

1 Bellsouth Telecommunications, Inc.  
2 Direct Testimony of Pamela A. Tipton  
3 Before the Florida Public Service Commission  
4 Docket No. 030851-TP  
5 December 4, 2003  
6

7 Q. Please state your name, your position with Bellsouth  
8 Telecommunications, Inc. ("Bellsouth"), and your  
9 business address.

10  
11 A. My name is Pamela A. Tipton. I am employed by BellSouth  
12 Telecommunications, Inc., as a Director in the Interconnection Services  
13 Department. My business address is 675 West Peachtree Street, Atlanta,  
14 Georgia 30375.

15  
16 Q. Please describe your current responsibilities.

17  
18 A. I am responsible for implementation of state and federal regulatory  
19 mandates for the Local and Access markets, the development of  
20 regulatory strategies and the management of the switched services  
21 product portfolio.  
22  
23  
24  
25

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1 Q. PLEASE SUMMARIZE YOUR BACKGROUND AND EXPERIENCE.

2

3 A. I received a Bachelor of Arts in Economics from Agnes Scott College in  
4 1986, and a Masters Certification in Project Management from George  
5 Washington University in 1996. I have over 15 years experience in  
6 telecommunications, with my primary focus in the areas of process  
7 development, services implementation, product management, marketing  
8 strategy and regulatory policy implementation. I joined Southern Bell in  
9 1987, as a manager in Interconnection Operations, holding several roles  
10 over a 5-year period including process development and execution, quality  
11 controls and services implementation. In 1994, I became a Sr. Manager  
12 with responsibility for End User Access Services and implementation of  
13 Virtual and (later) Physical Collocation. In 2000, I became Director,  
14 Interconnection Services, responsible for development and  
15 implementation of UNE products, and later development of marketing and  
16 business strategies. I assumed my current responsibilities in June 2003.

17

18 Q. WHAT IS THE PURPOSE OF YOUR DIRECT TESTIMONY?

19

20 A. The purpose of my testimony is to address issue numbers 4(a), 4(b), 5(a),  
21 5(b) and 5(e). I identify the geographic markets in BellSouth's territory in  
22 Florida where the local switching self-provisioning trigger established by  
23 the FCC in its Triennial Order and new rules has been satisfied and where  
24 CLECs, therefore, are not impaired without access to unbundled  
25 switching. The switching "triggers" are set forth at 47 C.F.R.

1 §51.319(d)(2)(iii)(A), which states that “a state commission shall find that a  
2 requesting telecommunications carrier is not impaired without access to  
3 local circuit switching on an unbundled basis in a particular market where  
4 either the self-provisioning trigger ... or the competitive wholesale facilities  
5 trigger ...is satisfied.” My testimony focuses on the self-provisioning  
6 trigger. BellSouth is not at this time attempting to make a showing of no  
7 impairment based on switching being wholesaled by other providers.

8  
9 I also provide data identifying the actual deployment that exists in some of  
10 those geographic markets where the FCC’s triggers are not met. This  
11 data supports the conclusion of other BellSouth witnesses that, pursuant  
12 to the FCC’s “potential deployment” analysis. CLECs are not impaired  
13 without access to BellSouth’s unbundled local switching in certain markets  
14 where the self-provisioning trigger is not met.

15  
16 **ISSUE 4(a): In which markets are there three or more CLECs not affiliated**  
17 **with each other or the ILEC, including intermodal providers of service**  
18 **comparable in quality to that of the ILEC, serving mass market customers**  
19 **with their own switches?**

20  
21 Q. ARE CLECS USING THEIR OWN SWITCHES TO SERVE CUSTOMERS  
22 IN FLORIDA?

23  
24 A. Yes. CLECs have deployed more than 100 switches in Florida, at least 77  
25 of which are serving over 100,000 “mass market” customers. The

1 definition of "mass market" customers is discussed further below and in  
2 more detail in the testimony of BellSouth witness John Ruscilli. Exhibit  
3 PAT-1 is a list of CLEC switches deployed in Florida. As described in  
4 BellSouth witness Keith Milner's testimony, each switch is capable of  
5 serving CLEC customers throughout the entire market (or larger) area.

6

7 Q. UNDER WHAT CIRCUMSTANCES IS THE LOCAL SWITCHING SELF-  
8 PROVISIONING TRIGGER SATISFIED?

9

10 A. 47 C.F.R. § 51.319(d)(2)(iii)(A)(1) states that the local switching self-  
11 provisioning trigger is satisfied when "three or more competing providers  
12 not affiliated with each other or the incumbent LEC, including intermodal  
13 providers of service comparable in quality to that of the incumbent LEC,  
14 each are serving mass market customers in the particular market with the  
15 use of their own local circuit switches."

16

17 Q. WHEN APPLYING THE FCC'S SELF-PROVISIONING SWITCHING  
18 TRIGGER, IS IT AS SIMPLE AS COUNTING WHETHER THERE ARE  
19 THREE OR MORE ENTITIES SELF-PROVISIONING SWITCHING TO  
20 MASS MARKET CUSTOMERS?

21

22 A. Yes, as a practical matter, it is that simple. The only qualifications under  
23 the FCC's rule are: that the entities used to meet the trigger cannot be  
24 affiliated with each other, or with the incumbent local exchange carrier,  
25 and that if the self-provisioning entity is an "intermodal" provider, its

1 service must be comparable in quality to that of the incumbent local  
2 exchange carrier. Beyond these two qualifications, satisfaction of the  
3 trigger is just dependent upon counting the number of entities self-  
4 provisioning switching—if there three or more, the commission must make  
5 a finding of “no impairment.”

6  
7 Q. MAY THE COMMISSION LOOK AT SUBJECTIVE EVIDENCE OF  
8 IMPAIRMENT IN APPLYING THE SELF-PROVISIONING TRIGGER?

9  
10 A. No. The FCC's rule makes clear that the self-provisioning trigger is purely  
11 objective. The Order also explicitly states that other than the objective  
12 count of CLECs, “states shall not evaluate any other factors, such as the  
13 financial stability or well-being of the competitive switch providers.” Order  
14 ¶ 500 (emphasis added).The self-provisioning trigger is straightforward:  
15 the Commission must find “no impairment” for unbundled switching when  
16 three or more unaffiliated competing carriers are serving mass market  
17 customers in a particular market. Order ¶ 501 (emphasis added). This  
18 objectivity allows trigger determinations to be made quickly and  
19 accurately, and avoids the need for “protracted proceedings.” Order ¶  
20 498.

