

February 1, 2006

BY OVERNIGHT DELIVERY

Blanca S. Bayó
Commission Clerk and Administrator Services
Florida Public Service Commission
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850

**Re: Application of Hotwire Communications, Ltd. for Authority to Provide
Alternative Local Exchange Service Within the State of Florida**

Dear Ms. Bayó:

On behalf of Hotwire Communications, Ltd., enclosed for filing are an original and six (6) copies of the application for authority to provide alternative local exchange service. Also enclosed is a check in the amount of \$250.00 to cover the application filing fee.

Please note that the financial information attached as Exhibit 3 to the original copy of the application is proprietary and confidential, and thus, is being submitted under seal. Applicant respectfully requests that the information be accorded confidential treatment and that it not be made a part of the public record or otherwise be made available for public disclosure. This information is provided in a sealed envelope attached only to the original copy of the application.

Please date-stamp the extra copy of this filing and return it in the enclosed self-addressed, stamped envelope. Should you have any questions please do not hesitate to contact the undersigned.

Respectfully submitted,



Jean L. Kiddoo
Danielle C. Burt

Counsel for Hotwire Communications, Ltd.

Enclosures

SWIDLER BERLIN LLP

3000 K STREET, N.W. SUITE 300, WASHINGTON, DC 20007

CHECK NO.: D 161255

REF. #	INV. #	DATE	INVOICE AMOUNT	INVOICE DESCRIPTION	AMOUNT PAID
241396	ST020106	02-01-06	250.00	CLEC Application Fee 02/01/06	250.00
REDACTED					
CUSTOMER NO.					

SWIDLER BERLIN LLP

3000 K STREET, N.W. SUITE 300
WASHINGTON, DC 20007

CHECK DATE

02/01/06

CHECK NO. D 161255

Wachovia Bank DC Operating
1300 I Street, N.W.
12th Floor
Washington, DC 20005

CHECK AMOUNT

250.00*****

TWO HUNDRED FIFTY AND 00/100 Dollars

TWO SIGNATURES REQUIRED ON CHECK

OVER \$25,000.00



OPERATING ACCOUNT

PAY
TO THE
ORDER OF

Florida Public Service Commission

**** FLORIDA PUBLIC SERVICE COMMISSION ****

**DIVISION OF REGULATORY OVERSIGHT
CERTIFICATION SECTION**

**APPLICATION FORM
for
AUTHORITY TO PROVIDE
ALTERNATIVE LOCAL EXCHANGE SERVICE
WITHIN THE STATE OF FLORIDA**

Instructions

This form is used as an application for an original certificate and for approval of the assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Page 12).

Print or type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.

Use a separate sheet for each answer which will not fit the allotted space.

Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of **\$250.00** to:

**Florida Public Service Commission
Division of Records and Reporting
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770**

If you have questions about completing the form, contact:

**Florida Public Service Commission
Division of Regulatory Oversight
Certification Section
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6480**

APPLICATION

1. This is an application for (check one):

Original certificate (new company).

Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.

Approval of assignment of existing certificate: Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.

Approval of transfer of control: Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

Hotwire Communications, Ltd.

3. Name under which the applicant will do business (fictitious name, etc.):

Hotwire Communications, Ltd.

4. Official mailing address (including street name & number, post office box, city, state, zip code):

3870 Pembroke Road
Hollywood, FL 33021

5. Florida address (including street name & number, post office box, city, state, zip code):

3870 Pembroke Road, Hollywood, FL 33021

6. Structure of organization:

- | | |
|---|--|
| <input type="checkbox"/> Individual | <input type="checkbox"/> Corporation |
| <input checked="" type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership |
| <input type="checkbox"/> General Partnership | <input type="checkbox"/> Limited Partnership |
| <input type="checkbox"/> Other | |

Please see Exhibit 1 for a copy of Applicant's certificate of formation filing.

7. If individual, provide:

Name: N/A

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ Fax No.: _____

Internet E-Mail Address: _____

Internet Website Address: _____

8. If incorporated in Florida, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State corporate registration number:

N/A

9. If foreign corporation, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State corporate registration number:

Applicant will provide a copy of its Certificate of Authority to Transact Business in Florida as soon as it is received.

