

1 **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2 **PREPARED DIRECT TESTIMONY**

3 **OF**

4 **KANDI M. FLOYD**

5  
6 Q. Please state your name, business address, by whom you are employed, and in what  
7 capacity?

8  
9 A. My name is Kandi M. Floyd. My business address is Peoples Gas System, 702 North  
10 Franklin Street, P.O. Box 2562, Tampa, Florida 33601-2562. I am employed by  
11 Peoples Gas System ("Peoples" or "Company") and am the Manager of State  
12 Regulatory.

13  
14 Q. Please describe your educational and employment background.

15  
16 A. I have a Bachelor of Arts Degree in Business Administration from Saint Leo College.  
17 From 1995 to 1997, I was employed in a series of positions within the regulatory  
18 affairs department of Tampa Electric Company. In 1998, I joined Peoples Gas System  
19 as a Regulatory Coordinator in the Regulatory and Gas Supply Department. In 2001, I  
20 became the Energy Conservation / Regulatory Administrator and in 2003 became the  
21 Manager of State Regulatory for Peoples Gas System. In this role, I am responsible  
22 for coordinating and overseeing all Energy Conservation Cost Recovery ("ECCR")  
23 Clause activities along with various Regulatory activities for Peoples.

24  
25 Q. What is the purpose of your testimony in this docket?

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A. My testimony addresses Peoples' conservation programs, the expenses that Peoples has incurred, the revenues recovered by Peoples through the ECCR clause from January 2006 through August 2006, and the costs that Peoples seeks to recover through the ECCR clause in 2007.

First, my testimony describes generally the actual and projected expenditures made for the purpose of implementing, promoting and operating Peoples' energy conservation programs for the current period. This information includes the adjusted net true-up amounts associated with those programs for the period January 2005 through December 2005. Next, my testimony addresses the actual costs incurred from January 2006 through August 2006, and revised projections of program costs that Peoples expects to incur from September 2006 through December 2006. In addition, my testimony presents projected conservation program costs for the period January 2007 through December 2007.

Finally, my testimony presents the calculation of the conservation cost recovery adjustment factors to be applied to customers' bills during the period beginning with the first billing cycle for January 2007 and continuing through the last billing cycle for December 2007.

Q. Has Peoples made any revisions to its current Energy Conservation Programs?

A. Peoples filed with the Florida Public Service Commission on June 26, 2006, its request for approval to modify its current approved energy conservation programs.

1 The filing was assigned Docket No. 060478-EG. Peoples' petition in that docket  
2 seeks approval from the Commission to re-title certain programs, to modify the  
3 allowances payable under certain of its existing programs, and to make the programs  
4 as modified available to customers in the Company's Non-West Florida Region  
5 available to customers in its West Florida Region, thereby eliminating the former West  
6 Florida Region programs. If the relief requested by the Company is granted by the  
7 Commission, it will result in a single set of conservation programs, which will be  
8 applicable throughout the areas served by the Company.  
9

10 Because the Staff Recommendation on the petition is scheduled as an item on the  
11 September 19<sup>th</sup> Commission agenda, and as of the time this testimony must be filed no  
12 decision has yet been made, we have based this projection filing on the allowance  
13 amounts for which Peoples has sought approval in its petition for approval of  
14 conservation program modifications. If the Commission should request that we  
15 present a projection filing for 2007 based on the separate conservation programs of  
16 both the former Peoples Gas System, Inc. and the former West Florida Natural Gas  
17 Company, then the Company will submit that filing.  
18

19 Q. Are you sponsoring any exhibits with your testimony?  
20

21 A. Yes. I am sponsoring three exhibits produced under my direction and supervision.  
22 Exhibit \_\_\_\_ (KMF-1) contains the conservation cost recovery true-up data for the  
23 period January 2005 through December 2005 for Peoples' non-West Florida Region,  
24 and Exhibit \_\_\_\_ (KMF-2) contains similar information for the same period for the  
25 West Florida Region. Exhibit \_\_\_\_ (KMF-3) contains the conservation cost recovery

1 true-up data for the period January 2006 through August 2006 as well as re-projected  
2 expenses for the period September 2006 through December 2006 for Peoples' non-  
3 West Florida Region, and its West Florida Region (which have been combined for  
4 purposes of this filing). In addition, Exhibit \_\_\_\_ (KMF-3) consists of Schedules C-1  
5 through C-5, which contain information related to the calculation of the ECCR factors  
6 to be applied to customers' bills during the period January 2007 through December  
7 2007 throughout Peoples' Florida service areas.

