 364.163(2), Florida Statutes. Therefore, for purposes of reaching a decision on Verizon's Petition, the Commission must assume that the flow-through of access rate reductions will take place as required by law.

**Response:**

Verizon has objected to this interrogatory and therefore no response is being provided.

CONFIDENTIAL

**Supplemental Response:**

- a. Verizon Long Distance (VLD) plans to flow through the benefits realized from access reductions to both residential and business customers based on the relative proportion of access minutes associated with these classes of customers. Until an estimate of the amount of access reductions VLD will experience is available, an estimate of the rate impact is not possible. However, based on data for July through October 2003, VLD estimates that approximately \*\*\*87%\*\*\* of the rate reductions will flow to residential customers and \*\*\* 13% \*\*\* to business. Verizon Select Services Inc. (VSSI) also plans to flow through savings to its customers.

This confidentiality request was filed by or for a "telco" for DN 1932-03. No ruling is required unless the material is subject to a request per 119.07, FS, or is admitted in the record per Rule 25-22.006(8)(b), FAC.

Part 1 of 2

DOCUMENT NUMBER DATE

11932 NOV 24 2003

001332

FFSC-OCI MISSION

CONFIDENTIAL

**Supplemental Response:**

In testimony filed on November 19, 2003, Verizon's long distance affiliates committed to flow through the benefits realized from access reductions to both residential and business customers based on the relative proportion of access minutes associated with these classes of customers. Based on data for July through October 2003, VLD expects approximately \*\*\* 87% \*\*\* of the rate reduction to flow to residential customers and \*\*\* 13% \*\*\* to business customers. VSSI also plans to flow through savings to its large business customers.

33. Provide all known, quantifiable and explicit "net" benefits ("net" benefits infers showing both "positive" and "negative" impacts and showing that the positive impacts exceed the negative impacts) that will accrue to the average residential customer as a result of the access reduction and rebalance to local rates, assuming the company's proposal is adopted. Also, provide the known duration (time period) of each benefit. Benefits may include (but not be limited to) net reductions in rates paid by customers, and any other benefits determined by the company.

**Specific Objection to Interrogatory No. 33:**

In addition to its General Objections, which are incorporated herein by reference, Verizon objects to this interrogatory on the grounds that it seeks information regarding issues that are beyond the scope of the issues to be considered by the Commission in this proceeding. The first prong of Section 364.164(1) is the only prong that refers to residential customers. It limits inquiry to whether granting the petition "will remove current support for basic local telecommunications services that prevents the creation of a more attractive competitive local exchange market for the benefit of residential customers."

**Response:**

Verizon has objected to this interrogatory and therefore no response is being provided.

