## RUTLEDGE, ECENIA, PURNELL & HOFFMAN

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> > July 29, 2005

R. DAVID PRESCOTT HAROLD F. X. PURNELL MARSHA E. RULE GARY R. RUTLEDGE MAGGIE M. SCHULTZ

GOVERNMENTAL CONSULTANTS
MARGARET A. MENDUNI
M. LANE STEPHENS

Ms. Blanca Bayo, Director Commission Clerk and Administrative Services Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Re:

Docket No. 000694-WU

Water Management Services, Inc.'s Responses to Staff's Fourth Data Request dated

July 22, 2005

Dear Ms. Bayo:

Enclosed for filing in the above-referenced docket on behalf of Water Management Services, Inc. ("WMSI") are an original and five copies of the information and documents requested by the Commission Staff in Staff's Fourth Data Request dated July 22, 2005.

Request No. 1.

Please provide the short-term borrowing agreements referenced on page two of your July 8, 2005 letter to Staff. This request includes any loan documents associated with the specific references, "...direct cash outlays that had to be funded by short term borrowing." and "These costs had to be funded by short-term loans that do not show up in the revenue requirement because they are capitalized and recovered over time. Nevertheless, they add some \$200,000 to WMSI's annual debt service cost."

HAND DELIVERY

WMSI'S Response: See documents enclosed herewith.

DOCUMENT NUMBER-DATE 07317 JUL 29 8

#### RUTLEDGE, ECENIA, PURNELL & HOFFMAN

Page 2 July 29, 2005

Request No. 2. Please provide the names and addresses of the six customers of record who were reclassified from residential to general service during the test year.

**WMSI's Response:** The account numbers and names were transmitted by e-mail to Jan Kyle of the Commission Staff on July 22, 2005. That information, including service addresses, is stated below:

The following accounts were changed from R1 to General Service:

<u>Acct</u>	Account Name	Service Location	<u>Description</u>
1049	Coastal Dev. Consultants	Bluff's Sprinkler System	Sprinkler System
1623	Franklin County	County Park #1	Boat Ramp
1192	SGI Limited	D Resort Village	Motel
1194	SGI Limited	G Resort Village	Motel
1274	SGI Limited	J Resort Village	Motel

The account below was changed from R2 (1") to R1(5/8") at customer request:

Acct	Account Name	Service Location	<u>Description</u>
1536	Tom Vieth	3/11/1E	Change from R2 (1") to
			R1 (5/8")

Request No. 3. The interim water billings during the test year indicate an approximate 2.6 million gallons reduction to test year gallons sold. Please provide revised billing analyses which incorporate the effects of these changes.

**WMSI's Response:** See enclosed billing analysis. All interim changes were to the R1 customers.

## RUTLEDGE, ECENIA, PURNELL & HOFFMAN

Page 3 July 29, 2005

If you have any questions, please do not hesitate to give me a call.

Sincerely,

Kenneth A. Hoffman

Centh Hoffun

KAH/rl Enclosures

cc:

Adrienne Vining, Esq., with enclosures

Gene D. Brown, Esq., with enclosures Stephen C. Reilly, Esq., with enclosures

wmsi\bayoltr729

DOCKET NO. 000694-WU RESPONSE TO STAFF DATA REQUEST NO. 4, ITEM 1 LOAN NO. 10021196

LOAN NAME ACCOUNT NO. NOTE DATE WATER MANAGEMENT SER 1002/196 09/20/00

PRIME+1

9.5%+1

NOTE AMOUNT \$1,900,000,00

MATURITY 09/20/20

INITIALS RB

(For Bank 2 process Only-MC)

#### PROMISSORY NOTE (Business Purpose) THE CITIZENS BANK OF PERRY

DATE AND PARTIES. The date of this Promissory Note (Note) is September 20, 2000. This Note evidences a loan which includes all extensions, renewals, medifications and substitutions (Lean). The parties to this Note and Loan are:

WATER MANAGEMENT SERVICES, INC. a FLORIDA corporation 3845 KILLEARN COURT TALLAHASSEE, FLORIDA 32308 Tax I.D. # 59-3449317

BANK: THE CITIZENS BANK OF PERRY a FLORIDA banking corporation 2000 SOUTH BYRON BUTLER PARKWAY P.O. Box 1247 Perry, Florida 32348 Tax I.D. # 59-0828474 Branch No. 01

r value received. Borrower promises to pay to Bank's order at its office at the above address, or such other place as Bank may designate, the sum of \$1,900,000.00 (Principal) or so much thereof as may, from time to time, be advanced to Borrower hercunder plus interest from the date of disbursement, on the unpaid principal balance at an annual rate equal to 1 percentage point above Bank's Prime Rate, as adjusted and announced from time to time until this Note matures or the obligation is accelerated. The Prime Rate, plus 1 percentage point, may also be referred to hereafter as the "Contract Rate".

The Citizens Bank of Perry Base Rate is defined as the average Prime Rate as stated in the Money Rates section of the Wall Street Journal. The Contract Rate is the sum of Bank's Prime Rate (9.5%) plus I percentage point. The effective Contract Rate today is 10.5%. Bank's Prime Rate today is not necessarily the lowest rate at which Bank lends its funds. The Prime Rate is only an index rate from which interest rates actually charged to customers may be measured. The use of the Prime Rate is for convenience only and does not constitute a commitment by Bank to lend money at a preferred rate of interest. The Prime Rate is a benchmark for prioring certain opes of ioans. Depending on the circumstances, such as the amount and term of the loan, the creditivorthiness of the borrower or any guarantor, the presence and nature of collateral and other relationships between a borrower and Bank, Joans may be priced at, above or below the Prime Rate.

The first adjustment to the Contract Rate will be made three months following the note date which is September 20, 2000, and all subsequent adjustments will be made once a quarter thereafter, assuming that the Prime Rate changes between the last preceding adjustment date and the scheduled adjustment date. Any increase to the Prime Rate may be carried over to a subsequent adjustment date without resulting in a waiver or forfeiture of such adjustment, provided an adjustment to the Contract Rate is made within one year from the date of such increase. Any change in the Contract Rate will take the form of different payment amounts. After matrity or acceleration, the unpaid balance shall bear interest at the rate specified in the paragraph in this Note entitled "DEFAULT RATE OF INTEREST" until paid in full. The Loan and this Note are limited to the maximum lawful interest (Maximum Lawful interest) permitted under federal and state laws. If the interest accrued and collected exceeds the Maximum Lawful interest as of the time of collection, such excess shall be applied to reduce the principal amount outstanding, unless otherwise required by law. If or when no principal amount is outstanding, any excess interest shall be criticaled to Borrower according to the accurrial method. Interest shall be critically the community of the state of a 360-day every and the accusal number of days elansed. Interest shall be computed on the basis of a 360-day year and the actual number of days clapsed.

This is a draw Note and all advances made in connection with this Loan shall be at the sole discretion of Batik. The total amount of all such advances shall not exceed the Principal regardless of any payments made by Borrower and credited to Principal. Interest shall accrue only on the amount of outstanding Principal that is drawn and unpaid,

SEE PROMISSORY NOTE AND ADDENDUM TO PROMISSORY NOTE, DATED  $9\cdot20\cdot00$ , which are incorporated herein by reference, for terms of repayment.

- 3. INTEREST RATE PARITY. The interest rate charged in this Note is authorized by Change 665 and Section 687.12 of the Fiorida Stanues and applicable federal law.
- 4. THEFECT OF PREPAYMENT. Borrower may prepay this Loan in full. However, no partial prepayment shall excuse or defer Borrower's subsequent payments or entitle Borrower to a release of any collateral. Interest will cause to accrue on the amounts prepaid on the day actually credited by Bank.
- 5. PREPAYMENT PENALTY. If Borrower pays off early, Borrower will not have to pay a penalty. Borrower may be entitled to a refund of a portion of any service, process or like fee.
- 6. LATE CHARGE. Borrower agrees to pay Bank a late charge equal to 5% of the unpaid installment, if payment is not made in fall on or before 10 days
- 7. EVENTS OF DEFAULT. Borrower shall be in default upon the occurrence of any of the following events, circumstances or conditions (Events of Defaulth:
  - A. Failure by any party obligated on this Note or any other obligations Borrower has with Bank to make payment when due; or
  - B. A default or breach by Borrower or any co-signer, endorser, surety, or guarantor under any of the terms of this Note, any construction loan agreement or other loan agreement, any security agreement, morroage, deed to secure debt, deed of trust, trust deed, or any other document or instrument evidencing, guarantying, securing or otherwise relating to this Note or any other obligations Borrower has with
  - C. The making or furnishing of any verbal or written representation, statement or warranty to Bank which is or becomes false or incorrect in any material respect by or on behalf of Borrower, or any co-signer, endorsor, surety or guarantor of this Note or any other obligations Borrower has with Bank; or
  - D. Failure to obtain or maintain the insurance coverages required by Bank, or insurance as is costomary and proper for any collateral (as herein defined); or
  - The death, dissolution or insolvency of, the appointment of a receiver by or on behalf of, the assignment for the benefit of creditors by or on behalf of, the voluntary or involuntary termination of existence by, or the commencement of any proceeding under any present or future federal or state insolvency, bankruptcy, reorganization, composition or debtor relief law by or against Borrower, or any co-signer, endorser,
  - surety or guarantor of this Note or any other obligations Borrower has with Bank; or