8  
9 Q. Have you prepared schedules showing the expenditures associated with Peoples'  
10 energy conservation programs for the period January 2005 through December 2005?

11  
12 A. Yes. Actual expenses for the period January 2005 through December 2005 for  
13 Peoples' non-West Florida Region are shown on Schedule CT-2, page 2, of Exhibit  
14 \_\_\_\_ (KMF-1). Actual expenses for that period for the West Florida Region are shown  
15 on Schedule CT-2, page 2, of Exhibit \_\_\_\_ (KMF-2). In each of these exhibits,  
16 Schedule CT-2, page 1 presents a comparison of the actual program costs and true-up  
17 amount to the projected costs and true-up amount for the same period.

18  
19 Q. What are the Company's true-up amounts for the period January 2005 through  
20 December 2005?

21  
22 A. With respect to Peoples' non-West Florida Region, as shown on Schedule CT-1 of  
23 Exhibit \_\_\_\_ (KMF-1), the end-of-period net true-up for the period is an overrecovery  
24 of \$2,343,999 including both principal and interest. The projected true-up for the  
25 period, as approved by Commission Order No. PSC-05-1176-FOF-GU, was an

1 overrecovery of \$1,717,975 (including interest). Subtracting the projected true-up  
2 overrecovery from the actual overrecovery yields the adjusted net true-up of \$626,024  
3 overrecovery (including interest).  
4

5 With respect to Peoples' West Florida Region, as shown on Schedule CT-1 of Exhibit  
6 \_\_\_\_\_(KMF-2), the end-of-period net true-up for the period is an underrecovery of  
7 \$1,117,450 including both principal and interest. The projected true-up for the period,  
8 as approved by Commission Order No. PSC-05-1176-FOF-GU, was an underrecovery  
9 of \$913,868 (including interest). Subtracting the projected true-up underrecovery  
10 from the actual underrecovery yields the adjusted net true-up of \$203,582  
11 underrecovery (including interest).  
12

13 Q. Have you prepared summaries of the Company's conservation programs and the  
14 projected costs associated with these programs?  
15

16 A. Yes. Summaries of the Company's programs are presented in Schedule C-5 of Exhibit  
17 \_\_\_\_\_(KMF-3).  
18

19 Q. Have you prepared schedules required for the calculation of Peoples' proposed  
20 conservation adjustment factors to be applied during the billing periods from January  
21 2007 through and including December 2007?  
22

23 A. Yes. Schedule C-3 of Exhibit \_\_\_\_\_(KMF-3) shows actual expenses for the period  
24 January 2006 through August 2006 and projected expenses for the period September  
25 2006 through December 2006.

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Projected expenses for the January 2007 through December 2007 period are shown on Schedule C-2 of Exhibit \_\_\_\_ (KMF-3), and are shown for all areas served by the Company. The total annual cost projected represents a continuation of Peoples' active expansion of the availability of natural gas throughout Florida. Schedule C-1 shows the calculation of the conservation adjustment factors to be applied to all customers of the Company who are subject to the factors. The estimated true-up amount from Schedule C-3 (Page 4) of Exhibit \_\_\_\_ (KMF-3) being an overrecovery, was incorporated into the total of the projected costs for the January 2007 through December 2007 period. The resulting total of \$13,202,444 is the total expense to be recovered during calendar year 2007. This total expense was then allocated to the Company's affected rate classes pursuant to the methodology previously approved by the Commission, divided by the expected consumption of each rate class, and then adjusted for the regulatory assessment fee.

Schedule C-1 of Exhibit \_\_\_\_ (KMF-3) shows the resulting estimated ECCR revenues and adjustment factors by rate class for the period January 2007 through December 2007.