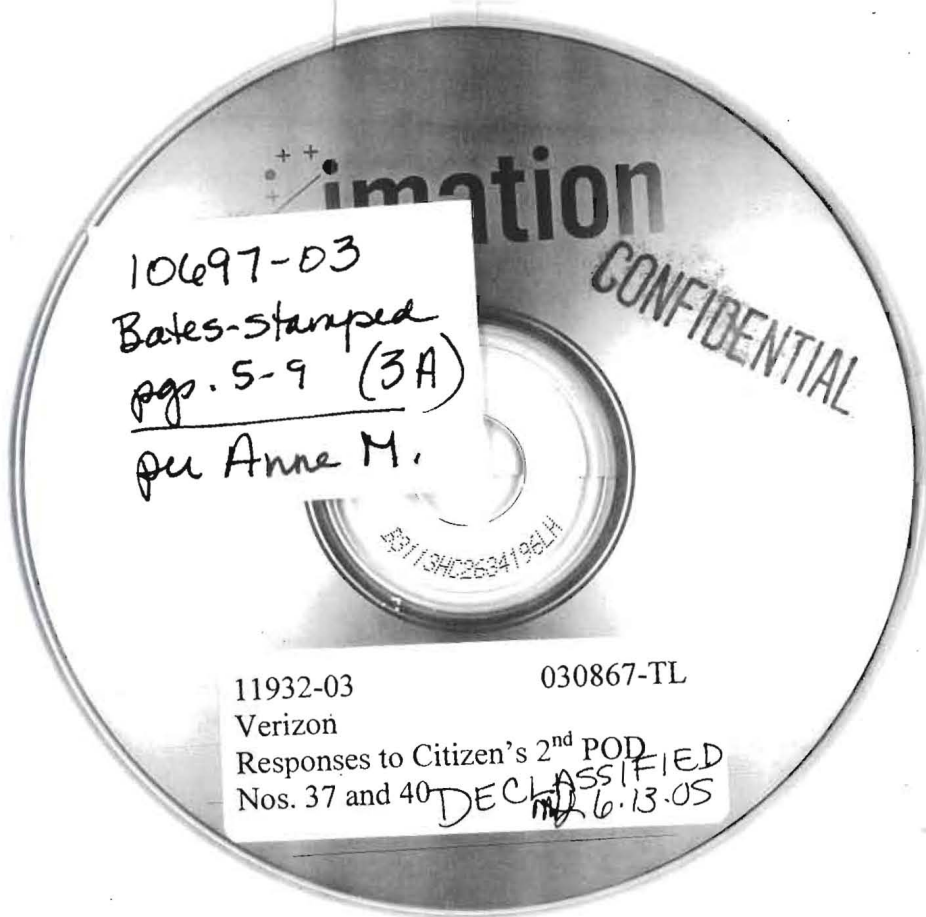
**Supplemental Response:**

The request appears to presume that Verizon must meet a quantifiable and explicit "net benefits" test to satisfy the requirements of the Act, when in fact the Act contains a criterion for consideration that the plans "[r]emove current support for basic local telecommunications services that prevents the creation of a more attractive competitive local exchange market for the benefit of residential consumers." The Act's criterion, therefore, speaks to removing support that impairs competition in the local exchange market which will benefit residential customers; and, it is only one of four considerations, not a pass-fail test. In particular, there is no requirement that customers receive immediate reductions in long

001333

SIP-8  
EXH 39

**DECLASSIFIED**



10697-03  
Bates-stamped  
pgs. 5-9 (3A)  
per Anne M.

imation  
CONFIDENTIAL

11932-03                      030867-TL  
Verizon  
Responses to Citizen's 2<sup>nd</sup> POD  
Nos. 37 and 40  
DECLASSIFIED  
6.13.05

DN13131-03

D:\

File Edit View Favorites Tools Help

Back Search Folders

Address D:\ Go

Name	Size	Type	Modified
Attachment POD 37-CON.xls	39 KB	Microsoft Excel Worksheet	11/21/200...
Attachment POD 40-CON.doc	31 KB	Microsoft Word Document	11/21/200...

2 object(s) 69.5 KB My Computer

Start Contacts - ... Case Mana... D:\ 12:49 PM

D:\

File Edit View Favorites Tools Help

Back Search Folders

Address D:\ Go

Name	Size	Type	Modified
Attachment POD 37-CON.xls	39 KB	Microsoft Excel Worksheet	11/21/200...
Attachment POD 40-CON.doc	31 KB	Microsoft Word Document	11/21/200...

