

VCI Company
3875 Steilacoom Boulevard S.W. #A
Lakewood, Washington 98499
(253) 830-0056
Fax: (253) 475-6328
Sender's E-mail: seant@vcicompany.com

050865-TX

Via Overnight Delivery

November 11, 2005

Re: VCI Company's (Vilaire Communications, Inc) Application for Authority to Provide Competitive Local Exchange Service in the State of Florida (CLEC)

To Whom It May Concern:

Enclosed for filing please find an original and three copies of Vilaire Communications Inc.'s (VCI) application for authority to provide local exchange service. Also enclosed is VCI's check in the amount of \$250.00, made payable to the Florida Public Service Commission, in payment of the filing fee.

Please note that the financial information provided as Exhibit D to the application is enclosed in an envelope labeled "VCI Company Confidential Financial Information". VCI requests confidential treatment of this financial information. VCI understands that staff will treat VCI's financial information as confidential without the filing of a formal motion for confidential treatment, and that the information will be sent back to VCI when a determination has been made on the application.

Please acknowledge receipt of this filing by date stamping and returning the additional copy of this transmittal in the self-address, postage paid envelope provided for this purpose.

Questions regarding this filing may be directed to me at the telephone and facsimile numbers above or via electronic mail at seant@vcicompany.com.

Sincerely,

VCI Company


Sean Taschner
Regulatory Assistant

DOCUMENT NUMBER-DATE

10920 NOV 14 08

FPSC-COMMISSION CLERK

APPLICATION

1. This is an application for (check one):

() **Original certificate** (new company).

() **Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.

() **Approval of assignment of existing certificate:** Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.

() **Approval of transfer of control:** Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. **Name of company:**

VCI Company (Vilaire Communications, Inc.)

3. **Name under which the applicant will do business (fictitious name, etc.):**

The applicant does not use a fictitious name.

4. **Official mailing address (including street name & number, post office box, city, state, zip code):**

3875 Steilacoom Blvd. S.W. #A

Lakewood, Washington 98499

Toll free telephone no.: (800) 923-8375

Facsimile no.: (253) 475-6328

Website: www.vilaire.com

5. **Florida address (including street name & number, post office box, city, state, zip code):**

The applicant does not maintain an office, or have employees, in the State of Florida.

6. **Structure of organization:**

- | | |
|---|--|
| <input type="checkbox"/> Individual | <input type="checkbox"/> Corporation |
| <input checked="" type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership |
| <input type="checkbox"/> General Partnership | <input type="checkbox"/> Limited Partnership |
| <input type="checkbox"/> Other | |

7. **If individual, provide:**

Name: The applicant is a corporation.

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ Fax No.: _____

Internet E-Mail Address: _____

Internet Website Address: _____

8. **If incorporated in Florida, provide proof of authority to operate in Florida:**

- (a) **The Florida Secretary of State corporate registration number:**

The applicant is not incorporated in the State of Florida.

9. **If foreign corporation, provide proof of authority to operate in Florida:**

(a) The Florida Secretary of State corporate registration number:

F05000006214

10. **If using fictitious name-d/b/a, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:**

(a) The Florida Secretary of State fictitious name registration number:

The applicant does not use a fictitious name.

11. **If a limited liability partnership, provide proof of registration to operate in Florida:**

(a) The Florida Secretary of State registration number:

The applicant is a corporation.

12. **If a partnership, provide name, title and address of all partners and a copy of the partnership agreement.**

Name: The applicant is a corporation.

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ Fax No.: _____

Internet E-Mail Address: _____

Internet Website Address: _____

13. **If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.**

(a) The Florida registration number: The applicant is a corporation.

14. **Provide F.E.I. Number (if applicable): 56-2416420**

15. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Provide explanation.

No officer or director or shareholder of the applicant has been adjudged bankrupt

or mentally incompetent or has been found guilty of any felony or crime.

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

No officer or director or shareholder of the applicant is an officer, director, partner, or stockholder in any other Florida certificated telephone company.

16. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name: Sean Taschner
Title: Regulatory Assistant
Address: 3875 Steilacoom Blvd., #A
City/State/Zip: Lakewood, WA 98499
Telephone No.: (253) 830-0056 ext. 156 Fax No.: (253) 475-6328
Internet E-Mail Address: seant@vcicompany.com
Internet Website Address: www.vilaire.com

(b) Official point of contact for the ongoing operations of the company:

Name: Stan Efferding
Title: Secretary / Treasurer
Address: 3875 Steilacoom Blvd. S.W. #A
City/State/Zip: Lakewood, Washington 98499
Telephone No.: (206) 419-5948 Fax No.: (253) 475-6328

Internet E-Mail Address: vilaire@comcast.net
Internet Website Address: www.vilaire.com

(c) Complaints/Inquiries from customers:

Name: Stan Efferding
Title: Secretary / Treasurer
Address: 3875 Steilacoom Blvd. S.W. #A
City/State/Zip: Lakewood, Washington 98499
Telephone No.: (206) 419-5948 Fax No.: (253) 475-6328

Internet E-Mail Address: vilaire@comcast.net
Internet Website Address: www.vilaire.com

17. List the states in which the applicant:

(a) has operated as an alternative local exchange company.

