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January 21, 2004



### BY HAND DELIVERY

Ms. Blanca Bayó, Director Commission Clerk and Administrative Services Room 110, Easley Building Florida Public Service Commission 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850

Re: Docket No. 030852-TP

Dear Ms. Bayó:

Enclosed for filing on behalf of Xspedius Communications, LLC are an original and fifteen copies of the Rebuttal Testimony of James C. Falvey on behalf of Xspedius Communications, LLC in the above-referenced docket.

Please acknowledge receipt of these documents by stamping the extra copy of this letter "filed" and returning the same to me.

Thank you for your assistance with this filing.

Sincerely yours,

Norman H. Horton, Jr.

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CMP
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NHH/amb Enclosures

Parties of Record

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### BY HAND DELIVERY

Ms. Blanca Bayó, Director Division of Records and Reporting Room 110, Easley Building Florida Public Service Commission 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850

Re: Docket No. 030852-TP - Rebuttal Testimony of James C. Falvey on behalf of

Xspedius Communications, LLC

Dear Ms. Bayó:

Xspedius Communications, LLC, pursuant to Section 364.183(1), Florida Statutes, hereby claims that certain information provided in the Rebuttal Testimony of James C. Falvey, contains confidential and proprietary business information that should be held exempt from public disclosure. Pursuant to Rule 25-22.006(5), Florida Administrative Code, in the attached envelope is one paper copy of the confidential document.

Please acknowledge receipt of this letter by stamping the extra copy of this letter "filed" and returning the same to me.

Thank you for your assistance with this filing.

Sincerely,

Norman H. Horton, Jr.

NHH/amb Enclosures

cc: Parties of Record

### BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Implementation of Requirements	)	
Arising From Federal Communications	)	Docket No.: 030852-TP
Commission Triennial UNE Review:	)	
For DS1, DS3, and Dark Fiber Loops	)	Filed: January 21, 2004
And Route-Specific Review for DS1, DS3,	)	•
And Dark Fiber Transport	)	
<u>.</u>	)	

### REBUTTAL TESTIMONY OF

JAMES C. FALVEY

ON BEHALF OF

XSPEDIUS COMMUNICATIONS, LLC

1	Q.	PLEASE STATE YOUR FULL NAME, TITLE AND BUSINESS
2		ADDRESS.
3	A.	My name is James C. Falvey. I am the Senior Vice President of regulatory
4		Affairs for Xspedius Communications, LLC. My business address is
5		7125 Columbia Gateway Drive, Suite 200, Columbia, Maryland 21046.
6	Q.	ON WHOSE BEHALF ARE YOU TESTIFYING IN THIS
7		PROCEEDING?
8	A.	I am testifying for Xspedius Communications, LLC, on behalf of its
9		Florida operating subsidiaries, Xspedius Management Co. Switched
10		Services, LI C and Xspedius Management Co. of Jacksonville, LLC
11		("Xspedius").
12	Q.	PLEASE DESCRIBE YOUR EDUCATIONAL BACKGROUND
13		AND PROFESSIONAL EXPERIENCE.
14	A.	I am a cum laude graduate of Cornell University, and received my law
15		degree from the University of Virginia School of Law. I am admitted to
16		practice law in the District of Columbia and Virginia.
17		After graduating from law school, I worked as a legislative assistant for
18		Senator Harry M. Reid of Nevada and then practiced antitrust litigation in
19		the Washington office of Johnson & Gibbs. Thereafter, I practiced law
20		with the Washington, D.C. law firm of Swidler & Berlin, where I
21		represented competitive local exchange providers and other competitive
22		providers in state and federal proceedings. In May 1996, I joined e.spire
23		Communications, Inc. as Vice President of Regulatory Affairs, where I

1		was promoted to Senior Vice President of Regulatory Affairs in March
2		2000.
3		Currently, I am the Senior Vice President of Regulatory Affairs for
4		Xspedius Communications, managing all matters that affect Xspedius
5		before federal, state, and local regulatory agencies. I am responsible for
6		federal regulatory and legislative matters, state regulatory proceedings and
7		complaints, and local rights-of-way issues.
8	Q.	HAVE YOU TESTIFIED BEFORE THE FLORIDA OR OTHER
9		STATE PUBLIC SERVICE COMMISSIONS?
10	Α.	Yes. I have testified before in Florida on local competition issues. In
11		total, I have testified before 14 public service commissions on, among
12		other issues, interconnection, resale, and reciprocal compensation,
13		including Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi,
14		North Carolina, South Carolina, Tennessee, New Mexico, Texas,
15		Pennsylvania, Arkansas, and Kansas.
16	Q.	PLEASE DESCRIBE THE TYPE OF SERVICE XSPEDIUS
17		PROVIDES IN FLORIDA.
18	A.	Xspedius is a facilities-based telecommunications service provider that
19		also provides service to customers through unbundled network elements
20		leased from BellSouth. Xspedius currently offers service in Jacksonville,
21		Ft. Lauderdale, Miami, and the Tampa area. Xspedius provides a wide
22		variety of complex integrated local, long distance, and Internet services to

sophisticated business customers, including Xspedius Complete Access, its flagship integrated T-1 product.

### O. WHAT IS THE PURPOSE OF YOUR TESTIMONY?

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The purpose of my testimony is to rebut the Direct and Supplemental Direct Testimony of Shelley W. Padgett and the Direct and Supplemental Testimony of Aniruddha (Andy) Banerjee, Ph.D. BellSouth has presented - or is presenting - a direct case based upon facts and findings from ivory tower expert reports and witnesses, but is steadfastly avoiding the realworld evidence presented to it by Alternative Local Exchange Carriers ("ALECs") such as Xspedius in responses to discovery requests agreedupon in advance by BellSouth and several competitive carriers. This realworld evidence is precisely the evidence that the FCC has asked the state commissions to review in its recent Triennial Review Order as the primary driver of its decision in this proceeding. The evidence presented by BellSouth is completely inconsistent with the real-world evidence that BellSouth had at its disposal when it filed its testimony. BellSouth states that Xspedius is a wholesale and self-provider along certain loop routes (at certain customer locations); a month before BellSouth's testimony was due, Xspedius filed responses indicating that Xspedius is in fact not a wholesaler of loops in Florida. BellSouth states that Xspedius wholesales and self-provides DS-1, DS-3, and dark fiber transport along certain routes; a month before BellSouth's testimony was due, Xspedius filed

responses indicating that Xspedius is in fact not a wholesaler or selfprovider of any level of transport along any transport routes in Florida.

I will also rebut the testimony of witnesses Fulp and White for Verizon, explaining that Xspedius does not provide any level of transport in Verizon's region on a wholesale or self-provisioned basis.

My testimony will also point to the grave danger in eliminating loop or transport routes based upon hypothetical evidence on routes where in fact no competitive alternatives exist. Finally, I will explain why it is critical for Xspedius to have a gradual transition to delisted elements, and why this Commission should establish a separate phase of this proceeding to address transition issues.

### <u>Xspedius Does Not Provide Wholesale Loops</u>

- 1. To what specific customer locations have two or more competing providers, not affiliated with each other or the ILEC, including intermodal providers of service comparable in quality to that of the ILEC, deployed their own DS-1 facilities (including leased, purchased or UNE dark fiber with the carrier's own optronics attached to activate the fiber) and offer DS-1 loops over their own facilities on a widely available basis to other carriers? For each such location, do the wholesale providers have access to the entire customer location, including each individual unit within the location?
  - 3. To what specific customer locations have two or more competing providers, not affiliated with each other or the ILEC, including intermodal providers of service comparable in quality to that of the ILEC, deployed their own DS-3 facilities (including leased, purchased or UNE dark fiber with the carrier's own optronics attached to activate the fiber) and offer DS-3 loops over these facilities on a widely available wholesale basis to other carriers? For each such location, do the wholesale providers have access to the entire customer location, including each individual unit within the location?