2 object(s) 69.5 KB My Computer

Start Contacts - ... Case Mana... D:\ 12:50 PM

State	Book Yr./Mo.	Customer Type	Booking Activity	Plan Group	Toll Revenue	Toll MOUs	Average \$\$\$/MOU
FL	0107	BUSINESS	A) BOOKED GROSS REV+USAGE	MTS	452,079.11	2,556,733	0.1768
FL	0107	BUSINESS	B) DCP REV+USAGE REVERSAL	MTS	-87,383.26	-473,836	0.1844
FL	0107	BUSINESS	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	63,833.41	473,836	0.1347
FL	0107	BUSINESS	D) DELETED DUPLICATE INFO	MTS	-4.61	-11	0.4191
FL	0107	RESIDENCE	A) BOOKED GROSS REV+USAGE	MTS	1,114,249.58	6,985,392	0.1595
FL	0107	RESIDENCE	B) DCP REV+USAGE REVERSAL	MTS	-173,066.68	-1,159,209	0.1493
FL	0107	RESIDENCE	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	133,641.59	1,159,209	0.1153
FL	0107	RESIDENCE	D) DELETED DUPLICATE INFO	MTS	-40.76	-138	0.2954
FL	0108	BUSINESS	A) BOOKED GROSS REV+USAGE	MTS	463,536.20	2,576,786	0.1799
FL	0108	BUSINESS	B) DCP REV+USAGE REVERSAL	MTS	-81,163.23	-441,677	0.1838
FL	0108	BUSINESS	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	59,269.09	441,677	0.1342
FL	0108	BUSINESS	D) DELETED DUPLICATE INFO	MTS	-0.86	-5	0.1720
FL	0108	RESIDENCE	A) BOOKED GROSS REV+USAGE	MTS	1,242,020.58	7,799,744	0.1592
FL	0108	RESIDENCE	B) DCP REV+USAGE REVERSAL	MTS	-176,459.57	-1,186,571	0.1487
FL	0108	RESIDENCE	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	136,562.02	1,186,571	0.1151
FL	0108	RESIDENCE	D) DELETED DUPLICATE INFO	MTS	-33.81	-104	0.3251
FL	0109	BUSINESS	A) BOOKED GROSS REV+USAGE	MTS	463,224.11	2,582,753	0.1794
FL	0109	BUSINESS	B) DCP REV+USAGE REVERSAL	MTS	-80,084.11	-435,095	0.1841
FL	0109	BUSINESS	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	58,103.83	435,095	0.1335
FL	0109	BUSINESS	D) DELETED DUPLICATE INFO	MTS	-2.37	-6	0.3950
FL	0109	RESIDENCE	A) BOOKED GROSS REV+USAGE	MTS	1,271,565.95	7,677,889	0.1656
FL	0109	RESIDENCE	B) DCP REV+USAGE REVERSAL	MTS	-192,107.90	-1,283,931	0.1496
FL	0109	RESIDENCE	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	146,734.59	1,283,931	0.1143
FL	0109	RESIDENCE	D) DELETED DUPLICATE INFO	MTS	-30.91	-69	0.4480
FL	0110	BUSINESS	A) BOOKED GROSS REV+USAGE	MTS	438,049.97	2,433,629	0.1800
FL	0110	BUSINESS	B) DCP REV+USAGE REVERSAL	MTS	-73,669.76	-401,364	0.1835
FL	0110	BUSINESS	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	53,121.40	401,364	0.1324
FL	0110	BUSINESS	D) DELETED DUPLICATE INFO	MTS	-1.38	-8	0.1725
FL	0110	RESIDENCE	A) BOOKED GROSS REV+USAGE	MTS	1,339,276.98	7,816,686	0.1713
