

**BEFORE THE
FLORIDA PUBLIC SERVICE COMMISSION**

IN RE:

**JOINT PETITION FOR ARBITRATION OF NEWSOUTH)
COMMUNICATIONS CORP., NUVOX COMMUNICATIONS,)
INC., KMC TELECOM V, INC., KMC TELECOM III LLC,)
AND XSPEDIUS COMMUNICATIONS, LLC ON BEHALF OF) DOCKET NO.
ITS OPERATING SUBSIDIARIES XSPEDIUS MANAGEMENT) 040130-TP
CO. SWITCHED SERVICES, LLC AND XSPEDIUS)
MANAGEMENT CO. OF JACKSONVILLE, LLC)**

REBUTTAL TESTIMONY OF THE JOINT PETITIONERS

Marva Brown Johnson on behalf of KMC Telecom V, Inc. & KMC Telecom III LLC

February 7, 2005

DOCUMENT NUMBER-DATE

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1 PRELIMINARY STATEMENTS

2 WITNESS INTRODUCTION AND BACKGROUND

3 **KMC: Marva Brown Johnson**

4 **Q. PLEASE STATE YOUR FULL NAME, TITLE, AND BUSINESS ADDRESS.**

5 **A.** My name is Marva Brown Johnson. I am Senior Regulatory Counsel for KMC
6 Telecom Holdings, Inc., parent company of KMC Telecom V, Inc. and KMC III
7 LLC. My business address is 1755 North Brown Road, Lawrenceville, Georgia
8 30043.

9 **Q. IN YOUR DIRECT TESTIMONY, YOU WERE ASKED A SERIES OF**
10 **QUESTIONS REGARDING YOUR POSITION AT KMC, YOUR**
11 **EDUCATIONAL AND PROFESSIONAL BACKGROUND AND THE**
12 **COMMISSIONS BEFORE WHICH YOU PREVIOUSLY HAVE TESTIFIED.**
13 **IF ASKED THOSE SAME QUESTIONS TODAY, WOULD YOUR**
14 **ANSWERS BE THE SAME?**

15 **A.** Yes, the answers would be the same.

16 **Q. PLEASE IDENTIFY ALL ISSUES FOR WHICH YOU ARE OFFERING**
17 **TESTIMONY.**

18 **A.** I am sponsoring testimony on the following issues.¹

¹ The following issues have been settled: 1/G-1, 3/G-3, 8/G-8, 10/G-10, 11/G-11, 13/G-13, 14/G-14, 15/G-15, 16/G-16, 17/1-1, 18/1-2, 19/2-1, 20/2-2, 21/2-3, 22/2-4, 24/2-6, 25/2-7, 27/2-9, 28/2-10, 29/2-11, 30/2-12, 31/2-13, 32/2-14, 33/2-15, 34/2-16, 35/2-17, 39/2-21, 40/2-22, 41/2-23, 42/2-24, 43/2-25, 44/2-26, 45/2-27, 47/2-29, 48/2-30, 49/2-31, 50/2-32, 51/2-33(A), 52/2-34, 53/2-35, 54/2-36, 55/2-37, 56/2-38, 57/2-39, 58/2-40, 59/2-41, 60/3-1, 61/3-2, 62/3-3, 63/3-4 (KMC only), 64/3-5, 66/3-7, 67/3-8, 68/3-9, 69/3-10, 70/3-11, 71/3-12, 72/3-13, 73/3-14, 74/4-1, 75/4-2, 76/4-3, 77/4-4, 78/4-5, 79/ 4-6, 80/4-7, 81/4-8, 82/4-9, 83/4-10, 84/6-1, 85/6-2, 86/6-3(A),

General Terms and Conditions	2/G-2, 4/G-4, 5/G-5, 6/G-6, 7/G-7, 9/G-9, 12/G-12
Attachment 2: Unbundled Network Elements	23/2-5, 26/2-8, 36/2-18, 37/2-19, 38/2-20, 46/2-28, 51/2-33(B)&(C)
Attachment 3: Interconnection	65/3-6
Attachment 6: Ordering	86/6-3(B), 88/6-5, 94/6-11
Attachment 7: Billing	96/7-2, 97/7-3, 100/7-6, 101/7-7, 102/7-8, 103/7-9, 104/7-10
Supplemental Issues	108/S-1 thru 114/S-7

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2 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?**

3 **A.** The purpose of my testimony is to offer support for the CLEC Position, as set forth
4 herein, and associated contract language on the issues indicated in the chart above by
5 rebutting the testimony provided by various BellSouth witnesses.

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87/6-4, 89/6-6, 90/6-7, 91/6-8, 92/6-9, 93/6-10, 95/7-1, 98/7-4, 99/7-5, 105/7-11, 106/7-12, 107/11-1, and 115/S-8.

1 **GENERAL TERMS AND CONDITIONS**²

2 *Item No. 1, Issue No. G-1 [Section 1.6]: This issue has been resolved.*

3 *Item No. 2, Issue No. G-2 [Section 1.7]: How should "End User" be defined?*

4 **Q. PLEASE STATE YOUR POSITION WITH RESPECT TO ITEM 2/ISSUE G-**
5 **2.**

6 **A.** The term "End User" should be defined as "the customer of a Party".

7 **Q. PLEASE RESPOND TO BELL SOUTH'S ASSERTION THAT THIS ISSUE IS**
8 **NOT APPROPRIATE FOR ARBITRATION. [BLAKE AT 4:17-19]**

9 **A.** For all the reasons stated in our direct testimony, we cannot understand why
10 BellSouth continues to insist that this issue is not appropriate for arbitration. This
11 issue arose from the Parties' negotiation of EEL eligibility criteria from the TRO.
12 During those negotiations, it became evident that BellSouth was scheming to use a
13 restrictive definition of End User to artificially curtail its obligations and restrict
14 Joint Petitioners' rights. Our discussions then turned to the definition in the General
15 Terms and to various other uses of the term which is widely scattered throughout the
16 Agreement. We would not agree to BellSouth's proposed re-wording of the FCC's
17 EEL eligibility criteria nor would we agree to a definition of End User that was
18 clearly going to be employed as a means to clandestinely reduce BellSouth's
19 unbundling obligations and Joint Petitioners' rights to UNEs made available through

² Please note that the disputed contract language for all unresolved issues addressed in this testimony is attached to Joint Petitioners Direct Testimony filed with the Commission on January 10, 2005 as **Exhibit A**. Because this is a dynamic process wherein the Parties continue to negotiate, Joint Petitioners intend to file an updated version of Exhibit A and an updated issues matrix prior to the hearing.

1 the FCC's TRO. If BellSouth does not want to arbitrate the issue, it can accept our
2 position and our proposed definition.

3 **Q. DOES BELLSOUTH PROVIDE ANY LEGITIMATE JUSTIFICATION TO**
4 **SUPPORT ITS INSISTENCE ON A RESTRICTIVE DEFINITION OF END**
5 **USER?**

6 **A.** No. BellSouth has no legitimate justification for insisting on a definition of End
7 User which it has sought to use in a manner that could be construed to limit its
8 obligations and restrict Joint Petitioners' rights. Ms. Blake's claim that ISPs are not
9 End Users is illustrative of the problems BellSouth seeks to create with its definition.
10 *See* Blake at 5:23-24. As explained in our direct testimony, BellSouth's claim
11 regarding ISPs is belied by the fact that the Parties agree to treat ISPs as End Users
12 in Attachment 3 of the Agreement and that the industry has treated them as End
13 Users for more than 20 years. If an ISP is our customer, it is the ultimate user of the
14 telecommunications services we provide. The same holds true if our customer is a
15 landlord, university, doctor's office, bakery, factory or another carrier. Our
16 negotiations with BellSouth revealed that BellSouth sought to use its definition to
17 attempt to inappropriately curb Joint Petitioners' right to use UNEs as inputs to their
18 own wholesale service offerings. There is no sound legal or policy foundation for
19 BellSouth's position.

1 **Q. PLEASE RESPOND TO BELLSOUTH’S ASSERTION THAT THE JOINT**
2 **PETITIONERS’ DEFINITION OF END USER CREATES UNCERTAINTY**
3 **AS IT COULD REFER TO ANY CUSTOMER? [BLAKE AT 6:8-11]**

4 **A.** We disagree with BellSouth’s assertion that it is our proposed definition that would
5 create uncertainly. Our definition is simple and avoids the mischief that BellSouth
6 seeks to create with respect to who is or isn’t an “ultimate” user of
7 telecommunications. To us, that inquiry is meaningless. Our definition is
8 intentionally designed to refer to any customer of either Party so as to permanently
9 upend BellSouth’s attempt to essentially trick us into giving up rights to use UNEs as
10 wholesale service inputs.

