ORIGINAL

FLORIDA PUBLIC SERVICE COMMISSION

DIVISION OF COMPETITIVE MARKETS AND ENFORCEMENT

APPLICATION FORM
for
AUTHORITY TO PROVIDE COMPETITIVE LOCAL EXCHANGE
TELECOMMUNICATIONS COMPANY SERVICE
WITHIN THE STATE OF FLORIDA   070103-TX

Instructions

A. This form is used as an application for an original certificate and for approval of sale, assignment or transfer of an existing certificate. In the case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Page 8).

B. Print or type all responses to each item requested in the application. If an item is not applicable, please explain.

C. Use a separate sheet for each answer which will not fit the allotted space.

D. Once completed, submit the original and two (2) copies of this form along with a non-refundable application fee of **$400.00** to:

Florida Public Service Commission
Division of the Commission Clerk and Administrative Services
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770

E. A filing fee of **$400.00** is required for the sale, assignment or transfer of an existing certificate to another company (Chapter 25-24.815, F.A.C.).

F. If you have questions about completing the form, contact:

Florida Public Service Commission
Division of Competitive Markets and Enforcement
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6600

Note: To complete this interactive form using your computer, use the tab key to navigate between data entry fields.

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1.   This is an application for (check one):

   ☒ **Original certificate** (new company).

   ☐ **Approval of transfer of existing certificate:** <u>Example</u>, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather that apply for a new certificate.

   ☐ **Approval of assignment of existing Certificate:** <u>Example</u>, a certificated company purchases an existing company and desires to retain the existing certificate of authority and tariff.

2.   Name of company: Security Advisors, Inc.

3.   Name under which applicant will do business (fictitious name, etc.):

   SecureCOMM

4.   Official mailing address:

   Street/Post Office Box: PO Box 320471
   City: Tampa
   State: FL
   Zip: 33679

5.   Florida address:

   Street/Post Office Box: PO Box 320471
   City: Tampa
   State: FL
   Zip: 33609

6.   Structure of organization:

   ☐ Individual   ☒ Corporation
   ☐ Foreign Corporation   ☐ Foreign Partnership
   ☐ General Partnership   ☐ Limited Partnership
   ☐ Other,

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Required by Commission Rule Nos. 25-24.810,
and 25-24.815

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7.   **If individual,** provide:

Name:
Title:
Street/Post Office Box:
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:
Website Address:

8.   **If incorporated in Florida,** provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: State Reseller Tax ID# 39-8012009493-6, UC Account#2430364, Florida Corporate Charter # P01000031895

9.   **If foreign corporation,** provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:

10.   **If using fictitious name (d/b/a),** provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is: Filed for, but confirmation number given to us is: 600086746856

11.   **If a limited liability partnership,** please proof of registration to operate in Florida. The Florida Secretary of State registration number is:

12.   **If a partnership,** provide name, title and address of all partners and a copy of the partnership agreement.

Name:
Title:
Street/Post Office Box:
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:
Website Address:

13.   **If a foreign limited partnership,** provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration

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14. Provide **F.E.I. Number**(if applicable): 59-3714033

15. Who will serve as liaison to the Commission in regard to the following?

    (a) The application:

        Name: Elliot V. Raj
        Title: President
        Street name & number:
        Post office box: PO Box 320471
        City: Tampa
        State: FL
        Zip: 33679
        Telephone No.: 813-877-7977, ext 103
        Fax No.: 813-436-5489
        E-Mail Address: eraj@securityadvisorsinc.com
        Website Address: www.securityadvisorsinc.com

    (b) Official point of contact for the ongoing operations of the company:

        Name: Elliot V. Raj
        Title: President
        Street name & number:
        Post office box: PO Box 320471
        City: Tampa
        State: FL
        Zip: 33679
        Telephone No.: 813-877-7977, ext 103
        Fax No.: 813-436-5489
        E-Mail Address: eraj@securityadvisorsinc.com
        Website Address: www.securityadvisorsinc.com

    (c) Complaints/Inquiries from customers:

        Name: Elliot V. Raj
        Title: President
        Street/Post Office Box: PO Box 320471
        City: Tampa
        State: FL
        Zip: 33679
        Telephone No.: 813-877-7977, ext 103
        Fax No.: 813-436-5489
        E-Mail Address: eraj@securityadvisorsinc.com
        Website Address: www.securityadvisorsinc.com

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16. List the states in which the applicant:

(a) has operated as a Competitive Local Exchange Telecommunications Company.

None

(b) has applications pending to be certificated as a Competitive Local Exchange Telecommunications Company.

None

(c) is certificated to operate as a Competitive Local Exchange Telecommunications Company.

None

(d) has been denied authority to operate as a Competitive Local Exchange Telecommunications Company and the circumstances involved.

None

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

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17. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, provide explanation.

Yes, _____ had a personal bankruptcy in 1997. This was unrelated to any Telecommunications business. It was a personal bankruptcy that was business related to personal gaurentees to a computer training corporation's debt. Mr. _____ now currently enjoys a personal credit rating of over 720, and previous to the backruptcy had an 800 credit rating.

(b) granted or denied a competitive local exchange certificate in the State of Florida (this includes active and canceled competitive local exchange certificates). If yes, provide explanation and list the certificate holder and certificate number.

None

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

None

18. Submit the following:

(a) Managerial capability: resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

(b) Technical capability: resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

(c) Financial Capability: applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet,
2. income statement, and
3. statement of retained earnings.

Note: This documentation may include, but is not limited to, financial statements, a

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projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

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THIS PAGE <u>MUST BE</u> COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of competitive local exchange telecommunications company (CLEC) service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide competitive local exchange telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, **"Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."**

<u>Company Owner or Officer</u>

Print Name: Elliot V. Raj
Title: President
Telephone No.: 813-877-7977, ext 103
E-Mail Address: eraj@securityadvisorsinc.com

Signature: _____   Date: 1/29/06

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MANAGERIAL CAPABILITY SECTION

Elliot V. Raj
Principal Network Engineer/President

Core strengths include:

- *Certified Information Systems Security Professional, CISSP*
- *Cisco Systems Expert, All Routing, Switching, & Telephony*
- *IP Telephony and Video Converged Technologies*
- *3Com Certified Network Voice Applications Expert*
- *Mitel IP Telephony Certified*
- *WatchGuard Firewall Certified Security Expert*
- *Computer Associates Certified Security Expert*
- *Biometrics and Access Control*
- *ATM LAN/LANE/WAN Architectures*
- *Microsoft MCSE and Implementation Expert*
- *Network Management*
- *Project management*

Professional Experience

Mr. Raj is an Information Systems Professional with over 15 years experience in complex computer networking, security, database administration, training, and team management. Mr. Raj earned a Bachelor of Science with honors in Business and MIS, is a Microsoft Certified Software Engineer, Certified in 3Com, Mitel, Cisco, and Multitech Telephony products, obtained 5 Cisco Data Certifications, and many other Telecommunications and Data industry certifications. His blend of business and technical experience have enabled him to successfully develop and manage many mission critical projects such as all types of high-end implementations, wide area telecommunications, large virtual private networks, business reengineering, quality process control, and technology investment evaluation. Mr. Raj also specializes in computer related security risk analysis, policy and procedure development, vulnerability assessment, disaster recovery planning, firewalls, VPN, PKI, encryption technologies, and is a facilitating writer of Common Criteria Protection Profiles and Security Targets for both DOD/NSA and European Mutual Recognition and Requirements. Mr. Raj has excellent writing and speaking skills. He has been a featured speaker at computer trade shows and seminars, and author and editor of technical white papers.