10. **If using fictitious name-d/b/a, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:**

(a) The Florida Secretary of State fictitious name registration number:

_____ N/A _____

11. **If a limited liability partnership, provide proof of registration to operate in Florida:**

(a) The Florida Secretary of State registration number:

_____ N/A _____

12. **If a partnership, provide name, title and address of all partners and a copy of the partnership agreement.**

Name: _____ N/A _____

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ Fax No.: _____

Internet E-Mail Address: _____

Internet Website Address: _____

13. **If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.**

(a) The Florida registration number: _____ N/A _____

14. **Provide F.E.I. Number (if applicable):** _____ 01-0744734 _____

15. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Provide explanation.

None.

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

None.

16. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name: Jean Kiddoo or Danielle Burt

Title: Counsel for Hotwire Communications, Ltd.

Address: 3000 K Street, N.W., Suite 300

City/State/Zip: Washington, D.C. 20007-5116

Telephone No.: (202) 424-7500 Fax No.: (202) 424-7647

Internet E-Mail Address: jkiddoo@swidlaw.com or dcburt@swidlaw.com

Internet Website Address: www.swidlaw.com

(b) Official point of contact for the ongoing operations of the company:

Name: Kristin Johnson

Title: General Manager

Address: 300 E. Lancaster Ave., Suite 208

City/State/Zip: Wynnewood, PA 19096

Telephone No.: (610) 642-9767 Fax No.: (610) 642-9812

Internet E-Mail Address: kjohnson@hotwirecommunication.com

Internet Website Address: www.gethotwired.com

(c) Complaints/Inquiries from customers:

Name: Brian Coughlin

Title: General Counsel

Address: 300 E. Lancaster Ave., Suite 208

City/State/Zip: Wynnewood, PA 19096

Telephone No.: (610) 642-8570 X 220 Fax No.: (610) 642-9812

Internet E-Mail Address: bcoughlin@hotwirecommunication.com

Internet Website Address: www.gethotwired.com

17. List the states in which the applicant:

(a) has operated as an alternative local exchange company.

Pennsylvania

(b) has applications pending to be certificated as an alternative local exchange company.

None.

(c) is certificated to operate as an alternative local exchange company.

Pennsylvania

(d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

None.

- (e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None. _____

- (f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None. _____

18. Submit the following:

- A. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.**

Please see Exhibit 2.

- B. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.**

Please see Exhibit 2.

C. Financial capability.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

Please see Exhibit 3.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet:
2. income statement: and
3. statement of retained earnings.

NOTE: *This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*

Further, the following (which includes supporting documentation) should be provided:

1. **written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. **written explanation** that the applicant has sufficient financial capability to maintain the requested service.
3. **written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.

Please see Exhibit 3.

THIS PAGE MUST BE COMPLETED AND SIGNED

APPLICANT ACKNOWLEDGMENT STATEMENT

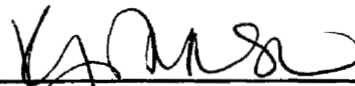
- 1. REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- 2. APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY OFFICIAL:

Kristin Johnson
Print Name

President
Title

484-572-60034
Telephone No.


Signature

1/26/06
Date

610-642-9812
Fax No.

Address: 300 E. Lancaster Ave., Suite 208
Wynnewood, PA 19096

THIS PAGE MUST BE COMPLETED AND SIGNED

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:

Kristin Johnson
Print Name

[Handwritten Signature]
Signature

President
Title

9/26/06
Date

484-572-6003
Telephone No.

610-642-9812
Fax No.

Address: 300 E. Lancaster Ave., Suite 208

Wynnewood, PA 19096

EXHIBITS

- EXHIBIT 1** **Certificate of Formation**
- EXHIBIT 2** **Managerial and Technical Qualifications**
- EXHIBIT 3** **Financial Qualifications (*Filed Under Seal*)**

EXHIBIT 1

Certificate of Formation

PENNSYLVANIA DEPARTMENT OF STATE
CORPORATION BUREAU

Entity Number

3082204

Certificate of Limited Partnership
(15 Pa.C.S. § 8511)

Name

Kristin Johnson

Address

300 E. Lancaster Ave., Suite 208

City

Wynnewood

State

PA

Zip Code

19096

Document will be returned to the name and address you enter to the left.

