

ORIGINAL

03 1096-TX

December 4, 2003

Florida Public Service Commission  
Division of the Commission Clerk and Administrative Services  
2450 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850  
(850) 413-6770

RECEIVED FPSC  
DEC - 8 PM 1:24  
COMMISSION  
CLERK

RE: SNC Communications, LLC L03000022087

Dear Sir/Madam:

Enclosed please find one (1) original and six (6) copies of SNC Communications, LLC's application for authority to provide Interexchange Telecommunications service within the state of Florida, along with one (1) original and six (6) copies of SNC Communications, LLC's proposed tariff, one (1) self-addressed, self-stamped envelope.

Also, please find one (1) check in the amount of \$250.00 payable to the Florida Public Service Commission to cover the cost of filing these documents.

Please return in the enclosed envelope the extra copy of this letter stamped in verification this was received.

If you have any questions regarding the application or tariff, please do not hesitate to call me. Thank you for your attention to this matter.

Sincerely,

*Francisco Vanegas*  
Francisco Vanegas  
Managing Partner

RECEIVED & FILED  
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FPSC-BUREAU OF RECORDS

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward deposit information to Records.

Initials of person who forwarded check:

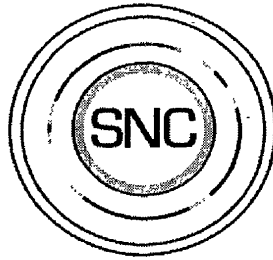
*JBW*

SNC Communications, LLC  
520 Navarre Ave, Coral Gables, FL. 33134  
(305) 476-0001 (305) 636-5148

DOCUMENT NUMBER-DATE

12566 DEC-8 8

FPSC-COMMISSION CLERK



## CLEC APPLICATION

SNC COMMUNICATIONS, LLC.  
FRANCISCO VANEGAS

SUBMITTED DECEMBER 4, 2003

ONE ORIGINAL & SIX COPIES

DOCUMENTS INCLUDED:

CLEC APPLICATION – 12 PAGES

RESUMES – 6 PAGES

FINANCIAL STATEMENTS – 4 PAGES

TOTAL – 22 PAGES

**COPY**

SNC Communications, LLC  
520 Navarre Ave, Coral Gables, FL. 33134-4232  
(305) 476-0001 (305) 636-5148

DOCUMENT NUMBER 207L

12566 DEC-8 8

FPSC-COMMISSION CLERK

**\*\* FLORIDA PUBLIC SERVICE COMMISSION \*\***

**DIVISION OF COMPETITIVE MARKETS AND ENFORCEMENT**  
**CERTIFICATION**

**APPLICATION FORM**  
**for**  
**AUTHORITY TO PROVIDE**  
**ALTERNATIVE LOCAL EXCHANGE SERVICE**  
**WITHIN THE STATE OF FLORIDA**

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**Instructions**

- ◆ This form is used as an application for an original certificate and for approval of the assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Page 12).
- ◆ Print or type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- ◆ Use a separate sheet for each answer which will not fit the allotted space.
- ◆ Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of **\$250.00** to:

**Florida Public Service Commission**  
***Division of the Commission Clerk and Administrative Services***  
**2540 Shumard Oak Blvd.**  
**Tallahassee, Florida 32399-0850**  
**(850) 413-6770**

- ◆ If you have questions about completing the form, contact:

**Florida Public Service Commission**  
**Division of Competitive Markets and Enforcement**  
**Certification**  
**2540 Shumard Oak Blvd.**  
**Tallahassee, Florida 32399-0850**  
**(850) 413-6600**

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## APPLICATION

1. This is an application for  (check one):

- Original certificate** (new company).
- Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.
- Approval of assignment of existing certificate:** Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.
- Approval of transfer of control:** Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

SNC Communications, LLC.

3. Name under which the applicant will do business (fictitious name, etc.):

Not Applicable

4. Official mailing address (including street name & number, post office box, city, state, zip code):

520 Navarre Ave., Coral Gables, FL. 33134-4232

\_\_\_\_\_

\_\_\_\_\_

**5. Florida address (including street name & number, post office box, city, state, zip code):**

2625 NW 20<sup>th</sup> Street, Miami, FL. 33142

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**6. Structure of organization:**

- |  |   |
|--|---|
| <input type="checkbox"/> Individual          | <input checked="" type="checkbox"/> Corporation |
| <input type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership    |
| <input type="checkbox"/> General Partnership | <input type="checkbox"/> Limited Partnership    |
| <input type="checkbox"/> Other               |   |

