

THOMAS LYNCH & ASSOCIATES

ATTORNEYS AT LAW

THE CROSBY BUILDING
705 MELVIN AVENUE, SUITE 104
ANNAPOLIS, MARYLAND 21401

070690-TS

DIRECT (410) 349-4990 x 130
JDILL@TELECOMLAWYERS.COM

November 14, 2007

Florida Public Service Commission
Division of the Commission Clerk and Administrative Services
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(852) 413-6770

RECEIVED-FPSC
07 NOV 16 PM 12:20
COMMISSION
CLERK

Re: Application of I Packet Networks, LLC for Authority to Provide Shared Tenant Service Within the State of Florida

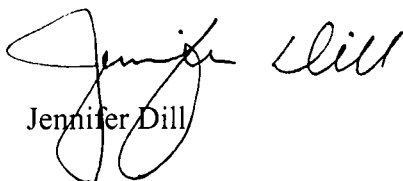
Dear Sir or Madam:

Enclosed please find an original and two copies of the Application of I Packet Networks, LLC for Authority to Provide Shared Tenant Service Within the State of Florida. Also enclosed please find a check for the filing fee of \$250.00.

I've enclosed an extra copy of this cover letter and kindly request that you date-stamp it and return it in the self-addressed, stamped envelope.

If you have any questions, please call me at (410) 349-4990 or contact me by e-mail using the address above.

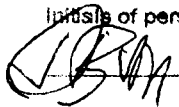
Sincerely,


Jennifer Dill

Encl.

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward deposit information to Records.

Initials of person who forwarded check:



DOCUMENT NUMBER - DATE
10330 NOV 16 2007
FPSC-COMMISSION CLERK

- CMP
- COM
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- ECR
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- SCR
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- SEC
- OTH

FLORIDA PUBLIC SERVICE COMMISSION
DIVISION OF COMPETITIVE MARKETS AND ENFORCEMENT

070690-TS

APPLICATION FORM
for
AUTHORITY TO PROVIDE SHARED TENANT SERVICE
WITHIN THE STATE OF FLORIDA

Instructions

- A. This form is used as an application for an original certificate and for approval of sale, assignment or transfer of an existing certificate. In the case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Page 9).
- B. Print or type all responses to each item requested in the application and appendices. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and two (2) copies of this form along with a non-refundable application fee of **\$250.00** to:

Florida Public Service Commission
Division of the Commission Clerk and Administrative Services
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770

- E. A filing fee of **\$250.00** is required for the sale, assignment or transfer of an existing certificate to another company (Chapter 25-24.569, F.A.C.).

- F. If you have questions about completing the form, contact:

Florida Public Service Commission
Division of Competitive Markets and Enforcement
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6600

DOCUMENT NUMBER-DATE

10330 NOV 16 5

FPSC-COMMISSION CLERK

1. This is an application for (check one):

Original certificate (new company).

Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate authority rather than apply for a new certificate.

Approval of Assignment of existing Certificate: Example, a certificated company purchases an existing company and desires to retain the existing certificate of authority and tariff.

Approval for transfer of control: Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company: IPacket Networks, LLC

3. Name under which applicant will do business (fictitious name, etc.):

IPacket Networks

4. Official mailing address:

Street/Post Office Box: 819 Arapaho Village, Suite 24B #203
City: Richardson
State: Texas
Zip: 75080

5. Florida address:

Street/Post Office Box: 981 HWY 98 East Suite 3-#418
City: Destin
State: Florida
Zip: 32541-2525

6. Structure of organization:

Individual
 Foreign Corporation
 General Partnership
 Other, LLC

Corporation
 Foreign Partnership
 Limited Partnership

7. **If individual**, provide:

Name:
Title:
Street/Post Office Box:
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:
Website Address:

8. **If incorporated in Florida**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:

9. **If foreign corporation**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:

10. **If using fictitious name (d/b/a)**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is:

11. **If a limited liability partnership**, please proof of registration to operate in Florida. The Florida Secretary of State registration number is:
(L06000116627 Limited Liability Company Registration Document Number)

12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name:
Title:
Street/Post Office Box:
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:
Website Address:

13. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is:

14. Provide **F.E.I. Number**(if applicable): 42-1718211

15. Provide the following (if applicable):

(a) Will the name of your company appear on the bill for your services?

