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**BEFORE THE
PUBLIC SERVICE COMMISSION OF FLORIDA**

In re: Petition for approval of two unit power sales agreements with Southern Company Services, Inc. for purposes of cost recovery through capacity and fuel cost recovery clauses, by Progress Energy Florida, Inc.

Docket No. 041393-EI

Direct Testimony of
Maurice Brubaker

On behalf of

**White Springs Agricultural Chemicals, Inc.
d/b/a PCS Phosphate – White Springs**

Project 8400
May 13, 2005



BRUBAKER & ASSOCIATES, INC.

St. Louis, MO 63141-2000

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Direct Testimony of Maurice Brubaker

1 Q PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.

2 A Maurice Brubaker. My business address is 1215 Fern Ridge Parkway, Suite 208,
3 St. Louis, Missouri 63141-2000.

4 Q WHAT IS YOUR OCCUPATION?

5 A I am a consultant in the field of public utility regulation and president of Brubaker
6 & Associates, Inc., energy, economic and regulatory consultants.

7 Q PLEASE DESCRIBE YOUR EDUCATIONAL BACKGROUND AND EXPER-
8 IENCE.

9 A I have been involved in the regulation of electric utilities, competitive issues and
10 related matters over the last three decades. Additional information is provided in
11 Appendix A, attached to this testimony.

1 **INTRODUCTION AND SUMMARY**

2 **Q ON WHOSE BEHALF ARE YOU APPEARING IN THIS PROCEEDING?**

3 A I am appearing on behalf of White Springs Agricultural Chemicals, Inc. d/b/a PCS
4 Phosphate – White Springs (White Springs). White Springs is a manufacturer of
5 fertilizer products with plants and operations located within Progress Energy
6 Florida Inc.'s (PEF) service territory at White Springs, and receives service under
7 numerous rate schedules. During calendar year 2004, White Springs purchased
8 approximately \$20 million of power from PEF.

9 **Q WHAT IS THE PURPOSE OF THE TESTIMONY YOU ARE SUBMITTING?**

10 A This testimony will address the request of PEF that the Commission approve as
11 reasonable and prudent for cost recovery purposes two Unit Power Sales
12 agreements (UPS) with one or more subsidiaries of the Southern Company
13 (Southern). The proposed agreements provide for the sale to PEF of 74
14 megawatts of coal-fired power from Scherer Unit 3 in Georgia, which is owned by
15 Georgia Power Company and Gulf Power Company, and 350 megawatts from a
16 gas-fired combined cycle facility known as Franklin Unit No. 1, which is owned by
17 an unregulated affiliate of Southern, known as Southern Power.

18 **Q PLEASE SUMMARIZE YOUR FINDINGS AND RECOMMENDATIONS?**

19 A My findings and recommendations may be summarized as follows:

- 20 1. The short-term cost effectiveness analysis submitted by PEF was grossly
21 overstated, and should not be relied upon.
- 22 2. PEF has significantly overstated the claimed economic benefits
23 associated with proposed UPS transactions. By PEF's own numbers,

- 1 they are uneconomic over the long-term evaluation period, and any "front
2 end" savings are marginal, at best.
- 3 3. PEF should have given serious consideration to replacement of the UPS
4 agreements with constructed or purchased solid fuel capacity well in
5 advance of the expiration of those agreements, but apparently did not do
6 so.
- 7 4. PEF has not demonstrated that the "base" plan which it uses to measure
8 the impacts of the two proposed new UPS agreements is a least cost
9 plan. It therefore cannot be claimed as an appropriate benchmark for this
10 purpose.
- 11 5. Given the significant amount of capacity at issue with the expiration of the
12 UPS agreements, PEF should have solicited the market in a
13 comprehensive manner, such as through an RFP, for alternative products
14 to compare to the UPS proposal.
- 15 6. PEF's projections indicate a sharply increasing reliance upon natural gas-
16 fired generation, and a significantly reduced degree of diversity in its
17 resource portfolio.
- 18 7. PEF has indicated that construction of a new coal-fired facility in the 2013
19 timeframe may be doable. Rather than pursue the proposed UPS
20 agreements at this time, PEF should actively consider installation of a
21 solid fuel facility as early as possible.
- 22 8. The existing UPS agreements do not expire until May of 2010, fully five
23 years from now. There is no rush to enter into new agreements for the
24 2010-2015 time period.
- 25 9. There are many uncertainties with respect to the transmission service
26 required to implement the proposed UPS contracts.
- 27 10. Various "non-price" factors that PEF cites in support of the UPS
28 agreements are not sufficiently important or quantified to be given any
29 significant weight by the Commission.
- 30 11. The Commission should not approve the proposed UPS agreements.
31 Rather, PEF should be required to more fully analyze alternatives prior to
32 any decision being made.
- 33 12. Because of the problems with how PEF has approached the capacity
34 expansion issue, and evaluation of the proposed UPS agreements, the
35 Commission should reserve for the pending rate case the question of
36 whether a downward adjustment should be applied to PEF's return on
37 equity.

1 13. Should the Commission decide to allow PEF to enter into the UPS
2 agreements in this case, it should make them subject to a prudency
3 challenge whenever PEF would seek cost recovery.

4 **PEF'S ECONOMIC ANALYSIS**

5 **Q WHAT ECONOMIC JUSTIFICATION HAS PEF SUBMITTED IN SUPPORT OF**
6 **ITS PROPOSAL THAT THE COMMISSION APPROVE THE UPS**
7 **AGREEMENTS?**

8 **A PEF provided a summary of its economics justification on Exhibit SSW-3 and also**
9 **on Exhibit SSW-4.**

10 Exhibit SSW-3 shows that over a 45-year period, consisting of the
11 approximately five-year term of the proposed UPS agreements, followed by a 40-
12 year term to capture end effects, the proposed transaction is not beneficial to
13 consumers, relative to what PEF describes as its alternative base plan. On a net
14 present value basis, Exhibit SSW-3 shows that PEF expects the result of entering
15 into the UPS agreements, as compared to pursuing its base plan, would be a net
16 detriment to consumers in the range of \$5 million to \$11 million. Thus, on its
17 face, and by PEF's own admission, the proposed transactions are not as
18 favorable to consumers as what PEF describes as its base plan.

19 **Q WHAT DOES EXHIBIT SSW-4 PURPORT TO SHOW?**

20 **A It purports to show savings under the UPS contracts on an annual and a**
21 **cumulative present value revenue requirement basis over the same time horizon.**
22 **PEF's original exhibit claimed cumulative present value savings of \$133 million**
23 **during the five-year term of the proposed UPS contracts. PEF just recently**

1 requested permission to file supplemental testimony which acknowledges that it
2 overstated the savings by \$89 million, such that it now claims benefits of \$44
3 million.

4 **Q HAVE YOU EXAMINED PEF'S ORIGINAL AND REVISED CLAIMS?**

5 A Yes. We have made an alternate analysis, using the costs associated with
6 deferring or advanced generation units. However, since we had no way to check
7 the claimed production cost differentials, we have used PEF's claimed production
8 cost savings and other costs. The calculations are summarized on Exhibit MEB-
9 1 (). This exhibit has been marked confidential. It shows the annual revenue
10 requirements associated with the comparison of the UPS units to the Company's
11 base case, and calculates the difference each year in revenue requirements.
12 The results are significantly different than what PEF initially calculated. They
13 show smaller front-end benefits than PEF's proposed revised calculations. They
14 are graphed and presented on Exhibit MEB-2 (), which is in a format similar to
15 Exhibit SSW-4, and therefore has not been marked confidential.

16 **Q WHAT IF PEF'S CLAIMS FOR SAVINGS DURING THIS INITIAL PERIOD**
17 **WERE ACCEPTED AT FACE VALUE?**

18 A With respect to the claim that the front-end benefits are substantial, amounting to
19 \$133 million (revised to \$44 million) over the five-year term of the contracts, even
20 if we accept all of PEF's calculations as appropriate and relevant, extending the
21 time horizon one more year (i.e., to one year beyond the end of the contact term)
22 the same information and calculations demonstrate that these claimed benefits

1 are materially overtaken by extra costs which would not have been incurred
2 under the base plan, reducing the cumulative present value savings of the
3 revenue requirement to about \$16 million. After just three more years, it is zero
4 and then negative for about the next 20 years.

5 For the above reasons, I believe that little or no weight should be given to
6 these claimed front-end savings.

7 **Q HAVE YOU BEEN ABLE TO FULLY VERIFY THE REVISED CALCULATIONS?**

8 A No, we have not had an adequate opportunity to fully understand all of the
9 revised calculations, or even many of the calculations supporting both the original
10 and revised modeling. For example, the production savings calculations are
11 simply presented as a result, as an output from a production costing model. We
12 have not been provided with the model or any of the inputs or outputs, and
13 therefore have had no opportunity to test it and determine whether there may still
14 be other issues with respect to PEF's economic calculations.

15 **RESOURCE PLANS**

16 **Q WHAT BASIC APPROACH DID PEF TAKE TO DETERMINE THE**
17 **ECONOMICS ASSOCIATED WITH THE PROPOSED UPS AGREEMENTS?**

18 A PEF started with a base case, to which I have alluded previously. This base case
19 is a series of capacity additions that PEF claims it would make in the absence of
20 the proposed UPS agreements. However, the base case itself is one that has not
21 been demonstrated to be a least cost plan that PEF would execute in the
22 absence of the UPS contracts or other alternatives which may exist. While it

1 contains some of the units that were included in the Ten-Year Site Plan as of
2 December 31, 2004, it also includes several units (namely four coal units) which
3 were not included in the previous Ten-Year Site Plan.

4 Furthermore, no information has been provided in connection either with
5 this base plan or with what was provided in the Ten-Year Site Plans to
6 demonstrate that any of these expansion plans are the least cost expansion
7 plans and appropriate for meeting PEF's expected load obligations in an
8 economical and reliable manner.

9 **Q YOU SAY THAT PEF STARTED WITH THIS BASE PLAN. HOW DID IT THEN**
10 **VIEW OR TEST THE IMPACT OF THE UPS AGREEMENTS?**

11 **A** It simply introduced the UPS agreements into the resource portfolio for the period
12 June 2010 through December 2015, and then adjusted the resources in the base
13 plan in a manner that it says it would do were it to enter into these UPS
14 agreements. The net effect, according to PEF, was to defer the installation of two
15 generic combined cycle units, and to advance the installation date of one
16 combustion turbine unit and one pulverized coal unit.

17 Having adjusted the resource expansion plan in this manner, PEF then
18 ran an economic analysis of the fixed and variable costs, including purchased
19 power and generation variable costs, and compared the revenue requirements
20 under the two plans. This was the source for the numbers displayed on Exhibits
21 SSW-3 and SSW-4, on which I have previously commented.

1 Q DID PEF SUPPLY ANY ANALYSIS DEMONSTRATING THAT THE BASE
2 PLAN WHICH IT USED AS A BENCHMARK FOR COMPARISON WAS THE
3 LEAST COST PLAN?

4 A No, as I indicated above, it did not. Thus, even assuming that all of the economic
5 calculations were performed correctly, all the comparison tells us is that the
6 proposed UPS transaction is between \$5 million and \$11 million less desirable
7 from the customers' perspective than this plan, which has been called the base
8 plan, but which has not been shown to be the least cost or best plan in the first
9 place.

10 Q DO THE PROPOSED UPS AGREEMENTS MERELY EXTEND OR MODIFY
11 THE EXISTING UPS AGREEMENTS?

12 A No, they do not. Whereas presently there is one UPS agreement, the proposal is
13 to have two agreements. More fundamentally, however, the current agreement
14 provides for roughly 80 megawatts of coal-fired power from the Scherer plant and
15 320 megawatts of coal-fired power from the Miller plant. As noted above, the
16 Scherer plant is jointly owned by Georgia Power Company and Gulf Power
17 Company. The Miller plant is owned by Alabama Power Company. The
18 proposed new UPS agreements continue to provide some (reduced to 74 MW)
19 amount of power from Scherer Unit 3, but the pricing is different. The second
20 contract provides 350 MW gas-fired power from the combined cycle Franklin
21 units, and is an entirely new agreement with a different party.

22 In addition, the present UPS agreement bundles generation and
23 transmission service together, while the proposed agreements require PEF to

1 seek and contract for transmission service separately from the UPS generating
2 supply.

3 Thus, instead of being extensions or minor changes to existing
4 agreements, these are entirely new agreements that are materially different.

5 **Q WHERE ARE THESE PLANTS LOCATED?**

6 A The Scherer plant is located in Monroe County, Georgia. The Miller plant is
7 located in Jefferson County, Alabama, and the Franklin plant is located near
8 Smiths, Alabama.

9 **Q ARE THE MILLER AND FRANKLIN PLANTS CLOSE TO EACH OTHER?**

10 A No, they are not. They are over 100 miles apart and connected to different
11 portions of the Southern Company transmission system. This adds complexity to
12 the transaction because of the need to separately secure transmission service
13 from a facility not involved in the current transaction.

14 **Q WHY IS THIS AN ISSUE?**

15 A If the source of the power is changed from the Miller plant to the Franklin plant,
16 the load flows on the Southern system will change. Whether or not the change in
17 load flows adversely affects the transmission system from a thermal or stability
18 point of view must be studied. I will address this in more detail later in this
19 testimony.

1 Q HOW LONG HAS PEF KNOWN THAT THE EXISTING UPS AGREEMENT
2 WOULD EXPIRE IN MID-YEAR 2010?

3 A This has been a known fact since 1988, when the contract was initially executed.
4 Thus, PEF has had more than adequate time to seriously consider and evaluate
5 appropriate alternatives to these contracts upon their expiration. As explained
6 later in the testimony, it has not done so.

7 Q HAVE YOU REVIEWED PEF'S RECENT TEN-YEAR SITE PLANS?

8 A Yes. In response to Production of Documents (POD) No. 5, PEF produced
9 copies of the Ten-Year Site Plans filed in the spring of 2001 through 2005. Little
10 or no supporting data was supplied for the 2001 and 2002 site plans. For the
11 more recent plans, there is some discussion of coal-fired alternatives, but the only
12 analysis presented is rather simplistic "screening curves" which examine the
13 theoretical crossover points that show where one technology becomes more
14 economical than another. No economic analyses of coal-fired alternatives were
15 presented as a part of the supporting documentation for the Ten-Year Site Plans,
16 and the resource selections from those plans were exclusively gas-fired
17 combined cycle units (and combustion turbine units). In none of these plans did
18 coal apparently receive a serious analysis by PEF.

19 Q IS THERE ANY EVIDENCE THAT PEF GAVE SERIOUS CONSIDERATION TO
20 REPLACING THE UPS AGREEMENTS, UPON THEIR EXPIRATION IN 2010,
21 WITH COAL-BASED POWER?

1 A No, quite to the contrary. In POD No. 8, White Springs made the following
2 request:

3 "Please provide a copy of any and all documents and
4 communications related to Progress's consideration, evaluation or
5 study of building or acquiring coal-fired generating capacity to
6 replace the coal-fired capacity purchased under Progress's
7 existing unit power sales agreement with SCS."

8 In response thereto, PEF replied:

9 "There are no documents responsive to this request."

10 This makes it perfectly clear that PEF did not give serious consideration to
11 replacing the expiring coal-based purchased power agreements with either coal-
12 based purchased power contracts or with a constructed facility.

13 **Q SHOULD PEF HAVE CONSIDERED THIS APPROACH TO REPLACING THE**
14 **CAPACITY FROM THE EXPIRING UPS AGREEMENTS?**

15 A Yes. I believe it was particularly important that PEF undertake these
16 considerations after the gas price spikes that occurred beginning in 2000. That
17 event, coupled with subsequent spikes and escalating price levels, and the
18 continued construction of gas-fired electric generation capacity (by merchants
19 and others) certainly gave rise to concerns that natural gas prices would be both
20 high and volatile. I believe PEF should have devoted more attention to analyzing
21 the comparative risks and economics of natural gas and coal-fired generation.

22 **Q IN ADDITION TO THIS FACTOR, ARE THERE OTHER REASONS WHY PEF**
23 **SHOULD HAVE BEEN ACTIVELY CONSIDERING ACQUIRING COAL-FIRED**
24 **POWER?**

1 A Yes. From a resource diversity standpoint, PEF's current projections indicate a
2 significantly increasing dependency on natural gas. For example, the Ten-Year
3 Site Plans show an increase in the percentage of generation from oil and gas-
4 fired resources from 28% in the year 2000, to a projected 34% in 2005, 42% in
5 2010, and 54% in 2014. This factor also should have led PEF to more actively
6 consider adding coal-fired generation to the system, not only to replace the
7 expiring UPS agreements, but also to meet part of the load growth requirements
8 and maintain closer to an historic fuel diversity. Exhibit MEB-3 () shows this
9 pattern.

10 Q HAS THE FLORIDA PSC STAFF COMMENTED ON THIS TREND IN
11 DEPENDENCY ON NATURAL GAS?

12 A Yes. The Commission's Division of Economic Regulation issued a report in
13 December of 2004 entitled "A Review of Florida Electric Utility 2004 Ten-Year
14 Site Plans." At Page 6 of that report, in a section entitled "**AREAS OF**
15 **CONCERN – IMPACT OF PLANS ON FUEL DIVERSITY**", the Staff commented
16 as follows:

17 "Over the past several years, utilities across the nation and within
18 Florida have selected natural gas-fired generation as the
19 predominant source of new capacity. If this trend continues,
20 natural gas usage will approach the levels of oil usage that Florida
21 was experiencing just prior to the oil embargoes of the 1970's.
22 Recent past experience has shown that natural gas prices can be
23 volatile. Further, Florida's utilities project a wide range of prices
24 for natural gas. These facts, coupled with the Florida utilities'
25 historic under-forecasting of natural gas price and consumption,
26 could further strain Florida's economy. In the 1970's, the
27 Commission took action to encourage the utilities to diversify their
28 fuel mix in an effort to mitigate volatile fuel prices. Based on
29 current fuel mix and fuel price projections, Florida's utilities should

1 explore the feasibility of adding solid fuel generation as part of
2 future capacity additions.”