21  
22 Q. ARE THERE ANY EXCEPTIONS TO THE RULE?

23  
24 A. Yes, there is one, but it is not applicable in Florida. In ¶ 503 of the TRO,  
25 the FCC said: “In exceptional circumstances, states may identify specific

1 markets that facially satisfy the self-provisioning trigger, but in which some  
2 significant barrier to entry exists such that service to mass market  
3 customers is foreclosed even to carriers that self-provision switches.” The  
4 FCC then gave an example of where this exception would apply,  
5 identifying the situation where there was no collocation space available.  
6 As Mr. Ruscilli testifies, collocation space is not an issue in Florida.  
7 Importantly, even in circumstances where the state commission finds what  
8 it believes to be an exceptional source of impairment, it must petition the  
9 FCC for a waiver of the application of the trigger.

10

11 Q. IN DETERMINING WHERE CLECS MIGHT BE IMPAIRED WITHOUT  
12 ACCESS TO BELL SOUTH'S UNBUNDLED SWITCHING, WHAT  
13 DETERMINATIONS, OTHER THAN THE TRIGGER ANALYSIS, MUST  
14 THE COMMISSION MAKE?

15

16 A. The Commission must determine the appropriate geographic markets that  
17 will be used to conduct the impairment analysis, and it must determine the  
18 appropriate definition of “mass market” customers. BellSouth witness Dr.  
19 Chris Pleatsikas testifies that geographic markets should be defined by  
20 the UNE rate zones previously identified by this Commission, subdivided  
21 by Component Economic Areas (CEA) established by the Bureau of  
22 Economic Analysis of the Department of Commerce. BellSouth witness  
23 John Ruscilli testifies that, for this proceeding, BellSouth has adopted the  
24 FCC's default demarcation cross over point between “mass market” and  
25 “enterprise” customers. If a customer location has three or fewer voice

1 grade equivalent lines served by a particular CLEC, the customer is a  
2 "mass market" customer. If the customer location has four or more voice  
3 grade equivalent lines served by a particular CLEC, the customer is an  
4 "enterprise" customer.

5  
6 Q. APPLYING THE DEFINITION OF THE GEOGRAPHIC MARKET THAT  
7 BELLSOUTH ADVOCATES, HOW MANY DIFFERENT MARKETS ARE  
8 THERE IN BELLSOUTH'S FLORIDA SERVICE TERRITORY?

9  
10 A. There are 31 markets in BellSouth's Florida service area. Attached as  
11 Exhibit PAT-2 is a map that shows the 31 separate markets in Florida.

12  
13 Q. IN HOW MANY OF THESE 31 MARKETS, BECAUSE THE FCC'S SELF-  
14 PROVISIONING TRIGGER MET, MUST THIS COMMISSION MAKE A  
15 FINDING OF "NO IMPAIRMENT?"

16  
17 A. The FCC's self-provisioning trigger is met in 13 of the 31 market areas.

18  
19 Q. PLEASE IDENTIFY THE 13 MARKETS WHERE THE FCC'S SELF-  
20 PROVISIONING TRIGGER HAS BEEN MET.

21  
22 Attached as Exhibit PAT-3 is a list of the 13 markets in Florida where the  
23 self-provisioning trigger is met. Attached as Exhibit PAT-4 is a highlighted

1 map of Florida showing the markets where the self-provisioning trigger is  
2 met.

3

4 Q. CAN YOU IDENTIFY THE CLECS THAT ARE SELF-PROVISIONING  
5 SWITCHING TO SERVE MASS MARKET CUSTOMERS IN THE  
6 MARKETS THAT YOU HAVE IDENTIFIED AS MEETING THE  
7 TRIGGER?

8

9 A. Yes. Attached as Exhibit PAT-5 is a list of the CLECs that are using their  
10 own switching to serve mass-market customers in the market areas that I  
11 have identified as meeting the trigger. BellSouth requests that Exhibit  
12 PAT-5 be treated as confidential because while this Commission needs to  
13 know where CLECs have self-provisioned switching serving mass-market  
14 customers, these locations and the identity of the CLECs' customers are  
15 proprietary and it is very important to these CLECs that this information  
16 not be made available to their competitors. I know that this Commission  
17 has issued a protective order related to this material, but BellSouth also  
18 has been required to sign separate confidentiality agreements with a  
19 number of CLECs, promising that this material would not be used by, or  
20 given to, BellSouth's marketing organization, for obvious reasons.

21

22 Q. WHERE DID BELL SOUTH OBTAIN THE INFORMATION UPON WHICH  
23 YOU BASE YOUR CONCLUSIONS ABOUT WHETHER THE FCC'S



1 SELF-PROVISIONING TRIGGER IS MET IN A PARTICULAR  
2 GEOGRAPHIC MARKET?

3

4 A. We have relied both on information obtained from the CLECs and on data  
5 that is available from BellSouth's records. We asked CLECs to identify  
6 the market areas where they serve mass-market customers using their  
7 own switching. Unfortunately, although a few were cooperative and  
8 provided that information, most of the CLECs objected to providing the  
9 information, claiming that BellSouth had such information in its possession  
10 already. BellSouth thus relied on the information it had for those CLECs.

11

12 Q. WHAT DID YOU ASK THE CLECS TO PROVIDE TO BELLSOUTH?

13

14 A. We asked the CLECs to identify the switches that they owned, and to tell  
15 us where they were providing service to customers using those switches.  
16 We asked the CLECs to identify customer locations by BellSouth wire  
17 center serving area and by the number of CLEC lines provided to each  
18 location, ranging from 1 line up to more than 10 lines. Some CLECs,  
19 including FDN and AllTel, provided us with useful information and we have  
20 used that information to determine the areas where the self-provisioning  
21 trigger is satisfied.

22

23 Q. CAN YOU TELL US WHAT YOU DID ABOUT THE CLECS WHO OWN  
24 THEIR OWN SWITCHES, BUT WHO DID NOT PROVIDE YOU WITH

1 THE INFORMATION YOU REQUESTED?

2  
3 A. Yes. For CLECs that objected to providing the information, claiming that  
4 we had such information in our possession, we used the data that we had  
5 available to us to determine the total number and the location of the mass  
6 market customers. We used one method to identify residential customers  
7 and another method to identify business customers.