Yes No

(b) If not, who will bill for your services?

Name:
Title:
Street/Post Office Box:
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:
Website Address:

(c) Who will the billed party contact to ask questions about the bill?

Name: IPacket Networks
Title: Customer Service
Telephone No.: (850) 588-1111
E-Mail Address: billing@ipacketnet.com

(d) How is this information provided? This information is provided to the customer in the following ways: In the monthly invoice; On our web site on the Contact Us page; The Customer Service number above is provided to building management; The Customer Service number above is provided on documentation in each unit.

16. Who will serve as liaison to the Commission in regard to the following?

(a) The application:

Name: Thomas M. Lynch
Title: Attorney
Street name & number: 705 Melvin Avenue, Suite 104
Post office box:
City: Annapolis
State: MD
Zip: 21401
Telephone No.: 410-349-4990
Fax No.: 443-926-0574
E-Mail Address: tlynch@telecomlawyers.com
Website Address: www.telecomlawyers.com

(b) Official point of contact for the ongoing operations of the company:

Name: G. Michael Eastep
Title: President
Street name & number: 819 Arapaho Village, ste 24B #203
Post office box:
City: Richardson
State: Texas
Zip: 75080
Telephone No.: (214) 989-3533
Fax No.: (214) 989-3530
E-Mail Address: meastep@ipacketnet.com
Website Address:

(c) Complaints/Inquiries from customers:

Name: Farzin Satari
Title: Operations VP
Street/Post Office Box: 819 Arapaho Village, ste 24B #203
City: Richardson
State: Texas
Zip: 75080
Telephone No.: (214) 989-3532
Fax No.: (214) 989-3530
E-Mail Address: fsatari@ipacketnet.com
Website Address:

17. List the states in which the applicant:

(a) has operated as an Shared Tenant Service provider.

Florida

(b) has applications pending to be certificated as an Shared Tenant Service provider.

Florida

(c) is certificated to operate as an Shared Tenant Service provider.

None to date

(d) has been denied authority to operate as an Shared Tenant Service provider and the circumstances involved.

None

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

18. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, provide explanation.

No

(b) granted or denied a shared tenant services certificate in the State of Florida (this includes active and canceled shared tenant services certificates). If yes, provide explanation and list the certificate holder and certificate number.

No

(c) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

No

19. Submit the following:

(a) Managerial capability: resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

See Exhibit A

(b) Technical capability: resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

See Exhibit A

(c) Financial Capability: applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet,
2. income statement, and
3. statement of retained earnings.

Note: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

See Exhibit B

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

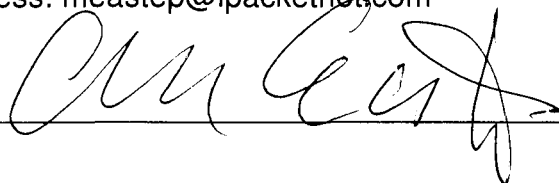
RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of shared tenant service (STS) in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative access vendor service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "**Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083.**"

Company Owner or Officer

Print Name: G. Michael Eastep
Title: President
Telephone No.: (214) 989-3533
E-Mail Address: meastep@ipacketnet.com

Signature:  _____

Date: 12 Nov 2007

EXHIBIT A

G. Michael Eastep

3005 Saint Germain Drive
McKinney, TX 75070

Phone: 214-989-3533
Mobile: 214-578-5753
Fax: 214-989-3530
E-mail: mail@mikeeastep.com

Work History

2001 to 2007, VP Operations, Sonus Networks

General Manager of Sonus' Richardson operation;

- Oversight responsibilities of day to day operations for Tier 1 Carrier Support Organization (Minimized the time between "Book to Bill")
- Oversight responsibilities of Rapid Feature Development Organization
- Developed and deployed world-wide internal VoIP communications system
- Corporate responsibility for Sonus product capacity testing
- Corporate responsibility for Sonus office expansions in Bangalore (STPI), Prague (Support), and Tokyo K.K. (Sales & Support)

Board of Directors, Sonus Networks India;

- One of a five member Board
- Responsible for the incorporation, design, construction, and turn-up of a 150 man Lab & Development Center in Bangalore, India.
- Corporate oversight responsibility for day-to-day India Operations

Chief Operating Officer, Sonus Networks Subsidiary, Telecom Technologies;

- Continued Operational responsibilities for the Telecom Technologies division

1998 to 2001, Chief Operating Officer, Telecom Technologies, Inc.