11 **Q. DID ANYTHING MS. BLAKE HAD TO SAY ON THIS ISSUE CAUSE YOU**
12 **TO CHANGE YOUR POSITION OR PROPOSED LANGUAGE?**

13 **A.** No. However, Joint Petitioners have received a commitment from BellSouth that its
14 proposed definition will not be used to artificially limit BellSouth’s obligations and
15 Joint Petitioners’ rights with respect to UNEs (*i.e.*, BellSouth will not attempt to
16 create limitations on our ability to use UNEs as wholesale service inputs). The
17 parties are in the process of attempting to resolve this issue by using a new End User
18 definition and by visiting each use of the term End User and determining whether it
19 should be used, replaced, or augmented.

20 *Item No. 3, Issue No. G-3 [Section 10.2]: This issue has
been resolved.*

21 *Item No. 4, Issue No. G-4 [Section 10.4.1]: What should be
the limitation on each Party's liability in circumstances other
than gross negligence or willful misconduct?*

1 Q. ON THIS ISSUE, ARE YOU ADOPTING THE TESTIMONY OFFERED BY
2 ANOTHER COMPANY'S WITNESS?

3 A. Yes, consistent with the May 12, 2004 Order Establishing Procedure, I am adopting
4 the pre-filed testimony of Hamilton E. Russell III on this issue, as though it were
5 reprinted here.

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Item No. 5, Issue No. G-5 [Section 10.4.2]: If the CLEC does not have in its contracts with end users and/or tariffs standard industry limitations of liability, who should bear the resulting risks?

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3 **Q. ON THIS ISSUE, ARE YOU ADOPTING THE TESTIMONY OFFERED BY**
4 **ANOTHER COMPANY’S WITNESS?**

5 **A.** Yes, consistent with the May 12, 2004 Order Establishing Procedure, I am adopting
6 the pre-filed testimony of Hamilton E. Russell III on this issue, as though it were
7 reprinted here.

Item No. 6, Issue No. G-6 [Section 10.4.4]: How should indirect, incidental or consequential damages be defined for purposes of the Agreement?

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9 **Q. ON THIS ISSUE, ARE YOU ADOPTING THE TESTIMONY OFFERED BY**
10 **ANOTHER COMPANY’S WITNESS?**

11 **A.** Yes, consistent with the May 12, 2004 Order Establishing Procedure, I am adopting
12 the pre-filed testimony of Hamilton E. Russell III on this issue, as though it were
13 reprinted here.

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Item No. 7, Issue No. G-7 [Section 10.5]: What should the indemnification obligations of the parties be under this Agreement?

Q. ON THIS ISSUE, ARE YOU ADOPTING THE TESTIMONY OFFERED BY ANOTHER COMPANY’S WITNESS?

A. Yes, consistent with the May 12, 2004 Order Establishing Procedure, I am adopting the pre-filed testimony of Hamilton E. Russell III on this issue, as though it were reprinted here.

Item No. 8, Issue No. G-8 [Section 11.1]: This issue has been resolved.

Item No. 9, Issue No. G-9 [Section 13.1]: Under what circumstances should a party be allowed to take a dispute concerning the interconnection agreement to a Court of law for resolution first?

Q. ON THIS ISSUE, ARE YOU ADOPTING THE TESTIMONY OFFERED BY ANOTHER COMPANY’S WITNESS?

A. Yes, consistent with the May 12, 2004 Order Establishing Procedure, I am adopting the pre-filed testimony of James Falvey on this issue, as though it were reprinted here.

Item No. 10, Issue No. G-10 [Section 17.4]: This issue has been resolved.

Item No. 11, Issue No. G-11 [Sections 19, 19.1]: This issue has been resolved.

Item No. 12, Issue No. G-12 [Section 32.2]: Should the Agreement explicitly state that all existing state and federal

laws, rules, regulations, and decisions apply unless otherwise specifically agreed to by the Parties?

1 **Q. ON THIS ISSUE, ARE YOU ADOPTING THE TESTIMONY OFFERED BY**
2 **ANOTHER COMPANY'S WITNESS?**

3 **A.** Yes, consistent with the May 12, 2004 Order Establishing Procedure, I am adopting
4 the pre-filed testimony of Hamilton E. Russell III on this issue, as though it were
5 reprinted here.

6 *Item No. 13, Issue No. G-13 [Section 32.3]: This issue has been resolved.*

7 *Item No. 14, Issue No. G-14 [Section 34.2]: This issue has been resolved.*

8 *Item No. 15, Issue No. G-15 [Section 45.2]: This issue has been resolved.*

Item No. 16, Issue No. G-16 [Section 45.3]: This issue has been resolved.

9 **RESALE (ATTACHMENT 1)**

10 *Item No. 17, Issue No. 1-1 [Section 3.19]: This issue has been resolved.*

Item No. 18, Issue No. 1-2 [Section 11.6.6]: This issue has been resolved.

11 **NETWORK ELEMENTS (ATTACHMENT 2)**

12 *Item No. 19, Issue No. 2-1 [Section 1.1]: This issue has been resolved.*

13 *Item No. 20, Issue No. 2-2 [Section 1.2]: This issue has been resolved.*

Item No. 21, Issue No. 2-3 [Section 1.4.1]: This issue has

been resolved

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Item No. 22, Issue No. 2-4 [Section 1.4.3]: This issue has been resolved.

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Item No. 23, Issue No. 2-5 [Section 1.5]: What rates, terms, and conditions should govern the CLECs' transition of existing network elements that BellSouth is no longer obligated to provide as UNEs to other services?

4

5 **Q. PLEASE STATE YOUR POSITION WITH RESPECT TO ITEM 23/ISSUE 2-**
6 **5.**

7 **A.** In the event UNEs or Combinations are no longer offered pursuant to, or are not in
8 compliance with, the terms set forth in the Agreement, including any transition plan
9 set forth therein, it should be BellSouth's obligation to identify the specific service
10 arrangements that it insists be transitioned to other services pursuant to Attachment
11 2. There should be no service order, labor, disconnection or other nonrecurring
12 charges associated with the transition of section 251 UNEs to other services.

13 **Q. DOES BELL SOUTH PROVIDE ANY JUSTIFICATION FOR ITS POSITION**
14 **THAT THE JOINT PETITIONERS SHOULD FOLLOW ITS PROPOSED**
15 **CONVERSION PLAN?**

16 **A.** No. Ms. Blake does not provide any justification or support for BellSouth's position
17 on this issue, but merely restates BellSouth's position. The fact is that BellSouth
18 cannot justify why it is that it insists that Joint Petitioners must identify service
19 arrangements that BellSouth wants converted or disconnected or why it insists that it
20 should be the Joint Petitioners that should pay a host of charges to implement
21 BellSouth's request to initiate orders for conversions and disconnections.

1 **Q. DID ANYTHING MS. BLAKE HAD TO SAY ON THIS ISSUE CAUSE YOU**
2 **TO CHANGE YOUR POSITION OR PROPOSED LANGUAGE?**

3 **A.** No. Joint Petitioners' proposal is a compromise that places the administrative and
4 financial burden of implementing the conversions/disconnections on both Parties.
5 The Joint Petitioners' proposal requires work on both sides, but places the original
6 identification obligation on BellSouth, which is logical considering it has the
7 resources and incentive to expeditiously identify service arrangements it believe
8 must be converted or disconnected in order to transition to the terms of the
9 Agreement.

10 *Item No. 24, Issue No. 2-6 [Section 1.5.1]: This issue has
been resolved.*

11 *Item No. 25, Issue No. 2-7 [Section 1.6.1]: This issue has
been resolved.*

12 *Item No. 26, Issue No. 2-8 [Section 1.7]: Should BellSouth
be required to commingle UNEs or Combinations with any
13 service, network element or other offering that it is obligated
14 to make available pursuant to Section 271 of the Act?*

15 **Q. PLEASE STATE YOUR POSITION WITH RESPECT TO ITEM 26/ISSUE 2-**
16 **8.**

17 **A.** BellSouth should be required to "commingle" UNEs or Combinations of UNEs with
any service, network element, or other offering that it is obligated to make available
pursuant to Section 271 of the Act.

1 **Q. IS BELLSOUTH'S RELIANCE ON THE FCC'S TRO ERRATA**
2 **APPROPRIATE? [BLAKE AT 27:5-28:9]**

3 **A.** No. In fact, BellSouth's reliance is misplaced. There is no FCC rule or order that
4 states that BellSouth is permitted to place commingling restrictions on section 271
5 elements. The FCC's errata was nothing more than an attempt to clean-up stray
6 language from a section of the TRO addressing the commingling of section 251
7 UNEs with services provided for resale under section 251(c)(4). BellSouth's attempt
8 to create by implication an affirmative adoption of commingling restrictions with
9 respect to section 271 elements cannot withstand scrutiny, as it simply cannot be
10 squared with the FCC's commingling rules and the TRO language accompanying
11 those rules.

