

1                                   **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2                                   **PREPARED DIRECT TESTIMONY**

3                                   **OF**

4                                   **KANDI M. FLOYD**

5  
6    Q.    Please state your name, business address, by whom you are employed, and in what  
7            capacity?

8  
9    A.    My name is Kandi M. Floyd. My business address is Peoples Gas System, 702 North  
10           Franklin Street, P.O. Box 2562, Tampa, Florida 33601-2562. I am employed by  
11           Peoples Gas System ("Peoples" or "Company") and am the Manager of State  
12           Regulatory.

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14   Q.    Please describe your educational and employment background.

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16   A.    I have a Bachelor of Arts Degree in Business Administration from Saint Leo College.  
17           From 1995 to 1997, I was employed in a series of positions within the regulatory  
18           affairs department of Tampa Electric Company. In 1998, I joined Peoples Gas System  
19           as a Regulatory Coordinator in the Regulatory and Gas Supply Department. In 2001, I  
20           became the Energy Conservation / Regulatory Administrator and in 2003 became the  
21           Manager of State Regulatory for Peoples Gas System. In this role, I am responsible  
22           for coordinating and overseeing all Energy Conservation Cost Recovery ("ECCR")  
23           Clause activities along with various Regulatory activities for Peoples.

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25   Q.    What is the purpose of your testimony in this docket?

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A. My testimony addresses Peoples' conservation programs, the expenses that Peoples has incurred, the revenues recovered by Peoples through the ECCR clause from January 2004 through August 2004, and the costs that Peoples seeks to recover through the ECCR clause in 2005. My testimony supports the separate conservation programs of both the former Peoples Gas System, Inc. and the former West Florida Natural Gas Company. I will hereinafter refer to the former Peoples Gas System, Inc. territory as Peoples' "non-West Florida Region," and to the former West Florida Natural Gas Company territory as Peoples' "West Florida Region."

First, my testimony describes generally the actual and projected expenditures made for the purpose of implementing, promoting and operating Peoples' energy conservation programs for the current period. This information includes the adjusted net true-up amounts associated with those programs for the period January 2003 through December 2003. Next, my testimony addresses the actual costs incurred from January 2004 through August 2004, and revised projections of program costs that Peoples expects to incur from September 2004 through December 2004. In addition, my testimony presents projected conservation program costs for the period January 2005 through December 2005.

Finally, my testimony presents the calculation of the conservation cost recovery adjustment factors to be applied to customers' bills during the period beginning with the first billing cycle for January 2005 and continuing through the last billing cycle for December 2005.

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Q. Are you sponsoring any exhibits with your testimony?

A. Yes. I am sponsoring four exhibits produced under my direction and supervision. Exhibit \_\_\_\_ (KMF-1) contains the conservation cost recovery true-up data for the period January 2003 through December 2003 for Peoples' non-West Florida Region, and Exhibit \_\_\_\_ (KMF-2) contains similar information for the same period for the West Florida Region. Exhibit \_\_\_\_ (KMF-3) contains the conservation cost recovery true-up data for the period January 2004 through August 2004 as well as reprojected expenses for the period September 2004 through December 2004 for Peoples' non-West Florida Region, and Exhibit \_\_\_\_ (KMF-4) contains similar information for the West Florida Region. In addition, Exhibit \_\_\_\_ (KMF-3) consists of Schedules C-1 through C-5, which contain information related to the calculation of the ECCR factors to be applied to customers' bills during the period January 2005 through December 2005 in Peoples' non-West Florida Region. Exhibit \_\_\_\_ (KMF-4) contains the same schedules and similar information for Peoples' West Florida Region.

Q. Have you prepared schedules showing the expenditures associated with Peoples' energy conservation programs for the period January 2003 through December 2003?

A. Yes. Actual expenses for the period January 2003 through December 2003 for Peoples' non-West Florida Region are shown on Schedule CT-2, page 2, of Exhibit \_\_\_\_ (KMF-1). Actual expenses for that period for the West Florida Region are shown on Schedule CT-2, page 2, of Exhibit \_\_\_\_ (KMF-2). In each of these exhibits, Schedule CT-2, page 1 presents a comparison of the actual program costs and true-up amount to the projected costs and true-up amount for the same period.

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Q. What are the Company's true-up amounts for the period January 2003 through December 2003?

A. With respect to Peoples' non-West Florida Region, as shown on Schedule CT-1 of Exhibit \_\_\_\_ (KMF-1), the end-of-period net true-up for the period is an underrecovery of \$464,811 including both principal and interest. The projected true-up for the period, as approved by Commission Order No. PSC-03-1374-FOF-GU, was an underrecovery of \$737,849 (including interest). Subtracting the projected true-up underrecovery from the actual underrecovery yields the adjusted net true-up of \$273,038 overrecovery (including interest).

With respect to Peoples' West Florida Region, as shown on Schedule CT-1 of Exhibit \_\_\_\_ (KMF-2), the end-of-period net true-up for the period is an underrecovery of \$968,511 including both principal and interest. The projected true-up for the period, as approved by Commission Order No. PSC-03-1374-FOF-GU, was an underrecovery of \$921,916 (including interest). Subtracting the projected true-up underrecovery from the actual underrecovery yields the adjusted net true-up of \$46,595 underrecovery (including interest).

Q. Have you prepared summaries of the Company's conservation programs and the projected costs associated with these programs?

A. Yes. Summaries of the Company's programs in the non-West Florida Region are presented in Exhibit \_\_\_\_ (KMF-3), Schedule C-5. Summaries of the programs in the

West Florida Region are presented in Exhibit \_\_\_\_ (KMF-4), Schedule C-5.

Q. Have you prepared schedules required for the calculation of Peoples' proposed conservation adjustment factors to be applied during the billing periods from January 2005 through and including December 2005?

A. Yes. Schedule C-3 of Exhibit \_\_\_\_ (KMF-3) (for the non-West Florida Region) and Exhibit \_\_\_\_ (KMF-4) (for the West Florida Region) show actual expenses for the period January 2004 through August 2004 and projected expenses for the period September 2004 through December 2004.