8  
9 With regard to residential customers, we identified all telephone numbers  
10 that had been "ported" from BellSouth to another carrier. The fact that the  
11 number was "ported" meant that the customer is being served by another  
12 telecommunications provider who had access to a switch that it either self-  
13 provided or obtained from another carrier. Our database reflects the  
14 carrier to whom the number was ported. We compared these ported  
15 residential numbers against BellSouth's directory listing database. The  
16 purpose of doing this was to confirm that we were including only  
17 residential numbers and to obtain an address for the ported number. We  
18 identified "residential" customers by looking at their service classifications  
19 in the Directory Listings database. We then sorted the ported "residential"  
20 numbers by address, so that we could determine how many CLEC lines  
21 were provided at that particular address to ensure that we excluded  
22 customer locations with more than three lines, such as nursing homes  
23 (because BellSouth is using 3 or fewer lines as the demarcation point to  
24 designate "mass market" customers). I would note that this method has  
25 the clear tendency to understate the number of customers served by

1 CLECs because it does not capture the customers to whom BellSouth has  
2 never provided local service or those who abandoned their BellSouth  
3 number and obtained a new number provided by a CLEC.

4

5 Q. WHAT METHOD DID YOU USE TO IDENTIFY THE BUSINESS  
6 CUSTOMERS THAT ARE SERVED BY A SELF-PROVISIONED CLEC  
7 SWITCH?

8

9 A. Except for those customers who went to a carrier that is using solely its  
10 own facilities, like the cable companies, most customers who are served  
11 by a CLEC that is self-provisioning switching are served via a UNE loop  
12 that the CLEC leases from BellSouth. Our loop inventory database  
13 contains a class of service indicator. Therefore, we extracted a list of all  
14 business class loops from BellSouth's database. From this database, we  
15 learned the identity of the CLECs who lease UNE loops and the service  
16 address where each loop terminates. We grouped the business class  
17 service addresses, and identified those service addresses where there  
18 were three or fewer loops terminated. By matching those locations to the  
19 geographic markets we had identified, we could determine how many  
20 CLECs were providing local service to mass-market customers in each of  
21 the geographic markets.

22

23 Q. WOULD THE LOOP RECORDS HAVE ALLOWED YOU TO IDENTIFY  
24 BOTH "RESIDENTIAL" AND "BUSINESS" MASS MARKET CUSTOMERS

1 THAT ARE BEING SERVED BY A SELF-PROVISIONED CLEC  
2 SWITCH?

3

4 A. No. The loop records would not have allowed us to identify carriers who  
5 provide service using solely their own facilities, such as cable companies,  
6 who generally only provide service to residential subscribers. In cases  
7 where facilities-based providers would not provide the information we  
8 requested to determine if it is self-provisioning switching, using ported  
9 numbers was the only way to identify customers being served by those  
10 carriers.

11

12 Q. WHAT IS AN "INTERMODAL" PROVIDER OF TELECOMMUNICATIONS  
13 SERVICE?

14

15 A. As defined by the FCC, "[t]he term intermodal refers to facilities or  
16 technologies other than those found in traditional telephone networks, but  
17 that are utilized to provide competing services. Intermodal facilities or  
18 technologies include, but are not limited to, traditional or new cable plant,  
19 wireless technologies, and power line technologies." 47 C.F.R. § 51.5.

20

21

22

23

1 Q. HAVE YOU RELIED UPON INTERMODAL PROVIDERS OF  
2 TELEPHONE SERVICE IN ORDER TO MEET THE TRIGGERS IN THE  
3 13 MARKETS YOU HAVE IDENTIFIED?

4  
5 A. We only relied upon an intermodal provider (cable company) to meet the  
6 trigger in one of the 13 markets where the trigger is satisfied (UNE zone 3  
7 in the Jacksonville CEA). While a cable company is providing service in 7  
8 of the 13 geographic markets where the trigger is met, in all but one of  
9 them, there are at least 3 other providers.

10  
11 Q. IS THE LOCAL TELECOMMUNICATIONS SERVICE BEING PROVIDED  
12 BY THE CABLE COMPANY THAT YOU ARE COUNTING TO SATISFY  
13 THE SELF-PROVISIONING TRIGGER IN THAT ONE MARKET  
14 COMPARABLE IN QUALITY TO BELLSOUTH'S LOCAL SERVICE?

15  
16 A. Yes. In fact, the cable company touts its service as providing a "cleaner"  
17 signal with "less noise and distortion" than traditional analog telephone  
18 service. The fact that this company has captured a significant number of  
19 customers in the Florida markets where it provides service demonstrates  
20 that consumers view its service as at least comparable in quality to  
21 BellSouth's service.

22  
23 Q. HAVE YOU PROVIDED THE PRECISE CUSTOMER LOCATION FOR  
24 EACH OF THE CUSTOMERS OF THE CLECS WHO ARE SELF-

1 PROVISIONING SERVICE?

2  
3 A. No, because that is not necessary. We have identified the UNE Zones  
4 further subdivided by Component Economic Areas in which these  
5 customers are located. As BellSouth witness Keith Milner discusses in  
6 *greater detail in his testimony*, the CLECs have made it clear that their  
7 networks are not configured like BellSouth's, and that they are relying on  
8 fewer switches and more transport to serve their customers. AT&T and  
9 MCI have stated in proceedings before this Commission that they can  
10 serve any customer in BellSouth's geographic service area with their  
11 existing switches. Given that, the actual physical location of the individual  
12 end users in each market area is not relevant. If the CLECs have chosen  
13 to serve certain customers in BellSouth's market areas, according to the  
14 CLECs, they can serve any customers in those market areas.