3 Later in the report, at Page 21, in a section entitled “**GENERATING UNIT**
4 **SELECTION**” Staff commented as follows

5 “According to the utilities’ *Ten-Year Site Plans*, natural gas is
6 forecasted to play an even more dominant role in electric power
7 generation in Florida over the next ten years. To minimize price
8 and supply volatility, electric power generation must rely on
9 multiple fuel sources. As a result, Florida’s utilities should
10 evaluate potential sites for coal capability. To lessen the capital
11 cost impact of building coal-fired units, utilities should look at the
12 possibility of joint ownership of future coal units. Florida’s
13 municipal utilities have a successful history of sharing investment
14 costs associated with coal units. Finally, utilities should
15 investigate the possibility of receiving financial assistance through
16 the DOE’s CCT Program. As emerging research and
17 development in coal-fired generation reduces high capital costs,
18 emissions, permitting lead times, and investment risk, coal could
19 again play a critical role in electric power generation in Florida.”

20 I believe Staff’s comments are right on point, and merit serious
21 consideration. Additional coal-fired capacity in Florida brings many benefits that
22 are not available from gas-fired combined cycle facilities located in Alabama.

23 **Q IS THERE ANY RECENT EVIDENCE THAT PEF IS NOW LOOKING MORE**
24 **CLOSELY AT INSTALLING COAL-FIRED UNITS?**

25 **A** Yes. As I indicated earlier, the so-called “base” plan, which PEF has advanced
26 as what it would do absent the proposed UPS agreements, contains four
27 pulverized coal units beginning in the year 2015. Also, in 2004 we begin to see
28 more serious studies, including some conducted by outside parties, of the
29 comparative economics of various types of solid fuel units. These studies
30 indicate the increasing attractiveness of these types of units in light of changes in
31 fuel markets.

1 In response to Interrogatory No. 15, PEF claims that it would take at least
2 eight years to do the necessary development and construction for a coal-fired
3 generating station, and if one accepts that claim, 2013 would be the earliest
4 feasible in-service date.

5 In light of these circumstances and other factors noted above, PEF should
6 intensify its efforts in regard to the analysis and development of coal-fired
7 resources, and their expeditious construction if such analysis reveals them to be
8 appropriate choices. So far, it appears that PEF has not undertaken this
9 analysis.

10 **Q OTHER THAN THE ECONOMIC ANALYSIS ATTACHED TO MR. WATERS'**
11 **TESTIMONY (SSW-3 AND SSW-4) IS THERE ANY EVIDENCE THAT PEF**
12 **COMPARED THE PROPOSED NEW UPS AGREEMENTS TO ANY OTHER**
13 **ALTERNATIVE SOURCE OF POWER – EITHER FROM A CONSTRUCTED**
14 **FACILITY, OR FROM ALTERNATIVES AVAILABLE FROM THIRD PARTIES**
15 **IN THE MARKET?**

16 **A** There is no such indication. PEF did not conduct any Requests for Proposals
17 (RFPs) or take any other steps to ascertain the possible availability of substitutes
18 for part or all of the expiring UPS agreement. In fact, White Springs asked the
19 following as Interrogatory No. 5:

20 “(a) Were any of “recent Requests for Proposals (RFPs)” referred
21 to in line 10 of page 6 of the Direct Testimony of Samuel S.
22 Waters undertaken in connection with the expiration and/or
23 replacement of Progress’s existing unit power sales agreement
24 with SCS? (b) If your response to Interrogatory No. 5(a) is
25 anything other than an unqualified “no,” please identify each such
26 Request for Proposals that was undertaken in connection with the

1 expiration and/or replacement of Progress's existing unit power
2 sales agreement with SCS.

3 In response thereto, PEF stated: "(a) No."

4 **Q WOULD IT HAVE BEEN PRUDENT FOR PEF TO CONDUCT AN RFP FOR**
5 **THIS PURPOSE?**

6 **A** Yes, it would have been appropriate and prudent for PEF to do so. Good
7 practice when considering entering into transactions of this magnitude,
8 representing over 400 megawatts of capacity and with a cost (estimated by PEF)
9 over the five-year term of the contract of nearly [REDACTED] in fixed costs, plus
10 fuel, would be to conduct a thorough review of the market to ascertain if there are
11 any other options available which should be considered.

12 An RFP process is an organized and comprehensive way to approach the
13 market and to solicit input. It is used quite frequently, and in fact PEF uses an
14 RFP approach when it is testing the construction of new facilities. If a
15 comprehensive search is not conducted, PEF may miss economical opportunities
16 available in the marketplace. Furthermore, without this search, PEF cannot
17 demonstrate that its chosen course of action is the appropriate one.

18 **TRANSMISSION ISSUES**

19 **Q HAS PEF SECURED THE TRANSMISSION RIGHTS ON THE SOUTHERN**
20 **SYSTEM THAT ARE NECESSARY TO DELIVER THE POWER FROM THE**
21 **PROPOSED UPS AGREEMENTS?**

22 **A** No, it has not.

1 Q PLEASE DESCRIBE THE TRANSMISSION SERVICE ARRANGEMENTS IN
2 CONNECTION WITH THE UPS AGREEMENTS.

3 A In his Direct Testimony at Page 12, Mr. Waters summarizes the transmission
4 requirements under the UPS Agreements:

5 "The agreements call for PEF to submit a request for sufficient
6 transmission Capacity to Southern Company Transmission within
7 30 days of the effective date of the agreement, November 24,
8 2004. The agreements further call for PEF to make commercially
9 reasonable efforts to obtain an offer for transmission service by
10 February 16, 2006, a date which may be extended by mutual
11 consent. If any or all of the required transmission service cannot
12 be provided, PEF will notify Southern Company, as seller, of the
13 unavailability. The contracts also provide for PEF notification to
14 Southern Company of the circumstances where transmission may
15 be offered at a total cost greater than the embedded rate for Long
16 Term Firm Transmission Service under Southern Company
17 Transmission's Open Access Transmission Tariff (OATT). Upon
18 notification, Southern Company has the option of offering to sell,
19 including by reassignment, up to the required amount of
20 transmission service, and/or offsetting any transmission costs
21 above the OATT rate.

22 If the amount of available transmission is less than [REDACTED] for the
23 Franklin agreement, or if the transmission available at the OATT
24 rate is below [REDACTED] PEF may terminate the agreement. The
25 similar threshold in the Scherer agreement is [REDACTED]."

26 Q WHAT IS THE STATUS OF PEF'S TRANSMISSION REQUESTS?

27 A Again, in his Direct Testimony at Page 13, Mr. Waters summarizes the status of
28 PEF's transmission service requests:

29 "PEF submitted its requests for transmission on November 30,
30 2004, within the 30 day period required by the agreements.
31 These requests were submitted to Southern Company
32 Transmission as "rollover" requests of the existing transmission
33 paths from Southern Company's Scherer plant and Miller plant
34 under PEF's current UPS agreement. On March 8, 2005, these
35 requests for transmission were accepted and conditionally

1 confirmed in a letter agreement signed by the parties. The letter
2 agreement stated that Southern Transmission would accept the
3 requests for transmission, and on March 15, the transmission
4 requests were confirmed by PEF. The transmission agreements
5 were contingent on PEF's ability to redirect the Miller transmission
6 path to the Franklin plant, which PEF requested on March 15.

7 The next step in the process will be a System Impact Study
8 ("SIS") and Southern Company Transmission has already sent
9 notification of this study to PEF. PEF must respond with a deposit
10 towards the study in the immediate future. Once PEF has
11 submitted the deposit, Southern Company Transmission will begin
12 the SIS to either confirm the transmission path for the Franklin
13 purchase, or notify PEF of any system impacts that need to be
14 addressed. If there are system impacts, an additional Facilities
15 Study would follow. However, if no impacts are identified, the
16 transmission request would be confirmed, in effect making PEF
17 the owner of the Scherer and Franklin transmission paths at that
18 time. This could occur any time after our submittal of the SIS
19 deposit."

20 **Q DO YOU HAVE ANY DOCUMENTATION CONCERNING THE STATUS OF**
21 **PEF'S TRANSMISSION SERVICE REQUESTS?**

22 **A** Yes. In discovery, White Springs asked PEF to explain what it had done to
23 obtain transmission to implement the terms of the UPS Agreements. PEF's
24 response to Interrogatory No. 8 is consistent with Mr. Waters's testimony noted
25 above, and states:

26 "Please describe Progress's efforts and activities undertaken to
27 obtain transmission to implement the terms of the UPS
28 Agreements.

29 A. Section 7.4 of the UPS Agreements discusses the Parties
30 requirements for obtaining transmission. Specifically, 7.4.1
31 required PEF to submit a request for transmission on Southern
32 Company's OASIS within thirty days following the Effective Date of
33 the Agreements. The Effective Date of the Agreements is
34 November 24, 2004.

35 PEF initiated transmission requests on November 30, 2004 (see
36 Southern OASIS Reference Numbers 519354, 519355),

1 requesting rollover of PEF's existing service for Plant Scherer to
2 the Southern-Florida Interface and for Plant Miller to the Southern
3 Florida Interface.

4 Southern Company then requested PEF to submit two documents:
5 (1) Application for Firm Point-to-Point Transmission Service; and
6 (2) Southern Company Transmission Deposit Information Sheet
7 PEF submitted these documents, along with the Company's
8 deposit, on December 15, 2004.

9 Southern Company then wrote a Letter Agreement that detailed
10 the study that they would perform, and mailed it to PEF on March
11 7, 2005. The Parties agreed to terms of the Letter Agreement on
12 March 8, 2005. This Letter Agreement states that Southern would
13 conditionally confirm both of PEF's transmission requests.

14 On April 12, 2005, Southern Company sent PEF a notice stating
15 that a System Impact Study would be required to determine
16 available transmission capacity. On or before April 18, 2005, PEF
17 submitted a signed original of the System Impact Study
18 agreement. Payment in the amount of \$10,000 was wire
19 transferred to Southern Company on April 21, 2005 for the System
20 Impact Study to be performed. Southern Company has
21 acknowledged receipt of PEF's payment."

22 White Springs also requested a copy of any and all documents related to
23 PEF's response to Interrogatory No. 8, and PEF produced a series of e-mails
24 and agreements concerning the transmission service requested by PEF in
25 response to POD No. 13. I have attached this as Exhibit No. MEB-4 ().

26 **Q WHAT IS PEF'S APPARENT BELIEF CONCERNING WHETHER ITS**
27 **TRANSMISSION SERVICE REQUEST WILL BE GRANTED?**

28 **A** PEF appears confident that the request it has submitted for redirecting its point of
29 receipt for transmission service from Plant Miller to Plant Franklin will be granted.
30 For example, in response to White Springs's Interrogatory No. 9, PEF stated that
31 it is not aware of any transmission constraints that could impede the
32 implementation of the contract. Mr. Waters also testified at Page 14 of his Direct

1 Testimony that he had no "reason to believe that PEF will not be able to obtain
2 sufficient transmission service to deliver the proposed purchases from Scherer
3 and Franklin." He based his conclusion on his observation that the magnitude of
4 the purchases is basically the same as is currently being purchased, and that,
5 although a different point of receipt was involved for the Franklin purchase, he
6 said that he had no reason to believe that delivery from the new source will be a
7 problem.

8 **Q WHAT ABOUT TRANSMISSION CAPACITY AT THE FLORIDA-GEORGIA**
9 **BORDER?**

10 **A** White Springs also asked in discovery about PEF's transmission rights at the
11 Florida-Georgia interface. In response to Interrogatory No. 7, PEF explained:

12 "With respect to the transmission capacity at the Georgia-Florida
13 Interface, please (a) identify each owner of such capacity; and (b)
14 identify and describe Progress's rights to such capacity, including
15 but not limited to the amount of such capacity (in MW), the quality
16 (firmness) of such rights, the duration of such rights, and any
17 rollover rights concerning such rights.

18 A. a) Based upon the 1990 "Florida-Southern Interface Allocation
19 Agreement", the owners of the Florida - Southern interface are
20 Florida Power and Light Company (FPL), Florida Power
21 Corporation (CORP), Jacksonville Electric Authority (JEA) and the
22 City of Tallahassee (TAL). For purposes of allocation, the Joint
23 Ownership Party (JOP) means Florida Power and Light Company
24 (FPL) and Jacksonville Electric Authority (JEA) collectively.

25 b) **Subject to check, PEF believes the following information**
26 **highlighted in yellow is CONFIDENTIAL PROPRIETARY**
27 **INFORMATION and therefore subject to the Confidentiality**
28 **agreement between PEF and White Springs.** The Firm
29 allocated Import capability, based on current conditions, is as
30 follows:

31
32
33



1 [REDACTED] Southern to Florida
2 The allocation agreement was effective June 1, 1990 and
3 automatically renews each year. As this agreement predates
4 FERC Order 888 and subsequent orders, rollover rights for
5 purchases existing at the time of the order are grandfathered in."

6 Mr. Waters also testified at Page 14 of his Direct Testimony that the
7 interface allocation that currently accommodates the UPS purchases from
8 Southern is sufficient to accommodate the proposed purchases.

9 **Q DO YOU SHARE MR. WATERS'S OPTIMISM ABOUT THE AVAILABILITY OF**
10 **TRANSMISSION?**

11 A Notwithstanding PEF's confidence, it seems speculative at this point to try to
12 determine whether the proposed transmission arrangements are sufficient from a
13 reliability and economics standpoint. Southern has not yet completed its System
14 Impact Study of the rollover and redirected transmission requests.

15 **Q HAS PEF EXERCISED ITS ROLLOVER RIGHTS WITH RESPECT TO THE**
16 **TRANSMISSION SERVICE TO IMPLEMENT THE UPS AGREEMENTS?**

17 A It appears so. PEF's response to White Springs's Interrogatory No. 8 indicate
18 that PEF submitted its transmission service requests in connection with the UPS
19 Agreements using PEF's rollover rights under the current UPS agreement. Mr.
20 Waters's testimony also states at Page 13 that the transmission requests were
21 submitted as rollover requests.

1 Q PLEASE EXPLAIN FERC'S ELECTRIC TRANSMISSION ROLLOVER RIGHTS
2 POLICIES.

3 A Section 2.2 of FERC's *pro forma* open access transmission tariff provides that
4 existing long-term firm transmission service customers (including bundled
5 wholesale requirements customers) have the right to continue to take
6 transmission service from the transmission provider when the contract expires,
7 rolls over, or is renewed. This transmission reservation priority is independent of
8 whether the customer continues to purchase capacity and energy from the
9 transmission provider or selects a different supplier, and it is an ongoing right that
10 may be exercised at the end of all firm contract terms of one year or longer,
11 unless the renewal period expires for a given customer to exercise its rollover
12 right. Section 2.2 of Southern's OATT is no different than the section 2.2 of the
13 *pro forma* open access transmission tariff. I have included a copy of section 2.2
14 of Southern's OATT in Exhibit No. MEB-5 ().

15 Q WHAT IS THE PURPOSE OF THIS ROLLOVER RIGHTS POLICY?

16 A FERC concluded in its open access rule (Order No. 888) that once a
17 transmission provider evaluates the impacts on its system of providing
18 transmission service to a customer and decides to grant a request for service,
19 the rollover rights policy obligates the transmission provider to plan and operate
20 its system with the expectation that it will continue to provide service to that
21 customer, should the customer request rollover of its contract term within 60 days
22 of the initial term's expiration. That policy applies to existing customers under

1 long-term bundled wholesale contracts. If the transmission system becomes
2 constrained such that the transmission provider cannot satisfy existing
3 customers, then the obligation is on the transmission provider to either curtail
4 service pursuant to the provisions of its OATT or to build more capacity to relieve
5 the constraint.

6 **Q WHAT IS THE DEADLINE FOR SUBMITTING A REQUEST FOR**
7 **TRANSMISSION SERVICE USING ROLLOVER RIGHTS?**

8 A Under FERC's current policies, a transmission customer seeking to exercise its
9 rollover rights under section 2.2 of the OATT must submit its request by no later
10 than 60 days before the customer's existing transmission service agreement
11 expires. The transmission customer does not need to submit its request before
12 that time, even if other customers or eligible customers have submitted requests
13 for transmission service that would conflict with the rollover customer's
14 transmission rights. Indeed, PEF seems to recognize this point. In response to
15 White Springs's Interrogatory No. 10, PEF states:

16 "Please identify the person(s) in the Southern Company
17 transmission queue with a priority higher than that of Progress with
18 respect to Progress's request for transmission capacity intended to
19 be used to implement the UPS Agreements.

20 A. Since the transmission associated with the UPS Agreements is
21 subject to rollover rights associated with the existing agreements,
22 there are no entities with a priority higher than Progress."

23 **Q WHAT DOES THAT MEAN FOR PEF'S ROLLOVER RIGHTS?**

24 A PEF's rollover rights under Southern's OATT's for transmission service under the
25 existing UPS agreement do not expire until 60 days before the current UPS

1 agreement expires on May 31, 2010. So, PEF has until April 2, 2010 to exercise
2 its rollover rights.

3 Accordingly, I do not believe there is any merit to PEF's claim in its April
4 15, 2005 Answer to White Spring's Petition for Hearing that "To maintain the
5 rollover rights, PEF must submit a System Impact Study Agreement for the
6 redirection request in the immediate future, at which point Southern can act on
7 the request at any time." (Answer at 3.)