←

Fee: \$100

Filed in the Department of State on

JUL 08 2002

C. Michael Stewart

Secretary of the Commonwealth

In compliance with the requirements of 15 Pa.C.S. § 8511 (relating to certificate of limited partnership), the undersigned, desiring to form a limited partnership, hereby certifies that:

1. The name of the limited partnership (may contain the word "company", or "limited" or "limited partnership" or any abbreviation):

Hotwire Communications, Ltd.

2. The (a) address of the limited partnership's initial registered office in this Commonwealth or (b) name of its commercial registered office provider and the county of venue is:

(a) Number and Street	City	State	Zip	County
300 E. Lancaster Ave.	Wynnewood	PA	19096	Montgomery

(b) Name of Commercial Registered Office Provider County

c/o:

3. The name and business address of each general partner of the partnership is:

Name

Address

Hotwire Communications, LLC

300 E. Lancaster Ave. Suite 208

Wynnewood, PA 19096

4. Check, and if appropriate complete, one of the following:

The formation of the limited partnership shall be effective upon filing this Certificate of Limited Partnership in the Department of State.

The formation of the limited partnership shall be effective on: _____ at _____
Date Hour

5. The specified effective date, if any is:

June	17	2002	
month	date	year	hour, if any

IN TESTIMONY WHEREOF, the undersigned general partner(s) of the limited partnership has (have) executed this Certificate of Limited Partnership this

17 day of June, 2002.



Signature

Signature

Signature

EXHIBIT 2

Managerial and Technical Qualifications

Kristin Johnson
300 E Lancaster Avenue Suite 208
Wynnewood, PA 19096
610-642-9900

Education:

Lawrence University, B.A. Government, 1992

Business Experience:

Hotwire Communications, LLC. 1999-present, *co-founder and President*

Hotwire Communications designs and installs Cable Television, High Speed Internet, Telecommunications, and Home Automation Systems in multifamily communities in six states along the Atlantic corridor.

Milagros Bistro. *Founder (1993) and Owner.*

Milagros is an upscale bistro serving the downtown business district of Neenah/Menasha, Wisconsin. Sold the restaurant in 1999 to the former executive chef.

Philanthropy and Community Involvement:

Family Charter School, Board Member since 2000, Food Program Director

School has 180 students in grades PreK - 4th with Charter extending to grade 8. Objective of the school is to break the poverty cycle for at-risk young children from two very poor, high crime adjacent communities, Mantua and Belmont, near the Philadelphia Zoo. The program includes an after school program until 6 p.m. each day and a summer program with individualized tutoring as needed. Average class size is 14 children per class. We have extensive outreach and encourage participation by the parents in their children's education.

Belmont School, Board Member since 2002,

The Belmont school is located in West Philadelphia and serves as the local public school for 600 disadvantaged children from the Belmont Community.

SCAN (Stop Child Abuse Now) Board Member since 2004

This Philadelphia based social services organization uses a multidisciplinary approach to prevent, treat and stop the cycle of child abuse, neglect and exploitation through family services and community education. SCAN is rated above the rest by their unique strength based model programs that are home based and multidisciplinary -

conducting several treatment options simultaneously within one family including substance, child abuse, daycare services, child development and psychological counseling.

Biography of Adam B. Weinstein

EDUCATION

- August 2003 *Temple University School of Education* – M.Ed. – Secondary Education
Graduated with Honors
- May 1990 *Temple University School of Law* – JD
Graduated with Honors
- May 1987 *University of Delaware* – B.A. – Criminal Justice; Minor – Psychology
Graduated with Honors

