

Kay Flynn

(040000)

**From:** Judy Gardiner [judygardiner@southernlightfiber.com]  
**Sent:** Tuesday, July 06, 2004 3:45 PM  
**To:** Filings@psc.state.fl.us  
**Subject:** CLEC Data

**ORIGINAL**

CLEC Data Request and copy if CLEC Data Tables are filed on behalf of Southern Light, LLC, 618 Azalea Rd., Mobile, AL, 36609.

Contact: Paul Bullington, CFO pbullington@southernlightfiber.com or Eric Daniels, COO, 251-662-1170 edaniels@southernlightfiber.com.

Document Prepared by: Judy Gardiner, judygardiner@southernlightfiber.com 251-662-1545.

Attached: 6 pages CLEC Data Request Document filled in with information for 2003-2004  
Attached: Copy of CLEC Data Tables 1 Sheet, Table 2. Tables 1 and 3 are not applicable to Southern Light, LLC

Provisioning Manager  
Ofc 1-251-662-1545  
Fax 1-251-662-1297

- CMP \_\_\_\_\_
- COM \_\_\_\_\_
- CTR \_\_\_\_\_
- ECR \_\_\_\_\_
- GCL \_\_\_\_\_
- OPC \_\_\_\_\_
- MMS \_\_\_\_\_
- RCA \_\_\_\_\_
- SCR \_\_\_\_\_
- SEC   1
- OTH \_\_\_\_\_

DOCUMENT NUMBER-DATE  
07363 JUL -6 3  
FPSC-COMMISSION CLERK

7/6/2004

2004 Competitive Local Exchange Carrier (CLEC) Data Request  
(Due by July 15, 2004)

Legal Company Name: Southern Light, LLC

D/B/A: \_\_\_\_\_

FPSC Company Code (e.g.,TX000): TX-610

Contact Name & Title: Paul Bullington, CFO

Telephone Number: 251-662-1170

E-mail Address: pbullington@southernlightfiber.com

Stock Symbol (if company is publicly traded): N/A

1. If you are providing local service in Florida please complete the attached Tables 1-3.  
N/A

2. Please indicate which of the following services your company provides. Select all that apply.

- |   |  |
|---|--|
| <input type="checkbox"/> Local telephone service                | <input type="checkbox"/> Paging service                              |
| <input checked="" type="checkbox"/> Private line/special access | <input type="checkbox"/> Prepaid service                             |
| <input checked="" type="checkbox"/> Wholesale loops             | <input type="checkbox"/> VoIP  |
| <input checked="" type="checkbox"/> Wholesale transport         | <input type="checkbox"/> <b>Cable television</b>                     |
| <input checked="" type="checkbox"/> Interexchange service       | <input type="checkbox"/> <b>Satellite Television</b>                 |
| <input type="checkbox"/> Cellular service                       | <input checked="" type="checkbox"/> <b>Broadband Internet Access</b> |

3. If your company provides **pre-paid** local telephone service, is this is the only service you currently provide in Florida? N/A

4. Please complete the table on the following page showing the different bundles that you offer by marking the services you offer along with the price and take rate (the percentage of customers that subscribe to the corresponding package) for residential and business customers. N/A

		Local	Long Distance	Broadband	Wireless	Video Service	Price	Take Rate
<b>Residential Packages</b>	Example	X	X			X	\$69.99	35%
	Package 1							
	Package 2							
	Package 3							
	Package 4							
	Package 5							
	Package 6							
	Package 7							
	Package 8							
	Package 9							
	Package 10							
	Package 11							
	Package 12							
	Package 13							
	Package 14							
	Package 15							
<b>Business Packages</b>	Example	X	X	X			\$89.99	25%
	Package 1							
	Package 2							
	Package 3							
	Package 4							
	Package 5							
	Package 6							
	Package 7							
	Package 8							
	Package 9							
	Package 10							
	Package 11							
	Package 12							
	Package 13							
	Package 14							
	Package 15							

- (a.) Please indicate below what vertical services are available in the bundles you offer.

