

ORIGINAL 040771-TX

RECEIVED-FPSC

\*\* FLORIDA PUBLIC SERVICE COMMISSION \*\*

07 JUL 22 AM 11:00

**DIVISION OF COMPETITIVE MARKETS AND ENFORCEMENT**  
**CERTIFICATION**

COMMISSION  
CLERK

**APPLICATION FORM**  
for  
**AUTHORITY TO PROVIDE**  
**ALTERNATIVE LOCAL EXCHANGE SERVICE**  
**WITHIN THE STATE OF FLORIDA**

**Instructions**

- ◆ This form is used as an application for an original certificate and for approval of the assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Page 12).
- ◆ Print or type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- ◆ Use a separate sheet for each answer which will not fit the allotted space.
- ◆ Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of **\$250.00** to:

**Florida Public Service Commission**  
***Division of the Commission Clerk and Administrative Services***  
**2540 Shumard Oak Blvd.**  
**Tallahassee, Florida 32399-0850**  
**(850) 413-6770**

- ◆ If you have questions about completing the form, contact:

Check received with filing and forwarded  
to Fiscal for deposit. Fiscal to forward  
deposit information to Records.

Initials of person who forwarded

**Florida Public Service Commission**  
**Division of Competitive Markets and Enforcement**  
**Certification**  
**2540 Shumard Oak Blvd.**  
**Tallahassee, Florida 32399-0850**  
**(850) 413-6600**

07 JUL 22 AM 11:00  
DOCUMENT NUMBER-DATE  
07974 JUL 22 2022

APPLICATION

1. This is an application for  (check one):

- Original certificate** (new company)
- Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.
- Approval of assignment of existing certificate:** Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.
- Approval of transfer of control:** Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

U.S. Telecom Group, Inc.

3. Name under which the applicant will do business (fictitious name, etc.):

U.S. Telecom

4. Official mailing address (including street name & number, post office box, city, state, zip code):

P.O. Box 10469

Miami Fl, 33101

5. Florida address (including street name & number, post office box, city, state, zip code):

444 Brickell Av.  
Suite 701  
Miami FL 33131

6. Structure of organization:

- |  |   |
|--|---|
| <input type="checkbox"/> Individual          | <input checked="" type="checkbox"/> Corporation |
| <input type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership    |
| <input type="checkbox"/> General Partnership | <input type="checkbox"/> Limited Partnership    |
| <input type="checkbox"/> Other _____         |   |

7. **If individual, provide:**

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_

Internet E-Mail Address: \_\_\_\_\_

Internet Website Address: \_\_\_\_\_

8. **If incorporated in Florida, provide proof of authority to operate in Florida:**

- (a) The Florida Secretary of State corporate registration number:

P95000089852

9. **If foreign corporation**, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State corporate registration number:

\_\_\_\_\_

10. **If using fictitious name-d/b/a**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

(a) The Florida Secretary of State fictitious name registration number:

\_\_\_\_\_

11. **If a limited liability partnership**, provide proof of registration to operate in Florida:

(a) The Florida Secretary of State registration number:

\_\_\_\_\_

12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_

Internet E-Mail Address: \_\_\_\_\_

Internet Website Address: \_\_\_\_\_

13. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.

(a) The Florida registration number: \_\_\_\_\_

14. Provide **F.E.I. Number**(if applicable): 65-0627403

**15. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:**

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Provide explanation.

Luis G. Coello - President

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

Luis G. Coello, Telecuba Inc.