Principle Network Engineer/President, Security Advisors, Inc.

- Design and install 50 site IP telephony solution for Assisted Living Centers. Solution required that the administration department have an IP based solution capable of connecting all 50 sites with shared directory and calling over the Internet VPN, and the integration of 5000 analog resident phones into the system.
- Design and Install complete IP Telecommunications and company wide Computerized Faxing Systems for major Florida based Construction Company.
- Design and Installation of complete IP Telecommunications System for large Direct Mail Company with large telephone based sales staff. Includes remote sites connect by T1 point-to point connections.
- Design and Installation of Firewall and Internet Security System for Florida Department of Juvenile Justice. Configuration includes connection to Main Frames, Mission Critical Application, protection of juvenile's extremely sensitive data, and access for 5000 people.
- Design and implementation of 15000 node Anti-Virus software installation with server based administration allowing complete centralized control of all nodes in the network.
- Several SQL Database physical and logical design layout. Ongoing administration and maintenance and documentation of projects.
- Security and Network review for major Southeastern Utility Company. Review included Vulnerability Test, CheckPoint Firewall1 running on Nokia IP440's capacity and load sharing test and evaluation, routing protocols, redundancy, Cisco Routers and Switches, large Nortel Network Switches, Remote Access, Policies and Procedures, Legacy Main Frames, UNIX, NT, and Novell. Project resulted in infrastructure more efficiently deployed by enabling existing features to accomplish more effective fail-over/load sharing, routing, security, IP addresses design, and ensure that design would meet the upcoming demands of deploying the new application infrastructure. Review of existing Internet based VPN technology and made recommendations to change from CheckPoint VPN to Nortel VPN for added security and to offload firewalls.
- Provided Best Practices recommendation overview and GAP Analysis for Verizon Data Center E-Commerce Network. Included all aspects of security citing de facto and de jure standards for end-to-end network, PKI, firewalls, fail-over redundancy and load sharing, disaster recovery, host servers, single source logon, applications, and Network Management. Presented all findings and recommendations Verizon Tampa Data Center E-Commerce Managers. VPN portion of the project focused on need for complete interoperability between many vendors and IPSEC implementations. Baltimore Technologies Secure VPN was chosen and implemented.

Computer Security Specialist, Predictive Systems

- Complete security analysis for First Bank Center. The analysis included recommendations and implementation of a firewall, social engineering, vulnerability testing and recommendations, policy and procedure development, business risk analysis, and disaster recovery analysis and procedure development.
- CiscoSecure and TACACS project for Major Telecommunications Company involving 1200 sites and 6500 relatively non-secure devices for secure authentication and device maintenance. Devices include Cisco, 3Com, Cabletron, and Bay Networks/Nortel. Project includes "lab proving" of the CiscoWorks and it's capabilities with the above equipment. The lab work also includes scripted automation of the rollout for 6500 device configuration changes to finalize implementation. Project resulted in encrypted secure access network that was automated for backup and monitoring.

Principal Network Engineer, Netigy Corporation

- Principal Consultant, presales, response to RFP and scope of work development, practice development, tech interviews, mentor, and minimum 50% billing time.

- Cisco contract for 470 site Voice network implementation for Federated Group and Verizon. This was one of Cisco's largest voice networks with daily site reports to John Chambers CEO of Cisco Systems.
- Wells Fargo Bank merges with Norwest, simultaneously 3Com retires from router/switch market necessitating redesign of two large OSPF and BGP load-sharing networks and to include voice powered by Cisco equipment.

Senior Engineer, Lucent Technologies

- Mr. Raj is currently involved in presales, planning, design, implementation, and management of projects typically ranging in size from 30 to 100 locations. These projects included telecommunications, frame-relay, ATM, QoS and convergence of video and voice, SNA, and ISDN backup. Mr. Raj focuses on large-scale network design and implementation, QoS, and convergence, global messaging, security, disaster recovery, and technology investment evaluation.
- Senior Lead Engineer on Global LAN/WAN infrastructure redesign to support PeopleSoft rollout along with over 20 planned department and customer specific applications. Involving Cisco 6509's, UNIX, NT, and network and application tools such as CiscoWorks, Packeteer, EPRO, and Optimal to baseline the network throughout the OSI 7-layer model. Then we projected planned application loads on the network to complete design recommendations.

Computer Instructor, Network Project Engineer, CompuPro Training

- Instructor for Advanced Microsoft products, Telecommunications, UNIX, and other high-end IP solutions. Provided training and consulting solutions for Fortune 500 Organizations, Air Force and Army Installations, and many other top companies. Logged over 5000 classroom training hours.

Professional Education

- Bachelor of Science Degree with *cum laude Honors*, Double Major in Business/MIS and Honors History
- 200 hours in management and communications related training courses and seminars
- Over 10,000 hours computer training courses and self study development

Technical Summary

Internetworking Equipment	Cisco, 3Com, Bay Networks, Nortel, Lucent, Ascend, Juniper, Extreme, Fore, Foundry
NOS	NT4.0, NT2000, UNIX, LINUX, MAC O/S,
Firewalls	PIX, Firewall1, WatchGaurd, Raptor, SonicWall
Network Management	HP Openview, Tivoli IT Director, and CiscoWorks 2000, Packateer
Network Test Equipment	Sniffer and Sniffer Pro, and many SNMP analysis tools
Network Routing Protocols	OSPF, BGP, EIGRP, IGRP, RIP, RIP version 2
LAN Topologies	Ethernet, Token Ring, FDDI, ATM LANE, many types of switches and hubs
WAN Topologies	Frame Relay, T1, DS1, DS3, ISDN, ATM PVC, Voice and PBX, H.323, G.711, G.729, G.729a, G.723, SS7
Voice Technologies	Cisco AVVID, 3Com NBX, Avaya, MITEL, Altigen, MultiTech, and others

TECHNICAL CAPABILITY SECTION

Elliot V. Raj
Principal Network Engineer/President

Biographical Summary

Core strengths include:

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Professional Education

- Bachelor of Science Degree with *cum laude Honors*, Double Major in Business/MIS and Honors History
- 200 hours in management and communications related training courses and seminars
- Over 10,000 hours computer training courses and self study development

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Voice Technologies	Cisco AVVID, 3Com NBX, Avaya, MITEL, Altigen, MultiTech, and others

⌐SECURITY ADVISORS, INC.

