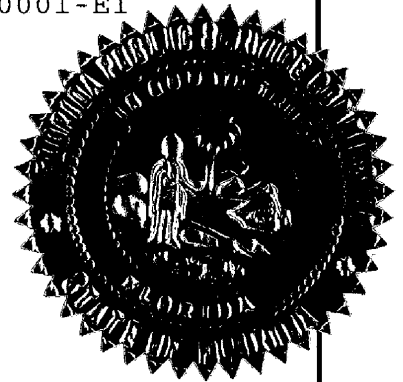


1 BEFORE THE
2 FLORIDA PUBLIC SERVICE COMMISSION

3 DOCKET NO. 050001-EI

4 In the Matter of
5 FUEL AND PURCHASED POWER
6 COST RECOVERY CLAUSE WITH
7 GENERATING PERFORMANCE INCENTIVE
8 FACTOR.



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10 A CONVENIENCE COPY ONLY AND ARE NOT
11 THE OFFICIAL TRANSCRIPT OF THE HEARING,
12 THE .PDF VERSION INCLUDES PREFILED TESTIMONY.

13 VOLUME 2

14 Pages 204 through 352

15 PROCEEDINGS: HEARING

16 BEFORE: CHAIRMAN BRAULIO L. BAEZ
17 COMMISSIONER J. TERRY DEASON
18 COMMISSIONER RUDOLPH "RUDY" BRADLEY
19 COMMISSIONER LISA POLAK EDGAR
20 COMMISSIONER ISILIO ARRIAGA

21 DATE: Monday, November 7, 2005

22 TIME: Commenced at 1:00 p.m.

23 PLACE: Betty Easley Conference Center
24 Room 148
25 4075 Esplanade Way
 Tallahassee, Florida

REPORTED BY: LINDA BOLES, RPR, CRR
 Official FPSC Reporter
 (850) 413-6734

APPEARANCES: (As heretofore noted.)

1 I N D E X

2 WITNESSES

3 NAME: PAGE NO.

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6 Prefiled Direct Dated 8-9-05 Inserted 218

7 Prefiled Direct Dated 9-9-05 Inserted 228

8 BENJAMIN F. SMITH

9 Prefiled Direct Dated 9-9-05 Inserted 244

10 JOANN T. WEHLE

11 Prefiled Direct Dated 4-1-05 Inserted 257

12 Prefiled Direct Dated 9-9-05 Inserted 266

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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

PREPARED DIRECT TESTIMONY

OF

CARLOS ALDAZABAL

Q. Please state your name, address, occupation and employer.

A. My name is Carlos Aldazabal. My business address is 702 North Franklin Street, Tampa, Florida 33602. I am employed by Tampa Electric Company ("Tampa Electric" or "company") in the position of Manager, Regulatory Affairs in the Regulatory Affairs Department.

Q. Please provide a brief outline of your educational background and business experience.

A. I received a Bachelor of Science Degree in Accounting in 1991, and received a Masters of Accountancy from the University of South Florida in Tampa in 1995. I am a CPA in the State of Florida and have accumulated 10 years of electric utility experience working in the areas of fuel and interchange accounting, surveillance reporting, and budgeting and analysis. In April 1999, I joined Tampa Electric as Supervisor, Regulatory

1 Accounting. In January 2004, I was promoted to Manager,
2 Regulatory Affairs. My present responsibilities include
3 managing cost recovery for fuel and purchased power,
4 interchange sales, and capacity payments.

5
6 **Q.** What is the purpose of your testimony?

7
8 **A.** The purpose of my testimony is to present, for the
9 Commission's review and approval, the final true-up
10 amounts for the period from January 2004 through
11 December 2004 for both the Fuel and Purchased Power Cost
12 Recovery Clause ("fuel clause") and the Capacity Cost
13 Recovery Clause ("capacity clause"). I also present the
14 wholesale incentive benchmark for January 2005 through
15 December 2005 as well as the actual incremental
16 operation and maintenance ("O&M") security alert and
17 hedging expenses for the period January 2004 through
18 December 2004.

19
20 **Q.** What is the source of the data which you will present by
21 way of testimony or exhibit in this process?

22
23 **A.** Unless otherwise indicated, the actual data is taken
24 from the books and records of Tampa Electric. The books
25 and records are kept in the regular course of business

1 in accordance with generally accepted accounting
2 principles and practices and provisions of the Uniform
3 System of Accounts as prescribed by this Commission.

4
5 Q. Have you prepared an exhibit in this proceeding?

6
7 A. Yes. I have prepared Exhibit No. ____ (CA-1), entitled
8 "Fuel and Purchased Power Cost Recovery and Capacity
9 Cost Recovery" that contains four documents as described
10 in my testimony.

11
12 **CAPACITY COST RECOVERY CLAUSE**

13 Q. What is the final true-up amount for the Capacity Cost
14 Recovery Clause for the period January 2004 through
15 December 2004?

16
17 A. The final true-up amount for the capacity clause for the
18 period January 2004 through December 2004 is an over-
19 recovery of \$542,557.

20
21 Q. Please describe Document No. 1 of your exhibit.

22
23 A. Document No. 1, page 1 of 4, entitled "Tampa Electric
24 Company Capacity Cost Recovery Clause Calculation of
25 Final True-up Variances for the Period January 2004

1 Through December 2004", shows the calculation of the
2 final over-recovery of \$542,557. The actual capacity
3 cost under-recovery, including interest was \$7,126,422
4 for the period January 2004 through December 2004 as
5 identified in Document No. 1, pages 1 and 2 of 4. This
6 amount, less the actual/estimated under-recovery
7 approved in FPSC Order No. PSC-04-1276-FOF-EI issued
8 December 23, 2004 in Docket No. 040001-EI of \$7,668,979,
9 results in a final over-recovery for the period of
10 \$542,557 as identified in Document No. 1, page 4 of 4.
11 This over-recovery amount will be applied in the
12 calculation of the capacity cost recovery factors for
13 the period January 2006 through December 2006.

14
15 **Q.** What is the estimated effect of this \$542,557 over-
16 recovery in the January 2004 through December 2004
17 period on residential bills during the January 2006
18 through December 2006 period?

19
20 **A.** The \$542,557 over-recovery will cause a 1,000 kWh
21 residential bill to be approximately \$0.03 lower.

22
23 **Incremental Security Alert Expenses**

24 **Q.** What were Tampa Electric's actual 2004 incremental O&M
25 costs for security alert expenses as a result of the

1 events of September 11, 2001?
2

3 **A.** As shown in Document No. 1, Page 2 of 4, line 4, Tampa
4 Electric incurred \$589,444 for incremental O&M security
5 expenses for measures taken by the company to protect its
6 generating facilities for the period January 2004 through
7 December 2004.

8
9 **Q.** How did the actual incremental O&M security costs compare
10 to the costs included in the 2004 Actual/Estimated
11 capacity filing?
12

13 **A.** Actual incremental O&M security costs were \$56,571
14 higher than projected. To calculate incremental costs,
15 Tampa Electric compared its actual total security O&M
16 expenses to pre-9/11 annual security spending known as
17 the baseline. All incremental O&M security costs were
18 separately identified and any savings gained through the
19 implementation of any security related projects were
20 credited pursuant to the method described in Order No.
21 PSC-03-1461-FOF-EI, issued December 22, 2003.
22

23 **FUEL AND PURCHASED POWER COST RECOVERY CLAUSE**

24 **Q.** What is the final true-up amount for the Fuel and
25 Purchased Power Cost Recovery Clause for the period

1 January 2004 through December 2004?
2

3 **A.** The final fuel clause true-up for the period January
4 2004 through December 2004 is an over-recovery of
5 \$5,106,655. The actual fuel cost under-recovery,
6 including interest, was \$25,877,670 for the period
7 January 2004 through December 2004. This \$25,877,670
8 amount, less the actual/estimated under-recovery amount
9 of \$30,984,325 approved in Order No. PSC-04-1276-FOF-EI,
10 issued December 23, 2004 in Docket No. 040001-EI results
11 in a net over-recovery amount for the period of
12 \$5,106,655.

13
14 A significant driver for the over-recovery was the
15 result of Order No. PSC-04-0999-FOF-EI whereby the
16 Commission disallowed a portion of the waterborne coal
17 transportation costs incurred by Tampa Electric under
18 the current contract with TECO Transport. The actual
19 2004 waterborne transportation disallowance, calculated
20 as prescribed in the aforementioned order is
21 \$13,426,496. While Tampa Electric maintains that the
22 disallowance is not appropriate and has asked the
23 Commission to reconsider its decision, the disallowance
24 was booked, pursuant to generally accepted accounting
25 principles, because the Commission's decision resulted

1 in a probable expense for Tampa Electric and could be
2 quantified. The \$13,426,496 disallowance is included in
3 the actual fuel cost under-recovery of \$25,877,670 and
4 reflected in the final cost over-recovery of \$5,106,655
5 for the period January 2004 through December 2004.

6
7 **Q.** What is the estimated effect of the \$5,106,655 over-
8 recovery from the January 2004 through December 2004
9 period on residential bills during the January 2006
10 through December 2006 period?

11
12 **A.** The \$5,106,655 over-recovery will cause a 1,000 kWh
13 residential bill to be approximately \$0.27 lower.

14
15 **Q.** Please describe Document No. 2 of your exhibit.

16
17 **A.** Document No. 2 is entitled "Tampa Electric Company Final
18 Fuel Over/(Under) Recovery for the Period January 2004
19 Through December 2004". It shows the calculation of the
20 final fuel over-recovery of \$5,106,655.

21
22 Line 1 shows the total company fuel costs of
23 \$724,873,409 for the period January 2004 through
24 December 2004. The jurisdictional amount of total fuel
25 costs, which includes the waterborne coal transportation

1 disallowance, is \$693,053,508, as shown on line 2. This
2 amount is compared to the jurisdictional fuel revenues
3 applicable to the period on line 3 to obtain the actual
4 under-recovered fuel costs for the period, shown on line
5 4. The resulting \$64,420,223 under-recovered fuel costs
6 for the period, combined with the interest, true-up
7 collected and the prior period true-up shown on lines 5,
8 6 and 7, respectively, constitute the actual under-
9 recovery of \$25,877,670 shown on line 8. The
10 \$25,877,670 actual under-recovery less the
11 actual/estimated under-recovery of \$30,984,325 shown on
12 line 9, results in a final over-recovery amount for the
13 period January 2004 through December 2004 of \$5,106,655
14 as shown on line 10.

15
16 **Q.** Please describe Document No. 3 of your exhibit.

17
18 **A.** Document No. 3 entitled "Tampa Electric Company
19 Calculation of True-up Amount Actual vs. Original
20 Estimates for the Period January 2004 Through December
21 2004", shows the calculation of the actual under-
22 recovery as compared to the estimate for the same
23 period.

24
25 **Q.** What was the total fuel and net power transaction cost

1 variance for the period January 2004 through December
2 2004?

3

4 **A.** As shown on line A7 of Document No. 3, the fuel and net
5 power transaction cost variance is \$55,139,529 or 8.2
6 percent more than originally estimated.

7

8 **Q.** What was the variance in jurisdictional fuel revenues
9 for the period January 2004 through December 2004?

10

11 **A.** As shown on line C3 of Document No. 3, the company
12 collected \$17,951,022 or 2.8 percent less jurisdictional
13 fuel revenues than originally estimated.

14

15 **Q.** Please describe Document No. 4 of your exhibit.

16

17 **A.** Document No. 4 contains Commission Schedules A1 through
18 A9 for the months of January 2004 through December 2004.
19 Also included is a twelve-month summary detailing the
20 transactions for each of Commission Schedules A6, A7,
21 A8, and A9 for the period January 2004 through December
22 2004.

23

24 **Wholesale Incentive Benchmark**

25 **Q.** What is Tampa Electric's wholesale incentive benchmark

1 for 2005, as derived in accordance with Order No. PSC-
2 01-2371-FOF-EI, Docket No. 010283-EI?

3
4 **A.** The company's 2005 benchmark is \$1,024,322, which is the
5 three-year average of \$838,302, \$1,184,728 and
6 \$1,049,937 actual gains on non-separated wholesale
7 sales, excluding emergency sales, for 2002, 2003 and
8 2004, respectively.

9
10 **Hedging Transaction and Incremental O&M Costs**

11 **Q.** Did Tampa Electric prudently incur incremental O&M
12 expenses for initiating and/or maintaining its non-
13 speculative financial hedging program in 2004?

14
15 **A.** Yes. Tampa Electric prudently incurred \$210,045 for
16 incremental O&M hedging expenses. An itemization of the
17 incremental O&M expenses by category will be provided as
18 an exhibit to the April 1, 2005 direct testimony of Tampa
19 Electric witness J. T. Wehle.

20
21 **Q.** Does this conclude your testimony?

22
23 **A.** Yes.

24
25

1 BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

2 PREPARED DIRECT TESTIMONY

3 OF

4 CARLOS ALDAZABAL

5
6 Q. Please state your name, address, occupation and employer.

7
8 A. My name is Carlos Aldazabal. My business address is 702
9 North Franklin Street, Tampa, Florida 33602. I am
10 employed by Tampa Electric Company ("Tampa Electric" or
11 "company") in the position of Manager, Regulatory
12 Affairs in the Regulatory Affairs Department.

13
14 Q. Please provide a brief outline of your educational
15 background and business experience.

16
17 A. I received a Bachelor of Science Degree in Accounting in
18 1991, and received a Masters of Accountancy from the
19 University of South Florida in Tampa in 1995. I am a
20 CPA in the State of Florida and have accumulated 10
21 years of electric utility experience working in the
22 areas of fuel and interchange accounting, surveillance
23 reporting, and budgeting and analysis. In April 1999, I
24 joined Tampa Electric as Supervisor, Regulatory
25 Accounting. In January 2004, I was promoted to Manager,

1 Regulatory Affairs. My present responsibilities include
2 managing cost recovery for fuel and purchased power,
3 interchange sales, and capacity payments.

4
5 Q. What is the purpose of your testimony?

6
7 A. The purpose of my testimony is to present, for Commission
8 review and approval, the calculation of the January 2005
9 through December 2005 fuel and purchased power and
10 capacity true-up amounts to be recovered in the January
11 2006 through December 2006 projection period. My testimony
12 addresses the recovery of fuel and purchased power costs,
13 incremental hedging operations and maintenance ("O&M")
14 costs, capacity costs and incremental O&M security costs
15 for the year 2005, based on six months of actual data and
16 six months of estimated data. This information will be
17 used to determine fuel and purchased power costs and
18 capacity cost recovery factors for the year 2006.

19
20 Q. Have you prepared any exhibits to support your testimony?

21
22 A. Yes. I have prepared Exhibit No. ____ (CA-2), which
23 contains two documents. Document No. 1 is comprised of
24 Schedules E1-B, E-2, E-3, E-5, E-6, E-7, E-8, and E-9,
25 which provide the actual/estimated fuel and purchased

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1 power cost recovery true-up amount for the period January
2 2005 through December 2005. Document No. 2 provides the
3 actual/estimated capacity cost recovery true-up amount
4 for the period of January 2005 through December 2005.
5 These documents are furnished as support for the
6 projected true-up amount for this period.
7

8 **Fuel and Purchased Power Cost Recovery Factors**

9 Q. What has Tampa Electric calculated as the estimated net
10 true-up amount for the current period to be applied in
11 the January 2006 through December 2006 fuel and purchased
12 power cost recovery factors?
13

14 A. The estimated net true-up amount applicable for the
15 period January 2005 through December 2005 is an under-
16 recovery of \$147,656,222.
17

18 Q. How did Tampa Electric calculate the estimated net true-
19 up amount to be applied in the January 2006 through
20 December 2006 fuel and purchased power cost recovery
21 factors?
22

23 A. The net true-up amount to be recovered in 2006 is the sum
24 of the final true-up amount for the period January 2004
25 through December 2004 and the actual/estimated true-up

REVISED 10/14/2005

1 amount for the period January 2005 through December 2005.

2

3 Q. What did Tampa Electric calculate as the final fuel and
4 purchased power cost recovery true-up amount for 2004?

5

6 A. The true-up was an over-recovery of \$5,106,655. The
7 actual fuel cost under-recovery, including interest and
8 the waterborne transportation cost adjustment, was
9 \$25,877,670 for the period January 2004 through December
10 2004. The \$25,877,670 amount, less the actual/estimated
11 under-recovery amount of \$30,984,325 approved in Order
12 No. PSC-04-1276-FOF-EI issued December 23, 2004 in
13 Docket No. 040001-EI results in a net over-recovery
14 amount for the period of \$5,106,655. The final over-
15 recovery of \$5,106,655 will be applied in the
16 calculation of the fuel recovery factors for the period
17 January 2006 through December 2006.

18

19 Q. What did Tampa Electric calculate as the actual/estimated
20 fuel and purchased power cost recovery true-up amount for
21 the period January 2005 through December 2005?

22

23 A. The actual/estimated fuel and purchased power cost
24 recovery true-up is an under-recovery amount of
25 \$152,762,877 for the January through December 2005

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1 period. The detailed calculation supporting the
2 actual/estimated current period true-up is shown in
3 Exhibit ____ (CA-2), Document No. 1 on Schedule E1-B.
4

5 **Q.** Are incremental hedging O&M costs included in the
6 actual/estimated fuel and purchased power cost recovery
7 true-up amount for the period January 2005 through
8 December 2005?
9

10 **A.** Yes. The Commission authorized the recovery of
11 prudently-incurred incremental O&M expenses incurred for
12 the purpose of initiating and/or maintaining a new or
13 expanded non-speculative financial and/or physical
14 hedging program designed to mitigate fuel and purchased
15 power price volatility for its retail customers in Order
16 No. PSC-02-1484-FOF-EI, issued October 30, 2002 in Docket
17 No. 011605-EI. Therefore, as shown on Exhibit __ (CA-2),
18 Document No. 1 on Schedule E1-B, line A-5b, Tampa
19 Electric included \$218,277 for actual and estimated
20 incremental hedging O&M costs in its 2005
21 actual/estimated true-up calculation.
22

23 **Q.** How are the incremental hedging O&M costs calculated?
24

25 **A.** The total anticipated costs for 2005 are \$387,430, and

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1 the base level amount is \$169,153. Therefore, the
2 incremental hedging O&M cost is calculated by subtracting
3 the base level amount of \$169,153 from the \$387,430 of
4 total anticipated costs, which results in an incremental
5 expense of \$218,277.

6
7 Q. How does this amount vary from the original projection?

8
9 A. The currently projected incremental hedging O&M cost are
10 \$111,103 more than the original projected costs. The
11 variance is due to increased hedging activities as a
12 percentage of total tasks performed by the fuel hedging
13 group. The increased hedging activities are the result
14 of additional counterparties used in hedging transactions
15 and more hedging agreements with those counterparties.

16
17 **Capacity Cost Recovery Clause**

18 Q. What has Tampa Electric calculated as the estimated net
19 true-up amount for the current period to be applied in
20 the January 2006 through December 2006 capacity cost
21 recovery factors?

22
23 A. The estimated net true-up amount applicable for January
24 2005 through December 2005 is an under-recovery of
25 \$957,312 as shown in Exhibit ____ (CA-2), Document No. 2,

1 page 2 of 4.