President

**16. Who will serve as liaison to the Commission with regard to the following?**

(a) The application:

Name: Jennifer

Title: Operations

Address: 444 Brickell Av. #701

City/State/Zip: Miami FL 33131

Telephone No.: (305) 371-2316 Fax No.: (305) 371-9053

Internet E-Mail Address: \_\_\_\_\_

Internet Website Address: www.ustelecom.com

(b) Official point of contact for the ongoing operations of the company:

Name: Luis G. Coello  
Title: President  
Address: 444 Brickell Av. #701  
City/State/Zip: Miami FL 33131  
Telephone No.: (305) 371-2316 Fax No.: (305) 371-6810  
  
Internet E-Mail Address: jennifer@ustelecomonline.com  
Internet Website Address: www.ustelecomonline.com

(c) Complaints/Inquiries from customers:

Name: Jennifer  
Title: Operations  
Address: 444 Brickell Av. #700  
City/State/Zip: Miami FL 33131  
Telephone No.: (305) 371-2316 Fax No.: (305) 371-6810  
  
Internet E-Mail Address: \_\_\_\_\_  
Internet Website Address: www.ustelecom.com

**17. List the states in which the applicant:**

(a) has operated as an alternative local exchange company.

\_\_\_\_\_  
\_\_\_\_\_

(b) has applications pending to be certificated as an alternative local exchange company.

\_\_\_\_\_  
\_\_\_\_\_

(c) is certificated to operate as an alternative local exchange company.

\_\_\_\_\_

---

(d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

---

---

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

---

---

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

---

**18. Submit the following:**

**A. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.**

**B. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.**

### **C. Financial capability.**

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer **affirming that the financial statements are true and correct** and should include:

1. the balance sheet:
2. income statement: and
3. statement of retained earnings.

**NOTE:** *This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*

Further, the following (which includes supporting documentation) should be provided:

1. **written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. **written explanation** that the applicant has sufficient financial capability to maintain the requested service.
3. **written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.



THIS PAGE MUST BE COMPLETED AND SIGNED

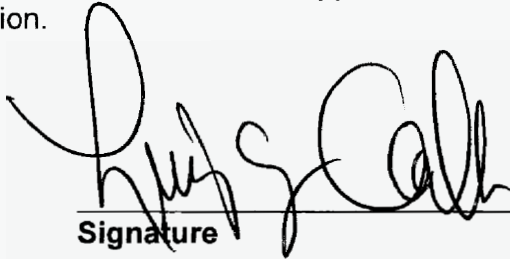
**APPLICANT ACKNOWLEDGMENT STATEMENT**

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.

2. **APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

**UTILITY OFFICIAL:**

Luis G. Coello  
**Print Name**



**Signature**

President  
**Title**

07/19/04  
**Date**

(305) 372-3737  
**Telephone No.**

(305) 371-6810  
**Fax No.**

**Address:** 444 Brickell Av.  
Suite 701  
Miami Fl 33131  
\_\_\_\_\_  
\_\_\_\_\_

**THIS PAGE MUST BE COMPLETED AND SIGNED**

**AFFIDAVIT**

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

**UTILITY OFFICIAL:**

Luis G. Coello  
**Print Name**

President  
**Title**

(305) 372-3737  
**Telephone No.**



**Signature**

7/19/04  
**Date**

(305) 371-6810  
**Fax No.**

**Address:** 444 Brickell Av.  
Suite 701  
Miami Fl.33131

**INTRASTATE NETWORK** (if available)

Chapter 25-24.825 (5), Florida Administrative Code, requires the company to make available to staff the alternative local exchange service areas only upon request.

**1. POP:** Addresses where located, and indicate if owned or leased.

1) <u>444 Brickell Av. #701</u>	2) <u>Leased</u>
<u>Miami Fl. 33131</u>	_____
3) _____	4) _____
_____	_____

**2. SWITCHES:** Address where located, by type of switch, and indicate if owned or leased.

1) <u>444 Brickell Av.</u>	2) <u>Owned</u>
<u>Miami Fl. 33131</u>	_____
3) <u>switch Excel-2000</u>	4) _____
_____	_____

**3. TRANSMISSION FACILITIES:** POP-to-POP facilities by type of facilities (microwave, fiber, copper, satellite, etc.) and indicate if owned or leased.

