



ORIGINAL

March 1, 2004

Ms. Blanca Bayó, Director  
Division of the Commission Clerk  
& Administrative Services  
Florida Public Service Commission  
2540 Shumard Oak Blvd.  
Tallahassee, FL 32399-0850

via Overnight Mail

RECEIVED - FPSC  
MAR - 2 PM 12: 06  
COMMISSION  
CLERK

Re: Second Revised Response to Staff Data Request in Docket Nos. 030851-TP and 030852-TP

Dear Ms. Bayó,

Please find enclosed the second revised responses of Florida Digital Network, Inc., d/b/a FDN Communications ("FDN") to the data requests of the Florida Public Service Commission, transmitted to FDN by letter dated November 12, 2003, from Ms. Beth Salak.

A copy of this letter is enclosed for Ms. Lee of the Commission staff. Please forward this copy to Ms. Lee. Attached to Ms. Lee's copy is a 3.5" diskette containing the data response spreadsheets. *No Copy enclosed*

Please also be advised that pursuant to Rule 25-22.006(5), Florida Administrative Code, Florida Digital Network, Inc., d/b/a FDN Communications ("FDN") claims confidentiality over certain portions of FDN's responses to the Commission staff's data requests. One highlighted copy and two edited copies of the confidential portions are therefore also enclosed. *no edited copies enclosed.*

The identified information contains proprietary investment, market deployment, customer location information and competitive interest information. This information is valuable, is used by FDN in conducting its business, and FDN strives to keep it secret. Therefore, such information relates to competitive interests of FDN, the discloser of which would impair the competitive business of FDN. This information contains information that FDN strives to keep secret because it is elemental to FDN's business and status in the competitive market place. Therefore, such information is a trade secret. (See 12393-03; 02235-04)

- AUS \_\_\_\_\_
- CAF \_\_\_\_\_
- CMP \_\_\_\_\_
- COM \_\_\_\_\_
- CTR \_\_\_\_\_
- ECR \_\_\_\_\_
- GCL
- OPC \_\_\_\_\_
- MMS \_\_\_\_\_
- SEC
- OTH \_\_\_\_\_

RECEIVED & FILED

*Confidential*

*mas*  
FPSC-BUREAU OF RECORDS

DOCUMENT NUMBER-DATE LONG DISTANCE

03064 MAR-2  
398 North Orange Avenue - Suite 2000 - Orlando, FL 32801  
407.835.0300 - Fax 407.835.0309 - www.fdn.com

This claim of confidentiality was filed by or on behalf of a "telco" for Confidential DN 03064-04. The document is in locked storage pending advice on handling. To access the material, your name must be on the CASR. If undocketed, your division director must obtain written EXD/Tech permission before you can access it.

*Claim*  
DOCUMENT NUMBER-DATE

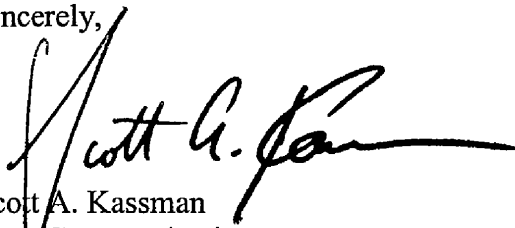
03063 MAR-2

leachdkt FPSC-COMMISSION CLERK

FPSC-COMMISSION CLERK

If you have any questions regarding the enclosed, please call me at 407-447-6636.

Sincerely,

A handwritten signature in black ink, appearing to read "Scott A. Kassman". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Scott A. Kassman  
FDN Communications  
Asst. General Counsel

C: Pat Lee (FPSC, Div. of Competitive Markets & Enforcement)

**CERTIFICATE OF SERVICE**  
**Docket 030852-TP**

I hereby certify that a copy of the foregoing was sent by e-mail and regular mail to the persons listed below, other than those marked with an (\*) who have been sent a copy via overnight mail, this 1<sup>st</sup> day of March, 2004.

Florida Public Service Commission  
Mr. Adam Teitzman/Jason Rojas  
2540 Shumard Oak Boulevard  
Tallahassee, FL 32399-0850  
[ateitzma@psc.state.fl.us](mailto:ateitzma@psc.state.fl.us)  
[jrojas@psc.state.fl.us](mailto:jrojas@psc.state.fl.us)  
[jsusac@psc.state.fl.us](mailto:jsusac@psc.state.fl.us)  
[wgarcia@psc.state.fl.us](mailto:wgarcia@psc.state.fl.us)  
[vmckay@psc.state.fl.us](mailto:vmckay@psc.state.fl.us)  
[plee@psc.state.fl.us](mailto:plee@psc.state.fl.us)