Michael Messerli
Senior Network Engineer

Core strengths include:

- *Information Systems Security Specialist*
- *Cisco Systems Expert, All Routing and Switching*
- *IP Telephony and Video Converged Technologies*
- *ATM LAN/LANE/WAN Architectures*
- *Microsoft MCSE Instructor and Implementation Expert*
- *Requirements Determination and Analysis*
- *Network Management*

Professional Experience

Mr. Messerli is a highly motivated individual with over 9 years networking experience in design, implementation, troubleshooting, and project management of LAN, WAN and Voice networks. He also has extensive knowledge of CISCO routers and switches, latest IP Telephony technologies, and all IP related emerging technologies. He is formally training and certified on three IP Telephony platforms, 3Com NBX, Mitel, and Cisco.

Mr. Messerli has extensive experience and training in Computer Network Security. In addition to his well rounded and in-depth networking background and skills, he has received formalized training in Vulnerability/Penetration testing, CISSP and GSSP principles, Encryption Methodologies, VPN, Firewall of all types, Server and Device Hardening, and best practices network security design for multi-vendor networks.

Senior Network Engineer, Security Advisors, Inc.

• Design and install 50 site IP telephony solution for Assisted Living Centers. Solution required that the administration department have an IP based solution capable of connecting all 50 sites with shared directory and calling over the Internet VPN, and the integration of 5000 analog resident phones into the system.
• Three large telephony projects involving multiple campuses, point to point IP Telephony, VPN Internet Trunk Telephony, and LAN network design, changes, and deployment.
• Security and Network review with complete vulnerability assessment, reporting, and recommendations.
• Design and Installation of Firewall, VPN, and authentication mechanisms for a variety of types of customers in healthcare, financial, and government environments.

AAMVAnet, Inc., Independent Contractor

• Responsible for the overall design of a migration from SNA to Frame Relay for the State's Department of Transportation, and Department of Motor Vehicle. Involved with the Federal Highway Commission to design and coordinate access to new funding applications for each of the State DOTs and DMVs.
• Served as technical resource for the Network Account Managers.

Seraphic Network Solutions Corporation, Independent Contractor

• Responsible for upgrading a local college campus from a 100Mb 3Com FDDI network to a 1000Mb Cisco network. Installed and configured Cisco 1924, 2948, 3508, 3524, 3548 switches, and a Cisco Pix Firewall. Installed Cisco Secure Access Control Server, and CiscoWorks. Completed the project prior to the date outlined by the customer and under budget.

Netigy Corp., Network Consultant

• Responsible for providing consulting services for the enterprise and service provider markets. Involved in the following high level projects:
• ISP move to a co-location facility. Project included building a new data center. Configuration of Cisco 7200 and 2500 series routers, ArrowPoint Content Smart Switches, Cisco Catalyst 5505 and 5500 switches, SUN Enterprise servers, rewiring of data network, testing with Fluke DSP 4000.
• Multi-service infrastructure implementation. Project involved converting an existing IDNX / PBX voice network to a Cisco AVVID solution using VoFR and VoATM over an existing data network. Responsible for configuration of over 400 Cisco MC3810 and 7206 routers, troubleshooting of voice related issues, performing TLP using Metro-Tel tone generators. Appointed by Cisco to lead the voice quality baselining project using SOTAS equipment.

AT&T / IBM Global Services, Technical Account Manager

• Responsible for gathering customer's technical requirements for network design of new solutions. Responsible for the ongoing support of large accounts by providing technical support, enabling, and troubleshooting of Frame Relay networks using Cisco 2500 and 3640 series routers and Catalyst 5500 switches.
Provided education / training on Cisco routers for cross-functional departments on TCP/IP connectivity, and routing protocols (RIP, OSPF, IGRP, EIGRP, and BGP).
• Involved in the System Engineer Specialist program for LAN/WAN TCP/IP connectivity. The program was used as a meeting forum to discuss various topics on connectivity, and provide technical assistance to co-workers.

- Responsible for coordinating an effort in setting up a training lab with mixed media such as Token Ring, Ethernet LANs, Frame Relay and Cisco routers.
- Developed effective leadership skills as a technical team leader and acquired interpersonal and communication skills, organized and delegated tasks, worked efficiently in groups to accomplish a goal, thorough documentation skills, ability to work on numerous projects simultaneously, and set priorities and organize work to meet deadlines. Assisted co-workers, as a technical team leader, on more complex enabling, troubleshooting, and design questions and/or issues. Acting duty manager, and department focal point when manager was unavailable.

Quality Computer Services, Inc., Computer Technician
- Responsible for construction of Client/Server PC Networks using Novell NetWare (3.12). Interact with customers to install software upgrades, repair failed equipment, and system analysis. Developed and designed a software mail order catalog. Built and maintained a home page for the catalog on the Web.

US Air Force, Dental Technician
- Honorably discharged with the rank of SGT. Non-commissioned officer in charge of the Oral and Maxillofacial surgery department. Managerial responsibility for the day to day operations of the department, training, and three unlisted people.

Professional Education
- Bachelor of Science - Management Information Systems, University of South Florida
- Over 10,000 hours computer training courses and self study development

Technical Summary

Internetworking Equipment	Cisco, 3Com, Bay Networks, Nortel, Lucent, Ascend, Juniper, Extreme, Fore, Foundry
Network Operating Systems	NT4.0, NT2000, UNIX, LINUX, MAC O/S,
Firewalls	PIX, Firewall1
Network Management	HP Openview, CiscoWorks 2000, and Packateer
Network Test Equipment	Sniffer and Sniffer Pro, and many SNMP analysis tools
Network Routing Protocols	OSPF, BGP, EIGRP, IGRP, RIP, RIP version 2
Network Protocols	TCP/IP, IPX, SNA, and AppleTalk
LAN Topologies	Ethernet, Token Ring, FDDI, ATM LANE, many types of switches and hubs
WAN Topologies	Frame Relay, T1, ISDN, ATM PVC and SVC, Voice and PBX, H.323, H.225, H.245, H.260, G.711, G.729, G.729a, G.723, SS7

CERTIFICATIONS
CCNP (Cisco Certified Network Professional), CVOICE (Cisco Voice),
CATM (Cisco Campus ATM Solutions),
MCSE, (Microsoft Certified System Engineer).