1	Q.	DOES XSPEDIUS OFFER DS-1 OR DS-3 LOOPS AS DEFINED IN
2		THE TRO ON A WHOLESALE BASIS TO ANY END USER
3		LOCATIONS IN FLORIDA?
4	A.	No. Tracking the definitions in the TRO, Xspedius is not in the business
5		of providing loops on a wholesale basis at either the DS-1 or DS-3
6		capacity level. In this rebuttal testimony, I will not elaborate on the
7		appropriate interpretation of the triggers, which is addressed in the Direct
8		Testimony of Gary Ball on behalf of CompSouth. As discussed below,
9		there are a limited number of circumstances where Xspedius provides
10		loops for its own use, but Xspedius does not wholesale loops in Florida at
11		any capacity level.
12	Q.	DID XSPEDIUS INDICATE TO BELLSOUTH THAT IT DOES
13		NOT WHOLESALE LOOPS IN FLORIDA?
14	A.	Yes. In discovery responses filed and delivered to BellSouth on
15		November 14, 2003, Xspedius stated that it is not a wholesaler of loops,
16		either DS-1 or DS-3. See JCF-1 Responses and Objections of Xspedius
17		Communications to BellSouth's First Set of Interrogatories (Nos. 1-13),
18		("Xspedius Responses"), Response to Interrogatory No. 2.
19	Q.	DID BELLSOUTH AGREE UPON THE QUESTIONS WITH
20		SEVERAL ALECS IN ADVANCE?
21	A.	Yes, in a brief fit of cooperative spirit, BellSouth, Xspedius and several
22		other ALECs agreed to a series of discovery questions to be propounded in
23		this proceeding. BellSouth, having agreed to the questions and having

1		received responses, seems to have chosen to set aside the unpalatable real-
2		world answers and relies instead upon third-party expert reports and
3		witnesses.
4	Q.	BUT DOESN'T BELLSOUTH'S TESTIMONY STATE THAT IT
5		WOULD ONLY RELY UPON THE GEOLIT PLUS REPORT
6		ONLY WHERE CARRIERS DID NOT RESPOND TO
7		DISCOVERY?
8	A.	Ms. Padgett states, that "I have used this data only in instances where a
9		carrier has not provided us with information through discovery." Yet
10		where Xspedius has provided responses to BellSouth a month before the
11		BellSouth Direct Testimony was due plainly indicating that Xspedius does
12		not wholesale loops, BellSouth still relies upon inchoate and
13		uncorroborated evidence in its stubborn attempt to make out its case.
14	Q.	IS BELLSOUTH'S CLAIM THAT ANY CARRIER THAT
15		PROVIDES SOME SORT OF WHOLESALE SERVICE
16		SOMEWHERE IN FLORIDA IS PRESUMED TO WHOLESALE
17		ON SPECIFIC DS-1 AND DS-3 LOOP ROUTES VALID?
18	A.	No. In her testimony, Ms. Padgett counts a carrier as a wholesale provider
19		based on, for example, the carrier's own advertisements offering wholesale
20		services. See Padgett Testimony at 9. BellSouth did not conduct any
21		independent verification of whether the carrier actually provides wholesale
22		service and at what customer location(s) the carrier makes wholesale
23		service available. Instead, even assuming that the carrier is a wholesale

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1		provider, BellSouth goes one step further – incorrectly – and assumes that
2		the carrier offers wholesale loops at all customer locations where it is
3		located. This is incorrect. Xspedius is a good example. Xspedius
4		certainly engages in wholesale sales in Florida, but not over loop (or
5		transport) routes as defined by the FCC.
6	Q.	DID BELLSOUTH APPLY THE NECESSARY ROUTE-SPECIFIC
7		ANALYSIS?
8	A.	No. As Mr. Ball states in his testimony, the FCC requires carriers to
9		provide information per customer location. As I stated above, BellSouth
10		bases its allegation that a carrier provides wholesale services at certain
11		customer locations based on its claim that the carrier provides some sort of
12		wholesale service in Florida. BellSouth has failed to apply the necessary
13		route-specific analysis and its Direct wholesale case is therefore baseless.
14		BellSouth Exhibit SWP-1 is therefore inaccurate to the extent that it lists
15		Xspedius as a wholesale provider of loops. If the Commission were to
16		eliminate any loop routes based on this "ghost" competition, Florida
17		consumers living or working in the loop locations in question would be
18		denied the opportunity to purchase competitive services, frustrating the
19		intent of both state and federal statutes.
20	Q.	CAN BELLSOUTH USE XSPEDIUS LOOPS TO MEET THE DS-1
21		TRIGGERS IF XSPEDIUS DOES NOT WHOLESALE LOOPS
22		OVER THOSE ROUTES?

No. The self-provisioning trigger only applies to DS-3 loops, not DS-1 1 A. loops. TRO, para. 405. In other words, there must be wholesale 2 competition in order to delist DS-1 unbundled loops. Therefore, because 3 Xspedius does not wholesale any loops, it cannot be relied upon to 4 5 eliminate DS-1 loop routes. BellSouth has identified five (5) locations on SWP-2 and SWP-3 6 that are Xspedius locations. All five (5) must be eliminated as triggers 7 8 when Xspedius is no longer replied upon because there is only one other 9 carrier going into each building. These five (5) locations are listed in the 10 attached Exhibit JCF-2, ALL-LOOP-INT-1, provided in discovery 11 responses to BellSouth. In general, the Commission should be extremely 12 demanding in applying the FCC wholesale standards with respect to DS-1 loops. See TRO, para. 338. Access to these loops is critical to my 13

loops. See TRO, para. 338. Access to these loops is critical to my
company's ability to provide competitive services in Florida, and access to
a robust wholesale provider that meets the standards detailed in Mr. Ball's

testimony is critical.

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# Q. DID BELLSOUTH VERIFY THAT EACH LOOP PROVIDER HAS ACCESS TO ALL UNITS IN THE BUILDINGS IN QUESTION?

A. No. Again, Xspedius provided information in its discovery responses that in 4 of the 5 buildings in question, it does not have access to all units in the building. See TRO, para. 337. See Exhibit JCF-2, ALL-LOOP-INT-1, attached hereto. Xspedius first provided this information in its November discovery responses but BellSouth does not even have a

I		column in its Exhibits to address that issue. BellSouth has again run
2		roughshod over the detailed requirements of the TRO in presenting its
3		direct case.
4 5 6	<u>X</u>	spedius Has Not Deployed DS-3 (§51.319(a)(5)) or Dark Fiber Loops (§51.319(a)(6))
7 8 9 10 11 12 13 14 15 16	2. 5.	To what specific customer locations have two or more competing providers, not affiliated with each other or the ILEC, including intermodal providers of service comparable in quality to that of the ILEC, either (1) deployed their own DS-3 facilities and actually serve customers via those facilities or (2) deployed DS-3 facilities by attaching their own optronics to activate dark fiber obtained under a long-term indefeasible right of use and actually serve customers via those facilities at that location?  To what specific customer locations have two or more competing providers deployed their even deployed their same deployed their same deployed their same deployed.
17 18 19 20	0	providers deployed their own dark fiber facilities, including dark fiber owned by the carrier or obtained under a long-term indefeasible right of use (but excluding ILEC unbundled dark fiber)?
21	Q.	ARE THERE SIMILAR WEAKNESSES IN MS. PADGETT'S
22		TESTIMONY RELATING TO SELF-PROVISIONED DS-3 AND
23		DARK FIBER LOOPS?
24	A.	Yes. Again, many of the same issues that exist with respect to wholesale
25		also apply to self-provisioned loops. Xspedius submitted discovery
26		responses to BellSouth in November 2003, and BellSouth should not be
27		relying on external experts or reports. Ms. Padgett's exhibits SWP-3,
28		SWP-4, and SWP-5 again incorrectly list Xspedius and Xspedius locations
29		as the basis for eliminating certain loop routes. (SWP-4 and SWP-5 are
30		incomplete in that they fail to provide detail as to particular carriers.
31		Xspedius must assume that they can be read in conjunction with the
32		carrier-specific information in SWP-3.)