8 There are at least three reasons for this belief. First, it is important for the
9 Commission to understand that PEF will not lose its rollover rights until April 2,
10 2010 – the date that is 60 days before the expiration of the current UPS
11 agreement. That is what Southern's OATT and FERC's rollover rights policy
12 provides. Stated differently, PEF's rollover rights are independent of the UPS
13 Agreements. Nothing in the current UPS agreement, the Southern OATT or
14 FERC's rollover rights policy jeopardizes PEF's rollover rights if it fails to act at
15 this time.

16 Second, documents and information provided to White Springs in
17 discovery indicate that PEF already has submitted its SIS deposit and signed the
18 SIS Agreement. (See POD No. 13 in Exhibit No. MEB-4 (); and PEF's
19 response to Interrogatory No. 8.) That means that PEF has already put the
20 wheels in motion for its transmission request – it will be acted on whether or not
21 this Commission approves the UPS Agreements. There is therefore no need to
22 rush to judgment here.

23 Third, PEF's real concern seems to be its position in the Southern
24 transmission request queue with respect to its redirect request. That redirect

1 request would change the point of receipt for transmission service in connection
2 with the Franklin UPS Agreement from Plant Miller to Plant Franklin. Apparently,
3 Southern and PEF are treating the transmission arrangements under the existing
4 UPS agreements as point-to-point transmission service in which Plant Miller and
5 Plant Scherer are the points of receipt (and the Florida-Georgia interface as the
6 point of delivery). Under the rollover rights policy, Plant Miller and Plant Scherer
7 are guaranteed as points of receipt. Under section 22.2 of the Southern OATT,
8 redirecting Plant Miller to Plant Franklin on a firm basis would require a new
9 study, and would be subject to any requests with a higher priority (a copy of
10 section 22.2 of Southern's OATT is included in my Exhibit No. MEB-5 ()).
11 However, moving quickly to "lock in" Plant Franklin as a point of receipt begs the
12 question of whether Plant Franklin is the best source.

13 **Q DO THE UPS AGREEMENTS HAVE ANY EFFECT ON THE CAPACITY AT**
14 **THE FLORIDA-GEORGIA INTERFACE?**

15 **A** No. The allocation of the transmission capacity at the Florida-Georgia interface
16 is governed by separate agreements among the owners of the interface capacity.
17 That allocation should not be affected by the power supply arrangements of the
18 parties who are allocated and use the capacity. In addition, Mr. Waters states at
19 Page 14 of his direct testimony that the interface allocation that currently
20 accommodates the UPS purchases from Southern is sufficient to accommodate
21 the proposed purchases. But, nowhere does he state that the interface allocation
22 may be used *only* for the delivery of the power under a UPS agreement with
23 Southern.

1 Q WHAT DOES MR. WATERS CONCLUDE REGARDING THE TIMING OF THE
2 COMMISSION'S DECISION IN THIS PROCEEDING AS IT RELATES TO
3 TRANSMISSION?

4 A Mr. Water claims at Page 15 of his direct testimony that there is a chance that
5 PEF could be committed to transmission without approval of the corresponding
6 purchases. His conclusion is based on his observation that transmission service
7 could be offered at any time after PEF submits the SIS deposit. He goes on to
8 note that the date by which PEF must obtain Commission approval of the UPS
9 Agreements is tied to the notices related to transmission service. According to
10 Mr. Waters, a delayed decision by the Commission may put the agreements at
11 "risk."

12 Q WHAT DO YOU MAKE OF THESE CONCLUSIONS?

13 A Mr. Waters has put the cart before the horse. In effect, Mr. Waters is arguing
14 that the Commission should approve the UPS Agreements because PEF will
15 have obtained transmission service to implement the contracts' terms.

16 Moreover, the jam that PEF apparently finds itself in is entirely of its own
17 making. If the Commission approved PEF's approach here, it would mean that
18 regulated utilities could agree upon compressed schedules for approval in their
19 agreements, and then use those schedules to rush the Commission into
20 approval. This is especially problematic in light of the overstated economic
21 benefits of the UPS Agreements.

1 Q WHAT ABOUT PEF'S CLAIM THAT IT WOULD BE REQUIRED TO TAKE THE
2 TRANSMISSION CAPACITY IMMEDIATELY IF SOUTHERN'S SYSTEM
3 IMPACT STUDY SHOWS THE REQUEST TO REDIRECT MILLER TO
4 FRANKLIN CAN BE ACCOMMODATED?

5 A PEF made the decision to enter into the UPS Agreements and to agree to the
6 clauses requiring it to obtain transmission without first having obtained
7 Commission approval. PEF made the decision to agree to and submit a
8 conditional firm transmission service request in which it would be deemed to
9 have accepted the transmission upon completion of the SIS. It is difficult to see
10 why PEF's decisions in these matters should force the Commission to approve
11 the UPS Agreements.

12 More important, the [REDACTED]

13 [REDACTED]
14 [REDACTED]
15 [REDACTED]
16 [REDACTED]
17 [REDACTED]
18 [REDACTED]
19 [REDACTED]
20 [REDACTED]
21 [REDACTED]
22 [REDACTED]
23 [REDACTED]

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[REDACTED]

There is absolutely nothing automatic about PEF acquiring the redirected transmission, even if it is available. Moreover, there is nothing in the signed SIS agreement (also included at Pages 43 and 44 in Exhibit No. MEB-4 (), and also marked as confidential), [REDACTED]

[REDACTED]

Under the OATT, a transmission customer (PEF) can decide whether to proceed with its transmission service request after the transmission provider (Southern) issues its SIS report. (Section 19.3 of Southern's OATT, which is included in my Exhibit No. MEB-5 ().) Finally, [REDACTED]

[REDACTED]

" Quite simply, PEF is not locked into any redirected transmission arrangements at this time. Indeed, if PEF should find itself in the position of having committed to transmission without Commission approval of the UPS agreements it will be as a result of its own actions and the Commission should find that PEF's shareholders, not its customers, are responsible for all transmission related costs.

20 Q ARE THERE ANY FACTORS THAT WOULD MITIGATE SUCH AN OUTCOME
21 HERE?

22 A Yes. PEF completely ignores its ability to remarket the transmission capacity if it
23 is unable to use it. Section 23.1 of the Southern OATT permits a transmission

1 customer to release its firm reserved capacity on a short-term basis, subject to
2 recall. (A copy of section 23.1 of Southern's OATT is included in my Exhibit No.
3 MEB-5 ().) If PEF finds itself locked into a transmission contract that it is
4 unable to use, it can mitigate its damages by reassigning its capacity, either
5 permanently or until it is able to make use of it.

6 In addition, PEF could request deferral of the commencement of service
7 under its transmission service agreement. Section 17.7 of Southern's OATT
8 permits up to five one-year deferrals of the service commencement date, upon
9 payment of one month's transmission service charges. (A copy of section 17.7 of
10 Southern's OATT is included in my Exhibit No. MEB-5 ().) If PEF is unable to
11 use the transmission capacity that it reserves as a result of its pending request,
12 then it can exercise its rights to defer commencement of service by paying one
13 month's transmission charges. That procedure, which could not be used until the
14 June 1, 2010 service commencement date, may be helpful at that time if the
15 capacity is not needed by PEF and there is not a market for reassignment.

16 Neither Mr. Waters nor PEF makes any mention of these procedures that
17 would allow PEF to mitigate its exposure to costs resulting from its acquisition of
18 transmission pending the Commission's review of the UPS Agreements.

19 Finally, even if the SIS report shows that the redirect transmission request
20 can be accommodated, nothing in the Southern OATT would prevent PEF from
21 asking for an extension from Southern to determine whether to act on its request.

22 **Q GIVEN THE STATUS OF THE TRANSMISSION REQUEST, CAN IT BE SAID**
23 **THAT THE ECONOMICS PRESENTED BY PEF WILL NOT CHANGE?**

1 A No. It is entirely possible that Southern will require certain system modifications
2 to be made before it will agree to approve the transmission necessary to
3 accomplish the proposed UPS transactions. Depending upon the amount of any
4 capital contribution that might be required from PEF, the economics of the
5 proposed UPS transactions could become even more negative. Without knowing
6 what the transmission will cost, it is not possible to know whether or not it is
7 feasible or even marginally economic to enter into the proposed UPS
8 agreements.

9 Q **SHOULD THE COMMISSION REQUIRE THE SIS RESULTS BEFORE**
10 **CONSIDERING THE UPS AGREEMENTS?**

11 A Yes. The results of the SIS study should be known in approximately 60 days
12 from the submission date. At that point the Commission will know whether
13 transmission will be available and whether PEF's customers would be saddled
14 with substantial system improvement costs.

15 **OTHER BENEFITS CLAIMED BY PEF**

16 Q **BEGINNING AT PAGE 10 OF HIS DIRECT TESTIMONY, AND CONTINUING**
17 **TO PAGE 12, PEF WITNESS WATERS DISCUSSES WHAT HE REFERS TO**
18 **AS SEVERAL "OTHER" BENEFITS OF THE PROPOSED UPS AGREE-**
19 **MENTS. DO YOU HAVE ANY COMMENTS ON THESE CLAIMED NON-**
20 **ECONOMIC RELATED BENEFITS?**

21 A Yes, I do. The first factor he mentions is that the proposed UPS agreements
22 would contribute to fuel diversity. By this he means that PEF would have the

1 rights to 74 megawatts of Southern coal-based generation, which is more than it
2 says it would have when the existing UPS agreement expires. Actually, for this to
3 be true, the assumption must be made that there are no other sources of coal-
4 fired power during this period of time, and/or that absent the UPS agreements
5 PEF would not be able to construct or otherwise acquire a coal-based facility prior
6 to 2015. PEF has not established this to be the case, and in fact has indicated
7 that development of a new coal-fired generating facility might be possible by
8 2013. (See response to Interrogatory No. 15.)

9 The second factor mentioned by Mr. Waters is contribution to the
10 availability of economy energy. He bases this on the asserted superior access to
11 transmission facilities provided the UPS agreements are executed. As discussed
12 elsewhere, PEF's opportunities are not so limited. Interestingly, he specifically
13 references the ability to acquire energy during hours when the combined-cycle
14 units available under the UPS agreement are not scheduled. This is effectively
15 an admission that during these hours the output of the combined-cycle unit will be
16 out of market and not economic.

17 The third factor he mentions is increased reliability. The argument he
18 makes here is that PEF will maintain the transmission path to Southern for
19 supplies when Scherer or Franklin are unavailable, and he also points out that
20 the Franklin unit will be served from a gas supply system separate from those
21 that serve other PEF units. There is more to this issue than he discusses. With
22 respect first to the transmission path to the Southern system, PEF will continue to
23 have import rights at the Florida-Georgia border, irrespective of any UPS
24 agreements. Thus, imports to maintain reliability would not be diminished in the

1 absence of the UPS agreements, and in fact to the extent that capacity were built
2 in Florida, rather than acquired from Georgia, there would be a greater amount of
3 import capability for reliability purposes.

4 The next factor he mentions is cost certainty, stating that purchases from
5 existing units provide greater assurance of cost and performance than might be
6 obtained from units that would need to be constructed. This may or may not be
7 the case, depending upon what would be acquired or constructed, and the nature
8 of the contractual arrangements. Furthermore, if there are credible non-gas fired
9 resources, the UPS Agreements actually increase price risk.

10 He then mentions the right of first refusal if additional coal capacity on the
11 Southern system should be offered to the wholesale market. There is no analysis
12 of the probability of this being the case, and thus it is not possible to evaluate the
13 benefits associated with this right.

14 The last factor mentioned is planning flexibility. Mr. Waters indicates that
15 the agreements provide for extension of the combined cycle contract for two
16 years at PEF's option. While there may be some benefit here, there is no
17 analysis or demonstration that similar benefits would not be available absent the
18 UPS agreements.

19 **Q WHAT SHOULD BE DONE?**

20 **A** The Commission should decline to approve the UPS agreements until FERC has
21 completed its investigation of the credible allegations concerning the Southern
22 Companies. At a minimum, the Commission should protect Progress' customers

1 by declining to approve the agreements for cost recovery until FERC completes
2 its investigation.

3 **OTHER ISSUES CONCERNING UPS AGREEMENTS**

4 **Q ARE THERE ADDITIONAL REASONS TO BE CONCERNED ABOUT THE**
5 **REASONABLENESS OF THE TWO UPS AGREEMENTS?**

6 A Yes. Given that PEF is asking for approval of these contracts five years before
7 the end of the current contract term, the Commission should be concerned by the
8 considerable uncertainty that exists concerning potential federal regulatory
9 impacts on the Southern Companies' wholesale activities. Specifically, FERC
10 recently initiated multiple investigations of the Southern Companies that could
11 significantly affect whether additional competitive alternatives to the UPS
12 agreements may be available during the 2010-2015 term of the contracts.

13 **Q PLEASE DESCRIBE THE SOUTHERN COMPANY ENTITIES INVOLVED IN**
14 **THE PROPOSED UPS AGREEMENTS.**

15 A As noted earlier, several Southern Company entities are involved in the UPS
16 agreements. Southern Power Company ("Southern Power") owns the Plant
17 Franklin gas-fired combined cycle facility, and is the Seller with respect to the
18 Unit Power Sales Agreement for 350 MW from that facility. Georgia Power
19 Company and Gulf Power Company own the Plant Scherer Unit No. 3, and are
20 the Sellers with respect to the Unit Power Sales Agreement for 74 MW from that
21 facility. In each case Southern Company Services ("SCS") acts as agent for the
22 Seller. SCS is also the Southern Company entity responsible for administering

1 transmission services on the Southern Company system, and as such will act on
2 the PEF transmission requests that are a condition precedent to the UPS
3 agreements. Each of these Southern entities is subject to the ongoing FERC
4 investigations.

5 **Q PLEASE BRIEFLY DESCRIBE THE FERC INVESTIGATIONS OF THE**
6 **SOUTHERN COMPANIES.**

7 A There are three ongoing FERC investigations concerning the exercise of market
8 power by the Southern Companies. First, on December 17, 2004 FERC
9 instituted an investigation under section 206 of the Federal Power Act concerning
10 the justness and reasonableness of the Southern Companies'¹ market-based
11 rates, based on the Southern Companies failure of FERC's generation market
12 power screen.² That investigation involves Southern's generation market power
13 within its control area. Second, on May 5, 2005 FERC initiated a separate
14 Section 206 investigation to determine whether the Southern Companies failed
15 the remaining three prongs of FERC's market based rate analysis: transmission
16 market power, barriers to entry, and affiliate abuse or reciprocal dealing
17 ("Rehearing Order").³ Third, in a concurrent order, FERC also initiated an
18 investigation concerning allegations concerning the Southern Companies

¹ The Southern Companies include Southern Company Services, Alabama Power Company, Georgia Power Company, Gulf Power Company, Mississippi Power Company, Savannah Electric and Power Company and Southern Power Company.

² *Southern Companies Energy Marketing Inc. and Southern Companies Services, Inc.*, 109 FERC 61,275 (2004).

³ Order on Rehearing, *Southern Companies Energy Marketing Inc. and Southern Companies Services, Inc.*, 111 FERC 61,144 (2005).

1 Intercompany Interchange Contract ("IIC") ("IIC Order").⁴ The IIC is an
2 agreement among the six Southern operating companies, including Southern
3 Power, that establishes a closed power pool (the "Southern Pool").

4 **Q PLEASE EXPLAIN WHAT CONCERNS FERC HAS EXPRESSED ABOUT THE**
5 **SOUTHERN COMPANIES' ACTIONS.**

6 A FERC has determined that there are credible concerns that the Southern
7 Companies, including the Southern entities involved in the UPS agreements,
8 have exercised market power to the detriment of wholesale competition and
9 wholesale customers in the Southeast. For example, in the IIC Order at
10 Paragraph 35 FERC observed that:

11 "The participants have raised credible allegations . . . that the
12 relationship between Southern Power and other Southern
13 Companies, including Southern Services and the inclusion of
14 Southern Power in the IIC and Southern pool, as well as the
15 conduct of several of the Southern Companies may have resulted
16 in unduly preferential or unduly discriminatory conduct in violation
17 of the FPA and/or in violations of Part 37 of the Commission's
18 regulations, to the detriment of wholesale competition and
19 customers in the southeast. It is appropriate to allow the
20 participants to continue to investigate these allegations in a
21 hearing. We are also concerned that the IIC (including how
22 ratepayers are impacted by the sharing of costs and revenues
23 under the IIC and whether native load wholesale customers are
24 receiving a proper share of revenue credits from off-system sales)
25 may not be just and reasonable, may allow Southern Power to
26 enjoy an undue preference by virtue of its pool membership that
27 adversely impacts wholesale competition and wholesale
28 customers, and may lack sufficient clarity and transparency to
29 ensure its justness and reasonableness. These issues should be
30 addressed in the hearing."

⁴ Order Establishing Hearing Procedures, *Southern Company Services, et al.*, 111 FERC 61,146 (2005).

1 Q WHAT IMPACT MIGHT FERC'S INVESTIGATIONS HAVE ON THE UPS
2 AGREEMENTS?

3 A While I am not testifying as a legal expert, a plain reading of the orders reveals
4 that the FERC investigations may have several significant impacts on the UPS
5 agreements. First, FERC could decide that the Southern Companies do not
6 meet FERC's test for market-based rates and presumably could revoke
7 Southern's market-based rate authority.

8 Second, should FERC decide to open the closed Southern Pool to other
9 competitors, Progress could have access to additional competitive options during
10 the time frame of the UPS agreements. By approving the UPS agreements now,
11 notwithstanding that the term of the agreements is 2010-2015, the Commission
12 could foreclose the possibility of Progress' customers benefiting from such
13 competitive options.