    F. A good faith belief by Bank at any time that Bank is insecure with respect to Borrower, or any co-signer, endorser, surety or guarantor, that
  - the prospect of any payment is impaired or that any collateral (as herein defined) is impaired; of

    G. Failure to pay or provide proof of payment of any tax, assessment, rent, insurance premium, escrow or escrow deficiency on or before its due date; or
  - A material adverse change in Borrower's business, including ownership, management, and financial conditions, which in Bank's opinion, impairs any collateral or repayment of the Obligations; or
  - I. A transfer of a substantial part of Borrower's money or property.
- 3. DEFAULT RATE OF INTEREST. If there is a default in this Now, the rate of interest, at Bank's option, shall immediately be increased by 18

Initials P 8 2

percentage points (floating with the prime rate) or to 18% per ansum, whichever is higher, whether or not Bank accelerates the maturity, and interest shall accerne thereafter at the resulting rate until all obligations under this Note are paid in full. Unless Bank has accelerated the maturity, Bank shall, within 10 days following the effective date of such interest rate increase, notify Borrower of the fact that the interest rate has been increased pursuant to this provision.

- 9. REMEDIES ON DEFAULT. On or after the occurrence of an Event of Default, at the option of Bank, all or any part of the Principal and account interest, on this Note, the Loan and all other obligations which Borrower owes Bank shall become immediately due and payable without notice or demand. Bank may exercise all rights and remedies provided by law, equity, this Note, any mortgage, deed of test or similar insumment and any other security, loan, guaranty or surety agreements pertaining to this Note and all other obligations of Borrower to Bank. Bank is entitled to all rights and remedies provided at law or equity whether or not expressly stated in this Note. By choosing any remedy, Bank does not waive its right to an immediate use of any other remedy if the event of default continues or occurs again.
- 10. SET-OFF. Borrower agrees that Bank may exercise Bank's right of set-off to pay any or all of the outstanding Principal and approved interest, costs and expenses, attorneys' fees, and advances due and owing on this Note against any obligation Bank may have, now or hereafter, to pay money, securities or other property to Borrower. This includes, without limitation:
  - A. any deposit account balance, securities account balance or certificate of deposit balance Borrower has with Bank whether general, special, time, savings or checking;
  - B. any money owing to Borrower on an item presented to Bank or in Bank's possession for collection or exchange; and C. any repurchase agreement or any other pon-deposit obligation or credit in Borrower's favor.

If any such money, securities or other property is also owned by some other person who has not agreed to pay this Note (such as another depositor on a joint account) Bank's right of set-off will extend to the amount which could be withdrawn or paid directly to Borrower on Borrower's request, endorsement or instruction alone. In addition, where Borrower may obtain payment from Bank only with the endorsement or consent of someone who has not agreed to pay this Note, Bank's right of set-off will not apply to an account or other obligation if it clearly appears that Borrower's rights in the obligation are solely as a fiduciary for another, or to an account, which by its nature and applicable law (for example an IRA or other tax-deferred retirement account), must be exempt from the claims of creditors. Borrower's atomety-in-fact and authorizes Bank to redeem or obtain payment on any certificate of deposit in which Borrower has an interest in order to exercise Bank's right of set-off. Such authorization applies to any certificate of deposit even if not matured. Borrower further authorizes Bank to withhold any early withdrawal penalty without liability in the event such penalty is applicable as a result of Bank's set-off gasinst a certificate of deposit or to its maturity. of Bank's set-off against a certificate of deposit prior to its maturity.

Bank's right of set-off may be exercised:

- S right of second may be excitated.

  A. without prior demand or notice;

  B. without regard to the existence or value of any Collateral securing this Note; and

  C. without regard to the number or creditworthiness of any other persons who have agreed to pay this Note.

Bank will not be liable for dishonor of a check or other request for payment where there are insufficient funds in the account (or other obligation) to pay such request because of Bank's exercise of Bank's right of set-off. Borrower agrees to indemnify and hold Bank harmless from any person's claims and the costs and expenses, including without limitation, attorneys' fees and paralegal fees, incurred as a result of such claims or arising as the result of Bank's exercise of Bank's right of sei-off.

- 11. COLLECTION EXPENSES. On or after an Event of Default, Bank may recover from Borrower and all guarantors or any of them, all fees and expenses in collecting, enforcing and protecting liabilities and reasonable expenses in realizing on any security incurred by Bank, plus expenses of collecting and curforcing this Note. Such fees and expenses shall include, but are not limited to, filling fees, publication expenses, deposition fees, stenographer fees, witness fees and any other court costs. Any such fees and expenses shall be added to the Principal of this Note and shall accrue interest at the same rate as provided for in this Note.
- 12. ATTORNEYS' FEES. Upon default of this Note, Bank may recover from Borrower and all guarantors or any of them, reasonable attorneys' fees incurred by Bank. Such reasonable attorneys' fees shall include, without limitation, paralegal fees. Any such reasonable attorneys' fees shall be added to the principal amount of this Note and shall accrue interest at the same rate as this Note. Borrower agrees that reasonable attorneys' fees shall be construed to mean 10% of the most of the unpaid balance at the time of default plus all accrued interest or such larger amount as may be reasonable and just, incurred in all legal actions, including those incurred in appellate proceedings. Such recovery will be to the extent not prohibited by law.
- 13. YEAR 2000 COMPLIANCE. As of the date of this Note, Borrower has assessed the risk of Year 2000 noncompliance and has formulated, approved, and implemented a comprehensive business plan (Year 2000 Plan) to meet "Year 2000 requirements." "Year 2000 requirements," including, programming, and testing all of Borrower's information technology systems to accurately process date and time data, including, but not limited to, calculating, comparing, and sequencing functions. "Year 2000 requirements" apply to all systems or processes that directly or indirectly affect. Borrower's business, such as accounting and processing procedures, as well as basic electronic devices that are necessary to facility management, such as security systems, elevators, and telephones. Borrower's Year 2000 Plan includes an allocation of resources toward meeting Year 2000. requirements, an inventory of all affected systems, processes to assess and prepare for the inertaction of Borrower's systems with external systems, periodic testing and evaluation of progress under Borrower's Year 2000 Plan, and contingency arrangements for Year 2000 failure, either by Borrower or Borrower's parmets, affiliates, vendors, or customers.

Borrower will take all measures necessary to fulfill the requirements of Borrower's Year 2000 Plan and meet all Year 2000 requirements as specified sorrower will take all measures necessary to fulfill the requirements of Borrower's Year 2000 Plan and meet all Year 2000 requirements as specified above. Borrower spreas no make Borrower's Year 2000 Plan Borrower's Year 2000 Plan. Borrower will immediately notify Bank of any actual or anticipated delays in meeting dates designated in Borrower's Year 2000 Plan or failure to accomplish any objectives of Borrower's Year 2000 Plan. Borrower will allow Bank, or a third party Bank designate, reasonable access to Borrower's information technology systems for the purpose of determining progress made under Borrower's Year 2000 Plan. Borrower agrees that Bank has no responsibility for managing, advising, or executing any of Borrower's effocts to comply with Year 2000 requirements or Borrower's Year 2000 Plan.

- 14. NO DUTY BY BANK. Bank is under no duty to preserve or protect any Collateral until Bank is in actual, or constructive, possession of the Collateral. For purposes of this paragraph, Bank stell only be considered to be in "actual" possession of the Collateral when Bank has physical, immediate and exclusive control over the Collateral and has affirmatively accepted such control. Bank shall only be considered to be in "constructive" possession of the Collateral when Bank has both the power and the intent to exercise control over the Collateral.
- 15. WAIVER AND CONSENT BY BORROWER AND OTHER SIGNERS. Regarding this Note, to the extent not prohibited by law, Eurower and any other signers:
  - A. waive protest, presentment for payment, demand, notice of acceleration, notice of intent to accelerate and notice of dishonor. B. consent to any reacwais and extensions for payment on this Note, regardless of the number of such renewals or extensions.

    C. consent to Bank's release of any borrower, endorser, guarantor, surety, accommodation maker or any other co-signer.

    D. consent to the release, substitution or impairment of any collateral.

  - E. consent that Borrower is authorized to modify the forms of this Note or any instrument securing, guarantying or relating to this Note.

