

ATTACHMENT B

AT&T FLORIDA
FPSC DOCKET NO: 070357-TL
REQUEST FOR CONFIDENTIAL CLASSIFICATION
PAGE 1 OF 1
8/29/2007

REQUEST FOR CONFIDENTIAL CLASSIFICATION OF AT&T FLORIDA'S
RESPONSE TO STAFF'S FIRST DATA REQUEST, NOS. 2 (a), 2 (b) AND 10,
FILED AUGUST 8, 2007 IN
FLORIDA DOCKET NO. 070357-TL

REDACTED

TWO REDACTED COPIES FOR PUBLIC DISCLOSURE

CMP / **REDACTED**
COM _____
CTR _____
ECR _____
GCL _____
OPC _____
RCA _____
SCR _____
SGA _____
SEC _____
OTH _____

DOCUMENT NUMBER-DATE

07818 AUG 29 08

FPSC-COMMISSION CLERK

REDACTED

REQUEST: For the following requests, please refer to paragraph 27 of AT&T Florida's petition.

- (a) Please provide all work papers and analysis that support AT&T Florida's calculated anticipated five time annual exchange revenue at Cabana, Phase II.
- (b) Please provide the APRU (average revenue per user) and a description of all revenue components included in the APRU.

RESPONSE: (a) Objection. This request encompasses attorney-client and work product privileged documents. A privilege log is being filed concurrently with this Response.

Notwithstanding and subject to the foregoing objection, *see* Exhibits 2 and 3 to AT&T Florida's Notice of Filing Additional Documents in Support of Petition. *See* ARPU documents attached hereto and drawing attached to AT&T Florida's Response to Data Request No. 1.

Moreover, the Fill Report Summary attached hereto indicates a total of 32 lines at Cabana, Phase I. AT&T Florida used this summary to conduct its revenue analysis. As of April 25, 2007, 16 of the 32 lines were working at either the development's clubhouse or the construction trailer for the Cabana, Phase II development. Of the remaining 16 lines only 5 of the 16 were actually providing voice service to customers in April 2007. *See* AT&T Florida's Response to Staff's Data Request No. 4. The remaining 11 were Quickserve accounts. Nevertheless, AT&T Florida included these lines in its analysis.

- (b) The statewide ARPU is [REDACTED]. Revenue components are monthly recurring revenue for local voice service (including revenue from any associated features), monthly revenue associated with Area Plus, subscriber line charge, and long distance service revenue.

AT&T Florida
FPSC Dkt No. 070357-TL
Staff's 1st Request for Production
July 26, 2007
Item No. 2a

PROPRIETARY

September 2006 (Data from SIW)

TOTALS

TOTAL RES LINES
 Total CC
 Total APwCC includes LOS
 Total BPP with AP
 Total BPP
 Total AP includes LOS
 Total 1FR

AL FL GA KY LA MS NC SC TN TOTAL

BUNDLES (lines with BUN% USOC)

TOTAL
 CC
 APWCC includes LOS
 BPP with AP
 BPP
 AP includes LOS
 1FR

AL FL GA KY LA MS NC SC TN TOTAL

UNBUNDLED

TOTAL
 CC
 APWCC includes LOS
 BPP with AP
 BPP
 AP includes LOS
 1FR

AL FL GA KY LA MS NC SC TN TOTAL

UNBUNDELED 1FR BREAK OUT

1FR 1+ FEATURES and AFFILIATES
 1FR 0 FEATURES and AFFILIATES
 1FR 1+ FEATURES
 1FR 0 FEATURES

AL FL GA KY LA MS NC SC TN TOTAL

UNBUNDELED 1FR BSLD BREAK OUT

1FR 1+ FEATURES and BSLD PLAN
 1FR 0 FEATURES and BSLD PLAN
 1FR 1+ FEATURES and PICC to BSLD(no plan)
 1FR 0 FEATURES and PICC to BSLD(no plan)

AL FL GA KY LA MS NC SC TN TOTAL

1FR and ADSL* (without BSLD)

AL FL GA KY LA MS NC SC TN TOTAL

September 2006 (Data from SIW)

TOTALS

	FL	% of Total	ARPU	Weighted RPU
TOTAL RES LINES				
Total CC				
Total APwCC includes LOS				
Total BPP with AP				
Total BPP				
Total AP includes LOS				
Total 1FR				
Average weighted revenue per line				\$28.79

BSLD Penetration and Revenue				
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Units provided by Eddie Bowman
 ARPU provided by Larry W. Smith

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PAGES 3-14

AT&T Florida
FPSC Dkt No. 070357-TL
Staff's 1st Request for Production
July 26, 2007
Item No. 10

PROPRIETARY

Date: November 10, 2005

Mr. Jason Fort
Owner Partner
Cabana South Beach LTD
1301 Island Plantation Drive, Suite 304
St. Augustine, FL 32080

Re: Cabana South Beach Apartments, Phase 1 and 2, 2033 and 2077 SW 62nd Blvd.,
Gainesville, FL.