12 **Q. DOES THE D.C. CIRCUIT'S *USTA II* HOLDING REGARDING SECTION**
13 **271 PROHIBIT THE COMMINGLING OF UNES, UNE COMBINATIONS,**
14 **AND SERVICES? [BLAKE AT 28:14-29:16]**

15 **A.** No. The D.C. Circuit's *USTA II* holding discussed *combining*, not *commingling*.
16 BellSouth's reliance on the D.C. Circuit as grounds to reject Petitioners'
17 commingling language is therefore misplaced.

18 **Q. DID ANYTHING MS. BLAKE HAD TO SAY ON THIS ISSUE CAUSE YOU**
19 **TO CHANGE YOUR POSITION OR PROPOSED LANGUAGE?**

20 **A.** No. As stated in the Joint Petitioners direct testimony, the TRO concluded that
21 CLECs may commingle UNEs or UNE combinations with facilities or services it has
22 obtained from ILECs pursuant to a method other than unbundling under 251(c)(3) of

1 the Act. section 271 is another method of unbundling and BellSouth's attempt to
2 isolate and render useless section 271 elements must be squarely rejected.

3 ***Item No. 27, Issue No. 2-9 [Section 1.8.3]: This issue has
4 been resolved.***

5 ***Item No. 28, Issue No. 2-10 [Section 1.9.4]: This issue has
6 been resolved.***

7 ***Item No. 29, Issue No. 2-11 [Section 2.1.1]: This issue has
8 been resolved.***

9 ***Item No. 30, Issue No. 2-12 [Section 2.1.1.1]: This issue
10 has been resolved.***

11 ***Item No. 31, Issue No. 2-13 [Section 2.1.1.2]: This issue
12 has been resolved.***

13 ***Item No. 32, Issue No. 2-14 [Sections 2.1.2, 2.1.2.1, 2.1.2.2]:
14 This issue has been resolved.***

15 ***Item No. 33, Issue No. 2-15 [Section 2.2.3]: This issue has
been resolved.***

***Item No. 34, Issue No. 2-16 [Section 2.3.3]: This issue has
been resolved.***

***Item No. 35, Issue No. 2-17 [Sections 2.4.3, 2.4.4]: This
issue has been resolved.***

***Item No. 36, Issue No. 2-18 [Section 2.12.1]: (A) How
should Line Conditioning be defined in the Agreement? (B)
What should BellSouth's obligations be with respect to Line
Conditioning?***

14 **Q. ON THIS ISSUE, ARE YOU ADOPTING THE TESTIMONY OFFERED BY**
15 **ANOTHER COMPANY'S WITNESS?**

1 A. Yes, consistent with the May 12, 2004 Order Establishing Procedure, I am adopting
2 the pre-filed testimony of Hamilton E. Russell III on this issue, as though it were
3 reprinted here.

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Item No. 37, Issue No. 2-19 [Section 2.12.2]: Should the Agreement contain specific provisions limiting the availability of load coil removal to copper loops of 18,000 feet or less?

5 Q. ON THIS ISSUE, ARE YOU ADOPTING THE TESTIMONY OFFERED BY
6 ANOTHER COMPANY'S WITNESS?

7 A. Yes, consistent with the May 12, 2004 Order Establishing Procedure, I am adopting
8 the pre-filed testimony of Jerry Willis on this issue, as though it were reprinted here.

Item No. 38, Issue No. 2-20 [Sections 2.12.3, 2.12.4]: Under what rates, terms and conditions should BellSouth be required to perform Line Conditioning to remove bridged taps?

9 Q. ON THIS ISSUE, ARE YOU ADOPTING THE TESTIMONY OFFERED BY
10 ANOTHER COMPANY'S WITNESS?

11 A. Yes, consistent with the May 12, 2004 Order Establishing Procedure, I am adopting
12 the pre-filed testimony of Jerry Willis on this issue, as though it were reprinted here.

Item No. 39, Issue No. 2-21 [Section 2.12.6]: This issue, including both subparts, has been resolved.

13

Item No. 40, Issue No. 2-22 [Section 2.14.3.1.1]: This issue has been resolved.

14

Item No. 41, Issue No. 2-23 [Sections 2.16.2.2, 2.16.2.3.1-5, 2.16.2.3.7-12]: This issue has been resolved.

15

Item No. 42, Issue No. 2-24 [Section 2.17.3.5]: This issue

has been resolved.

Item No. 43, Issue No. 2-25 [Section 2.18.1.4]: This issue has been resolved.

Item No. 44, Issue No. 2-26 [Section 3.6.5]: This issue has been resolved.

Item No. 45, Issue No. 2-27 [Section 3.10.3]: This issue has been resolved.

Item No. 46, Issue No. 2-28 [Section 3.10.4]: Should the CLEC be permitted to incorporate the Fast Access language from the FDN and/or Supra interconnection agreements, respectively docket numbers 010098-TP and 001305-TP, for the term of this Agreement?

Q. ON THIS ISSUE, ARE YOU ADOPTING THE TESTIMONY OFFERED BY ANOTHER COMPANY'S WITNESS?

A. Yes, consistent with the May 12, 2004 Order Establishing Procedure, I am adopting the pre-filed testimony of James Falvey on this issue, as though it were reprinted here.

Item No. 47, Issue No. 2-29 [Section 4.2.2]: This issue has been resolved as to both subparts.

Item No. 48, Issue No. 2-30 [Section 4.5.5]: This issue has been resolved.

Item No. 49, Issue No. 2-31 [Section 5.2.4]: This issue has been resolved.

Item No. 50, Issue No. 2-32 [Sections 5.2.5.2.1, 5.2.5.2.3, 5.2.5.2.4, 5.2.5.2.5, 5.2.5.2.7]: This issue has been resolved.

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Item No. 51, Issue No. 2-33 [Sections 5.2.6, 5.2.6.1, 5.2.6.2, 5.2.6.2.1, 5.2.6.2.3]: (A) This issue has been resolved.

(B) Should there be a notice requirement for BellSouth to conduct an audit and what should the notice include?

(C) Who should conduct the audit and how should the audit be performed?

2 **Q. ON THIS ISSUE, ARE YOU ADOPTING THE TESTIMONY OFFERED BY**
3 **ANOTHER COMPANY'S WITNESS?**

4 **A.** Yes, consistent with the May 12, 2004 Order Establishing Procedure, I am adopting
5 the pre-filed testimony of Hamilton E. Russell III on this issue, as though it were
6 reprinted here.

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Item No. 52, Issue No. 2-34 [Section 5.2.6.2.3]: This issue has been resolved.

8

Item No. 53, Issue No. 2-35 [Section 6.1.1]: This issue has been resolved.

9

Item No. 54, Issue No. 2-36 [Section 6.1.1.1]: This issue has been resolved.

10

Item No. 55, Issue No. 2-37 [Section 6.4.2]: This issue has been resolved.

11

Item No. 56, Issue No. 2-38 [Sections 7.2, 7.3]: This issue has been resolved.

12

Item No. 57, Issue No. 2-39 [Sections 7.4]: This issue has been resolved.

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Item No. 58, Issue No. 2-40 [Sections 9.3.5]: This issue has been resolved.

14

Item No. 59, Issue No. 2-41 [Sections 14.1]: This issue has been resolved.

1 **INTERCONNECTION (ATTACHMENT 3)**

2 *Item No. 60, Issue No. 3-1 [Section 3.3.4 (KMC, NSC, NVX), 3.3.3 XSP]: **This issue has been resolved.***

3 *Item No. 61, Issue No. 3-2 [Section 9.6 and 9.7]: **This issue has been resolved.***

4 *Item No. 62, Issue No. 3-3 [Section 10.7.4, 10.9.5, and 10.12.4]: **This issue has been resolved.***

5 *Item No. 63, Issue No. 3-4 [Section 10.8.6, 10.10.6 and, 10.13.5]: **This issue has been resolved by KMC Telecom V, Inc. and KMC Telecom III LLC. The issue remains open for the other Joint Petitioners.***

6 *Item No. 64, Issue No. 3-5 [Section 10.5.5.2, 10.5.6.2 and 10.7.4.2]: **This issue has been resolved.***

7 ***Item No. 65, Issue No. 3-6 [Section 10.8.1, 10.10. 1]:***
8 ***Should BellSouth be allowed to charge the CLEC a Transit***
9 ***Intermediary Charge for the transport and termination of***
10 ***Local Transit Traffic and ISP-Bound Transit Traffic?***

11 **Q. PLEASE STATE YOUR POSITION WITH RESPECT TO ITEM 65/ISSUE 3-**
12 **6.**

13 **A.** BellSouth should not be permitted to impose upon Joint Petitioners a Transit
14 Intermediary Charge (“TIC”) for the transport and termination of Local Transit
15 Traffic and ISP-Bound Transit Traffic. The TIC is a non-TELRIC based additive
16 charge which exploits BellSouth’s market power and is discriminatory.

17 **Q. PLEASE EXPLAIN WHY PETITIONERS’ LANGUAGE IS APPROPRIATE**
WITH REGARD TO THE TIC CHARGE?

