

F	CC F	orm 477 I	ocal Competition and Broad	band Reporting	Cover Page - Na	me & C			nation			B NO: 3	060-0816
	Alf	filers must comp	lete Items 1 - 11 of this Cover Page	. File data as of: Dece	ember 31, 2003					DI	RAFT Pen	ding OME	3 Approval
	1. 2.	Filing status Company	Meet broadband, local competition Verizon Florida			Re	ease revieveminders:						13-E)
	3.	Indicate the ca	tegory that best describes the opera Wireline Local Exchange Carrier	ations covered by this filing	j.	1)	Ensure fill detection files via e	softw	are. File	rs are	encourag	ged to su	
	4.	Use the following	ort separate data for ILEC and non- ng drop-down box to indicate whethen non-ILEC operations.  ILEC operations	•	data	2)	If you are semi-ann form (which See remin	ual re	porting ponly for d	eriod,	do not us	e this pa	rticular:
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		If you selected	"not shown" above, then provide the	_		4)	If you hav Wireline O Technolog at 477INF	Compe gy Div	etition Bu vision at (	ıreau, (202) 4	Industry / 118-0940	Analysis : via e-ma	and ai <b>l</b>
2	6. 7.	State. Contact persor	Florida  (person who prepared the data co Ann D. Berkowitz	ntained below).		5)	You must an officer cover all f	subm of you	nit a Cert ur compa	ificatio	n Statem single st	ent signe atement	ed by may
O	8.	Contact persor phone e-mail	telephone number and e-mail addr 202-515-2539 aberkowitz@verizon.com	ess.		6)	If you required a public redacted.	ic ver	sion of th	ne forn ons se	n with suc ctions IV.	th informa B and IV	ation
	9.	Indicate wheth	er this is an original or revised filing. Original Filing			7)	Name you	o assi	ist you, c	omple	te this Co	ver Page	e to
	10.	10. Indicate whether you recessest non-disclosure of some or all of the information in this file because you believe that this information is privileged and confidential and public disclosure of such information would likely cause substantial harm to the competitive position of the filer Filer certifies that some data in this report is privileged and confidential					generate an "example" name, below. Replace the character "#" in this example name with a sequence number as specified in the instructions. This number should be "1" unless using "1" would cause you to submit more than one file with the identical file name.						
_	11.	Indicate if this	is a complete file or a redacted versi Complete version of file			Example	FLB#D03	Verizo	on Florida	XLS		†	
							CMP	COM	CTR	GCL	OPC	RCA	SEC

### Verizon Florida ILEC operations for Florida December 31, 2003

Complete Part I if you and all affiliates (including commonly controlled entities) provide 250 or more broadband lines or wireless channels in the state over your own facilities or over lines you provisioned as broadband. See instructions for definitions of "own facilities", "broadband", "end user", and "residential and small business".

If you provide data in Part I, you must provide in Part V a list containing the I broadband services reported herein. See instructions.

Data as of December 31, 2003

- A. Lines and wireless channels of broadband service that you provided over your own facilities, or over UNE loops or other lines and wireless channels that you obtained from other service providers and equipped as broadband, categorized by technology at the end-user location.
  - I 1. Asymmetric xDSL.
  - I 2. Other traditional wireline including symmetric xDSL.
  - I 3. Coaxial carrier systems including hybrid fiber-coaxial systems.
  - I 4. Optical carrier (fiber to the end user).
  - I 5. Satellite.
  - I 6. Terrestrial wireless fixed.
  - I 7. Terrestrial wireless mobile.
  - I 8. All other technologies, such as distribution over electric power lines.

Note: In Part I, report actual counts. Do not report voice-grade equivalent measures.

	(a)	Percentages of lines and wireless channels reported in (a)							
s ed	Total one-way and two-way (full) broadband lines and wireless channels	(b) % of (a) used by residential & small business customers	(c) % of (a) provided over your own facilities	(d) % of (a) provided (i.e. billed directly) to end users	(e) % of (a) providing customers greater than 200 kbps in both directions	(f) % of (a) providing customers greater than 2 mbps in both directions			
<b>i.</b>									