In January, 2001, Sonus Networks privately acquired Telecom Technologies. I have continued with employment at Sonus since that acquisition. At TTI, I was the Operations executive for a 225 member team responsible for the following functions :

- Planning
- Engineering
- Test and Certification
- Lab Operations
- Field Verification
- Customer Support
- Documentation
- Training
- Quality Control (ISO Certification)
- Internal Information Technology (IT)

G. Michael Eastep

Work History (Continued)

1984 to 1998, MCI Communications, Inc.

Held various Engineering and Management positions during a fifteen year span at MCI. At the conclusion, I departed the position of Director, Switch Engineering. Managed an Engineering team of 250 employees, 600 Contractors, and a \$700M Annual Capital budget.

Managed the ongoing development, certification and support for all Local, Long Distance, International, Global wireline and wireless switch systems. Additionally, all ancillary support systems that interfaced to the switch systems were managed by this organization.

Externally managed the software development teams (600 Contractors) responsible for product feature development.

Patents and Awards

Recipient of 7 Awards for Patent Applications in the area of Voice communications and Voice over Internet at MCI

Recipient of 3 Awards for Patent Applications in the area of Voice over Internet at Telecom Technologies

US Granted Patents;

6,731,625 SYSTEM, METHOD AND ARTICLE OF MANUFACTURE FOR A CALL BACK ARCHITECTURE IN A HYBRID NETWORK WITH SPORT FOR INTERNET TELEPHONY

6,728,223 ECHO CANCELLER SYSTEM

5,187,740 METHOD AND APPARATUS FOR TELEPHONE CALL REORIENTATION

International Patents;

World Intellectual Property Organization

WO/1998/034391 A COMMUNICATION SYSTEM ARCHITECTURE

WO/1998/023080 A COMMUNICATION SYSTEM ARCHITECTURE

WO/1998/000960 ECHO CANCELLER SYSTEM

Education

1984 Bachelor of Science Electrical Engineering Technology,
Capital Institute of Technology, Laurel, Maryland

Luis J. Santos

Experience Jan. 2000–Present Sonus Networks Inc. Richardson, TX

Director of Access Solutions Inter-Operability

Managed the inter-operability of Sonus' access solutions for Business and Consumer Voice-over-BroadBand. These responsibilities included:

- Tracking partner software/hardware roadmaps.
- Proactively certifying Sonus' ASX software releases against partner releases (Voice Mail, Media Server, Session Border Control, end-points) in both a SIP, MGCP and H.248 environments.
- Plan/coordinate/execute customer demonstrations of Sonus Access Solutions.

Director Verification Office Testing and Customer Deployments

Engineer the deployment of Next Generation Networks using the Sonus Voice-over-IP architecture of class 4 and class 5 functionality/solutions. These functions included:

- Gathering customer network requirements for integrating the Sonus solutions.
- Engineering the integration of Sonus solutions into tier 1&2 carrier networks (including protocols/billing/system monitoring integration, capacity & performance sizing, etc.)
-
- Front line contract negotiations for purchasing/OEM agreements.

Nov. 1998–Jan. 2000 Telecom Technologies Inc. Richardson, TX

Director of Systems Engineering/Vendor Management

Managed day-to-day Systems Engineering/Vendor Management functions which included the following responsibilities:

- Operating system support.
- Hardware systems evaluation/support.
- Manage vendor deliverables.
- Front line contract negotiations for purchasing/OEM agreements.

Director of Product Planning & Integration

Managed day-to-day product development functions for VoIP based platforms which included the following responsibilities:

- Product Planning with responsibilities over technical product planning, release packaging, marketing support, gathering technical business requirements, tracking project schedules and deliverables.
- Documentation with responsibilities over product documentation, online help development, and training.
- System Testing with responsibilities over product system testing, 3rd level product support, and customer installations.

Director of Operations

Managed day-to-day company operations functions which included the following responsibilities:

- Information Technology department with responsibilities over company desktop support, email servers, Intranet/Internet security, computer equipment procurement.
- Manufacturing department with responsibilities over product assembly and configuration, product inventory.
- Customer Support department with responsibilities over 2nd level product support.
- System Testing with responsibilities over product system testing, 3rd level product support, and customer installations.
- Facilities Management department with responsibilities over building maintenance, building security, and internal/external phone communications.
- Quality Assurance team with responsibilities over defining end-to-end product quality life cycle, and coordination of ISO 9001 certification.