2
3 Q. How did Tampa Electric calculate the estimated net true-
4 up amount to be applied in the January 2006 through
5 December 2006 capacity cost recovery factors?
6

7 A. Tampa Electric calculated the net true-up amount to be
8 recovered in 2006 in the same manner as previously
9 described for the fuel and purchased power cost recovery
10 net true-up amount. The net true-up amount to be
11 recovered in the 2006 capacity cost recovery factors is
12 the sum of the final true-up amount for 2004 and the
13 actual/estimated true-up amount for January 2005 through
14 December 2005.
15

16 Q. What did Tampa Electric calculate as the final capacity
17 cost recovery true-up amount for 2004?
18

19 A. The final true-up amount is an over-recovery of \$542,557
20 per the company's March 1, 2005 true-up filing and as
21 shown in Exhibit ____ (CA-2), Document No. 2, page 1 of
22 4.
23

24 Q. What did Tampa Electric calculate as the actual/estimated
25 capacity cost recovery true-up amount for the period

1 January 2005 through December 2005?
2

3 A. The actual/estimated true-up amount is an under-recovery
4 of \$1,499,869 as shown on Exhibit ____ (CA-2), Document
5 No. 2, page 1 of 4.
6

7 Q. Are incremental security O&M costs included for cost
8 recovery through the capacity clause?
9

10 A. Yes. Given the Commission's previous authorization to
11 recover incremental security O&M costs arising as a
12 result of the extraordinary circumstances of the
13 terrorist attacks of September 11, 2001, Tampa Electric's
14 incremental security O&M costs are included for recovery
15 through the capacity clause. Therefore, as shown on
16 Exhibit ____ (CA-2), Document No. 2, Page 4 of 4, the
17 company requests recovery of \$386,528, after
18 jurisdictional separation, for 2005 actual/estimated
19 incremental security O&M expenses.
20

21 Q. How does this amount vary from the original projection?
22

23 A. The actual/estimated incremental security O&M expenses
24 are \$22,949 more than the original projected costs. The
25 2005 projection represented an annual reduction in

1 expected security spending of approximately 35 percent
2 compared to 2004 actual costs.

3
4 **Q.** Did Tampa Electric evaluate and calculate its incremental
5 "post-9/11" security project costs according to the
6 detailed guidelines provided in Order No. PSC-03-1461-
7 FOF-EI filed in Docket No. 030001-EI on December 22,
8 2003?

9
10 **A.** Yes. The first test is to determine if the company has
11 any O&M expenses for incremental security projects
12 included in the Minimum Filing Requirements ("MFR") that
13 established its current base rates and to remove any such
14 expenses from the calculation of incremental expenses.
15 None of Tampa Electric's post-9/11 increased security
16 costs were included in MFRs that established its base
17 rates as the company's last base rate proceeding was
18 approved in 1993, before the terrorist attacks occurred.
19 The second test is to identify any project costs that are
20 reflected elsewhere in the company's base rates and
21 remove them. Tampa Electric identified such project
22 costs for security and credited the savings to the total
23 incremental security expense. Finally, the third test is
24 to determine if the project will result in any offsetting
25 O&M savings and credit any savings to the project to

1 reduce its total cost. Tampa Electric has evaluated its
2 incremental security O&M expenses for related O&M savings
3 and credited the savings against total incremental
4 security O&M expenses. The calculation of incremental
5 security O&M costs is shown on Exhibit ____ (CA-2),
6 Document No. 2, page 4 of 4.

7

8 **Q.** Were Tampa Electric's base year "post-9/11" security
9 costs adjusted for retail energy sales growth as required
10 by Order No. PSC-03-1461-FOF-EI?

11

12 **A.** Yes. After adjusting the base year total by energy sales
13 growth, the baseline that should be used to calculate
14 2005 incremental security costs is \$2,163,802. The
15 calculation of the baseline security O&M expense amount
16 is shown on Exhibit ____ (CA-2), Document No. 2, page 4
17 of 4.

18

19 **Q.** Does this conclude your testimony?

20

21 **A.** Yes, it does.

22

23

24

25

1 BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

2 PREPARED DIRECT TESTIMONY

3 OF

4 CARLOS ALDAZABAL

5
6 Q. Please state your name, address, occupation and employer.7
8 A. My name is Carlos Aldazabal. My business address is 702
9 North Franklin Street, Tampa, Florida 33602. I am
10 employed by Tampa Electric Company ("Tampa Electric" or
11 "company") in the position of Manager, Regulatory
12 Affairs in the Regulatory Affairs Department.13
14 Q. Please provide a brief outline of your educational
15 background and business experience.16
17 A. I received a Bachelor of Science Degree in Accounting in
18 1991, and received a Masters of Accountancy from the
19 University of South Florida in Tampa in 1995. I am a
20 CPA in the State of Florida and have accumulated 10
21 years of electric utility experience working in the
22 areas of fuel and interchange accounting, surveillance
23 reporting, budgeting and analysis, and regulatory
24 affairs. In April 1999, I joined Tampa Electric as
25 Supervisor, Regulatory Accounting. In January 2004, I

1 was promoted to Manager, Regulatory Affairs. My present
2 responsibilities include managing cost recovery for fuel
3 and purchased power, interchange sales, and capacity
4 payments.

5
6 Q. What is the purpose of your testimony?

7
8 A. The purpose of my testimony is to present, for Commission
9 review and approval, the proposed annual capacity cost
10 recovery factors, the proposed annual levelized fuel and
11 purchased power cost recovery factors and the projected
12 wholesale incentive benchmark for January 2006 through
13 December 2006. In addition, I will address the 2006
14 projected incremental security costs as a result of the
15 September 11, 2001 attacks; the appropriate base amount
16 and period for calculating incremental security costs;
17 and the projected incremental operating and maintenance
18 ("O&M") costs associated with Tampa Electric's hedging
19 activities. I will also describe significant events that
20 affect the factors and provide an overview of the
21 composite effect from the various cost recovery factors
22 for 2006.

23
24 Q. Have you prepared any exhibits to support your testimony?
25

1 A. Yes. My Exhibit No. ____ (CA-3), consisting of three
2 documents, was prepared under my direction and
3 supervision. Document No. 1 of Exhibit No. ____ (CA-3)
4 is furnished as support for the projected capacity cost
5 recovery factors. In support of the proposed levelized
6 fuel and purchased power cost recovery factors, Document
7 No. 2 is comprised of Schedules E1 through E10 and E12
8 for January 2006 through December 2006 as well as
9 Schedule H1 for January through December, 2003 through
10 2006. Document No. 3 provides the composite effect of
11 the proposed cost recovery factors on a 1,000 kilowatt-
12 hour ("kWh") residential bill.

13

14 **Capacity Cost Recovery**

15 Q. Are you requesting Commission approval of the projected
16 capacity cost recovery factors for the company's various
17 rate schedules?

18

19 A. Yes. The capacity cost recovery factors, prepared under
20 my direction and supervision, are provided in Exhibit No.
21 ____ (CA-3), Document No. 1, Projected Capacity Cost
22 Recovery.

23

24 Q. What payments are included in Tampa Electric's capacity
25 cost recovery factors?

1 A. Tampa Electric is requesting recovery through the
2 capacity cost recovery factor of capacity payments for
3 power purchased for retail customers excluding optional
4 provision purchases for interruptible customers.

5
6 The company is also requesting incremental security
7 expenses as a result of the events of September 11, 2001,
8 as authorized in previous years. As shown on Exhibit
9 ____ (CA-3), Document No. 1, Tampa Electric requests
10 recovery of \$594,892, after jurisdictional separation,
11 for estimated expenses in 2006.

12
13 Q. Were Tampa Electric's base year "post-9/11" security
14 costs adjusted for retail energy sales growth as required
15 by Order No. PSC-03-1461-FOF-EI, filed in Docket No.
16 030001-EI on December 22, 2003?

17
18 A. Yes. Tampa Electric's 2005 actual adjusted base year
19 total security O&M costs were \$2,163,802. After
20 adjusting this amount for expected energy sales growth, a
21 \$2,205,563 baseline was used to calculate Tampa
22 Electric's 2006 incremental security costs. This
23 calculation is shown on Exhibit ____ (CA-3), Document No.
24 1, page 4 of 4.

25

1 Q. Please summarize the proposed capacity cost recovery
2 factors by rate schedule for January 2006 through
3 December 2006.

4

5 A. Capacity Cost Recovery

| 6 <u>Rate Schedule</u> | 7 <u>Factor (cents per kWh)</u> |
|-----------------------------|---------------------------------|
| 8 Average Factor | 0.287 |
| 9 RS | 0.356 |
| 10 GS and TS | 0.321 |
| 11 GSD, EV-X | 0.263 |
| 12 GSLD and SBF | 0.240 |
| 13 IS-1, IS-3, SBI-1, SBI-3 | 0.022 |
| 14 SL-2, OL-1 and OL-3 | 0.045 |

15 These factors are shown in Exhibit No. ____ (CA-3),
16 Document No. 1, page 3 of 4.

17

18 Q. How does Tampa Electric's proposed average capacity cost
19 recovery factor of 0.287 cents per kWh compare to the
20 factor for January through December 2005?

21

22 A. The proposed capacity cost recovery factor is 0.015 cents
23 per kWh (or \$0.15 per 1,000 kWh) lower than the average
24 capacity cost recovery factor of 0.302 cents per kWh for
25 the January 2005 through December 2005 period.

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1 **Fuel and Purchased Power Cost Recovery Factors**

2 Q. What is the appropriate amount of the base fuel and
3 purchased power cost recovery factor for the year 2006?
4

5 A. The appropriate amount for the 2006 period is 5.413 cents
6 per kWh before the normal application of factors that
7 adjust for variations in line losses. Schedule E1 of
8 Exhibit No. ___ (CA-3), Document No. 2, Fuel Projection,
9 shows the appropriate values for the total fuel and
10 purchased power cost recovery factor as projected for the
11 period January 2006 through December 2006.
12

13 Q. Please describe the information provided on Schedule E1-
14 C.
15

16 A. The Generating Performance Incentive Factor ("GPIF") and
17 true-up factors are provided on Schedule E1-C. Tampa
18 Electric has calculated a GPIF reward of \$729,534, which
19 is to be included in the calculation of the total fuel
20 and purchased power cost recovery factors. Additionally,
21 E1-C indicates the net true-up amount for the January
22 2005 through December 2005 period. The net true-up
23 amount for this period is an under-recovery of
24 \$147,656,222.
25

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1 Q. Please describe the information provided on Schedule E1-
2 D.

3

4 A. Schedule E1-D presents Tampa Electric's on-peak and off-
5 peak fuel adjustment factors for January 2006 through
6 December 2006.

7

8 Q. Please describe the information provided on Schedule E1-
9 E.

10

11 A. Schedule E1-E presents the standard, on-peak and off-peak
12 fuel adjustment factors after adjusting for variations in
13 line losses.

14

15 Q. Please summarize the proposed fuel and purchased power
16 cost recovery factors by rate schedule for January 2006
17 through December 2006.

18

19 A.

Fuel Charge

| <u>Rate Schedule</u> | <u>Factor (cents per kWh)</u> |
|----------------------|-------------------------------|
| Average Factor | 5.413 |
| RS, GS and TS | 5.435 |
| RST and GST | 6.613 (on-peak) |
| | 4.811 (off-peak) |
| SL-2, OL-1 and OL-3 | 5.081 |

25

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| | | | |
|---|------------------------------|-------|------------|
| 1 | GSD, GSLD, and SBF | 5.415 | |
| 2 | GSDT, GSLDT, EV-X and SBFT | 6.589 | (on-peak) |
| 3 | | 4.793 | (off-peak) |
| 4 | IS-1, IS-3, SBI-1, SBI-3 | 5.280 | |
| 5 | IST-1, IST-3, SBIT-1, SBIT-3 | 6.424 | (on-peak) |
| 6 | | 4.673 | (off-peak) |
| 7 | | | |

8 **Q.** How does Tampa Electric's proposed average fuel
 9 adjustment factor of 5.413 cents per kWh compare to the
 10 average fuel adjustment factor for the January 2005
 11 through December 2005 period?

12
 13 **A.** The proposed fuel charge factor is 1.637 cents per kWh
 14 (or \$16.37 per 1,000 kWh) higher than the average fuel
 15 charge factor of 3.776 cents per kWh for the January 2005
 16 through December 2005 period. The resulting increase and
 17 the measures taken by Tampa Electric to mitigate the
 18 impact to customers are discussed later in this
 19 testimony.

20
 21 **Events Affecting the Projection Filing**

22 **Q.** Are there any significant events reflected in the
 23 calculation of the 2006 fuel and purchased power and
 24 capacity cost recovery projections that were not
 25 reflected in last year's projections?

1 A. Yes. There are three significant events. These are 1)
2 the increase in natural gas and coal commodity prices; 2)
3 the company's wholesale purchases; and 3) Tampa
4 Electric's recovery of waterborne coal transportation
5 costs as required in Order No. PSC-04-0999-FOF-EI ("Order
6 No. 04-0999") issued October 12, 2004 in Docket No.
7 031033-EI.

8
9 Q. Please describe the first event that affects the
10 company's projection filing.

11
12 A. Tampa Electric's natural gas-fired Bayside Station became
13 fully operational in January 2004, thereby increasing the
14 company's use of natural gas. Natural gas prices have
15 increased in recent years and have shown the same market
16 volatility that has occurred with oil prices.
17 Similarly, coal prices have increased due to high demand
18 and leaner utility coal stockpiles. Since the 2005
19 projection was filed in September 2004, the average 2005
20 natural gas and coal prices per MMBTU have increased 27.6
21 and 15.6 percent, respectively. Witness J. T. Wehle's
22 direct testimony describes the increase in fuel costs in
23 more detail. Both natural gas and coal commodity prices
24 are key drivers of Tampa Electric's increased fuel costs
25 reflected in its August 2005 actual/estimated fuel and

1 purchased power filing as well as in the 2006 projection
2 filing. The higher pricing is expected to continue
3 through 2006; therefore, Tampa Electric is seeking
4 recovery of increased fuel costs through the Fuel and
5 Purchased Power Cost Recovery Clause in 2006.
6

7 Q. Please describe the second event.
8

9 A. Tampa Electric entered into a cost effective purchase
10 agreement with Calpine Energy Services, L.P. The
11 purchase will improve supply reliability for retail
12 ratepayers in 2005 and 2006 at reasonable and prudent
13 costs. The direct testimony of Tampa Electric witness B.
14 F. Smith describes the purchase and demonstrates that the
15 costs associated with the purchased power agreement are
16 prudent and appropriate for recovery through the Fuel and
17 Purchased Power and Capacity Cost Recovery Clauses.
18

19 Tampa Electric also intends to enter into a one year
20 purchase agreement to replace the agreement with
21 Progress Energy Florida, which will expire at the end of
22 2005. The company is actively monitoring the market for
23 a purchased power provider; however, no specific entity
24 has been identified to date. The replacement purchase
25 will be evaluated to determine the reliability as well

1 as economic benefit it would provide.

2

3 Q. Please describe the third event.

4

5 A. The third event relates to the disallowance of costs
6 required by FPSC Order No. 04-0999, which specifies that
7 a portion of the costs incurred by Tampa Electric under
8 the current contract with TECO Transport is not
9 reasonable for cost recovery. The annual adjustment to
10 the company's fuel cost recovery is projected to be
11 \$15,315,000 in 2006. This adjustment will be trued up
12 to reflect the actual tons shipped and associated
13 calculated disallowances as part of the normal true-up
14 process.

15

16 Q. Have the impacts of Hurricane Katrina affected the
17 company's projection filing?

18

19 A. Yes, as discussed in the testimony of witness J.T.
20 Wehle, Hurricane Katrina has contributed to the
21 volatility by causing a recent spike in natural gas
22 prices. Due to the recency of this event and the fact
23 that damage assessments are still being performed, only
24 the winter impact associated with the rise in natural
25 gas prices was incorporated.

1 **Regulatory Treatment**

2 Q. Do the fuel and purchased power cost recovery factors for
3 the 2006 period include costs resulting from equipment
4 failure, force majeure or breach of contract?

5

6 A. Yes. Tampa Electric is requesting recovery for the fuel
7 and purchased power costs resulting from the Polk Unit 1
8 rotor failure and the default of No. 1 Contractors, one
9 of Tampa Electric's coal suppliers.

10

11 Q. Is it appropriate for Tampa Electric to recover costs
12 resulting from equipment failure, force majeure or breach
13 of contract prior to exhausting all avenues of redress?

14

15 A. Yes. In the case of the equipment failure for Polk Unit
16 1, described in more detail in the testimony of witness
17 W.A. Smotherman, it is clearly appropriate for Tampa
18 Electric to recover replacement fuel and purchased power
19 costs on a current basis. The equipment failure was not
20 due to any failure of Tampa Electric to follow good
21 utility practices and, therefore, was an event beyond
22 Tampa Electric's control. Because of the equipment
23 failure, Tampa Electric acted prudently in securing
24 replacement fuel and purchased power required to serve
25 its customers. Regulatory precedent dictates that

1 prudently incurred fuel-related expenses should be
2 recovered through the fuel and purchased power clause.

3
4 Similarly, in the case of the default by No. 1
5 Contractors, described in more detail in witness J.T.
6 Wehle's testimony, Tampa Electric has acted prudently in
7 immediately securing alternate coal suppliers to ensure
8 uninterrupted fuel supply and reliability of service.

9
10 Tampa Electric is evaluating all avenues of redress for
11 the equipment failure at Polk Unit 1, as well as
12 pursuing legal action in the default from No. 1
13 Contractors, and will pursue all actions that appear
14 likely to result in reimbursement for incurred damages.
15 In the event the company is able to achieve
16 reimbursement in excess of equipment replacement value
17 for the Polk Unit 1 equipment, and any reimbursement
18 from No. 1 Contractors will be flowed through to Tampa
19 Electric's customers as a credit to the fuel clause.

20
21 **Wholesale Incentive Benchmark Mechanism**

22 Q. What is Tampa Electric's projected wholesale incentive
23 benchmark for 2006?

24
25 A. The company's projected 2006 benchmark is \$1,188,811,

1 which is the three-year average of \$1,184,728, \$1,049,937
2 and \$1,331,768 in gains on the company's non-separated
3 wholesale sales, excluding emergency sales, for 2003,
4 2004 and 2005 (estimated/actual), respectively.
5

6 Q. Does Tampa Electric expect gains in 2006 from non-
7 separated wholesale sales to exceed its 2006 wholesale
8 incentive benchmark?
9

10 A. Yes. Tampa Electric anticipates that sales will exceed
11 the projected benchmark by \$2,510,789 of which 80 percent
12 or \$2,008,631 will flow back to ratepayers.
13

14 Incremental Hedging O&M Costs

15 Q. Is Tampa Electric seeking to recover prudently incurred
16 projected incremental O&M costs for initiating and/or
17 maintaining its non-speculative financial hedging program
18 in 2006?
19

20 A. Yes. The projected incremental O&M expenses are shown
21 on Exhibit No. ____ (CA-3), Document No. 2, Schedule E2,
22 line 8c. Exhibit No. ____ (JTW-2) of the direct
23 testimony of Tampa Electric witness J. T. Wehle itemizes
24 the expected O&M expenses by functional category.
25

1 **Cost Recovery Factors**

2 **Q.** What is the composite effect of Tampa Electric's proposed
3 changes in its capacity, fuel and purchased power,
4 environmental and energy conservation cost recovery
5 factors on a 1,000 kWh residential customer's bill?
6

7 **A.** Given the unprecedented increases in fuel commodity
8 prices and purchased power costs, Tampa Electric
9 implemented a strategy in 2005 to sell available SO₂
10 allowances to help mitigate some of the impact of rising
11 fuel and purchased power prices. This is described in
12 more detail in witnesses H. T. Bryant's and G. M.
13 Nelson's testimonies filed in Docket No. 050007-EI. Even
14 with the SO₂ allowance sales, as well as the prudent
15 procurement practices and hedging strategies described by
16 witness J. T. Wehle, the composite effect on a
17 residential bill for 1,000 kWh is an increase of \$11.54
18 beginning January 2006. These charges are shown in
19 Exhibit ___ (CA-3), Document No. 3.
20

21 **Q.** When should the new rates go into effect?
22

23 **A.** The new rates should go into effect concurrent with the
24 first billing cycle for January 2006.
25

1 Q. Does this conclude your testimony?

2

3 A. Yes, it does.

4

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BEFORE THE PUBLIC SERVICE COMMISSION

PREPARED DIRECT TESTIMONY

OF

BENJAMIN F. SMITH

Q. Please state your name, address, occupation and employer.

A. My name is Benjamin F. Smith. My business address is 702 North Franklin Street, Tampa, Florida 33602. I am employed by Tampa Electric Company ("Tampa Electric" or "company") in the Wholesale Marketing and Fuels group within the Fuels Management Department.

