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TYREN R. CUDNEY
STEVEN M. BROWN
KRISTEN L. GETTING

OF COUNSEL
THOMPSON BENNETT
JOHN T. PETERS, JR.
VINCENT T. EARLY
(1922 - 2001)
JOSEPH J. BURGIE
(1926 - 1992)

March 9, 2004

Blanca Bayó
Florida Public Service Commission
Capital Circle Office Center
2540 Shumard Oak Blvd.
Tallahassee, FL 32399-0850

RECEIVED - FPSC
MAR 10 AM 10:42
COMMISSION
CLERK

Re: GLOBAL TELDATA II, LLC

Dear Ms. Bayó:

Enclosed herewith for filing with the Commission, please find an original and 6 (six) copies of the above captioned corporation's APPLICATION FOR AUTHORITY TO PROVIDE ALTERNATIVE LOCAL EXCHANGE SERVICE WITHIN THE STATE OF FLORIDA, along with a check in the amount of \$250.00 to cover filing fees relating to same.

Also enclosed is an exact duplicate of this letter. Please stamp the duplicate received and return same in the postage-paid envelope attached thereto.

Please contact me if you have additional questions or concerns.

Very truly yours,

EARLY, LENNON, CROCKER & BARTOSIEWICZ, P.L.C.

Patrick D. Crocker

PDC/pas

enc

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward deposit information to Records.

Initials of person who forwarded check:

[Handwritten initials]

RECEIVED & FILED

[Handwritten signature]
FPSC-BUREAU OF RECORDS

04 MAR 10 AM 10:18

RECORDS CENTER DOCUMENT NUMBER-DATE

03342 MAR 10 08

FPSC-COMMISSION CLERK

**BEFORE THE  
STATE OF FLORIDA  
PUBLIC SERVICE COMMISSION**

Application of Global Teldata II, LLC )  
for Authority to Provide Alternative )  
Local Exchange Service Statewide )

**APPLICATION**

Patrick D. Crocker  
Early, Lennon, Crocker & Bartosiewicz, P.L.C.  
900 Comerica Building  
Kalamazoo, MI 49007

## APPLICATION

1. This is an application for  $\checkmark$  (check one):
  - (  $\checkmark$  ) **Original certificate** (new company).
  - ( ) **Approval of transfer of existing certificate:** Example, a certificated company purchases an existing company and desires to retain the original certificate of authority.
  - ( ) **Approval of assignment of existing certificate:** Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.
  - ( ) **Approval of transfer of control:** Example, a company purchases 51% of a certificated company. The Commission must approved the new controlling entity.
  
2. Name of Company:  
Global Teldata II, LLC
  
3. Name under which the applicant will do business (fictitious name, etc.):  
Global Teldata II, LLC
  
4. Official mailing address (including street name and number, post office box, city, state,  $\bar{p}$  code):  
4646 N. Ravenswood Ave  
Chigago, IL 60640
  
5. Florida address (including street name & number, post office box, city, state, zip code):  
None

6. Structure of organization:

- Individual                       Corporation  
 Foreign Corporation             Foreign Partnership  
 General Partnership             Limited Partnership  
 Other - Limited Liability Company

7. If individual, provide:

Name:

Title:

Address:

City/State/Zip:

Telephone No.: \_\_\_\_\_ Fax No.:

**Internet E-Mail Address:**

**Internet Website Address:**

8. If incorporated in Florida, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State corporate registration number:

\_\_\_\_\_ N/A

9. If foreign corporation, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State corporate registration number:

\_\_\_\_\_ See Exhibit A

10. If using fictitious name-d/b/a, **provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:**

(a) The Florida Secretary of State fictitious name registration number:

\_\_\_\_\_ N/A

11. If a limited liability partnership, provide proof of registration to operate in Florida:

**(a) The Florida Secretary of State registration number:**

    N/A

12. If a partnership, provide name, title and address of all partners and a copy of the partnership agreement.

**Name:**

**Title:**

**Address:**

**City/State/Zip:**

**Telephone No.:** \_\_\_\_\_ **Fax No.:**

**Internet E-Mail Address:**

**Internet Website Address:**

13. If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statute (Chapter 620-169, FS), if applicable.

**(a) The Florida Registration number:**     N/A

14. Provide F.E.I. Number (if applicable):

x

15. **Indicate of any of the officers, director, or any of the ten largest stockholders have previously been:**

**(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Provide explanation.**

None have been adjudged bankrupt, mentally incompetent, or guilty of any felony or crime.

