

ORIGINAL

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Alpharetta, Georgia 30005

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07 JUN 15 AM 9:25

COMMISSION
CLERK

Also Admitted in New York
and Maryland

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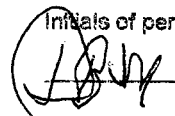
June 14, 2007

VIA OVERNIGHT DELIVERY

Florida Public Service Commission
Commission Clerk & Administration Services
2540 Shumard Oak Blvd.
Gunter Bldg.
Tallahassee, Florida 32399-0850
(850) 413-6770

Check received with filing and forwarded
to Fiscal for deposit. Fiscal to forward
deposit information to Records.

Initials of person who forwarded check:



Re: Norstar Telecommunications, LLC

070374-TX

To Whom It May Concern:

Enclosed please find one original and six (6) copies of Norstar Telecommunications, LLC's (Norstar) Application for Authority to Provide Local Exchange Telecommunications Service Within the State of Florida.

I also have enclosed a check in the amount of \$400.00 payable to the Florida Public Service Commission to cover the cost of filing these documents.

Please return a stamped copy of the extra copy of this letter in the enclosed preaddressed prepaid envelope.

If you have any questions regarding this matter, please do not hesitate to call me. Thank you for your attention to this matter.

Sincerely,


Lance J.M. Steinhart, Esq.
Attorney for Norstar Telecommunications, LLC

Enclosures

cc: Shaun Naghdi

DOCUMENT NUMBER-DATE

04784 JUN 15 08

FPSC-COMMISSION CLERK

FLORIDA PUBLIC SERVICE COMMISSION

DIVISION OF COMPETITIVE MARKETS AND ENFORCEMENT

APPLICATION FORM

for

**AUTHORITY TO PROVIDE COMPETITIVE LOCAL EXCHANGE
TELECOMMUNICATIONS COMPANY SERVICE
WITHIN THE STATE OF FLORIDA**

Instructions

- A. This form is used as an application for an original certificate and for approval of sale, assignment or transfer of an existing certificate. In the case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Page 8).
- B. Print or type all responses to each item requested in the application. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and two (2) copies of this form along with a non-refundable application fee of **\$400.00** to:

**Florida Public Service Commission
Division of the Commission Clerk and Administrative Services
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770**

- E. A filing fee of **\$400.00** is required for the sale, assignment or transfer of an existing certificate to another company (Chapter 25-24.815, F.A.C.).
- F. If you have questions about completing the form, contact:

**Florida Public Service Commission
Division of Competitive Markets and Enforcement
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6600**

1. This is an application for (check one):

Original certificate (new company).

Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather than apply for a new certificate.

Approval of assignment of existing Certificate: Example, a certificated company purchases an existing company and desires to retain the existing certificate of authority and tariff.

2. Name of company: Norstar Telecommunications, LLC

3. Name under which applicant will do business (fictitious name, etc.):

4. Official mailing address:

Street/Post Office Box: 10025 Scenic View Road
City: Vienna
State: Virginia
Zip: 22182

5. Florida address:

Street/Post Office Box:
City:
State:
Zip:

6. Structure of organization:

- | | | | |
|-------------------------------------|----------------------------------|--------------------------|---------------------|
| <input type="checkbox"/> | Individual | <input type="checkbox"/> | Corporation |
| <input type="checkbox"/> | Foreign Corporation | <input type="checkbox"/> | Foreign Partnership |
| <input type="checkbox"/> | General Partnership | <input type="checkbox"/> | Limited Partnership |
| <input checked="" type="checkbox"/> | Other, Limited Liability Company | | |

7. **If individual**, provide:

Name:
Title:
Street/Post Office Box:
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:
Website Address:

8. **If incorporated in Florida**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:

9. **If foreign corporation**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:

10. **If using fictitious name (d/b/a)**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is:

11. **If a limited liability partnership**, please proof of registration to operate in Florida. The Florida Secretary of State registration number is:

12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name:
Title:
Street/Post Office Box:
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:
Website Address:

13. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is:

14. Provide **F.E.I. Number**(if applicable): 52-2086774

15. Who will serve as liaison to the Commission in regard to the following?

(a) The application:

Name: Lance J.M. Steinhart
Title: Regulatory Counsel
Street name & number: 1720 Windward Concourse, Suite 115
Post office box:
City: Alpharetta
State: Georgia
Zip: 30005
Telephone No.: 770-232-9200
Fax No.: 770-232-9208
E-Mail Address: lsteinhart@telecomcounsel.com
Website Address:

(b) Official point of contact for the ongoing operations of the company:

Name: Shaun Naghdi
Title: President
Street name & number: 10025 Scenic View Road
Post office box:
City: Vienna
State: Virginia
Zip: 22182
Telephone No.: (703) 757-4005
Fax No.: (703) 757-1344
E-Mail Address: info@norstartelecom.com
Website Address: www.norstartelecom.com

(c) Complaints/Inquiries from customers:

Name: Essie Sepahi
Title: Customer Service Manager
Street/Post Office Box: 10025 Scenic View Road
City: Vienna
State: Virginia
Zip: 22182
Telephone No.: (888) 755-4589
Fax No.: (703) 757-1344
E-Mail Address: esepahi@norstartelecom.com
Website Address: www.norstartelecom.com

16. List the states in which the applicant:

(a) has operated as a Competitive Local Exchange Telecommunications Company.

None

(b) has applications pending to be certificated as a Competitive Local Exchange Telecommunications Company.

Applicant has applications pending in the District of Columbia and Maryland.

(c) is certificated to operate as a Competitive Local Exchange Telecommunications Company.

None

(d) has been denied authority to operate as a Competitive Local Exchange Telecommunications Company and the circumstances involved.

None

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

17. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, provide explanation.

None

(b) granted or denied a competitive local exchange certificate in the State of Florida (this includes active and canceled competitive local exchange certificates). If yes, provide explanation and list the certificate holder and certificate number.

None

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

None

18. Submit the following:

(a) Managerial capability: resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

(b) Technical capability: resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

(c) Financial Capability: applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet,
2. income statement, and
3. statement of retained earnings.

Note: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of competitive local exchange telecommunications company (CLEC) service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide competitive local exchange telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, **"Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."**

Company Owner or Officer

Print Name: Nina Naghdi
Title: Chairman
Telephone No.: 703-757-4005
E-Mail Address: 703-757-1344

Signature: Nina Naghdi

Date: 05/24/07

LIST OF ATTACHMENTS

FINANCIAL INFORMATION

MANAGEMENT INFORMATION

STATEMENT OF FINANCIAL CAPABILITY

FINANCIAL INFORMATION

CONFIDENTIAL TREATMENT REQUESTED

MANAGEMENT INFORMATION

Shaun Naghdi

Education 1979 – 1984 Millersville State University

Double Major Economics & Political Science

Professional experience

Trade Tech Management 1984-1987

Commodities trader, responsibilities included futures trading and derivative market risk management.

John Hancock Financial services 1987- 1991

Sales Manager, Registered Representative in securities market and Insurance.

S.H.A. World Enterprises 1991-1997

President & CEO

Importing & exporting pharmaceuticals, computers, electronics and food.

Norstar Telecommunications LLC 1997- Present

President

Responsibilities include overseeing day to day operation of the company, hiring and training of agents and employees.

Creating and launching marketing campaigns, creating sales strategies, creating and adding new product lines. Negotiating with underlying Carriers.