3-way calling	_____
Caller ID w/ name	_____
Call Hunt	_____
Call Waiting	_____
☛ Voice Mail	_____
Call Transfer	_____
Caller ID Block	_____
Repeat Dialing	_____
Call Return	_____
Call Waiting w/ Caller ID	_____
Line Guard	_____
Other (Specify)	_____

- (b.) How many of the above services are included in a bundle?
- (c.) Are these bundles offered in all areas where you provide service? If not, why not and do you intend to offer them in the future?

5. Indicate below whether you are offering or providing VoIP service to end-user customers in Florida? For purposes of this question, VoIP service is defined as IP-based voice service provided over a digital connection. VoIP calls under this definition may or may not terminate on the PSTN.

Not offering VoIP service in Florida.  
 Offering business VoIP services.  
 Offering residential VoIP services.

If you are offering or providing residential or business VoIP service in Florida:

- (a.) List the locations in Florida where you are offering VoIP service. If you roll out service by MSA, list the MSAs; if rolled out by exchange, list the exchanges, etc.
- (b.) Provide residential price(s) for VoIP service.
- (c.) Provide small business price(s) for VoIP service.
- (d.) List all call features included with the service, e.g., call forwarding, caller ID, voice mail, etc.
- (e.) Check all that apply to your VoIP service:
- Offer wireless VoIP service.  
 Offer wireline VoIP service.

- 911 (Location information not provided automatically to PSAP).
- E911 (Location information provided automatically to PSAP).
- CALEA (Communications Assistance for Law Enforcement Act).
- Telephone Relay Service.
- Power Backup (If so, identify time duration below, e.g., 4 hours, 8 hours).
- Time duration of power backup (in hours).
- Directory Assistance.
- Operator Services.
- Equal Access to long distance providers.
- Local Number Portability.
- Local Calling.
- Long Distance Calling.
- International Calling.
- Contribute to Universal Service Fund.
- Require VoIP subscriber to also purchase Broadband service.
- Offered as primary line service.
- Offered as secondary line service only.
- Interconnected with PSTN.
- Peer-to-Peer only (no interconnection with PSTN).
- Use of public Internet.
- Use of private IP network.
- Call uptime 99.999%.
- Use of numbers from the North American Numbering Plan Administrator.

6. If you are not offering or providing VoIP service to end-user customers in Florida, do you anticipate doing so? If yes, identify rollout month/year. We have no plans to offer this service. Our customers are CLECs and other service providers who do offer this service. We provide the backbone and access services.

7. Broadband Internet Access.

(a.) With this data, we are interested in reporting on an aggregate statewide rather than a per company basis.

- Provide the total number of **residential** lines and wireless channels over which you or an affiliate are providing broadband service in Florida.

          0          

- Provide the total number of **small business** lines and wireless channels over which you or an affiliate are providing broadband service in Florida. see below

- Provide the total number of **residential and small business** lines and wireless channels over which you or an affiliate are providing broadband service in Florida. We currently have 7 Broadband Internet Customers utilizing 7 internet pipes totaling 27 MBS of internet access.

(b.) What types of broadband connection(s) do you provide?

- DSL
- cable modem
- satellite
- fixed wireless
- mobile wireless
- Wi-Fi
- Broadband over power line
- Other (Specify) 1-1000 Meg over Fiber OC-X rings

(c.) How do you provision broadband services? Check all that apply.

- Over own facilities
- Over UNE loops
- Over resold facilities (ILEC)
- Over resold facilities (non-ILEC)
- Over loops or channels obtained from unaffiliated entities (non- ILEC)
- Through line splitting agreements

(d.) Please fill out the following table providing the downstream and upstream data transfer rates and the monthly price for each tier of broadband service you offer.

Residential	1 Meg	1 Meg	\$ 400.00
	Per Meg Additional		\$ 400.00
Business	1 Meg	1 Meg	\$ 400.00
	Up to 1000 Meg	Up to 1000 Meg	\$ 400. per MEG
	In 1 Meg increments	In 1 Meg increments	Discounts ICB

8. Have you experienced any significant barriers in entering Florida's local exchange markets? Please list and describe any major obstacles or barriers encountered that you believe may be impeding the growth of local competition in the state, along with any suggestions as to how to remove such obstacles. BellSouth have been extraordinarily slow in responding to pole attachment requests. This has caused major delays in building facilities for local competition. Time frames are from 120 to 150 days from application to approval. Our pole attachment agreement calls for 45 days to receive a response to a request. Very few customers are willing to wait that length of time for service. Initially we had the same problems with Gulf Power, but conditions have gotten much better with them.