1	Q.	DID BELLSOUTH AGAIN IGNORE THE ISSUE OF WHETHER
2		THE CARRIERS IN QUESTION HAVE ACCESS TO ALL UNITS
3		IN THE BUILDING?
4	A.	Yes, in all but one of the Xspedius locations listed on SWP-4 and SWP-5,
5		Xspedius does <i>not</i> have access to all units in the building. BellSouth had
6		access to that information a month before it filed its Direct Testimony but
7		failed to create a column in its exhibits relating to access to units, and
8		failed to even mention this key factor. As to the one building where
9		Xspedius has access to all units, Xspedius has submitted responses
10		indicating that it does not have spare electronics in that building. See JCF-
11		1, Xspedius Responses, Response to Interrogatory No. 12, and Exhibit
12		JCF-2, ALL-LOOP-INT-1. Under the FCC's rules and orders, Xspedius
13		cannot count as a trigger at any of these five locations, because either (1) it
14		does not serve the entire customer location, or (2) it does not have spare
15		electronics in the building. Again, these buildings, without Xspedius, no
16		longer meet the appropriate threshold (see SWB-3) and should be removed
17		from the list of locations where unbundled DS-3 or dark fiber loops would
18		no longer be available. The Commission should stick to this real-world
19		evidence and should not rely upon hypothetical or ivory tower testimony
20		when analyzing loop routes.
21		Dedicated DS-1 Transport (§51.319(e)(1)(ii))
22 23 24 25 26	7.	Along what particular routes have two or more competing providers, no affiliated with each other or the ILEC, including intermodal providers o service comparable in quality to that of the ILEC, deployed their own DS 1 level dedicated transport facilities (including leased, purchased or UNI

	dark fiber with the carrier's own optronics attached to activate the fiber) and are willing to provide DS-1 level transport immediately over their own facilities on a widely available basis to other carriers?
8.	For any particular route where at least two competing providers will provide wholesale DS-1 dedicated transport, do both competing providers' facilities terminate in collocation arrangements at an ILEC premise or a similar arrangement in a non-ILEC premise? If so, can requesting carriers obtain reasonable and nondiscriminatory access to those competing providers' termination points through a cross-connect to the providers' collocations either at the ILEC premise or similar arrangement if located at a non-ILEC premise?
Q.	DOES BELLSOUTH'S DS-1 TRANSPORT TESTIMONY SUFFER
	FROM SOME OF THE SAME FAILINGS AS ITS LOOP
	TESTIMONY?
A.	Yes. BellScuth has relied on data and tests that the FCC has said are not
	appropriate. BellSouth witness Padgett comes right out and states that
	BellSouth has relied entirely on collocation data in assuming that any two
	collocations that have fiber between them automatically qualify as trigger
	routes. See Padgett Direct at 20-21. With respect to DS-1 transport – and
	as discussed further below DS-3 and dark fiber transport – BellSouth fails
	to make its Direct case in a number of ways.
Q.	DOES BELLSOUTH ACCURATELY REPRESENT XSPEDIUS
	DS-1 TRANSPORT ROUTES?
A.	No. Xspedius does not provide dedicated transport services between
	incumbent LEC central offices. Xspedius is not willing immediately to
	provide dedicated transport on a widely available basis in Florida. Ms.
	Q. Q.

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Padgett has clearly just pointed to any two central offices where Xspedius

is collocated and assumed that Xspedius is providing DS-1 transport on
that route. But again, as BellSouth knew from November discovery
responses, Xspedius does not provide DS-1 transport between any of the
pairs of offices identified in SWP-8. See Exhibit JCF-1; Xspedius
Responses, Response to Interrogatory No. 2.

### 6 Q. PLEASE EXPLAIN HOW XSPEDIUS USES ITS COLLOCATIONS.

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A.

Xspedius has a limited number of collocations dedicated to aggregating and carrying Xspedius traffic from the BellSouth central office back to the Xspedius switch. Xspedius purchases unbundled loops and special access circuits from BellSouth and uses its collocations to collect and return that traffic to the Xspedius network and switch. Xspedius has paid a very high price for its collocations. Xspedius investors invested in collocations to serve Xspedius customers. Xspedius has yet to become free cash flow positive and Xspedius investors are counting on the use of those collocations to support the primary business plan of serving Xspedius retail customers. Xspedius's limited ongoing investments are not dedicated to changing the current use of its collocations. In short, Xspedius is not currently commercially deploying DS-1 transport and Xspedius and its investors are not willing to provide DS-1 level transport immediately over its own facilities on a widely available basis to other carriers. As a result, contrary to the testimony of Ms. Padgett, Xspedius is not operationally ready to provide DS-1 transport over its existing collocations. See Ball Direct Testimony; see also TRO, paras. 405, 406.

1		Xspedius does not have DS-1 circuits that terminate in the collocations
2		identified by BellSouth. Accordingly, those DS-1 routes that rely upon
3		Xspedius and require Xspedius to meet the threshold number of carriers
4		cannot meet those thresholds.
5	Q.	DOES XSPEDIUS PROVIDE WHOLESALE DS-1 TRANSPORT?
6	A.	No. As Xspedius responded to BellSouth in November discovery
7		responses, Xspedius does not self-provision DS-1 transport and does not
8		wholesale DS-1 transport. See JCF-1, Xspedius Responses, Response to
9		Interrogatory No. 2. Again, Xspedius is not willing to alter its business
10		plans to create such wholesale operations, nor is it currently operationally
11		ready to provide wholesale DS-1 along the routes in question. Xspedius is
12		not willing or able to provide DS-1 level dedicated transport immediately
13		over its facilities on a widely available basis to other carriers.
14	Q.	WOULD YOU MAKE THE SAME STATEMENTS IN RESPONSE
15		TO VERIZON'S CLAIM IN ITS JOINT SUPPLEMENTAL
16		DIRECT FULP/WHITE TESTIMONY THAT XSPEDIUS IS A
17		WHOLESALE PROVIDER OF DS-1 TRANSPORT?
18	A.	Yes. With respect to wholesaling of DS-1 transport, the same responses
19		apply: Xspedius is not currently providing DS-1 transport along the routes
20		named by Verizon, is not operationally ready to self-provide or wholesale
21		DS-1 transport over such routes, and is not willing or able to provide DS-1
22		dedicated transport immediately over its facilities on a widely available

1		basis to other carriers over the Verizon routes. To the extent that Verizon
2		relies upon Xspedius transport routes, it cannot meet the transport triggers.
3		Dedicated DS-3 Transport (§51.319(e)(2))
4 5 6 7 8 9 10	9.	Along what particular routes have three or more competing providers, not affiliated with each other or the ILEC, including intermodal providers of service comparable in quality to that of the ILEC, deployed their own DS-3 level dedicated transport facilities (including leased, purchased or UNE dark fiber with the carrier's own optronics attached to activate the fiber) and are operationally ready to use those transport facilities?
12 13 14 15	10.	For any particular route where at least three competing providers have self-provisioned DS-3 level dedicated transport facilities, do the competing providers' facilities terminate in collocation arrangements at an ILEC premise or a similar arrangement in a non-ILEC premise?
17 18 19 20 21 22 23 24 25	11.	Along what particular routes have two or more competing providers, not affiliated with each other or the ILEC, including intermodal providers of service comparable in quality to that of the ILEC, deployed their own DS-3 level dedicated transport facilities (including leased, purchased or UNE dark fiber with the carrier's own optronics attached to activate the fiber), are operationally ready to use those transport facilities, and are willing to provide DS-3 level dedicated transport immediately over their facilities on a widely available wholesale basis to other carriers?
26 27 28 29 30 31 32 33	12.	For any particular route where at least two competing providers will provide wholesale DS-3 level dedicated transport, do both competing providers' facilities terminate in collocation arrangements at an ILEC premise or a similar arrangement in a non-ILEC premise? If so, can requesting carriers obtain reasonable and nondiscriminatory access to those competing providers' termination points through a cross-connect to the providers' collocations either at the ILEC premise or similar arrangement if located at a non-ILEC premise?
35	Q.	DOES THE NATURE OF THE XSPEDIUS NETWORK ALSO
36		MEAN THAT IT DOES NOT PROVIDE INTEROFFICE DS-3
37		TRANSPORT?
38	A.	Yes, Xspedius also does not self-provide DS-3 interoffice transport.
39		Again, because of the nature of the Xspedius network and business,