**(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.**

No

16. Who will serve as liaison to the commission with regard to the following?

(a) The application:

Name: Patrick D. Crocker

Title: Attorney

Address: 900 Comerica Building

City/State/Zip: Kalamazoo, MI 49007

Telephone No.: 269-381-8844 Fax No.: 269-381-8822

Internet E-Mail Address: pcrocker@earlylenon.com

Internet Website Address: www.telecomattorney.com

(b) Official point of contact for the ongoing operations of the company:

Name: Mark Lieberman

Title: Chief Operating Officer

Address: 4646 N. Revenswood Ave

City/State/Zip: Chicago, IL 60640

Telephone No.: 773-878-3161 Fax No.: 773-878-3820

Internet E-Mail Address: mark.lieberman@globalteldata.com

Internet Website Address: www.globalteldata.com

(c) Complaints/Inquiries from customers:

**Name:** Mark Lieberman

**Title:** Chief Operating Officer

**Address:** 4646 N. Ravenswood Ave

**City/State/Zip:** Chicago, IL 60640

**Telephone No.:** 773-878-3161 **Fax No.:** 773-878-3820

**Internet E-Mail Address:** mark.lieberman@globalteldata.com

**Internet Website Address:** www.globalteldata.com

17. List the states in which the applicant:

(a) has operated as an alternative local exchange company.

Illinois

**(b) has applications pending to be certificated as an alternative local exchange company.**

Michigan

(c) is certificated to operate as an alternative local exchange company.

Illinois

**(d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.**

Applicant has not been denied authority to operate as an alternative local exchange company in any jurisdiction.

**(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.**

Applicant has had no regulatory penalties imposed for violations of telecommunications statutes.

**(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.**

Applicant has not been involved in any civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity.

18. Submit the following:

A. Financial capability.

The application should contain the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. The balance sheet;
2. Income statement; and
3. Statement of retained earnings.

*NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*



Further, the following (which included supporting documentation) should be provided:

1. written explanation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. written explanation that the applicant has sufficient financial capability to maintain the requested service.
3. written explanation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

See Exhibit B.

- B. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experience of each.

See Exhibit C.

- C. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

See Exhibit C.

**\*\* APPLICANT ACKNOWLEDGMENT OF STATEMENT \*\***

1. REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. GROSS RECEIPTS TAX: I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
3. SALES TAX: I understand that a seven percent sales tax must be paid on intra and interstate revenues.
4. APPLICATION FEE: I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

**UTILITY OFFICIAL**

---

**Signature** Mark Lieberman

**Date**

Chief Operating Officer

773-878-3161

**Title**

**Telephone No.**

**Address:** 4646 N. Ravenswood Ave  
Chicago, IL 60640

773-878-3820

**Fax No.**

**ATTACHMENTS:**

- A - CERTIFICATE SALE, TRANSFER, ASSIGNMENT STATEMENT**
- B - INTRASTATE NETWORK**
- C - AFFIDAVIT**

**CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT**

Not applicable

**INTRASTATE NETWORK (if available)**

**Chapter 25-24.825 (5), Florida Administrative Code, requires the company to make available to staff the alternative local exchange service areas only upon request.**

1. POP: Addresses where located, and indicate if owned or leased.

1) \_\_\_\_\_ 2) \_\_\_\_\_

\_\_\_\_\_

3) \_\_\_\_\_ 4) \_\_\_\_\_

\_\_\_\_\_

2. **SWITCHES:** Address where located, by type of switch, and indicate if owned or leased.

1) \_\_\_\_\_ 2) \_\_\_\_\_

\_\_\_\_\_

3) \_\_\_\_\_ 4) \_\_\_\_\_

\_\_\_\_\_

3. **TRANSMISSION FACILITIES:** POP-to-POP facilities by type of facilities (microwave, fiber, copper, satellite, etc.) and indicate if owned or leased.