15  
16 **ISSUE 4(b): In which markets are there two or more CLECs not affiliated**  
17 **with each other or the ILEC, including intermodal providers of service**  
18 **comparable in quality to that of the ILEC, who have their own switches and**  
19 **are offering wholesale local switching to customers serving DS0 capacity**  
20 **loops in that market?**

21  
22 Q. HAS BELL SOUTH IDENTIFIED TWO OR MORE CARRIERS IN A  
23 MARKET WHO HAVE THEIR OWN SWITCHES AND ARE OFFERING

24

1           WHOLESALE LOCAL SWITCHING TO CUSTOMERS SERVING DS0  
2           CAPACITY LOOPS IN THAT MARKET?

3

4    A.    No.

5

6    **ISSUE 5(a): In which markets are there either two wholesale providers or**  
7    **three self-provisioners of local switching not affiliated with each other or**  
8    **the ILEC, serving end users using DS1 or higher capacity loops? Where**  
9    **there are, can these switches be used to serve DS0 capacity loops in an**  
10   **economic fashion?**

11

12   **ISSUE 5(b): In which markets are there any carriers with a self-provisioned**  
13   **switch, including an intermodal provider of service comparable in quality to**  
14   **that of the ILEC, serving end users using DS0 capacity loops? and**

15

16   **ISSUE 5(e): Taking into consideration the factors in 5(a) through (d), in**  
17   **what markets is it economic for CLECs to self-provision local switching**  
18   **and CLECs are thus not impaired without access to unbundled local**  
19   **switching?**

20

21    Q.    IN DR. ARON'S TESTIMONY, SHE IDENTIFIES AN ADDITIONAL 10  
22           GEOGRAPHIC MARKETS IN FLORIDA WHERE THE FCC'S TRIGGERS  
23           ARE NOT MET, BUT WHERE BELLSOUTH HAS CONCLUDED THAT  
24           CLECS ARE NOT IMPAIRED WITHOUT ACCESS TO UNBUNDLED  
25           SWITCHING BASED ON THE FCC'S "POTENTIAL DEPLOYMENT"

1           METHODODOLOGY. DO YOU HAVE INFORMATION REGARDING  
2           ACTUAL CLEC DEPLOYMENT IN THOSE MARKETS?

3  
4    A.    Yes, I do. In addition to the FCC's triggers tests, the FCC provided that  
5           there could be other circumstances in which a CLEC would not be  
6           impaired without access to an incumbent's unbundled switching. The  
7           FCC instructed the state commissions to look at those geographic markets  
8           that did not meet either of the triggers tests, and to evaluate those markets  
9           based on the actual competition that exists, also considering any  
10          operational or economic barriers that might exist.

11  
12         Specifically, the FCC states that competitive switching serving customers  
13         in the *enterprise* market is a "significant indicator of the possibility of  
14         serving the mass market because of the demonstrated scale and scope  
15         economies of serving numerous customers in a wire center using a single  
16         switch." ¶ 508. The FCC further states that "to the extent there is a switch  
17         in an area serving the local exchange mass market, this fact must be  
18         given particularly substantial weight." ¶ 510.

19  
20         With respect to the 10 markets where the trigger is not met, but where  
21         BellSouth has concluded that CLECs are not impaired, I have information  
22         related to the actual deployment that exists in 7 of those 10 markets.  
23         Specifically, either one or two CLECs are serving mass-market customers  
24         using their own switches in seven of those 10 geographic markets where  
25         BellSouth's impairment model analysis shows that CLECs are not



1           impaired without access to BellSouth's unbundled switching. Those  
2           markets are listed in Exhibit PAT-6. In Exhibit PAT-7, I identify, for the  
3           seven areas, the CLECs that are providing service using their own  
4           switches. Exhibit PAT-7 contains proprietary confidential business  
5           information (just as did my earlier exhibit that identified CLECs serving  
6           specific geographic areas).

7  
8       Q.    CAN YOU SUMMARIZE YOUR TESTIMONY?

9  
10     A.    Yes. The FCC has created a "bright line" test for impairment with regard to  
11           unbundled switching. Where there are three or more unaffiliated CLECs  
12           providing switching in the relevant geographic areas using their own  
13           switch, the Commission must conclude that CLECs are not impaired  
14           without access to the incumbent local exchange carrier's switch, end of  
15           inquiry. In Florida, a number of CLECs are providing service to mass  
16           market customers using their own switches and I have identified 13 areas  
17           where the self provisioning switching trigger is met. Indeed, for most of  
18           the market areas I identified where the trigger is met, there are more than  
19           three such CLECs. There are often five or six different providers. CLECs  
20           are not impaired in those market areas without access to BellSouth's  
21           unbundled switching and the Commission must, therefore, make a finding  
22           of "no impairment" for those areas. Moreover, there are seven other areas  
23           where, although there is not enough actual competition to meet the FCC's  
24           switching triggers, we have found CLECs providing service to mass  
25           market customers using their own switches. The fact of actual

1 deployment in these markets must be given substantial weight in  
2 determining lack of impairment. Finally, it is likely that with cooperation  
3 from a greater number of CLECs in providing data, the facts will show that  
4 CLECs are serving a greater number of customers, in more markets, than  
5 those set forth in my testimony.

6

7 Q. DOES THIS CONCLUDE YOUR TESTIMONY?

8

9 A. Yes.

10

11

## CLEC Switches Deployed in Florida

BellSouth Telecommunications, Inc.  
 Florida Public Service Commission  
 Docket No. 030851-TP  
 Exhibit PAT-1

