

ORIGINAL

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APPLICATION

COMMISSION CLERK

1. This is an application for (check one):

Original certificate (new company).

() Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.

() Approval of assignment of existing certificate: Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.

() Approval of transfer of control: Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

SKYWAY TELECOM, INC

3. Name under which the applicant will do business (fictitious name, etc.):

SAME

4. Official mailing address (including street name & number, post office box, city, state, zip code):

1800 SECOND STREET
SUITE 881
SARASOTA, FL 34236

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward deposit information to Records.

Initials of person who forwarded check

John

04 MAY 25 AM 8 55

RECORDS CENTER

DOCUMENT NUMBER-DATE

05940 MAY 25 04

FPSC-COMMISSION CLERK

5. Florida address (including street name & number, post office box, city, state, zip code):

SAME

6. Structure of organization:

- | | |
|--|---|
| <input type="checkbox"/> Individual | <input checked="" type="checkbox"/> Corporation |
| <input type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership |
| <input type="checkbox"/> General Partnership | <input type="checkbox"/> Limited Partnership |
| <input type="checkbox"/> Other _____ | |

7. If individual, provide:

Name: _____

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ Fax No.: _____

Internet E-Mail Address: _____

Internet Website Address: _____

8. If incorporated in Florida, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State corporate registration number:

04000077047

9. **If foreign corporation**, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State corporate registration number:

10. **If using fictitious name-d/b/a**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

(a) The Florida Secretary of State fictitious name registration number:

11. **If a limited liability partnership**, provide proof of registration to operate in Florida:

(a) The Florida Secretary of State registration number:

12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name: _____

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ Fax No.: _____

Internet E-Mail Address: _____

Internet Website Address: _____

13. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.

(a) The Florida registration number: _____

14. Provide **F.E.I. Number**(if applicable): _____

15. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Provide explanation.

No

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

EAGLE TELECOMMUNICATIONS - PRESIDENT

16. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name: MIKE RAY
Title: PRESIDENT
Address: 1800 SECOND STREET SUITE 881
City/State/Zip: SARASOTA FL 34236
Telephone No.: 727 289-6800 x207 Fax No.: 727 828-0078
Internet E-Mail Address: MIKE@SCG.US
Internet Website Address: _____

(b) Official point of contact for the ongoing operations of the company:

Name: SAME AS (A)
Title: _____
Address: _____
City/State/Zip: _____
Telephone No.: _____ Fax No.: _____
Internet E-Mail Address: _____
Internet Website Address: _____

(c) Complaints/Inquiries from customers:

Name: SAME AS (A)
Title: _____
Address: _____
City/State/Zip: _____
Telephone No.: _____ Fax No.: _____
Internet E-Mail Address: _____
Internet Website Address: _____

17. List the states in which the applicant:

(a) has operated as an alternative local exchange company.

FLORIDA (SEPERATE COMPANY)

(b) has applications pending to be certificated as an alternative local exchange company.

N/A

(c) is certificated to operate as an alternative local exchange company.

N/A

(d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

N/A

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

N/A

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

N/A

18. Submit the following:

A. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

B. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

C. Financial capability.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet:
2. income statement: and
3. statement of retained earnings.

NOTE: *This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*

Further, the following (which includes supporting documentation) should be provided:

1. **written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. **written explanation** that the applicant has sufficient financial capability to maintain the requested service.
3. **written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.

THIS PAGE MUST BE COMPLETED AND SIGNED

APPLICANT ACKNOWLEDGMENT STATEMENT

- 1. REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- 2. APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY OFFICIAL:

R. MICHAEL RAY

Print Name

PRESIDENT

Title

727 289-6800 x207

Telephone No.



Signature

05 10 04

Date

727 302-8978

Fax No.

Address:

1800 SECOND ~~AVE~~ STREET

SUITE 881

SARASOTA, FL 34236

THIS PAGE MUST BE COMPLETED AND SIGNED

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:

R. MICHAEL RAY

Print Name



Signature

PRESIDENT

Title

05 10 04

Date

727 289-6800 x207

Telephone No.

727 302-8978

Fax No.

Address: 1800 SECOND STREET

SUITE 881

SARASOTA, FL 34236

Robert Michael Ray
6824 283rd Street East
Myakka City, FL 34251

Employment History

Eagle Telecommunications, Inc. **Term: March 2002 - Present**
St. Petersburg, FL **Position: President**

As a founding principal of Eagle Telecom, I am responsible for all technical aspects of running a medium-sized Alternative Local Exchange Carrier company. I supervise the technical staff, and personally designed Eagle's entire telecommunications network, including interconnection with other carriers and emergency services. I created an Operations Support System to manage all of the information flow within the company including everything from service tickets to subscriber billing. I specified and purchased our Class 5 telecom switch and all other equipment, and managed the installation and operation of same.

Systems Consulting Group **Term: September 1992 - Present**
St. Petersburg, FL **Position: President/CEO**

As President and Founder of SCG, I am responsible for development of new technologies and new uses for existing technologies to provide unique and innovative automation solutions for small to medium sized businesses. SCG provides many forms of business technology solutions including computer systems, network engineering, printers, power protection, internet services (through our subsidiary, Tampa Bay Connect), application services, custom software development, web site services as well as advanced communications services. We also sell and service Communications Server based business phone systems as an authorized AltiGen Communications dealer. I manage the day to day operations of the company, and interact directly with all customers to ensure proper implementation of our solutions and customer satisfaction. The market niche that I have pursued is to be the single-source technology solutions provider for small to medium sized businesses.

Showtime Video **Term: 1990-1992**
Houston, TX **Position: Information Technology Manager**

As IT manager for this chain of 20 video rental stores in the Houston area, I was responsible for ensuring that all Point-of-Sale systems were properly maintained and operating, performing routine tasks such as backups and upgrades to the system, and maintaining enterprise-wide inventory systems. The chain went out of business in 1992 as rival Blockbuster opened stores near all of their locations. One store was still operating when my employment was terminated.

**AstroWorld (Six Flags Corp.)
Houston, TX**

Term: 1988-1990

Position: Electronics Technician

My employment at AstroWorld was originally a summer job as a ride operator, after which I was promoted to electronics technician where I worked through the vocational co-op program at my high school in conjunction with my electronics career track there. As an electronics technician, my duties were to maintain amusement electronics at this popular theme park which included video arcade games, pinball machines, remote control vehicles, shooting gallery equipment and more.

Education

Pacific Coast University

Masters of Business Administration Degree

I earned my Masters Degree in 1999 through correspondence

Estonian-American Business College

Bachelor of Science Degree

I earned the remaining credits toward my Bachelor's Degree by correspondence in 1997

San Jacinto College-South

Various

I began a degree track toward a Bachelor of Science Degree by attending classes part-time from 1992-1993. I decided that I was unable to achieve both my education and career goals at the same time and did not complete the degree in favor of operating my new company, Systems Consulting Group.

John H. Reagan High School for Computer Technology

This public school magnet program offered a Computer Maintenance Technology career track which I pursued from 1985-1989. In addition to the usual high school curricula, I completed the four year CMT program as well as some computer programming courses and a vocational program which allowed me to acquire on-the-job experience in the field as part of my education.

Professional Certifications

Novell Certified Network Engineer

AltiGen Certified Telephony Engineer

Hewlett-Packard Certified Systems Engineer

Member, National Emergency Number Association (NENA)

SkyWay Telecom Inc.

Summary Balance Sheet

As of 5.15.04

Assets

Startup cash investment	\$20,000.00
Prepaid lease	<u>2,250.00</u>
Total	22,250.00
