JAMES MEZA III Senior Regulatory Counsel

BellSouth Telecommunications, Inc. 150 South Monroe Street Room 400 Tallahassee, Florida 32301 (404) 335-0769

April 26, 2005

Mrs. Blanca S. Bayó
Division of the Commission Clerk and
Administrative Services
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

Re: Docket No.: 040130-TP

Joint Petition of NewSouth Communications Corp., et al. for Arbitration with BellSouth Telecommunications, Inc.

Dear Ms. Bayó:

Enclosed are an original and fifteen copies of BellSouth Telecommunications, Inc.'s Request for Confidential Classification, which we ask that you file in the captioned docket.

A copy of this letter is enclosed. Please mark it to indicate that the original was filed and return the copy to me. Copies have been served to the parties shown on the attached Certificate of Service.

Sincerely,

James Meza III

Enclosures

cc: All Parties of Record Marshall M. Criser III R. Douglas Lackey Nancy B. White

CERTIFICATE OF SERVICE DOCKET NO. 040130-TP

I HEREBY CERTIFY that a true and correct copy of the foregoing was served via

Electronic Mail and First Class U. S. Mail this 26th day of April, 2005 to the following:

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James Meza III

(+) Global protective agreement in place for all (9) states.

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In the Matter of)	
Joint Petition of NewSouth)	Docket No. 040130-TP
Communications Corp. et al. for)	
Arbitration with BellSouth)	
Telecommunications, Inc.)	Filed: April 26, 2005

BELLSOUTH TELECOMMUNICATIONS, INC.'S REQUEST FOR SPECIFIED CONFIDENTIAL CLASSIFICATION

COMES NOW, BellSouth Telecommunications, Inc. ("BellSouth"), pursuant to Rule 25-22.006, Florida Administrative Code, and Section 364.183, Florida Statutes, and files it's Request for Specified Confidential Classification.

- 1. On April 25, 2005, BellSouth filed in the above-captioned proceeding,
 BellSouth's First Supplemental Responses to Joint Petitioner's First Request for Production of
 Documents filed with the North Carolina Utilities Commission in Docket Nos. P-772, Sub 8; P913, Sub 5; P-989, Sub 3; P-824, Sub 6 and P-1202, Sub 4. The attachments produced in
 response to Request for Production, Item Nos. 2-39-1 and 7-8-1 which contain confidential
 business information that is considered proprietary.
- 2. BellSouth hereby files this Request for Specified Confidential Classification because the information contained in above-listed attachments contains confidential business information that is proprietary to BellSouth. A more specific description of this information is contained in Attachment A. Public disclosure of this information would cause competitive harm to BellSouth and provide competitors with an unfair advantage in future negotiations. The information discussed in Request for Specified Confidential Classification is valuable and BellSouth strives to keep it secret. Therefore, such information should be classified as

confidential business information and customer proprietary information pursuant to Section 364.24 and Section 364.183, *Florida Statutes*. Accordingly, it should be held exempt from the public disclosure requirements of Section 119.07, Florida Statutes.

- 3. Attachment A to BellSouth's Request for Confidential Classification contains an explanation of the proprietary information along with a list that identifies the location of the information designated by BellSouth as confidential.
- 4. Attachment B to BellSouth's Request for Confidential Classification is redacted copies of the documents containing the confidential information.
- 5. Attachment C to BellSouth's Request for Confidential Classification is a highlighted copy of the document containing the confidential information.
- 6. The information discussed in this Request for Specified Confidential Classification is valuable, BellSouth treats this information as confidential in all requests, and this information has not been generally disclosed.
- 7. The original of this Request was filed today with the Division of the Commission Clerk and Administrative Services and a copy was served on the Parties.

WHEREFORE, based on the foregoing, BellSouth respectfully requests that, pursuant to Section 364.183, Florida Statutes, the Commission enter an order declaring the information described above to be confidential, proprietary business information that is not subject to public disclosure.

Respectfully submitted this 26th day of April, 2005.

BELLSOUTH TELECOMMUNICATIONS, INC.

NANCY B. WHITE

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BellSouth Telecommunications, Inc. Florida Public Service Commission Docket No. 040130-TP Request for Confidential Classification Page 1 of 2 4/26/05

REQUEST FOR CONFIDENTIAL CLASSIFICATION OF BELLSOUTH'S FIRST SUPPLEMENTAL RESPONSES TO JOINT PETITIONER'S FIRST REQUEST FOR PRODUCTION OF DOCUMENTS FILED WITH THE NORTH CAROLINA UTILITIES COMMISSION IN DOCKET NOS. P-772, SUB 8; P-913, SUB 5; P-989, SUB 3; P-824, SUB 6 AND P-1202, SUB 4 AND WITH THE FLORIDA PUBLIC SERVICE COMMISSION ON APRIL 25, 2005 IN DOCKET NO. 040130-TP

Explanation of Proprietary Information

- 1. This information contains competitive, business information. This information is valuable, it is used by BellSouth in conducting its business and BellSouth strives to keep it secret. Therefore, such information is a trade secret which should be classified as proprietary, confidential business information pursuant to Section 364.183(3)(e), Florida Statutes and is exempt from the Open Records Act.
- 2. This information contains business information related to competitive interests of BellSouth that is proprietary to BellSouth. The documents contain actual unit cost information for discrete cost elements. Public disclosure of this information would provide BellSouth's competitors with an advantage in that they would know the price or rate below which BellSouth could not provide the service. The data is valuable to competitors and potential competitors in formulating strategic plans for entry, pricing, marketing, and overall business strategies concerning these services. This same information on competitors is not available to BellSouth. Disclosure of this data would impair the competitive business and cause harm to BellSouth. Consequently, this information should be classified as proprietary, confidential business information pursuant to Section 364.183. Florida Statutes and is exempt from the Open Records Act.