<u>POP-to-POP</u>	<u>OWNERSHIP</u>
1) <u>444 Brickell Av.</u>	<u>Leased</u>
2) <u>Miami Fl. 33131</u>	_____
3) <u>Copper</u>	_____
4) _____	_____

**Angel Prol**  
**Engineering Technician and Computer Analyst**

Angel started in the Telecommunications field in 1993 when he developed and administered a billing system for Telecommunications Services International (TSI) a U.S. based company. The billing system processed information for commercial customers in all Latin America.

In 1995, Angel developed knowledge in different areas of the telecommunications field in World Long Distance. As the Chief Operating Officer he administered Data Bases in IBM AS400 Billing System for prepaid calling cards, debit cards, and travel cards, and wholesale. He also, engaged in international negotiations between Venezuela, KanTV; Guatemala, Telgua; Cuba, ETECSA; Costa Rica, ELICE; Panama, Cables & Wireles; Peru, Telefonica del Peru, Etc. He also, participated in the creation of 1010-153 and the development of its retail billing system.

In 1998, at World Access de Brasil, a telecommunications company based out of Miami, he was the administrator of the data base and the switch Tech, where he developed and maintained routes for international traffic on the Siemens Stromber Carlson (Switch), maintained the quality of service between the link of Brasil and USA, and revised ASR of different countries. As administrator of Dada Base he generated reports for administrative analysis of the different services and control of data generated by customer service.

In 1999, at Inteliswitch, he developed and controlled the wholesale billing Analysis. He kept control of the List Cost Routing, Control and verification of the billing from providers.

Angel has grown and developed in all areas and departments of the Telecommunications business from sales, switch tech, program analysis and development of billing and customer care systems.

## **US Telecom, Inc.**

**Christopher Coello**, has been working with Luis Coello for the past 4 years. He graduated in the top 10% of his 2002 class at Palmetto Senior High and won first place in Dade County, Florida for a Business Law exam taken in his senior year. Since then, has been taking part-time courses at Miami Dade College seeking his AA, to then seek out his Law Degree from F.I.U.. Currently he is the CTO for US Telecom, Inc., he is in charge of the network infrastructure, all of the provisioning of any circuits going into US Telecom, making sure that all calls to all destinations are terminating properly, and seeking out new development and making it happen. He currently is A+ and N+ Certified, MCSE, & CCNA.

**US Telecom, Inc.**

**Jennifer Coello**, has been working with Luis Coello for the past six years. During this time she has attended F.I.U. as a student of Business Management and is now seeking an accounting major. She has extensive knowledge in the accounting field brought on by her experience. She also works directly with the FCC, US Department of the Treasury, and the US State Department and specializes in getting licenses granted as needed to do business for US Telecom. Currently, she is the CFO for US Telecom, Inc. and also plays a big part in the day to day function of US Telecom, Inc.

## **US Telecom, Inc.**

**Luis Coello**, has been in the Telecommunications Business for the past 10 years where he has reached top level. He was one of the first to have successfully developed and distributed prepaid services in South Florida, New York, New Jersey, and California. His proficiency is working on profitable international projects specifically in client and vendor relations, Having managed call centers through out Central and South America and has been involved in the development of PTT agreements in Venezuela, El Salvador, Aruba, Guatemala, and Panama. Luis has also been working on the approval for construction of a submarine fiber optic cable from Key West to Cuba and currently holds licenses to negotiate the cable with Cuba. He is currently the president of US Telecom, Inc. and is working on growing his CLEC and providing one-plus service, and dial-up internet service to his customers.