Tyler Hough
Senior Network Engineer

Biographical Summary

Core strengths include:

- *Project Management successfully implementing large IT projects, managing all aspects (financial, technical, implementation) of the project life cycle.*
- *TCP/IP, LAN/WAN, VPN Architectures and Competencies.*
- *Windows NT, 2000 and 2003 Terminal Services, Clustering, IIS and operating environments. Linux, Unix and Novell OS Experience.*
- *SQL Database Design, Administration and Management*
- *Network Management and Monitoring*
- *Security Design and VPN*
- *CISSP Candidate*
- *Excellent leadership, writing, communication and people skills.*

Professional Experience

Mr. Hough is an Information Systems Professional with over 7 years experience working with various companies and in several different capacities. Core competencies, as outlined above, include being the leader of and running many aspects of a MIS operation, project and team management and hands on implementation and knowledge of a variety of technical platforms and technologies widely deployed in everyday business.

Mr. Hough earned a Associate of Science in Network Engineering from Polk Community College, and has gone on to hold many successful positions within the IT industry. A few of those organizations include engineering, implementation of many Enterprise products. Mr. Hough's current position is being the Network Manager and Sr. Engineer for Polk Community College in Winter Haven, Florida. He has successfully obtained several industry certifications related to the positions and projects he has been involved with. Some of these certifications include CCNP, CCNA, MCSE, MCP, A+, Network+, INET+, Linux+. He has also taken and obtained many other related courses and certifications. Mr. Hough's technical expertise, with an understanding of networking technologies, and the people and business skills required to manage and implement Enterprise class solutions, has proven to be his core strengths.

Mr. Hough has spent the last 2 years as Network Manager and Sr. Engineer for Polk Community College (PCC). The College currently owns, operates, manages 2 Campuses in Polk County, FL. Polk employs close to 900 employees, and currently has over 7 thousand students that are supported by the college each semester. Mr. Hough has transformed an IT organization that was lacking in security, functionality, scalability operations and productivity. Mr. Hough lead charge that has completely re-engineered every aspects of the IT infrastructure, all the while having minimal impact on day to day operations and reliability, stable and scalability. Mr. Hough used VPNs to securely connect business partners in a way that keeps all parties secure and lower the support cost of these partnership. Mr. Hough's vision has been to install infrastructure and platforms that are reliable, secure, stable, and scalable. With these three requirements (reliable, secure, stable, and scalable) a network designed around these can meet all the needs of all networks Enterprise, Carrier Class and SOHO.

Sr. Network Technologies Engineer and Manager of Network/Server/Telecom
Polk Community College

- Manage three other technicians on my team, including assigning projects, workload, and staying on top of projects and work assignments.
- Interview Prospective Employees for departmental openings.
- Provide weekly status reports to Director of IT. Also set standards and goals for network/server systems.
- Set and calculate budget both capital and operating. By assessing Company Needs, then providing a business case for those needs for justification.
- Coordinate server, process, and network changes with Mainframe Group for financial system information.
- Network Engineer for Polk Community College that support 1500+ network devices on a LAN/WAN/MAN, 1200+ Users Approx. and 25 Servers.
- Experience with Compaq and Dell Server hardware
- Responsible for Network/Server/PBX Telecom and Cabling Infrastructure and Support.
- Redesigning the network/Servers to increase efficiency and reliability.
- Assist in presenting change controls to the change management group and explaining the impact of the changes to upper management.
- Establishing standards and maintaining standards of the College IT Department.
- Responsible for maintaining network/server/telecom documentation.
- Maintaining up-to-date code (firmware) on all routers, switches servers.
- Work with SQL Database team to assist in logical and physical database design for student application.
- Administering and maintaining Windows 2000 cluster, Windows NT 4.0 Servers, Novell 5.1, Linux. Platforms include Windows NT, 2000, 2003 Server/Terminal Server and IIS, Windows 95/98, Novell, and LAN, WAN, ISDN, Cisco PIX with Site to Site and Client VPN, MS Exchange 5.5 2000/2003,
- Support and Maintain MacAfee E-Policy Orchestrater and CA Antivirus for Virus Management Implementation for desktops and servers
- Extensive Layer 3 Switching Experience
- Install, design and support Cisco and Alcatel, switches.(Cisco 2900,4000, 2600, 2950, 3550 etc. routers and switches) Including internetworking infrastructure, Dell and IBM Servers, Tape Libraries
- Network Management Using NSM (Uni-center) manage, Dell IT assistant and Scripting to monitor network activity. Provide notification via paging, smtp (email) and snpp alerts.
- Design wiring infrastructure for data/voice using fiber and copper
- Wireless Design implementation and security
- Designed and Implemented MS 2003 Active Directory and Clustered Exchange 2003 migration and implementation.
- Security design with Cisco PIX firewall with authentication, VPN's, DMZ's and Business Partner Netowrk to provide a high level of security for the college.

Instructor/Adjunct Faculty, Polk Community College

- Taught the Following Classes in the Network Engineering AS Degree program. LAN Implementation, Network +, A + Hardware and Software, Cisco and Microsoft Applied Computer Networking, Intro Network Course to prepare for Comptia Network+ Certification, Structured Cabling Class for LAN and Telco Wiring both hands on and theory.

Sr. Systems/Network Administrator – Supervisor, Universal Studios Orlando

- Supervise/Lead three other technicians on my team, including assigning projects, workload, and staying on top of projects and work assignments.
- Interview Prospective Employees for departmental openings.
- Provide weekly status reports to management. Also set standards and goals for network/server systems.
- Assist management with budget both capital and operating. By assessing Company

Needs, then providing a business case for those needs for justification.
- Coordinate server, process, and network changes with AS400 Group for financial system information.
- Network Engineer for Universal Studios Orlando that support 4000+ network devices on a LAN/WAN/MAN, 5000+ Users Approx. and 100 Servers.
- Experience with Compaq and Dell Server hardware
- Responsible for Network/Server Infrastructure and Support.
- Universal Studios is a 24x7x365 environment with multiple network equipment vendors requiring maximum up time for maximum revenue.
- Universal Studios has a diverse network running many applications and many transport protocols.
- Redesigning the network/Servers to increase efficiency and reliability.
- Assist in presenting change controls to the change management group and explaining the impact of the changes to upper management.
- Assist establishing standards and maintaining standards with our parent company Vivendi Universal.
- Responsible for maintaining network/server documentation.
- Maintaining up-to-date code (firmware) on all routers, switches servers.
- Administering and maintaining Clustered Windows 2000, Windows NT 4.0 Servers, Novell 5.1. Platforms include Windows NT Server/Terminal Server, Windows 95/98, Novell, and LAN, WAN, Frame relay, ISDN, Cisco PIX and Check Point firewall. VPN Nortel Contivity Extranet Switch, MS Exchange,
- Support and Maintain Norton Anti Virus Corporate Edition Implementation for desktops and servers
- Layer 3 Switching Experience
- Install, design and support Cisco and Cabletron, switches.(Cisco 2900,4000, 3660, 1750, 2500,1600 routers and switches) Including internetworking infrastructure, Compaq Servers, Tape Libraries
- Internet/SMTP email management and security using SMTP Relays and Virus Scans Software (I.E. Norton and Trend Micro
- Network Management Using network node manage, Compaq insight manager and Scripting to monitor network activity. Provide notification via paging, smtp (email) and snpp alerts.
- Video Conferencing using Polycom video conferencing system.
- Design wiring infrastructure for data using fiber and copper
- Wireless Design implementation and security

- Designed, installed, and administered:
- Project Manage, Implement and Designing a 50 site Frame Relay Network from the Ground up.
- Project Manage, Implement and Designing Network/Internet Security Infrastructure Using Cisco PIX 525 Firewall.
- Project Manage, Implement and Design Compaq Insight Manager for server management and Notification.
- Design and Implemented Backup Strategy and system using tape libraries and barcode media management system.
- Network Redesign Physical and Logical to increase network efficiency, reduce broadcasts and provide a more scalable network to accommodate future needs or technology.