**POP-to-POP**

**OWNERSHIP**

1) \_\_\_\_\_

\_\_\_\_\_

2) \_\_\_\_\_

\_\_\_\_\_

3) \_\_\_\_\_

\_\_\_\_\_

4) \_\_\_\_\_

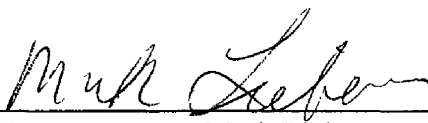
\_\_\_\_\_

**AFFIDAVIT**

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

**Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s.775.083."**

**UTILITY OFFICIAL:**

	<u>2-18-04</u>
<b>Signature</b> Mark Lieberman	<b>Date</b>
<u>Chief Operating Officer</u>	<u>773-878-3161</u>
<b>Title</b>	<b>Telephone No.</b>
<b>Address:</b> <u>4646 Ravenswood Ave</u>	<u>773-878-3820</u>
	<b>Fax No.</b>
<u>Chicago, IL 60640</u>	

**EXHIBIT A.**

**Certificate of Authority to Transact Business**

# State of Florida



## Department of State

I certify from the records of this office that GLOBAL TELDATA II, LLC on January 21, 2004, is an Illinois limited liability company authorized to transact business in the State of Florida, qualified on January 21, 2004.

The document number of this limited liability company is M04000000415.

I further certify that said limited liability company has paid all fees due this office through December 31, 2004, and its status is active.

I further certify that said limited liability company has not filed a Certificate of Withdrawal.

Given under my hand and the  
Great Seal of the State of Florida  
at Tallahassee, the Capitol, this the  
Second day of February, 2004



CR2EO22 (2-03)

*Glenda E. Hood*

Glenda E. Hood  
Secretary of State

APPLICATION BY FOREIGN LIMITED LIABILITY COMPANY FOR AUTHORIZATION TO  
TRANSACT BUSINESS IN FLORIDA

IN COMPLIANCE WITH SECTION 608.503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO REGISTER A FOREIGN  
LIMITED LIABILITY COMPANY TO TRANSACT BUSINESS IN THE STATE OF FLORIDA:

FILED  
2008 JAN 21 AM 9:52  
DIVISION OF CORPORATIONS  
TALLAHASSEE, FLORIDA

1. GLOBAL TELDATA II, LLC  
(Name of foreign limited liability company)
2. Illinois 3. 56-2350204  
(Jurisdiction under the law of which foreign limited liability company is organized) (FEI number, if applicable)
4. March 31, 2003 5. perpetual  
(Date of Organization) (Duration: Year limited liability company will cease to exist or "perpetual")
6. Upon qualification  
(Date first transacted business in Florida. (See sections 608.501, 608.502, and 817.155, F.S.))
7. 4646 North Ravenswood  
Chicago, IL 60640  
(Street address of principal office)

8. If limited liability company is a manager-managed company, check here

9. The name and usual business addresses of the managing members or managers are as follows:

- Don Winton, 4646 North Ravenswood, Chicago, IL 60640
- Mark Lieberman, 4646 North Ravenswood, Chicago, IL 60640
- \_\_\_\_\_
- \_\_\_\_\_

10. Attached is an original certificate of existence, no more than 90 days old, duly authenticated by the official having custody of records in the jurisdiction under the law of which it is organized. (A photocopy is not acceptable. If the certificate is in a foreign language, a translation of the certificate under oath of the translator must be submitted.)

11. Nature of business or purposes to be conducted or promoted in Florida: Provide local and  
long distance phone service

Mark Lieberman

Signature of a member or an authorized representative of a member.  
(In accordance with section 608.408(3), F.S., the execution of this document constitutes an affirmation under the penalties of perjury that the facts stated herein are true.)