14 Third, the Commission should be hesitant to approve, far in advance,
15 transactions that may be tainted by Southern Companies' market power. As
16 FERC has recognized, there are credible allegations that the Southern
17 Companies have used their market power to harm wholesale competition, and
18 wholesale customers, in the Southeastern United States. Such a result would
19 harm both Progress and its customers. For example, if Southern has used its
20 market power to deprive PEF of competitive alternatives, PEF's customers would
21 bear the burden of higher prices.

1 **RECOMMENDATION**

2 Q WHAT IS YOUR RECOMMENDATION?

3 A For the reasons indicated above, I recommend that the Commission deny PEF
4 the authority to enter into the proposed UPS contracts until and unless it provides
5 a more thorough analysis of options available to it, including accelerated pursuit
6 of solid fuel resources.

7 Q DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?

8 A Yes, it does.

Qualifications of Maurice Brubaker

1 Q PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.

2 A Maurice Brubaker. My business address is 1215 Fern Ridge Parkway, Suite
3 208, St. Louis, Missouri 63141.

4 Q PLEASE STATE YOUR OCCUPATION.

5 A I am a consultant in the field of public utility regulation and President of the firm of
6 Brubaker & Associates, Inc., energy, economic and regulatory consultants.

7 Q PLEASE SUMMARIZE YOUR EDUCATIONAL BACKGROUND AND EXPERI-
8 ENCE.

9 A I was graduated from the University of Missouri in 1965, with a Bachelor's Degree
10 in Electrical Engineering. Subsequent to graduation I was employed by the
11 Utilities Section of the Engineering and Technology Division of Esso Research
12 and Engineering Corporation of Morristown, New Jersey, a subsidiary of
13 Standard Oil of New Jersey.

14 In the Fall of 1965, I enrolled in the Graduate School of Business at
15 Washington University in St. Louis, Missouri. I was graduated in June of 1967
16 with the Degree of Master of Business Administration. My major field was
17 finance.

18 From March of 1966 until March of 1970, I was employed by Emerson
19 Electric Company in St. Louis. During this time I pursued the Degree of Master
20 of Science in Engineering at Washington University, which I received in June,
21 1970.

1 In March of 1970, I joined the firm of Drazen Associates, Inc., of St. Louis,
2 Missouri. Since that time I have been engaged in the preparation of numerous
3 studies relating to electric, gas, and water utilities. These studies have included
4 analyses of the cost to serve various types of customers, the design of rates for
5 utility services, cost forecasts, cogeneration rates and determinations of rate
6 base and operating income. I have also addressed utility resource planning
7 principles and plans, reviewed capacity additions to determine whether or not
8 they were used and useful, addressed demand-side management issues
9 independently and as part of least cost planning, and have reviewed utility
10 determinations of the need for capacity additions and/or purchased power to
11 determine the consistency of such plans with least cost planning principles. I
12 have also testified about the prudence of the actions undertaken by utilities to
13 meet the needs of their customers in the wholesale power markets and have
14 recommended disallowances of costs where such actions were deemed
15 imprudent.

16 I have testified before the Federal Energy Regulatory Commission
17 (FERC), various courts and legislatures, and the state regulatory commissions of
18 Alabama, Arizona, Arkansas, California, Colorado, Connecticut, Delaware,
19 Florida, Georgia, Guam, Hawaii, Illinois, Indiana, Iowa, Kentucky, Louisiana,
20 Michigan, Missouri, Nevada, New Jersey, New Mexico, New York, North
21 Carolina, Ohio, Pennsylvania, Rhode Island, South Carolina, South Dakota,
22 Texas, Utah, Virginia, West Virginia, Wisconsin and Wyoming.

23 The firm of Drazen-Brubaker & Associates, Inc. was incorporated in 1972
24 and assumed the utility rate and economic consulting activities of Drazen Asso-
25 ciates, Inc., founded in 1937. In April, 1995 the firm of Brubaker & Associates,

1 Inc. was formed. It includes most of the former DBA principals and staff. Our
2 staff includes consultants with backgrounds in accounting, engineering,
3 economics, mathematics, computer science and business.

4 During the past ten years, Brubaker & Associates, Inc. and its
5 predecessor firm has participated in over 700 major utility rate and other cases
6 and statewide generic investigations before utility regulatory commissions in 40
7 states, involving electric, gas, water, and steam rates and other issues. Cases in
8 which the firm has been involved have included more than 80 of the 100 largest
9 electric utilities and over 30 gas distribution companies and pipelines.

10 An increasing portion of the firm's activities is concentrated in the areas of
11 competitive procurement. While the firm has always assisted its clients in
12 negotiating contracts for utility services in the regulated environment, increasingly
13 there are opportunities for certain customers to acquire power on a competitive
14 basis from a supplier other than its traditional electric utility. The firm assists
15 clients in identifying and evaluating purchased power options, conducts RFPs
16 and negotiates with suppliers for the acquisition and delivery of supplies. We
17 have prepared option studies and/or conducted RFPs for competitive acquisition
18 of power supply for industrial and other end-use customers throughout the United
19 States and in Canada, involving total needs in excess of 3,000 megawatts. The
20 firm is also an associate member of the Electric Reliability Council of Texas and
21 a licensed electricity aggregator in the State of Texas.

22 In addition to our main office in St. Louis, the firm has branch offices in
23 Phoenix, Arizona; Chicago, Illinois; Corpus Christi, Texas; and Plano, Texas.

MEB:cs/84004228

Docket No. 041393-EI
Witness: Maurice Brubaker
Exhibit No. MEB-1 ()
Estimate of Differential Revenue Requirements

REDACTED VERSION

**BEFORE THE
PUBLIC SERVICE COMMISSION OF FLORIDA**

In re: Petition for approval of two unit power sales agreements with Southern Company Services, Inc. for purposes of cost recovery through capacity and fuel cost recovery clauses, by Progress Energy Florida, Inc.

Docket No. 041393-EI

**Exhibit No. MEB-1 ()
ESTIMATE OF DIFFERENTIAL REVENUE REQUIREMENTS
WITH AND WITHOUT PROPOSED UPS AGREEMENTS
BASED ON FPC EXPANSION PLAN ASSUMPTIONS**

On behalf of

**White Springs Agricultural Chemicals, Inc.
d/b/a PCS Phosphate – White Springs**

Project 8400
May 13, 2005

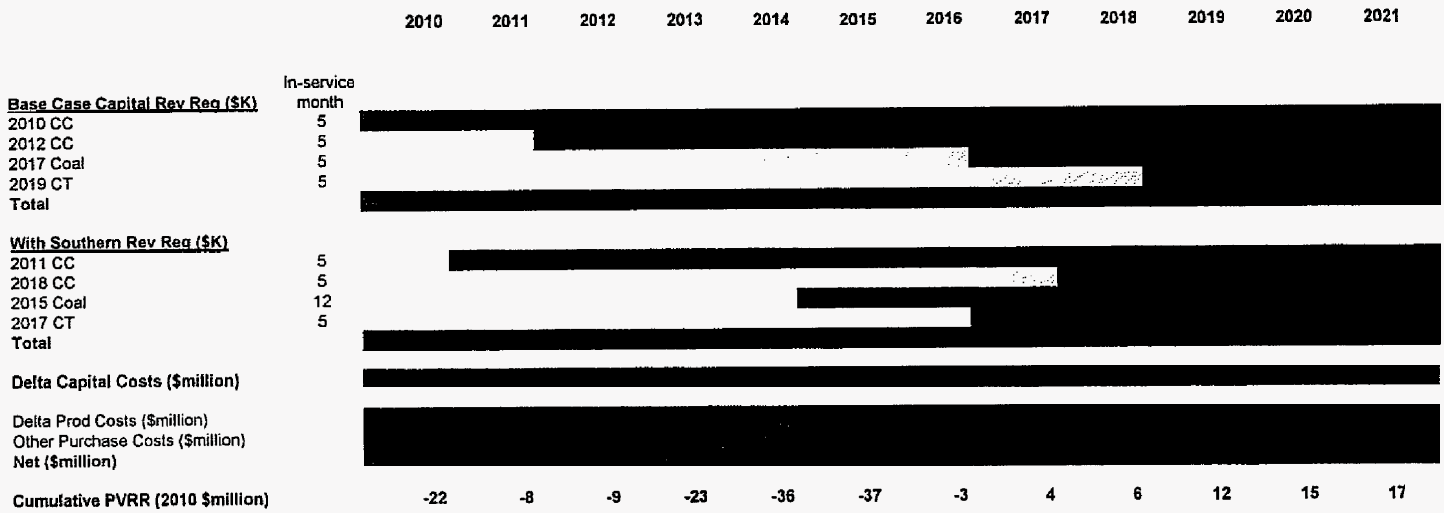


BRUBAKER & ASSOCIATES, INC.

St. Louis, MO 63141-2000

Estimate of Differential Revenue Requirements With and Without Proposed UPS Agreements Based on PEF Expansion Plan Assumptions

Discount rate 8.16%
Escalation rate 2.50%



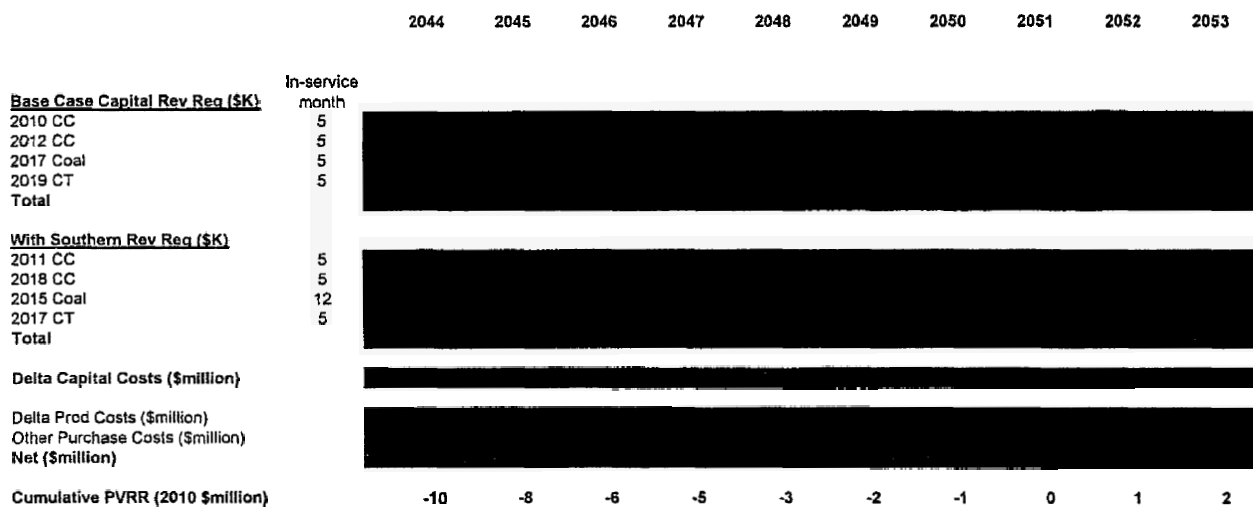
Estimate of Differential Revenue Requirements With and Without Proposed UPS Agreements Based on PEF Expansion Plan Assumptions

Discount rate 8.16%
Escalation rate 2.50%

		2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038
Base Case Capital Rev Req (\$K)	in-service month												
2010 CC	5												
2012 CC	5												
2017 Coal	5												
2019 CT	5												
Total													
With Southern Rev Req (\$K)													
2011 CC	5												
2018 CC	5												
2015 Coal	12												
2017 CT	5												
Total													
Delta Capital Costs (\$million)													
Delta Prod Costs (\$million)													
Other Purchase Costs (\$million)													
Net (\$million)													
Cumulative PVRR (2010 \$million)		28	29	30	31	32	33	33	34	27	24	19	10

Estimate of Differential Revenue Requirements With and Without Proposed UPS Agreements Based on PEF Expansion Plan Assumptions

Discount rate 8.16%
Escalation rate 2.50%



Docket No. 041393-EI
Witness: Maurice Brubaker
Exhibit No. MEB-2 ()
Estimate of Differential Revenue Requirements

**BEFORE THE
PUBLIC SERVICE COMMISSION OF FLORIDA**

In re: Petition for approval of two unit power sales agreements with Southern Company Services, Inc. for purposes of cost recovery through capacity and fuel cost recovery clauses, by Progress Energy Florida, Inc.	Docket No. 041393-EI
---	-----------------------------

**Exhibit No. MEB-2 ()
ESTIMATE OF DIFFERENTIAL REVENUE REQUIREMENTS
WITH AND WITHOUT PROPOSED UPS AGREEMENTS
BASED ON FPC EXPANSION PLAN ASSUMPTIONS**

On behalf of

**White Springs Agricultural Chemicals, Inc.
d/b/a PCS Phosphate – White Springs**

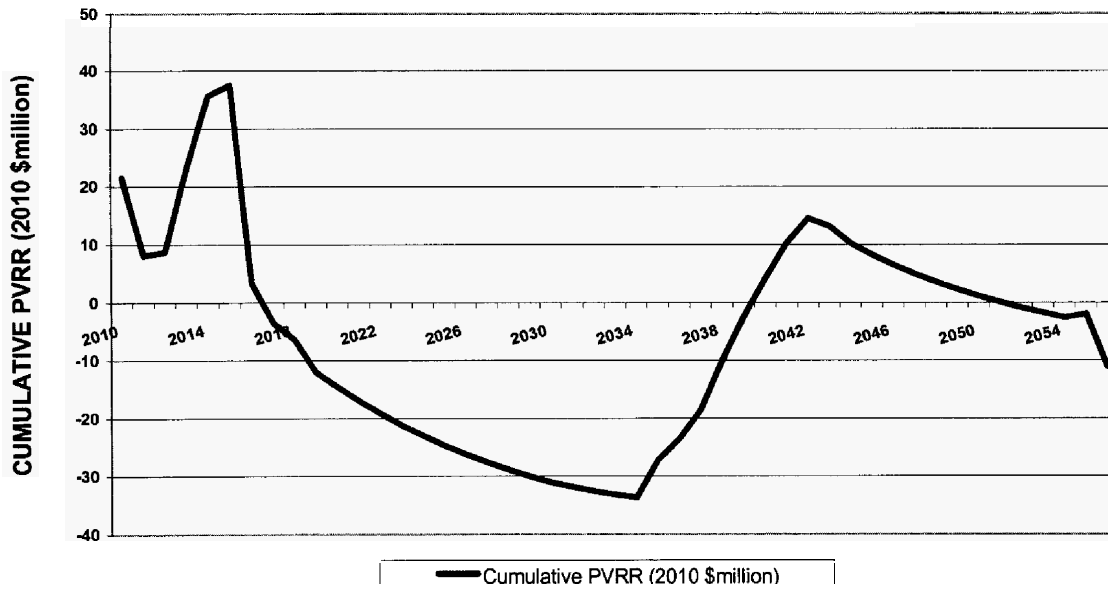
Project 8400
May 13, 2005



BRUBAKER & ASSOCIATES, INC.

St. Louis, MO 63141-2000

**Estimate of Differential Revenue Requirements
With and Without Proposed UPS Agreements
Based on PEF Expansion Plan Assumptions**



Docket No. 041393-EI
Witness: Maurice Brubaker
Exhibit No. MEB-3 ()
Actual and Projected PEF Gas/Oil Reliance

BEFORE THE
PUBLIC SERVICE COMMISSION OF FLORIDA

In re: Petition for approval of two unit power sales agreements with Southern Company Services, Inc. for purposes of cost recovery through capacity and fuel cost recovery clauses, by Progress Energy Florida, Inc.

Docket No. 041393-EI

Exhibit No. MEB-3 ()
ACTUAL AND PROJECTED PEF GAS/OIL RELIANCE

On behalf of
White Springs Agricultural Chemicals, Inc.
d/b/a PCS Phosphate – White Springs

Project 8400
May 13, 2005

BAI
BRUBAKER & ASSOCIATES, INC.
St. Louis, MO 63141-2000

Docket No. 041393-EI
Witness: Maurice Brubaker
Exhibit No. MEB-1 ()
Estimate of Differential Revenue Requirements

REDACTED VERSION

**BEFORE THE
PUBLIC SERVICE COMMISSION OF FLORIDA**

In re: Petition for approval of two unit power sales agreements with Southern Company Services, Inc. for purposes of cost recovery through capacity and fuel cost recovery clauses, by Progress Energy Florida, Inc.

Docket No. 041393-EI

**Exhibit No. MEB-1 ()
ESTIMATE OF DIFFERENTIAL REVENUE REQUIREMENTS
WITH AND WITHOUT PROPOSED UPS AGREEMENTS
BASED ON FPC EXPANSION PLAN ASSUMPTIONS**

On behalf of

**White Springs Agricultural Chemicals, Inc.
d/b/a PCS Phosphate – White Springs**

Project 8400
May 13, 2005

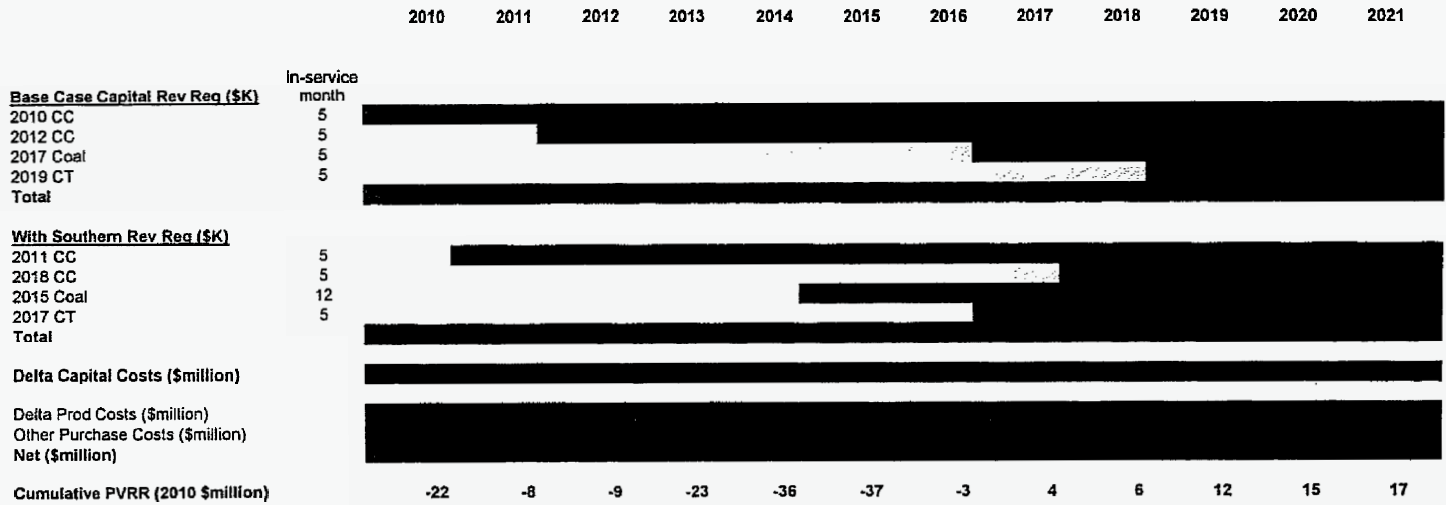


BRUBAKER & ASSOCIATES, INC.

