

REDACTED

2004 Competitive Local Exchange Carrier (CLEC) Data Request
(Due by July 15, 2004)

undocketed

Legal Company Name: Lightyear Network Solutions, LLC

D/B/A: _____

FPSC Company Code (e.g.,TX000): _____

Contact Name & Title: Kevin Shady, Vice President – Local

Telephone Number: 502-253-1529

E-mail Address: 502-515-4134

Stock Symbol (if company is publicly traded): Private company

1. If you are providing local service in Florida please complete the attached Tables 1-3.
2. Please indicate which of the following services your company provides. Select all that apply.

- | | |
|-------------------------------------------------------------|----------------------------------------------------|
| <input checked="" type="checkbox"/> Local telephone service | <input type="checkbox"/> Paging service |
| <input type="checkbox"/> Private line/special access | <input type="checkbox"/> Prepaid service |
| <input type="checkbox"/> Wholesale loops | <input type="checkbox"/> VoIP |
| <input type="checkbox"/> Wholesale transport | <input type="checkbox"/> Cable television |
| <input checked="" type="checkbox"/> Interexchange service | <input type="checkbox"/> Satellite Television |
| <input type="checkbox"/> Cellular service | <input type="checkbox"/> Broadband Internet Access |

3. If your company provides **pre-paid** local telephone service, is this is the only service you currently provide in Florida?

Not applicable

4. Please complete the table on the following page showing the different bundles that you offer by marking the services you offer along with the price and take rate (the percentage of customers that subscribe to the corresponding package) for residential and business customers.

		Local	Long Distance	Broadband	Wireless	Video Service	Price	Take Rate
Residential Packages	Example	[REDACTED]						
	Package 1	[REDACTED]						
	Package 2	[REDACTED]						
	Package 3							
	Package 4							
	Package 5							
	Package 6							
	Package 7							
	Package 8							
	Package 9							
	Package 10							
	Package 11							
	Package 12							
	Package 13							
	Package 14							
Package 15								
Business Packages	Example	[REDACTED]						
	Package 1	[REDACTED]						
	Package 2	[REDACTED]						
	Package 3							
	Package 4							
	Package 5							
	Package 6							
	Package 7							
	Package 8							
	Package 9							
	Package 10							
	Package 11							
	Package 12							
	Package 13							
	Package 14							
Package 15								

- (a.) Please indicate below what vertical services are available in the bundles you offer.

[REDACTED]

- (b.) How many of the above services are included in a bundle?

[REDACTED]

- (c.) Are these bundles offered in all areas where you provide service? If not, why not and do you intend to offer them in the future?

[REDACTED]

5. Indicate below whether you are offering or providing VoIP service to end-user customers in Florida? For purposes of this question, VoIP service is defined as IP-based voice service provided over a digital connection. VoIP calls under this definition may or may not terminate on the PSTN.

- Not offering VoIP service in Florida.
 Offering business VoIP services.
 Offering residential VoIP services.

If you are offering or providing residential or business VoIP service in Florida:

- (a.) List the locations in Florida where you are offering VoIP service. If you roll out service by MSA, list the MSAs; if rolled out by exchange, list the exchanges, etc.
- (b.) Provide residential price(s) for VoIP service.
- (c.) Provide small business price(s) for VoIP service.

(d.) List all call features included with the service, e.g., call forwarding, caller ID, voice mail, etc.

(e.) Check all that apply to your VoIP service:

- Offer wireless VoIP service.
- Offer wireline VoIP service.
- 911 (Location information not provided automatically to PSAP).
- E911 (Location information provided automatically to PSAP).
- CALEA (Communications Assistance for Law Enforcement Act).
- Telephone Relay Service.
- Power Backup (If so, identify time duration below, e.g., 4 hours, 8 hours).
- Time duration of power backup (in hours).
- Directory Assistance.
- Operator Services.
- Equal Access to long distance providers.
- Local Number Portability.
- Local Calling.
- Long Distance Calling.
- International Calling.
- Contribute to Universal Service Fund.
- Require VoIP subscriber to also purchase Broadband service.
- Offered as primary line service.
- Offered as secondary line service only.
- Interconnected with PSTN.
- Peer-to-Peer only (no interconnection with PSTN).
- Use of public Internet.
- Use of private IP network.
- Call uptime 99.999%.
- Use of numbers from the North American Numbering Plan Administrator.