CLEC NAME	SWITCH LOCATION STREET ADDRESS	SWITCH LOCATION CITY	SWITCH CLLI
INTERMEDIA COMMUNICATIONS INC. - FL	838 S DIXIE HWY	BOCA RATON	BCRTFLMARS0
INTERMEDIA COMMUNICATIONS INC. - FL	221 SE 4TH ST	BOYNTON BEACH	BYBHFLMARS5
IDS TELCOM LLC	1080 NW 163RD DR	MIAMI	COCYFL10DS1
ITC DELTA COM - FL	6037 W ATLANTIC AVE	DELRAY BEACH	DLBHFLKPRS3
INTERMEDIA COMMUNICATIONS INC. - FL	780 S DEERFIELD AVE	DEERFIELD BEACH	DRBHFLMARS0
DAYTONA TELEPHONE COMPANY	315 N SEGRAVE ST	DAYTONA BEACH	DYBHFL0500T
AT&T LOCAL	FL HWY 18 & 1-75	ELLISVILLE	ELVLFLMADS0
AT&T LOCAL	FL HWY 18 & 1-75	ELLISVILLE	ELVLFLMADS0
AT&T LOCAL	FL HWY 18 & 1-75	ELLISVILLE	ELVLFLMADS0
KMC TELECOM III, INC. - FL	7891 SEARS BLVD	ENSLEY	ESLYFL0100W
KMC TELECOM III, INC. - FL	7891 SEARS BLVD	ENSLEY	ESLYFL01DS0
FLORIDA DIGITAL NETWORK	201 NE 24TH ST	FORT LAUDERDALE	FTLDFL92DS0
FLORIDA DIGITAL NETWORK	201 NE 24TH ST	FORT LAUDERDALE	FTLDFL92DS0
AT&T LOCAL	1352 NW 40TH AVE	FORT LAUDERDALE	FTLDFLOVDS0
AT&T LOCAL	1352 NW 40TH AVE	FORT LAUDERDALE	FTLDFLOVDS0
AT&T LOCAL	1352 NW 40TH AVE	FORT LAUDERDALE	FTLDFLOVDS0
AT&T LOCAL	1340 NW N.W. 40TH AVE	FORT LAUDERDALE	FTLDFLOVDS2
TCG SOUTH FLORIDA	1340 NW 40TH AVE	FT. LAUDERDALE	FTLDFLOVDS3
TCG SOUTH FLORIDA	1340 NW 40TH AVE	FT. LAUDERDALE	FTLDFLOVDS3
XSPEDIUS MANAGEMENT CO SW SVCS JACKSONVILLE FL	100 NE 3RD AVE	FORT LAUDERDALE	FTLDFLTADC0
XSPEDIUS MANAGEMENT CO SW SVCS JACKSONVILLE FL	100 NE 3RD AVE	FORT LAUDERDALE	FTLDFLTADC0
INTERMEDIA COMMUNICATIONS INC. - FL	NE 2ND AVE & E BROWARD BLVD	FORT LAUDERDALE	FTLDFLTNRS0
FLORIDA DIGITAL NETWORK	200 N ANDREWS AVE	FORT LAUDERDALE	FTLDFLWADS1
ITC DELTA COM - FL	98 MCCLURE DR	GULF BREEZE	GLBRFLMCRS0
KMC TELECOM III, INC. - FL	1640 STATE AVE	HOLLY HILL	HLHLFL0200W
KMC TELECOM III, INC. - FL	1640 STATE AV	HOLLY HILL	HLHLFL02DS0
INTERMEDIA COMMUNICATIONS INC. - FL	TAFT ST & N FEDERAL HWY	HOLLYWOOD	HLWDFLEDRS0
INTERMEDIA COMMUNICATIONS INC. - FL	STATE & KINGMAN RD.	HOMESTEAD	HMSTFLTERS1
AT&T LOCAL	424 PEARL ST	JACKSONVILLE	JCVLFLCLDS2
AT&T LOCAL	424 PEARL ST	JACKSONVILLE	JCVLFLCLDS2
AT&T LOCAL	424 PEARL ST	JACKSONVILLE	JCVLFLCLDS2
AT&T LOCAL	424 N PEARL ST	JACKSONVILLE	JCVLFLCLDS3
AT&T LOCAL	424 N PEARL ST	JACKSONVILLE	JCVLFLCLDS3
TCG SOUTH FLORIDA	424 N PEARL ST	JACKSONVILLE	JCVLFLCLDS6
BUSINESS TELECOM INC. - FL	121 W FORSYTH ST SUITE 100	JACKSONVILLE	JCVLFLCODS0
TCG SOUTH FLORIDA	5934 RICHARD RD	JACKSONVILLE	JCVLFLGHDS0
NEWSOUTH COMMUNICATIONS CORP	421 W CHURCH ST STE 701	JACKSONVILLE	JCVLFLJBDS0
NEWSOUTH COMMUNICATIONS CORP	421 W CHURCH ST STE 701	JACKSONVILLE	JCVLFLJBDS0
FLORIDA DIGITAL NETWORK	3986 BLVD CENTER DR	JACKSONVILLE	JCVLFLKJDS0

## CLEC Switches Deployed in Florida

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 Exhibit PAT-1

CLEC NAME	SWITCH LOCATION STREET ADDRESS	SWITCH LOCATION CITY	SWITCH CLLI
XSPEDIUS MANAGEMENT CO SW SVCS JACKSONVILLE FL	200 W FORSYTH ST	JACKSONVILLE	JCVLFLWFDC0
XSPEDIUS MANAGEMENT CO SW SVCS JACKSONVILLE FL	200 W FORSYTH ST	JACKSONVILLE	JCVLFLWFDC0
INTERMEDIA COMMUNICATIONS INC. - FL	7020 A C SKINNER PKY	JACKSONVILLE	JCVMFLEDDS0
ALLTEL COMMUNICATIONS, INC. - FL	601 RIVERSIDE AVE	JACKSONVILLE	JCVMFLLRDSA
US LEC OF FLORIDA, INC.	6410 SOUTHPOINT PKY	JACKSONVILLE	JCVMFLUFDS0
US LEC OF FLORIDA, INC.	6410 SOUTHPOINT PKY	JACKSONVILLE	JCVMFLUFDS0
ADELPHIA BUSINESS SOLUTIONS OF JACKSONVILLE, INC.	8263 PHILLIPS HWY	JACKSONVILLE	JCVNFL07DS0
SBC TELECOM, INC. - FL	6500 BOWDEN RD	JACKSONVILLE	JCVNFL96DS0
INTERMEDIA COMMUNICATIONS INC. - FL	365 INTERNATIONAL PKY	LAKE MARY	LKMRFLMARS1
MCIMETRO, ATS, INC.	150 SE 2ND AVE	MIAMI	MIAMFLDADS0
MCIMETRO, ATS, INC.	150 SE 2ND AVE	MIAMI	MIAMFLDADS0
WINSTAR COMMUNICATIONS, LLC - FL	150 SE 2ND AVE	MIAMI	MIAMFLDADS2
FOCAL COMMUNICATIONS CORP OF FLORIDA	701 BRICKELL AVE	MIAMI	MIAMFLDIDS1
GLOBAL NAPS, INC. - FL	100 S BISCAYNE BLVD	MIAMI	MIAMFLKYDS0
GLOBAL NAPS, INC. - FL	100 S BISCAYNE BLVD	MIAMI	MIAMFLKYDS0
INTERMEDIA COMMUNICATIONS INC. - FL	1907 NW 87TH ST	MIAMI	MIANFLWKDS0
PAETEC COMMUNICATIONS, INC. - FL	100 N BISCAYNE BLVD @ USE MIAMFL98	MIAMI	MIANFLYIDS6
US LEC OF FLORIDA, INC.	5301 BLUE LAGOON DR	MIAMI	MIAPFLYODS0
US LEC OF FLORIDA, INC.	5301 BLUE LAGOON DR	MIAMI	MIAPFLYODS0
XO FLORIDA, INC.	16565 B NW 15TH ST	MIAMI	MIAQFL06DS0
LEVEL 3 COMMUNICATIONS, LLC - FL	49 NW 5TH ST	MIAMI	MIATFLADDS0
POINTECOM, INC. - FL	99 S. E. 5TH STREET	MIAMI	MIAUFLAZDS0
ITC DELTA COM - FL	6749 RAVINE ST	MILTON	MLTNFLRARS0
TIME WARNER COMMUNICATIONS AXS FLORIDA - ORLANDO	2251 LUCIEN WAY	MAITLAND	MTLDLFLAPDS0
TIME WARNER COMMUNICATIONS AXS FLORIDA - ORLANDO	2251 LUCIEN WAY	MAITLAND	MTLDLFLAPDS0
US LEC OF FLORIDA, INC.	258 SOUTHHALL LN	MAITLAND	MTLDLFLBRDS0
US LEC OF FLORIDA, INC.	258 SOUTHHALL LN	MAITLAND	MTLDLFLBRDS0
01 COMMUNICATIONS, INC. - FL	1101 S KELLER RD	MAITLAND	MTLDLFLDQDS0
INTERMEDIA COMMUNICATIONS INC. - FL	NW 27TH AVE & NE 188TH ST	NORTH DADE	NDADFLAARS0
TCG SOUTH FLORIDA	990 NE 125 TH ST	NORTH MIAMI	NMIAFLAYDS0
TCG SOUTH FLORIDA	990 NE 125 TH ST	NORTH MIAMI	NMIAFLAYDS0
TCG SOUTH FLORIDA	990 NE 125 TH ST	NORTH MIAMI	NMIAFLAYDS0
TCG SOUTH FLORIDA	990 NE 125 TH ST	NORTH MIAMI	NMIAFLAYDS0
AT&T LOCAL	460 NE 215 ST	OJUS	OJUSFLTLD2
AT&T LOCAL	460 NE 215 ST	OJUS	OJUSFLTLD2
AT&T LOCAL	460 NE 215 ST	OJUS	OJUSFLTLD2
AT&T LOCAL	460 NE 215 ST	OJUS	OJUSFLTLD2
GRANDE COMMUNICATIONS NETWORKS, INC. - FL	100 S LUCERNE CIR W	ORLANDO	ORLDFL60OMD
GLOBAL NAPS, INC. - FL	390 N ORANGE AVE	ORLANDO	ORLDFLAC2MD

