



Date, Monday, March 01, 2004

#### VIA U.S. MAIL

Florida Public Service Commission

Division of Records and Reporting 2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850 (850) 413-6770

Reference: Application for ILEC License

Dear Sir or Madam:

Enclosed please find a copy of the company I am working for on the application, VoIP Corp, for an ILEC license. I am confident that a review of my application will prove to be well worth your time.

Please feel free to contact me at the above number or email address should you have any additional questions. Thank you for your time.

With best regards,

Sandra Ximena Diaz Hovos

President – SMART NETWORK SOLUTIONS

Direct Telephone: +1 305 808.7354 x 111

Direct Fax: +1 305 402.5940

Email. sandra@snscomm.com

Check received with ming and forwarded to Fiscal for deposit. Fiscal to forward deposit information to Records.

initials of person who forwarded check

ER-DATE

(Doh)

DOCUMENT 0340

Smart Network Solutions Comm

444 Brickell Ave, Suite 612 Miami, Fl 33131 - USA

Tel. 305-808 7361 / 54 - 305-532 5516

Fax. 305-402 5940 Email: info@snscomm.com

#188 N1 081

Original Princhist Forwards to CMP.
Enclosure as stated

website: www.snscomm.com

## VoIP<sub>™</sub> The Internet Phone Company

7091 Grand National Drive Suite 102 Oriendo, FL 32519 (407)-402-8675

To: Florida Public Service Commission Division of Records and Reporting

From: VolP Corp

Subject: Authorizing Smart Network Solutions Communication Corp to apply for IXC and CLEC Licenses on our behalf.

Date: 02/24/2004

This letter is to certify that VoIP CORP does authorize Smart Network Solutions Communication Corp to apply for IXC and CLEC Licenses on our behalf.

VIV

#### \*\* FLORIDA PUBLIC SERVICE COMMISSION \*\*

## DIVISION OF COMPETITIVE MARKETS AND ENFORCEMENT CERTIFICATION

# APPLICATION FORM for AUTHORITY TO PROVIDE ALTERNATIVE LOCAL EXCHANGE SERVICE WITHIN THE STATE OF FLORIDA

#### Instructions

This form is used as an application for an original certificate and for approval of the assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Page 12).

Print or type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.

Use a separate sheet for each answer which will not fit the allotted space.

Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of **\$250.00** to:

Florida Public Service Commission

Division of the Commission Clerk and Administrative Services
2540 Shumard Oak Blvd.

Tallahassee, Florida 32399-0850
(850) 413-6770

If you have questions about completing the form, contact:

Florida Public Service Commission
Division of Competitive Markets and Enforcement
Certification
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6600

## **APPLICATION**

1.	This is an application for / (check one):		
	(X	)	Original certificate (new company).
	(	)	Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.
	(	)	Approval of assignment of existing certificate: Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.
	(	)	<b>Approval of transfer of control:</b> Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.
2.	Na	me	of company: VOIP Corp
3.	Na Co	me rp	under which the applicant will do business (fictitious name, etc.): VOIP $0 \lor \sqrt{\mathcal{D} \mid \mathcal{P}^{\text{tim}}}$
4.			al mailing address (including street name & number, post office box, city, zip code): 7091 Grand National Drive, Suite 102, Orlando, FL 32819

5.	Florida address (including street name & number, post office box, city, state, zip code): VOIP Corp - 7091 Grand National Drive, Suite 102, Orlando, FL 32819			
	6.	Structure of organization:		
	( ( (	<ul><li>) Individual</li><li>) Foreign Corporation</li><li>) General Partnership</li><li>) Other</li></ul>	<ul><li>(X) Corporation</li><li>( ) Foreign Partnership</li><li>( ) Limited Partnership</li></ul>	
7.	<u>lf ir</u>	ndividual, provide:		
	Nai	ne:		
	Title	<b>e</b> :		
	Add	dress:		
	City	//State/Zip:		
	Tel	ephone No.:	Fax No.:	
	Inte	ernet E-Mail Address:		
	Inte	ernet Website Address:		
8.	<u>lf ir</u>	ncorporated in Florida, provide proof (a) The Florida Secretary of State co G04013900199		

9.	If foreign corporation, provide proof of authority to operate in Florida.
	(a) The Florida Secretary of State corporate registration number:
10.	If using fictitious name-d/b/a, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida: VOIP Corp
	(a) The Florida Secretary of State fictitious name registration number:
11.	<u>If a limited liability partnership,</u> provide proof of registration to operate in Florida:
	(a) The Florida Secretary of State registration number:
12.	<u>If a partnership</u> , provide name, title and address of all partners and a copy of the partnership agreement.
	Name:
	Title:
	Address:
	City/State/Zip:
	Telephone No.: Fax No.:
	Internet E-Mail Address:
	Internet Website Address:
13.	If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.
	(a) The Florida registration number:
14.	Provide F.E.I. Number 41-2123344 (if applicable):

15.	Indicate if any of the officers, directors, or any of the ten largest stockholders
	have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. <u>Provide explanation</u>. <u>NO</u>

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not. NO

#### 16. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name: Sandra Ximena Diaz Hoyos

Title: President

Address: 444 Brickell Ave, Suite 612 City/State/Zip: Miami, FL 33131

Telephone No.:305,532,5516 Fax No.: 305,402,5940

Internet E-Mail Address: Sandra@snscomm.com

Internet Website Address: www.snscomm.com

	(b) Official point of contact for the ongoing operations of the company:			
	Title: Address: Citv/State/Zip:	Mohammad S Kha VicePresident 7091 Grand Nation Orlando, FL 32819 407-4028675	nal Drive, Su	uite 102 407-4028675
		dress:ddress:		ahoo.com
	(c) Complaints/In	nquiries from custome	ers:	
	Address: City/State/Zip:	Mohammad S Kha VicePresident 7091 Grand Natio Orlando, FL 32819 407-4028675	<u>nal Drive, Si</u> <u>9</u>	
		dress: .ddress:		rahoo.com
17.	List the states in	which the applican	t:	
	(a) has operated	as an alternative loo	al exchange	e company.
	NONE			
	(b) has application company.	ons pending to be ce	rtificated as	an alternative local exchange
	NONE			
	(c) is certificated	l to operate as an alt	ernative loca	al exchange company.
	NONE			

(d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

#### NONE

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

#### NONE

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

#### NONE

#### 18. Submit the following:

- A. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.
- B. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

#### C. Financial capability.

The application <u>should contain</u> the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer <u>affirming that the financial statements</u> <u>are true and correct</u> and should include:

- 1. the balance sheet:
- 2. income statement: and
- 3. statement of retained earnings.