9. Please provide any additional general comments or information you believe will assist staff in evaluating and reporting on the development of local exchange competition in Florida. The municipalities and government agencies we work with for permitting and licensing in Florida have been very helpful. We have encountered very few delays or hardships from dealing with these entities.
10. As of December 31, 2003, how much money (in thousands of dollars) have you invested in your network serving Florida customers? We have spent approximately \$750K in new investments in the past year. Overall, Southern Light has spent \$ 2.5 Million in Florida on fiber optic network infrastructure and equipment.
11. Are you currently operating under Chapter 7 or Chapter 11 protection? No
12. If your company filed a Form 477 with the Federal Communications Commission in March 2004, please enclose a copy of the completed form with your response to this data request. (NOTE: This form only applies to CLECs with a minimum of 10,000 access lines.) N/A
13. Following the D.C. Circuit's decision, the FCC called for ILECs and CLECs to negotiate.
  - (a) Are you currently in negotiations with any ILECs? Yes
  - (b) If so, with which carriers? BellSouth
  - (c) Are the negotiations national or Florida-only? FL, AL, MS, LA
  - (d) Have you reached agreement with one or more carriers? No
14. If so, please provide the name(s) of the carrier(s) and when you expect to file your agreement(s) with the Florida Commission. If you do not intend to file your agreement(s), explain why. We are renegotiating our Interconnection agreement with BellSouth. However, there are issues concerning local T1/DS1 non-availability in the new agreement, that the FCC and CLECs throughout the region are questioning. We do not have a definite filing date at this time, but hope to have these issues resolved and the new agreement filed with the FLPSC by 4Q2004

FLORIDA PUBLIC SERVICE COMMISSION

2004 CLEC Data Request TABLE-2

(Data as of May 31, 2004)

Company Name: Southern Light, LLC

Company Code\*: TX610

\* Your CLEC Company code is shown on the label affixed to the envelope in which this was mailed and on the cover letter.

**CLEC TABLE-2: DIGITAL ACCESS LINE COUNTS (not VGEs)**  
**DO NOT INCLUDE UNE-P, RESOLD LINES, OR PRIVATE LINES IN THIS TABLE**

1	2	3	4
Exchange	Res or Bus	Line Type	Total Lines
Pensacola	Bus	OC-3	4
Pensacola	Bus	OC-12	1
Pensacola	Bus	10 MBS BrdBnd Internet Access	2
Pensacola	Bus	3 MBS BIA	2
Pensacola	Bus	2 MBS BIA	2
Pensacola	Bus	1 MBS BIA	1
Pensacola	Bus	6 MBS BIA	1
Pensacola	Bus	DS1	17
Pensacola	Bus	DS3	1

**NOTES/INSTRUCTIONS FOR COMPLETING TABLE-2:**

A. The purpose of this table is to obtain a breakdown of digital access lines (reported in Table-1) by line type and actual line counts, not VGEs. **Do not include lines or channels, such as private lines, that are not connected to a switch.**

B. Each field must be populated. All entries must be made without quotation marks.

**TABLE COLUMN INSTRUCTIONS:**

Column 1. List exchanges in alphabetical order.

Column 2. Enter the abbreviation Res for Residential lines or Bus for Business lines. **Each service type must be entered in separate rows.**

Column 3. Enter Line Type as ISDN-BRI, ISDN-PRI, DS1, DS3, OC1, OC3, OCn (Identify value of n), VOB (If you are providing voice over broadband service), etc. **Each type be entered in separate rows.**

Column 4. Enter actual line count total, not VGEs, in the Total Lines column without duplication. EXAMPLE: Enter 1 for 1 DS1, 2 for 2 DS3s, etc. **Each actual line count total must be entered in separate rows.**