AT&T  
Tracy Hatch  
101 North Monroe Street  
Suite 700  
Tallahassee, FL 32301-1549  
[thatch@att.com](mailto:thatch@att.com)

AT&T Communications of the So.  
States, LLC  
Lisa A. Sapper/Michael Henry  
1200 Peachtree Street, N.E.  
Suite 8100  
Atlanta, GA 30309-3579  
[lisariley@att.com](mailto:lisariley@att.com)

Access Integrated Networks, Inc.  
Mr. Mark A. Ozanick  
4885 Riverside Drive  
Suite 107  
Macon, GA 31210-1148  
[mark.ozanick@accesscomm.com](mailto:mark.ozanick@accesscomm.com)

Allegiance Telecom, Inc.  
Charles Gerkin/James Harlan  
9201 N Central Expressway  
Dallas, TX 75231  
[charles.gerkin@allegiancetelecom.com](mailto:charles.gerkin@allegiancetelecom.com)

Allegiance Telecom, Inc. (IL)  
Theresa Larkin  
700 East Butterfield Road  
Lombard, IL 60148  
[terry.larkin@algx.com](mailto:terry.larkin@algx.com)  
Ausley Law Firm  
J. Jeffrey Wahlen  
PO Box 391  
Tallahassee, FL 32302  
[jwahlen@ausley.com](mailto:jwahlen@ausley.com)

BellSouth BSE, Inc  
Mr. Mario L. Soto  
400 Perimeter Center Terrace  
Suite 400  
Atlanta, GA 30346-1231  
[mario.soto@bellsouth.com](mailto:mario.soto@bellsouth.com)

BellSouth Telecommunications, Inc.  
D. Lackey/M. Mays/N. White/J.  
Meza/A. Shore  
C/O Ms. Nancy H. Sims  
150 South Monroe Street  
Suite 400  
Tallahassee, FL 32301-1556  
[nancy.sims@bellsouth.com](mailto:nancy.sims@bellsouth.com)  
[linda.hobbs@bellsouth.com](mailto:linda.hobbs@bellsouth.com)  
[chantel.stevens@bellsouth.com](mailto:chantel.stevens@bellsouth.com)  
[douglas.lackey@bellsouth.com](mailto:douglas.lackey@bellsouth.com)  
[meredith.mays@bellsouth.com](mailto:meredith.mays@bellsouth.com)  
[nancy.white@bellsouth.com](mailto:nancy.white@bellsouth.com)

Casey & Gentz, LLP  
Bill Magness  
919 Congress Avenue, Suite 1060  
Austin, TX 78701

Comm South Companies, Inc.  
Sheri Pringle  
P.O. Box 570159  
Dallas, TX 75357-9900  
[springle@commsouth.net](mailto:springle@commsouth.net)

Covad Communications Company  
Mr. Charles E. Watkins  
1230 Peachtree Street, N.E.  
19<sup>th</sup> Floor  
Atlanta, GA 30309-3574  
[gwatkins@covad.com](mailto:gwatkins@covad.com)

Florida Cable Telecom Assoc., Inc.  
Michael A. Gross  
246 East 6<sup>th</sup> Avenue  
Suite 100  
Tallahassee, FL 32303  
[mgross@fcta.com](mailto:mgross@fcta.com)

Florida Competitive Carriers  
Association  
C/O McWhirter Law Firm  
Joseph McGlothlin/Vicki Kaufman  
117 South Gadsden Street  
Tallahassee, FL 32301  
[jmclothlin@mac-law.com](mailto:jmclothlin@mac-law.com)

ITC DeltaCom  
Ms. Nanette S. Edwards  
4092 South Memorial Parkway  
Huntsville, AL 35802-4343  
[nedwards@itcdeltacom.com](mailto:nedwards@itcdeltacom.com)

KMC Telecom III, LLC  
Marva Brown Johnson, Esq.  
1755 North Brown Road  
Lawrenceville, GA 30043-8119  
[marva.johnson@kmctelecom.com](mailto:marva.johnson@kmctelecom.com)

MCI WorldCom Communications, Inc.  
Ms. Donna C. McNulty  
1203 Governors Square Boulevard  
Suite 201  
Tallahassee, FL 32301-2960  
[donna.mcnulty@mci.com](mailto:donna.mcnulty@mci.com)

MCI WorldCom Communications, Inc.  
De O'Roark, Esq.  
Six Concourse Parkway  
Suite 600  
Atlanta, GA 30328  
[de.oroark@mci.com](mailto:de.oroark@mci.com)

McWhirter Law Firm  
Vicki Gordon Kaufman  
117 South Gadsden Street  
Tallahassee, FL 32301  
[vkaufman@mac-law.com](mailto:vkaufman@mac-law.com)