**7. If individual, provide:**

Name: Not Applicable

Title: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone No.: \_\_\_\_\_

Fax No.: \_\_\_\_\_

Internet E-Mail Address: \_\_\_\_\_

Internet Website Address: \_\_\_\_\_

**8. If incorporated in Florida, provide proof of authority to operate in Florida:**

**(a) The Florida Secretary of State corporate registration number:**

L03000022087

9. **If foreign corporation, provide proof of authority to operate in Florida:**

(a) The Florida Secretary of State corporate registration number:

Not Applicable

10. **If using fictitious name-d/b/a, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:**

(a) The Florida Secretary of State fictitious name registration number:

Not Applicable

11. **If a limited liability partnership, provide proof of registration to operate in Florida:**

(a) The Florida Secretary of State registration number:

Not Applicable

12. **If a partnership, provide name, title and address of all partners and a copy of the partnership agreement.**

Name: Not Applicable

Title: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_

Internet E-Mail Address: \_\_\_\_\_

Internet Website Address: \_\_\_\_\_

13. **If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.**

(a) The Florida registration number: Not Applicable

14. Provide F.E.I. Number(if applicable): 90-0102169

15. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Provide explanation.

None

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

None

16. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name: Francisco Vanegas

Title: Business Manager

Address: 520 Navarre Ave.

City/State/Zip: Coral Gables/Florida/33134-4232

Telephone No.: (305) 476-0001 Fax No.: (305) 636-5148

Internet E-Mail Address: Info@snccom.net

Internet Website Address: www.snccom.net

(b) Official point of contact for the ongoing operations of the company:

Name: Francisco Vanegas

Title: Business Manager

Address: 520 Navarre Ave.

City/State/Zip: Coral Gables/Florida/33134-4232

Telephone No.: (305) 476-0001 Fax No.: (305) 636-5148

Internet E-Mail Address: Info@snccom.net

Internet Website Address: www.snccom.net

(c) Complaints/Inquiries from customers:

Name: Francisco Vanegas

Title: Business Manager

Address: 520 Navarre Ave.

City/State/Zip: Coral Gables/Florida/33134-4232

Telephone No.: (305) 476-0001 Fax No.: (305) 636-5148

Internet E-Mail Address: Info@snccom.net

Internet Website Address: www.snccom.net

**17. List the states in which the applicant:**

(a) has operated as an alternative local exchange company.

Not Applicable

(b) has applications pending to be certificated as an alternative local exchange company.

Not Applicable



(c) is certificated to operate as an alternative local exchange company.  
Not Applicable

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(d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.  
Not Applicable

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(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.  
Not Applicable

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(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.  
Not Applicable

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**18. Submit the following:**

**A. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.**

**B. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.**

### C. Financial capability.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer **affirming that the financial statements are true and correct** and should include:

1. the balance sheet:
2. income statement: and
3. statement of retained earnings.

**NOTE:** *This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*

Further, the following (which includes supporting documentation) should be provided:

1. **written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. **written explanation** that the applicant has sufficient financial capability to maintain the requested service.
3. **written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.

THIS PAGE MUST BE COMPLETED AND SIGNED

**APPLICANT ACKNOWLEDGMENT STATEMENT**

- 1. REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
  
- 2. APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY OFFICIAL:

Francisco Vanegas  
\_\_\_\_\_  
**Print Name**

  
\_\_\_\_\_  
**Signature**

Business Manager  
\_\_\_\_\_  
**Title**

12/3/03  
\_\_\_\_\_  
**Date**

(305) 476-0001      (305) 636-5148  
\_\_\_\_\_  
**Telephone No.**      **Fax no.**

**Address:**      520 Navarre Ave, Coral Gables, FL. 33134-4232  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**THIS PAGE MUST BE COMPLETED AND SIGNED**

**AFFIDAVIT**

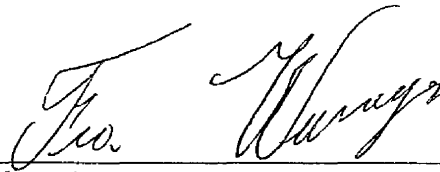
By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

**UTILITY OFFICIAL:**

Francisco Vanegas

**Print Name**



**Signature**

Business Manager

**Title**

12/3/03

**Date**

(305) 476-0001

**Telephone No.**

(305) 636-5148

**Fax no.**

**Address:** 520 Navarre Ave, Coral Gables, FL. 33134-4232

INTRASTATE NETWORK (if available)

Chapter 25-24.825 (5), Florida Administrative Code, requires the company to make available to staff the alternative local exchange service areas only upon request.