File Number: 53N27220N

Dear Mr. Fort,

This letter is to provide you with BellSouth's recommendations for telecommunications support structure for the above referenced project. These specifications reflect only BellSouth's design for your present and future communication needs. For equipment and services provided by other than BellSouth you should contact your vendor for guidance.

In order to provide service when desired your cooperation is needed in providing the requested support structure approximately 30 days prior to the telecommunications service date. This is necessary to allow BellSouth sufficient time for cable and equipment installation and service order processing.

Please note that some Florida counties require that telecommunications service be available at building sites prior to the issuance of a certificate of occupancy.

In closing, may I say that it is BellSouth's goal to provide excellent service to our customers. Please feel free to contact me at any time if you feel this is not the case.

If I can be of further assistance, please do not hesitate to contact me at (352)331-9190 (Office) or (352)226-0644 (Cell).

Thank you for using BellSouth Building Industry Consulting Service.

Yours truly,

T.W. Kitts, RCDD, BellSouth Specialist

Internet Address: Terry.Kitts@bellsouth.com

Attachments

Standard
Issue: 5
Date: 10-01-02

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PAGES 2-20



BellSouth Telecommunications, Inc.
North Central Florida

John Stanley
9010 NW 39th Ave
Gainesville, FL 32606
352-336-5533
John.Stanley@BellSouth.Com
352-373-6459

10/13/2006

Campus Development Group
ATTN: Jason Fort Jr.
1301 Island Plantation Drive Suite 304
St. Augustine, FL 32080

RE: Campus South Beach Apartments

Dear Jason Fort:

This letter is a follow-up to conversations you have had with Annalisa Hordemann regarding BellSouth's service provisioning to the referenced project. Included in this letter is important information regarding BellSouth's requirements preparatory to our commencing work on this project. We thank you for considering BellSouth and look forward to working with your team.

Before BellSouth incurs costs to prepare the property for BellSouth service, we require an authorized representative of the developer or affiliated property owner to sign and return this letter. Once we receive the signed letter, BellSouth will commence planning and engineering activities when appropriate to serve the property. By signing this letter, you agree that:

- BellSouth will be provided with site plans and valid addresses for the project as soon as they are available. The plans will include lot lines and measurements.
- To the extent required by applicable laws and rules, or as otherwise agreed upon, the developer or its affiliated property owner will provide support structures necessary for the installation of BellSouth's facilities (for example, conduits, trenches, pullboxes, equipment space, backboards, electrical power, as applicable.)
- BellSouth will not be restricted in any way from providing any service that it desires to offer at the property.
- The developer, any affiliated property owner or other affiliated party, and any homeowners or condominium association, have not entered into, and do not plan to enter into, an exclusive marketing agreement, exclusive service agreement, or a bulk service agreement (i.e., charges for services provided to residents are collected through rent, fees, dues, or other similar mechanism), with another service provider for communications services, including any voice, data, or video service.

In addition, if (insert developer's name) or any affiliated party or homeowners or condominium association enters into an exclusive marketing agreement, exclusive service agreement, or a bulk service agreement (as defined above) with another service provider for communications services, including any voice, data, or video service, within 18 months of the date of first occupancy, (insert developer name) will be responsible to BellSouth for the then unrecovered costs associated with the engineering and installation of the initial facilities.

Please sign where indicated below and return the signed letter to me by 10/25/2006. By signing this letter, you agree that, if BellSouth proceeds with engineering and construction work and ultimately does not provide service to residents due to any of the conditions above not being met, or other conditions that limit BellSouth's ability to provide service, then you will reimburse BellSouth for the costs of such work. This cost recovery would be in addition to any other remedies available to BellSouth. You will promptly inform BellSouth if the conditions are not met or of any limiting conditions.

The person signing below must be a representative who is authorized to sign for your company and by signing below represents that he or she has that authority.

Thank you for choosing BellSouth. If you have any questions, please contact me at 352-336-5533.

Sincerely,

BellSouth Telecommunications, Inc.