FL	0110	RESIDENCE	B) DCP REV+USAGE REVERSAL	MTS	-233,383.00	-1,476,757	0.1580
FL	0110	RESIDENCE	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	162,130.96	1,476,757	0.1098
FL	0110	RESIDENCE	D) DELETED DUPLICATE INFO	MTS	-34.73	-94	0.3695
FL	0111	BUSINESS	A) BOOKED GROSS REV+USAGE	MTS	417,109.21	2,337,141	0.1785
FL	0111	BUSINESS	B) DCP REV+USAGE REVERSAL	MTS	-73,621.46	-399,407	0.1843
FL	0111	BUSINESS	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	52,384.22	399,407	0.1312
FL	0111	BUSINESS	D) DELETED DUPLICATE INFO	MTS	-8.67	-40	0.2167
FL	0111	RESIDENCE	A) BOOKED GROSS REV+USAGE	MTS	1,088,098.41	6,680,857	0.1629
FL	0111	RESIDENCE	B) DCP REV+USAGE REVERSAL	MTS	-233,846.16	-1,454,209	0.1608
FL	0111	RESIDENCE	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	157,478.40	1,454,209	0.1083
FL	0111	RESIDENCE	D) DELETED DUPLICATE INFO	MTS	-33.41	-149	0.2242
FL	0112	BUSINESS	A) BOOKED GROSS REV+USAGE	MTS	410,179.35	2,239,300	0.1832
FL	0112	BUSINESS	B) DCP REV+USAGE REVERSAL	MTS	-64,129.47	-350,484	0.1830
FL	0112	BUSINESS	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	45,718.72	350,484	0.1304
FL	0112	BUSINESS	D) DELETED DUPLICATE INFO	MTS	-59.69	-305	0.1957
FL	0112	RESIDENCE	A) BOOKED GROSS REV+USAGE	MTS	1,407,853.33	7,704,082	0.1827
FL	0112	RESIDENCE	B) DCP REV+USAGE REVERSAL	MTS	-277,257.42	-1,727,674	0.1605
FL	0112	RESIDENCE	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	185,677.66	1,727,674	0.1075
FL	0112	RESIDENCE	D) DELETED DUPLICATE INFO	MTS	-563.72	-1,596	0.3532
FL	0201	BUSINESS	A) BOOKED GROSS REV+USAGE	MTS	416,826.55	2,312,553	0.1802
FL	0201	BUSINESS	B) DCP REV+USAGE REVERSAL	MTS	-56,192.21	-309,664	0.1815
FL	0201	BUSINESS	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	40,732.66	309,664	0.1315
FL	0201	BUSINESS	D) DELETED DUPLICATE INFO	MTS	-0.36	-2	0.1800
FL	0201	RESIDENCE	A) BOOKED GROSS REV+USAGE	MTS	1,370,738.94	7,804,813	0.1756
FL	0201	RESIDENCE	B) DCP REV+USAGE REVERSAL	MTS	-340,304.17	-2,148,065	0.1584
FL	0201	RESIDENCE	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	225,956.65	2,148,065	0.1052
FL	0201	RESIDENCE	D) DELETED DUPLICATE INFO	MTS	-69.46	-158	0.4396
FL	0202	BUSINESS	A) BOOKED GROSS REV+USAGE	MTS	432,939.72	2,407,742	0.1798
FL	0202	BUSINESS	B) DCP REV+USAGE REVERSAL	MTS	-61,025.22	-332,627	0.1835
FL	0202	BUSINESS	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	43,406.78	332,627	0.1305

