

BEFORE THE  
FLORIDA PUBLIC SERVICE COMMISSION  
DOCKET NO. 060003-GU  
DETERMINATION OF PURCHASED  
GAS/COST RECOVERY FACTOR

Direct Testimony of  
Cheryl M. Martin  
On Behalf of  
Florida Public Utilities Company

- 1 Q. Please state your name and business address.
- 2 A. Cheryl M. Martin, 401 South Dixie Highway, West Palm  
3 Beach, FL 33401.
- 4 Q. By whom are you employed?
- 5 A. I am employed by Florida Public Utilities Company.
- 6 Q. Have you previously testified in this Docket?
- 7 A. Yes.
- 8 Q. What is the purpose of your testimony at this time?
- 9 A. I will summarize our projected gas recoveries  
10 computations which are contained in composite  
11 exhibit CMM-1 which supports the January 2007 -  
12 December 2007 projected purchased gas adjustments  
13 for our consolidated gas division. In addition, I  
14 will advise the Commission of the projected  
15 differences between the revenues collected and the  
16 purchased gas costs allowed in developing the  
17 levelized purchased gas adjustment for the periods  
18 January 2005 - December 2005, and January 2006 -

1 December 2006. From these periods I will establish  
2 a "true-up" amount to be collected or refunded  
3 during January 2007 - December 2007.

4 Q. Were the schedules filed by your Company completed  
5 under your direction?

6 A. Yes.

7 Q. Which of the Staff's set of schedules has your  
8 company completed and filed?

9 A. We have prepared and previously filed True-Up  
10 schedules A-1, A-2, A-3, A-4, A-5, and A-6, in  
11 addition to filing composite exhibit CMM-1 which  
12 contains Schedules E1, E-1/R, E2, E3, E4 and E5 for  
13 our consolidated gas division. These schedules  
14 support the calculation of the purchase gas  
15 adjustment factors for January 2007 - December 2007.

16 Q. Have the January 2006 - December 2006 projections  
17 been revised?

18 A. Yes. As discussed in further detail in the  
19 testimony of Marc L. Schneidermann, August 2006  
20 through December 2006 purchase gas cost shown on  
21 Schedules E-1/R and E-2 were adjusted to more  
22 accurately reflect anticipated purchased gas costs.

23 Q. What is the appropriate final purchased gas  
24 adjustment true-up amount for the period  
25 January 2005 through December 2005?

1 A. The final purchased gas adjustment true-up amount  
2 for the period January 2005 - December 2005 is an  
3 under-recovery of \$1,480,240.

4 Q. What is the estimated purchased gas adjustment true-  
5 up amount for the period January 2006 through  
6 December 2006?

7 A. We have estimated that we will have an over-recovery  
8 of \$3,894,424 for the period January 2006 - December  
9 2006.

10 Q. What is the total purchased gas adjustment true-up  
11 amount to be collected during the period January  
12 2007 through December 2007?

13 A. The total net over-recovery to be collected during  
14 the period January 2007 - December 2007 is  
15 \$2,414,184.

16 Q. What is the appropriate levelized purchased gas  
17 adjustment recovery (cap) factor for the period  
18 January 2007 through December 2007?