The applicant has operated as an alternative local exchange company in Washington, Oregon, Minnesota, Montana, North Dakota, South Dakota, Iowa, and Wyoming.

(b) has applications pending to be certificated as an alternative local exchange company.

The applicant has applications pending to be certified as an alternative local exchange carrier in Arizona and Michigan.

(c) is certificated to operate as an alternative local exchange company.

See Exhibit A.

(d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

The applicant has never been denied the authority to operate as an alternative local exchange carrier.

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

See Exhibit B.

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

The applicant has never been involved in civil court proceedings with an interexchange carrier, local exchange company, or any other telecommunications entity.

18. Submit the following:

A. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

See Exhibit C.

B. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

The applicant will rely on the technical abilities of its underlying carrier, BellSouth, which owns, operates, and manages the telecommunications network.

C. Financial capability

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet:
2. income statement: and
3. statement of retained earnings.

See Exhibit D

NOTE: *This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*

Further, the following (which includes supporting documentation) should be provided:

1. written explanation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. written explanation that the applicant has sufficient financial capability to maintain the requested service.
3. written explanation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

See Exhibit D.

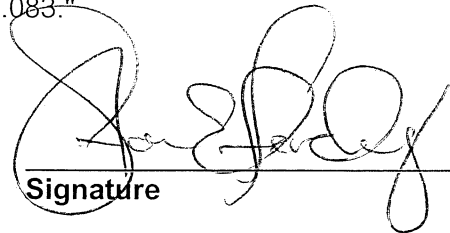
AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:

Stan Efferding
Print Name


Signature

Secretary/Treasurer
Title

November 11, 2005
Date

(206) 419-5948
Telephone No.

(253) 475-6328
Fax No.

Address: VCI Company (Vilaire Communications, Inc.)
3875 Steilacoom Blvd. S.W. #A
Lakewood, WA 98499

APPLICANT ACKNOWLEDGMENT STATEMENT

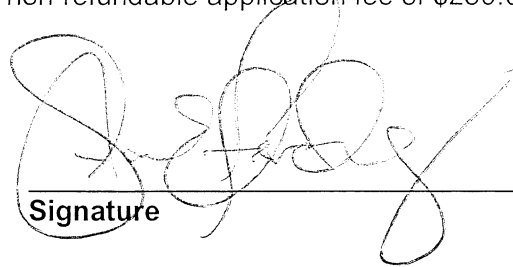
- REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY OFFICIAL:

Stan Efferding
Print Name

Secretary/Treasurer
Title

(206) 419-5948
Telephone No.



Signature

November 11, 2005
Date

(253) 475-6328
Fax No.

Address: VCI Company (Vilaire Communications, Inc.)
3875 Steilacoom Blvd. S.W. #A
Lakewood, WA 98499

EXHIBIT A

**THE STATES IN WHICH THE APPLICANT IS CERTIFIED AS AN
ALTERNATIVE LOCAL EXCHANGE COMPANY
(ATTACHED)**

WASHINGTON
OREGON
WYOMING
MONTANA
IDAHO
COLORADO
CALIFORNIA
NORTH DAKOTA
MINNESOTA
SOUTH DAKOTA
NEW MEXICO
IOWA
UTAH
TEXAS
NEBRASKA
NEVADA
WISCONSIN
MICHIGAN

EXHIBIT B

**PENALTIES IMPOSED ON THE APPLICANT FOR VIOLATIONS OF
TELECOMMUNICATIONS STATUTES
AND THE CIRCUMSTANCES INVOLVED.
(ATTACHED)**

The applicant has had one regulatory penalty imposed for violation of a telecommunications statute. In July 2005, the Iowa Utilities Board, on the recommendation of the Office of Consumer Advocate, began proceedings against the company because of one consumer slamming complaint, Docket No. FCU-05-39. The Iowa complaint was the result of an employee's mistake utilizing the company's third-party verification system. That employee is no longer with the company. Rather than undergo the expense of hiring local counsel and appearing at a hearing, the company entered into a settlement agreement with the Office of Consumer Advocate and paid a civil penalty of \$500.00. The Board's order approving settlement may be viewed on the Iowa Utilities Board web site <http://www.state.ia.us/government/com/util/orders.html>.