Q. Please provide a brief outline of your educational background and business experience.

A. I received a Bachelor of Science degree in Electric Engineering in 1991 from the University of South Florida in Tampa, Florida. I joined Tampa Electric in 1990 as a cooperative education student. During my years with the company, I have worked in the areas of transmission engineering, distribution engineering, resource planning, retail marketing, and wholesale marketing. I am currently the Manager of Wholesale Power in the

1 Wholesale Marketing and Fuels group. My
2 responsibilities are to evaluate, pursue, and negotiate
3 hourly and other short-term purchase and sale
4 opportunities within the wholesale power market. In
5 this capacity, I interact with wholesale power market
6 participants such as utilities, municipalities, electric
7 cooperatives, power marketers, and other wholesale
8 generators.

9
10 Q. Have you previously testified before this Commission?

11
12 A. Yes. I testified before this Commission in Docket Nos.
13 030001-EI and 040001-EI. My testimony described the
14 appropriateness and prudence of Tampa Electric's
15 wholesale purchases and sales.

16
17 Q. What is the purpose of your direct testimony in this
18 proceeding?

19
20 A. The purpose of my testimony is to provide a description
21 of Tampa Electric's purchased power agreements that the
22 company has entered into and for which it is seeking
23 cost recovery through the Fuel and Purchased Power Cost
24 Recovery Clause ("fuel clause") and the Capacity Cost
25 Recovery Clause. I also describe Tampa Electric's

1 purchased power strategy for mitigating price and
2 supply-side risk while providing customers with a
3 reliable supply of economically priced purchased power.
4

5 **Q.** Please describe the efforts Tampa Electric makes to
6 ensure that its wholesale purchases and sales activities
7 are conducted in a reasonable and prudent manner.
8

9 **A.** Tampa Electric evaluates its potential purchased power
10 needs by analyzing the expected available amounts of
11 generation and the power needed to provide for the
12 projected energy and demand to be used by its customers.
13 When there is a need, the company aggressively shops for
14 wholesale capacity or energy, searching for reliable
15 supplies at the best possible price from creditworthy
16 counterparties. These purchases are evaluated based on
17 forward and spot markets. The company engages in
18 wholesale power purchases and sales with numerous
19 counterparties. The creditworthiness of each
20 counterparty is carefully checked before engaging in
21 energy transactions. Purchases are made to achieve
22 reserve margin requirements, to meet customers' needs,
23 to supplement generation during both planned and
24 unplanned generating unit outages, and for economical
25 purposes. This process is followed to help minimize the

1 cost of purchased power and maximize the savings to
2 customers.

3
4 **Q.** Has Tampa Electric reasonably managed its wholesale
5 power purchases and sales for the benefit of its retail
6 customers?

7
8 **A.** Yes, it has. Tampa Electric has fully complied with,
9 and continues to fully comply with, the Commission's
10 March 11, 1997 order, No. PSC-97-0262-FOF-EI, issued in
11 Docket No. 970001-EI, which governs the treatment of
12 separated and non-separated wholesale sales. In
13 addition, the company actively manages its wholesale
14 sales and purchases with the goal of capitalizing on all
15 opportunities to reduce costs to its customers.

16
17 The company's wholesale purchases and sales activities
18 and transactions are reviewed and have been audited on a
19 recurring basis by the Commission. In addition, Tampa
20 Electric monitors its contractual rights with purchased
21 power suppliers as well as with entities to which
22 wholesale power is sold to detect and prevent any breach
23 of the company's contractual rights. Tampa Electric
24 continually strives to improve its knowledge of the
25 markets and the available opportunities to minimize the

1 costs of purchased power and to maximize the savings the
2 company provides retail customers by making non-
3 separated wholesale sales when excess power is available
4 on Tampa Electric's system.

5
6 **Q.** What actions did Tampa Electric take to minimize
7 incremental purchased power costs during the 2004
8 hurricane season?

9
10 **A.** There were an unprecedented four consecutive hurricanes
11 in 2004 that affected the state of Florida—Hurricanes
12 Charley, Frances, Ivan, and Jeanne. Tampa Electric made
13 every effort to minimize incremental purchased power
14 costs due to the storms while providing reliable
15 supplies of energy to meet load. Tampa Electric made
16 economic purchases whenever possible; however, the onset
17 of these storms significantly impaired the company's
18 ability to purchase power on a forward basis because of
19 the uncertainty of load level, available transmission,
20 and fuel supplies within the marketplace. In addition,
21 to maintain system reliability during the storm season,
22 Tampa Electric also made reliability purchases. For
23 example, due to concerns that Hurricane Frances would
24 affect Tampa Electric's generating resources at Bayside
25 and Big Bend stations, the company called on its

1 existing 150 MW purchase from Progress Energy Florida.
2 Following the 2004 storm season, as fuel supplies became
3 more certain, the company continued to purchase power on
4 the spot market so long as the economics of the purchase
5 were favorable.
6

7 **Q.** Did the 2004 hurricane season affect Tampa Electric's
8 purchased power procurement strategies?
9

10 **A.** At the beginning of 2004, Tampa Electric's risk
11 management strategy did not consider the possibility of
12 four hurricanes within two months. Although there are
13 no definitive industry reports on the probability of
14 another such storm season, the company has reviewed its
15 purchase power strategy in light of the 2004 storm
16 season. During future hurricane seasons, the company's
17 basic strategy is to "get in front of the storm". This
18 means that Tampa Electric, using available storm
19 tracking resources, will evaluate the impact of the
20 storm on the wholesale market as soon as possible.
21 Then, if needed, the company will purchase power on the
22 forward market, first for reliability reasons, and then
23 for economics. Absent the threat of a hurricane and for
24 all other months of the year, the company's purchased
25 power strategy of evaluating economic combinations of

1 long- and short-term purchase options remains unchanged.

2

3 **Q.** Please describe Tampa Electric's 2005 wholesale energy
4 purchases.

5

6 **A.** Tampa Electric assessed the wholesale energy market and
7 entered into long- and short-term purchases based on
8 price and availability of supply. The company expects
9 to meet approximately 17 percent of its customers' 2005
10 energy needs through purchased power, which includes the
11 existing long-term, firm purchased power agreements with
12 Hardee Power Partners and qualifying facilities and the
13 150 MW non-firm purchase from Progress Energy Florida.
14 Tampa Electric purchases power to assist with price
15 stability and reliability of supply. For 2005, Tampa
16 Electric expects that 51 percent of its purchased power
17 will be from long-term contracts, and the remaining 49
18 percent will be purchased in the short-term market.

19

20 **Q.** Please describe Tampa Electric's 2006 wholesale energy
21 purchases.

22

23 **A.** In 2006, Tampa Electric expects that 46 percent of
24 purchased power will be from long-term contracts, and
25 the remaining 54 percent will be purchased in the short-

1 term market. In addition to the existing purchased
2 power agreements with Hardee Power Partners and
3 qualifying facilities, Tampa Electric negotiated a long-
4 term, firm agreement to purchase 170 MW of peaking power
5 from Calpine that begins May 1, 2006. Finally, Tampa
6 Electric will continue to evaluate economic combinations
7 of forward and spot market energy purchases during its
8 spring and fall generation maintenance periods and peak
9 periods to reduce the overall cost to customers. This
10 purchasing strategy provides a reasonable and
11 diversified approach to serving customers.

12
13 **Q.** Please describe Tampa Electric's purchase agreement with
14 Calpine.

15
16 **A.** Tampa Electric projects a need for firm capacity to meet
17 reserve margin requirements beginning in the summer 2006
18 and for each year through 2011. Tampa Electric entered
19 into a contract to purchase 170 MW of firm peaking power
20 from Calpine's natural gas fired facilities in
21 Auburndale, Florida. The purchase will take effect
22 May 1, 2006 and expire at the end of April 2011. The
23 purchase substitutes for an additional combustion
24 turbine on Tampa Electric's system.

25

REVISED 9/27/05

1 Q. How did Tampa Electric determine that the Calpine
2 purchased power agreement provided the greatest benefits
3 to its customers, when compared to other options?
4

5 A. The Calpine purchase was achieved through a competitive
6 bidding process supported by economic analysis from
7 Tampa Electric's Resource Planning group. After viable
8 bids were identified, Tampa Electric modeled the Calpine
9 purchase and other options. Based on a comprehensive
10 analysis, the Calpine purchase was the most appropriate
11 option from a reliability and cost-effectiveness
12 standpoint, and it provides a projected \$26.2 million of
13 savings to customers over the life of the contract.
14 Tampa Electric then negotiated with Calpine to finalize
15 the details of the agreement.
16

17 Q. Does Tampa Electric plan to enter into any other new
18 purchased power agreements?
19

20 A. At this time, with the exception of seasonal purchases
21 for 2005 and the long-term 170 MW peaking purchase from
22 Calpine beginning May 2006, the company has not reached
23 any agreements with other entities for forward
24 purchases. As previously stated, Tampa Electric
25 continues to evaluate economic combinations of forward

1 purchases to reduce the overall cost to customers.

2

3 **Q.** Please describe Tampa Electric's wholesale energy sales
4 for 2005.

5

6 **A.** Tampa Electric has entered into various non-firm, non-
7 separated wholesale sales in 2005. These transactions
8 have provided benefits to customers because year to
9 date, 100 percent of the revenues from the sales were
10 returned to customers through the fuel clause.

11

12 **Q.** Does Tampa Electric engage in physical or financial
13 hedging of its wholesale energy transactions to mitigate
14 wholesale energy price volatility?

15

16 **A.** Physical and financial hedges can provide measurable
17 market price volatility protection. Thus far, Tampa
18 Electric has engaged only in physical hedging for
19 wholesale transactions because the availability of
20 financial instruments within Florida is limited. The
21 Florida market currently operates through bilateral
22 contracts between various counterparties, and there is
23 not a Florida trading hub where standard financial
24 transactions could occur with enough volume for a liquid
25 market. Due to this lack of liquidity, the appropriate

1 financial instruments to meet the company's needs do not
2 currently exist. Thus, Tampa Electric has not purchased
3 any wholesale energy derivatives. Instead, Tampa
4 Electric employs a diversified power supply strategy,
5 which includes self-generation and long- and short-term
6 capacity and energy purchases. This strategy provides
7 the company the opportunity to take advantage of
8 favorable spot market pricing while maintaining reliable
9 service to its customers.

10
11 **Q.** Does Tampa Electric's risk management strategy for power
12 transactions adequately mitigate price risk for
13 purchased power for 2004 through 2006?

14
15 **A.** Yes, Tampa Electric's physical hedges have been
16 successful, and the company expects them to continue to
17 provide customers with adequate protection from
18 purchased power price risk. For example, in 2004, Tampa
19 Electric purchased 150 MW from Progress Energy Florida.
20 This purchase has served as both a physical hedge and a
21 reliable source of economical power in 2004 and 2005.
22 The availability of this purchase has been high, and its
23 price is based on the seller's system average fuel cost,
24 providing some protection from increases in natural gas
25 prices that affect the price of purchased power.

1 During the summer of 2005, Tampa Electric executed
2 agreements with Okeelanta and Reliant Energy. The
3 Okeelanta purchase is a fixed price agreement, and the
4 purchase from Reliant Energy is a cost-based call option
5 on peaking power. Both of these agreements reduce the
6 purchased power price risk for Tampa Electric customers.

7
8 As I stated above, in May 2006, Tampa Electric will
9 begin purchasing up to 170 MW of peaking power from
10 Calpine. This purchase is at a fixed heat rate, which,
11 although not at a fixed price, provides protection
12 against an increase in purchase power prices because
13 this purchase remains cost-based. This is the same type
14 of price protection provided by the company's existing
15 long-term, firm purchased power agreement with Hardee
16 Power Partners. Finally, as 2006 approaches, the
17 company continues to evaluate forward purchase options
18 that further reduce the price risk of purchased power.

19
20 Mitigating price risk is a dynamic process, and Tampa
21 Electric continually re-evaluates its options in light
22 of changing circumstances and new opportunities. As far
23 as purchased power is concerned, Tampa Electric
24 continually strives to maintain an optimum level and mix
25 of long- and short-term capacity and energy purchases to

1 augment the company's own generation.

2

3 **Q.** Please summarize your testimony.

4

5 **A.** Tampa Electric monitors and assesses the wholesale
6 energy market to identify and take advantage of
7 opportunities in the wholesale electric power market,
8 and those efforts have benefited the company's
9 customers. Tampa Electric's energy supply strategy
10 includes self-generation and long- and short-term power
11 purchases. The company purchases in both the physical
12 forward and spot wholesale power markets to provide
13 customers with a reliable supply at the lowest possible
14 cost, and Tampa Electric enters into non-firm, non-
15 separated wholesale sales that benefit customers. Tampa
16 Electric does not purchase wholesale energy derivatives
17 in the developing Florida wholesale electric market due
18 to a lack of financial instruments that are appropriate
19 for the company's operations. It does, however, employ
20 a diversified power supply strategy to mitigate price
21 and supply risks.

22

23 **Q.** Does this conclude your testimony?

24

25 **A.** Yes.

1 **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2 **PREPARED DIRECT TESTIMONY**

3 **OF**

4 **JOANN T. WEHLE**

5
6 **Q.** Please state your name, address, occupation and employer.

7
8 **A.** My name is Joann T. Wehle. My business address is 702 N.
9 Franklin Street, Tampa, Florida 33602. I am employed by
10 Tampa Electric Company ("Tampa Electric" or "company") as
11 Director of the Wholesale Marketing and Fuels Department.

12
13 **Q.** Please provide a brief outline of your educational
14 background and business experience.

15
16 **A.** I received a Bachelor's of Business Administration Degree
17 in Accounting in 1985 from St. Mary's College, South
18 Bend, Indiana. I am a CPA in the State of Florida and
19 worked in several accounting positions prior to joining
20 Tampa Electric. I began my career with Tampa Electric in
21 1990 as an auditor in the Audit Services Department. I
22 became Senior Contracts Administrator, Fuels in 1995. In
23 1999, I was promoted to Director, Audit Services and
24 subsequently rejoined the Fuels Department as Director in
25 April 2001. I became Director, Wholesale Marketing and

1 Fuels in August 2002. I am responsible for managing
2 Tampa Electric's wholesale energy marketing and fuel-
3 related activities.

4
5 Q. Please state the purpose of your testimony.

6
7 A. The purpose of my testimony is to present, for the
8 Florida Public Service Commission's ("FPSC" or
9 "Commission") review, information regarding the 2004
10 performance of Tampa Electric's risk management
11 activities, as required by the terms of the stipulation
12 entered into by the parties to Docket No. 011605-EI and
13 approved by the Commission in Order No. PSC-02-1484-FOF-
14 EI. In addition, I will present details regarding the
15 appropriateness for recovery of \$210,045 in incremental
16 operations and maintenance ("O&M") expenses associated
17 with hedging activities.

18
19 Q. Have you prepared any exhibits in support of your
20 testimony?

21
22 A. Yes. Exhibit No. ___ (JTW-1) was prepared under my
23 direction and supervision. My exhibit shows Tampa
24 Electric's calculation of its 2004 incremental hedging
25 O&M expenses.

1 Q. What is the source of the data you will present by way
2 of testimony or exhibits in this proceeding?

3

4 A. Unless otherwise indicated, the source of the data is
5 books and records of Tampa Electric. The books and
6 records are kept in the regular course of business in
7 accordance with generally accepted accounting principles
8 and practices, and provisions of the Uniform System of
9 Accounts as prescribed by this Commission.

10

11 Q. What were the results of Tampa Electric's risk management
12 activities in 2004?

13

14 A. As outlined in Tampa Electric's annual Risk Management
15 Plan most recently filed on September 9, 2004 in Docket
16 No. 040001-EI, the company strives to reduce fuel price
17 volatility while maintaining a reliable supply of fuel.
18 In an effort to limit exposure to market price
19 fluctuations of natural gas Tampa Electric established a
20 hedging program. The program was updated and approved by
21 the company's Risk Authorizing Committee ("RAC") in
22 August 2004. Tampa Electric currently follows the
23 program as approved by the RAC.

24

25 On April 1, 2005 Tampa Electric filed its annual risk

1 management report, which describes the outcomes of its
2 2004 risk management activities. As the report
3 indicates, Tampa Electric's 2004 hedging activities
4 produced a net savings of \$14.3 million for its
5 customers.

6
7 **Q.** How did Tampa Electric's fuel mix change in 2004?

8
9 **A.** Tampa Electric completed its transition from burning
10 predominantly coal to utilizing a mix of natural gas and
11 coal as H. L. Culbreath Bayside ("Bayside") Unit No. 2
12 became commercially operational on January 15, 2004. As
13 a result of repowering the coal-fired Gannon Station to
14 the natural gas-fired Bayside Station, Tampa Electric's
15 reliance on natural gas for retail generation increased
16 from three percent in 2002 to 38 percent in 2004.

17
18 **Q.** Did the addition of Bayside Unit No. 2 impact Tampa
19 Electric's hedging activity in 2004?

20
21 **A.** Yes, the addition of Bayside Unit No. 2 increased the
22 volume of natural gas needed; as a result, Tampa Electric
23 continued to augment its hedging strategies to mitigate
24 natural gas price volatility. The enhancements to the
25 risk management plan are described in the company's risk

1 management report filed on April 1, 2005.

2

3 Q. Did Tampa Electric implement a hedging information
4 system?

5

6 A. Yes, as planned Tampa Electric implemented Sungard's
7 Nucleus Risk Management System ("Nucleus") and booked the
8 first month of transactions in April 2004.

9

10 Q. What capabilities does Nucleus provide?

11

12 A. Nucleus records all natural gas hedging transactions and
13 calculates risk management reports common to the
14 industry. In addition, Nucleus supports sound hedging
15 practices with its contract management separation of
16 duties, credit tracking, transaction limits, deal
17 confirmation, and business report generation functions.
18 The Nucleus system also records all physical natural gas
19 transactions. By consolidating physical transactions and
20 financial natural gas hedging transactions into the
21 Nucleus system Tampa Electric has improved contract,
22 credit management and risk exposure analysis.

23

24 Q. What were the results of the company's incremental
25 hedging activities in 2004?

1 A. The incremental hedging activities enhanced Tampa
2 Electric's hedging processes, procedures, controls and
3 capabilities. As a result, natural gas hedging
4 activities protected Tampa Electric's customers from
5 price volatility on [REDACTED] of the natural gas used in
6 the company's plants. The net result of natural gas
7 hedging activity in 2004 was a savings of \$8.4 million,
8 when the instrument prices were compared to market prices
9 on settled positions.

10

11 Q. Did the company use financial hedges for other
12 commodities in 2004?

13

14 A. No, Tampa Electric did not use financial hedges for other
15 commodities because of its fuel mix. Historically, Tampa
16 Electric has primarily relied on coal as a boiler fuel.
17 The price of coal is relatively stable compared to the
18 prices of oil and natural gas. In addition, there are no
19 financial hedging instruments for the types of coal the
20 company uses. Tampa Electric consumes a small amount of
21 oil, making price hedging somewhat impractical; therefore
22 the company did not use financial hedges for oil. The
23 company did not use financial hedges for wholesale energy
24 transactions because a liquid, published market does not
25 exist in Florida.

1 Q. Does Tampa Electric use physical hedges?

2

3 A. Yes, Tampa Electric uses physical hedges in managing its
4 coal supply. The company enters into a portfolio of
5 differing term contracts with various suppliers to obtain
6 the types of coal used on its system. In addition, some
7 coal supply contracts contain volume options that the
8 company uses when spot-market pricing is favorable
9 compared to the contract price. In 2004, these coal
10 strategies resulted in \$5.9 million in savings to Tampa
11 Electric's customers.