19 A. The 2007 Purchased Gas Cost Recovery Factor will be  
20 a maximum of 151.800¢ per therm.

21 Q. What should be the effective date of the new  
22 purchased gas adjustment charge for billing  
23 purposes?

24 A. The factor should be effective for all meter  
25 readings on or after January 1, 2007, beginning with

1 the first applicable billing cycle for the period

2 January 2007 - December 2007.

3 Q. Does this conclude your testimony?

4 A. Yes.

| COMPANY:                                                              |                                                           | PURCHASED GAS ADJUSTMENT         |           |           |           |           |           |           |           |           |           |           |           | SCHEDULE E-1 |
|-----------------------------------------------------------------------|-----------------------------------------------------------|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--------------|
| FLORIDA PUBLIC UTILITIES COMPANY                                      |                                                           | COST RECOVERY CLAUSE CALCULATION |           |           |           |           |           |           |           |           |           |           |           |              |
| ESTIMATED FOR THE PROJECTED PERIOD JANUARY 2007 THROUGH DECEMBER 2007 |                                                           |                                  |           |           |           |           |           |           |           |           |           |           |           |              |
|                                                                       |                                                           | PROJECTED                        | PROJECTED | PROJECTED | PROJECTED | PROJECTED | PROJECTED | PROJECTED | PROJECTED | PROJECTED | PROJECTED | PROJECTED | PROJECTED | TOTAL        |
|                                                                       |                                                           | JAN                              | FEB       | MAR       | APR       | MAY       | JUN       | JUL       | AUG       | SEP       | OCT       | NOV       | DEC       |              |
| <b>COST OF GAS PURCHASED</b>                                          |                                                           |                                  |           |           |           |           |           |           |           |           |           |           |           |              |
| 1                                                                     | COMMODITY (Pipeline)                                      | (4,668)                          | (3,882)   | (5,134)   | (5,159)   | 8,513     | (710)     | (871)     | (1,022)   | (828)     | (1,174)   | (5,500)   | (5,112)   | (25,547)     |
| 2                                                                     | NO NOTICE SERVICE                                         | 9,207                            | 6,584     | 6,061     | 4,054     | 1,719     | 1,663     | 1,703     | 1,703     | 1,634     | 3,222     | 5,242     | 7,289     | 50,081       |
| 3                                                                     | SWING SERVICE                                             | -                                | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -            |
| 4                                                                     | COMMODITY (Other)                                         | 7,506,077                        | 7,548,948 | 6,432,725 | 5,918,221 | 4,902,244 | 4,420,565 | 4,252,015 | 3,903,096 | 4,148,519 | 4,011,021 | 4,997,139 | 6,480,023 | 64,520,593   |
| 5                                                                     | DEMAND                                                    | 503,867                          | 447,825   | 485,887   | 423,819   | 161,922   | 156,698   | 161,922   | 161,922   | 156,698   | 178,167   | 455,513   | 490,537   | 3,784,777    |
| 6                                                                     | OTHER                                                     | -                                | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -            |
| LESS END-USE CONTRACT:                                                |                                                           |                                  |           |           |           |           |           |           |           |           |           |           |           |              |
| 7                                                                     | COMMODITY (Pipeline)                                      | -                                | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -            |
| 8                                                                     | DEMAND                                                    | -                                | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -            |
| 9                                                                     | COMMODITY (Other)                                         | -                                | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -            |
| 10                                                                    | Second Prior Month Purchase Adj. (OPTIONAL)               | -                                | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -            |
| 11                                                                    | TOTAL COST <small>(+1+2+3+4+5+6+10) (7+8+9)</small>       | 8,014,483                        | 7,999,475 | 6,919,539 | 6,340,935 | 5,074,398 | 4,578,216 | 4,414,769 | 4,065,699 | 4,306,023 | 4,191,236 | 5,452,394 | 6,972,737 | 68,329,904   |
| 12                                                                    | NET UNBILLED                                              | -                                | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -            |
| 13                                                                    | COMPANY USE                                               | 9,200                            | 9,200     | 7,800     | 7,200     | 5,900     | 5,400     | 5,200     | 4,700     | 5,100     | 4,900     | 6,100     | 7,900     | 78,600       |
| 14                                                                    | TOTAL THERM SALES                                         | 8,005,283                        | 7,990,275 | 6,911,739 | 6,333,735 | 5,068,498 | 4,572,816 | 4,409,569 | 4,060,999 | 4,300,923 | 4,186,336 | 5,446,294 | 6,964,837 | 68,251,304   |
| <b>THERMS PURCHASED</b>                                               |                                                           |                                  |           |           |           |           |           |           |           |           |           |           |           |              |
| 15                                                                    | COMMODITY (Pipeline)                                      | 5,086,160                        | 5,115,210 | 4,358,850 | 4,010,220 | 3,321,980 | 2,995,400 | 2,881,190 | 2,644,760 | 2,811,060 | 2,717,890 | 3,386,090 | 4,390,900 | 43,719,710   |
| 16                                                                    | NO NOTICE SERVICE                                         | 1,860,000                        | 1,330,000 | 1,224,500 | 819,000   | 347,200   | 336,000   | 344,100   | 344,100   | 330,000   | 651,000   | 1,059,000 | 1,472,500 | 10,117,400   |
| 17                                                                    | SWING SERVICE                                             | -                                | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -            |
| 18                                                                    | COMMODITY (Other)                                         | 5,086,160                        | 5,115,210 | 4,358,850 | 4,010,220 | 3,321,980 | 2,995,400 | 2,881,190 | 2,644,760 | 2,811,060 | 2,717,890 | 3,386,090 | 4,390,900 | 43,719,710   |
| 19                                                                    | DEMAND                                                    | 8,698,910                        | 7,129,080 | 6,900,910 | 5,149,200 | 3,161,690 | 3,059,700 | 3,161,690 | 3,161,690 | 3,059,700 | 3,504,550 | 5,208,300 | 7,365,910 | 59,561,330   |