Projected expenses for the January 2005 through December 2005 period are shown on Schedule C-2 of Exhibits \_\_\_\_ (KMF-3) and \_\_\_\_ (KMF-4). The total annual cost projected represents a continuation of Peoples' active expansion of the availability of natural gas throughout the state of Florida. Schedule C-1 of both exhibits shows the calculation of the conservation adjustment factors. The estimated true-up amount from Schedule C-3 (Page 4) of Exhibit \_\_\_\_ (KMF-3) being an overrecovery, and Exhibit \_\_\_\_ (KMF-4) being an underrecovery, were incorporated into the totals of the projected costs for the January 2005 through December 2005 period. The resulting totals of \$7,445,869 (for the non-West Florida Region) and \$4,052,758 (for the West Florida Region) are the total expenses to be recovered during calendar year 2005. These total expenses were then allocated to the Company's affected rate classes pursuant to the methodology approved by the Commission, divided by the expected consumption of each rate class, and then adjusted for the regulatory assessment fee.

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Schedule C-1 of Exhibit \_\_\_\_ (KMF-3) shows the resulting estimated ECCR revenues and adjustment factors by rate class for Peoples' non-West Florida Region for the period January 2005 through December 2005. Schedule C-1 of Exhibit \_\_\_\_ (KMF-4) shows the resulting estimated ECCR revenues and adjustment factors by rate class for Peoples' West Florida Region for the same period.

Q. Does this conclude your prefiled direct testimony?

A. Yes, it does.

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<u>EXHIBIT</u>	<u>DESCRIPTION</u>	<u>PAGE</u>
KMF-3	C Schedules Except West Florida Region	8
KMF-4	C Schedules West Florida Region	24

ENERGY CONSERVATION ADJUSTMENT  
 SUMMARY OF COST RECOVERY CLAUSE CALCULATION  
 MONTHS: January 2005 Through December 2005

. TOTAL INCREMENTAL COSTS (SCHEDULE C-2, PAGE 1)	7,882,651
. TRUE-UP (SCHEDULE C-3, PAGE 4, LINE 11)	-436,782
. TOTAL (LINE 1 AND LINE 2)	7,445,869

RATE SCHEDULE	BILLS	THERMS	CUSTOMER CHARGE	NON-GAS ENERGY CHARGE	TOTAL CUST. & ENGY CHG REVENUE	ECCR REVENUES	ECCR AS % OF TOTAL REVENUES	DOLLARS THERM	TAX FACTOR	CONSERV FACTOR
IS	2,927,547	57,452,693	29,275,470	21,640,706	50,916,176	2,975,212	5.84335%	0.05179	1.00503	0.05205
IGS	56,410	2,348,767	1,128,200	633,110	1,761,310	102,920	5.84335%	0.04382	1.00503	0.04404
IS-1	213,788	100,543,175	6,413,640	23,170,175	29,583,815	1,728,687	5.84335%	0.01719	1.00503	0.01728
IS-2	34,052	73,023,488	1,191,820	16,260,140	17,451,960	1,019,780	5.84335%	0.01397	1.00503	0.01404
IS-3	8,720	69,645,856	392,400	13,603,925	13,996,325	817,855	5.84335%	0.01174	1.00503	0.01180
IS-4	1,500	43,780,479	127,500	7,805,184.00	7,932,684	463,535	5.84335%	0.01059	1.00503	0.01064
IS-5	1,020	53,676,035	153,000	5,389,611	5,542,611	323,874	5.84335%	0.00603	1.00503	0.00606
IGVS	233	577,016	8,155.00	80,857.00	89,012	5,201	5.84335%	0.00901	1.00503	0.00906
SLS	1,032.00	1,174,548.00	0.00	150,683.00	150,683	8,805	5.84335%	0.00750	1.00503	0.00753
TOTAL	3,244,302	402,222,057	38,690,185	88,734,391	127,424,576	7,445,869				





Company: Peoples Gas System  
 Except West Florida Region  
 Exhibit No. \_\_\_\_\_  
 Docket No. 040004-GU  
 KMF-3

ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM  
 January 2005 Through December 2005

PROGRAM	CAPITAL INVEST	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1 HOME BUILDER PROGRAM	0	0	0	0	5,929,095	0	0	0	\$5,929,095
2 WATER HEATER LOAD RET	0	0	0	0	218,300	0	0	0	\$218,300
3 OIL HEAT REPLACEMENT	0	0	0	0	660	0	0	0	\$660
4 SMALL PKG COGEN	0	0	0	0	20,000	0	0	0	\$20,000
5 COM ELECTRIC REPLACEMENT	0	0	0	0	80,541	0	0	0	\$80,541
6 RES ELECTRIC REPLACEMENT	0	0	0	0	256,340	0	0	0	\$256,340
7 COMMON COSTS	0	428,900	1,000	850,000	0	1,000	0	1,000	\$1,281,900
8 GAS SPACE CONDITIONING	0	0	0	0	95,815	0	0	0	\$95,815
9 N/A	0	0	0	0	0	0	0	0	\$0
10 N/A	0	0	0	0	0	0	0	0	\$0
<b>PROGRAM COSTS</b>	<b>\$0</b>	<b>\$428,900</b>	<b>\$1,000</b>	<b>\$850,000</b>	<b>\$6,600,751</b>	<b>\$1,000</b>	<b>\$0</b>	<b>\$1,000</b>	<b>\$7,882,651</b>

ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM  
 January 2004 Through December 2004  
 8 Months of Actuals