    F. consent to Bank's right of set-off as well as any right of set-off of any bank participating in the Loan.

    G. consent to any and all sales, repurchases and participations of this Note to any person in any amounts and waive notice of such sales, repurchases or participations of this Note.
- 16. SECURITY. This Note is secured by the following type(s) (or items) of property (Collateral): Real Estate

which includes (but is not limited to) the following described property: SEE ATTACHED \*EXHIBIT A, B, AND C.\*

The real property portion of the Collateral includes the following described property (Property) situated in FRANKLIN County, FLORIDA, to-with

SEE EXHIBIT "A" ATTACHED HERETO AND MADE A PART HEREOF.

The term "Collateral" further includes, but is not limited to, the following property, whether now owned or hereafter acquired, and whether or not held by a bailed for the benefit of the Owner or owners, all: accessions, accessories, additions, fittings, increases, insurance benefits and proceeds, parts products, profits, renewals, rents, replacements, special tools and substitutions, together with all books and records pertaining to the Collatoral and

access to the equipment containing such books and records including computer stored information and all software relating thereto, plus all each and non-cash proceeds and all proceeds of proceeds arising from the type(x) (fixms) of property listed above

This Note is secured by the following described real estate documents: MORTGAGE DEED DATED OF EVEN DATE.

Additionally, a security interest is granted in the Collateral by the following described security agreements: SECURITY AGREEMENT DATED OF

- 17. PAYMENTS APPLIED. All payments, including but not limited to regular payments or prepayments, received by Bank shall be applied first to costs and then in an appropriate manner as determined by Bank in in sale discretion except as otherwise required by law.
- 18. LOAN PURPOSE. Borrower represents and warrants that the proceeds of this Nom shall only be used for business purposes.
- 19. JOINT AND SEVERAL. Borrower or any other signers shall be jointly and severally liable under this Note.
- 20. FINANCIAL STATEMENTS, 'Until this Note is paid in full, Borrower shall furnish Bank upon Bank's request and in the event of no request, at least annually a current financial statement which is certified by Borrower and Borrower's accountant to be true, complete and accurate.
- 21. GENERAL PROVISIONS

  - A. TIME IS OF THE ESSENCE. Time is of the essence in Borrower's performance of all duties and obligations imposed by this Note.

    B. NO WAIVER BY BANK. Bank's course of dealing, or Bank's fortexames from, or delay in, the exercise of any of Bank's rights, remedies, privileges or right to insist upon Borrower's strict performance of any provisions contained in this Note, or other loan documents, shall not be consumed as a waiver by Bank, unless any such waiver is in writing and is signed by Bank.
  - AMENDMENT. The provisions contained in this Note may not be amended, except through a written amendment which is signed by
  - D. INTEGRATION CLAUSE. This written Note and all documents executed concurrently herewith, represent the entire understanding between the parties as to the Obligations and may not be contradicted by evidence of prior, contemporaneous, or subsequent oral agreements of
  - the parties.

    E. FURTHER ASSURANCES. Borrower agrees, upon request of Bank and within the time Bank specifies, to provide any information, and to execute, acknowledge, deliver and record or file such further instruments or documents as may be required by Bank to occure this Note or
  - confirm any lien.

    GOVERNING LAW. This Note shall be governed by the laws of the State of FLORIDA, provided that such laws are not otherwise
  - preempted by federal laws and regulations.

    FORUM AND VENUE. In the event of lingation pertaining to this Note, the exclusive forum, venue and place of jurisdiction shall be in the State of FLORIDA in the sorte courts for the country for the federal court of the United States Federal District, where the principal office of Bank is located (as applicable), unless otherwise designated in writing by Bank or otherwise required by law.

    Successors into Note shall insure to the benefit of and bind the heirs, personal representatives, successors and assigns of the parties; provided however, that Borrower may not assign, transfer or delegate any of the rights or obligations under this Note.

  - 1. NUMBER AND GENDER. Whenever used, the singular shall include the plural, the plural the singular, and the use of any gender shall be
  - applicable to all genders.

    J. DEFINITIONS. The terms used in this Note, if not defined herein, shall have their meanings as defined in the other documents executed
  - concernportations, the terms used in this Note, it not defined detent, shall not be first meanings as defined in the other documents executed concernportations, or in conjunction, with this Note.

    K. PARAGRAPH HEADINGS. The headings at the beginning of any paragraph, or any subparagraph, in this Note are for convenience only and shall not be dispositive in interpreting or construing this Note.

    L. IF HELD UNENFORCEABLE. If any provision of this Note shall be held unenforceable or void, then such provision to the extent not
  - otherwise limited by law shall be severable from the remaining provisions and shall in no way affect the enforceability of the remaining provisions nor the validity of this Now.
  - CHANGE IN APPLICATION. Borrower will notify Bank in writing prior to any change in Borrower's name, address, or other application
  - N. NOTICE. All notices under this Note must be in writing. Any notice given by Bank to Borrower hereunder will be effective upon personal delivery or 24 hours after mailing by first class United States mail, postage prepaid, addressed to Borrower at the address indicated below Borrower's name on page one of this Note. Any notice given by Borrower to Bank hereunder will be effective upon receipt by Bank at the address indicated below Bank's name on page one of this Note. Such addresses may be changed by written notice to the other party.

    HOLDER. The term "Bank" shall include any transferree and assignee of Bank or other holder of this Note.

  - P. BORROWER DEFINED. The term "Borrower" includes each and every person signing this Note as a Borrower and any co-signers.
- 22. WAIVER OF JURY TRIAL. To the extent permitted by law, Borrower and Bank hereby waive the right, which either party may have, to a trial by jury in respect to any litigation arising from this Note or any other agreement executed in conjunction with this Loan. Borrower and Bank each acknowledge that this paragraph has either been brought to the attention of each party's legal counsel or that each party had the
- 23. RECEIPT OF COPY. By signing below, Borrower seknowledges that Borrower has read and received a copy of this Note.

BORROWER:

WATER MANAGEMENT SERVICES, INC a FLORIDA comporación

GENE D. BROWN, PRESIDENT

(Cornorate Seal\*)

BANK:

THE CITIZENS BANK OF PERRY

a FLORIDA banking coreoration

ROGE BROOKS, PRESIDENT

I Comprate Seal\* I

(\*Corporate seal may be affixed, but failure to affix thall not affect validity or reliance.)

State of Florida's Documentary State Tax is not required on this Note.

THIS IS THE LAST PAGE OF A 3 PAGE DOCUMENT. EXHIBITS AND/OR ADDENDA MAY POLLOW.

The water 175

P. 105/105

BORROWER:

WATER MANAGEMENT SERVICES, INC. a Florida corporation 3848 Killearn Court Tallahassee, Florida 32308 Tax I.D. # 59-3449317 BANK:

THE CITIZENS BANK OF PERRY
a Florida banking corporation
2000 Byron Butler Parkway
P.O. Box 1247
Perry, Florida 32348
Tax I.D. # 59-0828474
Branch No. 01

#### "ADDENDUM" TO THE PROMISSORY NOTE

Commencing October 20, 2000, and continuing on the 20<sup>th</sup> day of each and every month through and including March 20, 2001, Borrower will pay Bank interest only. Beginning on April 20,2001, and continuing on the 20<sup>th</sup> day of each and every month thereafter, Borrower will pay to Bank the principal and interest in monthly installments. Borrower will make these payments every month until all of the principal and interest and any other charges under this Note have been paid in full. Monthly payments will be applied to interest before principal. If on September 20, 2020, Borrower still owes amounts under this Note, Borrower will pay amounts in full on that date.

The monthly payments of principal and interest, at the Contract Rate effective on the date of this Note, would be \$19,312.61. In the event the interest rate changes on any Scheduled Adjustment Date, Bank will then determine the amount of the monthly payment that will be sufficient to repay the unpaid principal balance of this Note on the Scheduled Adjustment Date in full on September 20,2020, at the new interest rate in substantially equal monthly payments. The result of this calculation will be the new amount of the monthly payments. The new interest rate will become effective on each scheduled adjustment Date. Borrower will pay the amount of the new monthly payment beginning on the first payment date after the Schedule Adjustment Date until the amount of the monthly payment changes again.

BORROWER:

WATER MANAGEMENT SERVICES, INC.

a Florida corporation

Gene D. Brown

BANK:

THE CITIZENS BANK OF PERRY a Florida banking corporation

Roger Brooks, President

TOTAL P.05

### LOAN CLOSING STATEMENT

LENDER:

THE CITIZENS BANK OF PERRY

BORROWER:

WATER MANAGEMENT SERVICES, INC.