| 20                                                                    | OTHER                                                     | -                                | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -            |
| LESS END-USE CONTRACT:                                                |                                                           |                                  |           |           |           |           |           |           |           |           |           |           |           |              |
| 21                                                                    | COMMODITY (Pipeline)                                      | -                                | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -            |
| 22                                                                    | DEMAND                                                    | -                                | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -            |
| 23                                                                    | COMMODITY (Other)                                         | -                                | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -            |
| 24                                                                    | TOTAL PURCHASES <small>(+17+18+20) (21+23)</small>        | 5,086,160                        | 5,115,210 | 4,358,850 | 4,010,220 | 3,321,980 | 2,995,400 | 2,881,190 | 2,644,760 | 2,811,060 | 2,717,890 | 3,386,090 | 4,390,900 | 43,719,710   |
| 25                                                                    | NET UNBILLED                                              | -                                | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -            |
| 26                                                                    | COMPANY USE                                               | 9,160                            | 9,210     | 7,850     | 7,220     | 5,980     | 5,400     | 5,190     | 4,760     | 5,060     | 4,890     | 6,090     | 7,900     | 78,710       |
| 27                                                                    | TOTAL THERM SALES <small>(For Estimated, 24 - 26)</small> | 5,077,000                        | 5,106,000 | 4,351,000 | 4,003,000 | 3,316,000 | 2,990,000 | 2,876,000 | 2,640,000 | 2,806,000 | 2,713,000 | 3,380,000 | 4,383,000 | 43,641,000   |
| <b>CENTS PER THERM</b>                                                |                                                           |                                  |           |           |           |           |           |           |           |           |           |           |           |              |
| 28                                                                    | COMMODITY (Pipeline) <small>(1/15)</small>                | (0.092)                          | (0.076)   | (0.118)   | (0.129)   | 0.256     | (0.024)   | (0.030)   | (0.039)   | (0.029)   | (0.043)   | (0.162)   | (0.116)   | (0.058)      |
| 29                                                                    | NO NOTICE SERVICE <small>(2/16)</small>                   | 0.495                            | 0.495     | 0.495     | 0.495     | 0.495     | 0.495     | 0.495     | 0.495     | 0.495     | 0.495     | 0.495     | 0.495     | 0.495        |
| 30                                                                    | SWING SERVICE <small>(3/17)</small>                       | 0.000                            | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000        |
| 31                                                                    | COMMODITY (Other) <small>(4/18)</small>                   | 147.578                          | 147.578   | 147.578   | 147.578   | 147.570   | 147.578   | 147.578   | 147.578   | 147.578   | 147.578   | 147.578   | 147.578   | 147.578      |
| 32                                                                    | DEMAND <small>(5/19)</small>                              | 5.792                            | 6.282     | 7.041     | 8.231     | 5.121     | 5.121     | 5.121     | 5.121     | 5.121     | 5.084     | 8.746     | 6.660     | 6.354        |
| 33                                                                    | OTHER <small>(6/20)</small>                               | 0.000                            | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000        |
| LESS END-USE CONTRACT:                                                |                                                           |                                  |           |           |           |           |           |           |           |           |           |           |           |              |
| 34                                                                    | COMMODITY Pipeline <small>(7/21)</small>                  | 0.000                            | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000        |
| 35                                                                    | DEMAND <small>(8/22)</small>                              | 0.000                            | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000        |
| 36                                                                    | COMMODITY Other <small>(9/23)</small>                     | 0.000                            | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000        |
| 37                                                                    | TOTAL COST OF PURCHASES <small>(11/24)</small>            | 157.574                          | 156.386   | 158.747   | 158.119   | 152.752   | 152.842   | 153.227   | 153.727   | 153.181   | 154.209   | 161.023   | 158.800   | 156.291      |
| 38                                                                    | NET UNBILLED <small>(12/25)</small>                       | 0.000                            | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000        |
| 39                                                                    | COMPANY USE <small>(13/26)</small>                        | 100.437                          | 99.891    | 99.363    | 99.723    | 98.662    | 100.000   | 100.193   | 98.739    | 100.791   | 100.204   | 100.164   | 100.000   | 99.860       |
| 40                                                                    | TOTAL COST OF THERM SOLD <small>(11/27)</small>           | 157.859                          | 156.668   | 159.033   | 158.405   | 153.028   | 153.118   | 153.504   | 154.004   | 153.458   | 154.487   | 161.313   | 159.086   | 156.573      |
| 41                                                                    | TRUE-UP (REFUND)/RECOVER <small>(E-4)</small>             | (5.532)                          | (5.532)   | (5.532)   | (5.532)   | (5.532)   | (5.532)   | (5.532)   | (5.532)   | (5.532)   | (5.532)   | (5.532)   | (5.532)   | (5.532)      |
| 42                                                                    | TOTAL COST OF GAS <small>(40+41)</small>                  | 152.327                          | 151.136   | 153.501   | 152.873   | 147.496   | 147.586   | 147.972   | 148.472   | 147.926   | 148.955   | 155.781   | 153.554   | 151.041      |
| 43                                                                    | REVENUE TAX FACTOR                                        | 1.00503                          | 1.00503   | 1.00503   | 1.00503   | 1.00503   | 1.00503   | 1.00503   | 1.00503   | 1.00503   | 1.00503   | 1.00503   | 1.00503   | 1.00503      |
| 44                                                                    | PGA FACTOR ADJUSTED FOR TAXES <small>(42x43)</small>      | 153.09208                        | 151.89559 | 154.27265 | 153.64076 | 148.23685 | 148.32721 | 148.71535 | 149.21782 | 148.66902 | 149.70364 | 156.56423 | 154.32555 | 151.79971    |
| 45                                                                    | PGA FACTOR <small>(ROUNDED TO NEAREST 001)</small>        | 153.092                          | 151.896   | 154.273   | 153.641   | 148.237   | 148.327   | 148.715   | 149.218   | 148.669   | 149.704   | 156.564   | 154.326   | 151.800      |