**NOTE**: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

Further, the following (which includes supporting documentation) should be provided:

- 1. <u>written explanation</u> that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
- 2. <u>written explanation</u> that the applicant has sufficient financial capability to maintain the requested service.
- 3. <u>written explanation</u> that the applicant has sufficient financial capability to meet its lease or ownership obligations.

#### THIS PAGE MUST BE COMPLETED AND SIGNED

#### APPLICANT ACKNOWLEDGMENT STATEMENT

- 1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of <u>.15 of one percent</u> of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- 2. APPLICATION FEE: I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY OFFIC	CIAL:	
Mohammad S KI	nan Print Name	
My		Signature
VicePresident		<u></u>
		Title
Date March	2nd <u>, 2004</u>	
407.402.8675	407.402.8675	
Telephone No.	Fax No.	
Address:	7091 Grand National Dr	ive, Suite 102, Orlando, FL 32819

#### THIS PAGE MUST BE COMPLETED AND SIGNED

#### **AFFIDAVIT**

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

OTIETT OFFIO	<u> </u>				
Mohammad S Kh	an Print Name				
MAL		Signature			
VicePresident					
		Title			
Date March 2	2nd <u>. 2004</u>				
407.402.8675	407.402.8675				
Telephone No.	Fax No.				
Address:	7091 Grand National Dr	ive. Suite 102	Orlando	FI	32819

LITH ITV OFFICIAL.

#### INTRASTATE NETWORK (if available)

Chapter 25-24.825 (5), Florida Administrative Code, requires the company to make available to staff the alternative local exchange service areas only upon request.

- 1. POP: Addresses where located, and indicate if owned or leased.
  - 1) 1953 NW 22<sup>nd</sup> Street, Miami FL 33130
  - 2) 7091 Grand National Drive, Suite 102, Orlando, FL 32819
- 2. SWITCHES: Address where located, by type of switch, and indicate if owned or leased.
  - 1) 1953 NW 22<sup>nd</sup> Street, Miami FL 33130
  - 2) 7091 Grand National Drive, Suite 102, Orlando, FL 32819
- **TRANSMISSION FACILITIES:** POP-to-POP facilities by type of facilities (microwave, fiber, copper, satellite, etc.) and indicate if owned or leased.

POP-to-POP

**OWNERSHIP** 

- 1) 1953 NW 22<sup>nd</sup> Street, Miami FL 33130
- 2) 7091 Grand National Drive, Suite 102, Orlando, FL 32819

## CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT

I, (Name) MOHAMMAD S KHAN (Title) President of VOIP Corp (VOIP Corp) (Name of Company)				
and current holder of Florida Public Service, have reviewed this appli	Commission Certificate Number # cation and join in the petitioner's request for a			
( ) sale				
( ) transfer				
( ) assignment				
of the above-mentioned certificate.				
UTILITY OFFICIAL:  Mohammad Khan  Print Name  Vice Piesident  Title  (407)-402-8675  Telephone No.	Signature Date 03/05/04.  Fax No. (407) - 903-1173			
Address: 7091 (Avand Nation	V DY			
Suite 102,				
Ollando, FL 328	19			

of business.

ALTERNATIVE LOCAL EXCHANGE TELECOMMUNICATION SERVICES

**TITLE SHEET** 

FLORIDA TELECOMMUNICATIONS PRICE LIST

This price list contains the descriptions, regulations, and rates applicable to the furnishing of service and facilities for alternative local exchange telecommunications services provided by VOIP CORP. With principal offices at 7091 Grand National Drive, Suite 102, Orlando, FL 32819 this price list applies for services furnished within the state of Florida. This price list is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place

ISSUED: March 2nd, 2004 EFFECTIVE:

By:

Sandra Ximena Diaz Hoyos

Email: Sandra@snscomm.com
7091 Grand National Drive, Suite 102
Orlando, Fl 32810

#### **CHECK SHEET**

The sheets listed below, which are inclusive on this list, are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original price list and are currently in effect as of the date at the bottom of this page.

SHEET	REVISION
1	Original
2	Original
3	Original
4	Original
5	Original
6	Original
7	Original
8	Original
9	Original
10	Original
11	Original
12	Original
13	Original
14	Original
15	Original
16	Original
17	Original
18	Original
19	Original
20	Original
21	Original

	ISSUED: Ma	arch 2nd, 2004	EFFECTIVE:
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By:

Sandra Ximena Diaz Hoyos

Email: Sandra@snscomm.com
7091 Grand National Drive, Suite 102
Orlando Fl 32819

#### **TABLE OF CONTENTS**

<u>Title Sheet</u>
Check Sheet
Table of Contents
Symbols Sheet
Price List Format Sheets
Section 1 – Technical Terms and Abbreviations
Section 2 – Rules and Regulations
Section 3 – Basic Service Description and Rates
Section 4 – Rates

ISSUED: March 2nd, 2004 EFFECTIVE:

By: Sandra Ximena Diaz Hoyos

#### **SYMBOLS SHEET**

The following are the symbols used for the purposes indicated below:

- D Delete or Discontinue
- I Change Resulting In An Increase to A Customer's Bill
- M Moved From Another Price List Location
- N New
- R Change Resulting In A Reduction To A Customer's Bill
- T Change in Text or Regulation But No Change In A Rate Or Charge

ISSUED: March 2nd, 2004 EFFECTIVE:

By: Sandra Ximena Diaz Hoyos

#### PRICE LIST FORMAT SHEETS

- A. Sheet Numbering Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the Price List. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. Sheet Revision Numbers Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4<sup>th</sup> revised Sheet 14 cancels the 3<sup>rd</sup> revised Sheet 14. Because of various suspension periods, deferrals, etc, the FPSC follows in their Price List approval process, the most current sheet number on file with the Commission is not always the Price List page in effect. Consult the Check Sheet for the sheet currently in effect.
- C. Paragraph Numbering Sequence There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:

2.
2.1.
2.1.1.
2.1.1.A.
2.1.1.A.1.
2.1.1.A.1.(a).
2.1.1.A.1.(a).I.
2.1.1.A.1.(a).I.(i).
2.1.1.A.1.(a).I.(i).

