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MARTIN S. FRIEDMAN, P.A.
BRIAN J. STREET

CHRISTIAN W. MARCELLI, OF COUNSEL
(LICENSED IN NEW YORK ONLY)

December 21, 2007
VIA HAND DELIVERY

Bart Fletcher
Division of Economic Regulation
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0850

Re: Aloha Utilities, Inc.; Docket No. 060122-WU; Limited Proceeding
Our File No. 26038.49

Dear Mr. Fletcher:

Please see the following answers to your questions:

- 1) Refer to Page 22, Schedule No. 14, Line 21 - Hach Company - contract for \$31,649. During staff's audit, Aloha provided a service quote for \$33,803.68. On Purchase Order No. 255484 (dated 3-31-06 and signed by Ms. Pam Yacobelli), it states that 1/8 of the quote relates to Aloha Gardens which equals \$4,225. This results in an amount of \$29,578 for Seven Springs water. Please explain the difference between the \$31,649 amount in the application and the \$29,578 mentioned above.

Utility Response: If you reduce the quote by 12.5% (1/8th) you get \$29,579. When sales tax of 7% is added, the total comes to \$31,649.

- 2) Refer to Page 22, Schedule No. 14, Line 22 - Hach Company - Buffers & reagents for \$17,789. (a) Please provide a copy of the contract, service quote or other support documentation for this amount. (b) In addition, during staff's audit, Aloha provided a copy of Purchase Order No. 279793 (dated 9-6-05) related to this amount. Please explain why this purchase order appears to include some duplicative functions as those reflected on Schedule No. 14, Lines 12 and 13, in the utility's application.

Utility Response: The buffers and reagents purchased from the Hach Company are used in the on-line analyzers which measure the concentrations of ammonia and chlorine compounds in the water. The reagents and

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1103-88000

December 21, 2007

Page 2

buffers listed on Schedule 14, lines 12 and 13 are used by Aloha's staff to manually measure the concentrations of ammonia and chlorine compounds at various points in the process for process control purposes and to spot check the calibration of the on-line analyzers. These are two entirely different groups of reagents and buffers used for two entirely different purposes.

- 3) Refer to Page 22, Schedule No. 14, Line 28 - PPS Company - Mitchell Plant raw water line pigging for \$17,120. (a) Please provide a copy of the contract, service quote or other support documentation for this amount.

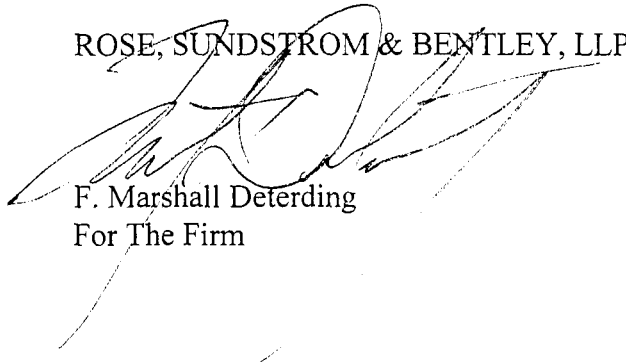
Utility Response: Please see the attached.

- 4) Refer to Page 23, Schedule No. 14, Line 22 - Increased contact maintenance per engineer's estimate. In response to Question 9 of Staff's Second Data Request, the utility provide its engineer's estimate. This estimate reflects \$5,301 for "Hach - Instrument Maintenance Contract" and \$4,484 for "Hach - Buffers and Reagents (Inc. Tax)". Please provide a copy of the contracts mentioned above.

Utility Response: Please see the attached.

Sincerely,

ROSE, SUNDSTROM & BENTLEY, LLP



F. Marshall Deterding
For The Firm

FMD/tms

cc: Jean Hartman, Esq.
Thomas Walden
Cheryl Bulecza - Banks
Troy Rendell
Ann Cole

PROFESSIONAL PIPING SERVICES, INC.

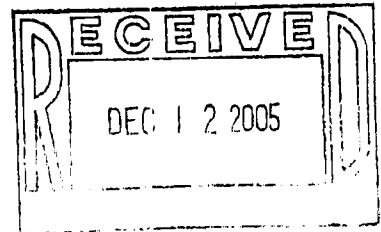
The Piping System Cleaning Specialists

Certified Underground Utility Contractor
License No. CU-C055717

November 4, 2005

NOV 08 2005

Mr. Tom Pound
Utility Director
Aloha Utilities, Inc.
6915 Perrine Ranch Road
New Port Richey, FL 34655



Quotation #1105-1616

Dear Mr. Pound,

Professional Piping Services, Inc., is pleased to submit for your consideration and approval the following proposal.