| COMPANY:                         |                                                           | PURCHASED GAS ADJUSTMENT<br>COST RECOVERY CLAUSE CALCULATION<br>ACTUAL JANUARY 2006 THROUGH JULY 2006<br>ESTIMATED AUGUST 2006 THROUGH DECEMBER 2006 |           |           |           |           |           |           |           |           |           |           |           | SCHEDULE E-1/R |
|----------------------------------|-----------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------------|
| FLORIDA PUBLIC UTILITIES COMPANY |                                                           | ACTUAL                                                                                                                                               | ACTUAL    | ACTUAL    | ACTUAL    | ACTUAL    | ACTUAL    | ACTUAL    | PROJECTED | PROJECTED | PROJECTED | PROJECTED | TOTAL     |                |
|                                  |                                                           | JAN                                                                                                                                                  | FEB       | MAR       | APR       | MAY       | JUN       | JUL       | AUG       | SEP       | OCT       | NOV       | DEC       |                |
| <b>COST OF GAS PURCHASED</b>     |                                                           |                                                                                                                                                      |           |           |           |           |           |           |           |           |           |           |           |                |
| 1                                | COMMODITY (Pipeline)                                      | 5,200                                                                                                                                                | 1,757     | 3,419     | 1,638     | 2,919     | 2,683     | 2,650     | (902)     | (2,140)   | (2,237)   | (6,885)   | (6,572)   | 1,529          |
| 2                                | NO NOTICE SERVICE                                         | 9,207                                                                                                                                                | 6,584     | 6,061     | 4,054     | 1,713     | 1,663     | 1,703     | 1,703     | 1,634     | 3,222     | 5,242     | 7,289     | 50,081         |
| 3                                | SWING SERVICE                                             | -                                                                                                                                                    | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -              |
| 4                                | COMMODITY (Other)                                         | 4,970,003                                                                                                                                            | 4,152,437 | 3,053,851 | 2,627,694 | 2,075,412 | 1,607,583 | 1,704,533 | 2,079,691 | 2,071,600 | 2,176,349 | 3,166,684 | 4,757,529 | 34,443,366     |
| 5                                | DEMAND                                                    | 495,027                                                                                                                                              | 430,332   | 475,890   | 425,653   | 153,153   | 147,932   | 152,428   | 149,662   | 227,606   | 242,960   | 574,077   | 593,213   | 4,067,934      |
| 6                                | OTHER                                                     | 446                                                                                                                                                  | 91,839    | 394       | 322       | 298       | 518       | 1,937     | -         | -         | -         | -         | -         | 95,754         |
| LESS END-USE CONTRACT:           |                                                           |                                                                                                                                                      |           |           |           |           |           |           |           |           |           |           |           |                |
| 7                                | COMMODITY (Pipeline)                                      | -                                                                                                                                                    | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -              |
| 8                                | DEMAND                                                    | -                                                                                                                                                    | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -              |
| 9                                | COMMODITY (Other)                                         | -                                                                                                                                                    | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -              |
| 10                               | Second Prior Month Purchase Adj. (OPTIONAL)               | -                                                                                                                                                    | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -              |
| 11                               | TOTAL COST <small>(1+2+3+4+5+6+10)-(7+8+9)</small>        | 5,479,883                                                                                                                                            | 4,682,949 | 3,539,616 | 3,059,361 | 2,233,500 | 1,760,379 | 1,863,251 | 2,230,153 | 2,298,700 | 2,420,294 | 3,739,118 | 5,351,459 | 38,658,663     |
| 12                               | NET UNBILLED                                              | -                                                                                                                                                    | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -              |
| 13                               | COMPANY USE                                               | 4,531                                                                                                                                                | 4,669     | 5,701     | 4,610     | 5,427     | 8,161     | 5,767     | 4,700     | 5,300     | 5,600     | 6,100     | 7,900     | 68,466         |
| 14                               | TOTAL THERM SALES                                         | 6,438,190                                                                                                                                            | 6,275,338 | 5,872,719 | 3,632,150 | 2,977,984 | 2,539,335 | 2,073,917 | 2,208,189 | 2,368,000 | 2,442,400 | 3,079,800 | 3,944,700 | 43,852,722     |
| <b>THERMS PURCHASED</b>          |                                                           |                                                                                                                                                      |           |           |           |           |           |           |           |           |           |           |           |                |
| 15                               | COMMODITY (Pipeline)                                      | 4,740,570                                                                                                                                            | 4,557,210 | 4,293,100 | 3,425,880 | 2,817,860 | 2,500,000 | 2,610,050 | 2,637,000 | 2,960,000 | 3,053,000 | 3,422,000 | 4,383,000 | 41,399,670     |
| 16                               | NO NOTICE SERVICE                                         | 1,860,000                                                                                                                                            | 1,330,000 | 1,224,500 | 819,000   | 347,200   | 33,600    | 344,100   | 344,100   | 330,000   | 651,000   | 1,059,000 | 1,472,500 | 9,815,000      |
| 17                               | SWING SERVICE                                             | -                                                                                                                                                    | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -              |
| 18                               | COMMODITY (Other)                                         | 4,716,380                                                                                                                                            | 4,525,010 | 4,257,450 | 3,392,880 | 2,849,460 | 2,463,150 | 2,544,870 | 2,637,000 | 2,960,000 | 3,053,000 | 3,422,000 | 4,383,000 | 41,204,200     |
| 19                               | DEMAND                                                    | 8,974,810                                                                                                                                            | 6,983,480 | 7,723,650 | 6,386,400 | 2,891,060 | 3,093,900 | 2,877,110 | 3,265,230 | 3,159,900 | 3,290,340 | 5,175,600 | 7,518,120 | 61,339,600     |
| 20                               | OTHER                                                     | -                                                                                                                                                    | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -              |
| LESS END-USE CONTRACT:           |                                                           |                                                                                                                                                      |           |           |           |           |           |           |           |           |           |           |           |                |
| 21                               | COMMODITY (Pipeline)                                      | -                                                                                                                                                    | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -              |
| 22                               | DEMAND                                                    | -                                                                                                                                                    | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -              |
| 23                               | COMMODITY (Other)                                         | -                                                                                                                                                    | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -              |
| 24                               | TOTAL PURCHASES <small>(+17+18+20)-(21+23)</small>        | 4,716,380                                                                                                                                            | 4,525,010 | 4,257,450 | 3,392,880 | 2,849,460 | 2,463,150 | 2,544,870 | 2,637,000 | 2,960,000 | 3,053,000 | 3,422,000 | 4,383,000 | 41,204,200     |
| 25                               | NET UNBILLED                                              | -                                                                                                                                                    | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -              |
| 26                               | COMPANY USE                                               | 3,503                                                                                                                                                | 3,610     | 4,407     | 5,147     | 6,060     | 9,114     | 7,245     | 4,760     | 5,340     | 5,500     | 6,170     | 7,910     | 68,766         |
| 27                               | TOTAL THERM SALES <small>(For Estimated, 24 - 26)</small> | 6,845,571                                                                                                                                            | 6,704,501 | 6,256,127 | 5,695,485 | 4,873,508 | 4,378,966 | 4,254,363 | 2,632,240 | 2,954,660 | 3,047,500 | 3,415,830 | 4,375,090 | 41,135,434     |
| <b>CENTS PER THERM</b>           |                                                           |                                                                                                                                                      |           |           |           |           |           |           |           |           |           |           |           |                |
| 28                               | COMMODITY (Pipeline) <small>(1/15)</small>                | 0.110                                                                                                                                                | 0.039     | 0.080     | 0.048     | 0.104     | 0.107     | 0.102     | (0.034)   | (0.072)   | (0.073)   | (0.201)   | (0.150)   | 0.004          |
| 29                               | NO NOTICE SERVICE <small>(2/16)</small>                   | 0.495                                                                                                                                                | 0.495     | 0.495     | 0.495     | 0.495     | 4.950     | 0.495     | 0.495     | 0.495     | 0.495     | 0.495     | 0.495     | 0.510          |
| 30                               | SWING SERVICE <small>(3/17)</small>                       | 0.000                                                                                                                                                | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000          |
| 31                               | COMMODITY (Other) <small>(4/18)</small>                   | 105.377                                                                                                                                              | 91.766    | 71.730    | 77.447    | 72.835    | 65.265    | 66.979    | 78.866    | 69.986    | 71.286    | 92.539    | 108.545   | 83.592         |
| 32                               | DEMAND <small>(5/19)</small>                              | 5.516                                                                                                                                                | 6.162     | 6.161     | 6.665     | 5.297     | 4.781     | 5.298     | 4.584     | 7.203     | 7.384     | 11.092    | 7.890     | 6.632          |
| 33                               | OTHER <small>(6/20)</small>                               | -                                                                                                                                                    | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         | -              |
| LESS END-USE CONTRACT:           |                                                           |                                                                                                                                                      |           |           |           |           |           |           |           |           |           |           |           |                |
| 34                               | COMMODITY Pipeline <small>(7/21)</small>                  | 0.000                                                                                                                                                | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000          |
| 35                               | DEMAND <small>(8/22)</small>                              | 0.000                                                                                                                                                | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000          |
| 36                               | COMMODITY Other <small>(9/23)</small>                     | 0.000                                                                                                                                                | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000          |
| 37                               | TOTAL COST OF PURCHASES <small>(11/24)</small>            | 116.188                                                                                                                                              | 103.490   | 83.139    | 90.170    | 78.383    | 71.469    | 73.216    | 84.572    | 77.659    | 79.276    | 109.267   | 122.096   | 93.822         |
| 38                               | NET UNBILLED <small>(12/25)</small>                       | 0.000                                                                                                                                                | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000     | 0.000          |
| 39                               | COMPANY USE <small>(13/26)</small>                        | 129.346                                                                                                                                              | 129.335   | 129.362   | 89.567    | 89.554    | 89.544    | 79.600    | 98.739    | 99.251    | 101.818   | 98.865    | 99.874    | 99.564         |
| 40                               | TOTAL COST OF THERM SOLD <small>(11/27)</small>           | 80.050                                                                                                                                               | 69.848    | 56.578    | 53.716    | 45.829    | 40.201    | 43.796    | 84.725    | 77.799    | 79.419    | 109.464   | 122.317   | 93.979         |
| 41                               | TRUE-UP <small>(E-4)</small>                              | 3.257                                                                                                                                                | 3.257     | 3.257     | 3.257     | 3.257     | 3.257     | 3.257     | 3.257     | 3.257     | 3.257     | 3.257     | 3.257     | 3.257          |
| 42                               | TOTAL COST OF GAS <small>(40+41)</small>                  | 83.307                                                                                                                                               | 73.105    | 59.835    | 56.973    | 49.086    | 43.458    | 47.053    | 87.982    | 81.056    | 82.676    | 112.721   | 125.574   | 97.236         |
| 43                               | REVENUE TAX FACTOR                                        | 1.00503                                                                                                                                              | 1.00503   | 1.00503   | 1.00503   | 1.00503   | 1.00503   | 1.00503   | 1.00503   | 1.00503   | 1.00503   | 1.00503   | 1.00503   | 1.00503        |
| 44                               | PGA FACTOR ADJUSTED FOR TAXES <small>(42+43)</small>      | 83.72567                                                                                                                                             | 73.47219  | 60.13606  | 57.25883  | 49.33307  | 43.67617  | 47.28968  | 88.42365  | 81.46344  | 83.09145  | 113.28783 | 126.20455 | 97.72460       |
| 45                               | PGA FACTOR <small>ROUNDED TO NEAREST .001</small>         | 83.726                                                                                                                                               | 73.472    | 60.136    | 57.259    | 49.333    | 43.676    | 47.290    | 88.424    | 81.463    | 83.091    | 113.288   | 126.205   | 97.725         |