ISSUED: March 2nd, 2004	EFFECTIVE:
-------------------------	------------

By:

#### **PRICE LIST FORMAT SHEETS**

D.	Check Sheets – When a Price List filing is made with the FPSC, an updated
	check sheet accompanies the Price List filing. The check sheet lists the sheet
	contained in the Price List, with a cross reference to the current revision
	number. When new pages are added, the check sheets are changed to reflect
	the revision. All revisions made in a given filing are designated by an asterisk
	(*). There will be no other symbols used on this page if these are the only
	changes made to it (i.e., the format, etc. remains the same, just revised
	revision levels on some pages). The Price List user should refer to the latest
	check sheet to find out if a particular sheet is the most current on file with the
	FPSC.

ISSUED: March 2nd, 2004 EFFECTIVE:

By: Sandra Ximena Diaz Hoyos
Email: Sandra@snscomm.com

#### SECTION 1 – TECHNICAL TERMS AND ABBREVIATIONS

Access Line: An arrangement which connects the customer's location to a VOIP

Corp. network switching center.

Company or Carrier: VOIP Corp.

Customer: The person, firm, corporation or other entity which orders service

and is responsible for payment of charges due and compliance with

the Company's price list regulations.

Day: From 8:00 A.M. up to, but not including 5:00 P.M. local time,

Saturday through Friday.

Evening: From 5:00 P.M. up to, but not including 11:00 P.M. local time,

Saturday through Friday.

Holidays: VOIP Corp. recognized holidays are: New Year's Day, Memorial

Day, July 4<sup>th</sup>, Labor Day, Thanksgiving and Christmas Day.

Nights/Weekends: From 11:00 P.M. up to, but not including 8:00 A.M. Saturday

through Friday, and 8:00 A.M. Saturday up to, but not including

5:00 P.M. Saturday

ISSUED: March 2nd, 2004 EFFECTIVE:

By: Sandra Ximena Diaz Hoyos

Email: Sandra@snscomm.com

#### **SECTION 2 – RULES AND REGULATIONS**

#### 2.1 OPERATOR SERVICES

The Company's own operator services are provided to residential and business customers who "presubscribed" to this service for intrastate calling. Operator services including the completion of collect, station-to-station, person-to-person, third party billing and credit card calls with the assistance of a Carrier Operator. Each completed operator assisted call consists of two charge elements (except as otherwise indicated herein): (i) a fixed operator charge, which will be dependent on the type of billing selected (e.g., calling card, collect or other) and/or the completion restriction selected (e.g. station-to-station or person-to-person); and (ii) a measured usage charge depending upon the duration, distance and/or time of day of the call.

#### 2.2 OPERATOR DIALED SURCHARGE

This surcharge applies to Operator Station and Person-to Person rated calls when the customer has the capability of dialing all the digits necessary to complete a call, but elects to dial only the appropriate operator code and request the operator to dial the called station. The surcharge does not apply to:

- 1) Calls where a customer cannot otherwise dial the call due to defective equipment or trouble on VOIP Corp.'s network; and
- 2) Calls in which a Company operator places a call for a calling party who is identified as handicapped and unable to dial the call because of his/her handicap.

The Operator Dialed Surcharge applies in addition to any other applicable operator charges.

The Company's services and facilities are furnished for communications originating at specified points within the State of Florida under terms of this Price List.

ISSUED:	March 2nd, 2004	EFFECTIVE:	

By: Sandra Ximena Diaz Hoyos

#### SECTION 2 – RULES AND REGULATIONS (Continued)

The Company installs, operates and maintains the communications services provided herein in accordance with the terms and conditions set forth under this Price List. It may act as the customer's agent for ordering access connection facilities provided by other carriers or entities when authorized by the customer, to allow connection of a customer's location to the Company's network. The customer shall be responsible for all charges due for such service arrangement.

The Company's services and facilities are provided on a monthly basis unless ordered on an alternate basis, and are available twenty-four hours per day, seven days per week.

#### 2.3 LIMITATIONS

- 2.3.1. Service is offered subject to the availability of facilities and provisions of this Price List.
- 2.3.2. The Company reserves the right to discontinue furnishing service or limit the use of service necessitated by conditions beyond its control; or when the customer is using the service in violation of the law or provisions of this Price List.
- 2.3.3. All facilities provided under this Price List are directly controlled by the Company and the customer man not transfer or assign the use of service or facilities, except with the expressed written consent of the Company. Such transfer or assignment shall only apply where there is no interruption of the use or location of the service or facilities.
- 2.3.4 Prior Written permission from the Company is required before any assignment or transfer is allowed. All regulations and conditions contained in this Price List shall apply to all such permitted assignees or transferees, as well as all conditions for service.
- 2.3.5 Customers reselling or rebilling services must have a Certificate of Public Convenience and Necessity as an interexchange carrier from the Florida Public Service Commission.

ISSUED: March 2nd, 2004	EFFECTIVE:
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By:

Sandra Ximena Diaz Hoyos

Email: Sandra@snscomm.com
7091 Grand National Drive, Suite 102
Orlando, Fl 32819

#### SECTION 2 – RULES AND REGULATIONS (Continued)

#### 2.4 LIABILITIES OF THE COMPANY

- 2.4.1 The Company's entire liability for damages arising out of mistakes, interruptions, omissions, delays, errors, or defects in the transmission occurring in the course of furnishing services or facilities, and not caused by the negligence of its employees or its agents, in no event shall exceed an amount equivalent to the proportionate charge to the customer for the period during which the aforementioned faults in transmission occurred, and no action or proceeding against the Company shall be commenced more than one year after the service was rendered, unless ordered by the Commission.
- 2.4.2. The Company shall be indemnified and held harmless by the Customer against:
- (A) Claims for libel, slander, or infringement of copyright arising out of the material, data information or other content transmitted over the Company's facilities.
- (B) All other claims arising out of any act or omission of the Customer in connection with any service or facility provided by the Company.

#### 2.5. INTERRUPTION OF SERVICE

- 2.5.1 Credit allowance for the interruption of service which is not due to the Company's testing or adjusting, negligence or the customer, or to the failure of channels or equipment provided by the customer, are subject to the general liability provisions set forth in this Section. It shall be the customer's obligation to notify the Company immediately of any service interruption for which a credit allowance is desired. Before giving such notice, the customer shall ascertain that the trouble is not being caused by any action or omission by the customer within his control, if any, furnished by the customer and connected to the Company's facilities. No refund or credit will be made for the time that the Company stands ready to repair the service and the subscriber/customer does not provide access to the Company for such repair or restoration work.
- 2.5.2 No credit shall be allowed for an interruption of a continuous duration of less than twenty-four hours after the subscriber/customer notifies the company.