Additional Education

Completed series 6 securities Course

Licensed Registered Representative with NASD

Completed Life & Health Insurance Licensing course

Completed Several Executive Negotiation Seminars

Completed Several management education series in corporate Management

Completed U.S. Payphone School Educational Courses

Completed TAG Telecom Education Course

10025 Scenic View Rd. Mobile: 703-863-1810
Vienna Va. 22182 Nina@norstartelecom.com

Nina Naghdi

Education Millersville State University 1979- 1983
Majoring in French & English literature

Professional experience Real Estate Century21 1983-1987
Selling residential and commercial properties
Columbia Bank 1987-1993
Account Manager
S.H.A World Enterprises 1993-1997
Chairman & CFO
Norstar Telecommunications 1997- Present
Chairman and CFO
Overseeing and management of the corporate finances,
participating and contributing to the strategic corporate
decision making.

Additional Education Completed several CRM & Brand identity Courses
Completed Several Business Management educational Courses
Completed Microsoft Office Educational Course
Completed Quick Book Course

6239 S. Garrison st
Littleton, CO 80123

Mobile: 303-947-6530
parsa121@yahoo.com

Parsa Sepahi

- Education** **2002 – 2005 University of Colorado at Boulder, Leeds School of Business**
- BS in Business Administration**
- Dual Areas of Emphasis: Operations Management and Systems
 - Relevant Coursework: Strategic Management, Multicultural Leadership, Supply Chain Systems, Digital Business Strategies, Buyer Behavior, Total Quality Systems, Business Process Design, Critical Leadership Skills and International Financial Management
- Professional experience** **2005 – Current Norstar Telecom LLC Vienna, VA**
- Marketing Manager**
- Managing and creating the online and traditional advertising campaigns while communicating with and qualifying prospective clients
 - Assisted in Designing and implementing a marketing strategy for creating a new market opportunity while improving client experience
 - Helped move the traditional value chain of the organization into a virtual value chain
- 2002 - 2005 Microelectronics Inc. Denver, CO**
- Sales and Support Specialist**
- Designed custom technology solutions for individual clients and small to midsize businesses
 - Part of the support team responsible for problem solving and configuring computer systems and networks
 - Recognized as the employee of the month
- 2001 – 2002 Action Computers Inc. Denver, CO**
- Sales Associate**
- Provided assistance to individuals and small businesses with PC, server and software needs
 - Trained and managed new staff as a team leader
- Certifications**
- Microsoft Certified Professional
Compaq Certified in Consumer Products
CompTIA A+ Specialist

Esfandiyar Sepahi

- Education** 1979 – 1985 **Toosi School of Technology, Tehran, Iran**
Electrical Engineering
- Professional experience** 2005 – Current **Norstar Telecom LLC** **Vienna, VA**
Operations Manager
- Responsibilities include managing the day to day activities of the Customer Service and provisioning Departments.
 - Assisted in Designing and implementing a Customer relations management program for creating a new market opportunity while improving client experience
- 2000 - 2005 **As Seen on TV Inc.** **Littleton, CO**
General Manager
- Managed staff and store operations
 - Created schedules, plans and created financial and inventory reports
- 1995 – 2000 **Ministry of Telecom and Post** **Tehran, Iran**
Director of International Operation
- Oversaw international operation of the postal division
 - Managed over 200 staff within several different functional units
- 1987- 1995 **IRTOYA CO, A Division of TOYOTA** **Tehran, Iran**
Director of Corporate Planning
- Assisted the CEO and Board of Directors in Planning and implementing Corporate and Business level strategies
- Additional Education** Completed Executive Negotiation Seminars in Iran
Completed Several management education series in corporate design

STATEMENT OF FINANCIAL CAPABILITY
Norstar Telecommunications, LLC

Applicant has sufficient financial capability to provide the requested service in the State of Florida and has sufficient financial capability to maintain the requested service and to meet its lease or ownership obligations. In support of Applicant's stated financial capability, a copy of its Balance Sheet, Statement of Income and Retained Earnings, Cost of Good Sold and General and Administrative Expenses for year ended December 31, 2006 is attached to its application. Applicant intends to fund the provision of service through internally generated cash flow. Applicant also has the ability to borrow funds, if required, based upon its financial capabilities, to provide service in the State of Florida.