St. Louis, MO 63141-2000

Estimate of Differential Revenue Requirements With and Without Proposed UPS Agreements Based on PEF Expansion Plan Assumptions

Discount rate 8.16%
Escalation rate 2.50%

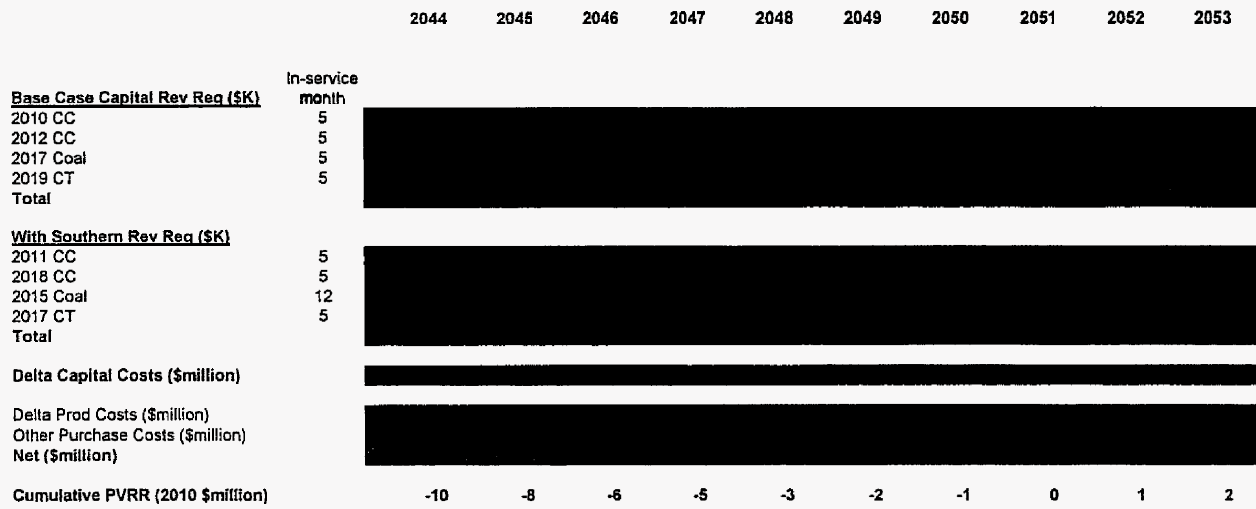


Estimate of Differential Revenue Requirements With and Without Proposed UPS Agreements Based on PEF Expansion Plan Assumptions

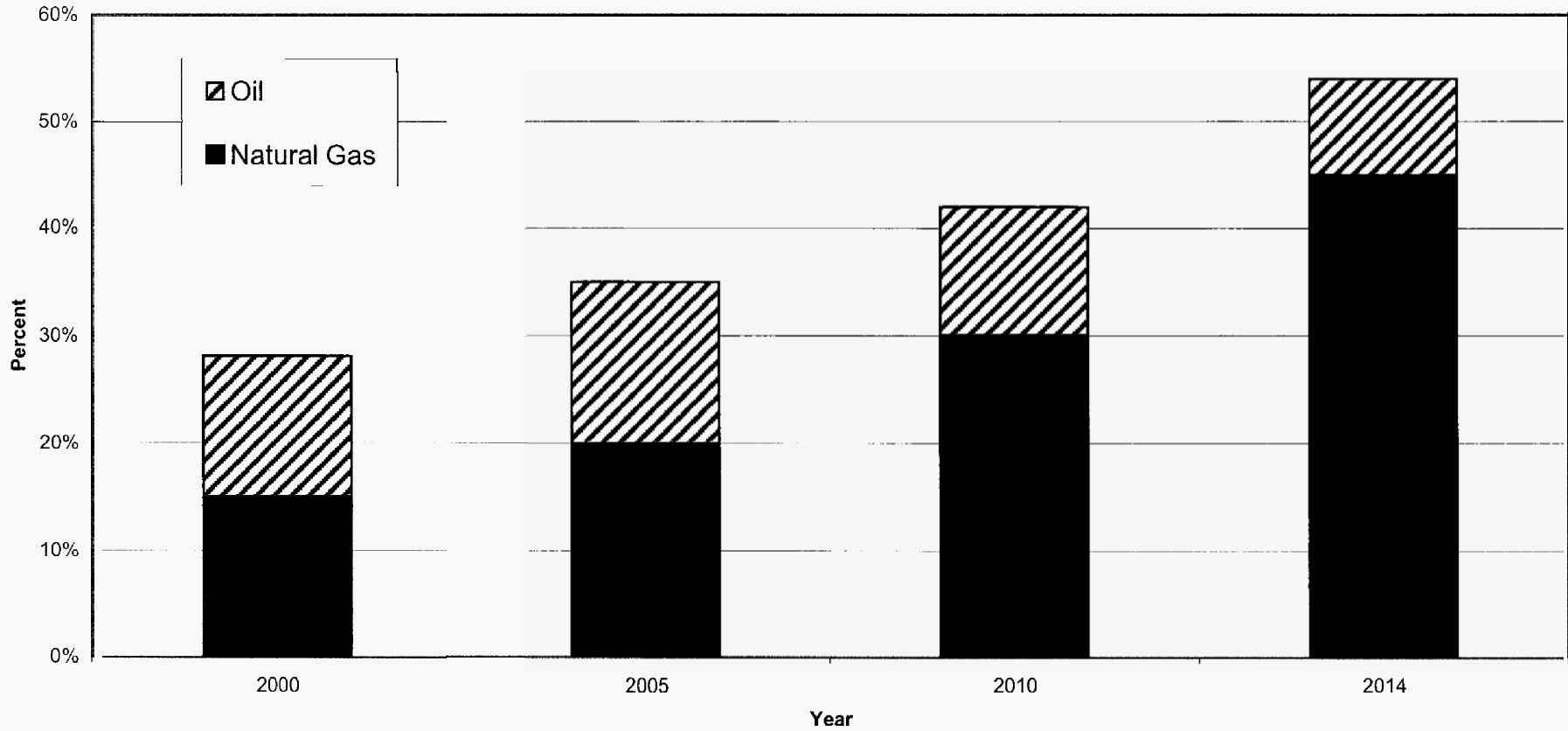
		2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038
Discount rate	8.16%												
Escalation rate	2.50%												
Base Case Capital Rev Req (\$K)	in-service month												
2010 CC	5												
2012 CC	5												
2017 Coal	5												
2019 CT	5												
Total													
With Southern Rev Req (\$K)													
2011 CC	5												
2018 CC	5												
2015 Coal	12												
2017 CT	5												
Total													
Delta Capital Costs (\$million)													
Delta Prod Costs (\$million)													
Other Purchase Costs (\$million)													
Net (\$million)													
Cumulative PVRR (2010 \$million)		28	29	30	31	32	33	33	34	27	24	19	10

Estimate of Differential Revenue Requirements With and Without Proposed UPS Agreements Based on PEF Expansion Plan Assumptions

Discount rate 8.16%
Escalation rate 2.50%



Progress Energy Florida Percent Of Energy From Oil and Natural Gas



Source: 10 year PEF Site Plans for April 2001 and April 2005.





1

2



Docket No. 041393-EI
Witness: Maurice Brubaker
Exhibit No. MEB-4 ()
POD-13

REDACTED VERSION

**BEFORE THE
PUBLIC SERVICE COMMISSION OF FLORIDA**

In re: Petition for approval of two unit power sales agreements with Southern Company Services, Inc. for purposes of cost recovery through capacity and fuel cost recovery clauses, by Progress Energy Florida, Inc.

Docket No. 041393-EI

**Exhibit No. MEB-4 ()
POD-13**

On behalf of

**White Springs Agricultural Chemicals, Inc.
d/b/a PCS Phosphate – White Springs**

Project 8400
May 13, 2005



BRUBAKER & ASSOCIATES, INC.

From: "McKeage, Mark D" <Mark.McKeage@pgnmail.com>
To: "Crisp, John (Ben)" <Ben.Crisp@pgnmail.com>, "Waters, Samuel" <Samuel.Waters@pgnmail.com>, "Niekum, Robert D" <Robert.Niekum@pgnmail.com>, "Carl, Michael A." <Michael.Carl@pgnmail.com>
Date: 11/30/2004 11:08:21 AM
Subject: Southern Company UPS Extension - Transmission Requests

1

All,

We have initiated PEF's request for transmission for the extension of the Southern Company UPS Agreement.

Background

Two contracts for capacity were signed by PEF and SouCo this week. Under the contracts' provisions, PEF is required to submit its transmission requests within thirty days.

Steps

1. PEF to submit Scherer transmission request - 74 MW; Scherer Plant as source, FPC as sink. Annual request for term June 1, 2010 through May 31, 2015 (Southern Company will only accept whole years, leaving PEF to request rollover for the final seven months of the contract at a later date). PEF to include in Comments "Rollover of Pre-Tariff UPS Service." This request will be made today.
2. PEF to submit Miller transmission request - 350 MW; Miller Plant as source, FPC as sink. Annual request for term June 1, 2010 through May 31, 2015 (Southern Company will only accept whole years, leaving PEF to request rollover for the final seven months of the contract at a later date). PEF to include in Comments "Rollover of Pre-Tariff UPS Service." This request will be made today.
3. For each request, SouCo will send PEF an application for service and a deposit sheet. SouCo will send out the applications and deposit sheets today.
4. PEF will complete the applications and submit them with deposit checks; \$613,725. for Miller and \$129,759. for Scherer. PEF will complete the applications this month.
5. SouCo will send PEF Letter Agreements, that outline the studies that SouCo will perform to determine Available Transmission Capacity (ATC). Both Parties will need to sign the Letter Agreements. SouCo stated that they would send Letter Agreements to PEF within two weeks of receipt of the applications & deposits.
6. SouCo will perform studies and make PEF aware of the results. SouCo stated that they could take as long as sixty days to perform these studies, though they anticipated quicker turn-around than that.
7. Assuming the studies result in ATC being found, PEF will request redirection of the Miller ATC to the Franklin Plant.
8. SouCo will act on PEF's request for redirection. If the redirection is denied, PEF can back out of the transmission from Miller. No timeline was given for this action.

Question

1. Who needs to initiate check requests? Out of whose account will this

money come? The amounts above are my best estimate of the charges. SouCo will let us know in their application cover letter the exact amounts they require for deposits.

2

Thanks,
Mark

CC: "Eckelkamp, Jim" <james.eckelkamp@pgnmail.com>, "Pierpont, John M." <John.Pierpont@pgnmail.com>, "Futch, Kimberly M" <Kimberly.Futch@pgnmail.com>

SOCO OASIS 1.4 - Transmission Reservation Details



Assignment Ref PreConfirmed Status New Status
 519355 NO QUEUED

Impacted **Related Ref** **Request Type** **Competing Request**
 0 ORIGINAL No

Transmission Service **Time Queued** **Last Updated**
 Yearly/Firm/Point_To_Point/Full_Period/Sliding 11/30/2004 10:43CS 11/30/2004 10:43CS

Sale Ref **Posting Ref** **Seller Ref** **Response Time Limit**
 182

Seller **Phone POR** **POD**
 SOCO 205-257-6238 SOCO FPC

Customer **Phone Path**
 FPCM 919-546-2485 SS/SOCO/SOCO-FL//
 JIM G ECKELKAMP

Service Period **Source** **Sink**
 Date Time SCHERER FPC

Start 05/31/2010 23:00
Stop 05/31/2015 23:00

Time ZoneCS Negotiated Price Flag **Request Ref** **Deal Ref**

Profile	Date	Time	Capacity	Prices in \$/MWyr				
				Requested	Granted	Ceiling	Offer	Bid
	06/01/2010	00:00	CD	74		20451.52	20451.52	21042.21
	06/01/2011	00:00	CD	74				
	06/01/2012	00:00	CD	74				
	06/01/2013	00:00	CD	74				
	06/01/2014	00:00	CD	74				

Status Notification

Comments
Provider
Seller
Customer ROLLOVER OF PRE-TARIFF UPS SERVICE
Status

NERC Curtailment Priority Other Curtailment Priority
 7

Ancillary Services
Requirements: SC:M;RV:M;RF:O;EI:O;SP:O;SU:O
Provisions: SC:(SOCO:RQ);RV:(SOCO:RQ)
 The primary provider is to make and link ancillary service reservations as required.

WebOASIS Home Company Home SOCO OASIS



SOCO OASIS 1.4 - Transmission Reservation Details



[Menus](#) |
 [Transmission](#) |
 [Offerings](#) |
 [Advanced Offerings](#) |
 [New Reservation](#) |
 [Status](#) |
 [Monitor](#) |
 [Query](#)

general reservation info

Assignment Ref 519354
 PreConfirmed NO
 Status RECEIVED
 New Status

Impacted 0
 Related Ref
 Request Type ORIGINAL
 Competing Request No

Transmission Service Yearly/Firm/Point_To_Point/Full_Period/Sliding
 Time Queued 11/30/2004 10:42CS
 Last Updated 11/30/2004 10:44CS

Sale Ref
 Posting Ref 182
 Seller Ref
 Response Time Limit

Seller SOCO
 Phone POR 205-257-6238 SOCO
 POD FPC

Customer FPCM
 Phone Path 919-546-2485 SS/SOCO/SOCO-FL//
 JIM G ECKELKAMP

Service Period
 Source MILLER
 Sink FPC

Date
 Time
Start 05/31/2010 23:00
Stop 05/31/2015 23:00

Time Zone CS
 Negotiated Price Flag
 Request Ref
 Deal Ref

Profile Date	Time	Capacity Requested	Capacity Granted	Prices in \$/MWyr		
				Ceiling	Offer	Bid
06/01/2010	00:00 CD	350		20451.52	20451.52	21042.21
06/01/2011	00:00 CD	350				
06/01/2012	00:00 CD	350				
06/01/2013	00:00 CD	350				
06/01/2014	00:00 CD	350				

Status Notification

Comments

Provider
 Seller
 Customer ROLLOVER OF PRE-TARIFF UPS SERVICE
 Status

NERC Curtailment Priority 7
 Other Curtailment Priority

Ancillary Services

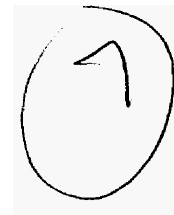
Requirements: SC:M;RV:M;RF:O;EI:O;SP:O;SU:O
Provisions: SC:(SOCO:RQ);RV:(SOCO:RQ)

The primary provider is to make and link ancillary service reservations as required.

WebOASIS Home Company Home SOCO OASIS



From: "Eckelkamp, Jim" <james.eckelkamp@pgnmail.com>
To: "McKeage, Mark D" <Mark.McKeage@pgnmail.com>, "Crisp, John (Ben)" <Ben.Crisp@pgnmail.com>, "Waters, Samuel" <Samuel.Waters@pgnmail.com>, "Niekum, Robert D" <Robert.Niekum@pgnmail.com>, "Carl, Michael A." <Michael.Carl@pgnmail.com>
Date: 12/1/2004 1:05:58 PM
Subject: RE: Southern Company UPS Extension - Transmission Requests



Attached are the application for service and the application of deposit for the transmission in SOCO for the UPS generation. I have entered the data required with the exception of the signature. Please advise as to how we are going to provide the deposit. I will overnight the application and cover letter to SOCO tonight/tomorrow.

Thanks
Jim E

<<app firm PTP.doc>> <<App for deposit.doc>>

> —Original Message—

> From: McKeage, Mark D
> Sent: Tuesday, November 30, 2004 11:08 AM
> To: Crisp, John (Ben); Waters, Samuel; Niekum, Robert D; Carl, Michael A.
> Cc: Eckelkamp, Jim; Pierpont, John M.; Futch, Kimberly M
> Subject: Southern Company UPS Extension - Transmission Requests

> All,

> We have initiated PEF's request for transmission for the extension of the Southern Company UPS Agreement.

> Background

> Two contracts for capacity were signed by PEF and SouCo this week. Under the contracts' provisions, PEF is required to submit its transmission requests within thirty days.

> Steps

> 1. PEF to submit Scherer transmission request - 74 MW; Scherer Plant as source, FPC as sink. Annual request for term June 1, 2010 through May 31, 2015 (Southern Company will only accept whole years, leaving PEF to request rollover for the final seven months of the contract at a later date). PEF to include in Comments "Rollover of Pre-Tariff UPS Service." This request will be made today.
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> 3. For each request, SouCo will send PEF an application for service and a deposit sheet. SouCo will send out the applications and deposit sheets today.
> 4. PEF will complete the applications and submit them with deposit checks; \$613,725. for Miller and \$129,759. for Scherer. PEF will complete the applications this month.