State	Book Yr./Mo.	Customer Type	Booking Activity	Plan Group	Toll Revenue	Toll MOUs	Average \$\$\$/MOU
FL	0202	BUSINESS	D) DELETED DUPLICATE INFO	MTS	-1.88	-2	0.9400
FL	0202	RESIDENCE	A) BOOKED GROSS REV+USAGE	MTS	1,334,169.17	7,571,566	0.1762
FL	0202	RESIDENCE	B) DCP REV+USAGE REVERSAL	MTS	-353,611.73	-2,175,337	0.1626
FL	0202	RESIDENCE	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	228,723.64	2,175,337	0.1051
FL	0202	RESIDENCE	D) DELETED DUPLICATE INFO	MTS	-17.90	-48	0.3729
FL	0203	BUSINESS	A) BOOKED GROSS REV+USAGE	MTS	399,612.06	2,237,886	0.1786
FL	0203	BUSINESS	B) DCP REV+USAGE REVERSAL	MTS	-53,228.64	-290,388	0.1833
FL	0203	BUSINESS	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	38,489.38	290,388	0.1325
FL	0203	BUSINESS	D) DELETED DUPLICATE INFO	MTS	-1.97	-2	0.9850
FL	0203	RESIDENCE	A) BOOKED GROSS REV+USAGE	MTS	1,330,403.56	7,592,090	0.1752
FL	0203	RESIDENCE	B) DCP REV+USAGE REVERSAL	MTS	-351,170.93	-2,153,134	0.1631
FL	0203	RESIDENCE	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	225,399.42	2,153,134	0.1047
FL	0203	RESIDENCE	D) DELETED DUPLICATE INFO	MTS	-13.75	-43	0.3198
FL	0204	BUSINESS	A) BOOKED GROSS REV+USAGE	MTS	403,317.83	2,261,067	0.1784
FL	0204	BUSINESS	B) DCP REV+USAGE REVERSAL	MTS	-56,122.75	-306,099	0.1833
FL	0204	BUSINESS	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	40,183.32	306,099	0.1313
FL	0204	BUSINESS	D) DELETED DUPLICATE INFO	MTS	-0.36	-2	0.1800
FL	0204	RESIDENCE	A) BOOKED GROSS REV+USAGE	MTS	1,412,402.55	8,070,093	0.1750
FL	0204	RESIDENCE	B) DCP REV+USAGE REVERSAL	MTS	-404,802.45	-2,496,958	0.1621
FL	0204	RESIDENCE	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	259,010.87	2,496,958	0.1037
FL	0204	RESIDENCE	D) DELETED DUPLICATE INFO	MTS	-18.82	-44	0.4277
FL	0205	BUSINESS	A) BOOKED GROSS REV+USAGE	MTS	408,084.68	2,276,960	0.1792
FL	0205	BUSINESS	B) DCP REV+USAGE REVERSAL	MTS	-52,555.35	-287,072	0.1831
FL	0205	BUSINESS	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	37,447.06	287,072	0.1304
FL	0205	BUSINESS	D) DELETED DUPLICATE INFO	MTS	-0.36	-2	0.1800
FL	0205	RESIDENCE	A) BOOKED GROSS REV+USAGE	MTS	1,356,827.31	7,795,530	0.1741
FL	0205	RESIDENCE	B) DCP REV+USAGE REVERSAL	MTS	-386,556.99	-2,386,562	0.1620
FL	0205	RESIDENCE	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	246,741.12	2,386,562	0.1034
FL	0205	RESIDENCE	D) DELETED DUPLICATE INFO	MTS	-11.50	-29	0.3966
FL	0206	BUSINESS	A) BOOKED GROSS REV+USAGE	MTS	391,582.13	2,178,201	0.1798
FL	0206	BUSINESS	B) DCP REV+USAGE REVERSAL	MTS	-51,864.98	-283,163	0.1832
FL	0206	BUSINESS	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	36,675.89	283,163	0.1295
FL	0206	BUSINESS	D) DELETED DUPLICATE INFO	MTS	-1.98	-2	0.9900
FL	0206	RESIDENCE	A) BOOKED GROSS REV+USAGE	MTS	1,353,565.75	7,619,186	0.1777
FL	0206	RESIDENCE	B) DCP REV+USAGE REVERSAL	MTS	-416,741.41	-2,568,856	0.1622
FL	0206	RESIDENCE	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	264,996.84	2,568,856	0.1032
FL	0206	RESIDENCE	D) DELETED DUPLICATE INFO	MTS	-11.58	-38	0.3047
FL	0207	BUSINESS	A) BOOKED GROSS REV+USAGE	MTS	422,153.71	2,145,626	0.1968
FL	0207	BUSINESS	B) DCP REV+USAGE REVERSAL	MTS	-53,150.55	-276,372	0.1923
FL	0207	BUSINESS	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	37,309.70	276,372	0.1350
FL	0207	BUSINESS	D) DELETED DUPLICATE INFO	MTS	-0.18	-1	0.1800
FL	0207	RESIDENCE	A) BOOKED GROSS REV+USAGE	MTS	1,565,677.09	8,204,289	0.1908
FL	0207	RESIDENCE	B) DCP REV+USAGE REVERSAL	MTS	-444,444.15	-2,616,989	0.1698
FL	0207	RESIDENCE	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	271,775.10	2,616,989	0.1039
FL	0207	RESIDENCE	D) DELETED DUPLICATE INFO	MTS	-18.92	-44	0.4300
FL	0208	BUSINESS	A) BOOKED GROSS REV+USAGE	MTS	480,734.19	2,420,600	0.1986
FL	0208	BUSINESS	B) DCP REV+USAGE REVERSAL	MTS	-56,305.58	-277,454	0.2029
FL	0208	BUSINESS	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	38,512.20	277,454	0.1388
FL	0208	BUSINESS	D) DELETED DUPLICATE INFO	MTS	-0.39	-3	0.1300
FL	0208	RESIDENCE	A) BOOKED GROSS REV+USAGE	MTS	1,551,843.02	7,993,854	0.1941
FL	0208	RESIDENCE	B) DCP REV+USAGE REVERSAL	MTS	-476,660.53	-2,594,706	0.1837
FL	0208	RESIDENCE	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	272,558.14	2,594,706	0.1050
FL	0208	RESIDENCE	D) DELETED DUPLICATE INFO	MTS	-9.78	-19	0.5147
FL	0209	BUSINESS	A) BOOKED GROSS REV+USAGE	MTS	395,872.36	2,001,449	0.1978
FL	0209	BUSINESS	B) DCP REV+USAGE REVERSAL	MTS	-58,577.23	-288,540	0.2030
FL	0209	BUSINESS	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	38,970.21	288,540	0.1351
FL	0209	BUSINESS	D) DELETED DUPLICATE INFO	MTS	-2.20	-3	0.7333
FL	0209	RESIDENCE	A) BOOKED GROSS REV+USAGE	MTS	1,298,516.29	6,863,503	0.1892
FL	0209	RESIDENCE	B) DCP REV+USAGE REVERSAL	MTS	-476,156.17	-2,622,470	0.1816