| COMPANY:                         |                                               | PURCHASED GAS ADJUSTMENT<br>CALCULATION OF TRUE-UP AMOUNT                            |             |           |                    |           |           |                    |           |           |                       |           | SCHEDULE E-2 |                       |
|----------------------------------|-----------------------------------------------|--------------------------------------------------------------------------------------|-------------|-----------|--------------------|-----------|-----------|--------------------|-----------|-----------|-----------------------|-----------|--------------|-----------------------|
| FLORIDA PUBLIC UTILITIES COMPANY |                                               | ACTUAL JANUARY 2006 THROUGH JULY 2006<br>ESTIMATED AUGUST 2006 THROUGH DECEMBER 2006 |             |           |                    |           |           |                    |           |           |                       |           |              |                       |
|                                  |                                               | ----- ACTUAL -----                                                                   |             |           | ----- ACTUAL ----- |           |           | ----- ACTUAL ----- |           |           | ----- PROJECTED ----- |           |              | ----- PROJECTED ----- |
|                                  |                                               | JAN                                                                                  | FEB         | MAR       | APR                | MAY       | JUN       | JUL                | AUG       | SEP       | OCT                   | NOV       | DEC          | TOTAL                 |
| 1                                | TRUE-UP CALCULATION                           |                                                                                      |             |           |                    |           |           |                    |           |           |                       |           |              |                       |
| 1                                | PURCHASED GAS COST                            | 4,970,003                                                                            | 4,152,437   | 3,053,851 | 2,627,694          | 2,075,412 | 1,607,583 | 1,704,533          | 2,079,691 | 2,071,600 | 2,176,349             | 3,166,684 | 4,757,529    | 34,443,366            |
| 2                                | TRANSPORTATION COST                           | 509,880                                                                              | 530,512     | 485,765   | 431,667            | 158,088   | 152,796   | 158,717            | 150,463   | 227,100   | 243,945               | 572,434   | 593,930      | 4,215,297             |
| 3                                | TOTAL                                         | 5,479,883                                                                            | 4,682,949   | 3,539,616 | 3,059,361          | 2,233,500 | 1,760,379 | 1,863,250          | 2,230,153 | 2,298,700 | 2,420,294             | 3,739,118 | 5,351,459    | 38,658,662            |
| 4                                | FUEL REVENUES (NET OF REVENUE TAX)            | 6,438,190                                                                            | 6,275,338   | 5,872,719 | 3,632,150          | 2,977,984 | 2,539,335 | 2,073,917          | 2,208,189 | 2,368,000 | 2,442,400             | 3,079,800 | 3,944,700    | 43,852,722            |
| 5                                | TRUE-UP - (COLLECTED) OR REFUNDED             | (119,638)                                                                            | (119,638)   | (119,638) | (119,638)          | (119,638) | (119,638) | (119,638)          | (119,638) | (119,638) | (119,638)             | (119,638) | (119,638)    | (1,435,656)           |
| 6                                | FUEL REVENUE APPLICABLE TO PERIOD             | 6,318,552                                                                            | 6,155,700   | 5,753,081 | 3,512,512          | 2,858,346 | 2,419,697 | 1,954,279          | 2,088,551 | 2,248,362 | 2,322,762             | 2,960,162 | 3,825,062    | 42,417,066            |
| 7                                | TRUE-UP - OVER(Under) - THIS PERIOD           | 838,669                                                                              | 1,472,752   | 2,213,464 | 453,152            | 624,846   | 659,318   | 91,028             | (141,602) | (50,338)  | (97,532)              | (778,956) | (1,526,397)  | 3,758,404             |
| 8                                | INTEREST PROVISION - THIS PERIOD              | (8,945)                                                                              | (4,408)     | 3,057     | 9,107              | 12,096    | 15,817    | 18,621             | 19,248    | 19,439    | 19,730                | 18,395    | 13,863       | 136,020               |
| 9                                | BEGINNING OF PERIOD TRUE-UP AND INTEREST      | (2,915,896)                                                                          | (1,966,534) | (378,552) | 1,957,607          | 2,539,504 | 3,296,083 | 4,090,857          | 4,320,144 | 4,317,427 | 4,406,166             | 4,448,002 | 3,807,079    | (2,915,896)           |
| 10                               | TRUE-UP COLLECTED OR (REFUNDED)               | 119,638                                                                              | 119,638     | 119,638   | 119,638            | 119,638   | 119,638   | 119,638            | 119,638   | 119,638   | 119,638               | 119,638   | 119,638      | 1,435,656             |
| 10a                              | FLEX RATE REFUND (if applicable)              |                                                                                      |             |           |                    |           |           |                    |           |           |                       |           |              |                       |
| 11                               | TOTAL ESTIMATED/ACTUAL TRUE-UP                | (1,966,534)                                                                          | (378,552)   | 1,957,607 | 2,539,504          | 3,296,083 | 4,090,857 | 4,320,144          | 4,317,427 | 4,406,166 | 4,448,002             | 3,807,079 | 2,414,183    | 2,414,184             |
| 12                               | INTEREST PROVISION BEGINNING TRUE-UP          | (2,915,896)                                                                          | (1,966,534) | (378,552) | 1,957,607          | 2,539,504 | 3,296,083 | 4,090,857          | 4,320,144 | 4,317,427 | 4,406,166             | 4,448,002 | 3,807,079    | (2,915,896)           |
| 13                               | ENDING TRUE-UP BEFORE INTEREST                | (1,957,589)                                                                          | (374,144)   | 1,954,550 | 2,530,397          | 3,283,987 | 4,075,040 | 4,301,523          | 4,298,179 | 4,386,727 | 4,428,272             | 3,788,684 | 2,400,320    | 2,278,164             |
| 14                               | TOTAL (12+13)                                 | (4,873,485)                                                                          | (2,340,678) | 1,575,997 | 4,488,004          | 5,823,491 | 7,371,123 | 8,392,379          | 8,618,323 | 8,704,155 | 8,834,439             | 8,236,687 | 6,207,400    | (637,732)             |
| 15                               | AVERAGE                                       | (2,436,743)                                                                          | (1,170,339) | 787,999   | 2,244,002          | 2,911,746 | 3,685,562 | 4,196,190          | 4,309,161 | 4,352,077 | 4,417,219             | 4,118,343 | 3,103,700    | (318,866)             |
| 16                               | INTEREST RATE - FIRST DAY OF MONTH            | 4.30%                                                                                | 4.51%       | 4.53%     | 4.78%              | 4.96%     | 5.01%     | 5.29%              | 5.36%     | 5.36%     | 5.36%                 | 5.36%     | 5.36%        | 5.36%                 |
| 17                               | INTEREST RATE - FIRST DAY OF SUBSEQUENT MONTH | 4.51%                                                                                | 4.53%       | 4.78%     | 4.96%              | 5.01%     | 5.29%     | 5.36%              | 5.36%     | 5.36%     | 5.36%                 | 5.36%     | 5.36%        | 5.36%                 |
| 18                               | TOTAL                                         | 8.81%                                                                                | 9.04%       | 9.31%     | 9.74%              | 9.97%     | 10.30%    | 10.65%             | 10.72%    | 10.72%    | 10.72%                | 10.72%    | 10.72%       | 10.72%                |
| 19                               | AVERAGE                                       | 4.405%                                                                               | 4.520%      | 4.655%    | 4.870%             | 4.985%    | 5.150%    | 5.325%             | 5.360%    | 5.360%    | 5.360%                | 5.360%    | 5.360%       | 5.360%                |
| 20                               | MONTHLY AVERAGE                               | 0.36708%                                                                             | 0.37667%    | 0.38792%  | 0.40583%           | 0.41542%  | 0.42917%  | 0.44375%           | 0.44667%  | 0.44667%  | 0.44667%              | 0.44667%  | 0.44667%     | 0.44667%              |
| 21                               | INTEREST PROVISION                            | (8,945)                                                                              | (4,408)     | 3,057     | 9,107              | 12,096    | 15,817    | 18,621             | 19,248    | 19,439    | 19,730                | 18,395    | 13,863       | 136,020               |