8

- > 5. SouCo will send PEF Letter Agreements, that outline the studies
- > that SouCo will perform to determine
- > Available Transmission Capacity (ATC). Both Parties will need to sign
- > the Letter Agreements. SouCo stated that they
- > would send Letter Agreements to PEF within two weeks of receipt of the
- > applications & deposits.
- > 6. SouCo will perform studies and make PEF aware of the results.
- > SouCo stated that they could take as long as sixty
- > days to perform these studies, though they anticipated quicker
- > turn-around than that.
- > 7. Assuming the studies result in ATC being found, PEF will request
- > redirection of the Miller ATC to the Franklin Plant.
- > 8. SouCo will act on PEF's request for redirection. If the
- > redirection is denied, PEF can back out of the transmission
- > from Miller. No timeline was given for this action.
- >
- > Question
- > 1. Who needs to initiate check requests? Out of whose account will
- > this money come? The amounts above are my
- > best estimate of the charges. SouCo will let us know in their
- > application cover letter the exact amounts they require
- > for deposits.
- >
- > Thanks,
- > Mark

CC: "Pierpont, John M." <John.Pierpont@pgnmail.com>, "Futch, Kimberly M" <Kimberly.Futch@pgnmail.com>



**Southern Company's Application for Firm Point-To-Point Transmission Service
Between Southern Company and Florida Power Corp. d.b.a. Progress Energy Florida**

Identity of entity requesting service:

Name: Florida Power Corp. d.b.a. Progress Energy Florida

Address 411 Fayetteville St. Mall, Raleigh, NC.27602

Telephone Number: 919-546-2776

Fax Number: 919-546-3374

A statement that the entity requesting service is, or will be upon commencement of service, an Eligible Customer under the Southern Company Open Access Tariff:

Florida Power Corporation d.b.a. Progress Energy Florida is an eligible customer under Southern Company Open Access Tariff and is requesting Firm point to Point Service

Location of the generating facility(ies) supplying the capacity and energy and the location of the load ultimately served by the capacity and energy transmitted:

Generating facilities are located in Southern Company control area. The load is located in Florida Power Corp. control area

Southern Company will treat this information as confidential except to the extent that disclosure of this information is required by the Tariff, by regulatory purposes pursuant to Good Utility Practice or pursuant to RTG transmission information sharing agreements. Southern Company shall treat this information consistent with the standards of conduct contained in Part 37 of the Federal Energy Regulatory Commission's regulations.

A description of the supply characteristics of the capacity and energy to be delivered:

Firm capacity and energy from the Southern Company control area

An estimate of the capacity and energy expected to be delivered to the Receiving Party:

Maximum amount of capacity and energy to be transmitted is 424 Mws (Total reserved capacity).

The Service Commencement Date and the term of the requested Transmission Service:

Service starts on June 01, 2010 and terminates on June 01, 2015

10

The transmission capacity requested for each Point of Receipt and each Point of Delivery on Southern Company's Transmission System: A combined reserved capacity of 424 Mws for a point of receipt of SOCO and a point of delivery of FPC. Oasis # 519354 and 519355

Customers may combine their requests for service in order to satisfy the minimum Transmission capacity requirement.

Southern Company will treat application information consistent with the standards of conduct contained in Part 37 of the Commission's regulations.

Deposit for firm transactions

A Completed Application for Firm Point-to-Point Transmission Service also shall include a deposit of either one month's charge for Reserved Capacity or the full charge for Reserved Capacity for service requests of less than one month. If the Application is rejected by the Transmission Provider because it does not meet the conditions for service as set forth herein, or in the case of requests for service arising in connection with the losing bidders in a Request for Proposals (RFP), said deposit shall be returned with interest less any reasonable costs incurred by the Transmission Provider in connection with the review of the losing bidder's Application. The deposit also will be returned with interest less any reasonable costs incurred by the Transmission Provider if the Transmission Provider is unable to complete new facilities needed to provide the service. If an Application is withdrawn or the Eligible Customer decided not to enter into a Service Agreement for Firm Point-to-Point Transmission Service, the deposit shall be refunded in full, with interest, less reasonable costs incurred by the Transmission Provider to the extent such costs have not already been recovered by the Transmission Provider from the Eligible Customer. The Transmission Provider will provide to the Eligible Customer a complete accounting of all costs deducted from the refunded deposit, which the Eligible Customer may contest if there is a dispute concerning the deducted costs. Deposits associated with construction of new facilities are subject to the provisions of Section 19 of the Southern Company Open Access Tariff. If a Service Agreement for Firm Point-to-Point Transmission Service is executed, the deposit, with interest, will be returned to the Transmission Customer upon expiration of the Service Agreement for Firm Point-to-Point Transmission Service. Applicable interest shall be computed in accordance with the Commission's regulations and shall be calculated from the day the deposit check is credited to Southern Company's account.

Application submitted by: Name _____ Title: Transmission Coordinator

Date: _____

Phone number: 919-546-2776

Fax Number: 919-546-3374

Date Application was submitted _____

Date and Time Application was received by Southern Company _____

Date and Time Application was accepted by Southern Company _____

Application for Firm Point-to-Point Transmission Service should be sent to:

Rebecca Martin
Southern Company Services, Inc.
13N-8812
600 North 18th Street
Birmingham, AL 35291-8210
Phone (205)257-4483 Fax (205)257-6654
e-mail: rmgrisso@southernco.com

11

Southern Company Transmission Deposit Information Sheet

Transmission Customer: Florida Power Corporation

Contact at Customer site: Jim Eckelkamp

OASIS Reference Numbers: 519354,519355

Date of OASIS Request: 11/30/2004

Transmission Rate used for calculation of deposit: 1,704.29 \$/MW-Month

Ancillary rates used for calculation of deposit:

Scheduling (80.60 \$/MW-Month) and Reactive (\$110.00 \$/kW-Month)

MW used for calculation of deposit: 424 MW (Sum of 2 requests)

Total deposit required for this OASIS request: \$803,433.36

Deposit is administered pursuant to Section 17.3 of Southern Companies Open Access Transmission Tariff.

Wiring Instructions

The transfer of funds for firm transmission deposits should be wired to the following:

To: [REDACTED]
ABA Number: [REDACTED]
For Credit To: [REDACTED]
Account Number: [REDACTED]

For questions about firm transmission service under the Tariff, please contact:

Rebecca Martin, PE
Transmission Services Analyst
Southern Company Services, Inc.
600 North 18th Street
13N-8812
Phone: 205-257-4483
Fax: 205-257-6654



From: "McKeage, Mark D" <Mark.McKeage@pgnmail.com>
To: "Waters, Samuel" <Samuel.Waters@pgnmail.com>
Date: 1/26/2005 4:24:40 PM
Subject: Southern Company Letter Agreement

12

Sam,

We are awaiting Southern Company's letter agreement for the transmission study they will be performing this quarter (hopefully).

I called to check the status of the development of that letter, and was told that they are in the process of drafting it, but had a couple of questions of us. Specifically, SouCo would like to know what the sources of capacity are post-redirection, and how many MW from each of those resources. In speaking with John this morning, we believe that the answers are:

74 MW Scherer #3; and
350 MW Franklin #1.

To the extent possible, I will provide an answer at the plant level (Scherer and Franklin), but John and I wanted to make sure that the numbers above are your understanding, as well. They look right, per the contracts.

We are available to speak with you at your convenience, if necessary.

Thanks,
Mark

CC: "Pierpont, John M." <John.Pierpont@pgnmail.com>

13

From: "Martin, Rebecca Ann" <REBEMART@southernco.com>
To: "McKeage, Mark D" <Mark.McKeage@pgnmail.com>
Date: 3/4/2005 9:38:32 AM
Subject: FPC Rollover Requests

Mark,

Please see the attached draft letter agreement regarding the FPC rollover requests on the Southern OASIS.

<<FPC letter Rollover.DOC>>

Please let me know if you have any questions.

Hope all is well!

Thanks

Rebecca Martin
SCS - Transmission Policy & Services
600 N 18th Street/ 13N-8812
Birmingham, Alabama 35291
Phone 205.257.4483
Fax 205.257.6654

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>

CC: "Eckelkamp, Jim" <james.eckelkamp@pgnmail.com>

CONFIDENTIAL

14

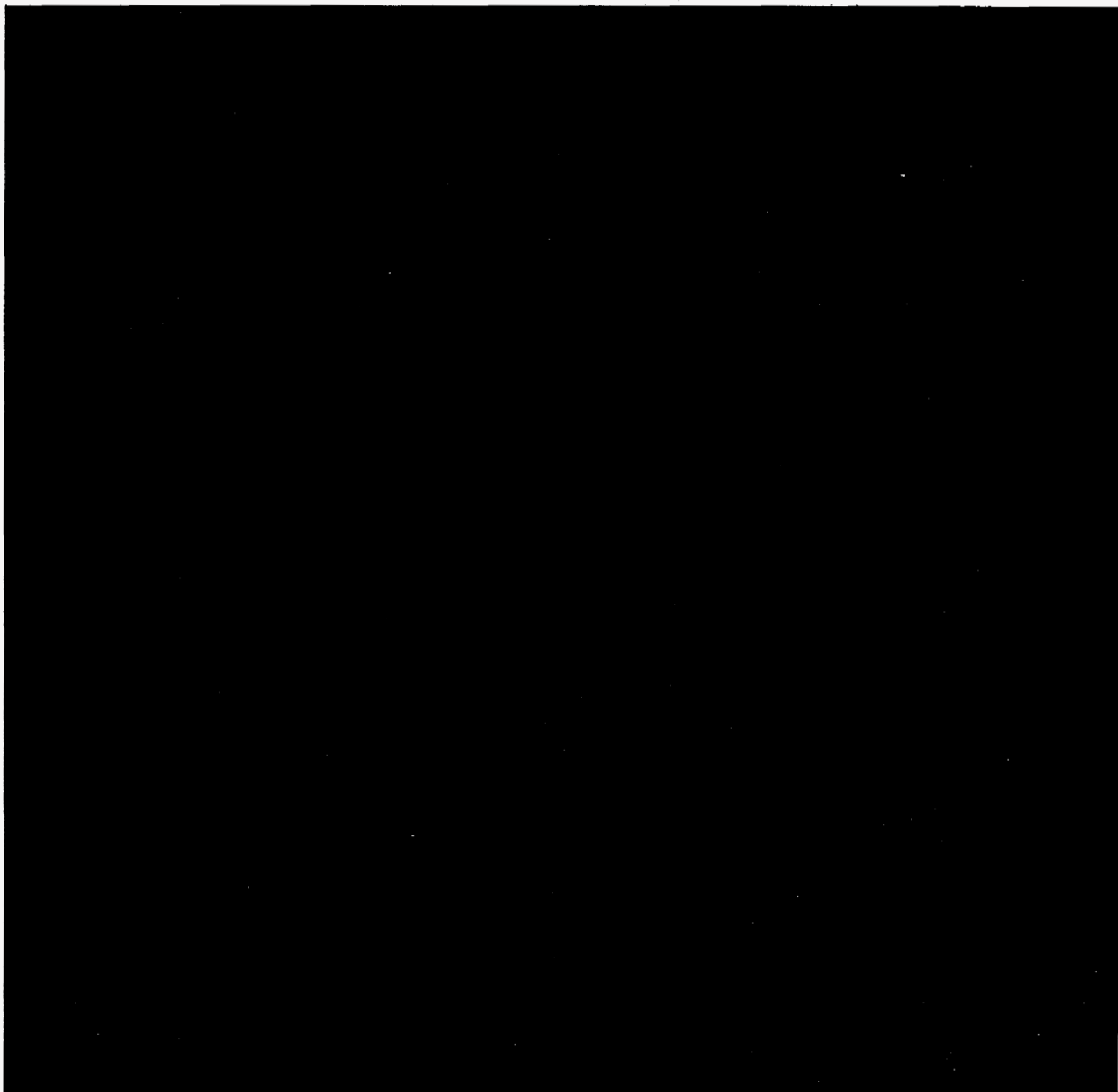
Southern Company Services, Inc.
Post Office Box 2625
Birmingham, Alabama 35202



Energy to Serve Your World

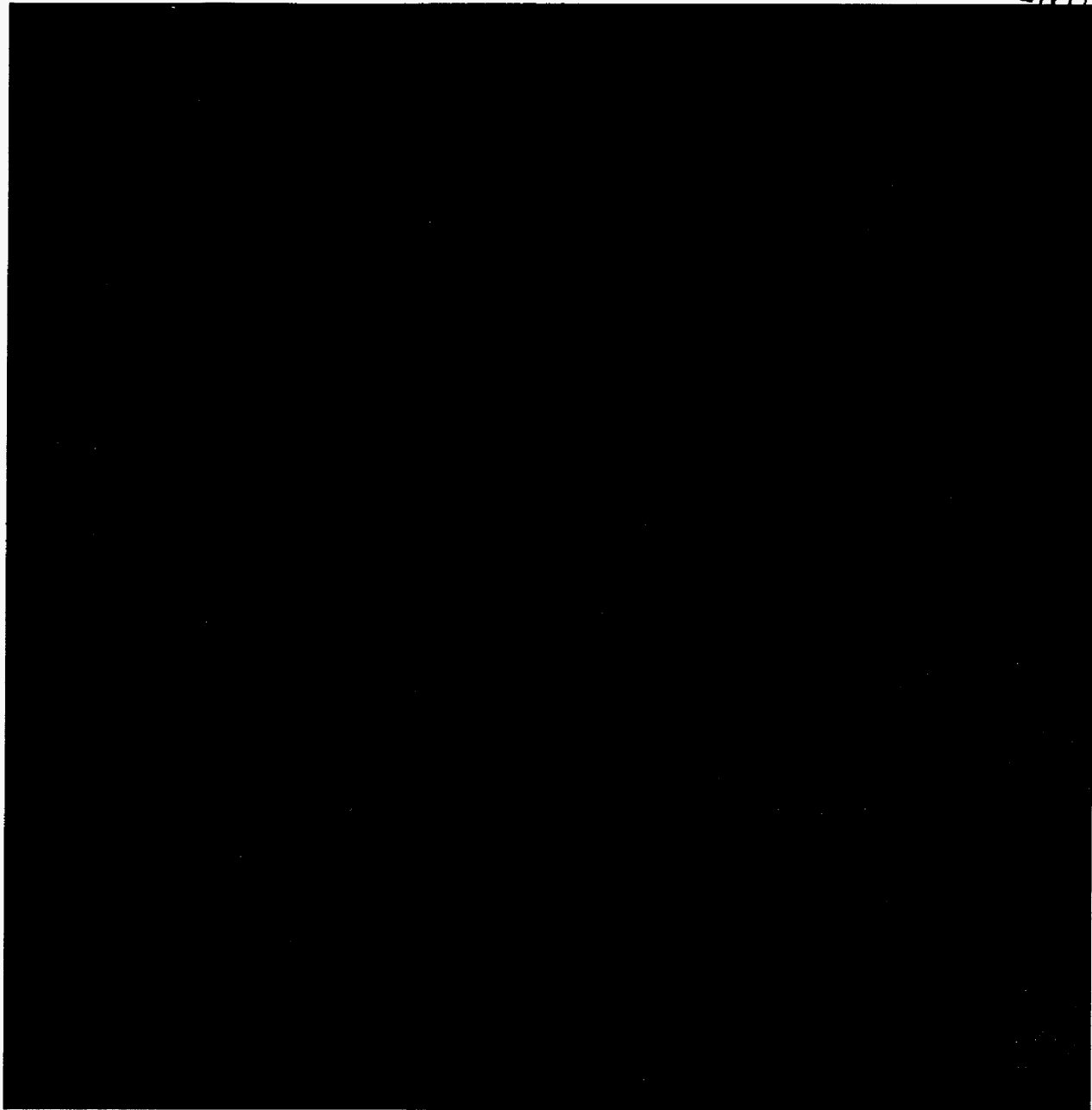
March 4, 2005

Mr. Mark McKeage
Florida Power Corporation



CONFIDENTIAL

(15)



Sincerely,

James M. Howell
Manager, Transmission Policy & Services
Southern Company Services, Inc., as agent for Alabama
Power Company, Georgia Power Company, Gulf Power
Company, Mississippi Power Company, and Savannah
Electric and Power Company

Agreement and consent acknowledged:

CONFIDENTIAL

16

Florida Power Corporation

Signature: _____

Date: _____

17

From: "McKeage, Mark D" <Mark.McKeage@pgnmail.com>
To: "Martin, Rebecca Ann" <REBEMART@southernco.com>
Date: 3/9/2005 10:51:35 AM
Subject: RE: FPC letter Rollover.DOC

Rebecca,

We have signed the Letter Agreement, and returned one original to Mr. Howell.

We look forward to the confirmation of FPC's transmission request, at which time, we will request redirection.

Thanks,
Mark

—Original Message—

From: Martin, Rebecca Ann [mailto:REBEMART@southernco.com]
Sent: Monday, March 07, 2005 9:31 AM
To: McKeage, Mark D
Subject: RE: FPC letter Rollover.DOC

Mark,

I got a little bit ahead of myself last week! We'll execute the letter agreement and overnight you copies to sign.

thanks!!!!

Rebecca Martin
SCS - Transmission Policy & Services
600 N 18th Street/ 13N-8812
Birmingham, Alabama 35291
Phone 205.257.4483
Fax 205.257.6654

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—Original Message—

From: McKeage, Mark D [mailto:Mark.McKeage@pgnmail.com]
Sent: Friday, March 04, 2005 4:04 PM
To: Martin, Rebecca Ann
Subject: RE: FPC letter Rollover.DOC

Rebecca,

Would you prefer that FPC sign first, and mail two originals to you?