1. **POP:** Addresses where located, and indicate if owned or leased.

1) \_\_\_\_\_ 2)

\_\_\_\_\_

3) \_\_\_\_\_ 4)

\_\_\_\_\_

2. **SWITCHES:** Address where located, by type of switch, and indicate if owned or leased.

1) \_\_\_\_\_ 2)

\_\_\_\_\_

3) \_\_\_\_\_ 4)

\_\_\_\_\_

3. **TRANSMISSION FACILITIES:** POP-to-POP facilities by type of facilities (microwave, fiber, copper, satellite, etc.) and indicate if owned or leased.

POP-to-POP

OWNERSHIP

1) \_\_\_\_\_

2) \_\_\_\_\_

3) \_\_\_\_\_

4) \_\_\_\_\_

# CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT

I, (Name)  
(Title) \_\_\_\_\_ of (Name of Company)

and current holder of Florida Public Service Commission Certificate Number # \_\_\_\_\_, have reviewed this application and join in the petitioner's request for a:

- ( ) sale
- ( ) transfer
- ( ) assignment

of the above-mentioned certificate.

## UTILITY OFFICIAL:

\_\_\_\_\_  
**Print Name**

**Signature**

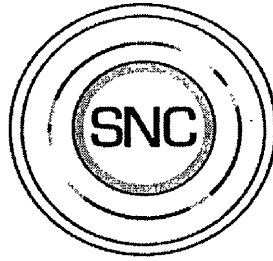
\_\_\_\_\_  
**Title**

**Date**

\_\_\_\_\_  
**Telephone No.**

**Fax No.**

**Address:**



# RESUMES

FRANCISCO VANEGAS  
MANAGING PARTNER  
MANAGERIAL/ TECHNICAL

CARLOS GUEVARA  
MANAGING PARTNER/ CHIEF FINANCIAL OFFICER  
MANAGERIAL/ TECHNICAL

# FRANCISCO VANEGAS

520 Navarre Ave. Coral Gables, FL 33134

Phone: (305) 476-0001 E-mail: vanegasf@singularnetworks.com

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## SUMMARY

A seasoned corporate IT management professional with a solid technical background in mainframes, PCs, networks and enterprise environments. Excellent leadership and executive skills managing Information Technology (IT) personnel in all phases of the computer life cycle, specific areas of expertise encompass development of strategic and tactical plans, management of fast paced IT organizations, team and professional development. As a senior IT management contributor to the organization, I am bring the ability to translate business needs, goals and objectives into strategies and systems by leveraging technology and turning it into successful business solutions. Excellent knowledge of the cultural differences in Latin America. Fluent in English and Spanish.

### EXPERTISE:

- |                         |                                 |                             |
|-------------------------|---------------------------------|-----------------------------|
| - Senior Management     | - Strategic Planning            | - Information Resources     |
| - Technology Management | - Operations Management         | - Technology Infrastructure |
| - Contract Negotiations | - Large Project Management      | - Budget Management         |
| - Business Development  | - Re-engineering                | - Policies / Procedures     |
| - Network Engineering   | - Team Leadership & Development |                             |

## PROFESSIONAL EXPERIENCE

SINGULAR NETWORKS CORPORATION

2002 – Present

### **Business Development Manager**

Responsible for developing and executing new products and services to increase the customer base and sales consistent with the goals of business. Provide leadership and support to the service delivery units.

- Generate proposals and opportunity-specific technical responses
- Responsible for qualifying, selling, and closing new business.
- Develop proposals, business plans, marketing presentations and literature

EKOVISTA.COM

2000 – 2002

### **Partner and VP of business Development**

Develop and execute strategies to increase the customer base and sales consistent with the goals of the business.

- Develop proposals, business plans, marketing presentations and literature
- Target and penetrate key customers
- Responsible for qualifying, selling, and closing new business.
- Generate proposals and opportunity-specific technical responses
- Created new suite of product packages for the Latin America market.



## COMPAQ COMPUTER CORPORATION

1998 – 2000

**Client Manager Latin America Division**

Developed and managed high-level project/program strategies for large, global accounts and implemented project processes to ensure smooth working relationship between corporate, clients, partners and third parties.

- Developed budgets and project plans for Latin America Regional project managers.
- Created proposals, business plans, marketing presentations for Latin America.
- Managed Citibank's Latin America headquarters relationship along with staff of professionals consisting of senior project/business managers, system analysts, programmers and CNE/MSCE engineers.
- Participated on Senior Managers monthly conference calls to develop new policies and procedures for Latin America.
- Test and evaluated strategic PCs hardware and software tools for Citibank Latin America.