| COMPANY:<br>FLORIDA PUBLIC UTILITIES COMPANY |                |               | PURCHASED GAS ADJUSTMENT<br>TRANSPORTATION PURCHASES<br>SYSTEM SUPPLY AND END USE<br>ESTIMATED FOR THE PROJECTED PERIOD JANUARY 2007 THROUGH DECEMBER 2007 |                     |               |                       |                |          |             |                           | SCHEDULE E-3          |
|----------------------------------------------|----------------|---------------|------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|---------------|-----------------------|----------------|----------|-------------|---------------------------|-----------------------|
| MONTH                                        | PURCHASED FROM | PURCHASED FOR | SCH TYPE                                                                                                                                                   | UNITS SYSTEM SUPPLY | UNITS END USE | UNITS TOTAL PURCHASED | COMMODITY COST |          | DEMAND COST | OTHER CHARGES ACA/GR/FUEL | TOTAL CENTS PER THERM |
|                                              |                |               |                                                                                                                                                            |                     |               |                       | THIRD PARTY    | PIPELINE |             |                           |                       |
| JANUARY                                      | VARIOUS        | SYS SUPPLY    | N/A                                                                                                                                                        | 5,086,160           | 0             | 5,086,160             | 7,506,077      | (4,668)  | 513,074     | INCLUDED IN COST          | 157.57                |
| FEBRUARY                                     | VARIOUS        | SYS SUPPLY    | N/A                                                                                                                                                        | 5,115,210           | 0             | 5,115,210             | 7,548,948      | (3,882)  | 454,409     | INCLUDED IN COST          | 156.39                |
| MARCH                                        | VARIOUS        | SYS SUPPLY    | N/A                                                                                                                                                        | 4,358,850           | 0             | 4,358,850             | 6,432,725      | (5,134)  | 491,948     | INCLUDED IN COST          | 158.75                |
| APRIL                                        | VARIOUS        | SYS SUPPLY    | N/A                                                                                                                                                        | 4,010,220           | 0             | 4,010,220             | 5,918,221      | (5,159)  | 427,873     | INCLUDED IN COST          | 158.12                |
| MAY                                          | VARIOUS        | SYS SUPPLY    | N/A                                                                                                                                                        | 3,321,980           | 0             | 3,321,980             | 4,902,244      | 8,513    | 163,641     | INCLUDED IN COST          | 152.75                |
| JUNE                                         | VARIOUS        | SYS SUPPLY    | N/A                                                                                                                                                        | 2,995,400           | 0             | 2,995,400             | 4,420,565      | (710)    | 158,361     | INCLUDED IN COST          | 152.84                |
| JULY                                         | VARIOUS        | SYS SUPPLY    | N/A                                                                                                                                                        | 2,881,190           | 0             | 2,881,190             | 4,252,015      | (871)    | 163,625     | INCLUDED IN COST          | 153.23                |
| AUGUST                                       | VARIOUS        | SYS SUPPLY    | N/A                                                                                                                                                        | 2,644,760           | 0             | 2,644,760             | 3,903,096      | (1,022)  | 163,625     | INCLUDED IN COST          | 153.73                |
| SEPTEMBER                                    | VARIOUS        | SYS SUPPLY    | N/A                                                                                                                                                        | 2,811,060           | 0             | 2,811,060             | 4,148,519      | (828)    | 158,332     | INCLUDED IN COST          | 153.18                |
| OCTOBER                                      | VARIOUS        | SYS SUPPLY    | N/A                                                                                                                                                        | 2,717,890           | 0             | 2,717,890             | 4,011,021      | (1,174)  | 181,389     | INCLUDED IN COST          | 154.21                |
| NOVEMBER                                     | VARIOUS        | SYS SUPPLY    | N/A                                                                                                                                                        | 3,386,090           | 0             | 3,386,090             | 4,997,139      | (5,500)  | 460,755     | INCLUDED IN COST          | 161.02                |
| DECEMBER                                     | VARIOUS        | SYS SUPPLY    | N/A                                                                                                                                                        | 4,390,900           | 0             | 4,390,900             | 6,480,023      | (5,112)  | 497,826     | INCLUDED IN COST          | 158.80                |
|                                              |                |               |                                                                                                                                                            | <b>TOTAL</b>        |               | 43,719,710            | 64,520,593     | (25,547) | 3,834,858   |                           | 156.29                |



