# \*\* FLORIDA PUBLIC SERVICE COMMISSION \*\*

#### DIVISION OF COMPETITIVE MARKETS AND ENFORCEMENT CERTIFICATION

040976-TX

SCANNE

#### APPLICATION FORM

#### for <u>AUTHORITY TO PROVIDE</u> <u>ALTERNATIVE LOCAL EXCHANGE SERVICE</u> <u>WITHIN THE STATE OF FLORIDA</u>

#### Instructions

- This form is used as an application for an original certificate and for approval of the assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Page 12).
- Print or type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- Use a separate sheet for each answer which will not fit the allotted space.
- Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of <u>\$250.00</u> to:

Florida Public Service Commission Division of the Commission Clerk and Administrative Services 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6770

If you have questions about completing the form, contact:

Florida Public Service Commission Division of Competitive Markets and Enforcement Certification 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6600

FORM PSC/CMU 8 (11/95) Required by Commission Rule Nos. 25-24.805, 25-24.810, and 25-24.815 DOCUMENT NUMBER-DATE

09449 AUG 30 3

FPSC-COMMISSION CLERK

# APPLICATION

### **1.** This is an application for $\sqrt{}$ (check one):

- (X ) Original certificate (new company).
- Approval of transfer of existing certificate: <u>Example</u>, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.
- ( ) Approval of assignment of existing certificate: <u>Example</u>, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.
- Approval of transfer of control: <u>Example</u>, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.
- 2. Name of company:

UTILITY USA, INC.

3. Name under which the applicant will do business (fictitious name, etc.):

NONE

4. Official mailing address (including street name & number, post office box, city, state, zip code):

3814 WOOD WALK BLVD LAKE WORTH, FL 33467 5. Florida address (including street name & number, post office box, city, state, zip code):

3	814 W	<u>100D</u>	WA	<u>LK</u>	<u>BLVD</u>
	LAKE	WOR	<u>TH,</u>	FL	33467

### 6. Structure of organization:

- ) Individual
- ( ) Foreign Corporation
- General Partnership
- ) Other

(X) Corporation

- () Foreign Partnership
- ( ) Limited Partnership

### 7. If individual, provide:

Name: N/A

Title:

Address:

City/State/Zip:

Telephone No.:\_\_\_\_\_ Fax No.:

Internet E-Mail Address:

Internet Website Address:

## 8. If incorporated in Florida, provide proof of authority to operate in Florida:

#### (a) The Florida Secretary of State corporate registration number: <u>P03000092192</u> A COPY OF MOST RECENT ANNUAL REPORT IS <u>ATTACHED AS EXHIBIT I</u>

### 9. If foreign corporation, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State corporate registration number:N/A

# 10. <u>If using fictitious name-d/b/a</u>, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

(a) The Florida Secretary of State fictitious name registration number: N/A

# 11. If a limited liability partnership, provide proof of registration to operate in Florida:

(a) The Florida Secretary of State registration number: N/A

# 12. <u>If a partnership</u>, provide name, title and address of all partners and a copy of the partnership agreement.

Name: N/A

Title:

Address:

City/State/Zip:

Telephone No.:\_\_\_\_\_ Fax No.:

Internet E-Mail Address:

Internet Website Address:

# 13. If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.

(a) The Florida registration number: N/A

#### 14. Provide F.E.I. Number(if applicable): 200173084

4

# 15. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. <u>Provide</u> explanation.

NONE OF THE OFFICERS, DIRECTORS, OR TEN LARGEST STOCKHOLDERS OF THE CORPORATION HAVE PREVIOUSLY BEEN ADJUDGED BANKRUPT, MENTAL INCOMPETENT, OR FOUND GUILTY OF ANY FELONY OR OF ANY CRIME, AND NO PROCEEDINGS ARE PENDING WHICH WOULD RESULT IN SUCH ACTIONS.