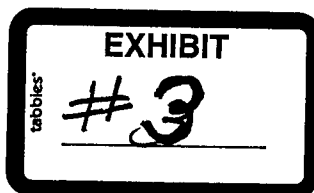
To provide for the cleaning and disinfection of 3,109 plus or minus linear feet of an existing raw water system consisting of 8" PVC, 8" DIP and 12" DIP piping.

For this service, Professional Piping Services' fee will be \$15,296.00.

This price is quoted with the clear understanding that once this work is completed and accepted by the governing authorities that payment in full is due when tendered and is not subject to any retention.

Proposed starting date 15 days after receipt of the purchase order or the contract and subject to mutual scheduling agreement.

Disinfection as required will be provided in accordance with AWWA Specification #651.



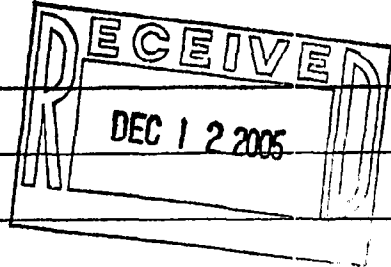
P. O. Box 7337, Zephyrhills, Florida 33543

E-mail: ppsinc@gte.net

Telephone (813) 994-0032 (800) 780-6098 FAX (813) 907-0902

279896

PURCHASE ORDER



TO <i>Professional Piping Services, Inc</i>	SHIP TO
ADDRESS <i>P.O. Box 7337</i>	ADDRESS
CITY, STATE, ZIP <i>Zephyrhills, FL 33543</i>	CITY, STATE, ZIP

DATE <i>12/14/05</i>	DATE REQUIRED <i>1/10/06</i>	TERMS	HOW SHIPPED	REQ. NO. OR DEPT.	FOR <i>Pipp Cleanings</i>
-------------------------	---------------------------------	-------	-------------	-------------------	------------------------------

QUANTITY	DESCRIPTION	PRICE	UNIT
1			
2	<i>3,100 ft. Cleaning & disinfection of existing raw water line consisting of 8" PVC, 8" DIP + 12" DIP piping.</i>	<i>\$15,296.00</i>	
3			
4			
5			
6	<i>Scheduled for 1/10/06</i>		
7			
8			
9			
10			
11			
12			
13			
14			
15			
16			
17			
18			
19			
20			
21			
22			

<p>IMPORTANT</p> <p>PURCHASE ORDER NUMBER MUST APPEAR ON ALL INVOICES - PACKAGING, ETC.</p> <p>PLEASE NOTIFY US IMMEDIATELY IF YOU ARE UNABLE TO COMPLETE ORDER BY DATE SPECIFIED.</p>	<p>PLEASE SEND _____ COPIES OF YOUR INVOICE WITH ORIGINAL BILL OF LADING.</p>
	<p>PURCHASING AGENT</p> <p><i>Tom Pound</i></p>

4174

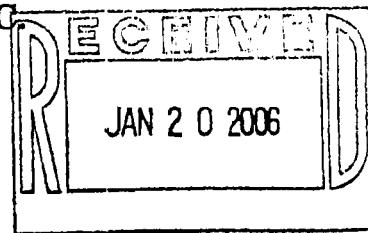
PROFESSIONAL PIPING SERVICES, INC

The Piping System Cleaning Specialists

Certified Underground Utility Contractor

License No. CU-C055717

INVOICE



TO: Aloha Utilities, Inc.
6915 Perrine Ranch Road
New Port Richey, FL 34655

INVOICE: 3297

DATE: January 19, 2006

REFERENCE: PO 279896

FOR THE PROVISION OF:

Cleaning/Disinfection of 3,109 plus or minus linear feet of an existing raw water system consisting of 8" PVC, 8" DIP and 12" DIP.....\$ 15,296.00

APPROVAL FOR PAYMENT

I hereby personally acknowledge/attest to the company that the above described materials and/or services were actually received and/or performed in a proper/suitable condition except as noted on this invoice. In addition, I acknowledge that the unit prices and/or amounts billed are in agreement with the negotiated prices, except as noted on this invoice. The terms described on this invoice are also acceptable except as otherwise described. Any limitations or reservations I have regarding making full payment of this invoice have been properly described hereon.

