

Docket No. 030851-TP
Rebuttal Testimony of Joseph Gillan
On behalf of the Florida Competitive Carriers Association

030852-TP

SBC Telecom

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Q. The challenging ILECs each claim that SBC Telecom is actively providing mass market services. Is this correct?

A. No. Based on the information that I have reviewed concerning SBC Telecom, the Commission should not consider SBC Telecom to be actively providing analog POTS services to the mass market in Florida. The data provided by Verizon indicates that SBC Telecom has less than [REDACTED] in its territory, while BellSouth data indicates even fewer.

In addition to this data, it is useful for the Commission to consider the circumstances that led to SBC Telecom's "entry" into the Florida market. SBC Telecom is a wholly-owned subsidiary of SBC Communications that was formed in the fall of 1999 as a condition of SBC's merger agreement with Ameritech. As a part its merger approval, SBC made specific commitments to provide local telephone services in 30 markets outside of its 13-state region, including Florida. Specifically, SBC agreed to do the following in those out-of region markets:

- * Install a local telephone company exchange switch;
- * Provide facilities-based local exchange service to at least one unaffiliated business customer or one non-employee residential

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