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

OSCAR NODARSE-

FLATEL, INC – NO LONGER AN OFFICER, STILL A SHAREHOLDER TELEBEEPER, INC- NO LONGER ASSOCIATED WITH COMPANY UNIVERSAL BEEPER EXPRESS- CURRENT DIRECTOR

#### 16. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name: OSCAR NODARSE

Title: PRESIDENT

Address: 3814 WOOD WALK BLVD

City/State/Zip: LAKE WORTH, FL 33467

Telephone No.: 561-856-0297 Fax No.: 561-493-4866

Internet E-Mail Address: ONODARSE@AOL.COM

Internet Website Address: N/A

- (b) Official point of contact for the ongoing operations of the company:
- Name: OSCAR NODARSE
- Title: PRESIDENT

Address: 3814 WOOD WALK BLVD

City/State/Zip: LAKE WORTH, FL 33467

Telephone No.: 561-856-0297 Fax No.: 561-493-4866

Internet E-Mail Address: ONODARSE@AOL.COM

Internet Website Address: N/A

(c) Complaints/Inquiries from customers:

Name: CUSTOMERS MAY CALL THE COMPANY AT ITS CUSTOMER SERVICE

Title: NUMBER OR MAY CONTACT THE COMPANY IN WRITING AT

Address: 3814 WOOD WALK BLVD

City/State/Zip: LAKE WORTH, FL 33467

Telephone No.: <u>561-856-0297</u> Fax No.: <u>561-493-4866</u>

Internet E-Mail Address: ONODARSE@AOL.COM

Internet Website Address: N/A

#### 17. List the states in which the applicant:

(a) has operated as an alternative local exchange company.

<u>FLORIDA</u>

(b) has applications pending to be certificated as an alternative local exchange company.

#### SOUTH CAROLINA

(c) is certificated to operate as an alternative local exchange company.

<u>\_\_\_\_N/A</u>

(d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

\_\_\_\_\_N/A

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

#### NO PENALTIES HAVE BEEN IMPOSED AGAINST THE APPLICANT IN ANY STATE.

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

# NO CIVIL COURT PROCEEDINGS INVOLVING APPLICANT IN ANY STATE.

- 18. Submit the following:
  - A. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. ATTACHED AS EXHIBIT VI
  - B. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what

#### company has been contracted to conduct technical maintenance.

ATTACHED AS EXHIBIT VI & VII

### C. Financial capability.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer <u>affirming that the financial statements are</u> <u>true and correct</u> and should include:

- 1. the balance sheet:
- 2. income statement: and
- 3. statement of retained earnings.

**NOTE**: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

Further, the following (which includes supporting documentation) should be provided:

- 1. <u>written explanation</u> that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
- 2. <u>written explanation</u> that the applicant has sufficient financial capability to maintain the requested service.
- 3. **written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.

### THIS PAGE MUST BE COMPLETED AND SIGNED

### APPLICANT ACKNOWLEDGMENT STATEMENT

- 1. **REGULATORY ASSESSMENT FEE: I understand that all telephone companies must** pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- 2. APPLICATION FEE: I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY OFFICIAL:

OSCAR NODARSE Print Name

PRESIDENT Title

561-856-0297

**Telephone No.** 

Signature

Date

561-493-4866 Fax No.

Address: 3814 WOOD WALK BLV, LAKE WORTH, FL 33467

9

### THIS PAGE MUST BE COMPLETED AND SIGNED

# AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:

OSCAR NODARSE Print Name

Signature,

Date

PRESIDENT Title

<u>561-856-0297</u> Telephone No. <u>561-493-4866</u> Fax No.

Address: 3814 WOOD WALK BLV, LAKE WORTH, FL 33467

# 2004 FOR PROFIT CORPORATION ANNUAL REPORT

DO JUMENT# P03000092192

Entry Name: UTILITY USA, INC.