Mark Lieberman

Typed or printed name of signee



**CERTIFICATE OF DESIGNATION OF  
REGISTERED AGENT/REGISTERED OFFICE**

PURSUANT TO THE PROVISIONS OF SECTION 608.415 or 608.507, FLORIDA STATUTES, THE UNDERSIGNED LIMITED LIABILITY COMPANY SUBMITS THE FOLLOWING STATEMENT TO DESIGNATE A REGISTERED OFFICE AND REGISTERED AGENT IN THE STATE OF FLORIDA.

1. The name of the Limited Liability Company is:

GLOBAL TELDATA II, LLC

2. The name and the Florida street address of the registered agent and office are:

Edwin F. Blanton

(Name)

825 Thomasville Road

Florida street address (P.O. Box **NOT** ACCEPTABLE)

Tallahassee

FL

32303

(City/State/Zip)

*Having been named as registered agent and to accept service of process for the above stated limited liability company at the place designated in this certificate, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relating to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent as provided for in Chapter 608, F.S.*



(Signature)

**\$ 100.00 Filing Fee for Application**  
**\$ 25.00 Designation of Registered Agent**  
**\$ 30.00 Certified Copy (optional)**  
**\$ 5.00 Certificate of Status (optional)**

FILED  
2004 JAN 21 AM 9:52  
DIVISION OF CORPORATIONS  
TALLAHASSEE, FLORIDA

**EXHIBIT B**

**Financial Capability**

**Global Teldata, Inc.**  
**Balance Sheet**  
**As of March 31, 2003**

2:07 PM  
04/28/2003  
Accrual Basis  
Mar 31, 03

**ASSETS**

**Current Assets**

**Checking/Savings**

1000 · NEW NORTH COMMUNITY BANK 74,228.34

1010 · North Comm.- Money Market 222,096.67

**Total Checking/Savings** 296,325.01

**Accounts Receivable**

**1203 · RETAIL A/R**

1205 · Accounts Receivable--Retail Svc 688,339.81

1206 · Reserve for Bad Debt -331,320.34

**Total 1203 · RETAIL A/R** 357,019.47

**1209 · Commercial A/R**

1210 · Accounts Receivable - CABS 300,529.83

1215 · Reciprocal Compensation 39,611.75

**Total 1209 · Commercial A/R** 340,141.58

**Total Accounts Receivable** 697,161.05

**Other Current Assets**

1499 · Undeposited Funds 758.81

**Total Other Current Assets** 758.81

**Total Current Assets** 994,244.87

**Fixed Assets**

1300 · Equipment 43,034.34

1301 · Accumulated Depreciation -32,921.63

**Total Fixed Assets** 10,112.71

**Other Assets**

1510 · Security Deposit 5,083.34

1515 · Advances and Deposits 1,311.00

**Total Other Assets** 6,394.34

**TOTAL ASSETS** 1,010,751.92

**LIABILITIES & EQUITY**

**Liabilities**

**Current Liabilities**

**Accounts Payable**

2210 · Accounts Payable 217,319.56

**Total Accounts Payable** 217,319.56

**Other Current Liabilities**

	<u>Mar 31, 03</u>
2200 · Sales Tax Payable	98,044.08
2500 · Loan - Exit North	36,596.31
2540 · Loan - Sigmund Eisenschenk	103,161.68
2700 · Accrued Corporate Income Tax	-955.00
2701 · Deferred Income Tax Expense	123,972.00
<b>Total Other Current Liabilities</b>	<u>360,819.07</u>
<b>Total Current Liabilities</b>	<u>578,138.63</u>
<b>Total Liabilities</b>	578,138.63
<b>Equity</b>	
3500 · Capital Stock	1,000.00
3510 · Treasury Stock	-24,750.00
3900 · Retained Earnings	213,564.61
<b>Net Income</b>	<u>242,798.68</u>
<b>Total Equity</b>	<u>432,613.29</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>1,010,751.92</u></u>