John Stanley, Area Manager

Accepted and Agreed By:

Brice Buisness Group

By: _____
(Authorized Representative)

Name: _____

Title: _____

Date: _____

From: Raulerson, June
Sent: Monday, October 16, 2006 4:09 PM
To: Hordemann, Annalisa S
Subject: Done!!!!RE: Campus Development Group

-----Original Message-----

From: Hordemann, Annalisa S
Sent: Friday, October 13, 2006 9:37 AM
To: Raulerson, June
Cc: Cheston, Tracey D
Subject: Campus Development Group

Dear June,

Please have John sign the attached letter for the Campus Development Group, the Campus owners/developers. Please send Tracey a signed copy for her files and send the letter to the referenced address. Thank you!!!

<< File: campusdg.doc >>

-Annalisa

From: Sparks, Everette
Sent: Friday, September 15, 2006 12:55 PM
To: 'jasfort@aol.com'
Cc: Hordemann, Annalisa S
Subject: RE: Easement release

Please E-mail or fax the description of property you are closing on today (phase 2). Our staff is looking at a short cut to release this property. You can fax to (352)331-9021 but I would rather have E-mail so I can send this faster. Thanks

-----Original Message-----

From: jasfort@aol.com [mailto:jasfort@aol.com]
Sent: Thursday, September 14, 2006 2:57 PM
To: Hordemann, Annalisa S
Cc: Sparks, Everette
Subject: Re: Easement release

Dear Annalisa,

The issue is the timing. We have a closing that will occur the 26th of this month. The title work for the closing needs to reflect the release of this easement from the property. What is the expected timeline on your side. We are more than happy to call anyone and fedex what ever documentation is needed to expedite this matter.

Jason Fort

-----Original Message-----

From: Annalisa.Hordemann@BellSouth.com
To: jasfort@aol.com
Cc: Everette.Sparks@BellSouth.com
Sent: Thu, 14 Sep 2006 2:25 PM
Subject: RE: Easement release

Dear Jason,

I have just talked with Everette Sparks and the paperwork that we have signed was sent for approval to our headquarters. When it is approved, it will be mailed to you to be recorded. I am sorry for the confusion.

Sincerely,
Annalisa

-----Original Message-----

From: jasfort@aol.com [mailto:jasfort@aol.com]
Sent: Thursday, September 14, 2006 2:19 PM
To: Hordemann, Annalisa S
Subject: Easement release

Hello Annalisa,

I am trying to confirm the status of the Bellsouth easement release. You had indicated the release had been mailed out last Friday. I have not received anything at this time. Could you please confirm that the release was mailed and to what address it was mailed to. This matter is of a critical nature. I have left several voicemails for you with no response. Please update me as soon as possible.

Thanks,

Jason

Check out the new AOL. Most comprehensive set of free safety and security tools, free access to millions of high-quality videos from across the web, free AOL Mail and more.

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From: Sparks, Everette
Sent: Tuesday, September 19, 2006 11:45 AM
To: 'jasfort@aol.com'
Cc: Hordemann, Annalisa S
Subject: RE: Cabana Easement release

Jason, I told you this could possibly take up to three months. I spoke with the Florida r/w coordinator and they are looking for a way to release this.

-----Original Message-----

From: jasfort@aol.com [mailto:jasfort@aol.com]
Sent: Tuesday, September 19, 2006 11:10 AM
To: Sparks, Everette
Cc: Hordemann, Annalisa S
Subject: Re: Cabana Easement release

Everette,

Is there some one else I can contact about this? We seem to be getting nowhere. Annalisa does not seem to be able to provide any additional information. This is a critical issue and it is concerning that the information from BellSouth is non existent. I am aware that this should have been dealt with earlier. It was not brought to my attention until recently and it is now my responsibility to get this resolved. I would like to get a real answer to the status immediately. If you are not the person I need to continue with on this matter, please atleast direct me to the proper individual.

Jason

-----Original Message-----

From: Everette.Sparks@BellSouth.com
To: jasfort@aol.com
Sent: Tue, 19 Sep 2006 6:09 AM
Subject: RE: Cabana Easement release

I have not heard from our staff.

-----Original Message-----

From: jasfort@aol.com [mailto:jasfort@aol.com]
Sent: Monday, September 18, 2006 5:35 PM
To: Hordemann, Annalisa S; Sparks, Everette
Subject: Fwd: Cabana Easement release

I have not had a response. Please give me an indication on where we stand.
Thanks,

-----Original Message-----

From: jasfort@aol.com
To: Annalisa.Hordemann@BellSouth.com; Everette.Sparks@BellSouth.com
Sent: Mon, 18 Sep 2006 11:22 AM
Subject: Cabana Easement release

Annalisa/ Everette,
Please update us on the situation of the release. We need this to be achieved by mid week to not have a major impact on our closing.