Thank You and We Appreciate Your Business

APPROVED BY: [Signature]
DATE: 1-22-06 620 043

TOTAL AMOUNT DUE BY JAN 29.....\$ 15,296.00

*SALES TAX: If you are sales tax exempt you may deduct this amount. The state of Florida requires that you submit to us a certificate showing your businesses name, location address, and reason for exemption, tax number and signature of authorized agent.

*TERMS: Net ten (10) days. Interest will be charged at a rate of 1.5% per month on all overdue accounts.

JAN 30 2006

61002

PURCHASE ORDER

(727)372-0115

TO HACH COMPANY		SHIP TO Aloha Utilities, Inc.	
ADDRESS 5600 Lindbergh Dr.		ADDRESS 6915 Perrine Ranch Rd.	
CITY, STATE, ZIP Loveland, CO 80539-0608		CITY, STATE, ZIP New Port Richey, FL 34667	
DATE 3-30-07	DATE REQUIRED	TERMS	HOW SHIPPED
			REQ. NO. OR DEPT
			FOR 55-AG Water System

QUANTITY	DESCRIPTION	PRICE	UNIT
1	1yr. Service Contract per attached		
2	Quote # 4258787	37,108.16	
3			
4			
5			
6			
7			
8			
9			
10			
11			
12			
13			
14			
15			
16			
17			
18			
19			
20			
21			
22			

IMPORTANT	PLEASE SEND _____ COPIES OF YOUR INVOICE WITH ORIGINAL BILL OF LADING.
PURCHASE ORDER NUMBER MUST APPEAR ON ALL INVOICES - PACKAGING, ETC. PLEASE NOTIFY US IMMEDIATELY IF YOU ARE UNABLE TO COMPLETE ORDER BY DATE SPECIFIED.	PURCHASING AGENT <i>Amela Yacobell</i>

8131

OFFICE COPY 1



PROPOSED

Hach Company
5600 Lindbergh Drive
P.O. Box 608
Loveland, Colorado 80539-0608
Phone: 800-227-4224
Fax: 970-669-2932
E-Mail: quotes@hach.com
Web: www.hach.com

Quote Acknowledgement

Quote Number: 4258787
P.O. Number: service quote
Terms: NET 30 DAYS FROM INVOICE DATE
Freight: PREPAID BY SHIPPER
Carrier: FED EX GROUND
Quote Date: 02/07/2007 12:26:29
Quote Expires: 04/08/2007

Quote Contact: DAVID W PORTER
Phone: 7273720115
Fax: 7273722677
E-Mail:

Shipping Address

Billing Address

Account: 040131 000
ALOHA UTILITY
6915 PERRINE RANCH RD
NEW PORT RICHEY FL 34655-3904
United States of America
Phone: 7273720115

Account: 040131 000
ALOHA UTILITY
6915 PERRINE RANCH RD
NEW PORT RICHEY FL 34655-3904
United States of America
Phone: 7273720115

Ln#	Item Number	Description	Quote Quantity	Unit Price	Net Extended Amount
1)	FSPAPA6000	Fld Svc-APA6000 - ALL MINIMUM NUMBER OF VISITS: 4/PER YEAR START DATE: 4/01/07 END: 3/31/08 S/N 040900000444 S/N 040900000437 S/N 040900000438 S/N 040900000439 S/N 040900000440 S/N 040900000441 S/N 040900000442 S/N 040900000443	8	2,394.00	14,555.52 *
2)	FSPCL17	Fld Svc-CL17 Cl(current) MINIMUM NUMBER OF VISITS: 2/PER YEAR START DATE: 4/01/07 END: 3/31/08 S/N 040900010880 S/N 040900010881 S/N 040900010882 S/N 040900010883 S/N 040900010886 S/N 040900010887 S/N 040900010916 S/N 040900010917 S/N 040900010919 S/N 040900010920 S/N 040900010921 S/N 040900010923 S/N 040900010924 S/N 040900010925 S/N 040900010926 S/N 051200011509	16	652.00	8,032.64 *