A. The Petitioners’ language – which excludes the TIC – is appropriate for the obvious
reason that any charges for BellSouth’s transiting services should be at TELRIC-

1 based rates. Moreover, the Commission has never established a TELRIC-based rate
2 for the TIC charge and BellSouth already collects Commission-approved TELRIC-
3 compliant elemental rates for switching and common transport to recover its costs
4 associated with providing the transiting functionality.

5 **Q. IS BELL SOUTH CORRECT IN ITS ASSERTION THAT IT IS NOT**
6 **REQUIRED TO PROVIDE A TRANSIT TRAFFIC FUNCTION BECAUSE IT**
7 **IS NOT A SECTION 251 OBLIGATION UNDER THE ACT? [BLAKE AT**
8 **41:6-42:3]**

9 **A.** No, BellSouth is not correct. As explained in our direct testimony, transiting is an
10 interconnection obligation firmly ensconced in section 251 of the Act. Moreover,
11 this transiting functionality has been included in BellSouth interconnection
12 agreements for nearly 8 years. BellSouth already has agreed to continue providing
13 transit services to Joint Petitioners under the Agreement – thus, once again, this issue
14 is not about whether BellSouth will provide transit services to Joint Petitioners.

15
16 In any event, we believe that BellSouth’s transiting service is certainly an obligation
17 under section 251 of the Act and subject to the TELRIC pricing requirements that
18 accompany those obligations. We are aware of no FCC or Commission order that
19 finds that transiting is not a section 251 obligation. Notably, transiting functionality
20 is something BellSouth regularly offers in Attachment 3 of its interconnection
21 agreements, which sets forth the terms and conditions of BellSouth’s obligations to
22 interconnect with CLECs pursuant to section 251(c) of Act.

23

1 It also is worth noting that this issue has been addressed by the North Carolina
2 Commission in response to a Verizon Petition for Declaratory Ruling that Verizon is
3 not required to provide InterLATA EAS traffic transit between third party carriers
4 (Docket No. P-19, Sub 454). BellSouth filed a brief in support of Verizon's position.
5 In consideration of Verizon's Petition, the North Carolina Commission concluded
6 that Verizon is "obligated to provide the transit service as a matter of law." The
7 Commission agreed with the arguments set forth by the proponents of the transiting
8 obligation, specifically that the transiting function follows directly from an ILEC's
9 obligation to interconnect under 47 U.S.C. §§251(a)(1), 252(c)(2).

10 **Q. BELLSOUTH CLAIMS THAT IN PROVIDING THE TRANSIT TRAFFIC**
11 **FUNCTION, IT INCURS COSTS BEYOND THOSE THAT THE TELRIC-**
12 **RATES RECOVERS, SUCH AS COST OF SENDING RECORDS TO CLECS**
13 **IDENTIFYING THE ORIGINATING CARRIER. PLEASE RESPOND.**
14 **[BLAKE AT 41:21-42:3]**

15 **A.** BellSouth has provided this function as part of its interconnection agreements for
16 nearly 8 years and has not claimed to us, prior to this negotiation/arbitration, that the
17 elemental rates for tandem switching and common transport do not adequately
18 provide for BellSouth's cost recovery. As is typically the case with new
19 interconnection costs, if BellSouth now believes the current rates no longer provide
20 for adequate cost recovery, BellSouth should conduct a TELRIC cost study and
21 propose a rate in the Commission's next generic pricing proceeding. BellSouth,
22 however, should not be permitted unilaterally to impose a new charge without
23 submitting such charge to the Commission for review and approval.

1 **Q. BELLSOUTH ARGUES THAT CLECS HAVE THE OPTION TO CONNECT**
2 **DIRECTLY WITH OTHER CARRIERS AND DO NOT NEED TO USE**
3 **BELLSOUTH TO PROVIDE A TRANSIT FUNCTION. PLEASE RESPOND.**
4 **[BLAKE AT 41:12-17]**

5 **A.** While Joint Petitioners could theoretically directly interconnect with every carrier in
6 the state, it is neither economical nor practical to expect them to do so. The more
7 economically rational and practical alternative is for Joint Petitioners to use
8 BellSouth's transiting function as they have always done. As BellSouth itself states,
9 CLECs use BellSouth transiting because it is more economical and efficient than
10 direct trunking. *See* Blake at 41:17-19. Different CLECs have different network
11 configurations and needs, and, therefore may choose to connect directly with other
12 carriers or utilize BellSouth's transiting function. Regardless of a CLEC's choice,
13 BellSouth should make its transiting function available to all CLECs on a non-
14 discriminatory basis at TELRIC-based rates.

15 **Q. DID ANYTHING MS. BLAKE HAD TO SAY ON THIS ISSUE CAUSE YOU**
16 **TO CHANGE YOUR POSITION OR PROPOSED LANGUAGE?**

17 **A.** No.

18 *Item No. 66, Issue No. 3-7 [Section 10.1]: This issue has
been resolved.*

19 *Item No. 67, Issue No. 3-8 [Section 10.2, 10.2.1, 10.3]: This
issue has been resolved.*

20 *Item No. 68, Issue No. 3-9 [Section 2.1.12]: This issue has
been resolved.*

Item No. 69, Issue No. 3-10 [Section 3.2, Ex. A]: This issue,

in both subparts, has been resolved.

Item No. 70, Issue No. 3-11 [Sections 3.3.1, 3.3.2, 3.4.5, 10.10.2]: This issue has been resolved.

Item No. 71, Issue No. 3-12 [Section 4.5]: This issue has been resolved.

Item No. 72, Issue No. 3-13 [Section 4.6]: This issue has been resolved.

Item No. 73, Issue No. 3-14 [Sections 10.10.4, 10.10.5, 10.10.6, 10.10.7]: This issue has been resolved.

COLLOCATION (ATTACHMENT 4)

Item No. 74, Issue No. 4-1 [Section 3.9]: This issue has been resolved.

Item No. 75, Issue No. 4-2 [Sections 5.21.1, 5.21.2]: This issue has been resolved.

Item No. 76, Issue No. 4-3 [Section 8.1]: This issue has been resolved.

Item No. 77, Issue No. 4-4 [Section 8.4]: This issue has been resolved.

Item No. 78, Issue No. 4-5 [Section 8.6]: This issue has been resolved.

Item No. 79, Issue No. 4-6 [Sections 8.11, 8.11.1, 8.12.2]: This issue has been resolved.

Item No. 80, Issue No. 4-7 [Section 9.1.1]: This issue has been resolved.

Item No. 81, Issue No. 4-8 [Sections 9.1.2, 9.1.3]: This issue has been resolved.

Item No. 82, Issue No. 4-9 [Sections 9.3]: This issue has been resolved.

Item No. 83, Issue No. 4-10 [Sections 13.6]: This issue has

been resolved.

ORDERING (ATTACHMENT 6)

Item No. 84, Issue No. 6-1 [Section 2.5.1]: This issue has been resolved.

Item No. 85, Issue No. 6-2 [Section 2.5.5]: This issue has been resolved.

Item No. 86, Issue No. 6-3 [Sections 2.5.6.2, 2.5.6.3] (A) This issue has been resolved. (B) How should disputes over alleged unauthorized access to CSR information be handled under the Agreement?

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4 **Q. ON THIS ISSUE, ARE YOU ADOPTING THE TESTIMONY OFFERED BY**
5 **ANOTHER COMPANY'S WITNESS?**

6 **A.** Yes, consistent with the May 12, 2004 Order Establishing Procedure, I am adopting
7 the pre-filed testimony of James Falvey on this issue, as though it were reprinted
8 here.

Item No. 87, Issue No. 6-4 [Section 2.6]: This issue has been resolved.

Item No. 88, Issue No. 6-5 [Section 2.6.5]: What rate should apply for Service Date Advancement (a/k/a service expedites)?

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11 **Q. ON THIS ISSUE, ARE YOU ADOPTING THE TESTIMONY OFFERED BY**
12 **ANOTHER COMPANY'S WITNESS?**

13 **A.** Yes, consistent with the May 12, 2004 Order Establishing Procedure, I am adopting
14 the pre-filed testimony of James Falvey on this issue, as though it were reprinted
15 here.

1 *Item No. 89, Issue No. 6-6 [Section 2.6.25]: This issue has
been resolved.*

2 *Item No. 90, Issue No. 6-7 [Section 2.6.26]: This issue has
been resolved.*

3 *Item No. 91, Issue No. 6-8 [Section 2.7.10.4]: This issue
has been resolved.*

4 *Item No. 92, Issue No. 6-9 [Section 2.9.1]: This issue has
been resolved.*

5 *Item No. 93, Issue No. 6-10 [Section 3.1.1]: This issue has
been resolved.*

*Item No. 94, Issue No. 6-11 [Sections 3.1.2, 3.1.2.1]: (A)
Should the mass migration of customer service arrangements
resulting from mergers, acquisitions and asset transfers be
accomplished by the submission of an electronic LSR or
spreadsheet?*

(B) If so, what rates should apply?