Jason Fort

Check out the new AOL. Most comprehensive set of free safety and security tools, free access to millions of high-quality videos from across the web, free AOL Mail and more.

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PROJECT MEETING NOTES

NEW DEVELOPMENT & NEW SERVICES, Station A111

Date: Dec 13, 2000

PROJECT NAME	CABANA GROVE	PH	UN
TYPE DEVELOPMENT	MULTI-FAMILY	#UNITS	624
		# BD RMS	1596
OWNER/DEVELPER	CAMPUS DEVELOPMENT GROUP	SQ FT	41 BLDGS
ADDRESS	SW 20TH AVE	PHONE	380-9600
CONTACT PERSON	WENDY KINSER	FAX	373-0766
DEVELOPER'S ENG	QUINN & ASSOCIATES		
ADDRESS	3501 S MAIN ST	PHONE	372-9594
CONTACT	JAY BRAWLEY	FAX	

REPRESENTATIVES ATTENDING MEETING:

DEVEL ENGI/ARC	JAY BRAWLEY
DEVELOPER	
WATER/ SEWER	PAM SEALE/RON DARE/MIKE NEW
ELECTRIC	RONNIE LEFEBVRE
LAND RIGHTS	KRISTIE BREWER
SOUTHERN BELL	RANDY VAUGHN/TERRY KITTS
GRUComm	TOM LAWYER
GAS	MIKE BROWN
NEW SERVICES	ELLEN UNDERWOOD/MALONE VINCENT/TERRY STEVENS
OTHERS	FRED WAGNER - COX CABLE

Water **EXISTING 12" OFF 20TH - WILL NEED COUNTY ROAD PERMIT IF IT IS EXTENDED UNDER ROAD; PROBABLE 2 TAPS; BLDGS WILL BE SPRINKLED; PLAN IS TO MASTER METER BLDG S BUT MAY INDIV. METER ACCORDING TO COST ; WATER/SEWER WILL BE DONE IN PHASES;**

Sanitary Sewer **FORCE MAIN OFF 20TH AVE; SITE SPECIFIC LIFT STATION WHICH GRU MAY REQUEST ALSO SERVE 15 ACRE OUT PARCEL IN NW CORNER; 2 POSSIBLE SITE LOCATIONS-IF BREAKEVEN COST WISE GRU MAY HAVE OPINION ON SITE;**

Electric **NEED ELECTRIC LOADS; 2 BLDGS. PER TRANSFORMER; IF COMPACTOR REQUIRES 3 PHASE MAY IMPACT LS SITE BECAUSE OF COST;**

Gas **N/A**

Real Estate **NEED DEEDED LIFT STATION SITE AND EASEMENTS; 700' EXTENSION OF 62ND BLVD FOR COMPLEX ENTRANCE AND ACCESS; WILL DEDICATE 100' RIGHT OF WAY ON WEST SIDE;**

GRUComm **TO BE DETERMINED**

CONSTRUCTION START-UP DATE **7/1/2000**

From: Ton van Mook [mailto:ton@suiteusa.net]
Sent: Tuesday, December 05, 2006 11:10 AM
To: Hordemann, Annalisa S
Cc: 'Bonnie Lachut'
Subject: Additional Line - Cabana Beach Apartments: Gainesville, Florida

Good morning Ms. Hordemann,

I received your contact information from my VP of Marketing, Mariah Mouro. I need to have an additional line added in the site's leasing office for the fire alarm system. It is a requirement from the fire marshal to have a dedicated line for such a purpose. I need this line not to roll-over. Ms. Mouro suggested contacting you with this request knowing that you would either be able to complete this or direct me to someone who could. If you could please advise; it would be greatly appreciated.

Thank you in advance.

Ton Van Mook
President
Suite USA Management, INC

From: Ton van Mook [mailto:ton@suiteusa.net]
Sent: Tuesday, December 05, 2006 12:07 PM
To: Hordemann, Annalisa S
Cc: 'Bonnie Lachut'; 'Jasmine Kraus'
Subject: RE: Additional Line - Cabana Beach Apartments: Gainesville, Florida

Ms. Hordemann,

I appreciate your quick response. They can contact my assistant at the corporate office. Her name is Jasmine Kraus and her number is (904) 584-1500, ext. 208. She will be able to give your representative all the necessary information.