## DIGITAL EQUIPMENT CORPORATION

1981 – 1998

**Project Enterprise Project Manager**

1997 - 1998

Responsible for recruitment and development; supervised solution delivery teams; managed relationship with contractors and vendors. Ensured Project/Program compliance to budget, quality standards and customer requirements.

- Negotiated agreement for a 250 user-site implementation at Citibank in Miami with an implementation cost of \$946K and \$1.2M incremental revenue.
- Developed budgets and project plans, recruited and developed team to deliver solution.
- Presented project plan to client, and chaired weekly user council meetings to communicate progress and ensure project success.
- Approved Network, Server and Desktop assessment and designed documentation, with the required modifications to meet compliance to budget, quality standards and customer requirements.

**Project Enterprise Network Manager**

1995 - 1996

Developed, designed and implemented complex network solutions.

- Assessed complex environment with multiple LAN topologies and networks at Citicorp site in Tampa to determinate most viable solution.
- Designed a single topology solution utilizing Citicorp corporate standards, reducing the operational support cost by 20%, and increasing network performance and customer satisfaction.
- Supported the migration of 750 desktop users and 23 servers to the new environment, with no disruption to applications and services.
- Delivered project on time and under budget, winning the highest bonus recognition in the district.

**District LAN Consultant**

1993 - 1995

Designed and implemented LAN solutions for the Southeast District.

- Assisted in creating implementation plan for major LAN solutions at Florida House of Representatives, Florida District court of appeals, Melliken Corp. and others.
- Maintained high level of client satisfaction by providing application and technical expertise to project team members, while implementing Digital's consulting strategies and programs.
- Transitioned to the PC Integration (PCI) Team responsible for configuring standalone and PC LAN environments.

**VAX/VMS Specialist**

1989 - 1992

Managed and supported several major accounts (i.e. Metro Dade, VA Hospital, Solid Waste Management) in the Miami area.

- Responsible for implementing new Technology by introducing new or upgrades to existing equipment.
- Supported all junior engineers in South Florida area with any complex network issues that required 2<sup>nd</sup> and 3<sup>rd</sup> level on-site support.
- Implemented Digital's Storage Networks (DSA) in all major accounts.

**Traditional Product Line Generalist**

1983 - 1988

Handled 42 accounts in the Miami area providing corrective and preventive maintenance to small, medium and large systems.

- Set up and completed 100% P.M. performance ratio. Updated and completed site management guide for all accounts, reducing the resolution time for complex intermittent problems.
- Self-trained in the use of legacy OS and Diagnostic tools to troubleshoot PDP 8A/8E, PDP11 and PDP 12 systems.
- Key contributor in achieving DEC Excellence Ward five years in a row.

**Word Processing Specialist**

1981 - 1982

Maintained and supported all WS78 Word Processing Systems in South Florida. Implemented a monthly preventive maintenance program, reducing the number of calls per week by more than 50% in less than six months

**Education:**

Certified Novell Engineer (CNE), 1993

A+ Certification, 1992

Associate Degree in Electronics, RETS Electronic School, Miami, FL, 1980

EE, Universidad Centro Americana. Managua, Nicaragua, 1976

**SPECIALIZED TRAINING:**

**Network Architecture and Design Software** - VAX/VMS, PathWorks, Network 101/102, VAX-cluster, TCP/IP, Microsoft Windows 3.11/95/98, NT3.51/4.0 server/workstation, IE, Netscape, HTML, JavaScript and others. CCNA and MSCE 2000/XP tracks.

**Hardware** - VAXs, Alphas. Compaq TaskSmart N2400(NAS), StorageWork MSL5026DLX RA8000, RP06/7, TU77/78, TU81, Cisco's 2500 - 7500 series routers, Catalyst 5500 series Switches, Nortel Network's Accelar 1200, BayStack 450-24T Switches. and others.

**AWARDS:**

Citibank's Achievement Award

Selected as STAR PERFORMER for the Southern Area in 1989 and 1990.

Circle of Excellence Award, 1991, the highest company's recognition award.