12

13 Q. What is the basis for your request to recover the
14 commodity and transaction costs described above?

15

16 A. Commission Order No. PSC-02-1484-FOF-EI, in Docket No.
17 011605 states:

18 "Each investor-owned electric utility shall be
19 authorized to charge/credit to the fuel and
20 purchased power cost recovery clause its non-
21 speculative, prudently-incurred commodity costs
22 and gains and losses associated with financial
23 and/or physical hedging transactions for
24 natural gas, residual oil, and purchased power
25 contracts tied to the price of natural gas."

1 Therefore, Tampa Electric's request for recovery is in
2 accordance with the aforementioned Order.

3
4 **Q.** Are you requesting recovery of incremental hedging O&M
5 costs?

6
7 **A.** Yes, Tampa Electric requests recovery of \$210,045 that
8 the company incurred as incremental O&M expenses. The
9 Commission, in Order No. PSC-02-1484-FOF-EI, states:

10 "Each investor-owned electric utility may
11 recover through the fuel and purchased power
12 cost recovery clause prudently-incurred
13 incremental operating and maintenance expenses
14 incurred for the purpose of initiating and/or
15 maintaining a new or expanded non-speculative
16 financial and/or physical hedging program
17 designed to mitigate fuel and purchased power
18 price volatility for its retail customers each
19 year until December 31, 2006 or the time of the
20 utility's next rate proceeding, whichever comes
21 first."

22
23 Tampa Electric established its base year expenses
24 according to the portion of the employee's time and
25 related expenses for hedging in 2001. The 2004 actual

1 costs were then calculated using the same methodology.
2 Tampa Electric's calculation of the incremental expenses
3 as well as base year expenses and 2004 actual expenses
4 are shown in my Exhibit No. _____ (JTW-1).
5

6 Q. Does this conclude your testimony?
7

8 A. Yes it does.
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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

PREPARED DIRECT TESTIMONY

OF

JOANN T. WEHLE

Q. Please state your name, address, occupation and employer.

A. My name is Joann T. Wehle. My business address is 702 N. Franklin Street, Tampa, Florida 33602. I am employed by Tampa Electric Company ("Tampa Electric" or "company") as Director, Wholesale Marketing & Fuels.

Q. Please provide a brief outline of your educational background and business experience.

A. I received a Bachelor of Business Administration Degree in Accounting in 1985 from St. Mary's College in Notre Dame, Indiana. I am a CPA in the State of Florida and worked in several accounting positions prior to joining Tampa Electric. I began my career with Tampa Electric in 1990 as an auditor in the Audit Services Department. I became Senior Contracts Administrator, Fuels in 1995. In 1999, I was promoted to Director, Audit Services and subsequently rejoined the Fuels Department as Director in April 2001. I became Director, Wholesale Marketing and

1 Fuels in August 2002. I am responsible for managing
2 Tampa Electric's wholesale energy marketing and fuel-
3 related activities.

4
5 **Q.** Please state the purpose of your testimony.

6
7 **A.** The purpose of my testimony is to discuss the change in
8 Tampa Electric's fuel mix, the company's natural gas
9 strategies, fuel price forecasts, potential impacts of
10 the high and low fuel forecasts, and natural gas impacts
11 related to Hurricane Katrina. In addition, I will
12 address steps Tampa Electric has taken to manage fuel
13 price and supply volatility and describe projected
14 hedging activities and incremental operations and
15 maintenance ("O&M") costs for these activities, and I
16 sponsor Tampa Electric's 2006 risk management plan,
17 submitted concurrently in this docket.

18
19 **Q.** Have you previously testified before this Commission?

20
21 **A.** Yes. I testified before this Commission in Docket Nos.
22 030001-EI and 031033-EI, and I have filed testimony in
23 the annual fuel and purchased power cost recovery docket
24 since 2001. My testimony in these dockets described the
25 appropriateness and prudence of Tampa Electric's fuel

1 procurement activities, fuel supply risk management, fuel
2 price volatility hedging activities, and fuel
3 transportation costs.

4

5 Q. Have you prepared an exhibit in support of your
6 testimony?

7

8 A. Yes. Exhibit No. ___ (JTW-2), which consists of two
9 documents, was prepared under my direction and
10 supervision. Document No. 1 describes the calculation of
11 the 2004 waterborne transportation costs disallowance,
12 and Document No. 2 describes the calculation of the
13 company's incremental O&M hedging costs.

14

15 **Coal Transportation Costs**

16 Q. Did Tampa Electric calculate the waterborne
17 transportation costs submitted for cost recovery in
18 accordance with the Commission's Order No. PSC-04-0999-
19 FOF-EI ("Order No. 04-0999"), issued in Docket No.
20 031033-EI on October 12, 2004?

21

22 A. Yes. The waterborne transportation costs that Tampa
23 Electric has and is seeking to recover reflect the
24 adjusted rates per ton for each upriver terminal as well
25 as the adjusted ocean barge transportation rate. The

1 company calculates the adjusted rates as described in
 2 Order No. 04-0999. The river rate is adjusted using the
 3 following formula:

$$\begin{array}{r}
 \text{(Weighted average rate per ton for all upriver terminals - \$1/ton)} \\
 \text{Weighted average rate per ton for all upriver terminals}
 \end{array}
 \times
 \begin{array}{r}
 \text{Contract rate for specific} \\
 \text{upriver terminal}
 \end{array}$$

4
 5
 6
 7
 8 The ocean rate is reduced by \$2.41 per ton for shipments
 9 from the Davant, Louisiana terminal and \$4.08 per ton for
 10 petroleum coke shipments from Texas, as prescribed by the
 11 Commission order.

12
 13 For 2004, Tampa Electric's adjustment to its total
 14 waterborne transportation costs totaled \$13,426,496. The
 15 variance from the Commission Staff's projected
 16 \$15,315,000 disallowance amount was due to variations in
 17 river terminal origins, petroleum coke purchases, and
 18 total tons shipped, compared to projections. The total
 19 2004 adjustment recorded in Tampa Electric's final true-
 20 up filing, submitted in this docket on March 1, 2005, was
 21 calculated using the actual tons of coal and petroleum
 22 coke shipped in 2004 and the methodology required by
 23 Order No. 04-9999. These calculations are shown in
 24 Exhibit No. ___ (JTW-2), Document No. 1. Therefore,
 25 Tampa Electric's 2004 adjusted coal transportation costs

1 are appropriate for recovery through the Fuel and
2 Purchased Power Cost Recovery Clause ("fuel clause").
3

4 Likewise, the expected 2005 and 2006 waterborne
5 transportation costs have been adjusted using this same
6 methodology according to Order No. 04-0999 and will be
7 revised to reflect the actual tons shipped and associated
8 calculated disallowances as part of the normal true-up
9 process. Accordingly, it is also appropriate for Tampa
10 Electric to recover its allowable 2005 and 2006 projected
11 transportation expenses included in the fuel clause for
12 coal transportation.
13

14 **2006 Fuel Mix and Procurement Strategies**

15 **Q.** What fuels will Tampa Electric's generating stations use
16 in 2006?
17

18 **A.** In 2006, Tampa Electric expects its fuel mix to remain
19 stable compared to the previous year. In 2006, natural
20 gas-fired and coal-fired generation are expected to be 39
21 percent and 60 percent of total generation, respectively.
22

23 **Q.** How does Tampa Electric's natural gas procurement and
24 transportation strategy achieve competitive natural gas
25 purchase prices for long- and short-term deliveries?

1 **A.** Tampa Electric uses a portfolio approach to natural gas
2 procurement. The company's portfolio consists of a blend
3 of baseload, intermediate and swing supply types along
4 with spot purchases. The contracts have various time
5 lengths to help secure needed supply at competitive
6 prices and maintain the ability to take advantage of
7 favorable natural gas price movements. Tampa Electric's
8 portfolio consists of many approved counterparties with
9 which the company can trade for physical natural gas
10 supply, which enhances liquidity and diversifies its
11 natural gas supply portfolio. The portfolio also
12 includes natural gas prices based on both monthly and
13 daily price indexes, which represents diversification of
14 its natural gas price portfolio.

15
16 Tampa Electric has also improved the reliability of the
17 physical delivery of natural gas to its power plants by
18 diversifying its pipeline transportation assets,
19 diversifying its receipt points on the pipelines, and
20 utilizing pipeline and storage tools to access lower cost
21 supply and improve reliability during hurricanes or other
22 events that constrain natural gas supply. The daily
23 efforts of Tampa Electric to obtain reliable supplies of
24 natural gas at the most favorable prices directly benefit
25 its customers. Finally, Tampa Electric's risk management

1 activities improve the company's natural gas procurement
2 activities, by reducing natural gas price volatility.

3

4 **Q.** How has Tampa Electric diversified its natural gas
5 transportation arrangements?

6

7 **A.** In 2005, Tampa Electric diversified its transportation
8 assets when it entered into a cost-effective contract for
9 firm natural gas transportation on Gulfstream Natural Gas
10 Pipeline, LLC ("Gulfstream") that provides firm natural
11 gas transportation directly to Tampa Electric's H. L.
12 Culbreath Bayside Station ("Bayside Station") from
13 Manatee County, via a 28-mile lateral pipeline. Tampa
14 Electric anticipates completion of the lateral pipeline's
15 construction in late 2007 or early 2008. The
16 transportation agreement with Gulfstream adds a second
17 pipeline to Tampa Electric's capacity portfolio and
18 improves the company's ability to meet its natural gas
19 hourly and daily demands.

20

21 **Q.** How do Tampa Electric and its customers benefit from the
22 long-term firm natural gas transportation agreement with
23 Gulfstream?

24

25 **A.** The Gulfstream agreement benefits Tampa Electric and its

1 customers in several ways. First, the Gulfstream
2 pipeline capacity is a cost-effective means of covering
3 Tampa Electric's seasonal, daily and maximum hourly
4 pipeline capacity needs. Secondly, through access to
5 Gulfstream's Park-N-Ride service, the agreement improves
6 Tampa Electric's ability to manage daily natural gas
7 supply load swings and pricing volatility. Perhaps even
8 more importantly, the lateral and agreement enhance Tampa
9 Electric's reliability by providing a second source for
10 natural gas supply transportation to the Bayside Station.

11
12 **Q.** Please describe Gulfstream's Park-N-Ride service.

13
14 **A.** Park-N-Ride is a service that allows Tampa Electric
15 essentially to store natural gas in the Gulfstream
16 pipeline until it is needed. The service also allows
17 Tampa Electric to take natural gas from the pipe one day
18 and repay that natural gas at a later date. For example,
19 Park-N-Ride can be used to park natural gas on Gulfstream
20 during a weekend when electric loads are reduced and
21 then, pull the natural gas out of the pipe during the
22 weekdays when electric loads peak. Another example of
23 Park-N-Ride is to pull natural gas out during a day when
24 the electric load changes significantly due to higher
25 than expected loads or loss of a unit.

1 Q. What is Tampa Electric's coal procurement strategy?

2

3 A. Tampa Electric's two coal-fired plants are Big Bend
4 Station and Polk Station. Big Bend Station is a fully
5 scrubbed plant whose design fuel is high sulfur Illinois
6 Basin coal, and Polk Station is an integrated
7 gasification combined cycle plant that is currently
8 burning a mix of Illinois Basin coal, petroleum coke, and
9 lower sulfur coal. The plants have varying operations
10 and environmental restrictions and require fuel with
11 custom quality characteristics such as sulfur content,
12 Btu/lb, ash fusion temperature and chlorine content.
13 Since coal is not a homogenous product, fuel selection is
14 based on these unique factors and price, availability,
15 and creditworthiness of the supplier.

16

17 Tampa Electric maintains a portfolio of bilateral, long-,
18 intermediate-, and short-term contracts for coal supply.
19 Tampa Electric monitors the market to obtain the most
20 favorable prices from sources that meet the needs of the
21 generating stations. The use of daily and weekly
22 publications, independent research analyses from industry
23 experts, discussions with suppliers, and coal
24 solicitations help in market monitoring and in shaping
25 the company's coal procurement strategy to reflect

1 current market conditions. This allows the company to
2 maintain stable supply sources while providing
3 flexibility to take advantage of favorable spot market
4 opportunities. The company's efforts to obtain the most
5 favorable coal prices directly benefit its customers.
6

7 **Q.** Has Tampa Electric entered into coal and natural gas
8 supply transactions for 2005 and 2006 delivery?
9

10 **A.** Yes, it has. To mitigate price volatility and ensure
11 reliability of supply, Tampa Electric has contracted for
12 a significant portion of its expected coal needs for both
13 years through bilateral agreements with coal suppliers.
14 Two thirds of the company's expected 2006 coal
15 requirements are already under contract. Tampa Electric
16 has also entered into contracts for 40 percent of the
17 company's expected natural gas needs for the winter of
18 2005 and all of 2006.
19

20 **Q.** Has Tampa Electric reasonably managed its fuel
21 procurement practices for the benefit of its retail
22 customers?
23

24 **A.** Yes. Tampa Electric diligently manages its mix of long-,
25 intermediate-, and short-term purchases of fuel in a

1 manner designed to reduce overall fuel costs while
2 maintaining electric service reliability. The company
3 monitors and adjusts fuel volumes it takes within
4 contractually allowed maximum and minimum amounts in
5 accordance with the price of fuel available on the spot
6 market to take advantage of the lowest available fuel
7 prices. The company's fuel activities and transactions
8 are reviewed and audited on a recurring basis by the
9 Commission. In addition, the company monitors its rights
10 under contracts with fuel suppliers to detect and prevent
11 any breach of those rights. Tampa Electric continually
12 strives to improve its knowledge of fuel markets and to
13 take advantage of opportunities to minimize the costs of
14 fuel.

15
16 **Q.** Has Tampa Electric detected any suppliers' default of its
17 fuel supply agreements?

18
19 **A.** Yes, in late 2004, No. 1 Contractors failed to deliver
20 coal as specified in its fuel supply agreement with Tampa
21 Electric. Tampa Electric has completed the notification
22 procedures contained in the agreement, and the company
23 has begun pursuing available legal remedies, including
24 litigation.

25

1 Q. Is it appropriate for Tampa Electric to recover
2 replacement coal costs prior to the resolution of its
3 claim against No. 1 Contractors?
4

5 A. Yes, it is appropriate for Tampa Electric to recover
6 replacement fuel costs prior to resolution of this claim.
7 The company recovers its fuel costs as the fuel is
8 consumed. Therefore, Tampa Electric should continue to
9 recover its coal expenses, including any replacement
10 purchases, as the fuel is consumed. In the event that
11 Tampa Electric is successful in its claim against No. 1
12 Contractors, monetary damages for the breach of contract
13 will be returned to customers through the fuel clause.
14

15 **Projected 2006 Fuel Prices**

16 Q. How does Tampa Electric project fuel prices?
17

18 A. Tampa Electric reviews fuel price forecasts from sources
19 widely used in the industry, including PIRA Energy
20 Consulting, Hill & Associates, the Energy Information
21 Administration, the New York Mercantile Exchange
22 ("NYMEX") and other energy market information sources.
23 Futures prices for energy commodities, as traded on the
24 NYMEX, are the primary driver of the natural gas and No.
25 2 oil price forecasts. The commodity price projections

1 are then adjusted to incorporate expected transportation
2 costs and quality adjustments. The transportation and
3 quality adjustments are specific to the power plants to
4 which the fuel will be delivered and the locations from
5 which it is transported.

6
7 Coal prices and coal transportation prices are projected
8 using information from industry-recognized consultants
9 and are specific to the particular quality and location
10 of coal utilized by Tampa Electric's Big Bend Station and
11 Polk Unit 1. Final as-burned prices are derived using
12 expected commodity prices, associated transportation
13 costs, additives used, and analysis performed on coal
14 inventory.

15
16 **Q.** How do the 2006 projected fuel prices compare to the fuel
17 prices projected for 2005?

18
19 **A.** The entire industry, including Tampa Electric, has
20 experienced rising fuel prices since 2004, and projected
21 fuel prices for 2006 are higher for all commodities. The
22 global economy and the increasing industrialization of
23 countries like China have affected the price of natural
24 resources such as natural gas, oil, and coal. The demand
25 for these and other commodities, such as steel, has

1 continued to exert upward pressure on fuel prices. Crude
2 oil prices have soared recently, as illustrated by the
3 recent price for crude oil of well over \$60 per barrel,
4 due to factors such as the turmoil in the Middle East,
5 storage injections and withdrawals, and expected
6 hurricane activity near the U.S. coastline. Likewise,
7 the transportation costs of these commodities are
8 affected by the increase in fuel prices.

9
10 **Q.** What are the market drivers of the expected 2006 increase
11 in the price of natural gas?

12
13 **A.** Of the fuels utilized by Tampa Electric, natural gas has
14 experienced the greatest increase in price over the last
15 several years. In addition to price pressures from crude
16 oil, the market drivers include increased demand from
17 natural-gas fired generation, declining natural gas
18 production in North America, delayed liquefied natural
19 gas projects, concerns about the adequacy of natural gas
20 in storage, and concerns about production losses due to
21 tropical storm activity.

22
23 **Q.** Did Hurricane Katrina affect Tampa Electric's natural gas
24 procurement activities?

25

1 **A.** Yes, since Hurricane Katrina affected the region where
2 much of the nation's natural gas supply originates, the
3 entire industry is now facing production and delivery
4 constraints that affect the price and supply of natural
5 gas. Some natural gas platforms in the Gulf of Mexico
6 remain inoperable following Hurricane Katrina, which has
7 reduced production capacity. In addition, natural gas
8 transportation pipelines pass through the areas affected
9 by Hurricane Katrina. The natural gas transportation
10 pipelines may have been damaged under water, and the
11 damage is still being assessed. Furthermore, following
12 Hurricane Katrina, natural gas supplies in storage are
13 declining due to decreased production. These significant
14 post-hurricane effects have the potential to drive
15 natural gas prices even higher and continue to constrain
16 natural gas supply.

17
18 **Q.** Do Tampa Electric's projected fuel costs include natural
19 gas supply and price impacts related to Hurricane
20 Katrina?

21
22 **A.** Yes, Tampa Electric was able to incorporate \$42 million
23 in cost impacts seen at the end of August 2005 in its
24 projected fuel costs submitted for recovery. Due to the
25 recency of Hurricane Katrina, Tampa Electric has

1 attempted only to quantify the impacts to natural gas
2 prices for the winter of 2005 to 2006. This is
3 appropriate since market indicators suggest that market
4 prices may ease in the summer months as we move farther
5 away in time from the impacts of Hurricane Katrina, which
6 will allow the market to settle down. However, given the
7 uncertainty related to current market pricing, Tampa
8 Electric recognizes the possibility that the company will
9 incur additional costs for natural gas, as well as for
10 other fuels and transportation. Tampa Electric will true
11 up these estimates to reflect actual costs as necessary.
12

13 Q. What are the market drivers of the increase in the price
14 of coal?
15

16 A. Coal prices correlate with the prices of other fuels
17 since coal mining utilizes petroleum products, steel, and
18 lumber in its production processes; therefore, coal
19 prices have increased in conjunction with increases in
20 the prices of other fuels. Domestic transportation
21 delays experienced by the U.S. railroads have also
22 influenced summer 2005 spikes in coal prices.
23 Furthermore, increased costs of SO₂ allowances contributed
24 to the higher prices for lower sulfur coals and coal in
25 general. For all of these reasons, Tampa Electric

1 expects higher coal prices to continue through 2006.

2
3 Q. Did Hurricane Katrina affect Tampa Electric's coal
4 procurement activities?