Thank you again,
Ton Van Mook
President
Suite USA Management, INC

From: Hordemann, Annalisa S [mailto:Annalisa.Hordemann@BellSouth.com]
Sent: Tuesday, December 05, 2006 11:19 AM
To: Ton van Mook
Subject: RE: Additional Line - Cabana Beach Apartments: Gainesville, Florida

Dear Ton Van Mook,

If I could get your contact information, I will have one of the Business Services Representatives call you to help you with all your service needs. If you have any other questions, please feel free to contact me.

Sincerely,
Annalisa Hordemann
BellSouth Engineering
352-333-9243

-----Original Message-----

From: Ton van Mook [mailto:ton@suiteusa.net]
Sent: Tuesday, December 05, 2006 11:10 AM
To: Hordemann, Annalisa S
Cc: 'Bonnie Lachut'
Subject: Additional Line - Cabana Beach Apartments: Gainesville, Florida

Good morning Ms. Hordemann,

I received your contact information from my VP of Marketing, Mariah Mouro. I need to have an additional line added in the site's leasing office for the fire alarm system. It is a requirement from the fire marshal to have a dedicated line for such a purpose. I need this line not to roll-over. Ms. Mouro suggested contacting you with this request knowing that you would either be able to complete this or direct me to someone who could. If you could please advise; it would be greatly appreciated.

Thank you in advance.

Ton Van Mook
President
Suite USA Management, INC

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From: Starr Leonard [mailto:sleonard@areacom.com]
Sent: Wednesday, March 15, 2006 4:19 PM
To: Hordemann, Annalisa S
Subject: RE:

Hey Annalisa:

Campus is suppose to have power Monday..... Do you have ETA on dial tone?????????

Starr

From: Hordemann, Annalisa S [mailto:Annalisa.Hordemann@BellSouth.com]
Sent: Monday, March 13, 2006 3:00 PM
To: Starr Leonard
Subject: RE:

Dear Starr,
Not at this time, there is still no power to the location. I am going to site visit tomorrow to get an up-to-date status on the property and the site requirements.
Sincerely,
Annalisa

-----Original Message-----

From: Starr Leonard [mailto:sleonard@areacom.com]
Sent: Monday, March 13, 2006 2:57 PM
To: Hordemann, Annalisa S
Subject: RE:

Hey Annalisa:

Will the CO lines be installed by the March 20, 2006?????

I need to let my installation manager Scott Browning know..... we have it schedule to install the equipment on the 20th

Let me know.

Best regards,

Starr Leonard
Area Communications
Major Account Manager
904-688-2216

From: Hordemann, Annalisa S [mailto:Annalisa.Hordemann@BellSouth.com]
Sent: Friday, March 03, 2006 8:13 AM
To: Starr Leonard
Subject: RE:

I have received the order information.

Thank you,
Annalisa Hordemann
352-333-9243

-----Original Message-----

From: Starr Leonard [mailto:sleonard@areacom.com]
Sent: Thursday, March 02, 2006 5:11 PM
To: Hordemann, Annalisa S
Subject:

Hey Annalisa:

I opened the order for Campus with Bellsouth I dealt with a gentleman by the name of David Vidaurre email david.vidaurre@bellsouth.com He said he was going to email you the order. If for some reason you don't get his email please touch base with him..... THANKS for your help....

Best regards,

Starr Leonard
Area Communications
Major Account Manager
904-688-2216

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From: Starr Leonard [mailto:sleonard@areacom.com]
Sent: Friday, March 31, 2006 3:43 PM
To: Hordemann, Annalisa S
Subject: RE:

Hey Annalisa:

Do you know if the lines are ready????? We have scheduled to finish up Saturday and before we go out there we want to make the lines are there.....

Starr

From: Hordemann, Annalisa S [mailto:Annalisa.Hordemann@BellSouth.com]
Sent: Wednesday, March 29, 2006 8:58 AM
To: Starr Leonard
Subject: RE:

Dear Starr,

I apologize for getting back to you so late, I have reconfirmed with all our groups and you will be ready for service on Friday 3/31/06. If you have any additional questions, please drop me a line.

Thank you,
Annalisa

-----Original Message-----

From: Starr Leonard [mailto:sleonard@areacom.com]
Sent: Tuesday, March 28, 2006 1:33 PM
To: Hordemann, Annalisa S
Cc: Scott Browning; Mariah Mouro
Subject: FW:

Hey Annalisa:

Any word yet on the lines yet????? We are installing the system today and will be going back to finish up on Saturday..... I need to verify that the line will be in and active..... Let me know.....