# Carlos Guevara Jr.

A+, CCA, CCNA, CNE, Linux+, MCSE

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1154 West 32nd Street ♦ Hialeah, Florida 33012-5048 ♦ 305-819-1993 ♦ [carlos@carlosguevara.com](mailto:carlos@carlosguevara.com)

## PROFESSIONAL EXPERIENCE

### **HEWLETT-PACKARD COMPANY**

(formerly Compaq Computer Corporation, formerly Digital Equipment Corporation)

#### ***Solutions Architect***

***May 2001 – December 2002***

- Administer Compaq's Remote Management Center for Latin America, which provides management services to Compaq's outsourcing customers in the region. Responsibilities include:
  - Administering Microsoft Windows NT/2000, IIS, SQL, and SMS servers
  - Administering Red Hat Linux and Compaq Tru64/Digital Unix servers
  - Administering Apache web servers running CGI using Perl and PHP
  - Administering MySQL and Oracle database servers
  - Installing, configuring, and administering Cisco routers, switches and PIX firewalls
  - Network and performance management using NetSaint/Nagios, MRTG, Cricket, and SNMP tools.
- Serve as a lead technical resource for the region. Responsibilities include:
  - Providing technical assistance in preparing responses to customer RFP and RFI requests
  - Serving as technical resource to sales teams on visits to customer sites
  - Evaluating and recommending new technologies and procedures to be deployed in the region.

#### ***Consultant to Diveo Broadband Networks***

***March 2000 – May 2001***

- Responsible for running all aspects of Diveo's Miami Internet data center, which was outsourced entirely to Compaq Global Services. Responsibilities included:
  - Server Administration – Administered Red Hat Linux, Microsoft Windows NT/2000, Sun Solaris, HP/UX, and FreeBSD servers.
  - Network Administration – Administered the site's network infrastructure, including Cisco switches, Alteon load balancers, and CacheFlow cache servers, as well as maintaining the site's cabling infrastructure to structured cabling standards.
  - Network and Performance Monitoring – Responsible for network monitoring and SLA compliance using NetSaint, MRTG, Cricket, and SNMP tools.
  - Web Server Administration – Administered Apache and Microsoft IIS servers, including developing and providing technical support for CGI and ASP applications.
  - Web Development – Developed web sites on Apache, using CGI with Perl, PHP, and MySQL as back-end databases.
  - DNS Administration – Administered BIND DNS servers on Sun Solaris and Red Hat Linux.
  - Mail Administration – Administered Sendmail servers on Sun Solaris and Red Hat Linux.
  - Backup Administration – Administered the backup and disaster recovery strategy for the site.
  - Database Administration – Administered and provided technical support to external customers for MySQL and Microsoft SQL servers.
  - Security Administration – Administered overall physical and information security for the site, including managing Lucent Brick firewalls, log and NetFlow analysis, intrusion attempt detection using Snort, and performing security audits using Nmap and Nessus.
  - Troubleshooting – Used tcpdump, SNMP, and related tools to perform protocol analysis and troubleshoot system and network performance problems.
- Served as a member of Diveo's technology core team, responsible for evaluating, recommending, designing, and implementing new technologies and processes. Projects included:
  - Designing and implementing Diveo's single sign-on solution, based on the OpenLDAP Project's LDAP implementation, MIT's Kerberos, and Microsoft's Active Directory.
  - Designing and implementing Diveo's bandwidth utilization accounting system using Cisco's NetFlow, cflowd, and FlowScan tools to provide real-time utilization data on the web.
  - Designing and implementing Diveo's web-based network management and monitoring system based on NetSaint, MRTG, Cricket, and SNMP tools.

- o Designing, developing and implementing complex Perl and shell scripts to automate processes across all of Diveo's data centers.

**Consultant to Citibank**

*November 1997 – March 2000*

- Traveled to Citibank sites in the United States, Latin America, and Canada performing implementation and upgrade projects including:
  - o Citrix WinFrame and MetaFrame implementations
  - o Microsoft Windows NT, IIS, SMS, SQL, and WINS server implementations
  - o Microsoft Windows NT Server to Novell NetWare migrations
  - o Novell NetWare 3.x to 4.x upgrades
  - o Novell NetWare to Windows NT Server migrations
  - o Novell Z.E.N.works implementations and training.
- Produced assessment, design, and as-built documentation for all work performed using Microsoft Office, BindView, AutoCAD LT, and Visio.
- Held administrative accounts on Citicorp's NDS trees and Windows NT domains while maintaining strict adherence to bank security and audit policies.
- Served as a member of Citibank's Latin American regional design center, responsible for evaluating, recommending, designing, and implementing new technologies and procedures. Projects included:
  - o Citrix MetaFrame implementations
  - o Cisco and Nortel Layer 3 switching implementations
  - o Novell NetWare 4.x to 5.x upgrades
  - o Novell NDS for NT and ZENworks implementations
  - o Ensuring all new technologies and procedures complied with bank security standards.
- Provided design and 2nd & 3rd level technical support to Citibank's Latin American region for ARCserve, ManageWise, MetaFrame, NDS, Netscape Proxy Server, NetWare, NetWare/IP, OpenView, WinFrame, and ZENworks, using LANalyzer and Sniffer for IPX/SPX and TCP/IP protocol analysis.