EXHIBIT C

**RESUMES OF STANLEY JOHNSON AND STAN EFFERDING
(ATTACHED)**

Stan Efferding
7304 Zircon Dr. SW
Lakewood, WA 98498
206-419-5948
Fax 253-475-6328

Professional Resume

12/2002 - Current: VCI Company (Vilaire Communications Inc.)

Residential phone service, licensed in 18 states.

2/2004 – Current: Heather Meadows Apartments/Owner

Multifamily Investment

9/2002 - 10/2003: Vilaire Apartments/Owner

Multifamily investment

8/2000 - 12/2002: Vice President, Tel West Communications

25,000 business and residential customers serviced in 20 state region.

1998 – 2000: Simpson Property Group Limited Partnership/SIMCOM (Simpson Communications), Regional Manager

1206 unit portfolio. Facilities based telephone and cable operations throughout.

1991 – 1998: Mulqueeney Company, Property Manager

1996-1998: Property Manager, Chase Properties, 536 units. Facilities based telephone and cable operations managed in partnership with telephones plus/cable plus.

1995: Project Manager, \$13.5M, 200 unit Chase Gardens apartment development.

1991-1995 – Property Manager, Chase Village, 336 units

1985 – 1990: University of Oregon Bachelor of Science

Stanley Johnson
7304 Zircon Dr. SW
Lakewood, WA 98498
(253) 973-2476 Cell
StanJ@vilaire.com

Profile:

Talented negotiator and team leader with contributions in problem solving, decision making and implementing new systems. Experienced in business analysis, budgeting and P&L responsibility. Recognized as a hands-on, proactive troubleshooter who can rapidly identify business problems and provide solutions. A creative individual, very observant of details and their possible consequence/application.

Position & Employers:

2002 - President, VCI Company (Vilaire Communications Inc.)
2001 - 2002 Financial Business Specialist, Bayer Health Care
1999 - 2001 Coordinator, International Business Machine (IBM)
1997 – 1999 Regional Finance Manager, AmeriCorp
1995 – 1997 Financial Analyst, Wells Fargo Bank

Education:

MBA, Eastern Michigan University, MI (1998)
Graduated Cum laude

B.S., Norfolk State University, VA (1995)
Emphasis in Finance
G. P.A in Major: 3.52

Experience:

President, VCI Company (Vilaire Communications Inc.)

- Residential phone service, licensed in 18 states

Bayer HealthCare, Financial Business Specialist

- Design, implement and managed a \$2.1 Billion Sales budget process made up of 20 different currencies.
- Performed detail product profitable analysis, which leads to a 7% increase in company's overall performance.
- Performed competitive benchmarks Analysis that leads to a 27% increase in market Share.

- Prepared and presented Monthly, Quarterly and yearly finance performance measurements to senior level management.

IBM, Coordinator

- Designed, Implemented and managed a forecast process that helped senior level management increase profitable 250 Million.
- Developed and managed a pricing and marketing strategy the increased product market share by 50% in 6 months.
- Prepared and presented Monthly Performance measurement to Senior Level management.
- Performed detail analysis on companies for future business acquisitions.
- Strategize with senior level management in regards to current and future sale growth.

Wells Fargo Bank, Financial Analysts

- Performed financial statement analysis on small companies for future investment opportunity.
- Prepared Quarterly performance Measurement for middle level management.
- Prepared/Analyzed Income – Related statements, balance sheet and earnings schedules for 100 million corporation and subsidiaries.

Career Achievements:

- Cited for “exemplary” performance in 1996 Performance review
- Analyzed capital markets issues including interest rate risk, divestitures and other restructurings.
- Oversaw all marketing and customer service activities: led region to 12% increase in profitability over previous year.
- 25% revenue and 15% market share increase in 2 years

EXHIBIT D

THE APPLICANT'S VERIFIED UNAUDITED FINANCIAL STATEMENTS AND EXPLANATION OF SUFFICIENT FINANCIAL CAPABILITY (ATTACHED – THE APPLICANT CLAIMS CONFIDENTIALITY)

Applicant does not prepare audited financial statements. Applicant's financial standing is impeccable, as demonstrated by the company's 2004 financial statements, its most recent, unaudited income statement, and its balance sheet. Applicant is a "sub-S corporation" and thus does not have retained earnings.

Applicant's unaudited financial statements are proprietary information for which Applicant is claiming confidentiality. Thus, these documents are filed under seal labeled "VCI Company Confidential Financial Information". Should anyone seek to review these documents, other than a member of the Florida Public Service Commission, the Applicant respectfully requests notice and an opportunity to protect such documents from public disclosure.