Q. Does this conclude your prefiled direct testimony?

A. Yes, it does.

ENERGY CONSERVATION ADJUSTMENT  
SUMMARY OF COST RECOVERY CLAUSE CALCULATION  
MONTHS: January 2007 Through December 2007

1. TOTAL INCREMENTAL COSTS (SCHEDULE C-2, PAGE 1)	14,851,820
2. TRUE-UP (SCHEDULE C-3, PAGE 4, LINE 11)	-1,649,376
3. TOTAL (LINE 1 AND LINE 2)	13,202,444

RATE SCHEDULE	BILLS	THERMS	CUSTOMER CHARGE	NON-GAS ENERGY CHARGE	TOTAL CUST. & ENGY CHG REVENUE	ECCR REVENUES	ECCR AS % OF TOTAL REVENUES	DOLLARS THERM	TAX FACTOR	CONSERV FACTOR
RS	3,747,870	80,362,929	37,478,700	30,270,304	67,749,004	5,893,219	8.69861%	0.07333	1.00503	0.07370
SGS	72,225	2,900,982	1,444,500	781,960	2,226,460	193,671	8.69861%	0.06676	1.00503	0.06710
GS-1	233,791	113,927,371	7,013,730	26,254,563	33,268,293	2,893,878	8.69861%	0.02540	1.00503	0.02553
GS-2	36,389	76,499,014	1,273,615	17,034,035	18,307,650	1,592,510	8.69861%	0.02082	1.00503	0.02092
GS-3	9,250	73,376,303	416,250	14,332,593	14,748,843	1,282,944	8.69861%	0.01748	1.00503	0.01757
GS-4	1,718	47,361,915	146,030	8,443,682.00	8,589,712	747,185	8.69861%	0.01578	1.00503	0.01586
GS-5	1,165	64,989,667	174,750	6,525,612	6,700,362	582,838	8.69861%	0.00897	1.00503	0.00901
NGVS	205	400,998	7,175	56,192	63,367	5,512	8.69861%	0.01375	1.00503	0.01381
CSLS	885	957,565	0	122,846	122,846	10,686	8.69861%	0.01116	1.00503	0.01122
TOTAL	4,103,498	460,776,744	47,954,750	103,821,787	151,776,537	13,202,444				





ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM  
January 2007 Through December 2007

PROGRAM	CAPITAL INVEST	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1 NEW RESIDENTIAL CONSTRUCTION	0	0	0	0	12,192,237	0	0	0	\$12,192,237
2 APPLIANCE RETENTION PROGRAM	0	0	0	0	780,400	0	0	0	\$780,400
3 RES APPLIANCE REPLACEMENT	0	0	0	0	380,495	0	0	0	\$380,495
4 COM ELECTRIC REPLACEMENT	0	0	0	0	38,388	0	0	0	\$38,388
5 GAS SPACE CONDITIONING	0	0	0	0	150,000	0	0	0	\$150,000
6 SMALL PKG COGEN	0	0	0	0	20,000	0	0	0	\$20,000
7 COMMON COSTS	0	293,000	5,000	876,300	0	15,000	0	1,000	\$1,190,300
8 MONITORING AND RESEARCH	0	0	0	0	100,000	0	0	0	\$100,000
9 N/A	0	0	0	0	0	0	0	0	\$0
10 N/A	0	0	0	0	0	0	0	0	\$0
<b>PROGRAM COSTS</b>	<b>\$0</b>	<b>\$293,000</b>	<b>\$5,000</b>	<b>\$876,300</b>	<b>\$13,661,520</b>	<b>\$15,000</b>	<b>\$0</b>	<b>\$1,000</b>	<b>\$14,851,820</b>

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ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM  
January 2006 Through December 2006  
8 Months of Actuals