**CITY GAS COMPANY OF FLORIDA**

*LAN / Database Administrator*

*April 1994 – October 1997*

- Administered the Banyan Vines / Novell NetWare LAN.
- Administered workstation / mainframe connectivity using Attachmate IRMA.
- Designed, implemented, and administered the company Intranet using HTML and CGI with Perl.
- Designed, implemented, and administered the company's accounts database using Microsoft SQL Server and Microsoft Access.
- Developed and maintained complex NetWare, MS-DOS, and Attachmate EXTRA! scripts.
- Programmed several projects using COBOL with JCL and Visual Basic.
- Provided configuration and technical support for DOS, Windows 3.1, and Windows 95 workstations.

**PROFESSIONAL CERTIFICATIONS**

Cisco CCNA	CompTIA Linux+
Citrix CCA	Microsoft MCSE
CompTIA A+	Novell CNE

**PROFESSIONAL ASSOCIATIONS**

Florida Linux Users Exchange	Novell Users International
Information Systems Security Association	South Florida Perl Mongers
Miami Cisco Users Group	

**EDUCATION**

**MIAMI-DADE COMMUNITY COLLEGE**

*A.A. - Computer Science*

*December 1993*

- Concentration on PC programming using C and Visual Basic
- Graduated with Honors

*A.S. - Information Systems*

*December 1993*

- Concentration on mainframe programming using COBOL and JCL

- Graduated with Honors

**OTHER QUALIFICATIONS**

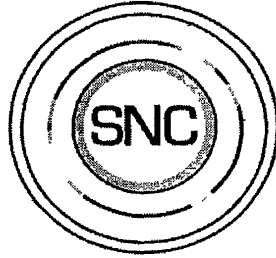
Strong research and documentation skills

U.S. citizen

Fluent in spoken and written Spanish

Willing to travel

Committed to continuing education and training



# **UNAUDITED FINANCIAL STATEMENTS**

**FRANCISCO VANEGAS**  
MANAGING PARTNER

**CARLOS GUEVARA**  
MANAGING PARTNER/ CHIEF FINANCIAL OFFICER

SNC Communications, LLC  
520 Navarre Ave, Coral Gables, FL. 33134-4232  
(305) 476-0001 (305) 636-5148



## PERSONAL FINANCIAL STATEMENT

U.S. SMALL BUSINESS ADMINISTRATION

As of September 19, 2003

Complete this form for: (1) each proprietor, or (2) each limited partner who owns 20% or more interest and each general partner, or (3) each stockholder owning 20% or more of voting stock, or (4) any person or entity providing a guaranty on the loan.

Name: Francisco E Vanegas

Business Phone: (305) 476-0001

Residence Address: 520 Navarre Avenue

Residence Phone: (305) 445-3325

City State, & Zip Code Coral Gables, FL 33134

Business Name of Applicant/Borrower: SNC Communications, LLC.

ASSETS	(Omit Cents)	LIABILITIES	(Omit Cents)
Cash on hand & in Banks .....	\$40,000.00	Accounts Payable .....	\$
Savings Accounts .....	\$12,000.00	Notes Payable to Banks and Others .....	\$ 54,741.00
IRA or Other Retirement Account .....	\$120,000.00	(Describe in Section 2)	
Accounts & Notes Receivable .....	\$	Installment Account (Auto) .....	\$
Life Insurance-Cash Surrender Value Only .....	\$	Mo. Payments \$	
(Complete Section 8)		Installment Account (Other) .....	\$
Stocks and Bonds .....	\$3,982.00	Mo. Payments \$	
(Describe in Section 3)		Loan on Life Insurance .....	\$
Real Estate .....	\$ 750,000.00	Mortgages on Real Estate .....	\$199,000.00
(Describe in Section 4)		(Describe in Section 4)	
Automobile-Present Value .....	\$ 35,000.00	Unpaid Taxes .....	\$
Other Personal Property .....	\$150,000.00	(Describe in Section 6)	
(Describe in Section 5)		Other Liabilities .....	\$
Other Assets .....	\$100,000.00	(Describe in Section 7)	
(Describe in Section 5)		Total Liabilities .....	\$ 253,741.00
<b>Total</b>	<b>\$ 1,210,982.00</b>	Net Worth .....	<b>\$ 1,210,982.00</b>
		<b>Total</b>	<b>\$ 957,241.00</b>

**Section 1. Source of Income**

Salary .....	\$50,000.00
Net Investment Income .....	\$
Real Estate Income .....	\$
Other Income (Describe below)* .....	\$

**Contingent Liabilities**

As Endorser or Co-Maker .....	\$
Legal Claims & Judgments .....	\$
Provision for Federal Income Tax .....	\$
Other Special Debt .....	\$

Description of Other Income in Section 1.