PROPERTY:

SEE "EXHIBIT A" ATTACHED HERETO

LOAN AMOUNT: \$1,900,000.00

CLOSING DATE. SEPTEMBER 20, 2000

LOAN AMOUNT	\$1,900,000.00	
Expenses and Loan Payoffs:		•
Documentary tax on note	\$6,650.00	
Intangible tax on mortgage	3,800.00	3800
Recording Mortgage	42.00	
Recording Assignment of Rents	19.50	
Recording Subordination Agreement	21.50	
Filing Notice of Lien	28.75	
Good Standing Certificates	52.50	
Recording UCC-1	33.00	
Recording UCC-3's	18.00	
Filing UCC-1's	136.00	
Filing UCC-3's	15.00	
Title Certificate	290.00	
Title checkdowns (2)	50.00	
Mortgagee Title Insurance	6,780.00	
Lender's counsel's fees and document		
preparation	2,800.00	
Payoff of Loan to Transamerica Small Business Capital, Inc., f/k/a/	~	
Emergent Business Capital (1363.61 - kale fees)	1,269,832.04	
Payoff of Loan to National Loan Investors	47,509.48	
Payoff of Mortgage Loan to Gulf State Community Bank - Walk Well Loan	101,089.41	
Payoff of Loan #0500763856 to Gulf State Comm. Bank	52,726.60	
Payoff of Loan #0500763859 to Gulf State Comm. Bank	20,262.10_	
Recording Satisfaction of Mortgages	24.00	
Federal Express Fees (Payoffs)	37.13	
USDA Guaranty Fee (1% of 80%)	30,400.00	30,400
Processing Fee to Deane Financial	22,250.00	22,250
Bank Fee (1%)	19,000.00	
Appraisal .	POC	

Total Expenses and Payoffs:

\$1,583,867.01 56,450

658 PØ3

### SUMMARY

LOAN AMOUNT LESS EXPENSES AND PAYOFFS	1,900,000.00 1,583,867.01
LESS AMOUNT FOR CONSTRUCTION (L.I.P.)	208,347.70
NET AMOUNT DUE TO BORROWER	\$107,785.29
DISBURSEMENTS	
Clerk of the Court	\$10,608.00
Secretary of State	151.00
Williams & Gautier, P.A.	10,009.63
John F. Chafin Tax Collector	28.75
The Citizens Bank of Perry	19,000.00
Deane Financial	22,250.00
USDA	30,400.00
Gulf State Community Bank	174,078.11
National Loan Investors, L.P.	47,509.48
Transamerica Small Business Capital, Inc.	)
f/k/a Emergent Business Capital	1,269,832.04
Water Management Services, Inc.	107,785.29
TOTAL:	\$1,691,652.30

The undersigned has received a true copy of this closing statement and hereby approves the same and certify that it is correct.

Water Management Services, Inc.

a Florida corporation

Gene D. Brown Its: President

(CORPORATE SEAL)

WATER MANAGEMENT SERVICES, INC. GENE D. BROWN 3848 KILLEARN COURT	GULF STATE COMMUNITY BANK 73 AVENUE E	Loan Number, 050070000
ST GEORGE ISLAND, FL 32328	P O BOX 488	Loan Number <u>0500763863</u> Date <u>03-07-2001</u>
	APALACHICOLA, FL 32329-0488	Maturity Date <u>03-07-2002</u>
		Loan Amount \$ 343.893.88
		Renewal Of
BORROWER'S NAME AND ADDRESS 'I' includes each borrower above, joint and severally	LENDER'S NAME AND ADDRESS "You" means the lender, its successors and assigns.	LOJLP 59-3559317 (BOARD/MMM)
	r order, at your address listed above the PRINCIPAL surr	of THREE HUNDRED FORTY THREE THOUSAND
IGHT HUNDRED NINETY THREE AND 88/100	Dollars \$ 343	.893.88
Single Advance: I will receive all of this princip	pal sum on No additional	advances are contemplated under this note
Multiple Advance: The principal sum shown at	pove is the maximum amount of principal I can borrow w	nder this note, On <u>03-07-2001</u>
Conditions: The conditions for future advan-	of \$ 7.622.25 and future princip	pal advances are contemplated.
PAYMENT ON MY ACCOUNT AGAINST UNCOLLECTE	ces are <u>by my written or verbal request, or at the bank</u> Dob insufficeint funds	'S DISCRETION TO CLEAR CHECKS PRESENTED FOR
U Open End Credit: You and I agree that	I may borrow up to the maximum amount of principal m	nore than one time. This feature is subject t
Closed End Credit: You and I agree that	I may borrow up to the maximum only one time land sul	hiest to all other conditions)
NTEREST: I agree to pay interest on the outstand	ing principal balance from 03-07-2001	at the rate of 9.500 °
per year until <u>03-02-2001</u>	<del></del>	
Variable Rate: This rate may then change as s		
☐ Index Rate: The future rate will be	the following index rate:	
	oject to any internal or external index. It will be entirely i	
	note may change as often as <u>EVERY DAY REGINNING 03-02-</u>	
A change in the interest rate will take	effect <u>ON THE SAME DAY</u> , the applicable annual interest rate will not be more tha	47.7500/ 1 41-
	ate may not change more than	
	erest rate will have the following effect on the payments	
The amount of each scheduled payment	will change. 🛛 The amount of the final p	ayment will change.
LM The alrount of each scheduled payment		
CCRUAL METHOD: Interest will be calculated or	a ACTUAL(360 ba	
CCRUAL METHOD: Interest will be calculated or OST MATURITY RATE: I agree to pay interest or	the unpaid balance of this note owing after maturity, at	
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CCRUAL METHOD: Interest will be calculated or OST MATURITY RATE: I agree to pay interest or on the same fixed or variable rate basis is at a rate equal to THE MAXIMUM LEGAL R. LATE CHARGE: If a payment is made more the WITH A MAX DE \$100.00.  MADDITIONAL CHARGES: In addition to interess above: SEE DISRUBSEMENT AUTHORIZATION CAYMENTS: I agree to pay this note as follows:	In the unpaid balance of this note owing after maturity, at in effect before maturity (as indicated above).  ATE  an	nd until paid in full, as stated below:  late charge of <u>5.000%.0FTHETATEAMOUNT</u> are not included in the principal amou  07-2001 AND PRINCIPAL DUE ON 03-07-2002.
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	GULF STATE COMMUNITY BANK	TIN: 59-3559317
3848 KILLEARN COURT	73 AVENUE E	Loan Number 0500763894 66
ALLAHASSEE, FL 32308	P O BOX 488	Date <u>02-22-2002</u> Maturity Date <u>02-22-2005</u>
	APALACHICOLA, FL 32329-0488	Loan Amount \$ 203,943.61
		Renewal Of PIDLDAN #63
BORROWER'S NAME AND ADDRESS I" includes each borrower above, joint and severally.	LENDER'S NAME AND ADDRESS "You" means the lender, its successors and assigns.	LOJLP BOARDIM MORON
or value received, I promise to pay to you, or you	r order, at your address listed above the PRINCIPAL sum	of TWO HUNDRED THREE THOUSAND NINE
UNDRED FORTY THREE AND 61/100	Dollars \$ 203	.943.61
Single Advance: I will receive all of this princip	al sum on <u>02-22-2002</u> . No additional	advances are contemplated under this note
will receive the amount	ove is the maximum amount of principal I can borrow ur of \$and future princip	ander this note. On
Conditions: The conditions for future advance		
	<u> </u>	
	may borrow up to the maximum amount of principal m	ore than one time. This feature is subject
	<del></del> ·	
	I may borrow up to the maximum only one time (and sub ng principal balance from <u>02-22-2002</u>	
per year until 02.23.2002	ng principal balance notif <u>uz-zz-zuuz</u>	at the fate of
Variable Rate: This rate may then change as st		•
Index Rate: The future rate will be	the following index rate:	
No Index: The future rate will not be sub	oject to any internal or external index. It will be entirely in	n your control.
	note may change as often as EVERY DAY REGINNING 02-23-3	2002
A change in the interest rate will take	, the applicable annual interest rate will not be more that	an 17.750% or less th
	ate may not change more than	
Effect of Variable Rate: A change in the inte	rest rate will have the following effect on the payments:	;
☐ The amount of each scheduled payment	will change.	ayment will change.
CCRUAL METHOD: Interest will be calculated on	a <u>ACTUAL/360</u> ba	sis.
	the unpaid balance of this note owing after maturity, ar	
on the same fixed or variable rate basis	in effect before maturity (as indicated above).	
X at a rate equal to THE MAXIMUM LEGAL RA	.TE	
X at a rate equal to THE MAXIMUM LEGAL RATE CHARGE: If a payment is made more than	· ·	
IXI at a rate equal to IHE MAXIMUM LEGAL RATE CHARGE: If a payment is made more that A MAX OF \$100.00	TEdays after it is due, I agree to pay a	late charge of 5 <u>000% OF THE LATE AMOUNT W</u>
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AMAX OF \$100.00  ADDITIONAL CHARGES: In addition to interest above: SEE DISBURSEMENT AUTHORIZATION AYMENTS: I agree to pay this note as follows: MONTHLY PAYMENTS OF \$2,510.71 BEGINNING 03-22-2 MOUNTS MAY CHANGE AFTER THE 1ST PAYMENT AND FIRE SECURITY AGREEMENT DATED THIS DATE: WELL 1, 2, 1. GEORGE ISLAND UTILITY COMPANY, LTD: 85,000 SHAR NO ONE-HALF PERCENT (49 1/2%) PARTNERSHIP INTEREST COMMUNITY  SECURITY: This note pay this note is for your internal use will use a separate and the secure this note.  This section is for your internal use will use a separate and represent will not secure this note.  BY RENEWAL	THE	TO THE TERMS OF THIS NOTE (INCLUD not received a copy on today's date.