1		Xspedius uses its handful of collocations in Jacksonville, Ft. Lauderdale,
2		and Miami to aggregate traffic from unbundled loops and special access
3		circuits and carries that traffic to the Xspedius switch. Xspedius does not
4		currently self-provide DS-3 interoffice transport over the routes identified
5		by Ms. Padgett in SWP-8. Xspedius's limited ongoing investments are not
6		dedicated to changing the current use of its collocations. Xspedius is not
7		currently commercially deploying DS-3 transport and Xspedius and its
8		investors are not willing to provide DS-3 level transport immediately over
9		their own facilities on a widely available basis to other carriers. As a
10		result, contrary to the testimony of Ms. Padgett, Xspedius is not
11		operationally ready to provide DS-3 transport over its existing
12		collocations. See Ball Direct Testimony; see also TRO, paras. 405, 406.
13		Xspedius does not have DS-3 circuits that terminate in the collocations
14		identified by BellSouth. Accordingly, those DS-3 routes that rely upon
15		Xspedius and require Xspedius to meet the threshold number of carriers,
16		cannot meet those thresholds.
17	Q.	DID XSPEDIUS INDICATE TO BELLSOUTH IN DISCOVERY
18		RESPONSES THAT IT DOES NOT PROVIDE DS-3 TRANSPORT?
19	A.	Yes, in its discovery responses in November 2003, Xspedius plainly
20		indicated that it does not self-provide DS-3 transport. See JCF-1,
21		Xspedius Responses, Response to Interrogatory No. 1. But BellSouth
22		makes no mention of these responses when it included Xspedius as a DS-3

1		transport trigger in SWP-8. As mentioned above, SWP-8 is therefore
2		inaccurate to the extent it references Xspedius DS-3 routes.
3	Q.	DOES XPSEDIUS PROVIDE DS-3 INTEROFFICE TRANSPORT
4		ON A WHOLESALE BASIS?
5	A.	No. As Xspedius responded to BellSouth in November discovery
6		responses, Xspedius does not self-provision DS-3 transport and does not
7		wholesale DS-3 transport. See JCF-1, Xspedius Responses, Response to
8		Interrogatory Nos. 1 and 2. Again, Xspedius is not willing to alter its
9		business plans to create such wholesale operations, nor is it currently
10		operationally ready to provide wholesale DS-3 along the routes in
11		question. Xspedius is not willing or able to provide DS-3 level dedicated
12		transport immediately over its facilities on a widely available basis to
13		other carriers.
14	Q.	WOULD YOU MAKE THE SAME STATEMENTS IN RESPONSE
15		TO VERIZON'S CLAIM IN ITS JOINT SUPPLEMENTAL
16		DIRECT FULP/WHITE TESTIMONY THAT XSPEDIUS IS A
17		SELF-PROVIDER AND WHOLESALE PROVIDER OF DS-3
18		TRANSPORT?
19	A.	Yes. With respect to both self-providing and wholesaling of DS-3
20		transport, the same responses apply: Xspedius is not currently providing
21		DS-3 transport along the routes named by Verizon, is not operationally
22		ready to self-provide or wholesale DS-3 transport over such routes, and is
23		not willing or able to provide DS-3 dedicated transport immediately over

1		its facilities on a widely available basis to other carriers over the Verizon
2		routes. To the extent that Verizon relies upon Xspedius transport routes, it
3		cannot meet the transport triggers.
4 5		Dark Fiber Transport (§51.319(e)(3))
6 7 8 9	14.	Along what particular routes have three or more competing providers, not affiliated with each other or the ILEC, deployed their own dark fiber transport facilities?
10 11 12 13	15.	For any particular route where at least three competing providers have self-provisioned dark fiber dedicated transport facilities, do the competing providers' facilities terminate in collocation arrangements at an ILEC premise or a similar arrangement in a non-ILEC premise?
15 16 17 18 19 20 21	16.	Along what particular routes have two or more competing providers, not affiliated with each other or the ILEC, deployed their own dark fiber transport facilities (including dark fiber obtained from an entity other than the ILEC), are operationally ready to lease or sell those transport facilities to provide transport along the route, and are willing to provide dark fiber immediately over their facilities on a widely available wholesale basis to other carriers?
23 24 25 26 27 28 29 30	17.	For any particular route where at least two competing providers will provide wholesale dark fiber, do both competing providers' facilities terminate in collocation arrangements at an ILEC premise or a similar arrangement in a non-ILEC premise? If so, can requesting carriers obtain reasonable and nondiscriminatory access to those competing providers' termination points through a cross-connect to the providers' collocations either at the ILEC premise or similar arrangement if located at a non-ILEC premise?
32 33 34 35 36	18.	For any particular route where at least two competing providers will provide such wholesale dark fiber, do these providers have sufficient quantities of dark fiber available to satisfy current demand along that route? If not, should the wholesale trigger for dark fiber be determined to be satisfied along that route?
88	Q.	DOES THE NATURE OF THE XSPEDIUS NETWORK ALSO
39		MEAN THAT IT DOES NOT PROVIDE INTEROFFICE DARK

FIBER TRANSPORT?

1 Yes, Xspedius also does not self-provide dark fiber interoffice transport. A. 2 As in the case of DS-1 and DS-3 transport, because of the nature of the 3 Xspedius network and business. Xspedius uses its handful of collocations 4 in Jacksonville, Ft. Lauderdale, and Miami to aggregate traffic from 5 unbundled loops and special access circuits and carry that traffic to the 6 Xspedius switch. Xspedius does not currently self-provide dark fiber 7 transport over the routes identified by Ms. Padgett in SWP-8. Xspedius's 8 limited ongoing investments are not dedicated to changing the current use 9 of its collocations. Xspedius is not currently commercially deploying dark 10 fiber transport and Xspedius and its investors are not willing to provide 11 dark fiber transport immediately over their own facilities on a widely 12 available basis to other carriers. As a result, contrary to the testimony of 13 Ms. Padgett, Xspedius is not operationally ready to provide dark fiber 14 transport over its existing collocations. See Ball DirectTestimony; see 15 also TRO Order at paras. 405, 406. Xspedius does not have dark fiber 16 circuits that terminate in the collocations identified by BellSouth. Accordingly, those dark fiber routes that rely upon Xspedius and require 17 18 Xspedius to meet the threshold number of carriers, cannot meet those 19 thresholds. 20 DID XSPEDIUS INDICATE TO BELLSOUTH IN DISCOVERY Q. 21 RESPONSES THAT IT DOES NOT PROVIDE DARK FIBER 22 TRANSPORT?

1	A.	Yes, in its discovery responses in November 2003, Xspedius plainly
2		indicated that it does not self-provide dark fiber transport. See Xspedius
3		Responses, Response to Interrogatory No. 1. But BellSouth makes no
4		mention of these responses when it included Xspedius as a dark fiber
5		transport trigger in SWP-8. As mentioned above, SWP-8 is therefore
6		inaccurate to the extent it references and relies upon Xspedius dark fiber
7		transport routes.
8	Q.	DOES XPSEDIUS PROVIDE DARK FIBER INTEROFFICE
9		TRANSPORT ON A WHOLESALE BASIS?
10	A.	No. As Xspedius responded to BellSouth in November discovery
11		responses (see JCF-1, Xspedius Responses, Response to Interrogatory No.
12		2), Xspedius does not self-provision dark fiber transport and does not
13		wholesale dark fiber transport. Again, Xspedius is not willing to alter its
14		business plans to create such wholesale operations, nor is it currently
15		operationally ready to provide wholesale dark fiber along the routes in
16		question. Xspedius is not willing or able to provide dark fiber dedicated
17		transport immediately over its facilities on a widely available basis to
18		other carriers.
19	Q.	WOULD YOU MAKE THE SAME STATEMENTS IN RESPONSE
20		TO VERIZON WITNESSES FULP AND WHITE'S CLAIM IN
21		THEIR JOINT SUPPLEMENTAL TESTIMONY THAT XSPEDIUS
22		IS A SELF-PROVIDER OF DARK FIBER (FULP/WHITE
23		SUPPLEMENTAL DIRECT AT 3)?