PROGRAM	CAPITAL INVEST	PAYROLL BENEFITS	MATERIALS & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1 RESIDENTIAL HOME BUILDER									
A. ACTUAL	0	0	0	0	4,638,845	0	0	0	4,638,845
B. ESTIMATED	0	0	0	0	2,319,423	0	0	0	2,319,423
C. TOTAL	0	0	0	0	6,958,268	0	0	0	6,958,268
2 WATER HEATER RETENTION									
A. ACTUAL	0	0	0	0	129,600	0	0	0	129,600
B. ESTIMATED	0	0	0	0	64,800	0	0	0	64,800
C. TOTAL	0	0	0	0	194,400	0	0	0	194,400
3 RES ELECTRIC REPLACEMENT									
A. ACTUAL	0	0	0	0	225,405	0	0	0	225,405
B. ESTIMATED	0	0	0	0	112,476	0	0	0	112,476
C. TOTAL	0	0	0	0	337,881	0	0	0	337,881
4 COM ELECTRIC REPLACEMENT									
A. ACTUAL	0	0	0	0	24,230	0	0	0	24,230
B. ESTIMATED	0	0	0	0	10,400	0	0	0	10,400
C. TOTAL	0	0	0	0	34,630	0	0	0	34,630
5 GAS SPACE CONDITIONING									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	30,000	0	0	0	30,000
C. TOTAL	0	0	0	0	30,000	0	0	0	30,000
6 SMALL PKG COGEN									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	8,000	0	0	0	8,000
C. TOTAL	0	0	0	0	8,000	0	0	0	8,000
SUB-TOTAL	0	0	0	0	7,563,179	0	0	0	7,563,179

ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM

January 2006 Through December 2006

8 Months of Actuals

PROGRAM NAME	CAPITAL INVEST	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
SUB-TOTAL - PREVIOUS PAGE	0	0	0	0	7,563,179	0	0	0	7,563,179
7. COMMON COSTS									
A. ACTUAL	0	269,052	2,325	427,692	0	28,220	0	0	727,289
B. ESTIMATED	0	134,524	6,200	438,100	0	4,500	0	0	583,324
C. TOTAL	0	403,576	8,525	865,792	0	32,720	0	0	1,310,613
8. MONITORING AND RESEARCH									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
9. ESP									
A. ACTUAL	0	0	0	0	4,450	0	0	0	4,450
B. ESTIMATED	0	0	0	0	2,224	0	0	0	2,224
C. TOTAL	0	0	0	0	6,674	0	0	0	6,674
10. OIL REPLACEMENT									
A. ACTUAL	0	0	0	0	990	0	0	0	990
B. ESTIMATED	0	0	0	0	440	0	0	0	440
C. TOTAL	0	0	0	0	1,430	0	0	0	1,430
11. N/A									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
<b>TOTAL</b>	<b>0</b>	<b>403,576</b>	<b>8,525</b>	<b>865,792</b>	<b>7,571,283</b>	<b>32,720</b>	<b>0</b>	<b>0</b>	<b>8,881,895</b>

CONSERVATION PROGRAM COSTS BY PROGRAM  
ACTUAL/ESTIMATED  
January 2006 Through December 2006  
8 Months of Actuals

PROGRAM NAME	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
RESIDENTIAL HOME BUILDER	646,035	593,010	572,865	706,380	510,630	491,410	525,830	592,685	579,856	579,856	579,856	579,856	\$6,958,268
WATER HEATER RETENTION	15,000	19,700	11,300	29,600	14,100	12,900	14,100	12,900	16,200	16,200	16,200	16,200	\$194,400
RES ELECTRIC REPLACEMENT	24,170	23,150	9,475	41,880	26,345	33,660	37,440	29,285	28,119	28,119	28,119	28,119	\$337,881
COM ELECTRIC REPLACEMENT	3,440	270	0	2,560	4,000	4,000	4,000	5,960	2,600	2,600	2,600	2,600	\$34,630
GAS SPACE CONDITIONING	0	0	0	0	0	0	0	0	7,500	7,500	7,500	7,500	\$30,000
SMALL PKG COGEN	0	0	0	0	0	0	0	0	2,000	2,000	2,000	2,000	\$8,000
COMMON COSTS	149,758	89,439	45,532	130,698	47,390	76,217	101,874	86,380	145,831	145,831	145,831	145,831	\$1,310,613
MONITORING AND RESEARCH	0	0	0	0	0	0	0	0	0	0	0	0	\$0
ESP	800	800	150	400	900	250	650	500	556	556	556	556	\$6,674
OIL REPLACEMENT	330	660	0	0	0	0	0	0	110	110	110	110	\$1,430
<b>TOTAL ALL PROGRAMS</b>	<b>\$839,533</b>	<b>\$727,029</b>	<b>\$639,322</b>	<b>\$911,518</b>	<b>\$603,365</b>	<b>\$618,437</b>	<b>\$683,894</b>	<b>\$727,710</b>	<b>\$782,772</b>	<b>\$782,772</b>	<b>\$782,772</b>	<b>\$782,772</b>	<b>\$8,881,895</b>