## CLEC Switches Deployed in Florida

BellSouth Telecommunications, Inc.  
 Florida Public Service Commission  
 Docket No. 030851-TP  
 Exhibit PAT-1

CLEC NAME	SWITCH LOCATION STREET ADDRESS	SWITCH LOCATION CITY	SWITCH CLLI
FLORIDA DIGITAL NETWORK	390 N ORANGE AVE	ORLANDO	ORLDFLACDS0
GRANDE COMMUNICATIONS NETWORKS, INC. - FL	100 W LUCERNE CIR @ (USE ORLDFL60)	ORLANDO	ORLDFLLUDS0
XO FLORIDA, INC.	45 N MAGNOLIA AVE	ORLANDO	ORLDFLMA02Z
AT&T LOCAL	45 N MAGNOLIA AVE	ORLANDO	ORLDFLMADS3
AT&T LOCAL	45 N MAGNOLIA AVE	ORLANDO	ORLDFLMADS3
AT&T LOCAL	45 N MAGNOLIA AVE	ORLANDO	ORLDFLMADS3
AT&T LOCAL	45 N MAGNOLIA AVE	ORLANDO	ORLDFLMADS5
PAETEC COMMUNICATIONS, INC. - FL	45 N MAGNOLIA AVE	ORLANDO	ORLDFLMAXOX
INTERMEDIA COMMUNICATIONS INC. - FL	111 N ORANGE AVE	ORLANDO	ORLDFLOEDS0
BUSINESS TELECOM INC. - FL	201 S ORANGE AVE	ORLANDO	ORLDFLSODS0
MCIMETRO, ATS, INC.	250 S. ORANGE AVE	ORLANDO	ORLDFLXHDS0
ORLANDO TEL CO AFFIL WITH ORLANDO BUS TEL SYSTMS	4558 35TH ST	ORLANDO	ORLEFLGPDS0
TCG SOUTH FLORIDA	1151 N KELLER RD	ORLANDO	ORLEFLGVDS0
TCG SOUTH FLORIDA	1151 N KELLER RD	ORLANDO	ORLEFLGVDS0
LEVEL 3 COMMUNICATIONS, LLC - FL	380 LK DESTINY RD	ORLANDO	ORLFFLEJDS0
LEVEL 3 COMMUNICATIONS, LLC - FL	380 LAKE DESTINY RD	ORLANDO	ORLFFLEJDS4
SBC TELECOM, INC. - FL	8350 PARKLINE BLVD	ORLANDO	ORLFFLYLDS0
INTERMEDIA COMMUNICATIONS INC. - FL	BLANDING & FILLMORE	ORANGE PARK	ORPKFLRWRS3
FLORIDA CONSOLIDATED MULTI-MEDIA SVCS, INC. - FL	100 RIVERWIND WAY	OVIEDO	OVIDFL07DS0
INTERMEDIA COMMUNICATIONS INC. - FL	84 S CENTRAL AVE	OVIEDO	OVIDFLCARS0
ITC DELTA COM - FL	84 S CENTRAL AVE	OVIEDO	OVIDFLCARS1
US LEC OF FLORIDA, INC.	7121 FAIRWAY DR	PALM BEACH GARDENS	PBGRFLEZDS0
KMC TELECOM III, INC. - FL	2300 COMMERCE PARK DR NE	PALM BAY	PLBYFLA000W
KMC TELECOM III, INC. - FL	2300 COMMERCE PARK DR NE	PALM BAY	PLBYFLA0DS0
SBC TELECOM, INC. - FL	2500 N ANDREWS AVENUE EXT	POMPANO BEACH	PMBHFL99DS0
INTERMEDIA COMMUNICATIONS INC. - FL	9420 ROYAL PALM BLVD	POMPANO BEACH	PMBHFLCPRS2
MCIMETRO, ATS, INC.	599 SW 16TH TER	POMPANO BEACH	PMBHFLDRDS0
MCIMETRO, ATS, INC.	599 SW 16TH TER	POMPANO BEACH	PMBHFLDRDS0
TCG SOUTH FLORIDA	141 NW 16TH ST	POMPANO BEACH	PMBHFLEDDS0
TCG SOUTH FLORIDA	141 NW 16TH ST	POMPANO BEACH	PMBHFLEDDS0
TCG SOUTH FLORIDA	141 NW 16TH ST	POMPANO BEACH	PMBHFLEDDS0
INTERMEDIA COMMUNICATIONS INC. - FL	1180 BANKS RD	POMPANO BEACH	PMBHFLMARS1
KNOLOGY OF FLORIDA, INC.	1795 INDUSTRIAL DR	PANAMA CITY	PNCYFLDARS1
NETWORK TELEPHONE CORPORATION - FL	30 W BELMONT ST	PENSACOLA	PNSCFLBLDS2
NETWORK TELEPHONE CORPORATION - FL	30 W BELMONT ST	PENSACOLA	PNSCFLBLDS2
INTERMEDIA COMMUNICATIONS INC. - FL	EUREKA DR & USHWY 1	PERRINE	PRRNFLCCRS0
FLORIDA DIGITAL NETWORK	829 ORANGE AVE	PORT ORANGE	PTORFLACDS0
ITC DELTA COM - FL	501 W 9TH ST	SANFORD	SNFRFLMARS2
INTERMEDIA COMMUNICATIONS INC. - FL	69 CORDOVA ST	ST AUGUSTINE	STAGFLMARS0