Yes. With respect to both self-providing and wholesaling of dark fiber 1 A. 2 transport, the same responses apply: Xspedius is not currently providing 3 dark fiber transport along the routes named by Verizon, is not operationally ready to self-provide or wholesale dark fiber transport over 4 5 such routes, and is not willing or able to provide dark fiber dedicated transport immediately over its facilities on a widely available basis to 6 7 other carriers over the Verizon routes. To the extent that Verizon relies 8 upon Xspedius transport routes, it cannot meet the transport triggers. 9 WHAT IS YOUR RESPONSE TO THE FULP/WHITE CLAIM Q. 10 THAT IT WAS RELYING UPON ANSWERS TO STAFF'S 11 INTERROGATORIES AND DID NOT HAVE ACCESS TO 12 ANSWERS FILED BY XSPEDIUS? 13 A. This was the first time Verizon raised the issue that it was relying upon answers to Staff's interrogatories to make out its case. Xspedius responses 14 15 to Staff's interrogatories, which were filed on December 10, 2003, were 16 due at the earliest on December 30, 2003, a week after Direct Testimony was due. Verizon did not file its own discovery until days before its Direct 17 18 Testimony was due. By contrast, BellSouth filed discovery weeks in 19 advance and received responses from Xspedius over a month before its 20 Direct Testimony was due. As the party bearing the burden in this case, it

seems extremely risky for Verizon to rely upon third party discovery

which was not even due until after its Direct Testimony was due to make

out its case. In any event, Xspedius has now in fact responded to Staff's

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1		discovery and the bottom line is that it does not offer the types of
2		transport, wholesale or self-provided, claimed by Verizon. To the extent
3		that Verizon relies upon Xspedius transport routes, it cannot meet the
4		transport triggers.
5 6		The Commission Should Be Very Cautious in Applying The Potential Deployment Criteria
7		The Potential Deployment Criteria
8 9 10 11 12 13 14	4.	If neither the self-provisioning or the wholesale triggers for DS-3 loops is satisfied at a specific customer location, using the potential deployment criteria specified in §51.319(a)(5)(ii), what evidence of non-impairment for a DS-3 loop at a specific customer location exists? Is this evidence sufficient to conclude that there is no impairment at a specific customer location?
15 16 17 18 19 20 21	6.	If the self-provisioning trigger for dark fiber loops is not satisfied at a specific customer location, using the potential deployment criteria specified in §51.319(a)(6)(ii), what evidence of non-impairment for dark fiber loops at a specific customer location exists? Is this evidence sufficient to conclude that there is no impairment at a specific customer location?
22 23 24 25 26 27	13.	If neither the self-provisioning nor the wholesale triggers for DS-3 level dedicated transport is satisfied along a route, using the potential deployment criteria specified in §51.319(e)(2)(ii), what evidence of non-impairment for DS-3 level dedicated transport on a specific route exists? Is this evidence sufficient to conclude that there is no impairment along this route?
28 30 31 32 33 34 35	19.	If neither the self-provisioning or the wholesale triggers for dark fiber transport is satisfied along a route, using the potential deployment criteria specified in §51.319(e)(3)(ii), what evidence of non-impairment for dark fiber on a specific route exists? Is this evidence sufficient to conclude that there is no impairment along this route?
36 37	Q.	WHY SHOULD THE COMMISSION BE CAUTIOUS IN
38 39		APPLYING THE POTENTIAL DEPLOYMENT CRITERIA?
40	A.	In his Direct Testimony, Dr. Banerjee advocates for eliminating loop and
41		transport routes based upon the so-called "potential deployment" of

facilities. The Commission should be extremely cautious in applying this test. Where the Commission eliminates unbundled loop or transport based upon potential deployment, there are no real-world facilities for CLECs to purchase. End users and carriers that need access to these buildings or routes will have nowhere to turn, and consumers will suffer by being deprived of competitive alternatives. It is critical for CLECs such as Xspedius to have access to cost-based facilities, just as BellSouth and Verizon will always have access to their own facilities at cost. The Commission should also consider the current limited access to capital of CLECs, and the great challenges that CLECs had to overcome to build the network that is in fact in place today – building access issues, high cost of capital, and in many cases, bankruptcy. While certain BellSouth and Verizon witnesses may try to convince the Commission that carriers could have or should have built more network, it is very telling that neither RBOC has made significant out-of-region investment to build similar loop and transport facilities themselves during the same time period. The Commission should therefore ensure that there are legitimate, real-world alternative facilities available where elements are delisted.

### A Transition Phase is Critical to This Proceeding

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20. If unbundling requirements for loops at customer-specific locations or dedicated transport along a specific route are eliminated, what are the appropriate transition period and requirements, if any, after which a CLEC no longer is entitled to these loops or transport under Section 251(c)(3)?

### Q. WHY SHOULD TRANSITION ISSUES BE TREATED IN A

### 2 SEPARATE PHASE?

3	A.	By way of example, today, Xspedius cannot obtain a cross-connect to
4		another carrier in the same timeframe that it can purchase one to
5		BellSouth. There are no arrangements in place today from BellSouth to
6		coordinate ordering with third party loop or transport carriers. In addition,
7		the current Xspedius business plan assumes access to loop and transport
8		UNEs, and such access should be grandfathered where facilities are
9		already in place. These are just a few of the transition issues that need to
10		be addressed by the Commission. Given the heavy amount of evidence to
11		be sifted through in this proceeding, a follow-on proceeding is critical to
12		do justice to the many transition issues. BellSouth's suggestion that
13		facilities will still be offered at "market rates" is totally inadequate.
14		Padgett Direct at 27. The Commission, as in other contexts, must consider
15		what rates are in fact appropriate for delisted UNEs and what schedule
16		will apply to get to those rates. Likewise, the suggestion of a 90-day
17		transition is wholly inadequate given the much longer transitions for
18		switching and DSL providers. CLECs that have invested heavily in
19		Florida facilities deserve equal or better treatment as other carriers, and the
20		Commission should set aside a separate phase of this proceeding to work
21		through these many issues. All parties will be in a much better position to
22		discuss transition issues once we understand the breadth and detail of any
23		delisting arrived at by the Commission in this proceeding.

- 1 Q. DOES THIS CONCLUDE YOUR REBUTTAL TESTIMONY?
- 2 A. Yes.

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Witness: Falvey
Exhibit \_\_\_\_ (JCF-1)
Xspedius' Rev. Responses to Bell's First Set of Interrogatories
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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

> REVISED RESPONSES AND OBJECTIONS OF XSPEDIUS COMMUNICATIONS, LLC TO BELLSOUTH'S FIRST SET OF INTERROGATORIES (Nos. 1-13)

Xspedius Communications, LLC, on behalf of its Florida operating affiliates, Xspedius Management Co. Switched Services, LLC and Xspedius Management Co. of Jacksonville, LLC (collectively "Xspedius"), pursuant to the Order Establishing Procedure, Order No. PSC-03-1054-PCO-TP, issued September 22, 2003 (hereinafter "Procedural Order"), Rule 28-106.206 of the Florida Administrative Code, and Rules 1.280 and 1.340 of the Florida Rules of Civil Procedure, hereby provides these regionwide responses and objections to BellSouth Telecommunications, Inc.'s (hereinafter "BellSouth") First Set of Interrogatories to Xspedius, served on October 17, 2003, and, to the extent necessary, hereby moves the Florida Public Service Commission (hereinafter the "Commission") (and other commissions, as necessary) for a protective order. Pursuant to the separate agreement between BellSouth and Xspedius, Xspedius is providing its responses today and will provide to BellSouth certain confidential information. identified below, pursuant to the separate protective agreement of the parties. These responses revise the previously filed Florida responses of Xspedius Communications, LLC, which were Florida-specific, to provide regionwide responses. These responses are revised responses in Florida, but the first such responses provided to BellSouth in each of the other BellSouth states.

Witness: Falvey Exhibit (JCF-1)

Xspedius' Rev. Responses to Bell's First Set of Interrogatories

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I. General Objections

Xspedius makes the following revised regionwide General Objections to BellSouth's

First Set of Interrogatories, including the applicable definitions therein ("BellSouth discovery"),

which as appropriate will be incorporated into each relevant response when Xspedius' responses

are served on BellSouth.