5
6 A. Yes, Tampa Electric's coal supply logistics were affected
7 by Hurricane Katrina. Prior to the storm, TECO Transport
8 moved ocean barges loaded with Tampa Electric's coal away
9 from the storm path; thus, the ocean barges were able to
10 continue delivering coal to Tampa Electric's Big Bend
11 Station after Hurricane Katrina. Shipments have
12 continued, despite some delays in the area near the mouth
13 of the Mississippi River. Damage at TECO Bulk Terminal
14 is being assessed, and TECO Transport has also begun
15 fleet recovery activities. As with its coal suppliers,
16 Tampa Electric continues to work with TECO Transport to
17 ensure that coal shipments continue. At this time, Tampa
18 Electric is not certain what measures will be required to
19 maintain appropriate coal inventories. Key activities
20 under consideration include the use of rail, the use of
21 third-party barges until TECO Transport's fleet is
22 recovered, as well as seeking alternative terminal
23 services. Both TECO Transport and Tampa Electric are
24 committed to maintaining a reliable supply of coal at
25 Tampa Electric's generating stations.

1 Q. Do Tampa Electric's projected fuel costs include coal
2 supply and price impacts related to Hurricane Katrina?

3
4 A. No. As I stated above, due to the recency of Hurricane
5 Katrina, Tampa Electric is not yet able to quantify
6 impacts to projected coal costs.

7
8 Q. Did Tampa Electric consider the impact of higher than
9 expected or lower than expected natural gas prices?

10
11 A. Yes. After reviewing the historical volatility in NYMEX
12 pricing and the implied volatility in natural gas
13 options, Tampa Electric has estimated that actual prices
14 in 2006 could be higher or lower than the base forecast
15 by as much as 35 percent. Major fundamental or technical
16 changes, such as abnormal weather, political instability
17 or production shortages, will also dramatically affect
18 price volatility, as demonstrated in the aftermath of
19 Hurricane Katrina.

20
21 **Hedging Transactions and Related Expenses**

22 Q. Please describe Tampa Electric's risk management
23 activities.

24
25 A. Tampa Electric complies with its risk management plan as

1 developed by the Wholesale Marketing & Fuels Department
2 approved by the company's Risk Authorizing Committee.
3 The plan enables Tampa Electric to utilize system and
4 procedural controls to provide detailed and timely
5 reporting of hedging activities for management review and
6 oversight. The company also uses the services of well-
7 known, respected energy consulting companies to assist
8 with forecasting fuel procurement and energy market
9 conditions. Tampa Electric describes its risk management
10 strategies and activities in detail in its Risk
11 Management Plan filed in this docket on
12 September 9, 2005.

13
14 **Q.** Does Tampa Electric's risk management strategy mitigate
15 natural gas price risk?

16
17 **A.** Yes. To protect customers from price volatility, Tampa
18 Electric may purchase over-the-counter natural gas swaps
19 and collars. A swap is a financial derivative that
20 provides a "fixed for floating" position. The buyer
21 (Tampa Electric) pays a fixed price for the natural gas,
22 which has a floating value until cash settlement at the
23 end of the month. The swaps allowed Tampa Electric to
24 lock in known natural gas prices and avoid upward price
25 volatility. The transaction costs of swaps are embedded

1 in the price of the commodity.

2
3 Collars are combinations of call options (caps) and put
4 options (floors) that collar prices within a certain
5 range. An option is the right, but not the obligation,
6 to buy (call) or sell (put) natural gas at a pre-
7 determined price. With a collar, the company knows that
8 its future prices will remain within the predetermined
9 boundaries established by the call and put options.

10
11 **Q.** Has Tampa Electric entered into financial hedging
12 transactions in 2005 to mitigate the price volatility of
13 natural gas?

14
15 **A.** Yes. Tampa Electric has purchased over-the-counter
16 natural gas swaps to protect customers from natural gas
17 price volatility. The hedging activity position is
18 described in the Risk Management Plan submitted
19 concurrently with this testimony. Tampa Electric will
20 continue to hedge according to its Risk Management Plan
21 approved by the Risk Authorizing Committee.

22
23 **Q.** Has Tampa Electric used financial hedging to mitigate the
24 price volatility of its 2006 natural gas requirements?

1 **A.** Yes. Tampa Electric has already hedged a portion of its
2 expected 2006 natural gas supply needs using swaps and
3 will continue to take advantage of available natural gas
4 hedging opportunities that benefit its customers, while
5 complying with the company's approved Risk Management
6 Plan. The 2006 hedging position for natural gas is
7 provided in the Risk Management Plan filed concurrently
8 with this testimony.

9
10 **Q.** Are the company's strategies adequate for mitigating
11 price risk for Tampa Electric's 2004 through 2006
12 natural gas purchases?

13
14 **A.** Yes, the company's strategies are adequate for mitigating
15 price risk for Tampa Electric's natural gas purchases.
16 Tampa Electric's strategies balance the desires for
17 reduced price volatility and reasonable cost with the
18 uncertainty of natural gas volumes. These strategies are
19 described in detail in Tampa Electric's Risk Management
20 Plan, also submitted in this docket on September 9, 2005.

21
22 **Q.** Have recent increases in the market price of natural gas
23 affected the percentage of Tampa Electric's natural gas
24 requirements that the company has hedged or plans to
25 hedge?

1 **A.** No. The volume hedged is driven primarily by expected
2 natural gas consumption levels and the time until that
3 natural gas will be needed. Based on those two
4 parameters, the amount hedged is maintained within a
5 prescribed percentage range. Price is not a component
6 of the current plan since the objective is price
7 volatility reduction, not price speculation.

8
9 **Q.** Does Tampa Electric anticipate incurring incremental
10 O&M expenses related to initiating or maintaining its
11 non-speculative financial hedging program in 2006?

12
13 **A.** Yes. In Order No. PSC-02-1484-FOF-EI the Commission
14 authorized the recovery of prudently-incurred incremental
15 O&M expenses for the purpose of initiating and/or
16 maintaining a new or expanded non-speculative financial
17 and/or physical hedging program designed to mitigate fuel
18 and purchased power price volatility for its retail
19 customers. Tampa Electric expects its 2006 total
20 incremental hedging O&M cost to be \$235,798. These
21 incremental costs are itemized in Exhibit No. ____ (JTW-
22 2), Document No. 2.

23
24 **Q.** What is Tampa Electric's appropriate base O&M expense
25 level used to calculate incremental hedging O&M expenses?

1 **A.** Tampa Electric's base level of hedging O&M expenses of
2 \$169,153 reflects the company's actual 2001 costs prior
3 to its implementation of a prudent financial hedging
4 program in 2002. The base level costs were audited by
5 the Commission Staff in Audit No. 02-340-2-1, in Docket
6 No. 030001-EI. Tampa Electric's expected 2006
7 incremental hedging O&M expenses are calculated using
8 this audited base level, as shown in Document No. 2 of my
9 exhibit.

10

11 **Q.** Were Tampa Electric's efforts through July 31, 2005 to
12 mitigate price volatility through its non-speculative
13 hedging program prudent?

14

15 **A.** Yes. Tampa Electric has executed hedges according to the
16 risk management plan filed with this Commission, which
17 was approved by the company's Risk Authorizing Committee.

18

19 **Q.** Does this conclude your testimony?

20

21 **A.** Yes, it does.

22

23

24

25

1 CHAIRMAN BAEZ: All right.

2 Now we've got proposed stipulations.

3 MS. VINING: Yes. There are several issues where we
4 have proposed stipulations. I'm -- and I would also note that
5 I have distributed to the parties a list of additional issues
6 that have been stipulated since the issuance of the prehearing
7 order. And I don't know if you want me to list all of the ones
8 that there's a proposed stipulation on or do you want to go
9 issue by issue with the list that I gave you earlier?

10 CHAIRMAN BAEZ: Commissioners, what's your pleasure?
11 Do you want to go issue by issue or -- I think we've got, we've
12 got what amounts to a comprehensive list that's been provided
13 to you.

14 COMMISSIONER DEASON: Mr. Chairman, I'm not opposed
15 to taking all the stipulations -- unless there are particular
16 questions, concerns with any individual one, I guess we can
17 break it out. I don't have any concerns, so I could move them
18 in mass.

19 CHAIRMAN BAEZ: And let me, if we can just hold your
20 motion, put it on hold for a second. I want to confirm with
21 the rest of the Commissioners, do they have specific questions
22 on any particular stipulation? Commissioner Edgar, no?

23 Commissioners, we want to get ready to entertain a
24 motion on all the stipulated issues, all the proposed
25 stipulated issues, but I just want your confirmation that you

1 don't have questions on them; otherwise, we'll hold off.

2 Commissioner Arriaga, you're okay? Good. Well, Mr.
3 -- well, first, let me, let me clarify, I'm showing here that
4 Issue 17A and 17J can be dropped.

5 MS. VINING: Yes. That's correct.

6 CHAIRMAN BAEZ: And we don't need a motion for that;
7 right?

8 MS. VINING: No, I don't, I don't believe so.

9 CHAIRMAN BAEZ: All right. Then let the record
10 reflect that Issue 17A and 17J are, are dropped. There's also
11 a correction to the stipulated position on Issue 31A.

12 MS. VINING: Yes. The position that's listed in the
13 prehearing order is incorrect. I can go ahead and read the
14 corrected.

15 CHAIRMAN BAEZ: Can you do it? Because we're going
16 to take them all up at once.

17 MS. VINING: The position? Yes. I'll go ahead and
18 read it.

19 CHAIRMAN BAEZ: So if you can just go ahead and make
20 that correction for our benefit.

21 MS. VINING: The corrected position on Issue 31A
22 should read, "As described in Section 4 of Order
23 PSC-03-1461-FOF-EI, Order Number 03-1461 in Docket Number
24 030001-EI issued December 22nd, 2003, the Commission approved a
25 process for determining the incremental costs of

1 post-911 security measures. This order requires investor-owned
2 electric utilities to demonstrate that any related project
3 costs that are reflected in base rates are removed to reduce
4 the incremental security costs recoverable through the capacity
5 clause. FPL's requested amount includes a briefing room
6 expansion project caused by an increased number of security
7 officers that is due to an NRC requirement. FPL maintains the
8 briefing room in question has been dedicated for security
9 purposes. Staff and FPL agree that if the briefing room had
10 not been dedicated for security purposes, a percentage of the
11 project costs would have been removed pursuant to Order Number
12 PSC-03-1461-FOF-EI.

13 "In addition, FPL maintains that it has followed the
14 process described in Section 4 of Order PSC-03-1461-FOF-EI and
15 will provide the amount that the company has excluded pursuant
16 to Order Number PSC-03-1461-FOF-EI. FPL agrees with staff that
17 FPL's requested amount for 2006 contains a clerical mistake
18 that has an effect of less than \$10,000, not large enough to
19 change the factors; therefore, the company should make any
20 necessary adjustments in the true-up process in Docket Number
21 060001-EI."

22 CHAIRMAN BAEZ: Did everybody get that? Okay. Very
23 well. Commissioners, you have the modified stipulated position
24 on Issue 31A, and I think we're ready to take all the proposed
25 stipulated issues up together.

1 MS. VINING: Chairman --

2 CHAIRMAN BAEZ: Yes.

3 MS. VINING: -- my one concern is it's fine for the
4 issues that are listed as proposed stipulated in the prehearing
5 order. But for the additional ones that are on the handout I
6 gave you, do you want to take those up separately than all the
7 ones that are listed in the prehearing order?

8 CHAIRMAN BAEZ: Do you -- is that your suggestion?

9 MS. VINING: That would be my suggestion just simply
10 because the only place that they're memorialized is on a
11 handout that I have given everyone.

12 CHAIRMAN BAEZ: Okay.

13 MS. VINING: We could make an exhibit. It's --
14 whatever you would judge to be the most expedient way.

15 CHAIRMAN BAEZ: I don't, you know -- well, the most
16 expedient is for you to make an exhibit that includes the
17 stipulated language. But we do have them before us in any case
18 and are able -- you know, we've got everything that we need for
19 us --

20 MS. VINING: Okay.

21 CHAIRMAN BAEZ: -- to be able to decide on them. The
22 only question is we'll just give it, we'll give it a number,
23 and that way you can get that in the record the same way you
24 did with the stipulated issues that are already listed.

25 MS. VINING: Sure. The number would be, 76 would be

1 the next number.

2 CHAIRMAN BAEZ: Show, show -- excuse me. Show
3 hearing Exhibit 76 to be a listing of the additional stipulated
4 issues and their positions. And those for the record would be
5 13A, 13B, 13H, 14D, 16B and 17F. Did I get them all?

6 MS. VINING: Well, I would also note that for Issues
7 1, 2, 3, 6, 7 and 9 there's a stipulated position for Gulf
8 only.

9 CHAIRMAN BAEZ: Let the record reflect that 1, 2, 3,
10 6, 7 and 9 are Gulf only stipulated. Any other clarifications
11 or --

12 MS. VINING: No. With that I think you can entertain
13 a motion on all the proposed stipulations.

14 (Exhibit 76 marked for identification.)

15 CHAIRMAN BAEZ: Very well. Commissioner Deason.

16 COMMISSIONER DEASON: Mr. Chairman, I move the
17 proposed stipulations contained in the prehearing order as
18 modified by staff.

19 COMMISSIONER BRADLEY: Second.

20 CHAIRMAN BAEZ: All those in favor, say aye.

21 (Unanimous affirmative vote.)

22 COMMISSIONER DEASON: Mr. Chairman, I move approval
23 of the stipulations contained in Exhibit 76, including the
24 Gulf-specific issues as described by staff.

25 COMMISSIONER ARRIAGA: Second.

1 CHAIRMAN BAEZ: Motion and a second. All those in
2 favor, say aye.

3 (Unanimous affirmative vote.)

4 CHAIRMAN BAEZ: Thank you. And without objection, we
5 will admit Exhibit 76.

6 (Exhibit 76 admitted into the record.)

7 MS. VINING: Did you just enter 76 into the record?
8 I wasn't sure if I missed that.

9 CHAIRMAN BAEZ: Yes.

10 MS. VINING: Okay. Great. Thank you.

11 And with that, I think we can move to the witnesses
12 for cross.

13 MS. CHRISTENSEN: Commissioners, one more preliminary
14 matter related to exhibits. I have certified copies of the
15 customer comments that have come in related to the FPUC issue,
16 the surcharge, and I don't believe Mr. Horton has any objection
17 to moving those into the record. Now we can either do it now
18 and that'll give the Commissioners an opportunity to look at
19 them before we get to the issue, or we can move them in at the
20 time we're taking testimony on those issues. But I was looking
21 to move them in now, if there's no objection.

22 MR. HORTON: I don't have any -- I haven't seen them,
23 but I don't have any objection to it.

24 CHAIRMAN BAEZ: I tell you what, why don't we -- and
25 let's, let's not go off -- and we'll mark it, we'll mark it 77,

1 and that's a composite of all the, all the --

2 MS. CHRISTENSEN: Customer comments.

3 CHAIRMAN BAEZ: -- customer comments. And,
4 Ms. Christensen, if you can afford Mr. Horton an opportunity
5 to, to see them and --

6 MS. CHRISTENSEN: Certainly.

7 MR. HORTON: Mr. Chairman, I doubt that I have any
8 objection to them. I just haven't seen them.

9 MS. CHRISTENSEN: Yeah. I'll provide a copy to --

10 CHAIRMAN BAEZ: That's fine. There will be an
11 appropriate time to get it in anyway, so that's --

12 MS. CHRISTENSEN: I'll provide a copy to Mr. Horton
13 as well as staff, and they can look through those and then I'll
14 see what we can do about moving them in.

15 (Exhibit 77 marked for identification.)

16 CHAIRMAN BAEZ: All right. Mr. Yupp, you weren't
17 sworn, were you?

18 THE WITNESS: Not yet.

19 CHAIRMAN BAEZ: Okay. Then everybody, everybody I
20 can catch this afternoon stand up, and all those witnesses that
21 are in the room at this point, will you please stand up and
22 raise your right hand.

23 (Witnesses collectively sworn.)

24 GERARD J. YUPP
25 was called as a witness on behalf of Florida Power & Light

1 Company and, having been duly sworn, testified as follows:

2 DIRECT EXAMINATION

3 BY MR. BUTLER:

4 Q Mr. Yupp, would you please state your name and
5 address for the record.

6 A My name is Gerard Yupp. My business address is
7 700 Universe Boulevard, Juno Beach, Florida.

8 Q By whom are you employed and in what capacity?

9 A I'm employed by Florida Power & Light as Director of
10 Wholesale Operations.

11 Q Do you have before you the following direct testimony
12 that was prefiled in this docket: First is entitled "Hedging
13 Activity January 2004 through December 2004" dated April 1,
14 2005; and the second is entitled "Projections January 2006
15 through December 2006" that was filed on September 9, 2005?

16 A Yes, I do.

17 Q Okay. Do you have any corrections to make to your
18 testimony or the attached exhibits?

19 A No, I do not.

20 MR. BUTLER: I'd ask that Mr. Yupp's prefiled direct
21 testimony be inserted into the record as though read.

22 CHAIRMAN BAEZ: Without objection, show the prefiled
23 direct testimony of Gerard Yupp entered into the record as
24 though read.

25 MR. BUTLER: Thank you. Commissioners, Mr. Yupp's

1 exhibits have been preassigned Exhibit Numbers 4 through 10 in
2 the prehearing order or, I'm sorry, in the comprehensive
3 exhibit list. The only thing I would note is that Mr. Yupp's
4 Exhibit 4 is a confidential exhibit. It -- I don't think
5 anybody intends to use it here at the hearing. It was filed
6 with the testimony when prefiled. We requested confidential
7 classification at the time, which you have granted. So I don't
8 think anything needs to be done about it further, but I just
9 wanted to note that it is confidential.

10 CHAIRMAN BAEZ: Very well. And I guess I would, I
11 would urge the rest of, the rest of counsel, if, if need be as
12 it arises, if you can point out the confidential exhibits as
13 well off of the list.

14 Thank you, Mr. Butler. You can proceed.
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1 **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**
2 **FLORIDA POWER & LIGHT COMPANY**
3 **TESTIMONY OF GERARD YUPP**
4 **DOCKET NO. 050001-EI**
5 **APRIL 1, 2005**

6 **Q. Please state your name and address.**

7 A. My name is Gerard Yupp. My business address is 700 Universe
8 Boulevard, North Palm Beach, Florida, 33408.

9

10 **Q. By whom are you employed and what is your position?**

11 A. I am employed by Florida Power & Light Company (FPL) as Director
12 of Wholesale Operations in the Energy Marketing and Trading
13 Division.

14

15 **Q. Have you previously testified in the predecessors to this**
16 **docket?**

17 A. Yes.

18

19 **Q. What is the purpose of your testimony?**

20 A. The purpose of my testimony is to provide a review of FPL's 2004
21 hedging activity, including the detail required by Item 5 of the
22 Resolution of Issues in Docket 011605-EI approved by the

1 Commission per Order No. PSC-02-1484-FOF-EI, which states:

2 5. Each investor-owned utility shall provide, as part of its final
3 true-up filing in the fuel and purchased power cost recovery
4 docket, the following information: (1) the volumes of each
5 fuel the utility actually hedged using a fixed price contract or
6 instrument; (2) the types of hedging instruments the utility
7 used, and the volume and type of fuel associated with each
8 type of instrument; (3) the average period of each hedge;
9 and (4) the actual total cost (e.g. fees, commissions, options
10 premiums, futures gains and losses, swaps settlements)
11 associated with using each type of hedging instrument.