3) FSPSUPPLABOR	Fld Svc-Supplemental Labor Charge START DATE: 4/01/07 END: 3/31/08 REAGENT CHANGE: 12 HOURS PER MONTH @ \$145.00/HOUR WILL BE ON SITE FOR 4 VISITS SO THIS IS FOR 8 ADDITIONAL MONTHLY VISITS. *CUSTOMER IS RESPONSIBLE FOR THE PURCHASE OF REAGENTS TO HAVE ON SITE AT EACH VISIT.	1	13,920.00	13,920.00
4) PMTRAVEL4	4 On-site PM visits START DATE: 4/01/07 END: 3/31/08	1	600.00	600.00
	Merchandise Total (US\$):			37,108.16
	*Shipping & Handling:			.00
	Quote Total (excluding tax):			37,108.16

Notes:

*Shipping and handling charges are applicable to orders billing and shipping to US destinations.

Certain heavy/large items will be charged actual freight charges.

Your quote total is \$25K or more, please send confirming purchase order to address or fax number above.

**Discounts are included in Net Extended Amounts.

PAYMENT IN FULL IS DUE AT THE TIME
OF CONTRACT ACTIVATION

THE TERRITORY MANAGER FOR YOUR AREA
IS MIKE YOUNG AND HE CAN BE REACHED
AT:

1-800-227-4224, EXT. 2122

PLEASE CONTACT ME IF I CAN BE OF ANY

FURTHER ASSISTANCE AT:

1-352-527-2784

THANK YOU

CINDY COOPER

ADMINISTRATOR OF FIELD SERVICES

CCOOPER@HACH.COM

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file://C:\Documents and Settings\clybarga\Local Settings\Temporary Internet Files\OLK19\... 2/7/2007

Hach Company
5600 Lindbergh Drive
P.O. Box 608
Loveland, Colorado 80539-0608
Phone: 800-227-4224
Fax: 970-669-2932
E-Mail: orders@hach.com
Web: www.hach.com

Order Acknowledgment

Order Number: 4410666
P.O. Number: 64990**SIRRPLAN
Terms: NET 30 DAYS FROM INVOICE DATE
Freight: PREPAID BY SHIPPER
Carrier: FED EX GROUND
Order Date: 06/04/2007 09:16:39

Order Contact: MIKE MCDONALD
Phone: 7273720115
Fax: 7273722677
E-Mail:

Shipping Address

Billing Address

Account: 040131 000
ALOHA UTILITY
6915 PERRINE RANCH RD
NEW PORT RICHEY FL 34655-3904
United States of America
Phone: 7273720115

Account: 040131 000
ALOHA UTILITY
6915 PERRINE RANCH RD
NEW PORT RICHEY FL 34655-3904
United States of America
Phone: 7273720115

Ln#	Item Number	Description	Order Quantity	Out Of Stock	Expected Ship Date	Unit Price	Net Extended Amount
1)	2776393	Rgt 1, Ammonia/Monochloramine 1L	26	0	09-05-07	39.40	921.96 *
2)	2776453	Rgt 2, Ammonia/Monochloramine 1L	26	0	09-05-07	15.90	372.06 *
3)	2776553	Rgt 3, Ammonia/Monochloramine 1L	26	0	09-05-07	22.60	528.84 *
4)	2876453	APA ACIDIC SURFACTANT WASH, 1L	26	0	09-05-07	17.70	414.18 *
5)	2776653	Std 1, Ammonia/Monochloramine 1L	26	0	09-05-07	14.00	327.60 *
6)	2105528	DPD Free Chlorine 10mL, pk/1000 Powder Pillows	7	0	09-05-07	160.00	1,008.00 *
7)	2105628	DPD Total Chlorine, 10mL pk/1000 Powder Pillows	4	0	09-05-07	160.00	576.00 *
8)	2546902	++ Potassium Chloride Electrolyte Gel Cartridge, pk/2	2	0	09-05-07	10.30	18.54 *
9)	2106069	Phosver 3 pvd plus 10ml. pk/100	8	0	09-05-07	23.30	167.76 *
10)	2357000	Total Chlorine Reagent Set, DPD (includes indicator and buffer. For Rapid Liquid Method, CL17 Process Analyzer, and bulk analytical methods)	26	0	09-05-07	42.50	994.50 *
11)	2556900	Free Chlorine Reagent Set, DPD (includes indicator and buffer. For Rapid Liquid Method, CL17 Process Analyzer, and bulk analytical methods)	26	0	09-05-07	40.50	947.70 *