## CLEC Switches Deployed in Florida

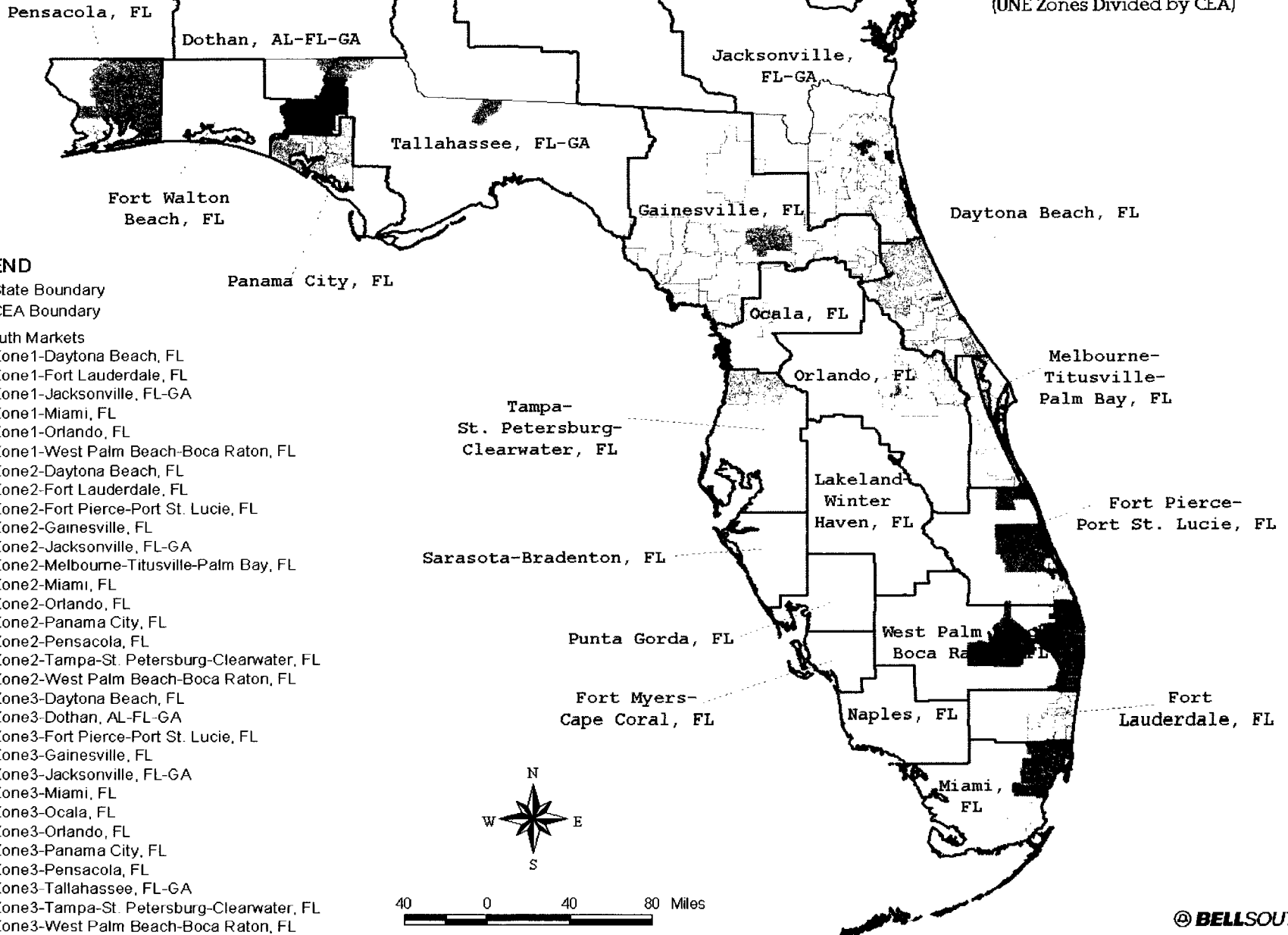
BellSouth Telecommunications, Inc.  
 Florida Public Service Commission  
 Docket No. 030851-TP  
 Exhibit PAT-1

CLEC NAME	SWITCH LOCATION STREET ADDRESS	SWITCH LOCATION CITY	SWITCH CLLI
KMC TELECOM III, INC. - FL	8230 E BROADWAY AVE	TAMPA	TAMSFLZKDS1
ADELPHIA BUSINESS SOLUTIONS OF FLORIDA, LLC	2121 W PROSPECT RD	TAMARAC	TMRCFL03DS0
ADELPHIA BUSINESS SOLUTIONS OF FLORIDA, LLC	2121 W PROSPECT RD	TAMARAC	TMRCFL03DS0
AT&T LOCAL	1717 S APOPKA VINELAND RD	WINDERMERE	WNDRFLTLD0
NEWSOUTH COMMUNICATIONS CORP	200 AVE B	WINTER HAVEN	WNHNFLBUD0
INTERMEDIA COMMUNICATIONS INC. - FL	436 GARDENIA ST	WEST PALM BEACH	WPBHFL58RS0
AT&T LOCAL	325 GARDENIA ST	WEST PALM BEACH	WPBHFLANDS1
AT&T LOCAL	325 GARDENIA ST	WEST PALM BEACH	WPBHFLANDS1
AT&T LOCAL	325 GARDENIA ST	WEST PALM BEACH	WPBHFLANDS1
ITC DELTA COM - FL	1475 CENTREPARK BLVD	WEST PALM BEACH	WPBIFLJADS3
ITC DELTA COM - FL	1475 CENTREPARK BLVD	WEST PALM BEACH	WPBIFLJADS4