WATER MANAGEMENT SERVICES, INC. & GENE D. BROWN GULF STATE COMMUNITY BANK

3848 KILLEARN COURT TALLAHASSEE, FL 32308

73 AVENUE E P 0 B0X 488

APALACHICOLA, FL 32329-0488

TIN: 59-3559317 Loan Number <u>0500763864</u> Date <u>02-22-2002</u> Mat. Date <u>02-22-2005</u> Loan Amount \$ 203,943.61 Renewal Of #63

BOARD/M MORON

LO/LP

BORROWER'S NAME AND ADDRESS
"I" includes each borrower above, jointly and severally,

LENDER'S NAME AND ANDRESS
You" means the lender its successors and assigns.

DISBURSEMENT AUTHORIZATION

I hereby authorize and request the following disbursen	nent from the loan referer	nced above:	
a. Amount given to me directly	\$	0.	\$
b. Amount paid ón my account (#)	\$ <u>200,000,00</u>	P	\$
c. To Lender	\$ <u>1,019.72</u>	q	\$
Amounts paid to others on my behalf:		r	\$
d. Insurance Companies	\$	S	\$
e. Public Officials	\$ 175.00	t	\$
f. GULF STATE COMMUNITY BANK	\$ 300.00	u.	\$
g. WILLIAMS, GAUTIER, GWYNN & DELOACH, P.A.	\$ <u>1,300.00</u>	٧.	\$
h. GULF STATE COMMUNITY BANK	\$ 27.00	W,	\$
i. DOCUMENTARY STAMP TAX	\$ <u>714.00</u>	X,	\$
j. <u>I</u> ntangible tax	\$ 407.89	у	\$
k	\$	Z	\$
l	\$	aa	\$
m	\$	bb	\$
n	\$	cc,	\$
Comments:			
X		X	
X	, <u></u>	X	
X		X	

Loan Officer:

WATER MANAGÉMENT SERVICES, INC. & GENE D. BROWN	GULF STATE COMMUNITY BANK	TIN: 59-3559317
3848 KILLEARN COURT	73 AVENUE E	Loan Number <u>500763871</u>
TALLAHASSEE, FL 32308	P O BOX 488	Date <u>10-30-2003</u>
	APALACHICOLA, FL 32329-0488	Maturity Date 10-01-2010
		Loan Amount \$ <u>322,675.03</u> Renewal Of
BORROWER'S NAME AND ADDRESS "I" includes each borrower above, jointly and severally.	LENDER'S NAME AND ADDRESS "You" means the lender, its successors and assigns.	LO/LP BOARD/MMM
or value received, I promise to pay to you, or your	r order, at your address listed above the PRINCIPAL sum	of Three Hundred Twenty Two Thousand
IX HUNDRED SEVENTY FIVE AND 03/100	Dollars \$ <u>322</u>	675.03
	al sum on 10-30-2003 . No additional	
	ove is the maximum amount of principal I can borrow ur of \$and future princip	
Conditions: The conditions for future advance		ar advances are contemplated.
·		11 0000
Onen End Credit: You and Lagree that I	may borrow up to the maximum amount of principal m	ore than one time. This feature is subject to
_		ore than one time. This reature is subject to
Closed End Credit: You and I agree that	I may borrow up to the maximum only one time (and sub	•
	ng principal balance from 10-30-2003	at the rate of7.250 %
per year until <u>10-31-2003</u>	· · · · · · · · · · · · · · · · · · ·	
■ Variable Rate: This rate may then change as st	the following index rate:	
	dis following index rate:	
	ject to any internal or external index. It will be entirely in note may change as often as <u>EVERY DAY BEGINNING 10:31:</u> 2	
	effect ON THE SAME DAY	
Limitations: During the term of this loan	, the applicable annual interest rate will not be more tha	an <u>17.750</u> % or less than
	ite may not change more than	
	rest rate will have the following effect on the payments: will change.	
The amount of cash contradica paymont	7 monango.	
<u> </u>		
	a <u>ACTUAL/360</u> ba	sis.
ACCRUAL METHOD: Interest will be calculated on POST MATURITY RATE: I agree to pay interest on	the unpaid balance of this note owing after maturity, ar	
CCRUAL METHOD: Interest will be calculated on OST MATURITY RATE: I agree to pay interest on   on the same fixed or variable rate basis	the unpaid balance of this note owing after maturity, ar in effect before maturity (as indicated above).	
CCRUAL METHOD: Interest will be calculated on OST MATURITY RATE: I agree to pay interest on  on the same fixed or variable rate basis  X at a rate equal to THE MAXIMUM LEGAL RA	the unpaid balance of this note owing after maturity, ar in effect before maturity (as indicated above). TE	nd until paid in full, as stated below:
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WATER MANAGEMENT SERVICES, INC. & GENE D. BROWN 3848 KILLEARN COURT TALLAHASSEE, FL 32308

BORROWER'S NAME AND ADDRESS "I" includes each borrower above, jointly and severally.

GULF STATE COMMUNITY BANK 73 AVENUE E P O BOX 488 APALACHICOLA, FL 32329-0488

LENDER'S NAME AND ADDRESS
You" means the ender its successors and assigns.

TIN: 59-3559317 Loan Number <u>500763871</u> Date <u>10-30-2003</u> Mat. Date <u>10-01-2010</u> Loan Amount \$ 322,675.03 Renewal Of \_ LO/LP BOARD/MMM

# DISBURSEMENT AUTHORIZATION

1 hereby authorize and request the following disburser	nent from the loan referer	nced above:	
a. Amount given to me directly	\$ 141,788,50	0 \$	
b. Amount paid on my account (#)	\$	p \$	
c. To Lender	\$ <u>1,450.00</u>	q	
Amounts paid to others on my behalf:		r\$	*
d. Insurance Companies	\$	s \$	
e. Public Officials	\$ 6.00	t \$	
f. <u>Williams, Gautier, Gwynn &amp; Deloach, P.A.</u>	\$ 958,00	u\$	
g. DOCUMENTARY STAMP TAX	\$ 507.50	v\$	
h. <u>INTANGIBLE</u> TAX	\$ 290.00	w\$	
i. GSCB #66	\$ 177,675.03	x \$	<del></del>
j	\$	у \$	
k	\$	z \$	
1.	\$	aa\$	
m	\$	bb\$	
n	\$	cc\$	
Comments:			
WATER MANAGEMENT SERVICES, INC. & GENE D. BROWN			
x		X Gene d. Brown, individually	
GENE D. BROWN, PRESIDENT		X	
_			
Х		X	
Loan Officer: BOARD OF DIRECTORS			