ISSUED:	March 2nd, 2004	EFFECTIVE:	

By:

Sandra Ximena Diaz Hoyos Email: Sandra@snscomm.com

Email: Sandra@snscomm.com
7091 Grand National Drive, Suite 102
Orlando, Fl 32819

#### SECTION 2 - RULES AND REGULATIONS (Continued)

2.5.3. The customer shall be credited for an interruption of more than twenty-four hours as follows:

Credit Formula:

Credit =  $A/B \times C$ 

"A" = outage time in hours

"B" = total days in month

"C" = total monthly charge for affected facility

#### 2.6. DISCONNECTION OF SERVICE BY CARRIER

The company (carrier), upon 5 working days written notice to the customer, may disconnect service or cancel an application for service without incurring any liability for any of the following reasons:

- 2.6.1 Non-payment of any sum due to carrier for regulated services and for more than ten days beyond the date of rendition of the bill for such services.
- 2.6.2 Violation of any regulation governing the service under this Price List.
- 2.6.3 A violation of any law, rule, or regulation of any government authority having jurisdiction over such service.
- 2.6.4 The company has given the customer notice and has allowed a reasonable time to comply with any rule, or remedy, and deficiency as stated in Rule 25-4.113, F.A.C., Refusal or Discontinuance of Service by Company.

ISSUED: March 2nd, 2004	EFFECTIVE:
Ву:	Sandra Ximena Diaz Hoyos Email: Sandra@snscomm.com

#### SECTION 2 – RULES AND REGULATIONS (Continued)

- 2.6.5 After a Customer has been disconnected for any of the above, the company may, in its sole judgment, reinstate service provided that the Customer agrees to a) remedy the reason service was originally disconnected, b) agree to pay for all contracted services from the date of disconnection to the date of reinstatement, and pay a Reconnection Fee, the amount of such fee being stated in Section 4 of this Price List.
- 2.6.6 Without incurring liability, the Company may interrupt service at any time in order to perform tests and inspections to assure compliance with Price List regulation(s) and the proper installation and operation of Customer's equipment and facilities until any items of non-compliance or improper equipment or equipment operation so identified are rectified.

#### 2.7 DEPOSITS

The Company does not require a deposit from the customer.

#### 2.8 ADVANCE PAYMENTS

- 2.8.1 For Non-PrePaid customers whom the Company feels an advance payment is necessary, the Company reserves the right to collect an amount not to exceed one (1) month's estimated charges as an advance payment for service. This will be applied against the next month's charges and if necessary, a new advance payment will be collected for the next month.
- 2.8.2 Pre-Paid Local Exchange Service will be charged on a monthly basis in advance. Upon payment a customer will have local dial tone access. Such access may be unlimited or metered. During the service period the customer will have unlimited access to 911, relay services and the operator. The customer may purchase intra lata, intra-state and other toll services from an Inter Exchange Carrier selected by the Company, such carrier will be certified by the Florida Public Service Commission.

ISSUED: March 2nd, 2004	EFFECTIVE:
Ву:	Sandra Ximena Diaz Hoyos

#### SECTION 2 - RULES AND REGULATIONS (Continued)

#### 2.9 TAXES

All State and local taxes (i.e., gross receipts tax, sales tax, and municipal utilities tax) are listed as a separate line items and are not included in the quoted rates.

#### 2.10 BILLING OF CALLS

- 2.10.1 All Charges due from the subscriber / customer are payable at any agency duly authorized to receive such or at the address stated on the customer's bill from the Company. Any objection(s) to billed charges should be reported to the company within 20 days of bill rendering. Adjustments to customer's bills shall be made when such claim reasonably indicates such charges are not in accordance with the approved rates or that an adjustment may, in the sole determination of the Company, be otherwise appropriate.
- 2.10.2 Bills are to be prepaid each month. The first payment is due in advance when the customer signs up for service the activation date. All other payments are due monthly on the anniversary of the Customer's activation date for the ensuing month's service.
- 2.10.3 Payments shall be considered delinquent if payment has not been received at the offices of the Company within 10 days after the bill is sent or rendered to the Customer. Additionally, a non-recurring 1.5% percent per month penalty fee will accrue upon any unpaid amount after the customer's account becomes delinquent.
- 2.10.4 The customer is responsible for payment of all charges for service furnished to the customer, including, but not limited to all calls originated and / or received at the Customer's number(s). In the event that the blocking of certain call types is circumvented by the customer, or in the event of a temporary or other failure of the blocking mechanism, the customer is responsible for payment of any toll or other charges billed to the customer's number.
- 2.10.5 Customers may pay by credit card, an authorized agent or check.

ISSUED: March 2nd, 2004	EFFECTIVE:
By:	Sandra Ximena Diaz Hoyos

7091 Grand National Drive, Suite 102

#### SECTION 2 – RULES AND REGULATIONS (Continued)

2.10.6 Company will bill customer a one-time charge of \$25.00 or 5% of the amount of the check, whichever is greater, if Customer's check for payment of service is returned for insufficient or uncollected funds, closed account, or any other insufficiency or discrepancy necessitating return of the check at the discretion of the drawee bank or other financial institution.

#### 2.11 EMERGENCY TELEPHONE NUMBER SERVICE (911 SERVICES)

Emergency Telephone Number Service (911 Service) is an arrangement of Company central office and trunking facilities whereby any telephone user who dial the number 911 will reach the emergency report center for the telephone from which the number is dialed or will be routed to an operator if all lines to an emergency report center are busy. If no emergency report center exists for a central office entity, a telephone user who dials 911 will be routed to an operator. The telephone user who dials the 911 numbers will not be charged for the call. 911 services will be maintained during temporary disconnections for non-payment of a residential subscriber's local service.

#### 2.12 PROMOTIONAL OFFERINGS

The Company, from time to time, may make promotional offerings of its services which may include waiving or reducing the applicable charge for the promoted service. The promotional offerings may be limited as to duration, the date and times of the offerings and the locations where the offerings are made. Promotional offerings are subject to regulation of the Commission.

#### 2.13 CANCELLATION OF SERVICE

By:

#### 2.13.1 CANCELLATION OF APPLICATION FOR SERVICE

2.13.1.1 Applications for service are noncancellable unless the Company otherwise agrees. Where the Company permits the Customer to cancel an application for service prior to the start of service or prior to any special construction, no charges will be imposed except for those specified below.