12)	2660153	StablCal Calibration Standard, 20 NTU, 1000 mL	2	0	09-05-07	91.80	165.24 *
13)	2802299	MONOCHLOR F REAGENT PK/100	5	0	09-05-07	40.50	182.25 *
14)	2877336	FREE AMMONIA RGT SOLN, 4ML SCDB	5	0	09-05-07	29.80	134.10 *
16)	2776753	Std 2, Ammonia/Monochloramine 1L	26	0	09-05-07	17.80	416.52 *
17)	2283456	pH buffer, pH 4, 4 L (approx 1 gal)	1	0	09-05-07	36.50	32.85 *
18)	2283556	pH buffer, pH 7, 4 L (approx. 1 gal)	1	0	09-05-07	36.50	32.85 *
19)	2283656	pH buffer, pH 10, 4 L (approx 1 gal)	1	0	09-05-07	36.50	32.85 *
20)	27	SIMPLIFIED FREIGHT CHARGE	1	0	09-05-07	60.50	60.50
21)	2776333	Rgt 1, Ammonia/Monochloramine 1L	26	0	12-04-07	39.40	921.96 *
22)	2776453	Rgt 2, Ammonia/Monochloramine 1L	26	0	12-04-07	15.90	372.06 *
23)	2776553	Rgt 3, Ammonia/Monochloramine 1L	26	0	12-04-07	22.60	528.84 *
24)	2876453	APA ACIDIC SURFACTANT WASH, 1L	26	0	12-04-07	17.70	414.18 *
25)	2776653	Std 1, Ammonia/Monochloramine 1L	26	0	12-04-07	14.00	327.60 *
26)	2776753	Std 2, Ammonia/Monochloramine 1L	26	0	12-04-07	17.80	416.52 *
27)	2556900	!! Free Chlorine Reagent Set, DPD (includes indicator and buffer, For Rapid Liquid Method, CL17 Process Analyzer, and bulk analytical methods)	26	0	12-04-07	40.50	947.70 *
28)	2557000	!! Total Chlorine Reagent Set, DPD (includes indicator and buffer, For Rapid Liquid Method, CL17 Process Analyzer, and bulk analytical methods)	26	0	12-04-07	42.50	994.50 *
29)	2105528	DPD Free Chlorine 10mL, pk/1000 Powder Pillows	7	0	12-04-07	160.00	1,008.00 *
30)	2105620	DPD Total Chlorine, 10mL pk/1000 Powder Pillows	4	0	12-04-07	160.00	576.00 *
31)	2106069	Phosver 3 pwr plws 10ml pk/100	8	0	12-04-07	23.30	167.76 *
32)	2802299	MONOCHLOR F REAGENT PK/100	5	0	12-04-07	40.50	182.25 *
33)	2877336	FREE AMMONIA RGT SOLN, 4ML SCDB	5	0	12-04-07	29.80	134.10 *
34)	2660153	StablCal Calibration Standard, 20 NTU, 1000 mL	2	0	12-04-07	91.80	165.24 *
35)	2546902	++ Potassium Chloride Electrolyte Gel Cartridge, pk/2	2	0	12-04-07	10.30	18.54 *
36)	2283456	pH buffer, pH 4, 4 L (approx 1 gal)	1	0	12-04-07	36.50	32.85 *
37)	2283556	pH buffer, pH 7, 4 L (approx. 1 gal)	1	0	12-04-07	36.50	32.85 *
38)	2283656	pH buffer, pH 10, 4 L (approx 1 gal)	1	0	12-04-07	36.50	32.85 *
39)	27	SIMPLIFIED FREIGHT CHARGE	1	0	12-04-07	60.50	60.50
40)	2776333	Rgt 1, Ammonia/Monochloramine 1L	26	26	03-05-08	39.40	921.96 *
41)	2776453	Rgt 2, Ammonia/Monochloramine 1L	26	26	03-05-08	15.90	372.06 *
42)	2776553	Rgt 3, Ammonia/Monochloramine 1L	26	26	03-05-08	22.60	528.84 *
43)	2876453	APA ACIDIC SURFACTANT WASH, 1L	26	26	03-05-08	17.70	414.18 *
44)	2776653	Std 1, Ammonia/Monochloramine 1L	26	26	03-05-08	14.00	327.60 *
45)	2776753	Std 2, Ammonia/Monochloramine 1L	26	26	03-05-08	17.80	416.52 *