# BellSouth Serving Area

## Geographic Markets

(UNE Zones Divided by CEA)



### LEGEND

- State Boundary
- CEA Boundary

### BellSouth Markets

- Zone1-Daytona Beach, FL
- Zone1-Fort Lauderdale, FL
- Zone1-Jacksonville, FL-GA
- Zone1-Miami, FL
- Zone1-Orlando, FL
- Zone1-West Palm Beach-Boca Raton, FL
- Zone2-Daytona Beach, FL
- Zone2-Fort Lauderdale, FL
- Zone2-Fort Pierce-Port St. Lucie, FL
- Zone2-Gainesville, FL
- Zone2-Jacksonville, FL-GA
- Zone2-Melbourne-Titusville-Palm Bay, FL
- Zone2-Miami, FL
- Zone2-Orlando, FL
- Zone2-Panama City, FL
- Zone2-Pensacola, FL
- Zone2-Tampa-St. Petersburg-Clearwater, FL
- Zone2-West Palm Beach-Boca Raton, FL
- Zone3-Daytona Beach, FL
- Zone3-Dothan, AL-FL-GA
- Zone3-Fort Pierce-Port St. Lucie, FL
- Zone3-Gainesville, FL
- Zone3-Jacksonville, FL-GA
- Zone3-Miami, FL
- Zone3-Ocala, FL
- Zone3-Orlando, FL
- Zone3-Panama City, FL
- Zone3-Pensacola, FL
- Zone3-Tallahassee, FL-GA
- Zone3-Tampa-St. Petersburg-Clearwater, FL
- Zone3-West Palm Beach-Boca Raton, FL

**Markets Where Self-Provisioning Trigger is Met**

UNE Zone	CEA
Zone 1	Jacksonville FL - GA
Zone 2	Jacksonville FL - GA
Zone 3	Jacksonville FL - GA
Zone 1	Orlando FL
Zone 2	Orlando FL
Zone 1	Miami FL
Zone 2	Miami FL
Zone 1	Fort Lauderdale FL
Zone 2	Fort Lauderdale FL
Zone 1	West Palm Beach-Boca Raton FL
Zone 2	West Palm Beach-Boca Raton FL
Zone 2	Pensacola FL
Zone 2	Daytona Beach FL



# BellSouth Markets Where Trigger is Met

Pensacola, FL

Dothan, AL-FL-GA

Jacksonville,  
FL-GA

Tallahassee, FL-GA

Fort Walton  
Beach, FL

Gainesville, FL

Daytona Beach, FL

Panama City, FL

Ocala, FL



Melbourne-  
Titusville-  
Palm Bay, FL

Tampa-  
St. Petersburg-  
Clearwater, FL














Orlando, FL

Fort Pierce-  
Port St. Lucie, FL

## LEGEND

-  State Boundary
-  CEA Boundary

### BellSouth Markets

-  Zone1-Fort Lauderdale, FL
-  Zone1-Jacksonville, FL-GA
-  Zone1-Miami, FL
-  Zone1-Orlando, FL
-  Zone1-West Palm Beach-Boca Raton, FL
-  Zone2-Daytona Beach, FL
-  Zone2-Fort Lauderdale, FL
-  Zone2-Jacksonville, FL-GA
-  Zone2-Miami, FL
-  Zone2-Orlando, FL
-  Zone2-Pensacola, FL
-  Zone2-West Palm Beach-Boca Raton, FL
-  Zone3-Jacksonville, FL-GA

Sarasota-Bradenton, FL

Punta Gorda, FL

Fort Myers-  
Cape Coral, FL

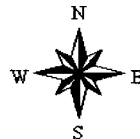
Lakeland-  
Winter  
Haven, FL

West Palm  
Boca Raton, FL

Naples, FL

Miami,  
FL

Fort  
Lauderdale, FL



40 0 40 80 Miles



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BellSouth Telecommunications, Inc.  
Florida Public Service Commission  
Docket No. 030851-TP  
Exhibit PAT-5

**CLECS THAT MEET SELF-PROVISIONING TRIGGER (BASED ON CURRENTLY AVAILABLE DATA)**

<b><u>MARKET</u></b>	<b><u>CLEC</u></b>
Daytona Beach, FL Zone2	1
	2
	3
	4
Fort Lauderdale, FL Zone1	1
	2
	3
	4
	5
	6
	7
	8
Fort Lauderdale, FL Zone2	1
	2
	3
	4
	5
	6
	7
	8
	9
	10
	11
Jacksonville, FL-GA Zone1	1
	2
	3
	4
	5
	6
Jacksonville, FL-GA Zone2	1
	2
	3
	4
	5
	6
	7
	8
	9
Jacksonville, FL-GA Zone3	1
	2
	3
Miami, FL Zone1	1
	2
	3
	4
	5
	6
	7
	8
	9

**Public Disclosure Document**

BellSouth Telecommunications, Inc.  
Florida Public Service Commission  
Docket No. 030851-TP  
Exhibit PAT-5

Miami, FL Zone2  
1  
2  
3  
4  
5  
6  
7

Orlando, FL Zone1  
1  
2  
3  
4

Orlando, FL Zone2  
1  
2  
3  
4  
5  
6  
7

Pensacola, FL Zone2  
1  
2  
3

West Palm Beach-Boca Raton,  
FL Zone1  
1  
2  
3  
4  
5  
6

West Palm Beach-Boca Raton,  
FL Zone2  
1  
2  
3  
4  
5  
6

## Markets With Actual CLEC Deployment Where Triggers Not Met

Zone	CEA
Zone 2	Fort Pierce-Port St. Lucie FL
Zone 2	Gainesville FL
Zone 2	Melbourne-Titusville-Palm Bay FL
Zone 2	Panama City FL
Zone 3	Fort Pierce-Port St. Lucie FL
Zone 3	Miami FL
Zone 3	West Palm Beach-Boca Raton FL

**PUBLIC  
DISCLOSURE  
DOCUMENT**

BellSouth Telecommunications, Inc.  
Florida Public Service Commission  
Docket No. 030851-TP  
PAT-7

**CLECs With Actual Deployment In Markets Where Triggers Not Met**