ISSUED:	March 2nd, 2004	EFFECTIVE:	

Sandra Ximena Diaz Hoyos
Email: Sandra@snscomm.com
7091 Grand National Drive, Suite 102
Orlando, Fl 32819

#### SECTION 2 - RULES AND REGULATIONS (Continued)

- 2.13.1.2 Where, prior to cancellation by the Customer, the Company incurs any expenses in installing the service or in preparing to install the service that it otherwise would not have incurred, a charge equal to the cost the Company incurred, less net salvage, shall apply, but in no case shall this charge exceed the charge for the minimum period of service ordered, including installation charges, and all charges others levy against the Company that would have been chargeable to the Customer had service begun.
- 2.13.1.3 The special charges described above will be calculated and applied on a case-by-case basis.

#### 2.13.2 CANCELLATION OF SERVICE BY CUSTOMER

- 2.13.2.1 To cancel or terminate service, a Customer must provide the Company with (30) thirty days notice.
- 2.13.2.2 If a Customer cancels a Service Order or terminates services before the completion of the term for any reason whatsoever other than a service interruption (as defined in Section 2.5 above), Customer agrees to pay to Company the following sums which shall become due and owing as of the effective date of the cancellation or termination and be payable immediately. Such sums and fees will include all costs, fees and expenses incurred in connection with:
  - A. all Non-Recurring Charges reasonably expended by Company to establish service to Customer, plus
  - B. any disconnection, early cancellation or termination charges reasonably incurred and paid or are owing to third parties on behalf of Customer, plus
  - C. All Recurring Charges for the applicable notice period.

|--|

By: Sandra Ximena Diaz Hoyos

Email: Sandra@snscomm.com
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Orlando, Fl 32819

#### SECTION 2 - RULES AND REGULATIONS (Continued)

#### 2.14 WARRENTIES

THE COMPANY MAKES NO WARRANTIES OR REPRESENTATIONS, EXPRESSED OR IMPLIED, INCLUDING WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR USE, EXCEPT THOES EXPRESSLY SET FORTH HEREIN.

#### 2.15 CUSTOMER PREMISES EQUIPMENT AND WIRING

The Company does not supply equipment of any kind to the Customer. The Company has no responsibility whatsoever for any Customer supplied Equipment or Customer's wiring inside his or her premises.

#### 2.16 RESELLER SERVICE STANDARDS

As a Reseller, the Quality of Service (QOS) provided to the companies and end users will be equal to that received from the Company's underlying carrier(s).

ISSUED: March 2nd 2004	FFFFCTIVE

By:

Sandra Ximena Diaz Hoyos
Email: Sandra@snscomm.com

Email: Sandra@snscomm.com
7091 Grand National Drive, Suite 102

Orlando, Fl 32819

#### 2.17 SECTION 3 – BASIC SERVICE DESCRIPTION

#### 3.1 LOCAL EXCHANGE SERVICE

The company's Local Telephone Service enables the Customer to:

- -Place or receive calls to any calling station in the local exchange calling area
- -Access basic 911 Emergency Service if available in the Customer's area.
- -Where available, place or receive calls to 800 or 800 like telephone numbers.

The Company's service cannot be used to originate calls to other telephone companies' caller-paid information services (e.g. 900 or 976).

#### 3.1.1 PREPAID LOCAL SERVICE

Prepaid Local Service is a service which is available for access by residential and business subscribers / customers on a full time basis. It consists of a dial tone and access to unlimited local calls, 911 calls, relay services and the operator. The basic service does not include any long distance or other toll services. The Company may offer access to Inter Exchange Services from a service provider approved by the Company; such offering will be from an Inter Exchange Service provider certificated by the Florida Public Service Commission. The customer may only utilize the 1+ Inter Exchange service provider approved by the Company. The customer will not have 1010XXX access.

## 3.1.2 APPLICABLE RATES FOR HEARING/SPEECH IMPAIRED PERSONS

For intrastate toll messages which are communicated using a telecommunication device for the deaf (TDD) by properly certified business establishments or individuals equipped with TDDs for communications with hearing or speech impaired persons, the rates shall be evening rates for daytime calls and night rates for evening and night calls.

Interstate toll calls received from the relay service, each local exchange and interexchange telecommunications company billing relay call will be discounted 50 percent of the applicable rate for a voice nonrelay call except that where either

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By:	Sandra Ximena Diaz Hoyos Email: Sandra@snscomm.com

7091 Grand National Drive, Suite 102

the calling or called party indicates that either party is both hearing and visually impaired, the call will be discounted 60 percent off the applicable rate for voice nonrelay calls.

Florida Public Service Commission Rules and Regulations require the Company to provide the first 50 directory assistance calls initiated per billing cycle by handicapped persons free of charge.

#### 3.2 CUSTOM CALLING FEATURES

Customers of the Company subscribing to Local Exchange Services may, where technically available, obtain the following Optional Features:

Call Forwarding: Permits the Customer to automatically transfer all incoming

calls to another telephone number of their choice and restore it to normal operation at their discretion. Calls may only be forwarded to other telephone numbers within the same local exchange calling area, unless otherwise permitted herein and under a separate agreement with an

Inter Exchange Carrier.

Busy/No Answer

Call Forwarding: Transfers incoming calls when the customer's line is busy.

The telephone number calls are transferred to be fixed by the Customer. Calls may be transferred to other telephone numbers within the same local exchange calling area, unless otherwise permitted herein and under a separate

agreement with an Inter Exchange Carrier.

Call Waiting: Notifies the Customer, engaged in a call, of an incoming

call through a tone signal. Customers may place the firs call on hold and answer the waiting call by operation of the

switch hook, and may alternate between the two calls.

Three-Way Calling: Permits the Customer to add a third party to an established

connection. The third party must be within the same local calling area, unless otherwise permitted herein and under a separate agreement with an Inter Exchange Carrier, and

provided such is technically permitted.

ISSUED.	March 2nd, 2004	EFFECTIVE:
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By: Sandra Ximena Diaz Hoyos

Speed Dialing: Permits the Customer to place calls to other teleph	Permits the Customer to place calls to other telephore
--	--

numbers by dialing a one or two digit code rather than the

complete telephone number.

Caller ID: Permits the Customer to see on a display the number and

/or name (where such service is available) of the calling party. The Customer must supply, operate and maintain, at their own expense, Customer Premises Equipment (CPE) capable of receiving from the Company the number and or name (where such service is available) of the calling party. The Company has no responsibility whatsoever for any

Customer Premises Equipment.

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By: Sandra Ximena Diaz Hoyos

#### **SECTION 4 – RATES**

#### 4.1 RESIDENTIAL RATES

Customers are billed a one-time application charge for each Account or (BTN) Billed Telephone Number and a monthly reoccurring charge for usage.