Messer Law Firm  
Floyd Self/Norman Horton  
P.O. Box 1876  
Tallahassee, FL 32302-1876  
[fself@lawfla.com](mailto:fself@lawfla.com)  
[nhorton@lawfla.com](mailto:nhorton@lawfla.com)

Moyle Law Firm  
Jon Moyle, Jr.  
The Perkins House  
118 N Gadsden Street  
Tallahassee, FL 32301  
[jmoylejr@moylelaw.com](mailto:jmoylejr@moylelaw.com)

NOW Communications, Inc.  
Mr. R. Scott Seab  
711 South Tejon Street  
Suite 201  
Colorado Springs, CO 80903-4054

NewSouth Communications Corp.  
Jake E. Jennings  
Two North Main Center  
Greenville, SC 29601-2719  
[jejennings@newsouth.com](mailto:jejennings@newsouth.com)

Nuvox Communications, Inc.  
Bo Russell  
301 North Main Street  
Greenville, SC 29601-2171

Phone Club Corporation  
Carlos Jordan  
168 S.E. 1<sup>st</sup> Street, Suite 705  
Miami, FL 33131-1423  
[phoneclubcorp@aol.com](mailto:phoneclubcorp@aol.com)

Sprint (KS)  
Kenneth A Schiffman  
6450 Sprint Parkway  
Mailstop: KSOPHN0212-2A303  
Overland Park, KS 66251-6100

Sprint (NC)  
H. Edward Phillips, III  
14111 Capital Boulevard  
Mailstop: NCWKFR0313-3161  
Wake Forest, NC 27587-5900

Sprint-Florida/Sprint Communications  
Corp.  
Susan Masterton  
P.O. Box 2214  
Tallahassee, FL 32316-2214  
[susan.masterton@mail.sprint.com](mailto:susan.masterton@mail.sprint.com)  
[chrystal.whitt@mail.sprint.com](mailto:chrystal.whitt@mail.sprint.com)  
[jwahlen@ausley.com](mailto:jwahlen@ausley.com)

Supra Telecom  
Jorge Cruz-Bustillo, Esq.  
2620 SW 27<sup>th</sup> Avenue  
Miami, FL 33133-3005  
[jorge.cruz-bustillo@stis.com](mailto:jorge.cruz-bustillo@stis.com)

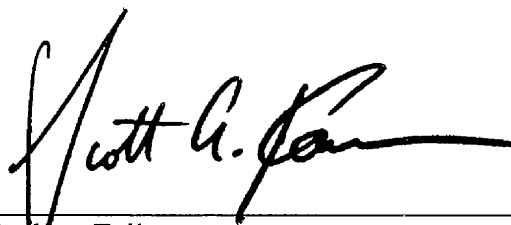
Supra Telecom  
Jonathan Audu  
1311 Executive Center Drive  
Suite 220  
Tallahassee, FL 32301-5027  
[jonathan.audu@stis.com](mailto:jonathan.audu@stis.com)

Tier 3 Communications  
Kim Brown  
2235 First Street, Suite 217  
Ft. Myers, FL 33901-2981  
[steve@tier3communications.net](mailto:steve@tier3communications.net)

Universal Telecom, Inc.  
Jennifer Hart  
P.O. Box 679  
LaGrange, KY 40031-0679  
[jenniferh@universaltelecominc.com](mailto:jenniferh@universaltelecominc.com)

Verizon Florida, Inc.  
Richard Chapkis/Kimberly Caswell  
One Tampa City Center  
201 North Franklin Street (33602)  
P.O. Box 110, FLTC 0007  
Tampa, FL 33601-0110  
[richard.chapkis@verizon.com](mailto:richard.chapkis@verizon.com)  
[david.christian@verizon.com](mailto:david.christian@verizon.com)  
[terry.scobie@verizon.com](mailto:terry.scobie@verizon.com)

Xspedius Communications  
Ms. Rabinai E. Carson  
5555 Winghaven Boulevard  
Suite 300  
O'Fallon, MO 63366-3868  
[rabinai.carson@xspedius.com](mailto:rabinai.carson@xspedius.com)

A handwritten signature in black ink, appearing to read "Scott A. Kassman". The signature is written in a cursive style with a long horizontal flourish at the end.

---

Matthew Feil  
Scott A. Kassman  
FDN Communications  
2301 Lucien Way  
Suite 200  
Maitland, FL 32751  
(407) 835-0460  
(407) 447-6636  
[mfeil@mail.fdn.com](mailto:mfeil@mail.fdn.com)  
[skassman@mail.fdn.com](mailto:skassman@mail.fdn.com)