US TELECOM GROUP INC  
BALANCE SHEET  
MAY 31, 2004

ASSETS

CURRENT ASSETS		
UNION PLANTERS-14409	\$	7,298.99
UNION PLANTERS BANK-8411		101.30
CONTINENTAL NAT. BANK 9-148-0		71.80
CONTINENTAL NAT BANK 9-147-2		71.80
TELECUBA		144,429.37
ELIZABETH STOYANOV		200.00
LUIS COELLO		3,685.00
		<hr/>
TOTAL CURRENT ASSETS		155,858.26
PROPERTY AND EQUIPMENT		
		<hr/>
TOTAL PROPERTY AND EQUIPMEN		0.00
OTHER ASSETS		
		<hr/>
TOTAL OTHER ASSETS		0.00
		<hr/>
TOTAL ASSETS	\$	<u>155,858.26</u>

LIABILITIES AND CAPITAL

CURRENT LIABILITIES		
FEDERAL PAYROLL TAXES PAYABL	\$	10,782.01
OBLIGATION UNDER CAPITAL LEAS		(963.54)
		<hr/>
TOTAL CURRENT LIABILITIES		9,818.47
LONG-TERM LIABILITIES		
		<hr/>
TOTAL LONG-TERM LIABILITIES		0.00
		<hr/>
TOTAL LIABILITIES		9,818.47
CAPITAL		
PAID-IN CAPITAL		5,729.22
NET INCOME		140,310.57
		<hr/>
TOTAL CAPITAL		146,039.79
		<hr/>
TOTAL LIABILITIES & CAPITAL	\$	<u>155,858.26</u>



US TELECOM GROUP INC  
INCOME STATEMENT  
FOR THE FIVE MONTHS ENDING MAY 31, 2004

	Current Month		Year to Date	
REVENUES				
PROFESSIONAL FEES	\$ 407,644.22	101.00	\$ 407,644.22	101.00
RETURNED CHECKS	(4,040.59)	(1.00)	(4,040.59)	(1.00)
	<u>403,603.63</u>	<u>100.00</u>	<u>403,603.63</u>	<u>100.00</u>
TOTAL REVENUES				
COST OF SALES				
COST OF SALES	17,485.77	4.33	17,485.77	4.33
	<u>17,485.77</u>	<u>4.33</u>	<u>17,485.77</u>	<u>4.33</u>
TOTAL COST OF SALES				
GROSS PROFIT	386,117.86	95.67	386,117.86	95.67
	<u>386,117.86</u>	<u>95.67</u>	<u>386,117.86</u>	<u>95.67</u>
EXPENSES				
ADVERTISING EXPENSE	28,504.83	7.06	28,504.83	7.06
AUTO EXPENSES	16,353.77	4.05	16,353.77	4.05
BANK CHARGES	3,847.62	0.95	3,847.62	0.95
FREIGHT EXPENSE	334.37	0.08	334.37	0.08
INSURANCE EXPENSE	7,909.60	1.96	7,909.60	1.96
LEGAL AND PROFESSIONAL EXPE	42,380.11	10.50	42,380.11	10.50
LICENSES EXPENSE	2,795.76	0.69	2,795.76	0.69
LOSS ON NSF CHECKS	60,664.43	15.03	60,664.43	15.03
OFFICE EXPENSE	974.17	0.24	974.17	0.24
PAYROLL TAX EXPENSE	4,023.78	1.00	4,023.78	1.00
POSTAGE EXPENSE	368.75	0.09	368.75	0.09
RENT OR LEASE EXPENSE	24,899.97	6.17	24,899.97	6.17
REPAIRS EXPENSE	3,518.00	0.87	3,518.00	0.87
CELLULAR EXPENSES	439.10	0.11	439.10	0.11
OFFICE TELEPHONE	1,174.06	0.29	1,174.06	0.29
WAGES EXPENSE	47,618.97	11.80	47,618.97	11.80
	<u>245,807.29</u>	<u>60.90</u>	<u>245,807.29</u>	<u>60.90</u>
TOTAL EXPENSES				
NET INCOME	\$ 140,310.57	34.76	\$ 140,310.57	34.76
	<u>140,310.57</u>	<u>34.76</u>	<u>140,310.57</u>	<u>34.76</u>

FOR MANAGEMENT PURPOSES ONLY