6. If you are not offering or providing VoIP service to end-user customers in Florida, do you anticipate doing so? If yes, identify rollout month/year.

Yes, September 2004

7. Broadband Internet Access.

(a.) With this data, we are interested in reporting on an aggregate statewide rather than a per company basis.

- Provide the total number of **residential** lines and wireless channels over which you or an affiliate are providing broadband service in Florida.



- Provide the total number of **small business** lines and wireless channels over which you or an affiliate are providing broadband service in Florida.

[REDACTED]

- Provide the total number of **residential and small business** lines and wireless channels over which you or an affiliate are providing broadband service in Florida.

[REDACTED]

(b.) What types of broadband connection(s) do you provide?

[REDACTED]

(c.) How do you provision bro

[REDACTED]

(d.) Please fill out the following table providing the downstream and upstream data transfer rates and the monthly price for each tier of broadband service you offer.

Broadband Service	Data Transfer Rate		\$ Price/month
	Downstream	Upstream	
[Redacted]	[Redacted]	[Redacted]	[Redacted]
[Redacted]	[Redacted]	[Redacted]	[Redacted]
[Redacted]	[Redacted]	[Redacted]	[Redacted]
[Redacted]	[Redacted]	[Redacted]	[Redacted]
[Redacted]	[Redacted]	[Redacted]	[Redacted]
[Redacted]	[Redacted]	[Redacted]	[Redacted]
[Redacted]	[Redacted]	[Redacted]	[Redacted]
[Redacted]	[Redacted]	[Redacted]	[Redacted]
[Redacted]	[Redacted]	[Redacted]	[Redacted]
[Redacted]	[Redacted]	[Redacted]	[Redacted]
[Redacted]	[Redacted]	[Redacted]	[Redacted]
[Redacted]	[Redacted]	[Redacted]	[Redacted]
[Redacted]	[Redacted]	[Redacted]	[Redacted]

8. Have you experienced any significant barriers in entering Florida's local exchange markets? Please list and describe any major obstacles or barriers encountered that you believe maybe impeding the growth of local competition in the state, along with any suggestions as to how to remove such obstacles.

The UNE-P rates in Sprint and Verizon areas are very high and place us in a non-competitive position with most residential and commercial users. Their rates really need to be more in line with the BellSouth rates. In addition, in Sprint areas, the additional charges for features also places us in a non-competitive position. We have not been able to offer DSL services over UNEP lines. This is changing in some areas with MCI and Covad becoming possibilities for select customers. BellSouth has not allowed us to offer their DSL product – not even at a resale discount like we can with Qwest in the western states.

If you really want to see local competition flourish, please help keep the wholesale rate increase to a minimal amount and just as importantly, get the three LECs to open up their broadband services to us.

9. Please provide any additional general comments or information you believe will assist staff in evaluating and reporting on the development of local exchange competition in Florida.

The wholesale price increase is certainly going to impact local competition regardless of what the FCC thinks and the LECs say about not increasing through the end of the year. I don't know what the staff can do about it now but any help to minimize it can only help to foster local competition. Lowering the UNE-loop (UNE-L) rates (how about a reduction of a dollar for dollar increase in UNE-p rates), which are state ordered, would be something that staff could recommend and would clearly help foster competition since it is clear that the LECs want to force our customers off their local networks.

10. As of December 31, 2003, how much money (in thousands of dollars) have you invested in your network serving Florida customers?



11. Are you currently operating under Chapter 7 or Chapter 11 protection?

No.

12. If your company filed a Form 477 with the Federal Communications Commission in March 2004, please enclose a copy of the completed form with your response to this data request. (NOTE: This form only applies to CLECs with a minimum of 10,000 access lines.)

Did not file a Form 477.

13. Following the D.C. Circuit's decision, the FCC called for ILECs and CLECs to negotiate.

(a.) Are you currently in negotiations with any ILECs?

Yes

(b) If so, with which carriers?

BellSouth, Sprint, Verizon, Qwest, SBC

(c) Are the negotiations national or Florida-only?

National

(d) Have you reached agreement with one or more carriers?

No. Other than Qwest, the ILECs have not really been very willing to really negotiate. It has pretty much been here's our offer and that's that. The increases that they have demanded will force us out of the local markets or raise our rates which will make our customers leave us.

14. If so, please provide the name(s) of the carrier(s) and when you expect to file your agreement(s) with the Florida Commission. If you do not intend to file your agreement(s), explain why.