PROGRAM	CAPITAL INVEST	PAYROLL BENEFITS	MATERIALS & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1 HOME BUILDER PROGRAM									
A. ACTUAL	0	0	0	0	4,070,230	0	0	0	4,070,230
B. ESTIMATED	0	0	0	0	2,200,576	0	0	0	2,200,576
C. TOTAL	0	0	0	0	6,270,806	0	0	0	6,270,806
2 WATER HEATER LOAD RET									
A. ACTUAL	0	0	0	0	142,800	0	0	0	142,800
B. ESTIMATED	0	0	0	0	74,700	0	0	0	74,700
C. TOTAL	0	0	0	0	217,500	0	0	0	217,500
3 OIL HEAT REPLACEMENT									
A. ACTUAL	0	0	0	0	330	0	0	0	330
B. ESTIMATED	0	0	0	0	1,652	0	0	0	1,652
C. TOTAL	0	0	0	0	1,982	0	0	0	1,982
4 SMALL PKG COGEN									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	6,668	0	0	0	6,668
C. TOTAL	0	0	0	0	6,668	0	0	0	6,668
5 COM ELECTRIC REPLACEMENT									
A. ACTUAL	0	0	0	0	58,241	0	0	0	58,241
B. ESTIMATED	0	0	0	0	16,128	0	0	0	16,128
C. TOTAL	0	0	0	0	74,369	0	0	0	74,369
6 RES ELECTRIC REPLACEMENT									
A. ACTUAL	0	0	0	0	170,447	0	0	0	170,447
B. ESTIMATED	0	0	0	0	105,512	0	0	0	105,512
C. TOTAL	0	0	0	0	275,959	0	0	0	275,959
SUB-TOTAL	0	0	0	0	6,847,284	0	0	0	6,847,284

ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM  
 January 2004 Through December 2004  
 8 Months of Actuals

PROGRAM NAME	CAPITAL INVEST	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
SUB-TOTAL - PREVIOUS PAGE	0	0	0	0	6,847,284	0	0	0	6,847,284
<b>7. COMMON COSTS</b>									
A. ACTUAL	0	264,491	1,321	378,595	0	24,880	0	0	669,287
B. ESTIMATED	0	140,168	333	350,033	0	333	0	491,200	491,200
C. TOTAL	0	404,659	1,654	728,628	0	25,213	0	333	1,160,487
<b>8. GAS SPACE CONDITIONING</b>									
A. ACTUAL	0	0	0	0	48,940	0	0	0	48,940
B. ESTIMATED	0	0	0	0	39,400	0	0	0	39,400
C. TOTAL	0	0	0	0	88,340	0	0	0	88,340
<b>9. N/A</b>									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
<b>10. N/A</b>									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
<b>11. N/A</b>									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
<b>TOTAL</b>	<b>0</b>	<b>404,659</b>	<b>1,654</b>	<b>728,628</b>	<b>6,935,624</b>	<b>25,213</b>	<b>0</b>	<b>333</b>	<b>8,096,111</b>

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CONSERVATION PROGRAM COSTS BY PROGRAM  
 ACTUAL/ESTIMATED  
 January 2004 Through December 2004  
 8 Months of Actuals

PROGRAM NAME	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
HOME BUILDER PROGRAM	736,550	395,870	593,610	619,685	332,480	445,045	547,990	399,000	550,144	550,144	550,144	550,144	\$6,270,800
WATER HEATER LOAD RET	19,000	21,000	15,800	21,900	15,500	15,800	16,800	17,000	18,675	18,675	18,675	18,675	\$217,500
WHL HEAT REPLACEMENT	330	0	0	0	0	0	0	0	413	413	413	413	\$1,980
SMALL PKG COGEN	0	0	0	0	0	0	0	0	1,667	1,667	1,667	1,667	\$6,660
DOM ELECTRIC REPLACEMENT	1,320	7,516	2,160	16,765	9,840	13,440	6,840	360	4,032	4,032	4,032	4,032	\$74,360
RES ELECTRIC REPLACEMENT	20,190	21,037	21,570	25,870	22,820	21,430	19,015	18,515	26,378	26,378	26,378	26,378	\$275,960
COMMON COSTS	66,575	56,029	102,268	142,899	71,465	53,683	90,424	83,945	122,800	122,800	122,800	122,800	\$1,180,480
WAS SPACE CONDITIONING	11,280	0	24,000	0	13,650	0	0	0	9,850	9,850	9,850	9,850	\$88,340
I/A	0	0	0	0	0	0	0	0	0	0	0	0	\$0
I/A	0	0	0	0	0	0	0	0	0	0	0	0	\$0
<b>TOTAL ALL PROGRAMS</b>	<b>\$855,255</b>	<b>\$503,452</b>	<b>\$759,408</b>	<b>\$827,119</b>	<b>\$465,755</b>	<b>\$549,398</b>	<b>\$681,069</b>	<b>\$518,820</b>	<b>\$733,959</b>	<b>\$733,959</b>	<b>\$733,959</b>	<b>\$733,959</b>	<b>\$8,096,110</b>

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ENERGY CONSERVATION ADJUSTMENT  
January 2004 Through December 2004

CONSERVATION REVS.	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
CONS AUDIT FEES	0	0	0	0	0	0	0	0	0	0	0	0	0
a. OTHER PROG. REV.	-1,172,541	-1,143,435	-1,004,528	-867,431	-784,348	-643,709	-569,175	-580,482	-580,482	-580,482	-580,482	-480,482	-8,987,576
b. CONSERV. ADJ. REV.	0	0	0	0	0	0	0	0	0	0	0	0	0
c.	0	0	0	0	0	0	0	0	0	0	0	0	0
CONSERV. ADJ REV. NET OF REV. TAXES)	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL REVENUES	-1,172,541	-1,143,435	-1,004,528	-867,431	-784,348	-643,709	-569,175	-580,482	-580,482	-580,482	-580,482	-480,482	-9,987,576
RIOR PERIOD TRUE-UP NOT APPLIC. TO PERIOD	38,734	38,734	38,734	38,734	38,734	38,734	38,734	38,734	38,734	38,734	38,734	38,734	464,811
CONSERVATION REVS. APPLIC. TO PERIOD	-1,133,807	-1,104,700	-965,794	-828,697	-745,614	-604,974	-530,440	-541,748	-541,748	-541,748	-541,748	-441,748	-8,522,765
CONSERVATION EXPS. FORM C-3, PAGE 3)	855,255	503,452	759,408	827,119	465,755	549,398	681,069	518,820	733,959	733,959	733,959	733,959	8,096,111
TRUE-UP THIS PERIOD	-278,552	-601,245	-206,386	-1,578	-279,855	-55,577	150,629	-22,928	192,211	192,211	192,211	292,211	-426,654
INTEREST THIS PERIOD (C-3, PAGE 5)	267	-144	-502	-635	-809	-1,131	-1,327	-1,425	-1,425	-1,223	-1,020	-750	-10,127
TRUE-UP & INT. EG. OF MONTH	464,811	147,791	-492,336	-737,958	-778,905	-1,098,308	-1,193,750	-1,083,183	-1,146,270	-994,219	-841,965	-689,509	-436,782
RIOR TRUE-UP COLLECT.(REFUND.)	-38,734	-38,734	-38,734	-38,734	-38,734	-38,734	-38,734	-38,734	-38,734	-38,734	-38,734	-38,734	-464,811
END OF PERIOD TOTAL NET TRUE-UP	147,791	-492,336	-737,958	-778,905	-1,098,308	-1,193,750	-1,083,183	-1,146,270	-994,219	-841,965	-689,509	-436,782	-436,782