State	Book Yr./Mo.	Customer Type	Booking Activity	Plan Group	Toll Revenue	Toll MOUs	Average \$\$\$/MOU
FL	0209	RESIDENCE	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	273,029.73	2,622,470	0.1041
FL	0209	RESIDENCE	D) DELETED DUPLICATE INFO	MTS	-12.44	-30	0.4147
FL	0210	BUSINESS	A) BOOKED GROSS REV+USAGE	MTS	458,086.29	2,303,165	0.1989
FL	0210	BUSINESS	B) DCP REV+USAGE REVERSAL	MTS	-60,441.54	-297,305	0.2033
FL	0210	BUSINESS	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	39,403.97	297,305	0.1325
FL	0210	BUSINESS	D) DELETED DUPLICATE INFO	MTS	-0.40	-2	0.2000
FL	0210	RESIDENCE	A) BOOKED GROSS REV+USAGE	MTS	1,503,739.06	7,847,173	0.1916
FL	0210	RESIDENCE	B) DCP REV+USAGE REVERSAL	MTS	-448,165.50	-2,449,944	0.1829
FL	0210	RESIDENCE	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	256,040.76	2,449,944	0.1045
FL	0210	RESIDENCE	D) DELETED DUPLICATE INFO	MTS	-7.99	-24	0.3329
FL	0211	BUSINESS	A) BOOKED GROSS REV+USAGE	MTS	419,667.91	2,100,625	0.1998
FL	0211	BUSINESS	B) DCP REV+USAGE REVERSAL	MTS	-68,410.79	-332,377	0.2058
FL	0211	BUSINESS	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	43,325.69	332,377	0.1304
FL	0211	BUSINESS	D) DELETED DUPLICATE INFO	MTS	-4.00	-3	1.3333
FL	0211	RESIDENCE	A) BOOKED GROSS REV+USAGE	MTS	1,430,261.43	7,416,026	0.1929
FL	0211	RESIDENCE	B) DCP REV+USAGE REVERSAL	MTS	-436,051.85	-2,367,225	0.1842
FL	0211	RESIDENCE	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	247,220.65	2,367,225	0.1044
FL	0211	RESIDENCE	D) DELETED DUPLICATE INFO	MTS	-8.94	-28	0.3193
FL	0212	BUSINESS	A) BOOKED GROSS REV+USAGE	MTS	353,472.60	1,796,697	0.1967
FL	0212	BUSINESS	B) DCP REV+USAGE REVERSAL	MTS	-72,367.22	-351,255	0.2060
FL	0212	BUSINESS	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	42,888.50	351,255	0.1221
FL	0212	BUSINESS	D) DELETED DUPLICATE INFO	MTS	-0.41	-2	0.2050
FL	0212	RESIDENCE	A) BOOKED GROSS REV+USAGE	MTS	1,424,711.93	7,561,679	0.1884
FL	0212	RESIDENCE	B) DCP REV+USAGE REVERSAL	MTS	-461,001.58	-2,578,862	0.1788
FL	0212	RESIDENCE	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	257,669.99	2,578,862	0.0999
FL	0212	RESIDENCE	D) DELETED DUPLICATE INFO	MTS	-13.70	-22	0.6227
FL	0301	BUSINESS	A) BOOKED GROSS REV+USAGE	MTS	423,807.87	2,139,972	0.1980
FL	0301	BUSINESS	B) DCP REV+USAGE REVERSAL	MTS	-68,159.36	-336,156	0.2028
FL	0301	BUSINESS	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	40,245.91	336,156	0.1197
FL	0301	BUSINESS	D) DELETED DUPLICATE INFO	MTS	-0.42	-2	0.2100
FL	0301	RESIDENCE	A) BOOKED GROSS REV+USAGE	MTS	1,547,477.27	8,063,982	0.1919
FL	0301	RESIDENCE	B) DCP REV+USAGE REVERSAL	MTS	-444,493.47	-2,818,766	0.1577
FL	0301	RESIDENCE	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	193,627.14	2,818,766	0.0687
FL	0301	RESIDENCE	D) DELETED DUPLICATE INFO	MTS	-20.06	-39	0.5144
FL	0302	BUSINESS	A) BOOKED GROSS REV+USAGE	MTS	446,487.70	2,130,878	0.2095
FL	0302	BUSINESS	B) DCP REV+USAGE REVERSAL	MTS	-109,266.83	-431,264	0.2534
FL	0302	BUSINESS	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	64,330.27	431,264	0.1492
FL	0302	BUSINESS	D) DELETED DUPLICATE INFO	MTS	-34.66	-75	0.4621
FL	0302	RESIDENCE	A) BOOKED GROSS REV+USAGE	MTS	1,598,465.41	8,264,842	0.1934
FL	0302	RESIDENCE	B) DCP REV+USAGE REVERSAL	MTS	-414,894.11	-3,431,399	0.1209
FL	0302	RESIDENCE	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	20,931.15	3,431,399	0.0061
FL	0302	RESIDENCE	D) DELETED DUPLICATE INFO	MTS	-2,095.31	-5,164	0.4058
FL	0303	BUSINESS	A) BOOKED GROSS REV+USAGE	MTS	411,830.75	2,043,134	0.2016
FL	0303	BUSINESS	B) DCP REV+USAGE REVERSAL	MTS	-82,046.75	-388,211	0.2113
FL	0303	BUSINESS	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	46,519.75	388,211	0.1198
FL	0303	BUSINESS	D) DELETED DUPLICATE INFO	MTS	-39.50	-70	0.5643
FL	0303	RESIDENCE	A) BOOKED GROSS REV+USAGE	MTS	1,797,406.96	9,289,594	0.1935
FL	0303	RESIDENCE	B) DCP REV+USAGE REVERSAL	MTS	-348,242.19	-4,218,974	0.0825
FL	0303	RESIDENCE	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	-224,058.51	4,218,974	-0.0531
FL	0303	RESIDENCE	D) DELETED DUPLICATE INFO	MTS	-527.51	-1,145	0.4607
FL	0304	BUSINESS	A) BOOKED GROSS REV+USAGE	MTS	417,218.68	2,082,112	0.2004
FL	0304	BUSINESS	B) DCP REV+USAGE REVERSAL	MTS	-86,120.27	-419,064	0.2055
FL	0304	BUSINESS	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	47,940.89	419,064	0.1144
FL	0304	BUSINESS	D) DELETED DUPLICATE INFO	MTS	-1.91	-2	0.9550
FL	0304	RESIDENCE	A) BOOKED GROSS REV+USAGE	MTS	2,167,392.33	11,458,659	0.1891
FL	0304	RESIDENCE	B) DCP REV+USAGE REVERSAL	MTS	-334,820.58	-6,219,474	0.0538
FL	0304	RESIDENCE	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	-606,918.89	6,219,474	-0.0976
FL	0304	RESIDENCE	D) DELETED DUPLICATE INFO	MTS	-2.25	-11	0.2045
FL	0305	BUSINESS	A) BOOKED GROSS REV+USAGE	MTS	425,108.71	2,109,339	0.2015