46)	2556900	!! Free Chlorine Reagent Set, DPD (includes indicator and buffer. For Rapid Liquid Method, CL17 Process Analyzer, and bulk analytical methods)	26	26	03-05-08	40.50	947.70 *
47)	2557000	!! Total Chlorine Reagent Set, DPD (includes indicator and buffer. For Rapid Liquid Method, CL17 Process Analyzer, and bulk analytical methods)	26	26	03-05-08	42.50	994.50 *
48)	2105528	DPD Free Chlorine 10mL, pk/1000 Powder Pillows	7	7	03-05-08	160.00	1,008.00 *
49)	2105628	DPD Total Chlorine, 10mL pk/1000 Powder Pillows	4	4	03-05-08	160.00	576.00 *
50)	2106069	Phosver 3 pwd plws 10ml pk/100	8	8	03-05-08	23.30	167.76 *
51)	2802299	MONOCHLOR F REAGENT PK/100	5	5	03-05-00	40.50	182.25 *
52)	2877336	FREE AMMONIA RGT SOLN, 4ML SCDB	5	5	03-05-08	29.80	134.10 *
53)	2660153	StablCal Calibration Standard, 20 NTU, 1000 ml.	2	2	03-05-08	91.80	165.24 *
54)	2546902	++ Potassium Chloride Electrolyte Gel Cartridge, pk/2	2	2	03-05-08	10.30	18.54 *
55)	2283436	pH buffer, pH 4, 4 L (approx 1 gal)	1	1	03-05-08	36.50	32.85 *
56)	2283556	pH buffer, pH 7, 4 L (approx. 1 gal)	1	1	03-05-08	36.50	32.85 *
57)	2283636	pH buffer, pH 10, 4 L (approx 1 gal)	1	1	03-05-00	36.50	32.85 *
58)	27	SIMPLIFIED FREIGHT CHARGE	1	1	03-05-08	60.50	60.50
59)	2776353	Rgt 1, Ammonia/Monochloramine 1L	26	26	06-04-08	39.40	921.96 *
60)	2776453	Rgt 2, Ammonia/Monochloramine 1L	26	26	06-04-08	15.90	372.06 *
61)	2776553	Rgt 3, Ammonia/Monochloramine 1L	26	26	06-04-08	22.60	528.04 *
62)	2076453	APA ACIDIC SURFACTANT WASH, 1L	26	26	06-04-08	17.70	414.18 *
63)	2776653	Std 1, Ammonia/Monochloramine 1L	26	26	06-04-08	14.00	327.60 *
64)	2776753	Std 2, Ammonia/Monochloramine 1L	26	26	06-04-08	17.80	416.52 *
65)	2556900	!! Free Chlorine Reagent Set, DPD (includes indicator and buffer. For Rapid Liquid Method, CL17 Process Analyzer, and bulk analytical methods)	26	26	06-04-08	40.50	947.70 *
66)	2557000	!! Total Chlorine Reagent Set, DPD (includes indicator and buffer. For Rapid Liquid Method, CL17 Process Analyzer, and bulk analytical methods)	26	26	06-04-00	42.50	994.50 *
67)	2105528	DPD Free Chlorine 10mL, pk/1000 Powder Pillows	7	7	06-04-08	160.00	1,008.00 *
68)	2105628	DPD Total Chlorine, 10mL pk/1000 Powder Pillows	4	4	06-04-08	160.00	576.00 *
69)	2106069	Phosver 3 pwd plws 10ml pk/100	8	8	06-04-08	23.30	167.76 *
70)	2802299	MONOCHLOR F REAGENT PK/100	5	5	06-04-08	40.50	182.25 *
71)	2877336	FREE AMMONIA RGT SOLN, 4ML SCDB	5	5	06-04-08	29.80	134.10 *
72)	2660153	StablCal Calibration Standard, 20 NTU, 1000 ml.	2	2	06-04-08	91.80	165.24 *
73)	2546902	++ Potassium Chloride Electrolyte Gel Cartridge, pk/2	2	2	06-04-08	10.30	18.54 *