Best regards,

Starr Leonard
Area Communications
Major Account Manager
904-688-2216

From: Hordemann, Annalisa S [mailto:Annalisa.Hordemann@BellSouth.com]
Sent: Monday, March 27, 2006 3:05 PM
To: Starr Leonard
Subject: RE:

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From: Starr Leonard [mailto:sleonard@areacom.com]

Sent: Friday, March 31, 2006 4:43 PM

To: Hordemann, Annalisa S

Subject:

Hey Annalisa:

I spoke with Michele today and she said the Belsouth tech. was having issues finding conduit to place the temporary cable for Cabana Beach..... I wanted to forward you the construction contact information for you to call Richard 904-509-7424.... Please call him and he will show you where the conduit has been placed.....

Best regards,

Starr Leonard
Area Communications
Major Account Manager
904-688-2216

ENTIRE PAGE REDACTED

PAGE 39

Annalisa

-----Original Message-----

From: Starr Leonard [mailto:sleonard@areacom.com]

Sent: Thursday, March 23, 2006 3:03 PM

To: Hordemann, Annalisa S

Cc: Mariah Mouro; Scott Browning

Subject:

Hey Annalisa:

I just wanted to touch with you and confirm that the CO lines for Cabana Beach have been installed at the Club House. Area Communications has scheduled the telephone system to be installed next Tuesday March 28th 2006. Please confirm.....

THANKS

Starr Leonard
Area Communications
Major Account Manager
904-688-2216

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From: Mariah Mouro [mailto:mariah@suiteusa.net]
Sent: Wednesday, March 29, 2006 9:51 AM
To: 'Starr Leonard'
Cc: Hordemann, Annalisa S
Subject: Cabana South Beach Gainesville

Annalisa and Starr:

The status of the electricity is that inspections will take place today and electric turned on Thursday am. Please continue to work as diligently as possible to get these lines up and running as we are opening on Saturday. I would appreciate a copy of any issues that might arise so that I can help from the Campus Development end. Have a great day!

Mariah Fort Mouro
Vice President

-----Original Message-----

From: Starr Leonard [mailto:sleonard@areacom.com]
Sent: Tuesday, March 28, 2006 1:28 PM
To: Mariah Mouro
Subject: FW:

From: Hordemann, Annalisa S [mailto:Annalisa.Hordemann@BellSouth.com]
Sent: Monday, March 27, 2006 3:05 PM
To: Starr Leonard
Subject: RE:

Dear Starr,
They should be, but I need to follow-up with Construction to guarantee they will be there, I should know early tomorrow and I will drop you a line.
Thank you for your patience,
Annalisa

-----Original Message-----

From: Starr Leonard [mailto:sleonard@areacom.com]
Sent: Monday, March 27, 2006 1:58 PM
To: Hordemann, Annalisa S
Subject: RE:

Hey Analisa:

Thank you for your email.... Will the lines be working on March 31st????????????

Starr

From: Hordemann, Annalisa S [mailto:Annalisa.Hordemann@BellSouth.com]
Sent: Friday, March 24, 2006 8:33 AM

ENTIRE PAGE REDACTED

PAGE 42

From: Mariah Mouro [mailto:mariah@suiteusa.net]
Sent: Wednesday, September 06, 2006 2:52 PM
To: Hordemann, Annalisa S
Cc: jasfort@aol.com; renos@suiteusa.net
Subject: Cabana Beach Gville

Annalisa-

Can you please give me an update on the progress of BellSouth on our Cabana site. We have many buildings without phone service available.

Thanks-

Mariah

From: Mariah Mouro [mailto:mariah@suiteusa.net]
Sent: Wednesday, September 13, 2006 1:52 PM
To: Hordemann, Annalisa S
Subject: RE: Cabana Beach Gville

Annalisa did you ever get an update on the Cabana Site. I just had not seen anything come back.

Thanks-

Mariah

-----Original Message-----

From: Hordemann, Annalisa S [mailto:Annalisa.Hordemann@BellSouth.com]
Sent: Wednesday, September 06, 2006 4:14 PM
To: Mariah Mouro
Cc: jasfort@aol.com; renos@suiteusa.net
Subject: RE: Cabana Beach Gville

Dear Mariah,

I have requested information from our outside forces, apparently they have been turning over buildings each day and I will have a complete list for you tommorrow. If you have any other questions, please feel free to drop me a line.