12 Additionally, this testimony addresses Items 13 and 14 from Staff's
13 workshop held on January 12, 2005. Item 13 requires each utility to
14 provide "a numerical comparison of the annual average price paid
15 for each fuel type (i.e., natural gas and oil) in the immediately
16 preceding year to the market price for each fuel type". Item 14
17 requires the same comparison for solid fuel. FPL's methodology for
18 these comparisons is divided into three categories: 1) hedged
19 commodities (i.e., natural gas and residual fuel oil), 2) light fuel oil
20 and 3) coal. For natural gas and residual fuel oil, my testimony will
21 provide a general overview of FPL's hedging program process and
22 its physical fuel procurement process. My testimony demonstrates
23 that the hedging results FPL files each year provide the numerical

1 comparison for natural gas and residual fuel oil that is contemplated
2 by Item 13. Finally, my testimony separately addresses market
3 comparisons and the methodology behind those comparisons for
4 light fuel oil and coal.

5

6 **Q. Are you sponsoring any Documents for this proceeding?**

7 A. Yes. I am sponsoring the following Documents:

8 GJY-1:2004 Hedging Activity

9 GJY-2: 2004 Light Oil Procurement Example

10 GJY-3:2004 Solid Fuel Activity

11 GJY-4:Evaluation of Petcoke Supply Bids for 2004 (SJRPP)

12 GJY-5:Long Term PRB RFP, February-March 2004 (Miller and
13 Scherer)

14 GJY-6:Long Term PRB RFP, August-September 2004 (Scherer)

15

16 **Q. Please describe FPL's hedging objectives.**

17 A. FPL's fuel hedging strategy aims to benefit FPL's customers by
18 reducing fuel price volatility, and to the extent possible, mitigating
19 fuel price increases, while maintaining the opportunity to take
20 advantage of price decreases in the marketplace. The primary
21 objective of FPL's hedging program is to reduce fuel price volatility,
22 thereby helping to deliver greater price certainty to FPL's customers.
23 Although FPL's hedging strategies may result in fuel savings to

1 FPL's customers, FPL does not execute speculative hedging
2 strategies aimed at "out guessing" the market in the hopes of
3 potentially returning savings to FPL's customers. FPL has
4 implemented a well-disciplined, well-defined and controlled hedging
5 program that is executed in compliance with FPL's risk management
6 policies and procedures.

7

8 **Q. Please summarize FPL's 2004 hedging activities.**

9 A. FPL's 2004 hedging activities were successful in reducing fuel price
10 volatility and delivering greater price certainty for FPL's customers.
11 Because the market trended upward after FPL's hedge positions
12 were in place for 2004, FPL's hedging activities in 2004 also
13 delivered a significant amount of fuel savings to FPL's customers
14 (approximately \$250 million). FPL will continue to monitor the
15 fundamentals of the energy markets and, as conditions change, FPL
16 will make further adjustments to its hedging program to meet its
17 objective of reduced fuel price volatility. Over time, FPL expects that
18 the cumulative impact of its hedging program will reduce fuel price
19 volatility and deliver greater price certainty for FPL's customers,
20 while roughly balancing out the savings and losses resulting from
21 the hedged positions.

22

23 **Q. Does your Document GJY-1 provide the detail on FPL's 2004**

1 **hedging activities required by Item 5 of the Resolution of**
2 **Issues?**

3 A. Yes.

4
5 **Q. Please describe how FPL implemented, executed and managed**
6 **its hedging strategy throughout the recovery period.**

7 A. FPL's approach has been to analyze the appropriate hedging
8 strategy for the next recovery period during the first quarter of the
9 previous year. This analysis includes the determination of the
10 appropriate hedge percentages of both natural gas and residual fuel
11 oil and the appropriate hedge instruments to utilize for each
12 commodity. The goal of this analysis is to ensure that the hedging
13 strategy will effectively reduce fuel price volatility in any hedged year
14 by mitigating fuel price risk to FPL's customers while maintaining the
15 opportunity to take advantage of fuel price decreases in the market
16 to the benefit of FPL's customers. The results of this analysis are
17 presented to management for final approval.

18

19 After approval, the hedging strategy is executed within the Energy
20 Marketing and Trading Division of FPL. Hedge transactions are
21 executed throughout the agreed upon transaction period in
22 accordance with the approved strategy until the desired hedge
23 levels are achieved.

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15 **Q**

16

17 **A.**

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FPL continuously monitors its hedging levels throughout the recovery period. FPL updates its fuel burn projections for the entire recovery period on a weekly basis. These projections incorporate the latest available information, including fuel prices, generation availability and load. To the extent that the updated fuel burn projections cause a change in FPL's hedge percentages that are outside of the approved tolerance band, FPL will rebalance its hedge positions within its predefined parameters as defined in the approved hedging strategy. This procedure for monitoring and, as required, rebalancing its hedging levels allows FPL to quickly respond to changes in the fuel market and adjust its hedged positions accordingly.

Is the procurement of natural gas and residual fuel oil physical fuel supply separate from FPL's hedging program?

Generally, yes. Most of FPL's hedge positions are transacted in the financial markets, and are not associated with physical deliveries. The physical supply of natural gas and residual fuel oil is predominately priced at a NYMEX settlement price or at an established index. FPL does, however, procure some of its long-term physical fuel supply on a fixed price basis, and the gains and losses resulting from these transactions are included in FPL's

1 hedging results.

2

3 Regardless of the pricing mechanism, FPL's procurement of long-
4 term physical fuel supply for natural gas and residual fuel oil is
5 based upon the same fuel burn projections that FPL uses to execute
6 and manage its hedging strategy. Short-term procurement or spot
7 procurement (monthly, next day, intra-day, spot cargo) is utilized to
8 supplement those long-term transactions, as needed to compensate
9 for variations in natural gas and residual fuel oil requirements on a
10 monthly and daily basis. For natural gas, monthly procurement is
11 primarily transacted as a differential (basis) off the NYMEX
12 settlement ("at the market"). Next day and intra-day transactions
13 are typically executed at a fixed price or index. Daily fixed price and
14 index transactions are deemed to have occurred "at the market" and
15 are not included in the hedge results. For residual fuel oil, spot
16 requirements are generally procured at an index and therefore
17 represent the market at the time of delivery.

18

19 **Q. Do the results of FPL's hedging activity for natural gas and**
20 **residual fuel oil, as shown in Document GJY-1, provide the**
21 **market-price comparison requested in Item 13 from Staff's**
22 **workshop held on January 12, 2005?**

23 **A. Yes. As described above, a large portion of FPL's physical fuel**

1 supply for natural gas and residual fuel oil is procured at NYMEX
2 settlement or market indices. A comparison of FPL's price paid
3 versus the market price for the physical supply of these fuels would
4 show no significant difference between the two. The variance from
5 "market" in FPL's overall fuel price for natural gas and residual fuel
6 oil is generated from the application of its hedging gains/losses and
7 option premiums/transaction fees to the total dollars paid for each
8 commodity on a monthly basis. Because hedging gains and losses
9 are calculated by comparing the execution price of each hedge
10 position to the market price at the time of liquidation, these gains or
11 losses provide a good representation of the total price FPL paid for
12 natural gas and residual fuel oil versus the market price for those
13 fuels.

14

15 **Q. Does Document GJY-1 provide a market-price comparison for**
16 **light fuel oil?**

17 **A.** No. Document GJY-1 covers only natural gas and residual fuel oil.
18 At this point, these are the only two fuel commodities that FPL
19 specifically hedges. Light fuel oil is used for unplanned peaking
20 events. These events are unpredictable, and therefore are not
21 included as part of the hedging program.

22

23 **Q. How does the price FPL paid for light fuel oil compare to the**

1 **market price for light fuel oil during 2004?**

2 A. FPL procures light fuel oil on an as-needed basis ("spot"). All spot
3 procurement for light fuel oil is transacted at the applicable market
4 index. Therefore, FPL's price paid for light fuel oil matches the
5 market price at the time of delivery. An example of this comparison
6 is shown in Document GJY-2, which details an actual light fuel oil
7 transaction from 2004. The transaction was for approximately
8 420,000 gallons of light fuel oil priced at an applicable index.
9 Delivery of the 420,000 gallons occurred over a ten-day window.
10 Document GJY-2 compares the total dollars FPL was invoiced for
11 each delivery with FPL's calculation of what the total dollars should
12 be for each delivery. The calculation is performed by taking the
13 published index (as agreed to in the transaction terms) multiplied by
14 the received volume and adding in transport and pollution tax
15 charges. The difference between the invoiced total dollars and the
16 calculation total dollars should be zero if FPL paid the agreed upon
17 market price index, which is the case for the illustrative transaction
18 shown in Document GJY-2. This transaction is representative of all
19 of FPL's light fuel oil procurement during 2004. Thus, the prices
20 FPL paid for light fuel oil equal the market price of light fuel oil during
21 2004.

22

23 **Q. Please describe FPL's coal procurement process.**

1 A. The procurement of coal or petroleum coke is accomplished through
2 one of three different mechanisms: 1) a bidding process, 2) spot
3 purchases or 3) contract negotiations. At St. John's River Power
4 Park (SJRPP), procurement is done through JEA, the Operating
5 Agent for SJRPP, on behalf of FPL. At Plant Scherer, procurement
6 is done through Georgia Power Company, as Operating Agent for
7 FPL.

8
9 **Q. Please provide the methodology FPL utilized to determine a**
10 **comparison between the prices FPL paid for coal versus the**
11 **market price for coal during 2004, as required by Item 14 of the**
12 **outcomes of Staff's workshop held on January 12, 2005.**

13 A. FPL's 2004 coal procurement activity is summarized in Document
14 GJY-3: 2004 Solid Fuel Activity. This Document shows all coal
15 procurement transactions entered into during 2004, detailed by
16 supplier, transaction type, commodity, term, purchase price and
17 market price (deliveries of coal pursuant to contracts that were
18 entered into prior to 2004 are not considered "2004 transactions"
19 and hence are not included on Document GJY-3). Transactions are
20 also grouped by location: "SJRPP" or "Plant Scherer."

21

22 Transactions executed through a bid process are considered to be
23 priced "at the market," as the bid represents current available prices

1 for the specific type of coal and other circumstances specified in the
2 bid solicitation. Details of transactions that were executed through
3 bidding processes are provided in Documents GJY-4, GJY-5 and
4 GJY-6.

5
6 Spot purchases for both SJRPP and Plant Scherer are compared on
7 Document GJY-3 to the best available market data at the time of the
8 purchase.

9
10 Finally, for SJRPP, there were two transactions that fell into the
11 "contract negotiation" category. The first involves SJRPP's term
12 contract with the Coal Marketing Company (CMC). This contract
13 provides, in part, for an annual tonnage nomination. The initial 2004
14 procurement strategy for SJRPP envisioned a solicitation for spot
15 tonnage and therefore less than the maximum contract tonnage was
16 nominated with CMC. Observing the run up in both the domestic
17 and international steam coal markets, SJRPP was able to secure a
18 narrow window to re-open the process and subsequently nominated
19 the maximum contract tonnage. The contract price and a
20 comparative market price at the time the nomination was made are
21 shown on Document GJY-3, Line 12. Finally, SJRPP's contract with
22 James River Coal Sales, Inc. was amended in the first quarter of
23 2004 through a negotiation process. The revised mine price was

1 less than a comparative market price as shown on Document GJY-
2 3, Line 9.

3

4 **Q. Does this conclude your testimony?**

5 **A. Yes, it does.**

1 **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**
2 **FLORIDA POWER & LIGHT COMPANY**
3 **TESTIMONY OF GERARD J. YUPP**
4 **DOCKET NO. 050001-EI**
5 **SEPTEMBER 9, 2005**

6 **Q. Please state your name and address.**

7 A. My name is Gerard J. Yupp. My business address is 700 Universe
8 Boulevard, Juno Beach, Florida, 33408.

9

10 **Q. By whom are you employed and what is your position?**

11 A. I am employed by Florida Power & Light Company (FPL) as Director
12 of Wholesale Operations in the Energy Marketing and Trading
13 Division.

14

15 **Q. Have you previously testified in this docket?**

16 A. Yes.

17

18 **Q. What is the purpose of your testimony?**

19 A. The purpose of my testimony is to present and explain FPL's
20 projections for (1) the dispatch costs of heavy fuel oil, light fuel oil,
21 coal, petroleum coke, and natural gas, (2) the availability of natural
22 gas to FPL, (3) generating unit heat rates and availabilities and (4)

1 the quantities and costs of wholesale (off-system) power and
2 purchased power transactions. In addition, I present and explain
3 FPL's Risk Management Plan for fuel procurement in 2006 and
4 respond to certain of the "items of interest" received from the FPSC
5 Staff on August 23, 2005.

6

7 **Q. Have you prepared or caused to be prepared under your**
8 **supervision, direction and control an Exhibit(s) in this**
9 **proceeding?**

10 A. Yes, I have. It consists of the entire Appendix I and Schedules E2,
11 E3, E4, E5, E6, E7, E8 and E9 of Appendix II of this filing.

12

13 **FUEL PRICE FORECAST**

14 **Q. What forecast methodologies has FPL used for the 2006**
15 **recovery period?**

16 A. For natural gas commodity prices, the forecast methodology is the
17 NYMEX Natural Gas Futures contract (forward curve). For light and
18 heavy fuel oil prices, FPL utilizes Over-The-Counter (OTC) forward
19 market prices. Projections for the price of coal and petroleum coke,
20 and the availability of natural gas, are developed internally at FPL.
21 The forward curves for both natural gas and fuel oil represent
22 expected future prices at a given point in time. The basic
23 assumption made with respect to the forward curves is that all

1 available data that could impact the price of natural gas and fuel oil
2 in the future is incorporated into the curve at all times. The forward
3 curves represent prices at which FPL can transact its hedging
4 program. The methodology allows FPL to better react to changing
5 market conditions.

6

7 **Q. What are the key factors that could affect FPL's price for heavy**
8 **fuel oil during the January through December 2006 period?**

9 A. The key factors that could affect FPL's price for heavy oil are (1)
10 worldwide demand for crude oil and petroleum products (including
11 domestic heavy fuel oil), (2) non-OPEC crude oil production, (3) the
12 extent to which OPEC production matches actual demand for OPEC
13 crude oil, (4) the availability of refining capacity, (5) the price
14 relationship between heavy fuel oil and crude oil, (6) the price
15 relationship between heavy oil and natural gas and (7) the terms of
16 FPL's heavy fuel oil supply and transportation contracts.

17

18 World demand for crude oil and petroleum products is projected to
19 increase slightly in 2006 over 2005 average levels primarily due to
20 increases in demand in the U.S., China and other Pacific Rim
21 countries. Although crude oil production and worldwide refining
22 capacity will be adequate to meet the projected increase in crude oil
23 and petroleum product demand, general adherence by OPEC

1 members to its most recent production accord, and limited spare
2 OPEC productive capacity, should prevent significant
3 overproduction of crude oil. When coupled with the continuation of
4 historically low domestic crude oil and petroleum product inventory
5 levels, the supply of crude oil and petroleum products will remain
6 tight during 2006.

7

8 **Q. Please provide FPL's projection for the dispatch cost of heavy**
9 **fuel oil for the January through December 2006 period.**

10 A. FPL's projection for the system average dispatch cost of heavy fuel
11 oil, by month, is provided on page 3 of Appendix I.

12

13 **Q. What are the key factors that could affect the price of light fuel**
14 **oil?**

15 A. The key factors are similar to those described above for heavy fuel
16 oil.

17

18 **Q. Please provide FPL's projection for the dispatch cost of light**
19 **fuel oil for the January through December 2006 period.**

20 A. FPL's projection for the system average dispatch cost of light oil, by
21 month, is provided on page 3 of Appendix I.

22

23 **Q. What is the basis for FPL's projections of the dispatch cost of**

1 **coal and petroleum coke for St. Johns' River Power Park**
2 **(SJRPP) and coal for Plant Scherer?**

3 A. FPL's projected dispatch cost for SJRPP is based on FPL's price
4 projection for spot coal and petroleum coke delivered to SJRPP.
5 The dispatch cost for Plant Scherer is based on FPL's price
6 projection for spot coal delivered to the plant.

7
8 For SJRPP, annual coal volumes delivered under long-term
9 contracts are fixed by July 1st of the previous year or are set by the
10 terms of the contracts. For Plant Scherer, the annual volume of coal
11 delivered under long-term contracts is set by the terms of the
12 contracts. Therefore, the price of coal delivered under long-term
13 contracts does not affect the daily dispatch decision.

14
15 In the case of SJRPP, FPL will continue to blend petroleum coke
16 with coal in order to reduce fuel costs. It is anticipated that
17 petroleum coke will represent 30% of the fuel blend at SJRPP
18 during 2006. The lower price of petroleum coke is reflected in the
19 projected dispatch cost for SJRPP, which is based on this projected
20 fuel blend.

21
22 Q. **Please provide FPL's projection for the dispatch cost of SJRPP**
23 **and Plant Scherer for the January through December 2006**

1 **period.**

2 A. FPL's projection for the system average dispatch cost of "solid fuel"
3 for this period, by plant and by month, is shown on page 3 of
4 Appendix I.

5

6 **Q. What are the factors that can affect FPL's natural gas prices**
7 **during the January through December 2006 period?**

8 A. In general, the key factors are (1) North American natural gas
9 demand and domestic production, (2) LNG and Canadian natural
10 gas imports, (3) heavy fuel oil and light fuel oil prices, and (4) the
11 terms of FPL's natural gas supply and transportation contracts. The
12 dominant factors influencing the projected price of natural gas in
13 2006 are: (1) projected natural gas demand in North America will
14 continue to grow moderately in 2006, primarily in the electric
15 generation sector; and (2) although domestic rig activity in the U.S.
16 has increased significantly over the past few years, 2006 domestic
17 natural gas production is at best expected to equal projected,
18 average 2005 levels, reflecting a continued decline in the Gulf of
19 Mexico region being offset by increases in Rocky Mountain
20 production. The balance of the supply to meet demand will come
21 from increased Canadian and LNG imports.

22

23 **Q. What are the factors that affect the availability of natural gas to**

1 **FPL during the January through December 2006 period?**

2 A. The key factors are (1) the existing capacity of the Florida Gas
3 Transmission (FGT) pipeline system into Florida, (2) the existing
4 capacity of the Gulfstream natural gas pipeline system into Florida,
5 (3) the limited number of receipt points into the Gulfstream natural
6 gas pipeline system, (4) the portion of FGT and Gulfstream capacity
7 that is contractually allocated to FPL on a firm basis each month, (5)
8 the assumed volume of natural gas which can move from the
9 Gulfstream pipeline into FGT at the Hardee and Osceola
10 interconnects, and (6) the natural gas demand in the State of
11 Florida.

12

13 The current capacity of FGT into the State of Florida is about
14 2,030,000 million BTU per day and the current capacity of
15 Gulfstream is about 1,100,000 million BTU per day. FPL currently
16 has firm natural gas transportation capacity on FGT ranging from
17 750,000 to 874,000 million BTU per day, depending on the month,
18 and 350,000 million BTU per day of firm natural gas transportation
19 on Gulfstream. Total demand for natural gas in the state of Florida
20 during the January through December 2006 period (including FPL's
21 firm allocation) is projected to be between 350,000 and 550,000
22 million BTU per day below the total pipeline capacity into the state.
23 FPL projects that it could acquire, if economic, all or most of this

1 capacity on a non-firm basis to supplement FPL's firm allocation on
2 FGT and Gulfstream. This projection is based on the current
3 capability and availability of the two interconnections between
4 Gulfstream and FGT pipeline systems and the availability of
5 capacity on each pipeline.

6

7 **Q. Please provide FPL's projections for the dispatch cost and**
8 **availability of natural gas for the January through December**
9 **2006 period.**

10 A. FPL's projections of the system average dispatch cost and
11 availability of natural gas, by transport type, by pipeline and by
12 month, are provided on page 3 of Appendix I.

13

14 **Q. Did FPL also consider the impacts of Hurricane Katrina on**
15 **natural gas and crude oil production in the U. S. Gulf of Mexico**
16 **region, as well as, the impact on U. S. refinery operations?**

17 A. Yes, the forward curves that FPL utilized to develop its projections
18 for this filing include all recently available data and assumptions that
19 could impact the price and availability of natural gas and fuel oil in
20 the future.