*(C) What should be the interval for such mass migrations of
services?*

6
7 **Q. ON THIS ISSUE, ARE YOU ADOPTING THE TESTIMONY OFFERED BY**
8 **ANOTHER COMPANY'S WITNESS?**

9 **A.** Yes, consistent with the May 12, 2004 Order Establishing Procedure, I am adopting
10 the pre-filed testimony of James Falvey on this issue, as though it were reprinted
11 here.

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BILLING (ATTACHMENT 7)

Item No. 95, Issue No. 7-1 [Section 1.1.3]: This issue has been resolved.

Item No. 96, Issue No. 7-2 [Section 1.2.2]: (A) What charges, if any, should be imposed for records changes made by the Parties to reflect changes in corporate names or other LEC identifiers such as OCN, CC, CIC and ACNA? (B) What intervals should apply to such changes?

Q. ON THIS ISSUE, ARE YOU ADOPTING THE TESTIMONY OFFERED BY ANOTHER COMPANY'S WITNESS?

A. Yes, consistent with the May 12, 2004 Order Establishing Procedure, I am adopting the pre-filed testimony of James Falvey on this issue, as though it were reprinted here.

Item No. 97, Issue No. 7-3 [Section 1.4]: When should payment of charges for service be due?

Q. ON THIS ISSUE, ARE YOU ADOPTING THE TESTIMONY OFFERED BY ANOTHER COMPANY'S WITNESS?

A. Yes, consistent with the May 12, 2004 Order Establishing Procedure, I am adopting the pre-filed testimony of Hamilton E. Russell III on this issue, as though it were reprinted here.

been resolved.

Item No. 99, Issue No. 7-5 [Section 1.7.1]: This issue has been resolved.

1

Item No. 100, Issue No. 7-6 [Section 1.7.2]: Should CLEC be required to calculate and pay past due amounts in addition to those specified in BellSouth's notice of suspension or termination for nonpayment in order to avoid suspension or termination?

2 **Q. ON THIS ISSUE, ARE YOU ADOPTING THE TESTIMONY OFFERED BY**
3 **ANOTHER COMPANY'S WITNESS?**

4 **A.** Yes, consistent with the May 12, 2004 Order Establishing Procedure, I am adopting
5 the pre-filed testimony of Hamilton E. Russell III on this issue, as though it were
6 reprinted here.

7

Item No. 101, Issue No. 7-7 [Section 1.8.3]: How many months of billing should be used to determine the maximum amount of the deposit?

8

9 **Q. ON THIS ISSUE, ARE YOU ADOPTING THE TESTIMONY OFFERED BY**
10 **ANOTHER COMPANY'S WITNESS?**

11 **A.** Yes, consistent with the May 12, 2004 Order Establishing Procedure, I am adopting
12 the pre-filed testimony of Hamilton E. Russell III on this issue, as though it were
13 reprinted here.

14

1

Item No. 102, Issue No. 7-8 [Section 1.8.3.1]: Should the amount of the deposit BellSouth requires from CLEC be reduced by past due amounts owed by BellSouth to CLEC?

2 **Q. ON THIS ISSUE, ARE YOU ADOPTING THE TESTIMONY OFFERED BY**
3 **ANOTHER COMPANY'S WITNESS?**

4 **A.** Yes, consistent with the May 12, 2004 Order Establishing Procedure, I am adopting
5 the pre-filed testimony of James Falvey on this issue, as though it were reprinted
6 here.

Item No. 103, Issue No. 7-9 [Section 1.8.6]: Should BellSouth be entitled to terminate service to CLEC pursuant to the process for termination due to non-payment if CLEC refuses to remit any deposit required by BellSouth within 30 calendar days?

7 **Q. ON THIS ISSUE, ARE YOU ADOPTING THE TESTIMONY OFFERED BY**
8 **ANOTHER COMPANY'S WITNESS?**

9 **A.** Yes, consistent with the May 12, 2004 Order Establishing Procedure, I am adopting
10 the pre-filed testimony of Hamilton E. Russell III on this issue, as though it were
11 reprinted here.

Item No. 104, Issue No. 7-10 [Section 1.8.7]: What recourse should be available to either Party when the Parties are unable to agree on the need for or amount of a reasonable deposit?

12 **Q. ON THIS ISSUE, ARE YOU ADOPTING THE TESTIMONY OFFERED BY**
13 **ANOTHER COMPANY'S WITNESS?**

1 **A.** Yes, consistent with the May 12, 2004 Order Establishing Procedure, I am adopting
2 the pre-filed testimony of Hamilton E. Russell III on this issue, as though it were
3 reprinted here.

*Item No. 105, Issue No. 7-11 [Section 1.8.9]: This issue has
been resolved.*

*Item No. 106, Issue No. 7-12 [Section 1.9.1]: This issue has
been resolved.*

6 **BONA FIDE REQUEST/NEW BUSINESS REQUEST (BFR/NBR)**

7 **(ATTACHMENT 11)**

*Item No. 107, Issue No. 11-1 [Sections 1.5, 1.8.1, 1.9, 1.10]:
This issue has been resolved.*

8 **SUPPLEMENTAL ISSUES**

9 **(ATTACHMENT 2)**

*Item No. 108, Issue No. S-1: How should the final FCC
unbundling rules be incorporated into the Agreement?*

10
11 **Q.** **PLEASE STATE YOUR POSITION WITH RESPECT TO ITEM 108/ISSUE**
12 **S-1.**

13 **A.** Joint Petitioners maintain that the Agreement should not automatically incorporate
14 the “Final FCC Unbundling Rules”, which for convenience, is a term the Parties
15 have agreed to use to refer to the rules the FCC released on Friday, February 4, 2005
16 in WC Docket No. 04-313. After release of the Final FCC Unbundling Rules, the
17 Parties should endeavor to negotiate contract language that reflects an agreement to

1 abide by those rules, or to other standards, if they mutually agree to do so. Any
2 issues which the Parties are unable to resolve should be resolved through
3 Commission arbitration. The effective date of the resulting rates, terms and
4 conditions should be the same as all others – ten (10) calendar days after the last
5 signature executing the Agreement.

6 **Q. BEFORE BEGINNING ITS TESTIMONY ON THE SUPPLEMENTAL**
7 **ISSUES, BELL SOUTH MAKES SOME PRELIMINARY COMMENTS, ONE**
8 **OF WHICH IS THAT THE SUPPLEMENTAL ISSUES SHOULD BE**
9 **DEFERRED TO A GENERIC PROCEEDING WHICH BELL SOUTH**
10 **PETITIONED THE COMMISSION TO OPEN ON OCTOBER 29, 2004.**
11 **[BLAKE AT 42:10-20] PLEASE RESPOND.**

12 **A.** If BellSouth seeks to defer resolution of certain issues to another docket for
13 subsequent incorporation in this case, it should file a motion in this docket seeking
14 such referral to another. At this point, the Parties already have committed to
15 negotiate and arbitrate issues arising in the post-*USTA II* regulatory framework in
16 this proceeding. The Parties' commitment to do so was memorialized in the Parties'
17 July 20, 2004 Joint Petition to Hold the Proceeding in Abeyance that was approved
18 by the Commission on August 19, 2004. Pursuant to this agreement, the Parties have
19 identified these supplemental issues to address the post-*USTA II* regulatory
20 framework. It is our understanding from reviewing BellSouth's Petition for a
21 Generic Proceeding, that the goal of such a proceeding is to amend existing
22 interconnection agreements with Florida CLECs. However, as agreed to by the
23 Parties, there will be no amendments to the Joint Petitioners' existing

1 interconnection agreement UNE provisions (Attachment 2). Rather, the Parties will
2 continue to operate pursuant to those existing UNE provisions until they are able to
3 move into new interconnection agreements (incorporating the post-*USTA II*
4 regulatory framework) that result from the conclusion of this arbitration docket.

5
6 Should the Commission decide that it would like to resolve certain of the Parties'
7 supplemental issues – or perhaps certain aspects of them – in a generic docket, it
8 must carefully consider and adopt appropriate procedures for participation in that
9 proceeding, but also for importing the results of that proceeding back into this one,
10 so that the Agreement can be finalized and the arbitration concluded. In any event,
11 the Commission should not do so until after the FCC has issued and released Final
12 Unbundling Rules and BellSouth and CLECs have had a reasonable amount of time
13 in which to attempt to negotiate relevant contract provisions and to identify
14 arbitrations issues.