Thanks,
Mark

18

—Original Message—

From: Martin, Rebecca Ann [mailto:REBEMART@southernco.com]
Sent: Friday, March 04, 2005 4:45 PM
To: McKeage, Mark D
Cc: Eckelkamp, Jim
Subject: RE: FPC letter Rollover.DOC

Hello Mark!

I have incorporated the requested changes to the letter agreement which is attached.

Please let me know if you have any additional questions.

thanks
becca

Rebecca Martin
SCS - Transmission Policy & Services
600 N 18th Street/ 13N-8812
Birmingham, Alabama 35291
Phone 205.257.4483
Fax 205.257.6654

This message may contain material that is subject to the attorney-client communication privilege and/or the attorney-work product doctrine and, thus, may be privileged and confidential. If you are not the intended recipient, any disclosure, distribution, copying, or taking any action in reliance on the contents of this information is strictly prohibited. If you have received this e-mail in error, please reply immediately either by responding to this message or by contacting me by telephone at 205-257-4483.

—Original Message—

From: McKeage, Mark D [mailto:Mark.McKeage@pgnmail.com]
Sent: Friday, March 04, 2005 10:57 AM
To: Martin, Rebecca Ann
Cc: Eckelkamp, Jim
Subject: FW: FPC letter Rollover.DOC

Rebecca,

Please see attached minor changes. If Southern Company accepts these changes, FPC is prepared to sign.

From: "Martin, Rebecca Ann" <REBEMART@southernco.com>
To: "McKeage, Mark D" <Mark.McKeage@pgnmail.com>, "Eckelkamp, Jim" <james.eckelkamp@pgnmail.com>
Date: 3/15/2005 10:33:51 AM
Subject: FPC Rollover Requests

19

Morning Mark and Jim!

Thanks for executing the letter agreement so promptly.

When you are ready, please contact me so I can walk you through how to submit the redirect request on OASIS. This will be a very simple manner since you are only redirecting one request.

I will be out of the office Wednesday and Thursday of this week but will be back in the office on Friday.

Thanks
becca

Rebecca Martin
SCS - Transmission Policy & Services
600 N 18th Street/ 13N-8812
Birmingham, Alabama 35291
Phone 205.257.4483
Fax 205.257.6654

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>

From: "McKeage, Mark D" <Mark.McKeage@pgnmail.com>
To: "Waters, Samuel" <Samuel.Waters@pgnmail.com>, "Crisp, John (Ben)" <Ben.Crisp@pgnmail.com>
Date: 3/16/2005 2:54:27 PM
Subject: FW: FPC Rollover Requests

20

All,

We have confirmed transmission for Scherer and Miller capacity, and have requested redirection of Miller to Franklin. We will let you know when Southern acts on that request.

Thanks,
Mark

-----Original Message-----

From: Martin, Rebecca Ann [mailto:REBEMART@southernco.com]
Sent: Tuesday, March 15, 2005 10:34 AM
To: McKeage, Mark D; Eckelkamp, Jim
Subject: FPC Rollover Requests

Morning Mark and Jim!

Thanks for executing the letter agreement so promptly.

When you are ready, please contact me so I can walk you through how to submit the redirect request on OASIS. This will be a very simple manner since you are only redirecting one request.

I will be out of the office Wednesday and Thursday of this week but will be back in the office on Friday.

Thanks
becca

Rebecca Martin
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>

CC: "Niekum, Robert D" <Robert.Niekum@pgnmail.com>, "Carl, Michael A." <Michael.Carl@pgnmail.com>, "Pierpont, John M." <John.Pierpont@pgnmail.com>, "Futch, Kimberly M"

<Kimberly.Futch@pgnmail.com>, "Eckelkamp, Jim" <james.eckelkamp@pgnmail.com>

21

From: "Eckelkamp, Jim" <james.eckelkamp@pgnmail.com>
To: "McKeage, Mark D" <Mark.McKeage@pgnmail.com>
Date: 3/29/2005 3:03:44 PM
Subject: FW: Application for Redirects



Mark,
Attached is the application for the Redirect. I forgot to cc you when I sent it back to Rebecca at SOCO. Sorry!!!!
Thanks
Jim E

—Original Message—

From: Eckelkamp, Jim
Sent: Tuesday, March 29, 2005 8:49 AM
To: 'Martin, Rebecca Ann'
Subject: RE: Application for Redirects

Rebecca,
Sorry for the delay in getting this back to you. Have completed the form and returning to you by e-mail and will fax a hard copy has well. Please advise of any further needs or changes
Thanks
Jim E

—Original Message—

From: Martin, Rebecca Ann [mailto:REBEMART@southernco.com]
Sent: Wednesday, March 23, 2005 12:49 PM
To: Eckelkamp, Jim
Subject: Application for Redirects

Hello Jim!

Can you fill out the attached application for the redirect submitted on 3/15/2005?
<<app firm PTP.doc>>
Thanks
becca

Rebecca Martin
SCS - Transmission Policy & Services
600 N 18th Street/ 13N-8812
Birmingham, Alabama 35291
Phone 205.257.4483
Fax 205.257.6654

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telephone at 205-257-4483.

>

23



24

**Southern Company's Application for Firm Point-To-Point Transmission Service
Between Southern Company and Florida Power Corporation (dba - Progress Energy Florida)
Oasis Ref # 536163**

Identity of entity requesting service:

Name: Progress Energy Florida

Address 411 Fayetteville Street Mall, Raleigh, NC 27602

Telephone Number: 919-546-2776 Fax Number: 919-546-3374

A statement that the entity requesting service is, or will be upon commencement of service, an Eligible Customer under the Southern Company Open Access Tariff: Progress Energy Florida is an eligible customer under Southern Company open Access Tariff, and is requesting Redirect Service of our renewal reservation

Location of the generating facility(ies) supplying the capacity and energy and the location of the load ultimately served by the capacity and energy transmitted: Generating facilities are located in Southern Control area (Franklin unit). The load is located in Progress Energy Florida (FPC) control area

Southern Company will treat this information as confidential except to the extent that disclosure of this information is required by the Tariff, by regulatory purposes pursuant to Good Utility Practice or pursuant to RTG transmission information sharing agreements. Southern Company shall treat this information consistent with the standards of conduct contained in Part 37 of the Federal Energy Regulatory Commission's regulations.

A description of the supply characteristics of the capacity and energy to be delivered: Firm Capacity and Energy from Southern control area

An estimate of the capacity and energy expected to be delivered to the Receiving Party: _____
Maximum amount of energy to be transmitted, 350 mws (reserved capacity)

The Service Commencement Date and the term of the requested Transmission Service: Service between June 1st, 2010 and June 1st, 2015

25

The transmission capacity requested for each Point of Receipt and each Point of Delivery on Southern Company's Transmission System: A reserved capacity of 350 mws for a point of receipt of SOCO (Franklin unit) and a point of delivery of FPC. Oasis Ref # 536163

Customers may combine their requests for service in order to satisfy the minimum Transmission capacity requirement.

Deposit for firm transactions

A Completed Application for Firm Point-to-Point Transmission Service also shall include a deposit of either one month's charge for Reserved Capacity or the full charge for Reserved Capacity for service requests of less than one month.. If the Application is rejected by the Transmission Provider because it does not meet the conditions for service as set forth herein, or in the case of requests for service arising in connection with the losing bidders in a Request for Proposals (RFP), said deposit shall be returned with interest less any reasonable costs incurred by the Transmission Provider in connection with the review of the losing bidder's Application. The deposit also will be returned with interest less any reasonable costs incurred by the Transmission Provider if the Transmission Provider is unable to complete new facilities needed to provide the service. If an Application is withdrawn or the Eligible Customer decided not to enter into a Service Agreement for Firm Point-to-Point Transmission Service, the deposit shall be refunded in full, with interest, less reasonable costs incurred by the Transmission Provider to the extent such costs have not already been recovered by the Transmission Provider from the Eligible Customer. The Transmission Provider will provide to the Eligible Customer a complete accounting of all costs deducted from the refunded deposit, which the Eligible Customer may contest if there is a dispute concerning the deducted costs. Deposits associated with construction of new facilities are subject to the provisions of Section 19 of the Southern Company Open Access Tariff. If a Service Agreement for Firm Point-to-Point Transmission Service is executed, the deposit, with interest, will be returned to the Transmission Customer upon expiration of the Service Agreement for Firm Point-to-Point Transmission Service. Applicable interest shall be computed in accordance with the Commission's regulations and shall be calculated from the day the deposit check is credited to Southern Company's account.

Application submitted by: Name James Eckelkamp Title: Analyst Date: 3-29-2005

Phone number 919-546-2776 Fax Number 919-546-3374

Date Application was submitted 3-29-2005

Date and Time Application was received by Southern Company _____

Date and Time Application was accepted by Southern Company _____

Application for Firm Point-to-Point Transmission Service should be sent to:

Rebecca Martin
Southern Company Services, Inc.
13N-8812
600 North 18th Street
Birmingham, AL 35291-8210
Phone (205)257-4483 Fax (205)257-6654
e-mail: rmgrisso@southernco.com

From: "Martin, Rebecca Ann" <REBEMART@southernco.com>
To: "Eckelkamp, Jim" <james.eckelkamp@pgnmail.com>
Date: 4/12/2005 10:46:43 AM
Subject: SIS agreement

26

Jim,

Please see the attached SIS for the redirect request form Progress Florida.
<<SIS -FPCM536163.doc>>
Please let me know if you have any questions.

Thanks
becca

Rebecca Martin
SCS - Transmission Policy & Services
600 N 18th Street/ 13N-8812
Birmingham, Alabama 35291
Phone 205.257.4483
Fax 205.257.6654

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>

CC: "McKeage, Mark D" <Mark.McKeage@pgnmail.com>



Rebecca Martin, PE
Transmission Analyst
Transmission Services

Southern Company
Services, Inc.
600 North 18th Street/13N-8812
Post Office Box 2641
Birmingham, Alabama 35291-8210
Tel 205.257.4483
Fax 205.257.6654

April 12, 2005

VIA ELECTRONIC MAIL

Mr. Jim Eckelkamp
Progress Energy Florida
411 Fayetteville Street Mall
Raleigh, North Carolina 27602

Dear Jim,

This letter is being sent in regards to requests for transmission service by Progress Energy Florida ("FPCM") under the Southern Company Open Access Transmission Tariff ("Tariff"). This request has OASIS Reference Number 536163.

Pursuant to Section 17.5 of the Tariff, Southern Company has attempted to make a determination of the available transmission capacity relative to the FPCM requests noted above. A System Impact Study will be required to determine an accurate amount of available transmission capacity for the requested time periods.

If FPCM desires for Southern Company to perform a System Impact Study regarding these requests, please complete the System Impact Study Agreement shown in Attachment A. This Agreement should be signed by an authorized official at FPCM and returned within 15 days.

As indicated in the attached Agreement, an estimate of the actual cost of the system impact study is \$10,000. It is agreed, however, that if the actual cost of the study differs from that estimate, FPCM shall pay the actual cost. Payment of the estimated System Impact Study costs will need to be received by Southern Company before the Study will begin. The payment can be sent either via wire transfer or in a check (made payable to Southern Company Services, Inc.) mailed to the address shown above. Wiring instructions for Southern Company's account are shown in Attachment B.

Southern Company estimates that the study will be completed within sixty (60) days of its receipt of the executed Agreement. If unable to complete the study within that period,

Southern Company will notify FPCM and provide an estimated completion date along with an explanation of the reasons why additional time is required.

If you have questions, please contact me at (205) 257-4483.

Sincerely,

Rebecca Martin, PE

Transmission Services Analyst,
Transmission Services

/mfp

28

(29)

**SYSTEM IMPACT STUDY AGREEMENT BETWEEN
SOUTHERN COMPANY AND Progress Energy Florida
OASIS Requests 536163.**

- 1.0 This System Impact Study Agreement, dated as of _____, is entered into by and between Southern Company Services, Inc., as agent for Alabama Power Company, Georgia Power Company, Gulf Power Company, Mississippi Power Company and Savannah Electric and Power Company (collectively referred to as "Transmission Provider"), and FPCM ("Eligible Customer") (Transmission Provider and Eligible Customer may be jointly referred to as the "Parties").
- 2.0 Under the Southern Company Open Access Transmission Tariff ("Tariff"), the Transmission Provider is required to determine whether a System Impact Study is needed to accommodate a request for transmission service. If a System Impact Study is so required, then the party requesting transmission service must execute a System Impact Study Agreement or that party's application is deemed withdrawn.
- 3.0 On March 15, 2005, the Eligible Customer requested transmission delivery service from the Transmission Provider under the Tariff. The Transmission Provider has determined that a System Impact Study is necessary to accommodate that request. The Transmission Provider hereby agrees to perform such a System Impact Study; provided, however, that the Parties agree that Transmission Provider may contract with one or more third parties to perform all or part of such System Impact Study. The Eligible Customer hereby agrees to pay for such System Impact Study in accordance with this Agreement.
- 4.0 The Eligible Customer shall pay all of the actual costs incurred by Transmission Provider in performing the System Impact Study, including any costs associated with having one or more third parties perform all or part of such System Impact Study. The Transmission Provider's estimate of the actual cost of the System Impact Study is 10,000. It is agreed, however, that if the actual cost of the Study differs from that estimate, the Eligible Customer shall pay the actual cost. Transmission Provider may invoice Eligible Customer on a monthly basis for costs hereunder, and payment in full shall be due from Eligible Customer within ten (10) days of the invoice date. Eligible Customer shall be responsible for any charges Transmission Provider incurs due to Eligible Customer's failure to make payment within such time.
- 5.0 The Transmission Provider estimates that the System Impact Study will be completed within sixty (60) days of its receipt of this Agreement once executed. The Transmission Provider will use due diligence to complete (or have third parties complete) the System Impact Study within that time. If unable to complete (or have completed) the System Impact Study within that period, the Transmission Provider shall notify the Eligible Customer and provide an estimated completion date along with an explanation of the reasons why additional time is required.
- 6.0 The System Impact Study shall identify any system constraints and redispatch options, additional Direct Assignment Facilities or Network Upgrades required to provide the Eligible Customer's requested service. A copy of the completed System Impact Study and related work papers shall be made available to the Eligible Customer.

IN WITNESS WHEREOF, the Parties have caused this System Impact Study Agreement to be executed by their respective authorized officials.

30

Southern Company Services, Inc.:

By: _____ **Title:** Sr. Vice-President **Date:** _____

William O. Ball

As Agent For

Alabama Power Company

Georgia Power Company

Gulf Power Company

Mississippi Power Company

Savannah Electric and Power Company,

or Southern Company

Progress Energy Florida:

By: _____ **Title:** _____ **Date:** _____

31

Attachment B
System Impact Study Deposit Information

The transfer of funds for firm transmission deposits should be wired to the following:

To: [REDACTED]
ABA Number: [REDACTED]
For Credit To: [REDACTED]
Account Number: [REDACTED]

When funds have been wired, please complete and fax the sheet below to Rebecca M Grissom at (205)257-6654.

Information about account the deposit was wired from:

Name of Bank: _____
Location of Bank: _____ City _____ State _____
ABA Number: _____
Account Number: _____
Date of wire transfer: _____
Federal Reference Number _____
associated with this transaction: _____
Amount of wired deposit: _____
Name of entity making deposit: _____
Contact at entity making deposit: Name _____
Telephone Number _____

For questions about transmission service under the Tariff, please contact:

Rebecca Martin, PE
Transmission Services Analyst
600 North 18th Street/13N-8812
Birmingham, AL 35291-8210
Telephone (205) 257-4483
Telefax (205) 257-6654

Southern Company Open Access Same-time Information System (OASIS) Address:
www.weboasis.com/OASIS/SOCO



From: "McKeage, Mark D" <Mark.McKeage@pgnmail.com>
To: "Hnath, Kelli" <Kelli.Hnath@pgnmail.com>
Date: 4/18/2005 1:42:20 PM
Subject: RE: SIS agreement

32

Hi Kelli,

This is based on the third paragraph that states that PEF has 15 days to turn around the signed System Impact Study agreement letter (from the date of the letter, which is April 12, 2005). Since the signed letter is being sent today, I guess the sooner the better on the money, but you're correct in that there is no specific date stated for the money. I was assuming that the due date for the money is the same as the due date of the letter.

Thanks,
Mark

-----Original Message-----

From: Hnath, Kelli
Sent: Monday, April 18, 2005 12:04 PM
To: McKeage, Mark D
Subject: RE: SIS agreement

Mark,

I don't see anything in the letter about 4/27 as the payment date. What I see in paragraph 4.0 of the request is "...payment shall be due...within ten (10) days of the invoice date." One of our rules for payment processing is that we wire the money on the required payment date - not earlier, and (of course) not later. So, though this is only \$10K, do you have something from SOCO w/ the 4/27 date?

Thanks,
Kelli

-----Original Message-----

From: McKeage, Mark D
Sent: Friday, April 15, 2005 11:31 AM
To: Hnath, Kelli
Cc: Niekum, Robert D
Subject: FW: SIS agreement

Kelli,

Attached is the System Impact Study agreement, invoice and wire transfer form that we discussed on the telephone. Per Javier Portuondo, this invoice should be paid under the same account that Southern UPS is currently paid.

I have asked Jim Eckelkamp to hand carry the original agreement to Rob Caldwell to sign, and then to you, if you need it.

The wire transfer needs to be complete by April 27, 2005. Please let me know if this is any trouble for you.