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ENERGY CONSERVATION ADJUSTMENT  
January 2006 Through December 2006

CONSERVATION REVS.	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
RCS AUDIT FEES	0	0	0	0	0	0	0	0	0	0	0	0	0
a. OTHER PROG. REV.	-1,163,628	-1,077,284	-925,807	-761,858	-622,757	-552,915	-535,482	-502,410	-767,768	-767,768	-767,768	-767,768	-9,213,210
b. CONSERV. ADJ. REV.	0	0	0	0	0	0	0	0	0	0	0	0	0
c.	0	0	0	0	0	0	0	0	0	0	0	0	0
CONSERV. ADJ REV. (NET OF REV. TAXES)	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL REVENUES	-1,163,628	-1,077,284	-925,807	-761,858	-622,757	-552,915	-535,482	-502,410	-767,768	-767,768	-767,768	-767,768	-9,213,210
PRIOR PERIOD TRUE-UP NOT APPLIC. TO PERIOD	-102,212	-102,212	-102,212	-102,212	-102,212	-102,212	-102,212	-102,212	-102,212	-102,212	-102,212	-102,212	-1,226,549
CONSERVATION REVS. APPLIC. TO PERIOD	-1,265,841	-1,179,497	-1,028,019	-864,070	-724,969	-655,127	-637,694	-604,622	-869,980	-869,980	-869,980	-869,980	-10,439,759
CONSERVATION EXPS. (FORM C-3, PAGE 3)	839,533	727,029	639,322	911,518	603,365	618,437	683,894	727,710	782,772	782,772	782,772	782,772	8,881,895
TRUE-UP THIS PERIOD	-426,307	-452,468	-388,697	47,448	-121,604	-36,690	46,199	123,088	-87,208	-87,208	-87,208	-87,208	-1,557,864
INTEREST THIS PERIOD (C-3,PAGE 5)	-5,097	-6,520	-7,975	-8,653	-8,623	-8,846	-8,711	-7,906	-7,346	-7,312	-7,279	-7,245	-91,512
TRUE-UP & INT. BEG. OF MONTH	-1,226,549	-1,555,741	-1,912,516	-2,206,976	-2,065,968	-2,093,982	-2,037,306	-1,897,605	-1,680,211	-1,672,553	-1,664,861	-1,657,136	-1,649,376
PRIOR TRUE-UP COLLECT./(REFUND.)	102,212	102,212	102,212	102,212	102,212	102,212	102,212	102,212	102,212	102,212	102,212	102,212	1,226,549
END OF PERIOD TOTAL NET TRUE-UP	-1,555,741	-1,912,516	-2,206,976	-2,065,968	-2,093,982	-2,037,306	-1,897,605	-1,680,211	-1,672,553	-1,664,861	-1,657,136	-1,649,376	-1,649,376

CALCULATION OF TRUE-UP AND INTEREST PROVISION  
January 2006 Through December 2006