Systems and Network Administrator, RMC Ewell Inc.
- One of a support team of three for RMC Ewell Inc, a Concrete and Building Materials Product Company both sale and manufacturing of products.
- RMC Ewell Inc. has approximately 900 employees, with a network of 350 nodes consisting of 20 Remote locations connected via Frame Relay using Cisco routers. The Corporate office Houses 4 Windows NT, 1 HP-UX, and 2 SCO Unix servers with a LAN connected using Cisco Switches. Some Services ran were Terminal Services, DNS, Wins, Exchange.
- Responsible for providing support and design for all new Software and Hardware Project the Company perused.

- Solely Project Managed from start to finish the Redesign of 20 sites Frame Relay Network to Improve Reliability and generate cost savings in the amount of $35,000 yearly.
- Manage, Support and Design telecommunications wiring and networking equipment installations.
- Member of Standardization Committee for US wide implementation group for "Baan" Sales for Automation System. Was the key point of contact for implementation at RMC Ewell Inc.
- Designed, installed, and administered: HP Omniback 3.5 Cisco 1600, 2500 Series Routers Windows NT Domain and MS Exchange Windows NT 4.0 Terminal Server, CISCO network using EIGRP,RIP, TCP/IP,MS Proxy Server, RAID Levels 1, 5, T-1 frame relay WAN, CISCO Catalyst switches, HP Switches and Hubs, Phone and Data wiring Infrastructure, Windows95/98 and Windows NT Workstation PC's.

PC Support Specialist. GTE Data Services/Alternative Resource Corp.
- Took incoming support calls to GTE's Computer network Support Center provided first level network, PC, and Software Support included many platforms, software and environments

Professional Education
- Associate of Science Degree, Network Engineering
- Training in the following Areas:
  HP Unix (HPUX), Exchange 2003, Crystal Reports, Microsoft Servers, Cisco CCNA and CCNP.

Technical Summary

Unix Skills	Redhat Linux
Internetworking Equipment	Cisco, 3com, HP, Cabletron/Enterasys
Network Operating Systems	NT4.0, Window 2000 and 2003 Clusters, Novell 5.5, UNIX, LINUX
Firewalls	Cisco PIX, Checkpoint, WatchGuard
Network Management	HP Openview, CA Uniicenter NSM, OpenNMS (Open Source Network Management Solution.
Application Servers	Windows NT, 2000 and 2003 Terminal Services, HP
Disaster Recovery Backup Software	Omniback, Backup Exec., Brightstor/Arcserv
Business Applications	MySQL, MS SQL, IIS Clusters, Cold Fusion Web Application Server
Network Protocols	TCP/IP, IPX
LAN Topologies	Ethernet, FDDI, many types of switches and hubs
WAN Topologies	Frame Relay, T1, DSL, Broadband, ISDN (PRI, BRI)

SECURITY ADVISORS, INC.

THE SAFEST CHOICE FOR YOUR MISSION CRITICAL TELECOMMUNICATIONS & INFORMATION SYSTEMS

Todd E Johnson
Vice President Engineering

Biographical Summary

Core strengths include:

- *Directorship of IT Division for an organization that has over 125+ million in annual revenues and 46 remote facilities in 15 states, with over a 1 million dollar annual budget.*
- *Project Management successfully implementing large IT projects, managing all aspects (financial, technical, implementation) of the project life cycle.*
- *Microsoft NT4, 2000 and 2003 operating environments. Sun Solaris, SCO Unix, HP-UX Certified Network Administrator with Clustering Experience*
- *Citrix Metaframe Services. Citrix Certified Administrator (CCA).*
- *TCP/IP, LAN/WAN, VPN Architectures and Competencies.*
- *Install and management of redundant T1 connections to the internet using CISCO CEF and redundant routers and firewalls.*
- *Windows NT4, 2000 and 2003 Terminal Services.*
- *Database Design and Management Principals.*
- *Datacenter design, operations, change management, security and access, environmental and power.*
- *Disaster planning and recovery.*
- *Network Operations Design and Management.*
- *Excellent leadership, writing, communication and people skills.*

Professional Experience

Mr. Johnson is an Information Systems Professional with over 12 years experience working with various companies and in several different capacities. Core competencies, as outlined above, include being the leader of and running all aspects of a large MIS operation, project and team management and hands on implementation and knowledge of a variety of technical platforms and technologies widely deployed in everyday business. Mr. Johnson earned a Bachelor of Science in Computer Science from Georgia Southern University, and has gone on to hold many successful positions within the IT industry. A few of those organizations include engineering, implementation and post-sales roles with Sun Microsystems. He has also been successful working at GE Capital ITS in consulting and project management capacities. Mr. Johnson's current position is being the Vice President and COO for Security Advisors headquartered in Tampa, Florida. He has successfully obtained several industry certifications related to the positions and projects he has been involved with. Some of these certifications include Solaris Network Administrator, SCO Unix ACE, HP-UX 10.x Certified System Administrator and Citrix Certified Administrator (CCA). He has also taken and obtained many other related courses and certifications. Mr. Johnson's technical expertise, with an understanding of networking technologies, and the people and business skills required to manage multi-million dollars projects, has proven to be his core strengths.