This material is proprietary and confidential business information of a technical nature used by BellSouth in conducting its business and not commonly known by or available to the public. BellSouth derives economic value from this information not being generally known to, and not being readily ascertainable by competitors who can obtain economic value from its disclosure. Specifically, BellSouth's internal procedures for *LISC Invoicing Service Representative Training: Reciprocal Billing IC459* provides

EXHIBIT A

BellSouth Telecommunications, Inc. Florida Public Service Commission Docket No. 040130-TP Request for Confidential Classification Page 2 of 2 4/26/05

REQUEST FOR CONFIDENTIAL CLASSIFICATION OF BELLSOUTH'S FIRST SUPPLEMENTAL RESPONSES TO JOINT PETITIONER'S FIRST REQUEST FOR PRODUCTION OF DOCUMENTS FILED WITH THE NORTH CAROLINA UTILITIES COMMISSION IN DOCKET NOS. P-772, SUB 8; P-913, SUB 5; P-989, SUB 3; P-824, SUB 6 AND P-1202, SUB 4 AND WITH THE FLORIDA PUBLIC SERVICE COMMISSION ON APRIL 25, 2005 IN DOCKET NO. 040130-TP

Explanation of Proprietary Information (cont.)

descriptions, service restrictions, appropriate forms, service order issuance requirements, installation intervals, repair procedures, etc. that are proprietary and confidential to BellSouth as it describes BellSouth's internal operations. Additionally, the information contains forecasted demand data and BellSouth's strategic schedule of deployment which competitors could use to gain an economic advantage.

Furthermore, this information has been prepared at great cost to BellSouth and therefore, others should not be permitted to gain the noncompetitive benefit from not having to develop these instructions and materials themselves. And, job aids have historically been protected by the Florida Public Service Commission. Therefore, this information is entitled to confidential classification pursuant to Section 364.183(3)(e) of the Florida Statute.

Location	<u>Reason</u>
<u>Item No. 2-39-1</u>	
Bates Nos. 001404-001421	1,2
<u>Item No. 7-8-1</u>	
LISC Invoicing Service Representative Training: Reciprocal Billing IC459	3

ATTACHMENT B

BellSouth Telecommunications, Inc. Florida Public Service Commission Docket No. 040130-TP Request for Confidential Classification Page 1 of 1 4/26/05

REQUEST FOR CONFIDENTIAL CLASSIFICATION OF BELLSOUTH'S FIRST SUPPLEMENTAL RESPONSES TO JOINT PETITIONER'S FIRST REQUEST FOR PRODUCTION OF DOCUMENTS FILED WITH THE NORTH CAROLINA UTILITIES COMMISSION IN DOCKET NOS. P-772, SUB 8; P-913, SUB 5; P-989, SUB 3; P-824, SUB 6 AND P-1202, SUB 4 AND WITH THE FLORIDA PUBLIC SERVICE COMMISSION ON APRIL 25, 2005 IN DOCKET NO. 040130-TP

TWO REDACTED COPIES FOR PUBLIC DISCLOSURE

BellSouth Telecommunications. Inc.
North Carolina Utilities Commission
Docket Nos. P-772, Sub 8; P-913, Sub 5; P-989,
Sub 3; P-824, Sub 6; and P-1202, Sub 4
Joint Petitioners' 1st Request for Production
April 6, 2004
SUPPLEMENTAL RESPONSE Item No. 2-39-1
Attachment B

ATTACHMENT B TO REQUEST FOR PRODUCTION, SUPPLEMENTAL RESPONSE TO, ITEM NO. 2-39-1

PUBLIC DISCLOSURE DOCUMENT

(Pages 001399-01451 Redacted in their entirety)

BellSouth Telecommunications, Inc.
North Carolina Utilities Commission
Docket Nos. P-772, Sub 8; P-913, Sub 5; P-989,
Sub 3; P-824, Sub 6; and P-1202, Sub 4
Joint Petitioners' 1st Request for Production
April 6, 2004
SUPPLEMENTAL RESPONSE Item No. 2-39-1
Attachment B

ATTACHMENT B TO REQUEST FOR PRODUCTION, SUPPLEMENTAL RESPONSE TO, ITEM NO. 2-39-1

PUBLIC DISCLOSURE DOCUMENT

(Pages 001399-01451 Redacted in their entirety)

ATTACHMENT C

BellSouth Telecommunications, Inc. Florida Public Service Commission Docket No. 040130-TP Request for Confidential Classification Page 1 of 1 4/26/05

REQUEST FOR CONFIDENTIAL CLASSIFICATION OF BELLSOUTH'S FIRST SUPPLEMENTAL RESPONSES TO JOINT PETITIONER'S FIRST REQUEST FOR PRODUCTION OF DOCUMENTS FILED WITH THE NORTH CAROLINA UTILITIES COMMISSION IN DOCKET NOS. P-772, SUB 8; P-913, SUB 5; P-989, SUB 3; P-824, SUB 6 AND P-1202, SUB 4 AND WITH THE FLORIDA PUBLIC SERVICE COMMISSION ON APRIL 25, 2005 IN DOCKET NO. 040130-TP

ONE HIGHLIGHTED COPY