15 **Q. DO YOU AGREE WITH BELLSOUTH'S ASSERTION THAT THE *USTA II***
16 **DECISION VACATED THE FCC'S RULES WITH REGARD MASS**
17 **MARKET SWITCHING, LOCAL SWITCHING, HIGH CAPACITY**
18 **DEDICATED TRANSPORT, HIGH CAPACITY LOOPS AND DARK**
19 **FIBER? [BLAKE AT 43:10-13]**

20 **A.** No. BellSouth begins its testimony with an incorrect analysis of *USTA II*. As
21 pointed out by BellSouth, the D.C. Circuit vacated the FCC's subdelegation to State
22 Commissions to make impairment determinations and vacated and remanded the
23 FCC's nationwide impairment findings with respect to mass market switching as

1 well as DS1, DS3 and dark fiber transport. *See* Blake at 43:16-24. As emphasized
2 by the Joint Petitioners in their direct testimony, *USTA II* did not vacate the FCC’s
3 high capacity loop unbundling rules. *USTA II* also did not eliminate section 251, the
4 FCC’s impairment standard, section 271 or the Commission’s ability under federal
5 and state law to require BellSouth to provide access to DS1, DS3 and dark fiber
6 loops and DS1, DS3 and dark fiber transport. *See* Falvey at 54:10-15; Russell at
7 66:20-67:2. Additionally, there are ample sources of federal and state law under
8 which BellSouth is obligated to provide access to these UNEs, none of which were
9 upended by *USTA II*.

10 **Q. BELLSOUTH ASSERTS THAT THE FCC IN FCC 04-179 SET FORTH A**
11 **COMPREHENSIVE 12-MONTH PLAN INCLUDING THE INTERIM**
12 **PERIOD AND THE TRANSITION PERIOD. [BLAKE AT 44:20-45:5]**
13 **PLEASE RESPOND.**

14 **A.** As discussed in the Joint Petitioners direct testimony in response to Item No.
15 111/Issue S-4 and discussed in more detail in this rebuttal testimony on that same
16 issue, the FCC did not adopt the “Transition Period” or plan for the six months
17 following the Interim Period. The Transition Period was merely proposed by the
18 FCC in FCC 04-179, as the FCC used the words “we propose” in paragraph 29.
19 Moreover, upon release of FCC 04-179, Chairman Powell commented that the
20 “Order only seeks comment on a transition that will not be necessary if the
21 Commission gets its work done.” Accordingly, it is the Joint Petitioners’ position
22 that the Parties should maintain the status quo and operate under their existing

1 agreements until a formal Transition Plan is adopted or the FCC issues Final
2 Unbundling Rules.

3 **Q. WHY SHOULDN'T THE FCC'S FINAL UNBUNDLING RULES BE**
4 **AUTOMATICALLY INCORPORATED INTO THE AGREEMENT AS**
5 **PROPOSED BY BELL SOUTH?**

6 **A.** The first reason is simply because that is not the way our interconnection agreements
7 work. BellSouth seeks to automatically incorporate future rules that are not in effect
8 yet and for which the Parties have not considered their impact on the Agreement.
9 The Joint Petitioners cannot deem incorporated rules that are not yet effective and
10 that have been neither analyzed nor discussed between the parties. Such an approach
11 is illogical. The logical and statutorily required approach is that after the FCC's
12 Final Unbundling Rules are released, the Parties should be provided a reasonable
13 opportunity to review and assess the new rules, negotiate proposed contract
14 language, identify issues of disagreement and if such issues cannot be resolved
15 through negotiation, they should be resolved by the Commission through arbitration.
16 BellSouth points to paragraphs 22 and 23 of FCC 04-179, as support for its position
17 that the FCC "clearly intended that its Final Unbundling Rules as well as the
18 Transition Period would take effect without delay." *See* Blake at 45:2-4. A closer
19 look at the quoted language, however, indicates that the FCC merely wanted to
20 assure BellSouth and other ILECs that they could initiate change of law proceedings
21 consistent with their governing interconnection agreements. Joint Petitioners'
22 agreements with BellSouth simply do not contemplate or permit a "deemed
23 amended" or "automatically incorporated" approach to changes of law. Instead they

1 reflect the standard and required process of negotiation and arbitration by the
2 Commission. While that process does not happen overnight, it need not involve
3 undue delay. Moreover, FCC 04-179 in no way upended the negotiation/arbitration
4 process set forth in section 252 of the Act.

5
6 In addition to the Act's negotiations/arbitration mandate, there is support in
7 numerous FCC orders and press statements regarding the important role of
8 interconnection agreement negotiations and arbitrations. Specifically, in the TRO,
9 the FCC specifically stated that "individual carriers should be allowed the
10 opportunity to *negotiate specific terms and conditions* necessary to translate our rules
11 into the commercial environment, and to resolve disputes over any new agreement
12 language arising from differing interpretations of our rules." The FCC also
13 commented in the TRO that it would refrain from "interfering with the contract
14 process." In adopting the "All-or-Nothing-Rule" the FCC stated in paragraph 12 that
15 "an all-or-nothing rule would better serve the goals of sections 251 and 252 to
16 *promote negotiated interconnection agreements* because it would encourage
17 incumbent LECs to make trade-offs in negotiations that they are reluctant to accept
18 under the existing rule." Moreover Chairman Powell states, in support of the rule,
19 "[t]hrough this action, the Commission advances the cause of facilities-based
20 competition by permitting carriers to *negotiate individually tailored interconnection*
21 *agreements* designed to fit their business needs more precisely." There is obviously
22 strong support for negotiations and "meeting of the minds" in contract negotiations.
23 BellSouth's proposed instant arbitration and automatic incorporation of the FCC

1 Final Unbundling Rules clearly contradicts the policy goals adopted by the FCC and
2 is at odds with the Parties' agreements and the Act.

3 **Q. PLEASE RESPOND TO BELL SOUTH'S STATEMENT THAT THE FCC'S**
4 **FINAL UNBUNDLING RULES SHOULD NOT BE THE "SUBJECT OF**
5 **LONG-DRAWN-OUT NEGOTIATIONS". [BLAKE AT 45:30]**

6 **A.** The Joint Petitioners would prefer not to engage in "long-drawn-out" negotiations
7 regarding the FCC's Final Unbundling Rules. Indeed, in the negotiations the Parties
8 have had thus far with respect to the Agreement, Joint Petitioners have been
9 frustrated by many delays – a good number of which are attributable to BellSouth
10 (we do not claim perfection, either – the fact is that negotiating an interconnection
11 agreement from scratch is a complicated and time consuming process). Indeed,
12 BellSouth took more than 4 months to deliver its most recent redline of Attachment
13 2. We received it more than a month after the abatement period during which we
14 were to spend time negotiating with respect to new Attachment 2 redlines ended.

15
16 Looking further at the Parties' current negotiations/arbitration experience as a base,
17 it is important to note that the negotiations and arbitration schedule was mutually
18 agreed to by the Parties, at times with some contention but ultimately without
19 dispute. Moreover, it is BellSouth that initially proposed to abate the arbitration
20 process for 90-days, not the Joint Petitioners. The Joint Petitioners agreed to the
21 abatement, but the Commission should not be swayed by Ms. Blake's implication
22 that Joint Petitioners have caused or will seek unreasonable delay.

1 Q. DO YOU AGREE WITH BELLSOUTH'S ASSERTION THAT "FAILURE
2 TO AUTOMATICALLY INCORPORATE THE FCC'S FINAL
3 UNBUNDLING RULES INTO CLEC AGREEMENTS RESULTS IN
4 DISCRIMINATION AGAINST FACILITIES-BASED CARRIERS THAT
5 HAVE ALREADY MADE THEIR AGREEMENTS COMPLIANT WITH THE
6 CURRENT LAW" OR THAT HAVE NEGOTIATED SO-CALLED
7 "COMMERCIAL AGREEMENTS" WITH BELLSOUTH? [BLAKE AT 46:9-
8 15]

9 A. Absolutely not. In fact, the flip side of BellSouth's argument is true. First of all, our
10 current agreements are compliant with current law on BellSouth's unbundling
11 obligations with respect to high capacity loops, high capacity transport and mass
12 market switching – and the Agreement being arbitrated is fully TRO-compliant.
13 With respect to BellSouth's so-called "commercial agreements", Joint Petitioners are
14 unaware of any facilities-based carrier that has entered into one. Even if there were
15 any, Joint Petitioners' rights should not be prejudiced, dictated or compromised by
16 voluntary agreements between BellSouth and other carriers. Those carriers (if any)
17 made their own business decisions – they are not discriminated against merely
18 because we don't choose to make the same ones. The simple fact is that the Joint
19 Petitioners have a right to negotiate the rates, terms and conditions of an
20 interconnection agreement and have any disagreements resolved by the Commission.
21 It would obviously be discriminatory to the Petitioners, if we had to agree to less
22 than what we are entitled to under law based on a separate voluntarily agreement
23 between BellSouth and another carrier.