PROFESSIONAL WORK HISTORY

- September 2005 to Present – *General Counsel* – University City Housing Company and
Hotwire Communications, LLC – litigation and transactional work – Philadelphia
and Wynnewood, PA
- May 2000 – August 2005 – *Of Counsel/Consulting Attorney* – various law firms and
businesses in the tri-state region (Pennsylvania, New Jersey, Delaware) – criminal
and civil litigation and transactional work
- May 1998 – May 2000 – *Partner* – Cozen O'Connor – civil litigation – Philadelphia, PA
- April 1996 – May 1998 – *Assistant Vice President and Associate Counsel* – New York
Life Insurance Company – civil litigation and transactional work – New York
- May 1989 – April 1996 – *Staff Trial Attorney* – Defender Association of Philadelphia –
criminal litigation and civil Pro Bono litigation – Philadelphia, PA

OTHER

- Licensed in Pennsylvania, New York, Colorado, Montana, and Federal District Court of
Eastern District of Pennsylvania
- Pennsylvania Bar Institute Trial Advocacy Instructor
- Pennsylvania Bar Institute Continuing Legal Education Instructor
- NITA Instructor
- Pennsylvania licensed secondary education teacher

[Further details upon request]

Brian E. Coughlin

57 Gibson Avenue
Warminster, Pennsylvania 18974
215-470-6016 · bcoughlinesq@aol.com

S u m m a r y

Accomplished in-house attorney recognized for strong ability to successfully integrate legal and regulatory requirements into the business model to ensure compliance while maintaining corporate business objectives. Broad experience in regulatory compliance, contract negotiation and drafting, financial privacy, advertising, trademark, and consumer protection, as well as particular expertise in the financial services and insurance industries. Industry-recognized legal expert in telemarketing, sales, and advertising law.

A r e a s o f E x p e r t i s e

- **Telecommunications Law**
- **Business Strategy**
- **Advertising Law**
- **Marketing Materials Review**
- **System Design**
- **Litigation Management**
- **Project Management**
- **Insurance Law**
- **Regulatory Compliance**

E x p e r i e n c e

Hotwire Communications, LLC

May, 2005 - Present

General Counsel

Responsible for all aspects of offering competitive cable provider and telephony services in the heavily regulated telecommunications arena. Primary areas of practice are regulatory compliance, contract negotiation and drafting, property law and employment law.

Bank of America Corp., Horsham, PA
(merged with **FleetBoston Financial Corp.** in 2004)

2000-2004

Counsel

- Manage legal research, analysis, and regulatory compliance for the marketing of credit cards via direct mail, internet, and customer service cross-sell channels.
- Responsible for reviewing all marketing copy, designing compliance programs, and managing vendors (including vendor contract negotiation and drafting).
- Monitor state and federal regulatory and legislative initiatives and prioritize public policy issues impacting financial institutions, telemarketing, and insurance.
- Managed FleetBoston Financial Corporation's compliance efforts with the FTC's amended Telemarketing Sales Rule and the Federal Communication Commission's amended Telephone Consumer Fraud and Abuse Prevention Act of 1991; implemented Fleet Insurance Agency's compliance with HIPAA and privacy regulations.

Key Accomplishments:

- o Spearheaded Fleet's adoption of the Existing Business Relationship exemption to the State and Federal Do Not Call lists, which generated an estimated \$11.5 million per year in recovered revenue and reduced the cost-per-sale by an average of 12.5%.
- o Drafted compliance manual for FleetBoston Financial that became a best practices model for smaller and middle-tier third party financial institutions engaged in the offering and administration of loan protection products.
- o Designed and implemented a debt cancellation product suite for third-party client financial institutions that increased revenue by \$3.2 million per year and enhanced profitability by 22%.
- o 2002 Recipient of Fleet Credit Card Services' "Distinguished Service Award."

Advanta Corporation/Fleet Credit Card Services, L.P., Horsham, PA

1991 – 2000

Senior Programmer/ Systems Analyst

- Analyzed system compliance for internal audit department, O.C.C. audits, and Year 2000.

Key Accomplishments:

- o Designed office automation system for the ninth largest credit card issuer in the U.S., which increased productivity by over 75%.
- o Reduced backend service turnaround by 83%.
- o Created a paperless environment for over 1500 end users.
- o Instituted cost benefit analysis to project prioritization process, resulting in a 38% reduction in departmental budget.