1. Xspedius objects to the BellSouth discovery to the extent that such discovery

seeks to impose an obligation on Xspedius to respond on behalf of subsidiaries, affiliates, or

other persons that are not parties to this case on the grounds that such discovery is overly broad,

unduly burdensome, oppressive, and not permitted by applicable discovery rules. Xspedius

further objects to any and all BellSouth discovery that seeks to obtain information from Xspedius

for Xspedius subsidiaries, affiliates, or other related Xspedius entities that are not certificated by

the Commission.

2. Xspedius has interpreted the BellSouth discovery to apply to Xspedius' regulated

intrastate operations in Florida and will limit its responses accordingly. To the extent that any

BellSouth discovery is intended to apply to matters that take place outside the state of Florida

and which are not related to Florida intrastate operations subject to the jurisdiction of the

Commission, Xspedius objects to such request as irrelevant, overly broad, unduly burdensome,

and oppressive.

3. Xspedius objects to the BellSouth discovery to the extent that such discovery calls

for information which is exempt from discovery by virtue of the attorney-client privilege, work

product privilege, or other applicable privilege.

Witness: Falvey
Exhibit (JCF-1

Xspedius' Rev. Responses to Bell's First Set of Interrogatories

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4. Xspedius objects to the BellSouth discovery insofar as such discovery is vague,

ambiguous, overly broad, imprecise, or utilizes terms that are subject to multiple interpretations

and are not properly defined or explained for purposes of these requests.

5. Xspedius objects to the BellSouth discovery insofar as such discovery is not

reasonably calculated to lead to the discovery of admissible evidence and is not relevant to the

subject matter of this action.

6. Xspedius objects to the BellSouth discovery insofar as it seeks information or

documents, or seek to impose obligations on Xspedius which exceed the requirements of the

Florida Rules of Civil Procedure or Florida law.

7. Xspedius objects to providing information to the extent that such information is

already in the public record before the Florida Public Service Commission, the FCC, is otherwise

publicly available, or which is already in the possession, custody, or control of BellSouth.

8. Xspedius objects to the BellSouth discovery to the extent that such discovery is

overly broad, unduly burdensome, expensive, oppressive, or excessively time consuming as

written.

9. Xspedius objects to each and every request to the extent that the information

requested constitutes "trade secrets" which are privileged pursuant to Section 90.506, Florida

Statutes. To the extent that BellSouth's requests seek proprietary confidential business

information which is not the subject of the "trade secrets" privilege, Xspedius will make such

information available to counsel for BellSouth pursuant to an appropriate Protective Agreement,

subject to any other general or specific objections contained herein.

10. Xspedius is a corporation with employees located in many different locations in

Florida and in other states. In the course of its business, Xspedius creates countless documents

Witness: Falvey
Exhibit (JCF-1

Xspedius' Rev. Responses to Bell's First Set of Interrogatories

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that are not subject to Florida Public Service Commission or FCC retention of records

requirements. These documents are kept in numerous locations and are frequently moved from

site to site as employees change jobs or as the business is reorganized. Therefore, it is possible

that not every document has been identified in response to these requests. Xspedius will conduct

a reasonable and diligent search of those files that are reasonably expected to contain the

requested information. To the extent that the BellSouth discovery purports to require more,

Xspedius objects on the grounds that compliance would impose an undue burden or expense.

11. Xspedius objects to the BellSouth discovery that seeks to obtain "all," "each," or

"every" document, item, customer, or other such piece of information to the extent that such

discovery is overly broad and unduly burdensome.

12. Xspedius objects to the BellSouth discovery to the extent such discovery seeks to

have Xspedius create documents not in existence at the time of the request.

13. Xspedius objects to the BellSouth discovery as overly broad and unduly

burdensome to the extent that such discovery is not limited to any stated period of time or a

stated period of time that is longer than is relevant for purposes of the issues in this docket.

14. In light of the short period of time Xspedius has been afforded to respond to the

BellSouth discovery, the development of Xspedius' positions and potentially responsive

information to the BellSouth requests is necessarily ongoing and continuing. This process is

further complicated since at this point in time, the actual issues to be set forth for hearing in this

docket have not yet been established by order of the Commission. Accordingly, these are

preliminary objections to comply with the Commission's September 22, 2003, order Xspedius

reserves the right to supplement, revise, or modify its objections at the time that it serves its

actual responses to the BellSouth discovery. However, Xspedius does not assume an affirmative

Witness: Falvey

Xspedius' Rev. Responses to Bell's First Set of Interrogatories

obligation to supplement its answers on an ongoing basis, contrary to the BellSouth General

Instruction.

15. Xspedius objects to the BellSouth discovery to the extent that it seeks disclosure

of facts known and opinions held by experts acquired and/or developed in anticipation of

litigation or for hearing and outside the scope of discoverable information pursuant to Rule

1.280(4) of the Florida Rules of Civil Procedure.

16. Xspedius objects to the BellSouth discovery to the extent that the definitions

operate to seek discovery of matters other than those subject to the jurisdiction of the

Commission, pursuant to the FCC's Triennial Review Order, Florida Administrative Code, and

Florida statutes.

17. Xspedius objects to the BellSouth discovery to the extent that it asks for

information that may not be available in precisely the same format, category, or definitions from

Xspedius systems, which systems are limited in terms of their capacity to produce unlimited

reports and information in any format, category or definition requested.

II. **Specific Objections** 

Xspedius makes the following revised regionwide Specific Objections to the BellSouth

discovery, which as appropriate will be incorporated into each relevant response when Xspedius'

responses are served on BellSouth.

Xspedius objects to each and every interrogatory or request for production that 18.

seeks information regarding Xspedius' operations in ILEC service areas other than the BellSouth

ILEC service area within the state of Florida as such information is irrelevant to BellSouth's case

in this docket and such discovery is overly broad and unduly burdensome.

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Revised Responses to BellSouth's First Set of Interrogatories

19. Xspedius objects to each and every interrogatory or request for production that

seeks to obtain information regarding "former officers, employees, agents, directors, and all

other persons acting or purporting to act on behalf of Xspedius" as such information is not within

Xspedius' control, would be unduly burdensome to attempt to obtain and is likely irrelevant.

20. Outside of the discovery request served by BellSouth on October 17, 2003, there

have been discussions between BellSouth and some of the CLECs that this discovery is

"regional" in nature and that BellSouth would prefer that the CLECs respond on a regional basis

without additional service in these other states. At this point in time, without necessarily

agreeing or disagreeing with BellSouth's request for regional answers, Xspedius reserves its

rights to object to providing responsive information for states other than Florida. Further, in the

event Xspedius does provide responsive information for states other than Florida pursuant to the

October 17, 2003, discovery in this Florida docket, Xspedius reserves its rights to not provide

such non-Florida information in the Florida FPSC case. Finally, in the event Xspedius does

provide information for states other than Florida pursuant to the October 17, 2003, discovery in

this Florida docket, Xspedius reserves its rights to provide such non-Florida information on a

schedule other than that which is specified in the Florida PSC Procedural Order.

III. **Regionwide Objections and Responses** 

> 25. Xspedius makes the foregoing general and specific objections and provides the

following responses to BellSouth's First Set of Interrogatories and Request for Production of

Documents regionwide in all states throughout the BellSouth region. Where Xspedius has

already filed general or specific objections in Triennial Review proceedings in a particular state,

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including but not limited to North Carolina or Tennessee, Xspedius hereby incorporates those general and specific objections.

26. To the extent the foregoing general or specific objections refer to "Florida", the Florida code, or Florida statutes, the same objection prevails in relation to the other BellSouth states.

### **INTERROGATORIES**

INTERROGATORY 1. Affirm or deny that you have self-provided high capacity transport facilities that you own (i.e., any DS3 or greater facilities, including dark fiber) that provide transport along a route between a pair of ILEC central offices or wire centers in each/any of the nine Southeastern states for use in your own operations. The facilities must terminate to an active physical or virtual collocation (includes all types of collocation, not just those qualifying under section 2 51 (c)(6) at each end of the transport route) associated with each central office of the pair and be operationally ready to provide transport into or out of each office of the pair. Answer this question in the affirmative if you are self-providing such facilities. For purposes of this question, you "own" transport facilities if (i) you have legal title to the facility; or (ii) if you have obtained dark fiber under a long term (10 or more years) IRU and have attached your own optronics to light the facility. Facilities obtained through any other means, including but not limited to special access, unbundled network elements or other services or facilities obtained from third parties, should not be included in this response.