COMPANY: FLORIDA PUBLIC UTILITIES COMPANY

SCHEDULE E-4

PURCHASED GAS ADJUSTMENT  
 CALCULATION OF TRUE-UP AMOUNT  
 ESTIMATED FOR THE PROJECTED PERIOD JANUARY 2007 THROUGH DECEMBER 2007

|                                                                            | PRIOR PERIOD: JANUARY 2005 THROUGH DECEMBER 2005     |                |                         | CURRENT PERIOD:<br>JANUARY 2006<br>THROUGH<br>DECEMBER 2006 | (5)<br><br>(3)+(4)<br>COMBINED TOTAL<br>TRUE-UP |
|----------------------------------------------------------------------------|------------------------------------------------------|----------------|-------------------------|-------------------------------------------------------------|-------------------------------------------------|
|                                                                            | (1)                                                  | (2)            | (3)                     | (4)                                                         |                                                 |
|                                                                            | EIGHT MONTHS ACTUAL<br>PLUS FOUR MONTHS<br>PROJECTED | ACTUAL         | (2) - (1)<br>DIFFERENCE | SEVEN MONTHS ACTUAL<br>PLUS FIVE MONTHS<br>PROJECTED        |                                                 |
| 1 TOTAL THERM SALES (\$)                                                   | \$ 36,663,389                                        | \$ 36,603,609  | \$ (59,780)             | \$ 42,417,066                                               | \$ 42,357,286                                   |
| 2 TRUE-UP PROVISION FOR THIS PERIOD<br>OVER/(UNDER) COLLECTION (\$)        | \$ (2,244,936)                                       | \$ (3,715,874) | \$ (1,470,938)          | \$ 3,758,404                                                | \$ 2,287,466                                    |
| 3 INTEREST PROVISION FOR THIS PERIOD (\$)                                  | \$ 36,885                                            | \$ 27,583      | \$ (9,302)              | \$ 136,020                                                  | \$ 126,718                                      |
| 4 END OF PERIOD TOTAL NET TRUE-UP (\$)                                     | \$ (2,208,051)                                       | \$ (3,688,291) | \$ (1,480,240)          | \$ 3,894,424                                                | \$ 2,414,184                                    |
| TOTAL TRUE-UP DOLLARS - OVER/(UNDER) RECOVERY                              |                                                      |                |                         |                                                             | \$ 2,414,184                                    |
| PROJECTED THERM SALES FOR JANUARY 2007 - DECEMBER 2007                     |                                                      |                |                         |                                                             | 43,641,000                                      |
| CENTS PER THERM NECESSARY TO REFUND OVERRECOVERY / (COLLECT UNDERRECOVERY) |                                                      |                |                         |                                                             | <u>5.532</u>                                    |