4.1.1 Application Processing Fee (one time charge)

\$69.95

4.1.2 Monthly Usage Charge:

\$49.95

4.1.3 Optional Features:

	Per Month	One time Set-up Fee
Call Forwarding:	\$6.95	No Charge
Call Forwarding Busy/No Answer	\$6.95	No Charge
Call Waiting	\$6.95	No Charge
Three Way Calling	\$6.95	No Charge
Speed Dialing	\$6.95	No Charge
All five features	\$29.95	No Charge
Caller ID	\$10.00	\$10.00

#### 4.1.4 Miscellaneous Charges

Reconnection Fee: \$55.00

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By: Sandra Ximena Diaz Hoyos

Email: Sandra@snscomm.com
7091 Grand National Drive, Suite 102
Orlando, Fl 32819

#### 4.2 BUSINESS RATES

Customers are billed a one-time application charge for each Account or (BTN) Billed Telephone Number and a monthly reoccurring charge for usage.

4.2.1 Application Processing Fee (one time charge)

\$79.95

4.2.2 Monthly Usage Charge:

\$59.95

#### 4.2.3 Optional Features:

•	Per Month	One time Set-up Fee
Call Forwarding:	\$6.95	No Charge
Call Forwarding Busy/No Answer	\$6.95	No Charge
Call Waiting	\$6.95	No Charge
Three Way Calling	\$6.95	No Charge
Speed Dialing	\$6.95	No Charge
All five features	\$29.95	No Charge
Caller ID	\$10.00	\$10.00

#### 4.2.4 Miscellaneous Charges

Reconnection Fee: \$55.00

ISSUED: March 2nd, 2004 EFFECTIVE:

By: Sandra Ximena Diaz Hoyos

Email: Sandra@snscomm.com
7091 Grand National Drive, Suite 102
Orlando, Fl 32819



January 13, 2004

VOIP CORP 7091 GRAND NATIONAL DRIVE SUITE 102 ORLANDO, FL 32819

Subject: VOIP CORP

REGISTRATION NUMBER: G04013900199

This will acknowledge the filing of the above fictitious name registration which was registered on January 13, 2004. This registration gives no rights to ownership of the name.

Each fictitious name registration must be renewed every five years between January 1 and December 31 of the expiration year to maintain registration. Three months prior to the expiration date a statement of renewal will be mailed.

IT IS THE RESPONSIBILITY OF THE BUSINESS TO NOTIFY THIS OFFICE IN WRITING IF THEIR MAILING ADDRESS CHANGES. Whenever corresponding please provide assigned Registration Number.

Enclosed is your certificate(s) as requested.

Should you have any questions regarding this matter you may contact our office at (850) 245-6058.

Fictitious Name Section Division of Corporations

Letter No. 604A00002526

FHUE.

DEPARTMENT OF THE TREASURY INTERNAL REVENUE SERVICE PHILADELPHIA PA 19255-0028

UA1 A71 AUUT UT. 14

Date of this notice: 02-03-2304

Employer Identification Number: 61-2123344

Form: SS-4

Number of this notice: CP 575 A

For assistance you may call us at: 1-800-829-4958

VDIP CORP 7091 GRAND NATIONAL DR STE 102 ORLANDO FL 32819

401,000,111,0

IF YOU WRITE, ATTACH THE STUB OF THIS NOTICE.

#### WE ASSIGNED YOU AN EMPLOYER IDENTIFICATION NUMBER

Thank you for applying for an Employer Identification Number (EIN). We assigned you EIN 61-2123344. This EIN will identify your business account, tax returns, and documents even if you have no employees. Please keep this notice in your parament:

When filing tax documents, please use the label IRS provided. If that isn't possible, you should use your EIN and complete name and address shown above on all federal tax forms, payments and related correspondence. If this information isn't correct, please correct it using the tear off stub from this notice. Return it to us so we can correct your account. If you use any variation of your name or EIN, it may cause a delay in processing and may result in incorrect information in your account. It also could cause you to be assigned more than one EIN.

Based on the information from you or your representative, you must file the following form(s) by the date shown next to it.

Form 941 Form 1120 Form 940 07/31/2004 03/15/2005 01/31/2005

If you have questions about the form(s) or the due date(s) shown, you can call us at 1-800-829-4933 or write to us at the address at the top of the first page of this letter. If you need help in determining what your tax year is, you can get Publication 538, Accounting Periods and Methods, at your local IRS office.

We assigned you a tax classification based on information obtained from you or your representative. It is not a legal determination of your tax classification, and is not binding on the IRS. If you want a determination of your tax classification, you may seek a private letter ruling from the IRS under the procedures set forth in Revenue Procedure 98-61, 1998-1 I.R.B.7 (or the superceding revenue procedure for the year at issue).



Bepartment of State

I certify from the records of this office that VOIP CORP is a Fictitious Name registered with the Department of State on January 13, 2004.

The Registration Number of this Fictitious Name is G04013900199.

I further certify that said Fictitious Name Registration is active.

I further certify that this office began filing Fictitious Name Registrations on January 1, 1991, pursuant to Section 865.09, Florida Statutes.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capital, this the Thirteenth day of January, 2004

CR2EO22 (2-08)

Clenda E. Mood

Secretary of State

#### 4079031173

## **Electronic Articles of Incorporation** For

**VOIP CORP** 

The undersigned incorporator, for the purpose of forming a Florida profit corporation, hereby adopts the following Articles of Incorporation:

#### Article I

The name of the corporation is: **VOIP CORP** 

#### Article II

The principal place of business address:

7091 GRAND NATIONAL DRIVE SUITE 102 ORLANDO, FL. 32819

The mailing address of the corporation is:

7091 GRAND NATIONAL DRIVE SUITE 102 ORLANDO, FL. 32819

#### Article III

The purpose for which this corporation is organized is: ANY AND ALL LAWFUL BUSINESS.

#### Article IV

The number of shares the corporation is authorized to issue is: 1

#### Article V

The name and Florida street address of the registered agent is:

MOHAMMAD S KHAN 3230 FALCON PT DRIVE KISSIMMEE, FL. 34741

I certify that I am familiar with and accept the responsibilities of registered agent.