	orm 477 Local Competition and Broadband Reporting izon Florida ILEC operations for Florida December 31, 2003	Part II: Wireline	and Fixed Wireless Local	elephone		3 <b>NO</b> : 3060-0816 ding OMB Approva			
cha	nplete Part II if you and all affiliates (including commonly controlled enti nnels used for local exchange or exchange access service in the state. ice-grade equivalent lines", "residential and small business", "owned fac	See instructions for def	initions of "voice telephone se	nes or wireless rvice",	s voice-grade	e equivalent			
	ou provide data in Part II, you must provide in Part V a list containing the eline or fixed wireless voice grade services reported herein. See instruc		end-user locations in which y	ou provide th	e				
		(a)	Percentages of lines and wireless channels reported in (a)						
	a as of December 31, 2003  Voice telephone service provided to end users.	Total voice-grade equivalent lines and voice-grade equivalent wireless channels in service	(b) % of (a) used for residential & small business service	(c) % of (a) provided over your own facilities	(d) % of (a) provided over UNE loops	(e) % of (a) in ILEC COLO switching centers			
A.	II - 1. Total lines and channels you provided to end users.	iii service	service	racinties	Юорз	- Contens			
В.	Voice telephone service provided to other communications carriers, ca	stegorized by:							
υ.	<ul> <li>1I - 2. Lines and channels that you provided under a Total Service Resale arrangement. See instructions.</li> </ul>	ategorized by.							
	II - 3. Lines and channels you provided under other resale arrangements, such as resold Centrex.								
C.	UNE loops, special access lines, and those private lines that connect to carriers, categorized by:	(a) Total lines and wireless channels	Aar -		v.t.	- x··			
	<ul><li>II - 4. Lines and channels that you provided under a UNE loop arrangement, where you do not provide switching for the line.</li></ul>								
	II - 5. Lines and channels that you provided under a UNE loop arrangement, where you also provided switching for the line.								
	II - 6. Special access lines not provided as broadband and private lines that connect an end-user premises to a telecommunications common carrier and is not provided as broadband.								
	e de la companya del companya de la companya del companya de la c	of	ercentage of channels reporte facilities categorized by the to reless channel at the end-use	echnology use	ed over the fo ed in the part	llowing types of the line or			
D.	Total wireline voice-grade equivalent lines & fixed wireless voice-grade equivalent channels in service.		(f) Cable coaxial	(g) Wireless		(h) All other including raditional wireline			

w.'

### FCC Form 477 -- Local Competition and Broadband Reporting

Part III: Mobile Local Telephone

OMB NO: 3060-0816 DRAFT Pending OMB Approval

IVerizon Florida ILEC operations for Florida December 31, 2003

DRAFT Pending OMB Appr

Complete Part III if you and all affiliates (including commonly controlled entities) serve 10,000 or more mobile voice telephony subscribers in the state over your own facilities. See instructions for definitions of "mobile voice telephony subscribers" and "own facilities".

Data as of December 31, 2003

A. Mobile voice telephony subscribers in service and served over your own facilities.

III - 1. Cellular, PCS & other mobile telephony.

(b)

(a) Percentage of (a)

Network telephone provided

service (i.e. billed directly)

subscribers to end users

CC Form	OMB NO: 3060-0816			
Verizon	Florida IL	EC operations for Florida December 31, 2003		DRAFT Pending OMB Approval
		Space for comments or explanatory notes.		
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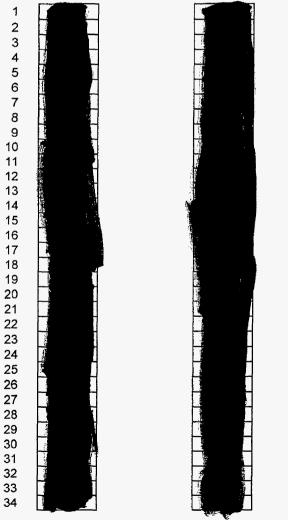
## IVerizon Florida ILEC operations for Florida December 31, 2003

Filers completing Part I or Part II must supply a list of 5-digit Zip Codes in which the filer has at least one customer. Do not provide customer counts by Zip Code.

Data as of December 31, 2003

V - 1. 5-digit Zip Codes in the state in which you provide service to end-user locations:

(a) (b)
Broadband Wireline & fixed wireless exchange telephone



# Verizon to Expand DSL Offerings With New, Higher-Speed Service and Voice-**Over-IP Package**

First-Quarter Record Sales of Verizon Online DSL Help Fuel DSL Industry Market-Share Growth

May 4, 2004

#### Media contacts:

Bobbi Henson, 214-789-6483 Briana Gowing, 972-718-6202

**NEW YORK** - Building on momentum from a record DSL sales quarter, Verizon will spur its home broadband growth by offering an additional higher-speed DSL service to consumers this summer and by developing new service packages that include residential voice-over-Internetprotocol (VoIP) services.

"We've created one of the best overall values in broadband today, with content, speed, and great service at a very affordable price," said Judy Verses, senior vice president marketing for Verizon's Retail Markets Group. "Our sales growth shows that when consumers in the mass market think about broadband, more and more often they're choosing DSL for their high-speed connection. And we're not stopping now."

Faster DSL speeds are coming this summer when Verizon Online plans to add a new, additional tier of consumer DSL service with a maximum connection speed of 3Mbps/768Kbps for qualified customers. In addition, when Verizon introduces its consumer VoIP service this quarter, the company will provide it to qualifying Verizon Online DSL customers at a discount.

"Fifty-one percent of Verizon's residential customers have purchased local calling in combination with either Verizon long-distance or Verizon DSL, or both," said Verses. "Our ability to offer customers a compelling array of local, longdistance, wireless, broadband and video services is unmatched by our cable competitors. Expanding our DSL service will allow us to offer even more innovative packages that include services like voice over IP."

Pricing for the higher-speed DSL service and VoIP package will be announced later. Verses said that, like all Verizon Online DSL offerings, pricing for these services will be highly competitive.