Sincerely,
Annalisa

-----Original Message-----

From: Mariah Mouro [mailto:mariah@suiteusa.net]
Sent: Wednesday, September 06, 2006 2:52 PM
To: Hordemann, Annalisa S
Cc: jasfort@aol.com; renos@suiteusa.net
Subject: Cabana Beach Gville

Annalisa-

Can you please give me an update on the progress of BellSouth on our Cabana site. We have many buildings without phone service available.

Thanks-

Mariah

The information transmitted is intended only for the person or entity to which it is addressed and may contain confidential, proprietary, and/or privileged material. Any review, retransmission, dissemination or other use of, or taking of any action in reliance upon this information by persons or entities other than the intended recipient is prohibited. If you received this in error, please contact the sender and delete the material from all computers. GA621



To: Owner(s) / Developer
Cabana Beach Apartments
C/O Mr. Jason Fort
Campus Development Group Inc.
4422 SW 85th Way
Gainesville, FL 32608

Date: 09-22-2005

Re: BellSouth Serviceability for: The Cabana Beach Apartments
2033 and 2077 SW 62nd Blvd, Gainesville, FL.

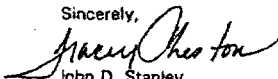
This is in response to your request for confirmation of serviceability by BellSouth.


The above referenced project/development is located in the area served by BellSouth, and, therefore, BellSouth is capable of providing telecommunications services to the end users.

However, in order for BellSouth to actually begin the preparations to meet the estimated service date for the project, it will be necessary for this letter to be signed and returned to BellSouth, at the above address, indicating that the following conditions are understood and are accepted.

It is understood that BellSouth will place its outside plant cable and network terminating wire in accordance with the Rules of the Florida Public Service Commission and Section A5 of BellSouth's General Subscriber Services Tariff.

BellSouth has no responsibility to provide facilities and service unless right-of-way and/or a blanket easement and/or specific easements suitable to BellSouth are furnished by the applicant in reasonable time to meet service requirements and at no cost to BellSouth. All right-of-way and easement areas will be cleared of trees, tree stumps, construction materials and other obstructions, staked to show property lines and final grade, and graded to within six (6) inches of final grade by the applicant, all at no cost to BellSouth. Such clearing and grading must be maintained by the applicant during construction by BellSouth.

Sincerely,

John D. Stanley
BellSouth Area Manager
OSPE / Construction
6026 NW 11th Place
Gainesville, FL 32607

Concurred: 
(Signature)
Company: CAMPUS DEVELOPMENT GROUP
Date: 9/20/05

Kitts, Terry

From: Kitts, Terry
Sent: Wednesday, October 12, 2005 4:36 PM
To: 'jason@campusdg.com'
Cc: Cheston, Tracey D; Hordemann, Annalisa S
Subject: Blanket Easement - Cabana South Beach Apartments

10-12-2005

Mr. Fort,

Please mail the signed/dated approved and notarized original BellSouth Blanket Easement Document for Cabana South Beach Apartments to:

Terry Kitts
BellSouth Engineering
6026 NW 1st Place
Gainesville, FL 32607

BellSouth will initial the agreed upon manual changes and return the completed document to you for recording at the Alachua County Records Office.

Thank You,

Terry Kitts
BellSouth Specialist
352-226-0644 (Cell)

Kitts, Terry

From: Kitts, Terry
Sent: Friday, January 13, 2006 2:46 PM
To: 'jason@campusdg.com'
Cc: Cheston, Tracey D
Subject: Cabana South Beach - Network Terminating Contract

01-12-2006

Mr. Fort,

As per our last discussion concerning an Agreement for BellSouth to purchase owner/developer placed Network Terminating Wire (NTW) homeruns at Cabana South Beach Apartments, Gainesville, I agreed to attend a meeting with you and your Security Service provider, to clarify the proposed security design and requirements for BellSouth service.

To date, I have not been able to schedule such a meeting.

Richard Cave, General Superintendent, has directed me to contact you to establish this meeting. The intent is to have the local BellSouth Installation Supervisor attend this meeting, to meet with you and your Security provider, to evaluate the proposed Security Service configuration, discuss your concerns, and resolve any problems.

This meeting is also important to determine the best NTW solution for service to the individual apartment Bedrooms.

Buildings N-1, N-2, N-3, N-4, and N-5 are moving toward drywall. Electrical cabling is in progress, along with other in-wall utility placements.