Mr. Johnson has spent the last 5 years as VP, CIO for Liberty Healthcare. Liberty Healthcare currently owns, operates and manages 46 Long Term Care facilities in 15

states. Liberty employs close to 3000 employees nationwide, and currently has over 125 million dollars in annual revenue. Mr. Johnson has transformed an IT organization that was lacking in security, functionality, operations and productivity. Liberty Healthcare has gone from running their business on old proprietary systems that were costly to operate and maintain, to complete client server centralized applications, distributed to those who require them. Mr. Johnson has successfully lead an effort at Liberty Healthcare that has completely re-engineered every aspects of the IT infrastructure, all the while having minimal impact on day to day operations and recording record ROI for the business. Liberty has replaced expensive, slow frame-relay WAN by leveraging the benefits of low cost, high speed internet bandwidth utilizing VPN technology from Cisco and WatchGuard. Liberty now relies completely on this robust network to distribute its core client server applications, messaging applications, time and labor management tools, billing and clinical software and a host of other applications over this WAN/VPN. Mr. Johnson's vision has been to install infrastructure and platforms that will scale as Liberty's business needs change and grow. Every hardware, software and networking platform has been re-engineered and replaced with industry standard, web enabled, highly reliable open applications. It is this core infrastructure, which now provides the employees and senior managers the tools they need, while providing Liberty Heathcare tremendous ROI into new platforms and technologies. Through Mr. Johnson's leadership, Liberty Healthcare now has the capacity and capability to run its core set of businesses on highly reliable, industry standard platforms and technologies.

Vice President and COO, Security Advisors, Inc..

- Mr. Johnson currently primary responsibility is project managing teams for deployment, design, and installation of telecommunications systems that are installed in the Long Term Care industry.
- Implementing telephone switches installed at the customer site to provide the dial-tone and a host of features to the residents in these large senior living communities.
- Provide a host of calling features to the business/administration side of these communities. Included, but not limited to, call flow design, voicemail, night service, calling groups, overhead paging, hunt groups, music-on-hold, E911 and others.
- Work with cabling contractors to ensure the proper cabling infrastructure is installed at each customer site.
- Perform sales meetings with CEOs/CFOs to introduce the technology and to demonstrate project ROI and benefits to their specific properties.
- Hold meetings with residents, families, executive directors and general managers to communicate all aspects of the project and what benefits are provided with the services.
- Install multi-site VPN to enable remote management of the telephone switches and to provide businesses with the capability to centralize their applications and provide internet services to their business offices.
- Manage and oversee quality controls and day-to-day operations of over a 1000 current residential customers and many business customers.

Vice President and CIO, Liberty Healthcare and American Senior Living

- Mr. Johnson lead and directed all aspects of Technology uses and efforts company wide. Liberty Healthcare is a 125 million dollar company, with 46 sites and close to 3000 employees. Directly reports to the President of Liberty Healthcare. The IT Department currently consist of Mr. Johnson and one Application Support Specialist/Network Administrator.
- Install/Implement new financials software, which include MAS 200 Accounts Payable and General Ledger. Install all new payroll software and networked time/labor collection devices and software. Integrate all HR systems for fully automated process control and procedures.
- Design and implement WAN/VPN infrastructure utilizing low cost/high speed internet bandwidth to connect locations nationwide.
- Design and implement clustered Citrix Application Server Services to distribute core centralized applications over the Internet VPN, greatly reducing administrative overhead and substantially increasing reliability and availability.
- Design and implement a secure, company wide, web enabled Intranet for support of internal reporting systems and to distribute information to field personnel anywhere, anytime on any platform.
- Develop, test and document all disaster recovery procedures for all servers and network infrastructure.
- Design and implement multiple security platforms within the WAN/LAN to ensure the security of critical data and information. Install Virus protection policies and procedures to continually monitor and remove common internet/intranet distributed viruses.
- Manage all company wide IT projects and efforts. Search for new and exciting technologies, software, platforms, etc... which could be deployed to assist LTC facilities in providing the excellent care to those residents and additionally provide substantial returns for the owners and investors.
- Manage day-to-day data center operations and oversee environmental, power and security for the Liberty Healthcare datacenter.
- Establish Help desk procedures and policies to support a network with 250+ nodes and 400+ end users.

• Plan and develop all budgeting, staffing and resource requirements for the MIS department on an annual basis.

Systems Support Engineer(SSE) level II and III, Regional Systems Support Engineer (RSSE), BellSouth Core Account, Sun Microsystems.

• Mr. Johnson began at Sun as a SSE II in a post-sales support/implementation role covering the complete product line for Sun Microsystems. He was promoted to SSE III after 4 months and assigned projects ranging from a few thousand dollars to over 20 million dollars. Some named accounts included EquiFax, Consultec, Delta Airlines, Lucent Technologies, The Southern Company and several other large and small organizations.

• Mr. Johnson moved on to being a RSSE and was named to the BellSouth Core Account. He worked exclusively for BellSouth Atlanta as the technical contact for Sun Microsystems. BellSouth generated over 50 million dollars annually for Sun Microsystems. Sun maintained an office at Bellsouth, and he represented Sun from all technical aspects. Managed all Sun projects for BellSouth Atlanta and provided mentoring of other Sun SSE personnel who worked alongside. Mr. Johnson would also travel to BellSouth Birmingham, AL to provide additional support and assistance to Sun teams in that area. He was also responsible for providing pre-sales consultations to Sun Sales engaged at BellSouth.

• Some job requirements were providing systems support for hardware, software, software applications and networking applications. Demonstration of advanced knowledge in Sun Hardware, High Availability Clusters, Unix Kernel/Solaris, System V UNIX, RAS/Disaster Recovery, Storage systems, TCP/IP and networking.

• Highly visible job which required strong organizational skills, stress management, complex decision making, ability to work closely with SSEs, escalation groups and CSM managers. Required excellent leadership qualities.

Senior Systems Engineer, Communication Technical Systems, Inc.

• Mr. Johnson provided design, installation and integration of networked UNIX systems. Primarily using Sun Solaris on SPARC and HP-UX on PA-RISC with D, K and T class servers.

• Worked with sales in pre-sales roles and then assigned as implementation team lead to implement specific customer solutions.

• Nextel Communications was a large buyer of HP solutions and Mr. Johnson worked on design and implementation of several of their Unix based designs and systems. Also worked with Gwinnett County, Atlanta Georgia on Sun Solaris implementations.

Network Engineer, GE Capital IT Solutions

• Mr. Johnson provided Unix based solutions and services to the clients of GE Capital IT Solutions.

• Worked primarily with Sun Solaris and SCO Openserver operating systems along with Sun and Intel based hardware. Tasks included new installs, upgrades to existing servers and operating systems, design and support of custom solutions. Pre-sales consulting and post-sales support.