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This quarter Verizon Online will triple to 384Kbps the upstream speed of its basic DSL offering for qualifying customers. The price for this 1.5Mbps/384Kbps service will remain the same as the current 1.5Mbps/128Kbps service --\$34.95 a month for stand-alone service or \$29.95 a month when purchased as part of a package of local and longdistance calling services.

## **Verizon Helps Fuel DSL Market Share Growth**

A recent Pew Internet & American Life study shows that DSL now has a 42 percent share of the home broadband market, up from 28 percent in March 2003, and that more and more Internet-users are moving from dial-up to broadband. The study also shows that the number of DSL users at home has more than doubled since March 2003, while the number of home cable-modem users grew by less than one-quarter.

Last week, Verizon announced record sales for its Verizon Online DSL business with the addition of 345,000 new highspeed Internet customers in the first quarter of 2004, representing a 46 percent year-over-year growth rate. The company now has 2.7 million DSL lines in service.

Several Verizon Online initiatives during 2003 contributed to this growth. In May 2003, Verizon Online doubled the maximum connection speed of its entry-level DSL offering to 1.5Mbps/128Kbps while lowering the price of the up to 1.5Mbps service from \$59.95 a month to \$34.95 a month. At the same time, Verizon lowered the price of basic DSL service to \$29.95 a month when purchased as part of a package of Verizon local and long-distance calling services.

Also in May, Verizon launched its partnership with MSN and began offering its DSL customers the broadband-enabled content and services of MSN 8 at no additional charge. Today the MSN service has been upgraded to MSN Premium, which includes critical tools like firewalls, virus protection and parental controls.

Customer satisfaction has improved. The company

streamlined its do-it-vourself DSL installation kit, reducing the process to three steps and providing an online tutorial that takes customers through the process from start to finish. The company also continued to make improvements in service-provisioning and customer-care processes.

In 2003 Verizon also made DSL service available to 10 million more lines. Aggressive deployment of DSL in remote terminals allowed Verizon to provide service to more households in communities where Verizon central offices are already provisioned with DSL. In 2004, the company plans to make 7 million more of its lines capable of delivering the service.

A Dow 30 company, Verizon Communications (NYSE:VZ) is one of the world's leading providers of communications services, with approximately \$68 billion in annual revenues. Verizon companies are the largest providers of wireline and wireless communications in the United States. Verizon is also the largest directory publisher in the world, as measured by directory titles and circulation. Verizon's international presence includes wireline and wireless communications operations and investments, primarily in the Americas and Europe. For more information, visit www.verizon.com.

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DSL service generally is available to homes and offices located within approximately three miles of Verizon's local switching center or "central office." Some technical limitations may interfere with the ability of individual telephone lines to get DSL, even when the lines are within three miles of a DSL-equipped central office.

Downstream and upstream speeds describing Verizon Online's services are maximum connection speeds between the customer's computer and Verizon's DSL equipment. Actual connection speeds may vary from the maximum speeds and may be lower than the advertised line rate. Throughput (download and upload) speeds will be lower than connection speeds and vary based on the telephone line's condition and distance from Verizon's central office, home or office wiring and the server or router speed of sites visited on the Internet, among other factors.

The Pew Internet & American Life Project bears no responsibility for the interpretations presented or conclusions reached based on analysis of its data.

For more information, please visit <u>newscenter.verizon.com</u>.

June 14, 2004

# Phone Giants Are Projected to Dominate Internet Calls By KEN BELSON

As much as 30 percent of homes in the United States and Britain could subscribe to Internet-based phone services in the next three years if major telecommunications companies offer services similar in price and quality to traditional phone connections, according to a new survey by Mercer Management Consulting.

The findings, based on a poll of 1,000 consumers in the two countries to be released today, suggest that the market for low-priced Internet phone services will most likely be dominated by phone companies like AT&T and cable providers, and possibly local phone carriers, but not the new entrants that control much of the Internet market now.

"The companies with existing relationships with consumers have huge advantages," said Martin Kon, a consultant at Mercer and the author of the survey. "It's an uphill battle for the upstarts with no customer base."

While Internet calling, which sends voice calls as data packets over the Internet, is considerably cheaper than traditional calling, most consumers will not switch solely because of price, Mr. Kon said.

Reception and service, he noted, would have to be comparable to what conventional connections offer.

"People won't accept lower quality," Mr. Kon said. "I don't think Vonage or Skype," two young ventures that offer Internet calling, "will eat their lunch."

"Love them or hate them," he said, "the local phone companies are perceived as having better quality."

With nearly 200,000 subscribers, Vonage, which is based in Edison, N.J., is the market leader by a wide margin. But its share of the market has started to slip since AT&T introduced its Internet phone service, called CallVantage, in March.

Cable companies including <u>Cablevision</u>, Time Warner Cable and Cox have also entered the Internet phone market, and other telecommunications companies are preparing services as well. Vonage has worked to shake the perception that its service is only for technophiles and is unreliable and difficult to use.

Consumers can use the service without having to install software on computers or buying special phones. The company sells the adaptors needed to access its service in 5,000 retail outlets.

According to IDC, a market research firm, nearly 600,000 consumers in the United States are expected to subscribe to Internet calling services by the end of the year.