E d u c a t i o n

J.D. – Widener University School of Law, Wilmington, DE

1997

B.A. in History, *Magna Cum Laude* – Temple University, Philadelphia, PA

1990

B a r A d m i s s i o n s

Pennsylvania

1998

New Jersey

1997

C o m m u n i t y S e r v i c e

Bucks County Legal Aid Society, Doylestown, PA

1998 – 2001

Weekly Pro-Bono Volunteer

M e m b e r s h i p s

PA & NJ Bar Associations
 American Teleservices Association
 American Banker's Insurance Association
 American Bar Association, Litigation Section

Credit Card Insurance Association
 Credit Card Coalition
 Debt Cancellation Coalition
 Direct Marketing Association

Michael Karp – BIO
May 28, 2004

Michael Karp began his career as a real estate investor who bought, renovated, and retained, for long term investment, apartment houses and some commercial buildings in southeastern Pennsylvania. The portfolio ranges from single family homes to a large waterfront complex with a swim and tennis club, executive golf course, and a 90 boat marina with dry dock. Over time the real estate business evolved into a venture capital company.

The largest current business cluster, headquartered in Horsham and Plymouth Meeting, is in financial services. It employs one thousand people in eight states and made loans exceeding \$2.5 billion dollars in 2003. The company's current technology sector is concentrated in communications and broadband services for the residential market. It sold its debt-free commercial telecommunications business in 2000, which was based in Bala Cynwyd, PA and had 600 employees with yearly sales of \$140 million.

Mr. Karp's non-profit interests focus on education and assisting impoverished children and families to break the poverty cycle. He is the founder and managing director of two charter schools and a social service agency, serving 600 students in West Philadelphia.

After growing up in Fort Greene, Brooklyn, Mr. Karp graduated from South Side High School and the University of Pennsylvania. His board memberships include the child welfare organizations, Youth Services Incorporated (Y.S.I), and Safe and Sound, the Pennsylvania Intergovernmental Cooperation Authority (PICA), and a local University.

Director of Network Operations

Jim Slattery

Jim is responsible for the overall performance and availability of our network, including analyzing and designing new networks and recommending system upgrades. He leads a team of Jr. Engineers who assess current and future network needs and perform a variety of tasks including evaluation of new technologies and monthly system maintenance. Jim, who is responsible for employee technical training, is also a part-time instructor of advanced certification for Cisco Systems equipment.

His highly technical background includes a variety of consulting positions for companies such as UNISYS and SAP America on government contracts focusing on security. Additionally, Jim spent 2 years with Verizon's Network Integration Data Service Group installing and troubleshooting new wide area circuits, including T1, Frame Relay, ATM, DS3, OC3, and OC12 for municipalities and school districts. He also installed Video and Voice over IP networks in educational environments. Jim is currently pursuing a Project Management PMP degree and a Cisco CCIE (Security Expert). His certifications include CCNP, CCNA, CCDA, and MCSE.

Director of New Construction

Paul Frack

Paul has over 20 years of experience managing large scale communications projects, to include, engineering, security, configuration, oversight, contract management, and maintenance of multi-million dollar projects. At Hotwire, Paul is responsible for overseeing the many stages of project construction from the initial property survey to the project design. He works with the contractors coordinating materials and plans, and ensuring compliance with project timeframes. After the project is finished, Paul makes sure the system is balanced, follows up with clean-up of the site and gets the final blessing of the property owner.

Like Hotwire, many of his previous employers were start-up telecommunications companies which Paul was instrumental in the growth of. His extensive management experience encompasses over 11 years as the System Manager for Twin County Trans Video and 10 years in various management roles for RCN from Director of Engineering/Construction and Network Maintenance to the Director of Operations positions. Paul's many accomplishments include the completion of a rebuild of 2700 miles of existing cable, passing approximately about 200,000 homes.

Launch & Project Coordinator

Matthew Holcombe

Matt is one of the first team members to come onboard Hotwire and has served in many capacities from cable installation, to Customer Service manager, programming and

provisioning. As such, he has participated in every property that is currently Hotwired in one aspect or another. He carries his hands on approach to management to his current role overseeing all the new projects and community launches. Matt's involvement begins at the very beginning stages of a community launch and concludes upon construction completion. He coordinates the project construction details with the Director of New Construction and facilitates property pre-marketing efforts with the Director of Sales and Marketing. Matt relays information to all internal departments at Hotwire and along with the account manager, serves as a liaison to property management, ensuring complete communication at all stages. Matt has a B.A. from Sheperd College.

