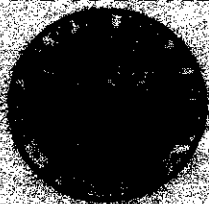


STATE OF FLORIDA



DIVISION OF THE COMMISSION CLERK & ADMINISTRATIVE SERVICES
BLANCA S. DAYO
DIRECTOR

Public Service Commission

CONFIDENTIAL

DOCKET NO.: 030867 - TL

DOCUMENT NO.: 00592-04

DESCRIPTION: PSC/Staff -
(CONFIDENTIAL) Hearing Exhibit No. 86. [CCA
note: Dockets 030867, 030868, 030869, and
030961; entered in 030867 only.] [This is
a version of DN 12948-03 filed 12/12/03.]
[Declass; document forwarded to docket file.]

86

DECLASSIFIED
CONFIDENTIAL

9-8-05

BellSouth Telecommunications, Inc.
FPSC Dkts. 030961-TP, 030867-TP,
030868-TP and 030869-TP
Staff's 6th Set of Interrogatories
SUPPLEMENTAL RESPONSE Item No. 103
Page 1 of 2
PROPRIETARY VERSION

REQUEST: What is your average revenue per customer in Florida for the following services:

- A. Basic local service
- B. Vertical features
- C. IntraLATA toll
- D. InterLATA toll (intrastate) toll
- E. Extended calling plans
- F. Average combined revenue (if not providing all services set forth in A-E above, please identify which are included in this number)

If you have not yet begun to offer or provide service in Florida, please provide your anticipated average revenue per customer for basic service and for total service (excluding interstate long distance).

RESPONSE: BellSouth objected to this interrogatory on the grounds that BellSouth may not maintain information in the ordinary course of its business in the particular format requested by Staff. BellSouth further objected to this request on the grounds that some of the information Staff is seeking is not in BellSouth's possession, custody or control. Subject to, and without waiving the foregoing objections, BellSouth is providing the following information.

The revenue categories are defined as follows:

- "Basic local service" revenue is based on the revenue and demand data contained in BellSouth's filing.
- "Vertical features" revenue includes only a la carte vertical features for 1FRs and 1FBs.
- "IntraLATA toll" revenue is based on lines capable of placing a billed intraLATA toll call. It does not include area plus customers.
- "Extended Calling plan" revenue includes residential lines without area plus or area plus complete choice and business lines without area plus.
- "Average combined" revenue includes the total revenues as defined above.

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3-8
9-8-05 declass

FLORIDA PUBLIC SERVICE COMMISSION
DOCKET
NO. 030867-TP EXHIBIT NO. 86
COMPANY/ 1
WITNESS: FPSC
DATE: 12 (10-12) 2003

appeal
DOCUMENT NUMBER-DATE
00592 JAN 14 03
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FPSC-COMMISSION CLERK

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BellSouth Telecommunications, Inc.
FPSC Dkts. 030961-TP, 030867-TP,
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SUPPLEMENTAL RESPONSE Item No. 103
Page 2 of 2
PROPRIETARY VERSION

- A. Average revenue per line for basic services \$10.67
- B. Average revenue per line for vertical features \$4.47
- C. Average revenue per line for IntraLATA toll \$0.35
- D. N/A
- E. Average revenue per line for extended calling plans \$0.73
- F. Average combined revenue \$16.22

This information contains proprietary data and is being provided subject to BellSouth's Request for Specified Confidential Classification.

RESPONSE BY: Susan Callaghan

REQUEST: What is your average revenue per residential customer in Florida for:

- A. Basic local service
- B. Vertical features
- C. IntraLATA toll
- D. InterLATA toll (intrastate) toll
- E. Extended Calling Plans
- F. Average combined revenue (if not providing all services set forth in A-E above, please identify which are included in this number)

If you have not yet begun to offer or provide service in Florida, please provide your anticipated average revenue per customer for basic service and for total service (excluding interstate long distance).

RESPONSE: BellSouth objected to this interrogatory on the grounds that BellSouth may not maintain information in the ordinary course of its business in the particular format requested by Staff. BellSouth further objected to this request on the grounds that some of the information Staff is seeking is not in BellSouth's possession, custody or control. Subject to, and without waiving the foregoing objections, BellSouth is providing the following information.

The revenue categories are defined as follows:

"Basic local service" revenue is based on the revenue and demand data contained in BellSouth's filing.

"Vertical features" revenue includes only a la carte vertical features for 1FRs and 1FBs.

"IntraLATA toll" revenue is based on lines capable of placing a billed intraLATA toll call. It does not include area plus customers.

"Extended Calling plan" revenue includes residential lines without area plus or area plus complete choice and business lines without area plus.

"Average combined" revenue includes the total revenues as defined above.

- A. Average revenue per residential line for basic local service \$10.21

BellSouth Telecommunications, Inc.

FPSC Dkts. 030961-TP, 030867-TP,
030868-TP and 030869-TP
Staff's 6th Set of Interrogatories
SUPPLEMENTAL RESPONSE Item No. 104
Page 2 of 2
PROPRIETARY VERSION

- B. Average revenue per residential line for vertical features **\$3.97**
- C. Average revenue per residential line for IntraLATA toll **\$0.25**
- D. N/A
- E. Average revenue per residential line for extended calling plans **\$0.63**
- F. Average combined revenue **\$15.06**

This information contains proprietary data and is being provided subject to BellSouth's Request for Specified Confidential Classification.

RESPONSE BY: Susan Callaghan