Thanks for your help, and please let me know if there is anything else you need from me.
Mark McKeage

33

-----Original Message-----

From: Martin, Rebecca Ann [mailto:REBEMART@southernco.com]
Sent: Tuesday, April 12, 2005 10:47 AM
To: Eckelkamp, Jim
Cc: McKeage, Mark D
Subject: SIS agreement

Jim,

Please see the attached SIS for the redirect request form Progress Florida.

<<SIS -FPCM536163.doc>>

Please let me know if you have any questions.

Thanks
becca

Rebecca Martin
SCS - Transmission Policy & Services
600 N 18th Street/ 13N-8812
Birmingham, Alabama 35291
Phone 205.257.4483
Fax 205.257.6654

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>

From: "Martin, Rebecca Ann" <REBEMART@southernco.com>
To: "Eckelkamp, Jim" <james.eckelkamp@pgnmail.com>
Date: 4/18/2005 5:36:35 PM
Subject: RE: SIS agreement



Thanks Jim!!

I'll be on the lookout for this information.

Thanks again
becca

Rebecca Martin
SCS - Transmission Policy & Services
600 N 18th Street/ 13N-8812
Birmingham, Alabama 35291
Phone 205.257.4483
Fax 205.257.6654

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-----Original Message-----

From: Eckelkamp, Jim [mailto:james.eckelkamp@pgnmail.com]
Sent: Friday, April 15, 2005 1:21 PM
To: Martin, Rebecca Ann
Cc: McKeage, Mark D
Subject: RE: SIS agreement

Rebecca,

Have the SIS signed by Rob Caldwell (VP-Regulated Commercial Ops) and will have it mailed overnight on Monday the 18th. Have also given the wire transfer information to Back office who will give it to treasury before noon on Monday which then should be paid on Tuesday the 19th. If any further information or task is needed, please do not hesitate to ask. Thanks for everything !!

Jim E
919-546-2776

-----Original Message-----

From: Martin, Rebecca Ann [mailto:REBEMART@southernco.com]
Sent: Tuesday, April 12, 2005 10:47 AM
To: Eckelkamp, Jim
Cc: McKeage, Mark D
Subject: SIS agreement

Jim,

Please see the attached SIS for the redirect request form Progress Florida.

<<SIS -FPCM536163.doc>>

Please let me know if you have any questions.

Thanks
becca

Rebecca Martin
SCS - Transmission Policy & Services
600 N 18th Street/ 13N-8812
Birmingham, Alabama 35291
Phone 205.257.4483
Fax 205.257.6654

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>

CC: "McKeage, Mark D" <Mark.McKeage@pgnmail.com>

A handwritten number '35' is enclosed in a hand-drawn circle. The number is written in a cursive style.

From: "McKeage, Mark D" <Mark.McKeage@pgnmail.com>
To: "Pierpont, John M." <John.Pierpont@pgnmail.com>
Date: 5/2/2005 10:01:56 AM
Subject: FW: Southern Company Scan

36

> ~~Original Message~~
> **From:** Griffith, Margaret A
> **Sent:** Monday, May 02, 2005 10:01 AM
> **To:** McKeage, Mark D
> **Subject:** Southern Company Scan
>
> <<Southern Company.pdf>>

Jim M. Howell, Jr.
Manager,
Transmission Services

Southern Company
Services, Inc.
600 North 18th Street
Post Office Box 2625
Birmingham, Alabama 35202
Tel 205.257.3369
Fax 205.257.6654

CONFIDENTIAL

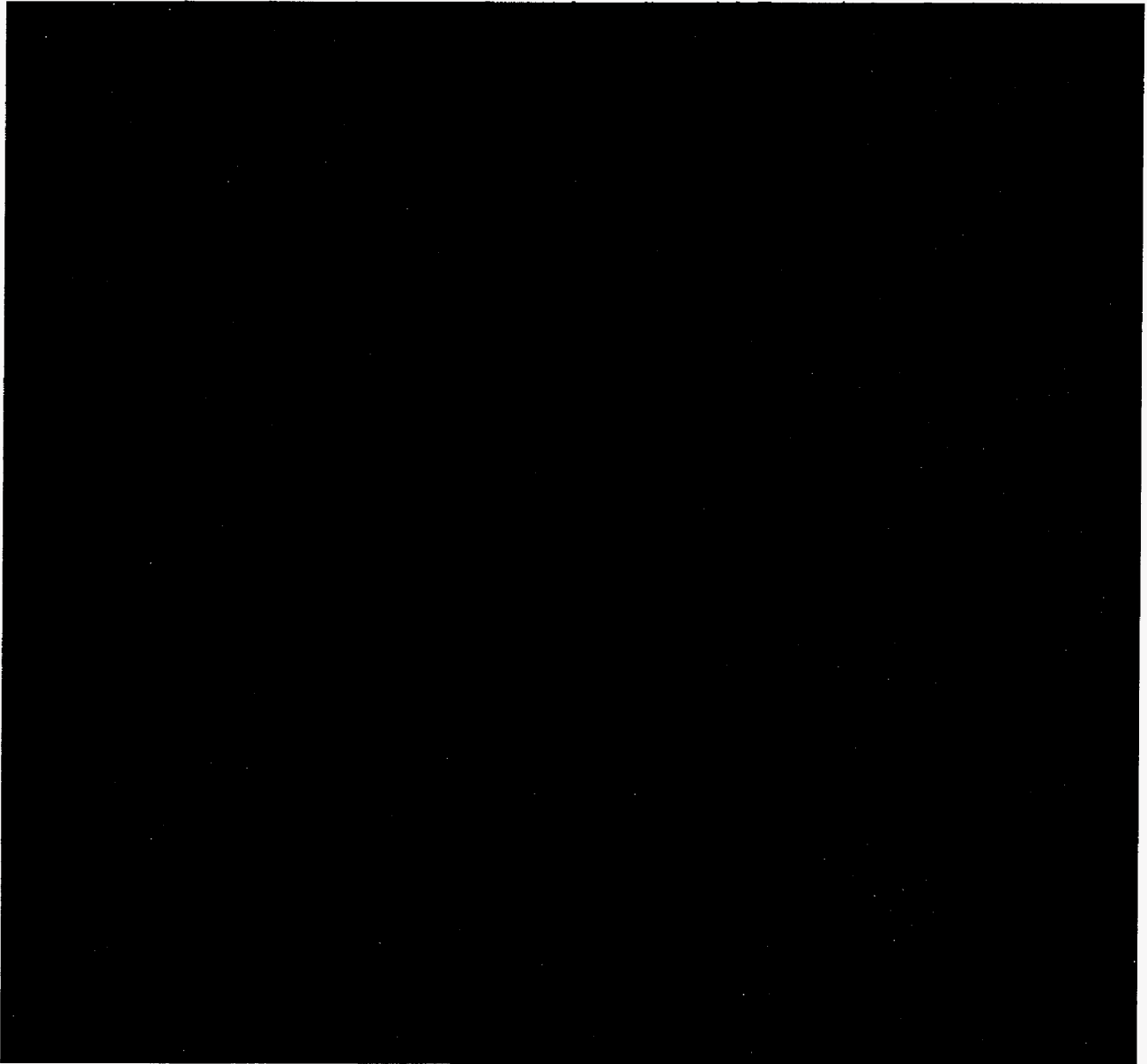
37

March 7, 2005

SOUTHERN 
COMPANY

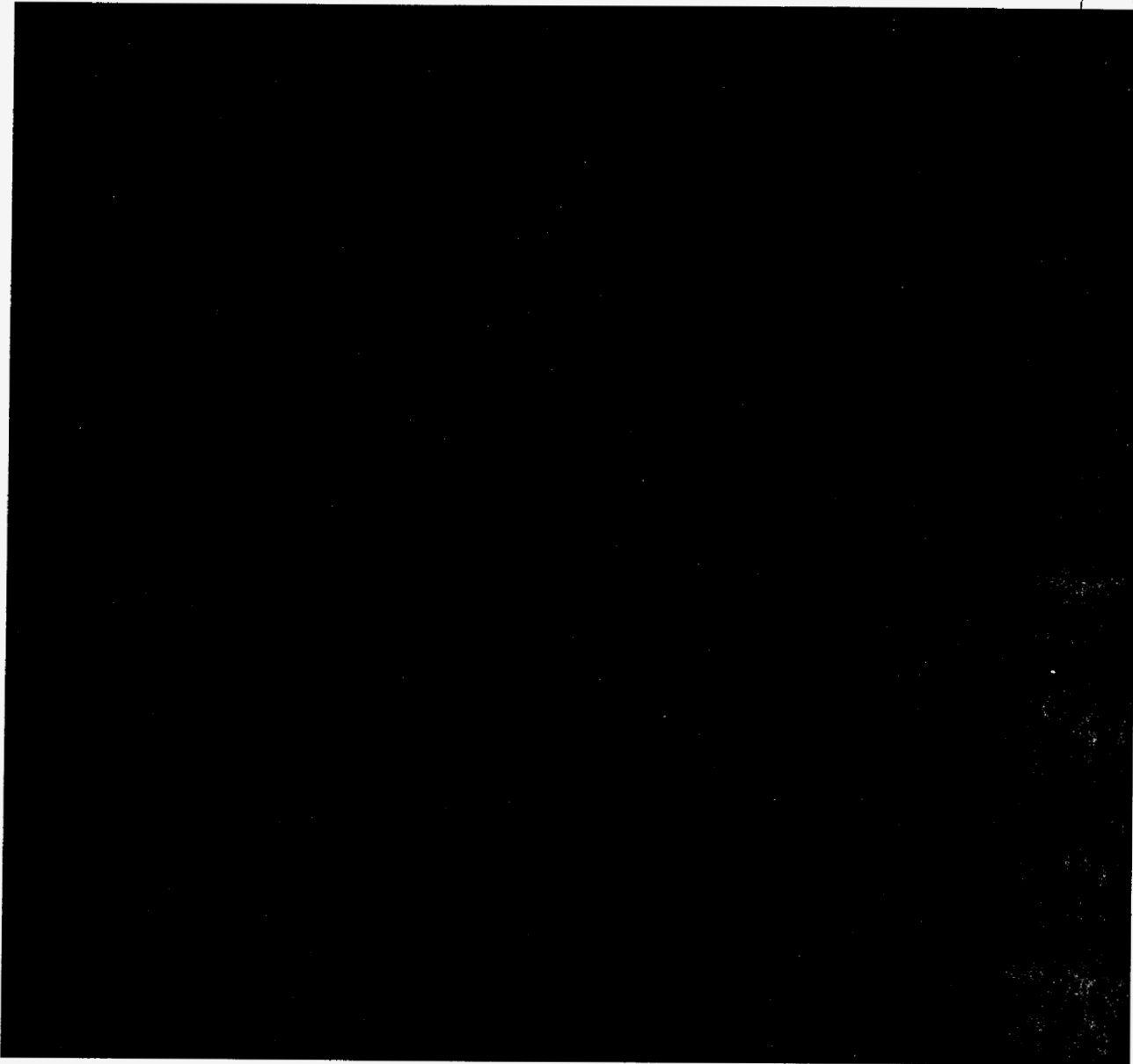
Energy to Serve Your WorldSM

Mr. Mark McKeage
Florida Power Corporation
d/b/a Progress Energy Florida, Inc.
100 Central Avenue, BT9G
St. Petersburg, FL 33704



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38



Sincerely,

A handwritten signature in cursive script, appearing to read "James M. Howell", is written over a circular stamp or mark.

James M. Howell
Manager, Transmission Policy & Services
Southern Company Services, Inc., as agent for Alabama
Power Company, Georgia Power Company, Gulf Power
Company, Mississippi Power Company, and Savannah
Electric and Power Company

CONFIDENTIAL

Agreement and consent acknowledged:

ROBERT D. NIEKUM
Florida Power Corporation

39

Signature: Robert D. Niecum

Date: MARCH 8, 2005

general reservation info ~~check here~~ ~~check here~~

Assignment Ref PreConfirmed Status New Status

 No

40

Sale Ref Posting Ref Seller Ref Response Time Limit

_____ 182 _____

Seller Phone POR POD
 SOCO 205-257-6238 SOCO FPC

Customer Phone Path
 FPCM 919-546-2485 SS/SOCO/SOCO-FL//
 JIM G ECKELKAMP

Service Period Source Sink
 Date Time FRANKLIN FPC

Start 06/01/2010 00:00
 Stop 06/01/2015 00:00

Time ZoneCD Negotiated Price Flag Request Ref Deal Ref

Profile	Date	Time	Capacity Requested	Capacity Granted	Prices in \$/MWyr		
					Ceiling	Offer	Bid
	06/01/2010	00:00 CD	350		21589.08	0.00	0.00
	06/01/2011	00:00 CD	350				
	06/01/2012	00:00 CD	350				
	06/01/2013	00:00 CD	350				
	06/01/2014	00:00 CD	350				

Status Notification

Comments

Provider
 Seller System Impact Study initiated
 Customer ROLLOVER OF PRE-TARIFF UPS SERVICE
 Status

NERC Curtailment Priority Other Curtailment Priority
 7

Ancillary Services

Requirements: SC:M;RV:M;RF:O;EI:O;SP:O;SU:O
 Provisions: SC:(SOCO:AR:536161);RV:(SOCO:AR:536162)
 The specific ancillary provisions listed above apply to this request.

WebOASIS Home Company Home SOCO OASIS

41

From: "McKeage, Mark D" <Mark.McKeage@pgnmail.com>
To: "Waters, Samuel" <Samuel.Waters@pgnmail.com>
Date: 1/26/2005 4:24:40 PM
Subject: Southern Company Letter Agreement

Sam,

We are awaiting Southern Company's letter agreement for the transmission study they will be performing this quarter (hopefully).

I called to check the status of the development of that letter, and was told that they are in the process of drafting it, but had a couple of questions of us. Specifically, SouCo would like to know what the sources of capacity are post-redirection, and how many MW from each of those resources. In speaking with John this morning, we believe that the answers are:

74 MW Scherer #3; and
350 MW Franklin #1.

To the extent possible, I will provide an answer at the plant level (Scherer and Franklin), but John and I wanted to make sure that the numbers above are your understanding, as well. They look right, per the contracts.

We are available to speak with you at your convenience, if necessary.

Thanks,
Mark

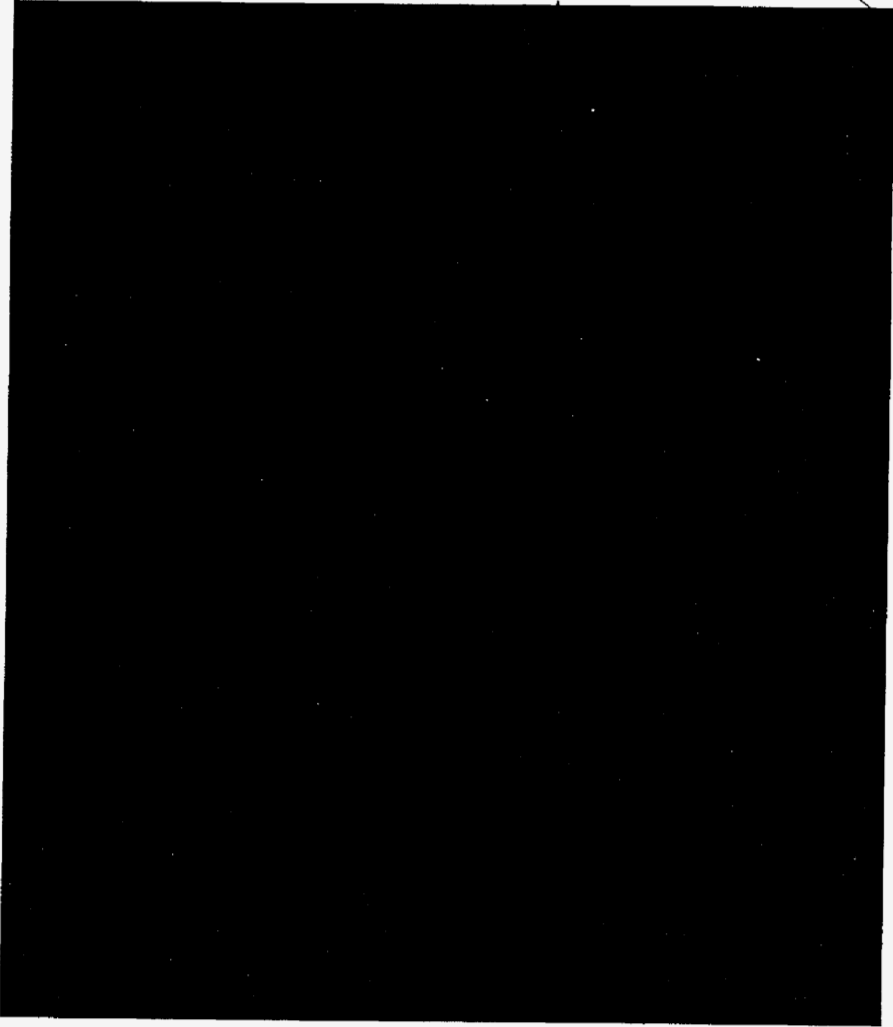
CC: "Pierpont, John M." <John.Pierpont@pgnmail.com>

42

CONFIDENTIAL

43

SYSTEM IMPACT STUDY AGREEMENT BETWEEN
SOUTHERN COMPANY AND Progress Energy Florida (FPCM)
OASIS Requests 536163



[Redacted text block]

[Redacted text block]

CONFIDENTIAL

49

Southern Company Services, Inc.:

By: William O. Ball Title: Sr. Vice-President Date: 4/25/05

As Agent For
Alabama Power Company
Georgia Power Company
Gulf Power Company
Mississippi Power Company
Savannah Electric and Power Company,
or Southern Company

Progress Energy Florida:

By: Rob Caldwell Title: VP-Regulated Commercial Ops Date: 04/15/2005

Rob Caldwell
Progress Energy Corporation