Current Principal Place of Business:	New Principal Place of Business:
3957 JOG ROAD GRE ENACRES, FL 33467	3814 WOODS WALK BLVD LAKE WORTH, FL 33467 US
Current Mailing Address:	New Mailing Address:
3957 JOG ROAD GRE ENACRES, FL 33467	3814 WOODS WALK BLVD LAKE WORTH, FL 33467 US
FEI N mber: 20-0173084 FEI Number Applied For ( ) FEI Nu	mber Not Applicable ( ) Certificate of Status Desired (X)
Nam and Address of Current Registered Agent:	Name and Address of New Registered Agent:
CAR /AJAL, OSCAR 3957 JOG ROAD	NODARSE, OSCAR
GRE ENACRES, FL 33467	3814 WOODS WALK BLVD LAKE WORTH, FL 33467 US
	3814 WOODS WALK BLVD LAKE WORTH, FL 33467 US

In accordance with s. 607.193(2)(b), F.S., the corporation did not receive the prior notice. Election Campaign Financing Trust Fund Contribution ().

Electronic Signature of Registered Agent

#### OFF CERS AND DIRECTORS:

Title:	PD () Delete	Title: PVSD (X) Change () Addition
Name	CARVAJAL, OSCAR	Name: NODARSE, OSCAR
Addre is:	3957 JOG ROAD	Address: 3814 WOODS WALK BLVD
City-S -Zip:	GREENACRES, FL 33467	City-St-Zip: LAKE WORTH, FL 33467 US
Ť∉le:	VD (X) Delete	Title: () Change () Addition
Name	NODARSE, OSCAR	Name:
Addre :s:	3957 JOG ROAD	Address:
City-S -Zlp:	GREENACRES,, FL 33467	City-St-Zip:

I here by certify that the information supplied with this filing does not qualify for the for the exemption stated in Section 119.07(3)(i), Flori la Statutes. I further certify that the information indicated on this report or supplemental report is true and accurate and that my e ectronic signature shall have the same legal effect as if made under oath; that I am an officer or director of the corporation or the receiver or trustee empowered to execute this required by Chapter 607, Florida Statutes; and that my name appears above, or on an attachment with an address, with all other like empowered.

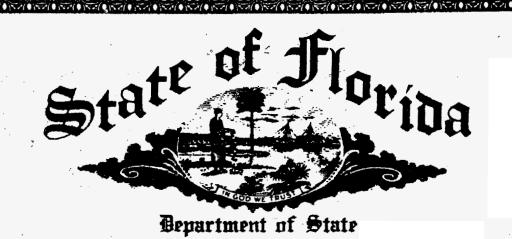
SIGNATURE: OSCAR NODARSE	P	06/02/2004
Electronic Signature of Signing Officer or Director		Date

#### **ADDITIONS/CHANGES TO OFFICERS AND DIRECTORS:**

Date



**EXHIBIT** 



I certify from the records of this office that UTILITY USA, INC. is a corporation organized under the laws of the State of Florida, filed on August 21, 2003.

The document number of this corporation is P03000092192.

I further certify that said corporation has paid all fees due this office through December 31, 2004, that its most recent annual report/uniform business report was filed on June 2, 2004, and its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

# **EXHIBI**

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capitol, this the Second day of June, 2004

Leader E. Noor

Glenda H. Mood Secretary of State

CR2EO22 (2-03)

# UTILITY USA, INC FORECASTED INCOME STATEMENT FIRST YEAR OF OPERATIONS (12 MONTHS)

#### REVENUE

NE VENUE			
Telephone Operations Other Communications	\$1,248,750 \$3,246,750		
Total Revenue	\$4,495,500		
DIRECT COST			
Facilities	\$ 289,510		
Long Distance & Local Srvc Total Direct Cost	\$1,778,420 \$2,067,930		
Gross Margin		\$2,427,570	
EXPENSES			
Salaries	\$ 525,000		
Utilities	\$ 25,000		
Interest	\$ 220,000		
Depreciation	\$ 250,000		
Miscellaneous	\$ 5,000		
Total Expenses	\$1,025,000		
Operating Income Before Taxes		\$1,402,570	
Income Taxes		533,000	
NET INCOME			\$869,570
I attest that this Financial Statement is t	rue and correct.		
Chief Executive Officer and Chief Financial Officer	OSCAR NODARSE		