21

22 **PLANT HEAT RATES, OUTAGE FACTORS, PLANNED**
23 **OUTAGES, AND CHANGES IN GENERATING CAPACITY**

1 **Q. Please describe how FPL developed the projected Average Net**
2 **Operating Heat Rates shown on Schedule E4 of Appendix II.**

3 **A. The projected Average Net Operating Heat Rates were calculated**
4 **by the POWRSYM model. The current heat rate equations and**
5 **efficiency factors for FPL's generating units, which present heat rate**
6 **as a function of unit power level, were used as inputs to POWRSYM**
7 **for this calculation. The heat rate equations and efficiency factors**
8 **are updated as appropriate based on historical unit performance**
9 **and projected changes due to plant upgrades, fuel grade changes,**
10 **and/or from the results of performance tests.**

11

12 **Q. Are you providing the outage factors projected for the period**
13 **January through December 2006?**

14 **A. Yes. This data is shown on page 4 of Appendix I.**

15

16 **Q. How were the outage factors for this period developed?**

17 **A. The unplanned outage factors were developed using the historical**
18 **full and partial outage event data for each of the units. The historical**
19 **unplanned outage factor of each generating unit was adjusted, as**
20 **necessary, to eliminate non-recurring events and recognize the**
21 **effect of planned outages to arrive at the projected factor for the**
22 **January through December 2006 period.**

23

1 **Q. Please describe the significant planned outages for the**
2 **January through December 2006 period.**

3 **A. Planned outages at FPL's nuclear units are the most significant in**
4 **relation to the Fuel Cost Recovery Clause. Turkey Point Unit No. 3**
5 **is scheduled to be out of service for refueling from March 5, 2006**
6 **until March 30, 2006 or 25 days during the projected period. Turkey**
7 **Point Unit No. 4 is scheduled to be out of service for refueling from**
8 **October 29, 2006 until November 23, 2006 or 25 days during the**
9 **projected period. St. Lucie Unit No. 2 is scheduled to be out of**
10 **service for refueling, reactor head inspection and steam generator**
11 **tube sleeving from April 24, 2006 until June 23, 2006 or 60 days**
12 **during the projected period.**

13
14 **Q. Please list any changes to FPL's generation capacity projected**
15 **to take place during the January through December 2006**
16 **period.**

17 **A. There are no major changes to FPL's generation capacity projected**
18 **during the January through December 2006 period.**

19

20 **WHOLESALE (OFF-SYSTEM) POWER AND PURCHASED**
21 **POWER TRANSACTIONS**

22 **Q. Are you providing the projected wholesale (off-system) power**
23 **and purchased power transactions forecasted for January**

1 through December 2006?

2 A. Yes. This data is shown on Schedules E6, E7, E8, and E9 of
3 Appendix II of this filing.

4

5 **Q. In what types of wholesale (off-system) power transactions**
6 **does FPL engage?**

7 A. FPL purchases power from the wholesale market when it can
8 displace higher cost generation with lower cost power from the
9 market. FPL will also sell excess power into the market when its
10 cost of generation is lower than the market. Purchasing and selling
11 power in the wholesale market allows FPL to lower fuel costs for its
12 customers because savings and gains are credited to the customer
13 through the Fuel Cost Recovery Clause. Power purchases and
14 sales are executed under specific tariffs that allow FPL to transact
15 with a given entity. Although FPL primarily transacts on a short-term
16 basis (hourly and daily transactions), FPL continuously searches for
17 all opportunities to lower fuel costs through purchasing and selling
18 wholesale power, regardless of the duration of the transaction. FPL
19 can also purchase and sell power during emergency conditions
20 under several types of Emergency Interchange agreements that are
21 in place with other utilities within Florida.

22

23 **Q. Does FPL have additional agreements for the purchase of**

1 **electric power and energy that are included in your**
2 **projections?**

3 **A.** Yes. FPL purchases coal-by-wire electrical energy under the 1988
4 Unit Power Sales Agreement (UPS) with the Southern Companies.
5 FPL has contracts to purchase nuclear energy under the St. Lucie
6 Plant Nuclear Reliability Exchange Agreements with Orlando
7 Utilities Commission (OUC) and Florida Municipal Power Agency
8 (FMPA). FPL also purchases energy from JEA's portion of the
9 SJRPP Units. Additionally, FPL has purchased exclusive dispatch
10 rights for the output of 6 combustion turbines totaling approximately
11 950 MW (the output varies depending on the season). The
12 agreements for the combustion turbines are with Progress Energy
13 Ventures, Reliant Energy Services, and Oleander Power Project
14 L.P. FPL provides natural gas for the operation of each of these
15 three facilities as well as light fuel oil for two of the facilities. FPL
16 has also purchased 576 MW of capacity and energy from Reliant
17 Energy Services out of the Indian River facility. This agreement
18 begins on January 1, 2006 and runs through December 31, 2009.
19 Lastly, FPL purchases energy and capacity from Qualifying Facilities
20 under existing tariffs and contracts.

21

22 **Q.** Please provide the projected energy costs to be recovered
23 through the Fuel Cost Recovery Clause for the power

1 purchases referred to above during the January through
2 December 2006 period.

3 A. Under the UPS agreement, FPL's capacity entitlement during the
4 period from January through December 2006 is 931 MW. Based
5 upon the alternate and supplemental energy provisions of UPS, an
6 availability factor of 100% is applied to these capacity entitlements
7 to project energy purchases. The projected UPS energy (unit) cost
8 for this period, used as an input to POWRSYM, is based on data
9 provided by the Southern Companies. For the period, FPL projects
10 to purchase 7,992,999 MWh of UPS energy at a cost of
11 \$148,265,000. The total UPS energy projections are presented on
12 Schedule E7 of Appendix II.

13

14 Energy purchases from the JEA-owned portion of the St. Johns
15 River Power Park generation are projected to be 2,991,600 MWh for
16 the period at an energy cost of \$55,449,000. FPL's cost for energy
17 purchases under the St. Lucie Plant Reliability Exchange
18 Agreements is a function of the operation of St. Lucie Unit 2 and the
19 fuel costs to the owners. For the period, FPL projects purchases of
20 449,890 MWh at a cost of \$1,661,200. These projections are
21 shown on Schedule E7 of Appendix II.

22

23 FPL projects to dispatch 142,969 MWh from its short-term

1 purchased power agreements at a cost of \$15,506,263. These
2 projections are shown on Schedule E7 of Appendix II.

3

4 In addition, as shown on Schedule E8 of Appendix II, FPL projects
5 that purchases from Qualifying Facilities for the period will provide
6 5,473,258 MWh at a cost to FPL of \$156,530,497.

7

8 **Q. How does FPL develop the projected energy costs related to**
9 **purchases from Qualifying Facilities?**

10 **A.** For those contracts that entitle FPL to purchase "as-available"
11 energy, FPL used its fuel price forecasts as inputs to the
12 POWRSYM model to project FPL's avoided energy cost that is used
13 to set the price of these energy purchases each month. For those
14 contracts that enable FPL to purchase firm capacity and energy, the
15 applicable Unit Energy Cost mechanisms prescribed in the contracts
16 are used to project monthly energy costs.

17

18 **Q. Please describe the method used to forecast wholesale (off-**
19 **system) power purchases and sales.**

20 **A.** The quantity of wholesale (off-system) power purchases and sales
21 are projected based upon estimated generation costs, generation
22 availability and expected market conditions.

23

1 **Q. What are the forecasted amounts and costs of wholesale (off-**
2 **system) power sales?**

3 A. FPL has projected 2,165,000 MWh of wholesale (off-system) power
4 sales for the period of January through December 2006. The
5 projected fuel cost related to these sales is \$121,663,200. The
6 projected transaction revenue from these sales is \$139,181,250.
7 The projected gain for these sales is \$11,512,150.

8

9 **Q. In what document are the fuel costs for wholesale (off-system)**
10 **power sales transactions reported?**

11 A. Schedule E6 of Appendix II provides the total MWh of energy; total
12 dollars for fuel adjustment, total cost and total gain for wholesale
13 (off-system) power sales.

14

15 **Q. What are the forecasted amounts and cost of energy being**
16 **sold under the St. Lucie Plant Reliability Exchange Agreement?**

17 A. FPL projects the sale of 537,724 MWh of energy at a cost of
18 \$1,925,287. These projections are shown on Schedule E6 of
19 Appendix II.

20

21 **Q. What are the forecasted amounts and costs of wholesale (off-**
22 **system) power purchases for the January to December 2006**
23 **period?**

1 A. The costs of these purchases are shown on Schedule E9 of
2 Appendix II. For the period, FPL projects it will purchase a total of
3 1,406,040 MWh at a cost of \$85,353,465. If generated, FPL
4 estimates that this energy would cost \$97,585,816. Therefore,
5 these purchases are projected to result in savings of \$12,232,351.

6

7 **2006 RISK MANAGEMENT PLAN**

8 **Q. Has FPL completed its risk management plan as required by**
9 **Order PSC- 02-1484-FOF-EI issued on October 30, 2002?**

10 A. Yes. FPL's 2006 Risk Management Plan is provided on pages 5
11 and 6 of Appendix I.

12

13 **Q. Please describe FPL's hedging objectives.**

14 A. FPL's fuel hedging objectives are to effectively execute a well-
15 disciplined and independently controlled fuel procurement strategy
16 to manage fuel price stability (volatility minimization), to potentially
17 achieve fuel cost minimization and to achieve asset optimization.
18 FPL's fuel procurement strategy aims to mitigate fuel price
19 increases and reduce fuel price volatility, while maintaining the
20 opportunity to benefit from price decreases in the marketplace for
21 FPL's customers.

22

23 **Q. Does FPL project to incur incremental operating and**

1 maintenance expenses with respect to maintaining an
2 expanded, non-speculative financial and/or physical hedging
3 program for which it is seeking recovery in the January
4 through December 2006 period?

5 A. Yes. FPL projects to incur incremental expenses of \$471,179 for its
6 Trading and Operations Group and \$25,306 for its Systems Group.
7 These expenses total \$496,485. The expenses projected for the
8 Trading and Operations Group are for salaries of the three
9 personnel who were added to support FPL's enhanced hedging
10 program. The expenses projected for the Systems Group are for
11 incremental annual license fees for FPL's volume forecasting
12 software.

13

14 **Q. Does FPL's hedging plan for 2006 include strategies to mitigate**
15 **the replacement fuel costs associated with the extended**
16 **outage of St. Lucie Unit No. 2 due to the reactor vessel head**
17 **inspection and steam generator tube sleeving?**

18 A. Yes. FPL's fuel hedging strategies incorporate all of FPL's planned
19 unit outages for a given time period. FPL takes steps to mitigate the
20 impact of all plant outages through the procurement of fuel and
21 purchased power.

22

23 **RESPONSES TO ITEMS OF INTEREST RECEIVED FROM THE**

1 **FPSC STAFF ON AUGUST 23, 2005**

2 **Q. What actions does FPL take to minimize the occurrence,**
3 **duration and magnitude of unplanned outages at its fossil**
4 **generating units?**

5 **A. FPL's Power Generation Division has processes, procedures and**
6 **structure in place, such as condition-based maintenance, the Fleet**
7 **Performance and Diagnostic Center (FPDC) and the Fleet Teams**
8 **to continue to manage, assess and sustain the excellent**
9 **performance of FPL's fossil generation portfolio.**

10

11 **Power Generation transitioned its major maintenance overhaul**
12 **philosophy from calendar-based overhaul intervals to condition-**
13 **based overhaul intervals. By doing overhauls on a condition-**
14 **based interval, FPL can optimize the life of the existing fossil plant**
15 **components while improving plant reliability and availability.**

16

17 **FPL further enhanced its fleet with the creation of the FPDC.**
18 **Critical fossil plant operating parameters are monitored at the**
19 **FPDC 24 hours per day, 7 days per week. Automated statistical**
20 **analysis detects and alerts employees to even slight changes in**
21 **performance. FPL can also analyze a unit's ability to perform**
22 **according to its rated specifications and evaluate ways to improve**
23 **efficiencies. The goal is to identify equipment degradation far**

1 enough in advance of a failure so that corrective measures can be
2 put in place. All of FPL's initiatives and efforts are focused on
3 achieving process control and preventing failures from occurring.

4
5 In addition, Power Generation adopted a "Fleet Team" approach
6 by organizing its technical support groups around major plant
7 components, such as boilers, combustion turbines, and
8 generators. The Fleet Team approach improves the replication
9 and standardization of best practices across the fleet.

10

11 **Q. What actions does FPL take to help ensure that planned**
12 **maintenance outages at its fossil generating units are**
13 **completed on schedule and on budget?**

14 **A. FPL's Power Generation Division uses processes and procedures**
15 **such as major maintenance planning, major maintenance**
16 **execution, and major maintenance performance evaluation to**
17 **complete planned maintenance outages on schedule and on**
18 **budget.**

19

20 Major maintenance planning is a process used to develop an
21 integrated plan for ensuring timely and accurate execution of all
22 work. The integrated plan includes work identification determined
23 by condition-based maintenance, planning review meetings,

1 development of job procedures, integrating cost/schedule plan,
2 and determination of manpower requirements. In addition to
3 planning the work, safety, environmental, and quality plans are
4 developed to help ensure that each integrated plan is executed on
5 schedule, within estimated cost, and without incident.

6
7 Major maintenance execution is the process of executing major
8 maintenance outages with zero injuries, without environmental
9 violations, within the scheduled duration, within authorized budget,
10 and without failures upon unit return to service.

11
12 Major maintenance performance evaluation is the process of
13 verifying that all major maintenance work performed meets the
14 predetermined goals and objectives set forth during the planning
15 process. This process effectively captures reasons for success
16 and provides replication procedures for other FPL sites.

17

18 **Q. What actions has FPL taken to minimize incremental fuel and**
19 **purchased power costs due to the impact of the 2004**
20 **hurricane season?**

21 **A.** As a result of the 2004 hurricane season, FPL implemented
22 several strategies to help minimize incremental fuel costs and
23 enhance reliability during severe weather events. Initiatives

1 include securing spot transportation agreements with several
2 additional natural gas pipelines, extending current natural gas
3 storage agreements, adding and diversifying natural gas storage
4 agreements and setting up contracts with additional natural gas
5 suppliers. FPL continues to pursue additional natural gas storage
6 and interconnect possibilities to diversify its Gulfstream supply
7 potential. Heavy and light oil initiatives included evaluating and
8 implementing appropriate inventory strategies, contracting for
9 additional light oil storage and securing transportation
10 arrangements. FPL will continue to pursue, evaluate and
11 implement strategies that will help minimize incremental fuel costs
12 and enhance reliability during severe weather events that are
13 beneficial to its customers. To date, these initiatives have proven
14 to be crucial in allowing FPL to manage its fuel supply and
15 maintain reliable operations through the devastating impact that
16 Hurricane Katrina has had on fuel supplies in the U.S. Gulf Coast.

17

18 **Q. Should recent changes in the market price for natural gas**
19 **and residual oil impact the percentage of FPL's natural gas**
20 **and residual oil requirements that FPL plans to hedge?**

21 **A.** FPL continuously monitors the natural gas and residual fuel oil
22 markets in support of its hedging program and procurement plan.
23 FPL re-forecasts its projected fuel requirements on a weekly basis

1 incorporating current forward curve prices. As price changes drive
2 differences in projected requirements, FPL rebalances its hedge
3 positions to stay within percentage tolerances of its approved
4 hedging plan. The recent changes in market prices for natural gas
5 and residual fuel oil will not impact the percentage of each fuel
6 that FPL plans to hedge. FPL's hedge program was developed to
7 reduce volatility and deliver greater price certainty to its
8 customers. FPL is not speculating on price movement and,
9 therefore FPL will continue to follow its approved hedging
10 strategy.

11

12 **Q. Has FPL adequately mitigated the price risk of natural gas,
13 residual oil, and purchased power for 2004 through 2006?**

14 **A.** Yes. Over that period, FPL continued to execute its hedging
15 strategy to help reduce volatility to its customers. As fuel prices
16 have trended upward, FPL's hedging plan has also delivered
17 significant savings to its customers. FPL will continue to execute
18 its hedging program in accordance with its Risk Management
19 Plan.

20

21 Additionally, FPL continually optimizes its fuel switching capability
22 to help ensure that its customers receive the lowest possible cost
23 of fuel. Finally, FPL capitalizes on all opportunities to either

1 purchase lower cost power to offset higher generation costs or sell
2 excess power to return gains to its customers that help reduce
3 overall fuel costs.

4

5 **Q. What actions does FPL take to optimize the equivalent**
6 **availability factors and heat rates for its fossil GPIF units?**

7 **A.** The actions that FPL takes to optimize the equivalent availability
8 factors of fossil GPIF units were covered in the discussion of
9 unplanned and planned outages above. The heat rate of fossil
10 units is optimized through a heat rate monitoring program. The
11 actual unit heat rate is compared to a target heat rate to identify
12 any instances of degradation. In order to determine the
13 appropriate action to take, the degradation is analyzed to stratify it
14 into three different categories: controllable parameters, short-term
15 degradation, and long-term degradation. Controllable parameters
16 require immediate adjustment of the unit. An example of a
17 controllable parameter is adjusting the main steam pressure to
18 maintain it at the design point. Short-term degradation can be
19 recovered during short notice outages of small duration. An
20 example of short-term degradation is steam turbine condenser
21 fouling or compressor fouling on a combustion turbine, both of
22 which would require a short outage to clean the component and
23 return it to service. Long-term degradation can be recovered

1 during planned outages that are usually of longer duration. An
2 example of long- term degradation is loss of steam turbine
3 efficiency due to wear which would require turbine disassembly to
4 recover.

5

6 **Q. What actions does FPL take to procure natural gas and**
7 **natural gas transportation for its units at competitive prices**
8 **for both long term and short term deliveries?**

9 A. FPL purchases natural gas from multiple sources on the U. S. Gulf
10 Coast, both onshore and offshore and from multiple suppliers all
11 within a well-planned and balanced portfolio of term, spot and day-
12 to-day purchases. This procurement strategy helps ensure
13 competitive prices for FPL's customers and reliability of supply
14 through diversification of sources and suppliers. FPL purchases
15 firm natural gas transportation on a long-term basis to meet
16 current and projected requirements, in order to help ensure an
17 economic and reliable level of deliverability to its plants. FPL also
18 purchases interruptible natural gas transportation, when
19 economic, to provide low cost fuel delivery to its customers.

20

21 **Q. What actions does FPL take to procure residual oil for its**
22 **units that burn residual oil at competitive prices?**

23 A. FPL purchases residual fuel oil from multiple sources, domestic

1 and international, in the major U. S market hubs of New York
2 Harbor and the U. S. Gulf Coast, as well as in the Caribbean,
3 South America, and Europe. This helps to ensure the most
4 competitive pricing and reliability of supply for FPL's customers.

5

6 **Q. Does this conclude your testimony?**

7 **A. Yes, it does.**

1 BY MR. BUTLER:

2 Q Mr. Yupp, would you please summarize your testimony.

3 A Okay. Commissioners, the purpose of my testimony is
4 to present and explain FPL's projections for the dispatched
5 costs and availabilities of fossil fuel, generating unit heat
6 rates and availabilities and the quantities and costs of
7 wholesale power transactions.

8 Additionally, my testimony presents and explains
9 FPL's 2006 risk management plan. This plan provides an
10 overview of FPL's hedging program, the risks associated with
11 fuel procurement, and the processes, controls and oversight
12 that are in place at FPL in the fuel procurement area. And
13 this concludes my summary.