State	Book Yr./Mo.	Customer Type	Booking Activity	Plan Group	Toll Revenue	Toll MOUs	Average \$\$\$/MOU
FL	0305	BUSINESS	B) DCP REV+USAGE REVERSAL	MTS	-82,423.47	-400,592	0.2058
FL	0305	BUSINESS	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	45,312.22	400,592	0.1131
FL	0305	RESIDENCE	A) BOOKED GROSS REV+USAGE	MTS	2,339,052.22	12,360,012	0.1892
FL	0305	RESIDENCE	B) DCP REV+USAGE REVERSAL	MTS	-283,583.79	-7,252,909	0.0391
FL	0305	RESIDENCE	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	-873,023.07	7,252,909	-0.1204
FL	0305	RESIDENCE	D) DELETED DUPLICATE INFO	MTS	-6.82	-21	0.3248
FL	0306	BUSINESS	A) BOOKED GROSS REV+USAGE	MTS	389,103.45	1,950,611	0.1995
FL	0306	BUSINESS	B) DCP REV+USAGE REVERSAL	MTS	-57,980.67	-438,480	0.1322
FL	0306	BUSINESS	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	18,804.41	438,480	0.0429
FL	0306	BUSINESS	D) DELETED DUPLICATE INFO	MTS	-253.75	-275	0.9227
FL	0306	RESIDENCE	A) BOOKED GROSS REV+USAGE	MTS	2,362,540.05	12,517,828	0.1887
FL	0306	RESIDENCE	B) DCP REV+USAGE REVERSAL	MTS	-262,104.00	-8,466,120	0.0310
FL	0306	RESIDENCE	C) RE-BOOKED DCP NET REV+USAGE	OTHER OCPS	-1,135,439.77	8,466,120	-0.1341
FL	0306	RESIDENCE	D) DELETED DUPLICATE INFO	MTS	-4.96	-10	0.4960
			Total		38,727,487.60	252,574,436	0.1533