	GULF STATE COMMUNITY BAN	y	
ATER MANAGEMENT SÉRVICES, INC & GÉNE D BROWN 848 KILLEARN COURT	73 AVENUE E	Κ	Loan Number <u>500763873</u>
ALLAHASSEE, FL 32308	P O BOX 488		Date 11-10-2004
	APALACHICOLA, FL 32329-048	8	Maturity Date <u>08-10-2010</u>
		•	Loan Amount \$ 391,503,69
BORROWER'S NAME AND ADDRESS	LENDER'S NAM	E AND ADDRESS	Renewal Of <u>500763871</u> LO/LP <u>x58-x589317xB0ARD/CPC</u> )
"I" includes each borrower above, jointly and severally.	"You" means the lender,	its successors and assign	s. 59–3449317
or value received, I promise to pay to you, or you <u>JNDRED THREE AND 69/100</u> Single Advance: I will receive all of this princip Multiple Advance: The principal sum shown at	oal sum on <u>11-10-2004</u>	Dollars \$ ; . No additio	391,503.69 anal advances are contemplated under this no
! will receive the amount Conditions: The conditions for future advan-		and future prin	ncipal advances are contemplated.
			al more than one time. This feature is subject
all other conditions and expires on			
☐ Closed End Credit: You and I agree that ITEREST: I agree to pay interest on the outstand			
per year until 11-11-2004			at the rate of
Variable Rate: This rate may then change as s			
☐ Index Rate: The future rate will be	tl	ne following index rate: _	
No Index: The future rate will not be su  The future rate will not be su  The rate on this			ly in your control. -11-2004
A change in the interest rate will take	e effect <u>ON THE SAME DAY</u>		
			e than
Effect of Variable Rate: A change in the int			and the second s
(X) The amount of each scheduled paymen		☐ The amount of the fin	
CCRUAL METHOD: Interest will be calculated or		AL/360	Last.
on the same fixed or variable rate basis  X at a rate equal to THE MAXIMUM LEGAL R  LATE CHARGE: If a payment is made more th  A MAX OF \$100,00  ADDITIONAL CHARGES: In addition to interestable above: SEE DISBURSEMENT AUTHORIZATION	ATE an 10 days af	ter it is due, I agree to paring charges which	
AYMENTS: I agree to pay this note as follows:	2004 THIS IS A VARIABLE DATE	LOAN AND THE DAYMENT AM	INTO MAY CHANCE
PAYMENTS: I agree to pay this note as follows:	2004. THIS IS A VARIABLE RATE	LOAN AND THE PAYMENT AM	IOUNTS MAY CHANGE.
- ' '	2004. THIS IS A VARIABLE RATE	LOAN AND THE PAYMENT AM	IOUNTS MAY CHANGE.
- ' '	ED FEBRUARY 22, 2002 AS RECC Florida.	RDED IN OFFICIAL RECORDS B	OOK 691 PAGE 540 TOGETHER WITH ALL
ADDITIONAL TERMS: REAL ESTATE MORTGAGE DAT MPROVEMENTS LOCATED THEREON FRANKLIN COUNTY, PER SECURITY AGREEMENT DATED OCTOBER 30, 2003 AN SLAND OFFICE: TEN PERCENT (10%) PARTNERSHIP INTERMANAGEMENT SERVICES, INC., A FLORIDA CORPORATION TO.	ED FEBRUARY 22, 2002 AS RECC Florida. ND Security agreement dated IEST in St George Island Utili : Forty-Nine and One-Half Per	RDED IN OFFICIAL RECORDS B D FEBRUARY 22, 2002: WELL 1 TY COMPANY, LTD: 85,000 SH CENT (49 1/2%) PARTNERSHII	OOK 691 PAGE 540 TOGETHER WITH ALL ,2,3,4, ELEVATED TANK, GROUND STORAGE TANK / IARES OF THE OUTSTANDING STOIC OF WATER P INTEREST IN ST GEORGE ISLAND UTILITY COMPAI
SO MONTHLY PAYMENTS OF \$7,069.80 BEGINNING 12-10- ADDITIONAL TERMS: REAL ESTATE MORTGAGE DAT MPROVEMENTS LOCATED THEREON FRANKLIN COUNTY,	ED FEBRUARY 22, 2002 AS RECC Florida. ND Security agreement dated IEST in St George Island Utili : Forty-Nine and One-Half Per	RDED IN OFFICIAL RECORDS B D FEBRUARY 22, 2002: WELL 1 TY COMPANY, LTD: 85,000 SH CENT (49 1/2%) PARTNERSHII	OOK 691 PAGE 540 TOGETHER WITH ALL ,2,3,4, ELEVATED TANK, GROUND STORAGE TANK A PARES OF THE OUTSTANDING STOIC OF WATER PINTEREST IN ST GEORGE ISLAND UTILITY COMPAI
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## MANAGEMENT SERVICES, INC & GENE D

KILLEARN COURT
AHASSEE, FL 32308

GULF STATE COMMUNITY BANK 73 AVENUE E P 0 BOX 488 APALACHICOLA, FL 32329-0488

Loan Number 5	00763873	
Date <u>11-10-200</u>	4	
Mat. Date <u>08</u> -	10-2010	
Loan Amount \$	391,503.69	
Renewal Of		
I O II P	FO.3FFO317 (ROARDICPC)	

BORROWER'S NAME AND ADDRESS cludes each borrower above, jointly and severally.

LENDER 5 NAME AND ADDRESS
You" means the lender its successors and assigns.

# DISBURSEMENT AUTHORIZATION

ount given to me directly	\$ 100,000.00	o. <u>INTANGIBLE TAX</u>	\$ 205.84
ount paid on my account (#	) \$ 288,582,35	p	\$
Lender	\$	q	\$\$
ıts paid to others on my behalf:		r	\$
rance Companies	\$	s	\$
ilic Officials	\$	t.	\$
LIAMS, GAUTIER, GWYNN & DELOACH, PA	\$ 800.00	U	\$\$
F STATE COMMUNITY BANK	\$ 100.00	V,	\$\$
F STATE COMMUNITY BANK	\$ 50.00	w	\$
F STATE COMMUNITY BANK	\$ 150.00	x,	\$\$
F STATE COMMUNITY BANK	\$ <u>1,200.00</u>	У	\$\$
RETARY OF STATE	\$ 25.00	z. ·	\$\$
RK OF COURT	\$ 20.00	aa	\$
RK_OF COURT	\$ 10.00	bb	\$
CUMENTARY STAMP TAX	\$ 360.50	cc	\$\$
ents:			
MANAGEMENT SERVICES, INC & GENE D BROWN			
E D. BROWN, PRESIDENT		XGENE D. BROWN, INDIVIDUALLY	
-		Х	

	T		TIN:59-3559317
WATER MANAGEMENT SERVICES, INC & GENE D BROWN	GULF STATE COMMUNITY BAN	IK	Loan Number 500763874
3848 KILLEARN COURT Fallahassee, Fl. 32308	73 AVENUE É P O BOX 488		Date 05-13-2005
MEMINOSE, IE 02000	APALACHICOLA, FL 32329-04	88	Maturity Date <u>11-13-2005</u>
			Loan Amount \$ 202.782.63
BORROWER'S NAME AND ADDRESS "I" includes each borrower above, jointly and severally.	LENDER'S NAM	TE AND ADDRESS its successors and assigns.	Renewal Of LO/LP BDARD/MMM
or value received, I promise to pay to you, or your	<del>' **** - **** - \$</del> -		of TWO HINDRED TWO THOUSAND SEVEN
JNDRED EIGHTY TWO AND 63/100	•	Dollars \$ 202	
I Single Advance: I will receive all of this principal	al sum on	No additional	advances are contemplated under this note.
Multiple Advance: The principal sum shown ab  I will receive the amount			
Conditions: The conditions for future advance			
[7]	<del></del>		
[X] Open End Credit: You and I agree that I all other conditions and expires on	·	· · · · · · · · · · · · · · · · · · ·	ore than one time. This feature is subject to
Closed End Credit: You and I agree that			ect to all other conditions).
TEREST: I agree to pay interest on the outstanding		•	
per year until <u>05-14-2005</u>		·	
Variable Rate: This rate may then change as st ☐ Index Rate: The future rate will be		ne following index rate:	
No Index: The future rate will not be sub  Frequency and Timing: The rate on this			
A change in the interest rate will take		S EVENT DAT DEGINNING 03-14-21	,
(X) Limitations: During the term of this loan,		est rate will not be more that	17.750% or less than
	·		_% each
Effect of Variable Rate: A change in the inter			
☐ The amount of each scheduled payment	will change.	The amount of the final pa	yment will change.
CCRUAL METHOD: Interest will be calculated on	aACTU	AL/360 bas	s.
OST MATURITY RATE: I agree to pay interest on	the unpaid balance of this	note owing after maturity, and	I until paid in full, as stated below:
on the same fixed or variable rate basis i	n effect before maturity (as	indicated above).	
X at a rate equal to THE MAXIMUM LEGAL RA		····	
LATE CHARGE: If a payment is made more that	n <u>10</u> days aft	er it is due, I agree to pay a la	te charge of 5.000% OF THE LATE AMOUNT WITH
A MAX 0F \$100.00  ADDITIONAL CHARGES: In addition to interest.	Lagree to pay the following	og charges which [V] are [	7 are not included in the principal amount
above: SEE DISBURSEMENT AUTHORIZATION	gree to pay the remaining		
AYMENTS: I agree to pay this note as follows:			
TEREST ON THE AMOUNT OF CREDIT OUTSTANDING DUE	AT MATURITY AND PRINCIPAL (	IUE ON 11-13-2005.	
DDITIONAL TERMS: DED SECULDITY ACCREMENT DAT			
		WATER REVENUE FROM WATER M	ANIA CEMENT SEDVICES INC
FEN SEGORITI AGREEMENT DAT	ED THIS DATE: ASSIGNMENT OF	WATER REVENUE FROM WATER M	ANAGEMENT SERVICES, INC.
ODITIONALLY SECURED BY REAL ESTATE MORTGAGE DATE	ED FEBRUARY 22, 2002 AS RECO		
DITIONALLY SECURED BY REAL ESTATE MORTGAGE DATE Provements located thereon Franklin County, Fl	ED FEBRUARY 22, 2002 AS RECO Orida.	ORDED IN OFFICIAL RECORDS BOOK	691 PAGE 540 TOGETHER WITH ALL
IDITIONALLY SECURED BY REAL ESTATE MORTGAGE DATE Provements located Thereon Franklin County, Fli R Security Agreement Dated October 30, 2003 and And Office: Ten Percent (10%) Partnership Interes	ED FEBRUARY 22, 2002 AS RECO Drida. Security agreement dated It in St George Island Utilit	ORDED IN OFFICIAL RECORDS BOOK FEBRUARY 22, 2002: WELL 1,2,3,4 Y COMPANY, LTD: 85,000 SHARES	691 PAGE 540 TOGETHER WITH ALL ELEVATED TANK, GROUND STORAGE TANK AND OF THE OUTSTANDING STOIC OF WATER
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WATER MANAGEMENT SERVICES, INC & GENE D BROWN 3848 KILLEARN COURT TALLAHASSEE, FL 32308

BORROWER'S NAME AND ADDRESS
"I" includes each borrower above, jointly and severally.