CALCULATION OF TRUE-UP AND INTEREST PROVISION  
January 2004 Through December 2004

INTEREST PROVISION	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
BEGINNING TRUE-UP	464,811	147,791	-492,336	-737,958	-778,905	-1,098,308	-1,193,750	-1,083,183	-1,146,270	-994,219	-841,965	-689,509	-436,788
END. T-UP BEFORE INT.	147,525	-492,192	-737,456	-778,270	-1,097,499	-1,192,619	-1,081,856	-1,144,845	-992,793	-840,742	-688,488	-436,032	-1,328,247
TOT. BEG. & END. T-UP	612,336	-344,401	-1,229,792	-1,516,229	-1,876,404	-2,290,927	-2,275,606	-2,228,028	-2,139,063	-1,834,961	-1,530,454	-1,125,540	-1,765,021
AVERAGE TRUE-UP	306,168	-172,200	-614,896	-758,114	-938,202	-1,145,463	-1,137,803	-1,114,014	-1,069,531	-917,480	-765,227	-562,770	-882,518
INT. RATE-FIRST DAY OF REPORTING BUS. MTH	1.0600%	1.0300%	0.9800%	0.9800%	1.0300%	1.0400%	1.3300%	1.4700%	1.6000%	1.6000%	1.6000%	1.6000%	1.6000%
INT. RATE-FIRST DAY OF SUBSEQUENT BUS. MT	1.0300%	0.9800%	0.9800%	1.0300%	1.0400%	1.3300%	1.4700%	1.6000%	1.6000%	1.6000%	1.6000%	1.6000%	1.6000%
TOTAL	2.0900%	2.0100%	1.9600%	2.0100%	2.0700%	2.3700%	2.8000%	3.0700%	3.2000%	3.2000%	3.2000%	3.2000%	3.2000%
AVG INTEREST RATE	1.0450%	1.0050%	0.9800%	1.0050%	1.0350%	1.1850%	1.4000%	1.5350%	1.6000%	1.6000%	1.6000%	1.6000%	1.6000%
MONTHLY AVG. RATE	0.0871%	0.0838%	0.0817%	0.0838%	0.0863%	0.0988%	0.1167%	0.1279%	0.1333%	0.1333%	0.1333%	0.1333%	0.1333%
INTEREST PROVISION	\$267	-\$144	-\$502	-\$635	-\$809	-\$1,131	-\$1,327	-\$1,425	-\$1,426	-\$1,223	-\$1,020	-\$750	-\$10,127

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### Peoples Gas System

**Reporting:** January 2004 Through December 2004

**Name:** HOME BUILDER PROGRAM

**Description:** This Program is designed to increase the number of high priority natural gas customers in the new residential construction market. The Company offers incentives in the form of gas appliance piping and venting allowances to assist builders in defraying the additional cost associated with the gas appliance installation.

<b>Program Allowances:</b>	Gas Water Heater . . . . .	\$250.00
	Gas Furnace . . . . .	\$250.00
	Gas Range . . . . .	\$85.00
	Gas Dryer . . . . .	\$85.00

<b>Program Goals:</b>	Projected new home connections for this period:	14,930
	Actual connections to date this period:	9,691
	Percent of goal:	64.9%
	8 Months of Actuals	

<b>Program Fiscal Expenditures:</b>	Estimated for period:	\$6,270,806
	Actual to date:	\$4,070,230



Company: Peoples Gas System  
Except West Florida Region  
Exhibit No. \_\_\_\_\_  
Docket No. 040004-GU  
KMF-3

Peoples Gas System

Reporting: January 2004 Through December 2004

Name: WATER HEATER LOAD RET

Description: This Program is designed to discourage current natural gas costumers from changing to electricity. The program offers allowances to customers to assist in defraying the cost of more expensive energy efficient appliances.

Program Allowances: Energy Efficient Gas Water Heater \$100.00

Program Goals: Projected connections for this period: 2,175

Actual connections to date this period: 1,428

Percent of goal: 65.7%  
8 Months of Actuals

Program Fiscal Expenditures: Estimated for period: \$217,500

Actual to date: \$142,800

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Company: Peoples Gas System  
Except West Florida Region  
Exhibit No. \_\_\_\_\_  
Docket No. 040004-GU  
KMF-3

### Peoples Gas System

Reporting: January 2004 Through December 2004

Name: OIL HEAT REPLACEMENT

**Description:** This Program is designed to encourage customers to convert their existing Oil Heating system to more energy efficient natural gas heating. Peoples' offers piping and venting allowances to defray the higher cost of installation of natural gas systems in hopes of preventing the customer from putting in less costly electric resistance strip heat.