P04000010463 FILED January 13, 2004 Sec. Of State

Registered Agent Signature: MOHAMMAD KHAN

Article VI

The name and address of the incorporator is:

MOHAMMAD KHAN 3230 FALCON PT DRIVE KISSIMMEE, FL 34741

Incorporator Signature: MOHAMMAD KHAN

Article VII

The initial officer(s) and/or director(s) of the corporation is/are:

Title: P ALAEDDEEN ALTOUM 5644 REVELWOOD LOOP WINTERPARK, FL. 32792

Title: V MOHAMMAD S KHAN 3230 FALCON PT DR KISSMMEE, FL. 34741

Article VIII

The effective date for this corporation shall be: 01/13/2004

## **Balance Sheet**

## **VOIP CORP**

Assets		
Current Assest		
	Cash in Bank	15,000
Prepaid Expenses		
·	Prepaid Switch Usage	160,000
	Prepaid Billing Services	18,800
	Prepaid Web access	7,200
	Prepaid office Space	21,600
	Prepaid Computer Service	3,500
	Prepaid rental of office equiptment (fax,	
	scanner, copy machine)	800
	Prepaid telephone services	7,200
	Prepaid telephone equiptment rental	2,000
	Prepaid space rental for customer	
	service	18,400
	Prepaid internet access	10,800
Total Assets		265,300
Liabilities and Share Ho	olders Equity	
Short Term Liabilities		
	Short term loan due within 1 year	7,500
Long Term Liabilities		
	Long term loan due year 2	7,500
		250,300
Total Liabilities and sha	are Holders Equity	265,300