| COMPANY: FLORIDA PUBLIC UTILITIES COMPANY                                                                                          |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  | SCHEDULE E-5      |
|------------------------------------------------------------------------------------------------------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|
| PURCHASED GAS ADJUSTMENT<br>THERM SALES AND CUSTOMER DATA<br>ESTIMATED FOR THE PROJECTED PERIOD JANUARY 2007 THROUGH DECEMBER 2007 |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
|                                                                                                                                    | PROJECTED        | PROJECTED        | PROJECTED        | PROJECTED        | PROJECTED        | PROJECTED        | PROJECTED        | PROJECTED        | PROJECTED        | PROJECTED        | PROJECTED        | PROJECTED        | TOTAL             |
|                                                                                                                                    | JAN              | FEB              | MAR              | APR              | MAY              | JUN              | JUL              | AUG              | SEP              | OCT              | NOV              | DEC              |                   |
| <b>THERM SALES (Thm) (FIRM)</b>                                                                                                    |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| GENERAL SERVICE (11)                                                                                                               | 1,423,000        | 1,476,000        | 1,307,000        | 1,154,000        | 892,000          | 731,000          | 645,000          | 590,000          | 658,000          | 632,000          | 881,000          | 1,219,000        | 11,608,000        |
| RESIDENTIAL (31)                                                                                                                   | 1,832,500        | 1,816,500        | 1,347,500        | 1,153,500        | 850,500          | 754,500          | 679,500          | 602,500          | 666,500          | 681,500          | 1,042,500        | 1,372,500        | 12,800,000        |
| LARGE VOLUME (51)                                                                                                                  | 1,793,160        | 1,787,210        | 1,667,850        | 1,666,220        | 1,543,980        | 1,475,400        | 1,522,190        | 1,416,760        | 1,451,060        | 1,367,890        | 1,427,090        | 1,763,900        | 18,882,710        |
| OTHER                                                                                                                              | -                | -                | -                | -                | -                | -                | -                | -                | -                | -                | -                | -                | -                 |
| <b>TOTAL FIRM</b>                                                                                                                  | <b>5,048,660</b> | <b>5,079,710</b> | <b>4,322,350</b> | <b>3,973,720</b> | <b>3,286,480</b> | <b>2,960,900</b> | <b>2,846,690</b> | <b>2,609,260</b> | <b>2,775,560</b> | <b>2,681,390</b> | <b>3,350,590</b> | <b>4,355,400</b> | <b>43,290,710</b> |
| <b>THERM SALES (Thm) (INTERRUPTIBLE)</b>                                                                                           |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| INTERRUPTIBLE (61)                                                                                                                 | 28,000           | 26,000           | 27,000           | 27,000           | 26,000           | 25,000           | 25,000           | 26,000           | 26,000           | 27,000           | 26,000           | 26,000           | 315,000           |
| GS/COMM SMALL TRANS (90)                                                                                                           | 88,000           | 84,000           | 83,000           | 75,000           | 64,000           | 77,000           | 77,000           | 77,000           | 77,000           | 77,000           | 78,000           | 79,000           | 936,000           |
| FIRM TRANSPORT (91)(94)                                                                                                            | 1,156,000        | 1,135,000        | 1,148,000        | 1,119,000        | 957,000          | 995,000          | 1,003,000        | 1,028,000        | 1,031,000        | 1,110,000        | 1,101,000        | 1,121,000        | 12,904,000        |
| INTERR TRANSPORT (92)                                                                                                              | 423,000          | 383,000          | 383,000          | 383,000          | 383,000          | 374,000          | 377,000          | 389,000          | 392,000          | 392,000          | 392,000          | 435,000          | 4,706,000         |
| LARGE VOLUME INT (93)                                                                                                              | 9,500            | 9,500            | 9,500            | 9,500            | 9,500            | 9,500            | 9,500            | 9,500            | 9,500            | 9,500            | 9,500            | 9,500            | 114,000           |
| LESS: TRANSPORTATION                                                                                                               | (1,676,500)      | (1,611,500)      | (1,623,500)      | (1,586,500)      | (1,413,500)      | (1,455,500)      | (1,466,500)      | (1,503,500)      | (1,509,500)      | (1,588,500)      | (1,580,500)      | (1,644,500)      | (18,660,000)      |
| <b>TOTAL INTERRUPTIBLE</b>                                                                                                         | <b>28,000</b>    | <b>26,000</b>    | <b>27,000</b>    | <b>27,000</b>    | <b>26,000</b>    | <b>25,000</b>    | <b>25,000</b>    | <b>26,000</b>    | <b>26,000</b>    | <b>27,000</b>    | <b>26,000</b>    | <b>26,000</b>    | <b>315,000</b>    |
| <b>TOTAL THERM SALES</b>                                                                                                           | <b>5,076,660</b> | <b>5,105,710</b> | <b>4,349,350</b> | <b>4,000,720</b> | <b>3,312,480</b> | <b>2,985,900</b> | <b>2,871,690</b> | <b>2,635,260</b> | <b>2,801,560</b> | <b>2,708,390</b> | <b>3,376,590</b> | <b>4,381,400</b> | <b>43,605,710</b> |
| <b>NUMBER OF CUSTOMERS (FIRM)</b>                                                                                                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| GENERAL SERVICE (11)                                                                                                               | 3,350            | 3,351            | 3,352            | 3,352            | 3,353            | 3,358            | 3,359            | 3,360            | 3,360            | 3,366            | 3,366            | 3,367            | 3,358             |
| RESIDENTIAL (31)                                                                                                                   | 46,936           | 46,991           | 47,195           | 47,188           | 47,029           | 46,940           | 46,758           | 46,754           | 47,101           | 47,074           | 47,336           | 47,379           | 47,057            |
| LARGE VOLUME (51)                                                                                                                  | 936              | 936              | 937              | 937              | 937              | 937              | 937              | 937              | 937              | 938              | 938              | 938              | 937               |
| OTHER                                                                                                                              | -                | -                | -                | -                | -                | -                | -                | -                | -                | -                | -                | -                | -                 |
| <b>TOTAL FIRM</b>                                                                                                                  | <b>51,222</b>    | <b>51,278</b>    | <b>51,484</b>    | <b>51,477</b>    | <b>51,319</b>    | <b>51,235</b>    | <b>51,054</b>    | <b>51,051</b>    | <b>51,398</b>    | <b>51,378</b>    | <b>51,640</b>    | <b>51,684</b>    | <b>51,352</b>     |
| <b>NUMBER OF CUSTOMERS (INT.)</b>                                                                                                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| INTERRUPTIBLE (61)                                                                                                                 | 1                | 1                | 1                | 1                | 1                | 1                | 1                | 1                | 1                | 1                | 1                | 1                | 1                 |
| GS/COMM SMALL TRANS (90)                                                                                                           | 120              | 120              | 120              | 120              | 120              | 120              | 120              | 120              | 120              | 120              | 120              | 120              | 120               |
| FIRM TRANSPORT (91)(94)                                                                                                            | 301              | 301              | 301              | 301              | 301              | 301              | 302              | 302              | 302              | 302              | 302              | 302              | 302               |
| INTERR TRANSPORT (92)                                                                                                              | 11               | 11               | 11               | 11               | 11               | 11               | 11               | 11               | 11               | 11               | 11               | 11               | 11                |
| LARGE VOLUME INT (93)                                                                                                              | 1                | 1                | 1                | 1                | 1                | 1                | 1                | 1                | 1                | 1                | 1                | 1                | 1                 |
| <b>TOTAL INTERRUPTIBLE</b>                                                                                                         | <b>434</b>       | <b>434</b>       | <b>434</b>       | <b>434</b>       | <b>434</b>       | <b>434</b>       | <b>435</b>       | <b>435</b>       | <b>435</b>       | <b>435</b>       | <b>435</b>       | <b>435</b>       | <b>435</b>        |
| <b>TOTAL CUSTOMERS</b>                                                                                                             | <b>51,656</b>    | <b>51,712</b>    | <b>51,918</b>    | <b>51,911</b>    | <b>51,753</b>    | <b>51,669</b>    | <b>51,489</b>    | <b>51,486</b>    | <b>51,833</b>    | <b>51,813</b>    | <b>52,075</b>    | <b>52,119</b>    | <b>51,787</b>     |
| <b>THERM USE PER CUSTOMER</b>                                                                                                      |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                   |
| GENERAL SERVICE (11)                                                                                                               | 425              | 440              | 390              | 344              | 266              | 218              | 192              | 176              | 196              | 188              | 262              | 362              | 3,457             |
| RESIDENTIAL (31)                                                                                                                   | 39               | 39               | 29               | 24               | 18               | 16               | 15               | 13               | 14               | 14               | 22               | 29               | 272               |
| LARGE VOLUME (51)                                                                                                                  | 1,916            | 1,909            | 1,780            | 1,778            | 1,648            | 1,575            | 1,625            | 1,512            | 1,549            | 1,458            | 1,521            | 1,880            | 20,152            |
| OTHER                                                                                                                              | -                | -                | -                | -                | -                | -                | -                | -                | -                | -                | -                | -                | -                 |
| INTERRUPTIBLE (61)                                                                                                                 | 28,000           | 26,000           | 27,000           | 27,000           | 26,000           | 25,000           | 25,000           | 26,000           | 26,000           | 27,000           | 26,000           | 26,000           | 315,000           |
| GS/COMM SMALL TRANS (90)                                                                                                           | 733              | 700              | 692              | 625              | 533              | 642              | 642              | 642              | 642              | 642              | 650              | 658              | 7,800             |
| FIRM TRANSPORT (91)(94)                                                                                                            | 3,841            | 3,771            | 3,814            | 3,718            | 3,179            | 3,306            | 3,321            | 3,404            | 3,414            | 3,675            | 3,646            | 3,712            | 42,728            |
| INTERR TRANSPORT (92)                                                                                                              | 38,455           | 34,818           | 34,818           | 34,818           | 34,818           | 34,000           | 34,273           | 35,364           | 35,636           | 35,636           | 35,636           | 39,545           | 427,818           |
| LARGE VOLUME INT (93)                                                                                                              | 9,500            | 9,500            | 9,500            | 9,500            | 9,500            | 9,500            | 9,500            | 9,500            | 9,500            | 9,500            | 9,500            | 9,500            | 114,000           |