**Program Allowance:** Energy Efficient Gas Furnaces . . . . . \$330.00

**Program Go** Projected new connections for this period: 6

Actual connections to date this period: 1

Percent of goal: 16.6%  
8 Months of Actuals

**Program Fiscal Expenditures:** Estimated for period: \$1,982

Actual to date: \$330

Company: **Peoples Gas System**  
Except West Florida Region  
Exhibit No. \_\_\_\_\_  
Docket No. 040004-GU  
KMF-3

**Peoples Gas System**

Reporting: January 2004 Through December 2004

Name: SMALL PKG COGEN

Description: This Program was designed to promote the direct use of natural gas to generate on-site power and utilize the waste heat for on-site heating, cooling and water heating requirements for commercial and industrial applications. For commercial and industrial customers that are interested, workshops and a feasibility audit will be made available upon request.

Program Fiscal Expenditures:	Estimated for period:	\$6,668
	Actual to date:	\$0

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Company: Peoples Gas System  
 Except West Florida Region  
 Exhibit No. \_\_\_\_\_  
 Docket No. 040004-GU  
 KMF-3

**Peoples Gas System**

**Reporting:** January 2004 Through December 2004

**Name:** COM ELECTRIC REPLACEMENT

**Description:** This Program is designed to encourage the replacement of electric resistance equipment in commercial establishments by offering piping and venting allowances to defray the additional cost of installing more energy efficient equipment.

<b>Program Allowances:</b>	For every KW Displaced .....	\$40.00
	Each customer allowed a maximum of 100 KWD deferred	
<b>Program Goals:</b>	Projected KWD displaced this period:	1,859
	Actual KWD displaced this period:	1,456
	Percent of goal:	78.3%
	8 Months of Actuals	
<b>Program Fiscal Expenditures:</b>	Estimated for period:	\$74,369
	Actual to date:	\$58,241

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Company: Peoples Gas System  
Except West Florida Region  
Exhibit No. \_\_\_\_\_  
Docket No. 040004-GU  
KMF-3

### Peoples Gas System

Reporting: January 2004 Through December 2004

Name: RES ELECTRIC REPLACEMENT

Description: This program was designed to encourage the replacement of electric resistance appliances by offering piping and venting allowances to defray the additional cost of installing more energy efficient natural gas appliances.

Program Allowances:	Natural Gas Water Heater . . . . .	\$440.00
	Natural Gas Furnace . . . . .	\$440.00
	Natural Gas Range . . . . .	\$75.00
	Natural Gas Dryer . . . . .	\$75.00
	Natural Gas Space Heater . . . . .	\$65.00

Program Goals:	Projected new connections for this period	468
	Actual connections to date this period:	289
	Percent of goal:	61.8%
	8 Months of Actuals	

Program Fiscal Expenditures:	Estimated for period:	\$275,959
	Actual to date:	\$170,447

Company Peoples Gas System  
Except West Florida Region  
Exhibit No. \_\_\_\_\_  
Docket No. 040004-GU  
KMF-3

**Peoples Gas System**

Reporting: January 2004 Through December 2004

Name: COMMON COSTS

**Program Fiscal Expenditures:**

Estimated for period: \$1,160,487

Actual to date: \$669,287

Percent of goal: 57.7%

8 Months of Actuals

Company: Peoples Gas System  
Except West Florida Region  
Exhibit No. \_\_\_\_\_  
Docket No. 040004-GU  
KMF-3

### Peoples Gas System

Reporting: January 2004 Through December 2004

Name: GAS SPACE CONDITIONING

**Description:** This Program is designed to convert on-main customers from electric space conditioning equipment to energy efficient gas space conditioning. The program offers piping and venting allowances to reduce the generally higher cost of installing gas space conditioning equipment. This program would also reduce summer as well as winter peak demand and contribute to the conservation of KWH / KWD consumption.

**Program Allowance:** Each customer allowed 100 tons maximum paid allowance / installatic \$150 per ton

<b>Program Goals:</b>	Projected connections this period: (tons)	<b>589</b>
	Actual connections this period: (tons)	<b>326</b>
	Percent of goal:	<b>55.4%</b>
	8 Months of Actuals	

<b>Program Fiscal Expenditures:</b>	Estimated for period:	<b>\$88,340</b>
	Actual to date:	<b>\$48,940</b>

ENERGY CONSERVATION ADJUSTMENT  
SUMMARY OF COST RECOVERY CLAUSE CALCULATION  
MONTHS: January 2005 Through December 2005

1. TOTAL INCREMENTAL COSTS (SCHEDULE C-2, PAGE 1)	2,258,300
2. TRUE-UP (SCHEDULE C-3, PAGE 4, LINE 11)	1,794,458
3. TOTAL (LINE 1 AND LINE 2)	4,052,758

RATE SCHEDULE	BILLS	THERMS	CUSTOMER CHARGE	NON-GAS ENERGY CHARGE	TOTAL CUST. & ENGY CHG REVENUE	ECCR REVENUES	ECCR AS % OF TOTAL REVENUES	DOLLARS THERM	TAX FACTOR	CONSERV FACTOR
RS	582,513	13,140,439	5,825,130	4,949,609	10,774,739	2,534,831	23.52568%	0.19290	1.00503	0.19387
SGS	12,895	546,820	257,900	147,395	405,295	95,348	23.52568%	0.17437	1.00503	0.17525
GS-1	16,230	6,686,070	486,900	1,540,805	2,027,705	477,031	23.52568%	0.07135	1.00503	0.07171
GS-2	2,204	4,383,095	77,140	975,984	1,053,124	247,755	23.52568%	0.05653	1.00503	0.05681
GS-3	501	3,868,668	22,545	755,667	778,212	183,080	23.52568%	0.04732	1.00503	0.04756
GS-4	132	2,666,346	11,220	475,356.00	486,576	114,470	<b>23.52568%</b>	0.04293	1.00503	0.04315
GS-5	96	16,720,369	14,400	1,678,892	1,693,292	398,358	23.52568%	0.02382	1.00503	0.02394
NGVS	0	0	0.00	0.00	0	0	23.52568%	0.03018	1.00503	0.03033
CSLS	84	62,439	0.00	8,010	8,010	1,884	23.52568%	0.03018	1.00503	0.03033
<b>TOTAL</b>	<b>614,655</b>	<b>48,074,246</b>	<b>6,695,235</b>	<b>10,531,718</b>	<b>17,226,953</b>	<b>4,052,758</b>				