**Global Teldata, Inc.**  
**Profit & Loss**  
**January through March 2003**

2:05 PM  
04/28/2003  
Accrual Basis  
Jan - Mar 03

<b>Ordinary Income/Expense</b>	
<b>Income</b>	
4000 · Local Service	1,065,029.92
4005 · Refunds	-2,269.03
4019 · Trade Billing	
4010 · Reciprocal Comp	43,246.46
4020 · CABS	293,898.05
4021 · Reserve for Unpaid CABS	-19,333.95
<b>Total 4019 · Trade Billing</b>	<b>317,810.56</b>
4050 · Long Distance	28,908.70
6620 · Bad Debt	-280,805.24
<b>Total Income</b>	<b>1,128,674.91</b>
<b>Cost of Goods Sold</b>	
5020 · Cost of Local Service	457,229.75
5030 · Cost of Features	22,231.69
5040 · Cost of Long distance	10,577.56
<b>Total COGS</b>	<b>490,039.00</b>
<b>Gross Profit</b>	<b>638,635.91</b>
<b>Expense</b>	
6525 CustomerSvcOutsource	74,403.39
6100 · Advertising	467.50
6150 · Depreciation Expense	2,327.00
6156 · Franchise fees/Licenses	58.75
6160 · Travel & Enternment	4,282.20
6270 · Professional Fees	
6272 · Accounting	14,146.75
6274 · Legal	253.75
6275 · Installation Services	32,829.14
6278 · Computer Support	375.00
<b>Total 6270 · Professional Fees</b>	<b>47,604.64</b>
6280 · Management Fees	11,100.00
6290 · Rent	7,725.01
6291 · Cleaning & Maintenance	448.00
6390 · Utilities	
6340 · Phone	10,411.90
6345 · Internet	249.80
<b>Total 6390 · Utilities</b>	<b>10,661.70</b>
6500 · Supplies	11,135.90
6520 · Commissions	72,373.83
6600 · Sign Up	1,810.50
6610 · Billing Expense	35,873.72

	<u>Jan - Mar 03</u>
6998 · Payroll Fees	372.65
6999 · Officer's Salary	45,723.12
7000 · Payroll Expenses	
7001 · Wages	49,286.60
7002 · SUTA	1,797.56
7003 · FUTA	495.79
7006 · FICA	<u>7,088.16</u>
Total 7000 · Payroll Expenses	58,668.11
7007 · Health Ins	2,335.22
7010 · Bank Expenses	3,727.97
7020 · Sales Tax Expense	<u>1,856.00</u>
Total Expense	<u>392,955.21</u>
Net Ordinary Income	245,680.70
Other Income/Expense	
Other Income	
8010 · Miscellaneous Income	
8012 · Interest Earned	571.03
Total 8010 · Miscellaneous Income	<u>571.03</u>
Total Other Income	571.03
Other Expense	
6155 · Interest Expense	<u>3,453.05</u>
Total Other Expense	<u>3,453.05</u>
Net Other Income	<u>-2,882.02</u>
Net Income	<u><u>242,798.68</u></u>

1. Applicant has sufficient financial capability to provide the requested service in the geographic areas proposed to be served. Applicant's operating revenue will provide Applicant with sufficient financial resources to provide service in the proposed areas.
2. Applicant has sufficient financial capability to maintain the requested service in the geographic areas proposed to be served. Applicant's operating revenue will provide Applicant with sufficient financial resources to maintain service in the proposed areas.
3. Applicant will operate as a resold provider. Applicant has sufficient financial capability to meet lease or ownership obligations in the geographic areas proposed to be served. Applicant's operating revenue will provide Applicant with sufficient financial resources to meet lease or ownership obligations in the proposed areas.

## **EXHIBIT C**

### **Management Resumes**



## ***Management Team***

**Don Winton, President, is a veteran of 18 years in the telephone industry. He is past president of American Pay Telephone Corporation and American Inmate Phone Systems, Inc. While at AIPS he expanded inmate telecommunications into 22 states within one year, eventually servicing over 100 penal institutions. He has also been a securities trader. Mr. Winton has helped fund the early stages of GTI.**

**Mark Lieberman, Chief Operating Officer, is the past president of Friedman Corporation, a \$20 million supplier of large scale ERP software. Mr. Lieberman was the cofounder of that company which he grew from 2 to 85 people. Since selling his stake in that company, he has been a consultant in manufacturing software systems, angel investor, and director of operations in Go-Reader, an electronic textbook supplier. He is the author of numerous articles on production and inventory control. He has been COO since the start of GTI.**