GULF STATE COMMUNITY BANK 73 AVENUE E P O BOX 488 APALACHICOLA, FL 32329-0488

LENDER'S NAME AND ABORESS
You" means the lender, ## successes and assigns.

TIN:59:3559317

Loan Number 500763874

Date 05-13-2005

Mat. Date 11-13-2005

Loan Amount \$ 202,782.63

Renewal Of

L0/LP BOARD/MMM

#### DISBURSEMENT AUTHORIZATION

hereby authorize and request the following disbursen	nent from the loan refere	nced above:	
a. Amount given to me directly	\$	o	\$
o. Amount paid on my account (#)	\$	p	\$
. To Lender	\$ <u>2.027.83</u>	q	\$
Amounts paid to others on my behalf:		r	\$
1. Insurance Companies	\$	S	\$ <u></u>
e. Public Officials	\$ <u>45.00</u>	t	\$
. <u>Documentary Stamp Tax</u>	\$ 709.80	U	\$
. WATER MANAGEMENT SERVICES, INC.	\$ 200,000.00	V	\$
)	\$	w	\$
	\$	х	\$
	\$	у	\$
	\$	Z	\$
	\$	aa	\$
n	\$	bb	\$
·	\$	cc	\$
Comments:			
VATER MANAGEMENT SERVICES, INC & GENE D BROWN			
GENE D. BROWN, PRESIDENT		X GENE D. BROWN, INDIVIDUALLY	
		X	······································
·		Х	

DOCKET NO. 000694-WU RESPONSE TO STAFF DATA REQUEST NO. 4, ITEM 3 Docket No. 000694-WU

Billing Analysis - Response to Staff's Data Request No. 4, Item No. 3 Incorporates Interm Billing Adjustments and Reclassifies 1 Customer from R2 to R1

Test Year Ended: December 31, 2004

Water [X] of Sewer [ ]

Meter Size Test Period R1 - 5/8" Jul -03 to Jun-04

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
V-7	ν-/	(0)	Gallons	(0)	(-)	Consolidated	(0)
Consumpt.	Number	Cumulative		Cumulative	Reversed	Factor	Percentage
Level	of Bills	Bills	(1)x(2)	Gallons	Bills	[(1)x(6)]+(5)	of Total
						<del></del>	
0	3,695	3,695	0	0	16,243	0	0.00%
1	2,302	5,997	2,302	2,302	13,941	16,243	11.09%
2	2,033	8,030	4,066	6,368	11,908	30,184	20.61%
3	1,871	9,901	5,613	11,981	10,037	42,092	28.74%
4	1,558	11,459	6,232	18,213	8,479	52,129	35.59%
5	1,301	12,760	6,505	24,718	7,178	60,608	41.38%
6	980	13,740	5,880	30,598	6,198	67,786	
7	738	14,478	5,166	35,764	5,460	73,984	50.52%
8	676	15,154	5,408	41,172	4,784	79,444	
9	543	15,697	4,887	46,059	4,241	84,228	57.51%
10	434	16,131	4,340	50,399	3,807	88,469	
11	363	16,494	3,993	54,392	3,444	92,276	63.01%
12	328	16,822	3,936	58,328	3,116	95,720	
13	273	17,095	3,549	61,877	2,843	98,836	
14	230	17,325	3,220	65,097	2,613	101,679	69.43%
15	209	17,534	3,135	68,232	2,404	104,292	71.21%
16	201	17,735	3,216	71,448	2,203	106,696	
17	173	17,908	2,941	74,389	2,030	1.08,899	
18	158	18,066	2,844	77,233	1,872	110,929	75.74%
19	133	18,199	2,527	79, <b>7</b> 60	1,739	112,801	77.02%
20	139	18,338	2,780	82,540	1,600	114,540	78.21%
21	119	18,457	2,499	85,039	1,481	116,140	79.30%
22	104	18,561	2,288	87,327	1,377	117,621	80.31%
23	98	18,659	2,254	89,581	1,279	118,998	81.25%
24	88	18,747	2,112	91,693	1,191	120,277	
25	76	18,823	1,900	93,593	1,115	121,468	82.94%
26	62	18,885	1,612	95,205	1,053	122,583	83.70%
27	<b>6</b> 9	18,954	1,863	97,068	984	123,636	84.42%
28	63	19,017	1,764	98,832	921	124,620	85.09%
29	68	19,085	1,972	100,804	853	125,541	85.72%
30	50	19,135	1,500	102,304	803	126,394	86.30%
31	43	19,178	1,333	103,637	760	127,197	86.85%
32	32	19,210	1,024	104,661	728	127,957	
33	30	19,240	990	105,651	<b>69</b> 8	128,685	87.87%
34	36	19,276	1,224	106,875	662	129,383	
35	35	19,311	1,225	108,100	<b>6</b> 27	130,045	
36	34	19,345	1,224	109,324	593	130,672	89.22%
37	30	19,375	1,110	110,434	563	131,265	89.63%

value management services, inc.

Docket No. 000694-WU

Billing Analysis - Response to Staff's Data Request No. 4, Item No. 3
Incorporates Interm Billing Adjustments and Reclassifies 1 Customer from R2 to R1

Test Year Ended: December 31, 2004

Water [X] of Sewer [ ]

Meter Size Test Period R1 - 5/8" Jul -03 to Jun-04

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
, <i>,</i>			Gallons			Consolidated	
Consumpt.	Number	Cumulative			Reversed	Factor	Percentage
Level	of Bills	Bills	(1)x(2)	Gallons	Bills	[(1)x(6)]+(5)	of Total
38	35	19,410	1,330	111,764	528	131,828	90.01%
39	38	19,448	1,482	113,246	490	132,356	. 90.37%
40	28	19,476	1,120	114,366	462	132,846	90.71%
41	21	19,497	861	115,227	441	133,308	91.02%
42	20	19,517	840	116,067	421	133,749	91,32%
43	22	19,539	946	117,013	399	134,170	91.61%
44	21	19,560	924	117,937	378	134,569	91.88%
45	18	19.578	810	118,747	360	134,947	92.14%
46	16	19,594	736	119,483	344	135,307	92.39%
47	17	19,611	799	120,282	327	135,651	92.62%
48	13		624	120,906	314	135,978	92.85%
49	19	19,643	931	121,837	295	136,292	
50	8		400	122,237	<b>2</b> 87	136,587	93,26%
51	11	19,662	561	122,798	276	136,874	93.46%
<b>5</b> 2	11	19,673	572	123,370	265	137,150	93.65%
53	9	19,682	477	123,847	256	137,415	93.83%
54	13		702	•	243	137,671	94.00%
55	10		550		233	137,914	94.17%
56	9		504	125,603	224	138,147	94.33%
57	10		570		214	138,371	94.48%
58	8		464		208	138,585	94.63%
59	11	19,743	649		195	138,791	94.77%
60	5		300	·	190	138,986	94.90%
61	12				178		95.03%
. 62	4				174		95.15%
63	7		441		167	139,528	95.27%
64	4				163	139,695	95.38%
65	7				156		95.49%
66	6				150		95.60%
67	1				149		95.70%
68	3			,	146		95.81%
69	7	-			139		
70	5				134		
71	9	19,813			125		
72	9 5 2	19,818	360	·	120		
73	2	19,820			118		
74	6			•	112		
			375		107		
75 76	5 4			,	107 103		

..... management certiese, me.