ESTIMATED CONSERVATION PROGRAM COSTS BY PROGRAM BY MONTH  
January 2005 Through December 2005

PROGRAM	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
1 HOME BUILDER PROGRAM	165,600	165,600	165,600	165,600	165,600	165,600	165,600	165,600	165,600	165,600	165,600	165,600	\$1,987,200
2 ENERGY SAVINGS PAYBACK	558	558	558	558	558	558	558	558	558	558	558	558	\$6,700
3 WATER HEATER LOAD RET	2,650	2,650	2,650	2,650	2,650	2,650	2,650	2,650	2,650	2,650	2,650	2,650	\$31,800
4 RES ELECTRIC REPLACEMENT	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	\$24,000
5 COM ELECTRIC REPLACEMENT	425	425	425	425	425	425	425	425	425	425	425	425	\$5,100
6 GAS SPACE CONDITIONING	833	833	833	833	833	833	833	833	833	833	833	833	\$10,000
7 COMMON COSTS	16,125	16,125	16,125	16,125	16,125	16,125	16,125	16,125	16,125	16,125	16,125	16,125	\$193,500
8 N/A	0	0	0	0	0	0	0	0	0	0	0	0	\$0
9 N/A	0	0	0	0	0	0	0	0	0	0	0	0	\$0
10 N/A	0	0	0	0	0	0	0	0	0	0	0	0	\$0
<b>TOTAL ALL PROGRAMS</b>	<b>\$188,192</b>	<b>\$188,192</b>	<b>\$188,192</b>	<b>\$188,192</b>	<b>\$188,192</b>	<b>\$188,192</b>	<b>\$188,192</b>	<b>\$188,192</b>	<b>\$188,192</b>	<b>\$188,192</b>	<b>\$188,192</b>	<b>\$188,192</b>	<b>\$2,258,300</b>

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Company: Peoples Gas System  
West Florida Region  
Exhibit No. \_\_\_\_\_  
Docket No. 040004-GU  
KMF-4

ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM  
January 2005 Through December 2005

PROGRAM	CAPITAL INVEST	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1 HOME BUILDER PROGRAM	0	0	0	0	1,987,200	0	0	0	\$1,987,200
2 ENERGY SAVINGS PAYBACK	0	0	0	0	6,700	0	0	0	\$6,700
3 WATER HEATER LOAD RET	0	0	0	0	31,800	0	0	0	\$31,800
4 RES ELECTRIC REPLACEMENT	0	0	0	0	24,000	0	0	0	\$24,000
5 COM ELECTRIC REPLACEMENT	0	0	0	0	5,100	0	0	0	\$5,100
6 GAS SPACE CONDITIONING	0	0	0	0	10,000	0	0	0	\$10,000
7 COMMON COSTS	0	68,000	0	125,000	0	500	0	0	\$193,500
8 N/A	0	0	0	0	0	0	0	0	\$0
9 N/A	0	0	0	0	0	0	0	0	\$0
10 N/A	0	0	0	0	0	0	0	0	\$0
<b>PROGRAM COSTS</b>	<b>\$0</b>	<b>\$68,000</b>	<b>\$0</b>	<b>\$125,000</b>	<b>\$2,064,800</b>	<b>\$500</b>	<b>\$0</b>	<b>\$0</b>	<b>\$2,258,300</b>

Company: Peoples Gas System  
 West Florida Region  
 Exhibit No. \_\_\_\_\_  
 Docket No. 040004-GU  
 KMF-4

ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM  
 January 2004 Through December 2004  
 8 Months of Actuals

PROGRAM	CAPITAL INVEST	PAYROLL BENEFITS	MATERIALS & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1 HOME BUILDER PROGRAM									
A. ACTUAL	0	0	0	0	2,454,750	0	0	0	2,454,750
B. ESTIMATED	0	0	0	0	583,632	0	0	0	583,632
C. TOTAL	0	0	0	0	3,038,382	0	0	0	3,038,382
2 ENERGY SAVINGS PAYBACK									
A. ACTUAL	0	0	0	0	5,450	0	0	0	5,450
B. ESTIMATED	0	0	0	0	2,500	0	0	0	2,500
C. TOTAL	0	0	0	0	7,950	0	0	0	7,950
3 WATER HEATER LOAD RET									
A. ACTUAL	0	0	0	0	20,500	0	0	0	20,500
B. ESTIMATED	0	0	0	0	11,068	0	0	0	11,068
C. TOTAL	0	0	0	0	31,568	0	0	0	31,568
4 RES ELECTRIC REPLACEMENT									
A. ACTUAL	0	0	0	0	18,650	0	0	0	18,650
B. ESTIMATED	0	0	0	0	10,652	0	0	0	10,652
C. TOTAL	0	0	0	0	29,302	0	0	0	29,302
5 COM ELECTRIC REPLACEMENT									
A. ACTUAL	0	0	0	0	3,030	0	0	0	3,030
B. ESTIMATED	0	0	0	0	2,652	0	0	0	2,652
C. TOTAL	0	0	0	0	5,682	0	0	0	5,682
6 GAS SPACE CONDITIONING									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	3,332	0	0	0	3,332
C. TOTAL	0	0	0	0	3,332	0	0	0	3,332
SUB-TOTAL	0	0	0	0	3,116,216	0	0	0	3,116,216

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ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM

January 2004 Through December 2004

8 Months of Actuals

PROGRAM NAME	CAPITAL INVEST	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
SUB-TOTAL - PREVIOUS PAGE	0	0	0	0	3,116,216	0	0	0	3,116,216
7. COMMON COSTS									
A. ACTUAL	0	45,626	0	85,545	0	72	0	0	131,243
B. ESTIMATED	0	19,766	0	36,666	0	0	0	56,432	56,432
C. TOTAL	0	65,392	0	122,211	0	72	0	0	187,675
8. N/A									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
9. N/A									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
10. N/A									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
11. N/A									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
<b>TOTAL</b>	<b>0</b>	<b>65,392</b>	<b>0</b>	<b>122,211</b>	<b>3,116,216</b>	<b>72</b>	<b>0</b>	<b>0</b>	<b>3,303,891</b>