\*Alimony or child support payments need not be disclosed in "Other Income" unless it is desired to have such payments counted toward total income.

**Section 2. Notes Payable to Banks and Others.** (Use attachments if necessary. Each attachment must be identified as a part of this statement and signed.)

Name and Address of Noteholder(s)	Original Balance	Current Balance	Payment Amount	Frequency (monthly, etc.)	How Secured or Endorsed Type of Collateral
Wachovia 2501 Ponce De Leon Boulevard	N/A	N/A	300.00	Monthly	Home Equity

<b>Section 3. Stocks and Bonds.</b> (Use attachments if necessary. Each attachment must be identified as a part of this statement and signed).					
Number of Shares	Name of Securities	Cost	Market Value Quotation/Exchange	Date of Quotation/Exchange	Total Value
168	Hewlett Packard Company	35.00	23.70 NYSE	09/20/03	\$3,982.00
<b>Section 4. Real Estate Owned.</b> (List each parcel separately. Use attachment if necessary. Each attachment must be identified as a part of this statement and signed.)					
	Property A	Property B	Property C		
Type of Property	Primary Residence	House	Farm & Land		
Address	520 Navarre Avenue Coral Gables, FI 33134	HIV 64 Bello Horizonte Managua Nicaragua	Chichigalpa, Nicaragua		
Date Purchased	1986	2001	1995		
Original Cost	140,000.00	35,000.00	75,000.00		
Present Market Value	550,000.00	60,000.00	140,000.00		
Name & Address of Mortgage Holder	Washington Mutual Po Box 3139 Milwaukee, WI 53201	Paid Off	Paid Off		
Mortgage Account Number		N/A	N/A		
Mortgage Balance		N/A	N/A		
Amount of Payment per Month/Year	1,786.37	N/A	N/A		
Status of Mortgage	First Mortgage	N/A	N/A		
<b>Section 5. Other Personal Property and Other Assets.</b> (Describe, and if any is pledged as security, state name and address of lien holder, amount of lien, terms of payment and if delinquent, describe delinquency)					
Singular Networks Corporation (Service & Repair) PCSA (Computers & Parts Business) Jewelry & House contents.					
<b>Section 6. Unpaid Taxes.</b> (Describe in detail, as to type, to whom payable, when due, amount, and to what property, if any; a tax lien attaches.)					
<b>Section 7. Other Liabilities.</b> (Describe in detail.)					
<b>Section 8. Life Insurance Held.</b> (Give face amount and cash surrender value of policies - name of insurance company and beneficiaries)					
I authorize SBA/Lender to make inquiries as necessary to verify the accuracy of the statements made and to determine my creditworthiness. I certify the above and the statements contained in the attachments are true and accurate as of the stated date(s). These statements are made for the purpose of either obtaining a loan or guaranteeing a loan. I understand FALSE statements may result in forfeiture of benefits and possible prosecution by the U.S. Attorney General (Reference 18 U.S.C. 1001).					
Signature:		Date: 09/22/03		Social Security Num	
Signature: _____		Date: _____		Social Security Number: _____	
<b>PLEASE NOTE:</b> The estimated average burden hours for the completion of this form is 1.5 hours per response. If you have questions or comments concerning this estimate or any other aspect of this information, please contact Chief, Administrative Branch, U.S. Small Business Administration, Washington, D.C. 20416, and Clearance Officer, Paper Reduction Project (3245-0188), Office of Management and Budget, Washington, D.C. 20503. <b>PLEASE DO NOT SEND FORMS TO OMB.</b>					





## PERSONAL FINANCIAL STATEMENT

**U.S. SMALL BUSINESS ADMINISTRATION**

As of September 19, 2003

Complete this form for: (1) each proprietor, or (2) each limited partner who owns 20% or more interest and each general partner, or (3) each stockholder owning 20% or more of voting stock, or (4) any person or entity providing a guaranty on the loan.

Name: Carlos Guevara Jr.

Business Phone: (305) 636-7272

Residence Address: 1154 West 32nd Street

Residence Phone: (305) 819-1993

City State, & Zip Code Hialeah, FL 33012

Business Name of Applicant/Borrower: SNC Communications, LLC.