Docket No. 000694-WU

Billing Analysis - Response to Staff's Data Request No. 4, Item No. 3 Incorporates Interm Billing Adjustments and Reclassifies 1 Customer from R2 to R1

Test Year Ended: December 31, 2004

Water [X] of Sewer [ ]

Meter Size Test Period R1 - 5/8" Jul -03 to Jun-04

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
			Gallons			Consolidated	
Consumpt. <u>Level</u>	Number of Bills	Cumulative Bills	Consumed (1)x(2)	Cumulative Gallons	Reversed Bills	Factor [(1)x(6)]+(5)	Percentage of Total
<b>7</b> 7	7	19,842	539	134,025	96	141,417	96.56%
78	1	19,843	78	134,103	95	141,513	96.62%
79	10	19,853	790	134,893	85	141,608	96.69%
80	7	19,860	560	135,453	78	141,693	96.75%
81	1	19,861	81	135,534	<b>7</b> 7	141,771	96.80%
82	6	19,867	492	136,026	71	141,848	96.85%
83	3	19,870	249	136,275	68	141,919	96.90%
84	1	19,871	84	136,359	67	141,987	96.95%
85	2	19,873	170	136,529	65	142,054	96.99%
86	2	19,875	172	136,701	63	142,119	97.04%
87	2	19,877	174	136,875	61	142,182	97.08%
89	2	19,879	178	137,053	59	142,304	97.17%
90	1	19,880	90	137,143	58	142,363	97.21%
91	1	19,881	91	137,234	57	142,421	97.24%
93	1	19,882	93	137,327	56	142,535	97.32%
96	0	19,882	0	137,327	56	142,703	97.44%
97	1	19,883	97	137,424	<b>5</b> 5	142,759	97.48%
98	1	19,884	98	137,522	54	142,814	97.51%
99	3	19,887	297	137,819	51	142,868	
100	3	19,890	300	138,119	48	142,919	97.58%
102	1	19,891	102	138,221	47	143,015	97.65%
104	1	19,892	104	138,325	46	143,109	97.71%
105	2	19,894	210	138,535	44	143,155	97.75%
106	1	19,895	106	138,641	43	143,199	97.78%
107	2	19,897	214	138,855	41	143,242	97.81%
110	0	19,897	0	138,855	41	143,365	97.89%
111	0	19,897	0	138,855	41	143,406	97.92%
112	1	19,898	112	138,967	40	143,447	
113	1	19,899	113	139,080	39	143,487	97.97%
114	2	19,901	228	139,308	37	143,526	98.00%
115	1	19,902	115	139,423	36	145,378	99.26%
116	0	19,902	0	139,423	36	143,599	98.05%
117	1	19,903	117	139,540	35	143,635	98.07%
119	2	19,905	238	139,778	33	143,705	98.12%
120	2	19,907	240	140,018	31	143,738	98.14%
121	2	19,909	242	140,260	29	143,769	98.17%
123	1	19,910	123	140,383	28	143,827	98.20%
128	0	19,910	0	140,383	28	143,967	98.30%
130	2	19,912	260	140,643	26	144,023	98.34%

water management pervices, inc.

Docket No. 000694-WU

Billing Analysis - Response to Staff's Data Request No. 4, Item No. 3

19,938

Incorporates Interm Billing Adjustments and Reclassifies 1 Customer from R2 to R1

Test Year Ended: December 31, 2004

Water [X] of Sewer [ ]

578

Meter Size Test Period R1 - 5/8" Jul -03 to Jun-04

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	Marria	0	Gallons	Commission	Davesad	Consolidated	Borospéano
Consumpt.	Number of Bills	Cumulative Bills	Consumed (1)x(2)	Cumulative Gallons	Reversed Bills	Factor [(1)x(6)]+(5)	Percentage of Total
Level							
134	1	19,913	134	140,777	25	144,127	98.41%
136	1	19,914	136	140,913	24	144,177	98.44%
139	1	19,915	139	141,052	23	144,249	98.49%
140	1	19,916	140	141,192	22	144,272	98.51%
142	. 1	19,917	142	141,334	21	144,316	98.54%
144	1	,	144	,	20	144,358	98.57%
146	1	19,919	146	141,624	19	144,398	98.59%
155	1	,	155		18	144,569	98.71%
156	0	· ·	0	141,779	18	144,587	
160	0	19,920	0		18	144,659	98,77%
162	0	,	0	141,779	18	144,695	
165	1	19,921	165	141,944	17	144,749	98.83%
169	1	19,922	169	142,113	16	144,817	98.88%
176	1	19,923	176	142,289	15	144,929	98.96%
177	2	19,925	354	142,643	13	144,944	98.97%
178	1		178	142,821	12	144,957	98.98%
181	2	19,928	362	143,183	10	144,993	99.00%
187	2 2	19,930	374	143,557	8	145,053	99.04%
220	1		220	143,777	7	145,317	99.22%
237	0	·	0	143,777	7	145,436	99.30%
252	2		504		5	146,541	99.38%
259	1		259		4	145,576	99.40%
322	0		0		. 4	•	
410	1		410		3		
431	1	•			2	146,243	
497	1		497		_ 1		
556	Ö	•			1	146,434	

146,456

578

146,456

100.00%

\*\*\*\*\* manayement Cervices, mo.

Docket No. 000694-WU

Billing Analysis - Response to Staff's Data Request No. 4, Item No. 3

Restated to Remove 5 Customers Reclassified to GS and 1 Customer to R1

Test Year Ended: December 31, 2004

Water [X] of Sewer [ ]

Meter Size

R2 - 1"

Test Period

Jul -03 to Jun-04

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
			Gallons	` '	` ,	Consolidated	. ,
Consumpt.	Number	Cumulative		Cumulative	Reversed	Factor	Percentage
Level	of Bills	Bills	(1)x(2)	Gallons	Bills	[(1)x(6)]+(5)	of Total
0	42	42	0	0	274	0	0.00%
1	28	70	28	28	2/4	274	
2	19	89	38	66	240 227	520	6.75% 12.80%
3	11	100	33	99	216	747	18.39%
4	17	117	68	167	199	963	23.71%
5	15	132	75	242	184	1,162	28.61%
6	13	145	78	320	171	1,102	33.14%
7	13	158	91	411	158	1,517	37.35%
8	11	169	88	499	147	1,517 1,675	41.24%
9	14	183	126	625	133	1,873	41.24%
10	11	194	110	7 <b>3</b> 5	122	1,822	48.13%
11	10	204	110	845	112	2,077	51.13%
12	10	214	120	965	102	2,189	
13	14	228	182	1,147	88	2,109	53.89%
14	2	230	28	1,147	86	2,379	56.40% 58.57%
15	5	235	75	1,175	81	2,379 2,465	60.68%
16	14	249	73 224	1,230	67	2, <del>4</del> 65 2,546	62.68%
17	5	254	85	1,559	62	2,540 2,613	64.33%
18	6	260	108	1,667	56	2,675	65.85%
19	4	264	76	1,743	52	2,073	67.23%
20	5	269	100	1,843	47	2,783	68.51%
21	2	271	42	1,885	45	2,830	69.67%
22	2	273	44	1,929	43	2,830	70.78%
23	4	277	92	2,021	39	2,918	71.84%
24	1	278	24	2,045	38	2,957	72.80%
26	3	281	78	2,123	35	3,033	74.67%
27	1	282	27	2,150	34	3,053	75.53%
28	2	284	56	2,100	32	3,102	76.37%
29	1	285	29	2,235	31		
30	2	287	60	2,295	29	3,134 3,165	77.15%
32	1	288	32	2,293	28		77.92%
35	2	290	70	2,327 2,397	26	3,223	79.35%
36	2	<b>2</b> 92	70	2,469	24	3,307 3,333	81.41%
39	1	293	39	2,508	23	3,333	82.05% 83.83%
	·		00	2,000	20	3,403	03.03%

Docket No. 000694-WU

Billing Analysis - Response to Staff's Data Request No. 4, Item No. 3

Restated to Remove 5 Customers Reclassified to GS and 1 Customer to R1

Test Year Ended: December 31, 2004

Water [X] of Sewer [ ]

Meter Size Test Period R2 - 1" Jul -03 to Jun-04

(1)	(2)	(3)	(4) Gallons	(5)	(6)	(7) Consolidated	(8)
Consumpt.	Number	Cumulative	Consumed	Cumulative	Reversed	Factor	Percentage
<u>Level</u>	of Bills	Bills	(1)x(2)	Gallons	Bills	[(1)x(6)]+(5)	of Total
40	1	294	40	2,548	22	3,428	84.39%
44	1	295	44	2,592	21	3,516	86.56%
45	1	296	45	2,637	20	3,537	87,08%
46	2	298	92	2,729	18	3,557	87.57%
47	1	299	47	2,776	17	3,575	88.01%
48	2	301	96	2,872	15	3,592	88.43%
52	1	302	52	2,924	14	3,652	89.91%
63	1	303	63	2,987	13	3,806	93.70%
65	1	304	65	3,052	12	3,832	94.34%
67	1	305	67	3,119	11	3,856	94.93%
69	1	306	69	3,188	10	3,878	95.47%
70	1	307	70	3,258	9	3,888	95.72%
71	3	310	213	3,471	6	3,897	95.94%
80	1	311	80	3,551	5	3,951	97.27%
87	1	312	87	3,638	4	3,986	98.13%
88	3	315	264	3,902	1	3,990	98.23%
160	1	316	160	4,062	0	4,062	100.00%