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CONSERVATION PROGRAM COSTS BY PROGRAM  
 ACTUAL/ESTIMATED  
 January 2004 Through December 2004  
 8 Months of Actuals

PROGRAM NAME	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
HOME BUILDER PROGRAM	140,800	239,800	614,150	322,750	204,750	353,170	254,640	324,690	145,908	145,908	145,908	145,908	\$3,038,380
ENERGY SAVINGS PAYBACK	900	1,050	800	750	500	700	750	200	625	625	625	625	\$7,950
WATER HEATER LOAD RET	1,800	5,000	2,200	3,500	2,600	3,300	900	1,200	2,767	2,767	2,767	2,767	\$31,560
RES ELECTRIC REPLACEMENT	3,950	2,300	4,200	2,250	1,000	1,300	2,200	1,450	2,663	2,663	2,663	2,663	\$29,300
COM ELECTRIC REPLACEMENT	0	0	0	1,080	1,950	0	0	0	663	663	663	663	\$5,880
GAS SPACE CONDITIONING	0	0	0	0	0	0	0	0	833	833	833	833	\$3,330
COMMON COSTS	20,037	11,618	25,867	27,436	16,045	5,096	11,972	13,173	14,108	14,108	14,108	14,108	\$187,670
N/A	0	0	0	0	0	0	0	0	0	0	0	0	\$0
N/A	0	0	0	0	0	0	0	0	0	0	0	0	\$0
N/A	0	0	0	0	0	0	0	0	0	0	0	0	\$0
<b>TOTAL ALL PROGRAMS</b>	<b>\$167,487</b>	<b>\$259,568</b>	<b>\$647,017</b>	<b>\$357,766</b>	<b>\$226,845</b>	<b>\$363,566</b>	<b>\$270,462</b>	<b>\$340,913</b>	<b>\$167,567</b>	<b>\$167,567</b>	<b>\$167,567</b>	<b>\$167,567</b>	<b>\$3,303,890</b>

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ENERGY CONSERVATION ADJUSTMENT  
January 2004 Through December 2004

CONSERVATION REVS.	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
RCS AUDIT FEES	0	0	0	0	0	0	0	0	0	0	0	0	0
a. OTHER PROG. REV.	-407,183	-400,350	-300,856	-223,794	-178,234	-145,287	-136,149	-140,783	-140,783	-140,783	-140,783	-140,783	-2,495,766
b. CONSERV. ADJ. REV.	0	0	0	0	0	0	0	0	0	0	0	0	0
CONSERV. ADJ REV. (NET OF REV. TAXES)	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL REVENUES	-407,183	-400,350	-300,856	-223,794	-178,234	-145,287	-136,149	-140,783	-140,783	-140,783	-140,783	-140,783	
PRIOR PERIOD TRUE-UP NOT APPLIC. TO PERIOD	80,709	80,709	80,709	80,709	80,709	80,709	80,709	80,709	80,709	80,709	80,709	80,709	968,511
CONSERVATION REVS. APPLIC. TO PERIOD	-328,474	-319,641	-220,147	-143,085	-97,525	-64,578	-55,440	-60,074	-60,074	-60,074	-60,074	-60,074	-1,527,257
CONSERVATION EXPS. (FORM C-3, PAGE 3)	167,487	259,568	647,017	357,766	226,845	363,566	270,462	340,913	167,567	167,567	167,567	167,567	3,303,891
TRUE-UP THIS PERIOD	-158,987	-60,073	426,870	214,681	129,320	296,988	215,022	280,839	107,493	107,493	107,493	107,493	1,776,634
INTEREST THIS PERIOD (C-3, PAGE 5)	739	552	623	840	945	1,214	1,642	2,016	2,255	2,284	2,333	2,372	17,824
TRUE-UP & INT. BEG. OF MONTH	968,511	729,554	589,324	936,108	1,070,920	1,120,475	1,339,969	1,475,923	1,678,068	1,707,107	1,736,185	1,765,302	1,794,458
PRIOR TRUE-UP COLLECT. (REFUND.)	-80,709	-80,709	-80,709	-80,709	-80,709	-80,709	-80,709	-80,709	-80,709	-80,709	-80,709	-80,709	-968,511
END OF PERIOD TOTAL NET TRUE-UP	729,554	589,324	936,108	1,070,920	1,120,475	1,339,969	1,475,923	1,678,068	1,707,107	1,736,185	1,765,302	1,794,458	1,794,458

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CALCULATION OF TRUE-UP AND INTEREST PROVISION  
January 2004 Through December 2004

INTEREST PROVISION	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
BEGINNING TRUE-UP	968,511	729,554	589,324	936,108	1,070,920	1,120,475	1,339,969	1,475,923	1,678,068	1,707,107	1,736,185	1,765,302	1,794,45
END. T-UP BEFORE INT.	728,815	588,772	935,485	1,070,080	1,119,531	1,338,754	1,474,281	1,676,052	1,704,852	1,733,891	1,762,969	1,792,086	2,602,58
TOT. BEG. & END. T-UP	1,697,326	1,318,326	1,524,810	2,006,188	2,190,451	2,459,230	2,814,250	3,151,975	3,382,920	3,440,999	3,499,155	3,557,388	4,397,03
AVERAGE TRUE-UP	848,663	659,163	762,405	1,003,094	1,095,225	1,229,615	1,407,125	1,575,987	1,691,460	1,720,499	1,749,577	1,778,694	2,198,51
INT. RATE-FIRST DAY OF REPORTING BUS. MTH	1.0600%	1.0300%	0.9800%	0.9800%	1.0300%	1.0400%	1.3300%	1.4700%	1.6000%	1.6000%	1.6000%	1.6000%	
INT. RATE-FIRST DAY OF SUBSEQUENT BUS. MT	1.0300%	0.9800%	0.9800%	1.0300%	1.0400%	1.3300%	1.4700%	1.6000%	1.6000%	1.6000%	1.6000%	1.6000%	
TOTAL	2.0900%	2.0100%	1.9600%	2.0100%	2.0700%	2.3700%	2.8000%	3.0700%	3.2000%	3.2000%	3.2000%	3.2000%	
AVG INTEREST RATE	1.0450%	1.0050%	0.9800%	1.0050%	1.0350%	1.1850%	1.4000%	1.5350%	1.6000%	1.6000%	1.6000%	1.6000%	
MONTHLY AVG. RATE	0.0871%	0.0838%	0.0817%	0.0838%	0.0863%	0.0988%	0.1167%	0.1279%	0.1333%	0.1333%	0.1333%	0.1333%	
INTEREST PROVISION	\$739	\$552	\$623	\$840	\$945	\$1,214	\$1,642	\$2,016	\$2,255	\$2,294	\$2,333	\$2,372	\$17,82