1985–Nov. 1998 MCI Telecommunications Corp. Richardson, TX

Integration Test Senior Manager

- Managed 3 Integration Test departments responsible for integration testing and deployment of Intelligent Call Processing, Billing Transport,

and Network Security systems into the MCI Network.

- Managed a \$6 million department capital budget and \$3 million department operating budget.

Integration Test Manager

- Managed 4 Integration test teams responsible for integration testing and deployment of Intelligent Call Processing, Network provisioning, and Call Center Intelligent Routing.
- Managed 32 engineers/contractors.

Integration Test Senior Engineer

- Lead Engineer in the Integration and deployment of an Intelligent Call Processing platform into the MCI Network.
- Supervised day to day test activities
- Performed Integration test functions on Vax/VMS and Unix platforms using IP and SS7 based protocols.
 - Assessed Integration test schedules and labor requirements.
 - Performed technical field support following network implementation.

Operations Supervisor/Engineer

- Supervise day-to-day operations of two mid-range computer platforms and a SS7 Signaling Transfer Point platform.
- Annual evaluations of 8 Operations Engineers.
- Recipient of the 1998 Excellence In Service award given to the top 200 employees.

Education 1983–1984 DeVry Technical Institute Woodbridge, NJ

- Electronic Technician Degree.
- Graduated Dean's List.

Interests Running, Soccer, Computers.

FARZIN SATARI
5901 Loch Lomond Drive
Plano, Texas 75093
(972) 713-7104

OBJECTIVE:

To utilize a broad subset of skills and experiences in Engineering and Project Management to impact quality, productivity, and profitability with a strong and aggressive organization.

SIGNIFICANT ACHIEVEMENTS

- Re-aligned the department of engineering in the Columbus plant to reduce cost and increase output
- Continuous process improvement and product design resulting in reduction of raw material usage
- Instrumental in reducing negative variance and increasing profit margin. The plant's profit margin has increased by 75% within the last two years
- Achieved the goal of 30% reduction in plant maintenance and repair cost
- Implemented management style that has yielded a high level of morale and enthusiasm

PROFESSIONAL EXPERIENCE:

SONUS NETWORKS

Richardson, Texas

2000 – Present

Sr. Manager, Internal Support

- Operations Manager for the Richardson division
- Designed and Implemented the Interoperability and Verification labs in various locations including Texas, India and Tokyo
- Responsible for Vendor Management
- Managing the IT department
- Responsible for streamlining the EF&I process

BALL CORPORATION

Columbus, Ohio

1996 - 2000

Engineering Manager

- Managing twenty skilled personnel
- Projects, from design to implementation
- Implementing continuous improvement in the areas of control

- Acting as a liaison between production and engineering

BALL CORPORATION

Denver, Colorado 1995 - 1996
Engineering Manager

- Provided engineering support for the entire plant

Principal Engineer 1992 - 1995

- Process and product design improvements

BALL CORPORATION

Vancouver, British Columbia 1989 - 1992

Production Department Manager

- Supervised the production personnel for the "Drawn and Ironed Can" department

BALL CORPORATION

Denver, Colorado 1986 - 1989

Design Engineer

- Project scope, design and implementation
- Process improvement

TRW AIRCRAFT COMPONENTS GROUP

Piqua, Ohio 1985 - 1986

Senior Composite Engineer

- Designing and supervising the manufacturing of composite propellers
- Researching and conducting necessary tests on new materials

UNIVERSITY OF AKRON

Akron, Ohio 1982 - 1985

- Graduate Assistant, teaching graphics; three semesters
- Instructing Electronics Lab
- Instructing Control Systems Lab
- Instructed Engineering Analysis classes upon Professor's requests

EDUCATION:

University of Akron, Ohio, Master of Science, Mechanical engineering, 1985
University of Akron, Ohio, Bachelor of Science, Mechanical engineering, 1983
University of Akron, Ohio, completed several courses towards PhD degree

PUBLICATIONS:

With Dr. P.C. Lam and Dr. R.J. Scavusso, "Vertical Soil-Structure Interaction with Wave Averaging Effect", 8th World Conference on Earthquake Engineering, San Francisco, CA

EXHIBIT B

IPacket Networks, LLC
Financial Statements and
Accountants' Compilation Report
September 30, 2007



O'SULLIVAN CREEL, LLP
Certified Public Accountants & Consultants

36474A Emerald Coast Pkwy.
Suite 1201
P. O. Box 1469
Destin, FL 32540

850.837.0398
Fax: 850.837.4583

www.osullivancreel.com

To the Members of
IPacket Networks, LLC
819 W. Arapaho Road
Suite 24B, #203
Richardson, TX 75080

We have compiled the accompanying statement of assets, liabilities, and members' equity - income tax basis of IPacket Networks, LLC as September 30, 2007, and the related statement of revenues and expenses - income tax basis for the nine months then ended, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The financial statements have been prepared on the accounting basis used by the Company for income tax purposes, which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America.

A compilation is limited to presenting in the form of financial statements information that is the representation of management. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or any other form of assurance on them.

Management has elected to omit substantially all of the disclosures ordinarily included in financial statements prepared on the income tax basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Company's assets, liabilities, equity, revenues, and expenses. Accordingly, these financial statements are not designed for those who are not informed about such matters.

O'Sullivan Creel, LLP

O'SULLIVAN CREEL, LLP
Certified Public Accountants & Consultants

Destin, Florida
November 2, 2007

IPacket Networks, LLC
STATEMENT OF ASSETS, LIABILITIES, AND MEMBERS' EQUITY
INCOME TAX BASIS
September 30, 2007

ASSETS

CURRENT ASSETS	
AmSouth Bank	\$ 7,125.39
Undeposited Funds	<u>28.66</u>
Total Current Assets	7,154.05
PROPERTY AND EQUIPMENT	
Website	6,175.00
Allied Telesys	4,954.99
APC Equipment	4,698.05
Audio Codes Equipment	21,529.63
Cisco Equipment	4,299.00
Dell Equipment	7,753.55
Hawking Equipment	4,848.00
PBXnSIP Software	1,209.60
Telco Systems Equipment	29,674.28
Accumulated Depreciation	<u>(10,032.18)</u>
Total Property and Equipment	75,109.92
TOTAL ASSETS	\$ <u>82,263.97</u>

LIABILITIES AND MEMBERS' EQUITY

CURRENT LIABILITIES	
Accounts Payable	\$ 1,537.83
Sales Tax Payable	<u>1,436.16</u>
Total Current Liabilities	2,973.99
LONG-TERM LIABILITIES	
Loan From Member	<u>92,276.15</u>
Total Long-Term Liabilities	92,276.15
Total Liabilities	95,250.14
MEMBERS' EQUITY	
Net Income (Loss)	<u>(12,986.17)</u>
Total Members' Equity	(12,986.17)
TOTAL LIABILITIES AND MEMBERS' EQUITY	\$ <u>82,263.97</u>

See Accountants' Compilation Report

IPacket Networks, LLC
STATEMENT OF REVENUES AND EXPENSES
INCOME TAX BASIS
Nine Months Ended September 30, 2007

Revenue	
Sales	\$ 143,518.98
Income	<u>2,237.95</u>
Total Revenue	145,756.93
Operating Expenses	
Bank Service Charges	306.55
Computer and Internet Expenses	33,316.14
Computer Software	918.99
Consultants	1,629.38
Depreciation Expense	10,032.18
Fees and Surcharges	2,013.36
Interest Expense	1,972.24
Internet Data	6,712.38
Legal Fees	14,406.24
Monthly Video Service	20,595.51
Monthly Voice Service	22,303.59
Office Supplies	115.01
Postage and Delivery	312.14
Professional Services Fees	23,384.00
Repairs and Maintenance	1,500.00
Sales Tax	4,893.12
Shipping/Freight	357.53
Taxes	6,862.46
Telephone Expense	798.51
Travel Expense	6,464.56
Warranty Service	<u>59.98</u>
Total Operating Expenses	<u>158,753.87</u>
Operating Income (Loss)	(12,996.94)
Other Income	
Other Income	<u>10.77</u>
Total Other Income	<u>10.77</u>
Net Income (Loss)	<u>\$ (12,986.17)</u>

See Accountants' Compilation Report