1

EXHIBIT II

# UTILITY USA, INC. UNAUDITED BALANCE SHEET AS OF JULY 2004

#### ASSETS

Current Assets			
Cash	10,500.00		
TOTAL CURRENT ASSETS		10,500.00	
Fixed Assets			
Office Furn & Fixtures	2,500.00		
Machinery & Equip	2,500.00		
TOTAL FIXED AS	SETS	5,000.00	
TOTAL ASSETS			\$15,500.00
<u>L</u> ]	IABILITIES AND EQUI	TY	
Long Term Liabilities			
Shareholders Loans	14,400.00		
TOTAL LONG TE	RM LIABILITIES	14,400.00	
Equity			
Common Stock	100.00		
TOTAL EQUITY		100.00	
TOTAL LIABILITIES AND EQU	UITY		\$15,500.00
I attest that this Financial Statement is t	rue and correct.	-	

OSCAR NODARSE

Chief Executive Officer and Chief Financial Officer

> EXHIBIT III

# UTILITY USA, INC. FORECASTED BALANCE SHEET END OF FIRST YEAR OF OPERATIONS

#### ASSETS

#### **CURRENT ASSETS**

Cash Accounts Receivable Total Current Assets \$1,569,570 235,000 \$2,054,570

Equipment Accumulated Depreciation Depreciation Costs Total Assets \$2,500,000 250,000

\$2,500,000

\$4,304,570

#### LIABILITIES AND EQUITY

#### **CURRENT LIABILITIES**

Accounts Payable	\$ 250,000				
Short Term Notes	250,000				
Income Taxes	533,000				
Other ST Liabilities	2,000				
Total Current Liabilities		\$1,035,000			
Long Term Liabilities		\$2,000,000			
Total Liabilities			\$3,035,000		
EQUITY					
Initial Investment	\$200,000				
Paid in Capital	200,0	000			
Retained Earnings	869,570				
Total Equity			\$1,269,570		
TOTAL LIABILITIES AN	ND EQUITY	1 /		\$4,304,570	
I attest that this Financial Statement is true and correct.					
	1007				
Chief Executive Officer and Chief Financial Officer	UN				
OSCAR NODARSE					
A					

EXHIBIT IV

#### EXHIBIT V

While the cash flow from operations is expected to be sufficient in providing needed operating funds, I Oscar Nodarse, CEO for Utility USA, Inc. will pledge my personal assets should additional financing become necessary.

I currently own a controlling interest in Utility USA. The net value of my interest in these company exceeds \$0.5 million and can be pledged to raise additional capital.

Several investors in Premier Telecom have also expressed an interest in investing in Utility USA, Inc. and the sale of stock to investors is another option to raise additional capital.

By my signature, I attest that the foregoing information is true and correct Chief Executive Officer Øscar Nodarse

EXHIBIT V

#### **EXHIBIT VI**

Utility USA, Inc. intends to provide local and long distance services to the market. The founders have extensive experience in managing the telecommunications needs of the industry. The management team's expertise in finance, customer service, operations, sales, marketing, and business administration is well suited to support its diversification into the resale telecommunications market. The following profiles of key personnel are provided as proof of the company's managerial capabilities

# Oscar NOdarse, PRESIDENT AND MARKETING DIRECTOR

Mr. Nodarsel is the founder of FLATEL, Inc, and Telebeeper, Inc. He is currently the founder and President of Utility USA, Inc. For the past 10 years, Mr. Nodarse has successfully managed his company making it very profitable serving over 16,000 customers in south Florida alone. In the past, Mr. Nodarse was president, Vice-President, Marketing Director, and Account Executive for different corporations in domestic as well as foreign corporations extending his knowledge to the international market.

EXHIBIT VI

#### **EXHIBIT VII**

The company intends to provide local services from all our stores and agents in all of South Florida. Marcos Cox, Communications Engineer for the company, will provide technical support for all related requirements. He will be responsible for installing, operating and maintaining the company's switching equipment.

Mr. Cox has over 20 years experience in the telecommunications industry. He has held Systems engineering positions with Bellsouth Telecommunications and Motorola, and many other carriers in South Florida.

**EXHIBIT** 

VII