#### VOIP CORP - Financial Analysis 2 years

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PROFIT AND LOSS ACCOUN	NT	1	1 '	1		T				1 1			11					i				1	1	I					L			
		$\overline{}$		First				Second				Third	-											10	C 0F	0-105	A1 OF	Third	Dec-05	Jan-06	Feb-06	Second Yea
	Mar-04	Apr-04	May-04	Quarter	Jun-04	Jul-04	Aug-04	Quarter	Sep-04	Oct-04	Nov-04	Quarter	Dec-04	Jan-05	Feb-05	First Year	Mar-05	Apr-05	May-05	Firet Quarter	Jun-05	Jul-05	Aug-05	Second Quarter	Sep-05	Oct-05	Nov-05	Quarter	Decas	Jantos	100-00	- Geodia re
псоте	4 .																					500.000	500.000	1,500,000	650.000	650,000	650,000	1,950,000	750.000	750.000	750,000	7.200,00
Prepaid Calling Cards	1,	50,000	175,000		200,000			750,000	500,000	500,000	500,000	1,500,000	500,000	500,000	500,000	3,975,000		500,000	500,000 180,000	1,500,000	180,000	500,000 180,000	500,000 187,500	547,500	187 500	187.500	187.500	562,500	210,000	217 500	221.250	2,287,50
VIPin - personalized prep	and pin	2,500	6,250		10,000	24,750	24,750	59,500	36,000	36,000	45,500	117,500	117,000	117,000	123,500	643,250	172,500	176,250	1	528,750 19,250	1,750	8.750	8.750	19,250	1,750	8.750	8,750	19.250	1.750	8,750	8,750	77,00
Broker Services		1,750	5,000		6,750	8,750	8,750	24,250	1,750	8,750 3,500	8,750 3.500	19,250	1,750 5.000	8,750 5,000	8,750 5,000	69,600	1,750 5.000	8,750 5,000	8,750 5,000	15,000	5.000	5,000	5,000	15,000	5,000	5,000	5,000	15,000	5.000	5.000	5,000	60,00
Consulting Services Switch Services		1.000	1.000		2,500	2,500 1,000	2,500 1,000	7,500 3,000	2,500	2,500	2,500	7.500	2,500	2,500	2,500	33,800 20,000	2.500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7.500	3,000	3.000	3,000	31,60
Design services		300	300		500	1.000	1,000	2,500	300	300	300	900	300	300	300	4.900	300	300	300	900	300	300	300	900	300	300	300	900	300	300	300	3,60
Other type of services		600	1.500		1.000	2.000	2.000	5,000	600	600	600	1,800	600	600	600	10,700	600	600	600	1.890	600	600	600	1.800	600	600	600	1,800	600	600	600	7,20
Total Income	+	56,650	189,850		221,750	290,000	340.000	851,750	544,150		561,150	1.656.950		634,150	640,650	4,657,160		693,400	697,150	2.073,200	690,150	697,150	704,650	2,091,950	647,650	854,650	854,650	2,556,950	970,650	985,150	988,900	9,686,80
- Cas income	<del>                                     </del>	30,030	100,000	210,000	22.1,700	200,000	540,000	601,100	011,100	55.,050	551,155	1,000,000	527,100				,	200,100				********	10.00									
Expenses	1			1							1								1 1			T	-									
Design expenses	450	1,200	1,500	3,150	1,500	1,500	1,500	4,500	1,500	1,500	1,500	4,500	1,500	1,500	1,500	16,650	1,500	1,500	1,500	4,500	1,500	1,500	1,500	4,500	1,500	1,500	1,500	4,500	1,500	1,500	1,500	18,000
Software	1,500	500	300	2,300	300	300	300	900	300	300	300	900	300	300	300	5,000	300	300	300	900	300	300	300	900	300	300	300	900	300	300	300	3,600
Professional fees - web de	800	300	300	1,400	300	300	1,000	1,600	300	300	1,000	1,600	300	300	1,000	6,200	300	300	1,000	1,600	300	300	1,000	1,600	300	300	1,000	1,600	300	300	1,000	
Printing prepaid calling ca	ards	1,920	1,920	3,840	1,920	3,840	3,840	9,600	3,840	3,840	3,840	11,520	1,920	3,840	3,840	34,560	1,920	3,840	3,840	9,600	1,920	3,840	3,840	9,600	1,920	3,840	3,840	9,600	1,920	3,840	3,840	
Printing promotional mate	mal	880	880	1,760	1,600	1,600	1,600	4,800	1,600	1,600	1,600	4,800	1,600	1,600	1,600	16,160	1,600	1,600	1,600	4,800	1,600	1,600	1,600	4,600	1,600	1,600	1,600	4,800	1,600	1,600	1,600	
Printing advertising	Į	1,400	1,400	2,800	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	2,500	2,500	2,500	25,300	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	2,500	2,500	2,500	
Advertising	L	2,000	2,000	4,000	2,000	2,000	3,000	7,000	3,000	3,000	3,000	9,000	3,000	3,000	3,000	29,000	3,000	3,000	3,000	9,000	3,000	3,000	3,000	9,000	3,000	3,000	3,000	9,000	3,000	3,000	3,000	
Distributor comissions	-	16,500	57,750	74,250	66,000	82,500	99,000	247,500	165,000	165,000	165,000	495,000	165,000	165,000	165,000	1,311,750	165,000	165,000	165,000	495,000	165,000	165,000	165,000	495,000	214,500	214,500	214,500	643,500	247,500	247,500	247,500	
Professional fees	J		2,500	2,500	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	2,500	2,500	2,500	25,000	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	2,500	2,500	2,500	7,500	2,500	2,500	2,500	
Federal Tax		1,700	5,696	7,395	6,653	B,700	10,200	25,553	16,325	16,550	16,835	49,709	18,815	19,025	19,220	139,715	20,480	20,802	20,915	62,196	20,705	20,915	21,140	62,759	25,430	25,640	25,640	76,709	29,120	29,555	29,667 582,750	290,004 5,692,500
Termination	1	31,500	108,750	140,250	126,000	164,850	194,850	485,700	321,600	321,600	327,300	970,500	370,200	370,200	374,100	2,710,950	403,500	405,750	408,000	1,217,250	408,000	408,000	412,500	1,228,500	502,500	502,500	502,500	1,507,500	576,000	580,500 7,500	7,500	
Telephone services		500	1,750	2,250	2,000	2,500	3,000	7,500	5,000	5,000	5,000	15,000	5,000	5,000	5,000	39,760	5,000	5,000	5,000	15,000	5,000	5,000	5,000	15,000	6,500	6,500	6,500	19,500_	7,500 500	500	500	
Consultants	500	500	500	1,500	500	500	500	1,500	500 400	500	500	1,500	500	500	500	6,000	500	500	500	1,500	500	500 400	500 400	1,500	500	500 400	500 400	1,500	400	400	400	
Entertainment	50	400	400	850	400	400	400	1,200		400	400	1,200	400	400 150	400	4,450	400	400	400	1,200	400			1,200	400	150	150	450	150	150	150	
lasuranas	200	150 200	150		150	150 200	150	600	150	150 200	150 200	450 600	150	200	150	1,700	150	150	150	450 600	150 200	150	150 200	450 600	150 200	200	200	600	200	200	200	
Insurance Automobile expenses	200		450		450	450	450	1,350	450	450	450	1,350	200 450	450	200 450	2,400 4,500	200 450	200 450	200 450	1,350	450	450	450	1,350	450	450	450	1,350	450	450	450	
Miscellaneous	200	200	50		50	50	50	150	50	50	50	150	50	50	50	900	50	50	50	150	50	50	50	150	50	50	50	150	50	50	50	
Office Supplies	1 200	250	250		250	250	250	750	250	250	250	750	250	250	250	2,750	250	250	250	750	250	250	250	750	250	250	250	750	250	250	250	3,000
Travel Expense	1,000	1.000	2.000		2,000	2.000	2.000	6.000	2,500	2,500	2,500	7.500	2.500	2.500	2.500	25,000	2.500	2.500	2.500	7,500	2.500	2.500	2.500	7.500	2,500	2.500	2.500	7,500	2,500	2,500	2,500	30,000
Marketing	.,	1.000	2.500		2.000	2.000	2.000	6,000	2.500	3.000	3.000	8,500	2,500	3,000	3.000	26,500	2,500	3,000	3,000	8,500	2,500	3.000	3,000	8,500	2,500	3.000	3,000	8,500	2,500	3,000	3,000	34,000
Other		1,000	1,000	2,000	1,000	1,000	1,000	3,000	3,500	3,500	3,500	10,500	3,500	3,500	3,500	26,000	3,500	3,500	3,500	10,500	3,500	3,500	3,500	10,500	3,500	3,500	3,500	10,500	3,500	3,500	3,500	
otal Expenses	4,750	63,100	192,246	260,095	220,273	280,090	330,290	830,653	533,965	534,690	541,375	1,610,029	583,135	585,765	590,660	4,460,235	618,100	623,092	626,155	1,667,346	622,825	625,455	630,880	1,879,159	773,050	775,660	776,380	2,325,109	884,240	691,595	894,657	8,742,104
ET PROFIT AND LOSS PRE T	(4,750)	(6,450)	(2,396)	(13,595)	1,478	9,910	9,710	21,098	10,186	16,961	19,776	46,922	44,016	48,366	50,091	196,916	64,551	70,308	70,996	205,854	67,326	71,696	73,771	212,792	74,601	78,971	78,271	231,842	86,411	93,556	94,243	924,696
																										_				7		
ASH FLOW ANALYSIS	1				L														1 1			1		1 . 1					L [			
otal Income	<u> </u>	56,650	189,850	246,500	221,750	290,000	340,000	851,750	544,150	551,650	561,150	1,656,950	627,150	634,150	640,650	4,657,150	682,650	693,400	697,150	2,073,200	690,150	697,150	704,650	2,091,950	847,650	854,650	854,650	2,556,950	970,650	985,150	988,900	
otal Expenses	4,750	63,100	192,246	260,095	220,273	280,090	330,290	830,653	533,965	534,690	541,375	1,610,029	583,135	585,765	590,560	4,460,235	618,100	623,092	626,155	1,867,346	622,825	625,455	630,880	1,879,159	773,050	775,680	776,380	2,325,109	884,240	891,595	894,657	
repaid Expenses	7,369	7,369	7,369	7,369	7,369	7,369	7,369	7,369	7,369	7,369	7,369	7,369	7,369	7,369	7,369	44,217	7,369	7,369	7,369	7,369	7,369	7,369	7,369	7,369	7,369	7,369	7,369	7,369	7,369	7,369	7,369	
Cash Position	(4,750)	(6,450)	(2,396)		1,478	9,910	9,710		10,186	16,961	19,776		44,016	48,386	50,091		64,551	70,308	70,996		67,326	71,696	73,771	ļ	74,601	78,971	78,271		86,411	93,556	94,243	
ash in Bank	15,000	(625)	(625)		(625)	(625)	(625)		(625)	(625)	(625)		(625)	(625)	(625)		(625)	(625)	(625)		(625)	(625)	(625)		(625)	(625)	(625)		(625)	(625)	(625)	
ummulative Cash Position	10,250	3,176	155	155	1,008	10,293	19,378	19,378	28,938	45,274	64,424	64,424	107,815	155,575	205,041	205,041	268,968	338,649	409,020	409,020	475,720	546,791	619,936	619,936	693,912	772,257	849,903	849,903	935,688	1,028,619	1,122,237	1,122,23