INTEREST PROVISION	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
BEGINNING TRUE-UP	-1,226,549	-1,555,741	-1,912,516	-2,206,976	-2,065,968	-2,093,982	-2,037,306	-1,897,605	-1,680,211	-1,672,553	-1,664,861	-1,657,136	-1,649,376
END. T-UP BEFORE INT.	-1,550,644	-1,905,997	-2,199,001	-2,057,315	-2,085,359	-2,028,460	-1,888,894	-1,672,305	-1,665,207	-1,657,549	-1,649,857	-1,642,132	-1,980,692
TOT. BEG. & END. T-UP	-2,777,193	-3,461,738	-4,111,517	-4,264,291	-4,151,328	-4,122,442	-3,926,200	-3,569,910	-3,345,418	-3,330,102	-3,314,718	-3,299,267	-3,630,068
AVERAGE TRUE-UP	-1,388,596	-1,730,869	-2,055,759	-2,132,145	-2,075,664	-2,061,221	-1,963,100	-1,784,955	-1,672,709	-1,665,051	-1,657,359	-1,649,634	-1,815,034
INT. RATE-FIRST DAY OF REPORTING BUS. MTH	4.3000%	4.5100%	4.5300%	4.7800%	4.9600%	5.0100%	5.2900%	5.3600%	5.2700%	5.2700%	5.2700%	5.2700%	5.2700%
INT. RATE-FIRST DAY OF SUBSEQUENT BUS. MT	4.5100%	4.5300%	4.7800%	4.9600%	5.0100%	5.2900%	5.3600%	5.2700%	5.2700%	5.2700%	5.2700%	5.2700%	5.2700%
TOTAL	8.8100%	9.0400%	9.3100%	9.7400%	9.9700%	10.3000%	10.6500%	10.6300%	10.5400%	10.5400%	10.5400%	10.5400%	10.5400%
AVG INTEREST RATE	4.4050%	4.5200%	4.6550%	4.8700%	4.9850%	5.1500%	5.3250%	5.3150%	5.2700%	5.2700%	5.2700%	5.2700%	5.2700%
MONTHLY AVG. RATE	0.3671%	0.3767%	0.3879%	0.4058%	0.4154%	0.4292%	0.4438%	0.4429%	0.4392%	0.4392%	0.4392%	0.4392%	0.4392%
INTEREST PROVISION	-\$5,097	-\$6,520	-\$7,975	-\$8,653	-\$8,623	-\$8,846	-\$8,711	-\$7,906	-\$7,346	-\$7,312	-\$7,279	-\$7,245	-\$91,512

**Peoples Non-West Florida and West Florida Region**

**Reporting:** January 2006 Through December 2006

**Name:** RESIDENTIAL HOME BUILDER

**Description:** This Program is designed to increase the number of high priority natural gas customers in the new residential construction market. The Company offers incentives in the form of gas appliance piping and venting allowances to assist builders in defraying the additional cost associated with the gas appliance installation.

		Non-West FL	West Florida
<b>Program Allowances:</b>	Gas Water Heater .....	\$250.00	\$250.00
	Gas Furnace .....	\$250.00	\$150.00
	Gas Range .....	\$85.00	\$100.00
	Gas Dryer .....	\$85.00	\$100.00

<b>Program Goals:</b> Projected new home connections for this period:	<b>16,567</b>
Actual connections to date this period:	<b>11,045</b>
Percent of goal:	<b>66.7%</b>
8 Months of Actuals	

<b>Program Fiscal Expenditures:</b>	Estimated for period:	<b>\$6,958,268</b>
	Actual to date:	<b>\$4,638,845</b>

**Peoples Non-West Florida and West Florida Region**

**Reporting:** January 2006 Through December 2006

**Name:** WATER HEATER RETENTION

**Description:** This Program is designed to discourage current natural gas customers from changing to electricity. The program offers allowances to customers to assist in defraying the cost of more expensive energy efficient appliances.

**Program Allowances:** Energy Efficient Gas Water Heater . . . . \$100.00

**Program Goals:** Projected connections for this period: 1,944

Actual connections to date this period: 1,296

Percent of goal: 66.7%  
8 Months of Actuals

**Program Fiscal Expenditures:** Estimated for period: \$194,400

Actual to date: \$129,600



**Peoples Non-West Florida and West Florida Region**

Reporting: January 2006 Through December 2006

Name: RES ELECTRIC REPLACEMENT

Description: This program was designed to encourage the replacement of electric resistance appliances by offering piping and venting allowances to defray the additional cost of installing more energy efficient natural gas appliances.