Please call me at 352-226-0644 (Cell) to establish a meeting date and time.

Thank You,
Terry Kitts
BellSouth Specialist
Gainesville

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PAGE 48-51

Executed this _____ day of _____, 2006.

BellSouth Telecommunications, Inc.,
a Georgia corporation

Cabana South Beach LTD

By: _____

By: _____

Name: _____

By: _____

Title: _____

Name: _____

Title: _____

From: Jay Brawley [mailto:jbrawley@fortdev.com]
Sent: Friday, May 18, 2007 5:08 PM
To: Hordemann, Annalisa S
Subject: RE: Cabana South Beach Apartments
Importance: High

Annalisa,
Our response to your letter is attached.



Jay Brawley DIRECTOR OF DEVELOPMENT

Fort Group Development Corp
1301 Plantation Island Circle
Suite 204
Plantation, FL 33324

cell: 754-314-0178
tel: 904-364-1078
fax: 904-364-1078

jbrawley@fortdev.com
ahordemann@att.com
ahordemann@cabanasouthbeach.com

From: Hordemann, Annalisa S [mailto:ah3295@att.com]
Sent: Friday, May 18, 2007 8:55 AM
To: Jay Brawley
Cc: Hordemann, Annalisa S
Subject: Cabana South Beach Apatrments



May 17, 2007

Annalisa Hordemann
AT&T
6026 NW 1st Place
Gainesville, Florida 32606

RE: Cabana South Beach Apartments – Phase II, Gainesville, FL

Annalisa,

FortGroup does disagree with your letter dated May 18, 2007. We received your correspondence requesting almost \$80,000 to provide service for the continuation of this project, or else you would not provide service. FortGroup considers this an improper and discriminatory charge for infrastructure.

Phase 1 of this project is served by AT&T and this project is legally and technically one project under management by one entity. We will now have approximately half of the project served by AT&T and the rest by another provider. FortGroup did request AT&T to provide service as our first choice and now we have no choice except to consider other providers. There is no demarcation line in the finished project and we will have to continually resolve issues with tenants regarding who can or can not subscribe to AT&T services. Installation of AT&T infrastructure has been in dispute since late 2006 and your letter dated April 30, 2007 was so late in the construction process that we were not afforded sufficient time to consider your demands.

FortGroup does not relieve AT&T of its COLR obligations or waive any rights under applicable statutes.

Sincerely,

Jay Brawley, PE (FL), AICP
Director of Development
FortGroup Development Corporation

From: Jay Brawley [mailto:jbrawley@fortdev.com]
Sent: Tuesday, May 15, 2007 8:13 PM
To: Hordemann, Annalisa S
Subject: RE: Cabana Beach Apartments

Should I update my records with this email address?
We can talk about your request tomorrow. When are you available?

Jay Brawley

From: Hordemann, Annalisa S [mailto:ah3295@att.com]
Sent: Tuesday, May 15, 2007 11:09 AM
To: Jay Brawley
Subject: Cabana Beach Apartments

Dear Jay,

I know we talked last week about your decision and I was wondering if you could send me something in writing to send to my boss. He needs everything verified since he delivered the paperwork to you. Thank you very much,

Annalisa Hordemann
AT&T FL Engineering
352-333-9243

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Please follow up with me as soon as you can to discuss if Bellsouth is available to provide service in this project.

Thanks,



Jay Brawley / DIRECTOR OF DEVELOPMENT

FortGroup Development Corp.
1001 Lantana Island Drive
Suite 204
Weston, Florida 33090

TEL: 352-340-1788
FAX: 352-340-1800
WWW.FORTGROUP.COM

jbrawley@fortgroup.com
www.fortgroup.com
www.fortgroupapartments.com

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PAGEs 58-59

From: Jay Brawley [mailto:jbrawley@fortdev.com]
Sent: Wednesday, April 18, 2007 9:32 AM
To: Hordemann, Annalisa S
Subject: Cabana

Annalisa: Thanks for attending our meeting yesterday. My contact info is below. Cell is the only phone at this time.
Please follow up with me as soon as you can to discuss if Bellsouth is available to provide service in this project.
Thanks,



Jay Brawley | DIRECTOR OF DEVELOPMENT

FortGroup Development Corp.
1301 Plantation Island Drive
Suite 304
St. Augustine, Florida 32080

cell: 352 214-3178
tel: 904 584 1600
fax: 904 584 1505

jbrawley@fortdev.com
www.fortdev.com
www.brecobanapartments.com