1 Q. DID ANYTHING MS. BLAKE HAD TO SAY ON THIS ISSUE CAUSE YOU
2 TO CHANGE YOUR POSITION OR PROPOSED LANGUAGE?

3 A. No. As stated in our direct testimony, the Joint Petitioners propose to incorporate the
4 FCC's Final Unbundling Rules into the Agreement via the process established by the
5 Act, that is, to engage in good faith negotiations and to allow the Commission to
6 arbitrate any issues the Parties cannot resolve through negotiations. The bulk of
7 BellSouth's testimony on this issue is used to make incorrect allegations that the
8 Petitioners' proposal would result in "long-drawn-out" negotiations and result in
9 discriminatory treatment for those facilities-based carriers that have already entered
10 into commercial agreements with BellSouth. For the reasons stated above, BellSouth
11 is in no position to complain about elongated or delayed negotiations and
12 arbitrations. Nor can BellSouth pass the red-face test by asserting that following the
13 negotiations and arbitrations procedures set forth in the Act will discriminate against
14 carriers that attempt to opt-out of this process. Automatic incorporation of the
15 FCC's Final Unbundling Rules would upend the negotiations and arbitration process
16 established by the Act and consistently supported by the FCC. Accordingly, the
17 Commission should maintain this process by adopting the Joint Petitioners' position.

18

*Item No. 109, Issue No. S-2: (A) Should any intervening
FCC Order adopted in CC Docket 01-338 or WC Docket 04-
313 be incorporated into the Agreement? If so, how? (B)
Should any intervening State Commission order relating to
unbundling obligations, if any, be incorporated into the
Agreement? If so, how?*

19

1 **Q. PLEASE STATE YOUR POSITION WITH RESPECT TO ITEM**
2 **109(A)/ISSUE S-2(A).**

3 **A.** Joint Petitioners' position with respect to Item 109(A)/Issue S-2(A) is much the same
4 as that described in the above testimony regarding Item 108/Issue S-1. More
5 specifically, Joint Petitioners maintain that the Agreement should not automatically
6 incorporate an "intervening FCC order" adopted in CC Docket 01-338 or WC
7 Docket 04-313. By "intervening FCC order", we mean an FCC order released in CC
8 Docket 01-338 or WC Docket 04-313 that addresses unbundling issues but does not
9 purport to be the "final" unbundling order released as a result of the notice of
10 proposed rulemaking ("NPRM") released as document FCC 04-179 on August 20,
11 2004 or an FCC order further addressing the interim rules adopted in the FCC's
12 order also released as document FCC 04-179 on August 20, 2004. After release of
13 an intervening FCC order, the Parties should endeavor to negotiate contract language
14 that reflects an agreement to abide by the intervening FCC order, or to other
15 standards, if they mutually agree to do so. Any issues which the Parties are unable to
16 resolve should be resolved through Commission arbitration. The effective date of
17 the resulting rates, terms and conditions should be the same as all others – ten (10)
18 calendar days after the last signature executing the Agreement.

1 **Q. WHAT IS WRONG WITH BELLSOUTH'S POSITION THAT IN ORDER TO**
2 **EFFECTUATE AN INTERVENING FCC ORDER, THE**
3 **INTERCONNECTION AGREEMENT MUST AUTOMATICALLY**
4 **INCORPORATE THE FCC'S FINDINGS AS OF THE EFFECTIVE DATE**
5 **OF THE ORDER? [BLAKE AT 47:17-19]**

6 **A.** As discussed in our direct testimony on these supplemental issues and in the
7 foregoing rebuttal testimony on Item 108/Issue S-1, the Act sets forth procedures for
8 negotiating and arbitrating an interconnection agreement and BellSouth's automatic
9 incorporation proposal would circumvent this process. The Parties have already
10 agreed to contract language regarding the provision of UNEs in this Agreement.
11 Therefore, as with the FCC's Final Unbundling Rules, should there be an intervening
12 FCC order that alters the Parties' obligations with respect to providing UNEs, then
13 the Parties should engage in good faith negotiations to formulate and revise contract
14 language as needed and then allow for arbitration and resolution by the Commission
15 of any issues that the Parties could not resolve through negotiations.

16 **Q. DID ANYTHING MS. BLAKE HAD TO SAY ON THIS ISSUE CAUSE YOU**
17 **TO CHANGE YOUR POSITION OR PROPOSED LANGUAGE?**

18 **A.** No.

19 **Q. PLEASE STATE YOUR POSITION WITH RESPECT TO ITEM**
20 **109(B)/ISSUE S-2(B).**

21 **A.** Joint Petitioners' position with regard to Item No. 109(B)/Issue No. S-2(B) is much
22 the same as their position with regard to Item No. 108 and 109(A)/Issue No. S-1 and

1 S-2(A). The only difference here is that now we are dealing with the intervening
2 order of a State Commission. Like the Final FCC Unbundling Rules, as well as any
3 intervening FCC order, a State Commission intervening order should not be
4 automatically incorporated into the Agreement. Upon release of an intervening State
5 Commission order, the Parties should endeavor to negotiate contract language that
6 reflects an agreement to abide by the intervening State Commission order, or to other
7 standards, if they mutually agree to do so. Any issues which the Parties are unable to
8 resolve should be resolved through Commission arbitration. The effective date of
9 the resulting rates, terms and conditions should be the same as all others – ten (10)
10 calendar days after the last signature executing the Agreement.

11 **Q. DO YOU AGREE WITH BELLSOUTH'S ASSERTION THAT THE**
12 **COMMISSION SHOULD NOT CONSIDER ITEM 109(B)/ISSUE S-2(B)**
13 **BECAUSE IT EXCEEDS THE PARTIES' AGREEMENT WITH RESPECT**
14 **TO THE 90-DAY ABATEMENT PERIOD? [BLAKE AT 48:4-6].**

15 **A.** Absolutely not. The Parties' abatement agreement allows for the negotiation and
16 identification of issues related to the "post-*USTA II* regulatory framework" which is
17 a deliberately vague and expansive term. This abatement agreement was
18 memorialized in the Parties' Joint Petition for Abatement, that was approved by the
19 Commission on July 23, 2004. Neither the Petition nor the Commission's order (or
20 any of the Parties underlying communications) support Ms. Blake's contention that
21 "the parties agreed to only add to the arbitration new issues related to *USTA II* and
22 the *Interim Rules Order*." See Blake at 48:7-8. FCC 04-179 is but one aspect of the
23 post-*USTA II* regulatory framework. As BellSouth apparently recognizes from the

1 issues it proposed, the FCC's final rules order, intervening FCC orders, and even
2 another court decision could become part of the post-*USTA II* regulatory framework.
3 An order from the Commission addressing BellSouth's unbundling obligations
4 would be no less a part of that framework. For these reasons, BellSouth's objection
5 to the Commission's consideration of Item 109(B)/Issue S-2(B) is groundless and
6 simply an attempt to improperly limit the scope of this arbitration to avoid
7 addressing any possible Commission order.

8 **Q. PLEASE RESPOND TO BELLSOUTH'S ASSERTION THAT ITEM**
9 **109(B)/ISSUE S-2(B) IMPROPERLY EXPANDS THE SCOPE OF THIS**
10 **ISSUE AND WILL POSSIBLY RESULT IN A CONFLICTING STATE**
11 **ORDER. [BLAKE AT 48:2-4]**

12 **A.** There is no reason why a Commission order could not be considered an intervening
13 order in this arbitration. The Parties have identified "hypothetical" FCC orders and
14 court decisions as intervening orders, yet BellSouth argues that a Commission order
15 is beyond the scope of this proceeding. BellSouth states that State Commissions are
16 prohibited from issuing any order that conflicts with FCC 04-179 and, furthermore,
17 can only issue an order raising rates for frozen elements. *See* Blake at 48:17-19. As
18 an initial matter, the Joint Petitioners have never stated that the Commission may
19 issue an order that conflicts with FCC 04-179 or any other FCC order. The Joint
20 Petitioners appreciate the concept of preemption. However, FCC 04-179 is not a
21 complete preemption of State Commission authority; the Commission retains the
22 ability to order unbundling under federal and state law. As stated in our direct
23 testimony, "[t]he most anybody could reasonably argue (in our view) is that, for a

1 period lasting no longer than up to March 12, 2005, the State Commissions may not
2 approve interconnection agreements based on post September 12, 2004 State
3 Commission orders that do anything with respect to so-called ‘frozen elements’,
4 other than to raise rates for them.” *See* Johnson at 58:16-22. Otherwise, the
5 Commission has power to adopt unbundling rules to the extent it does not conflict
6 federal unbundling requirements. Notably, the FCC has never adopted rules
7 forbidding BellSouth from unbundling high capacity loops and transport. Moreover,
8 it is difficult to anticipate how a Commission unbundling mandate could conflict
9 with the lack of a similar federal mandate. Accordingly, should the Commission
10 issue an order adopting unbundling rules or modifying the Parties’ unbundling
11 obligations, such order should be treated the same as the FCC’s Final Unbundling
12 Rules, an intervening FCC order or intervening court decision. That is, the Parties
13 should negotiate contract language to reflect the change in law and the Commission
14 should resolve any issues that could not be resolved by negotiations.