		Non-West FL West Florida	
<b>Program Allowances:</b>	Natural Gas Water Heater .....	\$440.00	\$250.00
	Natural Gas Furnace .....	\$440.00	\$500.00
	Natural Gas Range .....	\$75.00	\$150.00
	Natural Gas Dryer .....	\$75.00	\$150.00
	Natural Gas Space Heater .....	\$65.00	\$150.00
	Actual connections to date this period:	<b>512</b>	
	Percent of goal:	<b>788.1%</b>	
	8 Months of Actuals		
<b>Program Fiscal Expenditures:</b>	Estimated for period:	<b>\$337,881</b>	
	Actual to date:	<b>\$225,405</b>	

17

**Peoples Non-West Florida and West Florida Region**

**Reporting:** January 2006 Through December 2006

**Name:** COM ELECTRIC REPLACEMENT

**Description:** This Program is designed to encourage the replacement of electric resistance equipment in commercial establishments by offering piping and venting allowances to defray the additional cost of installing more energy efficient equipment.

	Non-West FL	West Florida
<b>Program Allowances:</b>		
For every KW Displaced .....	\$40.00	\$30.00
Each customer allowed a maximum of 100 KWD deferred		

<b>Program Fiscal Expenditures:</b>	Estimated for period:	<b>\$34,630</b>
	Actual to date:	<b>\$24,230</b>

**Peoples Non-West Florida and West Florida Region**

**Reporting:** January 2006 Through December 2006

**Name:** GAS SPACE CONDITIONING

**Description:** This Program is designed to convert on-main customers from electric space conditioning equipment to energy efficient gas space conditioning. The program offers piping and venting allowances to reduce the generally higher cost of installing gas space conditioning equipment. This program would also reduce summer as well as winter peak demand and contribute to the conservation of KWH / KWD consumption.

<b>Program Allowance:</b>	Each customer allowed 100 tons maximum paid allowance / installation	Non-West FL \$150.00 per ton	West Florida \$100.00 per ton
	Actual KWD displaced this period:	<b>0</b>	
	Percent of goal:	<b>0.0%</b>	
	8 Months of Actuals		
<b>Program Fiscal Expenditures:</b>	Estimated for period:	<b>\$30,000</b>	
	Actual to date:	<b>\$0</b>	

### Peoples Non-West Florida Region

Reporting: January 2006 Through December 2006

Name: SMALL PKG COGEN

Description: This Program was designed to promote the direct use of natural gas to generate on-site power and utilize the waste heat for on-site heating, cooling and water heating requirements for commercial and industrial applications. For commercial and industrial customers that are interested, workshops and a feasibility audit will be made available upon request.

Program Goals:	Projected new connections for this period	14
	Actual connections to date this period:	0
	Percent of goal: 8 Months of Actuals	0.0%
Program Fiscal Expenditures:	Estimated for period:	\$8,000
	Actual to date:	\$0

**Peoples Non-West Florida and West Florida Region**

**Reporting:** January 2006 Through December 2006

**Name:** COMMON COSTS

**Program Fiscal Expenditures:**

Estimated for period: **\$1,310,613**

Actual to date: **\$727,289**

Percent of goal: **55.5%**

8 Months of Actuals

**Peoples West Florida Region**

**Reporting:** January 2006 Through December 2006

**Name:** ESP

**Description:** This program is designed to promote the replacement of standard gas appliances with energy efficient natural gas appliances and ensure that new installation comply with the energy efficiency standards set forth in the Florida Energy Code.

**Program Allowances:** \$50.00

**Program Goals:** Projected connections for this period: **133**

Actual connections to date this period: **89**

Percent of goal: **66.7%**  
8 Months of Actuals

**Program Fiscal Expenditures:** Estimated for period: **\$6,674**

Actual to date: **\$4,450**

**Peoples Non-West Florida Region**

**Reporting:** January 2006 Through December 2006

**Name:** OIL REPLACEMENT

**Description:** This Program is designed to encourage customers to convert their existing Oil Heating system to more energy efficient natural gas heating. Peoples' offers piping and venting allowances to defray the higher cost of installation of natural gas systems in hopes of preventing the customer from putting in less costly electric resistance strip heat.

**Program Allowance:** Energy Efficient Gas Furnaces . . . . . \$330.00

**Program Go** Projected new connections for this period: 4

Actual connections to date this period: 3

Percent of goal: 69.2%  
8 Months of Actuals

**Program Fiscal Expenditures:** Estimated for period: \$1,430

Actual to date: \$990

23