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Company: Peoples Gas System  
West Florida Region  
Exhibit No. \_\_\_\_\_  
Docket No. 040004-GU  
KMF-4

### Peoples Gas System

Reporting: January 2004 Through December 2004

Name: HOME BUILDER PROGRAM

Description: This Program is designed to increase the number of high priority natural gas customers in the new residential construction market. The Company offers incentives in the form of gas appliance piping and venting allowances to assist builders in defraying the additional cost associated with the gas appliance installation.

Program Allowances:	Gas Water Heater .....	\$150.00
	Gas Furnace .....	\$250.00
	Gas Range .....	\$100.00
	Gas Dryer .....	\$100.00

Program Goals: Projected new home connections for this period:	5,064
Actual connections to date this period:	4,091
Percent of goal:	80.8%
8 Months of Actuals	

Program Fiscal Expenditures:	Estimated for period:	\$3,038,382
	Actual to date:	\$2,454,750



Company: Peoples Gas System  
West Florida Region  
Exhibit No. \_\_\_\_\_  
Docket No. 040004-GU  
KMF-4

**Peoples Gas System**

**Reporting:** January 2004 Through December 2004

**Name:** ENERGY SAVINGS PAYBACK

**Description:** This program is designed to promote the replacement of standard gas appliances with energy efficient natural gas appliances and ensure that new installation comply with the energy efficiency standards set forth in the Florida Energy Code.

**Program Allowances:** \$50.00

**Program Goals:** Projected connections for this period: 159

Actual connections to date this period: 109

Percent of goal: 68.6%  
8 Months of Actuals

**Program Fiscal Expenditures:** Estimated for period: \$7,950

Actual to date: \$5,450

Company: Peoples Gas System  
West Florida Region  
Exhibit No. \_\_\_\_\_  
Docket No. 040004-GU  
KMF-4

**Peoples Gas System**

**Reporting:** January 2004 Through December 2004

**Name:** WATER HEATER LOAD RET

**Description:** This Program is designed to encourage current natural gas customers to retain their natural gas water heating. The program offers allowances to customers to assist in defraying the cost of more energy efficient appliances.

**Program Allowance:** Energy Efficient Water Heater . . . . . \$100.00

**Program Go Projected new connections for this period:** 316

Actual connections to date this period: 205

Percent of goal: 64.9%  
8 Months of Actuals

**Program Fiscal Expenditures:** Estimated for period: \$31,568

Actual to date: \$20,500

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Company:

Peoples Gas System

West Florida Region

Exhibit No. \_\_\_\_\_

Docket No. 040004-GU

KMF-4

**Peoples Gas System**

**Reporting:** January 2004 Through December 2004

**Name:** RES ELECTRIC REPLACEMENT

**Description:** This program is designed to encourage the replacement of electric resistance appliances in the residential market by offering piping and venting allowances to defray the additional cost of installing energy efficient natural gas appliances.

Water Heater .....	\$250
Furnace .....	\$500
Range .....	\$150
Dryer .....	\$150
Space Heat .....	\$150

<b>Program Fiscal Expenditures:</b>	Estimated for period:	\$29,302
	Actual to date:	\$18,650

35

**Peoples Gas System**

**Reporting:** January 2004 Through December 2004

**Name:** COM ELECTRIC REPLACEMENT

**Description:** This program is designed to encourage the replacement of electric resistance appliances in commercial establishments by offering piping and venting allowances to defray the additional cost of installing natural gas equipment.

<b>Program Allowances:</b>	For every KW Displaced . . . . .	\$30.00
	Each customer allowed a maximum of 100 KWD deferred	
<b>Program Goals:</b>	Projected KWD displaced this period:	189
	Actual KWD displaced this period:	101
	Percent of goal: 8 Months of Actuals	53.3%
<b>Program Fiscal Expenditures:</b>	Estimated for period:	\$5,682
	Actual to date:	\$3,030

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Company: Peoples Gas System

West Florida Region

Exhibit No. \_\_\_\_\_

Docket No. 040004-GU

KMF-4

### Peoples Gas System

Reporting: January 2004 Through December 2004Name: GAS SPACE CONDITIONING

**Description:** This program is designed to convert on-main customers from electric space conditioning equipment to energy efficient natural gas space conditioning. The program offers piping and venting allowances to reduce the generally higher cost of installing gas space conditioning equipment. This program would also reduce summer as well as winter peak demand and contribute to the conservation of KWH / KWD consumption.

**Program Allowances:** \$100.00

**Program Goals:** Projected new connections for this period **33**

Actual connections to date this period: **0**

Percent of goal: **0.0%**  
8 Months of Actuals

**Program Fiscal Expenditures:** Estimated for period: **\$3,332**

Actual to date: **\$0**

Company: Peoples Gas System  
West Florida Region  
Exhibit No. \_\_\_\_\_  
Docket No. 040004-GU  
KMF-4

**Peoples Gas System**

Reporting: January 2004 Through December 2004

Name: COMMON COSTS

**Program Fiscal Expenditures:**

Estimated for period:	\$187,675
Actual to date:	\$131,243
Percent of goal:	69.9%
8 Months of Actuals	