XSPEDIUS RESPONSE: Xspedius adopts and incorporates its General Objections 1, 2, 5, 6, 8, 9 and 16 and its Specific Objection 20, as if set forth herein verbatim. Subject to, and without waiving these objections, Xspedius states as follows: Xspedius denies that it has self-provided such facilities regionwide.

Response provided by: Objections provided by Counsel. Substantive response provided by Brian Butram, Director, Transmission Engineering, Xspedius Communications, 5555 Winghaven Blvd., O'Fallon, MO 63366

INTERROGATORY 2. Affirm or deny that you offer to carriers on a wholesale basis DS1 or higher transport facilities, or dark fiber transport facilities that you own that provide a route between a pair of ILEC central offices or wire centers, to one or more pair of wire-centers, in each/any of the nine states. The facilities must terminate to an active physical or virtual collocation (includes all types of collocation, not just those qualifying

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under section 251 (c)(6) at each end of the transport route) associated with each office of the pair and be operationally ready to provide transport into or out of each office in the pair. Answer this question in the affirmative if you are offering such facilities, or (ii) if you have obtained on a an unbundled, leased or purchased basis dark fiber and have attached your own optronics to light the facility and are serving customers using the facility. Facilities obtained through any other means, including but not limited to special access, other unbundled network elements or other services obtained from third parties, should not be included in this response.

XSPEDIUS RESPONSE: Xspedius adopts and incorporates its General Objections 1, 2, 5, 6, 8, 9 and 16 and its Specific Objection 20, as if set forth herein verbatim. Subject to, and without waiving these objections, Xspedius states as follows: Xspedius denies that it has offered such facilities to carriers on a wholesale basis regionwide.

Response provided by: Objections provided by Counsel. Substantive response provided by Nancy Gaudin, Director, Product Marketing, Xspedius Communications, 5555 Winghaven Blvd., O'Fallon, MO 63366.

INTERROGATORY 3. Affirm or deny whether you have acquired on a wholesale basis from a third party (other than the ILEC or a CLEC that is a party to this proceeding) DS1, DS3, or dark fiber transport between two or more ILEC central offices in each/any of the Southeastern states. The facilities must terminate to an active physical or virtual collocation (includes all types of collocation, not just hose qualifying under section 251 (c)(6)) at each end of the transport route) associated with each office of the pair and be operationally ready to provide transport into or out of each office in the pair.

XSPEDIUS RESPONSE: Xspedius adopts and incorporates its General Objections 1, 2, 5, 6, 8, 9 and 16 and its Specific Objection 20, as if set forth herein verbatim. Subject to, and without waiving these objections, Xspedius states as follows: Xspedius denies that it has acquired such facilities regionwide.

Response provided by: Objections provided by Counsel. Substantive response provided by Steve Van Valin, Director, Access Cost Management, Xspedius Communications, 5555 Winghaven Blvd., O'Fallon, MO 63366.

**INTERROGATORY 4.** For each state in Question 1 that you answered in the affirmative (that you have deployed or self-provide high capacity transport for use in your own operations), provide a list of all the paired ILEC CO to ILEC CO routes on which you have deployed such facilities identifying:

a. The CLLI codes of the paired ILEC CO locations that make-up each and every route. In each case show the "low alpha" (alphabetically first) CLLI code as Wire Center A and the "high alpha" CLLI code as Wire Center Z. (provide the full 11 character CLLI).

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- b. Whether your self-provided transport facilities are terminated to collocations (includes all types of collocation, not just those qualifying under section 251 (c)(6) at each end of the transport route). Provide the customer name of record for the collocation arrangement and 11-character ACTL CLL1 code for the collocation arrangement.
- c. Whether you self-provide transport facilities are provisioned entirely on facilities you own (as defined in Question 1).
- d. If any of your self-provided transport facilities include facilities obtained through third parties (Yes, No); if your response is yes, indicate the vendor name.
- e. Indicate whether the facility is provided over dark fiber you have obtained from BellSouth on an IRU basis. (Yes, No)
- f. Whether you are able to immediately provide transport along the particular route.
- g. The capacity deployed and the capacity active on the route as of September 30, 2003.

XSPEDIUS RESPONSE: Xspedius adopts and incorporates its General Objections 1, 2, 5, 6, 8, 9 and 16 and its Specific Objection 20, as if set forth herein verbatim. Subject to, and without waiving these objections, Xspedius states as follows: see response to Interrogatory No. 1.

Response provided by: Objections provided by Counsel. Substantive response provided by Brian Butram, Director, Transmission Engineering, Xspedius Communications, 5555 Winghaven Blvd., O'Fallon, MO 63366.

**INTERROGATORY 5.** For each state in Question 2 that you answered in the affirmative (that you offer at wholesale DS1, DS3 or higher, or dark fiber capacity transport) provide a list of all ILEC CO to ILEC CO routes along which you provide such transport identifying:

- a. The CLLI codes of the paired ILEC CO locations that make up the end points of each and every route. In each case show the "low alpha" (alphabetically first) CLLI code as Wire Center A and the "high alpha" CLLI code as Wire Center Z. (Provide the full 11 character CLLI.)
- b. Whether your wholesale transport facilities are terminated to collocations (includes all types of collocation, not just those qualifying under section 251 (c)(6) at each end of the transport route). Provide the customer name of record for the collocation arrangement and 11-character ACTL CLLI code for the collocation arrangement.
- c. Whether your wholesale transport facilities are provisioned entirely on facilities you own (as defined in Question 2).
- d. If any of your self-provided transport facilities include facilities obtained through third parties; indicate the vendor name.

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- e. Indicate whether the facility is provided over dark fiber you have obtained from BellSouth on an IRU basis. (Yes, No)
- f. Whether you are willing and able to immediately provide transport along the particular route.
- g. The capacity deployed and the capacity active on the route as of September 30, 2003.

XSPEDIUS RESPONSE: Xspedius adopts and incorporates its General Objections 1, 2, 5, 6, 8, 9 and 16 and its Specific Objection 20, as if set forth herein verbatim. Subject to, and without waiving these objections, Xspedius states as follows: see response to Interrogatory No. 2.

Response provided by: Objections provided by Counsel. Substantive response provided by Nancy Gaudin, Director, Product Marketing, Xspedius Communications, 5555 Winghaven Blvd., O'Fallon, MO 63366.

**INTERROGATORY 6.** For each state in Question 3 that you answered in the affirmative (that you have acquired on a wholesale basis DS!, DS3 or higher, or dark fiber transport), provide the following in electronic format using the worksheet related to both self-provided (the Question 4 spreadsheet) and wholesale facilities (the Question 5 spreadsheet):

- a. The CLLI codes of the ILEC wire centers or COs of the starting and ending points of the transport routes;
- b. The name of the carrier or company from whom you received or purchased the transport;
- c. Whether you are operationally ready to provide transport using these facilities; and
- d. The capacity deployed and the capacity active on the route as of September 30, 2003.

XSPEDIUS RESPONSE: Xspedius adopts and incorporates its General Objections 1, 2, 5, 6, 8, 9 and 16 and its Specific Objection 20, as if set forth herein verbatim. Subject to, and without waiving these objections, Xspedius states as follows: see response to Interrogatory 3.

Response provided by: Objections provided by Counsel. Substantive response provided by Steve Van Valin, Director, Access Cost Management, Xspedius Communications, 5555 Winghaven Blvd., O'Fallon, MO 63366.

**INTERROGATORY 7.** If, in response to Questions 4 and 5, you denied any of the specified characteristics, explain in detail the basis for your response. For example, if your wholesale operations are affiliated with another provider, state the name of the provider with whom you are affiliated. State also whether there are other limitations on your wholesale operations; if so, describe in detail any such limitations.

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XSPEDIUS RESPONSE: Xspedius adopts and incorporates its General Objections 1, 2, 5, 6, 8, 9 and 16 and its Specific Objection 20, as if set forth herein verbatim. Subject to, and without waiving these objections, Xspedius states as follows: <u>see</u> response to Interrogatories Nos. 4 and 5.