ASSETS		(Omit Cents)	LIABILITIES		(Omit Cents)
Cash on hand & in Banks .....	\$	10,336.00	Accounts Payable .....	\$	
Savings Accounts .....	\$		Notes Payable to Banks and Others .....	\$	
IRA or Other Retirement Account .....	\$	48,701.00	(Describe in Section 2)		
Accounts & Notes Receivable .....	\$		Installment Account (Auto) .....	\$	
Life Insurance-Cash Surrender Value Only .....	\$		Mo. Payments \$ .....		
(Complete Section 8)			Installment Account (Other) .....	\$	
Stocks and Bonds .....	\$	16,945.00	Mo. Payments \$ .....		
(Describe in Section 3)			Loan on Life Insurance .....	\$	
Real Estate .....	\$		Mortgages on Real Estate .....		
(Describe in Section 4)			(Describe in Section 4)		
Automobile-Present Value .....	\$	8,030.00	Unpaid Taxes .....	\$	
Other Personal Property .....	\$	30,000.00	(Describe in Section 6)		
(Describe in Section 5)			Other Liabilities .....	\$	
Other Assets .....	\$	10,000.00	(Describe in Section 7)		
(Describe in Section 5)			Total Liabilities .....	\$	0.0
<b>Total Assets</b>	\$	<b>124,012.00</b>	Net Worth .....	\$	<b>124,012.00</b>
			<b>Total</b>	\$	<b>124,012.00</b>

**Section 1. Source of Income**

Salary .....	\$	60,000.00
Net Investment Income .....	\$	1,000.00
Real Estate Income .....	\$	
Other Income (Describe below)* .....	\$	

**Contingent Liabilities**

As Endorser or Co-Maker .....	\$	
Legal Claims & Judgments .....	\$	
Provision for Federal Income Tax .....	\$	
Other Special Debt .....	\$	

Description of Other Income in Section 1.

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\*Alimony or child support payments need not be disclosed in "Other Income" unless it is desired to have such payments counted toward total income.

**Section 2. Notes Payable to Banks and Others.** (Use attachments if necessary. Each attachment must be identified as a part of this statement and signed.)

Name and Address of Noteholder(s)	Original Balance	Current Balance	Payment Amount	Frequency (monthly, etc.)	How Secured or Endorsed Type of Collateral

# REDACTED

Section 3. Stocks and Bonds. (Use attachments if necessary. Each attachment must be identified as a part of this statement and signed).					
Number of Shares	Name of Securities	Cost	Market Value Quotation/Exchange	Date of Quotation/Exchange	Total Value
330	NUI	16.49	17.19	09/20/03	\$5,673.00
178	FPL	33.00	63.33	09/20/03	\$11,272.00
Section 4. Real Estate Owned. (List each parcel separately. Use attachment if necessary. Each attachment must be identified as a part of this statement and signed.)					
	Property A	Property B	Property C		
Type of Property					
Address					
Date Purchased					
Original Cost					
Present Market Value					
Name & Address of Mortgage Holder					
Mortgage Account Number					
Mortgage Balance					
Amount of Payment per Month/Year					
Status of Mortgage					
Section 5. Other Personal Property and Other Assets. (Describe, and if any is pledged as security, state name and address of lien holder, amount of lien, terms of payment and if delinquent, describe delinquency)					
Computer Equipment, Jewelry & House contents.					
Section 6. Unpaid Taxes. (Describe in detail, as to type, to whom payable, when due, amount, and to what property, if any, a tax lien attaches.)					
Section 7. Other Liabilities. (Describe in detail.)					
Section 8. Life Insurance Held. (Give face amount and cash surrender value of policies - name of insurance company and beneficiaries)					
I authorize SBA/Lender to make inquiries as necessary to verify the accuracy of the statements made and to determine my creditworthiness. I certify the above and the statements contained in the attachments are true and accurate as of the stated date(s). These statements are made for the purpose of either obtaining a loan or guaranteeing a loan. I understand FALSE statements may result in forfeiture of benefits and possible prosecution by the U.S. Attorney General (Reference 18 U.S.C. 1001).					
Signature: <i>Calvin Harris</i> CFO		Date: 09/22/03		Social Security Number:	
Signature:		Date:		Social Security Number:	
PLEASE NOTE: The estimated average burden hours for the completion of this form is 1.5 hours per response. If you have questions or comments concerning this estimate or any other aspect of this information, please contact Chief, Administrative Branch, U.S. Small Business Administration, Washington, D.C. 20416, and Clearance Officer, Paper Reduction Project (3245-0188), Office of Management and Budget, Washington, D.C. 20503. PLEASE DO NOT SEND FORMS TO OMB.					