Professional Education
• Bachelor of Science Degree, Computer Science
• Over 1000 hours study and courses with Sun Solaris,System V Unix, Application Servers, C and Shell programming, TCP/IP administration and Networking topologies, Unix Kernel analysis and performance tuning, Microsoft NT 4.0 and 2000 Advanced Server, Microsoft Terminal Services, Citrix Metaframe Application Server
• Over 200 hours in financial management, budgeting and HR related training courses and seminars
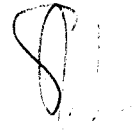
Technical Summary

Unix Skills	Sun Solaris, Sun Servers and Storage, HP-UX, HP Servers, SCO Openserver on Intel, System V Unix, Kernel, HA-Clusters, Performance Analysis and Tuning
Internetworking Equipment	Cisco, 3com, Dell, Avaya, Mitel, Adtran
Network Operating Systems	NT4.0, Advanced Server 2000, Windows 2003 Server, UNIX, LINUX
Firewalls	WatchGuard, Cisco
Network Management	IPSwitch Network Management Tools
Application Servers	Windows NT and 2000 Terminal Services, Citrix Metaframe, NFUSE and Load Balancing
Disaster Recovery	Unitrends Bare Metal, DPU Appliance, Backup Professional Server
Business Applications	Best Software MAS 200 client server, Abra Suite 6.x, 7.x, Kronos WorkForce Central Client Server, Kronos Decsions/Analytics SQL 7/2000, Monette ULTRACare LTC,
Database Servers	Microsoft SQL 7.x, 2000, Oracle
Network Storage	NAS, and ISCSI
E-mail Servers	Sendmail and IPSwitch Messaging Server
Network Protocols	TCP/IP, UDP, familiarity with MPLS
LAN Topologies	Ethernet, FDDI, many types of switches and hubs
WAN Topologies	Frame Relay, T1, DSL, Broadband

FINANCIAL CAPABILITY SECTION

Security Advisors, Inc.
Balance Sheet
As of December 31, 2006

	Dec 31, 06
ASSETS	
Current Assets	
Checking/Savings	
Bank of Tampa - Checking	72,392.32
Bank of Tampa - Money Market	219.39
Total Checking/Savings	72,611.71
Accounts Receivable	
Accounts Receivable	29,346.35
Total Accounts Receivable	29,346.35
Other Current Assets	
Inventory Asset	2,021.48
Total Other Current Assets	2,021.48
Total Current Assets	103,979.54
Fixed Assets	
2002 Assets	
Acc. Dep. - 2002 Assets	-4,958.00
2002 Assets - Other	5,640.20
Total 2002 Assets	682.20
2003 Assets	
Acc. Dep. - 2003 Assets	-1,870.00
2003 Assets - Other	2,268.89
Total 2003 Assets	398.89
2004 Assets	
Acc. Dep. - 2004 Assets	-363.00
2004 Assets - Other	698.00
Total 2004 Assets	335.00
Auto	
Acc. Dep - Auto	-2,960.00
Auto - Other	32,528.55
Total Auto	29,568.55
Total Fixed Assets	30,984.64
Other Assets	
Rent Security Deposit	500.00
Total Other Assets	500.00
TOTAL ASSETS	135,464.18
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	54,020.33
Total Accounts Payable	54,020.33
Other Current Liabilities	
Loan From Elliot Raj	22,370.10
Sales Tax Payable	456.11
Total Other Current Liabilities	22,826.21
Total Current Liabilities	76,846.54
Total Liabilities	76,846.54

Security Advisors, Inc.
Balance Sheet
As of December 31, 2006

	Dec 31, 06
Equity	
Capital Account	1,000.00
Partner Distribution Account	110.09
Net Income	57,507.55
Total Equity	58,617.64
TOTAL LIABILITIES & EQUITY	**135,464.18**

Security Advisors, Inc.
Profit & Loss
January through December 2006

	Jan - Dec 06
Ordinary Income/Expense	
Income	
Bank Interest Income	203.62
Freight Income	215.00
Sales	
Sales Taxable	-91.23
Sales - Other	288,698.29
Total Sales	288,607.06
Total Income	289,025.68
Cost of Goods Sold	
Cost of Goods Sold	
Purchases	143,895.34
Shipping	1,081.23
Cost of Goods Sold - Other	1,728.73
Total Cost of Goods Sold	146,705.30
Total COGS	146,705.30
Gross Profit	142,320.38
Expense	
Automobile Expense	575.69
Bad Debt Write Off	0.30
Bank Service Charges	261.85
Contract labor	26,078.59
Contributions	2,395.00
Entertainment	6,729.44
Equipment Rental & Lease	4,398.00
Human Resources	
125 Plan	2,073.26
Training	2,529.40
Human Resources - Other	95.00
Total Human Resources	4,697.66
Insurance	3,175.44
Licenses and Permits	869.09
Marketing	12,916.50
Meals	6,764.71
Office Expense	
Postage	120.98
Shipping	300.00
Office Expense - Other	3,843.31
Total Office Expense	4,264.29
Office Furnishings, Small	250.00
Payroll Expense Elliot	
Federal Payroll Tax	1,700.00
FUTA	56.00
Social Security Elliot	2,336.91
State Unemployment Tax Elliot	15.07
Payroll Expense Elliot - Other	3,500.00
Total Payroll Expense Elliot	7,607.98
Professional Fees	
Accounting	825.00
Legal	1,863.50
Professional Fees - Other	400.00
Total Professional Fees	3,088.50
Rent	7,062.00
Small Tools & Equipment	424.01
Taxes Paid	
County Taxes	106.09
Total Taxes Paid	106.09

Security Advisors, Inc.
Profit & Loss
January through December 2006

	Jan - Dec 06
Telephone	4,826.35
Travel for Business	
Meals	66.62
Travel for Business - Other	7,640.30
Total Travel for Business	7,706.92
Vendor Services	256.92
Total Expense	104,455.33
Net Ordinary Income	37,865.05
Other Income/Expense	
Other Income	
Interest Income (Interest Income)	19,642.50
Total Other Income	19,642.50
Net Other Income	19,642.50
Net Income	**57,507.55**

Security Advisors, Inc.
Balance Sheet
As of December 31, 2005

	Dec 31, 05
ASSETS	
Current Assets	
Checking/Savings	
Bank of Tampa - Checking	5,642.82
Bank of Tampa - Money Market	50,515.77
Total Checking/Savings	56,158.59
Accounts Receivable	
Accounts Receivable	16,624.08
Total Accounts Receivable	16,624.08
Other Current Assets	
Inventory Asset	3,034.64
Total Other Current Assets	3,034.64
Total Current Assets	75,817.31
Fixed Assets	
2002 Assets	
Acc. Dep. - 2002 Assets	-4,958.00
2002 Assets - Other	5,640.20
Total 2002 Assets	682.20
2003 Assets	
Acc. Dep. - 2003 Assets	-1,870.00
2003 Assets - Other	2,268.89
Total 2003 Assets	398.89
2004 Assets	
Acc. Dep. - 2004 Assets	-363.00
2004 Assets - Other	698.00
Total 2004 Assets	335.00
Auto	
Acc. Dep - Auto	-2,960.00
Auto - Other	30,938.33
Total Auto	27,978.33
Total Fixed Assets	29,394.42
Other Assets	
Rent Security Deposit	500.00
Total Other Assets	500.00
TOTAL ASSETS	105,711.73
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	3,284.84
Total Accounts Payable	3,284.84
Other Current Liabilities	
Sales Tax Payable	316.80
Total Other Current Liabilities	316.80
Total Current Liabilities	3,601.64
Total Liabilities	3,601.64