15
16 Ms. Blake also makes the sweeping (and erroneous) statement that the TRO decision
17 “emphasizes and reiterates that states may not use state law to impose additional
18 unbundling requirements.” *See* Blake at 49:14-16 (referring to paragraphs 194 and
19 195 of the TRO). BellSouth’s statement is overly broad to say the least and is an
20 attempt to intimidate the Commission from using its state law authority to order
21 unbundling. Paragraphs 194 and 195 of the TRO state that state commissions cannot
22 conflict with or “substantially prevent” implementation of section 251 of the Act. As
23 stated above, the Joint Petitioners are not seeking the Commission to issue any order
24 that conflicts with section 251 or any other federal law. However, in paragraph 653

1 of the TRO, the FCC also pointed out in the TRO that “the requirements of section
2 271(c)(2)(B) establish an independent obligation for BOCs to provide access to
3 loops, switching, transport and signaling regardless of any unbundling under section
4 271.” Therefore, a Commission order that BellSouth must continue to provide
5 unbundled access with respect to high-capacity and dark fiber loops and transport
6 would not conflict with federal law or an FCC order as BellSouth attempts to assert.

7
8 BellSouth also points to paragraph 195 of the TRO, which states that a State
9 Commission order that requires unbundling in the face of a finding of non-
10 impairment or vice versa would likely conflict with the limits of section 251(d)(2) of
11 the Act. However, as the Commission is aware, neither the FCC nor this
12 Commission has made a finding of non-impairment with respect to high-capacity and
13 dark fiber loops and transport at issue in this proceeding. Moreover, the FCC was
14 very cautious with its statement and contemplated that conflicts would have to be
15 assessed on a case-by-case basis.

16
17 Therefore, a Commission order requiring continued provision of these loops and
18 transport would, again, not conflict with current federal law.

19 **Q. DO YOU AGREE WITH BELLSOUTH’S ASSERTION THAT ITEM 109**
20 **(B)/ISSUE S-2(B) WOULD RESULT IN BELLSOUTH HAVING TO**
21 **CONTEND WITH CONTRADICTORY STATE AND FCC ORDERS?**
22 **[BLAKE AT 51:6-15]**

23 **A.** No, I do not. BellSouth’s claim that it “would be unable to comply with FCC rules
24 and orders and any contradictory state commission rules and orders for the same

1 subject matter”, *see* Blake at 51:6-8, is groundless. As repeated both in the
2 Petitioners’ direct testimony as well as in this rebuttal testimony, the Petitioners are
3 not seeking the Commission to act in any way that contradicts with federal law.
4 Despite BellSouth’s emphatic assertions to the contrary, the FCC has not completely
5 stripped State Commissions of all their authority with regard to unbundling. The
6 Commission has the power to order unbundling pursuant to section 251 and 271 of
7 the Act as well as under state law. And, as discussed above, the Commission is well
8 within its purview to order unbundling without conflicting with federal law. Indeed,
9 there is no federal law that requires BellSouth not to unbundle DS1, DS3 and dark
10 fiber loops or DS1, DS3 and dark fiber transport. Thus, what is contemplated is not
11 a situation where the Commission says “you must” and the FCC says “you must
12 not”.

13 **Q. DID ANYTHING MS. BLAKE HAD TO SAY ON THIS SUB-ISSUE CAUSE**
14 **YOU TO CHANGE YOUR POSITION OR PROPOSED LANGUAGE?**

15 **A.** No. As with Issue 108/S-1, above, and as discussed with respect to Issue 110/S-3
16 below, the Joint Petitioners have a consistent position. That is, the Petitioners will
17 work with BellSouth to incorporate any change of law pursuant to the procedures set
18 forth in the Act. Whether it be incorporating the FCC’s Final Unbundling Rules, an
19 intervening FCC order, State Commission order or court decision, the Joint
20 Petitioners will engage in good faith negotiations and arbitration of any unresolved
21 issues by the Commission. **The Joint Petitioners will not agree, however, to**
22 **circumvent the process set forth in the Act and employed by the Parties since 1996**
23 **and “automatically incorporate” any of the above orders or decisions without**

1 negotiations and arbitration. Such is a reasonable position, which is consistent with
2 the Act and which should be upheld by the Commission. As long as the Commission
3 does not issue an order that conflicts with federal law, there is no reason the
4 Commission could not issue an order that impacts the Parties' unbundling
5 obligations and that must be incorporated into the Agreement.

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Item No 110, Issue No. S-3: If FCC 04-179 is vacated or otherwise modified by a court of competent jurisdiction, how should such order or decision be incorporated into the Agreement?

2

3

Q. PLEASE STATE YOUR POSITION WITH RESPECT TO ITEM 110/ISSUE S-3.

4

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A. In the event that FCC 04-179 is vacated or modified, the Agreement should not automatically incorporate the court order. Upon release of such a court order, the Parties should endeavor to negotiate contract language that reflects an agreement to abide by the court order (to the extent the court order effectuates a change in law with practical consequences), or to other standards, if they mutually agree to do so. Any issues which the Parties are unable to resolve should be resolved through Commission arbitration. The effective date of the resulting rates, terms and conditions should be the same as all others – ten (10) calendar days after the last signature executing the Agreement.

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Q. DID BELLSOUTH OFFER ANY JUSTIFICATION FOR ITS POSITION WITH RESPECT TO ITEM 110/ISSUE S-3?

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A. No. BellSouth provided no justification or rationale for its position, but simply reiterated its omnipresent “automatic incorporation” position with respect to an intervening court decision.

17

18

1 Q. DO YOU AGREE WITH BELLSOUTH'S ASSERTION THAT IN THE
2 EVENT OF VACATUR, THE PARTIES SHOULD INVOKE THE
3 TRANSITION PROCESS IDENTIFIED IN ITEM NO. 23 TO CONVERT
4 VACATED ELEMENTS TO COMPARABLE, NON-UNE SERVICES?
5 [BLAKE AT 52:10-14]

6 A. No, I do not. Joint Petitioners' disagree with BellSouth's proposed transition process
7 (see Item 23/Issue 2-5).

8 Q. DID ANYTHING MS. BLAKE HAD TO SAY ON THIS ISSUE CAUSE YOU
9 TO CHANGE YOUR POSITION OR PROPOSED LANGUAGE?

10 A. No.

Item No. III, Issue No. S-4 At the end of the Interim Period, assuming that the Transition Period set forth in FCC 04-179 is neither vacated, modified, nor superceded, should the Agreement automatically incorporate the Transition Period set forth in the Interim Order? If not, what post Interim Period³ transition plan should be incorporated into the Agreement?

11 Q. ON THIS ISSUE, ARE YOU ADOPTING THE TESTIMONY OFFERED BY
12 ANOTHER COMPANY'S WITNESS?

13 A. Yes, consistent with the May 12, 2004 Order Establishing Procedure, I am adopting
14 the pre-filed testimony of James Falvey on this issue, as though it were reprinted
15 here.

16

³ INTERIM PERIOD – as set forth in ¶29 of the FCC 04-179, is defined as the period that ends on the earlier of (1) March 12, 2005 or (2) the effective date of the final unbundling rules adopted by the FCC pursuant to the Notice of Proposed Rulemaking described in the FCC 04-179

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Item No. 112, Issue No. S-5: (A) What rates, terms and conditions relating to switching, enterprise market loops and dedicated transport were "frozen" by FCC 04-179? (B) How should these rates, terms and conditions be incorporated into the Agreement?

2 **Q. ON THIS ISSUE, ARE YOU ADOPTING THE TESTIMONY OFFERED BY**
3 **ANOTHER COMPANY'S WITNESS?**

4 **A.** Yes, consistent with the May 12, 2004 Order Establishing Procedure, I am adopting
5 the pre-filed testimony of Hamilton E. Russell III on this issue, as though it were
6 reprinted here.

Item No. 113, Issue No. S-6: (A) Is BellSouth obligated to provide unbundled access to DS1 loops, DS3 loops and dark fiber loops? (B) If so, under what rates, terms and conditions?

7 **Q. ON THIS ISSUE, ARE YOU ADOPTING THE TESTIMONY OFFERED BY**
8 **ANOTHER COMPANY'S WITNESS?**

9 **A.** Yes, consistent with the May 12, 2004 Order Establishing Procedure, I am adopting
10 the pre-filed testimony of James Falvey on this issue, as though it were reprinted
11 here.

12

1

Item No 114, Issue No. S-7: (A) Is BellSouth obligated to provide unbundled access to DS1 dedicated transport, DS3 dedicated transport and dark fiber transport? (B) If so, under what rates, terms and conditions?

2

3 **Q. ON THIS ISSUE, ARE YOU ADOPTING THE TESTIMONY OFFERED BY**
4 **ANOTHER COMPANY'S WITNESS?**

5 **A.** Yes, consistent with the May 12, 2004 Order Establishing Procedure, I am adopting
6 the pre-filed testimony of Hamilton E. Russell III on this issue, as though it were
7 reprinted here.

8

Item No. 115, Issue No. S-8: This issue has been resolved.

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11 **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

12 **A.** Yes, for now, it does. Thank you.