Lead Fiber Design Engineer

Jeff Beekhoo

Lead CATV Engineer

Horacio Maiorino

With over 20 certifications and 20 years of cable experience, Horacio is an invaluable member of the Hotwire Communications management team. His current responsibilities include assisting with the planning, overseeing the construction and turn up of new cable and cable modem systems. He oversees 3 Project Managers in all phases of new system construction. Additionally, he coordinates training for the technical staff and works with the service manager to assure their competence in new service and technology deployment. Horacio also instructs and assists headend technician maintenance and operation of new technologies.

Horacio's impressive career encompasses time with Vision and Prime Cable as a Chief Technician, TKR Cable as the Technical Operations Manager and most recently as the Engineering Manager for Prince Telecom, managing and coordinating 10 in house and 5 contract crews. His many certifications include multiple leadership and management courses and extensive cable technology training such as CATV Fiber Optics Certification and Addressable Interdiction Certification. Horacio is also bilingual in Spanish.

Lead Headend Technician

Rick Romano

Rick Romano has been with Hotwire since our inception in 2000. His extensive 18 year MDU background was instrumental in launching our first product, cable. Prior to coming to Hotwire, Rick gained invaluable experience with Wilco Electronics where he served as a Cable Service Manager, specifically focused on building headends for the Philadelphia Housing Authority. Since coming to Hotwire, Rick has expanded his experience to include designing, building and maintaining analog and digital headends, as well as cable modem systems. Additionally, Rick oversees our security installation team. Rick has received over 15 certifications in his 23 years in the telecommunications industry.

Lead Phone Engineer

Rick Katz

Rick brings over 28 years of hands on management and entrepreneurial experience to Hotwire. He is responsible for training and supervision of 25 field technicians, site engineers and construction personnel. He does the purchasing and inventory of all materials. Rick manages all installations and service work performed at existing properties, coordinating the schedule with the Customer Service team. Prior to coming to Hotwire in 2002, Rick, who is a licensed master electrician, owned and operated his own electrical contracting business, employing 7 master mechanics, providing both commercial and residential electrical services for over 17 years.

LEAD FIELD TECHNICIANS

Eric Tighe

Like many of Hotwire's senior technical staff, Eric brings a strong entrepreneurial spirit to Hotwire, having been self-employed for over 10 years prior to coming to Hotwire in 2004.

His forte is designing, installing, servicing, and maintaining CATV, SMATV, and MATV systems for multiple dwelling unit facilities (MDU). Eric creates and implement complete home solutions including structured wiring, custom audio/video, voice/data, and security systems. Eric is recently MCP certified and will be sitting for his MCSE, MCSA, CCNA, and CCDA certifications this year

Gerard Welsh

Gerry Welsh has a diverse telecommunications background, having previously worked for both cable and phone providers. While he specializes in system construction, since joining the Hotwire team in 2003, he has assisted with installations and service as well. Gerry worked for 5 years for Prince Telcom as a Project Manager for the Arial Construction Crew, building out all of University City in Philadelphia. At Verizon, he supervised approximately 25-30 techs doing pre-wiring for 2 ½ years as the I&M Installation Manager. Gerry began his telecommunications career spending 12 years in construction for Comcast. He has completed and received certification for extensive Management Training from Comcast and Verizon.

EXHIBIT 3

Financial Qualifications

Hotwire Communications, Ltd. ("Hotwire") has access to the financing and capital necessary to provide competitive local exchange services and to maintain the provision of such services in the State of Florida. Hotwire will rely upon the available assets of its ultimate owner for the necessary financial support for the operations described in this application.

Attached hereto are the most recent 3 years of confidential audited financial statements of Hotwire's ultimate owner. Because these financial statements are confidential and proprietary and not part of the public record in any jurisdiction, Hotwire has filed such statements under seal, with a request that they be accorded confidential treatment by the Commission and its Staff. The statements are offered solely to demonstrate Applicant's financial capability to operate as a telecommunications service provider in the State of Florida.