1/27/07

Security Advisors, Inc.
Balance Sheet
As of December 31, 2005

	Dec 31, 05
Equity	
Capital Account	1,000.00
Partner Distribution Account	87,050.91
Net Income	14,059.18
Total Equity	102,110.09
TOTAL LIABILITIES & EQUITY	105,711.73

Security Advisors, Inc.
Profit & Loss
January through December 2005

	Jan - Dec 05
Ordinary Income/Expense	
Income	
Bank Interest Income	582.20
Freight Income	230.00
Misc Income	2.36
Sales	
Sales Taxable	-155.76
Sales - Other	165,669.65
Total Sales	165,513.89
SLC Income	3,740.00
Total Income	170,068.45
Cost of Goods Sold	
Cost of Goods Sold	
Purchases	67,642.04
Shipping	1,835.64
Total Cost of Goods Sold	69,477.68
Total COGS	69,477.68
Gross Profit	100,590.77
Expense	
Automobile Expense	567.85
Bank Service Charges	74.00
Contract labor	7,252.00
Contributions	1,200.00
Credit Card Charges	367.11
Depreciation Expense	3,903.00
Entertainment	6,308.98
Human Resources	
125 Plan	1,087.68
Training	100.00
Total Human Resources	1,187.68
Insurance	1,517.89
Licenses and Permits	22.00
Marketing	
Marketing-Promotional	140.00
Marketing - Other	780.00
Total Marketing	920.00
Meals	1,299.45
Obsolete Inventory Adjustment	2,550.79
Office Expense	
Shipping	300.00
Office Expense - Other	2,491.62
Total Office Expense	2,791.62
Payroll Expense Elliot	
Federal Payroll Tax	2,000.00
Social Security Elliot	1,822.42
State Unemployment Tax Elliot	29.40
Payroll Expense Elliot - Other	17,905.50
Total Payroll Expense Elliot	21,757.32
Payroll Expenses	-193.34
Professional Fees	
Accounting	1,200.00
Legal	3,285.00
Professional Fees - Other	3,657.47
Total Professional Fees	8,142.47
Rent	7,062.00

Security Advisors, Inc.
Profit & Loss
January through December 2005

1/27/07

	Jan - Dec 05
SLC Expenses	
Miscellaneous Expense	1,091.81
Total SLC Expenses	1,091.81
Small Tools & Equipment	2,832.24
Taxes Paid	
County Taxes	394.32
Taxes Paid - Other	311.76
Total Taxes Paid	706.08
Telephone	2,110.00
Travel for Business	
Travel	166.62
Travel for Business - Other	12,894.02
Total Travel for Business	13,060.64
Total Expense	86,531.59
Net Ordinary Income	14,059.18
Net Income	**14,059.18**

Security Advisors, Inc.
Balance Sheet
As of December 31, 2004

	Dec 31, 04
ASSETS	
Current Assets	
Checking/Savings	
Bank of Tampa - Checking	12,812.28
Bank of Tampa - Money Market	2,933.57
Total Checking/Savings	15,745.85
Accounts Receivable	
Accounts Receivable	70,122.53
Total Accounts Receivable	70,122.53
Other Current Assets	
Inventory Asset	7.23
Total Other Current Assets	7.23
Total Current Assets	85,875.61
Fixed Assets	
2002 Assets	
Acc. Dep. - 2002 Assets	-4,503.00
2002 Assets - Other	5,640.20
Total 2002 Assets	1,137.20
2003 Assets	
Acc. Dep. - 2003 Assets	-1,605.00
2003 Assets - Other	2,268.89
Total 2003 Assets	663.89
2004 Assets	
Acc. Dep. - 2004 Assets	-140.00
2004 Assets - Other	698.00
Total 2004 Assets	558.00
Total Fixed Assets	2,359.09
Other Assets	
Rent Security Deposit	500.00
Total Other Assets	500.00
TOTAL ASSETS	**88,734.70**
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	354.30
Total Accounts Payable	354.30
Other Current Liabilities	
Payroll Liabilities	195.70
Sales Tax Payable	133.79
Total Other Current Liabilities	329.49
Total Current Liabilities	683.79
Total Liabilities	683.79
Equity	
Capital Account	1,000.00
Opening Bal Equity	811.94
Partner Distribution Account	78,344.77
Net Income	7,894.20
Total Equity	88,050.91
TOTAL LIABILITIES & EQUITY	**88,734.70**

Security Advisors, Inc.
Profit & Loss
January through December 2004

	Jan - Dec 04
Ordinary Income/Expense	
Income	
Bank Interest Income	18.51
Freight Income	395.89
JMF - Vendors Pay Checks	5,900.00
Sales	
Sales Non-Taxable	138.32
Sales Taxable	-23.85
Sales - Other	232,684.85
Total Sales	232,799.32
SLC Income	3,738.90
Total Income	242,852.62
Cost of Goods Sold	
Cost of Goods Sold	
Purchases	142,204.37
Shipping	670.95
Cost of Goods Sold - Other	991.29
Total Cost of Goods Sold	143,866.61
Total COGS	143,866.61
Gross Profit	98,986.01
Expense	
Automobile Expense	873.14
Bank Service Charges	0.93
Contract labor	5,552.69
Credit Card Charges	601.59
Depreciation Expense	1,341.00
Entertainment	3,854.17
Human Resources	
125 Plan	1,628.93
Training	125.00
Total Human Resources	1,753.93
Insurance	2,741.21
Licenses and Permits	158.75
Loss on 2002 Assets	3,306.00
Loss on 2003 Assets	3,102.00
Marketing	
Advertising	913.63
Marketing-Promotional	945.09
Materials	170.00
Marketing - Other	5,476.65
Total Marketing	7,505.37
Meals	231.03
Obsolete Inventory Adjustment	2,806.52
Office Expense	
Postage	29.42
Shipping	224.92
Office Expense - Other	5,882.09
Total Office Expense	6,136.43
Office Furnishings, Small	500.47
Payroll Expenses	16,089.50
Professional Fees	
Accounting	2,070.00
Legal	2,000.00
Professional Fees - Other	5,500.00
Total Professional Fees	9,570.00
Rent	8,130.00
Repairs	20.00

Security Advisors, Inc.
Profit & Loss
January through December 2004

	Jan - Dec 04
SLC Expenses	
Communications	40.00
Marketing	3,881.89
SLC Expenses - Other	800.00
Total SLC Expenses	4,721.89
Small Tools & Equipment	1,223.83
Taxes Paid	
County Taxes	370.76
Taxes Paid - Other	327.50
Total Taxes Paid	698.26
Telephone	4,406.70
Travel for Business	
Travel	130.84
Travel for Business - Other	5,635.56
Total Travel for Business	5,766.40
Void Checks	0.00
Total Expense	91,091.81
Net Ordinary Income	7,894.20
Net Income	**7,894.20**