74)	2283456	pH buffer, pH 4, 4 L (approx 1 gal)	1	1	06-04-08	36.50	32.85 *
75)	2283556	pH buffer, pH 7, 4 L (approx. 1 gal)	1	1	06-04-08	36.50	32.85 *
76)	2283656	pH buffer, pH 10, 4 L (approx 1 gal)	1	1	06-04-08	16.50	32.85 *
77)	27	SIMPLIFIED FREIGHT CHARGE	1	1	06-04-08	60.50	60.50
78)	RNWS1RR	SIRR PLAN RENEWAL LETTER	1	1	06-04-08	.00	.00

Merchandise total (US\$):	29,337.20
*Shipping & Handling:	.00
Order Total (excluding tax):	29,337.20

Notes:

Out of stock quantities exist on your order. You will receive an e-mail confirmation at the time of shipment. We apologize for any inconvenience this delay may have caused. To make order changes, you may respond to this e-mail, or contact Customer Service.

*Shipping and handling charges are applicable to orders billing and shipping to US destinations.

Additional freight charges will be applied to orders containing bulky and/or heavy items.

Your order total is \$25K or more, please send confirming purchase order to address or fax number above.

**Discounts are included in Net Extended Amounts.

THANK YOU FOR YOUR QUOTE REQUEST.

PLEASE NOTE:

.....
 MOST ITEMS ARE AVAILABLE WITHIN 30
 DAYS AFTER RECEIPT OF PURCHASE
 ORDER. ITEMS IN STOCK WILL SHIP
 WITHIN 48 HOURS.

=====
 PRICES QUOTED ARE VALID ONLY FOR
 ORDERS BILLING - SHIPPING WITHIN
 THE USA, NOT FOR ULTIMATE EXPORT.

THIS QUOTATION DOES NOT INCLUDE
FREIGHT CHARGES. PLEASE REFER TO
THE ENCLOSED FREIGHT SCHEDULE WHICH
IS BASED ON THE TOTAL DOLLAR AMOUNT
PER SHIPMENT.

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SHIPPING TERMS ARE FOB SHIPPING
POINT. CUSTOMERS ARE RESPONSIBLE
FOR PAYING FREIGHT CHARGES ON
ORDERS. NORMALLY, FREIGHT IS
PREPAID AND ADDED TO YOUR INVOICE.
IF YOU CHOOSE NOT TO HAVE YOUR
SHIPMENTS SENT PREPAID, PLEASE
CONTACT CUSTOMER SERVICE AT
1-800-227-4224 SO ARRANGEMENTS CAN
BE MADE TO SEND FUTURE ORDERS
FREIGHT COLLECT.

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PRICES QUOTED ARE VALID ONLY FOR
ORDERS BILLING & SHIPPING WITHIN
THE USA, NOT FOR ULTIMATE EXPORT.

* * * * *

THIS QUOTE IS BASED ON ONE SHIPMENT.
THE SIRR PLAN REQUIRES A MINIMUM OF
4 SHIPMENTS PER YEAR TO QUALIFY FOR
THE 10% DISCOUNT. PLEASE PROVIDE
DATES FOR EACH SHIPMENT WHEN
ORDERING.

* * * * *

prices quoted are valid only for orders billing & shipping within the usa, not for ultimate export.

* * * * *

thank you for your quote request. please note:

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most items are available within 30 days after receipt of purchase order. items in stock will ship within 48 hours.

=====
prices quoted are valid only for orders billing - shipping within the usa, not for ultimate export.

=====
this quotation does not include freight charges. please refer to the enclosed freight schedule which is based on the total dollar amount per shipment.

=====
shipping terms are fob shipping point. customers are responsible for paying freight charges on orders. normally, freight is prepaid and added to your invoice. if you choose not to have your shipments sent prepaid, please contact customer service at

1-800-227-4224 so arrangements can
be made to send future orders
freight collect.

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YOUR LAST SHIPMENT IS 6-3-08

PLEASE CALL 30 DAYS PRIOR TO RENEW

YOUR SIRRPLAN

1-800-227-4224

PAYMENT TERMS ARE SUBJECT TO CREDIT REVIEW. SALES/USE TAXES ARE
NOT INCLUDED IN YOUR ACKNOWLEDGEMENT OF ORDER. Taxes will be added
to invoice unless valid resale/exemption certificate is provided.
Exemption certificate can be sent to the above address or fax number.

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