14 MR. BUTLER: Thank you. I tender Mr. Yupp for
15 cross-examination.

16 CHAIRMAN BAEZ: Mr. Beck, no questions?

17 Colonel, do you have any questions?

18 LIEUTENANT COLONEL WHITE: No questions of this
19 witness.

20 CHAIRMAN BAEZ: No questions.

21 Mr. Perry.

22 CROSS EXAMINATION

23 BY MR. PERRY:

24 Q Good afternoon, Mr. Yupp. My name is Tim Perry. I
25 represent the Florida Industrial Power Users Group. I have a

1 few questions for you.

2 Am I correct in my belief that you are the witness
3 for FP&L that handles the fuel forecasting?

4 A Yes.

5 Q Okay.

6 A You are correct.

7 Q And in general, how does FP&L forecast natural gas
8 prices for 2006 as compared to 2005?

9 A The forecast is the same. We use the, the NYMEX
10 forward curve. For the '06 filing it would have been from a
11 particular date and time. The close of business, I believe, on
12 August 29th is when we used the NYMEX forward curve, and that
13 would be our official forecast for the '06 period.

14 Q And have you done any projections of the forecast for
15 natural gas prices in 2007 as they would compare to 2006?

16 A In 2007 we did, we did answer an interrogatory that
17 asked specifically for what the '07 forecast for natural gas
18 would be, yes. And I believe I have that actually in, in the
19 composite exhibit. But it was in response to staff's seventh
20 set of interrogatories we provided our current forecast for
21 each month of '07.

22 Q And could you tell me what your forecast is for each
23 month?

24 A Roughly beginning in January of '07, \$10.84;
25 \$10.81 in February; \$10.58 in March; \$9.04 in April; and this

1 is pure commodity price; \$8.83 in May; \$8.86 in June; \$18.89 in
2 July; August, \$8.92; September, \$8.90; October, \$8.93;
3 November, \$9.32 and December, \$9.69.

4 Q And how do those prices compare to the prices for the
5 same month in 2006? Are they higher or lower?

6 A In 2006 as to what we have filed or to where we
7 currently are in the market? The answer is going to be the
8 same, but just for clarification.

9 Q You can give me both, please.

10 A Okay. If I look quickly across here, I would say the
11 average price in '07 across the 12 months is roughly nine --
12 maybe \$9.20, as comparison in what we have in the filing right
13 now for the 2006 period across the 12 months our composite
14 price, so to speak, was \$10.09. I think if you look at the
15 market right now or at least as of the close of business on
16 Friday, the market was on average around \$10.59, I believe,
17 somewhere in that ballpark. So '07 is lower than what we have
18 filed in '06 and what the current market is in '06.

19 Q Okay. I'm going to have Mr. Poucher hand out a
20 document for you to look at.

21 A Okay.

22 CHAIRMAN BAEZ: Mr. Perry, do you need a number for
23 this?

24 MR. PERRY: Yes, Chairman Baez, if I could have a
25 number.

1 CHAIRMAN BAEZ: Show it marked as 78, and that's the
2 NYMEX --

3 MR. PERRY: NYMEX gas prices as of November 4th,
4 2005.

5 CHAIRMAN BAEZ: NYMEX gas prices, November 4th, 2005.
6 (Exhibit 78 marked for identification.)

7 BY MR. PERRY:

8 Q And have you had a chance to look at this document,
9 Mr. Yupp?

10 A Yes, I have.

11 Q And would you agree that these are the NYMEX gas
12 prices for November 4th, 2005, for a forward curve?

13 A Yes. I believe this is the settlement from
14 November 4th.

15 Q And would you agree that in general those, the prices
16 that are shown on Exhibit Number 78 are declining in 2007 as
17 compared to 2006 and the last month of 2005?

18 A Yes, I would agree with that. There is a general
19 trend downward beginning in '06, at least the winter of '06,
20 all the way through '07.

21 CHAIRMAN BAEZ: Mr. Perry, I'm sorry to interrupt.
22 You're asking questions. I just want to know which column to
23 look at. Are you just asking about any given column?

24 MR. PERRY: I can ask -- I'll follow up with that.

25 CHAIRMAN BAEZ: Okay. Thank you.

1 BY MR. PERRY:

2 Q Mr. Yupp, which is the particular column that shows
3 the, the settlement price for November 4th, 2005?

4 A I've been looking at the most recent settlement
5 column, which I'm assuming is the settlement from the 4th, and
6 then last -- the first column last, I'm assuming would have
7 been the after-hours trading, but I was going by the most
8 recent settlement.

9 Q Okay. Thank you. Are you aware of FP&L's request in
10 this docket to recover its 2005 underrecovery over a two-year
11 period?

12 A Yes, I am.

13 Q Did you have any input in that decision?

14 A No, I did not.

15 Q Did you provide any information in that decision with
16 regard to natural gas prices for 2007?

17 A I can't remember specifically if we did or at least
18 if I did. I don't recall that.

19 MR. PERRY: Okay. I have no further questions.

20 CHAIRMAN BAEZ: Mr. Lavia, no questions? Staff?

21 MS. RODAN: Yes.

22 CROSS EXAMINATION

23 BY MS. RODAN:

24 Q Good afternoon, Mr. Yupp.

25 A Good afternoon.

1 Q As Director of Wholesale Operations in the Energy
2 Marketing and Trading Division are you responsible for
3 purchasing adequate quantities of natural gas and residual oil
4 at a reasonable price for FPL?

5 A Yes, we are.

6 Q Does FPL burn natural gas and residual oil to provide
7 for a majority of its retail energy sales?

8 A Yes, we do.

9 Q Is the price that FPL pays for most of its natural
10 gas purchases linked to a market index?

11 A Yes. Most of our or a majority of our physical
12 procurement both on the natural gas and residual fuel oil side
13 would be linked to a physical index. The hedging component or
14 hedging program that we have in place is more on the financial
15 side, and that is what really dictates the price of our fuel at
16 the end of any given month.

17 Q Please turn to Page 59 in staff's exhibit. This is
18 FPL's July 2005 Schedule A3.

19 A Okay.

20 Q According to this schedule, FPL paid an average
21 of \$7.94 per MMBtu for natural gas, which was over \$1 per MMBtu
22 higher than FPL's estimate. What events or circumstances
23 caused the natural gas price to rise higher than FPL's
24 expectations?

25 A In July of 2005 I think the main driver on natural

1 gas prices being higher than what we had originally forecasted
2 or at least one of the drivers was the impact of Hurricane
3 Dennis in the beginning of July and some of the replacement
4 value that we had to pay for gas that was curtailed.

5 Q And can you please explain how Hurricane Dennis
6 impacted the natural gas price in July of 2005?

7 A We were curtailed, and I don't recall specifically
8 off the top of my head, but we were curtailed some of our base
9 load quantities for the month, which those quantities would
10 have been priced at the first of the month index. When those
11 quantities were curtailed, we go back out into the market to
12 replace them to the extent that we do have a, still have a
13 requirement for that natural gas, and most likely that would
14 have been at a higher price.

15 The other component, I guess, which is important,
16 which could drive the higher price at least in this July time
17 period would be the amount of gas that we burn versus what we
18 forecasted to burn to the extent that we had to buy and utilize
19 much more interruptible transport on either the Gulfstream
20 Pipeline or on the FGT Pipeline, then our overall charge-out
21 cost of gas would be higher than just buying and moving gas
22 under our firm transport. So it could be a function of load
23 and what our requirements were that month.

24 Q Can you please turn to Page 60 of staff's exhibit,
25 which is FPL's August 2005 Schedule A3.

1 A Okay.

2 Q According to this schedule, FPL paid an average
3 of \$8.82 per MMBtu, which was approximately 60 cents per MMBtu
4 higher than the estimate. What events or circumstances caused
5 the natural gas price to rise higher than FPL's expectations?

6 A That could be lingering -- at this point now with one
7 storm having come through in July and the market just in the
8 state that it was in, gas prices were higher than we, than we
9 originally had forecasted and were moving higher, given the
10 fact that in August our gas price is relatively close, it is 60
11 cents higher on actual, and given the fact that our loads were
12 extremely high in the month of August, I think some of this is
13 definitely attributable to the, to the extent that we were
14 utilizing interruptible transport on gas, and that is a higher
15 cost than what we would have forecasted originally. But even
16 in this time period gas prices were continuing to move up. So
17 a couple of different reasons, but overall August was, was,
18 from a standpoint of actuals, was not too bad from where we had
19 forecasted, and I think a lot had to do with load.

20 Q Okay. Now I'm going to ask you the same question on
21 the next page, Page 61, which shows FPL's September
22 2005 Schedule A3. FPL paid an average of \$11.63 per MMBtu,
23 which was over \$2.20 per MMBtu higher than estimate. What
24 events or circumstances caused the price to rise higher than
25 FPL's expectations?

1 A Well, the number one driver in September was the
2 impact of Hurricane Katrina. We -- FPL itself experienced a
3 significant amount of curtailments in its base load natural gas
4 that it had procured for that month. And, in fact, the first
5 of the month's settlement, I don't recall specifically where
6 September settled, but that index pricing would not have been
7 that bad relative to this \$11.63. And so to the extent that we
8 were curtailed quite a bit of natural gas, we did have to go
9 out and replace it. Loads were still high for us in September.
10 And so we were basically out replacing our base load gas, which
11 would have been at a lower price, with spot purchases in the
12 market. And given the impact that Katrina had on the Gulf
13 Coast, the production impact, the production shut-ins, the spot
14 market for gas even at one point for us in particular was as
15 high as even \$18 to \$20 an MMBtu. So we were forced to replace
16 cheaper gas with spot purchases just to meet our requirements.
17 And that, at least for September, is the main driver on the
18 actual result.

19 Q Okay. According to the July through September
20 Schedule A3s, as the price of natural gas increased, FPL burned
21 more residual oil. How much of FPL's generating capacity can
22 burn either residual oil or natural gas?

23 MR. BUTLER: I'm sorry. You mean what part can burn
24 both?

25 MS. RODAN: Yes.

1 MR. BUTLER: Okay.

2 THE WITNESS: I don't have that specific number off
3 the top of my head, especially since our stack has changed a
4 little bit this year. But from a standpoint of switchable
5 units between gas, light oil or distillate and resid, I believe
6 we should be somewhere in the 40 to 45 percent range of
7 switchable units.

8 BY MS. RODAN:

9 Q Okay.

10 A And that's subject to check. That's off the top of
11 my head.

12 Q How did Hurricanes Katrina and Rita limit FPL's
13 options for mitigating the impact of higher natural gas prices
14 and lower gas availability compared with how FPL would respond
15 to higher natural gas prices caused by a colder than normal
16 winter season?

17 A If I understand the question correctly, and maybe
18 I'll rephrase it, how did the impact of the hurricanes affect
19 our day-to-day operations on natural gas versus how, let's say,
20 a spike in the winter would be, would vary from that?

21 Q Yes. That's correct.

22 A The impact of the hurricanes was more significant in
23 the fact that it was longer term, longer duration, and I think
24 the great unknown for us on any given day was how long will
25 these curtailments last, how long do we need to keep the

1 volumes of gas we have in storage or over how many days should
2 we, should we bleed them out, so to speak?

3 It was, it was more of a management of not knowing
4 when production was going to come back, trying to pick the
5 opportunities to burn residual fuel oil. But obviously we only
6 have a limited quantity of oil in storage, and so every day it
7 was a decision where should we burn oil, where should we burn
8 light oil, should we utilize natural gas storage, where do we
9 need to maintain oil inventories? Because we were impacted
10 from a certain standpoint -- I'm getting heavy oil, heavy oil
11 supplies back into FPL's system due to some of the storms. It
12 did take a while, and, of course, heavy oil production was also
13 shut in. So the storms are more of a global day-to-day
14 decision of what is the best thing to do to manage through a
15 long period of time.

16 From the standpoint of a cold winter day or a cold
17 two or three days, we know we have adequate light oil inventory
18 to get through that situation and most likely rebuild that
19 light oil inventory after that situation has occurred. And so
20 it's much easier to manage through those two- or three-day
21 weather events where you know it's going to end and you know
22 you're going to get a break to get your system back to where
23 you need to be. During the hurricanes it was not knowing from
24 day to day what we were going to have gas wise, oil wise, what
25 was coming into the system, and so it was a much more difficult

1 circumstance to manage through that longer term event.

2 Q Okay. Please turn to Page 5 in staff's exhibit.
3 This is FPL's response to staff's interrogatory number 66.

4 A Okay.

5 Q First, I wanted to clarify something. In the second
6 column on the chart, is that delivered price of natural gas or
7 commodity price of natural gas?

8 A I'm sorry. I think I said that was commodity and
9 that is delivered, which means that includes transport and
10 variable costs.

11 Q Okay. Thank you. And in this response, the response
12 contains the delivered residual oil and natural gas price
13 forecast for 2007 by month. In your experience have you ever
14 seen residual oil and natural gas prices for FPL's market
15 forecasted at these levels for this period of time?

16 A For greater than one year out -- do you mean by
17 period of time or -- I mean, 2006 prices are forecasted, or at
18 least what's in our filing is greater than this.

19 Q For this length of time.

20 A No. I guess overall the bottom line answer is these
21 prices are much higher than we've ever seen, much higher than
22 we've ever seen this far out in time. And, yeah, this is the
23 highest I've seen prices for this kind of period of time.

24 Q Okay. Is it correct that the volatility of natural
25 gas price more than any other single factor will determine

1 whether FPL incurs an underrecovery of its fuel costs in 2006?

2 A Partly that is true. Sure. The volatility of
3 natural gas short-term at least in the winter where the
4 potential for some very severe spikes on the natural gas side
5 are prevalent right now. That would be one of the main drivers
6 of an underrecovery in that time period. But, again, there are
7 other factors that contribute to that, and obviously load is
8 one of them. And a volume variance can create that type of
9 situation, whether it be an under or overrecovery. But load is
10 a main driver. But, again, fuel prices, yes, the volatility
11 especially in the winter heating season will be, will be a main
12 driver. But we do have adequate hedges in place to cover or to
13 at least mitigate that and reduce the volatility during that
14 time period. But depending on what type of price spike or
15 volatility we experience in that period in conjunction with
16 what our loads are at the time and everything would be, would
17 be factors in determining whether we will be underrecovered.

18 Q Okay. Please turn to Page 25 in staff's exhibit.
19 This is actually Page 11 of your deposition transcript. In
20 Lines 2 through 11 you stated that the 2005 hurricane
21 devastation to Gulf of Mexico gas facilities which has caused
22 natural gas prices to escalate in 2005 will have a lasting
23 effect on natural gas prices. Since the time of your
24 deposition do you still believe the devastation to the gas
25 facilities will have a lasting effect on natural gas prices?

1 A I think it will have a lasting effect on natural gas
2 prices predominantly in the short-term here. And maybe in the
3 short-term, I mean at least through the beginning of next
4 summer, let's say, or at least coming out of this winter
5 withdrawal season. There currently still is -- 47 percent of
6 the Gulf of Mexico production is shut in. I don't -- we have
7 seen prices drop over the last couple of weeks, but I think
8 that's been predominantly due to milder than expected weather
9 or normal weather, so to speak. I think the great unknown this
10 winter is, is the weather and, and how cold it's going to get.
11 And given that fact, gas prices could spike tremendously this
12 winter with an extremely cold, cold winter period. We are
13 entering the winter season at slightly less in natural gas in
14 storage than we had over the last four years, and that was a,
15 that was definitely the impact of the two storms that went
16 through, Katrina and Rita.

17 So, yeah, I think there will be a lasting impact at
18 least in the short-term because we really don't know when all
19 the production is going to come back. And until all the
20 production is back, I think, I think that impact is there every
21 day.

22 Q Okay. Please turn to Page 31 in staff's exhibit. On
23 Lines 11 through 15 you stated in your deposition transcript
24 that FPL's natural gas price forecast for the remaining months
25 of 2005 and 2006 is conservative. Do you still believe that

1 FPL's natural gas price forecast is conservative?

2 A Excuse me. Which page is that on deposition wise?

3 Q It's deposition Page 17.

4 A 17.

5 Q Which is staff exhibit Page 31.

6 A Okay. I think when we were talking about that in
7 deposition, if I recall, we were talking about it being
8 conservative from the standpoint of at that point there was a
9 high level of uncertainty, as there still is right now. And so
10 FPL at the time felt that what it had filed on August or on
11 September 9th as its fuel price forecast was conservative. The
12 market is higher. The market has been trending back to what
13 our filing was, but as of right now it still is higher. And I
14 think we were on the conservative side just not knowing the
15 uncertainty in the market and where it could go. We felt that,
16 that our filing prices were the best guess that we had at the
17 time, and so it did not warrant updating a month later when
18 prices went up. And now we see they're coming back down. So
19 from the standpoint of being conservative, yes, I think they
20 are because they still are under where the current market is,
21 but the market is coming somewhat back to them.

22 MS. RODAN: Thank you, Mr. Yupp. I have no further
23 questions.

24 CHAIRMAN BAEZ: Commissioners, questions?

25 Mr. Butler.

1 MR. BUTLER: I have, I think, one redirect. Hold on
2 just one moment, please.

3 REDIRECT EXAMINATION

4 BY MR. BUTLER:

5 Q Mr. Yupp, can you turn to Page 5 of staff's exhibit.
6 I just want to clarify something for you or with you.

7 A Page --

8 Q Page 5, the answer to interrogatory, yeah,
9 interrogatory 66.

10 A Okay.

11 Q This is the question about the high level of the
12 natural gas prices and fuel oil prices that are shown here.

13 A Uh-huh.

14 Q Are these prices, excuse me, higher than the sort of
15 equivalent values for 2006 or are they lower?

16 A Than the equivalent charge-out values for 2006?
17 These prices are lower.

18 MR. BUTLER: Okay. Thank you. That's all that I
19 have.

20 CHAIRMAN BAEZ: Exhibits?

21 MR. BUTLER: I would move the admission of Exhibits
22 4 through 10.

23 CHAIRMAN BAEZ: Without objection, show Exhibits
24 4 through 10 admitted.

25 (Exhibits 4, 5, 6, 7, 8, 9 and 10 admitted into the

1 record.)

2 CHAIRMAN BAEZ: Mr. Perry, I have one for you, I
3 think.

4 MR. PERRY: Yes. I'd move Exhibit 78. And I'd also
5 note this is the same document that was granted official
6 recognition earlier.

7 CHAIRMAN BAEZ: Without objection, show Exhibit 78
8 admitted.

9 (Exhibit 78 admitted into the record.)

10 CHAIRMAN BAEZ: Just -- and I neglected to mention it
11 earlier, but you've probably all gotten the, the hint. I think
12 we're going to try and run until about 6:00 today. And if it's
13 all right with everybody else, I think we're going to try and
14 start up around 9:00 tomorrow so we can get as much out of
15 tomorrow's day as possible. We did spend a fair bit of time
16 arguing motions today, and to the extent I had anything to do
17 with it, I apologize.

18 Mr. Butler, you can call your next witness.

19 MR. BUTLER: Okay. And Mr. Yupp may be excused?

20 CHAIRMAN BAEZ: Mr. Yupp, you're excused, sir. I'm
21 sorry.

22 THE WITNESS: Thank you.

23 (Transcript continues in sequence with Volume 3.)

24

25

1 STATE OF FLORIDA)
2 COUNTY OF LEON)

CERTIFICATE OF REPORTER

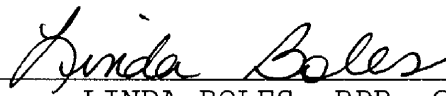
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I, LINDA BOLES, RPR, CRR, Official Commission Reporter, do hereby certify that the foregoing proceeding was heard at the time and place herein stated.

IT IS FURTHER CERTIFIED that I stenographically reported the said proceedings; that the same has been transcribed under my direct supervision; and that this transcript constitutes a true transcription of my notes of said proceedings.

I FURTHER CERTIFY that I am not a relative, employee, attorney or counsel of any of the parties, nor am I a relative or employee of any of the parties' attorneys or counsel connected with the action, nor am I financially interested in the action.

DATED THIS 15TH DAY OF NOVEMBER, 2005.


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