D:\

File Edit View Favorites Tools Help

Back Search Folders

Address D:\

Name	Size	Type	Modified
Attachment POD 37-CON.xls	39 KB	Microsoft Excel Worksheet	11/21/200...
Attachment POD 40-CON.doc	31 KB	Microsoft Word Document	11/21/200...

2 object(s) 69.5 KB My Computer

Start Contacts - ... Case Mana... D:\ 12:50 PM

**PROPRIETARY AND CONFIDENTIAL**

PAGE 1

PRESENTED BY: FIN. PLNG. AND ANALYSIS  
REPORT #4A

VZW-CONFIDENTIAL  
PRINT DATE: 11/19/03

MARCH 2003 REVENUE AND UNIT SUMMARY USING BNARY33S

RES CUSTOMERS / NO CMPY / NO DE-REG / MRCS+USAGE / BILLED

EXCLUDES LINES FROM BUNDLED PACKAGES  
INCLUDES ESTIMATED IMPACT OF \$1.88 FROM ATT

ALL RESIDENTIAL CUSTOMERS: BILL IMPACT ANALYSIS  
NET CHANGE OF MOVING FROM PRICE PLAN RATES TO YEAR 2 RATES

RATE GROUP	SERVICE TYPE	LIFE LINE	CURRENT BASIC E.U. RATES	PRICE PLAN RATES	YR1 E.U. RATES	YR2 E.U. RATES	TOTAL CIR.SW. UNITS	AVG.BILL PRICE PLAN RATES	NET CHNG \$\$\$/UNIT YR1 RATES	NET CHNG \$\$\$/UNIT YR2 RATES
V	1) RETAIL	Y	5.77	5.77	5.77	5.77	4	18.43	-2.27	-0.90
	4) VACATION SVC.	N	5.77	5.77	6.00	6.00	4,534	13.52	-0.53	-0.24
SUB-TOTAL:							4,538	13.52	-0.54	-0.24
1	1) RETAIL	N	9.72	10.10	12.35	14.71	2,876	22.28	0.46	1.58
		Y	9.72	10.10	10.10	10.10	21	28.57	-2.35	-1.14
	3) RESALE	N	8.45	8.78	10.74	12.79	52	23.72	-0.26	1.38
SUB-TOTAL:							2,949	22.35	0.43	1.56
2	1) RETAIL	N	10.64	11.25	13.50	15.86	22,000	26.12	0.48	1.58
		Y	10.64	11.25	11.25	11.25	301	31.48	-2.29	-1.11
	2) 50% CONCESSION	N	5.32	5.63	6.76	7.94	54	37.03	-2.33	-0.66
	3) RESALE	N	9.25	9.78	11.74	13.79	144	25.08	-0.55	1.19
SUB-TOTAL:							22,499	26.21	0.43	1.54
3	1) RETAIL	N	11.10	11.25	13.50	15.86	124,789	27.22	0.14	1.40
				11.70	13.95	16.31	28,491	27.11	0.43	1.56
		Y	5.55	5.63	5.63	5.63	2	45.33	-3.19	-1.31
			11.10	11.25	11.25	11.25	2,061	31.12	-2.49	-1.25
				11.70	11.70	11.70	325	29.90	-2.16	-1.05
	2) 50% CONCESSION	N	5.55	5.63	6.76	7.94	322	29.87	-1.80	-0.29
				5.85	6.98	8.16	8	47.56	-2.06	-0.34
					8.16	8.16	63	27.70	-1.50	-0.15
	3) RESALE	N	9.65	9.78	11.74	13.79	1,141	25.36	-0.33	1.34
				10.17	12.13	14.18	128	25.27	-0.20	1.42
SUB-TOTAL:							157,330	27.25	0.15	1.38
4	1) RETAIL	N	11.61	11.70	13.95	16.31	202,118	27.49	0.16	1.41

**PROPRIETARY AND CONFIDENTIAL**

PRESENTED BY: FIN. PLNG. AND ANALYSIS  
REPORT #4A

VZW-CONFIDENTIAL  
PRINT DATE: 11/19/03

MARCH 2003 REVENUE AND UNIT SUMMARY USING BNARY33S

RES CUSTOMERS / NO CMPY / NO DE-REG / MRCS+USAGE / BILLED

EXCLUDES LINES FROM BUNDLED PACKAGES  
INCLUDES ESTIMATED IMPACT OF \$1.88 FROM ATT

ALL RESIDENTIAL CUSTOMERS: BILL IMPACT ANALYSIS  
NET CHANGE OF MOVING FROM PRICE PLAN RATES TO YEAR 2 RATES

RATE GROUP	SERVICE TYPE	LIFE LINE	CURRENT BASIC E.U. RATES	PRICE PLAN RATES	YR1 E.U. RATES	YR2 E.U. RATES	TOTAL CIR.SW. UNITS	AVG.BILL PRICE PLAN RATES	NET CHNG \$\$\$/UNIT YR1 RATES	NET CHNG \$\$\$/UNIT YR2 RATES	
4	1) RETAIL	N	11.61	12.10	14.35	16.71	42,271	26.70	0.38	1.53	
		Y	5.81	10.17	10.17	10.17	1	44.92	-6.00	-3.18	
			11.61	5.85	5.85	5.85	2,982	24.50	-2.29	-1.13	
				6.05	6.05	6.05	494	23.31	-2.03	-1.00	
	2) 50% CONCESSION	N	5.81	5.85	6.98	8.16	546	26.79	-1.69	-0.19	
				6.05	7.18	8.36	78	26.41	-1.34	-0.06	
	3) RESALE	N	10.10	10.17	12.13	14.18	2,261	25.60	-0.25	1.39	
				10.52	12.48	14.53	201	24.73	-0.46	1.25	
	SUB-TOTAL:							250,952	27.29	0.15	1.39
	5	1) RETAIL	N	12.06	12.10	14.35	16.71	18	27.20	1.06	1.98
Y			6.03	12.10	12.10	12.10	802,718	28.75	0.22	1.43	
			10.49	6.05	6.05	6.05	4	46.71	-0.93	-0.62	
			12.06	6.05	6.05	6.05	1	37.45	-6.40	-3.46	
2) 50% CONCESSION		N	6.03	6.05	7.18	8.36	13,909	28.15	-2.02	-0.97	
					8.36	8.36	372	39.22	-0.78	0.38	
3) RESALE		N	10.49	10.52	12.48	14.53	4,162	24.72	-1.25	0.10	
				10.52	12.48	14.53	8,591	28.58	-0.41	1.29	
SUB-TOTAL:							829,775	28.72	0.17	1.38	
TOTAL							1,268,043	28.14	0.16	1.38	

1,268,043 \* (\$.16 + \$ 1.38) = \$1,952,786.22

\$1,952,786.22 / 1,677,240 = \$1.16 in average impact

20,000 \* \$13.50 = \$ 270,000

\$270,000 / 1,677,240 = \$0.16

\$1.16 - \$0.16 = \$1.00 Increase to average bill