Response provided by: Objections provided by Counsel. Substantive response provided by Brian Butram and Nancy Gaudin, Xspedius Communications, 5555 Winghaven Blvd., O'Fallon, MO 63366.

INTERROGATORY 8. Affirm or deny that you have self-provided high capacity loop or dark fiber facilities that you own (i.e., any DS3 or greater facilities that provide connections between a switch, wire center, collocation, point of interconnection, etc., and a customer's premises) to one or more customer locations in each/any of the nine Southeastern states for use in your own operations in providing retail service to your customers. Answer this question in the affirmative if you are self-providing such facilities. For purposes of this question, you "own" a facility (i) if you have legal title to the facility, or (II) if it you have obtained dark fiber under a long term (10 or more years) IRU and have attached your own optronics to light the facility and are serving customers using the facility. Facilities obtained through any other means, including but not limited to, special access, unbundled network elements or other services or facilities obtained from third parties, should not be included in this response.

XSPEDIUS RESPONSE: Xspedius adopts and incorporates its General Objections 1, 2, 5, 6, 8, 9 and 16 and its Specific Objection 20, as if set forth herein verbatim. Subject to, and without waiving these objections, Xspedius states as follows: Xspedius affirms that it does provide such facilities in several states in the BellSouth region.

Response provided by: Objections provided by Counsel. Substantive response provided by Brian Butram, Director, Transmission Engineering, Xspedius Communications, 5555 Winghaven Blvd., O'Fallon, MO 63366.

INTERROGATORY 9. Affirm or deny that you offer to carriers on a wholesale basis DS1, DS3, or higher capacity loop facilities or dark fiber that you own (i.e., any DS1 or greater facilities that provide connections between a switch, wire center, collocation, point of interconnection, etc., and a customer's premises) to one or more customer locations in each/any of the nine Southeastern states. Answer this question in the affirmative if you are offering such facilities. For purposes of this question, you "own" a facility if (i) you have legal title to the facility, or (ii) if you have obtained on an unbundled, leased or purchased basis dark fiber and have attached your own optronics to light the facility. Facilities obtained through any other means, including but not limited to special access, other unbundled network elements or other services obtained from third parties, should not be included in this response.

XSPEDIUS RESPONSE: Xspedius adopts and incorporates its General Objections 1, 2, 5, 6, 8,

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9 and 16 and its Specific Objection 20, as if set forth herein verbatim. Subject to, and without waiving these objections, Xspedius states as follows: Xspedius denies that it offers to carriers on a wholesale basis such facilities regionwide.

Response provided by: Objections provided by Counsel. Substantive response provided by Nancy Gaudin, Director, Product Marketing, Xspedius Communications, 5555 Winghaven Blvd., O'Fallon, MO 63366.

INTERROGATORY 10. Affirm or deny that you have obtained from a third party (other than the ILEC or a CLEC that is a party to this proceeding), high capacity loops or dark fiber loops for the provisioning of retail services to your customers, to one or more customer locations in each/any of the nine Southeastern states. Self-provided facilities that you "own" as defined in 8 above should not be included in this response.

XSPEDIUS RESPONSE: Xspedius adopts and incorporates its General Objections 1, 2, 5, 6, 8, 9 and 16 and its Specific Objection 20, as if set forth herein verbatim. Subject to, and without waiving these objections, Xspedius states as follows: Xspedius has not obtained such loops regionwide.

Response provided by: Objections provided by Counsel. Substantive response provided by Steve Van Valin, Director, Access Cost Management, Xspedius Communications, 5555 Winghaven Blvd., O'Fallon, MO 63366.

INTERROGATORY 11. Affirm or deny that you have obtained from a third party (other than the ILEC or a CLEC that is a party to this proceeding), high capacity loops or dark fiber loops for the provisioning of services on a wholesale basis to one or more customer locations in each/any of the nine Southeastern states. Self-provided facilities that you "own" as defined in 9 about should not be included in this response.

XSPEDIUS RESPONSE: Xspedius adopts and incorporates its General Objections 1, 2, 5, 6, 8, 9 and 16 and its Specific Objection 20, as if set forth herein verbatim. Subject to, and without waiving these objections, Xspedius states as follows: Xspedius has not obtained such loops regionwide.

Response provided by: Objections provided by Counsel. Substantive response provided by Steve Van Valin, Director, Access Cost Management, Xspedius Communications, 5555 Winghaven Blvd., O'Fallon, MO 63366.

INTERROGATORY 12. For each state in Questions 8 and 10 that you answered in the affirmative (that you have self-provided or obtained from a third party other than the ILEC or a CLEC that is a party to this proceeding high capacity loops or dark fiber for use in your own operations in providing retail service to your customers) provide a list of

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the customer locations to which you have deployed such loops, (in electronic format using the attached spreadsheets) identifying:

- a. The RSAG valid address of each customer location.
- b. The CLLI code of the CLEC switch, wire center, collocation, point of interconnection, etc., from which the loop is extended to the customer location. (Provide the full 11-character CLLI).
- c. Indicate whether the facility is wholly owned by you (yes, No); if no, provide the name of the vendor from whom you have purchased all or a portion of the facilities.
- d. Indicate whether the facilities is provided over dark fiber you have obtained from BellSouth on an IRU basis (Yes, No).
- e. Indicate whether or not you have the unrestricted ability to serve all customers at that location if it is a multi-tenant location. (Yes, No, NA). this includes access to all units in the building, access to all buildings in a campus environment and equivalent access to the same minimum point of entry (MPOE), common space, house and riser and other intrabuilding wire as the ILEC. If no, explain in detail any restrictions on your ability to serve customers and explain any and all actions you have taken to address such restrictions.

XSPEDIUS RESPONSE: Xspedius adopts and incorporates its General Objections 1, 2, 5, 6, 8, 9 and 16 and its Specific Objection 20, as if set forth herein verbatim. Subject to, and without waiving these objections, Xspedius states as follows: see response to Interrogatory No. 10. With respect to Interrogatory No. 8, Xspedius provides certain responsive confidential information on the attached Confidential document XSPEDIUS ALL-LOOP-INT-1(a) through (g) respectively.

Response provided by: Objections provided by Counsel. Substantive response provided by Brian Butram, Director, Network Transmission, Xspedius Communications, 5555 Winghaven Blvd., O'Fallon, MO 63366.

**INTERROGATORY 13.** For each state in Questions 9 and 11 that you answered in the affirmative (that you offer at wholesale DS1, DS3 or higher capacity loops) provide a list of the customer locations to which you have provided such loops (in electronic format using the attached spreadsheets) identifying:

- a. The RSAG valid address of each customer location.
- b. The CLLI code of the location from which the loop is extended to the customer location. (Provide the full 11-character CLLI)
- c. Indicate whether the facility is wholly owned by you (Yes or No); if no, provide the name of the vendor from whom you have purchased all or a portion of the facilities.

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d. Indicate whether the facility is provided over dark fiber you have obtained from BellSouth on an IRU basis or UNE basis (yes, No).

e. Indicate whether or not you have the unrestricted ability to serve all customers at that location if it is a multi-tenant location. (yes, No, NA). This includes access to all units in the building, access to all buildings in a campus environment and equivalent access to the same minimum point of entry (MPOE), common space, house and riser and other intra building wire as the ILEC. If no, explain in detail any restrictions on your ability to serve customers and explain any and all actions you have taken to eliminate such restrictions.

XSPEDIUS RESPONSE: Xspedius adopts and incorporates its General Objections 1, 2, 5, 6, 8, 9 and 16 and its Specific Objection 20, as if set forth herein verbatim. Subject to, and without waiving these objections, Xspedius states as follows: see responses to Interrogatories 9 and 11.

Response provided by: Objections provided by Counsel. Substantive response provided by Nancy Gaudin and Karen Crabtree, Xspedius Communications, 5555 Winghaven Blvd., O'Fallon, MO 63366.

Respectfully submitted this 17<sup>th</sup> day of December, 2003.

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Attorneys for Xspedius Communications, LLC

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### THIS EXHIBIT IS PROPRIETARY

#### CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true and correct copy of the foregoing has been served on the following parties by Hand Delivery (\*), electronic mail and/or U. S. Mail this 21<sup>st</sup> day of January, 2004.

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