ATTACHMENT B

BellSouth Telecommunications, Inc. FPSC Docket No. 030867-TL, 030868-TL 030869-TL and 030961-TL Request for Confidential Classification Page 1 of 1 12/9/03

REQUEST FOR CLASSIFICATION OF BELLSOUTH'S RESPONSE TO STAFF'S 6TH INTERROGATORIES, ITEM NOS. 103 AND 104 FILED DECEMBER 8, 2003 IN FLORIDA DKT. NOS. 030867-TL, 030868-TL, 030869 AND 030961-TL

TWO REDACTED COPIES FOR PUBLIC DISCLOSURE

12633 DEC-88
FPSC-COMMISSION CLERK

BellSouth Telecommunications, Inc. FPSC Dkts. 030961-TP, 030867-TP, 030868-TP and 030869-TP Staff's 6th Set of Interrogatories Item No. 103 Page 1 of 2

REQUEST: What is your average revenue per customer in Florida for the following services:

- A. Basic local service
- B. Vertical features
- C. IntraLATA toll
- D. InterLATA toll (intrastate) toll
- E. Extended calling plans
- F. Average combined revenue (if not providing all services set forth in A-E above, please identify which are included in this number)

If you have not yet begun to offer or provide service in Florida, please provide your anticipated average revenue per customer for basic service and for total service (excluding interstate long distance).

RESPONSE: BellSouth objected to this interrogatory on the grounds that BellSouth may not maintain information in the ordinary course of its business in the particular format requested by Staff. BellSouth further objected to this request on the grounds that some of the information Staff is seeking is not in BellSouth's possession, custody or control. Subject to, and without waiving the foregoing objections, BellSouth is providing the following information.

The revenue categories are defined as follows:

- A. Average revenue per line for basic services
- B. Average revenue per line for vertical features
- C. Average revenue per account for IntraLATA toll

[&]quot;Basic local service" revenue includes only 1FRs and single line 1FBs.

[&]quot;Vertical features" revenue includes only a la carte vertical features for 1FRs and 1FBs.

[&]quot;IntraLATA toll" revenue includes only IntraLATA toll for lines PIC'd to BST.

[&]quot;Extended Calling plan" revenue includes residential lines without area plus or area plus complete choice and business lines without area plus.

[&]quot;Average combined" revenue includes the total revenues as defined above.

BellSouth Telecommunications, Inc. FPSC Dkts. 030961-TP, 030867-TP, 030868-TP and 030869-TP Staff's 6th Set of Interrogatories Item No. 103 Page 2 of 2

- D. N/A
- E. Average revenue per line for extended calling plans
- F. Average combined revenue

This information contains proprietary data and is being provided subject to BellSouth's Request for Specified Confidential Classification.

RESPONSE BY: Susan Callaghan

BellSouth Telecommunications, Inc. FPSC Dkts. 030961-TP, 030867-TP, 030868-TP and 030869-TP Staff's 6th Set of Interrogatories Item No. 104 Page 1 of 2

REQUEST: What is your average revenue per <u>residential</u> customer in Florida for:

- A. Basic local service
- B. Vertical features
- C. IntraLATA toll
- D. InterLATA toll (intrastate) toll
- E. Extended Calling Plans
- F. Average combined revenue (if not providing all services set forth in A-E above, please identify which are included in this number)

If you have not yet begun to offer or provide service in Florida, please provide your anticipated average revenue per customer for basic service and for total service (excluding interstate long distance).

RESPONSE: RESPONSE: BellSouth objected to this interrogatory on the grounds that BellSouth may not maintain information in the ordinary course of its business in the particular format requested by Staff. BellSouth further objected to this request on the grounds that some of the information Staff is seeking is not in BellSouth's possession, custody or control. Subject to, and without waiving the foregoing objections, BellSouth is providing the following information.

The revenue categories are defined as follows:

- A. Average revenue per residential line for basic local service
- B. Average revenue per residential line for vertical features
- C. Average revenue per residential account for IntraLATA toll

[&]quot;Basic local service" revenue includes only 1FRs and single line 1FBs.

[&]quot;Vertical features" revenue includes only a la carte vertical features for 1FRs and 1FBs.

[&]quot;IntraLATA toll" revenue includes only IntraLATA toll for lines PIC'd to BST.

[&]quot;Extended Calling plan" revenue includes residential lines without area plus or area plus complete choice and business lines without area plus.

[&]quot;Average combined" revenue includes the total revenues as defined above.

BellSouth Telecommunications, Inc. FPSC Dkts. 030961-TP, 030867-TP, 030868-TP and 030869-TP Staff's 6th Set of Interrogatories Item No. 104 Page 2 of 2

D. N/A

E. Average revenue per residential line for extended calling plans



F. Average combined revenue

This information contains proprietary data and is being provided subject to BellSouth's Request for Specified Confidential Classification.

RESPONSE BY: Susan Callaghan